

White Mountain Prepared by Esri

Demographic Summary	2024	2029
Population	14,447	14,393
Population 18+	9,659	9,839
Households	3,533	3,561
Median Household Income	\$43,045	\$53,647

Product/Consumer Behavior	Expected Number of Adults or HHs	Percent of Adults/HHs	MPI
Apparel (Adults)	Addition in this	Addito, IIIIo	
Bought Men's Clothing/12 Mo	5,894	61.0%	97
Bought Women's Clothing/12 Mo	5,317	55.0%	105
Bought Shoes/12 Mo	7,218	74.7%	99
Bought Shoes, 12 Mo	7,210	7 - 1.7 70	99
Bought Fine Jewelry/12 Mo	2,406	24.9%	114
Bought Watch/12 Mo	1,612	16.7%	126
2049.10 11403.14 22 1.10	1,011	2017 70	
Automobiles (Households)			
HH Owns or Leases Any Vehicle	2,969	84.0%	93
HH Bought or Leased New Vehicle/12 Mo	209	5.9%	64
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Automotive Aftermarket (Adults)			
Bought Gasoline/6 Mo	8,245	85.4%	95
Bought or Changed Motor Oil/12 Mo	5,502	57.0%	107
Had Vehicle Tune-Up/12 Mo	2,161	22.4%	93
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Beverages (Adults)			
Drank Non-Diet (Regular) Cola/6 Mo	4,873	50.5%	135
Drank Beer or Ale/6 Mo	3,255	33.7%	88
Cameras (Adults)			
Own Digital Point and Shoot Camera/Camcorder	530	5.5%	56
Own Digital SLR Camera or Camcorder	429	4.4%	43
Printed Digital Photos/12 Mo	1,732	17.9%	69
Cell Phones (Adults/Households)			
Bought Cell Phone/12 Mo	4,148	42.9%	119
Have a Smartphone	8,848	91.6%	97
Have Android Phone (Any Brand) Smartphone	4,470	46.3%	120
Have Apple iPhone Smartphone	4,600	47.6%	83
HH Owns 1 Cell Phone	1,103	31.2%	104
HH Owns 2 Cell Phones	1,134	32.1%	81
HH Owns 3+ Cell Phones	1,198	33.9%	118
HH Has Cell Phone Only (No Landline Telephone)	2,531	71.6%	99
On the section of the			
Computers (Households)	2.461	60.70/	0.3
HH Owns Computer	2,461	69.7%	83
HH Owns Desktop Computer	1,132	32.0%	83
HH Owns Laptop or Notebook	2,021	57.2%	83
HH Owns Apple/Mac Brand Computer	587	16.6%	67
HH Owns PC/Non-Apple Brand Computer	2,158	61.1%	87
HH Purchased Most Recent Home Computer at Store	964	27.3%	73
HH Purchased Most Recent Home Computer Online	764	21.6%	79
HH Spent \$1-499 on Most Recent Home Computer	533	15.1%	109
HH Spent \$500-999 on Most Recent Home Computer	391	11.1%	58
HH Spent \$1K-1499 on Most Recent Home Computer	255	7.2%	63
HH Spent \$1500-1999 on Most Recent Home Computer	83	2.3%	58
HH Spent \$2K+ on Most Recent Home Computer	118	3.3%	55

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2024 and 2029.

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	Expected Number of	Percent of	
Product/Consumer Behavior	Adults or HHs	Adults/HHs	MP
Convenience Stores (Adults)			
Shopped at C-Store/6 Mo	6,778	70.2%	10
Bought Brewed Coffee at C-Store/30 Days	1,370	14.2%	11
Bought Cigarettes at C-Store/30 Days	819	8.5%	14
Bought Gas at C-Store/30 Days	4,238	43.9%	10
Spent \$1-19 at C-Store/30 Days	570	5.9%	8
Spent \$20-39 at C-Store/30 Days	965	10.0%	12
Spent \$40-50 at C-Store/30 Days	555	5.7%	8
Spent \$51-99 at C-Store/30 Days	627	6.5%	1:
Spent \$100+ at C-Store/30 Days	2,849	29.5%	12
Entertainment (Adults)			
Attended Movie/6 Mo	4,053	42.0%	9
Went to Live Theater/12 Mo	520	5.4%	(
Went to Bar or Night Club/12 Mo	1,157	12.0%	(
Dined Out/12 Mo	4,115	42.6%	-
Gambled at Casino/12 Mo	966	10.0%	8
Visited Theme Park/12 Mo	1,610	16.7%	10
Viewed Movie (Video-on-Demand)/30 Days	652	6.8%	
Viewed TV Show (Video-on-Demand)/30 Days	397	4.1%	(
Used Internet to Download Movie/30 Days	423	4.4%	
Downloaded Individual Song/6 Mo	1,852	19.2%	
Used Internet to Watch Movie/30 Days	3,175	32.9%	
Used Internet to Watch TV Program/30 Days	1,694	17.5%	
Played (Console) Video or Electronic Game/12 Mo	975	10.1%	;
Played (Portable) Video or Electronic Game/12 Mo	615	6.4%	
Financial (Adults)			
Have 1st Home Mortgage	2,533	26.2%	
Used ATM or Cash Machine/12 Mo	5,746	59.5%	
Own Any Stock	645	6.7%	
Own U.S. Savings Bonds	332	3.4%	
Own Shares in Mutual Fund (Stocks)	491	5.1%	;
Own Shares in Mutual Fund (Bonds)	312	3.2%	:
Have Interest Checking Account	2,305	23.9%	(
Have Non-Interest Checking Account	3,374	34.9%	(
Have Savings Account	5,586	57.8%	
Have 401(k) Retirement Savings Plan	1,507	15.6%	(
Own or Used Any Credit/Debit Card/12 Mo	8,585	88.9%	
Avg \$1-110 Monthly Credit Card Expenditures	1,240	12.8%	1
Avg \$111-225 Monthly Credit Card Expenditures	710	7.4%	1
Avg \$226-450 Monthly Credit Card Expenditures	839	8.7%	_
Avg \$451-700 Monthly Credit Card Expenditures	712	7.4%	
Avg \$701-1000 Monthly Credit Card Expenditures	559	5.8%	
Avg \$1001-2000 Monthly Credit Card Expenditures	702	7.3%	
Avg \$2001+ Monthly Credit Card Expenditures	408	4.2%	
Did Banking Online/12 Mo	4,134	42.8%	•
Did Banking by Mobile Device/12 Mo	3,792	39.3%	
J J	3,, 32	23.3 /0	

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

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Product/Consumer Behavior Grocery (Adults) HH Used Bread/6 Mo HH Used Chicken (Fresh or Frozen)/6 Mo HH Used Turkey (Fresh or Frozen)/6 Mo HH Used Fresh Fruit or Vegetables/6 Mo HH Used Fresh Fruit or Vegetables/6 Mo HH Used Fresh Fruit or Vegetables/6 Mo HH Used Fresh Milk/6 Mo HH Used Organic Food/6 Mo Health (Adults) Exercise at Home 2+ Times/Wk Exercise at Club 2+ Times/Wk Visited Doctor/12 Mo Used Vitamins or Dietary Supplements/6 Mo Home (Households) HH Did Home Improvement/12 Mo HH Purchased Low Ticket HH Furnishing/12 Mo HH Purchased Low Ticket HH Furnishing/12 Mo HH Bought Small Kitchen Appliance/12 Mo HH Bought Large Kitchen Appliance/12 Mo Insurance (Adults/Households) Currently Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Pers Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat HH Owns Dog	3,309 2,669 648 2,097 3,028 2,988 757 3,992 808 7,051 5,840 1,117 857 697 778 839 470	93.7% 75.5% 18.3% 59.4% 85.7% 84.6% 21.4% 41.3% 8.4% 73.0% 60.5% 31.6% 24.3% 19.7% 22.0%	MF
HH Used Chicken (Fresh or Frozen)/6 Mo HH Used Turkey (Fresh or Frozen)/6 Mo HH Used Fish or Seafood (Fresh or Frozen)/6 Mo HH Used Fish or Seafood (Fresh or Frozen)/6 Mo HH Used Fresh Fruit or Vegetables/6 Mo HH Used Fresh Milk/6 Mo HH Used Organic Food/6 Mo HHealth (Adults) Exercise at Home 2+ Times/Wk Exercise at Club 2+ Times/Wk Visited Doctor/12 Mo Used Vitamins or Dietary Supplements/6 Mo Home (Households) HH Did Home Improvement/12 Mo HH Purchased Low Ticket HH Furnishing/12 Mo HH Purchased Big Ticket HH Furnishing/12 Mo HH Bought Small Kitchen Appliance/12 Mo HH Bought Large Kitchen Appliance/12 Mo Insurance (Adults/Households) Currently Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicles Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Any Pet	2,669 648 2,097 3,028 2,988 757 3,992 808 7,051 5,840 1,117 857 697 778 839	75.5% 18.3% 59.4% 85.7% 84.6% 21.4% 41.3% 8.4% 73.0% 60.5% 31.6% 24.3% 19.7%	\$ 10 5 10 8 7 9 9
HH Used Chicken (Fresh or Frozen)/6 Mo HH Used Turkey (Fresh or Frozen)/6 Mo HH Used Fish or Seafood (Fresh or Frozen)/6 Mo HH Used Fresh Fruit or Vegetables/6 Mo HH Used Fresh Milk/6 Mo HH Used Organic Food/6 Mo HH Used Organic Food/6 Mo Health (Adults) Exercise at Home 2+ Times/Wk Exercise at Club 2+ Times/Wk Visited Doctor/12 Mo Used Vitamins or Dietary Supplements/6 Mo Home (Households) HH Did Home Improvement/12 Mo HH Used Maid/Prof Cln Svc (+ Furn/Carpet)/12 Mo HH Purchased Low Ticket HH Furnishing/12 Mo HH Purchased Big Ticket HH Furnishing/12 Mo HH Bought Small Kitchen Appliance/12 Mo HH Bought Large Kitchen Appliance/12 Mo HH Bought Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Personal Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Any Pet HH Owns Any Pet HH Owns Cat	2,669 648 2,097 3,028 2,988 757 3,992 808 7,051 5,840 1,117 857 697 778 839	75.5% 18.3% 59.4% 85.7% 84.6% 21.4% 41.3% 8.4% 73.0% 60.5% 31.6% 24.3% 19.7%	\$ 10 5 10 8 7 9 9
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Exercise at Home 2+ Times/Wk Exercise at Club 2+ Times/Wk Visited Doctor/12 Mo Used Vitamins or Dietary Supplements/6 Mo Home (Households) HH Did Home Improvement/12 Mo HH Used Maid/Prof Cln Svc (+ Furn/Carpet)/12 Mo HH Purchased Low Ticket HH Furnishing/12 Mo HH Purchased Big Ticket HH Furnishing/12 Mo HH Bought Small Kitchen Appliance/12 Mo HH Bought Large Kitchen Appliance/12 Mo Insurance (Adults/Households) Currently Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat	808 7,051 5,840 1,117 857 697 778 839	8.4% 73.0% 60.5% 31.6% 24.3% 19.7%	
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Home (Households) HH Did Home Improvement/12 Mo HH Used Maid/Prof Cln Svc (+ Furn/Carpet)/12 Mo HH Purchased Low Ticket HH Furnishing/12 Mo HH Purchased Big Ticket HH Furnishing/12 Mo HH Bought Small Kitchen Appliance/12 Mo HH Bought Large Kitchen Appliance/12 Mo Insurance (Adults/Households) Currently Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat	1,117 857 697 778 839	60.5% 31.6% 24.3% 19.7%	
HH Did Home Improvement/12 Mo HH Used Maid/Prof Cln Svc (+ Furn/Carpet)/12 Mo HH Purchased Low Ticket HH Furnishing/12 Mo HH Purchased Big Ticket HH Furnishing/12 Mo HH Bought Small Kitchen Appliance/12 Mo HH Bought Large Kitchen Appliance/12 Mo Insurance (Adults/Households) Currently Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance HH Owns Any Pet HH Owns Cat	857 697 778 839	24.3% 19.7%	
HH Did Home Improvement/12 Mo HH Used Maid/Prof Cln Svc (+ Furn/Carpet)/12 Mo HH Purchased Low Ticket HH Furnishing/12 Mo HH Purchased Big Ticket HH Furnishing/12 Mo HH Bought Small Kitchen Appliance/12 Mo HH Bought Large Kitchen Appliance/12 Mo Insurance (Adults/Households) Currently Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance HH Owns Any Pet HH Owns Cat	857 697 778 839	24.3% 19.7%	
HH Used Maid/Prof Cln Svc (+ Furn/Carpet)/12 Mo HH Purchased Low Ticket HH Furnishing/12 Mo HH Purchased Big Ticket HH Furnishing/12 Mo HH Bought Small Kitchen Appliance/12 Mo HH Bought Large Kitchen Appliance/12 Mo Insurance (Adults/Households) Currently Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance HH Owns Any Pet HH Owns Cat	857 697 778 839	24.3% 19.7%	
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Insurance (Adults/Households) Currently Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance HH Hos 3+ Vehicles Covered w/Auto Insurance			
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Currently Carry Life Insurance Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat		13.3%	
Personally Carry Any Med/Hosp/Accident Insur Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat			
Homeowner Carries Home/Personal Property Insurance Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat	4,253	44.0%	
Renter Carries Home/Pers Property Insurance HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat	7,000	72.5%	
HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat	4,549	47.1%	
HH Has 1 Vehicle Covered w/Auto Insurance HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat	1,204	12.5%	
HH Has 2 Vehicles Covered w/Auto Insurance HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat	1,218	34.5%	1
HH Has 3+ Vehicles Covered w/Auto Insurance Pets (Households) HH Owns Any Pet HH Owns Cat	911	25.8%	
HH Owns Any Pet HH Owns Cat	855	24.2%	
HH Owns Any Pet HH Owns Cat			
HH Owns Cat	1 615	4F 70/	
	1,615	45.7%	
HH Owns Dog	683	19.3%	
	1,365	38.6%	1
Psychographics (Adults)			
Represents adults who "completely agree" with the statement: Am Interested in How to Help Env: 4-Agr Cmpl	1 022	10.00/	
· · · · · · · · · · · · · · · · · · ·	1,922	19.9%	1
Buying American Is Important: 4-Agr Cmpl	2,910	30.1%	1
Buy Based on Quality Not Price: 4-Agr Cmpl	1,339	13.9%	
Buy on Credit Rather Than Wait: 4-Agr Cmpl	1,424	14.7%	1
Only Use Coupons Brands Usually Buy: 4-Agr Cmpl	1,165	12.1%	1
Will Pay More for Env Safe Prods: 4-Agr Cmpl	1,162	12.0%	1
Buy Based on Price Not Brands: 4-Agr Cmpl	2,983	30.9%	1
Reading (Adults)			
Bought Digital Book/12 Mo	1,425	14.8%	
5 5 ,		22.5%	
Bought Hardcover Book/12 Mo	2 170		
Bought Paperback Book/12 Mo	2,178	29.1%	
Read Daily Newspaper (Paper Version)	2,813	11.2%	1
Read Digital Newspaper/30 Days Read Magazine (Paper/Electronic Vers)/6 Mo		55.7%	•

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2024 and 2029.

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White Mountain Prepared by Esri

	Expected Number of	Percent of	
Product/Consumer Behavior	Adults or HHs	Adults/HHs	MP
Restaurants (Adults)			
Went to Family Restrnt/SteakHse/6 Mo	6,807	70.5%	9
Went to Family Restrnt/SteakHse 4+ Times/30 Days	2,369	24.5%	10
Went to Fast Food/Drive-In Restaurant/6 Mo	8,794	91.0%	10
Went to Fast Food/Drive-In Rest 9+ Times/30 Days	4,320	44.7%	11
Ordered Eat-In Fast Food/6 Mo	2,903	30.1%	10
Ordered Home Delivery Fast Food/6 Mo	1,515	15.7%	12
Take-Out/Drive-Thru/Curbside Fast Food/6 Mo	4,916	50.9%	9
Ordered Take-Out/Walk-In Fast Food/6 Mo	1,478	15.3%	6
Television & Electronics (Adults/Households)			
Own Tablet	5,018	52.0%	g
Own E-Reader	980	10.1%	6
Own E-Reader/Tablet: Apple iPad	2,433	25.2%	ϵ
HH Owns Internet Connectable TV	1,281	36.3%	8
Own Portable MP3 Player	669	6.9%	7
HH Owns 1 TV	553	15.7%	8
HH Owns 2 TVs	936	26.5%	ç
HH Owns 3 TVs	908	25.7%	11
HH Owns 4+ TVs	670	19.0%	8
HH Subscribes to Cable TV	893	25.3%	8
HH Subscribes to Fiber Optic TV	86	2.4%	2
HH Owns Portable GPS Device	500	14.2%	7
HH Purchased Video Game System/12 Mo	256	7.2%	9
HH Owns Internet Video Device for TV	1,628	46.1%	8
Travel (Adults)			
Took Domestic Trip in Continental U.S./12 Mo	4,348	45.0%	7
Took 3+ Domestic Non-Business Trips/12 Mo	929	9.6%	5
Spent \$1-999 on Domestic Vacations/12 Mo	969	10.0%	8
Spent \$1K-1499 on Domestic Vacations/12 Mo	486	5.0%	7
Spent \$1500-1999 on Domestic Vacations/12 Mo	206	2.1%	2
Spent \$2K-2999 on Domestic Vacations/12 Mo	323	3.3%	ϵ
Spent \$3K+ on Domestic Vacations/12 Mo	433	4.5%	2
Used Intrnt Travel Site for Domestic Trip/12 Mo	464	4.8%	7
Took Foreign Trip (Incl Alaska & Hawaii)/3 Yrs	2,446	25.3%	8
Took 3+ Foreign Trips by Plane/3 Yrs	316	3.3%	6
Spent \$1-999 on Foreign Vacations/12 Mo	370	3.8%	6
Spent \$1K-2999 on Foreign Vacations/12 Mo	343	3.6%	10
Spent \$3K+ on Foreign Vacations/12 Mo	325	3.4%	į
Used General Travel Site: Foreign Trip/3 Yrs	335	3.5%	(
Spent Night at Hotel or Motel/12 Mo	4,060	42.0%	8
Took Cruise of More Than One Day/3 Yrs	589	6.1%	7
Member of Frequent Flyer Program	1,263	13.1%	۷
Member of Hotel Rewards Program	1,888	19.5%	(

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults or households in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.

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