

Florida Housing Finance Corporation Quarterly Performance Measures and Targets: Quarter 3 - 2020 Exhibit A (Amended)

| Metric | Section 420.511 (1), F.S., specifies that as part of its strategic plan Corporation must provide performance measures and specific targets for the following: | Alignment with FL Strategic Plan for Economic Development | Explanation of Performance Measure & Performance Measure Targets |
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| <p>Number of local governments participating in the State Housing Initiatives Partnership (SHIP) Program with approved Local Housing Assistance Plans</p> | <p>(a) The ability of low-income and moderate-income Floridians to access housing that is decent and affordable.</p> | <p>Goals 1, 3 Objs 3, 4 Strategies 1, 4, 13, 24, 25, 26, 27</p> | <p>All 67 counties and 54 of Florida's largest cities are eligible for SHIP funds. These 121 local governments must have an approved Local Housing Assistance Plan (LHAP) by both the local elected body for the government and FHFC's staff review committee, specifying how their SHIP funding will be used.</p> <p>Performance Measure Quarterly Target: This measure shows how many local governments have approved plans. Maintain at least 110 local governments with approved and active LHAPs corresponding with funding disbursed at all times.</p> <p>Q1/2020 Actual: 120 local governments have approved LHAPs. Q2/2020 Actual: 120 local governments have approved LHAPs. Q3/2020 Actual: 121 local governments have approved LHAPs.</p> |
| <p>Amount of state appropriated rental funding awarded over time to target populations</p> | <p>(b) The continued availability and affordability of housing financed by the corporation to target populations.</p> | <p>Goals 1, 2, 3 Objs 1, 2, 5 Strategies 1, 4, 13, 24, 25, 27</p> | <p>Provides markers along the state fiscal year (July 1 through June 30) to show that Corporation is making progress towards awarding state appropriated rental funding to target populations. To match up with the quarterly reporting system in this contract, each quarter's targets will always relate to the most recent prior legislative appropriation received. For example, Quarters 1 and 2 of 2020 report on targets related to getting state fiscal year 2019/2020 funding awarded, and Quarters 3 and 4 of 2020 report on targets related to getting state fiscal year 2020/2021 funding awarded.</p> <p>The target populations change over time, based on statutory, legislative and policy priorities. In 2019-2020, the target populations are families, elders, persons with special needs, including persons with developmental disabilities; farmworkers and fishing workers; and homeless persons.</p> <p>Performance Measure Quarterly Targets</p> <p>Q1/2020 Target: Open at least one funding opportunity to receive applications/proposals for the current FY funding. Q1/2020 Actual: Eight funding opportunities (specifically, ten Requests for Applications) issued by the end of the quarter. Q2/2020 Target: 80% of current FY appropriated rental program funds awarded. Q2/2020 Actual: 100% of current FY appropriated rental program funds awarded. Q3/2020 Target: Corporation's Board approves plan for allocation of the current FY funding. Q3/2020 Actual: Corporation's Board approves plan for allocation of FY 2020/2021 funding at its July 17, 2020 Board Meeting.</p> |

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| <p>Number of participating lenders trained and approved to offer first mortgage financing throughout the state</p> | <p>(c) The availability of affordable financing programs, including equity and debt products, and programs that reduce gaps in conventional financing in order to increase individual access to housing and stimulate private production of affordable housing.</p> | <p>Goal 3 Objs 1, 2, 5 Strategies 13, 24, 27</p> | <p>Corporation must partner with private sector lenders such as banks, credit unions, and mortgage companies to offer affordable housing programs to qualified first time homebuyers. This lender base forms partnerships with local realtors, title companies, home appraisers, and all other third party service providers involved in successful origination of Corporation's Program Loans and Mortgage Credit Certificates. Without an adequate number of trained and approved lenders, Corporation's programs and resources would not reach Florida residents.</p> <p><u>Performance Measure Quarterly Target:</u> Maintain at least 50 active participating lenders at all times. <u>Q1/2020 Actual:</u> 282 active, approved participating lenders (as of March 31, 2020). <u>Q2/2020 Actual:</u> 284 active, approved participating lenders (as of June 30, 2020). <u>Q3/2020 Actual:</u> 266 active, approved participating lenders (as of September 30, 2020).</p> |
| <p>FHFC budgeted total operating expenses to actual total operating expenses</p> | <p>(d) The establishment and maintenance of efficiencies in the delivery of affordable housing.</p> | <p>Goal 3 Strategies 13, 25, 27</p> | <p>Based on the annual operating budget approved by Corporation's Board. Year to date through the most recent month reported to the Board.</p> <p><u>Performance Measure Quarterly Target:</u> Actual total operating expenses do not exceed budgeted total operating expenses by more than 10%. <u>Q1/2020 Actual:</u> For the two months ending 02/29/20, actual operating expenses were \$510,499 under the budgeted amount of \$1,209,583. <u>Q2/2020 Actual:</u> For the four months ending 04/30/20, actual operating expenses were \$1,172,106 under the budgeted amount of \$3,405,241. <u>Q3/2020 Actual:</u> For the seven months ending 07/31/20, actual operating expenses were \$1,949,672 under the budgeted amount of \$6,482,095.</p> |
| <p>Board engagement: attendance and attainment of quorum</p> | <p>(e) Such other measures as directed by the corporation's board of directors.</p> | <p>Goal 3 Strategies 13, 25, 27</p> | <p>Shows the involvement of Corporation's Board members via their attendance at scheduled Board meetings and whether a quorum was achieved at these meetings for decision making purposes over the quarter.</p> <p><u>Performance Measure Quarterly Target:</u> Presence of five Corporation Board members required to achieve quorum at each Corporation Board meeting during the quarter. <u>Q1/2020 Actual:</u> 01/23/20 Meeting - 7 of 7 seated members present; 03/06/20 Meeting - 7 of 7 seated members present (January - March 2020 meetings). <u>Q2/2020 Actual:</u> 04/17/20 Meeting - 7 of 7 seated members present; 06/11/20 Meeting - 7 of 7 seated members present (April - June 2020 meetings). <u>Q3/2020 Actual:</u> 07/17/20 Meeting - 7 of 7 seated members present; 09/04/20 Meeting - 7 of 7 seated members present (July - September 2020 meetings).</p> |

The foregoing report is hereby submitted as of this 30th day of October, 2020, for the quarter ending September 30, 2020.

By: 
 Harold L. "Trey" Price, Executive Director