

**SUMMARY OF RESULTS OF
CHARITABLE SOLICITATION
CAMPAIGNS CONDUCTED BY
COMMERCIAL FUNDRAISERS
IN CALENDAR YEAR 2012**



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**SUMMARY OF RESULTS OF CHARITABLE SOLICITATION BY
COMMERCIAL FUNDRAISERS FOR YEAR ENDING 2012
(Government Code § 12599)**

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INTRODUCTION

Every year Californians provide generous support to a wide array of charities, either directly or through commercial fundraisers charities hire to solicit donations on their behalf. The term “commercial fundraiser” refers generally to a person or corporation that contracts with a charity, for compensation, to solicit funds. The commercial fundraiser charges either a flat fee or a percentage of the donations collected. By law, commercial fundraisers are required to register with the Attorney General’s Registry of Charitable Trusts and file a Notice of Intent to Solicit prior to soliciting donations in California. For each solicitation campaign conducted, they are then required to file annual financial disclosure reports that set forth total revenue and expenses incurred.

This Summary Report is prepared from information contained in the annual financial disclosure reports filed for 2012 and includes statistics for donations of both cash and used personal property (such as clothing and vehicles) for the benefit of charity. Tables 1, 2 and 3 provide information from reports submitted by commercial fundraisers that solicit via direct mail, telemarketing, auctions, and entertainment events. Tables 4, 5 and 6 provide information from reports submitted for thrift store operations and vehicle donation programs.

It is important to note that most of the charities registered with the Attorney General do not use commercial fundraisers to raise funds. Historical figures show that a campaign conducted by a commercial fundraiser returns to the charity, on average, less than 50 percent of the contributions it raises on a charity’s behalf. The remainder is retained by the commercial fundraiser as a fundraising fee and for reimbursement of expenses.

Information provided in Tables 1, 2 and 3 can be summarized as follows:

- Information was obtained from 888 completed financial reports.
- Commercial fundraisers collected approximately \$294.3 million in charitable contributions in 2012, a decrease of \$44.2 million over the amount reported in 2011.
- The distribution to charity in 2012 was approximately \$108.6 million, a decrease of approximately \$64.2 million over the amount reported in 2011.
- The average distribution to charity from all campaigns conducted by commercial fundraisers in 2012 was 36.91%, a decrease from the 2011 average of 51.05%.

Overview of Thrift Store Operations and Vehicle Donation Programs

Thrift stores handle what is known under state law as “salvageable personal property.” They may be operated directly by a charity or by a for-profit vendor. For-profit vendors are defined as commercial fundraisers if they (1) receive a management fee or commission from a charity for which they operate a thrift store or (2) purchase a majority of the goods sold from charities or social welfare organizations at negotiated prices. (Government Code, § 12599.)

Charities that operate their own thrift stores incur overhead and other expenses associated with the operation of a retail store. After those expenses are paid, the earnings are used for such things as management expenses and charitable program services.

Vehicle donation programs have become more popular over the past several years. These programs are administered either by charities in-house or by commercial fundraisers that contract to solicit and manage the program on a charity's behalf.

The process of donating a vehicle usually begins when a donor contacts a charity in response to a solicitation campaign. In the initial phone conversation, the donor will be asked questions about the vehicle. Generally, the vehicle will be accepted unless the cost of towing the vehicle exceeds its value. Donors are responsible for notifying the Department of Motor Vehicles of the transfer of registration. Failure to transfer registration has subjected many donors to subsequent penalties and expenses incurred after donation, most often as a result of parking violations.

Description and Summary of Information in Tables 4, 5 and 6

Table 4: Thrift Store Operations – Goods Purchased from Charity: This table lists, in alphabetical order, each charitable organization that solicited donations of used clothing and merchandise (“salvageable personal property”) and sold the property to a for-profit thrift store operator. The name of the for-profit store operator is also listed. (36 reports filed)

Table 5: Thrift Store Operations – Management Fee/Commission: This table lists, in alphabetical order, each charitable organization that solicited donations of used clothing and merchandise and paid a management fee or commission to a for-profit thrift store operator. The name of the for-profit thrift store operator is also listed. (3 reports filed)

Table 6: Vehicle Donation Programs: This table lists, in alphabetical order, each charitable organization that solicited vehicles and paid a management fee or commission to a for-profit reseller. (454 reports filed)

The data contained in these tables can be summarized as follows:

- For-profit thrift store operators that purchased goods from charities reported total revenue of approximately \$94.2 million for the 2012 reporting period. Of this amount, approximately \$14.3 million, or 15.14%, was paid to charitable organizations. Although total revenue increased from 2011 by approximately \$13.7 million, the percent to charity decreased by 1.2%.
- For-profit thrift store operators that were paid a fee or commission by charities reported total revenue of approximately \$4.3 million for the 2012 reporting period, with approximately \$171,000, or 3.94%, paid to the charities. This was a decrease to charity of 2.43% over the 2011 figures.

- Total revenue for vehicle donations was approximately \$17.7 million, with the charities receiving approximately \$5.5 million, or 31%, of this amount. The total revenue decreased by approximately \$3.8 million from 2011, while the percent to charity decreased by approximately 22.8%.

The information in this summary is derived from unedited reports filed by charities and fundraisers. The filed reports should be consulted for more complete information regarding each solicitation campaign.

This Summary Report and the annual financial reports filed by commercial fundraisers for each campaign are available on our website at <http://oag.ca.gov/charities>. The reports may also be viewed on a computer terminal located in the lobby of the Attorney General's Registry of Charitable Trusts office at 1300 I Street in Sacramento.

The Attorney General also publishes a Guide to Charitable Giving for Donors, which provides advice, guidelines and information to help donors in making giving decisions. The Guide is available on our website at <http://oag.ca.gov/charities> or may be viewed on the computer terminal located in the lobby of the Attorney General's office at 1300 I Street in Sacramento.

TABLE 1

This table lists, in alphabetical order, each charitable organization that contracted with a commercial fundraiser to conduct one or more solicitation campaigns on its behalf. For each campaign, the table lists the name of the charity, name of the commercial fundraiser used, total revenue raised by the campaign, total revenue to charity, and percentage of revenue that the charity received.

Note: Negative amounts in the “To Charity” column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| 9TO5, WORKING WOMEN EDUCATION FUND 207 EAST BUFFALO ST #211 MILWAUKEE WI 53221 | HUDSON BAY COMPANY OF ILLINOIS, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 535.00 | 79.31 | 14.82 |
| 9TO5, WORKING WOMEN EDUCATION FUND 207 EAST BUFFALO ST #211 MILWAUKEE WI 53221 | HUDSON BAY COMPANY OF ILLINOIS, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 19,875.00 | 16,014.63 | 80.58 |
| ACCESS TO INDEPENDENCE OF SAN DIEGO, INC. 8885 RIO SAN DIEGO DR. #131 SAN DIEGO CA 92108 | THE ALARUS AGENCY 2107 3RD AVENUE SAN DIEGO CA 92101 | 125,268.00 | 15,839.00 | 12.64 |
| ACTIONAID U.S.A. 1420 K STREET, NW, STE 900 WASHINGTON DC 20005 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 1,443.00 | 0.00 | 0.00 |
| ADVOCACY FOR RESPECT AND CHOICE - LONG BEACH, INC. (ARC-LONG BEACH) 4519 E STEARNS ST LONG BEACH CA 90815-2540 | JADENT, INC. PO BOX 881 SALEM OR 97308 | 37,950.00 | 9,487.50 | 25.00 |
| AFRICAN WILDLIFE FOUNDATION 1400 16TH STREET N.W. STE 120 WASHINGTON DC 20036 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 20,823.00 | -2,683.77 | -12.89 |
| AFRICAN WILDLIFE FOUNDATION 1400 16TH STREET N.W. STE 120 WASHINGTON DC 20036 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 6,376.00 | -6,257.00 | -98.13 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| AFS-USA, INC. ONE WHITEHALL STREET, 2ND FLOOR NEW YORK NY 10004 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 63,977.00 | 34,145.31 | 53.37 |
| AFS-USA, INC. ONE WHITEHALL STREET, 2ND FLOOR NEW YORK NY 10004 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 23,070.00 | 13,795.00 | 59.80 |
| AIDS ASSISTANCE PROGRAM P.O. BOX 4182 PALM SPRINGS CA 92263 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 235,308.00 | 150,641.00 | 64.02 |
| AIDS PROJECT LOS ANGELES 611 S KINGSLEY DR LOS ANGELES CA 90005 | MZA EVENTS, INC. 3550 WILSHIRE BLVD STE 890 LOS ANGELES CA 90010 | 2,983,424.00 | 1,534,572.61 | 51.44 |
| AIDS PROJECT LOS ANGELES 611 S KINGSLEY DR LOS ANGELES CA 90005 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 130.00 | 0.00 | 0.00 |
| AIDS PROJECT LOS ANGELES 611 S KINGSLEY DR LOS ANGELES CA 90005 | CAUSEFORCE, INC. 7080 HOLLYWOOD BLVD FL 4 LOS ANGELES CA 90028-6950 | 434,336.00 | -116,108.00 | -26.73 |
| ALLIANCE DEFENDING FREEDOM 15100 N. 90TH STREET SCOTTSDALE AZ 85260-2901 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 111,941.12 | 14,184.02 | 12.67 |

Commercial Fundraisers Report

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|---|--|----------------|-------------------|---------------------|
| ALPHA OMICRON PI FOUNDATION 5390 VIRGINIA WAY BRENTWOOD TN 37027 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 9,330.00 | 5,224.70 | 56.00 |
| ALZHEIMER'S DISEASE AND RELATED DIS ASSN-GROUP RETURN 919 N MICHIGAN AVE STE 1000 CHICAGO IL 60611 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 250,656.61 | 101,276.95 | 40.40 |
| AMERICAN ASSOCIATION FOR CANCER SUPPORT, INC. 322 NANCY LYNN LANE SUITE 3 KNOXVILLE TN 37919 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 22,505.00 | 10,127.00 | 45.00 |
| AMERICAN ASSOCIATION FOR CANCER SUPPORT, INC. 322 NANCY LYNN LANE SUITE 3 KNOXVILLE TN 37919 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 13,631.00 | 817.86 | 6.00 |
| AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE 1200 NEW YORK AVENUE- N.W. WASHINGTON DC 20005 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 4,872.00 | 431.00 | 8.85 |
| AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE 1200 NEW YORK AVENUE- N.W. WASHINGTON DC 20005 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 13,789.00 | 3,592.00 | 26.05 |
| AMERICAN ASSOCIATION OF STATE TROOPERS, INC. 1949 RAYMOND DIEHL ROAD TALLAHASSEE FL 32308 | PUBLIC APPEAL, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 59,145.00 | 8,871.75 | 15.00 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC 1111 16TH ST NW WASHINGTON DC 20036 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 46,683.00 | 19,712.60 | 42.23 |
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC 1111 16TH ST NW WASHINGTON DC 20036 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 8,958.50 | 1,662.35 | 18.56 |
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC 1111 16TH ST NW WASHINGTON DC 20036 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 5,070.00 | -6,884.80 | -135.79 |
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC 1111 16TH ST NW WASHINGTON DC 20036 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 110.00 | -3,069.00 | -2,790.00 |
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC 1111 16TH ST NW WASHINGTON DC 20036 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 57,024.00 | 4,271.92 | 7.49 |
| AMERICAN BIBLE SOCIETY 1865 BROADWAY NEW YORK NY 10023 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 57,933.20 | -42,514.65 | -73.39 |
| AMERICAN CHILDREN'S SOCIETY, INC. 44 NORTH MAIN STREET MARLBORO NJ 07746 | PUBLIC APPEAL, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 36,284.00 | 3,991.24 | 11.00 |

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|---|---|----------------|-------------------|---------------------|
| AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 225,354.00 | 186,942.00 | 82.95 |
| AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 4,700,364.38 | 1,497,934.38 | 31.87 |
| AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 796,977.67 | 178,981.36 | 22.46 |
| AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 906,385.73 | 364,703.21 | 40.24 |
| AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 189,253.00 | 57,574.00 | 30.42 |
| AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 254,202.41 | 33,589.25 | 13.21 |
| AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 415,576.00 | 92,610.00 | 22.28 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 376,410.50 | 342,272.80 | 90.93 |
| AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 205,336.46 | 147,739.14 | 71.95 |
| AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 162,741.00 | 99,969.89 | 61.43 |
| AMERICAN CONSERVATIVE UNION 1331 H ST. NW, STE. 500 WASHINGTON DC 20005 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 1,517.00 | 0.00 | 0.00 |
| AMERICAN COUNCIL OF THE BLIND 2200 WILSON BLVD., SUITE 650 ARLINGTON VA 22201 | INTEGRAL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 214,409.72 | 85,724.80 | 39.98 |
| AMERICAN DIABETES ASSOCIATION 1701 N BEAUREGARD ST ALEXANDRIA VA 22311 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 256,681.24 | 110,736.33 | 43.14 |
| AMERICAN DIABETES ASSOCIATION 1701 N BEAUREGARD ST ALEXANDRIA VA 22311 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 233,036.41 | 61,579.81 | 26.42 |

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Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| AMERICAN FAMILY ASSOCIATION, INC. 107 PARKGATE DREVE, PO DRAWER 2440 TUPELO MS 38803 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 149,155.64 | -23,163.53 | -15.53 |
| AMERICAN FAMILY BUSINESS FOUNDATION 4850 WRIGHT ROAD, STE 168 STAFFORD TX 77477 | ALLEGIANCE STRATEGIES, LLC C/O LAW OFFICES OF MAUREEN E OTIS PC 4850 WRIGHT RD STE 168 STAFFORD TX 77477 | 35,000.00 | 18,861.54 | 53.89 |
| AMERICAN FILM INSTITUTE 2021 NORTH WESTERN AVENUE LOS ANGELES CA 90027 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 10,990.00 | 1,812.32 | 16.49 |
| AMERICAN FOUNDATION FOR DISABLED CHILDREN, INC. 84 NEW DORP PLAZA, SUITE 207 STATEN ISLAND NY 10306 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 4,620.00 | 462.00 | 10.00 |
| AMERICAN HEART ASSOCIATION, INC. 7272 GREENVILLE AVENUE DALLAS TX 75231 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 628,424.44 | 306,718.89 | 48.81 |
| AMERICAN INSTITUTE FOR CANCER RESEARCH 1759 R ST NW WASHINGTON DC 20009-2552 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 106,087.09 | 28,684.50 | 27.04 |
| AMERICAN INSTITUTE FOR CANCER RESEARCH 1759 R ST NW WASHINGTON DC 20009-2552 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 366,238.87 | 132,197.18 | 36.10 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| AMERICAN ISRAEL, PUBLIC AFFAIRS COMMITTEE 251 H STREET, NW WASHINGTON DC 20001 | SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202 | 169,671.72 | 97,436.74 | 57.43 |
| AMERICAN KIDNEY FUND INC 11921 ROCKVILLE PIKE, SUITE 300 ROCKVILLE MD 20852 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 106,430.00 | 69,036.25 | 64.87 |
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. 501 ST. JUDE PLACE MEMPHIS TN 38105-1905 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 150,331.34 | 21,640.24 | 14.40 |
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. 501 ST. JUDE PLACE MEMPHIS TN 38105-1905 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 776,096.00 | 102,249.00 | 13.17 |
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. 501 ST. JUDE PLACE MEMPHIS TN 38105-1905 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 502,165.00 | -190,407.00 | -37.92 |
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. 501 ST. JUDE PLACE MEMPHIS TN 38105-1905 | ANN TAYLOR RETAIL, INC. 7 TIMES SQUARE NEW YORK NY 10036 | 817,668.33 | 736,720.00 | 90.10 |
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. 501 ST. JUDE PLACE MEMPHIS TN 38105-1905 | ANN TAYLOR RETAIL, INC. 7 TIMES SQUARE NEW YORK NY 10036 | 4,099,382.82 | 4,034,951.94 | 98.43 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| AMERICAN LEPROSY MISSIONS, INC. ONE ALM WAY GREENVILLE SC 29601 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 5,479.00 | 387.62 | 7.07 |
| AMERICAN LUNG ASSOCIATION 1301 PENNSYLVANIA AVE NW #800 WASHINGTON DC 20004-1725 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 242,954.96 | 73,047.46 | 30.07 |
| AMERICAN LUNG ASSOCIATION 1301 PENNSYLVANIA AVE NW #800 WASHINGTON DC 20004-1725 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 296,016.40 | 0.00 | 0.00 |
| AMERICAN NATIONAL RED CROSS 2025 E ST NW WASHINGTON DC 20006 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 34,110.57 | 31,552.28 | 92.50 |
| AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC. 23 TEABERRY DR CHEPACHET RI 02814 | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 360,712.37 | 43,421.88 | 12.04 |
| AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC. 23 TEABERRY DR CHEPACHET RI 02814 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 38,540.00 | 3,854.00 | 10.00 |
| AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET - S. STOJOWSKI NEW YORK NY 10128 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 887,853.00 | 716,699.85 | 80.72 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET - S. STOJOWSKI NEW YORK NY 10128 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 4,792,418.35 | 3,981,987.29 | 83.09 |
| AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET - S. STOJOWSKI NEW YORK NY 10128 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 4,100,075.29 | 3,444,037.29 | 84.00 |
| AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET - S. STOJOWSKI NEW YORK NY 10128 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 818,085.00 | 648,594.00 | 79.28 |
| AMERICANS FOR PROSPERITY 2111 WILSON BLVD, SUITE 350 ARLINGTON VA 22201 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 39,504.20 | -40,959.46 | -103.68 |
| AMERICANS UNITED FOR LIFE 655 15TH STREET, NW, SUITE 410 WASHINGTON DC 20005 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 258,605.00 | 144,643.00 | 55.93 |
| AMERICANS UNITED FOR SEPARATION OF CHURCH AND STATE 1301 K STREET, NW, SUITE 850, EAST TOWER WASHINGTON DC 20005 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 29,928.00 | -17,115.00 | -57.19 |
| AMERICARES FOUNDATION, INC. 88 HAMILTON AVENUE STAMFORD CT 06902 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,509,038.00 | 1,249,943.65 | 82.83 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 115,035.47 | -27,407.57 | -23.83 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 617,996.31 | 447,179.96 | 72.36 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | PUBLIC OUTREACH FUNDRAISING, LLC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 79,583.18 | -769,765.40 | -967.25 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 1,452.00 | 0.00 | 0.00 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 89,393.00 | -13,995.40 | -15.66 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 14,422.00 | -28,995.00 | -201.05 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | DCM, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 250.00 | 250.00 | 100.00 |

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Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 35,620.00 | 18,863.00 | 52.96 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | DCM, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 700.00 | -728.30 | -104.04 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | INTEGRAL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 33,539.00 | 0.00 | 0.00 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 13,333.00 | -10,993.00 | -82.45 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | YOUR VOICE MEDIA, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 313,942.00 | 170,568.00 | 54.33 |
| AMVETS (AMERICAN VETERANS) CORPORATION 4647 FORBES BOULEVARD LANHAM MD 20706 | XENTEL, INC. 700 WEST VIRGINIA ST STE 700 MILWAUKEE WI 53204 | 9,617,146.10 | 1,250,244.69 | 13.00 |
| AMVETS DEPARTMENT OF CALIFORNIA 120 NORTH M ST TULARE CA 93274 | MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE ATTN: HEIDI ANDERSON PHOENIX AZ 85029 | 470,568.55 | 48,056.36 | 10.21 |

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Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| ANAHEIM FIREMEN'S ASSOCIATION, INC. 1293 N. PATT STREET ANAHEIM CA 92807 | CITY SERVICES ENTERTAINMENT CORP. 11780 CENTRAL AVE #220 CHINO CA 91710 | 113,085.00 | 35,000.00 | 30.95 |
| ANIMAL PROTECTION FOUNDATION 928 W. PALO VERDE STREET GILBERT AZ 85233 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 20,469.00 | 9,211.00 | 45.00 |
| ANNE FONTAINE FOUNDATION INC. 110 GREENE ST, STE 301 NEW YORK NY 10012 | ANNE FONTAINE USA INC 110 GREENE ST STE 301 NEW YORK NY 10012 | 79,235.00 | 79,235.00 | 100.00 |
| ANTI-DEFAMATION LEAGUE 605 THIRD AVENUE NEW YORK NY 10158-3560 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 54,657.00 | 9,082.00 | 16.62 |
| ANTI-DEFAMATION LEAGUE 605 THIRD AVENUE NEW YORK NY 10158-3560 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 84,607.00 | 14,190.40 | 16.77 |
| ANTI-DEFAMATION LEAGUE 605 THIRD AVENUE NEW YORK NY 10158-3560 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 6,619.00 | -7,288.09 | -110.11 |
| ANTI-DEFAMATION LEAGUE 605 THIRD AVENUE NEW YORK NY 10158-3560 | INTEGRAL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 26,651.24 | 4,096.47 | 15.37 |

Commercial Fundraisers Report

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Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| ARIZONA MEMORIAL MUSEUM ASSOCIATION 94-1187 KA UKA BLVD WAIPAHU HI 96797 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 1,739.15 | 1,608.71 | 92.50 |
| ASSOCIATION FOR FIREFIGHTERS AND PARAMEDICS, INC. 2321 E 4TH ST STE C 122 SANTA ANA CA 92705 | COURTESY CALL, INC. 1835 E CHARLESTON STE 4 LAS VEGAS NV 89104 | 154,139.00 | 15,413.90 | 10.00 |
| ASSOCIATION FOR FIREFIGHTERS AND PARAMEDICS, INC. 2321 E 4TH ST STE C 122 SANTA ANA CA 92705 | UNITED SUPPORT, LLC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 187,224.18 | 22,059.29 | 11.78 |
| ASSOCIATION OF THE GRADUATES OF THE UNITED STATES MILITARY ACADEMY 698 MILLS ROAD WEST POINT NY 10996 | AFRC, INC. PO BOX 746 CALDWELL NJ 07007-0746 | 1,024,951.39 | 606,951.39 | 59.22 |
| ATS FOUNDATION, INC. 25 BROADWAY, 18TH FL NEW YORK NY 10004 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 7,850.00 | 3,021.33 | 38.49 |
| AUTISM SPEAKS INC. ONE E. 33RD ST., 4TH FL. NEW YORK NY 10016 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 11.82 | 10.93 | 92.47 |
| AUTISM SPECTRUM DISORDER FOUNDATION, INC. 228 W. LINCOLN HIGHWAY #301 SCHERERVILLE IN 46375 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 91,319.36 | 4,931.30 | 5.40 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| AUTISM SPECTRUM DISORDER FOUNDATION, INC. 228 W. LINCOLN HIGHWAY #301 SCHERERVILLE IN 46375 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 40,877.00 | 19,621.00 | 48.00 |
| AVON PRODUCTS FOUNDATION, INC. 777 THIRD AVE. NEW YORK NY 10017 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 5,920.00 | -37,956.29 | -641.15 |
| BACK TO GOD MINISTRIES INTERNATIONAL 6555 WEST COLLEGE DR PALOS HEIGHTS IL 60463 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 21,881.00 | -5,821.70 | -26.61 |
| BAKERSFIELD POLICE OFFICERS ASSOCIATION 1601 TRUXTUN AVE BAKERSFIELD CA 93303 | UNITED SUPPORT GROUP LLC PO BOX 2262 BAKERSFIELD CA 93303 | 164,069.00 | 29,891.73 | 18.22 |
| BALLET THEATRE FOUNDATION INC 890 BROADWAY NEW YORK NY 10003 | DCM, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 326,255.75 | 194,387.48 | 59.58 |
| BARNARD COLLEGE 3009 BROADWAY NEW YORK NY 10027 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 39,596.47 | -14,985.33 | -37.85 |
| BAY AREA AND WESTERN CHAPTER OF THE PARALYZED VETERANS OF AMERICA, INC. 3801 MIRANDA AVE RM A1219 MC816 PALO ALTO CA 94304 | JADENT, INC. PO BOX 881 SALEM OR 97308 | 76,757.44 | 15,351.49 | 20.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| BAY AREA RESCUE MISSION 2113 MACDONALD AVENUE RICHMOND CA 94801 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 16,161.00 | 5,978.00 | 36.99 |
| BETH ISRAEL DEACONESS MEDICAL CENTER, INC. 330 BROOKLINE AVE BOSTON MA 02215 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 168,661.00 | 93,037.41 | 55.16 |
| BIBLICA US, INC. 1820 JET STREAM DR COLORADO SPRINGS CO 80921 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 53,007.00 | 19,326.00 | 36.46 |
| BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105 | REUSEIT, LLC 2151 PROFESSIONAL DR STE 260 ROSEVILLE CA 95661 | 7,291.00 | 7,291.00 | 100.00 |
| BIG BROTHERS/BIG SISTERS OF THE GREATER SACRAMENTO AREA, INC. 1451 RIVER PARK DR STE 241 SACRAMENTO CA 95815 | REUSEIT, LLC 2151 PROFESSIONAL DR STE 260 ROSEVILLE CA 95661 | 738,847.00 | 120,251.00 | 16.28 |
| B'NAI B'RITH 2020 K STREET, N. W. 7TH FLOOR WASHINGTON DC 20006 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 48,121.00 | 1,046.00 | 2.17 |
| BOYS AND GIRLS CLUBS OF EAST COUNTY, INC. 8820 TAMBERLY WAY SANTEE CA 92071 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 95,532.00 | 70,266.00 | 73.55 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| BOYS AND GIRLS CLUBS OF LONG BEACH 3635 LONG BEACH BLVD LONG BEACH CA 90807 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 169,690.00 | 139,635.62 | 82.29 |
| BOYS AND GIRLS CLUBS OF LONG BEACH 3635 LONG BEACH BLVD LONG BEACH CA 90807 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 1,668.00 | -1,832.00 | -109.83 |
| BOYS' CLUB OF FALLBROOK P O BOX 476 FALLBROOK CA 92028 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 66,656.00 | 49,641.00 | 74.47 |
| BOYS' CLUB OF FALLBROOK P O BOX 476 FALLBROOK CA 92028 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 6,800.00 | 3,400.00 | 50.00 |
| BOYS CLUBS OF AMERICA, INC. 1275 PEACHTREE STREET, NE ATLANTA GA 30309-3494 | OMAZE, LLC 120 BROADWAY STE 300 SANTA MONICA CA 90401 | 6,764.62 | 4,226.63 | 62.48 |
| BREAD FOR THE WORLD, INC. 425 3RD STREET SW # 1200 WASHINGTON DC 20024 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 151,291.00 | -48,584.00 | -32.11 |
| BREAST CANCER RESEARCH FOUNDATION (NEW YORK) 60 EAST 56TH STREET 8TH FLOOR NEW YORK NY 10022 | ANN TAYLOR RETAIL, INC. 7 TIMES SQUARE NEW YORK NY 10036 | 4,883,591.70 | 3,630,669.12 | 74.34 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| BREAST CANCER RESEARCH FOUNDATION (NEW YORK) 60 EAST 56TH STREET 8TH FLOOR NEW YORK NY 10022 | ANN TAYLOR RETAIL, INC. 7 TIMES SQUARE NEW YORK NY 10036 | 376,039.66 | 303,189.88 | 80.63 |
| BREAST CANCER SURVIVORS FOUNDATION, INC. 18851 NE 29TH AVE STE 700 MIAMI FL 33180 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 76,898.37 | 7,689.84 | 10.00 |
| BRET HARTE EDUCATIONAL ASSOCIATION 7050 BRET HARTE DRIVE SAN JOSE CA 95120 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 240.00 | 231.60 | 96.50 |
| BRIGHTFOCUS FOUNDATION 22512 GATEWAY CENTER DRIVE CLARKSBURG MD 20871 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 7,664.00 | -28,258.50 | -368.72 |
| BUILD-A-BEAR WORKSHOP BEAR HUGS FOUNDATION 1954 INNERBELT BUSINESS CTR DR SAINT LOUIS MO 63114-5760 | BUILD-A-BEAR WORKSHOP, INC. 1954 INNERBELT BUSINESS CENTER DR SAINT LOUIS MO 63114-5760 | 481,696.92 | 481,696.92 | 100.00 |
| BUILD-A-BEAR WORKSHOP FOUNDATION, INC. 1954 INNERBELT BUSINESS CENTER DR SAINT LOUIS MO 63114 | BUILD-A-BEAR WORKSHOP, INC. 1954 INNERBELT BUSINESS CENTER DR SAINT LOUIS MO 63114-5760 | 1,685,675.43 | 1,685,675.43 | 100.00 |
| BUTTE COUNTY SHERIFF'S SEARCH AND RESCUE, INC. P.O. BOX 542 CHICO CA 95927 | D. FOSTER COMMUNITY PROJECTS 2530 ZANELLA WAY #B CHICO CA 95926 | 114,854.00 | 63,619.70 | 55.39 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| CALIFORNIA AGGIE ALUMNI ASSOCIATION ONE SHIELDS AVENUE DAVIS CA 95616 | DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145 | 426,202.50 | 335,782.50 | 78.78 |
| CALIFORNIA ALUMNI ASSOCIATION 1 ALUMNI HOUSE UC BERKELEY BERKELEY CA 94720 | DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145 | 446,575.00 | 368,175.00 | 82.44 |
| CALIFORNIA ALUMNI ASSOCIATION 1 ALUMNI HOUSE UC BERKELEY BERKELEY CA 94720 | DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145 | 426,202.50 | 335,782.50 | 78.78 |
| CALIFORNIA BOUNTIFUL FOUNDATION 2300 RIVER PLAZA DR SACRAMENTO CA 95833 | CJB & ASSOCIATES, LLC 8217 SUNBONNET DR FAIR OAKS CA 95628 | 73,632.00 | 14,136.90 | 19.20 |
| CALIFORNIA FOUNDATION FOR AGRICULTURE IN THE CLASSROOM 2300 RIVER PLAZA DRIVE SACRAMENTO CA 95833-3293 | CJB & ASSOCIATES, LLC 8217 SUNBONNET DR FAIR OAKS CA 95628 | 95,553.14 | 52,604.70 | 55.05 |
| CALIFORNIA HOSPITAL MEDICAL CENTER FOUNDATION 320 WEST 15TH STREET LOS ANGELES CA 90015 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 102,719.00 | 77,861.00 | 75.80 |
| CALIFORNIA LEAGUE OF CONSERVATION VOTERS 350 FRANK OGAWA PLZ STE 1100 OAKLAND CA 94612 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 25,282.23 | -49,197.77 | -194.59 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| CALIFORNIA LEAGUE OF CONSERVATION VOTERS 350 FRANK OGAWA PLZ STE 1100 OAKLAND CA 94612 | PZ ASSOCIATES 816 1/2 NORTH POINSETTIA PLACE LOS ANGELES CA 90046 | 91,518.93 | -13,850.00 | -15.13 |
| CALIFORNIA NARCOTIC OFFICERS ASSOCIATION 28245 AVENUE CROCKER SUITE 230 VALENCIA CA 91355 | MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE ATTN: HEIDI ANDERSON PHOENIX AZ 85029 | 247,926.80 | 49,585.36 | 20.00 |
| CALIFORNIA NOW 915 L STREET, STE C245 SACRAMENTO CA 95814 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 216,859.00 | 114,066.80 | 52.60 |
| CALIFORNIA NOW FOUNDATION, INC. 915 L STREET, SUITE C245 SACRAMENTO CA 95814 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 69,679.50 | 24,021.45 | 34.47 |
| CALIFORNIA POLICE ACTIVITIES LEAGUE 2000 EAST 14TH STREET SAN LEANDRO CA 94577 | TBS PRODUCTIONS 5225 PENTECOST DR STE 18 MODESTO CA 95356-9286 | 169,107.00 | 33,821.40 | 20.00 |
| CALIFORNIA POLICE ACTIVITIES LEAGUE 2000 EAST 14TH STREET SAN LEANDRO CA 94577 | XENTEL, INC. 700 WEST VIRGINIA ST STE 700 MILWAUKEE WI 53204 | 464,219.56 | 104,449.40 | 22.50 |
| CALIFORNIA POLICE YOUTH CHARITIES, INC. 7401 GALILEE ROAD #350 ROSEVILLE CA 95678 | TELCOM SERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 2,281,507.98 | 273,780.96 | 12.00 |

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|---|--|----------------|-------------------|---------------------|
| CALIFORNIA RESERVE PEACE OFFICERS ASSOCIATION PO BOX 5622 SAN JOSE CA 95150-5622 | UNITED SUPPORT GROUP LLC PO BOX 2262 BAKERSFIELD CA 93303 | 80,172.00 | 12,025.80 | 15.00 |
| CALIFORNIA STATE FIREFIGHTERS' ASSOCIATION 1001 K ST FL 6 SACRAMENTO CA 95814 | XENTEL, INC. 700 WEST VIRGINIA ST STE 700 MILWAUKEE WI 53204 | 400,506.14 | 72,091.11 | 18.00 |
| CALIFORNIA STATE LODGE, FRATERNAL ORDER OF POLICE 1607 N. SYCAMORE SANTA ANA CA 92701 | RESIDENTIAL PROGRAMS, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 143,460.00 | 22,953.60 | 16.00 |
| CALIFORNIA STATE PARKS FOUNDATION 50 FRANCISCO STREET, #110 SAN FRANCISCO CA 94133 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 172,081.00 | 27,199.85 | 15.81 |
| CALIFORNIA STATE PARKS FOUNDATION 50 FRANCISCO STREET, #110 SAN FRANCISCO CA 94133 | YOUR VOICE MEDIA, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 106,664.00 | 31,186.00 | 29.24 |
| CALIFORNIA STATE PARKS FOUNDATION 50 FRANCISCO STREET, #110 SAN FRANCISCO CA 94133 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 58,983.00 | 10,977.44 | 18.61 |
| CALIFORNIA STATE UNIVERSITY DOMINGUEZ HILLS CARSON CA 90747 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 36,731.77 | 12,337.87 | 33.59 |

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|--|---|----------------|-------------------|---------------------|
| CALIFORNIA STATE UNIVERSITY DOMINGUEZ HILLS CARSON CA 90747 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 22,508.92 | -9,024.76 | -40.09 |
| CALIFORNIA STATE UNIVERSITY, LONG BEACH RESEARCH FOUNDATION 6300 E STATE UNIVERSITY DRIVE SUITE 332 LONG BEACH CA 90815 | KKJZ FUNDRAISING, INC. 1500 COTNER AVE LOS ANGELES CA 90025 | 1,412,212.73 | 837,688.08 | 59.32 |
| CALIFORNIA VETERANS ASSISTANCE FOUNDATION, INC. 2215 BUENA VISTA STREET #1 BAKERSFIELD CA 93304 | XENTEL, INC. 700 WEST VIRGINIA ST STE 700 MILWAUKEE WI 53204 | 154,173.55 | 34,999.92 | 22.70 |
| CALIFORNIA VETERANS BENEFIT FUND 10311 WOODSIDE DR FORESTVILLE CA 95436 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 236,531.00 | 47,306.00 | 20.00 |
| CALVERT HALL COLLEGE HIGH SCHOOL 8102 LASALLE RD BALTIMORE MD 21286-8099 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 30,631.00 | -56,333.85 | -183.91 |
| CANCER CENTER FOR DETECTION AND PREVENTION 615 BARONNE STREET STE 301 NEW ORLEANS LA 70113 | PUBLIC APPEAL, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 139,843.28 | 20,976.49 | 15.00 |
| CANCER CENTER FOR DETECTION AND PREVENTION 615 BARONNE STREET STE 301 NEW ORLEANS LA 70113 | MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE ATTN: HEIDI ANDERSON PHOENIX AZ 85029 | 4,514,622.81 | 677,193.41 | 15.00 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| CANCER CENTER FOR DETECTION AND PREVENTION 615 BARONNE STREET STE 301 NEW ORLEANS LA 70113 | COURTESY HEALTH WATCH, INC. 616 SW 6TH ST FORT LAUDERDALE FL 33315 | 906,449.00 | 135,967.35 | 15.00 |
| CANCER CONTROL SOCIETY 2043 N BERENDO ST. LOS ANGELES CA 90027 | KKA ENTERPRISES, INC. PO BOX 4060 MONTCLAIR CA 91763 | 396,174.00 | 60,000.00 | 15.14 |
| CANCER FEDERATION, INC. 711 W RAMSEY STREET BANNING CA 92220-4325 | JADENT, INC. PO BOX 881 SALEM OR 97308 | 48,825.00 | 9,765.00 | 20.00 |
| CANCER FUND OF AMERICA INC 2901 BREEZEWOOD LANE KNOXVILLE TN 37921-1099 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 67,960.00 | 10,194.00 | 15.00 |
| CANCER FUND OF AMERICA INC 2901 BREEZEWOOD LANE KNOXVILLE TN 37921-1099 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 188,235.00 | 35,476.00 | 18.85 |
| CANCER FUND OF AMERICA INC 2901 BREEZEWOOD LANE KNOXVILLE TN 37921-1099 | INSIGHT TELESERVICES INC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 8,617.00 | 1,206.38 | 14.00 |
| CANCER FUND OF AMERICA INC 2901 BREEZEWOOD LANE KNOXVILLE TN 37921-1099 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 13,372.00 | 1,470.92 | 11.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| CANCER FUND OF AMERICA INC 2901 BREEZEWOOD LANE KNOXVILLE TN 37921-1099 | BEE, L.C. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 151,666.45 | 39,158.68 | 25.82 |
| CANCER FUND OF AMERICA INC 2901 BREEZEWOOD LANE KNOXVILLE TN 37921-1099 | CORPORATIONS FOR CHARACTER, L.C. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 14,047.00 | 1,216.43 | 8.66 |
| CAPITAL PUBLIC RADIO, INC. 7055 FOLSOM BLVD SACRAMENTO CA 95826 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 45,248.00 | 21,783.33 | 48.14 |
| CARE NET 44180 RIVERSIDE PARKWAY, SUITE 200 LANSDOWNE VA 20176 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 49,728.00 | -24,593.95 | -49.46 |
| CARING FOR OUR CHILDREN FOUNDATION 6320 EVERGREEN WAY SUITE 202 EAST EVERETT WA 98203 | INNOVATIVE TELESERVICES INC 1000 REPUBLIC AVE STE 500 ALLEN PARK MI 48101 | 78,068.00 | 7,807.00 | 10.00 |
| CASTILLERO MIDDLE PTA 6384 LEYLAND PARK DRIVE SAN JOSE CA 95120 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 68.75 | 66.34 | 96.49 |
| CATHOLIC CHARITIES CYO OF THE ARCHDIOCESE OF SAN FRANCISCO 180 HOWARD STREET, SUITE 100 SAN FRANCISCO CA 94105-1617 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 15,585.63 | -114.37 | -0.73 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| CATHOLIC FOREIGN MISSION SOCIETY OF AMERICA, INC. PO BOX 304 MARYKNOLL NY 10545 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 51,235.00 | 50,847.76 | 99.24 |
| CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS 228 W LEXINGTON ST BALTIMORE MD 21201-3413 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 133,745.00 | 86,337.00 | 64.55 |
| CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS 228 W LEXINGTON ST BALTIMORE MD 21201-3413 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 497,980.00 | 233,412.00 | 46.87 |
| CEDARS-SINAI MEDICAL CENTER 8700 BEVERLY BLVD LOS ANGELES CA 90048 | CHARITY BUZZ, INC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 140,067.00 | 112,134.00 | 80.06 |
| CENTER FOR AMERICAN HOMELESS VETERANS, INC. 210 E BROAD ST, STE 202 FALLS CHURCH VA 22046 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 29,177.50 | 2,917.75 | 10.00 |
| CENTER FOR BIOLOGICAL DIVERSITY, INC. 1333 N. ORACLE ROAD TUCSON AZ 85705 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 10,713.00 | 1,814.00 | 16.93 |
| CENTER FOR BIOLOGICAL DIVERSITY, INC. 1333 N. ORACLE ROAD TUCSON AZ 85705 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 14,289.00 | -2,822.00 | -19.75 |

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|--|--|----------------|-------------------|---------------------|
| CENTER FOR VICTIMS OF TORTURE 649 DAYTON AVENUE SAINT PAUL MN 55104 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 13,668.00 | -2,453.00 | -17.95 |
| CENTRAL ASSOCIATION OF THE MIRACULOUS MEDAL 475 EAST CHELTON AVE PHILADELPHIA PA 19144 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 13,067.99 | 131.72 | 1.01 |
| CHANGE MAKING CHANGE FUND PO BOX 343 MERCER ISLAND WA 98040 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 3,973.73 | 3,675.70 | 92.50 |
| CHICO POLICE OFFICERS ASSOCIATION P O BOX 5686 CHICO CA 95927 | D. FOSTER COMMUNITY PROJECTS 2530 ZANELLA WAY #B CHICO CA 95926 | 43,173.00 | 21,586.50 | 50.00 |
| CHILD WATCH OF NORTH AMERICA, INC. 6307 CARTMEL LANE WINDERMERE FL 34786 | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 8,237.00 | 988.44 | 12.00 |
| CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 418,995.92 | 405,236.38 | 96.72 |
| CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484 | PUBLIC OUTREACH FUNDRAISING, LLC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 673,846.00 | -2,212,658.00 | -328.36 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| CHILDHOOD CANCER FOUNDATION OF SOUTHERN CALIFORNIA P.O. BOX 1663 LOMA LINDA CA 92354-1663 | R.E.W. & ASSOCIATES 190 WEST "H" ST STE 200 COLTON CA 92324 | 108,368.00 | 20,140.33 | 18.59 |
| CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723 | JADENT, INC. PO BOX 881 SALEM OR 97308 | 45,471.00 | 9,094.20 | 20.00 |
| CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 5,883.00 | 882.45 | 15.00 |
| CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723 | INNOVATIVE TELESERVICES INC 1000 REPUBLIC AVE STE 500 ALLEN PARK MI 48101 | 2,049,723.00 | 266,464.00 | 13.00 |
| CHILDREN INTERNATIONAL 2000 E RED BRIDGE ROAD KANSAS CITY MO 64131 | DIALOGUEDIRECT, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 11,339,475.00 | 5,992,395.00 | 52.85 |
| CHILDREN WITH HAIR LOSS, INC. 12776 DIXIE HWY SOUTH ROCKWOOD MI 48179 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 113,253.00 | 19,819.00 | 17.50 |
| CHILDREN'S CANCER FUND OF AMERICA 2317 W. EMORY ROAD POWELL TN 37849 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 441,453.00 | 66,656.00 | 15.10 |

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|---|--|----------------|-------------------|---------------------|
| CHILDREN'S CANCER FUND OF AMERICA 2317 W. EMORY ROAD POWELL TN 37849 | COURTESY CALL, INC. 1835 E CHARLESTSON STE 4 LAS VEGAS NV 89104 | 195,404.49 | 24,137.49 | 12.35 |
| CHILDREN'S CANCER FUND OF AMERICA 2317 W. EMORY ROAD POWELL TN 37849 | INNOVATIVE TELESERVICES INC 1000 REPUBLIC AVE STE 500 ALLEN PARK MI 48101 | 187,908.00 | 18,791.00 | 10.00 |
| CHILDREN'S CANCER FUND OF AMERICA 2317 W. EMORY ROAD POWELL TN 37849 | PREFERRED COMMUNITY SERVICES, INC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 3,343.00 | 501.45 | 15.00 |
| CHILDREN'S CANCER FUND OF AMERICA 2317 W. EMORY ROAD POWELL TN 37849 | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 527,009.73 | 74,344.24 | 14.11 |
| CHILDREN'S CANCER RECOVERY FOUNDATION 6380 FLANK DRIVE, STE.400 HARRISBURG PA 17112 | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 128,489.13 | 18,048.68 | 14.05 |
| CHILDREN'S CANCER RECOVERY FOUNDATION 6380 FLANK DRIVE, STE.400 HARRISBURG PA 17112 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 507,720.00 | 228,474.00 | 45.00 |
| CHILDREN'S CANCER RECOVERY FOUNDATION 6380 FLANK DRIVE, STE.400 HARRISBURG PA 17112 | CONTRACT COMMUNICATIONS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 247,129.00 | 43,247.00 | 17.50 |

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|---|---|----------------|-------------------|---------------------|
| CHILDREN'S HOSPITAL & RESEARCH CENTER FOUNDATION 2201 BROADWAY, SUITE 600 OAKLAND CA 94612 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 14,352.00 | -9,233.00 | -64.33 |
| CHILDREN'S HOSPITAL LOS ANGELES 4650 SUNSET BLVD. LOS ANGELES CA 90027 | OMAZE, LLC 120 BROADWAY STE 300 SANTA MONICA CA 90401 | 6,764.62 | 4,226.63 | 62.48 |
| CHILDRENS LEUKEMIA RESEARCH ASSOCIATION INC 585 STEWART AVE, STE 18 GARDEN CITY NY 11530 | COURTESY HEALTH WATCH, INC. 616 SW 6TH ST FORT LAUDERDALE FL 33315 | 714,536.50 | 119,599.59 | 16.74 |
| CHILDRENS LEUKEMIA RESEARCH ASSOCIATION INC 585 STEWART AVE, STE 18 GARDEN CITY NY 11530 | COURTESY HEALTH WATCH, INC. 616 SW 6TH ST FORT LAUDERDALE FL 33315 | 419,134.66 | 66,584.95 | 15.89 |
| CHILDREN'S MIRACLE NETWORK 205 WEST 700 SOUTH SALT LAKE CITY UT 84101 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 11,983.24 | 11,084.50 | 92.50 |
| CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC. 8615 ROSWELL ROAD ATLANTA GA 30350-4867 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 287,005.62 | 92,731.71 | 32.31 |
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 4500 HUGH HOWELL RD STE 190 TUCKER GA 30084 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 951,310.00 | 801,222.00 | 84.22 |

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|--|---|----------------|-------------------|---------------------|
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 4500 HUGH HOWELL RD STE 190 TUCKER GA 30084 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 264,180.96 | 50,035.50 | 18.94 |
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 4500 HUGH HOWELL RD STE 190 TUCKER GA 30084 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 90,362.00 | 72,635.00 | 80.38 |
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 4500 HUGH HOWELL RD STE 190 TUCKER GA 30084 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 180,294.47 | 132,324.37 | 73.39 |
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 4500 HUGH HOWELL RD STE 190 TUCKER GA 30084 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 543,768.83 | 486,526.99 | 89.47 |
| CHRISTIAN APPALACHIAN PROJECT INC 2610 PALUMBO DRIVE LEXINGTON KY 40509 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 2,851,281.47 | 2,454,856.89 | 86.10 |
| CHRISTIAN APPALACHIAN PROJECT INC 2610 PALUMBO DRIVE LEXINGTON KY 40509 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 3,172.44 | -4,803.81 | -151.42 |
| CHRISTIAN COALITION PO BOX 37030 WASHINGTON DC 20013 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 72,579.05 | -29,428.38 | -40.55 |

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|--|--|----------------|-------------------|---------------------|
| CHRISTIAN FOUNDATION FOR CHILDREN AND AGING ONE ELMWOOD AVE KANSAS CITY KS 66103-3719 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 250,054.00 | 131,339.62 | 52.52 |
| CIRCLE OF FRIENDS FOR AMERICAN VETERANS 210 EAST BROAD STREET, SUITE 202 FALLS CHURCH VA 22046 | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,422,704.24 | 213,983.64 | 15.04 |
| CITY MISSION MINISTRIES 345 N I ST SAN BERNARDINO CA 92410 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 64,066.00 | 22,249.00 | 34.73 |
| CITY OF HOPE 1055 WILSHIRE BLVD. LOS ANGELES CA 90017 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 399,473.00 | 306,903.00 | 76.83 |
| CITY OF HOPE 1055 WILSHIRE BLVD. LOS ANGELES CA 90017 | SUTTER HOME WINERY, INC. D/B/A TRINCHERO FAMILY PO BOX 248 SAINT HELENA CA 94574 | 30,468.00 | 30,468.00 | 100.00 |
| CITYTEAM MINISTRIES 2304 ZANKER ROAD SAN JOSE CA 95131 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 318,344.00 | 175,799.00 | 55.22 |
| COLONIAL WILLIAMSBURG FOUNDATION P.O. BOX 1776 WILLIAMSBURG VA 23187-1776 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 251,172.00 | 140,607.00 | 55.98 |

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|---|---|----------------|-------------------|---------------------|
| COMMITTEE FOR MISSING CHILDREN, INC 242 STONE MOUNTAIN STREET LAWRENCEVILLE GA 30046 | XENTEL, INC. 700 WEST VIRGINIA ST STE 700 MILWAUKEE WI 53204 | 1,006,228.10 | 120,747.37 | 12.00 |
| COMMITTEE FOR MISSING CHILDREN, INC 242 STONE MOUNTAIN STREET LAWRENCEVILLE GA 30046 | PREFERRED COMMUNITY SERVICES, INC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 260.00 | 33.80 | 13.00 |
| COMMITTEE FOR MISSING CHILDREN, INC 242 STONE MOUNTAIN STREET LAWRENCEVILLE GA 30046 | PUBLIC APPEAL, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 28,281.29 | 3,393.75 | 12.00 |
| COMMUNITY CHARITY ADVANCEMENT, INC. 4699 NORTH FEDERAL HIGHWAY POMPANO BEACH FL 33064 | COMMUNITY CALL, INC. 10060 W ROOSEVELT RD 2ND FLOOR WESTCHESTER IL 60154 | 165,096.93 | 16,509.69 | 10.00 |
| COMMUNITY CHARITY ADVANCEMENT, INC. 4699 NORTH FEDERAL HIGHWAY POMPANO BEACH FL 33064 | COURTESY CALL, INC. 1835 E CHARLESTSON STE 4 LAS VEGAS NV 89104 | 3,511,995.30 | 526,799.29 | 15.00 |
| COMMUNITY CHARITY ADVANCEMENT, INC. 4699 NORTH FEDERAL HIGHWAY POMPANO BEACH FL 33064 | COMMUNITY CALL, INC. 10060 W ROOSEVELT RD 2ND FLOOR WESTCHESTER IL 60154 | 25,099.00 | 2,509.90 | 10.00 |
| COMPASSION & CHOICES 4155 E. JEWELL AVE. SUITE 200 DENVER CO 80222 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 17,816.00 | 1,463.00 | 8.21 |

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|---|---|----------------|-------------------|---------------------|
| COMPASSION & CHOICES 4155 E. JEWELL AVE. SUITE 200 DENVER CO 80222 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 5,163.00 | -211.00 | -4.09 |
| CONCERNED WOMEN FOR AMERICA 1015 15TH STREET NW STE 1100 WASHINGTON DC 20005 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 168,220.39 | 61,821.21 | 36.75 |
| CONCERNED WOMEN FOR AMERICA LEGISLATIVE ACTION COMMITTEE 1015 FIFTEENTH ST. STE 1100 WASHINGTON DC 20005 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 17,215.00 | 0.00 | 0.00 |
| CONSUMERS UNION OF UNITED STATES, INC. 101 TRUMAN AVENUE YONKERS NY 10703-1057 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 64,014.00 | 3,913.00 | 6.11 |
| CONSUMERS UNION OF UNITED STATES, INC. 101 TRUMAN AVENUE YONKERS NY 10703-1057 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 234,012.00 | 126,881.51 | 54.22 |
| CO-OP AMERICA FOUNDATION, INC. 1612 K STREET N.W. STE 600 WASHINGTON DC 20006 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 5,363.00 | -11,448.00 | -213.46 |
| COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. 151 ELLIS STREET ATLANTA GA 30303-2439 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,492,654.00 | 581,465.00 | 38.96 |

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|--|---|----------------|-------------------|---------------------|
| CORAL RIDGE MINISTRIES MEDIA, INC. 5554 N FEDERAL HWY STE 200 FORT LAUDERDALE FL 33308 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 19,794.50 | 1,465.84 | 7.41 |
| CORNELL UNIVERSITY 341 PINE TREE ROAD ITHACA NY 14850 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 14,571.00 | 7,389.81 | 50.72 |
| CORRECTIONAL PEACE OFFICERS FOUNDATION, INC. PO BOX 384390 SACRAMENTO CA 95834 | TBS PRODUCTIONS 5225 PENTECOST DR STE 18 MODESTO CA 95356-9286 | 412,180.00 | 61,827.00 | 15.00 |
| COUNCIL ON AGING SERVICES FOR SENIORS 30 KAWANA SPRINGS ROAD SANTA ROSA CA 95404 | JADENT, INC. PO BOX 881 SALEM OR 97308 | 376,051.73 | 169,223.28 | 45.00 |
| COUNCIL ON AGING SERVICES FOR SENIORS 30 KAWANA SPRINGS ROAD SANTA ROSA CA 95404 | JCLE, INC. 61419 S HWY 97 STE R BEND OR 97702 | 376,051.73 | 218,110.40 | 58.00 |
| COVENANT HOUSE 5 PENN PLAZA, 3RD FLOOR NEW YORK NY 10001 | KEYS DIRECT MARKETING & COMMUNICATIONS, INC. C/O LAW OFFICES OF MAUREEN E OTIS PC STAFFORD TX 77477 | 11,008.00 | -8,858.25 | -80.47 |
| CRISTA MINISTRIES 19303 FREMONT AVE N SEATTLE WA 98133-9703 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 37,137.00 | 22,039.00 | 59.35 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| CROHN'S & COLITIS FOUNDATION OF AMERICA, INC. 733 THIRD AVENUE STE 510 NEW YORK NY 10017 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 11,001.00 | 5,371.71 | 48.83 |
| CROSS INTERNATIONAL AID, INC. 600 SW 3RD STREET, SUITE 2201 POMPANO BEACH FL 33060 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 8,974.44 | 0.00 | 0.00 |
| CROSS INTERNATIONAL AID, INC. 600 SW 3RD STREET, SUITE 2201 POMPANO BEACH FL 33060 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 224,345.67 | -39,718.72 | -17.70 |
| CSULB 49ER FOUNDATION 6300 E STATE UNIVERSITY DR STE 332 LONG BEACH CA 90815 | AUCTION VAULT, INC. 23961 CRAFTSMAN RD STE K CALABASAS CA 91302 | 96,405.00 | 78,166.23 | 81.08 |
| CURE DUCHENNE 1400 QUAIL STREET STE #110 NEWPORT BEACH CA 92660 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 87,837.00 | 67,181.50 | 76.48 |
| CYPRESS COLLEGE FOUNDATION, INC. 9200 VALLEY VIEW CYPRESS CA 90630 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 52,593.00 | 30,855.00 | 58.67 |
| DALLAS THEOLOGICAL SEMINARY 3909 SWISS AVE DALLAS TX 75204 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 9,035.00 | 3,273.20 | 36.23 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| DAVES AVENUE HOME AND SCHOOL CLUB 17770 DAVES AVENUE MONTE SERENO CA 95030-3218 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 282.75 | 272.85 | 96.50 |
| DECLARATION ALLIANCE C/O MAUREEN E. OTIS 4850 WRIGHT ROAD, #168 STAFFORD TX 77477 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 15,589.66 | -8,853.53 | -56.79 |
| DEFEAT DIABETES FOUNDATION, INC. 10 153RD AVE, STE 300 MADEIRA BEACH FL 33708 | JADENT, INC. PO BOX 881 SALEM OR 97308 | 7,351.96 | 1,470.39 | 20.00 |
| DEFEAT DIABETES FOUNDATION, INC. 10 153RD AVE, STE 300 MADEIRA BEACH FL 33708 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 10,822.50 | 1,623.38 | 15.00 |
| DEFENDERS OF WILDLIFE 1130 17TH STREET, NW WASHINGTON DC 20036 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 970.00 | -3,567.00 | -367.73 |
| DEFENDERS OF WILDLIFE 1130 17TH STREET, NW WASHINGTON DC 20036 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 5,668.00 | -668.00 | -11.79 |
| DEPARTMENT OF CALIFORNIA DISTRICT 4 VETERANS OF FOREIGN WARS OF THE UNITED STATES, INC. 2019 VAN WICK ST LOS ANGELES CA 90047 | NEERAJ ENTERPRISES, INC. 20804 VERCELLI WAY NORTHRIDGE CA 91326-4310 | 117,800.00 | 12,958.00 | 11.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| DEPARTMENT OF CALIFORNIA, VETERANS OF FOREIGN WARS OF THE UNITED STATES 9136 ELK GROVE ELK GROVE CA 95624 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 171,895.50 | 35,686.10 | 20.76 |
| DEPUTY SHERIFFS ASSOCIATION OF SHASTA COUNTY P.O. BOX 2570 REDDING CA 96099 | M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003 | 65,482.00 | 10,596.00 | 16.18 |
| DISABLED VETERANS SERVICES, INC. 3200 N.E. 14TH STREET CAUSEWAY #219 POMPANO BEACH FL 33062 | COMMUNITY CALL, INC. 10060 W ROOSEVELT RD 2ND FLOOR WESTCHESTER IL 60154 | 257,209.42 | 25,720.94 | 10.00 |
| DISABLED VETERANS SERVICES, INC. 3200 N.E. 14TH STREET CAUSEWAY #219 POMPANO BEACH FL 33062 | INNOVATIVE TELESERVICES INC 1000 REPUBLIC AVE STE 500 ALLEN PARK MI 48101 | 172,758.00 | 20,731.00 | 12.00 |
| DISABLED VETERANS SERVICES, INC. 3200 N.E. 14TH STREET CAUSEWAY #219 POMPANO BEACH FL 33062 | COURTESY CALL, INC. 1835 E CHARLESTSON STE 4 LAS VEGAS NV 89104 | 2,740,750.80 | 411,112.62 | 15.00 |
| DORIS DAY ANIMAL LEAGUE 2100 L STREET, NW WASHINGTON DC 20037 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 32,486.00 | -15,637.00 | -48.13 |
| EARTHJUSTICE 50 CALIFORNIA STREET STE 500 SAN FRANCISCO CA 94111 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 35,285.89 | 4,188.16 | 11.87 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| EARTHJUSTICE 50 CALIFORNIA STREET STE 500 SAN FRANCISCO CA 94111 | MEYER ASSOCIATES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 725.00 | -386.55 | -53.32 |
| EARTHJUSTICE 50 CALIFORNIA STREET STE 500 SAN FRANCISCO CA 94111 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 59,554.00 | 3,703.00 | 6.22 |
| EARTHJUSTICE 50 CALIFORNIA STREET STE 500 SAN FRANCISCO CA 94111 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 153,254.00 | 79,858.00 | 52.11 |
| EASTER SEALS, INC. 233 S. WACKER DRIVE, SUITE 2400 CHICAGO IL 60606 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 152,400.10 | 4,387.62 | 2.88 |
| EASTER SEALS, INC. 233 S. WACKER DRIVE, SUITE 2400 CHICAGO IL 60606 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 9,424.00 | 24.58 | 0.26 |
| EASTER SEALS, INC. 233 S. WACKER DRIVE, SUITE 2400 CHICAGO IL 60606 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 16,869.00 | 0.00 | 0.00 |
| EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION 358 MOWBRAY ARCH, SUITE 304 NORFOLK VA 23507 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 102,645.00 | 17,456.45 | 17.01 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| EL CAMINO HOSPITAL FOUNDATION 2500 GRANT ROAD MOUNTAIN VIEW CA 94040 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 28,330.00 | -11,616.10 | -41.00 |
| EL CAMINO HOSPITAL FOUNDATION 2500 GRANT ROAD MOUNTAIN VIEW CA 94040 | DEBORAH MANN PRODUCTIONS 3255 JACKSON ST SAN FRANCISCO CA 94118 | 923,200.00 | 411,700.22 | 44.59 |
| EL CENTRO DEL PUEBLO 1157 LEMOYNE ST LOS ANGELES CA 90026 | TERRAZAS DEVELOPMENT AND COMMUNICATIONS GR 1812 SCOTT AVE LOS ANGELES CA 90026 | 3,700.00 | 49.09 | 1.33 |
| ENGENDER HEALTH, INC. 440 9TH AVENUE NEW YORK NY 10001 | INNOVATIVE PHILANTHROPY, LLC 5 HANOVER SQ RM 2100 NEW YORK NY 10004-2614 | 10,650.00 | -13,351.15 | -125.36 |
| ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES 4850 WRIGHT ROAD SUITE 168 STAFFORD TX 77477 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 746.00 | 213.31 | 28.59 |
| ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES 4850 WRIGHT ROAD SUITE 168 STAFFORD TX 77477 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 14,934.00 | 4,303.24 | 28.82 |
| ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 40,215.25 | -457.67 | -1.14 |

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|---|---|----------------|-------------------|---------------------|
| ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 316,088.33 | 183,481.82 | 58.05 |
| ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 12,761.00 | 246.00 | 1.93 |
| ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010 | INTEGRAL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 643,803.64 | 226,698.43 | 35.21 |
| EPISCOPAL SENIOR COMMUNITIES FOUNDATION 2185 N. CALIFORNIA BLVD., SUITE 575 WALNUT CREEK CA 94598 | DEBORAH MANN PRODUCTIONS 3255 JACKSON ST SAN FRANCISCO CA 94118 | 187,309.00 | 59,665.00 | 31.85 |
| EQUAL JUSTICE USA, INC. 20 JAY STREET, SUITE 808 BROOKLYN NY 11201 | HUDSON BAY COMPANY OF ILLINOIS, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 3,100.00 | 2,329.16 | 75.13 |
| FAITH AND FREEDOM COALITION, INC. 3175 SATELLITE BLVD., STE. 325 DULUTH GA 30096 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 112,754.45 | 5,075.32 | 4.50 |
| FAMILY RESEARCH COUNCIL 801 G STREET NW WASHINGTON DC 20001 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 282,850.00 | 0.00 | 0.00 |

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|--|--|----------------|-------------------|---------------------|
| FAMILY RESEARCH COUNCIL ACTION 801 G STREET NW WASHINGTON DC 20001 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 27,200.00 | 0.00 | 0.00 |
| FARM SANCTUARY, INC. P.O. BOX 150 WATKINS GLEN NY 14891 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 151,238.00 | -60,318.63 | -39.88 |
| FARM SANCTUARY, INC. P.O. BOX 150 WATKINS GLEN NY 14891 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 37,281.00 | -9,431.00 | -25.30 |
| FEED THE CHILDREN, INC. 333 N. MERIDIAN AVENUE OKLAHOMA CITY OK 73107 | 2LISTEN, LLC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 91,733.65 | 91,733.65 | 100.00 |
| FEEDING AMERICA 35 EAST WACKER DRIVE, SUITE 2000 CHICAGO IL 60601-2200 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 439,530.00 | 98,732.00 | 22.46 |
| FEEDING AMERICA 35 EAST WACKER DRIVE, SUITE 2000 CHICAGO IL 60601-2200 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 158,505.49 | 3,475.19 | 2.19 |
| FEEDING AMERICA 35 EAST WACKER DRIVE, SUITE 2000 CHICAGO IL 60601-2200 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 14,736.06 | 13,360.86 | 90.67 |

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|---|---|----------------|-------------------|---------------------|
| FIND THE CHILDREN 2656 29TH ST # 203 SANTA MONICA CA 90405-2984 | JADENT, INC. PO BOX 881 SALEM OR 97308 | 93,690.75 | 25,296.50 | 27.00 |
| FIREFIGHTER CANCER SUPPORT NETWORK, INC. 2600 W. OLIVE AVE, 5TH FLOOR, PMB 608 BURBANK CA 91505 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 55,486.00 | 35,563.00 | 64.09 |
| FIREFIGHTERS ASSISTANCE FOUNDATION, INC 23281 STELLING AVENUE PUNTA GORDA FL 33980 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 14,174.00 | 2,835.00 | 20.00 |
| FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735 | COURTESY CALL, INC. 1835 E CHARLESTSON STE 4 LAS VEGAS NV 89104 | 304,465.02 | 36,535.80 | 12.00 |
| FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 6,561.00 | 984.00 | 15.00 |
| FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735 | PUBLIC APPEAL, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 591,805.90 | 65,098.65 | 11.00 |
| FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735 | JAK PRODUCTIONS, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 324,602.20 | 38,758.77 | 11.94 |

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|---|---|----------------|-------------------|---------------------|
| FIREFIGHTERS SUPPORT FOUNDATION, INC. 40 SCHOOL STREET, SUITE 10 GREENFIELD MA 01301 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 37,390.00 | 3,739.00 | 10.00 |
| FIREFIGHTERS SUPPORT SERVICES, INCORPORATED 2011 OAK STREET WYANDOTTE MI 48192 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 195,643.00 | 88,039.00 | 45.00 |
| FIRST BOOK 1319 F ST NW SUITE 1000 WASHINGTON DC 20004 | BUILD-A-BEAR WORKSHOP, INC. 1954 INNERBELT BUSINESS CENTER DR SAINT LOUIS MO 63114-5760 | 51,073.49 | 51,073.49 | 100.00 |
| FLORIDA STATE UNIVERSITY FOUNDATION, INC. 2010 LEVY AVENUE, BLDG. B, STE 300 TALLAHASSEE FL 32310 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 19,812.18 | 19,812.18 | 100.00 |
| FOOD & WATER WATCH 1616 P STREET, NW, SUITE 300 WASHINGTON DC 20036 | HUDSON BAY COMPANY OF ILLINOIS, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 36,294.00 | 25,707.23 | 70.83 |
| FOOD FOR THE HUNGRY, INC. 1224 E WASHINGTON ST PHOENIX AZ 85034 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 426,192.00 | 266,240.00 | 62.47 |
| FOUNDATION FOR AMERICAN VETERANS, INC. 7473 WILSHIRE WEST BLOOMFIELD MI 48322 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 609,935.00 | 274,471.00 | 45.00 |

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|--|--|----------------|-------------------|---------------------|
| FOUNDATION FOR NATIONAL PROGRESS 222 SUTTER STREET, NO. 600 SAN FRANCISCO CA 94108 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 195,080.00 | 54,115.20 | 27.74 |
| FOUNDATION FOR NATIONAL PROGRESS 222 SUTTER STREET, NO. 600 SAN FRANCISCO CA 94108 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 37,401.00 | 29,267.00 | 78.25 |
| FRESNO RESCUE MISSION FOUNDATION 310 G ST FRESNO CA 93706 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 43,725.00 | 28,804.00 | 65.88 |
| FRIENDS OF OAKLAND PARKS AND RECREATION PO BOX 13267 OAKLAND CA 94661 | DANIEL SWAFFORD 1112 GLENCOURT DR OAKLAND CA 94611 | 1,000.00 | 1,000.00 | 100.00 |
| FRIENDS OF OVERLAND SCHOOL 9171 WILSHIRE BLVD, #400 BEVERLY HILLS CA 90210 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 179,923.00 | 148,328.00 | 82.44 |
| FRIENDS OF SAN DIEGO COUNTY FOSTER PARENTS 1089 EL CAJON BLVD STE D EL CAJON CA 92020-5718 | SAN DIEGO COUNTY SPECIAL EVENTS PO BOX 462195 ESCONDIDO CA 92046-2195 | 119,104.00 | 18,901.93 | 15.87 |
| FRIENDS OF SANTA ANA ZOO 1801 EAST CHESTNUT AVENUE SANTA ANA CA 92701 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 14,797.00 | 1,704.92 | 11.52 |

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|--|--|----------------|-------------------|---------------------|
| FRIENDS OF THE LOS ANGELES COUNTY LAW LIBRARY 155 CORDOVA ST UNIT 503 PASADENA CA 91105 | CHARLOTTE DOBBS & CO. 1888 GREENFIELD AVE #104 LOS ANGELES CA 90025 | 163,380.00 | 102,915.90 | 62.99 |
| FRIENDSHIP SHELTER, INC. 1335 SOUTH COAST HWY LAGUNA BEACH CA 92651 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 158,479.00 | 125,046.00 | 78.90 |
| GALAPAGOS CONSERVANCY 11150 FAIRFAX BLVD. SUITE 408 FAIRFAX VA 22030 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 36,510.00 | 12,489.44 | 34.21 |
| GAY & LESBIAN ALLIANCE AGAINST DEFAMATION, INC. 5455 WILSHIRE BLVD STE.1500 LOS ANGELES CA 90036 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 51,893.00 | 21,364.00 | 41.17 |
| GAY MENS HEALTH CRISIS, INC. 446 WEST 33RD STREET NEW YORK NY 10001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 20,645.00 | 8,421.00 | 40.79 |
| GLENDALE POLICE OFFICERS' RELIEF ASSOCIATION P.O. BOX 245 GLENDALE CA 91209 | SERVICES FOR FIRE AND POLICE, INC. 4645 EAST ANAHEIM ST LONG BEACH CA 90803 | 122,203.20 | 40,000.00 | 32.73 |
| GO SKATEBOARDING FOUNDATION 22431 ANTONIO PARKWAY STE B160 412 RANCHO SANTA MARGARITA CA 92688 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 9,084.00 | 1,754.00 | 19.31 |

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|---|--|----------------|-------------------|---------------------|
| GOVERNMENT ACCOUNTABILITY PROJECT, INC. 1612 K STREET, NW, SUITE 1100 WASHINGTON DC 20006 | HUDSON BAY COMPANY OF ILLINOIS, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 70,934.50 | 57,258.67 | 80.72 |
| GRAND VIEW PTA 3951 GRAND VIEW BLVD LOS ANGELES CA 90066 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 280.00 | 270.20 | 96.50 |
| GREATER LOS ANGELES ZOO ASSOCIATION 5333 ZOO DRIVE LOS ANGELES CA 90027-1498 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 257,937.00 | 169,618.00 | 65.76 |
| GREATER LOS ANGELES ZOO ASSOCIATION 5333 ZOO DRIVE LOS ANGELES CA 90027-1498 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 224,904.00 | 143,359.69 | 63.74 |
| GREENPEACE FUND, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 27,115.00 | 23,545.90 | 86.84 |
| GREENPEACE, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 651,767.00 | 468,507.81 | 71.88 |
| GREENPEACE, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 436,584.29 | -101,274.63 | -23.20 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| GREENPEACE, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 2,789.00 | 1,601.93 | 57.44 |
| GREENPEACE, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 210,823.00 | 71,077.00 | 33.71 |
| HABITAT FOR HUMANITY EAST BAY/SILICON VALLEY, INC. 513 VALLEY WAY, BLDG NO. 2 MILPITAS CA 95035 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 390.00 | 376.35 | 96.50 |
| HABITAT FOR HUMANITY INTERNATIONAL, INC. 121 HABITAT STREET AMERICUS GA 31709-3498 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 130,476.65 | 43,285.40 | 33.17 |
| HABITAT FOR HUMANITY INTERNATIONAL, INC. 121 HABITAT STREET AMERICUS GA 31709-3498 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 210,480.09 | -27,904.51 | -13.26 |
| HABITAT FOR HUMANITY INTERNATIONAL, INC. 121 HABITAT STREET AMERICUS GA 31709-3498 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 531,799.00 | 329,302.00 | 61.92 |
| HABITAT FOR HUMANITY INTERNATIONAL, INC. 121 HABITAT STREET AMERICUS GA 31709-3498 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 2,668,427.26 | 1,770,866.25 | 66.36 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| HABITAT FOR HUMANITY OF SAN FERNANDO/SANTA CLARITA VALLEYS, INC. 21031 VENTURA BOULEVARD, NO. 610 WOODLAND HILLS CA 91364 | AUCTION VAULT, INC. 23961 CRAFTSMAN RD STE K CALABASAS CA 91302 | 98,830.00 | 65,146.89 | 65.92 |
| HAVEN MINISTRIES 11671 STERLING AVE., STE F RIVERSIDE CA 92503 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 142,223.00 | 71,106.00 | 50.00 |
| HEALING HEROES NETWORK, INC. 31640 US HIGHWAY 19 N SUITE 2 PALM HARBOR FL 34684 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 10,740.00 | 1,074.00 | 10.00 |
| HEART SUPPORT OF AMERICA 2902 TAZEWELL PIKE, SUITE G KNOXVILLE TN 37918 | BEE, L.C. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 275,339.03 | 28,287.26 | 10.27 |
| HEIFER PROJECT INTERNATIONAL ONE WORLD AVENUE LITTLE ROCK AR 72202 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,702,756.00 | 887,109.00 | 52.10 |
| HELEN KELLER INTERNATIONAL, INC. 352 PARK AVENUE SOUTH, SUITE 1200 NEW YORK NY 10010 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 4,266.00 | -3,748.00 | -87.86 |
| HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE 800 EIGHTH ST NW WASHINGTON DC 20001 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 6,642.00 | 746.60 | 11.24 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE 800 EIGHTH ST NW WASHINGTON DC 20001 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 192,923.81 | 51,505.21 | 26.70 |
| HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. 1195 CITY VIEW EUGENE OR 97402 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 43,678.00 | 21,462.00 | 49.14 |
| HOMESTEAD HIGH PTSA 21370 HOMESTEAD RD. CUPERTINO CA 95014 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 258.75 | 212.19 | 82.01 |
| HOMESTEAD HIGH PTSA 21370 HOMESTEAD RD. CUPERTINO CA 95014 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 152.00 | 146.68 | 96.50 |
| HOWARD UNIVERSITY COLLEGE OF MEDICINE 520 W STREET NW WASHINGTON DC 20059 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 5,495.00 | 4,983.28 | 90.69 |
| HSA COUNCIL 11601 WILSHIRE BLVD., SUITE 1100 LOS ANGELES CA 90025 | CAPITAL CAMPAIGNS, INC. 19528 VENTURA BLVD #647 TARZANA CA 91356 | 572,205.00 | 389,044.00 | 67.99 |
| HSUS FUND FOR ANIMALS 2100 L. STREET NW, STE 310 WASHINGTON DC 20037 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 40,704.00 | -7,462.00 | -18.33 |

Commercial Fundraisers Report

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Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| HUMAN RIGHTS CAMPAIGN FUND 1640 RHODE ISLAND AVENUE, NW WASHINGTON DC 20036 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,020,915.42 | 97,848.79 | 9.58 |
| HUMAN RIGHTS CAMPAIGN FUND 1640 RHODE ISLAND AVENUE, NW WASHINGTON DC 20036 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,017,262.00 | 568,070.00 | 55.84 |
| HUMAN RIGHTS CAMPAIGN FUND 1640 RHODE ISLAND AVENUE, NW WASHINGTON DC 20036 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 363,345.00 | 199,302.99 | 54.85 |
| HUMANE SOCIETY OF IMPERIAL COUNTY 1575 W PICO RD EL CENTRO CA 92243 | MIDWEST ENTERTAINMENT 63362 195TH ST PACIFIC JUNCTION IA 51561 | 21,907.00 | 3,715.60 | 16.96 |
| IDELLA LIETZ HOME AND SCHOOL CLUB, SAN JOSE, CALIFORNIA 5300 CARTER AVE SAN JOSE CA 95118-2813 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 49.50 | 47.77 | 96.51 |
| IIT CHICAGO KENT COLLEGE OF LAW 565 WEST ADAMS ST CHICAGO IL 60661 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 30,127.00 | 16,243.45 | 53.92 |
| INDEPENDENCE CHRISTIAN SCHOOLS, INC. 1820 E MEATS AVE ORANGE CA 92865 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 41,235.00 | 23,382.00 | 56.70 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| INLAND VALLEY OF SAN BERNARDINO COUNTY FOSTER PARENT ASSOCIATION 12419 OAKS AVENUE CHINO CA 91710 | R.E.W. & ASSOCIATES 190 WEST "H" ST STE 200 COLTON CA 92324 | 122,527.00 | 18,795.13 | 15.34 |
| IN-N-OUT BURGERS FOUNDATION 4199 CAMPUS DR 9TH FL IRVINE CA 92612 | AUCTION VAULT, INC. 23961 CRAFTSMAN RD STE K CALABASAS CA 91302 | 145,475.00 | 127,150.80 | 87.40 |
| INTERNATIONAL CAMPAIGN FOR TIBET 1825 JEFFERSON PLACE, NW WASHINGTON DC 20036 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 12,795.00 | -65.00 | -0.51 |
| INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. 30 NORTH LASALLE STREET SUITE 2600 CHICAGO IL 60602-3356 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 189,120.60 | 82,691.65 | 43.72 |
| INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. 30 NORTH LASALLE STREET SUITE 2600 CHICAGO IL 60602-3356 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 100,698.88 | 18,383.12 | 18.26 |
| INTERNATIONAL FUND FOR ANIMAL WELFARE 290 SUMMER STREET YARMOUTH PORT MA 02675 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 42,776.00 | -36,018.00 | -84.20 |
| INTERNATIONAL RESCUE COMMITTEE, INC. 122 EAST 42ND STREET, 12TH FLOOR NEW YORK NY 10168 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 75,209.00 | -18,092.26 | -24.06 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236 | COMMUNITY CALL, INC. 10060 W ROOSEVELT RD 2ND FLOOR WESTCHESTER IL 60154 | 511,752.99 | 51,175.30 | 10.00 |
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236 | COURTESY CALL, INC. 1835 E CHARLESTSON STE 4 LAS VEGAS NV 89104 | 3,769,881.50 | 247,000.00 | 6.55 |
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 39,551.95 | 3,955.20 | 10.00 |
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236 | JAK PRODUCTIONS, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 293,090.63 | 29,052.28 | 9.91 |
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236 | COMMUNITY CALL, INC. 10060 W ROOSEVELT RD 2ND FLOOR WESTCHESTER IL 60154 | 167,577.73 | 16,757.77 | 10.00 |
| IRVINE BARCLAY THEATRE OPERATING COMPANY 4199 CAMPUS DRIVE, NO. 680 IRVINE CA 92612 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 14,625.00 | 5,140.00 | 35.15 |
| ISIS TEMPLE NUMBER 102 A.E.A.O.N.M.S. 6306 TOOLEY ST SAN DIEGO CA 92114 | SAN DIEGO COUNTY SPECIAL EVENTS PO BOX 462195 ESCONDIDO CA 92046-2195 | 121,503.51 | 1,979.23 | 1.63 |

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Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| ISRAEL GUIDE DOG CENTER FOR THE BLIND 968 EASTON ROAD STE H WARRINGTON PA 18976 | PHILANTHROPIC ASSOCIATES, INC. 1760 AVENIDA DEL MUNDO #1201 CORONADO CA 92118 | 45,310.43 | 23,342.62 | 51.52 |
| JACKSON ELEMENTARY PTA 32400 CAMINO SAN DIMAS TEMECULA CA 92592 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 5.00 | 4.83 | 96.60 |
| JEWISH COMMUNITY FEDERATION OF SAN FRANCISCO, THE PENINSULA, MARIN AND SONOMA COUNTIES 121 STEUART STREET SAN FRANCISCO CA 94105 | SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202 | 91,498.00 | 74,818.20 | 81.77 |
| JEWISH COMMUNITY FEDERATION OF THE GREATER EAST BAY 300 GRAND AVE OAKLAND CA 94610 | SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202 | 15,130.00 | 12,561.36 | 83.02 |
| JEWISH COMMUNITY FOUNDATION OF SAN DIEGO 4950 MURPHY CANYON ROAD SAN DIEGO CA 92123 | SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202 | 26,418.00 | 22,170.20 | 83.92 |
| JEWISH FEDERATION-COUNCIL OF GREATER LOS ANGELES 6505 WILSHIRE BLVD. LOS ANGELES CA 90048 | SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202 | 296,789.00 | 232,319.32 | 78.28 |
| JEWISH NATIONAL FUND (KEREN KAYEMETH LEISRAEL), INC. 42 E 69TH ST NEW YORK NY 10021-5093 | SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202 | 616.00 | 616.00 | 100.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| JOHN F. KENNEDY MIDDLE PTA 821 BUBB ROAD CUPERTINO CA 95014 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 72.00 | 69.48 | 96.50 |
| JOHN MUIR HEALTH FOUNDATION 1400 TREAT BLVD. WALNUT CREEK CA 94597 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 67,483.85 | -212,032.67 | -314.20 |
| JOYFUL HEART FOUNDATION 32 WEST 22ND STREET, 4TH F NEW YORK NY 10010 | INNOVATIVE PHILANTHROPY, LLC 5 HANOVER SQ RM 2100 NEW YORK NY 10004-2614 | 436,484.00 | 314,965.00 | 72.16 |
| JUDICIAL WATCH, INC. 425 3RD STREET SW #800 WASHINGTON DC 20024 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 319,295.00 | 10,674.00 | 3.34 |
| JUMPSTART FOR YOUNG CHILDREN, INC. 308 CONGRESS STREET, 6TH FLOOR BOSTON MA 02110 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 6,291.87 | 5,819.98 | 92.50 |
| KAPPA ALPHA THETA FOUNDATION, INC. 8740 FOUNDERS ROAD INDIANAPOLIS IN 46268 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 280,146.85 | 174,865.36 | 62.42 |
| KAPPA KAPPA GAMMA FOUNDATION 530 EAST TOWN STREET COLUMBUS OH 43215 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 48,279.00 | 32,660.07 | 67.65 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| KCETLINK 2900 WEST ALAMEDA AVENUE BURBANK CA 91505 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 247,520.00 | -11,482.00 | -4.64 |
| KEN-MAR RESCUE 1330 SILVER LAKE BLVD LOS ANGELES CA 90026 | SOCIALPAKT LLC 122 WEST 27TH ST 10TH FL NEW YORK NY 10010 | 1,628.00 | 444.00 | 27.27 |
| KERN COUNTY FIRE FIGHTERS UNION I. A. F. F. NO. 1301 3555 LANDCO DRIVE, #A BAKERSFIELD CA 93308 | UNITED SUPPORT GROUP LLC PO BOX 2262 BAKERSFIELD CA 93303 | 131,010.00 | 28,826.95 | 22.00 |
| KERN COUNTY SHERIFF'S RESERVE PO BOX 80086 BAKERSFIELD CA 93380 | UNITED SUPPORT GROUP LLC PO BOX 2262 BAKERSFIELD CA 93303 | 178,630.00 | 50,016.40 | 28.00 |
| KERN LAW ENFORCEMENT ASSOCIATION 3417 PEGASUS DR BAKERSFIELD CA 93308 | UNITED SUPPORT GROUP LLC PO BOX 2262 BAKERSFIELD CA 93303 | 55,808.00 | 16,742.40 | 30.00 |
| KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691 | JADENT, INC. PO BOX 881 SALEM OR 97308 | 53,352.00 | 6,402.24 | 12.00 |
| KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691 | INNOVATIVE TELESERVICES INC 1000 REPUBLIC AVE STE 500 ALLEN PARK MI 48101 | 236,729.00 | 28,408.00 | 12.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691 | DG GROUP, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 5,132,245.00 | 841,280.00 | 16.39 |
| KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691 | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,095,152.04 | 131,858.24 | 12.04 |
| KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 21,900.00 | 2,628.00 | 12.00 |
| KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691 | JAK PRODUCTIONS, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 166,221.48 | 19,892.20 | 11.97 |
| KVIE, INC. 2030 W EL CAMINO AVE SACRAMENTO CA 95833 | DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145 | 285,651.39 | 174,651.39 | 61.14 |
| KVIE, INC. 2030 W EL CAMINO AVE SACRAMENTO CA 95833 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 8,840.00 | 733.08 | 8.29 |
| LA SHERIFF RESERVE ASSOCIATION P.O. BOX 5955 SHERMAN OAKS CA 91413 | UNITED SUPPORT GROUP LLC PO BOX 2262 BAKERSFIELD CA 93303 | 22,243.00 | 4,893.46 | 22.00 |

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|---|---|----------------|-------------------|---------------------|
| LAMBDA LEGAL DEFENSE & EDUCATION FUND, INC. 120 WALL STREET-STE 1500 NEW YORK NY 10005-3904 | BLUE ROOM EVENTS, INC. 5777 W CENTURY BLVD #880 LOS ANGELES CA 90045 | 327,914.27 | 244,421.66 | 74.54 |
| LAS TRAMPAS SCHOOL, INC. P.O. BOX 515 LAFAYETTE CA 94549-0515 | REUSEIT, LLC 2151 PROFESSIONAL DR STE 260 ROSEVILLE CA 95661 | 39,578.00 | 39,578.00 | 100.00 |
| LAS VEGAS PHILHARMONIC 1412 SOUTH JONES BLVD. LAS VEGAS NV 89146 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 119,054.00 | 75,903.00 | 63.76 |
| LAW ENFORCEMENT EDUCATION PROGRAM 667 E BIG BEAVER SUITE 205 TROY MI 48083 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 181,868.00 | 81,840.00 | 45.00 |
| LAW ENFORCEMENT OFFICERS RELIEF FUND, INC. 1549 RINGLING BLVD., 6TH FLOOR SARASOTA FL 34236 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 21,034.00 | 2,103.40 | 10.00 |
| LAWRENCE TECHNOLOGICAL UNIVERSITY 21000 WEST 10 MILE ROAD SOUTHFIELD MI 48075 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 10,621.00 | -19,529.00 | -183.87 |
| LAWRENCE TECHNOLOGICAL UNIVERSITY 21000 WEST 10 MILE ROAD SOUTHFIELD MI 48075 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 34,718.28 | -117,909.46 | -339.62 |

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|---|---|----------------|-------------------|---------------------|
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 104,943.00 | 57,430.75 | 54.73 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 48,791.34 | -34,397.75 | -70.50 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 12,614.00 | -157.00 | -1.24 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 145,302.00 | 113,764.89 | 78.30 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 33,638.00 | 15,230.36 | 45.28 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036 | INTEGRAL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 448,979.37 | 19,193.07 | 4.27 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 75,992.68 | -10,166.58 | -13.38 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| LEAGUE OF WOMEN VOTERS EDUCATION FUND 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 18,408.00 | 13,818.00 | 75.07 |
| LEAGUE OF WOMEN VOTERS EDUCATION FUND 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 35,407.00 | 29,865.00 | 84.35 |
| LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 179,665.00 | 86,800.22 | 48.31 |
| LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 131,665.00 | 63,195.00 | 48.00 |
| LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 24,682.00 | 49.00 | 0.20 |
| LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 7,770.00 | 184.00 | 2.37 |
| LEHIGH VALLEY HEALTH NETWORK, INC. 2100 MACK BOULEVARD ALLENTOWN PA 18103-5622 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 88,798.67 | -105,674.30 | -119.00 |

Commercial Fundraisers Report

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| LESEA BROADCASTING CORPORATION 61300 S. IRONWOOD RAOD SOUTH BEND IN 46614 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 30.00 | 0.00 | 0.00 |
| LIBERTY COUNSEL ACTION 1791 UNIVERSITY BOULEVARD LYNCHBURG VA 24502 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 10,595.00 | -1,279.74 | -12.08 |
| LIBERTY COUNSEL ACTION 1791 UNIVERSITY BOULEVARD LYNCHBURG VA 24502 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 205.00 | -8,138.92 | -3,970.20 |
| LIBERTY HILL FOUNDATION 6420 WILSHIRE BLVD. SUITE 700 LOS ANGELES CA 90048 | BLUE ROOM EVENTS, INC. 5777 W CENTURY BLVD #880 LOS ANGELES CA 90045 | 496,000.00 | 308,000.00 | 62.10 |
| LIFE ISSUES INSTITUTE, INC. 1821 W GALBRAITH RD CINCINNATI OH 45239 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 48,272.00 | 27,601.00 | 57.18 |
| LIFE OUTREACH INTERNATIONAL ASSOCIATION OF CHURCHES INC 1801 W EULESS BLVD EULESS TX 76040 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 213,812.84 | 86,503.95 | 40.46 |
| LIFEHOUSE, INC. 899 NORTHGATE DRIVE STE 500 SAN RAFAEL CA 94903 | REUSEIT, LLC 2151 PROFESSIONAL DR STE 260 ROSEVILLE CA 95661 | 224,676.00 | 59,560.00 | 26.51 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| LONG BEACH RESCUE MISSION 1430 PACIFIC AVE LONG BEACH CA 90813 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 4,324.00 | 1,187.00 | 27.45 |
| LONG BEACH SYMPHONY ASSOCIATION, INCORPORATED 555 E. OCEAN BOULEVARD, NO. 106 LONG BEACH CA 90802 | STRATEGIC MARKETING FOR THE ARTS LLC 550 N KINGSBURY ST #516 CHICAGO IL 60654 | 18,296.00 | 6,641.79 | 36.30 |
| LOS ANGELES COUNTY LODGE NUMBER 1, FRATERNAL ORDER OF POLICE PO BOX 6919 BUENA PARK CA 90622 | CORPORATIONS FOR CHARACTER, L.C. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 62,435.93 | 18,989.24 | 30.41 |
| LOS ANGELES COUNTY MUSEUM OF NATURAL HISTORY FOUNDATION 900 EXPOSITION BLVD LOS ANGELES CA 90007 | DCM, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 1,985.00 | -1,261.00 | -63.53 |
| LOS MEDANOS COLLEGE FOUNDATION 2700 EAST LELAND ROAD PITTSBURG CA 94565-5197 | UNITED FUND RAISING GROUP, LLC 56 CONDOLEA TERRACE LAKE OSWEGO OR 97035 | 2,975.00 | 2,302.40 | 77.39 |
| LUTHERAN ASSOCIATION OF MISSIONARIES AND PILOTS U.S. 3525 NORTH 124TH STREET STE 1 BROOKFIELD WI 53005-2498 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 11,950.00 | 1,145.00 | 9.58 |
| LUTHERAN WORLD RELIEF INC. 700 LIGHT STREET BALTIMORE MD 21230-3850 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 13,805.00 | 0.00 | 0.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| MAP INTERNATIONAL 4700 GLYNCO PARKWAY BRUNSWICK GA 31525-9051 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 474.00 | 34.15 | 7.20 |
| MARCH OF DIMES FOUNDATION 1275 MAMARONECK AVE WHITE PLAINS NY 10605 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 709,625.65 | 354,670.69 | 49.98 |
| MARCH OF DIMES FOUNDATION 1275 MAMARONECK AVE WHITE PLAINS NY 10605 | BLUE ROOM EVENTS, INC. 5777 W CENTURY BLVD #880 LOS ANGELES CA 90045 | 1,081,007.00 | 893,929.00 | 82.69 |
| MARCH OF DIMES FOUNDATION 1275 MAMARONECK AVE WHITE PLAINS NY 10605 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 4,467.35 | 4,132.30 | 92.50 |
| MARIJUANA POLICY PROJECT FOUNDATION 236 MASSACHUSETTS AVE NE STE 400 WASHINGTON DC 20002 | THE ARCVIEW GROUP 169 ELEVENTH ST SAN FRANCISCO CA 94103 | 6,125.00 | 4,900.00 | 80.00 |
| MARIN GENERAL HOSPITAL FOUNDATION 100 B DRAKES LANDING RD STE 255 GREENBRAE CA 94904 | DEBORAH MANN PRODUCTIONS 3255 JACKSON ST SAN FRANCISCO CA 94118 | 329,505.00 | 82,343.00 | 24.99 |
| MARIN GENERAL HOSPITAL FOUNDATION 100 B DRAKES LANDING RD STE 255 GREENBRAE CA 94904 | DEBORAH MANN PRODUCTIONS 3255 JACKSON ST SAN FRANCISCO CA 94118 | 494,955.00 | 105,287.00 | 21.27 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| MARIN SYMPHONY ASSOCIATION 4340 REDWOOD HWY STE 409 SAN RAFAEL CA 94903-2104 | STRATEGIC MARKETING FOR THE ARTS LLC 550 N KINGSBURY ST #516 CHICAGO IL 60654 | 8,703.00 | 2,315.40 | 26.60 |
| MARINA POLICE ACTIVITIES LEAGUE, INC. 211 HILLCREST AVENUE MARINA CA 93933 | CSPCC/BACKSTAGE MUSIC PRODUCTIONS 133 AUBURN ST SALINAS CA 93901 | 27,789.00 | 0.00 | 0.00 |
| MARINE CORPS HERITAGE FOUNDATION 3800 FETTLER PARK DRIVE, STE 104 DUMFRIES VA 22025-2043 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 471,766.98 | 300,172.50 | 63.63 |
| MARTHA'S VILLAGE AND KITCHEN, INC. 3350 E STREET SAN DIEGO CA 92102-3332 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 99,996.00 | 77,856.00 | 77.86 |
| MARYMOUNT UNIVERSITY 2807 NORTH GLEBE RD ARLINGTON VA 22207 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 21,152.50 | -26,515.94 | -125.36 |
| MEALS-ON-WHEELS OF THE MONTEREY PENINSULA, INC. 700 JEWELL AVE PACIFIC GROVE CA 93950 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 117,275.63 | 89,327.13 | 76.17 |
| MEDECINS SANS FRONTIERES U.S.A., INC. 333 SEVENTH AVENUE, 2ND FLOOR NEW YORK NY 10001-5004 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 619,490.24 | 120,454.54 | 19.44 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| MEDECINS SANS FRONTIERES U.S.A., INC. 333 SEVENTH AVENUE, 2ND FLOOR NEW YORK NY 10001-5004 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 915,696.00 | 383,787.00 | 41.91 |
| MEDIC ALERT FOUNDATION UNITED STATES, INC. 2323 COLORADO AVE TURLOCK CA 95382 | DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145 | 518,702.82 | 228,645.14 | 44.08 |
| MEDIC ALERT FOUNDATION UNITED STATES, INC. 2323 COLORADO AVE TURLOCK CA 95382 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 409,973.10 | 343,765.10 | 83.85 |
| MEMORIAL SLOAN-KETTERING CANCER CENTER 633 THIRD AVE NEW YORK NY 10017 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,271,844.79 | 665,436.01 | 52.32 |
| MERCY CORPS 45 SW ANKENY STREET PORTLAND OR 97204 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 47,884.00 | -36,830.00 | -76.92 |
| MERCY CORPS 45 SW ANKENY STREET PORTLAND OR 97204 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 383,862.00 | 33,851.00 | 8.82 |
| MERCY CORPS 45 SW ANKENY STREET PORTLAND OR 97204 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 126,194.00 | 7,346.00 | 5.82 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| MERIDIAN INTERNATIONAL CENTER 1630 CRESCENT PLACE NW WASHINGTON DC 20009 | INTEGRATED FUNDRAISING STRATEGIES CORP. PO BOX 1345 BURLINGAME CA 94011-1345 | 241,350.00 | 81,583.00 | 33.80 |
| MESSIANIC JEWISH ALLIANCE OF AMERICA 511 ABBOTT RD BROOMALL PA 19008 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 3,398.00 | -1,146.77 | -33.75 |
| MILAGRO FOUNDATION 121 JORDAN STREET SAN RAFAEL CA 94912-9125 | JULIEN ENTERTAINMENT.COM, INC 3327 LA CIENEGA PLACE LOS ANGELES CA 90016 | 120,000.00 | 102,000.00 | 85.00 |
| MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, PO BOX 49 ANNANDALE VA 22003 | XENTEL, INC. 700 WEST VIRGINIA ST STE 700 MILWAUKEE WI 53204 | 2,425,954.90 | 600,000.00 | 24.73 |
| MINNESOTA MEDICAL FOUNDATION 200 OAK STREET SE, STE 300 MINNEAPOLIS MN 55455 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 73,378.02 | 21,070.57 | 28.72 |
| MIRACLE FLIGHTS FOR KIDS 2764 N. GREEN VALLEY PKWY., #115 HENDERSON NV 89014-2120 | COURTESY HEALTH WATCH, INC. 616 SW 6TH ST FORT LAUDERDALE FL 33315 | 483,418.18 | 70,099.30 | 14.50 |
| MISSION HOSPITAL REGIONAL MEDICAL CENTER FOUNDATION 27770 MEDICAL CENTER RD MISSION VIEJO CA 92691 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 93,760.70 | 7,919.44 | 8.45 |

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|---|--|----------------|-------------------|---------------------|
| MISSION SOLANO RESCUE MISSION INC. 740 TRAVIS BLVD FAIRFIELD CA 94533 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 40,860.00 | 29,924.00 | 73.24 |
| MOODY BIBLE INSTITUTE 820 N LASALLE BLVD CHICAGO IL 60610 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 98,825.00 | -3,172.85 | -3.21 |
| MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING, TX 75062 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 74,813.90 | 26,581.43 | 35.53 |
| MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING, TX 75062 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 95,379.18 | 34,813.40 | 36.50 |
| MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING, TX 75062 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 8,589.00 | 2,993.50 | 34.85 |
| MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING, TX 75062 | DIALAMERICA MARKETING, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 315,334.50 | 149,013.46 | 47.26 |
| MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING, TX 75062 | DIALAMERICA MARKETING, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 3,964,413.40 | 516,015.30 | 13.02 |

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|--|---|----------------|-------------------|---------------------|
| MOUNTAIN COMMUNITIES BOYS AND GIRLS CLUB INC. 607 FOREST SHADE CRESTLINE CA 92325 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 34,094.00 | 19,827.00 | 58.15 |
| MOVEON.ORG CIVIC ACTION 1442 WALNUT STREET #358 BERKELEY CA 94709 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 6,455.00 | -8,004.90 | -124.01 |
| MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. 706 HADDONFIELD RD CHERRY HILL NJ 08002 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 90,043.00 | 32,006.20 | 35.55 |
| MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. 706 HADDONFIELD RD CHERRY HILL NJ 08002 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 99,290.63 | 34,660.58 | 34.91 |
| MULTIPLE SCLEROSIS FOUNDATION, INC. 6350 N ANDREWS AVE FORT LAUDERDALE FL 33309 | JADENT, INC. PO BOX 881 SALEM OR 97308 | 213,792.00 | 57,723.84 | 27.00 |
| MUSICARES FOUNDATION, INC. 3030 OLYMPIC BLVD. SANTA MONICA CA 90404 | JULIEN ENTERTAINMENT.COM, INC 3327 LA CIENEGA PLACE LOS ANGELES CA 90016 | 521,375.00 | 26,068.75 | 5.00 |
| NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 292,231.25 | 172,747.53 | 59.11 |

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|---|--|----------------|-------------------|---------------------|
| NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 47,147.00 | 32,827.00 | 69.63 |
| NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 90,688.00 | 12,274.40 | 13.53 |
| NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 411,420.59 | 226,051.89 | 54.94 |
| NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 105,804.00 | -9,197.47 | -8.69 |
| NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005 | YOUR VOICE MEDIA, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 278,803.00 | 142,452.00 | 51.09 |
| NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE 4805 MT HOPE DR ATTN LANITA ROSS BALTIMORE MD 21215 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 247,207.08 | 21,390.83 | 8.65 |
| NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE 4805 MT HOPE DR ATTN LANITA ROSS BALTIMORE MD 21215 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 1,364.00 | 0.00 | 0.00 |

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|--|--|----------------|-------------------|---------------------|
| NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE 4805 MT HOPE DR ATTN LANITA ROSS BALTIMORE MD 21215 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 107,764.00 | 5,274.70 | 4.89 |
| NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE 4805 MT HOPE DR ATTN LANITA ROSS BALTIMORE MD 21215 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 225.00 | 225.00 | 100.00 |
| NATIONAL AUDUBON SOCIETY 225 VARICK STREET, 7TH FLOOR NEW YORK NY 10014 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 4,012.00 | -17,130.00 | -426.97 |
| NATIONAL AUDUBON SOCIETY 225 VARICK STREET, 7TH FLOOR NEW YORK NY 10014 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 33,700.00 | -39,970.00 | -118.61 |
| NATIONAL AUDUBON SOCIETY 225 VARICK STREET, 7TH FLOOR NEW YORK NY 10014 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 39,525.00 | -5,710.00 | -14.45 |
| NATIONAL AUDUBON SOCIETY 225 VARICK STREET, 7TH FLOOR NEW YORK NY 10014 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 405.74 | 375.31 | 92.50 |
| NATIONAL BREAST CANCER COALITION 1101 17TH STREET NW SUITE 1300 WASHINGTON DC 20036 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 7,921.00 | -1,986.48 | -25.08 |

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|---|--|----------------|-------------------|---------------------|
| NATIONAL CANCER ASSISTANCE FOUNDATION, INC. 6151 LAKE OSPREY DRIVE, SUITE 301 SARASOTA FL 34240 | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 903,833.43 | 112,069.65 | 12.40 |
| NATIONAL CHILDRENS LEUKEMIA FOUNDATION 7316 AVENUE U BROOKLYN NY 11234 | INSIGHT TELESERVICES INC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 1,072.00 | 160.80 | 15.00 |
| NATIONAL CHILDRENS LEUKEMIA FOUNDATION 7316 AVENUE U BROOKLYN NY 11234 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 480.00 | 72.00 | 15.00 |
| NATIONAL CHILDRENS LEUKEMIA FOUNDATION 7316 AVENUE U BROOKLYN NY 11234 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 10,323.00 | 1,548.50 | 15.00 |
| NATIONAL CHILDRENS LEUKEMIA FOUNDATION 7316 AVENUE U BROOKLYN NY 11234 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 47,840.00 | 23,920.00 | 50.00 |
| NATIONAL CONSTITUTION CENTER 525 ARCH STREET PHILADELPHIA PA 19106 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 6,435.00 | -4,927.00 | -76.57 |
| NATIONAL FOUNDATION FOR CANCER RESEARCH, INC. 4600 EAST WEST HIGHWAY SUITE 525 BETHESDA MD 20814 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 25,806.00 | 5,355.98 | 20.75 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| NATIONAL MULTIPLE SCLEROSIS SOCIETY 733 THIRD AVENUE NEW YORK NY 10017-3288 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 105,056.00 | 47,531.88 | 45.24 |
| NATIONAL MULTIPLE SCLEROSIS SOCIETY PACIFIC SOUTH COAST CHAPTER 12121 SCRIPPS SUMMIT DRIVE, #190 SAN DIEGO CA 92131 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 358,422.00 | 283,203.00 | 79.01 |
| NATIONAL ORGANIZATION FOR MARRIAGE EDUCATION FUND 2029 K STREET, NW, SUITE 300 WASHINGTON DC 20006 | CAPITOL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 49,725.80 | 506.37 | 1.02 |
| NATIONAL ORGANIZATION FOR WOMEN FOUNDATION, INC. 1100 H STREET NW STE 300 WASHINGTON DC 20005 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 270,375.79 | 91,405.08 | 33.81 |
| NATIONAL PARKINSON FOUNDATION, INC. 1501 NORTHWEST NINETH AVENUE MIAMI FL 33136 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 70,457.42 | 4,038.17 | 5.73 |
| NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 113,512.00 | -226.00 | -0.20 |
| NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 38,489.00 | -2,502.00 | -6.50 |

Commercial Fundraisers Report

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Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 15,205.00 | 4,497.00 | 29.58 |
| NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 78,197.00 | 12,273.00 | 15.69 |
| NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,025.00 | 1,025.00 | 100.00 |
| NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 194,075.00 | -18,388.00 | -9.47 |
| NATIONAL PEACE ACADEMY, INC. 625 MANHATTAN PLACE #302 BOULDER CO 80303 | HUDSON BAY COMPANY OF ILLINOIS, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 4,852.00 | 3,843.21 | 79.21 |
| NATIONAL POLICE RODEO ASSOCIATION 9365 MOUNTAIN VIEW AVE BEAUMONT CA 92223 | LION STAR PRODUCTIONS, INC. 14600 GOLDEN WEST A213 WESTMINSTER CA 92683 | 128,707.00 | 22,500.00 | 17.48 |
| NATIONAL PSORIASIS FOUNDATION 6600 SW 92ND AVE STE 300 PORTLAND OR 97223 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 45,140.00 | 29,058.50 | 64.37 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| NATIONAL RIGHT TO LIFE COMMITTEE, INC. 512 10TH STREET NW WASHINGTON DC 20004 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 45,626.00 | 28,971.50 | 63.50 |
| NATIONAL RIGHT TO LIFE EDUCATIONAL TRUST FUND 512-10TH STREET, NW WASHINGTON DC 20004 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 84,815.00 | 42,458.61 | 50.06 |
| NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED 2600 VIRGINIA AVENUE, NW WASHINGTON DC 20037 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 280,296.00 | 155,531.00 | 55.49 |
| NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED 2600 VIRGINIA AVENUE, NW WASHINGTON DC 20037 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 11,140.00 | 1,775.60 | 15.94 |
| NATIONAL TUBEROUS SCLEROSIS ASSOCIATION 801 ROEDER RD STE 750 SILVER SPRING MD 20910 | BLUE ROOM EVENTS, INC. 5777 W CENTURY BLVD #880 LOS ANGELES CA 90045 | 198,581.00 | 112,600.80 | 56.70 |
| NATIONAL UNIVERSITY 11355 NO TORREY PINES RD LA JOLLA CA 92037 | THE ALARUS AGENCY 2107 3RD AVENUE SAN DIEGO CA 92101 | 299,442.00 | 231,106.20 | 77.18 |
| NATIONAL VETERANS SERVICE FUND, INC. 209 WEST AVE DARIEN CT 06820-0465 | BEE, L.C. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 379,955.39 | 59,003.91 | 15.53 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| NATIONAL VIETNAM VETERANS FOUNDATION, INC. 1015 N. PELHAM STREET ALEXANDRIA VA 22304 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 48,508.00 | 5,335.88 | 11.00 |
| NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION 1130 ELKON ST. SUITE C C/O FLYNN ACCOUNTING RESOURCES, INC. COLORADO SPRINGS CO 80907 | COURTESY HEALTH WATCH, INC. 616 SW 6TH ST FORT LAUDERDALE FL 33315 | 334,133.28 | 114,292.68 | 34.21 |
| NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DRIVE RESTON VA 20190-5362 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 38,212.00 | 15,985.00 | 41.83 |
| NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DRIVE RESTON VA 20190-5362 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 95,149.00 | 13,824.00 | 14.53 |
| NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DRIVE RESTON VA 20190-5362 | YOUR VOICE MEDIA, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 7,741.00 | 3,110.00 | 40.18 |
| NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DRIVE RESTON VA 20190-5362 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 78,830.00 | 8,601.00 | 10.91 |
| NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DRIVE RESTON VA 20190-5362 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 111,696.00 | 33,901.00 | 30.35 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 237,778.37 | -167,807.48 | -70.57 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 348,329.00 | -59,851.00 | -17.18 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 140,686.00 | -44,527.00 | -31.65 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 5,154.00 | -3,054.00 | -59.25 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 90,878.00 | -32,443.00 | -35.70 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 76,897.00 | -1,754.00 | -2.28 |
| NAVY LEAGUE OF THE UNITED STATES 2300 WILSON BLVD, SUITE 200 ARLINGTON VA 22201-3308 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 348,909.75 | 73,909.75 | 21.18 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| NEW ENGLAND HISTORIC GENEALOGICAL SOCIETY 99-101 NEWBURY STREET BOSTON MA 02116 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 97,253.29 | -328.01 | -0.34 |
| NEW YORK SHAKESPEARE FESTIVAL 425 LAFAYETTE ST NEW YORK NY 10003 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 406,030.00 | 297,383.00 | 73.24 |
| NFIB SMALL BUSINESS LEGAL CENTER 53 CENTURY BLVD STE 250 NASHVILLE TN 37214 | NATIONAL CAPITAL TELESERVICES, LLC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 6,745.00 | 2,042.00 | 30.27 |
| NORA LAM CHINESE MINISTRIES INTERNATIONAL 5442 THORNWOOD DRIVE 200 SAN JOSE CA 95123 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 21,846.00 | 141.52 | 0.65 |
| NORTH CAROLINA STATE UNIVERSITY FOUNDATION, INC. 20 WATAUGA CLUB DR. CAMPUS BOX 7207 RALEIGH NC 27695-7207 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 87,956.57 | 48,800.77 | 55.48 |
| NORTH SHORE ANIMAL LEAGUE, INC. 16 LEWYT STREET PORT WASHINGTON NY 11050 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 33,513.00 | 17,663.04 | 52.71 |
| NORTHWESTERN UNIVERSITY - FEINBERG SCHOOL OF MEDICINE 750 N LAKE SHORE DR THE TUBLOFF BLDG 9TH FL CHICAGO IL 60611 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 16,394.00 | -2,305.86 | -14.07 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| NORTHWESTERN UNIVERSITY - FEINBERG SCHOOL OF MEDICINE 750 N LAKE SHORE DR THE TUBLOFF BLDG 9TH FL CHICAGO IL 60611 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 45,844.04 | 2,595.58 | 5.66 |
| NUCLEAR INFORMATION AND RESOURCE SERVICE 6930 CARROLL AVENUE, SUITE 340 TAKOMA PARK MD 20912 | HUDSON BAY COMPANY OF ILLINOIS, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 535.00 | 79.31 | 14.82 |
| OBLATE MISSIONARY SOCIETY INC DBA MISSIONARY ASSOCIATION OF MARY IMMACULATE 9480 N DEMAZENOD DR BELLEVILLE IL 62223 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 61,307.64 | -821.00 | -1.34 |
| OCEAN CONSERVANCY INC 1300 19TH STREET, N.W. 8TH FLOOR WASHINGTON DC 20036 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 13,287.00 | 0.00 | 0.00 |
| OCEAN CONSERVANCY INC 1300 19TH STREET, N.W. 8TH FLOOR WASHINGTON DC 20036 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 19,272.00 | -21,423.00 | -111.16 |
| OCEAN CONSERVANCY INC 1300 19TH STREET, N.W. 8TH FLOOR WASHINGTON DC 20036 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 12,394.00 | -16,175.16 | -130.51 |
| OCEANA, INC. 1350 CONNECTICUT AVE. NW, 5TH FL WASHINGTON DC 20036 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 10,489.00 | -4,021.51 | -38.34 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| ONEHOPE, INC. 600 SW 3RD STREET, SUITE 6200 - FINANCE POMPANO BEACH FL 33060 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 5,629.50 | -6,738.70 | -119.70 |
| ONEHOPE, INC. 600 SW 3RD STREET, SUITE 6200 - FINANCE POMPANO BEACH FL 33060 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 916.00 | -239.73 | -26.17 |
| OPEN DOORS WITH BROTHER ANDREW, INC. 2953 S. PULLMAN STREET SANTA ANA CA 92705 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 10,281.00 | 2,921.51 | 28.42 |
| OPEN DOORS WITH BROTHER ANDREW, INC. 2953 S. PULLMAN STREET SANTA ANA CA 92705 | CHURCH CHAIRS 4 MISSIONS 13941 NORTON AVE UNIT A CHINO CA 91710 | 208.00 | 208.00 | 100.00 |
| OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH 6320 EVERGREEN WAY STE. 201 EVERETT WA 98208 | MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE ATTN: HEIDI ANDERSON PHOENIX AZ 85029 | 152,971.33 | 22,945.69 | 15.00 |
| OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH 6320 EVERGREEN WAY STE. 201 EVERETT WA 98208 | INSIGHT TELESERVICES INC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 1,851.00 | 185.10 | 10.00 |
| OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH 6320 EVERGREEN WAY STE. 201 EVERETT WA 98208 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 2,670.00 | 1,202.00 | 45.02 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH 6320 EVERGREEN WAY STE. 201 EVERETT WA 98208 | CORPORATIONS FOR CHARACTER, L.C. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 3,305.00 | 705.60 | 21.35 |
| OPERATION MOBILIZATION USA, INC. PO BOX 444 TYRONE GA 30290 | CHURCH CHAIRS 4 MISSIONS 13941 NORTON AVE UNIT A CHINO CA 91710 | 203.00 | 203.00 | 100.00 |
| OPERATION SMILE, INC. 3641 FACULTY BLVD. VIRGINIA BEACH VA 23453 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 2,115,212.68 | 401,541.28 | 18.98 |
| OPPORTUNITY FINANCE NETWORK 620 CHESTNUT STREET, SUITE 572 PHILADELPHIA PA 19106 | GOOGLE INC. 1600 AMPHITHEATRE PARKWAY MOUNTAIN VIEW CA 94043 | 2,895,925.00 | 1,737,555.00 | 60.00 |
| OPTIMAL MEDICAL FOUNDATION, INC. 43525 GALLEGOS AVENUE FREMONT CA 94539 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 10,064.00 | 1,006.40 | 10.00 |
| ORANGE COUNTY FIRE SERVICES ASSOCIATION, INC. 1425 E. LINCOLN AVE., STE. E ANAHEIM CA 92805-2210 | LION STAR PRODUCTIONS, INC. 14600 GOLDEN WEST A213 WESTMINSTER CA 92683 | 356,972.78 | 61,640.00 | 17.27 |
| ORANGE COUNTY POLICE CANINE ASSOCIATION P.O. BOX 10182 SANTA ANA CA 92711 | CITY SERVICES ENTERTAINMENT CORP. 11780 CENTRAL AVE #220 CHINO CA 91710 | 193,514.00 | 65,000.00 | 33.59 |

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|--|--|----------------|-------------------|---------------------|
| ORANGE COUNTY RESCUE MISSION, INC. 1421 EDINGER STE B TUSTIN CA 92780 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 181,072.00 | 141,185.00 | 77.97 |
| ORANGEWOOD CHILDREN'S FOUNDATION 1575 EAST 17TH STREET SANTA ANA CA 92705 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 554,327.60 | 460,198.00 | 83.02 |
| OREGON SHAKESPEARE FESTIVAL ASSOCIATION 15 S PIONEER STREET MEDFORD OR 97504 | DCM, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 443,880.60 | 316,617.17 | 71.33 |
| ORGANIC CONSUMERS ASSOCIATION 6771 S SILVER HILL DR FINLAND MN 55603-4050 | HUDSON BAY COMPANY OF ILLINOIS, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 300,088.36 | 247,192.51 | 82.37 |
| ORGANIC CONSUMERS FUND 6771 SOUTH SILVER HILL DRIVE FINLAND MN 55603 | HUDSON BAY COMPANY OF ILLINOIS, INC. C/O PERLMAN & PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202 | 210,314.71 | 157,920.00 | 75.09 |
| OXFAM-AMERICA INC 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 136,777.00 | 49,937.80 | 36.51 |
| OXFAM-AMERICA INC 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 210,859.00 | -178,050.19 | -84.44 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| OXFAM-AMERICA INC 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 57,093.00 | -5,563.00 | -9.74 |
| OXFAM-AMERICA INC 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 70,285.00 | -9,208.50 | -13.10 |
| OXFAM-AMERICA INC 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 68,401.00 | 29,066.00 | 42.49 |
| OXFAM-AMERICA INC 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 90,920.00 | 31,162.00 | 34.27 |
| OXFAM-AMERICA INC 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 290,286.00 | 158,552.00 | 54.62 |
| OXFAM-AMERICA INC 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 30,246.00 | 19,366.00 | 64.03 |
| PACIFIC LEGAL FOUNDATION 930 G STREET SACRAMENTO CA 95814 | BOB L. VICE DBA BLV AGRIBUSINESS CONSULTANTS 2945 CANONITA DR FALLBROOK CA 92028 | 1,301,975.00 | 1,166,087.00 | 89.56 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| PALM SPRINGS CHARITIES FOUNDATION 39000 BOB HOPE DRIVE RANCHO MIRAGE CA 92270 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 161,213.00 | 108,917.00 | 67.56 |
| PARALYZED VETERANS OF AMERICA-NAT'L 801 EIGHTEENTH ST. NW WASHINGTON DC 20006 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 395.00 | -15,353.00 | -3,886.84 |
| PARENTS TELEVISION COUNCIL 707 WILSHIRE BLVD, SUITE 2075 LOS ANGELES CA 90017 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 5,268.00 | -15,339.10 | -291.18 |
| PARENTS, FAMILIES AND FRIENDS OF LESBIANS AND GAYS, INC. 1828 L STREET, NW, SUITE 660 WASHINGTON DC 20036 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 89,838.00 | 61,357.62 | 68.30 |
| PARTNERS IN HEALTH A NON-PROFIT CORPORATION 888 COMMONWEALTH AVENUE, 3RD FL BOSTON MA 02215 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 54,579.00 | 13,840.00 | 25.36 |
| PARTNERSHIP FOR A DRUG-FREE AMERICA, INC. 352 PARK AVENUE SOUTH, 9TH FLOOR NEW YORK NY 10010 | DIALAMERICA MARKETING, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 275,237.46 | 35,779.08 | 13.00 |
| PEACE OFFICERS ASSOCIATION OF REDDING 1135 PINE ST #205 REDDING CA 96001 | M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003 | 70,753.00 | 10,264.00 | 14.51 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| PEACE OVER VIOLENCE 1015 WILSHIRE BLVD LOS ANGELES CA 90017 | BLUE ROOM EVENTS, INC. 5777 W CENTURY BLVD #880 LOS ANGELES CA 90045 | 266,476.00 | 147,976.00 | 55.53 |
| PEOPLE FOR PARKS 16161 VENTURA BLVD ENCINO CA 91436 | GARMANWHITE UNLIMITED, LTD. 1151 PITTSFIELD LANE VENTURA CA 93001-4827 | 26,720.00 | 18,460.00 | 69.09 |
| PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 174,193.78 | 59,773.53 | 34.31 |
| PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 48,001.07 | -15,511.13 | -32.31 |
| PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 20,031.00 | 1,258.75 | 6.28 |
| PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 70,177.50 | 36,533.34 | 52.06 |
| PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005 | INTEGRAL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 7,392.00 | -7,778.40 | -105.23 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005 | THE BONNER GROUP, INC. C/O COPILEVITZ & CANTER 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 423,294.00 | 370,011.00 | 87.41 |
| PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005 | YOUR VOICE MEDIA, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 331,488.00 | 188,881.00 | 56.98 |
| PEOPLE FOR THE AMERICAN WAY FOUNDATION 1101 15TH ST NW SUITE 600 WASHINGTON DC 20005 | THE BONNER GROUP, INC. C/O COPILEVITZ & CANTER 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 1,228,879.00 | 1,077,282.00 | 87.66 |
| PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC 501 FRONT STREET NORFOLK VA 23510 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 35,926.00 | 7,970.00 | 22.18 |
| PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC 501 FRONT STREET NORFOLK VA 23510 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 13,190.00 | -12,480.00 | -94.62 |
| PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC 501 FRONT STREET NORFOLK VA 23510 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 325,271.00 | 156,538.00 | 48.13 |
| PERFORMING ARTS CENTER OF LOS ANGELES COUNTY 135 NORTH GRAND AVE LOS ANGELES CA 90012 | THEATER DIRECT INC. 4213 W BURBANK BLVD BURBANK CA 91505 | 45,429.00 | 25,143.80 | 55.35 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE, INC. 5100 WISCONSIN AVENUE, NW, SUITE 400 WASHINGTON DC 20016 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 91,461.00 | 2,918.31 | 3.19 |
| PLACER COUNTY SHERIFF'S DEPARTMENT SEARCH AND RESCUE 2929 RICHARDSON DRIVE AUBURN CA 95603 | D. FOSTER COMMUNITY PROJECTS 2530 ZANELLA WAY #B CHICO CA 95926 | 49,289.00 | 0.00 | 0.00 |
| PLAN INTERNATIONAL USA INC 155 PLAN WAY WARWICK RI 02886-1099 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 12,887.00 | -11,736.55 | -91.07 |
| PLAN INTERNATIONAL USA INC 155 PLAN WAY WARWICK RI 02886-1099 | PUBLIC OUTREACH FUNDRAISING, LLC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 126,000.00 | -1,644,259.00 | -1,304.97 |
| PLAN INTERNATIONAL USA INC 155 PLAN WAY WARWICK RI 02886-1099 | PUBLIC OUTREACH FUNDRAISING, LLC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 97,700.00 | -1,544,147.46 | -1,580.50 |
| PLANNED PARENTHOOD ACTION FUND OF THE PACIFIC SOUTHWEST. 1075 CAMINO DEL RIO SOUTH SAN DIEGO CA 92108 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 4,785.00 | -1,597.00 | -33.38 |
| PLANNED PARENTHOOD ACTION FUND, INC. 434 W 33RD STREET NEW YORK NY 10001 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 596,937.67 | -481,107.48 | -80.60 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| PLANNED PARENTHOOD ACTION FUND, INC. 434 W 33RD STREET NEW YORK NY 10001 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 595,479.00 | 377,649.40 | 63.42 |
| PLANNED PARENTHOOD ACTION FUND, INC. 434 W 33RD STREET NEW YORK NY 10001 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 17,849.50 | 10,217.20 | 57.24 |
| PLANNED PARENTHOOD ACTION FUND, INC. 434 W 33RD STREET NEW YORK NY 10001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 17,670.00 | 16,424.00 | 92.95 |
| PLANNED PARENTHOOD ACTION FUND, INC. 434 W 33RD STREET NEW YORK NY 10001 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 98,591.00 | 59,256.00 | 60.10 |
| PLANNED PARENTHOOD ACTION FUND, INC. 434 W 33RD STREET NEW YORK NY 10001 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 93,705.00 | 45,572.00 | 48.63 |
| PLANNED PARENTHOOD ACTION FUND, INC. 434 W 33RD STREET NEW YORK NY 10001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 45,486.00 | 18,730.00 | 41.18 |
| PLANNED PARENTHOOD ACTION FUND, INC. 434 W 33RD STREET NEW YORK NY 10001 | INTEGRAL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 390,898.10 | 31,642.37 | 8.09 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,989,739.41 | -1,846,520.73 | -92.80 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 614,451.29 | 261,134.34 | 42.50 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 147,050.85 | 117,982.95 | 80.23 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 465,375.00 | 140,499.00 | 30.19 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 52,951.00 | 4,930.00 | 9.31 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 223,465.00 | 101,828.00 | 45.57 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 605,996.29 | 243,556.29 | 40.19 |

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|--|---|----------------|-------------------|---------------------|
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 204,384.00 | 141,665.00 | 69.31 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 445,376.45 | -12,490.32 | -2.80 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | INTEGRAL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,084,041.10 | -30,967.19 | -2.86 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 107,443.00 | 28,209.95 | 26.26 |
| PLANNED PARENTHOOD LOS ANGELES 400 W. 30TH STREET LOS ANGELES CA 90007 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 21,954.95 | 6,365.25 | 28.99 |
| PLANNED PARENTHOOD LOS ANGELES 400 W. 30TH STREET LOS ANGELES CA 90007 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 30,941.11 | -19,693.89 | -63.65 |
| PLUMAS COUNTY SEARCH AND RESCUE CORPORATION PO BOX 1774 QUINCY CA 95971 | D. FOSTER COMMUNITY PROJECTS 2530 ZANELLA WAY #B CHICO CA 95926 | 42,080.50 | 21,040.25 | 50.00 |

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|---|--|----------------|-------------------|---------------------|
| PLYMOUTH STATE UNIVERSITY 17 HIGH ST MSC 50 PLYMOUTH NH 03264 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 16,106.99 | 0.00 | 0.00 |
| POMONA VALLEY HOSPITAL MEDICAL CENTER FOUNDATION 1798 N GAREY AVE POMONA CA 91767 | AUCTION VAULT, INC. 23961 CRAFTSMAN RD STE K CALABASAS CA 91302 | 33,120.00 | 11,967.71 | 36.13 |
| POMONA VALLEY HOSPITAL MEDICAL CENTER FOUNDATION 1798 N GAREY AVE POMONA CA 91767 | AUCTION VAULT, INC. 23961 CRAFTSMAN RD STE K CALABASAS CA 91302 | 41,046.00 | 19,244.71 | 46.89 |
| PRECEPT MINISTRIES OF REACH OUT, INC 7324 NOAH REID RD CHATTANOOGA TN 37422 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 30,287.50 | 7,696.71 | 25.41 |
| PRISON FELLOWSHIP MINISTRIES 44180 RIVERSIDE PARKWAY LEESBURG VA 20176 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 118,869.32 | 0.00 | 0.00 |
| PROJECT CURE, INC. 4920 LENA ROAD, SUITE 109 BRADENTON FL 34211 | BEE, L.C. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,628,513.78 | 285,917.11 | 17.56 |
| PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. 255 CARTER HALL LANE MILLWOOD VA 22646 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 29,464.00 | -1,918.05 | -6.51 |

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|--|---|----------------|-------------------|---------------------|
| PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. 255 CARTER HALL LANE MILLWOOD VA 22646 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 39,130.00 | 14,175.15 | 36.23 |
| REDLANDS COMMUNITY HOSPITAL FOUNDATION 350 TERRACINA BLVD. REDLANDS CA 92373 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 96,265.50 | 21,646.35 | 22.49 |
| REDLANDS SYMPHONY ASSOCIATION PO BOX 3080 REDLANDS CA 92373 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 103,218.00 | 84,701.00 | 82.06 |
| REDWOOD GOSPEL MISSIONS P.O. BOX 493 SANTA ROSA CA 95403 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 96,884.00 | 77,496.00 | 79.99 |
| RELIGIOUS COALITION FOR REPRODUCTIVE CHOICE 1413 K STREET, NW, 14TH FLOOR WASHINGTON DC 20005 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 44,758.00 | 19,631.00 | 43.86 |
| RESCUE MISSION ALLIANCE 315 NORTH A STREET OXNARD CA 93030 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 39,957.00 | 19,525.00 | 48.87 |
| RESERVE POLICE OFFICERS ASSOCIATION 89 ROCKLAND AVE. YONKERS NY 10705 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 20,565.00 | 3,084.75 | 15.00 |

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|---|--|----------------|-------------------|---------------------|
| RICHARD J CARON FOUNDATION P.O. BOX 150 WERNERSVILLE PA 19565-0150 | AFRC, INC. PO BOX 746 CALDWELL NJ 07007-0746 | 37,367.50 | -4,032.50 | -10.79 |
| RIVERSIDE COUNTY PROFESSIONAL FIREFIGHTERS BENEVOLENT FUND 21160 BOX SPRINGS RD STE 105 MORENO VALLEY CA 92553 | DANNY THOMAS & ASSOCIATES 29430 RICHARDSON CT HIGHLAND CA 92346 | 38,225.00 | 11,868.00 | 31.05 |
| RIVERSIDE COUNTY PROFESSIONAL FIREFIGHTERS BENEVOLENT FUND 21160 BOX SPRINGS RD STE 105 MORENO VALLEY CA 92553 | DANNY THOMAS & ASSOCIATES 29430 RICHARDSON CT HIGHLAND CA 92346 | 30,565.00 | 9,933.00 | 32.50 |
| ROBERT R. MC CORMICK TRIBUNE FOUNDATION 205 N. MICHIGAN AVENUE, SUITE 4300 CHICAGO IL 60601 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 20,485.50 | 11,840.36 | 57.80 |
| ROGER WYBURN-MASON AND JACK M. BLOUNT FOUNDATION FOR ERADICATION OF RHEUMATOID DISEASE 7111 SWEETGUM ROAD FAIRVIEW TN 37062 | BEE, L.C. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 105,299.04 | 11,921.38 | 11.32 |
| RONALD MCDONALD HOUSE CHARITIES, INC. ONE KROC DRIVE OAK BROOK IL 60523 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 5,350.58 | 4,949.52 | 92.50 |
| ROSALIND FRANKLIN UNIVERSITY OF MEDICINE AND SCIENCE 3333 GREEN BAY RD NORTH CHICAGO IL 60064-3095 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 50,530.00 | 5,630.15 | 11.14 |

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|---|---|----------------|-------------------|---------------------|
| SACRAMENTO ZOOLOGICAL SOCIETY 3930 WEST LAND PARK DR SACRAMENTO CA 95822 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 26,084.00 | 11,315.04 | 43.38 |
| SADD INC 255 MAIN STREET MARLBOROUGH MA 01752 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 6,142.00 | 2,101.55 | 34.22 |
| SAINT MARY'S COLLEGE OF CALIFORNIA PO BOX 3554 MORAGA CA 94575 | DEBORAH MANN PRODUCTIONS 3255 JACKSON ST SAN FRANCISCO CA 94118 | 640,350.00 | 252,339.60 | 39.41 |
| SAN BERNARDINO COUNTY SAFETY EMPLOYEES' BENEFIT ASSOCIATION CHARITY FUND 735 E CARNEGIE DR STE 125 SAN BERNARDINO CA 92408 | DANNY THOMAS & ASSOCIATES 29430 RICHARDSON CT HIGHLAND CA 92346 | 57,559.00 | 11,512.00 | 20.00 |
| SAN DIEGO HISTORICAL SOCIETY 1649 EL PRADO SUITE 3 SAN DIEGO CA 92101 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 760.25 | -710.84 | -93.50 |
| SAN DIEGO MUSEUM OF ART PO BOX 122107 SAN DIEGO CA 92112 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 13,826.00 | 1,066.23 | 7.71 |
| SAN DIEGO RESCUE MISSION, INC. 120 ELM STREET SAN DIEGO CA 92101 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 19,370.00 | 10,169.00 | 52.50 |

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|--|---|----------------|-------------------|---------------------|
| SAN DIEGO STATE UNIVERSITY FOUNDATION 5250 CAMPANILE DRIVE SAN DIEGO CA 92182-1947 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 120,018.02 | 64,197.88 | 53.49 |
| SAN DIEGO STATE UNIVERSITY FOUNDATION 5250 CAMPANILE DRIVE SAN DIEGO CA 92182-1947 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 16,933.94 | 8,719.89 | 51.49 |
| SAN FERNANDO POLICE OFFICERS ASSOCIATION 910 1ST ST SAN FERNANDO CA 91340 | RAMBRET INC. 520 S LAFAYETTE PARK PLACE STE 110 LOS ANGELES CA 90057 | 745,112.00 | 46,000.00 | 6.17 |
| SAN FRANCISCO CHILD ABUSE PREVENTION CENTER 1757 WALLER ST SAN FRANCISCO CA 94117 | NICHELLE LYONS 731-B LIGGETT AVE SAN FRANCISCO CA 94129 | 171,472.00 | 112,445.53 | 65.58 |
| SAN FRANCISCO MUSEUM OF MODERN ART 151 THIRD ST SAN FRANCISCO CA 94103-3159 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 145,505.00 | 99,814.85 | 68.60 |
| SAN FRANCISCO OPERA ASSOCIATION 301 VAN NESS AVE SAN FRANCISCO CA 94102-4509 | DCM, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 1,319,580.00 | 968,293.93 | 73.38 |
| SAN FRANCISCO OPERA ASSOCIATION 301 VAN NESS AVE SAN FRANCISCO CA 94102-4509 | DCM, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 12,058.00 | 4,646.44 | 38.53 |

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|---|---|----------------|-------------------|---------------------|
| SAN FRANCISCO PARKS ALLIANCE 451 HAYES STREET SAN FRANCISCO CA 94102 | NICHELLE LYONS 731-B LIGGETT AVE SAN FRANCISCO CA 94129 | 209,000.00 | 113,362.94 | 54.24 |
| SAN FRANCISCO ZOOLOGICAL SOCIETY 1 ZOO ROAD SAN FRANCISCO CA 94132 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 28,945.00 | 5,310.00 | 18.35 |
| SANTA BARBARA RESCUE MISSION 535 E YANONALI STREET SANTA BARBARA CA 93103 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 35,859.00 | 22,577.00 | 62.96 |
| SANTA CLARA COUNTY PEACE OFFICERS' ASSOCIATION P.O BOX 4629 MOUNTAIN VIEW CA 94040 | TBS PRODUCTIONS 5225 PENTECOST DR STE 18 MODESTO CA 95356-9286 | 268,585.00 | 61,352.40 | 22.84 |
| SANTA CRUZ COUNTY SHERIFF'S POSSE 2127 OCEAN ST EXT SANTA CRUZ CA 95060 | CSPCC/BACKSTAGE MUSIC PRODUCTIONS 133 AUBURN ST SALINAS CA 93901 | 38,322.00 | 0.00 | 0.00 |
| SAVE THE CHILDREN FEDERATION, INCORPORATED 54 WILTON ROAD WESTPORT CT 06880 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 917,813.06 | -500,039.94 | -54.48 |
| SAVE THE CHILDREN FEDERATION, INCORPORATED 54 WILTON ROAD WESTPORT CT 06880 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 128,688.96 | -19,548.83 | -15.19 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| SAVE THE CHILDREN FEDERATION, INCORPORATED 54 WILTON ROAD WESTPORT CT 06880 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 4,231.53 | 3,529.09 | 83.40 |
| SAVE THE CHILDREN FEDERATION, INCORPORATED 54 WILTON ROAD WESTPORT CT 06880 | DONORWORX, INC. 191 POST ROAD WEST WESTPORT CT 06880 | 29,036.00 | -237,094.00 | -816.55 |
| SECRET WITNESS OF SHASTA COUNTY, INC. P O BOX 493204 REDDING CA 96049-3204 | M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003 | 50,605.00 | 7,621.00 | 15.06 |
| SHARE OUR STRENGTH 1730 M STREET, NW, SUITE 700 WASHINGTON DC 20036 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 1,875.00 | 0.00 | 0.00 |
| SHARE OUR STRENGTH 1730 M STREET, NW, SUITE 700 WASHINGTON DC 20036 | DENNY'S INC. DBA DENNY'S RESTAURANTS 203 EAST MAIN ST SPARTANBURG SC 29319 | 473,137.62 | 425,425.61 | 89.92 |
| SHASTA COUNTY PEACE OFFICERS ASSOCIATION PO BOX 1723 REDDING CA 96099 | M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003 | 63,822.00 | 11,651.00 | 18.26 |
| SHASTA TREATMENT CENTER 2030 HARTNELL AVE STE D REDDING CA 96002 | M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003 | 41,280.00 | 14,448.00 | 35.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| SHEPHERD'S GATE 1660 PORTOLA AVE LIVERMORE CA 94551 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 50,773.00 | 38,461.00 | 75.75 |
| SHOES THAT FIT 1420 N. CLAREMONT BLVD., SUITE 107-B CLAREMONT CA 91711 | NEW BALANCE ATHLETIC SHOE, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 162,200.00 | 162,200.00 | 100.00 |
| SIERRA CLUB 85 SECOND ST 2ND FLOOR SAN FRANCISCO CA 94105-3441 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 1,346,509.75 | 335,402.75 | 24.91 |
| SIERRA CLUB 85 SECOND ST 2ND FLOOR SAN FRANCISCO CA 94105-3441 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 677,175.04 | 457,325.12 | 67.53 |
| SIERRA CLUB 85 SECOND ST 2ND FLOOR SAN FRANCISCO CA 94105-3441 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 230,024.70 | -285,015.59 | -123.91 |
| SIERRA CLUB 85 SECOND ST 2ND FLOOR SAN FRANCISCO CA 94105-3441 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 278,066.00 | 143,062.00 | 51.45 |
| SIERRA CLUB 85 SECOND ST 2ND FLOOR SAN FRANCISCO CA 94105-3441 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 233,505.66 | 147,628.47 | 63.22 |

Commercial Fundraisers Report

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| SIERRA CLUB 85 SECOND ST 2ND FLOOR SAN FRANCISCO CA 94105-3441 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 198,746.05 | 82,077.05 | 41.30 |
| SIMA ENVIRONMENTAL FUND 8 ARGONAUT STE 170 ALISO VIEJO CA 92656 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 400,736.01 | 224,558.08 | 56.04 |
| SIMONDS MUSIC AND TECHNOLOGY FOUNDATION 6515 GRAPEVINE WY SAN JOSE CA 95120 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 134.00 | 129.32 | 96.51 |
| SMILE TRAIN INC 41 MADISON AVENUE, 28TH FLOOR NEW YORK NY 10010 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 168,081.51 | 29,753.02 | 17.70 |
| SOS CHILDREN'S VILLAGES - USA, INC. 1001 CONNECTICUT AVE., NW, SUITE 1250 WASHINGTON DC 20036 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 27,843.00 | 10,648.50 | 38.24 |
| SOUTHERN CALIFORNIA PUBLIC RADIO 480 CEDAR STREET SAINT PAUL MN 55101 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 203,972.00 | 143,703.45 | 70.45 |
| SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVE MONTGOMERY AL 36104 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 702,823.16 | -951,071.35 | -135.32 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVE MONTGOMERY AL 36104 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 730,406.35 | 349,050.39 | 47.79 |
| SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVE MONTGOMERY AL 36104 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 49,471.00 | -9,012.00 | -18.22 |
| SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVE MONTGOMERY AL 36104 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 87,093.00 | 43,233.00 | 49.64 |
| SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVE MONTGOMERY AL 36104 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 310,048.58 | 158,275.09 | 51.05 |
| SPECIAL OLYMPICS NORTHERN CALIFORNIA, INC. 3480 BUSKIRK AVE #340 PLEASANT HILL CA 94523 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 663,289.38 | 298,480.23 | 45.00 |
| SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC. 1600 FORBES WAY, SUITE 200 LONG BEACH CA 90810 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 477,934.88 | 254,017.65 | 53.15 |
| SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC. 1600 FORBES WAY, SUITE 200 LONG BEACH CA 90810 | DIALAMERICA MARKETING, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 376,114.95 | 50,656.74 | 13.47 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| ST. JOSEPH CENTER 204 HAMPTON DRIVE VENICE CA 90291-8633 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 225,963.00 | 189,167.00 | 83.72 |
| ST. MARY'S MEDICAL CENTER FOUNDATION 450 STANYAN ST SAN FRANCISCO CA 94117 | INTEGRATED FUNDRAISING STRATEGIES CORP. PO BOX 1345 BURLINGAME CA 94011-1345 | 224,422.00 | 113,528.00 | 50.59 |
| STOCKTON SYMPHONY ASSOCIATION, INC. 1024 W. ROBINHOOD SUITE #1 STOCKTON CA 95207 | STRATEGIC MARKETING FOR THE ARTS LLC 550 N KINGSBURY ST #516 CHICAGO IL 60654 | 10,741.00 | 4,464.03 | 41.56 |
| STUDENTS FOR LIFE OF AMERICA, INC. 9255 CENTER STREET, SUITE 300 MANASSAS VA 20110 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 178,995.00 | 22,362.00 | 12.49 |
| SURVIVORS AND VICTIMS EMPOWERED P O BOX 8875 LANCASTER PA 17604-8875 | PREFERRED COMMUNITY SERVICES, INC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 290.00 | 58.00 | 20.00 |
| SUSAN B. ANTHONY LIST, INC. C/O JOHN STROUT 1747 PENNSYLVANIA AVE NW, STE 1000 WASHINGTON DC 20006 | CONFLUENT IMPACT COMMUNICATIONS LLC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 16,076.17 | -24.43 | -0.15 |
| SUTTER WEST BAY HOSPITALS 2333 BUCHANAN ST SAN FRANCISCO CA 94115 | HCB CANADA C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 2,950.00 | -2,002.00 | -67.86 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| TEA PARTY PATRIOTS, INC. 1025 ROSE CREEK DRIVE, SUITE 620-322 WOODSTOCK GA 30189 | CAPITOL RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 843,766.49 | 395,873.26 | 46.92 |
| TEA PARTY PATRIOTS, INC. 1025 ROSE CREEK DRIVE, SUITE 620-322 WOODSTOCK GA 30189 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 572,190.00 | 151,483.00 | 26.47 |
| TEA PARTY PATRIOTS, INC. 1025 ROSE CREEK DRIVE, SUITE 620-322 WOODSTOCK GA 30189 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,842,893.14 | 429,341.01 | 23.30 |
| TEMPLE BETH OHR OF LA MIRADA 13697 SYCAMORE DRIVE WHITTIER CA 90601 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 18,382.00 | 5,289.00 | 28.77 |
| TENDERLOIN NEIGHBORHOOD DEVELOPMENT CORPORATION 201 EDDY ST SAN FRANCISCO CA 94102 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 5,455.00 | 2,209.80 | 40.51 |
| THE AMERICAN COLLEGE 270 SOUTH BRYN MAWR AVE BRYN MAWR PA 19010-2105 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 150,690.38 | 41,990.38 | 27.87 |
| THE AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC. 6350 HORIZON DRIVE TITUSVILLE FL 32780 | MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE ATTN: HEIDI ANDERSON PHOENIX AZ 85029 | 1,871,139.37 | 187,113.89 | 10.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| THE AMERICAN LEGION 700 N PENNSYLVANIA STREET INDIANAPOLIS IN 46204 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 8,526.00 | 1,705.20 | 20.00 |
| THE AMYOTROPHIC LATERAL SCLEROSIS ASSOCIATION 1275 K STREET NW, #1050 WASHINGTON DC 20005 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 29,872.00 | -883.70 | -2.96 |
| THE AOPA FOUNDATION, INC. 421 AVIATION WAY FREDERICK MD 21701 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 31,222.50 | 19,960.03 | 63.93 |
| THE AOPA FOUNDATION, INC. 421 AVIATION WAY FREDERICK MD 21701 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 76,642.00 | 30,812.42 | 40.20 |
| THE ARC SAN FRANCISCO 1500 HOWARD STREET SAN FRANCISCO CA 94103 | REUSEIT, LLC 2151 PROFESSIONAL DR STE 260 ROSEVILLE CA 95661 | 388,125.00 | 61,713.00 | 15.90 |
| THE ART INSTITUTE OF CHICAGO 111 SOUTH MICHIGAN AVE. CHICAGO IL 60603 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 444,421.50 | 223,538.71 | 50.30 |
| THE ARTHRITIS FOUNDATION, INC. 1330 W PEACHTREE STREET, SUITE 100 ATLANTA GA 30309 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 148,361.00 | 75,726.00 | 51.04 |

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|--|--|----------------|-------------------|---------------------|
| THE ARTHRITIS FOUNDATION, INC. 1330 W PEACHTREE STREET, SUITE 100 ATLANTA GA 30309 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 82,653.00 | -92,580.05 | -112.01 |
| THE ATHENIAN SCHOOL 2100 MT DIABLO SCENIC BLVD DANVILLE CA 94506 | LESTER, INC. 19 BUSINESS PARK DR BRANFORD CT 06405 | 6,018.04 | 3,792.04 | 63.01 |
| THE BERKELEY REPERTORY THEATRE 999 HARRISON STREET BERKELEY CA 94710 | BAY AREA ARTS MARKETING, INC. 423 TRINITY ST EUREKA CA 95501 | 199,465.00 | 144,185.59 | 72.29 |
| THE BIBLE LEAGUE 3801 EAGLE NEST DR CRETE IL 60417 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 332,981.03 | 217,834.33 | 65.42 |
| THE BIRTHRIGHT ISRAEL FOUNDATION 33 E. 33RD STREET, 7TH FLOOR NEW YORK NY 10016 | SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202 | 55,101.00 | 35,060.96 | 63.63 |
| THE BOYS & GIRLS CLUB OF FULLERTON PO BOX 1283 FULLERTON CA 92836 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 108,311.62 | 75,489.12 | 69.70 |
| THE BREAST CANCER CHARITIES OF AMERICA, INC. PO BOX 132962 SPRING TX 77393 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 354,353.00 | 159,459.00 | 45.00 |

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|--|---|----------------|-------------------|---------------------|
| THE BREAST CANCER SOCIETY, INC. 6859 E. REMBRANDT AVE., STE 128 MESA AZ 85212 | JAK PRODUCTIONS, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 109,853.00 | 16,437.91 | 14.96 |
| THE BREAST CANCER SOCIETY, INC. 6859 E. REMBRANDT AVE., STE 128 MESA AZ 85212 | INNOVATIVE TELESERVICES INC 1000 REPUBLIC AVE STE 500 ALLEN PARK MI 48101 | 223,932.00 | 26,872.00 | 12.00 |
| THE BREAST CANCER SOCIETY, INC. 6859 E. REMBRANDT AVE., STE 128 MESA AZ 85212 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 1,389,359.00 | 624,212.00 | 44.93 |
| THE CALIFORNIA COUNCIL OF THE BLIND 1303 J STREET #400 SACRAMENTO CA 95814 | R.E.W. & ASSOCIATES 190 WEST "H" ST STE 200 COLTON CA 92324 | 146,598.00 | 23,267.77 | 15.87 |
| THE CARNEGIE HALL SOCIETY, INC. 881 SEVENTH AVENUE NEW YORK NY 10019 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 324,908.00 | 201,917.00 | 62.15 |
| THE CARNEGIE HALL SOCIETY, INC. 881 SEVENTH AVENUE NEW YORK NY 10019 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 822,659.56 | 582,170.47 | 70.77 |
| THE CHILDREN'S HOSPITAL CENTRAL CALIFORNIA FOUNDATION 9300 VALLEY CHILDRENS PL MADERA CA 93636-8761 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 222,667.00 | 191,795.50 | 86.14 |

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|---|--|----------------|-------------------|---------------------|
| THE COMMONWEALTH CLUB OF CALIFORNIA 595 MARKET ST STE 200 SAN FRANCISCO CA 94105 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 4,112.00 | 1,028.78 | 25.02 |
| THE COMMONWEALTH CLUB OF CALIFORNIA 595 MARKET ST STE 200 SAN FRANCISCO CA 94105 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 28,335.00 | 10,215.00 | 36.05 |
| THE DREAM CENTER 2301 BELLEVUE AVE LOS ANGELES CA 90026 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 4,851.00 | 619.00 | 12.76 |
| THE ENVIRONMENTAL MEDIA ASSOCIATION, INC. 8909 W OLYMPIC BLVD BEVERLY HILLS CA 90211 | LEVY, PAZANTI & ASSOCIATES/LPA EVENTS 9911 W PICO BLVD STE 510 LOS ANGELES CA 90035-2716 | 983,750.00 | 527,600.00 | 53.63 |
| THE EXPLORATORIUM PIERS 15/17 SAN FRANCISCO CA 94111 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 70,885.00 | 37,061.00 | 52.28 |
| THE FOUNDATION FIGHTING BLINDNESS, INC. 7168 COLUMBIA GATEWAY DRIVE STE 100 COLUMBIA MD 21046 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 180,486.01 | 43,742.51 | 24.24 |
| THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC. 426 MAIN STREET PO BOX 787 ROSSVILLE KS 66533 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 43,667.00 | -71,157.71 | -162.96 |

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|---|--|----------------|-------------------|---------------------|
| THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC. 426 MAIN STREET PO BOX 787 ROSSVILLE KS 66533 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 3,544.00 | 3,544.00 | 100.00 |
| THE FOUNDATION FOR AIDS RESEARCH 120 WALL ST #13 FL NEW YORK NY 10005-3908 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 59,392.00 | 9,385.89 | 15.80 |
| THE FRIENDS AND FOUNDATION OF THE SAN FRANCISCO PUBLIC LIBRARY 710 VAN NESS AVENUE SAN FRANCISCO CA 94102 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 62,666.00 | -8,675.75 | -13.84 |
| THE FUND FOR ANIMALS, INC. 200 W. 57TH ST. STE 705 NEW YORK NY 10019 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 19,146.00 | -17,000.00 | -88.79 |
| THE GOOD NEWS BROADCASTING ASSOCIATION INC 6400 CORNHUSKER HWY LINCOLN NE 68507 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 2,640.00 | 863.41 | 32.70 |
| THE GOOD NEWS RESCUE MISSION PO BOX 991626 REDDING CA 96099 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 45,910.00 | 30,723.00 | 66.92 |
| THE GOOD SHEPHERD SHELTER OF LOS ANGELES 2561 VENICE BLVD LOS ANGELES CA 90019 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 59,319.00 | 38,490.00 | 64.89 |

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|---|--|----------------|-------------------|---------------------|
| THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION 214 MASSACHUSETTS AVE NE WASHINGTON DC 20002 | GIVERIGHT, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 6,051,098.00 | 4,338,848.32 | 71.70 |
| THE HUMANE SOCIETY OF THE UNITED STATES 2100 L STREET NW WASHINGTON DC 20037 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 10,809.00 | 9.92 | 0.09 |
| THE HUMANE SOCIETY OF THE UNITED STATES 2100 L STREET NW WASHINGTON DC 20037 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 191,214.69 | -21,713.71 | -11.36 |
| THE HUMANE SOCIETY OF THE UNITED STATES 2100 L STREET NW WASHINGTON DC 20037 | FINE LINE COMMUNICATIONS LTD C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 17,849.46 | 17,062.21 | 95.59 |
| THE HUMANE SOCIETY OF THE UNITED STATES 2100 L STREET NW WASHINGTON DC 20037 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 4,698.47 | 4,346.08 | 92.50 |
| THE HUMANE SOCIETY OF THE UNITED STATES 2100 L STREET NW WASHINGTON DC 20037 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,576,057.00 | 139,768.00 | 8.87 |
| THE HUMANE SOCIETY OF THE UNITED STATES 2100 L STREET NW WASHINGTON DC 20037 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 83,659.00 | -56,575.00 | -67.63 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| THE INSPIRATIONAL NETWORK, INC 7910 CRESENT EXECUTIVE DRIVE CHARLOTTE NC 28217 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 2,205.66 | -72.00 | -3.26 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION 1595 SPRING HILL ROAD, SUITE 550 VIENNA VA 22182 | YOUR VOICE MEDIA, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 5,842.00 | 1,415.00 | 24.22 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION 1595 SPRING HILL ROAD, SUITE 550 VIENNA VA 22182 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 63,304.22 | 43,741.02 | 69.10 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION 1595 SPRING HILL ROAD, SUITE 550 VIENNA VA 22182 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 23,427.00 | -22,601.34 | -96.48 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION 1595 SPRING HILL ROAD, SUITE 550 VIENNA VA 22182 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 63,304.22 | 39,057.62 | 61.70 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION 1595 SPRING HILL ROAD, SUITE 550 VIENNA VA 22182 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 38,278.00 | 7,286.00 | 19.03 |
| THE JERUSALEM FOUNDATION, INC. 420 LEXINGTON AVENUE,NO.1645 NEW YORK NY 10170 | PHILANTHROPIC ASSOCIATES, INC. 1760 AVENIDA DEL MUNDO #1201 CORONADO CA 92118 | 517,660.00 | 517,660.00 | 100.00 |

Commercial Fundraisers Report

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| THE JEWISH FEDERATIONS OF NORTH AMERICA, INC 25 BROADWAY, SUITE 1700 NEW YORK NY 10004 | SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202 | 105,062.25 | 22,496.82 | 21.41 |
| THE JEWISH FEDERATIONS OF NORTH AMERICA, INC 25 BROADWAY, SUITE 1700 NEW YORK NY 10004 | SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202 | 31,118.00 | -1,165.20 | -3.74 |
| THE JIMMY DOOLITTLE AIR AND SPACE MUSEUM EDUCATION FOUNDATION 429 LA CRESTA DRIVE VACAVILLE CA 95688-4217 | FRIEND RAISERS LLC - JOHN A YOUNGBERG 6942 YOUNT ST YOUNTVILLE CA 94599 | 643,833.00 | 201,315.00 | 31.27 |
| THE KCRW FOUNDATION, INC. 1900 PICO BLVD SANTA MONICA CA 90405 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 77,075.00 | 41,422.00 | 53.74 |
| THE KCRW FOUNDATION, INC. 1900 PICO BLVD SANTA MONICA CA 90405 | PUBLIC RADIO PARTNERS, INC. 3131 E CLARENDON AVE STE 105 PHOENIX AZ 85016 | 5,970,586.87 | 4,698,710.14 | 78.70 |
| THE LATINO LEGISLATIVE CAUCUS FOUNDATION 400 CAPITOL MALL, 22ND FLOOR SACRAMENTO CA 95814 | JULIE SANDINO 1127 11TH ST STE 606 SACRAMENTO CA 95814 | 161,500.00 | 40,648.73 | 25.17 |
| THE LEUKEMIA & LYMPHOMA SOCIETY INC 1311 MAMARONECK AVE WHITE PLAINS NY 10605 | AMERICALIST, A DIVISION OF HAINES & COMPANY, INC. 8050 FREEDOM AVE NW NORTH CANTON OH 44720 | 746,293.85 | 370,883.31 | 49.70 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| THE LEUKEMIA & LYMPHOMA SOCIETY INC 1311 MAMARONECK AVE WHITE PLAINS NY 10605 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 564,323.61 | 292,457.82 | 51.82 |
| THE LEUKEMIA & LYMPHOMA SOCIETY INC 1311 MAMARONECK AVE WHITE PLAINS NY 10605 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 1,054,158.12 | 602,815.36 | 57.18 |
| THE LEUKEMIA & LYMPHOMA SOCIETY INC 1311 MAMARONECK AVE WHITE PLAINS NY 10605 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 7,017,973.63 | 6,994,552.57 | 99.67 |
| THE LEUKEMIA & LYMPHOMA SOCIETY INC 1311 MAMARONECK AVE WHITE PLAINS NY 10605 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 2,098,360.27 | 1,940,983.25 | 92.50 |
| THE LINCOLN HIGH SCHOOL MUSIC BOOSTERS 555 DANA AVE SAN JOSE CA 95126 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 32.25 | 0.00 | 0.00 |
| THE MARIJUANA POLICY PROJECT 236 MASSACHUSETTS AVENUE, NE, STE 400 WASHINGTON DC 20002 | THE ARCVIEW GROUP 169 ELEVENTH ST SAN FRANCISCO CA 94103 | 8,123.00 | 6,498.40 | 80.00 |
| THE MEDICAL COLLEGE OF WISCONSIN INC 8701 WATERTOWN PLANK ROAD MILWAUKEE WI 53226-3548 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 26,360.00 | 26,325.24 | 99.87 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| THE MEDICAL COLLEGE OF WISCONSIN INC 8701 WATERTOWN PLANK ROAD MILWAUKEE WI 53226-3548 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 140,246.00 | 105,557.85 | 75.27 |
| THE MELANOMA RESEARCH FOUNDATION 1411 K STREET, NW, SUITE 500 WASHINGTON DC 20005 | POWERED BY PROFESSIONALS, INC. C/O PERLMAN & PERLMAN LLP 1855 WEST BASELINE RD STE 250 MESA AZ 85202 | 165,100.00 | 92,053.68 | 55.76 |
| THE METROPOLITAN MUSEUM OF ART 1000 FIFTH AVENUE NEW YORK NY 10028-0198 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 383,369.00 | 204,882.00 | 53.44 |
| THE METROPOLITAN MUSEUM OF ART 1000 FIFTH AVENUE NEW YORK NY 10028-0198 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 227,991.00 | 92,746.00 | 40.68 |
| THE MONTEREY COUNTY POLICE ACTIVITES LEAGUE, INC. 19122 MARJORIE LANE PRUNEDALE CA 93907 | CSPCC/BACKSTAGE MUSIC PRODUCTIONS 133 AUBURN ST SALINAS CA 93901 | 75,107.00 | 0.00 | 0.00 |
| THE MUSEUM OF CONTEMPORARY ART 250 S GRAND AVE LOS ANGELES CA 90012 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 20,886.00 | 13,169.83 | 63.06 |
| THE NARCOTIC EDUCATIONAL FOUNDATION OF AMERICA 28245 AVENUE CROCKER, STE 230 VALENCIA CA 91355-1201 | MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE ATTN: HEIDI ANDERSON PHOENIX AZ 85029 | 129,706.37 | 19,455.95 | 15.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| THE NATIONAL CANCER COALITION, INC. 333 FAYETTEVILLE STREET SUITE 1500 RALEIGH NC 27601 | COURTESY HEALTH WATCH, INC. 616 SW 6TH ST FORT LAUDERDALE FL 33315 | 1,261,871.00 | 189,280.65 | 15.00 |
| THE NATIONAL CANCER COALITION, INC. 333 FAYETTEVILLE STREET SUITE 1500 RALEIGH NC 27601 | BEE, L.C. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 155,007.59 | 16,558.27 | 10.68 |
| THE NATIONAL CHILDREN'S CANCER SOCIETY, INC. 500 NORTH BROADWAY STE 800 SAINT LOUIS MO 63102 | THE HERITAGE COMPANY, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 156,214.97 | 66,223.33 | 42.39 |
| THE NATIONAL MUSEUM OF WOMEN IN THE ARTS, INC. 1250 NEW YORK AVENUE, N.W. WASHINGTON DC 20005-3970 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 143,783.00 | 68,207.00 | 47.44 |
| THE NATIONAL MUSEUM OF WOMEN IN THE ARTS, INC. 1250 NEW YORK AVENUE, N.W. WASHINGTON DC 20005-3970 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 6,495.00 | -1,808.00 | -27.84 |
| THE NATIONAL WORLD WAR II MUSEUM INC 945 MAGAZINE STREET NEW ORLEANS LA 70130 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 8,159.26 | 2,571.17 | 31.51 |
| THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR ARLINGTON VA 22203-1606 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 103,324.00 | -12,734.90 | -12.33 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR ARLINGTON VA 22203-1606 | RESOURCE & EVENT MANAGEMENT LTD. 232 MADISON AVE STE 1107 NEW YORK NY 10016-2908 | 2,720,300.00 | 2,263,212.00 | 83.20 |
| THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR ARLINGTON VA 22203-1606 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,318,793.00 | 191,606.24 | 14.53 |
| THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR ARLINGTON VA 22203-1606 | FINE LINE COMMUNICATIONS LTD C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 700.00 | 610.83 | 87.26 |
| THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR ARLINGTON VA 22203-1606 | GRASSROOTS CAMPAIGNS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 1,058,633.00 | -1,029,543.03 | -97.25 |
| THE NEW COMMUNITY JEWISH HIGH SCHOOL 7353 VALLEY CIRCLE BLVD. WEST HILLS CA 91304 | AUCTION VAULT, INC. 23961 CRAFTSMAN RD STE K CALABASAS CA 91302 | 127,325.00 | 105,663.83 | 82.99 |
| THE ORGAN DONATION AND TRANSPLANT ASSOCIATION OF AMERICA INC. 108 LAKESHORE DRIVE, SUITE 440 NORTH PALM BEACH FL 33408 | COURTESY HEALTH WATCH, INC. 616 SW 6TH ST FORT LAUDERDALE FL 33315 | 164,479.34 | 34,041.10 | 20.70 |
| THE PATRONS OF THE PRADO P.O. BOX 928530 SAN DIEGO CA 92192-8530 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 85,825.00 | 41,938.98 | 48.87 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| THE PETCO FOUNDATION 9125 REHCO RD SAN DIEGO CA 92121-2270 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 17,118.00 | 14,618.00 | 85.40 |
| THE PHILHARMONIC-SYMPHONY SOCIETY OF NEW YORK, INC. 10 LINCOLN CENTER PLAZA AVERY FISHER HALL NEW YORK NY 10023 | DCM, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 2,140,371.00 | 1,574,853.91 | 73.58 |
| THE PLANETARY SOCIETY 85 SOUTH GRAND AVE PASADENA CA 91105-1602 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 37,535.75 | -10,459.51 | -27.87 |
| THE PRINCIPIA CORPORATION C/O AFFINITY FUNDRAISING REGISTRATION 4515 W. MONCRIEFF PL. DENVER CO 80212 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 26,098.00 | 22,231.30 | 85.18 |
| THE QUIET HOUR 630 BROOKSIDE AVE REDLANDS CA 92373 | MDS COMMUNICATIONS CORPORATION C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 19,351.00 | 9,090.00 | 46.97 |
| THE RANCHO CUCAMONGA COMMUNITY & ARTS FOUNDATION P.O. BOX 807 RANCHO CUCAMONGA CA 91729 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 34,191.00 | 6,611.00 | 19.34 |
| THE RETIRED TROOPERS ASSOCIATION, INC. 15 N. CENTRAL AVENUE SPENCER IN 47460 | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 343,320.64 | 48,114.33 | 14.01 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| THE RONALD REAGAN PRESIDENTIAL FOUNDATION 40 PRESIDENTIAL DR STE 200 SIMI VALLEY CA 93065 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 43,686.59 | 12,201.44 | 27.93 |
| THE SALVATION ARMY DEL ORO DIVISION 3755 FREEWAY BLVD SACRAMENTO CA 95834 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 100,364.00 | 58,793.00 | 58.58 |
| THE SAN FRANCISCO AIDS FOUNDATION P.O. BOX 426182 SAN FRANCISCO CA 94142 | MZA EVENTS, INC. 3550 WILSHIRE BLVD STE 890 LOS ANGELES CA 90010 | 2,788,627.25 | 1,202,173.10 | 43.11 |
| THE SAN JOSE POLICE OFFICERS' ASSOCIATION CHARITABLE FOUNDATION 1151 N FOURTH ST SAN JOSE CA 95112 | SERVICES FOR FIRE AND POLICE, INC. 4645 EAST ANAHEIM ST LONG BEACH CA 90803 | 101,596.00 | 31,177.78 | 30.69 |
| THE SOCIAL SECURITY INSTITUTE 15 CULPEPER STREET WARRENTON VA 20186 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 32,124.65 | 2,418.04 | 7.53 |
| THE STATE UNIVERSITY OF IOWA FOUNDATION PO BOX 4550 IOWA CITY IA 52244-4550 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 706,835.39 | 379,654.14 | 53.71 |
| THE STUDENT CONSERVATION ASSOCIATION, INC. 689 RIVER RD PO BOX 550 CHARLESTOWN NH 03603 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 14,771.00 | 5,126.00 | 34.70 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| THE TONY HAWK FOUNDATION 1611-A S. MELROSE DRIVE #360 VISTA CA 92081 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 388,501.00 | 298,583.65 | 76.86 |
| THE UNITARIAN UNIVERSALIST SERVICE COMMITTEE, INC. 689 MASSACHUSETTS AVENUE CAMBRIDGE MA 02139 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 335,424.25 | 270,091.60 | 80.52 |
| THE UNIVERSITY OF CONNECTICUT FOUNDATION INC 2390 ALUMNI DRIVE UNIT 3206 STORRS CT 06269-3206 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 71,913.63 | 11,508.71 | 16.00 |
| THE UNIVERSITY OF CONNECTICUT FOUNDATION INC 2390 ALUMNI DRIVE UNIT 3206 STORRS CT 06269-3206 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 507,204.85 | 23,024.66 | 4.54 |
| THE UNIVERSITY OF CONNECTICUT LAW SCHOOL FOUNDATION, INC. 45 ELIZABETH STREET HARTFORD CT 06105-2213 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 10,430.00 | 4,796.33 | 45.99 |
| THE UNIVERSITY OF MISSISSIPPI FOUNDATION 406 UNIVERSITY AVENUE OXFORD MS 38655 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 10,061.00 | 10,061.00 | 100.00 |
| THE WILDERNESS SOCIETY 1615 M STREET NW WASHINGTON DC 20036 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 318,211.00 | 179,811.61 | 56.51 |

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|---|--|----------------|-------------------|---------------------|
| THE WILDERNESS SOCIETY 1615 M STREET NW WASHINGTON DC 20036 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 14,360.00 | -4,476.59 | -31.17 |
| THE WILDERNESS SOCIETY 1615 M STREET NW WASHINGTON DC 20036 | YOUR VOICE MEDIA, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 127,890.00 | 45,873.00 | 35.87 |
| THE YOUNG STORYTELLERS FOUNDATION 923 E. THIRD STREET #307 LOS ANGELES CA 90013 | OMAZE, LLC 120 BROADWAY STE 300 SANTA MONICA CA 90401 | 29,150.50 | 14,075.83 | 48.29 |
| THEATREWORKS P.O. BOX 50458 PALO ALTO CA 94303 | ARTSMARKETING SERVICES, INC. 260 KING ST EAST STE 500 TORONTO ON M5A 4L5 | 66,204.00 | 17,578.00 | 26.55 |
| TIGER HAVEN, INC 237 HARVEY ROAD KINGSTON TN 37763 | COURTESY HEALTH WATCH, INC. 616 SW 6TH ST FORT LAUDERDALE FL 33315 | 9,857.00 | 1,323.40 | 13.43 |
| TREES FOR THE FUTURE 1400 SPRING STREET, SUITE 150 SILVER SPRING MD 20910 | SUTTER HOME WINERY, INC. D/B/A TRINCHERO FAMILY PO BOX 248 SAINT HELENA CA 94574 | 7,634,815.00 | 191,740.80 | 2.51 |
| TROUT, UNLIMITED 1300 NORTH 17TH STREET, SUITE 500 ARLINGTON VA 22209 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 15,077.00 | -1,310.00 | -8.69 |

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|---|--|----------------|-------------------|---------------------|
| U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC. 47 MOHEGAN AVENUE NEW LONDON CT 06320 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 21,732.00 | 13,265.04 | 61.04 |
| U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC. 47 MOHEGAN AVENUE NEW LONDON CT 06320 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 103,670.24 | 47,534.00 | 45.85 |
| U.S. ENGLISH, INC 2000 L STREET, NW, SUITE 702 WASHINGTON DC 20036 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 17,518.00 | 9,884.42 | 56.42 |
| UCLA ALUMNI ASSOCIATION 405 HILGARD AVENUE LOS ANGELES CA 90095-1397 | DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145 | 439,085.00 | 294,208.00 | 67.00 |
| UNION LITTLE LEAGUE, INC. 15466 LOS GATOS BLVD #109-229 LOS GATOS CA 95032 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 97.95 | 97.95 | 100.00 |
| UNION OF CONCERNED SCIENTISTS 2 BRATTLE SQUARE CAMBRIDGE MA 02238 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 81,194.00 | 7,164.11 | 8.82 |
| UNION RESCUE MISSION 545 S SAN PEDRO ST LOS ANGELES CA 90013 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 120,144.00 | 83,830.00 | 69.77 |

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|---|--|----------------|-------------------|---------------------|
| UNION RESCUE MISSION 545 S SAN PEDRO ST LOS ANGELES CA 90013 | GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230 | 186,300.00 | 111,036.00 | 59.60 |
| UNITED BREAST CANCER RESEARCH SOCIETY, INC. 325 PENNSYLVANIA AVENUE SE WASHINGTON DC 20003-1110 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 15,259.00 | 1,525.90 | 10.00 |
| UNITED CANCER RESEARCH SOCIETY, INC. POST OFFICE BOX 271 REDLANDS CA 92373 | KKA ENTERPRISES, INC. PO BOX 4060 MONTCLAIR CA 91763 | 3,787,895.00 | 115,175.00 | 3.04 |
| UNITED CEREBRAL PALSY, INC. 1825 K STREET, NW, SUITE 600 WASHINGTON DC 20006 | SD&A TELESERVICES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 105.00 | -1,905.00 | -1,814.29 |
| UNITED FARM WORKERS OF AMERICA PO BOX 62 KEENE CA 93531 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 209,718.28 | 92,957.71 | 44.33 |
| UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 10TH FLOOR NEW YORK NY 10038 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 491,220.00 | 198,350.00 | 40.38 |
| UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 10TH FLOOR NEW YORK NY 10038 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 28,269.00 | 2,547.00 | 9.01 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 10TH FLOOR NEW YORK NY 10038 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 476,820.00 | 156,930.00 | 32.91 |
| UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 10TH FLOOR NEW YORK NY 10038 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 218,010.00 | 99,847.00 | 45.80 |
| UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 10TH FLOOR NEW YORK NY 10038 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 131,038.89 | 121,210.97 | 92.50 |
| UNITED STATES OLYMPIC COMMITTEE ONE OLYMPIC PLAZA COLORADO SPRINGS CO 80909 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 64,127.61 | 8,480.09 | 13.22 |
| UNITED STATES OLYMPIC COMMITTEE ONE OLYMPIC PLAZA COLORADO SPRINGS CO 80909 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 109,693.00 | -84,624.00 | -77.15 |
| UNITED STATES OLYMPIC COMMITTEE ONE OLYMPIC PLAZA COLORADO SPRINGS CO 80909 | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 2,573,498.39 | 613,470.19 | 23.84 |
| UNIVERSITY OF CALIFORNIA, DAVIS ONE SHIELDS AVE DAVIS CA 95616 | ARTSMARKETING SERVICES, INC. 260 KING ST EAST STE 500 TORONTO ON M5A 4L5 | 360,769.60 | 215,166.77 | 59.64 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| UNIVERSITY OF COLORADO FOUNDATION 4747 WALNUT STREET BOULDER CO 80301 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 395,540.18 | 171,286.22 | 43.30 |
| UNIVERSITY OF COLORADO FOUNDATION 4747 WALNUT STREET BOULDER CO 80301 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 461,370.76 | 63,075.44 | 13.67 |
| UNIVERSITY OF LA VERNE 1950 3RD STREET LA VERNE CA 91750 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 57,571.38 | 18,005.61 | 31.28 |
| UNIVERSITY OF LA VERNE 1950 3RD STREET LA VERNE CA 91750 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 179,050.00 | 114,339.60 | 63.86 |
| UNIVERSITY OF NEVADA, LAS VEGAS FOUNDATION 4505 S MARYLAND PKWY BOX 451006 LAS VEGAS NV 89154-1006 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 222,053.80 | 61,355.48 | 27.63 |
| UNIVERSITY OF THE PACIFIC C/O CONTROLLER 3601 PACIFIC AVENUE STOCKTON CA 95211 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 126,836.34 | 90,712.58 | 71.52 |
| UNIVERSITY SYNAGOGUE 3400 MICHELSON DR IRVINE CA 92612 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 56,590.00 | 36,860.50 | 65.14 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| USAFA ENDOWMENT, INC. 3116 ACADEMY DRIVE, SUITE 200 USAF ACADEMY CO 80840 | RUFFALOCODY, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 469,863.95 | 368,101.07 | 78.34 |
| USS MIDWAY MUSEUM 910 N. HARBOR DRIVE SAN DIEGO CA 92101 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 15,517.50 | 6,920.49 | 44.60 |
| V.E.T.S. 2171 HARTLY CIRCLE REDDING CA 96003 | ZAGAR AND ASSOCIATES 117 13TH ST WEST SACRAMENTO CA 95691 | 86,087.00 | 7,989.55 | 9.28 |
| VALLEY PUBLIC TELEVISION, INC. 1544 VAN NESS AVE FRESNO CA 93721 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 6,707.86 | 4,019.05 | 59.92 |
| VALLEY PUBLIC TELEVISION, INC. 1544 VAN NESS AVE FRESNO CA 93721 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 30,874.00 | 16,469.20 | 53.34 |
| VETERANS SUPPORT FOUNDATION 8719 COLESVILLE ROAD, SUITE 100 SILVER SPRING MD 20910 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 376,332.00 | 169,350.00 | 45.00 |
| VIETNAM VETERANS OF CALIFORNIA, INC. P O BOX 378 SANTA ROSA CA 95402-0378 | GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245 | 94,029.75 | 46,473.88 | 49.42 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| WAKE FOREST UNIVERSITY P.O. BOX 7227 WINSTON SALEM NC 27109 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 663,816.76 | 481,723.41 | 72.57 |
| WAKE FOREST UNIVERSITY BAPTIST MEDICAL CENTER 1920 WEST FIRST STREET, 7TH FLOOR WINSTON SALEM NC 27157 | HARRIS CONNECT, LLC 1400-A CROSSWAYS BLVD CHESAPEAKE VA 23320 | 59,525.33 | -549,883.07 | -923.78 |
| WALK WITH SALLY 1613 CHELSESA RD #807 SAN MARINO CA 91108 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 198,015.00 | 169,500.00 | 85.60 |
| WELLSTONE ACTION 2446 UNIVERSITY AVENUE WEST, STE 170 SAINT PAUL MN 55114 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 33,455.00 | 6,859.00 | 20.50 |
| WEST VALLEY COMMUNITY SERVICES OF SANTA CLARA COUNTY, INC. 10104 VISTA DR CUPERTINO CA 95014 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 55.25 | 52.32 | 94.70 |
| WESTERN PENNSYLVANIA CONSERVANCY 800 WATERFRONT DRIVE PITTSBURGH PA 15222 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 29,696.00 | -17,698.00 | -59.60 |
| WESTERN PENNSYLVANIA CONSERVANCY 800 WATERFRONT DRIVE PITTSBURGH PA 15222 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 2,956.00 | -265.00 | -8.96 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| WESTLAKE HIGH SCHOOL SOFTBALL BOOSTERS 100 N LAKEVIEW CANYON ROAD WESTLAKE VILLAGE CA 91362 | UNITED ATHLETES OF AMERICA INC 5220 BROMELY DR OAK PARK CA 91377 | 420.00 | 388.50 | 92.50 |
| WETIP, INC. P.O. BOX 1296 RANCHO CUCAMONGA CA 91729 | R.E.W. & ASSOCIATES 190 WEST "H" ST STE 200 COLTON CA 92324 | 87,532.00 | 11,785.60 | 13.46 |
| WETIP, INC. P.O. BOX 1296 RANCHO CUCAMONGA CA 91729 | TIMOTHY ALLEN STRAUSS 1028 N HAYWORTH AVE WEST HOLLYWOOD CA 90046 | 21,562.50 | 4,312.50 | 20.00 |
| WHEAT RIDGE MINISTRIES ONE PIERCE PLACE SUITE 250E ITASCA IL 60143 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 14,718.25 | 0.00 | 0.00 |
| WILDLIFE WAYSTATION 14831 LITTLE TUJUNGA CANYON RD SYLMAR CA 91342 | JOHN BRUCE KUHN 20300 VENTURA BLVD STE 317 WOODLAND HILLS CA 91364 | 106,905.00 | 10,409.00 | 9.74 |
| WILLIAMS WINS, INC. 1150 RAJKOVICH WAY SAN JOSE CA 95120 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 531.00 | 512.42 | 96.50 |
| WILLOW GLEN HIGH SCHOOL PARENT CLUB 2001 COTTLE AVENUE SAN JOSE CA 95125 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 180.00 | 163.70 | 90.94 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| WISEPLACE 1411 N BROADWAY SANTA ANA CA 92706 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 3,696.00 | 1,848.00 | 50.00 |
| WISHING WELL FOUNDATION USA, INC. 3000 WEST ESPLANADE AVENUE, SUITE 100 METAIRIE LA 70002 | CONTRACT COMMUNICATIONS, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 352,124.00 | 45,776.00 | 13.00 |
| WOMAN TO WOMAN BREAST CANCER FOUNDATION, INC. 4850 W. OAKLAND PARK BLVD, STE 225 LAUDERDALE LAKES FL 33313 | PUBLIC APPEAL, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 12,888.00 | 1,288.80 | 10.00 |
| WOMAN TO WOMAN BREAST CANCER FOUNDATION, INC. 4850 W. OAKLAND PARK BLVD, STE 225 LAUDERDALE LAKES FL 33313 | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 791,890.36 | 80,183.54 | 10.13 |
| WOMAN TO WOMAN BREAST CANCER FOUNDATION, INC. 4850 W. OAKLAND PARK BLVD, STE 225 LAUDERDALE LAKES FL 33313 | OUTREACH CALLING C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 28,553.68 | 2,855.37 | 10.00 |
| WOMEN FOR WOMEN INTERNATIONAL 2000 M STREET NW NW STE 200 WASHINGTON DC 20036 | TELEFUND, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 105,057.98 | 73,356.18 | 69.82 |
| WOMEN FOR WOMEN INTERNATIONAL 2000 M STREET NW NW STE 200 WASHINGTON DC 20036 | PDR II, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 42,703.00 | 10,111.00 | 23.68 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION 5 VAUGHN DRIVE, SUITE 300 CN 5281 PRINCETON NJ 08540 | COMNET MARKETING GROUP, INC. 1214 STOWE AVE MEDFORD OR 97501 | 22,499.50 | 14,698.09 | 65.33 |
| WORLD SOCIETY FOR THE PROTECTION OF ANIMALS 450 SEVENTH AVE, FL 31 NEW YORK NY 10123 | PUBLIC OUTREACH FUNDRAISING, LLC C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 23,970.00 | -266,803.55 | -1,113.07 |
| WORLD VISION, INC. P.O. BOX 9716 FEDERAL WAY WA 98063 | CHURCH CHAIRS 4 MISSIONS 13941 NORTON AVE UNIT A CHINO CA 91710 | 617.00 | 617.00 | 100.00 |
| WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 147,095.00 | 97,102.05 | 66.01 |
| WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 179,861.29 | 93,972.29 | 52.25 |
| WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037 | HARRIS DIRECT C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 30,854.00 | 24,761.18 | 80.25 |
| WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 230,722.20 | 101,374.20 | 43.94 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037 | COINSTAR, INC. PO BOX 91258 BELLEVUE WA 98009 | 10,970.21 | 10,147.44 | 92.50 |
| WORLDCAUSE FOUNDATION ONE EAST BROWARD BLVD. STE 700 FORT LAUDERDALE FL 33301 | DG GROUP, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STE 300 KANSAS CITY MO 64108 | 2,767,030.00 | 168,607.00 | 6.09 |
| WYCLIFFE BIBLE TRANSLATORS, INC. 11221 JOHN WYCLIFFE BLVD ORLANDO FL 32832 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 24,740.00 | 6,723.90 | 27.18 |
| YELLOWSTONE PARK FOUNDATION, INC. 222 E MAIN STREET SUITE 301 BOZEMAN MT 59715 | DONOR CARE CENTER, INC. C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 36,234.00 | 10,196.02 | 28.14 |
| YMCA OF SILICON VALLEY 1922 THE ALAMEDA 3RD FLR SAN JOSE CA 95126 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 91.25 | 88.06 | 96.50 |
| YMCA OF SILICON VALLEY 1922 THE ALAMEDA 3RD FLR SAN JOSE CA 95126 | DEALS FOR GOOD 560 S WINCHESTER BLVD STE 500 SAN JOSE CA 95128 | 36.00 | 34.74 | 96.50 |
| YOSEMITE FOUNDATION 101 MONTGOMERY STREET #1700 SAN FRANCISCO CA 94104 | ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301 | 14,653.17 | 0.00 | 0.00 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| YOUTH DEVELOPMENT FUND INC 8 CANBERRA DR KNOXVILLE TN 37923 | ASSOCIATED COMMUNITY SERVICES 29777 TELEGRAPH RD STE 3000 SOUTHFIELD MI 48034-7634 | 236,738.00 | 106,532.00 | 45.00 |
| YOUTH VILLAGES FOUNDATION, INC. 3320 BROTHER BLVD. MEMPHIS TN 38133 | INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333 | 722.00 | -194.43 | -26.93 |
| YUBA-SUTTER FUTURE FARMERS OF AMERICA C/O E. NICOLAUS HIGH SCHOOL 2454 NICOLAUS AVE NICOLAUS CA 95659 | MERIDIAN PRODUCTIONS PO BOX 1108 YUBA CITY CA 95992-1108 | 24,893.00 | 4,500.00 | 18.08 |
| YWCA OF SAN GABRIEL VALLEY 943 N. GRAND COVINA CA 91724 | THE GAVEL GROUP, INC. 20472 CRESCENT BAY #102 LAKE FOREST CA 92630 | 20,675.00 | 5,383.00 | 26.04 |
| ZOOLOGICAL SOCIETY OF SAN DIEGO P.O. BOX 120551 SAN DIEGO CA 92112 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 144,842.00 | 96,844.41 | 66.86 |
| ZOOLOGICAL SOCIETY OF SAN DIEGO P.O. BOX 120551 SAN DIEGO CA 92112 | DONOR SERVICES GROUP, LLC C/O COPILEVITZ & CANTER LLC 310 WEST 20TH ST STE 300 KANSAS CITY MO 64108 | 199,361.00 | 167,458.35 | 84.00 |

Total Revenue - 294,278,385.08 Total Charity - 108,624,208.44 Average Percent to Charity - 36.91

TABLE 2

This table lists, in alphabetical order, each commercial fundraiser that contracted with a charitable organization to conduct one or more solicitation campaigns on the charity's behalf. For each campaign, the table lists the name of the commercial fundraiser, name of the charity, total revenue raised from the campaign, total revenue to charity, and percentage of revenue that the charity received.

Note: Negative amounts in the "To Charity" column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| 2LISTEN, LLC | FEED THE CHILDREN, INC. | 91,733.65 | 91,733.65 | 100.00 |
| AFRC, INC. | ASSOCIATION OF THE GRADUATES OF THE UNITED STATES MILITARY ACADEMY | 1,024,951.39 | 606,951.39 | 59.22 |
| AFRC, INC. | RICHARD J CARON FOUNDATION | 37,367.50 | -4,032.50 | -10.79 |
| ALLEGIANCE STRATEGIES, LLC | AMERICAN FAMILY BUSINESS FOUNDATION | 35,000.00 | 18,861.54 | 53.89 |
| AMERICALIST, A DIVISION OF HAINES & COMPANY, INC. | THE LEUKEMIA & LYMPHOMA SOCIETY INC | 746,293.85 | 370,883.31 | 49.70 |
| ANN TAYLOR RETAIL, INC. | AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | 817,668.33 | 736,720.00 | 90.10 |
| ANN TAYLOR RETAIL, INC. | AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | 4,099,382.82 | 4,034,951.94 | 98.43 |
| ANN TAYLOR RETAIL, INC. | BREAST CANCER RESEARCH FOUNDATION (NEW YORK) | 4,883,591.70 | 3,630,669.12 | 74.34 |
| ANN TAYLOR RETAIL, INC. | BREAST CANCER RESEARCH FOUNDATION (NEW YORK) | 376,039.66 | 303,189.88 | 80.63 |
| ANNE FONTAINE USA INC | ANNE FONTAINE FOUNDATION INC. | 79,235.00 | 79,235.00 | 100.00 |
| ARIA COMMUNICATIONS CORPORATION | ACTIONAID U.S.A. | 1,443.00 | 0.00 | 0.00 |
| ARIA COMMUNICATIONS CORPORATION | AFS-USA, INC. | 63,977.00 | 34,145.31 | 53.37 |
| ARIA COMMUNICATIONS CORPORATION | AIDS PROJECT LOS ANGELES | 130.00 | 0.00 | 0.00 |

Commercial Fundraisers Report

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Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---------------------------------|--|----------------|-------------------|---------------------|
| ARIA COMMUNICATIONS CORPORATION | ALPHA OMICRON PI FOUNDATION | 9,330.00 | 5,224.70 | 56.00 |
| ARIA COMMUNICATIONS CORPORATION | AMERICAN CIVIL LIBERTIES UNION INC | 205,336.46 | 147,739.14 | 71.95 |
| ARIA COMMUNICATIONS CORPORATION | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 1,452.00 | 0.00 | 0.00 |
| ARIA COMMUNICATIONS CORPORATION | CENTRAL ASSOCIATION OF THE MIRACULOUS MEDAL | 13,067.99 | 131.72 | 1.01 |
| ARIA COMMUNICATIONS CORPORATION | GREENPEACE FUND, INC. | 27,115.00 | 23,545.90 | 86.84 |
| ARIA COMMUNICATIONS CORPORATION | IIT CHICAGO KENT COLLEGE OF LAW | 30,127.00 | 16,243.45 | 53.92 |
| ARIA COMMUNICATIONS CORPORATION | KAPPA ALPHA THETA FOUNDATION, INC. | 280,146.85 | 174,865.36 | 62.42 |
| ARIA COMMUNICATIONS CORPORATION | KAPPA KAPPA GAMMA FOUNDATION | 48,279.00 | 32,660.07 | 67.65 |
| ARIA COMMUNICATIONS CORPORATION | KVIE, INC. | 8,840.00 | 733.08 | 8.29 |
| ARIA COMMUNICATIONS CORPORATION | LUTHERAN ASSOCIATION OF MISSIONARIES AND PILOTS U.S. | 11,950.00 | 1,145.00 | 9.58 |
| ARIA COMMUNICATIONS CORPORATION | LUTHERAN WORLD RELIEF INC. | 13,805.00 | 0.00 | 0.00 |
| ARIA COMMUNICATIONS CORPORATION | MINNESOTA MEDICAL FOUNDATION | 73,378.02 | 21,070.57 | 28.72 |
| ARIA COMMUNICATIONS CORPORATION | NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE | 1,364.00 | 0.00 | 0.00 |

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Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---------------------------------|---|----------------|-------------------|---------------------|
| ARIA COMMUNICATIONS CORPORATION | NATIONAL PSORIASIS FOUNDATION | 45,140.00 | 29,058.50 | 64.37 |
| ARIA COMMUNICATIONS CORPORATION | OCEAN CONSERVANCY INC | 13,287.00 | 0.00 | 0.00 |
| ARIA COMMUNICATIONS CORPORATION | PLANNED PARENTHOOD ACTION FUND, INC. | 17,849.50 | 10,217.20 | 57.24 |
| ARIA COMMUNICATIONS CORPORATION | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 147,050.85 | 117,982.95 | 80.23 |
| ARIA COMMUNICATIONS CORPORATION | PLYMOUTH STATE UNIVERSITY | 16,106.99 | 0.00 | 0.00 |
| ARIA COMMUNICATIONS CORPORATION | SAN DIEGO STATE UNIVERSITY FOUNDATION | 120,018.02 | 64,197.88 | 53.49 |
| ARIA COMMUNICATIONS CORPORATION | SHARE OUR STRENGTH | 1,875.00 | 0.00 | 0.00 |
| ARIA COMMUNICATIONS CORPORATION | SOUTHERN CALIFORNIA PUBLIC RADIO | 203,972.00 | 143,703.45 | 70.45 |
| ARIA COMMUNICATIONS CORPORATION | TENDERLOIN NEIGHBORHOOD DEVELOPMENT CORPORATION | 5,455.00 | 2,209.80 | 40.51 |
| ARIA COMMUNICATIONS CORPORATION | VALLEY PUBLIC TELEVISION, INC. | 30,874.00 | 16,469.20 | 53.34 |
| ARIA COMMUNICATIONS CORPORATION | WHEAT RIDGE MINISTRIES | 14,718.25 | 0.00 | 0.00 |
| ARIA COMMUNICATIONS CORPORATION | YOSEMITE FOUNDATION | 14,653.17 | 0.00 | 0.00 |
| ARTSMARKETING SERVICES, INC. | THEATREWORKS | 66,204.00 | 17,578.00 | 26.55 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|-------------------------------|---|----------------|-------------------|---------------------|
| ARTSMARKETING SERVICES, INC. | UNIVERSITY OF CALIFORNIA, DAVIS | 360,769.60 | 215,166.77 | 59.64 |
| ASSOCIATED COMMUNITY SERVICES | AMERICAN ASSOCIATION FOR CANCER SUPPORT, INC. | 22,505.00 | 10,127.00 | 45.00 |
| ASSOCIATED COMMUNITY SERVICES | ANIMAL PROTECTION FOUNDATION | 20,469.00 | 9,211.00 | 45.00 |
| ASSOCIATED COMMUNITY SERVICES | AUTISM SPECTRUM DISORDER FOUNDATION, INC. | 40,877.00 | 19,621.00 | 48.00 |
| ASSOCIATED COMMUNITY SERVICES | CALIFORNIA VETERANS BENEFIT FUND | 236,531.00 | 47,306.00 | 20.00 |
| ASSOCIATED COMMUNITY SERVICES | CANCER FUND OF AMERICA INC | 67,960.00 | 10,194.00 | 15.00 |
| ASSOCIATED COMMUNITY SERVICES | CANCER FUND OF AMERICA INC | 188,235.00 | 35,476.00 | 18.85 |
| ASSOCIATED COMMUNITY SERVICES | CHILDREN WITH HAIR LOSS, INC. | 113,253.00 | 19,819.00 | 17.50 |
| ASSOCIATED COMMUNITY SERVICES | CHILDREN'S CANCER FUND OF AMERICA | 441,453.00 | 66,656.00 | 15.10 |
| ASSOCIATED COMMUNITY SERVICES | CHILDREN'S CANCER RECOVERY FOUNDATION | 507,720.00 | 228,474.00 | 45.00 |
| ASSOCIATED COMMUNITY SERVICES | FIREFIGHTERS ASSISTANCE FOUNDATION, INC | 14,174.00 | 2,835.00 | 20.00 |
| ASSOCIATED COMMUNITY SERVICES | FIREFIGHTERS CHARITABLE FOUNDATION, INC. | 6,561.00 | 984.00 | 15.00 |
| ASSOCIATED COMMUNITY SERVICES | FIREFIGHTERS SUPPORT SERVICES, INCORPORATED | 195,643.00 | 88,039.00 | 45.00 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|-------------------------------|--|----------------|-------------------|---------------------|
| ASSOCIATED COMMUNITY SERVICES | FOUNDATION FOR AMERICAN VETERANS, INC. | 609,935.00 | 274,471.00 | 45.00 |
| ASSOCIATED COMMUNITY SERVICES | LAW ENFORCEMENT EDUCATION PROGRAM | 181,868.00 | 81,840.00 | 45.00 |
| ASSOCIATED COMMUNITY SERVICES | NATIONAL CHILDRENS LEUKEMIA FOUNDATION | 47,840.00 | 23,920.00 | 50.00 |
| ASSOCIATED COMMUNITY SERVICES | OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH | 2,670.00 | 1,202.00 | 45.02 |
| ASSOCIATED COMMUNITY SERVICES | THE BREAST CANCER CHARITIES OF AMERICA, INC. | 354,353.00 | 159,459.00 | 45.00 |
| ASSOCIATED COMMUNITY SERVICES | THE BREAST CANCER SOCIETY, INC. | 1,389,359.00 | 624,212.00 | 44.93 |
| ASSOCIATED COMMUNITY SERVICES | VETERANS SUPPORT FOUNDATION | 376,332.00 | 169,350.00 | 45.00 |
| ASSOCIATED COMMUNITY SERVICES | YOUTH DEVELOPMENT FUND INC | 236,738.00 | 106,532.00 | 45.00 |
| AUCTION VAULT, INC. | CSULB 49ER FOUNDATION | 96,405.00 | 78,166.23 | 81.08 |
| AUCTION VAULT, INC. | HABITAT FOR HUMANITY OF SAN FERNANDO/SANTA CLARITA VALLEYS, INC. | 98,830.00 | 65,146.89 | 65.92 |
| AUCTION VAULT, INC. | IN-N-OUT BURGERS FOUNDATION | 145,475.00 | 127,150.80 | 87.40 |
| AUCTION VAULT, INC. | POMONA VALLEY HOSPITAL MEDICAL CENTER FOUNDATION | 33,120.00 | 11,967.71 | 36.13 |
| AUCTION VAULT, INC. | POMONA VALLEY HOSPITAL MEDICAL CENTER FOUNDATION | 41,046.00 | 19,244.71 | 46.89 |

Commercial Fundraisers Report

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|-------------------------------|--|----------------|-------------------|---------------------|
| AUCTION VAULT, INC. | THE NEW COMMUNITY JEWISH HIGH SCHOOL | 127,325.00 | 105,663.83 | 82.99 |
| BAY AREA ARTS MARKETING, INC. | THE BERKELEY REPERTORY THEATRE | 199,465.00 | 144,185.59 | 72.29 |
| BEE, L.C. | CANCER FUND OF AMERICA INC | 151,666.45 | 39,158.68 | 25.82 |
| BEE, L.C. | HEART SUPPORT OF AMERICA | 275,339.03 | 28,287.26 | 10.27 |
| BEE, L.C. | NATIONAL VETERANS SERVICE FUND, INC. | 379,955.39 | 59,003.91 | 15.53 |
| BEE, L.C. | PROJECT CURE, INC. | 1,628,513.78 | 285,917.11 | 17.56 |
| BEE, L.C. | ROGER WYBURN-MASON AND JACK M. BLOUNT FOUNDATION FOR ERADICATION OF RHEUMATOID DISEASE | 105,299.04 | 11,921.38 | 11.32 |
| BEE, L.C. | THE NATIONAL CANCER COALITION, INC. | 155,007.59 | 16,558.27 | 10.68 |
| BLUE ROOM EVENTS, INC. | LAMBDA LEGAL DEFENSE & EDUCATION FUND, INC. | 327,914.27 | 244,421.66 | 74.54 |
| BLUE ROOM EVENTS, INC. | LIBERTY HILL FOUNDATION | 496,000.00 | 308,000.00 | 62.10 |
| BLUE ROOM EVENTS, INC. | MARCH OF DIMES FOUNDATION | 1,081,007.00 | 893,929.00 | 82.69 |
| BLUE ROOM EVENTS, INC. | NATIONAL TUBEROUS SCLEROSIS ASSOCIATION | 198,581.00 | 112,600.80 | 56.70 |
| BLUE ROOM EVENTS, INC. | PEACE OVER VIOLENCE | 266,476.00 | 147,976.00 | 55.53 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| BOB L. VICE DBA BLV AGRIBUSINESS CONSULTANTS | PACIFIC LEGAL FOUNDATION | 1,301,975.00 | 1,166,087.00 | 89.56 |
| BUILD-A-BEAR WORKSHOP, INC. | BUILD-A-BEAR WORKSHOP BEAR HUGS FOUNDATION | 481,696.92 | 481,696.92 | 100.00 |
| BUILD-A-BEAR WORKSHOP, INC. | BUILD-A-BEAR WORKSHOP FOUNDATION, INC. | 1,685,675.43 | 1,685,675.43 | 100.00 |
| BUILD-A-BEAR WORKSHOP, INC. | FIRST BOOK | 51,073.49 | 51,073.49 | 100.00 |
| CAPITAL CAMPAIGNS, INC. | HSA COUNCIL | 572,205.00 | 389,044.00 | 67.99 |
| CAPITOL RESOURCES, INC. | NATIONAL ORGANIZATION FOR MARRIAGE EDUCATION FUND | 49,725.80 | 506.37 | 1.02 |
| CAPITOL RESOURCES, INC. | TEA PARTY PATRIOTS, INC. | 843,766.49 | 395,873.26 | 46.92 |
| CAUSEFORCE, INC. | AIDS PROJECT LOS ANGELES | 434,336.00 | -116,108.00 | -26.73 |
| CHARITY BUZZ, INC | CEDARS-SINAI MEDICAL CENTER | 140,067.00 | 112,134.00 | 80.06 |
| CHARLOTTE DOBBS & CO. | FRIENDS OF THE LOS ANGELES COUNTY LAW LIBRARY | 163,380.00 | 102,915.90 | 62.99 |
| CHURCH CHAIRS 4 MISSIONS | OPEN DOORS WITH BROTHER ANDREW, INC. | 208.00 | 208.00 | 100.00 |
| CHURCH CHAIRS 4 MISSIONS | OPERATION MOBILIZATION USA, INC. | 203.00 | 203.00 | 100.00 |
| CHURCH CHAIRS 4 MISSIONS | WORLD VISION, INC. | 617.00 | 617.00 | 100.00 |

Commercial Fundraisers Report

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|-----------------------------------|--|----------------|-------------------|---------------------|
| CITY SERVICES ENTERTAINMENT CORP. | ANAHEIM FIREMEN'S ASSOCIATION, INC. | 113,085.00 | 35,000.00 | 30.95 |
| CITY SERVICES ENTERTAINMENT CORP. | ORANGE COUNTY POLICE CANINE ASSOCIATION | 193,514.00 | 65,000.00 | 33.59 |
| CJB & ASSOCIATES, LLC | CALIFORNIA BOUNTIFUL FOUNDATION | 73,632.00 | 14,136.90 | 19.20 |
| CJB & ASSOCIATES, LLC | CALIFORNIA FOUNDATION FOR AGRICULTURE IN THE CLASSROOM | 95,553.14 | 52,604.70 | 55.05 |
| COINSTAR, INC. | AMERICAN NATIONAL RED CROSS | 34,110.57 | 31,552.28 | 92.50 |
| COINSTAR, INC. | ARIZONA MEMORIAL MUSEUM ASSOCIATION | 1,739.15 | 1,608.71 | 92.50 |
| COINSTAR, INC. | AUTISM SPEAKS INC. | 11.82 | 10.93 | 92.47 |
| COINSTAR, INC. | CHANGE MAKING CHANGE FUND | 3,973.73 | 3,675.70 | 92.50 |
| COINSTAR, INC. | CHILDREN'S MIRACLE NETWORK | 11,983.24 | 11,084.50 | 92.50 |
| COINSTAR, INC. | FEEDING AMERICA | 14,736.06 | 13,360.86 | 90.67 |
| COINSTAR, INC. | JUMPSTART FOR YOUNG CHILDREN, INC. | 6,291.87 | 5,819.98 | 92.50 |
| COINSTAR, INC. | MARCH OF DIMES FOUNDATION | 4,467.35 | 4,132.30 | 92.50 |
| COINSTAR, INC. | NATIONAL AUDUBON SOCIETY | 405.74 | 375.31 | 92.50 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| COINSTAR, INC. | RONALD MCDONALD HOUSE CHARITIES, INC. | 5,350.58 | 4,949.52 | 92.50 |
| COINSTAR, INC. | THE HUMANE SOCIETY OF THE UNITED STATES | 4,698.47 | 4,346.08 | 92.50 |
| COINSTAR, INC. | THE LEUKEMIA & LYMPHOMA SOCIETY INC | 2,098,360.27 | 1,940,983.25 | 92.50 |
| COINSTAR, INC. | UNITED STATES FUND FOR UNICEF | 131,038.89 | 121,210.97 | 92.50 |
| COINSTAR, INC. | WORLD WILDLIFE FUND, INC. | 10,970.21 | 10,147.44 | 92.50 |
| COMMUNITY CALL, INC. | COMMUNITY CHARITY ADVANCEMENT, INC. | 165,096.93 | 16,509.69 | 10.00 |
| COMMUNITY CALL, INC. | COMMUNITY CHARITY ADVANCEMENT, INC. | 25,099.00 | 2,509.90 | 10.00 |
| COMMUNITY CALL, INC. | DISABLED VETERANS SERVICES, INC. | 257,209.42 | 25,720.94 | 10.00 |
| COMMUNITY CALL, INC. | INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | 511,752.99 | 51,175.30 | 10.00 |
| COMMUNITY CALL, INC. | INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | 167,577.73 | 16,757.77 | 10.00 |
| COMNET MARKETING GROUP, INC. | AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | 8,958.50 | 1,662.35 | 18.56 |
| COMNET MARKETING GROUP, INC. | ATS FOUNDATION, INC. | 7,850.00 | 3,021.33 | 38.49 |
| COMNET MARKETING GROUP, INC. | CORNELL UNIVERSITY | 14,571.00 | 7,389.81 | 50.72 |

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|------------------------------|--|----------------|-------------------|---------------------|
| COMNET MARKETING GROUP, INC. | ENVIRONMENTAL DEFENSE FUND, INCORPORATED | 40,215.25 | -457.67 | -1.14 |
| COMNET MARKETING GROUP, INC. | FRIENDS OF SANTA ANA ZOO | 14,797.00 | 1,704.92 | 11.52 |
| COMNET MARKETING GROUP, INC. | LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | 104,943.00 | 57,430.75 | 54.73 |
| COMNET MARKETING GROUP, INC. | LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | 145,302.00 | 113,764.89 | 78.30 |
| COMNET MARKETING GROUP, INC. | PEOPLE FOR THE AMERICAN WAY | 174,193.78 | 59,773.53 | 34.31 |
| COMNET MARKETING GROUP, INC. | ROBERT R. MC CORMICK TRIBUNE FOUNDATION | 20,485.50 | 11,840.36 | 57.80 |
| COMNET MARKETING GROUP, INC. | SACRAMENTO ZOOLOGICAL SOCIETY | 26,084.00 | 11,315.04 | 43.38 |
| COMNET MARKETING GROUP, INC. | SAN DIEGO HISTORICAL SOCIETY | 760.25 | -710.84 | -93.50 |
| COMNET MARKETING GROUP, INC. | SAN DIEGO MUSEUM OF ART | 13,826.00 | 1,066.23 | 7.71 |
| COMNET MARKETING GROUP, INC. | SAN DIEGO STATE UNIVERSITY FOUNDATION | 16,933.94 | 8,719.89 | 51.49 |
| COMNET MARKETING GROUP, INC. | SAN FRANCISCO MUSEUM OF MODERN ART | 145,505.00 | 99,814.85 | 68.60 |
| COMNET MARKETING GROUP, INC. | THE COMMONWEALTH CLUB OF CALIFORNIA | 4,112.00 | 1,028.78 | 25.02 |
| COMNET MARKETING GROUP, INC. | THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | 63,304.22 | 43,741.02 | 69.10 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|-------------------------------------|--|----------------|-------------------|---------------------|
| COMNET MARKETING GROUP, INC. | THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | 63,304.22 | 39,057.62 | 61.70 |
| COMNET MARKETING GROUP, INC. | THE KCRW FOUNDATION, INC. | 77,075.00 | 41,422.00 | 53.74 |
| COMNET MARKETING GROUP, INC. | THE NATIONAL WORLD WAR II MUSEUM INC | 8,159.26 | 2,571.17 | 31.51 |
| COMNET MARKETING GROUP, INC. | THE WILDERNESS SOCIETY | 318,211.00 | 179,811.61 | 56.51 |
| COMNET MARKETING GROUP, INC. | USS MIDWAY MUSEUM | 15,517.50 | 6,920.49 | 44.60 |
| COMNET MARKETING GROUP, INC. | VALLEY PUBLIC TELEVISION, INC. | 6,707.86 | 4,019.05 | 59.92 |
| COMNET MARKETING GROUP, INC. | WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION | 22,499.50 | 14,698.09 | 65.33 |
| CONFLUENT IMPACT COMMUNICATIONS LLC | SUSAN B. ANTHONY LIST, INC. | 16,076.17 | -24.43 | -0.15 |
| CONTRACT COMMUNICATIONS, INC. | CHILDREN'S CANCER RECOVERY FOUNDATION | 247,129.00 | 43,247.00 | 17.50 |
| CONTRACT COMMUNICATIONS, INC. | WISHING WELL FOUNDATION USA, INC. | 352,124.00 | 45,776.00 | 13.00 |
| CORPORATIONS FOR CHARACTER, L.C. | CANCER FUND OF AMERICA INC | 14,047.00 | 1,216.43 | 8.66 |
| CORPORATIONS FOR CHARACTER, L.C. | LOS ANGELES COUNTY LODGE NUMBER 1, FRATERNAL ORDER OF POLICE | 62,435.93 | 18,989.24 | 30.41 |
| CORPORATIONS FOR CHARACTER, L.C. | OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH | 3,305.00 | 705.60 | 21.35 |

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|------------------------------|---|----------------|-------------------|---------------------|
| COURTESY CALL, INC. | ASSOCIATION FOR FIREFIGHTERS AND PARAMEDICS, INC. | 154,139.00 | 15,413.90 | 10.00 |
| COURTESY CALL, INC. | CHILDREN'S CANCER FUND OF AMERICA | 195,404.49 | 24,137.49 | 12.35 |
| COURTESY CALL, INC. | COMMUNITY CHARITY ADVANCEMENT, INC. | 3,511,995.30 | 526,799.29 | 15.00 |
| COURTESY CALL, INC. | DISABLED VETERANS SERVICES, INC. | 2,740,750.80 | 411,112.62 | 15.00 |
| COURTESY CALL, INC. | FIREFIGHTERS CHARITABLE FOUNDATION, INC. | 304,465.02 | 36,535.80 | 12.00 |
| COURTESY CALL, INC. | INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | 3,769,881.50 | 247,000.00 | 6.55 |
| COURTESY HEALTH WATCH, INC. | CANCER CENTER FOR DETECTION AND PREVENTION | 906,449.00 | 135,967.35 | 15.00 |
| COURTESY HEALTH WATCH, INC. | CHILDRENS LEUKEMIA RESEARCH ASSOCIATION INC | 714,536.50 | 119,599.59 | 16.74 |
| COURTESY HEALTH WATCH, INC. | CHILDRENS LEUKEMIA RESEARCH ASSOCIATION INC | 419,134.66 | 66,584.95 | 15.89 |
| COURTESY HEALTH WATCH, INC. | MIRACLE FLIGHTS FOR KIDS | 483,418.18 | 70,099.30 | 14.50 |
| COURTESY HEALTH WATCH, INC. | NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION | 334,133.28 | 114,292.68 | 34.21 |
| COURTESY HEALTH WATCH, INC. | THE NATIONAL CANCER COALITION, INC. | 1,261,871.00 | 189,280.65 | 15.00 |
| COURTESY HEALTH WATCH, INC. | THE ORGAN DONATION AND TRANSPLANT ASSOCIATION OF AMERICA INC. | 164,479.34 | 34,041.10 | 20.70 |

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|---|---|----------------|-------------------|---------------------|
| COURTESY HEALTH WATCH, INC. | TIGER HAVEN, INC | 9,857.00 | 1,323.40 | 13.43 |
| CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC. | | 360,712.37 | 43,421.88 | 12.04 |
| CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, CHILD WATCH OF NORTH AMERICA, INC. | | 8,237.00 | 988.44 | 12.00 |
| CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, CHILDREN'S CANCER FUND OF AMERICA | | 527,009.73 | 74,344.24 | 14.11 |
| CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, CHILDREN'S CANCER RECOVERY FOUNDATION | | 128,489.13 | 18,048.68 | 14.05 |
| CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, CIRCLE OF FRIENDS FOR AMERICAN VETERANS | | 1,422,704.24 | 213,983.64 | 15.04 |
| CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, KIDS WISH NETWORK, INC. | | 1,095,152.04 | 131,858.24 | 12.04 |
| CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, NATIONAL CANCER ASSISTANCE FOUNDATION, INC. | | 903,833.43 | 112,069.65 | 12.40 |
| CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, THE RETIRED TROOPERS ASSOCIATION, INC. | | 343,320.64 | 48,114.33 | 14.01 |
| CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, WOMAN TO WOMAN BREAST CANCER FOUNDATION, INC. | | 791,890.36 | 80,183.54 | 10.13 |
| CSPCC/BACKSTAGE MUSIC PRODUCTIONS | MARINA POLICE ACTIVITIES LEAGUE, INC. | 27,789.00 | 0.00 | 0.00 |
| CSPCC/BACKSTAGE MUSIC PRODUCTIONS | SANTA CRUZ COUNTY SHERIFF'S POSSE | 38,322.00 | 0.00 | 0.00 |
| CSPCC/BACKSTAGE MUSIC PRODUCTIONS | THE MONTEREY COUNTY POLICE ACTIVITES LEAGUE, INC. | 75,107.00 | 0.00 | 0.00 |

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|------------------------------|--|----------------|-------------------|---------------------|
| D. FOSTER COMMUNITY PROJECTS | BUTTE COUNTY SHERIFF'S SEARCH AND RESCUE, INC. | 114,854.00 | 63,619.70 | 55.39 |
| D. FOSTER COMMUNITY PROJECTS | CHICO POLICE OFFICERS ASSOCIATION | 43,173.00 | 21,586.50 | 50.00 |
| D. FOSTER COMMUNITY PROJECTS | PLACER COUNTY SHERIFF'S DEPARTMENT SEARCH AND RESCUE | 49,289.00 | 0.00 | 0.00 |
| D. FOSTER COMMUNITY PROJECTS | PLUMAS COUNTY SEARCH AND RESCUE CORPORATION | 42,080.50 | 21,040.25 | 50.00 |
| DANIEL SWAFFORD | FRIENDS OF OAKLAND PARKS AND RECREATION | 1,000.00 | 1,000.00 | 100.00 |
| DANNY THOMAS & ASSOCIATES | RIVERSIDE COUNTY PROFESSIONAL FIREFIGHTERS BENEVOLENT FUND | 38,225.00 | 11,868.00 | 31.05 |
| DANNY THOMAS & ASSOCIATES | RIVERSIDE COUNTY PROFESSIONAL FIREFIGHTERS BENEVOLENT FUND | 30,565.00 | 9,933.00 | 32.50 |
| DANNY THOMAS & ASSOCIATES | SAN BERNARDINO COUNTY SAFETY EMPLOYEES' BENEFIT ASSOCIATION CHARITY FUND | 57,559.00 | 11,512.00 | 20.00 |
| DCM, INC. | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 250.00 | 250.00 | 100.00 |
| DCM, INC. | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 700.00 | -728.30 | -104.04 |
| DCM, INC. | BALLET THEATRE FOUNDATION INC | 326,255.75 | 194,387.48 | 59.58 |
| DCM, INC. | LOS ANGELES COUNTY MUSEUM OF NATURAL HISTORY FOUNDATION | 1,985.00 | -1,261.00 | -63.53 |
| DCM, INC. | OREGON SHAKESPEARE FESTIVAL ASSOCIATION | 443,880.60 | 316,617.17 | 71.33 |

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|------------------------------|---|----------------|-------------------|---------------------|
| DCM, INC. | SAN FRANCISCO OPERA ASSOCIATION | 1,319,580.00 | 968,293.93 | 73.38 |
| DCM, INC. | SAN FRANCISCO OPERA ASSOCIATION | 12,058.00 | 4,646.44 | 38.53 |
| DCM, INC. | THE PHILHARMONIC-SYMPHONY SOCIETY OF NEW YORK, INC. | 2,140,371.00 | 1,574,853.91 | 73.58 |
| DEALS FOR GOOD | BRET HARTE EDUCATIONAL ASSOCIATION | 240.00 | 231.60 | 96.50 |
| DEALS FOR GOOD | CASTILLERO MIDDLE PTA | 68.75 | 66.34 | 96.49 |
| DEALS FOR GOOD | DAVES AVENUE HOME AND SCHOOL CLUB | 282.75 | 272.85 | 96.50 |
| DEALS FOR GOOD | GRAND VIEW PTA | 280.00 | 270.20 | 96.50 |
| DEALS FOR GOOD | HABITAT FOR HUMANITY EAST BAY/SILICON VALLEY, INC. | 390.00 | 376.35 | 96.50 |
| DEALS FOR GOOD | HOMESTEAD HIGH PTSA | 258.75 | 212.19 | 82.01 |
| DEALS FOR GOOD | HOMESTEAD HIGH PTSA | 152.00 | 146.68 | 96.50 |
| DEALS FOR GOOD | IDELLA LIETZ HOME AND SCHOOL CLUB, SAN JOSE, CALIFORNIA | 49.50 | 47.77 | 96.51 |
| DEALS FOR GOOD | JACKSON ELEMENTARY PTA | 5.00 | 4.83 | 96.60 |
| DEALS FOR GOOD | JOHN F. KENNEDY MIDDLE PTA | 72.00 | 69.48 | 96.50 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| DEALS FOR GOOD | SIMONDS MUSIC AND TECHNOLOGY FOUNDATION | 134.00 | 129.32 | 96.51 |
| DEALS FOR GOOD | THE LINCOLN HIGH SCHOOL MUSIC BOOSTERS | 32.25 | 0.00 | 0.00 |
| DEALS FOR GOOD | UNION LITTLE LEAGUE, INC. | 97.95 | 97.95 | 100.00 |
| DEALS FOR GOOD | WEST VALLEY COMMUNITY SERVICES OF SANTA CLARA COUNTY, INC. | 55.25 | 52.32 | 94.70 |
| DEALS FOR GOOD | WILLIAMS WINS, INC. | 531.00 | 512.42 | 96.50 |
| DEALS FOR GOOD | WILLOW GLEN HIGH SCHOOL PARENT CLUB | 180.00 | 163.70 | 90.94 |
| DEALS FOR GOOD | YMCA OF SILICON VALLEY | 91.25 | 88.06 | 96.50 |
| DEALS FOR GOOD | YMCA OF SILICON VALLEY | 36.00 | 34.74 | 96.50 |
| DEBORAH MANN PRODUCTIONS | EL CAMINO HOSPITAL FOUNDATION | 923,200.00 | 411,700.22 | 44.59 |
| DEBORAH MANN PRODUCTIONS | EPISCOPAL SENIOR COMMUNITIES FOUNDATION | 187,309.00 | 59,665.00 | 31.85 |
| DEBORAH MANN PRODUCTIONS | MARIN GENERAL HOSPITAL FOUNDATION | 329,505.00 | 82,343.00 | 24.99 |
| DEBORAH MANN PRODUCTIONS | MARIN GENERAL HOSPITAL FOUNDATION | 494,955.00 | 105,287.00 | 21.27 |
| DEBORAH MANN PRODUCTIONS | SAINT MARY'S COLLEGE OF CALIFORNIA | 640,350.00 | 252,339.60 | 39.41 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--------------------------------------|--|----------------|-------------------|---------------------|
| DENNY'S INC. DBA DENNY'S RESTAURANTS | SHARE OUR STRENGTH | 473,137.62 | 425,425.61 | 89.92 |
| DG GROUP, INC. | KIDS WISH NETWORK, INC. | 5,132,245.00 | 841,280.00 | 16.39 |
| DG GROUP, INC. | WORLDCAUSE FOUNDATION | 2,767,030.00 | 168,607.00 | 6.09 |
| DIALAMERICA MARKETING, INC. | MOTHERS AGAINST DRUNK DRIVING | 315,334.50 | 149,013.46 | 47.26 |
| DIALAMERICA MARKETING, INC. | MOTHERS AGAINST DRUNK DRIVING | 3,964,413.40 | 516,015.30 | 13.02 |
| DIALAMERICA MARKETING, INC. | PARTNERSHIP FOR A DRUG-FREE AMERICA, INC. | 275,237.46 | 35,779.08 | 13.00 |
| DIALAMERICA MARKETING, INC. | SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC. | 376,114.95 | 50,656.74 | 13.47 |
| DIALOGUEDIRECT, INC. | CHILDREN INTERNATIONAL | 11,339,475.00 | 5,992,395.00 | 52.85 |
| DIRECTLINE TECHNOLOGIES, INC. | CALIFORNIA AGGIE ALUMNI ASSOCIATION | 426,202.50 | 335,782.50 | 78.78 |
| DIRECTLINE TECHNOLOGIES, INC. | CALIFORNIA ALUMNI ASSOCIATION | 446,575.00 | 368,175.00 | 82.44 |
| DIRECTLINE TECHNOLOGIES, INC. | CALIFORNIA ALUMNI ASSOCIATION | 426,202.50 | 335,782.50 | 78.78 |
| DIRECTLINE TECHNOLOGIES, INC. | KVIE, INC. | 285,651.39 | 174,651.39 | 61.14 |
| DIRECTLINE TECHNOLOGIES, INC. | MEDIC ALERT FOUNDATION UNITED STATES, INC. | 518,702.82 | 228,645.14 | 44.08 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|-------------------------------|---|----------------|-------------------|---------------------|
| DIRECTLINE TECHNOLOGIES, INC. | UCLA ALUMNI ASSOCIATION | 439,085.00 | 294,208.00 | 67.00 |
| DONOR CARE CENTER, INC. | AMERICAN BIBLE SOCIETY | 57,933.20 | -42,514.65 | -73.39 |
| DONOR CARE CENTER, INC. | AMERICAN FAMILY ASSOCIATION, INC. | 149,155.64 | -23,163.53 | -15.53 |
| DONOR CARE CENTER, INC. | AMERICANS FOR PROSPERITY | 39,504.20 | -40,959.46 | -103.68 |
| DONOR CARE CENTER, INC. | CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | 264,180.96 | 50,035.50 | 18.94 |
| DONOR CARE CENTER, INC. | CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | 180,294.47 | 132,324.37 | 73.39 |
| DONOR CARE CENTER, INC. | CHRISTIAN APPALACHIAN PROJECT INC | 3,172.44 | -4,803.81 | -151.42 |
| DONOR CARE CENTER, INC. | CHRISTIAN COALITION | 72,579.05 | -29,428.38 | -40.55 |
| DONOR CARE CENTER, INC. | CROSS INTERNATIONAL AID, INC. | 224,345.67 | -39,718.72 | -17.70 |
| DONOR CARE CENTER, INC. | DALLAS THEOLOGICAL SEMINARY | 9,035.00 | 3,273.20 | 36.23 |
| DONOR CARE CENTER, INC. | DECLARATION ALLIANCE | 15,589.66 | -8,853.53 | -56.79 |
| DONOR CARE CENTER, INC. | INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. | 100,698.88 | 18,383.12 | 18.26 |
| DONOR CARE CENTER, INC. | LIBERTY COUNSEL ACTION | 10,595.00 | -1,279.74 | -12.08 |

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Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|---|----------------|-------------------|---------------------|
| DONOR CARE CENTER, INC. | LIBERTY COUNSEL ACTION | 205.00 | -8,138.92 | -3,970.20 |
| DONOR CARE CENTER, INC. | LIFE OUTREACH INTERNATIONAL ASSOCIATION OF CHURCHES INC | 213,812.84 | 86,503.95 | 40.46 |
| DONOR CARE CENTER, INC. | MESSIANIC JEWISH ALLIANCE OF AMERICA | 3,398.00 | -1,146.77 | -33.75 |
| DONOR CARE CENTER, INC. | MOODY BIBLE INSTITUTE | 98,825.00 | -3,172.85 | -3.21 |
| DONOR CARE CENTER, INC. | NATIONAL PARKINSON FOUNDATION, INC. | 70,457.42 | 4,038.17 | 5.73 |
| DONOR CARE CENTER, INC. | OBLATE MISSIONARY SOCIETY INC DBA MISSIONARY ASSOCIATION OF MARY IMMACULATE | 61,307.64 | -821.00 | -1.34 |
| DONOR CARE CENTER, INC. | ONEHOPE, INC. | 5,629.50 | -6,738.70 | -119.70 |
| DONOR CARE CENTER, INC. | ONEHOPE, INC. | 916.00 | -239.73 | -26.17 |
| DONOR CARE CENTER, INC. | PARALYZED VETERANS OF AMERICA-NAT'L | 395.00 | -15,353.00 | -3,886.84 |
| DONOR CARE CENTER, INC. | PARENTS TELEVISION COUNCIL | 5,268.00 | -15,339.10 | -291.18 |
| DONOR CARE CENTER, INC. | PRECEPT MINISTRIES OF REACH OUT, INC | 30,287.50 | 7,696.71 | 25.41 |
| DONOR CARE CENTER, INC. | SAVE THE CHILDREN FEDERATION, INCORPORATED | 128,688.96 | -19,548.83 | -15.19 |
| DONOR CARE CENTER, INC. | SAVE THE CHILDREN FEDERATION, INCORPORATED | 4,231.53 | 3,529.09 | 83.40 |

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Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|---|----------------|-------------------|---------------------|
| DONOR CARE CENTER, INC. | THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC. | 43,667.00 | -71,157.71 | -162.96 |
| DONOR CARE CENTER, INC. | THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC. | 3,544.00 | 3,544.00 | 100.00 |
| DONOR CARE CENTER, INC. | THE HUMANE SOCIETY OF THE UNITED STATES | 191,214.69 | -21,713.71 | -11.36 |
| DONOR CARE CENTER, INC. | THE INSPIRATIONAL NETWORK, INC | 2,205.66 | -72.00 | -3.26 |
| DONOR CARE CENTER, INC. | THE LEUKEMIA & LYMPHOMA SOCIETY INC | 564,323.61 | 292,457.82 | 51.82 |
| DONOR CARE CENTER, INC. | WYCLIFFE BIBLE TRANSLATORS, INC. | 24,740.00 | 6,723.90 | 27.18 |
| DONOR CARE CENTER, INC. | YELLOWSTONE PARK FOUNDATION, INC. | 36,234.00 | 10,196.02 | 28.14 |
| DONOR SERVICES GROUP, LLC | AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE | 4,872.00 | 431.00 | 8.85 |
| DONOR SERVICES GROUP, LLC | AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE | 13,789.00 | 3,592.00 | 26.05 |
| DONOR SERVICES GROUP, LLC | AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. | 225,354.00 | 186,942.00 | 82.95 |
| DONOR SERVICES GROUP, LLC | AMERICAN CIVIL LIBERTIES UNION INC | 254,202.41 | 33,589.25 | 13.21 |
| DONOR SERVICES GROUP, LLC | AMERICAN CIVIL LIBERTIES UNION INC | 162,741.00 | 99,969.89 | 61.43 |
| DONOR SERVICES GROUP, LLC | AMERICAN FILM INSTITUTE | 10,990.00 | 1,812.32 | 16.49 |

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|------------------------------|---|----------------|-------------------|---------------------|
| DONOR SERVICES GROUP, LLC | AMERICAN KIDNEY FUND INC | 106,430.00 | 69,036.25 | 64.87 |
| DONOR SERVICES GROUP, LLC | AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS | 887,853.00 | 716,699.85 | 80.72 |
| DONOR SERVICES GROUP, LLC | AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS | 4,100,075.29 | 3,444,037.29 | 84.00 |
| DONOR SERVICES GROUP, LLC | AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS | 818,085.00 | 648,594.00 | 79.28 |
| DONOR SERVICES GROUP, LLC | AMERICANS UNITED FOR SEPARATION OF CHURCH AND STATE | 29,928.00 | -17,115.00 | -57.19 |
| DONOR SERVICES GROUP, LLC | AMERICARES FOUNDATION, INC. | 1,509,038.00 | 1,249,943.65 | 82.83 |
| DONOR SERVICES GROUP, LLC | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 35,620.00 | 18,863.00 | 52.96 |
| DONOR SERVICES GROUP, LLC | AVON PRODUCTS FOUNDATION, INC. | 5,920.00 | -37,956.29 | -641.15 |
| DONOR SERVICES GROUP, LLC | B'NAI B'RITH | 48,121.00 | 1,046.00 | 2.17 |
| DONOR SERVICES GROUP, LLC | CITY OF HOPE | 399,473.00 | 306,903.00 | 76.83 |
| DONOR SERVICES GROUP, LLC | COLONIAL WILLIAMSBURG FOUNDATION | 251,172.00 | 140,607.00 | 55.98 |
| DONOR SERVICES GROUP, LLC | COMPASSION & CHOICES | 17,816.00 | 1,463.00 | 8.21 |
| DONOR SERVICES GROUP, LLC | COMPASSION & CHOICES | 5,163.00 | -211.00 | -4.09 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| DONOR SERVICES GROUP, LLC | CONSUMERS UNION OF UNITED STATES, INC. | 64,014.00 | 3,913.00 | 6.11 |
| DONOR SERVICES GROUP, LLC | CONSUMERS UNION OF UNITED STATES, INC. | 234,012.00 | 126,881.51 | 54.22 |
| DONOR SERVICES GROUP, LLC | CO-OP AMERICA FOUNDATION, INC. | 5,363.00 | -11,448.00 | -213.46 |
| DONOR SERVICES GROUP, LLC | DEFENDERS OF WILDLIFE | 970.00 | -3,567.00 | -367.73 |
| DONOR SERVICES GROUP, LLC | DORIS DAY ANIMAL LEAGUE | 32,486.00 | -15,637.00 | -48.13 |
| DONOR SERVICES GROUP, LLC | EARTHJUSTICE | 59,554.00 | 3,703.00 | 6.22 |
| DONOR SERVICES GROUP, LLC | EARTHJUSTICE | 153,254.00 | 79,858.00 | 52.11 |
| DONOR SERVICES GROUP, LLC | FOUNDATION FOR NATIONAL PROGRESS | 37,401.00 | 29,267.00 | 78.25 |
| DONOR SERVICES GROUP, LLC | GAY MENS HEALTH CRISIS, INC. | 20,645.00 | 8,421.00 | 40.79 |
| DONOR SERVICES GROUP, LLC | GREATER LOS ANGELES ZOO ASSOCIATION | 257,937.00 | 169,618.00 | 65.76 |
| DONOR SERVICES GROUP, LLC | GREATER LOS ANGELES ZOO ASSOCIATION | 224,904.00 | 143,359.69 | 63.74 |
| DONOR SERVICES GROUP, LLC | GREENPEACE, INC. | 651,767.00 | 468,507.81 | 71.88 |
| DONOR SERVICES GROUP, LLC | GREENPEACE, INC. | 210,823.00 | 71,077.00 | 33.71 |

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|------------------------------|---|----------------|-------------------|---------------------|
| DONOR SERVICES GROUP, LLC | HABITAT FOR HUMANITY INTERNATIONAL, INC. | 2,668,427.26 | 1,770,866.25 | 66.36 |
| DONOR SERVICES GROUP, LLC | HSUS FUND FOR ANIMALS | 40,704.00 | -7,462.00 | -18.33 |
| DONOR SERVICES GROUP, LLC | HUMAN RIGHTS CAMPAIGN FUND | 1,017,262.00 | 568,070.00 | 55.84 |
| DONOR SERVICES GROUP, LLC | HUMAN RIGHTS CAMPAIGN FUND | 363,345.00 | 199,302.99 | 54.85 |
| DONOR SERVICES GROUP, LLC | INTERNATIONAL RESCUE COMMITTEE, INC. | 75,209.00 | -18,092.26 | -24.06 |
| DONOR SERVICES GROUP, LLC | LEAGUE OF WOMEN VOTERS OF THE UNITED STATES | 131,665.00 | 63,195.00 | 48.00 |
| DONOR SERVICES GROUP, LLC | MEDECINS SANS FRONTIERES U.S.A., INC. | 915,696.00 | 383,787.00 | 41.91 |
| DONOR SERVICES GROUP, LLC | MEMORIAL SLOAN-KETTERING CANCER CENTER | 1,271,844.79 | 665,436.01 | 52.32 |
| DONOR SERVICES GROUP, LLC | MERCY CORPS | 47,884.00 | -36,830.00 | -76.92 |
| DONOR SERVICES GROUP, LLC | MERCY CORPS | 383,862.00 | 33,851.00 | 8.82 |
| DONOR SERVICES GROUP, LLC | NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE | 107,764.00 | 5,274.70 | 4.89 |
| DONOR SERVICES GROUP, LLC | NATIONAL AUDUBON SOCIETY | 33,700.00 | -39,970.00 | -118.61 |
| DONOR SERVICES GROUP, LLC | NATIONAL AUDUBON SOCIETY | 39,525.00 | -5,710.00 | -14.45 |

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|------------------------------|--|----------------|-------------------|---------------------|
| DONOR SERVICES GROUP, LLC | NATIONAL CONSTITUTION CENTER | 6,435.00 | -4,927.00 | -76.57 |
| DONOR SERVICES GROUP, LLC | NATIONAL PARKS CONSERVATION ASSOCIATION | 78,197.00 | 12,273.00 | 15.69 |
| DONOR SERVICES GROUP, LLC | NATIONAL PARKS CONSERVATION ASSOCIATION | 194,075.00 | -18,388.00 | -9.47 |
| DONOR SERVICES GROUP, LLC | NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED | 280,296.00 | 155,531.00 | 55.49 |
| DONOR SERVICES GROUP, LLC | NATIONAL WILDLIFE FEDERATION | 38,212.00 | 15,985.00 | 41.83 |
| DONOR SERVICES GROUP, LLC | NATURAL RESOURCES DEFENSE COUNCIL, INC. | 348,329.00 | -59,851.00 | -17.18 |
| DONOR SERVICES GROUP, LLC | OCEAN CONSERVANCY INC | 19,272.00 | -21,423.00 | -111.16 |
| DONOR SERVICES GROUP, LLC | OCEAN CONSERVANCY INC | 12,394.00 | -16,175.16 | -130.51 |
| DONOR SERVICES GROUP, LLC | OXFAM-AMERICA INC | 90,920.00 | 31,162.00 | 34.27 |
| DONOR SERVICES GROUP, LLC | OXFAM-AMERICA INC | 290,286.00 | 158,552.00 | 54.62 |
| DONOR SERVICES GROUP, LLC | PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC | 13,190.00 | -12,480.00 | -94.62 |
| DONOR SERVICES GROUP, LLC | PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC | 325,271.00 | 156,538.00 | 48.13 |
| DONOR SERVICES GROUP, LLC | PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE, INC. | 91,461.00 | 2,918.31 | 3.19 |

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|------------------------------|--|----------------|-------------------|---------------------|
| DONOR SERVICES GROUP, LLC | PLANNED PARENTHOOD ACTION FUND, INC. | 17,670.00 | 16,424.00 | 92.95 |
| DONOR SERVICES GROUP, LLC | PLANNED PARENTHOOD ACTION FUND, INC. | 45,486.00 | 18,730.00 | 41.18 |
| DONOR SERVICES GROUP, LLC | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 465,375.00 | 140,499.00 | 30.19 |
| DONOR SERVICES GROUP, LLC | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 605,996.29 | 243,556.29 | 40.19 |
| DONOR SERVICES GROUP, LLC | SAN FRANCISCO ZOOLOGICAL SOCIETY | 28,945.00 | 5,310.00 | 18.35 |
| DONOR SERVICES GROUP, LLC | SIERRA CLUB | 278,066.00 | 143,062.00 | 51.45 |
| DONOR SERVICES GROUP, LLC | SOUTHERN POVERTY LAW CENTER, INC. | 49,471.00 | -9,012.00 | -18.22 |
| DONOR SERVICES GROUP, LLC | SOUTHERN POVERTY LAW CENTER, INC. | 87,093.00 | 43,233.00 | 49.64 |
| DONOR SERVICES GROUP, LLC | THE FUND FOR ANIMALS, INC. | 19,146.00 | -17,000.00 | -88.79 |
| DONOR SERVICES GROUP, LLC | THE HUMANE SOCIETY OF THE UNITED STATES | 1,576,057.00 | 139,768.00 | 8.87 |
| DONOR SERVICES GROUP, LLC | THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | 38,278.00 | 7,286.00 | 19.03 |
| DONOR SERVICES GROUP, LLC | THE METROPOLITAN MUSEUM OF ART | 383,369.00 | 204,882.00 | 53.44 |
| DONOR SERVICES GROUP, LLC | THE METROPOLITAN MUSEUM OF ART | 227,991.00 | 92,746.00 | 40.68 |

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|------------------------------|--|----------------|-------------------|---------------------|
| DONOR SERVICES GROUP, LLC | THE MUSEUM OF CONTEMPORARY ART | 20,886.00 | 13,169.83 | 63.06 |
| DONOR SERVICES GROUP, LLC | THE NATURE CONSERVANCY | 1,318,793.00 | 191,606.24 | 14.53 |
| DONOR SERVICES GROUP, LLC | THE STUDENT CONSERVATION ASSOCIATION, INC. | 14,771.00 | 5,126.00 | 34.70 |
| DONOR SERVICES GROUP, LLC | UNION OF CONCERNED SCIENTISTS | 81,194.00 | 7,164.11 | 8.82 |
| DONOR SERVICES GROUP, LLC | UNITED STATES FUND FOR UNICEF | 28,269.00 | 2,547.00 | 9.01 |
| DONOR SERVICES GROUP, LLC | UNITED STATES FUND FOR UNICEF | 218,010.00 | 99,847.00 | 45.80 |
| DONOR SERVICES GROUP, LLC | UNITED STATES OLYMPIC COMMITTEE | 109,693.00 | -84,624.00 | -77.15 |
| DONOR SERVICES GROUP, LLC | WESTERN PENNSYLVANIA CONSERVANCY | 29,696.00 | -17,698.00 | -59.60 |
| DONOR SERVICES GROUP, LLC | WESTERN PENNSYLVANIA CONSERVANCY | 2,956.00 | -265.00 | -8.96 |
| DONOR SERVICES GROUP, LLC | WORLD WILDLIFE FUND, INC. | 179,861.29 | 93,972.29 | 52.25 |
| DONOR SERVICES GROUP, LLC | WORLD WILDLIFE FUND, INC. | 230,722.20 | 101,374.20 | 43.94 |
| DONOR SERVICES GROUP, LLC | ZOOLOGICAL SOCIETY OF SAN DIEGO | 144,842.00 | 96,844.41 | 66.86 |
| DONOR SERVICES GROUP, LLC | ZOOLOGICAL SOCIETY OF SAN DIEGO | 199,361.00 | 167,458.35 | 84.00 |

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|---------------------------------------|--|----------------|-------------------|---------------------|
| DONORWORX, INC. | SAVE THE CHILDREN FEDERATION, INCORPORATED | 29,036.00 | -237,094.00 | -816.55 |
| FINE LINE COMMUNICATIONS LTD | THE HUMANE SOCIETY OF THE UNITED STATES | 17,849.46 | 17,062.21 | 95.59 |
| FINE LINE COMMUNICATIONS LTD | THE NATURE CONSERVANCY | 700.00 | 610.83 | 87.26 |
| FRIEND RAISERS LLC - JOHN A YOUNGBERG | THE JIMMY DOOLITTLE AIR AND SPACE MUSEUM EDUCATION FOUNDATION | 643,833.00 | 201,315.00 | 31.27 |
| GARMANWHITE UNLIMITED, LTD. | PEOPLE FOR PARKS | 26,720.00 | 18,460.00 | 69.09 |
| GATEWAY COMMUNICATIONS INC | BAY AREA RESCUE MISSION | 16,161.00 | 5,978.00 | 36.99 |
| GATEWAY COMMUNICATIONS INC | BOYS AND GIRLS CLUBS OF LONG BEACH | 1,668.00 | -1,832.00 | -109.83 |
| GATEWAY COMMUNICATIONS INC | CITY MISSION MINISTRIES | 64,066.00 | 22,249.00 | 34.73 |
| GATEWAY COMMUNICATIONS INC | CRISTA MINISTRIES | 37,137.00 | 22,039.00 | 59.35 |
| GATEWAY COMMUNICATIONS INC | FRESNO RESCUE MISSION FOUNDATION | 43,725.00 | 28,804.00 | 65.88 |
| GATEWAY COMMUNICATIONS INC | LONG BEACH RESCUE MISSION | 4,324.00 | 1,187.00 | 27.45 |
| GATEWAY COMMUNICATIONS INC | MISSION SOLANO RESCUE MISSION INC. | 40,860.00 | 29,924.00 | 73.24 |
| GATEWAY COMMUNICATIONS INC | ORANGE COUNTY RESCUE MISSION, INC. | 181,072.00 | 141,185.00 | 77.97 |

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|------------------------------|--|----------------|-------------------|---------------------|
| GATEWAY COMMUNICATIONS INC | REDWOOD GOSPEL MISSIONS | 96,884.00 | 77,496.00 | 79.99 |
| GATEWAY COMMUNICATIONS INC | RESCUE MISSION ALLIANCE | 39,957.00 | 19,525.00 | 48.87 |
| GATEWAY COMMUNICATIONS INC | SAN DIEGO RESCUE MISSION, INC. | 19,370.00 | 10,169.00 | 52.50 |
| GATEWAY COMMUNICATIONS INC | SANTA BARBARA RESCUE MISSION | 35,859.00 | 22,577.00 | 62.96 |
| GATEWAY COMMUNICATIONS INC | SHEPHERD'S GATE | 50,773.00 | 38,461.00 | 75.75 |
| GATEWAY COMMUNICATIONS INC | THE DREAM CENTER | 4,851.00 | 619.00 | 12.76 |
| GATEWAY COMMUNICATIONS INC | THE GOOD NEWS RESCUE MISSION | 45,910.00 | 30,723.00 | 66.92 |
| GATEWAY COMMUNICATIONS INC | THE SALVATION ARMY DEL ORO DIVISION | 100,364.00 | 58,793.00 | 58.58 |
| GATEWAY COMMUNICATIONS INC | UNION RESCUE MISSION | 186,300.00 | 111,036.00 | 59.60 |
| GIVERIGHT, INC. | THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION | 6,051,098.00 | 4,338,848.32 | 71.70 |
| GOOGLE INC. | OPPORTUNITY FINANCE NETWORK | 2,895,925.00 | 1,737,555.00 | 60.00 |
| GORDON & SCHWENKMEYER, INC. | AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | 57,024.00 | 4,271.92 | 7.49 |
| GORDON & SCHWENKMEYER, INC. | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 115,035.47 | -27,407.57 | -23.83 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| GORDON & SCHWENKMEYER, INC. | ANTI-DEFAMATION LEAGUE | 6,619.00 | -7,288.09 | -110.11 |
| GORDON & SCHWENKMEYER, INC. | CALIFORNIA NOW | 216,859.00 | 114,066.80 | 52.60 |
| GORDON & SCHWENKMEYER, INC. | CALIFORNIA NOW FOUNDATION, INC. | 69,679.50 | 24,021.45 | 34.47 |
| GORDON & SCHWENKMEYER, INC. | CALIFORNIA STATE PARKS FOUNDATION | 58,983.00 | 10,977.44 | 18.61 |
| GORDON & SCHWENKMEYER, INC. | EARTHJUSTICE | 35,285.89 | 4,188.16 | 11.87 |
| GORDON & SCHWENKMEYER, INC. | LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | 75,992.68 | -10,166.58 | -13.38 |
| GORDON & SCHWENKMEYER, INC. | NARAL PRO-CHOICE AMERICA | 105,804.00 | -9,197.47 | -8.69 |
| GORDON & SCHWENKMEYER, INC. | PEOPLE FOR THE AMERICAN WAY | 48,001.07 | -15,511.13 | -32.31 |
| GORDON & SCHWENKMEYER, INC. | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 445,376.45 | -12,490.32 | -2.80 |
| GORDON & SCHWENKMEYER, INC. | THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | 23,427.00 | -22,601.34 | -96.48 |
| GORDON & SCHWENKMEYER, INC. | THE WILDERNESS SOCIETY | 14,360.00 | -4,476.59 | -31.17 |
| GORDON & SCHWENKMEYER, INC. | UNITED FARM WORKERS OF AMERICA | 209,718.28 | 92,957.71 | 44.33 |
| GORDON & SCHWENKMEYER, INC. | VIETNAM VETERANS OF CALIFORNIA, INC. | 94,029.75 | 46,473.88 | 49.42 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| GRASSROOTS CAMPAIGNS, INC. | AMERICAN CIVIL LIBERTIES UNION INC | 4,700,364.38 | 1,497,934.38 | 31.87 |
| GRASSROOTS CAMPAIGNS, INC. | CALIFORNIA LEAGUE OF CONSERVATION VOTERS | 25,282.23 | -49,197.77 | -194.59 |
| GRASSROOTS CAMPAIGNS, INC. | OXFAM-AMERICA INC | 210,859.00 | -178,050.19 | -84.44 |
| GRASSROOTS CAMPAIGNS, INC. | PLANNED PARENTHOOD ACTION FUND, INC. | 596,937.67 | -481,107.48 | -80.60 |
| GRASSROOTS CAMPAIGNS, INC. | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 1,989,739.41 | -1,846,520.73 | -92.80 |
| GRASSROOTS CAMPAIGNS, INC. | PLANNED PARENTHOOD LOS ANGELES | 30,941.11 | -19,693.89 | -63.65 |
| GRASSROOTS CAMPAIGNS, INC. | SAVE THE CHILDREN FEDERATION, INCORPORATED | 917,813.06 | -500,039.94 | -54.48 |
| GRASSROOTS CAMPAIGNS, INC. | SIERRA CLUB | 230,024.70 | -285,015.59 | -123.91 |
| GRASSROOTS CAMPAIGNS, INC. | SOUTHERN POVERTY LAW CENTER, INC. | 702,823.16 | -951,071.35 | -135.32 |
| GRASSROOTS CAMPAIGNS, INC. | THE NATURE CONSERVANCY | 1,058,633.00 | -1,029,543.03 | -97.25 |
| HARRIS CONNECT, LLC | BARNARD COLLEGE | 39,596.47 | -14,985.33 | -37.85 |
| HARRIS CONNECT, LLC | BETH ISRAEL DEACONESS MEDICAL CENTER, INC. | 168,661.00 | 93,037.41 | 55.16 |
| HARRIS CONNECT, LLC | CALVERT HALL COLLEGE HIGH SCHOOL | 30,631.00 | -56,333.85 | -183.91 |

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|------------------------------|--|----------------|-------------------|---------------------|
| HARRIS CONNECT, LLC | CATHOLIC CHARITIES CYO OF THE ARCHDIOCESE OF SAN FRANCISCO | 15,585.63 | -114.37 | -0.73 |
| HARRIS CONNECT, LLC | CATHOLIC FOREIGN MISSION SOCIETY OF AMERICA, INC. | 51,235.00 | 50,847.76 | 99.24 |
| HARRIS CONNECT, LLC | EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION | 102,645.00 | 17,456.45 | 17.01 |
| HARRIS CONNECT, LLC | EL CAMINO HOSPITAL FOUNDATION | 28,330.00 | -11,616.10 | -41.00 |
| HARRIS CONNECT, LLC | HOWARD UNIVERSITY COLLEGE OF MEDICINE | 5,495.00 | 4,983.28 | 90.69 |
| HARRIS CONNECT, LLC | JOHN MUIR HEALTH FOUNDATION | 67,483.85 | -212,032.67 | -314.20 |
| HARRIS CONNECT, LLC | LAWRENCE TECHNOLOGICAL UNIVERSITY | 34,718.28 | -117,909.46 | -339.62 |
| HARRIS CONNECT, LLC | LEHIGH VALLEY HEALTH NETWORK, INC. | 88,798.67 | -105,674.30 | -119.00 |
| HARRIS CONNECT, LLC | MARINE CORPS HERITAGE FOUNDATION | 471,766.98 | 300,172.50 | 63.63 |
| HARRIS CONNECT, LLC | MARYMOUNT UNIVERSITY | 21,152.50 | -26,515.94 | -125.36 |
| HARRIS CONNECT, LLC | MISSION HOSPITAL REGIONAL MEDICAL CENTER FOUNDATION | 93,760.70 | 7,919.44 | 8.45 |
| HARRIS CONNECT, LLC | NAVY LEAGUE OF THE UNITED STATES | 348,909.75 | 73,909.75 | 21.18 |
| HARRIS CONNECT, LLC | NEW ENGLAND HISTORIC GENEALOGICAL SOCIETY | 97,253.29 | -328.01 | -0.34 |

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|------------------------------|--|----------------|-------------------|---------------------|
| HARRIS CONNECT, LLC | REDLANDS COMMUNITY HOSPITAL FOUNDATION | 96,265.50 | 21,646.35 | 22.49 |
| HARRIS CONNECT, LLC | ROSALIND FRANKLIN UNIVERSITY OF MEDICINE AND SCIENCE | 50,530.00 | 5,630.15 | 11.14 |
| HARRIS CONNECT, LLC | THE AMERICAN COLLEGE | 150,690.38 | 41,990.38 | 27.87 |
| HARRIS CONNECT, LLC | THE FRIENDS AND FOUNDATION OF THE SAN FRANCISCO PUBLIC LIBRARY | 62,666.00 | -8,675.75 | -13.84 |
| HARRIS CONNECT, LLC | THE MEDICAL COLLEGE OF WISCONSIN INC | 26,360.00 | 26,325.24 | 99.87 |
| HARRIS CONNECT, LLC | THE MEDICAL COLLEGE OF WISCONSIN INC | 140,246.00 | 105,557.85 | 75.27 |
| HARRIS CONNECT, LLC | THE PRINCIPIA CORPORATION | 26,098.00 | 22,231.30 | 85.18 |
| HARRIS CONNECT, LLC | U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC. | 21,732.00 | 13,265.04 | 61.04 |
| HARRIS CONNECT, LLC | U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC. | 103,670.24 | 47,534.00 | 45.85 |
| HARRIS CONNECT, LLC | UNIVERSITY OF THE PACIFIC | 126,836.34 | 90,712.58 | 71.52 |
| HARRIS CONNECT, LLC | WAKE FOREST UNIVERSITY | 663,816.76 | 481,723.41 | 72.57 |
| HARRIS CONNECT, LLC | WAKE FOREST UNIVERSITY BAPTIST MEDICAL CENTER | 59,525.33 | -549,883.07 | -923.78 |
| HARRIS DIRECT | AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | 5,070.00 | -6,884.80 | -135.79 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| HARRIS DIRECT | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 89,393.00 | -13,995.40 | -15.66 |
| HARRIS DIRECT | LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | 33,638.00 | 15,230.36 | 45.28 |
| HARRIS DIRECT | MEDECINS SANS FRONTIERES U.S.A., INC. | 619,490.24 | 120,454.54 | 19.44 |
| HARRIS DIRECT | NARAL PRO-CHOICE AMERICA | 90,688.00 | 12,274.40 | 13.53 |
| HARRIS DIRECT | NARAL PRO-CHOICE AMERICA | 411,420.59 | 226,051.89 | 54.94 |
| HARRIS DIRECT | NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED | 11,140.00 | 1,775.60 | 15.94 |
| HARRIS DIRECT | OXFAM-AMERICA INC | 136,777.00 | 49,937.80 | 36.51 |
| HARRIS DIRECT | PEOPLE FOR THE AMERICAN WAY | 20,031.00 | 1,258.75 | 6.28 |
| HARRIS DIRECT | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 107,443.00 | 28,209.95 | 26.26 |
| HARRIS DIRECT | SOUTHERN POVERTY LAW CENTER, INC. | 310,048.58 | 158,275.09 | 51.05 |
| HARRIS DIRECT | THE PLANETARY SOCIETY | 37,535.75 | -10,459.51 | -27.87 |
| HARRIS DIRECT | WORLD WILDLIFE FUND, INC. | 30,854.00 | 24,761.18 | 80.25 |
| HCB CANADA | SUTTER WEST BAY HOSPITALS | 2,950.00 | -2,002.00 | -67.86 |

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|--------------------------------------|--|----------------|-------------------|---------------------|
| HUDSON BAY COMPANY OF ILLINOIS, INC. | 9TO5, WORKING WOMEN EDUCATION FUND | 535.00 | 79.31 | 14.82 |
| HUDSON BAY COMPANY OF ILLINOIS, INC. | 9TO5, WORKING WOMEN EDUCATION FUND | 19,875.00 | 16,014.63 | 80.58 |
| HUDSON BAY COMPANY OF ILLINOIS, INC. | EQUAL JUSTICE USA, INC. | 3,100.00 | 2,329.16 | 75.13 |
| HUDSON BAY COMPANY OF ILLINOIS, INC. | FOOD & WATER WATCH | 36,294.00 | 25,707.23 | 70.83 |
| HUDSON BAY COMPANY OF ILLINOIS, INC. | GOVERNMENT ACCOUNTABILITY PROJECT, INC. | 70,934.50 | 57,258.67 | 80.72 |
| HUDSON BAY COMPANY OF ILLINOIS, INC. | NATIONAL PEACE ACADEMY, INC. | 4,852.00 | 3,843.21 | 79.21 |
| HUDSON BAY COMPANY OF ILLINOIS, INC. | NUCLEAR INFORMATION AND RESOURCE SERVICE | 535.00 | 79.31 | 14.82 |
| HUDSON BAY COMPANY OF ILLINOIS, INC. | ORGANIC CONSUMERS ASSOCIATION | 300,088.36 | 247,192.51 | 82.37 |
| HUDSON BAY COMPANY OF ILLINOIS, INC. | ORGANIC CONSUMERS FUND | 210,314.71 | 157,920.00 | 75.09 |
| INFOCISION, INC. | ALZHEIMER'S DISEASE AND RELATED DIS ASSN-GROUP RETURN | 250,656.61 | 101,276.95 | 40.40 |
| INFOCISION, INC. | AMERICAN CONSERVATIVE UNION | 1,517.00 | 0.00 | 0.00 |
| INFOCISION, INC. | AMERICAN DIABETES ASSOCIATION | 256,681.24 | 110,736.33 | 43.14 |
| INFOCISION, INC. | AMERICAN DIABETES ASSOCIATION | 233,036.41 | 61,579.81 | 26.42 |

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|------------------------------|--|----------------|-------------------|---------------------|
| INFOCISION, INC. | AMERICAN HEART ASSOCIATION, INC. | 628,424.44 | 306,718.89 | 48.81 |
| INFOCISION, INC. | AMERICAN INSTITUTE FOR CANCER RESEARCH | 106,087.09 | 28,684.50 | 27.04 |
| INFOCISION, INC. | AMERICAN INSTITUTE FOR CANCER RESEARCH | 366,238.87 | 132,197.18 | 36.10 |
| INFOCISION, INC. | AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | 150,331.34 | 21,640.24 | 14.40 |
| INFOCISION, INC. | AMERICAN LEPROSY MISSIONS, INC. | 5,479.00 | 387.62 | 7.07 |
| INFOCISION, INC. | AMERICAN LUNG ASSOCIATION | 242,954.96 | 73,047.46 | 30.07 |
| INFOCISION, INC. | AUTISM SPECTRUM DISORDER FOUNDATION, INC. | 91,319.36 | 4,931.30 | 5.40 |
| INFOCISION, INC. | CHILDFUND INTERNATIONAL, USA | 418,995.92 | 405,236.38 | 96.72 |
| INFOCISION, INC. | CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | 543,768.83 | 486,526.99 | 89.47 |
| INFOCISION, INC. | CONCERNED WOMEN FOR AMERICA | 168,220.39 | 61,821.21 | 36.75 |
| INFOCISION, INC. | CONCERNED WOMEN FOR AMERICA LEGISLATIVE ACTION COMMITTEE | 17,215.00 | 0.00 | 0.00 |
| INFOCISION, INC. | CORAL RIDGE MINISTRIES MEDIA, INC. | 19,794.50 | 1,465.84 | 7.41 |
| INFOCISION, INC. | CROHN'S & COLITIS FOUNDATION OF AMERICA, INC. | 11,001.00 | 5,371.71 | 48.83 |

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|------------------------------|---|----------------|-------------------|---------------------|
| INFOCISION, INC. | CROSS INTERNATIONAL AID, INC. | 8,974.44 | 0.00 | 0.00 |
| INFOCISION, INC. | EASTER SEALS, INC. | 152,400.10 | 4,387.62 | 2.88 |
| INFOCISION, INC. | EASTER SEALS, INC. | 9,424.00 | 24.58 | 0.26 |
| INFOCISION, INC. | FAITH AND FREEDOM COALITION, INC. | 112,754.45 | 5,075.32 | 4.50 |
| INFOCISION, INC. | FAMILY RESEARCH COUNCIL ACTION | 27,200.00 | 0.00 | 0.00 |
| INFOCISION, INC. | GREENPEACE, INC. | 2,789.00 | 1,601.93 | 57.44 |
| INFOCISION, INC. | HABITAT FOR HUMANITY INTERNATIONAL, INC. | 130,476.65 | 43,285.40 | 33.17 |
| INFOCISION, INC. | HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE | 6,642.00 | 746.60 | 11.24 |
| INFOCISION, INC. | INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. | 189,120.60 | 82,691.65 | 43.72 |
| INFOCISION, INC. | LESEA BROADCASTING CORPORATION | 30.00 | 0.00 | 0.00 |
| INFOCISION, INC. | MARCH OF DIMES FOUNDATION | 709,625.65 | 354,670.69 | 49.98 |
| INFOCISION, INC. | NATIONAL FOUNDATION FOR CANCER RESEARCH, INC. | 25,806.00 | 5,355.98 | 20.75 |
| INFOCISION, INC. | NATIONAL MULTIPLE SCLEROSIS SOCIETY | 105,056.00 | 47,531.88 | 45.24 |

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|------------------------------|--|----------------|-------------------|---------------------|
| INFOCISION, INC. | NATIONAL RIGHT TO LIFE EDUCATIONAL TRUST FUND | 84,815.00 | 42,458.61 | 50.06 |
| INFOCISION, INC. | NORA LAM CHINESE MINISTRIES INTERNATIONAL | 21,846.00 | 141.52 | 0.65 |
| INFOCISION, INC. | NORTH SHORE ANIMAL LEAGUE, INC. | 33,513.00 | 17,663.04 | 52.71 |
| INFOCISION, INC. | OPEN DOORS WITH BROTHER ANDREW, INC. | 10,281.00 | 2,921.51 | 28.42 |
| INFOCISION, INC. | PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC | 35,926.00 | 7,970.00 | 22.18 |
| INFOCISION, INC. | PLAN INTERNATIONAL USA INC | 12,887.00 | -11,736.55 | -91.07 |
| INFOCISION, INC. | SMILE TRAIN INC | 168,081.51 | 29,753.02 | 17.70 |
| INFOCISION, INC. | THE AOPA FOUNDATION, INC. | 31,222.50 | 19,960.03 | 63.93 |
| INFOCISION, INC. | THE GOOD NEWS BROADCASTING ASSOCIATION INC | 2,640.00 | 863.41 | 32.70 |
| INFOCISION, INC. | THE HUMANE SOCIETY OF THE UNITED STATES | 10,809.00 | 9.92 | 0.09 |
| INFOCISION, INC. | THE LEUKEMIA & LYMPHOMA SOCIETY INC | 1,054,158.12 | 602,815.36 | 57.18 |
| INFOCISION, INC. | THE LEUKEMIA & LYMPHOMA SOCIETY INC | 7,017,973.63 | 6,994,552.57 | 99.67 |
| INFOCISION, INC. | THE SOCIAL SECURITY INSTITUTE | 32,124.65 | 2,418.04 | 7.53 |

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|------------------------------|--|----------------|-------------------|---------------------|
| INFOCISION, INC. | U.S. ENGLISH, INC | 17,518.00 | 9,884.42 | 56.42 |
| INFOCISION, INC. | UNITED STATES OLYMPIC COMMITTEE | 64,127.61 | 8,480.09 | 13.22 |
| INFOCISION, INC. | YOUTH VILLAGES FOUNDATION, INC. | 722.00 | -194.43 | -26.93 |
| INNOVATIVE PHILANTHROPY, LLC | ENGENDER HEALTH, INC. | 10,650.00 | -13,351.15 | -125.36 |
| INNOVATIVE PHILANTHROPY, LLC | JOYFUL HEART FOUNDATION | 436,484.00 | 314,965.00 | 72.16 |
| INNOVATIVE TELESERVICES INC | CARING FOR OUR CHILDREN FOUNDATION | 78,068.00 | 7,807.00 | 10.00 |
| INNOVATIVE TELESERVICES INC | CHILDHOOD LEUKEMIA FOUNDATION, INC. | 2,049,723.00 | 266,464.00 | 13.00 |
| INNOVATIVE TELESERVICES INC | CHILDREN'S CANCER FUND OF AMERICA | 187,908.00 | 18,791.00 | 10.00 |
| INNOVATIVE TELESERVICES INC | DISABLED VETERANS SERVICES, INC. | 172,758.00 | 20,731.00 | 12.00 |
| INNOVATIVE TELESERVICES INC | KIDS WISH NETWORK, INC. | 236,729.00 | 28,408.00 | 12.00 |
| INNOVATIVE TELESERVICES INC | THE BREAST CANCER SOCIETY, INC. | 223,932.00 | 26,872.00 | 12.00 |
| INSIGHT TELESERVICES INC | CANCER FUND OF AMERICA INC | 8,617.00 | 1,206.38 | 14.00 |
| INSIGHT TELESERVICES INC | NATIONAL CHILDRENS LEUKEMIA FOUNDATION | 1,072.00 | 160.80 | 15.00 |

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|---|--|----------------|-------------------|---------------------|
| INSIGHT TELESERVICES INC | OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH | 1,851.00 | 185.10 | 10.00 |
| INTEGRAL RESOURCES, INC. | AMERICAN COUNCIL OF THE BLIND | 214,409.72 | 85,724.80 | 39.98 |
| INTEGRAL RESOURCES, INC. | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 33,539.00 | 0.00 | 0.00 |
| INTEGRAL RESOURCES, INC. | ANTI-DEFAMATION LEAGUE | 26,651.24 | 4,096.47 | 15.37 |
| INTEGRAL RESOURCES, INC. | ENVIRONMENTAL DEFENSE FUND, INCORPORATED | 643,803.64 | 226,698.43 | 35.21 |
| INTEGRAL RESOURCES, INC. | LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | 448,979.37 | 19,193.07 | 4.27 |
| INTEGRAL RESOURCES, INC. | PEOPLE FOR THE AMERICAN WAY | 7,392.00 | -7,778.40 | -105.23 |
| INTEGRAL RESOURCES, INC. | PLANNED PARENTHOOD ACTION FUND, INC. | 390,898.10 | 31,642.37 | 8.09 |
| INTEGRAL RESOURCES, INC. | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 1,084,041.10 | -30,967.19 | -2.86 |
| INTEGRATED FUNDRAISING STRATEGIES CORP. | MERIDIAN INTERNATIONAL CENTER | 241,350.00 | 81,583.00 | 33.80 |
| INTEGRATED FUNDRAISING STRATEGIES CORP. | ST. MARY'S MEDICAL CENTER FOUNDATION | 224,422.00 | 113,528.00 | 50.59 |
| JADENT, INC. | ADVOCACY FOR RESPECT AND CHOICE - LONG BEACH, INC. (ARC-LONG BEACH) | 37,950.00 | 9,487.50 | 25.00 |
| JADENT, INC. | BAY AREA AND WESTERN CHAPTER OF THE PARALYZED VETERANS OF AMERICA, INC. | 76,757.44 | 15,351.49 | 20.00 |

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|------------------------------|--|----------------|-------------------|---------------------|
| JADENT, INC. | CANCER FEDERATION, INC. | 48,825.00 | 9,765.00 | 20.00 |
| JADENT, INC. | CHILDHOOD LEUKEMIA FOUNDATION, INC. | 45,471.00 | 9,094.20 | 20.00 |
| JADENT, INC. | COUNCIL ON AGING SERVICES FOR SENIORS | 376,051.73 | 169,223.28 | 45.00 |
| JADENT, INC. | DEFEAT DIABETES FOUNDATION, INC. | 7,351.96 | 1,470.39 | 20.00 |
| JADENT, INC. | FIND THE CHILDREN | 93,690.75 | 25,296.50 | 27.00 |
| JADENT, INC. | KIDS WISH NETWORK, INC. | 53,352.00 | 6,402.24 | 12.00 |
| JADENT, INC. | MULTIPLE SCLEROSIS FOUNDATION, INC. | 213,792.00 | 57,723.84 | 27.00 |
| JAK PRODUCTIONS, INC. | FIREFIGHTERS CHARITABLE FOUNDATION, INC. | 324,602.20 | 38,758.77 | 11.94 |
| JAK PRODUCTIONS, INC. | INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | 293,090.63 | 29,052.28 | 9.91 |
| JAK PRODUCTIONS, INC. | KIDS WISH NETWORK, INC. | 166,221.48 | 19,892.20 | 11.97 |
| JAK PRODUCTIONS, INC. | THE BREAST CANCER SOCIETY, INC. | 109,853.00 | 16,437.91 | 14.96 |
| JCLE, INC. | COUNCIL ON AGING SERVICES FOR SENIORS | 376,051.73 | 218,110.40 | 58.00 |
| JOHN BRUCE KUHN | WILDLIFE WAYSTATION | 106,905.00 | 10,409.00 | 9.74 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| JULIE SANDINO | THE LATINO LEGISLATIVE CAUCUS FOUNDATION | 161,500.00 | 40,648.73 | 25.17 |
| JULIEN ENTERTAINMENT.COM, INC | MILAGRO FOUNDATION | 120,000.00 | 102,000.00 | 85.00 |
| JULIEN ENTERTAINMENT.COM, INC | MUSICARES FOUNDATION, INC. | 521,375.00 | 26,068.75 | 5.00 |
| KEYS DIRECT MARKETING & COMMUNICATIONS, INC. | COVENANT HOUSE | 11,008.00 | -8,858.25 | -80.47 |
| KKA ENTERPRISES, INC. | CANCER CONTROL SOCIETY | 396,174.00 | 60,000.00 | 15.14 |
| KKA ENTERPRISES, INC. | UNITED CANCER RESEARCH SOCIETY, INC. | 3,787,895.00 | 115,175.00 | 3.04 |
| KKJZ FUNDRAISING, INC. | CALIFORNIA STATE UNIVERSITY, LONG BEACH RESEARCH FOUNDATION | 1,412,212.73 | 837,688.08 | 59.32 |
| LESTER, INC. | THE ATHENIAN SCHOOL | 6,018.04 | 3,792.04 | 63.01 |
| LEVY, PAZANTI & ASSOCIATES/LPA EVENTS | THE ENVIRONMENTAL MEDIA ASSOCIATION, INC. | 983,750.00 | 527,600.00 | 53.63 |
| LION STAR PRODUCTIONS, INC. | NATIONAL POLICE RODEO ASSOCIATION | 128,707.00 | 22,500.00 | 17.48 |
| LION STAR PRODUCTIONS, INC. | ORANGE COUNTY FIRE SERVICES ASSOCIATION, INC. | 356,972.78 | 61,640.00 | 17.27 |
| M.S.A. ENT. | DEPUTY SHERIFFS ASSOCIATION OF SHASTA COUNTY | 65,482.00 | 10,596.00 | 16.18 |
| M.S.A. ENT. | PEACE OFFICERS ASSOCIATION OF REDDING | 70,753.00 | 10,264.00 | 14.51 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--------------------------------|---|----------------|-------------------|---------------------|
| M.S.A. ENT. | SECRET WITNESS OF SHASTA COUNTY, INC. | 50,605.00 | 7,621.00 | 15.06 |
| M.S.A. ENT. | SHASTA COUNTY PEACE OFFICERS ASSOCIATION | 63,822.00 | 11,651.00 | 18.26 |
| M.S.A. ENT. | SHASTA TREATMENT CENTER | 41,280.00 | 14,448.00 | 35.00 |
| MDS COMMUNICATIONS CORPORATION | AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | 776,096.00 | 102,249.00 | 13.17 |
| MDS COMMUNICATIONS CORPORATION | AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | 502,165.00 | -190,407.00 | -37.92 |
| MDS COMMUNICATIONS CORPORATION | AMERICANS UNITED FOR LIFE | 258,605.00 | 144,643.00 | 55.93 |
| MDS COMMUNICATIONS CORPORATION | BIBLICA US, INC. | 53,007.00 | 19,326.00 | 36.46 |
| MDS COMMUNICATIONS CORPORATION | CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS | 133,745.00 | 86,337.00 | 64.55 |
| MDS COMMUNICATIONS CORPORATION | CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS | 497,980.00 | 233,412.00 | 46.87 |
| MDS COMMUNICATIONS CORPORATION | CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | 951,310.00 | 801,222.00 | 84.22 |
| MDS COMMUNICATIONS CORPORATION | CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | 90,362.00 | 72,635.00 | 80.38 |
| MDS COMMUNICATIONS CORPORATION | CITYTEAM MINISTRIES | 318,344.00 | 175,799.00 | 55.22 |
| MDS COMMUNICATIONS CORPORATION | COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. | 1,492,654.00 | 581,465.00 | 38.96 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--------------------------------|--|----------------|-------------------|---------------------|
| MDS COMMUNICATIONS CORPORATION | FAMILY RESEARCH COUNCIL | 282,850.00 | 0.00 | 0.00 |
| MDS COMMUNICATIONS CORPORATION | FOOD FOR THE HUNGRY, INC. | 426,192.00 | 266,240.00 | 62.47 |
| MDS COMMUNICATIONS CORPORATION | HABITAT FOR HUMANITY INTERNATIONAL, INC. | 531,799.00 | 329,302.00 | 61.92 |
| MDS COMMUNICATIONS CORPORATION | HAVEN MINISTRIES | 142,223.00 | 71,106.00 | 50.00 |
| MDS COMMUNICATIONS CORPORATION | HEIFER PROJECT INTERNATIONAL | 1,702,756.00 | 887,109.00 | 52.10 |
| MDS COMMUNICATIONS CORPORATION | HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. | 43,678.00 | 21,462.00 | 49.14 |
| MDS COMMUNICATIONS CORPORATION | IRVINE BARCLAY THEATRE OPERATING COMPANY | 14,625.00 | 5,140.00 | 35.15 |
| MDS COMMUNICATIONS CORPORATION | JUDICIAL WATCH, INC. | 319,295.00 | 10,674.00 | 3.34 |
| MDS COMMUNICATIONS CORPORATION | LIFE ISSUES INSTITUTE, INC. | 48,272.00 | 27,601.00 | 57.18 |
| MDS COMMUNICATIONS CORPORATION | MERCY CORPS | 126,194.00 | 7,346.00 | 5.82 |
| MDS COMMUNICATIONS CORPORATION | STUDENTS FOR LIFE OF AMERICA, INC. | 178,995.00 | 22,362.00 | 12.49 |
| MDS COMMUNICATIONS CORPORATION | TEA PARTY PATRIOTS, INC. | 572,190.00 | 151,483.00 | 26.47 |
| MDS COMMUNICATIONS CORPORATION | THE ARTHRITIS FOUNDATION, INC. | 148,361.00 | 75,726.00 | 51.04 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------------|--|----------------|-------------------|---------------------|
| MDS COMMUNICATIONS CORPORATION | THE QUIET HOUR | 19,351.00 | 9,090.00 | 46.97 |
| MERIDIAN PRODUCTIONS | YUBA-SUTTER FUTURE FARMERS OF AMERICA | 24,893.00 | 4,500.00 | 18.08 |
| MEYER ASSOCIATES, INC. | EARTHJUSTICE | 725.00 | -386.55 | -53.32 |
| MIDWEST ENTERTAINMENT | HUMANE SOCIETY OF IMPERIAL COUNTY | 21,907.00 | 3,715.60 | 16.96 |
| MIDWEST PUBLISHING-DN, INC. | AMVETS DEPARTMENT OF CALIFORNIA | 470,568.55 | 48,056.36 | 10.21 |
| MIDWEST PUBLISHING-DN, INC. | CALIFORNIA NARCOTIC OFFICERS ASSOCIATION | 247,926.80 | 49,585.36 | 20.00 |
| MIDWEST PUBLISHING-DN, INC. | CANCER CENTER FOR DETECTION AND PREVENTION | 4,514,622.81 | 677,193.41 | 15.00 |
| MIDWEST PUBLISHING-DN, INC. | OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH | 152,971.33 | 22,945.69 | 15.00 |
| MIDWEST PUBLISHING-DN, INC. | THE AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC. | 1,871,139.37 | 187,113.89 | 10.00 |
| MIDWEST PUBLISHING-DN, INC. | THE NARCOTIC EDUCATIONAL FOUNDATION OF AMERICA | 129,706.37 | 19,455.95 | 15.00 |
| MZA EVENTS, INC. | AIDS PROJECT LOS ANGELES | 2,983,424.00 | 1,534,572.61 | 51.44 |
| MZA EVENTS, INC. | THE SAN FRANCISCO AIDS FOUNDATION | 2,788,627.25 | 1,202,173.10 | 43.11 |
| NATIONAL CAPITAL TELESERVICES, LLC | NFIB SMALL BUSINESS LEGAL CENTER | 6,745.00 | 2,042.00 | 30.27 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---------------------------------|---|----------------|-------------------|---------------------|
| NEERAJ ENTERPRISES, INC. | DEPARTMENT OF CALIFORNIA DISTRICT 4 VETERANS OF FOREIGN WARS OF THE UNITED STATES, INC. | 117,800.00 | 12,958.00 | 11.00 |
| NEW BALANCE ATHLETIC SHOE, INC. | SHOES THAT FIT | 162,200.00 | 162,200.00 | 100.00 |
| NICHELLE LYONS | SAN FRANCISCO CHILD ABUSE PREVENTION CENTER | 171,472.00 | 112,445.53 | 65.58 |
| NICHELLE LYONS | SAN FRANCISCO PARKS ALLIANCE | 209,000.00 | 113,362.94 | 54.24 |
| OMAZE, LLC | BOYS CLUBS OF AMERICA, INC. | 6,764.62 | 4,226.63 | 62.48 |
| OMAZE, LLC | CHILDREN'S HOSPITAL LOS ANGELES | 6,764.62 | 4,226.63 | 62.48 |
| OMAZE, LLC | THE YOUNG STORYTELLERS FOUNDATION | 29,150.50 | 14,075.83 | 48.29 |
| OUTREACH CALLING | AMERICAN ASSOCIATION FOR CANCER SUPPORT, INC. | 13,631.00 | 817.86 | 6.00 |
| OUTREACH CALLING | AMERICAN FOUNDATION FOR DISABLED CHILDREN, INC. | 4,620.00 | 462.00 | 10.00 |
| OUTREACH CALLING | AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC. | 38,540.00 | 3,854.00 | 10.00 |
| OUTREACH CALLING | BREAST CANCER SURVIVORS FOUNDATION, INC. | 76,898.37 | 7,689.84 | 10.00 |
| OUTREACH CALLING | CANCER FUND OF AMERICA INC | 13,372.00 | 1,470.92 | 11.00 |
| OUTREACH CALLING | CENTER FOR AMERICAN HOMELESS VETERANS, INC. | 29,177.50 | 2,917.75 | 10.00 |

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|------------------------------|--|----------------|-------------------|---------------------|
| OUTREACH CALLING | CHILDHOOD LEUKEMIA FOUNDATION, INC. | 5,883.00 | 882.45 | 15.00 |
| OUTREACH CALLING | DEFEAT DIABETES FOUNDATION, INC. | 10,822.50 | 1,623.38 | 15.00 |
| OUTREACH CALLING | FIREFIGHTERS SUPPORT FOUNDATION, INC. | 37,390.00 | 3,739.00 | 10.00 |
| OUTREACH CALLING | HEALING HEROES NETWORK, INC. | 10,740.00 | 1,074.00 | 10.00 |
| OUTREACH CALLING | INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | 39,551.95 | 3,955.20 | 10.00 |
| OUTREACH CALLING | KIDS WISH NETWORK, INC. | 21,900.00 | 2,628.00 | 12.00 |
| OUTREACH CALLING | LAW ENFORCEMENT OFFICERS RELIEF FUND, INC. | 21,034.00 | 2,103.40 | 10.00 |
| OUTREACH CALLING | NATIONAL CHILDRENS LEUKEMIA FOUNDATION | 480.00 | 72.00 | 15.00 |
| OUTREACH CALLING | NATIONAL CHILDRENS LEUKEMIA FOUNDATION | 10,323.00 | 1,548.50 | 15.00 |
| OUTREACH CALLING | NATIONAL VIETNAM VETERANS FOUNDATION, INC. | 48,508.00 | 5,335.88 | 11.00 |
| OUTREACH CALLING | OPTIMAL MEDICAL FOUNDATION, INC. | 10,064.00 | 1,006.40 | 10.00 |
| OUTREACH CALLING | RESERVE POLICE OFFICERS ASSOCIATION | 20,565.00 | 3,084.75 | 15.00 |
| OUTREACH CALLING | UNITED BREAST CANCER RESEARCH SOCIETY, INC. | 15,259.00 | 1,525.90 | 10.00 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| OUTREACH CALLING | WOMAN TO WOMAN BREAST CANCER FOUNDATION, INC. | 28,553.68 | 2,855.37 | 10.00 |
| PDR II, INC. | AFS-USA, INC. | 23,070.00 | 13,795.00 | 59.80 |
| PDR II, INC. | AMERICAN CIVIL LIBERTIES UNION INC | 906,385.73 | 364,703.21 | 40.24 |
| PDR II, INC. | AMERICAN CIVIL LIBERTIES UNION INC | 415,576.00 | 92,610.00 | 22.28 |
| PDR II, INC. | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 13,333.00 | -10,993.00 | -82.45 |
| PDR II, INC. | BREAD FOR THE WORLD, INC. | 151,291.00 | -48,584.00 | -32.11 |
| PDR II, INC. | CENTER FOR BIOLOGICAL DIVERSITY, INC. | 10,713.00 | 1,814.00 | 16.93 |
| PDR II, INC. | CENTER FOR BIOLOGICAL DIVERSITY, INC. | 14,289.00 | -2,822.00 | -19.75 |
| PDR II, INC. | CENTER FOR VICTIMS OF TORTURE | 13,668.00 | -2,453.00 | -17.95 |
| PDR II, INC. | CHILDREN'S HOSPITAL & RESEARCH CENTER FOUNDATION | 14,352.00 | -9,233.00 | -64.33 |
| PDR II, INC. | DEFENDERS OF WILDLIFE | 5,668.00 | -668.00 | -11.79 |
| PDR II, INC. | ENVIRONMENTAL DEFENSE FUND, INCORPORATED | 12,761.00 | 246.00 | 1.93 |
| PDR II, INC. | FEEDING AMERICA | 439,530.00 | 98,732.00 | 22.46 |

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|------------------------------|---|----------------|-------------------|---------------------|
| PDR II, INC. | HELEN KELLER INTERNATIONAL, INC. | 4,266.00 | -3,748.00 | -87.86 |
| PDR II, INC. | INTERNATIONAL FUND FOR ANIMAL WELFARE | 42,776.00 | -36,018.00 | -84.20 |
| PDR II, INC. | LEAGUE OF WOMEN VOTERS EDUCATION FUND | 18,408.00 | 13,818.00 | 75.07 |
| PDR II, INC. | LEAGUE OF WOMEN VOTERS EDUCATION FUND | 35,407.00 | 29,865.00 | 84.35 |
| PDR II, INC. | LEAGUE OF WOMEN VOTERS OF THE UNITED STATES | 24,682.00 | 49.00 | 0.20 |
| PDR II, INC. | LEAGUE OF WOMEN VOTERS OF THE UNITED STATES | 7,770.00 | 184.00 | 2.37 |
| PDR II, INC. | NARAL PRO-CHOICE AMERICA | 47,147.00 | 32,827.00 | 69.63 |
| PDR II, INC. | NATIONAL PARKS CONSERVATION ASSOCIATION | 113,512.00 | -226.00 | -0.20 |
| PDR II, INC. | NATIONAL PARKS CONSERVATION ASSOCIATION | 15,205.00 | 4,497.00 | 29.58 |
| PDR II, INC. | NATIONAL WILDLIFE FEDERATION | 78,830.00 | 8,601.00 | 10.91 |
| PDR II, INC. | NATIONAL WILDLIFE FEDERATION | 111,696.00 | 33,901.00 | 30.35 |
| PDR II, INC. | NATURAL RESOURCES DEFENSE COUNCIL, INC. | 5,154.00 | -3,054.00 | -59.25 |
| PDR II, INC. | NATURAL RESOURCES DEFENSE COUNCIL, INC. | 76,897.00 | -1,754.00 | -2.28 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| PDR II, INC. | OXFAM-AMERICA INC | 68,401.00 | 29,066.00 | 42.49 |
| PDR II, INC. | PLANNED PARENTHOOD ACTION FUND, INC. | 98,591.00 | 59,256.00 | 60.10 |
| PDR II, INC. | PLANNED PARENTHOOD ACTION FUND, INC. | 93,705.00 | 45,572.00 | 48.63 |
| PDR II, INC. | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 52,951.00 | 4,930.00 | 9.31 |
| PDR II, INC. | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 223,465.00 | 101,828.00 | 45.57 |
| PDR II, INC. | RELIGIOUS COALITION FOR REPRODUCTIVE CHOICE | 44,758.00 | 19,631.00 | 43.86 |
| PDR II, INC. | SIERRA CLUB | 1,346,509.75 | 335,402.75 | 24.91 |
| PDR II, INC. | THE HUMANE SOCIETY OF THE UNITED STATES | 83,659.00 | -56,575.00 | -67.63 |
| PDR II, INC. | THE NATIONAL MUSEUM OF WOMEN IN THE ARTS, INC. | 143,783.00 | 68,207.00 | 47.44 |
| PDR II, INC. | TROUT, UNLIMITED | 15,077.00 | -1,310.00 | -8.69 |
| PDR II, INC. | UNITED STATES FUND FOR UNICEF | 491,220.00 | 198,350.00 | 40.38 |
| PDR II, INC. | UNITED STATES FUND FOR UNICEF | 476,820.00 | 156,930.00 | 32.91 |
| PDR II, INC. | WELLSTONE ACTION | 33,455.00 | 6,859.00 | 20.50 |

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|-----------------------------------|---|----------------|-------------------|---------------------|
| PDR II, INC. | WOMEN FOR WOMEN INTERNATIONAL | 42,703.00 | 10,111.00 | 23.68 |
| PHILANTHROPIC ASSOCIATES, INC. | ISRAEL GUIDE DOG CENTER FOR THE BLIND | 45,310.43 | 23,342.62 | 51.52 |
| PHILANTHROPIC ASSOCIATES, INC. | THE JERUSALEM FOUNDATION, INC. | 517,660.00 | 517,660.00 | 100.00 |
| POWERED BY PROFESSIONALS, INC. | THE MELANOMA RESEARCH FOUNDATION | 165,100.00 | 92,053.68 | 55.76 |
| PREFERRED COMMUNITY SERVICES, INC | CHILDREN'S CANCER FUND OF AMERICA | 3,343.00 | 501.45 | 15.00 |
| PREFERRED COMMUNITY SERVICES, INC | COMMITTEE FOR MISSING CHILDREN, INC | 260.00 | 33.80 | 13.00 |
| PREFERRED COMMUNITY SERVICES, INC | SURVIVORS AND VICTIMS EMPOWERED | 290.00 | 58.00 | 20.00 |
| PUBLIC APPEAL, INC. | AMERICAN ASSOCIATION OF STATE TROOPERS, INC. | 59,145.00 | 8,871.75 | 15.00 |
| PUBLIC APPEAL, INC. | AMERICAN CHILDREN'S SOCIETY, INC. | 36,284.00 | 3,991.24 | 11.00 |
| PUBLIC APPEAL, INC. | CANCER CENTER FOR DETECTION AND PREVENTION | 139,843.28 | 20,976.49 | 15.00 |
| PUBLIC APPEAL, INC. | COMMITTEE FOR MISSING CHILDREN, INC | 28,281.29 | 3,393.75 | 12.00 |
| PUBLIC APPEAL, INC. | FIREFIGHTERS CHARITABLE FOUNDATION, INC. | 591,805.90 | 65,098.65 | 11.00 |
| PUBLIC APPEAL, INC. | WOMAN TO WOMAN BREAST CANCER FOUNDATION, INC. | 12,888.00 | 1,288.80 | 10.00 |

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|--------------------------------------|---|----------------|-------------------|---------------------|
| PUBLIC INTEREST COMMUNICATIONS, INC. | AFRICAN WILDLIFE FOUNDATION | 20,823.00 | -2,683.77 | -12.89 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | CHRISTIAN APPALACHIAN PROJECT INC | 2,851,281.47 | 2,454,856.89 | 86.10 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | ENVIRONMENTAL DEFENSE FUND, INCORPORATED | 316,088.33 | 183,481.82 | 58.05 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | FARM SANCTUARY, INC. | 151,238.00 | -60,318.63 | -39.88 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | GREENPEACE, INC. | 436,584.29 | -101,274.63 | -23.20 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | LEAGUE OF WOMEN VOTERS OF THE UNITED STATES | 179,665.00 | 86,800.22 | 48.31 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | OCEANA, INC. | 10,489.00 | -4,021.51 | -38.34 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | PARENTS, FAMILIES AND FRIENDS OF LESBIANS AND GAYS, INC. | 89,838.00 | 61,357.62 | 68.30 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. | 39,130.00 | 14,175.15 | 36.23 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | SOS CHILDREN'S VILLAGES - USA, INC. | 27,843.00 | 10,648.50 | 38.24 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | THE UNITARIAN UNIVERSALIST SERVICE COMMITTEE, INC. | 335,424.25 | 270,091.60 | 80.52 |
| PUBLIC INTEREST COMMUNICATIONS, INC. | WORLD WILDLIFE FUND, INC. | 147,095.00 | 97,102.05 | 66.01 |
| PUBLIC OUTREACH FUNDRAISING, LLC | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 79,583.18 | -769,765.40 | -967.25 |

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|----------------------------------|--|----------------|-------------------|---------------------|
| PUBLIC OUTREACH FUNDRAISING, LLC | CHILDFUND INTERNATIONAL, USA | 673,846.00 | -2,212,658.00 | -328.36 |
| PUBLIC OUTREACH FUNDRAISING, LLC | PLAN INTERNATIONAL USA INC | 126,000.00 | -1,644,259.00 | -1,304.97 |
| PUBLIC OUTREACH FUNDRAISING, LLC | PLAN INTERNATIONAL USA INC | 97,700.00 | -1,544,147.46 | -1,580.50 |
| PUBLIC OUTREACH FUNDRAISING, LLC | WORLD SOCIETY FOR THE PROTECTION OF ANIMALS | 23,970.00 | -266,803.55 | -1,113.07 |
| PUBLIC RADIO PARTNERS, INC. | THE KCRW FOUNDATION, INC. | 5,970,586.87 | 4,698,710.14 | 78.70 |
| PZ ASSOCIATES | CALIFORNIA LEAGUE OF CONSERVATION VOTERS | 91,518.93 | -13,850.00 | -15.13 |
| R.E.W. & ASSOCIATES | CHILDHOOD CANCER FOUNDATION OF SOUTHERN CALIFORNIA | 108,368.00 | 20,140.33 | 18.59 |
| R.E.W. & ASSOCIATES | INLAND VALLEY OF SAN BERNARDINO COUNTY FOSTER PARENT ASSOCIATION | 122,527.00 | 18,795.13 | 15.34 |
| R.E.W. & ASSOCIATES | THE CALIFORNIA COUNCIL OF THE BLIND | 146,598.00 | 23,267.77 | 15.87 |
| R.E.W. & ASSOCIATES | WETIP, INC. | 87,532.00 | 11,785.60 | 13.46 |
| RAMBRET INC. | SAN FERNANDO POLICE OFFICERS ASSOCIATION | 745,112.00 | 46,000.00 | 6.17 |
| RESIDENTIAL PROGRAMS, INC. | CALIFORNIA STATE LODGE, FRATERNAL ORDER OF POLICE | 143,460.00 | 22,953.60 | 16.00 |
| RESOURCE & EVENT MANAGEMENT LTD. | THE NATURE CONSERVANCY | 2,720,300.00 | 2,263,212.00 | 83.20 |

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|------------------------------|---|----------------|-------------------|---------------------|
| REUSEIT, LLC | BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. | 7,291.00 | 7,291.00 | 100.00 |
| REUSEIT, LLC | BIG BROTHERS/BIG SISTERS OF THE GREATER SACRAMENTO AREA, INC. | 738,847.00 | 120,251.00 | 16.28 |
| REUSEIT, LLC | LAS TRAMPAS SCHOOL, INC. | 39,578.00 | 39,578.00 | 100.00 |
| REUSEIT, LLC | LIFEHOUSE, INC. | 224,676.00 | 59,560.00 | 26.51 |
| REUSEIT, LLC | THE ARC SAN FRANCISCO | 388,125.00 | 61,713.00 | 15.90 |
| RUFFALOCODY, LLC | CALIFORNIA STATE UNIVERSITY DOMINGUEZ HILLS | 36,731.77 | 12,337.87 | 33.59 |
| RUFFALOCODY, LLC | CALIFORNIA STATE UNIVERSITY DOMINGUEZ HILLS | 22,508.92 | -9,024.76 | -40.09 |
| RUFFALOCODY, LLC | CAPITAL PUBLIC RADIO, INC. | 45,248.00 | 21,783.33 | 48.14 |
| RUFFALOCODY, LLC | FLORIDA STATE UNIVERSITY FOUNDATION, INC. | 19,812.18 | 19,812.18 | 100.00 |
| RUFFALOCODY, LLC | LAWRENCE TECHNOLOGICAL UNIVERSITY | 10,621.00 | -19,529.00 | -183.87 |
| RUFFALOCODY, LLC | MEDIC ALERT FOUNDATION UNITED STATES, INC. | 409,973.10 | 343,765.10 | 83.85 |
| RUFFALOCODY, LLC | NORTH CAROLINA STATE UNIVERSITY FOUNDATION, INC. | 87,956.57 | 48,800.77 | 55.48 |
| RUFFALOCODY, LLC | NORTHWESTERN UNIVERSITY - FEINBERG SCHOOL OF MEDICINE | 16,394.00 | -2,305.86 | -14.07 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---------------------------------|---|----------------|-------------------|---------------------|
| RUFFALOCODY, LLC | NORTHWESTERN UNIVERSITY - FEINBERG SCHOOL OF MEDICINE | 45,844.04 | 2,595.58 | 5.66 |
| RUFFALOCODY, LLC | THE STATE UNIVERSITY OF IOWA FOUNDATION | 706,835.39 | 379,654.14 | 53.71 |
| RUFFALOCODY, LLC | THE UNIVERSITY OF CONNECTICUT FOUNDATION INC | 71,913.63 | 11,508.71 | 16.00 |
| RUFFALOCODY, LLC | THE UNIVERSITY OF CONNECTICUT FOUNDATION INC | 507,204.85 | 23,024.66 | 4.54 |
| RUFFALOCODY, LLC | THE UNIVERSITY OF CONNECTICUT LAW SCHOOL FOUNDATION, INC. | 10,430.00 | 4,796.33 | 45.99 |
| RUFFALOCODY, LLC | THE UNIVERSITY OF MISSISSIPPI FOUNDATION | 10,061.00 | 10,061.00 | 100.00 |
| RUFFALOCODY, LLC | UNIVERSITY OF COLORADO FOUNDATION | 395,540.18 | 171,286.22 | 43.30 |
| RUFFALOCODY, LLC | UNIVERSITY OF COLORADO FOUNDATION | 461,370.76 | 63,075.44 | 13.67 |
| RUFFALOCODY, LLC | UNIVERSITY OF LA VERNE | 57,571.38 | 18,005.61 | 31.28 |
| RUFFALOCODY, LLC | UNIVERSITY OF LA VERNE | 179,050.00 | 114,339.60 | 63.86 |
| RUFFALOCODY, LLC | UNIVERSITY OF NEVADA, LAS VEGAS FOUNDATION | 222,053.80 | 61,355.48 | 27.63 |
| RUFFALOCODY, LLC | USAFA ENDOWMENT, INC. | 469,863.95 | 368,101.07 | 78.34 |
| SAN DIEGO COUNTY SPECIAL EVENTS | FRIENDS OF SAN DIEGO COUNTY FOSTER PARENTS | 119,104.00 | 18,901.93 | 15.87 |

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| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---------------------------------|--|----------------|-------------------|---------------------|
| SAN DIEGO COUNTY SPECIAL EVENTS | ISIS TEMPLE NUMBER 102 A.E.A.O.N.M.S. | 121,503.51 | 1,979.23 | 1.63 |
| SD&A TELESERVICES, INC. | AFRICAN WILDLIFE FOUNDATION | 6,376.00 | -6,257.00 | -98.13 |
| SD&A TELESERVICES, INC. | AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | 110.00 | -3,069.00 | -2,790.00 |
| SD&A TELESERVICES, INC. | AMERICAN CIVIL LIBERTIES UNION INC | 189,253.00 | 57,574.00 | 30.42 |
| SD&A TELESERVICES, INC. | AMERICAN CIVIL LIBERTIES UNION INC | 376,410.50 | 342,272.80 | 90.93 |
| SD&A TELESERVICES, INC. | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 14,422.00 | -28,995.00 | -201.05 |
| SD&A TELESERVICES, INC. | ANTI-DEFAMATION LEAGUE | 54,657.00 | 9,082.00 | 16.62 |
| SD&A TELESERVICES, INC. | FARM SANCTUARY, INC. | 37,281.00 | -9,431.00 | -25.30 |
| SD&A TELESERVICES, INC. | GAY & LESBIAN ALLIANCE AGAINST DEFAMATION, INC. | 51,893.00 | 21,364.00 | 41.17 |
| SD&A TELESERVICES, INC. | KCETLINK | 247,520.00 | -11,482.00 | -4.64 |
| SD&A TELESERVICES, INC. | LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | 12,614.00 | -157.00 | -1.24 |
| SD&A TELESERVICES, INC. | NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE | 225.00 | 225.00 | 100.00 |
| SD&A TELESERVICES, INC. | NATIONAL AUDUBON SOCIETY | 4,012.00 | -17,130.00 | -426.97 |

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|------------------------------|--|----------------|-------------------|---------------------|
| SD&A TELESERVICES, INC. | NATIONAL PARKS CONSERVATION ASSOCIATION | 38,489.00 | -2,502.00 | -6.50 |
| SD&A TELESERVICES, INC. | NATIONAL WILDLIFE FEDERATION | 95,149.00 | 13,824.00 | 14.53 |
| SD&A TELESERVICES, INC. | NATURAL RESOURCES DEFENSE COUNCIL, INC. | 140,686.00 | -44,527.00 | -31.65 |
| SD&A TELESERVICES, INC. | NATURAL RESOURCES DEFENSE COUNCIL, INC. | 90,878.00 | -32,443.00 | -35.70 |
| SD&A TELESERVICES, INC. | NEW YORK SHAKESPEARE FESTIVAL | 406,030.00 | 297,383.00 | 73.24 |
| SD&A TELESERVICES, INC. | OXFAM-AMERICA INC | 70,285.00 | -9,208.50 | -13.10 |
| SD&A TELESERVICES, INC. | OXFAM-AMERICA INC | 30,246.00 | 19,366.00 | 64.03 |
| SD&A TELESERVICES, INC. | PARTNERS IN HEALTH A NON-PROFIT CORPORATION | 54,579.00 | 13,840.00 | 25.36 |
| SD&A TELESERVICES, INC. | PLANNED PARENTHOOD ACTION FUND OF THE PACIFIC SOUTHWEST. | 4,785.00 | -1,597.00 | -33.38 |
| SD&A TELESERVICES, INC. | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 204,384.00 | 141,665.00 | 69.31 |
| SD&A TELESERVICES, INC. | SIERRA CLUB | 233,505.66 | 147,628.47 | 63.22 |
| SD&A TELESERVICES, INC. | SIERRA CLUB | 198,746.05 | 82,077.05 | 41.30 |
| SD&A TELESERVICES, INC. | THE ART INSTITUTE OF CHICAGO | 444,421.50 | 223,538.71 | 50.30 |

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|------------------------------------|--|----------------|-------------------|---------------------|
| SD&A TELESERVICES, INC. | THE CARNEGIE HALL SOCIETY, INC. | 324,908.00 | 201,917.00 | 62.15 |
| SD&A TELESERVICES, INC. | THE CARNEGIE HALL SOCIETY, INC. | 822,659.56 | 582,170.47 | 70.77 |
| SD&A TELESERVICES, INC. | THE COMMONWEALTH CLUB OF CALIFORNIA | 28,335.00 | 10,215.00 | 36.05 |
| SD&A TELESERVICES, INC. | THE EXPLORATORIUM | 70,885.00 | 37,061.00 | 52.28 |
| SD&A TELESERVICES, INC. | THE NATIONAL MUSEUM OF WOMEN IN THE ARTS, INC. | 6,495.00 | -1,808.00 | -27.84 |
| SD&A TELESERVICES, INC. | UNITED CEREBRAL PALSY, INC. | 105.00 | -1,905.00 | -1,814.29 |
| SERVICES FOR FIRE AND POLICE, INC. | GLENDALE POLICE OFFICERS' RELIEF ASSOCIATION | 122,203.20 | 40,000.00 | 32.73 |
| SERVICES FOR FIRE AND POLICE, INC. | THE SAN JOSE POLICE OFFICERS' ASSOCIATION CHARITABLE FOUNDATION | 101,596.00 | 31,177.78 | 30.69 |
| SIEGEL MARKETING GROUP, INC. | AMERICAN ISRAEL, PUBLIC AFFAIRS COMMITTEE | 169,671.72 | 97,436.74 | 57.43 |
| SIEGEL MARKETING GROUP, INC. | JEWISH COMMUNITY FEDERATION OF SAN FRANCISCO, THE PENINSULA, MARIN AND SONOMA COUNTIES | 91,498.00 | 74,818.20 | 81.77 |
| SIEGEL MARKETING GROUP, INC. | JEWISH COMMUNITY FEDERATION OF THE GREATER EAST BAY | 15,130.00 | 12,561.36 | 83.02 |
| SIEGEL MARKETING GROUP, INC. | JEWISH COMMUNITY FOUNDATION OF SAN DIEGO | 26,418.00 | 22,170.20 | 83.92 |
| SIEGEL MARKETING GROUP, INC. | JEWISH FEDERATION-COUNCIL OF GREATER LOS ANGELES | 296,789.00 | 232,319.32 | 78.28 |

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|---|--|----------------|-------------------|---------------------|
| SIEGEL MARKETING GROUP, INC. | JEWISH NATIONAL FUND (KEREN KAYEMETH LEISRAEL), INC. | 616.00 | 616.00 | 100.00 |
| SIEGEL MARKETING GROUP, INC. | THE BIRTHRIGHT ISRAEL FOUNDATION | 55,101.00 | 35,060.96 | 63.63 |
| SIEGEL MARKETING GROUP, INC. | THE JEWISH FEDERATIONS OF NORTH AMERICA, INC | 105,062.25 | 22,496.82 | 21.41 |
| SIEGEL MARKETING GROUP, INC. | THE JEWISH FEDERATIONS OF NORTH AMERICA, INC | 31,118.00 | -1,165.20 | -3.74 |
| SOCIALPAKT LLC | KEN-MAR RESCUE | 1,628.00 | 444.00 | 27.27 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | ALLIANCE DEFENDING FREEDOM | 111,941.12 | 14,184.02 | 12.67 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | AMERICAN LUNG ASSOCIATION | 296,016.40 | 0.00 | 0.00 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | BACK TO GOD MINISTRIES INTERNATIONAL | 21,881.00 | -5,821.70 | -26.61 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | BRIGHTFOCUS FOUNDATION | 7,664.00 | -28,258.50 | -368.72 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | CARE NET | 49,728.00 | -24,593.95 | -49.46 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | CHRISTIAN FOUNDATION FOR CHILDREN AND AGING | 250,054.00 | 131,339.62 | 52.52 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | EASTER SEALS, INC. | 16,869.00 | 0.00 | 0.00 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | FEEDING AMERICA | 158,505.49 | 3,475.19 | 2.19 |

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|---|---|----------------|-------------------|---------------------|
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | HABITAT FOR HUMANITY INTERNATIONAL, INC. | 210,480.09 | -27,904.51 | -13.26 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE | 192,923.81 | 51,505.21 | 26.70 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | NATIONAL RIGHT TO LIFE COMMITTEE, INC. | 45,626.00 | 28,971.50 | 63.50 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | OPERATION SMILE, INC. | 2,115,212.68 | 401,541.28 | 18.98 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | PRISON FELLOWSHIP MINISTRIES | 118,869.32 | 0.00 | 0.00 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | TEA PARTY PATRIOTS, INC. | 1,842,893.14 | 429,341.01 | 23.30 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | THE AMYOTROPHIC LATERAL SCLEROSIS ASSOCIATION | 29,872.00 | -883.70 | -2.96 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | THE ARTHRITIS FOUNDATION, INC. | 82,653.00 | -92,580.05 | -112.01 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | THE BIBLE LEAGUE | 332,981.03 | 217,834.33 | 65.42 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | THE FOUNDATION FIGHTING BLINDNESS, INC. | 180,486.01 | 43,742.51 | 24.24 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | THE NATURE CONSERVANCY | 103,324.00 | -12,734.90 | -12.33 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | THE RONALD REAGAN PRESIDENTIAL FOUNDATION | 43,686.59 | 12,201.44 | 27.93 |
| STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | UNITED STATES OLYMPIC COMMITTEE | 2,573,498.39 | 613,470.19 | 23.84 |

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|--|---|----------------|-------------------|---------------------|
| STRATEGIC MARKETING FOR THE ARTS LLC | LONG BEACH SYMPHONY ASSOCIATION, INCORPORATED | 18,296.00 | 6,641.79 | 36.30 |
| STRATEGIC MARKETING FOR THE ARTS LLC | MARIN SYMPHONY ASSOCIATION | 8,703.00 | 2,315.40 | 26.60 |
| STRATEGIC MARKETING FOR THE ARTS LLC | STOCKTON SYMPHONY ASSOCIATION, INC. | 10,741.00 | 4,464.03 | 41.56 |
| SUTTER HOME WINERY, INC. D/B/A TRINCHERO FAMILY CITY OF HOPE | | 30,468.00 | 30,468.00 | 100.00 |
| SUTTER HOME WINERY, INC. D/B/A TRINCHERO FAMILY TREES FOR THE FUTURE | | 7,634,815.00 | 191,740.80 | 2.51 |
| TBS PRODUCTIONS | CALIFORNIA POLICE ACTIVITIES LEAGUE | 169,107.00 | 33,821.40 | 20.00 |
| TBS PRODUCTIONS | CORRECTIONAL PEACE OFFICERS FOUNDATION, INC. | 412,180.00 | 61,827.00 | 15.00 |
| TBS PRODUCTIONS | SANTA CLARA COUNTY PEACE OFFICERS' ASSOCIATION | 268,585.00 | 61,352.40 | 22.84 |
| TELCOM SERVICES, INC. | CALIFORNIA POLICE YOUTH CHARITIES, INC. | 2,281,507.98 | 273,780.96 | 12.00 |
| TELEFUND, INC. | AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | 46,683.00 | 19,712.60 | 42.23 |
| TELEFUND, INC. | AMERICAN CIVIL LIBERTIES UNION INC | 796,977.67 | 178,981.36 | 22.46 |
| TELEFUND, INC. | AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS | 4,792,418.35 | 3,981,987.29 | 83.09 |
| TELEFUND, INC. | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 617,996.31 | 447,179.96 | 72.36 |

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|------------------------------|--|----------------|-------------------|---------------------|
| TELEFUND, INC. | ANTI-DEFAMATION LEAGUE | 84,607.00 | 14,190.40 | 16.77 |
| TELEFUND, INC. | CALIFORNIA STATE PARKS FOUNDATION | 172,081.00 | 27,199.85 | 15.81 |
| TELEFUND, INC. | FOUNDATION FOR NATIONAL PROGRESS | 195,080.00 | 54,115.20 | 27.74 |
| TELEFUND, INC. | GALAPAGOS CONSERVANCY | 36,510.00 | 12,489.44 | 34.21 |
| TELEFUND, INC. | HUMAN RIGHTS CAMPAIGN FUND | 1,020,915.42 | 97,848.79 | 9.58 |
| TELEFUND, INC. | INTERNATIONAL CAMPAIGN FOR TIBET | 12,795.00 | -65.00 | -0.51 |
| TELEFUND, INC. | LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | 48,791.34 | -34,397.75 | -70.50 |
| TELEFUND, INC. | MOVEON.ORG CIVIC ACTION | 6,455.00 | -8,004.90 | -124.01 |
| TELEFUND, INC. | NARAL PRO-CHOICE AMERICA | 292,231.25 | 172,747.53 | 59.11 |
| TELEFUND, INC. | NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE | 247,207.08 | 21,390.83 | 8.65 |
| TELEFUND, INC. | NATIONAL BREAST CANCER COALITION | 7,921.00 | -1,986.48 | -25.08 |
| TELEFUND, INC. | NATIONAL ORGANIZATION FOR WOMEN FOUNDATION, INC. | 270,375.79 | 91,405.08 | 33.81 |
| TELEFUND, INC. | NATURAL RESOURCES DEFENSE COUNCIL, INC. | 237,778.37 | -167,807.48 | -70.57 |

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|---|---|----------------|-------------------|---------------------|
| TELEFUND, INC. | OXFAM-AMERICA INC | 57,093.00 | -5,563.00 | -9.74 |
| TELEFUND, INC. | PEOPLE FOR THE AMERICAN WAY | 70,177.50 | 36,533.34 | 52.06 |
| TELEFUND, INC. | PLANNED PARENTHOOD ACTION FUND, INC. | 595,479.00 | 377,649.40 | 63.42 |
| TELEFUND, INC. | PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | 614,451.29 | 261,134.34 | 42.50 |
| TELEFUND, INC. | PLANNED PARENTHOOD LOS ANGELES | 21,954.95 | 6,365.25 | 28.99 |
| TELEFUND, INC. | PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. | 29,464.00 | -1,918.05 | -6.51 |
| TELEFUND, INC. | SIERRA CLUB | 677,175.04 | 457,325.12 | 67.53 |
| TELEFUND, INC. | SOUTHERN POVERTY LAW CENTER, INC. | 730,406.35 | 349,050.39 | 47.79 |
| TELEFUND, INC. | THE AOPA FOUNDATION, INC. | 76,642.00 | 30,812.42 | 40.20 |
| TELEFUND, INC. | THE FOUNDATION FOR AIDS RESEARCH | 59,392.00 | 9,385.89 | 15.80 |
| TELEFUND, INC. | WOMEN FOR WOMEN INTERNATIONAL | 105,057.98 | 73,356.18 | 69.82 |
| TERRAZAS DEVELOPMENT AND COMMUNICATIONS GROUP | EL CENTRO DEL PUEBLO | 3,700.00 | 49.09 | 1.33 |
| THE ALARUS AGENCY | ACCESS TO INDEPENDENCE OF SAN DIEGO, INC. | 125,268.00 | 15,839.00 | 12.64 |

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|------------------------------|---|----------------|-------------------|---------------------|
| THE ALARUS AGENCY | NATIONAL UNIVERSITY | 299,442.00 | 231,106.20 | 77.18 |
| THE ARCVIEW GROUP | MARIJUANA POLICY PROJECT FOUNDATION | 6,125.00 | 4,900.00 | 80.00 |
| THE ARCVIEW GROUP | THE MARIJUANA POLICY PROJECT | 8,123.00 | 6,498.40 | 80.00 |
| THE BONNER GROUP, INC. | PEOPLE FOR THE AMERICAN WAY | 423,294.00 | 370,011.00 | 87.41 |
| THE BONNER GROUP, INC. | PEOPLE FOR THE AMERICAN WAY FOUNDATION | 1,228,879.00 | 1,077,282.00 | 87.66 |
| THE GAVEL GROUP, INC. | AIDS ASSISTANCE PROGRAM | 235,308.00 | 150,641.00 | 64.02 |
| THE GAVEL GROUP, INC. | BOYS AND GIRLS CLUBS OF EAST COUNTY, INC. | 95,532.00 | 70,266.00 | 73.55 |
| THE GAVEL GROUP, INC. | BOYS AND GIRLS CLUBS OF LONG BEACH | 169,690.00 | 139,635.62 | 82.29 |
| THE GAVEL GROUP, INC. | BOYS' CLUB OF FALLBROOK | 66,656.00 | 49,641.00 | 74.47 |
| THE GAVEL GROUP, INC. | BOYS' CLUB OF FALLBROOK | 6,800.00 | 3,400.00 | 50.00 |
| THE GAVEL GROUP, INC. | CALIFORNIA HOSPITAL MEDICAL CENTER FOUNDATION | 102,719.00 | 77,861.00 | 75.80 |
| THE GAVEL GROUP, INC. | CURE DUCHENNE | 87,837.00 | 67,181.50 | 76.48 |
| THE GAVEL GROUP, INC. | CYPRESS COLLEGE FOUNDATION, INC. | 52,593.00 | 30,855.00 | 58.67 |

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|------------------------------|---|----------------|-------------------|---------------------|
| THE GAVEL GROUP, INC. | FIREFIGHTER CANCER SUPPORT NETWORK, INC. | 55,486.00 | 35,563.00 | 64.09 |
| THE GAVEL GROUP, INC. | FRIENDS OF OVERLAND SCHOOL | 179,923.00 | 148,328.00 | 82.44 |
| THE GAVEL GROUP, INC. | FRIENDSHIP SHELTER, INC. | 158,479.00 | 125,046.00 | 78.90 |
| THE GAVEL GROUP, INC. | GO SKATEBOARDING FOUNDATION | 9,084.00 | 1,754.00 | 19.31 |
| THE GAVEL GROUP, INC. | INDEPENDENCE CHRISTIAN SCHOOLS, INC. | 41,235.00 | 23,382.00 | 56.70 |
| THE GAVEL GROUP, INC. | LAS VEGAS PHILHARMONIC | 119,054.00 | 75,903.00 | 63.76 |
| THE GAVEL GROUP, INC. | MARTHA'S VILLAGE AND KITCHEN, INC. | 99,996.00 | 77,856.00 | 77.86 |
| THE GAVEL GROUP, INC. | MEALS-ON-WHEELS OF THE MONTEREY PENINSULA, INC. | 117,275.63 | 89,327.13 | 76.17 |
| THE GAVEL GROUP, INC. | MOUNTAIN COMMUNITIES BOYS AND GIRLS CLUB INC. | 34,094.00 | 19,827.00 | 58.15 |
| THE GAVEL GROUP, INC. | NATIONAL MULTIPLE SCLEROSIS SOCIETY PACIFIC SOUTH COAST CHAPTER | 358,422.00 | 283,203.00 | 79.01 |
| THE GAVEL GROUP, INC. | ORANGEWOOD CHILDREN'S FOUNDATION | 554,327.60 | 460,198.00 | 83.02 |
| THE GAVEL GROUP, INC. | PALM SPRINGS CHARITIES FOUNDATION | 161,213.00 | 108,917.00 | 67.56 |
| THE GAVEL GROUP, INC. | REDLANDS SYMPHONY ASSOCIATION | 103,218.00 | 84,701.00 | 82.06 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|---|----------------|-------------------|---------------------|
| THE GAVEL GROUP, INC. | SIMA ENVIRONMENTAL FUND | 400,736.01 | 224,558.08 | 56.04 |
| THE GAVEL GROUP, INC. | ST. JOSEPH CENTER | 225,963.00 | 189,167.00 | 83.72 |
| THE GAVEL GROUP, INC. | TEMPLE BETH OHR OF LA MIRADA | 18,382.00 | 5,289.00 | 28.77 |
| THE GAVEL GROUP, INC. | THE BOYS & GIRLS CLUB OF FULLERTON | 108,311.62 | 75,489.12 | 69.70 |
| THE GAVEL GROUP, INC. | THE CHILDREN'S HOSPITAL CENTRAL CALIFORNIA FOUNDATION | 222,667.00 | 191,795.50 | 86.14 |
| THE GAVEL GROUP, INC. | THE GOOD SHEPHERD SHELTER OF LOS ANGELES | 59,319.00 | 38,490.00 | 64.89 |
| THE GAVEL GROUP, INC. | THE PATRONS OF THE PRADO | 85,825.00 | 41,938.98 | 48.87 |
| THE GAVEL GROUP, INC. | THE PETCO FOUNDATION | 17,118.00 | 14,618.00 | 85.40 |
| THE GAVEL GROUP, INC. | THE RANCHO CUCAMONGA COMMUNITY & ARTS FOUNDATION | 34,191.00 | 6,611.00 | 19.34 |
| THE GAVEL GROUP, INC. | THE TONY HAWK FOUNDATION | 388,501.00 | 298,583.65 | 76.86 |
| THE GAVEL GROUP, INC. | UNION RESCUE MISSION | 120,144.00 | 83,830.00 | 69.77 |
| THE GAVEL GROUP, INC. | UNIVERSITY SYNAGOGUE | 56,590.00 | 36,860.50 | 65.14 |
| THE GAVEL GROUP, INC. | WALK WITH SALLY | 198,015.00 | 169,500.00 | 85.60 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|---|----------------|-------------------|---------------------|
| THE GAVEL GROUP, INC. | WISEPLACE | 3,696.00 | 1,848.00 | 50.00 |
| THE GAVEL GROUP, INC. | YWCA OF SAN GABRIEL VALLEY | 20,675.00 | 5,383.00 | 26.04 |
| THE HERITAGE COMPANY, INC. | CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC. | 287,005.62 | 92,731.71 | 32.31 |
| THE HERITAGE COMPANY, INC. | DEPARTMENT OF CALIFORNIA, VETERANS OF FOREIGN WARS OF THE UNITED STATES | 171,895.50 | 35,686.10 | 20.76 |
| THE HERITAGE COMPANY, INC. | ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES | 746.00 | 213.31 | 28.59 |
| THE HERITAGE COMPANY, INC. | ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES | 14,934.00 | 4,303.24 | 28.82 |
| THE HERITAGE COMPANY, INC. | MAP INTERNATIONAL | 474.00 | 34.15 | 7.20 |
| THE HERITAGE COMPANY, INC. | MOTHERS AGAINST DRUNK DRIVING | 74,813.90 | 26,581.43 | 35.53 |
| THE HERITAGE COMPANY, INC. | MOTHERS AGAINST DRUNK DRIVING | 95,379.18 | 34,813.40 | 36.50 |
| THE HERITAGE COMPANY, INC. | MOTHERS AGAINST DRUNK DRIVING | 8,589.00 | 2,993.50 | 34.85 |
| THE HERITAGE COMPANY, INC. | MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. | 90,043.00 | 32,006.20 | 35.55 |
| THE HERITAGE COMPANY, INC. | MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. | 99,290.63 | 34,660.58 | 34.91 |
| THE HERITAGE COMPANY, INC. | NATIONAL PARKS CONSERVATION ASSOCIATION | 1,025.00 | 1,025.00 | 100.00 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--------------------------------|--|----------------|-------------------|---------------------|
| THE HERITAGE COMPANY, INC. | SADD INC | 6,142.00 | 2,101.55 | 34.22 |
| THE HERITAGE COMPANY, INC. | SPECIAL OLYMPICS NORTHERN CALIFORNIA, INC. | 663,289.38 | 298,480.23 | 45.00 |
| THE HERITAGE COMPANY, INC. | SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC. | 477,934.88 | 254,017.65 | 53.15 |
| THE HERITAGE COMPANY, INC. | THE AMERICAN LEGION | 8,526.00 | 1,705.20 | 20.00 |
| THE HERITAGE COMPANY, INC. | THE NATIONAL CHILDREN'S CANCER SOCIETY, INC. | 156,214.97 | 66,223.33 | 42.39 |
| THEATER DIRECT INC. | PERFORMING ARTS CENTER OF LOS ANGELES COUNTY | 45,429.00 | 25,143.80 | 55.35 |
| TIMOTHY ALLEN STRAUSS | WETIP, INC. | 21,562.50 | 4,312.50 | 20.00 |
| UNITED ATHLETES OF AMERICA INC | WESTLAKE HIGH SCHOOL SOFTBALL BOOSTERS | 420.00 | 388.50 | 92.50 |
| UNITED FUND RAISING GROUP, LLC | LOS MEDANOS COLLEGE FOUNDATION | 2,975.00 | 2,302.40 | 77.39 |
| UNITED SUPPORT GROUP LLC | BAKERSFIELD POLICE OFFICERS ASSOCIATION | 164,069.00 | 29,891.73 | 18.22 |
| UNITED SUPPORT GROUP LLC | CALIFORNIA RESERVE PEACE OFFICERS ASSOCIATION | 80,172.00 | 12,025.80 | 15.00 |
| UNITED SUPPORT GROUP LLC | KERN COUNTY FIRE FIGHTERS UNION I. A. F. F. NO. 1301 | 131,010.00 | 28,826.95 | 22.00 |
| UNITED SUPPORT GROUP LLC | KERN COUNTY SHERIFF'S RESERVE | 178,630.00 | 50,016.40 | 28.00 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| UNITED SUPPORT GROUP LLC | KERN LAW ENFORCEMENT ASSOCIATION | 55,808.00 | 16,742.40 | 30.00 |
| UNITED SUPPORT GROUP LLC | LA SHERIFF RESERVE ASSOCIATION | 22,243.00 | 4,893.46 | 22.00 |
| UNITED SUPPORT, LLC | ASSOCIATION FOR FIREFIGHTERS AND PARAMEDICS, INC. | 187,224.18 | 22,059.29 | 11.78 |
| XENTEL, INC. | AMVETS (AMERICAN VETERANS) CORPORATION | 9,617,146.10 | 1,250,244.69 | 13.00 |
| XENTEL, INC. | CALIFORNIA POLICE ACTIVITIES LEAGUE | 464,219.56 | 104,449.40 | 22.50 |
| XENTEL, INC. | CALIFORNIA STATE FIREFIGHTERS' ASSOCIATION | 400,506.14 | 72,091.11 | 18.00 |
| XENTEL, INC. | CALIFORNIA VETERANS ASSISTANCE FOUNDATION, INC. | 154,173.55 | 34,999.92 | 22.70 |
| XENTEL, INC. | COMMITTEE FOR MISSING CHILDREN, INC | 1,006,228.10 | 120,747.37 | 12.00 |
| XENTEL, INC. | MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, | 2,425,954.90 | 600,000.00 | 24.73 |
| YOUR VOICE MEDIA, INC. | AMNESTY INTERNATIONAL OF THE U.S.A., INC. | 313,942.00 | 170,568.00 | 54.33 |
| YOUR VOICE MEDIA, INC. | CALIFORNIA STATE PARKS FOUNDATION | 106,664.00 | 31,186.00 | 29.24 |
| YOUR VOICE MEDIA, INC. | NARAL PRO-CHOICE AMERICA | 278,803.00 | 142,452.00 | 51.09 |
| YOUR VOICE MEDIA, INC. | NATIONAL WILDLIFE FEDERATION | 7,741.00 | 3,110.00 | 40.18 |

Commercial Fundraisers Report

Charity/Charitable Purpose with Commercial Fundraisers - 2012

Listing in Alphabetical Order by Commercial Fundraiser

| <u>Commercial Fundraiser</u> | <u>Charity/Charitable Purpose</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------|--|----------------|-------------------|---------------------|
| YOUR VOICE MEDIA, INC. | PEOPLE FOR THE AMERICAN WAY | 331,488.00 | 188,881.00 | 56.98 |
| YOUR VOICE MEDIA, INC. | THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | 5,842.00 | 1,415.00 | 24.22 |
| YOUR VOICE MEDIA, INC. | THE WILDERNESS SOCIETY | 127,890.00 | 45,873.00 | 35.87 |
| ZAGAR AND ASSOCIATES | V.E.T.S. | 86,087.00 | 7,989.55 | 9.28 |

Total Revenue - 294,278,385.08 Total Charity - 108,624,208.44 Average Percent to Charity - 36.91

TABLE 3

This table lists each charitable organization that contracted with a commercial fundraiser to conduct one or more solicitation campaigns on its behalf and ranks them by percentage of revenue the charity received from each campaign.

Note: Negative amounts in the “To Charity” column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--------------------------------|----------------|-------------------|---------------------|
| THE JERUSALEM FOUNDATION, INC. | PHILANTHROPIC ASSOCIATES, INC. | 517,660.00 | 517,660.00 | 100.00 |
| LAS TRAMPAS SCHOOL, INC. | REUSEIT, LLC | 39,578.00 | 39,578.00 | 100.00 |
| FRIENDS OF OAKLAND PARKS AND RECREATION | DANIEL SWAFFORD | 1,000.00 | 1,000.00 | 100.00 |
| THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC. | DONOR CARE CENTER, INC. | 3,544.00 | 3,544.00 | 100.00 |
| BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. | REUSEIT, LLC | 7,291.00 | 7,291.00 | 100.00 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | DCM, INC. | 250.00 | 250.00 | 100.00 |
| NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE | SD&A TELESERVICES, INC. | 225.00 | 225.00 | 100.00 |
| NATIONAL PARKS CONSERVATION ASSOCIATION | THE HERITAGE COMPANY, INC. | 1,025.00 | 1,025.00 | 100.00 |
| FLORIDA STATE UNIVERSITY FOUNDATION, INC. | RUFFALOCODY, LLC | 19,812.18 | 19,812.18 | 100.00 |
| UNION LITTLE LEAGUE, INC. | DEALS FOR GOOD | 97.95 | 97.95 | 100.00 |
| TIME IN DESTINY CHRISTIAN CENTER | TRI VALLEY RECYCLING INC | 23,658.05 | 23,658.05 | 100.00 |
| JEWISH NATIONAL FUND (KEREN KAYEMETH LEISRAEL), INC. | SIEGEL MARKETING GROUP, INC. | 616.00 | 616.00 | 100.00 |
| FEED THE CHILDREN, INC. | 2LISTEN, LLC | 91,733.65 | 91,733.65 | 100.00 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| THE UNIVERSITY OF MISSISSIPPI FOUNDATION | RUFFALOCODY, LLC | 10,061.00 | 10,061.00 | 100.00 |
| BUILD-A-BEAR WORKSHOP FOUNDATION, INC. | BUILD-A-BEAR WORKSHOP, INC. | 1,685,675.43 | 1,685,675.43 | 100.00 |
| BUILD-A-BEAR WORKSHOP BEAR HUGS FOUNDATION | BUILD-A-BEAR WORKSHOP, INC. | 481,696.92 | 481,696.92 | 100.00 |
| FIRST BOOK | BUILD-A-BEAR WORKSHOP, INC. | 51,073.49 | 51,073.49 | 100.00 |
| SHOES THAT FIT | NEW BALANCE ATHLETIC SHOE, INC. | 162,200.00 | 162,200.00 | 100.00 |
| CITY OF HOPE | SUTTER HOME WINERY, INC. D/B/A TRINCHERO FAMILY ESTATES | 30,468.00 | 30,468.00 | 100.00 |
| ANNE FONTAINE FOUNDATION INC. | ANNE FONTAINE USA INC | 79,235.00 | 79,235.00 | 100.00 |
| OPEN DOORS WITH BROTHER ANDREW, INC. | CHURCH CHAIRS 4 MISSIONS | 208.00 | 208.00 | 100.00 |
| WORLD VISION, INC. | CHURCH CHAIRS 4 MISSIONS | 617.00 | 617.00 | 100.00 |
| OPERATION MOBILIZATION USA, INC. | CHURCH CHAIRS 4 MISSIONS | 203.00 | 203.00 | 100.00 |
| THE MEDICAL COLLEGE OF WISCONSIN INC | HARRIS CONNECT, LLC | 26,360.00 | 26,325.24 | 99.87 |
| THE LEUKEMIA & LYMPHOMA SOCIETY INC | INFOCISION, INC. | 7,017,973.63 | 6,994,552.57 | 99.67 |
| CATHOLIC FOREIGN MISSION SOCIETY OF AMERICA, INC. | HARRIS CONNECT, LLC | 51,235.00 | 50,847.76 | 99.24 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|------------------------------|----------------|-------------------|---------------------|
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | ANN TAYLOR RETAIL, INC. | 4,099,382.82 | 4,034,951.94 | 98.43 |
| CHILDFUND INTERNATIONAL, USA | INFOCISION, INC. | 418,995.92 | 405,236.38 | 96.72 |
| JACKSON ELEMENTARY PTA | DEALS FOR GOOD | 5.00 | 4.83 | 96.60 |
| SIMONDS MUSIC AND TECHNOLOGY FOUNDATION | DEALS FOR GOOD | 134.00 | 129.32 | 96.51 |
| IDELLA LIETZ HOME AND SCHOOL CLUB, SAN JOSE,CALIFORNIA | DEALS FOR GOOD | 49.50 | 47.77 | 96.51 |
| YMCA OF SILICON VALLEY | DEALS FOR GOOD | 91.25 | 88.06 | 96.50 |
| WILLIAMS WINS, INC. | DEALS FOR GOOD | 531.00 | 512.42 | 96.50 |
| HABITAT FOR HUMANITY EAST BAY/SILICON VALLEY, INC. | DEALS FOR GOOD | 390.00 | 376.35 | 96.50 |
| YMCA OF SILICON VALLEY | DEALS FOR GOOD | 36.00 | 34.74 | 96.50 |
| HOMESTEAD HIGH PTSA | DEALS FOR GOOD | 152.00 | 146.68 | 96.50 |
| JOHN F. KENNEDY MIDDLE PTA | DEALS FOR GOOD | 72.00 | 69.48 | 96.50 |
| BRET HARTE EDUCATIONAL ASSOCIATION | DEALS FOR GOOD | 240.00 | 231.60 | 96.50 |
| GRAND VIEW PTA | DEALS FOR GOOD | 280.00 | 270.20 | 96.50 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|------------------------------|----------------|-------------------|---------------------|
| DAVES AVENUE HOME AND SCHOOL CLUB | DEALS FOR GOOD | 282.75 | 272.85 | 96.50 |
| CASTILLERO MIDDLE PTA | DEALS FOR GOOD | 68.75 | 66.34 | 96.49 |
| THE HUMANE SOCIETY OF THE UNITED STATES | FINE LINE COMMUNICATIONS LTD | 17,849.46 | 17,062.21 | 95.59 |
| WEST VALLEY COMMUNITY SERVICES OF SANTA CLARA COUNTY, INC. | DEALS FOR GOOD | 55.25 | 52.32 | 94.70 |
| PLANNED PARENTHOOD ACTION FUND, INC. | DONOR SERVICES GROUP, LLC | 17,670.00 | 16,424.00 | 92.95 |
| TRUSTEES OF BOSTON UNIVERSITY | HARRIS CONNECT, LLC | 14,222.00 | 13,192.00 | 92.76 |
| RONALD MCDONALD HOUSE CHARITIES, INC. | COINSTAR, INC. | 5,350.58 | 4,949.52 | 92.50 |
| NATIONAL AUDUBON SOCIETY | COINSTAR, INC. | 405.74 | 375.31 | 92.50 |
| MARCH OF DIMES FOUNDATION | COINSTAR, INC. | 4,467.35 | 4,132.30 | 92.50 |
| CHILDREN'S MIRACLE NETWORK | COINSTAR, INC. | 11,983.24 | 11,084.50 | 92.50 |
| AMERICAN NATIONAL RED CROSS | COINSTAR, INC. | 34,110.57 | 31,552.28 | 92.50 |
| JUMPSTART FOR YOUNG CHILDREN, INC. | COINSTAR, INC. | 6,291.87 | 5,819.98 | 92.50 |
| THE LEUKEMIA & LYMPHOMA SOCIETY INC | COINSTAR, INC. | 2,098,360.27 | 1,940,983.25 | 92.50 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--------------------------------------|----------------|-------------------|---------------------|
| WESTLAKE HIGH SCHOOL SOFTBALL BOOSTERS | UNITED ATHLETES OF AMERICA INC | 420.00 | 388.50 | 92.50 |
| UNITED STATES FUND FOR UNICEF | COINSTAR, INC. | 131,038.89 | 121,210.97 | 92.50 |
| CHANGE MAKING CHANGE FUND | COINSTAR, INC. | 3,973.73 | 3,675.70 | 92.50 |
| WORLD WILDLIFE FUND, INC. | COINSTAR, INC. | 10,970.21 | 10,147.44 | 92.50 |
| THE HUMANE SOCIETY OF THE UNITED STATES | COINSTAR, INC. | 4,698.47 | 4,346.08 | 92.50 |
| ARIZONA MEMORIAL MUSEUM ASSOCIATION | COINSTAR, INC. | 1,739.15 | 1,608.71 | 92.50 |
| AUTISM SPEAKS INC. | COINSTAR, INC. | 11.82 | 10.93 | 92.47 |
| WILLOW GLEN HIGH SCHOOL PARENT CLUB | DEALS FOR GOOD | 180.00 | 163.70 | 90.94 |
| AMERICAN CIVIL LIBERTIES UNION INC | SD&A TELESERVICES, INC. | 376,410.50 | 342,272.80 | 90.93 |
| HOWARD UNIVERSITY COLLEGE OF MEDICINE | HARRIS CONNECT, LLC | 5,495.00 | 4,983.28 | 90.69 |
| FEEDING AMERICA | COINSTAR, INC. | 14,736.06 | 13,360.86 | 90.67 |
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | ANN TAYLOR RETAIL, INC. | 817,668.33 | 736,720.00 | 90.10 |
| SHARE OUR STRENGTH | DENNY'S INC. DBA DENNY'S RESTAURANTS | 473,137.62 | 425,425.61 | 89.92 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| PACIFIC LEGAL FOUNDATION | BOB L. VICE DBA BLV AGRIBUSINESS CONSULTANTS | 1,301,975.00 | 1,166,087.00 | 89.56 |
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | INFOCISION, INC. | 543,768.83 | 486,526.99 | 89.47 |
| PEOPLE FOR THE AMERICAN WAY FOUNDATION | THE BONNER GROUP, INC. | 1,228,879.00 | 1,077,282.00 | 87.66 |
| PEOPLE FOR THE AMERICAN WAY | THE BONNER GROUP, INC. | 423,294.00 | 370,011.00 | 87.41 |
| IN-N-OUT BURGERS FOUNDATION | AUCTION VAULT, INC. | 145,475.00 | 127,150.80 | 87.40 |
| THE NATURE CONSERVANCY | FINE LINE COMMUNICATIONS LTD | 700.00 | 610.83 | 87.26 |
| GREENPEACE FUND, INC. | ARIA COMMUNICATIONS CORPORATION | 27,115.00 | 23,545.90 | 86.84 |
| THE CHILDREN'S HOSPITAL CENTRAL CALIFORNIA FOUNDATION | THE GAVEL GROUP, INC. | 222,667.00 | 191,795.50 | 86.14 |
| CHRISTIAN APPALACHIAN PROJECT INC | PUBLIC INTEREST COMMUNICATIONS, INC. | 2,851,281.47 | 2,454,856.89 | 86.10 |
| WALK WITH SALLY | THE GAVEL GROUP, INC. | 198,015.00 | 169,500.00 | 85.60 |
| THE PETCO FOUNDATION | THE GAVEL GROUP, INC. | 17,118.00 | 14,618.00 | 85.40 |
| THE PRINCIPIA CORPORATION | HARRIS CONNECT, LLC | 26,098.00 | 22,231.30 | 85.18 |
| MILAGRO FOUNDATION | JULIEN ENTERTAINMENT.COM, INC | 120,000.00 | 102,000.00 | 85.00 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|----------------------------------|----------------|-------------------|---------------------|
| LEAGUE OF WOMEN VOTERS EDUCATION FUND | PDR II, INC. | 35,407.00 | 29,865.00 | 84.35 |
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | MDS COMMUNICATIONS CORPORATION | 951,310.00 | 801,222.00 | 84.22 |
| AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS | DONOR SERVICES GROUP, LLC | 4,100,075.29 | 3,444,037.29 | 84.00 |
| ZOOLOGICAL SOCIETY OF SAN DIEGO | DONOR SERVICES GROUP, LLC | 199,361.00 | 167,458.35 | 84.00 |
| JEWISH COMMUNITY FOUNDATION OF SAN DIEGO | SIEGEL MARKETING GROUP, INC. | 26,418.00 | 22,170.20 | 83.92 |
| MEDIC ALERT FOUNDATION UNITED STATES, INC. | RUFFALOCODY, LLC | 409,973.10 | 343,765.10 | 83.85 |
| ST. JOSEPH CENTER | THE GAVEL GROUP, INC. | 225,963.00 | 189,167.00 | 83.72 |
| SAVE THE CHILDREN FEDERATION, INCORPORATED | DONOR CARE CENTER, INC. | 4,231.53 | 3,529.09 | 83.40 |
| THE NATURE CONSERVANCY | RESOURCE & EVENT MANAGEMENT LTD. | 2,720,300.00 | 2,263,212.00 | 83.20 |
| AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS | TELEFUND, INC. | 4,792,418.35 | 3,981,987.29 | 83.09 |
| JEWISH COMMUNITY FEDERATION OF THE GREATER EAST BAY | SIEGEL MARKETING GROUP, INC. | 15,130.00 | 12,561.36 | 83.02 |
| ORANGEWOOD CHILDREN'S FOUNDATION | THE GAVEL GROUP, INC. | 554,327.60 | 460,198.00 | 83.02 |
| THE NEW COMMUNITY JEWISH HIGH SCHOOL | AUCTION VAULT, INC. | 127,325.00 | 105,663.83 | 82.99 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--------------------------------------|----------------|-------------------|---------------------|
| AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. | DONOR SERVICES GROUP, LLC | 225,354.00 | 186,942.00 | 82.95 |
| AMERICARES FOUNDATION, INC. | DONOR SERVICES GROUP, LLC | 1,509,038.00 | 1,249,943.65 | 82.83 |
| MARCH OF DIMES FOUNDATION | BLUE ROOM EVENTS, INC. | 1,081,007.00 | 893,929.00 | 82.69 |
| CALIFORNIA ALUMNI ASSOCIATION | DIRECTLINE TECHNOLOGIES, INC. | 446,575.00 | 368,175.00 | 82.44 |
| FRIENDS OF OVERLAND SCHOOL | THE GAVEL GROUP, INC. | 179,923.00 | 148,328.00 | 82.44 |
| ORGANIC CONSUMERS ASSOCIATION | HUDSON BAY COMPANY OF ILLINOIS, INC. | 300,088.36 | 247,192.51 | 82.37 |
| BOYS AND GIRLS CLUBS OF LONG BEACH | THE GAVEL GROUP, INC. | 169,690.00 | 139,635.62 | 82.29 |
| REDLANDS SYMPHONY ASSOCIATION | THE GAVEL GROUP, INC. | 103,218.00 | 84,701.00 | 82.06 |
| HOMESTEAD HIGH PTSA | DEALS FOR GOOD | 258.75 | 212.19 | 82.01 |
| JEWISH COMMUNITY FEDERATION OF SAN FRANCISCO, THE PENINSULA, MARIN AND SONOMA COUNTIES | SIEGEL MARKETING GROUP, INC. | 91,498.00 | 74,818.20 | 81.77 |
| CSULB 49ER FOUNDATION | AUCTION VAULT, INC. | 96,405.00 | 78,166.23 | 81.08 |
| AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS | DONOR SERVICES GROUP, LLC | 887,853.00 | 716,699.85 | 80.72 |
| GOVERNMENT ACCOUNTABILITY PROJECT, INC. | HUDSON BAY COMPANY OF ILLINOIS, INC. | 70,934.50 | 57,258.67 | 80.72 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--------------------------------------|----------------|-------------------|---------------------|
| BREAST CANCER RESEARCH FOUNDATION (NEW YORK) | ANN TAYLOR RETAIL, INC. | 376,039.66 | 303,189.88 | 80.63 |
| 9TO5, WORKING WOMEN EDUCATION FUND | HUDSON BAY COMPANY OF ILLINOIS, INC. | 19,875.00 | 16,014.63 | 80.58 |
| THE UNITARIAN UNIVERSALIST SERVICE COMMITTEE, INC. | PUBLIC INTEREST COMMUNICATIONS, INC. | 335,424.25 | 270,091.60 | 80.52 |
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | MDS COMMUNICATIONS CORPORATION | 90,362.00 | 72,635.00 | 80.38 |
| WORLD WILDLIFE FUND, INC. | HARRIS DIRECT | 30,854.00 | 24,761.18 | 80.25 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | ARIA COMMUNICATIONS CORPORATION | 147,050.85 | 117,982.95 | 80.23 |
| CEDARS-SINAI MEDICAL CENTER | CHARITY BUZZ, INC | 140,067.00 | 112,134.00 | 80.06 |
| MARIJUANA POLICY PROJECT FOUNDATION | THE ARCVIEW GROUP | 6,125.00 | 4,900.00 | 80.00 |
| THE MARIJUANA POLICY PROJECT | THE ARCVIEW GROUP | 8,123.00 | 6,498.40 | 80.00 |
| REDWOOD GOSPEL MISSIONS | GATEWAY COMMUNICATIONS INC | 96,884.00 | 77,496.00 | 79.99 |
| AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS | DONOR SERVICES GROUP, LLC | 818,085.00 | 648,594.00 | 79.28 |
| NATIONAL PEACE ACADEMY, INC. | HUDSON BAY COMPANY OF ILLINOIS, INC. | 4,852.00 | 3,843.21 | 79.21 |
| NATIONAL MULTIPLE SCLEROSIS SOCIETY PACIFIC SOUTH COAST CHAPTER | THE GAVEL GROUP, INC. | 358,422.00 | 283,203.00 | 79.01 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|-------------------------------------|-----------------------|--------------------------|----------------------------|
| FRIENDSHIP SHELTER, INC. | THE GAVEL GROUP, INC. | 158,479.00 | 125,046.00 | 78.90 |
| CALIFORNIA ALUMNI ASSOCIATION | DIRECTLINE TECHNOLOGIES, INC. | 426,202.50 | 335,782.50 | 78.78 |
| CALIFORNIA AGGIE ALUMNI ASSOCIATION | DIRECTLINE TECHNOLOGIES, INC. | 426,202.50 | 335,782.50 | 78.78 |
| THE KCRW FOUNDATION, INC. | PUBLIC RADIO PARTNERS, INC. | 5,970,586.87 | 4,698,710.14 | 78.70 |
| USAFA ENDOWMENT, INC. | RUFFALOCODY, LLC | 469,863.95 | 368,101.07 | 78.34 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | COMNET MARKETING GROUP, INC. | 145,302.00 | 113,764.89 | 78.30 |
| JEWISH FEDERATION-COUNCIL OF GREATER LOS ANGELES | SIEGEL MARKETING GROUP, INC. | 296,789.00 | 232,319.32 | 78.28 |
| FOUNDATION FOR NATIONAL PROGRESS | DONOR SERVICES GROUP, LLC | 37,401.00 | 29,267.00 | 78.25 |
| ORANGE COUNTY RESCUE MISSION, INC. | GATEWAY COMMUNICATIONS INC | 181,072.00 | 141,185.00 | 77.97 |
| MARTHA'S VILLAGE AND KITCHEN, INC. | THE GAVEL GROUP, INC. | 99,996.00 | 77,856.00 | 77.86 |
| LOS MEDANOS COLLEGE FOUNDATION | UNITED FUND RAISING GROUP, LLC | 2,975.00 | 2,302.40 | 77.39 |
| NATIONAL UNIVERSITY | THE ALARUS AGENCY | 299,442.00 | 231,106.20 | 77.18 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--------------------------------------|----------------|-------------------|---------------------|
| THE TONY HAWK FOUNDATION | THE GAVEL GROUP, INC. | 388,501.00 | 298,583.65 | 76.86 |
| CITY OF HOPE | DONOR SERVICES GROUP, LLC | 399,473.00 | 306,903.00 | 76.83 |
| CURE DUCHENNE | THE GAVEL GROUP, INC. | 87,837.00 | 67,181.50 | 76.48 |
| MEALS-ON-WHEELS OF THE MONTEREY PENINSULA, INC. | THE GAVEL GROUP, INC. | 117,275.63 | 89,327.13 | 76.17 |
| CALIFORNIA HOSPITAL MEDICAL CENTER FOUNDATION | THE GAVEL GROUP, INC. | 102,719.00 | 77,861.00 | 75.80 |
| SHEPHERD'S GATE | GATEWAY COMMUNICATIONS INC | 50,773.00 | 38,461.00 | 75.75 |
| THE MEDICAL COLLEGE OF WISCONSIN INC | HARRIS CONNECT, LLC | 140,246.00 | 105,557.85 | 75.27 |
| EQUAL JUSTICE USA, INC. | HUDSON BAY COMPANY OF ILLINOIS, INC. | 3,100.00 | 2,329.16 | 75.13 |
| ORGANIC CONSUMERS FUND | HUDSON BAY COMPANY OF ILLINOIS, INC. | 210,314.71 | 157,920.00 | 75.09 |
| LEAGUE OF WOMEN VOTERS EDUCATION FUND | PDR II, INC. | 18,408.00 | 13,818.00 | 75.07 |
| LAMBDA LEGAL DEFENSE & EDUCATION FUND, INC. | BLUE ROOM EVENTS, INC. | 327,914.27 | 244,421.66 | 74.54 |
| BOYS' CLUB OF FALLBROOK | THE GAVEL GROUP, INC. | 66,656.00 | 49,641.00 | 74.47 |
| BREAST CANCER RESEARCH FOUNDATION (NEW YORK) | ANN TAYLOR RETAIL, INC. | 4,883,591.70 | 3,630,669.12 | 74.34 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---------------------------------|----------------|-------------------|---------------------|
| THE PHILHARMONIC-SYMPHONY SOCIETY OF NEW YORK, INC. | DCM, INC. | 2,140,371.00 | 1,574,853.91 | 73.58 |
| BOYS AND GIRLS CLUBS OF EAST COUNTY, INC. | THE GAVEL GROUP, INC. | 95,532.00 | 70,266.00 | 73.55 |
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | DONOR CARE CENTER, INC. | 180,294.47 | 132,324.37 | 73.39 |
| SAN FRANCISCO OPERA ASSOCIATION | DCM, INC. | 1,319,580.00 | 968,293.93 | 73.38 |
| NEW YORK SHAKESPEARE FESTIVAL | SD&A TELESERVICES, INC. | 406,030.00 | 297,383.00 | 73.24 |
| MISSION SOLANO RESCUE MISSION INC. | GATEWAY COMMUNICATIONS INC | 40,860.00 | 29,924.00 | 73.24 |
| WAKE FOREST UNIVERSITY | HARRIS CONNECT, LLC | 663,816.76 | 481,723.41 | 72.57 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | TELEFUND, INC. | 617,996.31 | 447,179.96 | 72.36 |
| THE BERKELEY REPERTORY THEATRE | BAY AREA ARTS MARKETING, INC. | 199,465.00 | 144,185.59 | 72.29 |
| JOYFUL HEART FOUNDATION | INNOVATIVE PHILANTHROPY, LLC | 436,484.00 | 314,965.00 | 72.16 |
| AMERICAN CIVIL LIBERTIES UNION INC | ARIA COMMUNICATIONS CORPORATION | 205,336.46 | 147,739.14 | 71.95 |
| GREENPEACE, INC. | DONOR SERVICES GROUP, LLC | 651,767.00 | 468,507.81 | 71.88 |
| THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION | GIVERIGHT, INC. | 6,051,098.00 | 4,338,848.32 | 71.70 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--------------------------------------|----------------|-------------------|---------------------|
| UNIVERSITY OF THE PACIFIC | HARRIS CONNECT, LLC | 126,836.34 | 90,712.58 | 71.52 |
| OREGON SHAKESPEARE FESTIVAL ASSOCIATION | DCM, INC. | 443,880.60 | 316,617.17 | 71.33 |
| FOOD & WATER WATCH | HUDSON BAY COMPANY OF ILLINOIS, INC. | 36,294.00 | 25,707.23 | 70.83 |
| THE CARNEGIE HALL SOCIETY, INC. | SD&A TELESERVICES, INC. | 822,659.56 | 582,170.47 | 70.77 |
| SOUTHERN CALIFORNIA PUBLIC RADIO | ARIA COMMUNICATIONS CORPORATION | 203,972.00 | 143,703.45 | 70.45 |
| WOMEN FOR WOMEN INTERNATIONAL | TELEFUND, INC. | 105,057.98 | 73,356.18 | 69.82 |
| UNION RESCUE MISSION | THE GAVEL GROUP, INC. | 120,144.00 | 83,830.00 | 69.77 |
| THE BOYS & GIRLS CLUB OF FULLERTON | THE GAVEL GROUP, INC. | 108,311.62 | 75,489.12 | 69.70 |
| NARAL PRO-CHOICE AMERICA | PDR II, INC. | 47,147.00 | 32,827.00 | 69.63 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | SD&A TELESERVICES, INC. | 204,384.00 | 141,665.00 | 69.31 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | COMNET MARKETING GROUP, INC. | 63,304.22 | 43,741.02 | 69.10 |
| PEOPLE FOR PARKS | GARMANWHITE UNLIMITED, LTD. | 26,720.00 | 18,460.00 | 69.09 |
| SAN FRANCISCO MUSEUM OF MODERN ART | COMNET MARKETING GROUP, INC. | 145,505.00 | 99,814.85 | 68.60 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--------------------------------------|----------------|-------------------|---------------------|
| PARENTS, FAMILIES AND FRIENDS OF LESBIANS AND GAYS, INC. | PUBLIC INTEREST COMMUNICATIONS, INC. | 89,838.00 | 61,357.62 | 68.30 |
| HSA COUNCIL | CAPITAL CAMPAIGNS, INC. | 572,205.00 | 389,044.00 | 67.99 |
| KAPPA KAPPA GAMMA FOUNDATION | ARIA COMMUNICATIONS CORPORATION | 48,279.00 | 32,660.07 | 67.65 |
| PALM SPRINGS CHARITIES FOUNDATION | THE GAVEL GROUP, INC. | 161,213.00 | 108,917.00 | 67.56 |
| SIERRA CLUB | TELEFUND, INC. | 677,175.04 | 457,325.12 | 67.53 |
| UCLA ALUMNI ASSOCIATION | DIRECTLINE TECHNOLOGIES, INC. | 439,085.00 | 294,208.00 | 67.00 |
| THE GOOD NEWS RESCUE MISSION | GATEWAY COMMUNICATIONS INC | 45,910.00 | 30,723.00 | 66.92 |
| ZOOLOGICAL SOCIETY OF SAN DIEGO | DONOR SERVICES GROUP, LLC | 144,842.00 | 96,844.41 | 66.86 |
| HABITAT FOR HUMANITY INTERNATIONAL, INC. | DONOR SERVICES GROUP, LLC | 2,668,427.26 | 1,770,866.25 | 66.36 |
| WORLD WILDLIFE FUND, INC. | PUBLIC INTEREST COMMUNICATIONS, INC. | 147,095.00 | 97,102.05 | 66.01 |
| HABITAT FOR HUMANITY OF SAN FERNANDO/SANTA CLARITA VALLEYS, INC. | AUCTION VAULT, INC. | 98,830.00 | 65,146.89 | 65.92 |
| FRESNO RESCUE MISSION FOUNDATION | GATEWAY COMMUNICATIONS INC | 43,725.00 | 28,804.00 | 65.88 |
| GREATER LOS ANGELES ZOO ASSOCIATION | DONOR SERVICES GROUP, LLC | 257,937.00 | 169,618.00 | 65.76 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| SAN FRANCISCO CHILD ABUSE PREVENTION CENTER | NICHELLE LYONS | 171,472.00 | 112,445.53 | 65.58 |
| THE BIBLE LEAGUE | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 332,981.03 | 217,834.33 | 65.42 |
| WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION | COMNET MARKETING GROUP, INC. | 22,499.50 | 14,698.09 | 65.33 |
| UNIVERSITY SYNAGOGUE | THE GAVEL GROUP, INC. | 56,590.00 | 36,860.50 | 65.14 |
| THE GOOD SHEPHERD SHELTER OF LOS ANGELES | THE GAVEL GROUP, INC. | 59,319.00 | 38,490.00 | 64.89 |
| AMERICAN KIDNEY FUND INC | DONOR SERVICES GROUP, LLC | 106,430.00 | 69,036.25 | 64.87 |
| CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS | MDS COMMUNICATIONS CORPORATION | 133,745.00 | 86,337.00 | 64.55 |
| NATIONAL PSORIASIS FOUNDATION | ARIA COMMUNICATIONS CORPORATION | 45,140.00 | 29,058.50 | 64.37 |
| FIREFIGHTER CANCER SUPPORT NETWORK, INC. | THE GAVEL GROUP, INC. | 55,486.00 | 35,563.00 | 64.09 |
| OXFAM-AMERICA INC | SD&A TELESERVICES, INC. | 30,246.00 | 19,366.00 | 64.03 |
| AIDS ASSISTANCE PROGRAM | THE GAVEL GROUP, INC. | 235,308.00 | 150,641.00 | 64.02 |
| THE AOPA FOUNDATION, INC. | INFOCISION, INC. | 31,222.50 | 19,960.03 | 63.93 |
| UNIVERSITY OF LA VERNE | RUFFALOCODY, LLC | 179,050.00 | 114,339.60 | 63.86 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| LAS VEGAS PHILHARMONIC | THE GAVEL GROUP, INC. | 119,054.00 | 75,903.00 | 63.76 |
| GREATER LOS ANGELES ZOO ASSOCIATION | DONOR SERVICES GROUP, LLC | 224,904.00 | 143,359.69 | 63.74 |
| THE BIRTHRIGHT ISRAEL FOUNDATION | SIEGEL MARKETING GROUP, INC. | 55,101.00 | 35,060.96 | 63.63 |
| MARINE CORPS HERITAGE FOUNDATION | HARRIS CONNECT, LLC | 471,766.98 | 300,172.50 | 63.63 |
| NATIONAL RIGHT TO LIFE COMMITTEE, INC. | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 45,626.00 | 28,971.50 | 63.50 |
| PLANNED PARENTHOOD ACTION FUND, INC. | TELEFUND, INC. | 595,479.00 | 377,649.40 | 63.42 |
| SIERRA CLUB | SD&A TELESERVICES, INC. | 233,505.66 | 147,628.47 | 63.22 |
| THE MUSEUM OF CONTEMPORARY ART | DONOR SERVICES GROUP, LLC | 20,886.00 | 13,169.83 | 63.06 |
| THE ATHENIAN SCHOOL | LESTER, INC. | 6,018.04 | 3,792.04 | 63.01 |
| FRIENDS OF THE LOS ANGELES COUNTY LAW LIBRARY | CHARLOTTE DOBBS & CO. | 163,380.00 | 102,915.90 | 62.99 |
| SANTA BARBARA RESCUE MISSION | GATEWAY COMMUNICATIONS INC | 35,859.00 | 22,577.00 | 62.96 |
| CHILDREN'S HOSPITAL LOS ANGELES | OMAZE, LLC | 6,764.62 | 4,226.63 | 62.48 |
| BOYS CLUBS OF AMERICA, INC. | OMAZE, LLC | 6,764.62 | 4,226.63 | 62.48 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---------------------------------|----------------|-------------------|---------------------|
| FOOD FOR THE HUNGRY, INC. | MDS COMMUNICATIONS CORPORATION | 426,192.00 | 266,240.00 | 62.47 |
| KAPPA ALPHA THETA FOUNDATION, INC. | ARIA COMMUNICATIONS CORPORATION | 280,146.85 | 174,865.36 | 62.42 |
| THE CARNEGIE HALL SOCIETY, INC. | SD&A TELESERVICES, INC. | 324,908.00 | 201,917.00 | 62.15 |
| LIBERTY HILL FOUNDATION | BLUE ROOM EVENTS, INC. | 496,000.00 | 308,000.00 | 62.10 |
| HABITAT FOR HUMANITY INTERNATIONAL, INC. | MDS COMMUNICATIONS CORPORATION | 531,799.00 | 329,302.00 | 61.92 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | COMNET MARKETING GROUP, INC. | 63,304.22 | 39,057.62 | 61.70 |
| AMERICAN CIVIL LIBERTIES UNION INC | DONOR SERVICES GROUP, LLC | 162,741.00 | 99,969.89 | 61.43 |
| KVIE, INC. | DIRECTLINE TECHNOLOGIES, INC. | 285,651.39 | 174,651.39 | 61.14 |
| U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC. | HARRIS CONNECT, LLC | 21,732.00 | 13,265.04 | 61.04 |
| PLANNED PARENTHOOD ACTION FUND, INC. | PDR II, INC. | 98,591.00 | 59,256.00 | 60.10 |
| OPPORTUNITY FINANCE NETWORK | GOOGLE INC. | 2,895,925.00 | 1,737,555.00 | 60.00 |
| VALLEY PUBLIC TELEVISION, INC. | COMNET MARKETING GROUP, INC. | 6,707.86 | 4,019.05 | 59.92 |
| AFS-USA, INC. | PDR II, INC. | 23,070.00 | 13,795.00 | 59.80 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--------------------------------------|----------------|-------------------|---------------------|
| UNIVERSITY OF CALIFORNIA, DAVIS | ARTSMARKETING SERVICES, INC. | 360,769.60 | 215,166.77 | 59.64 |
| UNION RESCUE MISSION | GATEWAY COMMUNICATIONS INC | 186,300.00 | 111,036.00 | 59.60 |
| BALLET THEATRE FOUNDATION INC | DCM, INC. | 326,255.75 | 194,387.48 | 59.58 |
| CRISTA MINISTRIES | GATEWAY COMMUNICATIONS INC | 37,137.00 | 22,039.00 | 59.35 |
| CALIFORNIA STATE UNIVERSITY, LONG BEACH RESEARCH FOUNDATION | KKJZ FUNDRAISING, INC. | 1,412,212.73 | 837,688.08 | 59.32 |
| ASSOCIATION OF THE GRADUATES OF THE UNITED STATES MILITARY ACADEMY | AFRC, INC. | 1,024,951.39 | 606,951.39 | 59.22 |
| NARAL PRO-CHOICE AMERICA | TELEFUND, INC. | 292,231.25 | 172,747.53 | 59.11 |
| CYPRESS COLLEGE FOUNDATION, INC. | THE GAVEL GROUP, INC. | 52,593.00 | 30,855.00 | 58.67 |
| THE SALVATION ARMY DEL ORO DIVISION | GATEWAY COMMUNICATIONS INC | 100,364.00 | 58,793.00 | 58.58 |
| MOUNTAIN COMMUNITIES BOYS AND GIRLS CLUB INC. | THE GAVEL GROUP, INC. | 34,094.00 | 19,827.00 | 58.15 |
| ENVIRONMENTAL DEFENSE FUND, INCORPORATED | PUBLIC INTEREST COMMUNICATIONS, INC. | 316,088.33 | 183,481.82 | 58.05 |
| COUNCIL ON AGING SERVICES FOR SENIORS | JCLE, INC. | 376,051.73 | 218,110.40 | 58.00 |
| ROBERT R. MC CORMICK TRIBUNE FOUNDATION | COMNET MARKETING GROUP, INC. | 20,485.50 | 11,840.36 | 57.80 |

Commercial Fundraiser Report
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Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---------------------------------|----------------|-------------------|---------------------|
| GREENPEACE, INC. | INFOCISION, INC. | 2,789.00 | 1,601.93 | 57.44 |
| AMERICAN ISRAEL, PUBLIC AFFAIRS COMMITTEE | SIEGEL MARKETING GROUP, INC. | 169,671.72 | 97,436.74 | 57.43 |
| PLANNED PARENTHOOD ACTION FUND, INC. | ARIA COMMUNICATIONS CORPORATION | 17,849.50 | 10,217.20 | 57.24 |
| THE LEUKEMIA & LYMPHOMA SOCIETY INC | INFOCISION, INC. | 1,054,158.12 | 602,815.36 | 57.18 |
| LIFE ISSUES INSTITUTE, INC. | MDS COMMUNICATIONS CORPORATION | 48,272.00 | 27,601.00 | 57.18 |
| PEOPLE FOR THE AMERICAN WAY | YOUR VOICE MEDIA, INC. | 331,488.00 | 188,881.00 | 56.98 |
| INDEPENDENCE CHRISTIAN SCHOOLS, INC. | THE GAVEL GROUP, INC. | 41,235.00 | 23,382.00 | 56.70 |
| NATIONAL TUBEROUS SCLEROSIS ASSOCIATION | BLUE ROOM EVENTS, INC. | 198,581.00 | 112,600.80 | 56.70 |
| THE WILDERNESS SOCIETY | COMNET MARKETING GROUP, INC. | 318,211.00 | 179,811.61 | 56.51 |
| U.S. ENGLISH, INC | INFOCISION, INC. | 17,518.00 | 9,884.42 | 56.42 |
| SIMA ENVIRONMENTAL FUND | THE GAVEL GROUP, INC. | 400,736.01 | 224,558.08 | 56.04 |
| ALPHA OMICRON PI FOUNDATION | ARIA COMMUNICATIONS CORPORATION | 9,330.00 | 5,224.70 | 56.00 |
| COLONIAL WILLIAMSBURG FOUNDATION | DONOR SERVICES GROUP, LLC | 251,172.00 | 140,607.00 | 55.98 |

Commercial Fundraiser Report
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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--------------------------------|----------------|-------------------|---------------------|
| AMERICANS UNITED FOR LIFE | MDS COMMUNICATIONS CORPORATION | 258,605.00 | 144,643.00 | 55.93 |
| HUMAN RIGHTS CAMPAIGN FUND | DONOR SERVICES GROUP, LLC | 1,017,262.00 | 568,070.00 | 55.84 |
| THE MELANOMA RESEARCH FOUNDATION | POWERED BY PROFESSIONALS, INC. | 165,100.00 | 92,053.68 | 55.76 |
| PEACE OVER VIOLENCE | BLUE ROOM EVENTS, INC. | 266,476.00 | 147,976.00 | 55.53 |
| NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED | DONOR SERVICES GROUP, LLC | 280,296.00 | 155,531.00 | 55.49 |
| NORTH CAROLINA STATE UNIVERSITY FOUNDATION, INC. | RUFFALOCODY, LLC | 87,956.57 | 48,800.77 | 55.48 |
| BUTTE COUNTY SHERIFF'S SEARCH AND RESCUE, INC. | D. FOSTER COMMUNITY PROJECTS | 114,854.00 | 63,619.70 | 55.39 |
| PERFORMING ARTS CENTER OF LOS ANGELES COUNTY | THEATER DIRECT INC. | 45,429.00 | 25,143.80 | 55.35 |
| CITYTEAM MINISTRIES | MDS COMMUNICATIONS CORPORATION | 318,344.00 | 175,799.00 | 55.22 |
| BETH ISRAEL DEACONESS MEDICAL CENTER, INC. | HARRIS CONNECT, LLC | 168,661.00 | 93,037.41 | 55.16 |
| CALIFORNIA FOUNDATION FOR AGRICULTURE IN THE CLASSROOM | CJB & ASSOCIATES, LLC | 95,553.14 | 52,604.70 | 55.05 |
| NARAL PRO-CHOICE AMERICA | HARRIS DIRECT | 411,420.59 | 226,051.89 | 54.94 |
| HUMAN RIGHTS CAMPAIGN FUND | DONOR SERVICES GROUP, LLC | 363,345.00 | 199,302.99 | 54.85 |

Commercial Fundraiser Report
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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---------------------------------------|----------------|-------------------|---------------------|
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | COMNET MARKETING GROUP, INC. | 104,943.00 | 57,430.75 | 54.73 |
| OXFAM-AMERICA INC | DONOR SERVICES GROUP, LLC | 290,286.00 | 158,552.00 | 54.62 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | YOUR VOICE MEDIA, INC. | 313,942.00 | 170,568.00 | 54.33 |
| SAN FRANCISCO PARKS ALLIANCE | NICHELE LYONS | 209,000.00 | 113,362.94 | 54.24 |
| CONSUMERS UNION OF UNITED STATES, INC. | DONOR SERVICES GROUP, LLC | 234,012.00 | 126,881.51 | 54.22 |
| IIT CHICAGO KENT COLLEGE OF LAW | ARIA COMMUNICATIONS CORPORATION | 30,127.00 | 16,243.45 | 53.92 |
| AMERICAN FAMILY BUSINESS FOUNDATION | ALLEGIANCE STRATEGIES, LLC | 35,000.00 | 18,861.54 | 53.89 |
| THE KCRW FOUNDATION, INC. | COMNET MARKETING GROUP, INC. | 77,075.00 | 41,422.00 | 53.74 |
| THE STATE UNIVERSITY OF IOWA FOUNDATION | RUFFALOCODY, LLC | 706,835.39 | 379,654.14 | 53.71 |
| THE ENVIRONMENTAL MEDIA ASSOCIATION, INC. | LEVY, PAZANTI & ASSOCIATES/LPA EVENTS | 983,750.00 | 527,600.00 | 53.63 |
| SAN DIEGO STATE UNIVERSITY FOUNDATION | ARIA COMMUNICATIONS CORPORATION | 120,018.02 | 64,197.88 | 53.49 |
| THE METROPOLITAN MUSEUM OF ART | DONOR SERVICES GROUP, LLC | 383,369.00 | 204,882.00 | 53.44 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| AFS-USA, INC. | ARIA COMMUNICATIONS CORPORATION | 63,977.00 | 34,145.31 | 53.37 |
| VALLEY PUBLIC TELEVISION, INC. | ARIA COMMUNICATIONS CORPORATION | 30,874.00 | 16,469.20 | 53.34 |
| SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC. | THE HERITAGE COMPANY, INC. | 477,934.88 | 254,017.65 | 53.15 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | DONOR SERVICES GROUP, LLC | 35,620.00 | 18,863.00 | 52.96 |
| CHILDREN INTERNATIONAL | DIALOGUEDIRECT, INC. | 11,339,475.00 | 5,992,395.00 | 52.85 |
| NORTH SHORE ANIMAL LEAGUE, INC. | INFOCISION, INC. | 33,513.00 | 17,663.04 | 52.71 |
| CALIFORNIA NOW | GORDON & SCHWENKMEYER, INC. | 216,859.00 | 114,066.80 | 52.60 |
| CHRISTIAN FOUNDATION FOR CHILDREN AND AGING | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 250,054.00 | 131,339.62 | 52.52 |
| SAN DIEGO RESCUE MISSION, INC. | GATEWAY COMMUNICATIONS INC | 19,370.00 | 10,169.00 | 52.50 |
| MEMORIAL SLOAN-KETTERING CANCER CENTER | DONOR SERVICES GROUP, LLC | 1,271,844.79 | 665,436.01 | 52.32 |
| THE EXPLORATORIUM | SD&A TELESERVICES, INC. | 70,885.00 | 37,061.00 | 52.28 |
| WORLD WILDLIFE FUND, INC. | DONOR SERVICES GROUP, LLC | 179,861.29 | 93,972.29 | 52.25 |
| EARTHJUSTICE | DONOR SERVICES GROUP, LLC | 153,254.00 | 79,858.00 | 52.11 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---------------------------------------|---|----------------|-------------------|---------------------|
| HEIFER PROJECT INTERNATIONAL | MDS COMMUNICATIONS CORPORATION | 1,702,756.00 | 887,109.00 | 52.10 |
| PEOPLE FOR THE AMERICAN WAY | TELEFUND, INC. | 70,177.50 | 36,533.34 | 52.06 |
| THE LEUKEMIA & LYMPHOMA SOCIETY INC | DONOR CARE CENTER, INC. | 564,323.61 | 292,457.82 | 51.82 |
| ISRAEL GUIDE DOG CENTER FOR THE BLIND | PHILANTHROPIC ASSOCIATES, INC. | 45,310.43 | 23,342.62 | 51.52 |
| SAN DIEGO STATE UNIVERSITY FOUNDATION | COMNET MARKETING GROUP, INC. | 16,933.94 | 8,719.89 | 51.49 |
| SIERRA CLUB | DONOR SERVICES GROUP, LLC | 278,066.00 | 143,062.00 | 51.45 |
| AIDS PROJECT LOS ANGELES | MZA EVENTS, INC. | 2,983,424.00 | 1,534,572.61 | 51.44 |
| NARAL PRO-CHOICE AMERICA | YOUR VOICE MEDIA, INC. | 278,803.00 | 142,452.00 | 51.09 |
| SOUTHERN POVERTY LAW CENTER, INC. | HARRIS DIRECT | 310,048.58 | 158,275.09 | 51.05 |
| THE ARTHRITIS FOUNDATION, INC. | MDS COMMUNICATIONS CORPORATION | 148,361.00 | 75,726.00 | 51.04 |
| CORNELL UNIVERSITY | COMNET MARKETING GROUP, INC. | 14,571.00 | 7,389.81 | 50.72 |
| ST. MARY'S MEDICAL CENTER FOUNDATION | INTEGRATED FUNDRAISING STRATEGIES CORP. | 224,422.00 | 113,528.00 | 50.59 |
| THE ART INSTITUTE OF CHICAGO | SD&A TELESERVICES, INC. | 444,421.50 | 223,538.71 | 50.30 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| NATIONAL RIGHT TO LIFE EDUCATIONAL TRUST FUND | INFOCISION, INC. | 84,815.00 | 42,458.61 | 50.06 |
| CHICO POLICE OFFICERS ASSOCIATION | D. FOSTER COMMUNITY PROJECTS | 43,173.00 | 21,586.50 | 50.00 |
| PLUMAS COUNTY SEARCH AND RESCUE CORPORATION | D. FOSTER COMMUNITY PROJECTS | 42,080.50 | 21,040.25 | 50.00 |
| BOYS' CLUB OF FALLBROOK | THE GAVEL GROUP, INC. | 6,800.00 | 3,400.00 | 50.00 |
| WISEPLACE | THE GAVEL GROUP, INC. | 3,696.00 | 1,848.00 | 50.00 |
| NATIONAL CHILDRENS LEUKEMIA FOUNDATION | ASSOCIATED COMMUNITY SERVICES | 47,840.00 | 23,920.00 | 50.00 |
| HAVEN MINISTRIES | MDS COMMUNICATIONS CORPORATION | 142,223.00 | 71,106.00 | 50.00 |
| MARCH OF DIMES FOUNDATION | INFOCISION, INC. | 709,625.65 | 354,670.69 | 49.98 |
| THE LEUKEMIA & LYMPHOMA SOCIETY INC | AMERICALIST, A DIVISION OF HAINES & COMPANY, INC. | 746,293.85 | 370,883.31 | 49.70 |
| SOUTHERN POVERTY LAW CENTER, INC. | DONOR SERVICES GROUP, LLC | 87,093.00 | 43,233.00 | 49.64 |
| VIETNAM VETERANS OF CALIFORNIA, INC. | GORDON & SCHWENKMEYER, INC. | 94,029.75 | 46,473.88 | 49.42 |
| HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. | MDS COMMUNICATIONS CORPORATION | 43,678.00 | 21,462.00 | 49.14 |
| THE PATRONS OF THE PRADO | THE GAVEL GROUP, INC. | 85,825.00 | 41,938.98 | 48.87 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--------------------------------------|----------------|-------------------|---------------------|
| RESCUE MISSION ALLIANCE | GATEWAY COMMUNICATIONS INC | 39,957.00 | 19,525.00 | 48.87 |
| CROHN'S & COLITIS FOUNDATION OF AMERICA, INC. | INFOCISION, INC. | 11,001.00 | 5,371.71 | 48.83 |
| AMERICAN HEART ASSOCIATION, INC. | INFOCISION, INC. | 628,424.44 | 306,718.89 | 48.81 |
| PLANNED PARENTHOOD ACTION FUND, INC. | PDR II, INC. | 93,705.00 | 45,572.00 | 48.63 |
| LEAGUE OF WOMEN VOTERS OF THE UNITED STATES | PUBLIC INTEREST COMMUNICATIONS, INC. | 179,665.00 | 86,800.22 | 48.31 |
| THE YOUNG STORYTELLERS FOUNDATION | OMAZE, LLC | 29,150.50 | 14,075.83 | 48.29 |
| CAPITAL PUBLIC RADIO, INC. | RUFFALOCODY, LLC | 45,248.00 | 21,783.33 | 48.14 |
| PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC | DONOR SERVICES GROUP, LLC | 325,271.00 | 156,538.00 | 48.13 |
| AUTISM SPECTRUM DISORDER FOUNDATION, INC. | ASSOCIATED COMMUNITY SERVICES | 40,877.00 | 19,621.00 | 48.00 |
| LEAGUE OF WOMEN VOTERS OF THE UNITED STATES | DONOR SERVICES GROUP, LLC | 131,665.00 | 63,195.00 | 48.00 |
| SOUTHERN POVERTY LAW CENTER, INC. | TELEFUND, INC. | 730,406.35 | 349,050.39 | 47.79 |
| THE NATIONAL MUSEUM OF WOMEN IN THE ARTS, INC. | PDR II, INC. | 143,783.00 | 68,207.00 | 47.44 |
| MOTHERS AGAINST DRUNK DRIVING | DIALAMERICA MARKETING, INC. | 315,334.50 | 149,013.46 | 47.26 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--------------------------------|----------------|-------------------|---------------------|
| THE QUIET HOUR | MDS COMMUNICATIONS CORPORATION | 19,351.00 | 9,090.00 | 46.97 |
| TEA PARTY PATRIOTS, INC. | CAPITOL RESOURCES, INC. | 843,766.49 | 395,873.26 | 46.92 |
| POMONA VALLEY HOSPITAL MEDICAL CENTER FOUNDATION | AUCTION VAULT, INC. | 41,046.00 | 19,244.71 | 46.89 |
| CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS | MDS COMMUNICATIONS CORPORATION | 497,980.00 | 233,412.00 | 46.87 |
| THE UNIVERSITY OF CONNECTICUT LAW SCHOOL FOUNDATION, INC. | RUFFALOCODY, LLC | 10,430.00 | 4,796.33 | 45.99 |
| U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC. | HARRIS CONNECT, LLC | 103,670.24 | 47,534.00 | 45.85 |
| UNITED STATES FUND FOR UNICEF | DONOR SERVICES GROUP, LLC | 218,010.00 | 99,847.00 | 45.80 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | PDR II, INC. | 223,465.00 | 101,828.00 | 45.57 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | HARRIS DIRECT | 33,638.00 | 15,230.36 | 45.28 |
| NATIONAL MULTIPLE SCLEROSIS SOCIETY | INFOCISION, INC. | 105,056.00 | 47,531.88 | 45.24 |
| OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH | ASSOCIATED COMMUNITY SERVICES | 2,670.00 | 1,202.00 | 45.02 |
| VETERANS SUPPORT FOUNDATION | ASSOCIATED COMMUNITY SERVICES | 376,332.00 | 169,350.00 | 45.00 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|-------------------------------|----------------|-------------------|---------------------|
| THE BREAST CANCER CHARITIES OF AMERICA, INC. | ASSOCIATED COMMUNITY SERVICES | 354,353.00 | 159,459.00 | 45.00 |
| FOUNDATION FOR AMERICAN VETERANS, INC. | ASSOCIATED COMMUNITY SERVICES | 609,935.00 | 274,471.00 | 45.00 |
| SPECIAL OLYMPICS NORTHERN CALIFORNIA, INC. | THE HERITAGE COMPANY, INC. | 663,289.38 | 298,480.23 | 45.00 |
| COUNCIL ON AGING SERVICES FOR SENIORS | JADENT, INC. | 376,051.73 | 169,223.28 | 45.00 |
| CHILDREN'S CANCER RECOVERY FOUNDATION | ASSOCIATED COMMUNITY SERVICES | 507,720.00 | 228,474.00 | 45.00 |
| YOUTH DEVELOPMENT FUND INC | ASSOCIATED COMMUNITY SERVICES | 236,738.00 | 106,532.00 | 45.00 |
| FIREFIGHTERS SUPPORT SERVICES, INCORPORATED | ASSOCIATED COMMUNITY SERVICES | 195,643.00 | 88,039.00 | 45.00 |
| ANIMAL PROTECTION FOUNDATION | ASSOCIATED COMMUNITY SERVICES | 20,469.00 | 9,211.00 | 45.00 |
| LAW ENFORCEMENT EDUCATION PROGRAM | ASSOCIATED COMMUNITY SERVICES | 181,868.00 | 81,840.00 | 45.00 |
| AMERICAN ASSOCIATION FOR CANCER SUPPORT, INC. | ASSOCIATED COMMUNITY SERVICES | 22,505.00 | 10,127.00 | 45.00 |
| THE BREAST CANCER SOCIETY, INC. | ASSOCIATED COMMUNITY SERVICES | 1,389,359.00 | 624,212.00 | 44.93 |
| USS MIDWAY MUSEUM | COMNET MARKETING GROUP, INC. | 15,517.50 | 6,920.49 | 44.60 |
| EL CAMINO HOSPITAL FOUNDATION | DEBORAH MANN PRODUCTIONS | 923,200.00 | 411,700.22 | 44.59 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|-------------------------------|----------------|-------------------|---------------------|
| UNITED FARM WORKERS OF AMERICA | GORDON & SCHWENKMEYER, INC. | 209,718.28 | 92,957.71 | 44.33 |
| MEDIC ALERT FOUNDATION UNITED STATES, INC. | DIRECTLINE TECHNOLOGIES, INC. | 518,702.82 | 228,645.14 | 44.08 |
| WORLD WILDLIFE FUND, INC. | DONOR SERVICES GROUP, LLC | 230,722.20 | 101,374.20 | 43.94 |
| RELIGIOUS COALITION FOR REPRODUCTIVE CHOICE | PDR II, INC. | 44,758.00 | 19,631.00 | 43.86 |
| INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. | INFOCISION, INC. | 189,120.60 | 82,691.65 | 43.72 |
| SACRAMENTO ZOOLOGICAL SOCIETY | COMNET MARKETING GROUP, INC. | 26,084.00 | 11,315.04 | 43.38 |
| UNIVERSITY OF COLORADO FOUNDATION | RUFFALOCODY, LLC | 395,540.18 | 171,286.22 | 43.30 |
| AMERICAN DIABETES ASSOCIATION | INFOCISION, INC. | 256,681.24 | 110,736.33 | 43.14 |
| THE SAN FRANCISCO AIDS FOUNDATION | MZA EVENTS, INC. | 2,788,627.25 | 1,202,173.10 | 43.11 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | TELEFUND, INC. | 614,451.29 | 261,134.34 | 42.50 |
| OXFAM-AMERICA INC | PDR II, INC. | 68,401.00 | 29,066.00 | 42.49 |
| THE NATIONAL CHILDREN'S CANCER SOCIETY, INC. | THE HERITAGE COMPANY, INC. | 156,214.97 | 66,223.33 | 42.39 |
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | TELEFUND, INC. | 46,683.00 | 19,712.60 | 42.23 |

Commercial Fundraiser Report
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Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--------------------------------------|----------------|-------------------|---------------------|
| MEDECINS SANS FRONTIERES U.S.A., INC. | DONOR SERVICES GROUP, LLC | 915,696.00 | 383,787.00 | 41.91 |
| NATIONAL WILDLIFE FEDERATION | DONOR SERVICES GROUP, LLC | 38,212.00 | 15,985.00 | 41.83 |
| STOCKTON SYMPHONY ASSOCIATION, INC. | STRATEGIC MARKETING FOR THE ARTS LLC | 10,741.00 | 4,464.03 | 41.56 |
| SIERRA CLUB | SD&A TELESERVICES, INC. | 198,746.05 | 82,077.05 | 41.30 |
| PLANNED PARENTHOOD ACTION FUND, INC. | DONOR SERVICES GROUP, LLC | 45,486.00 | 18,730.00 | 41.18 |
| GAY & LESBIAN ALLIANCE AGAINST DEFAMATION, INC. | SD&A TELESERVICES, INC. | 51,893.00 | 21,364.00 | 41.17 |
| GAY MENS HEALTH CRISIS, INC. | DONOR SERVICES GROUP, LLC | 20,645.00 | 8,421.00 | 40.79 |
| THE METROPOLITAN MUSEUM OF ART | DONOR SERVICES GROUP, LLC | 227,991.00 | 92,746.00 | 40.68 |
| TENDERLOIN NEIGHBORHOOD DEVELOPMENT CORPORATION | ARIA COMMUNICATIONS CORPORATION | 5,455.00 | 2,209.80 | 40.51 |
| LIFE OUTREACH INTERNATIONAL ASSOCIATION OF CHURCHES INC | DONOR CARE CENTER, INC. | 213,812.84 | 86,503.95 | 40.46 |
| ALZHEIMER'S DISEASE AND RELATED DIS ASSN-GROUP RETURN | INFOCISION, INC. | 250,656.61 | 101,276.95 | 40.40 |
| UNITED STATES FUND FOR UNICEF | PDR II, INC. | 491,220.00 | 198,350.00 | 40.38 |
| AMERICAN CIVIL LIBERTIES UNION INC | PDR II, INC. | 906,385.73 | 364,703.21 | 40.24 |

Commercial Fundraiser Report
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Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--------------------------------------|----------------|-------------------|---------------------|
| THE AOPA FOUNDATION, INC. | TELEFUND, INC. | 76,642.00 | 30,812.42 | 40.20 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | DONOR SERVICES GROUP, LLC | 605,996.29 | 243,556.29 | 40.19 |
| NATIONAL WILDLIFE FEDERATION | YOUR VOICE MEDIA, INC. | 7,741.00 | 3,110.00 | 40.18 |
| AMERICAN COUNCIL OF THE BLIND | INTEGRAL RESOURCES, INC. | 214,409.72 | 85,724.80 | 39.98 |
| SAINT MARY'S COLLEGE OF CALIFORNIA | DEBORAH MANN PRODUCTIONS | 640,350.00 | 252,339.60 | 39.41 |
| COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. | MDS COMMUNICATIONS CORPORATION | 1,492,654.00 | 581,465.00 | 38.96 |
| SAN FRANCISCO OPERA ASSOCIATION | DCM, INC. | 12,058.00 | 4,646.44 | 38.53 |
| ATS FOUNDATION, INC. | COMNET MARKETING GROUP, INC. | 7,850.00 | 3,021.33 | 38.49 |
| SOS CHILDREN'S VILLAGES - USA, INC. | PUBLIC INTEREST COMMUNICATIONS, INC. | 27,843.00 | 10,648.50 | 38.24 |
| BAY AREA RESCUE MISSION | GATEWAY COMMUNICATIONS INC | 16,161.00 | 5,978.00 | 36.99 |
| CONCERNED WOMEN FOR AMERICA | INFOCISION, INC. | 168,220.39 | 61,821.21 | 36.75 |
| OXFAM-AMERICA INC | HARRIS DIRECT | 136,777.00 | 49,937.80 | 36.51 |
| MOTHERS AGAINST DRUNK DRIVING | THE HERITAGE COMPANY, INC. | 95,379.18 | 34,813.40 | 36.50 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--------------------------------------|----------------|-------------------|---------------------|
| BIBLICA US, INC. | MDS COMMUNICATIONS CORPORATION | 53,007.00 | 19,326.00 | 36.46 |
| LONG BEACH SYMPHONY ASSOCIATION, INCORPORATED | STRATEGIC MARKETING FOR THE ARTS LLC | 18,296.00 | 6,641.79 | 36.30 |
| DALLAS THEOLOGICAL SEMINARY | DONOR CARE CENTER, INC. | 9,035.00 | 3,273.20 | 36.23 |
| PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. | PUBLIC INTEREST COMMUNICATIONS, INC. | 39,130.00 | 14,175.15 | 36.23 |
| POMONA VALLEY HOSPITAL MEDICAL CENTER FOUNDATION | AUCTION VAULT, INC. | 33,120.00 | 11,967.71 | 36.13 |
| AMERICAN INSTITUTE FOR CANCER RESEARCH | INFOCISION, INC. | 366,238.87 | 132,197.18 | 36.10 |
| THE COMMONWEALTH CLUB OF CALIFORNIA | SD&A TELESERVICES, INC. | 28,335.00 | 10,215.00 | 36.05 |
| THE WILDERNESS SOCIETY | YOUR VOICE MEDIA, INC. | 127,890.00 | 45,873.00 | 35.87 |
| MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. | THE HERITAGE COMPANY, INC. | 90,043.00 | 32,006.20 | 35.55 |
| MOTHERS AGAINST DRUNK DRIVING | THE HERITAGE COMPANY, INC. | 74,813.90 | 26,581.43 | 35.53 |
| ENVIRONMENTAL DEFENSE FUND, INCORPORATED | INTEGRAL RESOURCES, INC. | 643,803.64 | 226,698.43 | 35.21 |
| IRVINE BARCLAY THEATRE OPERATING COMPANY | MDS COMMUNICATIONS CORPORATION | 14,625.00 | 5,140.00 | 35.15 |
| SHASTA TREATMENT CENTER | M.S.A. ENT. | 41,280.00 | 14,448.00 | 35.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. | THE HERITAGE COMPANY, INC. | 99,290.63 | 34,660.58 | 34.91 |
| MOTHERS AGAINST DRUNK DRIVING | THE HERITAGE COMPANY, INC. | 8,589.00 | 2,993.50 | 34.85 |
| CITY MISSION MINISTRIES | GATEWAY COMMUNICATIONS INC | 64,066.00 | 22,249.00 | 34.73 |
| THE STUDENT CONSERVATION ASSOCIATION, INC. | DONOR SERVICES GROUP, LLC | 14,771.00 | 5,126.00 | 34.70 |
| CALIFORNIA NOW FOUNDATION, INC. | GORDON & SCHWENKMEYER, INC. | 69,679.50 | 24,021.45 | 34.47 |
| PEOPLE FOR THE AMERICAN WAY | COMNET MARKETING GROUP, INC. | 174,193.78 | 59,773.53 | 34.31 |
| OXFAM-AMERICA INC | DONOR SERVICES GROUP, LLC | 90,920.00 | 31,162.00 | 34.27 |
| SADD INC | THE HERITAGE COMPANY, INC. | 6,142.00 | 2,101.55 | 34.22 |
| GALAPAGOS CONSERVANCY | TELEFUND, INC. | 36,510.00 | 12,489.44 | 34.21 |
| NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION | COURTESY HEALTH WATCH, INC. | 334,133.28 | 114,292.68 | 34.21 |
| NATIONAL ORGANIZATION FOR WOMEN FOUNDATION, INC. | TELEFUND, INC. | 270,375.79 | 91,405.08 | 33.81 |
| MERIDIAN INTERNATIONAL CENTER | INTEGRATED FUNDRAISING STRATEGIES CORP. | 241,350.00 | 81,583.00 | 33.80 |
| GREENPEACE, INC. | DONOR SERVICES GROUP, LLC | 210,823.00 | 71,077.00 | 33.71 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---------------------------------------|----------------|-------------------|---------------------|
| ORANGE COUNTY POLICE CANINE ASSOCIATION | CITY SERVICES ENTERTAINMENT CORP. | 193,514.00 | 65,000.00 | 33.59 |
| CALIFORNIA STATE UNIVERSITY DOMINGUEZ HILLS | RUFFALOCODY, LLC | 36,731.77 | 12,337.87 | 33.59 |
| HABITAT FOR HUMANITY INTERNATIONAL, INC. | INFOCISION, INC. | 130,476.65 | 43,285.40 | 33.17 |
| UNITED STATES FUND FOR UNICEF | PDR II, INC. | 476,820.00 | 156,930.00 | 32.91 |
| GLENDALE POLICE OFFICERS' RELIEF ASSOCIATION | SERVICES FOR FIRE AND POLICE, INC. | 122,203.20 | 40,000.00 | 32.73 |
| THE GOOD NEWS BROADCASTING ASSOCIATION INC | INFOCISION, INC. | 2,640.00 | 863.41 | 32.70 |
| RIVERSIDE COUNTY PROFESSIONAL FIREFIGHTERS BENEVOLENT FUND | DANNY THOMAS & ASSOCIATES | 30,565.00 | 9,933.00 | 32.50 |
| CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC. | THE HERITAGE COMPANY, INC. | 287,005.62 | 92,731.71 | 32.31 |
| AMERICAN CIVIL LIBERTIES UNION INC | GRASSROOTS CAMPAIGNS, INC. | 4,700,364.38 | 1,497,934.38 | 31.87 |
| EPISCOPAL SENIOR COMMUNITIES FOUNDATION | DEBORAH MANN PRODUCTIONS | 187,309.00 | 59,665.00 | 31.85 |
| THE NATIONAL WORLD WAR II MUSEUM INC | COMNET MARKETING GROUP, INC. | 8,159.26 | 2,571.17 | 31.51 |
| UNIVERSITY OF LA VERNE | RUFFALOCODY, LLC | 57,571.38 | 18,005.61 | 31.28 |
| THE JIMMY DOOLITTLE AIR AND SPACE MUSEUM EDUCATION FOUNDATION | FRIEND RAISERS LLC - JOHN A YOUNGBERG | 643,833.00 | 201,315.00 | 31.27 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|------------------------------------|----------------|-------------------|---------------------|
| RIVERSIDE COUNTY PROFESSIONAL FIREFIGHTERS BENEVOLENT FUND | DANNY THOMAS & ASSOCIATES | 38,225.00 | 11,868.00 | 31.05 |
| ANAHEIM FIREMEN'S ASSOCIATION, INC. | CITY SERVICES ENTERTAINMENT CORP. | 113,085.00 | 35,000.00 | 30.95 |
| THE SAN JOSE POLICE OFFICERS' ASSOCIATION CHARITABLE FOUNDATION | SERVICES FOR FIRE AND POLICE, INC. | 101,596.00 | 31,177.78 | 30.69 |
| AMERICAN CIVIL LIBERTIES UNION INC | SD&A TELESERVICES, INC. | 189,253.00 | 57,574.00 | 30.42 |
| LOS ANGELES COUNTY LODGE NUMBER 1, FRATERNAL ORDER OF POLICE | CORPORATIONS FOR CHARACTER, L.C. | 62,435.93 | 18,989.24 | 30.41 |
| NATIONAL WILDLIFE FEDERATION | PDR II, INC. | 111,696.00 | 33,901.00 | 30.35 |
| NFIB SMALL BUSINESS LEGAL CENTER | NATIONAL CAPITAL TELESERVICES, LLC | 6,745.00 | 2,042.00 | 30.27 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | DONOR SERVICES GROUP, LLC | 465,375.00 | 140,499.00 | 30.19 |
| AMERICAN LUNG ASSOCIATION | INFOCISION, INC. | 242,954.96 | 73,047.46 | 30.07 |
| KERN LAW ENFORCEMENT ASSOCIATION | UNITED SUPPORT GROUP LLC | 55,808.00 | 16,742.40 | 30.00 |
| NATIONAL PARKS CONSERVATION ASSOCIATION | PDR II, INC. | 15,205.00 | 4,497.00 | 29.58 |
| CALIFORNIA STATE PARKS FOUNDATION | YOUR VOICE MEDIA, INC. | 106,664.00 | 31,186.00 | 29.24 |
| PLANNED PARENTHOOD LOS ANGELES | TELEFUND, INC. | 21,954.95 | 6,365.25 | 28.99 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES | THE HERITAGE COMPANY, INC. | 14,934.00 | 4,303.24 | 28.82 |
| TEMPLE BETH OHR OF LA MIRADA | THE GAVEL GROUP, INC. | 18,382.00 | 5,289.00 | 28.77 |
| MINNESOTA MEDICAL FOUNDATION | ARIA COMMUNICATIONS CORPORATION | 73,378.02 | 21,070.57 | 28.72 |
| ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES | THE HERITAGE COMPANY, INC. | 746.00 | 213.31 | 28.59 |
| OPEN DOORS WITH BROTHER ANDREW, INC. | INFOCISION, INC. | 10,281.00 | 2,921.51 | 28.42 |
| YELLOWSTONE PARK FOUNDATION, INC. | DONOR CARE CENTER, INC. | 36,234.00 | 10,196.02 | 28.14 |
| KERN COUNTY SHERIFF'S RESERVE | UNITED SUPPORT GROUP LLC | 178,630.00 | 50,016.40 | 28.00 |
| THE RONALD REAGAN PRESIDENTIAL FOUNDATION | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 43,686.59 | 12,201.44 | 27.93 |
| THE AMERICAN COLLEGE | HARRIS CONNECT, LLC | 150,690.38 | 41,990.38 | 27.87 |
| FOUNDATION FOR NATIONAL PROGRESS | TELEFUND, INC. | 195,080.00 | 54,115.20 | 27.74 |
| UNIVERSITY OF NEVADA, LAS VEGAS FOUNDATION | RUFFALOCODY, LLC | 222,053.80 | 61,355.48 | 27.63 |
| LONG BEACH RESCUE MISSION | GATEWAY COMMUNICATIONS INC | 4,324.00 | 1,187.00 | 27.45 |
| KEN-MAR RESCUE | SOCIALPAKT LLC | 1,628.00 | 444.00 | 27.27 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| WYCLIFFE BIBLE TRANSLATORS, INC. | DONOR CARE CENTER, INC. | 24,740.00 | 6,723.90 | 27.18 |
| AMERICAN INSTITUTE FOR CANCER RESEARCH | INFOCISION, INC. | 106,087.09 | 28,684.50 | 27.04 |
| MULTIPLE SCLEROSIS FOUNDATION, INC. | JADENT, INC. | 213,792.00 | 57,723.84 | 27.00 |
| FIND THE CHILDREN | JADENT, INC. | 93,690.75 | 25,296.50 | 27.00 |
| HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 192,923.81 | 51,505.21 | 26.70 |
| MARIN SYMPHONY ASSOCIATION | STRATEGIC MARKETING FOR THE ARTS LLC | 8,703.00 | 2,315.40 | 26.60 |
| THEATREWORKS | ARTSMARKETING SERVICES, INC. | 66,204.00 | 17,578.00 | 26.55 |
| LIFEHOUSE, INC. | REUSEIT, LLC | 224,676.00 | 59,560.00 | 26.51 |
| TEA PARTY PATRIOTS, INC. | MDS COMMUNICATIONS CORPORATION | 572,190.00 | 151,483.00 | 26.47 |
| AMERICAN DIABETES ASSOCIATION | INFOCISION, INC. | 233,036.41 | 61,579.81 | 26.42 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | HARRIS DIRECT | 107,443.00 | 28,209.95 | 26.26 |
| AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE | DONOR SERVICES GROUP, LLC | 13,789.00 | 3,592.00 | 26.05 |
| YWCA OF SAN GABRIEL VALLEY | THE GAVEL GROUP, INC. | 20,675.00 | 5,383.00 | 26.04 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| CANCER FUND OF AMERICA INC | BEE, L.C. | 151,666.45 | 39,158.68 | 25.82 |
| PRECEPT MINISTRIES OF REACH OUT, INC | DONOR CARE CENTER, INC. | 30,287.50 | 7,696.71 | 25.41 |
| PARTNERS IN HEALTH A NON-PROFIT CORPORATION | SD&A TELESERVICES, INC. | 54,579.00 | 13,840.00 | 25.36 |
| THE LATINO LEGISLATIVE CAUCUS FOUNDATION | JULIE SANDINO | 161,500.00 | 40,648.73 | 25.17 |
| THE COMMONWEALTH CLUB OF CALIFORNIA | COMNET MARKETING GROUP, INC. | 4,112.00 | 1,028.78 | 25.02 |
| ADVOCACY FOR RESPECT AND CHOICE - LONG BEACH, INC. (ARC-LONG BEACH) | JADENT, INC. | 37,950.00 | 9,487.50 | 25.00 |
| MARIN GENERAL HOSPITAL FOUNDATION | DEBORAH MANN PRODUCTIONS | 329,505.00 | 82,343.00 | 24.99 |
| SIERRA CLUB | PDR II, INC. | 1,346,509.75 | 335,402.75 | 24.91 |
| MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, | XENTEL, INC. | 2,425,954.90 | 600,000.00 | 24.73 |
| THE FOUNDATION FIGHTING BLINDNESS, INC. | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 180,486.01 | 43,742.51 | 24.24 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | YOUR VOICE MEDIA, INC. | 5,842.00 | 1,415.00 | 24.22 |
| UNITED STATES OLYMPIC COMMITTEE | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 2,573,498.39 | 613,470.19 | 23.84 |
| WOMEN FOR WOMEN INTERNATIONAL | PDR II, INC. | 42,703.00 | 10,111.00 | 23.68 |

Commercial Fundraiser Report
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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| TEA PARTY PATRIOTS, INC. | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 1,842,893.14 | 429,341.01 | 23.30 |
| SANTA CLARA COUNTY PEACE OFFICERS' ASSOCIATION | TBS PRODUCTIONS | 268,585.00 | 61,352.40 | 22.84 |
| CALIFORNIA VETERANS ASSISTANCE FOUNDATION, INC. | XENTEL, INC. | 154,173.55 | 34,999.92 | 22.70 |
| CALIFORNIA POLICE ACTIVITIES LEAGUE | XENTEL, INC. | 464,219.56 | 104,449.40 | 22.50 |
| REDLANDS COMMUNITY HOSPITAL FOUNDATION | HARRIS CONNECT, LLC | 96,265.50 | 21,646.35 | 22.49 |
| FEEDING AMERICA | PDR II, INC. | 439,530.00 | 98,732.00 | 22.46 |
| AMERICAN CIVIL LIBERTIES UNION INC | TELEFUND, INC. | 796,977.67 | 178,981.36 | 22.46 |
| AMERICAN CIVIL LIBERTIES UNION INC | PDR II, INC. | 415,576.00 | 92,610.00 | 22.28 |
| PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC | INFOCISION, INC. | 35,926.00 | 7,970.00 | 22.18 |
| KERN COUNTY FIRE FIGHTERS UNION I. A. F. F. NO. 1301 | UNITED SUPPORT GROUP LLC | 131,010.00 | 28,826.95 | 22.00 |
| LA SHERIFF RESERVE ASSOCIATION | UNITED SUPPORT GROUP LLC | 22,243.00 | 4,893.46 | 22.00 |
| THE JEWISH FEDERATIONS OF NORTH AMERICA, INC | SIEGEL MARKETING GROUP, INC. | 105,062.25 | 22,496.82 | 21.41 |
| OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH | CORPORATIONS FOR CHARACTER, L.C. | 3,305.00 | 705.60 | 21.35 |

Commercial Fundraiser Report
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Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|-------------------------------|----------------|-------------------|---------------------|
| MARIN GENERAL HOSPITAL FOUNDATION | DEBORAH MANN PRODUCTIONS | 494,955.00 | 105,287.00 | 21.27 |
| NAVY LEAGUE OF THE UNITED STATES | HARRIS CONNECT, LLC | 348,909.75 | 73,909.75 | 21.18 |
| DEPARTMENT OF CALIFORNIA, VETERANS OF FOREIGN WARS OF THE UNITED STATES | THE HERITAGE COMPANY, INC. | 171,895.50 | 35,686.10 | 20.76 |
| NATIONAL FOUNDATION FOR CANCER RESEARCH, INC. | INFOCISION, INC. | 25,806.00 | 5,355.98 | 20.75 |
| THE ORGAN DONATION AND TRANSPLANT ASSOCIATION OF AMERICA INC. | COURTESY HEALTH WATCH, INC. | 164,479.34 | 34,041.10 | 20.70 |
| WELLSTONE ACTION | PDR II, INC. | 33,455.00 | 6,859.00 | 20.50 |
| FIREFIGHTERS ASSISTANCE FOUNDATION, INC | ASSOCIATED COMMUNITY SERVICES | 14,174.00 | 2,835.00 | 20.00 |
| SAN BERNARDINO COUNTY SAFETY EMPLOYEES' BENEFIT ASSOCIATION CHARITY FUND | DANNY THOMAS & ASSOCIATES | 57,559.00 | 11,512.00 | 20.00 |
| BAY AREA AND WESTERN CHAPTER OF THE PARALYZED VETERANS OF AMERICA, INC. | JADENT, INC. | 76,757.44 | 15,351.49 | 20.00 |
| CHILDHOOD LEUKEMIA FOUNDATION, INC. | JADENT, INC. | 45,471.00 | 9,094.20 | 20.00 |
| CANCER FEDERATION, INC. | JADENT, INC. | 48,825.00 | 9,765.00 | 20.00 |
| CALIFORNIA NARCOTIC OFFICERS ASSOCIATION | MIDWEST PUBLISHING-DN, INC. | 247,926.80 | 49,585.36 | 20.00 |
| CALIFORNIA POLICE ACTIVITIES LEAGUE | TBS PRODUCTIONS | 169,107.00 | 33,821.40 | 20.00 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| THE AMERICAN LEGION | THE HERITAGE COMPANY, INC. | 8,526.00 | 1,705.20 | 20.00 |
| SURVIVORS AND VICTIMS EMPOWERED | PREFERRED COMMUNITY SERVICES, INC | 290.00 | 58.00 | 20.00 |
| WETIP, INC. | TIMOTHY ALLEN STRAUSS | 21,562.50 | 4,312.50 | 20.00 |
| DEFEAT DIABETES FOUNDATION, INC. | JADENT, INC. | 7,351.96 | 1,470.39 | 20.00 |
| CALIFORNIA VETERANS BENEFIT FUND | ASSOCIATED COMMUNITY SERVICES | 236,531.00 | 47,306.00 | 20.00 |
| MEDECINS SANS FRONTIERES U.S.A., INC. | HARRIS DIRECT | 619,490.24 | 120,454.54 | 19.44 |
| THE RANCHO CUCAMONGA COMMUNITY & ARTS FOUNDATION | THE GAVEL GROUP, INC. | 34,191.00 | 6,611.00 | 19.34 |
| GO SKATEBOARDING FOUNDATION | THE GAVEL GROUP, INC. | 9,084.00 | 1,754.00 | 19.31 |
| CALIFORNIA BOUNTIFUL FOUNDATION | CJB & ASSOCIATES, LLC | 73,632.00 | 14,136.90 | 19.20 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | DONOR SERVICES GROUP, LLC | 38,278.00 | 7,286.00 | 19.03 |
| OPERATION SMILE, INC. | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 2,115,212.68 | 401,541.28 | 18.98 |
| CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. | DONOR CARE CENTER, INC. | 264,180.96 | 50,035.50 | 18.94 |
| CANCER FUND OF AMERICA INC | ASSOCIATED COMMUNITY SERVICES | 188,235.00 | 35,476.00 | 18.85 |

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|---|-------------------------------|----------------|-------------------|---------------------|
| CALIFORNIA STATE PARKS FOUNDATION | GORDON & SCHWENKMEYER, INC. | 58,983.00 | 10,977.44 | 18.61 |
| CHILDHOOD CANCER FOUNDATION OF SOUTHERN CALIFORNIA | R.E.W. & ASSOCIATES | 108,368.00 | 20,140.33 | 18.59 |
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | COMNET MARKETING GROUP, INC. | 8,958.50 | 1,662.35 | 18.56 |
| SAN FRANCISCO ZOOLOGICAL SOCIETY | DONOR SERVICES GROUP, LLC | 28,945.00 | 5,310.00 | 18.35 |
| INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. | DONOR CARE CENTER, INC. | 100,698.88 | 18,383.12 | 18.26 |
| SHASTA COUNTY PEACE OFFICERS ASSOCIATION | M.S.A. ENT. | 63,822.00 | 11,651.00 | 18.26 |
| BAKERSFIELD POLICE OFFICERS ASSOCIATION | UNITED SUPPORT GROUP LLC | 164,069.00 | 29,891.73 | 18.22 |
| YUBA-SUTTER FUTURE FARMERS OF AMERICA | MERIDIAN PRODUCTIONS | 24,893.00 | 4,500.00 | 18.08 |
| CALIFORNIA STATE FIREFIGHTERS' ASSOCIATION | XENTEL, INC. | 400,506.14 | 72,091.11 | 18.00 |
| SMILE TRAIN INC | INFOCISION, INC. | 168,081.51 | 29,753.02 | 17.70 |
| PROJECT CURE, INC. | BEE, L.C. | 1,628,513.78 | 285,917.11 | 17.56 |
| CHILDREN'S CANCER RECOVERY FOUNDATION | CONTRACT COMMUNICATIONS, INC. | 247,129.00 | 43,247.00 | 17.50 |
| CHILDREN WITH HAIR LOSS, INC. | ASSOCIATED COMMUNITY SERVICES | 113,253.00 | 19,819.00 | 17.50 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|------------------------------|----------------|-------------------|---------------------|
| NATIONAL POLICE RODEO ASSOCIATION | LION STAR PRODUCTIONS, INC. | 128,707.00 | 22,500.00 | 17.48 |
| ORANGE COUNTY FIRE SERVICES ASSOCIATION, INC. | LION STAR PRODUCTIONS, INC. | 356,972.78 | 61,640.00 | 17.27 |
| EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION | HARRIS CONNECT, LLC | 102,645.00 | 17,456.45 | 17.01 |
| HUMANE SOCIETY OF IMPERIAL COUNTY | MIDWEST ENTERTAINMENT | 21,907.00 | 3,715.60 | 16.96 |
| CENTER FOR BIOLOGICAL DIVERSITY, INC. | PDR II, INC. | 10,713.00 | 1,814.00 | 16.93 |
| ANTI-DEFAMATION LEAGUE | TELEFUND, INC. | 84,607.00 | 14,190.40 | 16.77 |
| CHILDRENS LEUKEMIA RESEARCH ASSOCIATION INC | COURTESY HEALTH WATCH, INC. | 714,536.50 | 119,599.59 | 16.74 |
| ANTI-DEFAMATION LEAGUE | SD&A TELESERVICES, INC. | 54,657.00 | 9,082.00 | 16.62 |
| AMERICAN FILM INSTITUTE | DONOR SERVICES GROUP, LLC | 10,990.00 | 1,812.32 | 16.49 |
| KIDS WISH NETWORK, INC. | DG GROUP, INC. | 5,132,245.00 | 841,280.00 | 16.39 |
| BIG BROTHERS/BIG SISTERS OF THE GREATER SACRAMENTO AREA, INC. | REUSEIT, LLC | 738,847.00 | 120,251.00 | 16.28 |
| DEPUTY SHERIFFS ASSOCIATION OF SHASTA COUNTY | M.S.A. ENT. | 65,482.00 | 10,596.00 | 16.18 |
| THE UNIVERSITY OF CONNECTICUT FOUNDATION INC | RUFFALOCODY, LLC | 71,913.63 | 11,508.71 | 16.00 |

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|--|---------------------------------|----------------|-------------------|---------------------|
| CALIFORNIA STATE LODGE, FRATERNAL ORDER OF POLICE | RESIDENTIAL PROGRAMS, INC. | 143,460.00 | 22,953.60 | 16.00 |
| NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED | HARRIS DIRECT | 11,140.00 | 1,775.60 | 15.94 |
| THE ARC SAN FRANCISCO | REUSEIT, LLC | 388,125.00 | 61,713.00 | 15.90 |
| CHILDRENS LEUKEMIA RESEARCH ASSOCIATION INC | COURTESY HEALTH WATCH, INC. | 419,134.66 | 66,584.95 | 15.89 |
| THE CALIFORNIA COUNCIL OF THE BLIND | R.E.W. & ASSOCIATES | 146,598.00 | 23,267.77 | 15.87 |
| FRIENDS OF SAN DIEGO COUNTY FOSTER PARENTS | SAN DIEGO COUNTY SPECIAL EVENTS | 119,104.00 | 18,901.93 | 15.87 |
| CALIFORNIA STATE PARKS FOUNDATION | TELEFUND, INC. | 172,081.00 | 27,199.85 | 15.81 |
| THE FOUNDATION FOR AIDS RESEARCH | TELEFUND, INC. | 59,392.00 | 9,385.89 | 15.80 |
| NATIONAL PARKS CONSERVATION ASSOCIATION | DONOR SERVICES GROUP, LLC | 78,197.00 | 12,273.00 | 15.69 |
| NATIONAL VETERANS SERVICE FUND, INC. | BEE, L.C. | 379,955.39 | 59,003.91 | 15.53 |
| ANTI-DEFAMATION LEAGUE | INTEGRAL RESOURCES, INC. | 26,651.24 | 4,096.47 | 15.37 |
| INLAND VALLEY OF SAN BERNARDINO COUNTY FOSTER PARENT ASSOCIATION | R.E.W. & ASSOCIATES | 122,527.00 | 18,795.13 | 15.34 |
| CANCER CONTROL SOCIETY | KKA ENTERPRISES, INC. | 396,174.00 | 60,000.00 | 15.14 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| CHILDREN'S CANCER FUND OF AMERICA | ASSOCIATED COMMUNITY SERVICES | 441,453.00 | 66,656.00 | 15.10 |
| SECRET WITNESS OF SHASTA COUNTY, INC. | M.S.A. ENT. | 50,605.00 | 7,621.00 | 15.06 |
| CIRCLE OF FRIENDS FOR AMERICAN VETERANS | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, INC. | 1,422,704.24 | 213,983.64 | 15.04 |
| NATIONAL CHILDRENS LEUKEMIA FOUNDATION | OUTREACH CALLING | 10,323.00 | 1,548.50 | 15.00 |
| DEFEAT DIABETES FOUNDATION, INC. | OUTREACH CALLING | 10,822.50 | 1,623.38 | 15.00 |
| NATIONAL CHILDRENS LEUKEMIA FOUNDATION | INSIGHT TELESERVICES INC | 1,072.00 | 160.80 | 15.00 |
| CORRECTIONAL PEACE OFFICERS FOUNDATION, INC. | TBS PRODUCTIONS | 412,180.00 | 61,827.00 | 15.00 |
| CHILDHOOD LEUKEMIA FOUNDATION, INC. | OUTREACH CALLING | 5,883.00 | 882.45 | 15.00 |
| AMERICAN ASSOCIATION OF STATE TROOPERS, INC. | PUBLIC APPEAL, INC. | 59,145.00 | 8,871.75 | 15.00 |
| CANCER FUND OF AMERICA INC | ASSOCIATED COMMUNITY SERVICES | 67,960.00 | 10,194.00 | 15.00 |
| NATIONAL CHILDRENS LEUKEMIA FOUNDATION | OUTREACH CALLING | 480.00 | 72.00 | 15.00 |
| DISABLED VETERANS SERVICES, INC. | COURTESY CALL, INC. | 2,740,750.80 | 411,112.62 | 15.00 |
| CALIFORNIA RESERVE PEACE OFFICERS ASSOCIATION | UNITED SUPPORT GROUP LLC | 80,172.00 | 12,025.80 | 15.00 |

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|---|--------------------------------------|----------------|-------------------|---------------------|
| CHILDREN'S CANCER FUND OF AMERICA | PREFERRED COMMUNITY SERVICES, INC | 3,343.00 | 501.45 | 15.00 |
| THE NATIONAL CANCER COALITION, INC. | COURTESY HEALTH WATCH, INC. | 1,261,871.00 | 189,280.65 | 15.00 |
| RESERVE POLICE OFFICERS ASSOCIATION | OUTREACH CALLING | 20,565.00 | 3,084.75 | 15.00 |
| CANCER CENTER FOR DETECTION AND PREVENTION | COURTESY HEALTH WATCH, INC. | 906,449.00 | 135,967.35 | 15.00 |
| COMMUNITY CHARITY ADVANCEMENT, INC. | COURTESY CALL, INC. | 3,511,995.30 | 526,799.29 | 15.00 |
| CANCER CENTER FOR DETECTION AND PREVENTION | MIDWEST PUBLISHING-DN, INC. | 4,514,622.81 | 677,193.41 | 15.00 |
| CANCER CENTER FOR DETECTION AND PREVENTION | PUBLIC APPEAL, INC. | 139,843.28 | 20,976.49 | 15.00 |
| THE NARCOTIC EDUCATIONAL FOUNDATION OF AMERICA | MIDWEST PUBLISHING-DN, INC. | 129,706.37 | 19,455.95 | 15.00 |
| OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH | MIDWEST PUBLISHING-DN, INC. | 152,971.33 | 22,945.69 | 15.00 |
| FIREFIGHTERS CHARITABLE FOUNDATION, INC. | ASSOCIATED COMMUNITY SERVICES | 6,561.00 | 984.00 | 15.00 |
| THE BREAST CANCER SOCIETY, INC. | JAK PRODUCTIONS, INC. | 109,853.00 | 16,437.91 | 14.96 |
| NUCLEAR INFORMATION AND RESOURCE SERVICE | HUDSON BAY COMPANY OF ILLINOIS, INC. | 535.00 | 79.31 | 14.82 |
| 9TO5, WORKING WOMEN EDUCATION FUND | HUDSON BAY COMPANY OF ILLINOIS, INC. | 535.00 | 79.31 | 14.82 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| THE NATURE CONSERVANCY | DONOR SERVICES GROUP, LLC | 1,318,793.00 | 191,606.24 | 14.53 |
| NATIONAL WILDLIFE FEDERATION | SD&A TELESERVICES, INC. | 95,149.00 | 13,824.00 | 14.53 |
| PEACE OFFICERS ASSOCIATION OF REDDING | M.S.A. ENT. | 70,753.00 | 10,264.00 | 14.51 |
| MIRACLE FLIGHTS FOR KIDS | COURTESY HEALTH WATCH, INC. | 483,418.18 | 70,099.30 | 14.50 |
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | INFOCISION, INC. | 150,331.34 | 21,640.24 | 14.40 |
| CHILDREN'S CANCER FUND OF AMERICA | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, INC. | 527,009.73 | 74,344.24 | 14.11 |
| CHILDREN'S CANCER RECOVERY FOUNDATION | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, INC. | 128,489.13 | 18,048.68 | 14.05 |
| THE RETIRED TROOPERS ASSOCIATION, INC. | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, INC. | 343,320.64 | 48,114.33 | 14.01 |
| CANCER FUND OF AMERICA INC | INSIGHT TELESERVICES INC | 8,617.00 | 1,206.38 | 14.00 |
| UNIVERSITY OF COLORADO FOUNDATION | RUFFALOCODY, LLC | 461,370.76 | 63,075.44 | 13.67 |
| NARAL PRO-CHOICE AMERICA | HARRIS DIRECT | 90,688.00 | 12,274.40 | 13.53 |
| SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC. | DIALAMERICA MARKETING, INC. | 376,114.95 | 50,656.74 | 13.47 |
| WETIP, INC. | R.E.W. & ASSOCIATES | 87,532.00 | 11,785.60 | 13.46 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| TIGER HAVEN, INC | COURTESY HEALTH WATCH, INC. | 9,857.00 | 1,323.40 | 13.43 |
| UNITED STATES OLYMPIC COMMITTEE | INFOCISION, INC. | 64,127.61 | 8,480.09 | 13.22 |
| AMERICAN CIVIL LIBERTIES UNION INC | DONOR SERVICES GROUP, LLC | 254,202.41 | 33,589.25 | 13.21 |
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | MDS COMMUNICATIONS CORPORATION | 776,096.00 | 102,249.00 | 13.17 |
| MOTHERS AGAINST DRUNK DRIVING | DIALAMERICA MARKETING, INC. | 3,964,413.40 | 516,015.30 | 13.02 |
| AMVETS (AMERICAN VETERANS) CORPORATION | XENTEL, INC. | 9,617,146.10 | 1,250,244.69 | 13.00 |
| CHILDHOOD LEUKEMIA FOUNDATION, INC. | INNOVATIVE TELESERVICES INC | 2,049,723.00 | 266,464.00 | 13.00 |
| COMMITTEE FOR MISSING CHILDREN, INC | PREFERRED COMMUNITY SERVICES, INC | 260.00 | 33.80 | 13.00 |
| WISHING WELL FOUNDATION USA, INC. | CONTRACT COMMUNICATIONS, INC. | 352,124.00 | 45,776.00 | 13.00 |
| PARTNERSHIP FOR A DRUG-FREE AMERICA, INC. | DIALAMERICA MARKETING, INC. | 275,237.46 | 35,779.08 | 13.00 |
| THE DREAM CENTER | GATEWAY COMMUNICATIONS INC | 4,851.00 | 619.00 | 12.76 |
| ALLIANCE DEFENDING FREEDOM | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 111,941.12 | 14,184.02 | 12.67 |
| ACCESS TO INDEPENDENCE OF SAN DIEGO, INC. | THE ALARUS AGENCY | 125,268.00 | 15,839.00 | 12.64 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| STUDENTS FOR LIFE OF AMERICA, INC. | MDS COMMUNICATIONS CORPORATION | 178,995.00 | 22,362.00 | 12.49 |
| NATIONAL CANCER ASSISTANCE FOUNDATION, INC. | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, INC. | 903,833.43 | 112,069.65 | 12.40 |
| CHILDREN'S CANCER FUND OF AMERICA | COURTESY CALL, INC. | 195,404.49 | 24,137.49 | 12.35 |
| KIDS WISH NETWORK, INC. | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, INC. | 1,095,152.04 | 131,858.24 | 12.04 |
| AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC. | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, INC. | 360,712.37 | 43,421.88 | 12.04 |
| KIDS WISH NETWORK, INC. | INNOVATIVE TELESERVICES INC | 236,729.00 | 28,408.00 | 12.00 |
| THE BREAST CANCER SOCIETY, INC. | INNOVATIVE TELESERVICES INC | 223,932.00 | 26,872.00 | 12.00 |
| DISABLED VETERANS SERVICES, INC. | INNOVATIVE TELESERVICES INC | 172,758.00 | 20,731.00 | 12.00 |
| CALIFORNIA POLICE YOUTH CHARITIES, INC. | TELCOM SERVICES, INC. | 2,281,507.98 | 273,780.96 | 12.00 |
| KIDS WISH NETWORK, INC. | JADENT, INC. | 53,352.00 | 6,402.24 | 12.00 |
| CHILD WATCH OF NORTH AMERICA, INC. | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, INC. | 8,237.00 | 988.44 | 12.00 |
| KIDS WISH NETWORK, INC. | OUTREACH CALLING | 21,900.00 | 2,628.00 | 12.00 |
| COMMITTEE FOR MISSING CHILDREN, INC | XENTEL, INC. | 1,006,228.10 | 120,747.37 | 12.00 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|------------------------------|----------------|-------------------|---------------------|
| FIREFIGHTERS CHARITABLE FOUNDATION, INC. | COURTESY CALL, INC. | 304,465.02 | 36,535.80 | 12.00 |
| COMMITTEE FOR MISSING CHILDREN, INC | PUBLIC APPEAL, INC. | 28,281.29 | 3,393.75 | 12.00 |
| KIDS WISH NETWORK, INC. | JAK PRODUCTIONS, INC. | 166,221.48 | 19,892.20 | 11.97 |
| FIREFIGHTERS CHARITABLE FOUNDATION, INC. | JAK PRODUCTIONS, INC. | 324,602.20 | 38,758.77 | 11.94 |
| EARTHJUSTICE | GORDON & SCHWENKMEYER, INC. | 35,285.89 | 4,188.16 | 11.87 |
| ASSOCIATION FOR FIREFIGHTERS AND PARAMEDICS, INC. | UNITED SUPPORT, LLC | 187,224.18 | 22,059.29 | 11.78 |
| FRIENDS OF SANTA ANA ZOO | COMNET MARKETING GROUP, INC. | 14,797.00 | 1,704.92 | 11.52 |
| ROGER WYBURN-MASON AND JACK M. BLOUNT FOUNDATION FOR ERADICATION OF RHEUMATOID DISEASE | BEE, L.C. | 105,299.04 | 11,921.38 | 11.32 |
| HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE | INFOCISION, INC. | 6,642.00 | 746.60 | 11.24 |
| ROSALIND FRANKLIN UNIVERSITY OF MEDICINE AND SCIENCE | HARRIS CONNECT, LLC | 50,530.00 | 5,630.15 | 11.14 |
| FIREFIGHTERS CHARITABLE FOUNDATION, INC. | PUBLIC APPEAL, INC. | 591,805.90 | 65,098.65 | 11.00 |
| DEPARTMENT OF CALIFORNIA DISTRICT 4 VETERANS OF FOREIGN WARS OF THE UNITED STATES, INC. | NEERAJ ENTERPRISES, INC. | 117,800.00 | 12,958.00 | 11.00 |
| AMERICAN CHILDREN'S SOCIETY, INC. | PUBLIC APPEAL, INC. | 36,284.00 | 3,991.24 | 11.00 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| CANCER FUND OF AMERICA INC | OUTREACH CALLING | 13,372.00 | 1,470.92 | 11.00 |
| NATIONAL VIETNAM VETERANS FOUNDATION, INC. | OUTREACH CALLING | 48,508.00 | 5,335.88 | 11.00 |
| NATIONAL WILDLIFE FEDERATION | PDR II, INC. | 78,830.00 | 8,601.00 | 10.91 |
| THE NATIONAL CANCER COALITION, INC. | BEE, L.C. | 155,007.59 | 16,558.27 | 10.68 |
| HEART SUPPORT OF AMERICA | BEE, L.C. | 275,339.03 | 28,287.26 | 10.27 |
| AMVETS DEPARTMENT OF CALIFORNIA | MIDWEST PUBLISHING-DN, INC. | 470,568.55 | 48,056.36 | 10.21 |
| WOMAN TO WOMAN BREAST CANCER FOUNDATION, INC. | CRF, INC. D/B/A CHARITABLE RESOURCE FOUNDATION, INC. | 791,890.36 | 80,183.54 | 10.13 |
| CARING FOR OUR CHILDREN FOUNDATION | INNOVATIVE TELESERVICES INC | 78,068.00 | 7,807.00 | 10.00 |
| CHILDREN'S CANCER FUND OF AMERICA | INNOVATIVE TELESERVICES INC | 187,908.00 | 18,791.00 | 10.00 |
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | OUTREACH CALLING | 39,551.95 | 3,955.20 | 10.00 |
| WOMAN TO WOMAN BREAST CANCER FOUNDATION, INC. | OUTREACH CALLING | 28,553.68 | 2,855.37 | 10.00 |
| BREAST CANCER SURVIVORS FOUNDATION, INC. | OUTREACH CALLING | 76,898.37 | 7,689.84 | 10.00 |
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | COMMUNITY CALL, INC. | 511,752.99 | 51,175.30 | 10.00 |

Commercial Fundraiser Report
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Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|-------------------------------------|-----------------------|--------------------------|----------------------------|
| ASSOCIATION FOR FIREFIGHTERS AND PARAMEDICS, INC. | COURTESY CALL, INC. | 154,139.00 | 15,413.90 | 10.00 |
| HEALING HEROES NETWORK, INC. | OUTREACH CALLING | 10,740.00 | 1,074.00 | 10.00 |
| OPERATION LOOKOUT-NATIONAL CENTER FOR MISSING YOUTH | INSIGHT TELESERVICES INC | 1,851.00 | 185.10 | 10.00 |
| WOMAN TO WOMAN BREAST CANCER FOUNDATION, INC. | PUBLIC APPEAL, INC. | 12,888.00 | 1,288.80 | 10.00 |
| LAW ENFORCEMENT OFFICERS RELIEF FUND, INC. | OUTREACH CALLING | 21,034.00 | 2,103.40 | 10.00 |
| AMERICAN FOUNDATION FOR DISABLED CHILDREN, INC. | OUTREACH CALLING | 4,620.00 | 462.00 | 10.00 |
| FIREFIGHTERS SUPPORT FOUNDATION, INC. | OUTREACH CALLING | 37,390.00 | 3,739.00 | 10.00 |
| AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC. | OUTREACH CALLING | 38,540.00 | 3,854.00 | 10.00 |
| CENTER FOR AMERICAN HOMELESS VETERANS, INC. | OUTREACH CALLING | 29,177.50 | 2,917.75 | 10.00 |
| OPTIMAL MEDICAL FOUNDATION, INC. | OUTREACH CALLING | 10,064.00 | 1,006.40 | 10.00 |
| UNITED BREAST CANCER RESEARCH SOCIETY, INC. | OUTREACH CALLING | 15,259.00 | 1,525.90 | 10.00 |
| COMMUNITY CHARITY ADVANCEMENT, INC. | COMMUNITY CALL, INC. | 25,099.00 | 2,509.90 | 10.00 |
| DISABLED VETERANS SERVICES, INC. | COMMUNITY CALL, INC. | 257,209.42 | 25,720.94 | 10.00 |

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Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---------------------------------|----------------|-------------------|---------------------|
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | COMMUNITY CALL, INC. | 167,577.73 | 16,757.77 | 10.00 |
| COMMUNITY CHARITY ADVANCEMENT, INC. | COMMUNITY CALL, INC. | 165,096.93 | 16,509.69 | 10.00 |
| THE AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC. | MIDWEST PUBLISHING-DN, INC. | 1,871,139.37 | 187,113.89 | 10.00 |
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | JAK PRODUCTIONS, INC. | 293,090.63 | 29,052.28 | 9.91 |
| WILDLIFE WAYSTATION | JOHN BRUCE KUHN | 106,905.00 | 10,409.00 | 9.74 |
| HUMAN RIGHTS CAMPAIGN FUND | TELEFUND, INC. | 1,020,915.42 | 97,848.79 | 9.58 |
| LUTHERAN ASSOCIATION OF MISSIONARIES AND PILOTS U.S. | ARIA COMMUNICATIONS CORPORATION | 11,950.00 | 1,145.00 | 9.58 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | PDR II, INC. | 52,951.00 | 4,930.00 | 9.31 |
| V.E.T.S. | ZAGAR AND ASSOCIATES | 86,087.00 | 7,989.55 | 9.28 |
| UNITED STATES FUND FOR UNICEF | DONOR SERVICES GROUP, LLC | 28,269.00 | 2,547.00 | 9.01 |
| THE HUMANE SOCIETY OF THE UNITED STATES | DONOR SERVICES GROUP, LLC | 1,576,057.00 | 139,768.00 | 8.87 |
| AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE | DONOR SERVICES GROUP, LLC | 4,872.00 | 431.00 | 8.85 |
| UNION OF CONCERNED SCIENTISTS | DONOR SERVICES GROUP, LLC | 81,194.00 | 7,164.11 | 8.82 |

Commercial Fundraiser Report
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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|----------------------------------|----------------|-------------------|---------------------|
| MERCY CORPS | DONOR SERVICES GROUP, LLC | 383,862.00 | 33,851.00 | 8.82 |
| CANCER FUND OF AMERICA INC | CORPORATIONS FOR CHARACTER, L.C. | 14,047.00 | 1,216.43 | 8.66 |
| NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE | TELEFUND, INC. | 247,207.08 | 21,390.83 | 8.65 |
| MISSION HOSPITAL REGIONAL MEDICAL CENTER FOUNDATION | HARRIS CONNECT, LLC | 93,760.70 | 7,919.44 | 8.45 |
| KVIE, INC. | ARIA COMMUNICATIONS CORPORATION | 8,840.00 | 733.08 | 8.29 |
| COMPASSION & CHOICES | DONOR SERVICES GROUP, LLC | 17,816.00 | 1,463.00 | 8.21 |
| PLANNED PARENTHOOD ACTION FUND, INC. | INTEGRAL RESOURCES, INC. | 390,898.10 | 31,642.37 | 8.09 |
| SAN DIEGO MUSEUM OF ART | COMNET MARKETING GROUP, INC. | 13,826.00 | 1,066.23 | 7.71 |
| THE SOCIAL SECURITY INSTITUTE | INFOCISION, INC. | 32,124.65 | 2,418.04 | 7.53 |
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | GORDON & SCHWENKMEYER, INC. | 57,024.00 | 4,271.92 | 7.49 |
| CORAL RIDGE MINISTRIES MEDIA, INC. | INFOCISION, INC. | 19,794.50 | 1,465.84 | 7.41 |
| MAP INTERNATIONAL | THE HERITAGE COMPANY, INC. | 474.00 | 34.15 | 7.20 |
| AMERICAN LEPROSY MISSIONS, INC. | INFOCISION, INC. | 5,479.00 | 387.62 | 7.07 |

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|--|-------------------------------------|-----------------------|--------------------------|----------------------------|
| INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO | COURTESY CALL, INC. | 3,769,881.50 | 247,000.00 | 6.55 |
| PEOPLE FOR THE AMERICAN WAY | HARRIS DIRECT | 20,031.00 | 1,258.75 | 6.28 |
| EARTHJUSTICE | DONOR SERVICES GROUP, LLC | 59,554.00 | 3,703.00 | 6.22 |
| SAN FERNANDO POLICE OFFICERS ASSOCIATION | RAMBRET INC. | 745,112.00 | 46,000.00 | 6.17 |
| CONSUMERS UNION OF UNITED STATES, INC. | DONOR SERVICES GROUP, LLC | 64,014.00 | 3,913.00 | 6.11 |
| WORLDCAUSE FOUNDATION | DG GROUP, INC. | 2,767,030.00 | 168,607.00 | 6.09 |
| AMERICAN ASSOCIATION FOR CANCER SUPPORT, INC. | OUTREACH CALLING | 13,631.00 | 817.86 | 6.00 |
| MERCY CORPS | MDS COMMUNICATIONS CORPORATION | 126,194.00 | 7,346.00 | 5.82 |
| NATIONAL PARKINSON FOUNDATION, INC. | DONOR CARE CENTER, INC. | 70,457.42 | 4,038.17 | 5.73 |
| NORTHWESTERN UNIVERSITY - FEINBERG SCHOOL OF MEDICINE | RUFFALOCODY, LLC | 45,844.04 | 2,595.58 | 5.66 |
| AUTISM SPECTRUM DISORDER FOUNDATION, INC. | INFOCISION, INC. | 91,319.36 | 4,931.30 | 5.40 |
| MUSICARES FOUNDATION, INC. | JULIEN ENTERTAINMENT.COM, INC | 521,375.00 | 26,068.75 | 5.00 |
| NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE | DONOR SERVICES GROUP, LLC | 107,764.00 | 5,274.70 | 4.89 |

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| THE UNIVERSITY OF CONNECTICUT FOUNDATION INC | RUFFALOCODY, LLC | 507,204.85 | 23,024.66 | 4.54 |
| FAITH AND FREEDOM COALITION, INC. | INFOCISION, INC. | 112,754.45 | 5,075.32 | 4.50 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | INTEGRAL RESOURCES, INC. | 448,979.37 | 19,193.07 | 4.27 |
| JUDICIAL WATCH, INC. | MDS COMMUNICATIONS CORPORATION | 319,295.00 | 10,674.00 | 3.34 |
| PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE, INC. | DONOR SERVICES GROUP, LLC | 91,461.00 | 2,918.31 | 3.19 |
| UNITED CANCER RESEARCH SOCIETY, INC. | KKA ENTERPRISES, INC. | 3,787,895.00 | 115,175.00 | 3.04 |
| EASTER SEALS, INC. | INFOCISION, INC. | 152,400.10 | 4,387.62 | 2.88 |
| TREES FOR THE FUTURE | SUTTER HOME WINERY, INC. D/B/A TRINCHERO FAMILY ESTATES | 7,634,815.00 | 191,740.80 | 2.51 |
| LEAGUE OF WOMEN VOTERS OF THE UNITED STATES | PDR II, INC. | 7,770.00 | 184.00 | 2.37 |
| FEEDING AMERICA | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 158,505.49 | 3,475.19 | 2.19 |
| B'NAI B'RITH | DONOR SERVICES GROUP, LLC | 48,121.00 | 1,046.00 | 2.17 |
| ENVIRONMENTAL DEFENSE FUND, INCORPORATED | PDR II, INC. | 12,761.00 | 246.00 | 1.93 |

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|--|---|----------------|-------------------|---------------------|
| ISIS TEMPLE NUMBER 102 A.E.A.O.N.M.S. | SAN DIEGO COUNTY SPECIAL EVENTS | 121,503.51 | 1,979.23 | 1.63 |
| EL CENTRO DEL PUEBLO | TERRAZAS DEVELOPMENT AND COMMUNICATIONS GROUP | 3,700.00 | 49.09 | 1.33 |
| NATIONAL ORGANIZATION FOR MARRIAGE EDUCATION FUND | CAPITOL RESOURCES, INC. | 49,725.80 | 506.37 | 1.02 |
| CENTRAL ASSOCIATION OF THE MIRACULOUS MEDAL | ARIA COMMUNICATIONS CORPORATION | 13,067.99 | 131.72 | 1.01 |
| NORA LAM CHINESE MINISTRIES INTERNATIONAL | INFOCISION, INC. | 21,846.00 | 141.52 | 0.65 |
| EASTER SEALS, INC. | INFOCISION, INC. | 9,424.00 | 24.58 | 0.26 |
| LEAGUE OF WOMEN VOTERS OF THE UNITED STATES | PDR II, INC. | 24,682.00 | 49.00 | 0.20 |
| THE HUMANE SOCIETY OF THE UNITED STATES | INFOCISION, INC. | 10,809.00 | 9.92 | 0.09 |
| AMERICAN CONSERVATIVE UNION | INFOCISION, INC. | 1,517.00 | 0.00 | 0.00 |
| CROSS INTERNATIONAL AID, INC. | INFOCISION, INC. | 8,974.44 | 0.00 | 0.00 |
| CONCERNED WOMEN FOR AMERICA LEGISLATIVE ACTION COMMITTEE | INFOCISION, INC. | 17,215.00 | 0.00 | 0.00 |
| FAMILY RESEARCH COUNCIL ACTION | INFOCISION, INC. | 27,200.00 | 0.00 | 0.00 |
| WHEAT RIDGE MINISTRIES | ARIA COMMUNICATIONS CORPORATION | 14,718.25 | 0.00 | 0.00 |

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|--|---|----------------|-------------------|---------------------|
| LESEA BROADCASTING CORPORATION | INFOCISION, INC. | 30.00 | 0.00 | 0.00 |
| YOSEMITE FOUNDATION | ARIA COMMUNICATIONS CORPORATION | 14,653.17 | 0.00 | 0.00 |
| PRISON FELLOWSHIP MINISTRIES | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 118,869.32 | 0.00 | 0.00 |
| OCEAN CONSERVANCY INC | ARIA COMMUNICATIONS CORPORATION | 13,287.00 | 0.00 | 0.00 |
| THE MONTEREY COUNTY POLICE ACTIVITES LEAGUE, INC. | CSPCC/BACKSTAGE MUSIC PRODUCTIONS | 75,107.00 | 0.00 | 0.00 |
| SHARE OUR STRENGTH | ARIA COMMUNICATIONS CORPORATION | 1,875.00 | 0.00 | 0.00 |
| NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE | ARIA COMMUNICATIONS CORPORATION | 1,364.00 | 0.00 | 0.00 |
| LUTHERAN WORLD RELIEF INC. | ARIA COMMUNICATIONS CORPORATION | 13,805.00 | 0.00 | 0.00 |
| THE LINCOLN HIGH SCHOOL MUSIC BOOSTERS | DEALS FOR GOOD | 32.25 | 0.00 | 0.00 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | ARIA COMMUNICATIONS CORPORATION | 1,452.00 | 0.00 | 0.00 |
| EMBRY-RIDDLE AERONAUTICAL UNIVERSITY, INC. | ARIA COMMUNICATIONS CORPORATION | 25,239.48 | 0.00 | 0.00 |
| PLYMOUTH STATE UNIVERSITY | ARIA COMMUNICATIONS CORPORATION | 16,106.99 | 0.00 | 0.00 |
| PLACER COUNTY SHERIFF'S DEPARTMENT SEARCH AND RESCUE | D. FOSTER COMMUNITY PROJECTS | 49,289.00 | 0.00 | 0.00 |

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|--|---|----------------|-------------------|---------------------|
| ACTIONAID U.S.A. | ARIA COMMUNICATIONS CORPORATION | 1,443.00 | 0.00 | 0.00 |
| SANTA CRUZ COUNTY SHERIFF'S POSSE | CSPCC/BACKSTAGE MUSIC PRODUCTIONS | 38,322.00 | 0.00 | 0.00 |
| MARINA POLICE ACTIVITIES LEAGUE, INC. | CSPCC/BACKSTAGE MUSIC PRODUCTIONS | 27,789.00 | 0.00 | 0.00 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | INTEGRAL RESOURCES, INC. | 33,539.00 | 0.00 | 0.00 |
| AIDS PROJECT LOS ANGELES | ARIA COMMUNICATIONS CORPORATION | 130.00 | 0.00 | 0.00 |
| FAMILY RESEARCH COUNCIL | MDS COMMUNICATIONS CORPORATION | 282,850.00 | 0.00 | 0.00 |
| AMERICAN LUNG ASSOCIATION | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 296,016.40 | 0.00 | 0.00 |
| EASTER SEALS, INC. | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 16,869.00 | 0.00 | 0.00 |
| SUSAN B. ANTHONY LIST, INC. | CONFLUENT IMPACT COMMUNICATIONS LLC | 16,076.17 | -24.43 | -0.15 |
| NATIONAL PARKS CONSERVATION ASSOCIATION | PDR II, INC. | 113,512.00 | -226.00 | -0.20 |
| NEW ENGLAND HISTORIC GENEALOGICAL SOCIETY | HARRIS CONNECT, LLC | 97,253.29 | -328.01 | -0.34 |
| INTERNATIONAL CAMPAIGN FOR TIBET | TELEFUND, INC. | 12,795.00 | -65.00 | -0.51 |
| CATHOLIC CHARITIES CYO OF THE ARCHDIOCESE OF SAN FRANCISCO | HARRIS CONNECT, LLC | 15,585.63 | -114.37 | -0.73 |

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|--|---|----------------|-------------------|---------------------|
| ENVIRONMENTAL DEFENSE FUND, INCORPORATED | COMNET MARKETING GROUP, INC. | 40,215.25 | -457.67 | -1.14 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | SD&A TELESERVICES, INC. | 12,614.00 | -157.00 | -1.24 |
| OBLATE MISSIONARY SOCIETY INC DBA MISSIONARY ASSOCIATION OF MARY IMMACULATE | DONOR CARE CENTER, INC. | 61,307.64 | -821.00 | -1.34 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. | PDR II, INC. | 76,897.00 | -1,754.00 | -2.28 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | GORDON & SCHWENKMEYER, INC. | 445,376.45 | -12,490.32 | -2.80 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | INTEGRAL RESOURCES, INC. | 1,084,041.10 | -30,967.19 | -2.86 |
| THE AMYOTROPHIC LATERAL SCLEROSIS ASSOCIATION | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 29,872.00 | -883.70 | -2.96 |
| MOODY BIBLE INSTITUTE | DONOR CARE CENTER, INC. | 98,825.00 | -3,172.85 | -3.21 |
| THE INSPIRATIONAL NETWORK, INC | DONOR CARE CENTER, INC. | 2,205.66 | -72.00 | -3.26 |
| THE JEWISH FEDERATIONS OF NORTH AMERICA, INC | SIEGEL MARKETING GROUP, INC. | 31,118.00 | -1,165.20 | -3.74 |
| COMPASSION & CHOICES | DONOR SERVICES GROUP, LLC | 5,163.00 | -211.00 | -4.09 |
| KCETLINK | SD&A TELESERVICES, INC. | 247,520.00 | -11,482.00 | -4.64 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| NATIONAL PARKS CONSERVATION ASSOCIATION | SD&A TELESERVICES, INC. | 38,489.00 | -2,502.00 | -6.50 |
| PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. | TELEFUND, INC. | 29,464.00 | -1,918.05 | -6.51 |
| TROUT, UNLIMITED | PDR II, INC. | 15,077.00 | -1,310.00 | -8.69 |
| NARAL PRO-CHOICE AMERICA | GORDON & SCHWENKMEYER, INC. | 105,804.00 | -9,197.47 | -8.69 |
| WESTERN PENNSYLVANIA CONSERVANCY | DONOR SERVICES GROUP, LLC | 2,956.00 | -265.00 | -8.96 |
| NATIONAL PARKS CONSERVATION ASSOCIATION | DONOR SERVICES GROUP, LLC | 194,075.00 | -18,388.00 | -9.47 |
| OXFAM-AMERICA INC | TELEFUND, INC. | 57,093.00 | -5,563.00 | -9.74 |
| RICHARD J CARON FOUNDATION | AFRC, INC. | 37,367.50 | -4,032.50 | -10.79 |
| THE HUMANE SOCIETY OF THE UNITED STATES | DONOR CARE CENTER, INC. | 191,214.69 | -21,713.71 | -11.36 |
| DEFENDERS OF WILDLIFE | PDR II, INC. | 5,668.00 | -668.00 | -11.79 |
| LIBERTY COUNSEL ACTION | DONOR CARE CENTER, INC. | 10,595.00 | -1,279.74 | -12.08 |
| THE NATURE CONSERVANCY | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 103,324.00 | -12,734.90 | -12.33 |
| AFRICAN WILDLIFE FOUNDATION | PUBLIC INTEREST COMMUNICATIONS, INC. | 20,823.00 | -2,683.77 | -12.89 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| OXFAM-AMERICA INC | SD&A TELESERVICES, INC. | 70,285.00 | -9,208.50 | -13.10 |
| HABITAT FOR HUMANITY INTERNATIONAL, INC. | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 210,480.09 | -27,904.51 | -13.26 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | GORDON & SCHWENKMEYER, INC. | 75,992.68 | -10,166.58 | -13.38 |
| THE FRIENDS AND FOUNDATION OF THE SAN FRANCISCO PUBLIC LIBRARY | HARRIS CONNECT, LLC | 62,666.00 | -8,675.75 | -13.84 |
| NORTHWESTERN UNIVERSITY - FEINBERG SCHOOL OF MEDICINE | RUFFALOCODY, LLC | 16,394.00 | -2,305.86 | -14.07 |
| NATIONAL AUDUBON SOCIETY | DONOR SERVICES GROUP, LLC | 39,525.00 | -5,710.00 | -14.45 |
| CALIFORNIA LEAGUE OF CONSERVATION VOTERS | PZ ASSOCIATES | 91,518.93 | -13,850.00 | -15.13 |
| SAVE THE CHILDREN FEDERATION, INCORPORATED | DONOR CARE CENTER, INC. | 128,688.96 | -19,548.83 | -15.19 |
| AMERICAN FAMILY ASSOCIATION, INC. | DONOR CARE CENTER, INC. | 149,155.64 | -23,163.53 | -15.53 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | HARRIS DIRECT | 89,393.00 | -13,995.40 | -15.66 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. | DONOR SERVICES GROUP, LLC | 348,329.00 | -59,851.00 | -17.18 |
| CROSS INTERNATIONAL AID, INC. | DONOR CARE CENTER, INC. | 224,345.67 | -39,718.72 | -17.70 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| CENTER FOR VICTIMS OF TORTURE | PDR II, INC. | 13,668.00 | -2,453.00 | -17.95 |
| SOUTHERN POVERTY LAW CENTER, INC. | DONOR SERVICES GROUP, LLC | 49,471.00 | -9,012.00 | -18.22 |
| HSUS FUND FOR ANIMALS | DONOR SERVICES GROUP, LLC | 40,704.00 | -7,462.00 | -18.33 |
| CENTER FOR BIOLOGICAL DIVERSITY, INC. | PDR II, INC. | 14,289.00 | -2,822.00 | -19.75 |
| GREENPEACE, INC. | PUBLIC INTEREST COMMUNICATIONS, INC. | 436,584.29 | -101,274.63 | -23.20 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | GORDON & SCHWENKMEYER, INC. | 115,035.47 | -27,407.57 | -23.83 |
| INTERNATIONAL RESCUE COMMITTEE, INC. | DONOR SERVICES GROUP, LLC | 75,209.00 | -18,092.26 | -24.06 |
| NATIONAL BREAST CANCER COALITION | TELEFUND, INC. | 7,921.00 | -1,986.48 | -25.08 |
| FARM SANCTUARY, INC. | SD&A TELESERVICES, INC. | 37,281.00 | -9,431.00 | -25.30 |
| ONEHOPE, INC. | DONOR CARE CENTER, INC. | 916.00 | -239.73 | -26.17 |
| BACK TO GOD MINISTRIES INTERNATIONAL | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 21,881.00 | -5,821.70 | -26.61 |
| AIDS PROJECT LOS ANGELES | CAUSEFORCE, INC. | 434,336.00 | -116,108.00 | -26.73 |
| YOUTH VILLAGES FOUNDATION, INC. | INFOCISION, INC. | 722.00 | -194.43 | -26.93 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--------------------------------------|----------------|-------------------|---------------------|
| THE NATIONAL MUSEUM OF WOMEN IN THE ARTS, INC. | SD&A TELESERVICES, INC. | 6,495.00 | -1,808.00 | -27.84 |
| THE PLANETARY SOCIETY | HARRIS DIRECT | 37,535.75 | -10,459.51 | -27.87 |
| THE WILDERNESS SOCIETY | GORDON & SCHWENKMEYER, INC. | 14,360.00 | -4,476.59 | -31.17 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. | SD&A TELESERVICES, INC. | 140,686.00 | -44,527.00 | -31.65 |
| BREAD FOR THE WORLD, INC. | PDR II, INC. | 151,291.00 | -48,584.00 | -32.11 |
| PEOPLE FOR THE AMERICAN WAY | GORDON & SCHWENKMEYER, INC. | 48,001.07 | -15,511.13 | -32.31 |
| PLANNED PARENTHOOD ACTION FUND OF THE PACIFIC SOUTHWEST. | SD&A TELESERVICES, INC. | 4,785.00 | -1,597.00 | -33.38 |
| MESSIANIC JEWISH ALLIANCE OF AMERICA | DONOR CARE CENTER, INC. | 3,398.00 | -1,146.77 | -33.75 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. | SD&A TELESERVICES, INC. | 90,878.00 | -32,443.00 | -35.70 |
| BARNARD COLLEGE | HARRIS CONNECT, LLC | 39,596.47 | -14,985.33 | -37.85 |
| AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. | MDS COMMUNICATIONS CORPORATION | 502,165.00 | -190,407.00 | -37.92 |
| OCEANA, INC. | PUBLIC INTEREST COMMUNICATIONS, INC. | 10,489.00 | -4,021.51 | -38.34 |
| FARM SANCTUARY, INC. | PUBLIC INTEREST COMMUNICATIONS, INC. | 151,238.00 | -60,318.63 | -39.88 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| CALIFORNIA STATE UNIVERSITY DOMINGUEZ HILLS | RUFFALOCODY, LLC | 22,508.92 | -9,024.76 | -40.09 |
| CHRISTIAN COALITION | DONOR CARE CENTER, INC. | 72,579.05 | -29,428.38 | -40.55 |
| EL CAMINO HOSPITAL FOUNDATION | HARRIS CONNECT, LLC | 28,330.00 | -11,616.10 | -41.00 |
| DORIS DAY ANIMAL LEAGUE | DONOR SERVICES GROUP, LLC | 32,486.00 | -15,637.00 | -48.13 |
| CARE NET | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 49,728.00 | -24,593.95 | -49.46 |
| EARTHJUSTICE | MEYER ASSOCIATES, INC. | 725.00 | -386.55 | -53.32 |
| SAVE THE CHILDREN FEDERATION, INCORPORATED | GRASSROOTS CAMPAIGNS, INC. | 917,813.06 | -500,039.94 | -54.48 |
| DECLARATION ALLIANCE | DONOR CARE CENTER, INC. | 15,589.66 | -8,853.53 | -56.79 |
| AMERICANS UNITED FOR SEPARATION OF CHURCH AND STATE | DONOR SERVICES GROUP, LLC | 29,928.00 | -17,115.00 | -57.19 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. | PDR II, INC. | 5,154.00 | -3,054.00 | -59.25 |
| WESTERN PENNSYLVANIA CONSERVANCY | DONOR SERVICES GROUP, LLC | 29,696.00 | -17,698.00 | -59.60 |
| LOS ANGELES COUNTY MUSEUM OF NATURAL HISTORY FOUNDATION | DCM, INC. | 1,985.00 | -1,261.00 | -63.53 |
| PLANNED PARENTHOOD LOS ANGELES | GRASSROOTS CAMPAIGNS, INC. | 30,941.11 | -19,693.89 | -63.65 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| CHILDREN'S HOSPITAL & RESEARCH CENTER FOUNDATION | PDR II, INC. | 14,352.00 | -9,233.00 | -64.33 |
| THE HUMANE SOCIETY OF THE UNITED STATES | PDR II, INC. | 83,659.00 | -56,575.00 | -67.63 |
| SUTTER WEST BAY HOSPITALS | HCB CANADA | 2,950.00 | -2,002.00 | -67.86 |
| LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. | TELEFUND, INC. | 48,791.34 | -34,397.75 | -70.50 |
| NATURAL RESOURCES DEFENSE COUNCIL, INC. | TELEFUND, INC. | 237,778.37 | -167,807.48 | -70.57 |
| AMERICAN BIBLE SOCIETY | DONOR CARE CENTER, INC. | 57,933.20 | -42,514.65 | -73.39 |
| NATIONAL CONSTITUTION CENTER | DONOR SERVICES GROUP, LLC | 6,435.00 | -4,927.00 | -76.57 |
| MERCY CORPS | DONOR SERVICES GROUP, LLC | 47,884.00 | -36,830.00 | -76.92 |
| UNITED STATES OLYMPIC COMMITTEE | DONOR SERVICES GROUP, LLC | 109,693.00 | -84,624.00 | -77.15 |
| COVENANT HOUSE | KEYS DIRECT MARKETING & COMMUNICATIONS, INC. | 11,008.00 | -8,858.25 | -80.47 |
| PLANNED PARENTHOOD ACTION FUND, INC. | GRASSROOTS CAMPAIGNS, INC. | 596,937.67 | -481,107.48 | -80.60 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | PDR II, INC. | 13,333.00 | -10,993.00 | -82.45 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|------------------------------|----------------|-------------------|---------------------|
| INTERNATIONAL FUND FOR ANIMAL WELFARE | PDR II, INC. | 42,776.00 | -36,018.00 | -84.20 |
| OXFAM-AMERICA INC | GRASSROOTS CAMPAIGNS, INC. | 210,859.00 | -178,050.19 | -84.44 |
| HELEN KELLER INTERNATIONAL, INC. | PDR II, INC. | 4,266.00 | -3,748.00 | -87.86 |
| THE FUND FOR ANIMALS, INC. | DONOR SERVICES GROUP, LLC | 19,146.00 | -17,000.00 | -88.79 |
| PLAN INTERNATIONAL USA INC | INFOCISION, INC. | 12,887.00 | -11,736.55 | -91.07 |
| PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. | GRASSROOTS CAMPAIGNS, INC. | 1,989,739.41 | -1,846,520.73 | -92.80 |
| SAN DIEGO HISTORICAL SOCIETY | COMNET MARKETING GROUP, INC. | 760.25 | -710.84 | -93.50 |
| PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC | DONOR SERVICES GROUP, LLC | 13,190.00 | -12,480.00 | -94.62 |
| THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION | GORDON & SCHWENKMEYER, INC. | 23,427.00 | -22,601.34 | -96.48 |
| THE NATURE CONSERVANCY | GRASSROOTS CAMPAIGNS, INC. | 1,058,633.00 | -1,029,543.03 | -97.25 |
| AFRICAN WILDLIFE FOUNDATION | SD&A TELESERVICES, INC. | 6,376.00 | -6,257.00 | -98.13 |
| AMERICANS FOR PROSPERITY | DONOR CARE CENTER, INC. | 39,504.20 | -40,959.46 | -103.68 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | DCM, INC. | 700.00 | -728.30 | -104.04 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|------------------------------------|---|----------------|-------------------|---------------------|
| PEOPLE FOR THE AMERICAN WAY | INTEGRAL RESOURCES, INC. | 7,392.00 | -7,778.40 | -105.23 |
| BOYS AND GIRLS CLUBS OF LONG BEACH | GATEWAY COMMUNICATIONS INC | 1,668.00 | -1,832.00 | -109.83 |
| ANTI-DEFAMATION LEAGUE | GORDON & SCHWENKMEYER, INC. | 6,619.00 | -7,288.09 | -110.11 |
| OCEAN CONSERVANCY INC | DONOR SERVICES GROUP, LLC | 19,272.00 | -21,423.00 | -111.16 |
| THE ARTHRITIS FOUNDATION, INC. | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 82,653.00 | -92,580.05 | -112.01 |
| NATIONAL AUDUBON SOCIETY | DONOR SERVICES GROUP, LLC | 33,700.00 | -39,970.00 | -118.61 |
| LEHIGH VALLEY HEALTH NETWORK, INC. | HARRIS CONNECT, LLC | 88,798.67 | -105,674.30 | -119.00 |
| ONEHOPE, INC. | DONOR CARE CENTER, INC. | 5,629.50 | -6,738.70 | -119.70 |
| SIERRA CLUB | GRASSROOTS CAMPAIGNS, INC. | 230,024.70 | -285,015.59 | -123.91 |
| MOVEON.ORG CIVIC ACTION | TELEFUND, INC. | 6,455.00 | -8,004.90 | -124.01 |
| MARYMOUNT UNIVERSITY | HARRIS CONNECT, LLC | 21,152.50 | -26,515.94 | -125.36 |
| ENGENDER HEALTH, INC. | INNOVATIVE PHILANTHROPY, LLC | 10,650.00 | -13,351.15 | -125.36 |
| OCEAN CONSERVANCY INC | DONOR SERVICES GROUP, LLC | 12,394.00 | -16,175.16 | -130.51 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|----------------------------------|----------------|-------------------|---------------------|
| SOUTHERN POVERTY LAW CENTER, INC. | GRASSROOTS CAMPAIGNS, INC. | 702,823.16 | -951,071.35 | -135.32 |
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | HARRIS DIRECT | 5,070.00 | -6,884.80 | -135.79 |
| CHRISTIAN APPALACHIAN PROJECT INC | DONOR CARE CENTER, INC. | 3,172.44 | -4,803.81 | -151.42 |
| THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC. | DONOR CARE CENTER, INC. | 43,667.00 | -71,157.71 | -162.96 |
| LAWRENCE TECHNOLOGICAL UNIVERSITY | RUFFALOCODY, LLC | 10,621.00 | -19,529.00 | -183.87 |
| CALVERT HALL COLLEGE HIGH SCHOOL | HARRIS CONNECT, LLC | 30,631.00 | -56,333.85 | -183.91 |
| CALIFORNIA LEAGUE OF CONSERVATION VOTERS | GRASSROOTS CAMPAIGNS, INC. | 25,282.23 | -49,197.77 | -194.59 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | SD&A TELESERVICES, INC. | 14,422.00 | -28,995.00 | -201.05 |
| CO-OP AMERICA FOUNDATION, INC. | DONOR SERVICES GROUP, LLC | 5,363.00 | -11,448.00 | -213.46 |
| PARENTS TELEVISION COUNCIL | DONOR CARE CENTER, INC. | 5,268.00 | -15,339.10 | -291.18 |
| JOHN MUIR HEALTH FOUNDATION | HARRIS CONNECT, LLC | 67,483.85 | -212,032.67 | -314.20 |
| CHILDFUND INTERNATIONAL, USA | PUBLIC OUTREACH FUNDRAISING, LLC | 673,846.00 | -2,212,658.00 | -328.36 |
| LAWRENCE TECHNOLOGICAL UNIVERSITY | HARRIS CONNECT, LLC | 34,718.28 | -117,909.46 | -339.62 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| DEFENDERS OF WILDLIFE | DONOR SERVICES GROUP, LLC | 970.00 | -3,567.00 | -367.73 |
| BRIGHTFOCUS FOUNDATION | STRATEGIC FUNDRAISING, INC. D/B/A SFI NONPROFIT | 7,664.00 | -28,258.50 | -368.72 |
| NATIONAL AUDUBON SOCIETY | SD&A TELESERVICES, INC. | 4,012.00 | -17,130.00 | -426.97 |
| AVON PRODUCTS FOUNDATION, INC. | DONOR SERVICES GROUP, LLC | 5,920.00 | -37,956.29 | -641.15 |
| SAVE THE CHILDREN FEDERATION, INCORPORATED | DONORWORX, INC. | 29,036.00 | -237,094.00 | -816.55 |
| WAKE FOREST UNIVERSITY BAPTIST MEDICAL CENTER | HARRIS CONNECT, LLC | 59,525.33 | -549,883.07 | -923.78 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. | PUBLIC OUTREACH FUNDRAISING, LLC | 79,583.18 | -769,765.40 | -967.25 |
| WORLD SOCIETY FOR THE PROTECTION OF ANIMALS | PUBLIC OUTREACH FUNDRAISING, LLC | 23,970.00 | -266,803.55 | -1,113.07 |
| CASE WESTERN RESERVE UNIVERSITY | HARRIS CONNECT, LLC | 3,760.00 | -47,566.10 | -1,265.06 |
| PLAN INTERNATIONAL USA INC | PUBLIC OUTREACH FUNDRAISING, LLC | 126,000.00 | -1,644,259.00 | -1,304.97 |
| PLAN INTERNATIONAL USA INC | PUBLIC OUTREACH FUNDRAISING, LLC | 97,700.00 | -1,544,147.46 | -1,580.50 |
| UNITED CEREBRAL PALSY, INC. | SD&A TELESERVICES, INC. | 105.00 | -1,905.00 | -1,814.29 |
| AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC | SD&A TELESERVICES, INC. | 110.00 | -3,069.00 | -2,790.00 |

Commercial Fundraiser Report
All Reporting Organizations - 2012
Listing by Percent to Charity (Descending)

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|-------------------------------------|------------------------------|----------------|-------------------|---------------------|
| PARALYZED VETERANS OF AMERICA-NAT'L | DONOR CARE CENTER, INC. | 395.00 | -15,353.00 | -3,886.84 |
| LIBERTY COUNSEL ACTION | DONOR CARE CENTER, INC. | 205.00 | -8,138.92 | -3,970.20 |

TABLE 4

Thrift Store Operations

Cost of Goods Purchased from Charity

Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 42,826.00 | 10,108.00 | 23.60 |
| BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 25,085.00 | 6,030.00 | 24.04 |
| BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 31,315.00 | 6,785.00 | 21.67 |
| BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 66,467.00 | 13,779.00 | 20.73 |
| BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 24,424.00 | 6,164.00 | 25.24 |
| BIG BROTHERS BIG SISTERS OF THE NORTH BAY, INC. 1618 SECOND STREET SAN RAFAEL CA 94901-2707 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 64,239.00 | 15,162.00 | 23.60 |
| BIG BROTHERS BIG SISTERS OF THE NORTH BAY, INC. 1618 SECOND STREET SAN RAFAEL CA 94901-2707 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 326,109.00 | 78,394.00 | 24.04 |

Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| BIG BROTHERS BIG SISTERS OF THE NORTH BAY, INC. 1618 SECOND STREET SAN RAFAEL CA 94901-2707 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 247,571.00 | 59,670.00 | 24.10 |
| BIG BROTHERS/BIG SISTERS OF THE GREATER SACRAMENTO AREA 1451 RIVER PARK DR STE 241 SACRAMENTO CA 95815 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 1,931,053.00 | 465,428.00 | 24.10 |
| BIG BROTHERS/BIG SISTERS OF THE GREATER SACRAMENTO AREA 1451 RIVER PARK DR STE 241 SACRAMENTO CA 95815 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 1,755,974.00 | 422,122.00 | 24.04 |
| BIG BROTHERS/BIG SISTERS OF THE GREATER SACRAMENTO AREA 1451 RIVER PARK DR STE 241 SACRAMENTO CA 95815 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 1,755,876.00 | 414,427.00 | 23.60 |
| CANCER FEDERATION, INC. 711 W RAMSEY STREET BANNING CA 92220-4325 | AMERICAN WAY MANAGEMENT, INC. 8237 SEPULVEDA PLACE VAN NUYS CA 91402 | 607,215.00 | 8,500.00 | 1.40 |
| COALITION FOR FAMILY HARMONY 1030 N VENTURA RD OXNARD CA 93030 | THE THRIFT STORE CORPORATION 270 EAST MAIN ST VENTURA CA 93001 | 2,319,727.00 | 256,804.00 | 11.07 |
| COMMUNITY AID FOR INDIVIDUALS WITH INTELLECTUAL DISABILITIES 20513-17 ALAMEDA ST CASTRO VALLEY CA 94546 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 278,371.00 | 65,702.00 | 23.60 |

**Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2012**

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| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| COMMUNITY AID FOR INDIVIDUALS WITH INTELLECTUAL DISABILITIES 20513-17 ALAMEDA ST CASTRO VALLEY CA 94546 | NOVITAS SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 401,365.00 | 96,485.00 | 24.04 |
| COMMUNITY AID FOR INDIVIDUALS WITH INTELLECTUAL DISABILITIES 20513-17 ALAMEDA ST CASTRO VALLEY CA 94546 | NOVITAS SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 297,085.00 | 71,604.00 | 24.10 |
| COMMUNITY AID FOR INDIVIDUALS WITH INTELLECTUAL DISABILITIES 20513-17 ALAMEDA ST CASTRO VALLEY CA 94546 | NOVITAS SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 3,100,208.00 | 671,688.00 | 21.67 |
| COMMUNITY AID FOR INDIVIDUALS WITH INTELLECTUAL DISABILITIES 20513-17 ALAMEDA ST CASTRO VALLEY CA 94546 | NOVITAS SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 1,927,555.00 | 399,590.00 | 20.73 |
| COMMUNITY AID FOR INDIVIDUALS WITH INTELLECTUAL DISABILITIES 20513-17 ALAMEDA ST CASTRO VALLEY CA 94546 | NOVITAS SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 2,418,003.00 | 610,241.00 | 25.24 |
| D.A.V. CHARITIES OF SAN JOAQUIN COUNTY 10100 TRINITY PARKWAY STOCKTON CA 95219 | ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949 | 1,526,406.00 | 1,502,363.00 | 98.42 |
| DOMESTIC VIOLENCE SOLUTIONS FOR SANTA BARBARA COUNTY PO BOX 1536 SANTA BARBARA CA 93102 | INTEGRITY ONE, INC. 2512 SOUTH BROADWAY SANTA MARIA CA 93454 | 1,273,045.15 | 31,867.12 | 2.50 |

**Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2012**

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| FIGHT CANCER NOW 1544 SIXTH ST COACHELLA CA 92236 | HARCOURT AND HARCOURT INC. 1544 SIXTH ST COACHELLA CA 92236 | 558,030.00 | 658.00 | 0.12 |
| HELPING HANDS FOR THE BLIND 20734-C DEVONSHIRE ST CHATSWORTH CA 91311 | AMERICAN WAY MANAGEMENT, INC. 8237 SEPULVEDA PLACE VAN NUYS CA 91402 | 4,452,908.00 | 63,287.00 | 1.42 |
| HOPE SERVICES 30 LAS COLINAS LANE SAN JOSE CA 95119 | TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004 | 18,217,521.74 | 4,134,571.64 | 22.70 |
| LAS TRAMPAS SCHOOL, INC. P.O. BOX 515 LAFAYETTE CA 94549-0515 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 1,229,647.00 | 254,911.00 | 20.73 |
| LIFEHOUSE, INC. 899 NORTHGATE DRIVE STE 500 SAN RAFAEL CA 94903 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 1,210,018.00 | 225,166.00 | 18.61 |
| LIFELINE CRISIS PREGNANCY CENTER 1447 W GRAND AVE PO BOX 1276 GROVER BEACH CA 93433 | PIILANI, INC. C/O CALIFORNIA COOL THRIFT STORE PO BOX 1276 GROVER BEACH CA 93483 | 708,421.68 | 35,080.47 | 4.95 |
| PENINSULA ASSOCIATION FOR RETARDED CHILDREN AND ADULTS 800 AIRPORT BLVD #320 BURLINGAME CA 94010-3210 | TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004 | 18,217,521.74 | 1,208,211.21 | 6.63 |

Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|-----------------------|--------------------------|----------------------------|
| RE:ACTION FOUNDATION 2111 MISSION STREET #405 SAN FRANCISCO CA 94110 | ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949 | 25,433.00 | 25,033.00 | 98.43 |
| THE ARC SAN FRANCISCO 1500 HOWARD STREET SAN FRANCISCO CA 94103 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 1,974,239.00 | 367,377.00 | 18.61 |
| THE ARC SAN FRANCISCO 1500 HOWARD STREET SAN FRANCISCO CA 94103 | NORQUIST SALVAGE CORPORATION, INC. 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661 | 99,701.00 | 20,668.00 | 20.73 |
| THE NATIONAL VETERANS FOUNDATION, INC. 9841 AIRPORT BLVD., SUITE 418 LOS ANGELES CA 90045 | BELL THRIFT STORE, INC. 6627 ATLANTIC AVE BELL CA 90201 | 2,045,122.34 | 50,293.00 | 2.46 |
| VIETNAM VETERANS OF AMERICA, INC. 8719 COLESVILLE ROAD, SUITE 100 SILVER SPRING MD 20910 | VALLEY THRIFT STORE, INC. PO BOX 1747 VENTURA CA 93002 | 17,090,969.00 | 1,360,358.00 | 7.96 |
| VIETNAM VETERANS OF AMERICA, INC. 8719 COLESVILLE ROAD, SUITE 100 SILVER SPRING MD 20910 | COMMUNITY THRIFT STORE PO BOX 1747 VENTURA CA 93002 | 7,020,696.00 | 560,503.00 | 7.98 |
| VIETNAM VETERANS OF AMERICA, INC. 8719 COLESVILLE ROAD, SUITE 100 SILVER SPRING MD 20910 | ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949 | 697,859.00 | 686,867.00 | 98.42 |

Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2012

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|---|----------------|-------------------|---------------------|
| WIND YOUTH SERVICES 9719 LINCOLN VILLAGE DRIVE, #502 SACRAMENTO CA 95827 | ALEXANDER-FLYNN CO., INC. 6150 AUBURN BLVD CITRUS HEIGHTS CA 95621-4725 | 195,552.00 | 52,713.00 | 26.96 |

Total Revenue - 94,163,558.65 Total Charity - 14,258,610.44 Average Percent to Charity - 15.14

TABLE 5

Thrift Store Operations

Management/Commission Fee

**Supplemental Report
Thrift Store Operations - Management/Commission Fee - 2012**

Listing in Alphabetical Order by Charity Name

| <u>Charity/Charitable Purpose</u> | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| INTERFACE CHILDREN & FAMILY SERVICES 4001 MISSION OAKS BLVD. SUITE I CAMARILLO CA 93012 | PACIFIC THRIFT STORES MANAGEMENT CORPORATION 340 EAST MAIN ST VENTURA CA 93001 | 61,829.47 | 87,000.00 | 12.76 |
| THE CIRCLE OF CONCERN, INC. PO BOX 636 SAN CLEMENTE CA 92674 | ARM ASSOCIATES, INC. PO BOX 7804 LONG BEACH CA 90807 | 916,136.00 | 50,590.00 | 5.52 |
| UNITED BREAST CANCER RESEARCH FOUNDATION 1617 ST MARKS PLAZA, CT C STOCKTON CA 95207 | BUCEPHALUS ASSOCIATES, INC. 8027 WEST LANE STOCKTON CA 95210 | 2,728,482.00 | 33,000.00 | 1.21 |

Total Revenue - 4,326,447.47 Total Charity - 170,590.00 Average Percent to Charity - 3.94

TABLE 6

This table lists, in alphabetical order, each charitable organization that contracted with a commercial fundraiser to solicit donated vehicles on the charity's behalf. For each campaign, the table lists the name of the charity, name of the commercial fundraiser, total revenue raised from the campaign, total revenue to charity, and percentage of revenue that the charity received.

Note: Negative amounts in the "To Charity" column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

**Supplemental Report
Automobile Donations - 2012**

Listing in Alphabetical Order by Charity Name

| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| A NOISE WITHIN 3352 EAST FOOTHILL BLVD PASADENA CA 91107 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 900.00 | 490.00 | 54.44 |
| ABILITIES UNITED 525 E CHARLESTON RD PALO ALTO CA 94306 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 6,625.00 | 4,127.00 | 62.29 |
| ABILITYFIRST 1300 EAST GREEN ST PASADENA CA 91106-2606 | HAROLD'S CAR DONATION SERVICE 500 N OSCEOLA AVE #PH-B CLEARWATER FL 33755 | 3,100.00 | 1,632.50 | 52.66 |
| ABRITER FOSTER FAMILY AGENCY, INC. P.O. BOX 340007 SACRAMENTO CA 95834 | DONATION STATION 6362 BLACKTOP RD # G RIO LINDA CA 95673 | 4,087.00 | 342.46 | 8.38 |
| ACHIEVEKIDS 3860 MIDDLEFIELD RD. PALO ALTO CA 94303 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 475.00 | 166.25 | 35.00 |
| ACLU FOUNDATION OF SOUTHERN CALIFORNIA 1313 W. 8TH STREET LOS ANGELES CA 90017 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 5,075.00 | 3,119.00 | 61.46 |
| ACTIVITIES FOR RETARDED CHILDREN 6456 WHITSETT AVE NORTH HOLLYWOOD CA 91606 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 9,670.00 | 5,656.62 | 58.50 |
| ADVOCACY, INC. 5274 SCOTTS VALLEY DRIVE # 203 BOULDER CREEK CA 95006 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 4,550.00 | 3,179.75 | 69.88 |

**Supplemental Report
Automobile Donations - 2012**

Listing in Alphabetical Order by Charity Name

| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| AGAPE INTERNATIONAL SPIRITUAL CENTER OF TRUTH 5700 BUCKINGHAM PARKWAY CULVER CITY CA 90230 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 200.00 | 200.00 | 100.00 |
| AIDS EMERGENCY FUND 12 GRACE STREET, 3RD FLOOR SAN FRANCISCO CA 94103 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 5,700.00 | 3,714.00 | 65.16 |
| AIDS EMERGENCY FUND 12 GRACE STREET, 3RD FLOOR SAN FRANCISCO CA 94103 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 3,525.00 | 2,110.50 | 59.87 |
| AIDS PROJECT LOS ANGELES 611 S KINGSLEY DR LOS ANGELES CA 90005 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 15,450.00 | 8,895.00 | 57.57 |
| AIRCRAFT CARRIER HORNET FOUNDATION P.O. BOX 460 ALAMEDA CA 94501 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 21,075.00 | 8,751.80 | 41.53 |
| ALAMEDA COUNTY MEALS ON WHEELS, INC. PO BOX 14002 OAKLAND CA 94614 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,475.00 | 1,554.83 | 44.74 |
| ALDAR ACADEMY 4436 ENGLE ROAD SACRAMENTO CA 95821 | AUTO GATOR, INC. 1961 P.F.E. RD ROSEVILLE CA 95747 | 1,619.00 | 613.00 | 37.86 |
| ALLIANCE FOR CHILDREN'S RIGHTS 3333 WILSHIRE BLVD STE 550 LOS ANGELES CA 90010-4123 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 9,015.00 | 5,171.25 | 57.36 |

**Supplemental Report
Automobile Donations - 2012**

Listing in Alphabetical Order by Charity Name

| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| ALLIANCE FOR SMILES, INC. 2565 THIRD ST SUITE 237 SAN FRANCISCO CA 94107 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 5,900.00 | 3,824.63 | 64.82 |
| ALTERNATIVE HEALING NETWORK 3239 ADAMS AVE SAN DIEGO CA 92116 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,250.00 | 774.00 | 61.92 |
| ALZHEIMER'S ASSOCIATION, LOS ANGELES, RIVERSIDE AND SAN BERNARDINO CHAPTER, INC. 4221 WILSHIRE BLVD., STE 400 LOS ANGELES CA 90010 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 50,890.00 | 15,275.00 | 30.02 |
| ALZHEIMER'S DISEASE AND RELATED DISORDERS ASSOCIATION OF SAN DIEGO, INCORPORATED 6632 CONVOY COURT SAN DIEGO CA 92111 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 4,875.00 | 3,007.00 | 61.68 |
| ALZHEIMER'S SERVICES OF THE EAST BAY, INCORPORATED 2320 CHANNING WAY BERKELEY CA 94704 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 5,975.00 | 3,264.03 | 54.63 |
| ALZHEIMER'S SERVICES OF THE EAST BAY, INCORPORATED 2320 CHANNING WAY BERKELEY CA 94704 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 400.00 | 102.70 | 25.68 |
| AMERICAN ASSOCIATION FOR CANCER SUPPORT, INC. 322 NANCY LYNN LANE SUITE 3 KNOXVILLE TN 37919 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,630.00 | 1,042.00 | 63.93 |
| AMERICAN RED CROSS ANTELOPE VALLEY 2715 EAST AVENUE P PALMDALE CA 93550 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,800.00 | 914.00 | 50.78 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| AMERICAN RED CROSS BAY AREA CHAPTER 85 SECOND ST 8TH FL SAN FRANCISCO CA 94105 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 31,475.00 | 17,467.00 | 55.49 |
| AMERICAN RED CROSS CAPITAL REGION CHAPTER 1565 EXPOSITION BLVD SACRAMENTO CA 95815 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 325.00 | 123.00 | 37.85 |
| AMERICAN RED CROSS CENTRAL VALLEY 2002 N FINE AVE FRESNO CA 93721 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,400.00 | 1,470.00 | 61.25 |
| AMERICAN RED CROSS HUMBOLDT COUNTY PO BOX 3402 EUREKA CA 95502 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,700.00 | 1,810.00 | 67.04 |
| AMERICAN RED CROSS MONTEREY BAY AREA CHAPTER 8TH AVENUE AT DOLORES ST CARMEL BY THE SEA CA 93921 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 425.00 | 298.00 | 70.12 |
| AMERICAN RED CROSS NAPA COUNTY 1790 THIRD ST NAPA CA 94558 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 6,075.00 | 3,931.00 | 64.71 |
| AMERICAN RED CROSS ORANGE COUNTY 601 N GOLDEN CIRCLE DR SANTA ANA CA 92705 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 14,775.00 | 9,100.00 | 61.59 |
| AMERICAN RED CROSS RIVERSIDE COUNTY 6177 RIVER CREST DR #B RIVERSIDE CA 92507 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,950.00 | 1,572.00 | 53.29 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| AMERICAN RED CROSS SAN GABRIEL POMONA VALLEY 430 MADELINE DR PASADENA CA 91105 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,050.00 | 1,904.00 | 62.43 |
| AMERICAN RED CROSS SAN LUIS OBISPO 225 PRADO RD #A SAN LUIS OBISPO CA 93401 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,000.00 | 585.00 | 58.50 |
| AMERICAN RED CROSS SONOMA & MENDOCINO COUNTIES 5297 AERO DR SANTA ROSA CA 95403 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 900.00 | 550.00 | 61.11 |
| AMERICAN RED CROSS THREE RIVERS PO BOX 142 YUBA CITY CA 95992 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 700.00 | 385.00 | 55.00 |
| AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001 | PUBLIC INTEREST COMMUNICATIONS, INC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD #250 MESA AZ 85202 | 300,701.00 | 30,502.93 | 10.14 |
| ANGEL ISLAND IMMIGRATION STATION FOUNDATION 5 THIRD ST. #700 SAN FRANCISCO CA 94103 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 300.00 | 161.00 | 53.67 |
| ANGELES DEL DESIERTO FOUNDATION OF SAN DIEGO 4460 MISSISSIPPI ST #5 SAN DIEGO CA 92116 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,350.00 | 958.00 | 40.77 |
| APA FAMILY SUPPORT SERVICES 10 NOTTINGHAM PLACE SAN FRANCISCO CA 94133 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 268,745.00 | 147,768.65 | 54.98 |

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Listing in Alphabetical Order by Charity Name

| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| APHASIA CENTER OF CALIFORNIA 3996 LYMAN ROAD OAKLAND CA 94602 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,000.00 | 544.25 | 54.43 |
| AQUARIUM OF THE PACIFIC 100 AQUARIUM WAY LONG BEACH CA 90802 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,300.00 | 1,491.00 | 64.83 |
| ARCADIA EDUCATIONAL FOUNDATION 234 CAMPUS DRIVE ARCADIA CA 91007 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 600.00 | 170.00 | 28.33 |
| ASIAN PACIFIC HEALTH CARE VENTURE, INC. 4216 FOUNTAIN AVENUE LOS ANGELES CA 90029 | HAROLD'S CAR DONATION SERVICE 500 N OSCEOLA AVE #PH-B CLEARWATER FL 33755 | 3,028.00 | 1,461.50 | 48.27 |
| ASSISTANCE LEAGUE OF SACRAMENTO, A CHARTERED CHAPTER OF NATIONAL ASSISTANCE LEAGUE P.O. BOX 60874 SACRAMENTO CA 95860 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 338.00 | 161.50 | 47.78 |
| AUTISM SOCIETY OF AMERICA SAN DIEGO CHAPTER PO BOX 420908 SAN DIEGO CA 92124 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,000.00 | 1,299.00 | 64.95 |
| AUTISM SPEAKS INC. ONE E. 33RD ST., 4TH FL. NEW YORK NY 10016 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 33,275.00 | 19,876.00 | 59.73 |
| AUTRY NATIONAL CENTER OF THE AMERICAN WEST 4700 WESTERN HERITAGE WAY LOS ANGELES CA 90027-1462 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,375.00 | 2,247.00 | 66.58 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| AVENIDAS 450 BRYANT ST PALO ALTO CA 94301 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 7,050.00 | 5,021.00 | 71.22 |
| BAY AREA POODLE RESCUE 1442-A WALNUT STREET #204 BERKELEY CA 94709 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,900.00 | 1,573.79 | 40.35 |
| BAY AREA YOUTH VAISHNAV PARIVAR 142 N MILPITAS BLVD #110 MILPITAS CA 95035 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 425.00 | 186.00 | 43.76 |
| BE.GROUP 516 BURCHETT STREET GLENDALE CA 91203 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 5,200.00 | 3,505.00 | 67.40 |
| BERKELEY FOOD AND HOUSING PROJECT 2140 DWIGHT WAY BERKELEY CA 94704 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 600.00 | 322.00 | 53.67 |
| BERKELEY PUBLIC LIBRARY FOUNDATION 2090 KITTREDGE STREET BERKELEY CA 94704-1491 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 775.00 | 199.94 | 25.80 |
| BERKELEY-EAST BAY HUMANE SOCIETY 2700 NINTH STREET BERKELEY CA 94710 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 2,900.00 | 1,766.25 | 60.91 |
| BERKELEY-EAST BAY HUMANE SOCIETY 2700 NINTH STREET BERKELEY CA 94710 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 54,625.00 | 25,628.61 | 46.92 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| BIG BROTHERS BIG SISTERS OF EL DORADO COUNTY 2914 COLD SPRINGS ROAD B PLACERVILLE CA 95667 | AUTO GATOR, INC. 1961 P.F.E. RD ROSEVILLE CA 95747 | 13,988.00 | 4,761.00 | 34.04 |
| BIG BROTHERS BIG SISTERS OF SAN DIEGO COUNTY, INC. 8515 ANJONS DRIVE STE A SAN DIEGO CA 92126 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 4,275.00 | 2,587.00 | 60.51 |
| BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105 | ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301 | 85,615.00 | 15,908.00 | 18.58 |
| BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 1,295.00 | 61.59 | 4.76 |
| BILL WILSON CENTER 3490 THE ALAMEDA SANTA CLARA CA 95050 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 500.00 | 192.50 | 38.50 |
| BIZWORLD FOUNDATION 311 CALIFORNIA ST., NO. 750 SAN FRANCISCO CA 94104 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,650.00 | 988.75 | 59.92 |
| BLACK ADOPTION PLACEMENT AND RESEARCH CENTER 2332 MERCED ST SAN LEANDRO CA 94577 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 700.00 | 248.75 | 35.54 |
| BLESSED KATERI TEKAKWITHA CATHOLIC PARISH 22508 COPPERHILL DR SAUGUS CA 91350-4299 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,450.00 | 575.00 | 39.66 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| BLUE BEAR SCHOOL OF MUSIC FORT MASON CENTER #D255 SAN FRANCISCO CA 94123 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 3,280.00 | 1,447.50 | 44.13 |
| BOXER RESCUE FUND, INC. OF LOS ANGELES 17514 VENTURA BLVD #201 ENCINO CA 91316-3837 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,475.00 | 905.00 | 61.36 |
| BOYS & GIRLS CLUB OF THE REDWOODS 3015 J STREET EUREKA CA 95501 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 5,050.00 | 3,108.63 | 61.56 |
| BOYS & GIRLS CLUB OF TULARE COUNTY 1003 SAN JUAN AVE. EXETER CA 93221 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 375.00 | 153.44 | 40.92 |
| BOYS & GIRLS CLUBS NORTH SAN MATEO COUNTY 201 W ORANGE AVE SOUTH SAN FRANCISCO CA 94080 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,025.00 | 570.50 | 55.66 |
| BOYS & GIRLS CLUBS OF GREATER SACRAMENTO 5212 LEMON HILL AVE SACRAMENTO CA 95824 | DONATE LOCAL 5046 COCOA PALM WAY FAIR OAKS CA 95628 | 950.00 | 281.50 | 29.63 |
| BOYS & GIRLS CLUBS OF SAN FRANCISCO 55 HAWTHORNE ST STE 600 SAN FRANCISCO CA 94105 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 800.00 | 413.00 | 51.63 |
| BOYS & GIRLS CLUBS OF SILICON VALLEY 518 VALLEY WAY MILPITAS CA 95035 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 3,675.00 | 2,491.00 | 67.78 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| BOYS & GIRLS CLUBS OF THE DIABLO VALLEY 1301 ALHAMBRA AVE MARTINEZ CA 94553 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 19,830.00 | 5,080.61 | 25.62 |
| BOYS' AND GIRLS' CLUB OF SANTA CRUZ 543 CENTER STREET SANTA CRUZ CA 95060 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 700.00 | 392.00 | 56.00 |
| BOYS AND GIRLS CLUB OF THE SOUTH COAST AREA P O BOX 3042 SAN CLEMENTE CA 92674-3042 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 21,625.00 | 14,496.25 | 67.03 |
| BOYS HOPE GIRLS HOPE OF SAN FRANCISCO, INC. PO BOX 347359 SAN FRANCISCO CA 94134 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 7,275.00 | 3,376.61 | 46.41 |
| BOYS HOPE/GIRLS HOPE OF CALIFORNIA, INC. 17701 COWAN AVENUE #150 IRVINE CA 92614 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 4,950.00 | 2,842.50 | 57.42 |
| BREAST CANCER ACTION 55 NEW MONTGOMERY ST STE 323 SAN FRANCISCO CA 94105 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 10,200.00 | 3,678.88 | 36.07 |
| BREAST CANCER EMERGENCY FUND 12 GRACE STREET, 3RD FLOOR SAN FRANCISCO CA 94103 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 4,320.00 | 2,464.00 | 57.04 |
| BREAST CANCER FUND 1388 SUTTER STREET, STE 400 SAN FRANCISCO CA 94109-5400 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 155,365.00 | 88,290.06 | 56.83 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| BREAST CANCER RESEARCH FOUNDATION (NEW YORK) 60 EAST 56TH STREET 8TH FLOOR NEW YORK NY 10022 | MICHAEL REESE ENTERPRISES, INC. 350 CLINTON ST STE B COSTA MESA CA 92626 | 4,756,236.00 | 475,624.00 | 10.00 |
| BRIGHTHAVEN, INC. 5465 BRAVO TORO LN SANTA ROSA CA 95401 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,975.00 | 1,889.63 | 47.54 |
| BROWNS VALLEY ELEMENTARY SCHOOL 1001 BUHMAN AVE NAPA CA 94558 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 3,905.00 | 1,874.25 | 48.00 |
| BUCKELEW PROGRAMS 900 FIFTH AVENUE, SUITE 150 SAN RAFAEL CA 94901 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 425.00 | 248.50 | 58.47 |
| BURN INSTITUTE 8825 AERO DRIVE, #200 SAN DIEGO CA 92123 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 13,864.00 | 5,894.15 | 42.51 |
| BUTTE HUMANE SOCIETY 2579 FAIR ST CHICO CA 95928 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,825.00 | 2,048.00 | 53.54 |
| CAL-DIEGO PARALYZED VETERANS ASSOCIATION 3350 LA JOLLA VILLAGE DRIVE, SUITE 1A118 SAN DIEGO CA 92161 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 23,500.00 | 9,524.61 | 40.53 |
| CALIFORNIA VETERANS ASSISTANCE FOUNDATION, INC. 2215 BUENA VISTA STREET #1 BAKERSFIELD CA 93304 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,600.00 | 1,733.00 | 66.65 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| CANCER COPING CENTER 4542 SHOREPOINTE WAY SAN DIEGO CA 92130 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 400.00 | 200.00 | 50.00 |
| CANCER FEDERATION, INC. 711 W RAMSEY STREET BANNING CA 92220-4325 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 5,500.00 | 2,670.00 | 48.55 |
| CANOPY: TREES FOR PALO ALTO 3921 E BAYSHORE RD PALO ALTO CA 94303 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,350.00 | 1,351.00 | 57.49 |
| CAR DONATION FOUNDATION 5775 WAYZATA BLVD. #700 MINNEAPOLIS MN 55416 | NATIONAL FUNDRAISING MANAGEMENT, INC. 10159 WAYZATA BLVD STE 125 HOPKINS MN 55305 | 3,176,465.00 | 577,784.00 | 18.19 |
| CARDIOVASCULAR DISEASE FOUNDATION 3088 PIO PICO DR #202 CARLSBAD CA 92008 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 500.00 | 191.25 | 38.25 |
| CASA ALLEGRA COMMUNITY SERVICES 35 MITCHELL BLVD., SUITE 8 SAN RAFAEL CA 94903 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 425.00 | 248.50 | 58.47 |
| CASA DE AMPARO 3355 MISSION AVENUE, NO. 238 OCEANSIDE CA 92058 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 5,725.00 | 3,650.00 | 63.76 |
| CASA OF SOLANO COUNTY 600 UNION AVENUE, SUITE 204 FAIRFIELD CA 94533 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 15,440.00 | 9,816.63 | 63.58 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| CASA YOUTH SHELTER 10911 REAGAN ST LOS ALAMITOS CA 90720 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,250.00 | 730.00 | 58.40 |
| CATHOLIC CHARITIES OF LOS ANGELES, INC. 1531 JAMES M. WOOD BLVD. LOS ANGELES CA 90015-0095 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 13,975.00 | 8,281.00 | 59.26 |
| CAZADERO PERFORMING ARTS CAMP P.O. BOX 7908 BERKELEY CA 94707 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 550.00 | 208.50 | 37.91 |
| CENTER FOR FATHERS AND FAMILIES 920 DEL PASO BLVD SACRAMENTO CA 95815 | AUTO GATOR, INC. 1961 P.F.E. RD ROSEVILLE CA 95747 | 1,600.00 | 609.00 | 38.06 |
| CENTRAL VALLEY CENTER FOR THE ARTS, INC. 1000 I STREET MODESTO CA 95354 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 8,125.00 | 4,995.00 | 61.48 |
| CHABAD OF THE EAST BAY INC. 2643 COLLEGE AVE BERKELEY CA 94704 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 5,700.00 | 2,439.44 | 42.80 |
| CHILDREN'S CREATIVITY MUSEUM 221 FOURTH STREET SAN FRANCISCO CA 94103 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,500.00 | 910.00 | 60.67 |
| CHILDREN'S HOSPITAL & RESEARCH CENTER AT OAKLAND 747 52ND ST OAKLAND CA 94609 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 21,775.00 | 10,136.13 | 46.55 |

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|--|--|----------------|-------------------|---------------------|
| CHILDREN'S HOSPITAL LOS ANGELES 4650 SUNSET BLVD. LOS ANGELES CA 90027 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 42,780.00 | 15,160.00 | 35.44 |
| CHILDREN'S LAW CENTER OF CALIFORNIA 901 CORPORATE CENTER DR, NO. 202 MONTEREY PARK CA 91754-2178 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,100.00 | 621.25 | 56.48 |
| CHINESE CHRISTIAN HERALD CRUSADES, INC. 715 E. MISSION ROAD SAN GABRIEL CA 91776 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 11,895.00 | 6,620.00 | 55.65 |
| CHINESE CULTURE FOUNDATION OF SAN FRANCISCO 750 KEARNY ST 3RD FLR SAN FRANCISCO CA 94108 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 650.00 | 288.75 | 44.42 |
| CHOC FOUNDATION 455 SOUTH MAIN ST ORANGE CA 92868 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 3,700.00 | 2,155.00 | 58.24 |
| CLASSICAL PUBLIC RADIO NETWORK LLC 3551 TROUSDALE PARKWAY, ADM 352 LOS ANGELES CA 90089 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 51,050.00 | 32,340.00 | 63.35 |
| COLLECTIVE ROOTS P O BOX 50784 PALO ALTO CA 94303 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,500.00 | 2,195.00 | 62.71 |
| COMMUNITY VIOLENCE SOLUTIONS 2101 VAN NESS STREET SAN PABLO CA 94806 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 6,600.00 | 5,092.00 | 77.15 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| CONGREGATION BETH AM OF NORTH COUNTY 5050 DELMAR HEIGHTS RD SAN DIEGO CA 92130 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,450.00 | 914.00 | 63.03 |
| CONGREGATION EMETH 17460 MONTOYA CIRCLE MORGAN HILL CA 95037 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,950.00 | 1,057.00 | 54.21 |
| CONTRA COSTA ARC 1340 ARNOLD DR STE 127 MARTINEZ CA 94553 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,075.00 | 1,576.63 | 51.27 |
| CONTRA COSTA RABBIT RESCUE PO BOX 95 MARTINEZ CA 94553 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 300.00 | 156.00 | 52.00 |
| CORNERSTONE INTERNATIONAL CHRISTIAN CHURCH 1130 CALIFORNIA AVE LA PUENTE CA 91744 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 800.00 | 345.00 | 43.13 |
| CORONADO HOSPITAL FOUNDATION 8695 SPECTRUM CENTER BLVD. SAN DIEGO CA 92123-1489 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,400.00 | 1,477.00 | 61.54 |
| COURT APPOINTED SPECIAL ADVOCATES (CASA) OF MARIPOSA COUNTY P O BOX 73 MARIPOSA CA 95338 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 6,375.00 | 3,862.19 | 60.58 |
| COURT APPOINTED SPECIAL ADVOCATES OF SANTA CRUZ COUNTY 813 FREEDOM BLVD WATSONVILLE CA 95076 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 850.00 | 434.00 | 51.06 |

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|---|--|----------------|-------------------|---------------------|
| COURT APPOINTED SPECIAL ADVOCATES OF SONOMA COUNTY, INC. 133 N PYTHIAN WAY #L SANTA ROSA CA 95409 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 3,400.00 | 1,263.26 | 37.15 |
| COVENANT HOUSE CALIFORNIA 1325 NORTH WESTERN AVENUE LOS ANGELES CA 90027 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 4,797.00 | 1,644.75 | 34.29 |
| CRISIS PREGNANCY CENTERS OF SANTA CLARA COUNTY 3315 ALMADEN EXPRESSWAY # 25 SAN JOSE CA 95118 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 750.00 | 427.00 | 56.93 |
| CRITICAL RESISTANCE 1904 FRANKLIN STREET SUITE 504 OAKLAND CA 94612 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 600.00 | 305.00 | 50.83 |
| CROSSROADS TREATMENT CENTERS, INC. 4600 ROSEVILLE ROAD #220 NORTH HIGHLANDS CA 95660 | DONATION STATION 6362 BLACKTOP RD # G RIO LINDA CA 95673 | 14,450.00 | 1,127.95 | 7.81 |
| CURIODYSSEY 1651 COYOTE POINT DR SAN MATEO CA 94401-1097 | CWH SERVICES, LLC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202-9012 | 1,900.00 | 1,204.00 | 63.37 |
| DAKSHANA FOUNDATION 1220 ROOSEVELT #200 IRVINE CA 92620 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 2,200.00 | 967.50 | 43.98 |
| DAVIS COMMUNITY TELEVISION 1623 FIFTH ST STE A DAVIS CA 95616 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 2,500.00 | 1,652.00 | 66.08 |

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|--|--|----------------|-------------------|---------------------|
| DISCOVER THE WORLD, INC. 3255 E ORANGE GROVE BLVD PASADENA CA 91101 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 100.00 | 100.00 | 100.00 |
| DOMESTIC VIOLENCE CENTER OF THE SANTA CLARITA VALLEY PO BOX 220037 NEWHALL CA 91322 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 100.00 | 100.00 | 100.00 |
| DOWN SYNDROME CORPORATION 101 J TOWN & COUNTRY DR DANVILLE CA 94526 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 12,200.00 | 5,113.90 | 41.92 |
| DOWNTOWN WOMEN'S CENTER 442 S SAN PEDRO ST LOS ANGELES CA 90013 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 7,750.00 | 4,550.00 | 58.71 |
| EAST BAY AGENCY FOR CHILDREN 303 VAN BUREN AVE OAKLAND CA 94610 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 7,250.00 | 3,308.78 | 45.64 |
| EAST BAY CENTER FOR THE PERFORMING ARTS 339 11TH STREET RICHMOND CA 94801 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,050.00 | 1,974.00 | 64.72 |
| EAST BAY COMMUNITY LAW CENTER 2921 ADELINE STREET BERKELEY CA 94703 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 3,000.00 | 2,090.62 | 69.69 |
| EAST BAY INNOVATIONS 2450 WASHINGTON AVE #240 SAN LEANDRO CA 94577 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 5,600.00 | 2,497.68 | 44.60 |

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|---|--|----------------|-------------------|---------------------|
| EAST BAY ZOOLOGICAL SOCIETY P O BOX 5238 OAKLAND CA 94605 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 7,475.00 | 4,855.00 | 64.95 |
| EAST BAY ZOOLOGICAL SOCIETY P O BOX 5238 OAKLAND CA 94605 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 850.00 | 427.00 | 50.24 |
| EAST COUNTY POSSE 3511 CAMINO DEL RIO SOUTH STE #210 SAN DIEGO CA 92108 | HORN AUTO AND R V SALES INC. 15273 OLDE HWY 80 EL CAJON CA 92021 | 3,160.63 | 1,167.82 | 36.95 |
| EAST SAN GABRIEL VALLEY JAPANESE COMMUNITY CENTER 1203 W. PUENTE AVENUE WEST COVINA CA 91791 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 3,225.00 | 1,820.00 | 56.43 |
| EAST-WEST PLAYERS, INC. 120 N JUDGE JOHN AISO ST LOS ANGELES CA 90012 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,075.00 | 605.00 | 56.28 |
| ECOLOGY ACTION OF SANTA CRUZ 877 CEDAR STREET, SUITE 240 SANTA CRUZ CA 95060 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 1,350.00 | 701.25 | 51.94 |
| EDGEWOOD CENTER FOR CHILDREN AND FAMILIES 1801 VICENTE ST SAN FRANCISCO CA 94116 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,125.00 | 1,824.00 | 58.37 |
| ELDERANGELS, INC. P O BOX 981258 WEST SACRAMENTO CA 95798 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 2,300.00 | 841.41 | 36.58 |

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|--|--|----------------|-------------------|---------------------|
| ELDERHELP OF SAN DIEGO 4069 30TH STREET SAN DIEGO CA 92104 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,100.00 | 1,313.00 | 62.52 |
| EPISCOPAL CHARITIES 1814 FRANKLIN ST STE 500 OAKLAND CA 94612 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 23,985.00 | 11,510.98 | 47.99 |
| EPISCOPAL COMMUNITY SERVICES P.O. BOX 33168 SAN DIEGO CA 92163-3168 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,575.00 | 900.00 | 57.14 |
| EXCEPTIONAL CHILDREN'S FOUNDATION 8740 WEST WASHINGTON BLVD. CULVER CITY CA 90232 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 550.00 | 120.00 | 21.82 |
| FAIRYTALE TOWN, INC. 3901 LAND PARK DR SACRAMENTO CA 95822 | DONATION STATION 6362 BLACKTOP RD # G RIO LINDA CA 95673 | 4,360.00 | 469.75 | 10.77 |
| FAMILY AND CHILDREN SERVICES 375 CAMBRIDGE AVENUE PALO ALTO CA 94306 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 2,200.00 | 926.13 | 42.10 |
| FAMILY HEALTH CENTERS OF SAN DIEGO, INC. 823 GATEWAY CENTER WAY SAN DIEGO CA 92102 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,100.00 | 1,115.00 | 53.10 |
| FERAL CAT FOUNDATION P.O. BOX 1173 MORAGA CA 94556 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,325.00 | 1,448.32 | 43.56 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| FIRST UNITARIAN UNIVERSALIST CHURCH OF SAN DIEGO 4190 FRONT ST. SAN DIEGO CA 92103 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,000.00 | 1,715.00 | 57.17 |
| FOLSOM HIGH BAND BOOSTERS PO BOX 1464 FOLSOM CA 95763-1464 | DONATE LOCAL 5046 COCOA PALM WAY FAIR OAKS CA 95628 | 850.00 | 270.00 | 31.76 |
| FOOD BANK OF CONTRA COSTA AND SOLANO 4010 NELSON AVE CONCORD CA 94520 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 22,050.00 | 10,390.41 | 47.12 |
| FOOD BANK OF CONTRA COSTA AND SOLANO 4010 NELSON AVE CONCORD CA 94520 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 24,645.00 | 6,754.31 | 27.41 |
| FRATERNITY HOUSE, INC. 20702 ELFRIN FOREST RD ESCONDIDO CA 92029 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 450.00 | 200.00 | 44.44 |
| FRESNO FREE COLLEGE FOUNDATION P.O. BOX 4364 FRESNO CA 93744 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 6,700.00 | 4,502.00 | 67.19 |
| FRIENDS OF ADULT DAY HEALTH CARE CENTERS 12250 CROSTWAITE CIRCLE POWAY CA 92064 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 6,500.00 | 2,421.50 | 37.25 |
| FRIENDS OF ANIMAL SERVICES PO BOX 1242 ANTIOCH CA 94509 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 475.00 | 173.99 | 36.63 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| FRIENDS OF THE ALAMEDA ANIMAL SHELTER 1590 FORTMANN WAY ALAMEDA CA 94501 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 300.00 | 161.00 | 53.67 |
| FRIENDS OF THE LIBRARIES OF NEVADA COUNTY 980 HELLING WAY NEVADA CITY CA 95959 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 750.00 | 421.88 | 56.25 |
| FRIENDS OF THE SEA LIONS, INC. DBA PACIFIC MARINE MAMMAL CENTER 20612 LAGUNA CYN RD LAGUNA BEACH CA 92651 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 8,175.00 | 5,486.00 | 67.11 |
| FRIENDS OF VISTA HILL FOUNDATION 8910 CLAIREMONT MESA BLVD. SAN DIEGO CA 92123 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 850.00 | 406.00 | 47.76 |
| GEMSTONE FOUNDATION 34301 THE FARM ROAD WILDOMAR CA 92595 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 250.00 | 33.25 | 13.30 |
| GIDEON HAUSNER JEWISH DAY SCHOOL 450 SAN ANTONIO RD PALO ALTO CA 94306 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,600.00 | 889.00 | 55.56 |
| GIRL SCOUTS OF GREATER LOS ANGELES 801 S. GRAND AVENUE, NO. 300 LOS ANGELES CA 90017 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 7,400.00 | 3,072.33 | 41.52 |
| GIRLVENTURES 3543 18TH ST #18 SAN FRANCISCO CA 94110 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 1,470.00 | 164.50 | 11.19 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| GLAUCOMA RESEARCH FOUNDATION 251 POST ST STE 600 SAN FRANCISCO CA 94108 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 20,585.00 | 11,806.63 | 57.36 |
| GOLD COUNTRY WILDLIFE RESCUE, INC. PO BOX 4162 AUBURN CA 95604 | DONATE LOCAL 5046 COCOA PALM WAY FAIR OAKS CA 95628 | 5,900.00 | 1,892.00 | 32.07 |
| GOLDEN EMPIRE GLEANERS, INC. 1326 30TH ST BAKERSFIELD CA 93301 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 400.00 | 280.00 | 70.00 |
| GOLDEN GATE SENIOR SERVICES 6221 GEARY BLVD SAN FRANCISCO CA 94121 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 325.00 | 135.00 | 41.54 |
| GOLDEN VALLEY COMMUNITY BROADCASTERS P.O. BOX 3173 CHICO CA 95927 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 2,825.00 | 1,696.00 | 60.04 |
| GRANDPARENTS AS PARENTS, INC. 22048 SHERMAN WAY #217 CANOGA PARK CA 91303 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 963.28 | 770.63 | 80.00 |
| GREATER LOS ANGELES ZOO ASSOCIATION 5333 ZOO DRIVE LOS ANGELES CA 90027-1498 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,750.00 | 870.00 | 49.71 |
| GROSSMONT HOSPITAL FOUNDATION 8695 SPECTRUM CENTER BLVD. SAN DIEGO CA 92123-1489 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,600.00 | 1,719.00 | 66.12 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| GUIDE DOGS FOR THE BLIND, INC. P O BOX 151200 SAN RAFAEL CA 94915-1200 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 19,975.00 | 12,782.00 | 63.99 |
| HABITOT CHILDREN'S MUSEUM 1563 SOLANO AVE PMB 326 BERKELEY CA 94707-2115 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 5,200.00 | 2,453.29 | 47.18 |
| HARBOR HOUSE MINISTRIES, INC. 1811 11TH AVE OAKLAND CA 94606 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 700.00 | 332.50 | 47.50 |
| HEALTHY SMILES FOR KIDS OF ORANGE COUNTY 10602 CHAPMAN AVE. GARDEN GROVE CA 92840 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 300.00 | 112.50 | 37.50 |
| HEBREW HOME FOR AGED DISABLED 302 SILVER AVE SAN FRANCISCO CA 94112 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 6,900.00 | 4,728.50 | 68.53 |
| HIGH TECH HIGH FOUNDATION 2861 WOMBLE ROAD SAN DIEGO CA 92106-6025 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 525.00 | 266.00 | 50.67 |
| HILLSIDE COVENANT CHURCH 2060 MAGNOLIA WAY WALNUT CREEK CA 94595 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 7,775.00 | 3,790.77 | 48.76 |
| HOLY REDEEMER LUTHERAN CHURCH OF NEWARK, CALIFORNIA 35660 CEDAR BLVD. NEWARK CA 94560 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 800.00 | 317.85 | 39.73 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| HOME AT LAST ANIMAL RESCUE P.O. BOX 2261 BERKELEY CA 94702-0261 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 1,050.00 | 379.57 | 36.15 |
| HOMELESS CHILDREN'S NETWORK 3265 17TH STREET #404 SAN FRANCISCO CA 94110 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 6,250.00 | 4,043.00 | 64.69 |
| HOMEWARD BOUND GOLDEN RETRIEVER RESCUE & SANCTUARY, INC. 7495 NATOMAS RD ELVERTA CA 95626 | DONATE LOCAL 5046 COCOA PALM WAY FAIR OAKS CA 95628 | 4,850.00 | 1,002.00 | 20.66 |
| HORSES OF TIR NA NOG 6364 ARMS LAKE AVENUE SAN DIEGO CA 92119 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 300.00 | 105.00 | 35.00 |
| HOSPICE OF THE NORTH COAST 2525 PIO ICO DRIVE, SUITE #301 CARLSBAD CA 92008-4412 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,625.00 | 921.00 | 56.68 |
| HOUSE RABBIT SOCIETY 148 BROADWAY RICHMOND CA 94804 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 6,775.00 | 3,051.11 | 45.03 |
| HUCKLEBERRY YOUTH PROGRAMS, INC. 3310 GEARY BLVD SAN FRANCISCO CA 94118 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 825.00 | 362.25 | 43.91 |
| HUMANE SOCIETY OF THE NORTH BAY 1121 SONOMA BLVD VALLEJO CA 94590 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 2,350.00 | 1,514.00 | 64.43 |

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|---|--|----------------|-------------------|---------------------|
| HUMANE SOCIETY SILICON VALLEY 901 AMES AVE MILPITAS CA 95035 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 400.00 | 275.10 | 68.78 |
| HUMBOLDT STATE UNIVERSITY SPONSORED PROGRAMS FOUNDATION P.O. BOX 1185 ARCATA CA 95518 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 7,500.00 | 4,841.00 | 64.55 |
| INDEPENDENT CHARITIES OF AMERICA 1100 LARKSPUR LANDING CIRCLE #340 LARKSPUR CA 94939-1827 | ADVANCED REMARKETING SERVICES, INC. 308 MARKET ST WARREN RI 02885 | 287,500.00 | 237,331.67 | 82.55 |
| INDIAN HEALTH CENTER OF SANTA CLARA VALLEY 1333 MERIDIAN AVENUE SAN JOSE CA 95125 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 875.00 | 511.00 | 58.40 |
| INSTITUTE ON AGING 3575 GEARY BOULEVARD SAN FRANCISCO CA 94118 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,150.00 | 1,599.82 | 50.79 |
| ISLAMIC RELIEF USA 3655 WHEELER AVENUE ALEXANDRIA VA 22304 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 750.00 | 210.00 | 28.00 |
| JACOBS & CUSHMAN SAN DIEGO FOOD BANK 9850 DISTRIBUTION AVE SAN DIEGO CA 92121 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,000.00 | 1,197.00 | 59.85 |
| JAPANESE AMERICAN NATIONAL MUSEUM 369 E FIRST ST LOS ANGELES CA 90012 | HAROLD'S CAR DONATION SERVICE 500 N OSCEOLA AVE #PH-B CLEARWATER FL 33755 | 6,433.00 | 3,808.80 | 59.21 |

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|---|--|----------------|-------------------|---------------------|
| JAPANESE EVANGELICAL MISSIONARY SOCIETY 948 E 2ND ST LOS ANGELES CA 90012 | HAROLD'S CAR DONATION SERVICE 500 N OSCEOLA AVE #PH-B CLEARWATER FL 33755 | 7,598.00 | 3,799.00 | 50.00 |
| JEWISH BIG BROTHERS BIG SISTERS ASSOCIATION OF LOS ANGELES 6505 WILSHIRE BLVD STE 600 LOS ANGELES CA 90048-4911 | RITeway CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,575.00 | 660.00 | 41.90 |
| JEWISH COMMUNITY CENTER OF SAN FRANCISCO 3200 CALIFORNIA ST SAN FRANCISCO CA 94118 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 13,775.00 | 8,257.00 | 59.94 |
| JEWISH COMMUNITY CENTER OF THE EAST BAY 1414 WALNUT STREET BERKELEY CA 94709 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 11,525.00 | 7,119.00 | 61.77 |
| JEWISH COMMUNITY RELATIONS COUNCIL OF SAN FRANCISCO, MARIN AND THE PENINSULA 121 STEUART ST STE 301 SAN FRANCISCO CA 94105 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,400.00 | 2,300.00 | 67.65 |
| JEWISH FAMILY CHILDRENS SERVICES 2150 POST STREET SAN FRANCISCO CA 94115-5411 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 950.00 | 462.00 | 48.63 |
| JEWISH FAMILY SERVICE OF SAN DIEGO 8804 BALBOA AVENUE SAN DIEGO CA 92123-1506 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 32,725.00 | 18,669.00 | 57.05 |
| JEWISH FAMILY SERVICE OF THE DESERT 801 E. TAHQUITZ CANYON WY #202 PALM SPRINGS CA 92262 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,825.00 | 1,047.00 | 57.37 |

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|--|--|----------------|-------------------|---------------------|
| JEWISH FAMILY SERVICES OF SILICON VALLEY 14855 OKA ROAD, SUITE 202 LOS GATOS CA 95032 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 5,800.00 | 3,343.00 | 57.64 |
| JEWISH FEDERATION AND FAMILY SERVICES OF ORANGE COUNTY 1 FEDERATION WAY STE 210 IRVINE CA 92603 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,825.00 | 1,747.00 | 61.84 |
| JEWISH FEDERATION OF GREATER SANTA BARBARA 524 CHAPALA ST SANTA BARBARA CA 93101 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 5,050.00 | 3,073.00 | 60.85 |
| JEWISH FEDERATION-COUNCIL OF GREATER LOS ANGELES 6505 WILSHIRE BLVD. LOS ANGELES CA 90048 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 12,375.00 | 7,623.00 | 61.60 |
| J-SEI, INC. 2126 CHANNING WY BERKELEY CA 94704 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 400.00 | 231.00 | 57.75 |
| KALW, INC. 500 MANSELL STREET SAN FRANCISCO CA 94134 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 105,500.00 | 74,169.00 | 70.30 |
| KCETLINK 2900 WEST ALAMEDA AVENUE BURBANK CA 91505 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 50,375.00 | 31,595.00 | 62.72 |
| KEIRO SERVICES 325 SO BOYLE AVE LOS ANGELES CA 90033 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 128,480.00 | 78,825.00 | 61.35 |

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|--|--|----------------|-------------------|---------------------|
| KIDS & FISHING DBA CITY2 SEA, INC. 2408 CARNEGIE LANE, SUITE 3 REDONDO BEACH CA 90278-3811 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 200.00 | 91.00 | 45.50 |
| KIDS & FISHING DBA CITY2 SEA, INC. 2408 CARNEGIE LANE, SUITE 3 REDONDO BEACH CA 90278-3811 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 2,500.00 | 1,138.75 | 45.55 |
| KIMOCHI, INC. 1715 BUCHANAN ST SAN FRANCISCO CA 94115-3208 | HAROLD'S CAR DONATION SERVICE 500 N OSCEOLA AVE #PH-B CLEARWATER FL 33755 | 3,059.00 | 1,664.40 | 54.41 |
| KLAAS KIDS FOUNDATION P O BOX 925 SAUSALITO CA 94966-0925 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 10,350.00 | 6,796.88 | 65.67 |
| KOCE-TV FOUNDATION 3080 BRISTOL STREET, #400 COSTA MESA CA 92626 | JUST DONATED, INC. 622 W ANGUS AVE ORANGE CA 92868-1304 | 125,634.56 | 56,806.79 | 45.22 |
| KOCE-TV FOUNDATION 3080 BRISTOL STREET, #400 COSTA MESA CA 92626 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 8,875.00 | 5,523.00 | 62.23 |
| KOREAN GOSPEL BROADCASTING COMPANY INC. 621 S VIRGIL AVE #400 LOS ANGELES CA 90005 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 34,245.00 | 19,690.00 | 57.50 |
| KQED INC. 2601 MARIPOSA ST SAN FRANCISCO CA 94110 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 828,770.00 | 538,701.00 | 65.00 |

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|---|--|----------------|-------------------|---------------------|
| KVIE, INC. 2030 W EL CAMINO AVE SACRAMENTO CA 95833 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 221,925.00 | 132,741.00 | 59.81 |
| LA CANADA FLINTRIDGE EDUCATIONAL FOUNDATION 4490 CORNISHON AVE., ROOM 211 LA CANADA FLINTRIDGE CA 91011 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 200.00 | 200.00 | 100.00 |
| LA CANADA PRESBYTERIAN CHURCH OF LA CANADA, CALIFORNIA 626 FOOTHILL BLVD. LA CANADA CA 91011 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,100.00 | 695.00 | 63.18 |
| LA COCINA, INC. 2948 FOLSOM ST SAN FRANCISCO CA 94110 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 4,600.00 | 3,141.25 | 68.29 |
| LAFAYETTE-ORINDA PRESBYTERIAN CHURCH 49 KNOX DR LAFAYETTE CA 94549 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 800.00 | 256.89 | 32.11 |
| LANDPATHS PO BOX 4648 SANTA ROSA CA 95402-4648 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 425.00 | 248.50 | 58.47 |
| LASHA 26500 W AGOURA RD, #548 CALABASAS CA 91302 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 4,175.00 | 1,820.00 | 43.59 |
| LAURA'S HOUSE 999 CORPORATE DRIVE, #225 LADERA RANCH CA 92694 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 167,000.00 | 10,706.57 | 6.41 |

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|--|--|----------------|-------------------|---------------------|
| LAY MISSION-HELPERS ASSOCIATION 3435 WILSHIRE BLVD #1035 LOS ANGELES CA 90010 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 800.00 | 392.50 | 49.06 |
| LAZAREX CANCER FOUNDATION PO BOX 741 DANVILLE CA 94526 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 5,050.00 | 1,948.59 | 38.59 |
| LEONARDO DA VINCI SCHOOL 4701 JOAQUIN WAY SACRAMENTO CA 95822 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 4,872.00 | 2,133.50 | 43.79 |
| LET 'EM RIDE INC. 7501 2ND STREET RIO LINDA CA 95673 | DONATION STATION 6362 BLACKTOP RD # G RIO LINDA CA 95673 | 13,656.00 | 1,141.57 | 8.36 |
| LIFE SPRING COMMUNITY CHURCH 5384-B KAZUKO COURT MOORPARK CA 93021 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,500.00 | 1,040.00 | 69.33 |
| LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED 214 VAN NESS AVE. SAN FRANCISCO CA 94102 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 12,850.00 | 7,980.00 | 62.10 |
| LINDSAY WILDLIFE MUSEUM 1931 FIRST AVE WALNUT CREEK CA 94597 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 195,800.00 | 81,536.22 | 41.64 |
| LINK MEDIA, INC. 901 BATTERY STREET, SUITE 308 SAN FRANCISCO CA 94111 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 18,090.00 | 11,662.00 | 64.47 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| LIONS, TIGERS & BEARS 24402 MARTIN WAY ALPINE CA 91901 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 9,650.00 | 4,524.22 | 46.88 |
| LONG BEACH RESCUE MISSION 1430 PACIFIC AVE LONG BEACH CA 90813 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 0.00 | 1,650.00 | 0.00 |
| LOS ANGELES FIRE DEPARTMENT FOUNDATION 1875 CENTURY PARK EAST, STE 200 LOS ANGELES CA 90067 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,225.00 | 1,211.00 | 54.43 |
| LOS ANGELES MISSION, INC. 303 EAST 5TH STREET LOS ANGELES CA 90013 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 20,775.00 | 12,630.00 | 60.79 |
| LOS ANGELES REGIONAL FOOD BANK 1734 EAST 41ST STREET LOS ANGELES CA 90058-1502 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 800.00 | 370.00 | 46.25 |
| LOS ANGELES RESIDENTIAL COMMUNITY FOUNDATION 29890 BOUQUET CYN RD SANTA CLARITA CA 91390 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 700.00 | 270.00 | 38.57 |
| LTSC COMMUNITY DEVELOPMENT CORPORATION 231 E THIRD ST STE G106 LOS ANGELES CA 90013 | HAROLD'S CAR DONATION SERVICE 500 N OSCEOLA AVE #PH-B CLEARWATER FL 33755 | 22,626.00 | 11,198.00 | 49.49 |
| LUTHERAN SOCIAL SERVICES OF NORTHERN CALIFORNIA 988 OAK GROVE RD CONCORD CA 94518 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 3,125.00 | 1,849.75 | 59.19 |

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Listing in Alphabetical Order by Charity Name

| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| MAKE-A-WISH FOUNDATION OF CENTRAL CALIFORNIA 351 W. CROMWELL AVE., 112-A FRESNO CA 93711 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,400.00 | 2,216.00 | 65.18 |
| MAKE-A-WISH FOUNDATION OF GREATER LOS ANGELES 1875 CENTURY PARK EAST, ROOM NO. 950 LOS ANGELES CA 90067 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 100.00 | 100.00 | 100.00 |
| MARCH OF DIMES FOUNDATION 1275 MAMARONECK AVE WHITE PLAINS NY 10605 | ADVANCED REMARKETING SERVICES, INC. 308 MARKET ST WARREN RI 02885 | 5,925.00 | 2,088.00 | 35.24 |
| MARIN ADVOCATES FOR CHILDREN 30 N SAN PEDRO RD 275 SAN RAFAEL CA 94903 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 1,875.00 | 1,211.00 | 64.59 |
| MARIN SENIOR COORDINATING COUNCIL INCORPORATED 930 TAMALPAIS AVENUE SAN RAFAEL CA 94901 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,875.00 | 1,339.19 | 34.56 |
| MARIN VENTURES 350 MERRYDALE RD SAN RAFAEL CA 94903 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 975.00 | 518.00 | 53.13 |
| MARIN VILLAGES 930 TAMALPAIS AVENUE SAN RAFAEL CA 94901-3325 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 2,345.00 | 962.02 | 41.02 |
| MARTY TURCIOS THERAPEUTIC GOLF CLINIC 221 GREEN ST, NEAR RICHARDSON MARTINEZ CA 94553 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 9,675.00 | 4,379.15 | 45.26 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| MEALS ON WHEELS OF CONTRA COSTA, INC. 1220 MORELLO AVENUE #210 MARTINEZ CA 94553 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 4,450.00 | 2,301.85 | 51.73 |
| MENLO PARK-ATHERTON EDUCATION FOUNDATION P O BOX 584 MENLO PARK CA 94026-0584 | CWH SERVICES, LLC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202-9012 | 975.00 | 557.00 | 57.13 |
| MERCY FOR ANIMALS 8033 SUNSET BLVD, STE 864 LOS ANGELES CA 90046 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 19,330.00 | 9,974.12 | 51.60 |
| MERCY HOUSE LIVING CENTERS P.O. BOX 1905 SANTA ANA CA 92702 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 2,475.00 | 1,438.75 | 58.13 |
| MIDDLE EAST CHILDREN'S ALLIANCE 1101 8TH STREET, #100 BERKELEY CA 94710 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 4,600.00 | 3,058.00 | 66.48 |
| MILITARY WOMEN IN NEED FOUNDATION 10767 NATIONAL PLACE, UNIT B LOS ANGELES CA 90034 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 3,600.00 | 2,012.50 | 55.90 |
| MIRA MESA BIBLE BAPTIST CHURCH 9920 SCRIPPS LAKE DR STE 101 SAN DIEGO CA 92131 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 1,100.00 | 668.50 | 60.77 |
| MIRACLE LEAGUE OF SAN DIEGO 1343 STRATFORD COURT SAN BERNARDINO CA 92401 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 3,850.00 | 1,800.00 | 46.75 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| MOTHER LODGE REHABILITATION ENTERPRISES, INCORPORATED 399 PLACERVILLE DR PLACERVILLE CA 95667 | DONATE LOCAL 5046 COCOA PALM WAY FAIR OAKS CA 95628 | 1,200.00 | 292.50 | 24.38 |
| MOTION PICTURE AND TELEVISION FUND 23388 MULHOLLAND DRIVE WOODLAND HILLS CA 91364-2792 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,975.00 | 1,150.00 | 58.23 |
| MOUNTAIN VIEW EDUCATIONAL FOUNDATION P.O. BOX 391557 MOUNTAIN VIEW CA 94039-1557 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 2,300.00 | 1,507.50 | 65.54 |
| MUIR HERITAGE LAND TRUST PO BOX 2452 MARTINEZ CA 94553 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 1,800.00 | 800.26 | 44.46 |
| NAMI CONTRA COSTA 1110 ST FRANCIS DR CONCORD CA 94518 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,250.00 | 1,266.27 | 38.96 |
| NAMI SAN GABRIEL VALLEY 2550 E FOOTHILL BLVD STE 135 PASADENA CA 91107-3406 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 800.00 | 370.00 | 46.25 |
| NAPA VALLEY HOSPICE & ADULT DAY SERVICES 414 SOUTH JEFFERSON STREET NAPA CA 94559-4515 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 1,275.00 | 641.00 | 50.27 |
| NATIONAL POLICE RODEO ASSOCIATION 9365 MOUNTAIN VIEW AVE BEAUMONT CA 92223 | VARIETY INTERNATIONAL PRODUCTIONS, INC. 3600 S HARBOR BLVD #91 OXNARD CA 93035-4150 | 3,000.00 | 3,000.00 | 100.00 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| NEVADA CITY COMMUNITY BROADCAST GROUP 401 SPRING STREET NEVADA CITY CA 95959 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 14,486.00 | 9,129.80 | 63.02 |
| NEVADA PUBLIC RADIO 1289 S TORREY PINES DRIVE LAS VEGAS NV 89146 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 49,800.00 | 31,539.00 | 63.33 |
| NOAH'S WISH, INC. 4962 ROBERT J. MATHEWS PARKWAY E EL DORADO HILLS CA 95762 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,350.00 | 920.00 | 68.15 |
| NONVIOLENT COMMUNICATION, SANTA CRUZ 225 ROONEY ST SANTA CRUZ CA 95065 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 1,435.00 | 808.50 | 56.34 |
| NORTH AND SOUTH OF MARKET ADULT DAY HEALTH CORPORATION 930 FOURTH STREET SAN FRANCISCO CA 94158 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 325.00 | 133.00 | 40.92 |
| NORTH BEACH CITIZENS 720 COLUMBUS SAN FRANCISCO CA 94133 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,475.00 | 1,572.00 | 63.52 |
| NORTH COLUMBIA SCHOOLHOUSE CULTURAL CENTER 17894 TYLER FOOTE RD NEVADA CITY CA 95959 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 625.00 | 344.06 | 55.05 |
| NORTH COUNTY WOMEN'S SHELTER AND RESOURCE CENTER, INC. P.O. BOX 630 PASO ROBLES CA 93447 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 500.00 | 213.44 | 42.69 |

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|---|---|----------------|-------------------|---------------------|
| NORTHERN CALIFORNIA CENTER FOR THE ARTS 314 WEST MAIN STREET GRASS VALLEY CA 95945 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 400.00 | 300.00 | 75.00 |
| NORTHERN CALIFORNIA EDUCATIONAL TELEVISION ASSOCIATION, INC. PO BOX 9 REDDING CA 96099 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 51,974.00 | 34,977.60 | 67.30 |
| NORTHERN CALIFORNIA SLED DOG RESCUE PO BOX 30877 WALNUT CREEK CA 94598 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,500.00 | 1,320.95 | 37.74 |
| OCEAN SHORE SCHOOL PARENT/TEACHER ORGANIZATION, INC. 411 OCEANA BLVD PACIFICA CA 94044 | CWH SERVICES, LLC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202-9012 | 4,550.00 | 2,555.00 | 56.15 |
| OPERATION EDURING FREEDOM FAMILY FUND 1362 S SUNLAND ST RIDGECREST CA 93555 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 135,330.00 | 77,701.45 | 57.42 |
| OPERATION GRATITUDE, INC. 16444 REFUGIO RD ENCINO CA 91436-3740 | MICHAEL REESE ENTERPRISES, INC. 350 CLINTON ST STE B COSTA MESA CA 92626 | 1,593,002.00 | 233,853.00 | 14.68 |
| ORANGE COUNTY AFFILIATE OF THE SUSAN G. KOMEN BREAST CANCER FOUNDATION, INC. 3191 A AIRPORT LOOP DRIVE COSTA MESA CA 92626 | RITeway CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 2,575.00 | 1,180.00 | 45.83 |
| ORANGE COUNTY BUDDHIST CHURCH ENDOWMENT FUND 909 S DALE AVE ANAHEIM CA 92804 | HAROLD'S CAR DONATION SERVICE 500 N OSCEOLA AVE #PH-B CLEARWATER FL 33755 | 13,808.00 | 6,904.00 | 50.00 |

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|--|--|----------------|-------------------|---------------------|
| ORANGE COUNTY JAPANESE AMERICAN ASSOCIATION 2190 N. CANAL STREET ORANGE CA 92865 | HAROLD'S CAR DONATION SERVICE 500 N OSCEOLA AVE #PH-B CLEARWATER FL 33755 | 2,340.00 | 1,170.00 | 50.00 |
| ORANGE COUNTY RESCUE MISSION, INC. 1421 EDINGER STE B TUSTIN CA 92780 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 17,580.00 | 9,820.00 | 55.86 |
| OUTCAST CAT HELP PO BOX 963 MARTINEZ CA 94553 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 400.00 | 180.00 | 45.00 |
| PACIFIC AUTISM CENTER FOR EDUCATION 1055 SUNNYVALE SARATOGA RD #9 SUNNYVALE CA 94087 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,800.00 | 798.00 | 44.33 |
| PACIFICA FOUNDATION RADIO 1925 MARTIN LUTHER KING JR WAY BERKELEY CA 94704 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 55,475.00 | 32,690.00 | 58.93 |
| PACIFICA FOUNDATION RADIO 1925 MARTIN LUTHER KING JR WAY BERKELEY CA 94704 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 98,478.00 | 69,323.00 | 70.39 |
| PALOS VERDES PENINSULA EDUCATION FOUNDATION P.O. BOX 2632 PALOS VERDES PENINSULA CA 90274-8632 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 4,000.00 | 3,060.00 | 76.50 |
| PARALYZED VETERANS OF AMERICA-NAT'L 801 EIGHTEENTH ST. NW WASHINGTON DC 20006 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 139,971.00 | 84,382.00 | 60.29 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| PARKINSON'S ASSOCIATION OF SAN DIEGO 8555 AERO DR STE 308 SAN DIEGO CA 92123-1745 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,650.00 | 2,338.00 | 64.05 |
| PARTNERS IN CARE OF EL DORADO COUNTY, INC. P.O. BOX 845 PLACERVILLE CA 95667 | AUTO GATOR, INC. 1961 P.F.E. RD ROSEVILLE CA 95747 | 1,130.00 | 342.00 | 30.27 |
| PASADENA HOSPITAL ASSOCIATION, LTD. 100 W CALIFORNIA BLVD PASADENA CA 91105 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,600.00 | 1,170.00 | 73.13 |
| PATHWAYS FOR KIDS 331 FILBERT STREET SAN FRANCISCO CA 94133 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 300.00 | 161.00 | 53.67 |
| PAW FUND PO BOX 99485 EMERYVILLE CA 94662 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 725.00 | 267.88 | 36.95 |
| PENINSULA VOLUNTEERS, INC. 800 MIDDLE AVENUE MENLO PARK CA 94025 | CWH SERVICES, LLC. C/O PERLMAN AND PERLMAN LLP 1855 W BASELINE RD STE 250 MESA AZ 85202-9012 | 5,925.00 | 3,644.00 | 61.50 |
| PEOPLE FOR ANIMAL WELFARE IN EL DORADO COUNTY 4050 DUROCK RD #19 SHINGLE SPRINGS CA 95682 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,100.00 | 455.00 | 41.36 |
| PETALUMA ECUMENICAL PROPERTIES 951 PETAUMA BLVD S PETALUMA CA 94952 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 2,200.00 | 1,162.00 | 52.82 |

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|---|--|----------------|-------------------|---------------------|
| PETER ZIPPI MEMORIAL FUND 1560 PACIFIC COAST HIGHWAY HERMOSA BEACH CA 90254 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 700.00 | 255.00 | 36.43 |
| PETS UNLIMITED 2343 FILLMORE STREET SAN FRANCISCO CA 94115 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 28,730.05 | 13,538.27 | 47.12 |
| PIT BULL RESCUE SAN DIEGO INC. 8845 POLLAND AVE SAN DIEGO CA 92123 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,650.00 | 2,083.00 | 57.07 |
| PLANNED PARENTHOOD LOS ANGELES 400 W. 30TH STREET LOS ANGELES CA 90007 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 3,100.00 | 1,425.00 | 45.97 |
| PLANNED PARENTHOOD OF THE PACIFIC SOUTHWEST 1075 CAMINO DEL RIO SOUTH SAN DIEGO CA 92108 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 24,500.00 | 16,573.00 | 67.64 |
| PLAYWORKS EDUCATION ENERGIZED 380 WASHINGTON STREET OAKLAND CA 94607 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 2,775.00 | 1,079.15 | 38.89 |
| POWAY HIGH SCHOOL 15500 ESPOLA RD POWAY CA 92064 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 3,125.00 | 1,525.00 | 48.80 |
| PROJECT HIRED 1401 PARKMOOR AVE, NO. 125 SAN JOSE CA 95126 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 175.00 | 73.50 | 42.00 |

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|---|--|----------------|-------------------|---------------------|
| PROMISES2KIDS FOUNDATION 9440 RUFFIN CT STE 2 SAN DIEGO CA 92123 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,600.00 | 1,719.00 | 66.12 |
| PROSTATE CANCER SURVIVOR PROJECT, INC. 1601 N. SEPULVEDA BLVD., #576 MANHATTAN BEACH CA 90266 | JUST DONATED, INC. 622 W ANGUS AVE ORANGE CA 92868-1304 | 458,091.23 | 74,505.07 | 16.26 |
| PROVIDENCE HEALTH & SERVICES FOUNDATION/SAN FERNANDO AND SANTA CLARITA VALLEYS SERVICE AREAS 501 S BUENA VISTA ST BURBANK CA 91505-4809 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 2,000.00 | 1,595.00 | 79.75 |
| QUAIL RIDGE WILDERNESS CONSERVANCY 25344 COUNTY RD 95 DAVIS CA 95616 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,600.00 | 1,715.00 | 65.96 |
| RANCHO LOS AMIGOS FOUNDATION, INC. PO BOX 2370 DOWNEY CA 90242 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 750.00 | 305.00 | 40.67 |
| READING AND BEYOND 4670 E. BUTLER AVE. FRESNO CA 93702 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 350.00 | 137.50 | 39.29 |
| REASONS TO BELIEVE FOUNDATION, INC. 731 E ARROY HWY GLEN DORA CA 91740 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,050.00 | 488.60 | 46.53 |
| REBUILDING TOGETHER EAST BAY-NORTH 3318 ADELINE STREET BERKELEY CA 94703-2709 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 7,800.00 | 4,145.55 | 53.15 |

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|--|--|----------------|-------------------|---------------------|
| REBUILDING TOGETHER OAKLAND 1171 OCEAN AVENUE OAKLAND CA 94608 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 400.00 | 216.00 | 54.00 |
| REBUILDING TOGETHER SILICON VALLEY P.O BOX 21996 SAN JOSE CA 95151-1996 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 625.00 | 339.50 | 54.32 |
| REDWOOD EMPIRE PUBLIC TELEVISION, INC. P.O. BOX 13 EUREKA CA 95502-0013 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 31,425.00 | 21,881.80 | 69.63 |
| RONALD MCDONALD HOUSE CHARITIES OF SOUTHERN CALIFORNIA 765 S PASADENA AVE PASADENA CA 91105 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 67,420.00 | 29,077.00 | 43.13 |
| ROYAL FAMILY KIDS, INC. 3000 WEST MACARTHUR BLVD SUITE 412 SANTA ANA CA 92704 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 1,050.00 | 447.50 | 42.62 |
| RUBICON PROGRAMS INCORPORATED 2500 BISSELL AVENUE RICHMOND CA 94804 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 475.00 | 138.63 | 29.19 |
| SACRAMENTO AREA YOUTH GOLF ASSOCIATION 1701 SUTTERVILLE ROAD SACRAMENTO CA 95822 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 415.00 | 200.00 | 48.19 |
| SACRAMENTO TREE FOUNDATION 191 LATHROP WY STE D SACRAMENTO CA 95815 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 875.00 | 508.00 | 58.06 |

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|--|--|----------------|-------------------|---------------------|
| SACRED HEART CHURCH OF OCEAN BEACH 4776 SARATOGA AVE SAN DIEGO CA 92107 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,750.00 | 847.00 | 48.40 |
| SACRED HEART COMMUNITY SERVICE 1381 SOUTH FIRST ST SAN JOSE CA 95110 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 26,550.00 | 15,512.25 | 58.43 |
| SAFARI CLUB INTERNATIONAL, SAN DIEGO CHAPTER PO BOX 600155 SAN DIEGO CA 92160 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 1,200.00 | 557.50 | 46.46 |
| SAN DIEGO AG IN THE CLASSROOM 1670 EAST VALLEY PKWY ESCONDIDO CA 92027 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 5,625.00 | 3,336.00 | 59.31 |
| SAN DIEGO ARMED SERVICES YMCA 500 WEST BROADWAY SAN DIEGO CA 92101 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,250.00 | 672.00 | 53.76 |
| SAN DIEGO CITY COLLEGE FOUNDATION, INC. 1313 PARK BLVD ROOM A-105 SAN DIEGO CA 92101 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 34,025.00 | 20,864.00 | 61.32 |
| SAN DIEGO GENEALOGICAL SOCIETY 7343 RONSON ROAD, SUITE O SAN DIEGO CA 92111 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 3,625.00 | 1,577.50 | 43.52 |
| SAN DIEGO HOSPICE FOUNDATION, INC. 4311 THIRD AVE SAN DIEGO CA 92103 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 17,500.00 | 10,702.00 | 61.15 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|--|----------------|-------------------|---------------------|
| SAN DIEGO HUMANE SOCIETY AND S.P.C.A. 5500 GAINES STREET SAN DIEGO CA 92110 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 58,550.00 | 37,178.00 | 63.50 |
| SAN DIEGO JEWISH RECONSTRUCTIONIST CONGREGATION AND HAVUROT - DOR HADASH 4858 RONSON CT SAN DIEGO CA 92111 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 675.00 | 287.00 | 42.52 |
| SAN DIEGO STATE UNIVERSITY 5500 CAMPANILE DR SAN DIEGO CA 92182 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 650,759.00 | 412,351.00 | 63.36 |
| SAN FRANCISCO COURT APPOINTED SPECIAL ADVOCATES 100 BUSH ST STE 650 SAN FRANCISCO CA 94104 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 4,650.00 | 2,169.31 | 46.65 |
| SAN FRANCISCO SUICIDE PREVENTION, INC. P O BOX 191350 SAN FRANCISCO CA 94119 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,950.00 | 1,207.50 | 61.92 |
| SAN FRANCISCO WOMEN'S SOCCER CLUB, INC. 85 CARL STREET, SUITE 7 SAN FRANCISCO CA 94117 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 2,775.00 | 1,364.63 | 49.18 |
| SAN GABRIEL MISSION 428 S MISSION DR SAN GABRIEL CA 91776 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 800.00 | 370.00 | 46.25 |
| SAN GABRIEL VALLEY COUNCIL, BOY SCOUTS OF AMERICA 3450 E SIERRA MADRE BLVD PASADENA CA 91107 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,300.00 | 870.00 | 66.92 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|---|---|----------------|-------------------|---------------------|
| SAN GABRIEL VALLEY HABITAT FOR HUMANITY, INC. 400 S IRWINDALE AVENUE AZUSA CA 91702 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 900.00 | 495.00 | 55.00 |
| SAN JOAQUIN COUNTY ZOOLOGICAL SOCIETY P.O. BOX 2000 LODI CA 95241 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 6,725.00 | 2,603.15 | 38.71 |
| SAN MATEO-FOSTER CITY COMMUNITY EDUCATION FOUNDATION 1170 CHESS DR FOSTER CITY CA 94404 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,350.00 | 771.75 | 57.17 |
| SANTA CLARITA VALLEY FOOD PANTRY 24133 RAILROAD AVE NEWHALL CA 91321-2918 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 900.00 | 495.00 | 55.00 |
| SAVE MOUNT DIABLO 1901 OLYMPIC BLVD SUITE 320 WALNUT CREEK CA 94596 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 8,550.00 | 3,493.37 | 40.86 |
| SAVE THE BAY 1330 BROADWAY, #1800 SUITE 900 OAKLAND CA 94612 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 1,150.00 | 569.42 | 49.51 |
| SCHOOL OF THE ARTS EDUCATIONAL FOUNDATION 13032 BITNEY SPRINGS RD BLDG 8 NEVADA CITY CA 95959 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 1,200.00 | 728.00 | 60.67 |
| SECOND CHANCE ROTTWEILER RESCUE, INC. 26767 ROAD 96 DAVIS CA 95616 | DONATE LOCAL 5046 COCOA PALM WAY FAIR OAKS CA 95628 | 2,400.00 | 797.50 | 33.23 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| SEMPERVIRENS FUND 419 SOUTH SAN ANTONIO ROAD, STE 211 LOS ALTOS CA 94022-3640 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 10,350.00 | 6,801.00 | 65.71 |
| SENSHIN BUDDHIST TEMPLE 1311 W 37TH STREET LOS ANGELES CA 90007 | HAROLD'S CAR DONATION SERVICE 500 N OSCEOLA AVE #PH-B CLEARWATER FL 33755 | 2,908.00 | 1,411.50 | 48.54 |
| SERVICES FOR BRAIN INJURY 60 DAGGETT DRIVE SAN JOSE CA 95134 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,125.00 | 672.00 | 59.73 |
| SEXUAL ASSAULT AND DOMESTIC VIOLENCE CENTER, INC. 175 WALNUT STREET WOODLAND CA 95695 | DONATION STATION 6362 BLACKTOP RD # G RIO LINDA CA 95673 | 4,260.00 | 369.78 | 8.68 |
| SHARP HEALTHCARE FOUNDATION 8695 SPECTRUM CENTER BLVD SAN DIEGO CA 92123 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 10,775.00 | 6,962.00 | 64.61 |
| SHELTER, INC. OF CONTRA COSTA COUNTY 1815 ARNOLD DRIVE MARTINEZ CA 94553 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 15,800.00 | 6,565.61 | 41.55 |
| SIBERIAN HUSKY RESCUE AND REFERRAL OF CALIFORNIA P.O. BOX 1231 DANVILLE CA 94526 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 2,000.00 | 939.72 | 46.99 |
| SIERRA HOPE P.O. BOX 159 ANGELS CAMP CA 95222-0159 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,025.00 | 613.00 | 59.80 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| SIERRA VISTA CHILD AND FAMILY SERVICES 100 POPLAR AVENUE MODESTO CA 95354 | A.S.K. WHOLESAL PO BOX 3820 TURLOCK CA 95381 | 28,233.00 | 12,896.00 | 45.68 |
| SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS FOR MONTEREY COUNTY, INC. P O BOX 3058 MONTEREY CA 93942 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 18,935.00 | 12,208.00 | 64.47 |
| SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS OF SOLANO COUNTY PO BOX 356 VACAVILLE CA 95696-0356 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 7,325.00 | 2,502.40 | 34.16 |
| SOLANO FERAL CAT GROUP PO BOX 1221 SUISUN CITY CA 94585 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,625.00 | 1,394.92 | 38.48 |
| SOUTHERN CALIFORNIA PUBLIC RADIO 480 CEDAR STREET SAINT PAUL MN 55101 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 330,905.00 | 203,111.00 | 61.38 |
| SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC. 1600 FORBES WAY, SUITE 200 LONG BEACH CA 90810 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 17,500.00 | 7,920.03 | 45.26 |
| SPONDYLITIS ASSOCIATION OF AMERICA P O BOX 5872 SHERMAN OAKS CA 91413 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 5,525.00 | 3,472.00 | 62.84 |
| SPORTS FOR EXCEPTIONAL ATHLETES 9575 AERO DRIVE #B SAN DIEGO CA 92123 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,275.00 | 668.00 | 52.39 |

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| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| ST JOACHIM'S CHURCH 401 WEST FIFTH ST MADERA CA 93637 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 925.00 | 543.00 | 58.70 |
| ST JOHN'S EPISCOPAL CHURCH | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 625.00 | 322.00 | 51.52 |
| ST. ANDREWS PRESBYTERIAN CHURCH OF NEWPORT BEACH, CALIFORNIA 600 ST ANDREWS RD NEWPORT BEACH CA 92663 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 100.00 | 100.00 | 100.00 |
| ST. KILIAN CATHOLIC CHURCH 26872 ESTANCIERO DR MISSION VIEJO CA 92691 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 100.00 | 100.00 | 100.00 |
| STANFORD JAZZ WORKSHOP P.O. BOX 20454 PALO ALTO CA 94309 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 2,650.00 | 1,664.25 | 62.80 |
| SUNNY HILLS SERVICES 300 SUNNY HILLS DRIVE SAN ANSELMO CA 94960 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 775.00 | 385.00 | 49.68 |
| SUNNYVALE COMMUNITY SERVICES 725 KIFER ROAD SUNNYVALE CA 94086 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 10,225.00 | 6,116.88 | 59.82 |
| SUNSET NURSERY SCHOOL 4245 LAWTON ST SAN FRANCISCO CA 94122 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 400.00 | 231.00 | 57.75 |

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|--|--|----------------|-------------------|---------------------|
| TAHOE FOREST HEALTH SYSTEM FOUNDATION PO BOX 2508 TRUCKEE CA 96160-2508 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 250.00 | 126.00 | 50.40 |
| TALK ABOUT CURING AUTISM 2222 MARTIN ST. #140 IRVINE CA 92612 | MICHAEL REESE ENTERPRISES, INC. 350 CLINTON ST STE B COSTA MESA CA 92626 | 18,790.00 | 4,626.00 | 24.62 |
| TEMPLE CITY HIGH SCHOOL GRAD NITE COMMITTEE 9501 E LEMON AVE TEMPLE CITY CA 91780 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 875.00 | 480.00 | 54.86 |
| TEMPLE SOLEL OF NORTHERN SAN DIEGO COUNTY, INC. 3575 MANCHESTER AVE CARDIFF BY THE SEA CA 92007 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 15,050.00 | 9,926.00 | 65.95 |
| THE ANGELS FOSTER FAMILY AGENCY 4420 HOTEL CIRCLE COURT #100 SAN DIEGO CA 92128-3493 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,550.00 | 935.00 | 60.32 |
| THE ASSISTANCE LEAGUE OF REDLANDS 506 W COLTON AVE REDLANDS CA 92374 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,150.00 | 1,418.00 | 65.95 |
| THE BERKELEY REPERTORY THEATRE 999 HARRISON STREET BERKELEY CA 94710 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 2,325.00 | 1,295.00 | 55.70 |
| THE CALIFORNIA COUNCIL OF THE BLIND 1303 J STREET #400 SACRAMENTO CA 95814 | AUTOMOTIVE RECOVERY SERVICES INC 3755 OMEC CIR STE 3 RANCHO CORDOVA CA 95742 | 115,725.00 | 5,634.06 | 4.87 |

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|---|--|----------------|-------------------|---------------------|
| THE CENTER FOR VIOLENCE-FREE RELATIONSHIPS 344 PLACERVILLE DRIVE, STE. 11 PLACERVILLE CA 95667 | AUTO GATOR, INC. 1961 P.F.E. RD ROSEVILLE CA 95747 | 4,696.00 | 1,612.00 | 34.33 |
| THE CRUCIBLE 1260 7TH ST OAKLAND CA 94607 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 350.00 | 245.00 | 70.00 |
| THE ESCONDIDO HUMANE SOCIETY AND CENTER FOR HUMANE EDUCATION INCORPORATED 3450 E VALLEY PARKWAY ESCONDIDO CA 92027 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 4,975.00 | 3,077.00 | 61.85 |
| THE FRIENDS AND FOUNDATION OF THE SAN FRANCISCO PUBLIC LIBRARY 710 VAN NESS AVENUE SAN FRANCISCO CA 94102 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 5,150.00 | 2,073.81 | 40.27 |
| THE HARMONY PROJECT 817 VINE STREET HOLLYWOOD CA 90038 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 100.00 | 100.00 | 100.00 |
| THE KCRW FOUNDATION, INC. 1900 PICO BLVD SANTA MONICA CA 90405 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 200,100.00 | 141,479.00 | 70.70 |
| THE LAFAYETTE COMMUNITY CENTER FOUNDATION 500 ST MARYS RD LAFAYETTE CA 94549 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 1,650.00 | 665.40 | 40.33 |
| THE LOS ANGELES CHILD GUIDANCE CLINIC 3031 S. VERMONT AVENUE LOS ANGELES CA 90007 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,625.00 | 914.00 | 56.25 |

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|--|--|----------------|-------------------|---------------------|
| THE LOS ANGELES FREE CLINIC 8405 BEVERLY BLVD LOS ANGELES CA 90048 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,700.00 | 1,075.00 | 63.24 |
| THE MARINE MAMMAL CENTER 2000 BUNKER ROAD, FORT CRONKHITE SAUSALITO CA 94965 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 25,555.00 | 16,148.21 | 63.19 |
| THE MILO FOUNDATION P.O. BOX 6625 ALBANY CA 94706 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 2,895.00 | 862.57 | 29.80 |
| THE NOVATO HUMAN NEEDS CENTER 1907 NOVATO BLVD NOVATO CA 94947-2912 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 470.00 | 197.00 | 41.91 |
| THE OAKLAND MUSEUM OF CALIFORNIA FOUNDATION 1000 OAK ST OAKLAND CA 94607 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 4,600.00 | 2,667.00 | 57.98 |
| THE OVARIAN CANCER RESEARCH FUND, INC. 14 PENNSYLVANIA PLAZA, STE 1710 NEW YORK NY 10122 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 2,430.00 | 393.06 | 16.18 |
| THE PASADENA HUMANE SOCIETY 361 SOUTH RAYMOND AVE PASADENA CA 91105-2607 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 17,970.00 | 12,035.00 | 66.97 |
| THE PETCO FOUNDATION 9125 REHCO RD SAN DIEGO CA 92121-2270 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 6,325.00 | 3,577.00 | 56.55 |

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|--|--|----------------|-------------------|---------------------|
| THE PRESERVATION SOCIETY OF HUNTINGTON DOG BEACH 7071 WARNER AVE F342 HUNTINGTON BEACH CA 92647 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 5,300.00 | 2,650.00 | 50.00 |
| THE QUIET HOUR 630 BROOKSIDE AVE REDLANDS CA 92373 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 850.00 | 322.50 | 37.94 |
| THE SAN DIEGO CHAPTER OF THE SUSAN G. KOMEN BREAST CANCER FOUNDATION 4699 MURPHY CANYON RD STE 207 SAN DIEGO CA 92123 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 6,000.00 | 3,794.00 | 63.23 |
| THE SAN DIEGO LESBIAN, GAY, BISEXUAL AND TRANSGENDER COMMUNITY CENTER PO BOX 3357 SAN DIEGO CA 92163 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 475.00 | 231.00 | 48.63 |
| THE SAN FRANCISCO FOOD BANK 900 PENNSYLVANIA AVENUE SAN FRANCISCO CA 94107 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 68,575.00 | 45,872.38 | 66.89 |
| THE SAN FRANCISCO LESBIAN GAY BISEXUAL TRANSGENDER COMMUNITY CENTER 1800 MARKET STREET SAN FRANCISCO CA 94102 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 11,550.00 | 7,284.00 | 63.06 |
| THE SAN FRANCISCO PARTICULAR COUNCIL OF THE SOCIETY OF ST. VINCENT DE PAUL 1237 VAN NESS AVENUE, #200 SAN FRANCISCO CA 94109 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 6,325.00 | 3,791.00 | 59.94 |
| THE SHEEPFOLD 3170 E LA PALMA AVE ANAHEIM CA 92806 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 4,575.00 | 2,585.00 | 56.50 |

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|---|--|----------------|-------------------|---------------------|
| THE SIERRA SERVICE PROJECT P.O. BOX 992 CARMICHAEL CA 95609 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 525.00 | 263.00 | 50.10 |
| THE SPEECH AND LANGUAGE DEVELOPMENT CENTER FOUNDATION 8699 HOLDER ST BUENA PARK CA 90620 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,100.00 | 612.50 | 55.68 |
| THE TIDES CENTER PO BOX 29907 SAN FRANCISCO CA 94129-0907 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 500.00 | 166.25 | 33.25 |
| THE UNITED STATES WAR DOGS ASSOCIATION, INCORPORATED CHAPTER 1 WESTERN REGION PO BOX 356 PINOLE CA 94564 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 750.00 | 363.00 | 48.40 |
| THINKCURE, INC. 9420 WILSHIRE BLVD. #300 BEVERLY HILLS CA 90212 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 675.00 | 270.00 | 40.00 |
| THOMAS HOUSE TEMPORARY SHELTER P.O. BOX 2737 GARDEN GROVE CA 92842-2737 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 1,350.00 | 482.50 | 35.74 |
| TONY LARUSSA'S ANIMAL RESCUE FOUNDATION P.O. BOX 30215 WALNUT CREEK CA 94598 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 207,050.00 | 103,937.73 | 50.20 |

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|--|---|----------------|-------------------|---------------------|
| TRI-VALLEY ANIMAL RESCUE PO BOX 11143 PLEASANTON CA 94588 | ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301 | 62,090.00 | 8,953.00 | 14.42 |
| TRI-VALLEY ANIMAL RESCUE PO BOX 11143 PLEASANTON CA 94588 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 1,465.00 | 726.50 | 49.59 |
| TRI-VALLEY FIX OUR FERALS PO BOX 52 DANVILLE CA 94526 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 3,400.00 | 1,637.50 | 48.16 |
| TROOPSDIRECT, INC. 2400 CAMINO RAMON, SUITE 105 SAN RAMON CA 94583 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 400.00 | 100.00 | 25.00 |
| TURTLE ISLAND RESTORATION NETWORK PO BOX 370 FOREST KNOLLS CA 94933 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 400.00 | 231.00 | 57.75 |
| TURTLE ISLAND RESTORATION NETWORK PO BOX 370 FOREST KNOLLS CA 94933 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 6,445.00 | 3,741.50 | 58.05 |
| UNION RESCUE MISSION 545 S SAN PEDRO ST LOS ANGELES CA 90013 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 37,980.00 | 22,645.00 | 59.62 |
| UNION STATION HOMELESS SERVICES 825 E ORANGE GROVE BLVD PASADENA CA 91104-4554 | RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 1,600.00 | 1,190.00 | 74.38 |

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|---|--|----------------|-------------------|---------------------|
| UNITED CEREBRAL PALSY ASSOCIATION OF SAN JOAQUIN, CALAVERAS, AMADOR COUNTIES 333 W BENJAMIN HOLT DR., NO. 1 STOCKTON CA 95207 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 326.00 | 155.50 | 47.70 |
| UNITED CEREBRAL PALSY OF GREATER SACRAMENTO, INC. 4350 AUBURN BLVD SACRAMENTO CA 95841 | DRC VEHICLE, INC. PO BOX 23228 CONCORD CA 94523 | 2,140.00 | 485.35 | 22.68 |
| UNITED JEWISH APPEAL/FEDERATION OF VENTURA COUNTY 7620 FOOTHILL RD VENTURA CA 93004 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 400.00 | 280.00 | 70.00 |
| UNITED METHODIST CHURCH OF LOS ALTOS 655 MAGDALENA AVE LOS ALTOS CA 94024 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 7,450.00 | 4,473.00 | 60.04 |
| UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 10TH FLOOR NEW YORK NY 10038 | ADVANCED REMARKETING SERVICES, INC. 308 MARKET ST WARREN RI 02885 | 11,000.00 | 9,499.00 | 86.35 |
| UNIVERSITY OF SOUTHERN CALIFORNIA 3551 TROUSDALE PKY ADM 352 LOS ANGELES CA 90089-5013 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 51,225.00 | 32,130.00 | 62.72 |
| UPWARDLY GLOBAL 582 MARKET STREET #1207 SAN FRANCISCO CA 94104 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 2,350.00 | 1,206.55 | 51.34 |
| USO COUNCIL OF SAN DIEGO 303 A STREET SAN DIEGO CA 92101-4280 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,800.00 | 1,057.00 | 58.72 |

**Supplemental Report
Automobile Donations - 2012**

Listing in Alphabetical Order by Charity Name

| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| VALLEJO SENIOR CITIZENS' COUNCIL 333 AMADOR ST VALLEJO CA 94590 | CAR DONATION SERVICES, INC 4971 PACHECO BLVD. MARTINEZ CA 94553-4324 | 1,325.00 | 362.64 | 27.37 |
| VALLEY COMMUNITY CLINIC 6801 COLDWATER CANYON, SUITE 1B NORTH HOLLYWOOD CA 91605 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 7,700.00 | 4,841.00 | 62.87 |
| VALLEY PUBLIC TELEVISION, INC. 1544 VAN NESS AVE FRESNO CA 93721 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 9,750.00 | 6,624.00 | 67.94 |
| VALLEY TEEN RANCH 2610 W SHAW AVE STE 105 FRESNO CA 93711 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 400.00 | 300.00 | 75.00 |
| VERDUGO HILLS COUNCIL OF BOY SCOUTS OF AMERICA 1325 GRANDVIEW AVE GLENDALE CA 91201-2297 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 11,000.00 | 3,549.05 | 32.26 |
| VETERAN'S MEMORIAL CENTER, INC. 2115 PARK BLVD., BLDG 149 SAN DIEGO CA 92101 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 2,000.00 | 1,284.00 | 64.20 |
| VIETNAM VETERANS OF SAN DIEGO 4141 PACIFIC HIGHWAY SAN DIEGO CA 92110-2030 | AMERICAN DONATION ORGANIZATION PO BOX 86551 SAN DIEGO CA 92138 | 30,895.00 | 9,917.53 | 32.10 |
| VOICES FOR CHILDREN 2851 MEADOW LARK DRIVE SAN DIEGO CA 92123 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 24,650.00 | 11,552.31 | 46.87 |

**Supplemental Report
Automobile Donations - 2012**

Listing in Alphabetical Order by Charity Name

| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| W.E.A.V.E. INCORPORATED 1900 K ST SACRAMENTO CA 95811 | DONATE LOCAL 5046 COCOA PALM WAY FAIR OAKS CA 95628 | 17,950.00 | 5,214.50 | 29.05 |
| WARRIOR FOUNDATION FREEDOM STATION 1223 1/2 28TH STREET SAN DIEGO CA 92102 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 129,800.00 | 35,147.97 | 27.08 |
| WEST VALLEY COMMUNITY SERVICES OF SANTA CLARA COUNTY, INC. 10104 VISTA DR CUPERTINO CA 95014 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,100.00 | 589.75 | 53.61 |
| WESTERN LOS ANGELES COUNTY COUNCIL, INC. BOY SCOUTS OF AMERICA 16525 SHERMAN WAY, NO. C-8 VAN NUYS CA 91406 | RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD. SUN VALLEY CA 91352-1520 | 2,100.00 | 1,150.00 | 54.76 |
| WESTWOOD INVOLVEMENT SUPPORTS EDUCATION P.O. BOX 642360 LOS ANGELES CA 90064 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 7,075.00 | 4,375.00 | 61.84 |
| WOMEN'S RECOVERY ASSOCIATION OF SAN MATEO COUNTY, INC. 1450 CHAPIN AVENUE, 1ST FLOOR BURLINGAME CA 94010 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,200.00 | 616.00 | 51.33 |
| WOMEN'S TRANSITIONAL LIVING CENTER, INC. P.O. BOX 6103 ORANGE CA 92863 | CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97701 | 4,575.00 | 3,393.75 | 74.18 |
| WYLAND FOUNDATION 6 MASON, SUITE B IRVINE CA 92618 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 200.00 | 91.00 | 45.50 |

**Supplemental Report
Automobile Donations - 2012**

Listing in Alphabetical Order by Charity Name

| | <u>Commercial Fundraiser</u> | <u>Revenue</u> | <u>To Charity</u> | <u>% to Charity</u> |
|--|--|----------------|-------------------|---------------------|
| XLNC1 1690 FRONTAGE RD CHULA VISTA CA 91911 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 10,025.00 | 5,971.00 | 59.56 |
| YOLO COUNTY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS PO BOX 510 DAVIS CA 95617-0510 | DONATE LOCAL 5046 COCOA PALM WAY FAIR OAKS CA 95628 | 23,700.00 | 7,680.00 | 32.41 |
| YOUNG AUDIENCES OF SAN DIEGO 4650 MANSFIELD STREET SAN DIEGO CA 92116 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 1,375.00 | 861.00 | 62.62 |
| YOUTH HOMES INCORPORATED 1855 OLYMPIC BLVD WALNUT CREEK CA 94596 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 1,400.00 | 838.25 | 59.88 |
| YOUTH RADIO 1701 BROADWAY OAKLAND CA 94612 | DONATE FOR CHARITY, INC. 1436 SECOND ST STE 258 NAPA CA 94559 | 3,850.00 | 2,208.50 | 57.36 |
| ZOOLOGICAL SOCIETY OF SAN DIEGO P.O. BOX 120551 SAN DIEGO CA 92112 | CHARITABLE AUTO RESOURCES, INC. C/O COPILEVITZ & CANTER LLC 310 W 20TH ST STSE 300 KANSAS CITY MO 64108 | 500.00 | 263.00 | 52.60 |

Total Revenue - 17,715,667.75 Total Charity - 5,489,197.31 Average Percent to Charity - 30.98