

**SUMMARY OF CHARITABLE  
SOLICITATION CAMPAIGNS  
CONDUCTED BY  
PROFESSIONAL FUNDRAISERS  
IN CALENDAR YEAR 2020**



**ROB BONTA**  
**Attorney General**  
**State of California**

SUMMARY OF CHARITABLE SOLICITATION BY  
PROFESSIONAL FUNDRAISERS FOR CALENDAR YEAR  
ENDING 2020  
(Government Code section 12599)

TABLE OF CONTENTS

	<b>PAGES</b>
SUMMARY	1 - 9
<u>TABLE</u>	<u>SUBJECT/TITLE</u>
1	ALPHABETICAL LISTING BY CHARITABLE ORGANIZATION
2	LISTING BY PERCENT TO CHARITY IN DESCENDING ORDER
3	THRIFT STORE OPERATIONS – GOODS PURCHASED FROM CHARITY
4	THRIFT STORE OPERATIONS – MANAGEMENT FEE/COMMISSION
5	VEHICLE DONATIONS – ALPHABETICAL LISTING BY CHARITABLE ORGANIZATION
6	COMMERCIAL COVENTURERS – ALPHABETICAL LISTING BY CHARITABLE ORGANIZATION

## SUMMARY

Every year, Californians provide generous philanthropic support by donating directly to charities or through their professional fundraisers. The Attorney General provides regulatory oversight over professional fundraisers that solicit donations in California, which are required to register and file financial reports with the Attorney General's Registry of Charitable Trusts (Registry).

There are several types<sup>1</sup> of fundraisers that are required to register and report with the Registry. One type of professional fundraiser is a **commercial fundraiser**, which is a person or an entity compensated by a charity to solicit money or property on the charity's behalf. The commercial fundraiser may solicit donations via direct mail, through a website, by door-to-door, telemarketing, auctions, entertainment events and through the sale of used personal property such as clothing, household items and vehicles. Commercial fundraisers may be paid either a flat fee or a percentage of the donations collected on behalf of the charity. Commercial fundraisers operating in California are required to register with the Registry and file a Notice of Intent before soliciting donations. For each solicitation campaign conducted, commercial fundraisers must file an annual financial report that discloses the total revenue raised, expenses incurred, and net amount paid to the charity that retained the fundraiser.

Another type of fundraiser is a commercial coventurer, typically a for-profit business that claims it will give a portion of its sales to charity. A commercial coventurer includes any person or entity, who for profit, represents to the public that the purchase or use of any products, services, entertainment, or anything of value will benefit a charitable organization or will be used for a charitable purpose. Commercial coventuring can also occur when sales are not involved, such as when a company advertises that use of a good or service will benefit a charity (e.g., a company promises to donate to charity based on the number of social media posts from consumers about the company). Commercial coventurers are subject to the Attorney General's regulatory authority, and may need to register and file annual reports.

For more information on the registration and reporting requirements of professional fundraisers, please visit our website at [oag.ca.gov/charities/pf](https://oag.ca.gov/charities/pf).

This Summary Report is based on the annual reports filed by commercial fundraisers for their solicitation campaigns conducted in calendar year 2020. The Summary Report is based solely on the complete financial reports that were received before November 2, 2021. The report also covers the annual reports submitted by commercial fundraisers that engage in thrift store solicitations. Some thrift stores are operated by commercial fundraisers who pay a flat fee to the charity and all of the sale revenues are retained by the commercial fundraisers. Other

---

<sup>1</sup> Fundraising counsels are not included in the Summary Report. Fundraising counsels do not solicit or collect donations on behalf of charitable organizations, and are not required to file annual reports.

commercial fundraisers share a percentage of the sales revenue with the charity. Tables 1 and 2 provide information from reports submitted by commercial fundraisers that solicit donations via direct mail, telemarketing, auctions, and entertainment events. Tables 3 and 4 provide information from reports submitted for thrift store operations.

The summary also covers reports submitted by commercial fundraisers who operate vehicle donation programs that raise money by soliciting car donations. These programs are administered either directly by charities or through a commercial fundraiser. The process of donating a vehicle usually begins when a donor contacts a charity or commercial fundraiser in response to a solicitation campaign. In the initial conversation, the donor will be asked questions about the vehicle. Generally, the vehicle will be accepted unless the cost of towing the vehicle exceeds its value. The donated vehicle is sold and the proceeds are divided between the commercial fundraiser and the charity. The charities usually only receive a marginal amount from the sales proceeds because all costs associated with advertising, towing, storing, and selling the vehicle are deducted from the sale proceeds before any distribution is made to charity. Please note that donors are responsible for notifying the Department of Motor Vehicles of the vehicle's transfer of registration and ownership. Failure to transfer registration has subjected many vehicle donors to subsequent expenses incurred after donation, most often as a result of parking violations. Table 5 provides information from reports submitted for vehicle donation programs.

Finally, the summary includes information obtained from reports filed by commercial coventurers. Table 6 provides information from reports submitted by commercial coventurers.

### **The Attorney General's Office Enforcement Actions in 2018-2021**

From November of 2018 to October of 2021, the Registry issued 340 delinquency letters to commercial fundraisers that had failed to meet deadlines for filing financial reports from years 2014 – 2020. The delinquency letters resulted in 729 financial reports being filed. Submissions filed in response to the delinquency letters have resulted in more accurate reporting for the 2020 report.

Administrative enforcement actions have been taken against some commercial fundraisers that failed to comply with their delinquency notices. Charities cannot enter into agreements with the below-listed organizations to raise funds in California until the commercial fundraisers resolve the violations that led to the enforcement actions filed by the Attorney General. Here is a list of fundraisers that were refused registration, suspended, or issued cease and desist orders, based on the failure to file annual reports, who did not submit the missing reports:

508 ENTERPRISES INC. DBA NEXT GENERATION, INC.  
AAB PRODUCTIONS, INC.

ACD DIRECT INC.  
B&E PROMOTIONS  
CLARK CORPORATIONS, INC.  
COMMUNITY SERVICE PROJECTS OF CENTRAL CALIFORNIA  
CONFLUENT IMPACT COMMUNICATIONS LLC  
DIALOGUEDIRECT, INC.  
DIRECTELE, INC.  
DONATE LOCAL CALIFORNIA  
DONOR SERVICES GROUP, LLC  
DP CONSULTING LLC GROUP  
EXECUTIVE SOLUTIONS ENTERPRISES, INC.  
FACE TO FACE OUTREACH, INC.  
FINE LINE COMMUNICATIONS LTD.  
GREEN PLANET SALES COMPANY, INC.  
HALO CURES, INC.  
HARRIS MARKETING GROUP  
HOOP WEEK  
I GIVE ON: THE GIVERS MARKETPLACE  
J & J PRODUCTIONS, INC.  
J&M PHILANTHROPY  
LANDRY BUSINESS SERVICES  
NEW PARTNERS TELESERVICES, LLC  
ORGANIZATIONAL DEVELOPMENT, INC.  
PUBLIC INTEREST COMMUNICATIONS, INC.  
REIMAGINED BUSINESS SOLUTIONS, INC.  
SOCIAL CHANGE APP  
STANTON AND COMPANY, LLC  
WAYS FUNDRAISING USA  
YOUR VOICE MEDIA, INC.

### **Comparison Figures for the Past Five Years of Reporting**

The table below shows the revenue raised by professional fundraisers in the last five years, and the percentage of the revenue distributed to charitable organizations. Reported revenue reached a new benchmark in 2020: \$1 billion was raised in 2020 in contrast to \$823 million in 2019. In the last five years, the amount paid to charities has increased from 68.55 percent to 81.79 percent in general fundraising campaigns conducted by commercial fundraisers, according to revenue reported in the annual reports. For more complete information about individual solicitation campaigns<sup>2</sup> we recommend that the reader review the Tables and research reports filed by the registrants.

---

<sup>2</sup> Solicitation campaigns can be found by visiting the Registry's Verification Search ([rct.doj.ca.gov](http://rct.doj.ca.gov)).

**2020 AG Report - Comparison Figures for the Past Five Years of Reporting**

<b><u>General Fundraising</u></b>	<b><u>2016</u></b>	<b><u>2017</u></b>	<b><u>2018</u></b>	<b><u>2019</u></b>	<b><u>2020</u></b>
Total Revenue	\$627,796,564	\$760,772,849	\$847,214,098	\$823,312,362	\$1,049,497,861
Amt. to Charity	\$430,354,427	\$546,980,056	\$680,491,568	\$645,072,333	\$858,345,391
Percent to Charity	68.55%	71.90%	80.32%	78.35%	81.79%
<b><u>Thrift Stores (Cost of Goods)</u></b>					
Total Revenue	\$91,174,846	\$102,810,261	\$105,483,722	\$109,560,877	\$75,017,973
Amt. to Charity	\$17,246,106	\$19,432,015	\$16,286,811	\$12,125,746	\$7,869,647
Percent to Charity	18.92%	19.04%	15.44%	11.07%	10.49%
<b><u>Thrift Stores (Fee/Commission)</u></b>					
Total Revenue	\$1,426,722	\$1,367,406	\$1,356,259	\$1,361,234	\$892,775
Amt. to Charity	\$114,000	\$108,000	\$102,000	\$67,000	\$51,500
Percent to Charity	7.99%	7.90%	7.52%	4.92%	5.77%
<b><u>Vehicle Donations</u></b>					
Total Revenue	\$76,531,032	\$91,947,313	\$90,491,659	\$85,061,833	\$84,906,023
Amt. to Charity	\$34,708,779	\$30,647,795	\$33,036,024	\$29,671,556	\$34,566,272
Percent to Charity	45.35%	33.33%	36.51%	34.88%	40.71%
<b><u>Commercial Coventurers</u></b>					
Total Revenue	\$195,339,276	\$250,269,750	\$87,086,505	\$3,263,311,145	\$3,882,280,059
Amt. to Charity	\$25,574,925	\$46,375,872	\$18,935,394	\$46,835,111	\$24,337,564
Percent to Charity	13.09%	18.53%	21.74%	1.44%	0.63%

**Some of the Worst Performers Based On a Five-Year Cumulative Review**

Charities should consider whether to hire fundraisers that continuously fail to perform over the years. Likewise, donors and grant makers may want to exercise caution in supporting charities that hire fundraisers with poor track records. The table below shows the worst performing professional fundraisers based on a five-year cumulative review of prior reports submitted to the Registry. As mentioned above, the Summary Report is based solely on the financial data provided in the annual reports. The annual reports do not inquire about other quantifiable or intangible benefits that ongoing solicitation campaigns may bring, such as new and recurring donors. The table also shows that some charities lost more money than was raised, or received less than 3 percent of the total funds donated. It is important to note that most of the charities registered with the Registry do not use professional fundraisers to raise funds.

<u>5-Year</u>	<u>Amount to</u>	
<u>Revenue</u>	<u>Charities</u>	<u>% to Charities</u>

1. PUBLIC OUTREACH FUNDRAISING, LLC	\$2,038,738	-\$7,853,574	-385.22%
2. THE OUTREACH TEAM LLC	\$1,482,566	-\$2,668,045	-179.96%
3. WAYS FUNDRAISING USA	\$811,079	-\$1,335,561	-164.66%
4. ASCENTA GROUP INC.	\$7,380,168	-\$4,576,143	-62.01%
5. DIALOGUEDIRECT, INC.	\$12,568,150	-\$6,270,294	-49.89%
6. GORDON & SCHWENKMEYER, INC.	\$4,941,782	-\$2,192,237	-44.36%
7. GRASSROOTS CAMPAIGNS, INC.	\$28,318,818	-\$9,021,507	-31.86%
8. TSM DONOR ENGAGEMENT TEAM, INC.	\$4,934,762	-\$1,308,811	-26.52%
9. NEW CANVASSING EXPERIENCE, INC.	\$10,236,302	-\$991,094	-9.68%
10. INTEGRAL RESOURCES, INC.	\$1,679,191	-\$161,441	-9.61%

### Description and Summary of Information in Tables 1 and 2

**Table 1 -Alphabetical Listing of Charitable Organizations:** This table lists in alphabetical order charitable organizations that hired commercial fundraisers.

**Table 2- Listing by Percent to Charity in Descending Order:** This table lists charitable organizations by amounts raised, in descending order.

- The information reported in Tables 1 and 2 was obtained from 659 complete financial reports, compared to 849 reports reviewed for the 2019 year.
- Commercial fundraisers raised over \$1 billion in charitable contributions in 2020, an increase of approximately \$226.2 million over the amount reported in the year 2019. The increase in total revenue is due in part to a campaign by NETWORK FOR GOOD, INC., which raised a total \$682,516,414. This was an increase of \$186,263,920 more than what was reported by them in 2019.
- From the amount collected, the distribution to charity in 2020 was approximately \$858.3 million, an increase of approximately \$213.3 million from the amount reported in 2019.
- The average distribution to charity from all campaigns conducted by commercial fundraisers in 2020 was 81.79 percent, a slight increase<sup>3</sup> of 3.44 percent compared to the 2019 average of 78.35 percent.

### Description and Summary of Information in Tables 3, 4 and 5

**Table 3 -Thrift Store Operations – Goods Purchased from Charity:** This table lists in alphabetical order charitable organizations that solicited donations of used clothing and merchandise (“salvageable personal property”) and sold the property to a for-profit thrift store

<sup>3</sup> An increase in the distribution to charity may be attributed to the COVID pandemic where commercial fundraisers refunded charitable organizations for services that were previously paid for in a previous year but the services were not provided.

operator. The name of the for-profit store operator is also listed. **(17 completed reports)**

**Table 4 -Thrift Store Operations – Management/Fee Commission:** This table lists in alphabetical order charitable organizations that solicited donations of used clothing and merchandise and paid a management fee or commission to a for-profit thrift store operator. The name of the for-profit thrift store operator is also listed. **(2 completed reports)**

**Table 5- Vehicle Donation Program:** This table lists in alphabetical order charitable organizations that solicited vehicles and paid a management fee or commission to a for-profit reseller. **(671 completed reports)**

### **Overview of Data Contained in Tables 3-5**

- For-profit thrift store operators that purchased goods from charities reported total revenue of approximately \$75 million for the 2020 reporting period. Of this amount, approximately \$7.9 million, or 10.49 percent, was paid to charitable organizations. Total revenue decreased by approximately 31.5 percent compared to 2019.
- For-profit thrift store operators that were paid a fee or commission by charities reported total revenue of approximately \$892,775 for the 2020 reporting period, with approximately \$51,500, or 5.77 percent paid to charities. The percentage to charity increased from the 2019 figure by less than one percent.
- Total revenue for vehicle donations was approximately \$84.9 million, with charities receiving approximately \$34.6 million, or 40.71 percent of the total revenue amount. The total revenue decreased by approximately \$155,810 from the amount reported in 2019, while the percent to charity increased by approximately 5.83 percent.

### **Description and Summary of Information in Table 6**

**Table 6- Commercial Coventurer Alphabetical Listing by Charity:** This table lists in alphabetical order charitable organizations that solicited donations through the use of a commercial coventurer and for which annual reports were filed with the Registry. Unless exempt under Government Code section 12599.2, subdivision (b), a commercial coventurer is required to register and file annual reports with the Registry.

- Information was obtained from 153 complete financial reports.
- Commercial coventurer campaigns reported total revenue of approximately \$3.9 billion for the 2020 reporting period, an increase of approximately \$619 million over the amount reported in the 2019 year. The increase is due to a campaign by SUBARU OF AMERICA, INC., which accounted for \$2.3 billion of the total revenue.



- Charities received approximately \$24.3 million in 2020, a decrease of approximately \$22.5 million over the amount reported in 2019.

### **Conclusion**

The information contained in the Attorney General's Summary of Charitable Solicitation Campaigns Conducted by Commercial Fundraisers and Commercial Coventurers is derived from unaudited reports filed by fundraisers. The filed reports should be consulted for more complete information regarding each solicitation campaign.

This Summary Report and the annual financial reports filed by commercial fundraisers for each solicitation campaign are available on the Attorney General's website at <https://oag.ca.gov/charities>. The Attorney General has also published the [Guide for Charities](#) which contains information on hiring fundraisers.

The Attorney General has also provided useful donor tips at <https://oag.ca.gov/donations>.

## TABLE 1

This table lists, in alphabetical order, each charitable organization that contracted with a commercial fundraiser to conduct one or more solicitation campaigns on its behalf. For each campaign, the table lists the name of the charity, name of the commercial fundraiser used, total revenue raised by the campaign, total revenue to charity, and percentage of revenue that the charity received.

**Note:** Negative amounts in the “To Charity” column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
4 DOGS FARM RESCUE 2601 BLANDING AVE #C529 ALAMEDA CA 94501	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	28,958.00	27,879.27	96.27
9TO5, WORKING WOMEN EDUCATION FUND 207 EAST BUFFALO ST #211 MILWAUKEE WI 53202	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	4,609.00	3,684.48	79.94
ABILENE CHRISTIAN UNIVERSITY ACU BOX 29130 ABILENE TX 79699	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	49,469.97	-10,075.31	-20.37
ACTION AGAINST HUNGER - USA ONE WHITEHALL STREET, 2ND FLR. NEW YORK NY 10004	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	0.00	0.00	0.00
ACTIONAID U.S.A. 1220 L STREET, NW, STE 725 WASHINGTON DC 20005	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	640.00	0.00	0.00
ACTIONAID U.S.A. 1220 L STREET, NW, STE 725 WASHINGTON DC 20005	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	375.00	0.00	0.00
ADVENTIST DEVELOPMENT AND RELIEF AGENCY, INTERNATIONAL 12501 OLD COLUMBIA PIKE SILVER SPRING MD 20904	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	1,925.00	-3,741.94	-194.39

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ADVOCACY FOR RESPECT AND CHOICE - LONG BEACH, INC. (ARC-LONG BEACH) 4519 EAST STEARNS STREET LONG BEACH CA 90815-2540	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	12,665.00	3,166.25	25.00
ALLIANCE DEFENDING FREEDOM 15100 N. 90TH STREET SCOTTSDALE AZ 85260-2901	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	32,998.00	23,634.48	71.62
ALLIANCE DEFENDING FREEDOM 15100 N. 90TH STREET SCOTTSDALE AZ 85260-2901	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	51,598.00	8,127.00	15.75
ALLIANCE DEFENDING FREEDOM 15100 N. 90TH STREET SCOTTSDALE AZ 85260-2901	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	57,832.00	21,719.00	37.56
AMERICAN ASSOCIATION OF STATE TROOPERS, INC. 1949 RAYMOND DIEHL ROAD TALLAHASSEE FL 32308	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	2,815.00	563.00	20.00
AMERICAN ASSOCIATION OF STATE TROOPERS, INC. 1949 RAYMOND DIEHL ROAD TALLAHASSEE FL 32308	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	35,873.50	6,457.23	18.00
AMERICAN BATTLEFIELD TRUST 1140 PROFESSIONAL COURT HAGERSTOWN MD 21740	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	8,729.00	3,983.64	45.64

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
AMERICAN BIBLE SOCIETY 101 NORTH INDEPENDENCE MALL EAST 8TH FLOOR PHILADELPHIA PA 19106	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	186,977.00	73,942.00	39.55
AMERICAN BIBLE SOCIETY 101 NORTH INDEPENDENCE MALL EAST 8TH FLOOR PHILADELPHIA PA 19106	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	6,785.00	-2,719.40	-40.08
AMERICAN CHILDREN'S SOCIETY, INC. PO BOX 497 PO BOX 497 DEERFIELD BEACH FL 33443	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	6,575.00	986.25	15.00
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	591,719.52	466,664.26	78.87
AMERICAN CIVIL LIBERTIES UNION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	29,344.00	-278,416.53	-948.80
AMERICAN CIVIL LIBERTIES UNION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	14,927.26	-699.97	-4.69
AMERICAN CIVIL LIBERTIES UNION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	185,475.27	89,770.01	48.40

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
AMERICAN CIVIL LIBERTIES UNION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	240.00	240.00	100.00
AMERICAN CIVIL LIBERTIES UNION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	INTEGRAL RESOURCES, INC. 501 WASHINGTON STREET SUITE A DURHAM NC 27701	191,595.75	113,128.05	59.05
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	3,512.00	3,512.00	100.00
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	0.00	0.00	0.00
AMERICAN FILM INSTITUTE 2021 NORTH WESTERN AVENUE LOS ANGELES CA 90027	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	0.00	0.00	0.00
AMERICAN HEART ASSOCIATION, INC. 7272 GREENVILLE AVENUE DALLAS TX 75231	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	2,239,604.43	1,156,200.86	51.63
AMERICAN INDIAN COLLEGE FUND 8333 GREENWOOD BLVD DENVER CO 80221	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	690,955.51	625,808.55	90.57

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
AMERICAN INDIAN COLLEGE FUND 8333 GREENWOOD BLVD DENVER CO 80221	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	83,078.45	37,356.25	44.97
AMERICAN INDIAN COLLEGE FUND 8333 GREENWOOD BLVD DENVER CO 80221	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	420,101.35	373,108.72	88.81
AMERICAN INDIAN COLLEGE FUND 8333 GREENWOOD BLVD DENVER CO 80221	SYNERGY DIRECT MARKETING SOLUTIONS, LLC 480 W TUSCARAWAS AVE SUITE 307 BARBERTON OH 44203	0.00	0.00	0.00
AMERICAN INSTITUTE FOR CANCER RESEARCH 1560 WILSON BOULEVARD, SUITE 1000 ARLINGTON VA 22209	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	402,540.46	197,458.08	49.05
AMERICAN ISRAEL, PUBLIC AFFAIRS COMMITTEE 251 H STREET, NW WASHINGTON DC 20001	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	130,994.10	85,510.50	65.28
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. 501 ST. JUDE PLACE MEMPHIS TN 38105	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	4,246,985.22	-845,465.72	-19.91
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. 501 ST. JUDE PLACE MEMPHIS TN 38105	COMMSENSE, LLC MONTANA INDUSTRIAL PARK LOT 52, CARR 459 KM 0.5 AGUADILLA PR 00605	531,058.55	91,616.28	17.25

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN LEPROSY MISSIONS, INC. ONE ALM WAY GREENVILLE SC 29601	CAPITOL RESOURCES, INC. 109 WEST FRONT ST PO BOX 257 BROOKLYN IA 52211	40,632.17	16,973.97	41.77
AMERICAN LEPROSY MISSIONS, INC. ONE ALM WAY GREENVILLE SC 29601	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	97,437.00	60,075.80	61.66
AMERICAN LUNG ASSOCIATION 55 WEST WACKER DRIVE, SUITE 1150 CHICAGO IL 60601	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	61,517.00	29,465.89	47.90
AMERICAN NATIONAL RED CROSS 2025 E ST NW WASHINGTON DC 20006	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	32,246.00	-45,323.46	-140.56
AMERICAN NATIONAL RED CROSS 2025 E ST NW WASHINGTON DC 20006	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	23,257.00	18,538.04	79.71
AMERICAN NATIONAL RED CROSS 2025 E ST NW WASHINGTON DC 20006	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	21,865.54	19,678.66	90.00
AMERICANS UNITED FOR SEPARATION OF CHURCH AND STATE 1310 L STREET, NW, SUITE 200 WASHINGTON DC 20005	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	9,008.00	-6,262.36	-69.52



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
AMERICANS UNITED FOR SEPARATION OF CHURCH AND STATE 1310 L STREET, NW, SUITE 200 WASHINGTON DC 20005	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	1,256.00	250.99	19.98
AMERICARES FOUNDATION, INC. 88 HAMILTON AVENUE STAMFORD CT 06902	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	52,536.00	15,212.00	28.96
AMNESTY INTERNATIONAL OF THE U.S.A., INC. 311 W. 43RD ST., FL. 7 NEW YORK NY 10036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	0.00	0.00	0.00
AMNESTY INTERNATIONAL OF THE U.S.A., INC. 311 W. 43RD ST., FL. 7 NEW YORK NY 10036	DVCANVASS LLC 2 WISCONSIN CIRCLE SUITE 700 CHEVY CHASE MD 20815	2,813.12	-13,715.92	-487.57
AMNESTY INTERNATIONAL OF THE U.S.A., INC. 311 W. 43RD ST., FL. 7 NEW YORK NY 10036	PUBLIC OUTREACH FUNDRAISING, LLC 672 S LAFAYETTE PARK PL UNIT 668 LOS ANGELES CA 90057	236,363.38	-574,036.45	-242.86
AMNESTY INTERNATIONAL OF THE U.S.A., INC. 311 W. 43RD ST., FL. 7 NEW YORK NY 10036	GRASSROOTS TEAM LLC 318 WEST ADAMS STREET SUITE 1909 CHICAGO IL 60606	695,955.00	-231,120.83	-33.21
ANAHEIM FIREMEN'S ASSOCIATION, INC. 1293 N. PATT STREET ANAHEIM CA 92807	CITY SERVICES ENTERTAINMENT CORP. 11780 CENTRAL AVE #220 CHINO CA 91710	38,630.00	26,677.09	69.06

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ANGELS AT RISK 150 S. BARRINGTON AVE., NO. 7 LOS ANGELES CA 90049	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	125,000.00	106,250.00	85.00
ANGELS AT RISK 150 S. BARRINGTON AVE., NO. 7 LOS ANGELES CA 90049	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	2,750.00	2,337.50	85.00
ANIMALS ASIA FOUNDATION LIMITED 6060 CENTER DRIVE, 10TH FL LOS ANGELES CA 90045	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	2,974.00	-3,800.82	-127.80
ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY PO BOX 2260 TEMPE AZ 85280-2260	DAUN, LLC 207 WEST 21ST ST SUITE 3 NEW YORK NY 10011	0.00	0.00	0.00
ARTHUR E. WRIGHT MIDDLE SCHOOL PARENT FACULTY CLUB 4029 N LAS VIRGENES RD CALABASAS CA 91302	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	14,886.00	5,954.00	40.00
ASSOCIATE ALUMNAE OF DOUGLASS COLLEGE 181 RYDERS LANE NEW BRUNSWICK NJ 08901-8557	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	1,350.00	-3,349.88	-248.14
AUTISM SPECTRUM DISORDER FOUNDATION, INC. 228 W. LINCOLN HIGHWAY #301 SCHERERVILLE IN 46375	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	62,896.00	7,548.00	12.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AUTISM SPECTRUM DISORDER FOUNDATION, INC. 228 W. LINCOLN HIGHWAY #301 SCHERERVILLE IN 46375	DIRECTELE, INC. 28091 DEQINDRE ROAD, SUITE 302 MADISON HEIGHTS MI 48071	149,731.07	22,459.01	15.00
AUTISM SPECTRUM DISORDER FOUNDATION, INC. 228 W. LINCOLN HIGHWAY #301 SCHERERVILLE IN 46375	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	392,499.71	58,874.96	15.00
BACK THE BADGE U.S.A., INC. 277 NOVINA PL CAMARILLO CA 93012	YOUR CHARITY AWAITS LLC 1198 NAVIGATOR DR VENTURA CA 93001	0.00	0.00	0.00
BAKERSFIELD POLICE OFFICERS ASSOCIATION 1601 TRUXTUN AVE BAKERSFIELD CA 93303	UNITED SUPPORT GROUP LLC 602 H STREET SUITE 150 BAKERSFIELD CA 93304	39,319.15	9,436.59	24.00
BAKERSFIELD RESCUE MISSION 830 BEALE AVE BAKERSFIELD CA 93305	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	11,224.00	6,913.64	61.60
BENJAMIN FRANKLIN ELEMENTARY PTA 2650 OAK AVENUE CORONA CA 92882	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	39,275.00	19,637.50	50.00
BETHESDA LUTHERAN COMMUNITIES, INC. 600 HOFFMANN DRIVE WATERTOWN WI 53094	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	9,762.50	2,747.15	28.14

## Commercial Fundraisers Report

### Charity with Commercial Fundraisers - 2020

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BOYS CLUBS OF AMERICA, INC. 1275 PEACHTREE STREET, NE ATLANTA GA 30309	MERKLE GROUP, INC. 7001 COLUMBIA GATEWAY DR COLUMBIA MD 21046	3,430,000.00	791,094.00	23.06
BREAD FOR THE WORLD, INC. 425 3RD STREET SW # 1200 WASHINGTON DC 20024	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	2,800.00	-6,145.20	-219.47
BUTTE COUNTY SHERIFF'S SEARCH AND RESCUE, INC. P.O. BOX 542 CHICO CA 95927	LANDRY BUSINESS SERVICES 56 HANOVER LANE STE 300 CHICO CA 95973	62,253.13	32,994.16	53.00
CALIFORNIA FOUNDATION FOR AGRICULTURE IN THE CLASSROOM 2600 RIVER PLAZA DRIVE, SUITE 220 SACRAMENTO CA 95833-3293	RANDY J BERNHARDT DBA BERNHARDT CONSULTING CO. 6401 SANTA MONICA AVE NE APT 2116 ALBUQUERQUE NM 87109	30,750.00	-850.00	-2.76
CALIFORNIA FRATERNAL ORDER OF POLICE FOUNDATION 8950 CAL CENTER DR. STE 108 SACRAMENTO CA 95826	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	348,990.94	69,798.19	20.00
CALIFORNIA NARCOTIC OFFICERS ASSOCIATION 28245 AVENUE CROCKER SUITE 230 VALENCIA CA 91355	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	165,235.21	24,735.28	14.97
CALIFORNIA POLICE YOUTH CHARITIES, INC. 2351 SUNSET BLVD STE 170 #812 ROCKLIN CA 95765	UNITED SUPPORT GROUP LLC 602 H STREET SUITE 150 BAKERSFIELD CA 93304	46,080.74	6,912.10	15.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CALIFORNIA POLICE YOUTH CHARITIES, INC. 2351 SUNSET BLVD STE 170 #812 ROCKLIN CA 95765	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	734,047.60	110,107.14	15.00
CALIFORNIA STATE FIREFIGHTERS' ASSOCIATION PO BOX 189187 SACRAMENTO CA 95818	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	69,949.00	18,070.87	25.83
CALIFORNIA STATE FIREFIGHTERS' ASSOCIATION PO BOX 189187 SACRAMENTO CA 95818	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	13,015.00	3,429.91	26.35
CALIFORNIA STATE LODGE, FRATERNAL ORDER OF POLICE 8950 CAL CENTER, SUITE 180 SACRAMENTO CA 95826	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	0.00	0.00	0.00
CALIFORNIA STATE UNIVERSITY FRESNO 5150 N MAPLE AVE M/S JA 111 FRESNO CA 93740	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	46,080.59	-72,578.89	-157.50
CALIFORNIA STATE UNIVERSITY MONTEREY BAY 100 CAMPUS CENTER BLDG 201 ROOM 317 SEASIDE CA 93955	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	570.00	570.00	100.00
CALIFORNIA STATE UNIVERSITY, LONG BEACH RESEARCH FOUNDATION 6300 E STATE UNIVERSITY DRIVE SUITE 332 LONG BEACH CA 90815	KKJZ FUNDRAISING, INC. 1500 COTNER AVE LOS ANGELES CA 90025	1,356,888.68	1,084,943.56	79.96

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CALIFORNIA STATE UNIVERSITY, SACRAMENTO 6000 J STREET SACRAMENTO CA 95819	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	10,430.00	-11,744.00	-112.60
CALIFORNIA STATE UNIVERSITY, SACRAMENTO 6000 J STREET SACRAMENTO CA 95819	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	2,680.00	2,680.00	100.00
CAMPUS CRUSADE FOR CHRIST, INC. 221 N FIGUEROA ST STE 1200 LOS ANGELES CA 90012	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	114,566.00	37,619.00	32.84
CANCER CONTROL SOCIETY 3324 JOSHUA WAY MODESTO CA 95355	KKA ENTERPRISES, INC. 4438 BROOKS ST UNIT B MONTCLAIR CA 91763	619,152.24	12,000.00	1.94
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC. 66 LAKE VOYAGEUR DRIVE THE WOODLANDS TX 77389	DIRECTELE, INC. 28091 DEQINDRE ROAD, SUITE 302 MADISON HEIGHTS MI 48071	145.00	21.75	15.00
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC. 66 LAKE VOYAGEUR DRIVE THE WOODLANDS TX 77389	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	152,318.04	50,554.48	33.19
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC. 66 LAKE VOYAGEUR DRIVE THE WOODLANDS TX 77389	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	695,225.16	224,819.46	32.34

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CANCER SURVIVORS' FUND 2303 MASTERS LN. MISSOURI CITY TX 77459	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	23,273.00	2,327.00	10.00
CAPITAL PUBLIC RADIO, INC. 7055 FOLSOM BLVD SACRAMENTO CA 95826	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	216,904.00	149,781.25	69.05
CARL H. HANKEY ELEMENTARY PTA 27252 NUBLES STREET MISSION VIEJO CA 92692	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	31,048.00	15,524.00	50.00
CATHOLIC MEDICAL MISSION BOARD 10 WEST 17TH STREET NEW YORK NY 10011	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	43,714.00	17,901.00	40.95
CATHOLIC MEDICAL MISSION BOARD 10 WEST 17TH STREET NEW YORK NY 10011	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	135,089.00	35,468.00	26.26
CHARITIES AID FOUNDATION AMERICA 225 REINEKERS LANE, STE 375 ALEXANDRIA VA 22314	SVTFG, INC. 171 MAIN STREET #159 LOS ALTOS CA 94022	1,440.00	1,387.20	96.33
CHARITIES AID FOUNDATION AMERICA 225 REINEKERS LANE, STE 375 ALEXANDRIA VA 22314	OMAZE, INC. 5735 W ADAMS BLVD LOS ANGELES CA 90016	104,025,410.15	20,550,119.32	19.75

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHARITIES AID FOUNDATION AMERICA 225 REINEKERS LANE, STE 375 ALEXANDRIA VA 22314	ASCENDFS DELAWARE, INC. 1 YONGE STREET SUITE 700 TORONTO ON M5E 1E5	463,003.52	231,027.40	49.90
CHICAGO SYMPHONY ORCHESTRA 220 S MICHIGAN AVE CHICAGO IL 60604	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	421,123.22	267,866.71	63.61
CHICAGO SYMPHONY ORCHESTRA 220 S MICHIGAN AVE CHICAGO IL 60604	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	335,297.40	204,434.97	60.97
CHILD WATCH OF NORTH AMERICA, INC. 3622 S. TAYLER STREET DALLAS TX 75224	GROUP CONSULTANTS, INC. 2601 SUMMERS STREET, NW, SUITE 210 KENNESAW GA 30144	223.56	24.47	10.95
CHILD WATCH OF NORTH AMERICA, INC. 3622 S. TAYLER STREET DALLAS TX 75224	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	368,439.53	44,212.74	12.00
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	17,285.00	13,930.00	80.59
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	34,570.00	27,860.00	80.59



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	824,985.00	562,485.00	68.18
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	4,714.00	3,799.00	80.59
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	31,428.00	25,328.00	80.59
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	ASCENTA GROUP INC. 138 SOUTH 1ST STREET SUITE 110 LINDENHURST NY 11757	945,686.00	609,553.00	64.46
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	BRITEVOX INC 600 B STREET SUITE 300 SAN DIEGO CA 92101	580,947.00	-1,086,032.60	-186.94
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	0.00	0.00	0.00
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	12,837.00	-26,901.00	-209.56

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	4,592,980.26	4,561,693.87	99.32
CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	398,812.00	47,857.00	12.00
CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	438,903.78	57,057.50	13.00
CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	15,266.98	3,053.40	20.00
CHILDREN INTERNATIONAL 2000 E RED BRIDGE ROAD KANSAS CITY MO 64131	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	6,285.00	4,957.00	78.87
CHILDREN INTERNATIONAL 2000 E RED BRIDGE ROAD KANSAS CITY MO 64131	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	152,425.00	106,127.23	69.63
CHILDREN INTERNATIONAL 2000 E RED BRIDGE ROAD KANSAS CITY MO 64131	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	2,760.00	-15,870.00	-575.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHILDREN INTERNATIONAL 2000 E RED BRIDGE ROAD KANSAS CITY MO 64131	3 SIXTY FUNDRAISING, LLC 134 NORTH 4TH STREET BROOKLYN NY 11249	247,010.00	-291,017.50	-117.82
CHILDREN INTERNATIONAL 2000 E RED BRIDGE ROAD KANSAS CITY MO 64131	ALL FOR ONE FUNDRAISING 510 S BURNSIDE AVE APT 8C LOS ANGELES CA 90036	51,167.00	-162,560.50	-317.71
CHILDREN INTERNATIONAL 2000 E RED BRIDGE ROAD KANSAS CITY MO 64131	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	9,665.00	-29,010.00	-300.16
CHILDREN INTERNATIONAL 2000 E RED BRIDGE ROAD KANSAS CITY MO 64131	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	152,425.00	106,127.23	69.63
CHILDREN INTERNATIONAL 2000 E RED BRIDGE ROAD KANSAS CITY MO 64131	PERSONAL FUNDRAISING SERVICES, LLC 10 S RIVERSIDE PLAZA SUITE 875 PMB 175 CHICAGO IL 60606	1,082,614.00	-867,356.00	-80.12
CHILDREN'S MIRACLE NETWORK 205 WEST 700 SOUTH SALT LAKE CITY UT 84101	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	20,360.00	18,905.36	92.86
CHILDREN'S MIRACLE NETWORK 205 WEST 700 SOUTH SALT LAKE CITY UT 84101	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	9,430.14	8,485.48	89.98

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC. 8615 ROSWELL ROAD ATLANTA GA 30350-4867	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	21,350.00	1,628.49	7.63
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 100 CRESCENT CENTRE PARKWAY, SUITE 670 TUCKER GA 30084	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	178,495.74	133,070.11	74.55
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 100 CRESCENT CENTRE PARKWAY, SUITE 670 TUCKER GA 30084	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,042,545.00	936,831.00	89.86
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 100 CRESCENT CENTRE PARKWAY, SUITE 670 TUCKER GA 30084	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	600,517.46	308,954.46	51.45
CHRISTIAN APPALACHIAN PROJECT INC 485 PONDEROSA DR. PAINTSVILLE KY 41240	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	112,070.00	-32,427.00	-28.93
CHRISTIAN APPALACHIAN PROJECT INC 485 PONDEROSA DR. PAINTSVILLE KY 41240	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	34,157.00	-21,795.00	-63.81
CHRISTIAN WOMAN OF THE YEAR, INCORPORATED 1501 HALL JOHNSON ROAD #2001 COLLEYVILLE TX 76034	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	0.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CITY MISSION MINISTRIES 345 N I ST SAN BERNARDINO CA 92410	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	8,487.00	-327.56	-3.86
CITY OF HOPE 1500 EAST DUARTE ROAD DUARTE CA 91010	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	0.00	0.00	0.00
CITY OF HOPE 1500 EAST DUARTE ROAD DUARTE CA 91010	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	0.00	0.00	0.00
CITY OF HOPE 1500 EAST DUARTE ROAD DUARTE CA 91010	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	965.00	-13,752.45	-1,425.12
CITYTEAM MINISTRIES 2304 ZANKER ROAD SAN JOSE CA 95131	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	77,681.00	37,200.67	47.89
COLBY-SAWYER COLLEGE 541 MAIN STREET NEW LONDON NH 03257-7835	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	4,865.00	4,865.00	100.00
COLBY-SAWYER COLLEGE 541 MAIN STREET NEW LONDON NH 03257-7835	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	2,584.00	-3,794.50	-146.85

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
COMMON CAUSE 805 15TH ST NW, STE 800 WASHINGTON DC 20005	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	2,244.00	-8,812.50	-392.71
COMMUNITY ACTION PARTNERSHIP OF ORANGE COUNTY 11870 MONARCH STREET GARDEN GROVE CA 92841	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	1,500.00	751.80	50.12
COMMUNITY PARTNERS 1000 N ALAMEDA ST STE 240 LOS ANGELES CA 90012	CHARLOTTE M DOBBS 1888 GREENFIELD AVE #104 LOS ANGELES CA 90025	178,485.00	156,485.00	87.67
CONSERVATION SOCIETY OF CALIFORNIA P O BOX 5238 OAKLAND CA 94605	ARTSMARKETING SERVICES, INC. 260 KING ST EAST STE 500 TORONTO ON M5A 4L5	37,091.00	13,061.00	35.21
CONSERVATION SOCIETY OF CALIFORNIA P O BOX 5238 OAKLAND CA 94605	ARTSMARKETING SERVICES, INC. 260 KING ST EAST STE 500 TORONTO ON M5A 4L5	190,649.00	96,799.00	50.77
CONSUMER REPORTS, INC. 101 TRUMAN AVENUE YONKERS NY 10703-1057	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	0.00	0.00	0.00
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. 151 ELLIS STREET ATLANTA GA 30303-2439	ASCENTA GROUP INC. 138 SOUTH 1ST STREET SUITE 110 LINDENHURST NY 11757	110,686.00	-8,332.00	-7.53

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. 151 ELLIS STREET ATLANTA GA 30303-2439	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	8,930.00	2,905.00	32.53
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. 151 ELLIS STREET ATLANTA GA 30303-2439	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	535,459.00	56,393.00	10.53
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. 151 ELLIS STREET ATLANTA GA 30303-2439	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	507,599.00	-25,754.00	-5.07
CORAL RIDGE MINISTRIES MEDIA, INC. 5555 N FEDERAL HWY STE 1 FORT LAUDERDALE FL 33308	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	0.00	0.00	0.00
CORE COMMUNITY ORGANIZED RELIEF EFFORT 6464 SUNSET BLVD STE 530 LOS ANGELES CA 90028	JOSH WOOD PRODUCTIONS, INC. 245 W 29TH ST STE 605 NEW YORK NY 10001	3,471,607.00	2,296,607.00	66.15
CORE COMMUNITY ORGANIZED RELIEF EFFORT 6464 SUNSET BLVD STE 530 LOS ANGELES CA 90028	JOSH WOOD PRODUCTIONS, INC. 245 W 29TH ST STE 605 NEW YORK NY 10001	0.00	0.00	0.00
CORNELL UNIVERSITY 341 PINE TREE ROAD ITHACA NY 14850	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	16,727.00	10,633.90	63.57

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CORPORATION OF THE FINE ARTS MUSEUMS 50 HAGIWARA TEA GARDEN DR SAN FRANCISCO CA 94118-4501	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	0.00	0.00	0.00
COUNCIL ON AGING SERVICES FOR SENIORS 30 KAWANA SPRINGS ROAD SANTA ROSA CA 95404	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	262,329.76	118,048.39	45.00
COUNTRY SPRINGS ELEMENTARY SCHOOL-PARENT FACULTY ASSOCIATION 14145 VILLAGE CENTER DR CHINO HILLS CA 91709-4892	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	26,483.00	15,889.80	60.00
COVENANT HOUSE 5 PENN PLAZA, 3RD FLOOR NEW YORK NY 10001	PUBLIC OUTREACH FUNDRAISING, LLC 672 S LAFAYETTE PARK PL UNIT 668 LOS ANGELES CA 90057	382,583.38	-216,765.66	-56.66
COVENANT HOUSE CALIFORNIA 1325 NORTH WESTERN AVENUE LOS ANGELES CA 90027	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	22,500.00	5,940.00	26.40
CRISTA MINISTRIES 19303 FREMONT AVE N SEATTLE WA 98133-9703	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	130,591.00	89,527.68	68.56
CROSS CATHOLIC OUTREACH, INC. 2700 N. MILITARY TRAIL SUITE 240 BOCA RATON FL 33427	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	30,934.20	4,824.56	15.60



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CROSSROADS CHRISTIAN SCHOOLS OF CORONA 2380 FULLERTON AVE CORONA CA 92881	INNOV8IVE DEVELOPMENT 931 CHEYENNE RD CORONA CA 92880	0.00	0.00	0.00
CULTURAL DATA PROJECT PO BOX 750100 DALLAS TX 75275	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	19,300.00	-87,142.00	-451.51
CYPRESS COLLEGE FOUNDATION, INC. 9200 VALLEY VIEW CYPRESS CA 90630	THE GAVEL GROUP, INC. 1054 S RIMWOOD DRIVE ANAHEIM CA 92807	96,882.50	67,543.37	69.72
D.A.R.E. AMERICA 400 CORPORATE POINTE, SUITE 500 CULVER CITY CA 90230	BUILDING BLOCK EVENTS, INC. 2635 CAMINO DEL RIO SUITE 201 SAN DIEGO CA 92108	135,484.00	54,194.00	40.00
DAYSRING INTERNATIONAL 1062 LASKIN ROAD, STE 21A VIRGINIA BEACH VA 23451	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	2,905.00	-2,060.91	-70.94
DEFEAT DIABETES FOUNDATION, INC. 150-153RD AVE STE 300 SUITE 300 MADEIRA BEACH FL 33708	GROUP CONSULTANTS, INC. 2601 SUMMERS STREET, NW, SUITE 210 KENNESAW GA 30144	6,036.67	829.24	13.74
DEFENDERS OF WILDLIFE 1130 17TH STREET, NW WASHINGTON DC 20036	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	1,435.00	-3,457.36	-240.93

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DEFENDERS OF WILDLIFE 1130 17TH STREET, NW WASHINGTON DC 20036	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	13,905.00	-30,704.63	-220.82
DEPARTMENT OF CALIFORNIA DISTRICT 4 VETERANS OF FOREIGN WARS OF THE UNITED STATES, INC. 25900 OAK ST UNIT 115 LOMITA CA 90717	NEERAJ ENTERPRISES, INC. 20804 VERCELLI WAY NORTHRIDGE CA 91326-4310	24,400.00	2,684.00	11.00
DEPUTY SHERIFFS ASSOCIATION OF SANTA CLARA COUNTY 888 N FIRST ST SAN JOSE CA 95112	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	5,195.00	779.25	15.00
DESTINATION CRENSHAW 777 S FIGUEROA ST STE 4050 LOS ANGELES CA 90017	HSH CONSULTING LLC 140 WEST 132ND STREET #2 NEW YORK NY 10027	600,000.00	480,000.00	80.00
DESTINATION CRENSHAW 777 S FIGUEROA ST STE 4050 LOS ANGELES CA 90017	HSH CONSULTING LLC 140 WEST 132ND STREET #2 NEW YORK NY 10027	2,415,000.00	2,352,500.00	97.41
DISABLED AMERICAN VETERANS 310 W. 20TH ST., STE. 300 C/O AMY LLOYD KANSAS CITY MO 64108	ASCENTA GROUP INC. 138 SOUTH 1ST STREET SUITE 110 LINDENHURST NY 11757	0.00	0.00	0.00
DISABLED AMERICAN VETERANS 310 W. 20TH ST., STE. 300 C/O AMY LLOYD KANSAS CITY MO 64108	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	53,142.00	-1,998.18	-3.76

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DISABLED AMERICAN VETERANS 310 W. 20TH ST., STE. 300 C/O AMY LLOYD KANSAS CITY MO 64108	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	0.00	0.00	0.00
DORIS DAY ANIMAL FOUNDATION 8033 SUNSET BLVD., SUITE 845 LOS ANGELES CA 90046	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	2,140,350.00	0.00	0.00
DREXEL UNIVERSITY 3201 ARCH STREET, STE 420 PHILADELPHIA PA 19104	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	146,010.34	-59,299.66	-40.61
DUCKS UNLIMITED, INC. ONE WATERFOWL WAY MEMPHIS TN 38120-2351	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	4,075.00	-4,447.37	-109.14
EARTHJUSTICE 50 CALIFORNIA STREET STE 500 SAN FRANCISCO CA 94111	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	0.00	0.00	0.00
EASTER SEALS, INC. 141 W. JACKSON BLVD., SUITE 1400A CHICAGO IL 60604	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	219,116.45	123,510.98	56.37
EASTER SEALS, INC. 141 W. JACKSON BLVD., SUITE 1400A CHICAGO IL 60604	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	165,517.00	56,748.30	34.29

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION 358 MOWBRAY ARCH, SUITE 304 NORFOLK VA 23507	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	80,856.00	52,718.00	65.20
EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION 358 MOWBRAY ARCH, SUITE 304 NORFOLK VA 23507	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	11,613.00	9,991.00	86.03
EASTVALE ELEMENTARY PTA 13031 ORANGE STREET CORONA CA 92880	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	19,703.00	9,851.50	50.00
ELIZABETH GLASER PEDIATRIC AIDS FOUNDATION 1140 CONNECTICUT AVENUE, NW, SUITE 200 WASHINGTON DC 20036	INNOVATIVE PHILANTHROPY, LLC 200 CHAMBERS STREET SUITE #25A NEW YORK NY 10007	282,800.00	163,733.00	57.90
ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES 4850 WRIGHT ROAD SUITE 168 STAFFORD TX 77477	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	0.00	0.00	0.00
ENVIRONMENTAL DEFENSE ACTION FUND 257 PARK AVENUE SOUTH, 17TH FLOOR NEW YORK NY 10010	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	13,172.00	-7,718.96	-58.60
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	21,803.00	-98,569.35	-452.09

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	14,244.75	-16,509.75	-115.90
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	0.00	0.00	0.00
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	32,675.00	18,097.50	55.39
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	264,441.84	-246,560.55	-93.24
EQUALITY CALIFORNIA 3701 WILSHIRE BLVD., STE 725 LOS ANGELES CA 90010	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	2,600.00	1,756.84	67.57
EQUALITY FLORIDA INSTITUTE, INC. PO BOX 13184 SAINT PETERSBURG FL 33733	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	156,008.50	114,486.84	73.39
EVERYTOWN FOR GUN SAFETY ACTION FUND, INC. 450 LEXINGTON AVE #4184 NEW YORK NY 10017	CAPITAL STRATEGIES 4712 ADMIRALTY WAY #670 MARINA DEL REY CA 90292	3,767,721.00	3,688,687.21	97.90

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
EVERYTOWN FOR GUN SAFETY SUPPORT FUND, INC. 450 LEXINGTON AVENUE NO. 4184 NEW YORK NY 10017	CAPITAL STRATEGIES 4712 ADMIRALTY WAY #670 MARINA DEL REY CA 90292	5,356,385.00	5,027,412.96	93.86
FAMILY RESEARCH COUNCIL 801 G STREET NW WASHINGTON DC 20001	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	77,160.00	45,022.00	58.35
FAMILY RESEARCH COUNCIL ACTION 801 G STREET NW WASHINGTON DC 20001	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	20,838.00	6,324.00	30.35
FEED THE CHILDREN, INC. 333 N. MERIDIAN AVENUE OKLAHOMA CITY OK 73107	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	3,705.00	3,306.25	89.24
FEED THE CHILDREN, INC. 333 N. MERIDIAN AVENUE OKLAHOMA CITY OK 73107	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	61,286.89	10,796.19	17.62
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	886,342.00	457,477.00	51.61
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	197,441.00	97,898.00	49.58

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	45,645.54	41,080.08	90.00
FINCA INTERNATIONAL, INC. 1201 15TH STREET NW, 8TH FLOOR WASHINGTON DC 20005	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	29,188.25	15,730.83	53.89
FIND THE CHILDREN 2656 29TH ST # 203 SANTA MONICA CA 90405-2984	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	36,685.00	9,904.95	27.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	459,617.95	64,346.51	14.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	GROUP CONSULTANTS, INC. 2601 SUMMERS STREET, NW, SUITE 210 KENNESAW GA 30144	28,673.39	4,407.69	15.37
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	335,197.26	53,631.56	16.00
FLORIDA STATE UNIVERSITY FOUNDATION, INC. 325 W. COLLEGE AVENUE TALLAHASSEE FL 32301	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	0.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FLORIDA STATE UNIVERSITY FOUNDATION, INC. 325 W. COLLEGE AVENUE TALLAHASSEE FL 32301	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	121,356.00	22,079.00	18.19
FLOYD M. STORK PARENT-FACULTY- STUDENT ASSOCIATION 5646 JASPER ST-C/O M LARAMIE ALTA LOMA CA 91701	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	63,945.00	31,972.50	50.00
FOCUS ON THE FAMILY 8605 EXPLORER DRIVE COLORADO SPRINGS CO 80920	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	157,326.00	45,335.00	28.82
FOCUS ON THE FAMILY 8605 EXPLORER DRIVE COLORADO SPRINGS CO 80920	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	0.00	0.00	0.00
FONTANA POLICE FOUNDATION 17005 UPLAND AVE FONTANA CA 92335	NEW EQUITY PRODUCTIONS, INC. 3723 BIRCH ST STE 10 NEWPORT BEACH CA 92660	10,773.00	1,370.14	12.72
FOOD FOR THE HUNGRY, INC. 1224 E WASHINGTON ST PHOENIX AZ 85034	33 MILES TOURING, INC. 6520 COX RD COLLEGE GROVE TN 37046	70,075.00	-287,536.00	-410.33
FOOD FOR THE HUNGRY, INC. 1224 E WASHINGTON ST PHOENIX AZ 85034	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	92,249.00	28,748.00	31.16



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FOOD FOR THE HUNGRY, INC. 1224 E WASHINGTON ST PHOENIX AZ 85034	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	108,016.00	24,441.00	22.63
FOOD FOR THE POOR, INC. 6401 LYONS ROAD COCONUT CREEK FL 33073	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	921,776.88	881,021.00	95.58
FOOTHILL KNOLLS ELEMENTARY PTA 1245 VETERANS CT UPLAND CA 91786	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	19,382.00	9,691.00	50.00
FOUNDATION FOR NATIONAL PROGRESS 222 SUTTER STREET, NO. 600 SAN FRANCISCO CA 94108	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	0.00	0.00	0.00
FOUNDATION FOR NATIONAL PROGRESS 222 SUTTER STREET, NO. 600 SAN FRANCISCO CA 94108	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	0.00	0.00	0.00
FOUNDATION FOR NATIONAL PROGRESS 222 SUTTER STREET, NO. 600 SAN FRANCISCO CA 94108	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	660.00	0.00	0.00
FRANCISCAN FRIARS OF THE ATONEMENT PO BOX 300 1350 ROUTE 9 GARRISON NY 10524	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	13,681.00	6,352.50	46.43

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FRANCISCO PARK CONSERVANCY P. O. BOX 475035 SAN FRANCISCO CA 94147	SUHJUNG J LEE 1369 HYDE STREET APT 20 SAN FRANCISCO CA 94109	0.00	0.00	0.00
GEFFEN PLAYHOUSE, INC. 10886 LE CONTE AVE LOS ANGELES CA 90024	THEATER DIRECT INC. 4213 W BURBANK BLVD BURBANK CA 91505	205,617.00	147,411.99	71.69
GEORGIA SOUTHERN UNIVERSITY FOUNDATION, INC. 1801 AKINS BLVD STATESBORO GA 30458	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	143,154.84	78,104.84	54.56
GEORGIAN COURT UNIVERSITY 900 LAKEWOOD AVENUE LAKEWOOD NJ 08701	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	705.00	705.00	100.00
GEORGIAN COURT UNIVERSITY 900 LAKEWOOD AVENUE LAKEWOOD NJ 08701	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	5,860.00	5,860.00	100.00
GOVERNMENT ACCOUNTABILITY PROJECT, INC. 1612 K STREET, NW, SUITE 1100 WASHINGTON DC 20006	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	21,197.00	16,729.94	78.93
GREATER WASHINGTON EDUCATIONAL TELECOMMUNICATIONS ASSOCIATION, INC. 3939 CAMPBELL AVENUE ARLINGTON VA 22206	MINDFUL MEDIA PARTNERS, LLC 1054 1ST STREET MANHATTAN BEACH CA 90266	3,175,000.00	3,016,250.00	95.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
GREENPEACE FUND, INC. 3675 CRESTWOOD PKWY. SUITE 350 C/O URS COMPLIANCE SERVICES, LLC DULUTH GA 30096	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	2,177.50	-410.50	-18.85
GREENPEACE, INC. C/O URS COMPLIANCE SERVICES LLC 3675 CRESTWOOD PARKWAY SUITE 350 DULUTH GA 30096	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	221,322.00	-153,695.03	-69.44
GREENPEACE, INC. C/O URS COMPLIANCE SERVICES LLC 3675 CRESTWOOD PARKWAY SUITE 350 DULUTH GA 30096	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	3,228.00	-17,278.08	-535.26
GREENPEACE, INC. C/O URS COMPLIANCE SERVICES LLC 3675 CRESTWOOD PARKWAY SUITE 350 DULUTH GA 30096	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	12,186.50	-101,397.80	-832.05
HABITAT FOR HUMANITY INTERNATIONAL, INC. 285 PEACHTREE CENTER AVE. NE SUITE 2700 ATLANTA GA 30303-1220	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,845,245.00	870,430.00	47.17
HABITAT FOR HUMANITY INTERNATIONAL, INC. 285 PEACHTREE CENTER AVE. NE SUITE 2700 ATLANTA GA 30303-1220	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	1,584,936.40	1,459,558.22	92.09
HABITAT FOR HUMANITY INTERNATIONAL, INC. 285 PEACHTREE CENTER AVE. NE SUITE 2700 ATLANTA GA 30303-1220	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	375,184.48	314,240.02	83.76

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HABITAT FOR HUMANITY INTERNATIONAL, INC. 285 PEACHTREE CENTER AVE. NE SUITE 2700 ATLANTA GA 30303-1220	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,660,133.00	687,372.00	41.40
HABITAT FOR HUMANITY INTERNATIONAL, INC. 285 PEACHTREE CENTER AVE. NE SUITE 2700 ATLANTA GA 30303-1220	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	4,000.00	0.00	0.00
HAVEN MINISTRIES 11671 STERLING AVE., STE F RIVERSIDE CA 92503	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	144,934.89	98,218.19	67.77
HEBREW HOME FOR AGED DISABLED 302 SILVER AVE SAN FRANCISCO CA 94112	DEBORAH MANN PRODUCTIONS 3255 JACKSON ST SAN FRANCISCO CA 94118	0.00	0.00	0.00
HEIFER PROJECT INTERNATIONAL 1 WORLD AVENUE LITTLE ROCK AR 72202	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	2,872,958.00	1,967,188.00	68.47
HEIFER PROJECT INTERNATIONAL 1 WORLD AVENUE LITTLE ROCK AR 72202	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	867,350.00	237,352.00	27.37
HEIFER PROJECT INTERNATIONAL 1 WORLD AVENUE LITTLE ROCK AR 72202	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	17,947.00	-10,704.00	-59.64

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HEIFER PROJECT INTERNATIONAL 1 WORLD AVENUE LITTLE ROCK AR 72202	PUBLIC OUTREACH FUNDRAISING, LLC 672 S LAFAYETTE PARK PL UNIT 668 LOS ANGELES CA 90057	61,743.00	-647,955.10	-1,049.44
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. 250 COUNTRY CLUB ROAD EUGENE OR 97401	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	50,224.00	30,615.00	60.96
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. 250 COUNTRY CLUB ROAD EUGENE OR 97401	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	123,148.00	59,936.00	48.67
HOMES FOR VETERANS A NJ NON PROFIT CORPORATION 105 HIGHLAND AVE HARRINGTON PARK NJ 07640	DIRECTELE, INC. 28091 DEQINDRE ROAD, SUITE 302 MADISON HEIGHTS MI 48071	87,268.00	13,090.17	15.00
HUMAN RIGHTS CAMPAIGN FUND 1640 RHODE ISLAND AVENUE, NW WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	39,323.00	-28,177.87	-71.66
HUMAN RIGHTS CAMPAIGN FUND 1640 RHODE ISLAND AVENUE, NW WASHINGTON DC 20036	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	104,823.28	-416,317.75	-397.16
HUMANE SOCIETY INTERNATIONAL INC 1255 23RD STREET, NW, SUITE 450 WASHINGTON DC 20037	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	4,255.00	-4,701.09	-110.48

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HUMANE SOCIETY LEGISLATIVE FUND 1255 23RD ST NW STE 455 WASHINGTON DC 20037	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	155.00	-1,137.65	-733.97
HUMANE SOCIETY LEGISLATIVE FUND 1255 23RD ST NW STE 455 WASHINGTON DC 20037	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	2,510.00	-6,836.45	-272.37
HUMANE SOCIETY SILICON VALLEY 901 AMES AVE MILPITAS CA 95035	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	78,015.00	45,971.73	58.93
HUMANE SOCIETY SILICON VALLEY 901 AMES AVE MILPITAS CA 95035	DVCANVASS LLC 2 WISCONSIN CIRCLE SUITE 700 CHEVY CHASE MD 20815	864.00	-11,316.00	-1,309.72
I STAND WITH MY PACK, INC. 10736 JEFFERSON BLVD #273 CULVER CITY CA 90230	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	35,243.00	33,751.97	95.77
ILLINOIS STATE UNIVERSITY FOUNDATION 1101 N MAIN ST, CAMPUS BOX 8000 NORMAL IL 61790-8000	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	756,265.61	610,956.61	80.79
IMPERIAL ELEMENTARY PTA 400 S. IMPERIAL HWY. ANAHEIM CA 92807	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	43,289.00	21,644.50	50.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. 30 NORTH LASALLE STREET SUITE 4300 CHICAGO IL 60602-3356	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	4,930,301.00	4,440,472.99	90.06
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. 30 NORTH LASALLE STREET SUITE 4300 CHICAGO IL 60602-3356	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	306,189.00	274,783.00	89.74
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. 30 NORTH LASALLE STREET SUITE 4300 CHICAGO IL 60602-3356	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	357,754.00	-152,760.00	-42.70
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. 30 NORTH LASALLE STREET SUITE 4300 CHICAGO IL 60602-3356	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	456,868.00	-316,214.00	-69.21
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. 30 NORTH LASALLE STREET SUITE 4300 CHICAGO IL 60602-3356	CAUSEWORX, INC. 2 MCNAMARA CT AJAX ONTARIO L1T 4W6	3,524,053.00	2,341,702.00	66.45
INTERNATIONAL FUND FOR ANIMAL WELFARE, INC. 290 SUMMER STREET YARMOUTH PORT MA 02675	ASCENTA GROUP INC. 138 SOUTH 1ST STREET SUITE 110 LINDENHURST NY 11757	2,700.00	-35,600.00	-1,318.52
INTERNATIONAL JUSTICE MISSION 1301 S. FERN STREET ARLINGTON VA 22202	ARTSMARKETING SERVICES, INC. 260 KING ST EAST STE 500 TORONTO ON M5A 4L5	100,727.92	42,706.28	42.40

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 5632 BEE RIDGE ROAD SARASOTA FL 34233	GROUP CONSULTANTS, INC. 2601 SUMMERS STREET, NW, SUITE 210 KENNESAW GA 30144	12,857.74	1,523.44	11.85
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 5632 BEE RIDGE ROAD SARASOTA FL 34233	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	260,952.00	26,095.20	10.00
IRVINE POLICE ASSOCIATION 1 CIVIC CENTER PLAZA IRVINE CA 92606	CITY SERVICES ENTERTAINMENT CORP. 11780 CENTRAL AVE #220 CHINO CA 91710	217,599.06	33,000.00	15.17
JASPER ELEMENTARY PTA 6881 JASPER STREET ALTA LOMA CA 91701	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	40,405.00	20,202.50	50.00
JDRF INTERNATIONAL 200 VESEY STREET, 28TH FLOOR NEW YORK NY 10281	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	0.00	0.00	0.00
JEWISH COMMUNITY FEDERATION OF SAN FRANCISCO, THE PENINSULA, MARIN AND SONOMA COUNTIES 121 STEUART STREET SAN FRANCISCO CA 94105	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	70,931.00	61,809.75	87.14
JEWISH FAMILY SERVICE OF SAN DIEGO 8804 BALBOA AVENUE SAN DIEGO CA 92123-1506	JILL BORG SPITZER 2825 MAPLE ST SAN DIEGO CA 92104	443,500.00	395,125.00	89.09



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
JEWISH FEDERATION OF ORANGE COUNTY 1 FEDERATION WAY STE 210 IRVINE CA 92603	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	0.00	0.00	0.00
JEWISH FEDERATION OF SAN DIEGO COUNTY 4950 MURPHY CANYON RD SAN DIEGO CA 92123	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	92,218.00	81,257.70	88.11
JEWISH FEDERATION-COUNCIL OF GREATER LOS ANGELES 6505 WILSHIRE BLVD. LOS ANGELES CA 90048	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	204,806.79	132,865.04	64.87
JEWISH VOICE MINISTRIES INTERNATIONAL 4850 WRIGHT RD, STE 168 STAFFORD TX 77477	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	32,199.00	-27,047.00	-84.00
JEWISH VOICE MINISTRIES INTERNATIONAL 4850 WRIGHT RD, STE 168 STAFFORD TX 77477	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	2,917,067.00	2,163,017.16	74.15
JOHN MARSHALL ELEMENTARY SCHOOL PTO, INC. 15791 BUSHARD STREET WESTMINSTER CA 92683	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	8,383.00	4,191.50	50.00
JOYFUL HEART FOUNDATION 320 7TH AVENUE NO. 161 BROOKLYN NY 11215	INNOVATIVE PHILANTHROPY, LLC 200 CHAMBERS STREET SUITE #25A NEW YORK NY 10007	349,864.82	157,864.82	45.12

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
KANSAS UNIVERSITY ENDOWMENT ASSOC. P.O. BOX 928 LAWRENCE KS 66044-0928	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	129,848.00	129,848.00	100.00
KENT STATE UNIVERSITY 350 S LINCOLN KENT OH 44242	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	498,503.79	323,688.79	64.93
KERN COUNTY FIRE FIGHTERS UNION I. A. F. F. NO. 1301 7900 DOWNING AVE, SUITE D, NO. A BAKERSFIELD CA 93308	UNITED SUPPORT GROUP LLC 602 H STREET SUITE 150 BAKERSFIELD CA 93304	133,815.08	32,115.60	24.00
KIDS WISH NETWORK, INC. 301 BEAR RIDGE CIRCLE PALM HARBOR FL 34683	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	101,973.00	15,296.00	15.00
KIDS WISH NETWORK, INC. 301 BEAR RIDGE CIRCLE PALM HARBOR FL 34683	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	27,409.04	3,289.08	12.00
KIDS WISH NETWORK, INC. 301 BEAR RIDGE CIRCLE PALM HARBOR FL 34683	DIRECTELE, INC. 28091 DEQINDRE ROAD, SUITE 302 MADISON HEIGHTS MI 48071	120,434.45	30,108.61	25.00
KIDS WISH NETWORK, INC. 301 BEAR RIDGE CIRCLE PALM HARBOR FL 34683	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	12,906.00	1,935.90	15.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
KIDS WISH NETWORK, INC. 301 BEAR RIDGE CIRCLE PALM HARBOR FL 34683	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	243,560.18	29,227.22	12.00
KQED INC. 2601 MARIPOSA ST SAN FRANCISCO CA 94110	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	100.00	-2,999.30	-2,999.30
KQED INC. 2601 MARIPOSA ST SAN FRANCISCO CA 94110	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	2,936.00	1,420.50	48.38
LA COLIMA PARENT TEACHER ASSOCIATION, INC. 11225 S MILLER RD WHITTIER CA 90604	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	22,695.00	10,212.75	45.00
LA FETRA PARENT-TEACHER ASSOCIATION 547 WEST BENNETT AVE GLEN DORA CA 91741	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	49,348.00	26,441.00	53.58
LAKE FOREST ACADEMY 1500 W KENNEDY ROAD LAKE FOREST IL 60045	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	7,236.60	-1,963.40	-27.13
LAND OF THE FREE FOUNDATION 13191 CROSSROADS PARKWAY N 6TH FLOOR CITY OF INDUSTRY CA 91746	MEMBER MARKETS, LLC 10601 W I-70 FRONTAGE RD N #202 WHEAT RIDGE CO 80033	0.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LAW ENFORCEMENT AGAINTS DRUGS, INC. 5 S MAIN ST ALLENTOWN NJ 08501	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	6,074.00	943.20	15.53
LAW ENFORCEMENT AGAINTS DRUGS, INC. 5 S MAIN ST ALLENTOWN NJ 08501	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	845.00	126.75	15.00
LEADING THE WAY WITH DR. MICHAEL YOUSSEF, INC 1570 NORTHSIDE DRIVE, NW BUILDING 100 ATLANTA GA 30318	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	3,292.01	-4,807.84	-146.05
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 740 15TH STREET NW, SUITE 700 WASHINGTON DC 20005	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	24,837.00	-40,555.63	-163.29
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 740 15TH STREET NW, SUITE 700 WASHINGTON DC 20005	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	184,823.57	-35,017.21	-18.95
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1233 20TH, NW, SUITE 500 WASHINGTON DC 20036	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	0.00	0.00	0.00
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1233 20TH, NW, SUITE 500 WASHINGTON DC 20036	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	0.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
LEAVEN PROGRAM 2220 BOYNTON AVE STE A FAIRFIELD CA 94533-4302	INNOV8IVE DEVELOPMENT 931 CHEYENNE RD CORONA CA 92880	232,928.00	202,030.00	86.73
LESEA GLOBAL FEED THE HUNGRY, INC 530 E. IRELAND ROAD SOUTH BEND IN 46614	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	94,721.00	87,135.63	91.99
LET THEM BE LITTLE FELINE RESCUE 1281 N. STATE ST. #A415 SAN JACINTO CA 92583	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	17,724.00	16,985.26	95.83
LEVY FAMILY CAMPUS 14855 OKA ROAD, SUITE 200 LOS GATOS CA 95032	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	0.00	0.00	0.00
LIFE OUTREACH INTERNATIONAL ASSOCIATION OF CHURCHES INC 1801 W EULESS BLVD EULESS TX 76040	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	94,369.91	-92,367.84	-97.88
LIFE OUTREACH INTERNATIONAL ASSOCIATION OF CHURCHES INC 1801 W EULESS BLVD EULESS TX 76040	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	148,550.80	25,440.74	17.13
LIGONIER MINISTRIES 421 LIGONIER CT SANFORD FL 32771	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	0.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
LIVE LOVE ANIMAL SERVICES INCORPORATED 920 E WARDLOW RD LONG BEACH CA 90807	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	31,231.00	29,911.77	95.78
LOMITA MATH-SCIENCE MAGNET PTA 2211 247TH STREET LOMITA CA 90717	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	43,303.00	21,651.50	50.00
LONG BEACH OPERA 115 PINE AVE SUITE 550 LONG BEACH CA 90802	STRATEGIC MARKETING FOR THE ARTS LLC 550 N KINGSBURY ST #516 CHICAGO IL 60654	12,568.20	4,135.97	32.91
LOS ANGELES COUNTY DELEGATION FOUNDATION 621 CAPITOL MALL, SUITE 2500 SACRAMENTO CA 95864	LAC INC 1017 L STREET #903 SACRAMENTO CA 95814	78,125.00	13,181.95	16.87
LOS ANGELES MISSION, INC. 303 EAST 5TH STREET LOS ANGELES CA 90013	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	33,720.00	23,662.78	70.17
LOS ANGELES OPERA COMPANY 135 NORTH GRAND AVE LOS ANGELES CA 90012-3013	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	106,850.00	73,465.08	68.76
LOS ANGELES PHILHARMONIC ASSOCIATION 151 SOUTH GRAND AVENUE LOS ANGELES CA 90012	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	656,764.00	253,700.85	38.63

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LUTHER SEMINARY 2481 COMO AVENUE WEST SAINT PAUL MN 55108	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	32,826.00	32,826.00	100.00
LUTHERAN WORLD RELIEF INC. 700 LIGHT STREET BALTIMORE MD 21230-3850	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	24,001.70	4,438.87	18.49
MANHATTAN THEATRE CLUB, INC. 311 W. 43RD ST, 8TH FLOOR NEW YORK NY 10036	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	846,740.47	500,709.59	59.13
MARCH OF DIMES INC. 1550 CRYSTAL DR STE 1300 ARLINGTON VA 22202	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	635,641.09	316,295.39	49.76
MARIN GENERAL HOSPITAL FOUNDATION 100 B DRAKES LANDING RD STE 255 GREENBRAE CA 94904	DEBORAH MANN PRODUCTIONS 3255 JACKSON ST SAN FRANCISCO CA 94118	0.00	0.00	0.00
MARLEY'S MUTTS DOG RESCUE 1121 WEST VALLEY BOULEVARD, SUITE I #140 TEHACHAPI CA 93561	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	17,006.00	16,346.79	96.12
MEDECINS SANS FRONTIERES U.S.A., INC. 40 RECTOR STREET 16THLOOR NEW YORK NY 10006	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	318,251.00	73,222.00	23.01

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MEDECINS SANS FRONTIERES U.S.A., INC. 40 RECTOR STREET 16THLOOR NEW YORK NY 10006	ASCENTA GROUP INC. 138 SOUTH 1ST STREET SUITE 110 LINDENHURST NY 11757	371,414.00	-571,482.00	-153.87
MEDECINS SANS FRONTIERES U.S.A., INC. 40 RECTOR STREET 16THLOOR NEW YORK NY 10006	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	25,173.00	-78,558.53	-312.07
MEDECINS SANS FRONTIERES U.S.A., INC. 40 RECTOR STREET 16THLOOR NEW YORK NY 10006	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	589,338.75	381,994.08	64.82
MEDECINS SANS FRONTIERES U.S.A., INC. 40 RECTOR STREET 16THLOOR NEW YORK NY 10006	INTEGRAL RESOURCES, INC. 501 WASHINGTON STREET SUITE A DURHAM NC 27701	0.00	0.00	0.00
MEDECINS SANS FRONTIERES U.S.A., INC. 40 RECTOR STREET 16THLOOR NEW YORK NY 10006	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	305,187.00	149,761.35	49.07
MEDICAL TEAMS INTERNATIONAL 14150 SW MILTON CT TIGARD OR 97224	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	175,891.00	135,891.90	77.26
MERCED COUNTY DEPUTY SHERIFF'S ASSOCIATION PO BOX 2264 MERCED CA 95344	UNITED SUPPORT GROUP LLC 602 H STREET SUITE 150 BAKERSFIELD CA 93304	103,243.44	20,648.60	20.00



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MERCY CORPS 45 SW ANKENY ST PORTLAND OR 97204	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	117,551.31	101,096.09	86.00
MERCY CORPS 45 SW ANKENY ST PORTLAND OR 97204	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	0.00	0.00	0.00
MERCY CORPS 45 SW ANKENY ST PORTLAND OR 97204	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	26,501.00	-910.00	-3.43
MERCY SHIPS 15862 STATE HWY 110 N. LINDALE TX 75771	DVCANVASS LLC 2 WISCONSIN CIRCLE SUITE 700 CHEVY CHASE MD 20815	1,660.00	-18,530.00	-1,116.27
MERCY SHIPS 15862 STATE HWY 110 N. LINDALE TX 75771	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	126,454.00	122,155.75	96.60
MIAMI UNIVERSITY 501 EAST HIGH ST OXFORD OH 45056	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	94,056.73	182,022.31	193.52
MONTANA STATE UNIVERSITY FOUNDATION, INC. 1501 S 11TH AVENUE P.O. BOX 172750 BOZEMAN MT 59717	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	95,643.50	95,643.50	100.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MONTANA STATE UNIVERSITY FOUNDATION, INC. 1501 S 11TH AVENUE P.O. BOX 172750 BOZEMAN MT 59717	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	205,205.00	134,693.00	65.64
MONTANA TECHNOLOGICAL UNIVERSITY FOUNDATION 1300 WEST PARK ST BUTTE MT 59701	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	9,167.00	9,167.00	100.00
MONTANA TECHNOLOGICAL UNIVERSITY FOUNDATION 1300 WEST PARK ST BUTTE MT 59701	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	6,935.00	6,935.00	100.00
MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING TX 75062	DIALAMERICA MARKETING, INC. 960 MACARTHUR BLVD MAHWAH NJ 07495	146,036.90	15,026.60	10.29
MOTION PICTURE AND TELEVISION FUND 23388 MULHOLLAND DRIVE WOODLAND HILLS CA 91364-2792	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	223,325.00	0.00	0.00
MOTION PICTURE AND TELEVISION FUND 23388 MULHOLLAND DRIVE WOODLAND HILLS CA 91364-2792	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	9,000.00	0.00	0.00
MOUNT MERCY UNIVERSITY 1330 ELMHURST DRIVE NE CEDAR RAPIDS IA 52402	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	19,345.08	19,345.08	100.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MOUNT MERCY UNIVERSITY 1330 ELMHURST DRIVE NE CEDAR RAPIDS IA 52402	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	206,492.00	148,892.00	72.11
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. 375 KINGS HIGHWAY NORTH CHERRY HILL NJ 08034	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	159,594.67	81,137.56	50.84
MUSCULAR DYSTROPHY ASSOCIATION, INC. 11 EAST 44TH STREET, 17TH FLOOR NEW YORK NY 10017	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	30,777.00	28,088.15	91.26
MUSIC HEALTH ALLIANCE, INC. 2737 LARMON DRIVE NASHVILLE TN 37204	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	65,950.00	56,057.50	85.00
MUSICARES FOUNDATION, INC. 3030 OLYMPIC BLVD. SANTA MONICA CA 90404	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	186,500.00	167,850.00	90.00
MUSICARES FOUNDATION, INC. 3030 OLYMPIC BLVD. SANTA MONICA CA 90404	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	257,750.00	214,672.50	83.29
MUSICARES FOUNDATION, INC. 3030 OLYMPIC BLVD. SANTA MONICA CA 90404	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	80,000.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NAACP EMPOWERMENT PROGRAMS, INC. 4805 MT. HOPE DR. BALTIMORE MD 21215	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	951.14	856.03	90.00
NARAL PRO-CHOICE AMERICA 1725 I STREET, NW, SUITE 900 WASHINGTON DC 20006	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	615.00	615.00	100.00
NARAL PRO-CHOICE AMERICA 1725 I STREET, NW, SUITE 900 WASHINGTON DC 20006	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	0.00	0.00	0.00
NATIONAL ASSOCIATION OF CHIEFS OF POLICE, INC. 6350 HORIZON DRIVE TITUSVILLE FL 32780	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	828,644.94	103,502.11	12.49
NATIONAL ASSOCIATION OF POLICE ATHLETIC LEAGUES INC 301 MC CULLOUGH DRIVE, SUITE 400 CHARLOTTE NC 28262	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	192,243.83	83,333.36	43.35
NATIONAL ASSOCIATION OF POLICE ATHLETIC LEAGUES INC 301 MC CULLOUGH DRIVE, SUITE 400 CHARLOTTE NC 28262	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	102,208.68	31,250.01	30.57
NATIONAL AUDUBON SOCIETY 225 VARICK STREET, 7TH FLOOR NEW YORK NY 10014	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	1,202.00	-13,004.61	-1,081.91

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL AUDUBON SOCIETY 225 VARICK STREET, 7TH FLOOR NEW YORK NY 10014	CAUSEWORX, INC. 2 MCNAMARA CT AJAX ONTARIO L1T 4W6	59,272.13	17,071.53	28.80
NATIONAL AUDUBON SOCIETY 225 VARICK STREET, 7TH FLOOR NEW YORK NY 10014	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	3,731.00	-16,971.63	-454.88
NATIONAL CANCER ASSISTANCE FOUNDATION, INC. 140 SOUTH BEACH STREET SUITE 310 DAYTONA BEACH FL 32114	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	397,301.24	47,676.15	12.00
NATIONAL FOUNDATION FOR ADVANCEMENT IN THE ARTS, INC. 2100 BISCAYNE BLVD. MIAMI FL 33137	DAUN, LLC 207 WEST 21ST ST SUITE 3 NEW YORK NY 10011	81,700.00	-22,300.00	-27.29
NATIONAL FOUNDATION FOR CANCER RESEARCH, INC. 5515 SECURITY LANE STE., 1105 BETHESDA MD 20814	MERKLE GROUP, INC. 7001 COLUMBIA GATEWAY DR COLUMBIA MD 21046	4,239,937.00	1,440,948.00	33.99
NATIONAL GEOGRAPHIC SOCIETY 1145 17TH ST. NW WASHINGTON DC 20036	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	0.00	0.00	0.00
NATIONAL GEOGRAPHIC SOCIETY 1145 17TH ST. NW WASHINGTON DC 20036	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	13,177.00	-11,074.00	-84.04

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL LGBTQ TASK FORCE 1050 CONNECTICUT AVE NW SUITE 65500 WASHINGTON DC 20035	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	0.00	0.00	0.00
NATIONAL MULTIPLE SCLEROSIS SOCIETY 733 THIRD AVENUE NEW YORK NY 10017	MERKLE GROUP, INC. 7001 COLUMBIA GATEWAY DR COLUMBIA MD 21046	14,493,698.00	7,570,035.94	52.23
NATIONAL ORGANIZATION FOR WOMEN INC 1100 H STREET NW, SUITE 300 WASHINGTON DC 20005	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	120.00	-986.64	-822.20
NATIONAL PARK FOUNDATION 1201 EYE STREET NW SUITE 550B WASHINGTON DC 20005	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	30,054.00	3,121.57	10.39
NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	361.00	-2,729.59	-756.12
NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	17,878.00	-13,573.51	-75.92
NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	26,848.00	2,457.50	9.15

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL RIFLE ASSOCIATION OF AMERICA C/O OFFICE OF THE GENERAL COUNSEL 11250 WAPLES MILL ROAD FAIRFAX VA 22030	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	0.00	0.00	0.00
NATIONAL RIFLE ASSOCIATION OF AMERICA C/O OFFICE OF THE GENERAL COUNSEL 11250 WAPLES MILL ROAD FAIRFAX VA 22030	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	6,189,315.28	3,663,150.62	59.19
NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED 2600 VIRGINIA AVENUE, NW, SUITE 1100 WASHINGTON DC 20037	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	0.00	0.00	0.00
NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DR RESTON VA 20190	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,988.00	-13,888.00	-698.59
NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DR RESTON VA 20190	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	4,165.50	-16,630.00	-399.23
NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DR RESTON VA 20190	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	22,630.00	-21,022.77	-92.90
NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	9,197.00	-47,971.13	-521.60

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NETWORK FOR GOOD, INC. 1140 CONNECTICUT AVE NW, STE 700 WASHINGTON DC 20036	NETWORK FOR GOOD, INC. 1140 CONNECTICUT AVE NW STE 700 WASHINGTON DC 20036	682,516,414.00	675,828,594.00	99.02
NEW ENGLAND HISTORIC GENEALOGICAL SOCIETY 99-101 NEWBURY STREET BOSTON MA 02116	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	128,621.11	-24,871.24	-19.34
NEW MEXICO STATE UNIVERSITY FOUNDATION, INC. 1305 NORTH HORSESHOE DRIVE LAS CRUCES NM 88003	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	33,276.40	33,276.40	100.00
NEW YORK UNIVERSITY 545 FIRST AVENUE NEW YORK NY 10016	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	452,874.78	-256,462.53	-56.63
NORTH CAROLINA STATE UNIVERSITY FOUNDATION, INC. 20 WATAUGA CLUB DR. CAMPUS BOX 7004 RALEIGH NC 27695-7207	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	397,346.92	177,345.27	44.63
NORTH DAKOTA STATE UNIVERSITY FOUNDATION AND ALUMNI ASSOCIATION 1241 N UNIVERSITY DR FARGO ND 58102	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	86,245.31	-50,915.34	-59.04
NORTH SHORE ANIMAL LEAGUE, INC. LEWYT STREET PORT WASHINGTON NY 11050	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	179,623.64	86,988.68	48.43



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NPX CHARITABLE, INC. 3450 SACRAMENTO STREET #217 SAN FRANCISCO CA 94118	NPX, INC. 24 PRESIDIO TERRACE SAN FRANCISCO CA 94118	8,107,120.61	7,621,973.08	94.02
OBLATE MISSIONARY SOCIETY INC DBA MISSIONARY ASSOCIATION OF MARY IMMACULATE 9480 N DEMAZENOD DR BELLEVILLE IL 62223	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	29,484.00	-5,066.89	-17.19
OCEAN CONSERVANCY, INC. 1300 19TH STREET, N.W. 8TH FLOOR WASHINGTON DC 20036	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	0.00	0.00	0.00
OCEAN CONSERVANCY, INC. 1300 19TH STREET, N.W. 8TH FLOOR WASHINGTON DC 20036	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	1,775.00	-3,799.70	-214.07
OCEAN CONSERVANCY, INC. 1300 19TH STREET, N.W. 8TH FLOOR WASHINGTON DC 20036	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	0.00	0.00	0.00
OLD GLOBE THEATRE P.O. BOX 122171 SAN DIEGO CA 92112-2171	BENNETT DIRECT, INC. 324 E WISCONSIN AVE STE 1220 MILWAUKEE WI 53202	142,461.00	99,357.00	69.74
OLD SKOOL CAFE PO BOX 24022 SAN FRANCISCO CA 94124	INNOV8IVE DEVELOPMENT 931 CHEYENNE RD CORONA CA 92880	0.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ONE DANE AT A TIME, INC. 2565 LEONA DR CAMBRIA CA 93428	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	13,547.00	13,005.40	96.00
OPEN DOORS WITH BROTHER ANDREW, INC. 2953 S. PULLMAN STREET SANTA ANA CA 92705	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	273,887.00	193,884.42	70.79
OPEN DOORS WITH BROTHER ANDREW, INC. 2953 S. PULLMAN STREET SANTA ANA CA 92705	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	0.00	0.00	0.00
OPERATION SMILE, INC. 3641 FACULTY BLVD. VIRGINIA BEACH VA 23453	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,700,063.00	812,196.00	47.77
OPERATION SMILE, INC. 3641 FACULTY BLVD. VIRGINIA BEACH VA 23453	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,100,138.00	342,728.00	31.15
ORANGE COUNTY POLICE CANINE ASSOCIATION P.O. BOX 10182 SANTA ANA CA 92711	CITY SERVICES ENTERTAINMENT CORP. 11780 CENTRAL AVE #220 CHINO CA 91710	136,288.90	68,144.45	50.00
OREGON SHAKESPEARE FESTIVAL ASSOCIATION PO BOX 158 ASHLAND OR 97520-0158	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	585,332.63	381,442.53	65.17

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ORGANIC CONSUMERS ASSOCIATION 6771 S SILVER HILL DR FINLAND MN 55603-4050	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	179,162.33	143,011.78	79.82
OXFAM-AMERICA, INC. 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	0.00	0.00	0.00
OXFAM-AMERICA, INC. 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	2,154.00	-10,767.59	-499.89
OXFAM-AMERICA, INC. 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	0.00	0.00	0.00
OXFAM-AMERICA, INC. 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	10,762.00	-7,239.07	-67.27
PACE UNIVERSITY 1 PACE PLAZA NEW YORK NY 10038	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	314,482.07	262,982.90	83.62
PACIFIC LEGAL FOUNDATION 930 G STREET SACRAMENTO CA 95814	BOB L. VICE DBA BLV AGRIBUSINESS CONSULTANTS 2945 CANONITA DR FALLBROOK CA 92028	207,933.00	176,577.00	84.92

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PACIFIC SYMPHONY 17620 FITCH NO. 100 IRVINE CA 92614	THEATER DIRECT INC. 4213 W BURBANK BLVD BURBANK CA 91505	124,292.20	82,546.36	66.41
PALISADES ELEMENTARY SCHOOL PTA 26462 VIA SACRAMENTO CAPISTRANO BEACH CA 92624	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	32,451.00	16,225.50	50.00
PARENT-FACULTY ASSOCIATION OF ROUND MEADOW ELEMENTARY SCHOOL 5151 ROUND MEADOW ROAD HIDDEN HILLS CA 91302-1161	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	68,069.00	34,715.19	51.00
PARTNERS IN HEALTH, A NONPROFIT CORPORATION 800 BOYLSTON ST, STE 300 BOSTON MA 02199	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	17,311.00	1,011.40	5.84
PASSAGES AMERICA ISRAEL, INC. 50 S MAIN STREET NAPERVILLE IL 60540	THE NEHEMIAH GROUP, LLC 3119 A SCENIC SOUTH SPRINGFIELD MO 65807	0.00	0.00	0.00
PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	0.00	0.00	0.00
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC. 501 FRONT STREET NORFOLK VA 23510	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	44,035.00	-23,134.64	-52.54

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC. 501 FRONT STREET NORFOLK VA 23510	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	5,586.00	-203.38	-3.64
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC. 501 FRONT STREET NORFOLK VA 23510	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	18,912.00	-33,655.07	-177.96
PERFORMING ARTS CENTER OF LOS ANGELES COUNTY 135 NORTH GRAND AVE LOS ANGELES CA 90012	THEATER DIRECT INC. 4213 W BURBANK BLVD BURBANK CA 91505	104,374.00	56,100.52	53.75
PHI THETA KAPPA FOUNDATION 1625 EASTOVER DRIVE JACKSON MS 39211	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	1,650.00	1,650.00	100.00
PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE, INC. 5100 WISCONSIN AVENUE, NW, SUITE 400 WASHINGTON DC 20016	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	2,142.00	-7,392.09	-345.10
PIEDMONT POLICE OFFICERS' FOUNDATION 403 HIGHLAND AVENUE PIEDMONT CA 94611	NEW EQUITY PRODUCTIONS, INC. 3723 BIRCH ST STE 10 NEWPORT BEACH CA 92660	24,653.00	7,304.27	29.63
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET NEW YORK NY 10001	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	59,655.00	-56,839.94	-95.28

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET NEW YORK NY 10001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	4,434.00	-18,534.68	-418.01
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET NEW YORK NY 10001	INTEGRAL RESOURCES, INC. 501 WASHINGTON STREET SUITE A DURHAM NC 27701	13,277.80	-7,381.27	-55.59
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET NEW YORK NY 10001	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	74,507.50	12,587.36	16.89
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 123 WILLIAM STREET NEW YORK NY 10038	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	107,405.50	23,128.05	21.53
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 123 WILLIAM STREET NEW YORK NY 10038	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	25,205.00	-44,241.41	-175.53
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 123 WILLIAM STREET NEW YORK NY 10038	INTEGRAL RESOURCES, INC. 501 WASHINGTON STREET SUITE A DURHAM NC 27701	49,085.01	284.88	0.58
PLEDGELING FOUNDATION 2100 ABBOT KINNEY BLVD. UNIT E VENICE CA 90291	FUNDER ENTERTAINMENT INC 1177 AVENUE OF THE AMERICAS 5TH FLOOR NEW YORK NY 10036	0.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PLUMAS COUNTY SEARCH AND RESCUE CORPORATION PO BOX 1774 QUINCY CA 95971	LANDRY BUSINESS SERVICES 56 HANOVER LANE STE 300 CHICO CA 95973	46,683.09	23,341.55	50.00
PORTLAND COMMUNITY COLLEGE FOUNDATION, INC. PO BOX 19000 PORTLAND OR 97280	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	1,850.00	1,850.00	100.00
PORTLAND COMMUNITY COLLEGE FOUNDATION, INC. PO BOX 19000 PORTLAND OR 97280	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	785.00	-21,238.00	-2,705.48
PRIORITIES USA 1030 15TH STREET NW SUITE 950 WEST WASHINGTON DC 20005	THE KAUFFMAN GROUP, INC. 208 EYE STREET NE WASHINGTON DC 20002	52,484,186.67	51,835,267.30	98.76
PRIORITIES USA FOUNDATION 1030 15TH STREET NW SUITE 950 WEST WASHINGTON DC 20005	THE KAUFFMAN GROUP, INC. 208 EYE STREET NE WASHINGTON DC 20002	6,898,183.90	6,822,433.90	98.90
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. 255 CARTER HALL LANE MILLWOOD VA 22646	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	138,551.00	-69,466.00	-50.14
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. 255 CARTER HALL LANE MILLWOOD VA 22646	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	47,430.00	37,640.62	79.36

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. 255 CARTER HALL LANE MILLWOOD VA 22646	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	0.00	0.00	0.00
PROTESTANT EPISCOPAL CATHEDRAL FOUNDATION OF THE D OF C 3101 WISCONSIN AVE NW WASHINGTON DC 20016	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	1,400.00	1,400.00	100.00
PROTESTANT EPISCOPAL CATHEDRAL FOUNDATION OF THE D OF C 3101 WISCONSIN AVE NW WASHINGTON DC 20016	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	5,702.00	5,702.00	100.00
PUBLIC MEDIA GROUP OF SOUTHERN CALIFORNIA 2900 WEST ALAMEDA AVENUE, NO. 600 BURBANK CA 91505	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	19,409.00	-19,543.78	-100.69
RAINFOREST ALLIANCE 125 BROAD STREET 9TH FLOOR NEW YORK NY 10004	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	0.00	0.00	0.00
REDLANDS POLICE OFFICERS' FOUNDATION PO BOX 282 REDLANDS CA 92373	NEW EQUITY PRODUCTIONS, INC. 3723 BIRCH ST STE 10 NEWPORT BEACH CA 92660	35,232.50	13,459.88	38.20
RESCUE MISSION ALLIANCE 315 NORTH A STREET OXNARD CA 93030	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	36,036.00	24,182.20	67.11



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
RICHARD HENRY LEE ELEMENTARY PTA 11481 FOSTER RD. LOS ALAMITOS CA 90720	VELOCITY FUNDRAISING RESOURCES, INC. 3712 CERRITOS AVENUE LOS ALAMITOS CA 90720	85,199.00	51,119.40	60.00
RONNIE JAMES DIO 'STAND UP AND SHOUT' CANCER FUND 12100 WILSHIRE BLVD. NO. 1540 LOS ANGELES CA 90025	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	50,925.00	43,286.25	85.00
ROUNDAABOUT THEATRE CO., INC. 231 WEST 39TH STREET, NO. 1200 NEW YORK NY 10018	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	173,239.00	78,918.84	45.55
ROUNDAABOUT THEATRE CO., INC. 231 WEST 39TH STREET, NO. 1200 NEW YORK NY 10018	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	252,546.00	97,862.91	38.75
RUTGERS UNIVERSITY FOUNDATION 335 GEORGE ST LIBERTY PLAZA NEW BRUNSWICK NJ 08901	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	103,579.75	323,946.00	312.75
RUTGERS UNIVERSITY FOUNDATION 335 GEORGE ST LIBERTY PLAZA NEW BRUNSWICK NJ 08901	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	464,839.00	464,839.00	100.00
SACRAMENTO FOOD BANK & FAMILY SERVICES 3333 THIRD AVE SACRAMENTO CA 95817	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	196,307.00	160,739.61	81.88

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SACRAMENTO REGION PERFORMING ARTS ALLIANCE 1110 2ND STREET SACRAMENTO CA 95814	BENNETT DIRECT, INC. 324 E WISCONSIN AVE STE 1220 MILWAUKEE WI 53202	29,738.00	18,538.00	62.34
SAINT MARY'S SCHOOL 900 HILLSBOROUGH STREET RALEIGH NC 27603	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	10,267.00	10,267.00	100.00
SAINT MARY'S SCHOOL 900 HILLSBOROUGH STREET RALEIGH NC 27603	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	44,760.00	35,569.00	79.47
SAINT PETER'S UNIVERSITY 2641 KENNEDY BOULEVARD JERSEY CITY NJ 07306	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	20,718.04	-5,698.16	-27.50
SAINT PETER'S UNIVERSITY 2641 KENNEDY BOULEVARD JERSEY CITY NJ 07306	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	10,655.00	-8,399.00	-78.83
SAN DIEGO HUMANE SOCIETY AND S.P.C.A. 5500 GAINES STREET SAN DIEGO CA 92110	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	157,903.00	53,537.84	33.91
SAN DIEGO REPERTORY THEATRE, INC. 79 HORTON PLZ SAN DIEGO CA 92101	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	12,900.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN DIEGO RESCUE MISSION, INC. P.O. BOX 80427 SAN DIEGO CA 92138	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	126,416.00	83,400.77	65.97
SAN DIEGO STATE UNIVERSITY FOUNDATION 5250 CAMPANILE DRIVE, MC1947 SAN DIEGO CA 92182-1947	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	60,533.00	25,983.22	42.92
SAN DIEGO STATE UNIVERSITY FOUNDATION 5250 CAMPANILE DRIVE, MC1947 SAN DIEGO CA 92182-1947	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	34,850.00	9,801.26	28.12
SAN FRANCISCO CITY IMPACT 234 JONES STREET SAN FRANCISCO CA 94102	INNOV8IVE DEVELOPMENT 931 CHEYENNE RD CORONA CA 92880	162,135.00	138,713.00	85.55
SAN FRANCISCO OPERA ASSOCIATION 301 VAN NESS AVE SAN FRANCISCO CA 94102-4509	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	32,003.00	5,097.00	15.93
SAN FRANCISCO OPERA ASSOCIATION 301 VAN NESS AVE SAN FRANCISCO CA 94102-4509	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	631,259.00	413,953.91	65.58
SAN FRANCISCO PARKS ALLIANCE 1074 FOLSOM STREET SAN FRANCISCO CA 94103	NICHELLE LYONS 8 CAZNEAU AVENUE SUITE B SAUSALITO CA 94965	308,025.00	94,379.03	30.64

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN FRANCISCO SYMPHONY 201 VAN NESS AVE SAN FRANCISCO CA 94102	ARTSMARKETING SERVICES, INC. 260 KING ST EAST STE 500 TORONTO ON M5A 4L5	271,092.15	156,435.37	57.71
SAN FRANCISCO SYMPHONY 201 VAN NESS AVE SAN FRANCISCO CA 94102	ARTSMARKETING SERVICES, INC. 260 KING ST EAST STE 500 TORONTO ON M5A 4L5	931,564.56	670,475.35	71.97
SANTA BARBARA MUSEUM OF NATURAL HISTORY 2559 PUESTA DEL SOL SANTA BARBARA CA 93105	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	0.00	0.00	0.00
SANTA BARBARA RESCUE MISSION 535 E YANONALI STREET SANTA BARBARA CA 93103	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	31,932.00	21,204.26	66.40
SANTA CLARA COUNTY PEACE OFFICERS' ASSOCIATION P.O BOX 4629 MOUNTAIN VIEW CA 94040	UNITED SUPPORT GROUP LLC 602 H STREET SUITE 150 BAKERSFIELD CA 93304	6,215.15	1,243.03	20.00
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	248,433.67	227,279.30	91.48
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	178,356.02	-66,868.98	-37.49

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	ASCENTA GROUP INC. 138 SOUTH 1ST STREET SUITE 110 LINDENHURST NY 11757	10,045.00	-5,685.00	-56.60
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	129,420.85	-182,809.15	-141.25
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	1,486,394.00	1,376,535.00	92.61
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	30,171.00	13,071.02	43.32
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,008,022.00	229,651.00	22.78
SECOND HARVEST OF SILICON VALLEY 750 CURTNER AVE. SAN JOSE CA 95125-2118	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	261,113.00	195,078.70	74.71
SENTINELS OF FREEDOM SCHOLARSHIP FOUNDATION 2303 CAMINO RAMON, SUITE 270 SAN RAMON CA 94583	ALLAN R. JAMIESON 1325 HOWARD AVE #410 BURLINGAME CA 94010	25,000.00	21,775.00	87.10

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SENTINELS OF FREEDOM SCHOLARSHIP FOUNDATION 2303 CAMINO RAMON, SUITE 270 SAN RAMON CA 94583	BRADLEY B WILLIAMS 415 GOLD LAKE COURT DANVILLE CA 94506	57,250.00	51,525.00	90.00
SHARE OUR STRENGTH 1030 15TH ST NW STE 1100W WASHINGTON DC 20005	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	53,448.00	-40,797.00	-76.33
SHARE OUR STRENGTH 1030 15TH ST NW STE 1100W WASHINGTON DC 20005	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	6,784.00	-21,743.00	-320.50
SHARE OUR STRENGTH 1030 15TH ST NW STE 1100W WASHINGTON DC 20005	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	190,232.91	175,123.23	92.06
SHERIFF'S SUPPORT GROUP OF ALTADENA 730 E ALTADENA DR ALTADENA CA 91001	UNITED SUPPORT GROUP LLC 602 H STREET SUITE 150 BAKERSFIELD CA 93304	16,545.00	3,639.90	22.00
SIERRA CLUB 2101 WEBSTER ST., SUITE 1300 OAKLAND CA 94612	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	1,326,438.30	1,022,049.15	77.05
SIERRA CLUB 2101 WEBSTER ST., SUITE 1300 OAKLAND CA 94612	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	1,377,775.00	1,088,865.38	79.03

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SIERRA CLUB 2101 WEBSTER ST., SUITE 1300 OAKLAND CA 94612	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	162,870.05	146,088.60	89.70
SMILE TRAIN INC 633 THIRD AVE, 9TH FL NEW YORK NY 10017	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	13,905.00	9,958.52	71.62
SMILE TRAIN INC 633 THIRD AVE, 9TH FL NEW YORK NY 10017	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	310,383.00	-57,586.00	-18.55
SO CA BULLDOG RESCUE, INC. PO BOX 10313 SANTA ANA CA 92706	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	8,935.00	8,820.53	98.72
SOCIAL GOOD FUND, INC 12651 SAN PABLO AVE #5473 RICHMOND CA 94805	GIVEOPS, INC. 222 E PEARSON ST #2009 CHICAGO IL 60611	117.93	105.17	89.18
SOS CHILDREN'S VILLAGES - USA, INC. 1620 I ST NW, SUITE 220 WASHINGTON DC 20006	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	0.00	0.00	0.00
SOUTH DAKOTA SCHOOL OF MINES & TECHNOLOGY CENTER FOR ALUMNI RELATIONS & ADVANCEMENT 330 EAST KANSAS CITY STREET, SUITE 200 RAPID CITY SD 57701	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	83,521.00	34,968.00	41.87

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SOUTHERN CALIFORNIA PUBLIC RADIO 474 SOUTH RAYMOND AVENUE PASADENA CA 91105	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	152,112.84	87,275.62	57.38
SOUTHERN CALIFORNIA PUBLIC RADIO 474 SOUTH RAYMOND AVENUE PASADENA CA 91105	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	195,529.00	109,981.80	56.25
SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVENUE MONTGOMERY AL 36104	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	184,685.00	14,159.36	7.67
SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVENUE MONTGOMERY AL 36104	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	35,632.35	29,489.28	82.76
SPECIAL OLYMPICS, INC. C/O URS COMPLIANCE SERVICES LLC. 3675 CRESTWOOD PARKWAY SUITE 350 DULUTH GA 30096	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	222,853.80	9,712.75	4.36
SPECIAL OLYMPICS, INC. C/O URS COMPLIANCE SERVICES LLC. 3675 CRESTWOOD PARKWAY SUITE 350 DULUTH GA 30096	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	88,814.60	4,534.94	5.11
SPECIAL OLYMPICS, INC. C/O URS COMPLIANCE SERVICES LLC. 3675 CRESTWOOD PARKWAY SUITE 350 DULUTH GA 30096	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	2,216,241.00	775,873.00	35.01



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SPECIAL OLYMPICS, INC. C/O URS COMPLIANCE SERVICES LLC. 3675 CRESTWOOD PARKWAY SUITE 350 DULUTH GA 30096	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	189,573.00	23,289.00	12.28
STATER BROS. CHARITIES 301 S, TIPPECANOE AVE SAN BERNARDINO CA 92408	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	879,585.49	813,615.88	92.50
STEINBERG INSTITUTE 1121 L STREET, SUITE 300 SACRAMENTO CA 95814	JULIE SANDINO 1127 11TH ST STE 606 SACRAMENTO CA 95814	10,000.00	8,604.00	86.04
STOCKTON POLICE YOUTH ACTIVITIES INCORPORATED 22 E MARKET ST STOCKTON CA 95202-2802	UNITED SUPPORT GROUP LLC 602 H STREET SUITE 150 BAKERSFIELD CA 93304	29,512.19	5,902.44	20.00
STUDENTS FOR LIFE ACTION INC. 600 PRINCESS ANNE ST #7667 FREDERICKSBURG VA 22401	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	485,641.00	127,814.00	26.32
STUDENTS FOR LIFE OF AMERICA, INC. 1000 WINCHESTER STREET., SUITE 301 FREDERICKSBURG VA 22401	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	91,388.00	26,645.00	29.16
SUMOFUS 2443 FILLMORE STREET, #380-1279 SAN FRANCISCO CA 94115	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	70.00	-540.96	-772.80

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SUSAN B. ANTHONY LIST, INC. C/O JOHN STROUT 1747 PENNSYLVANIA AVE NW, STE 1000 WASHINGTON DC 20006	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	0.00	0.00	0.00
TARA REDWOOD SCHOOL 5810 PRESCOTT RD SOQUEL CA 95073	SPOONREAD INC. 9515 SOQUEL DRIVE SUITE 211 APTOS CA 95003	3,473.00	3,125.70	90.00
TEA PARTY PATRIOTS ACTION, INC. 80 M ST SE, FIRST FLOOR WASHINGTON DC 20003	CAPITOL RESOURCES, INC. 109 WEST FRONT ST PO BOX 257 BROOKLYN IA 52211	73,174.50	40,063.74	54.75
THE ALAMEDA COUNTY COMMUNITY FOOD BANK INC. P.O. BOX 2599 OAKLAND CA 94614	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	48,576.00	10,641.82	21.91
THE ALAMEDA COUNTY COMMUNITY FOOD BANK INC. P.O. BOX 2599 OAKLAND CA 94614	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	85,190.00	71,532.48	83.97
THE ALBERTSONS COMPANIES FOUNDATION 11555 DUBLIN CANYON ROAD PLEASANTON CA 94588	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	5,008.13	4,632.47	92.50
THE AMERICAN CONSERVATORY THEATRE FOUNDATION 415 GEARY STREET SAN FRANCISCO CA 94102	BAY AREA ARTS MARKETING, INC. 584 CASTRO ST #473 SAN FRANCISCO CA 94114	121,193.00	80,031.52	66.04

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
THE AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC. 6350 HORIZON DRIVE TITUSVILLE FL 32780	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	297,930.05	35,751.60	12.00
THE AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET NEW YORK NY 10128	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	196,594.00	-53,646.00	-27.29
THE AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET NEW YORK NY 10128	ASCENTA GROUP INC. 138 SOUTH 1ST STREET SUITE 110 LINDENHURST NY 11757	498,860.00	71,755.00	14.38
THE AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET NEW YORK NY 10128	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	860,466.00	697,562.17	81.07
THE ASIAN AND PACIFIC ISLANDER LEGISLATIVE CAUCUS FOUNDATION 1787 TRIBUTE ROAD, SUITE K SACRAMENTO CA 95815	BERTOLINA & BARNATO CONSULTING, INC. 1414 K STREET SUITE 250 SACRAMENTO CA 95814	94,000.00	86,500.00	92.02
THE ASSOCIATION OF FORMER STUDENTS OF TEXAS A & M UNIVERSITY 505 GEORGE BUSH DRIVE COLLEGE STATION TX 77840	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	1,120,519.89	921,523.89	82.24
THE BIBLE LEAGUE 3801 EAGLE NEST DR CRETE IL 60417	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	101,230.00	21,678.00	21.41

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE CARNEGIE HALL CORPORATION 881 SEVENTH AVENUE NEW YORK NY 10019	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	674,270.00	481,737.39	71.45
THE CARNEGIE HALL CORPORATION 881 SEVENTH AVENUE NEW YORK NY 10019	DCM, INC. 672 FULTON STREET BROOKLYN NY 11217	598,233.69	436,687.91	73.00
THE CATHOLIC UNIVERSITY OF AMERICA C/O PAM BRYANT 1959 PALOMAR OAKS WAY CARLSBAD CA 92011	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	15,392.70	15,392.70	100.00
THE CATHOLIC UNIVERSITY OF AMERICA C/O PAM BRYANT 1959 PALOMAR OAKS WAY CARLSBAD CA 92011	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	108,884.00	108,884.00	100.00
THE CATHOLIC UNIVERSITY OF AMERICA C/O PAM BRYANT 1959 PALOMAR OAKS WAY CARLSBAD CA 92011	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	5,700.14	577.64	10.13
THE CENTER FOR REPRODUCTIVE RIGHTS, INC. 199 WATER STREET, 22ND FLOOR 22ND FLOOR NEW YORK NY 10038	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	7,113.00	4,610.20	64.81
THE CHILDREN'S CENTER OF THE ANTELOPE VALLEY 45111 N FERN AVENUE LANCASTER CA 93534	THE GAVEL GROUP, INC. 1054 S RIMWOOD DRIVE ANAHEIM CA 92807	135,845.30	108,606.22	79.95

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE CLAREMONT INSTITUTE FOR THE STUDY OF STATESMANSHIP AND POLITICAL PHILOSOPHY 1317 W FOOTHILL BLVD STE 120 UPLAND CA 91786-3675	EMISSARY RELATIONS LLC 14633 CAMINITO LAZANJA SAN DIEGO CA 92127	276,435.80	215,674.34	78.02
THE CLEVELAND CLINIC FOUNDATION 9500 EUCLID AVE TR38 CLEVELAND OH 44195	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	408,618.00	-119,369.64	-29.21
THE COMMITTEE FOR MISSING CHILDREN, INC. 934 STONE MILL RUN LAWRENCEVILLE GA 30046	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	110,108.00	16,516.20	15.00
THE COMMITTEE FOR MISSING CHILDREN, INC. 934 STONE MILL RUN LAWRENCEVILLE GA 30046	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	31,398.00	3,768.00	12.00
THE COMMITTEE FOR MISSING CHILDREN, INC. 934 STONE MILL RUN LAWRENCEVILLE GA 30046	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	107,276.23	14,482.29	13.50
THE CURATORS OF THE UNIVERSITY OF MISSOURI 901 CONLEY ROAD COLUMBIA MO 65211	WILSON-BENNETT TECHNOLOGY, INC. 2239 BILL FOSTER MEMORIAL HWY STE E CABOT AR 72023	23,633.43	-19,566.57	-82.79
THE DORIS DAY AND TERRY MELCHER FOUNDATION P.O. BOX 221700 CARMEL CA 93922	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	2,140,350.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC. 1358 JEFFERSON ROAD SPRING GROVE PA 17362	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	15,617.20	-22,584.98	-144.62
THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC. 1358 JEFFERSON ROAD SPRING GROVE PA 17362	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	3,402.00	-28,573.75	-839.91
THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION 214 MASSACHUSETTS AVE NE WASHINGTON DC 20002	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	2,032,644.21	1,693,235.40	83.30
THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION 214 MASSACHUSETTS AVE NE WASHINGTON DC 20002	GIVERIGHT, INC. 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	797,445.00	417,634.54	52.37
THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION 214 MASSACHUSETTS AVE NE WASHINGTON DC 20002	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	226,460.00	42,338.00	18.70
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	35,830.45	-124,308.02	-346.93
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	239,274.20	-107,723.17	-45.02

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	59,680.00	-116,011.40	-194.39
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	125,362.25	-79,734.93	-63.60
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	7,457.64	6,711.96	90.00
THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION 1595 SPRING HILL ROAD, SUITE 550 VIENNA VA 22182	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	0.00	0.00	0.00
THE JERUSALEM FOUNDATION, INC. 420 LEXINGTON AVENUE, NO. 1645 NEW YORK NY 10170	PHILANTHROPIC ASSOCIATES, INC. 1760 AVENIDA DEL MUNDO #1201 CORONADO CA 92118	38,500.00	38,500.00	100.00
THE KCRW FOUNDATION, INC. 1900 PICO BLVD SANTA MONICA CA 90405	MARKET ENGINUITY, INC. 3131 E CLARENDON AVE STE 105 PHOENIX AZ 85016	7,518,624.30	5,730,059.59	76.21
THE LATINO LEGISLATIVE CAUCUS FOUNDATION 777 S FIGUEROA ST STE 4050 SACRAMENTO CA 90017	DAVID PRUITT CONSULTING, LLC 1029 J STREET, SUITE 380 SACRAMENTO CA 95814	711,000.00	61,921.32	8.71

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE LEUKEMIA & LYMPHOMA SOCIETY, INC. 3 INTERNATIONAL DRIVE SUITE 200 RYE BROOK NY 10573	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	63,703.00	-5,462.35	-8.57
THE LEUKEMIA & LYMPHOMA SOCIETY, INC. 3 INTERNATIONAL DRIVE SUITE 200 RYE BROOK NY 10573	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	794,933.64	715,432.72	90.00
THE LITTLE RED DOG, INC. 23046 AVENIDA DE LA CARLOTA #600 LAGUNA HILLS CA 92653	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	12,503.00	12,024.53	96.17
THE LOS ANGELES SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 5026 W JEFFERSON BLVD LOS ANGELES CA 90016	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	0.00	0.00	0.00
THE MEDICAL COLLEGE OF WISCONSIN INC C/O AFFINITY FUNDRAISING REGISTRATION PO BOX 12129 DENVER CO 80212	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	3,880.00	-3,626.90	-93.48
THE METROPOLITAN MUSEUM OF ART 1000 FIFTH AVENUE NEW YORK NY 10028-0198	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	19,710.00	12,374.11	62.78
THE MONTEREY BAY AQUARIUM FOUNDATION 886 CANNERY ROW MONTEREY CA 93940	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	73,378.50	51,381.90	70.02



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE MOODY BIBLE INSTITUTE OF CHICAGO 820 N LASALLE BLVD CHICAGO IL 60610	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	120,650.30	50,937.97	42.22
THE MOODY BIBLE INSTITUTE OF CHICAGO 820 N LASALLE BLVD CHICAGO IL 60610	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	4,145.00	4,145.00	100.00
THE MOODY BIBLE INSTITUTE OF CHICAGO 820 N LASALLE BLVD CHICAGO IL 60610	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	81,881.39	28,199.83	34.44
THE NARCOTIC EDUCATIONAL FOUNDATION OF AMERICA 28245 AVENUE CROCKER, STE 230 SANTA CLARITA CA 91355	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	9,149.00	1,372.35	15.00
THE NATIONAL CHILDREN'S CANCER SOCIETY, INC. 500 NORTH BROADWAY STE 800 SAINT LOUIS MO 63102	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	15,820.54	4,402.04	27.82
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	NEW CANVASSING EXPERIENCE, INC. 78 SAN MARCOS STREET AUSTIN TX 78702	2,261,653.37	1,814,983.90	80.25
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	73,113.50	-53,120.00	-72.65

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	373,862.85	302,604.99	80.94
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	3 SIXTY FUNDRAISING, LLC 134 NORTH 4TH STREET BROOKLYN NY 11249	660,049.46	140,318.16	21.26
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	CAUSEWORX, INC. 2 MCNAMARA CT AJAX ONTARIO L1T 4W6	200,081.54	-55,446.61	-27.71
THE OHIO STATE UNIVERSITY ALUMNI ASSOCIATION, INC. 2200 OLENTANGY RIVER RD COLUMBUS OH 43210-1061	LFR, LLC 61 BROADWAY SUITE 2400 NEW YORK NY 10006	8,800,542.00	6,298,265.52	71.57
THE OHIO STATE UNIVERSITY ALUMNI ASSOCIATION, INC. 2200 OLENTANGY RIVER RD COLUMBUS OH 43210-1061	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	144,254.00	12,930.46	8.96
THE OHIO UNIVERSITY FOUNDATION PO BOX 869 ATHENS OH 45701	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	24,930.86	24,930.86	100.00
THE ORGAN DONATION AND TRANSPLANT ASSOCIATION OF AMERICA INC. 108 LAKESHORE DRIVE, SUITE 440 NORTH PALM BEACH FL 33408	GROUP CONSULTANTS, INC. 2601 SUMMERS STREET, NW, SUITE 210 KENNESAW GA 30144	0.00	0.00	0.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE PHILHARMONIC-SYMPHONY SOCIETY OF NEW YORK, INC. DAVID GEFFEN HALL 10 LINCOLN CENTER PLAZA NEW YORK NY 10023	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	121,766.00	54,794.70	45.00
THE PHILHARMONIC-SYMPHONY SOCIETY OF NEW YORK, INC. DAVID GEFFEN HALL 10 LINCOLN CENTER PLAZA NEW YORK NY 10023	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	107,534.00	55,232.00	51.36
THE QUIET HOUR 630 BROOKSIDE AVE REDLANDS CA 92373	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	100.00	-2,877.00	-2,877.00
THE RONALD REAGAN PRESIDENTIAL FOUNDATION AND INSTITUTE 40 PRESIDENTIAL DR STE 200 SIMI VALLEY CA 93065	CATAPULT FUNDRAISING, INC. 2651 N GREEN VALLEY PARKWAY SUITE 102D HENDERSON NV 89014	845,000.00	731,000.00	86.51
THE SALVATION ARMY 30840 HAWTHORNE BLVD. RANCHO PALOS VERDES CA 90275	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	41,213.58	-115,453.41	-280.13
THE SALVATION ARMY DEL ORO DIVISION 3755 FREEWAY BLVD SACRAMENTO CA 95834	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	33,411.13	-60,186.97	-180.14
THE SAN DIEGO SYMPHONY ORCHESTRA ASSOCIATION 1245 SEVENTH AVENUE SAN DIEGO CA 92101	THEATER DIRECT INC. 4213 W BURBANK BLVD BURBANK CA 91505	99,282.02	61,942.72	62.39

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE SAN FRANCISCO FOOD BANK 900 PENNSYLVANIA AVENUE SAN FRANCISCO CA 94107	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	375,867.00	321,407.69	85.51
THE SAN JOSE POLICE OFFICERS' ASSOCIATION CHARITABLE FOUNDATION 1151 N FOURTH ST SAN JOSE CA 95112	NEW EQUITY PRODUCTIONS, INC. 3723 BIRCH ST STE 10 NEWPORT BEACH CA 92660	24,406.00	4,454.70	18.25
THE TEXAS CONFERENCE FOR WOMEN PO BOX 1505 PMB 14324 AUSTIN TX 78767	LAURIE DALTON WHITE, LLC 23 MONTE AVENUE PIEDMONT CA 94611	847,128.00	481,239.95	56.81
THE UNIVERSITY OF ARIZONA FOUNDATION 1111 N. CHERRY AVENUE TUCSON AZ 85721-0109	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	773,732.99	469,185.49	60.64
THE UNIVERSITY OF MONTANA FOUNDATION 950 ARTHUR AVNEUE MISSOULA MT 59812	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	20,120.00	3,104.37	15.43
THE UNIVERSITY OF TEXAS FBO UNIVERSITY OF TEXAS AT ARLINGTON 210 WEST 7TH STREET AUSTIN TX 78701-2982	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	267,870.00	129,514.00	48.35
THE UNIVERSITY OF TEXAS FBO UNIVERSITY OF TEXAS AT EL PASO PO BOX 7458 AUSTIN TX 78712	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	20,092.00	20,092.00	100.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE UNIVERSITY OF TEXAS MD ANDERSON CANCER CENTER 1515 HOLCOMBE BLVD HOUSTON TX 77030	MERKLE GROUP, INC. 7001 COLUMBIA GATEWAY DR COLUMBIA MD 21046	571,100.00	112,999.00	19.79
THE UNIVERSITY OF TEXAS SYSTEM FBO UNIVERSITY OF TEXAS AT AUSTIN PO BOX 7458 AUSTIN TX 78712	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	72,545.45	-29,393.55	-40.52
THE WESTERN NEUROPATHY ASSOCIATION P.O. BOX 276567 SACRAMENTO CA 95827	THRIFTY BARGAIN, INC. 7625 SUNRISE BLVD #106B CITRUS HEIGHTS CA 95610	6,830.00	6,830.00	100.00
THEATREWORKS SILICON VALLEY 350 TWIN DOLPHIN DR NO 127 REDWOOD CITY CA 94065	STRATEGIC MARKETING FOR THE ARTS LLC 550 N KINGSBURY ST #516 CHICAGO IL 60654	17,857.00	6,529.86	36.57
TRUST WOMEN FOUNDATION INC 5107 EAST KELLOGG DRIVE WICHITA KS 67218	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	11,600.00	8,693.08	74.94
TRUSTEES OF THE HAMLIN UNIVERSITY OF MINNESOTA 1536 HEWITT AVE SAINT PAUL MN 55104-1235	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	22,753.74	11,931.89	52.44
UMBRELLA OF HOPE 4080 RAILROAD AVENUE SUITE C PITTSBURG CA 94565	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	26,496.00	25,352.17	95.68

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UMKC FOUNDATION 5115 OAK STREET, ROOM 202 KANSAS CITY MO 64112	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	53,028.00	2,812.00	5.30
UNION OF CONCERNED SCIENTISTS TWO BRATTLE SQUARE CAMBRIDGE MA 02138	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	7,768.75	4.33	0.06
UNION OF CONCERNED SCIENTISTS TWO BRATTLE SQUARE CAMBRIDGE MA 02138	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	22.00	22.00	100.00
UNION OF CONCERNED SCIENTISTS TWO BRATTLE SQUARE CAMBRIDGE MA 02138	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	0.00	0.00	0.00
UNION OF CONCERNED SCIENTISTS TWO BRATTLE SQUARE CAMBRIDGE MA 02138	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	31,694.65	25,545.58	80.60
UNITED BREAST CANCER FOUNDATION 223 WALL STREET, SUITE 368 HUNTINGTON NY 11743	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	77,468.00	60,421.69	78.00
UNITED CANCER SUPPORT FOUNDATION 6700 BAUM DR, STE 8 KNOXVILLE TN 37919	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	380,338.14	38,033.84	10.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNITED CANCER SUPPORT FOUNDATION 6700 BAUM DR, STE 8 KNOXVILLE TN 37919	DIRECTELE, INC. 28091 DEQINDRE ROAD, SUITE 302 MADISON HEIGHTS MI 48071	7,000.17	965.03	13.79
UNITED CANCER SUPPORT FOUNDATION 6700 BAUM DR, STE 8 KNOXVILLE TN 37919	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	228,345.87	29,684.96	13.00
UNITED CANCER SUPPORT FOUNDATION 6700 BAUM DR, STE 8 KNOXVILLE TN 37919	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	220,378.00	22,038.00	10.00
UNITED CANCER SUPPORT FOUNDATION 6700 BAUM DR, STE 8 KNOXVILLE TN 37919	DIRECTELE, INC. 28091 DEQINDRE ROAD, SUITE 302 MADISON HEIGHTS MI 48071	180,824.28	27,123.64	15.00
UNITED FARM WORKERS OF AMERICA PO BOX 62 KEENE CA 93531	GORDON & SCHWENKMEYER, INC. 20300 S VERMONT AVE SUITE 210 TORRANCE CA 90502	69,678.01	36,713.73	52.69
UNITED SERVICE ORGANIZATIONS INCORPORATED P.O.BOX 96860 WASHINGTON DC 20077-7677	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	0.00	0.00	0.00
UNITED STATES ASSOCIATION FOR UNHCR 1310 L STREET, NW, SUITE 450 WASHINGTON DC 20005	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	171,407.66	16,396.66	9.57

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNITED STATES ASSOCIATION FOR UNHCR 1310 L STREET, NW, SUITE 450 WASHINGTON DC 20005	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	23,093.00	8,499.20	36.80
UNITED STATES ASSOCIATION FOR UNHCR 1310 L STREET, NW, SUITE 450 WASHINGTON DC 20005	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	0.00	0.00	0.00
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	3 SIXTY FUNDRAISING, LLC 134 NORTH 4TH STREET BROOKLYN NY 11249	100,530.00	-393,220.00	-391.15
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	0.00	0.00	0.00
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	13,726.37	12,353.56	90.00
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	6,341.00	-74,645.58	-1,177.19
UNITED WAY WORLDWIDE 701 NORTH FAIRFAX STREET ALEXANDRIA VA 22314	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	3,509.69	3,157.49	89.96



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNIVERSITY OF ALASKA FOUNDATION PO BOX 755120 FAIRBANKS AK 99775	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	31,025.00	11,555.25	37.24
UNIVERSITY OF ALASKA FOUNDATION PO BOX 755120 FAIRBANKS AK 99775	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	34,470.00	12,635.50	36.66
UNIVERSITY OF CALIFORNIA BERKELEY 195 HASS PAVILLION BERKELEY CA 94720	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	254,080.50	-60,294.50	-23.73
UNIVERSITY OF CALIFORNIA, DAVIS ONE SHIELDS AVE DAVIS CA 95616	CATAPULT FUNDRAISING, INC. 2651 N GREEN VALLEY PARKWAY SUITE 102D HENDERSON NV 89014	74,842.00	-48,158.00	-64.35
UNIVERSITY OF CALIFORNIA, DAVIS ONE SHIELDS AVE DAVIS CA 95616	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	64,022.00	64,022.00	100.00
UNIVERSITY OF CENTRAL MISSOURI FOUNDATION 511 SOUTH HOLDEN STREET, SMISER ALUMNI CENTER WARRENSBURG MO 64093	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	46,933.50	35,471.50	75.58
UNIVERSITY OF COLORADO FOUNDATION 1800 GRANT ST. SUITE 725 DENVER CO 80203	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	483,967.00	-12,277.32	-2.54

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNIVERSITY OF CONNECTICUT FOUNDATION, INCORPORATED, THE 2390 ALUMNI DRIVE UNIT 3206 STORRS CT 06269-3206	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	1,461,284.00	832,940.14	57.00
UNIVERSITY OF CONNECTICUT FOUNDATION, INCORPORATED, THE 2390 ALUMNI DRIVE UNIT 3206 STORRS CT 06269-3206	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	51,903.56	13,814.76	26.62
UNIVERSITY OF DAYTON 300 COLLEGE PARK DAYTON OH 45469	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	40,862.10	40,882.03	100.05
UNIVERSITY OF FLORIDA FOUNDATION, INC. 1938 WEST UNNIVERSITY AVENUE GAINESVILLE FL 32603	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	263,082.53	-131,998.47	-50.17
UNIVERSITY OF LA VERNE 1950 3RD STREET LA VERNE CA 91750	WILSON-BENNETT TECHNOLOGY, INC. 2239 BILL FOSTER MEMORIAL HWY STE E CABOT AR 72023	20,770.00	-12,430.00	-59.85
UNIVERSITY OF MASSACHUSETTS MEMORIAL HALL 134 HICKS WAY AMHERST MA 01003	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	68,419.68	19,891.68	29.07
UNIVERSITY OF MIAMI PO BOX 248106 MIAMI FL 33124	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	31,461.60	-23,596.03	-75.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNIVERSITY OF NEBRASKA FOUNDATION 1010 LINCOLN MALL, SUITE 300 LINCOLN NE 68508	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	116,421.00	116,421.00	100.00
UNIVERSITY OF NEVADA, LAS VEGAS FOUNDATION 4505 S MARYLAND PKWY BOX 451006 LAS VEGAS NV 89154	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	29,172.38	-114,219.62	-391.53
UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL 250 EAST FRANKLIN STREET CHAPEL HILL NC 27599-0001	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	825,521.35	621,266.75	75.26
UNIVERSITY OF NORTH DAKOTA FOUNDATION 3501 UNIVERSITY AVENUE STOP 8157 GRAND FORKS ND 58201-8157	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	41,586.00	31,081.00	74.74
UNIVERSITY OF SAN FRANCISCO UNIVERSITY OF SAN FRANCISCO SAN FRANCISCO CA 94117	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	32,765.99	-9,733.08	-29.70
UNTO, INC. 2001 W. PLANO PARKWAY STE 2200 PLANO TX 75075	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	0.00	0.00	0.00
VALLEY OAK SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS, INC. 9405 W GOSHEN AVE VISALIA CA 93291	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	20,892.00	20,213.87	96.75

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
VENTURA COUNTY DEPUTY SHERIFFS' ASSOCIATION CHARITABLE 981 S. VICTORIA AVENUE VENTURA CA 93003	NEW EQUITY PRODUCTIONS, INC. 3723 BIRCH ST STE 10 NEWPORT BEACH CA 92660	76,709.58	23,482.59	30.61
VETERANS OF ALL WARS RIDERS CORPORATION PO BOX 53 WEST SACRAMENTO CA 95691	ZAGAR AND ASSOCIATES 117 13TH ST WEST SACRAMENTO CA 95691	67,266.00	8,071.92	12.00
VETERANS OF FOREIGN WARS OF THE UNITED STATES 406 WEST 34TH STREET KANSAS CITY MO 64111	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	45,110.00	-8,874.00	-19.67
VETERANS OF FOREIGN WARS OF THE UNITED STATES 406 WEST 34TH STREET KANSAS CITY MO 64111	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	129,313.00	18,500.00	14.31
VETERANS RELIEF NETWORK, INC. 905 JOLIET STREET #387 DYER IN 46311	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	79,925.00	7,993.00	10.00
VETERANS RELIEF NETWORK, INC. 905 JOLIET STREET #387 DYER IN 46311	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	856,232.24	85,623.22	10.00
VETERANS SUPPORT FOUNDATION 8719 COLESVILLE ROAD, SUITE 100 SILVER SPRING MD 20910	GROUP CONSULTANTS, INC. 2601 SUMMERS STREET, NW, SUITE 210 KENNESAW GA 30144	9,682.41	1,420.21	14.67

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
VETERANS SUPPORT FOUNDATION 8719 COLESVILLE ROAD, SUITE 100 SILVER SPRING MD 20910	DIRECTELE, INC. 28091 DEQINDRE ROAD, SUITE 302 MADISON HEIGHTS MI 48071	148,435.65	22,265.29	15.00
VETERANS SUPPORT FOUNDATION 8719 COLESVILLE ROAD, SUITE 100 SILVER SPRING MD 20910	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	660,636.80	99,095.52	15.00
VOLUNTEER FIREFIGHTER ALLIANCE, INC. 3121 CIRCLE DR WHITE PINE TN 37890	GROUP CONSULTANTS, INC. 2601 SUMMERS STREET, NW, SUITE 210 KENNESAW GA 30144	4,722.17	637.09	13.49
VOLUNTEER FIREFIGHTER ALLIANCE, INC. 3121 CIRCLE DR WHITE PINE TN 37890	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	97,658.11	11,718.97	12.00
VOLUNTEER FIREFIGHTER ALLIANCE, INC. 3121 CIRCLE DR WHITE PINE TN 37890	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	35,208.00	5,281.20	15.00
VOLUNTEER FIREFIGHTER ALLIANCE, INC. 3121 CIRCLE DR WHITE PINE TN 37890	MIDWEST PUBLISHING-DN, INC. 10210 N 25TH AVE SUITE 150 PHOENIX AZ 85021	509,398.06	50,939.80	10.00
VOLUNTEER FIREFIGHTER ALLIANCE, INC. 3121 CIRCLE DR WHITE PINE TN 37890	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	158,208.00	23,731.20	15.00

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WASHINGTON STATE UNIVERSITY FOUNDATION 255 E MAIN STREET, SUITE 201 PULLMAN WA 99164-1927	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	839,928.00	736,049.50	87.63
WATERMARK PO BOX 783 CAMPBELL CA 95009	LAURIE DALTON WHITE, LLC 23 MONTE AVENUE PIEDMONT CA 94611	587,859.90	-764,688.31	-130.08
WAY-FM MEDIA GROUP, INC. 5475 TECH CENTER DR, STE 210 COLORADO SPRINGS CO 80919	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	20,376.00	-5,385.00	-26.43
WAY-FM MEDIA GROUP, INC. 5475 TECH CENTER DR, STE 210 COLORADO SPRINGS CO 80919	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	45,471.00	-14,590.00	-32.09
WAYNE STATE UNIVERSITY 42 W WARREN AVE DETROIT MI 48202	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	77,916.82	-165,623.18	-212.56
WHITWORTH UNIVERSITY 300 W. HAWTHORNE RD. SPOKANE WA 99251	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	5,924.80	-4,200.20	-70.89
WILLIAM MITCHELL COLLEGE OF LAW 875 SUMMIT AVE SAINT PAUL MN 55105	QCSS, INC. 21925 W FIELD PARKWAY SUITE 210 DEER PARK IL 60010	31,925.00	17,666.05	55.34

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WILLOW'S WAGS AND WHISKERS 32158 CAMINO CAPISTRANO STE A152 SAN JUAN CAPISTRANO CA 92675	THE CUDDLY GROUP INC. 909 ELECTRIC AVE, STE 209 SEAL BEACH CA 90740	16,860.00	16,276.98	96.54
WOMEN FOR WOMEN INTERNATIONAL C/O URS COMPLIANCE SERVICES, LLC 3675 CRESTWOOD PKWY, STE 350 DULUTH GA 30096	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	60,703.00	48,595.25	80.05
WORLD ANIMAL PROTECTION 450 SEVENTH AVE, FL 31 NEW YORK NY 10123	FALCON FUNDRAISING, INC. 1690 WATERTOWER PLACE, SUITE 400A EAST LANSING MI 48823	7,481.00	847.25	11.33
WORLD VISION, INC. P.O. BOX 9716 FEDERAL WAY WA 98063	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	33,841.00	-4,552.00	-13.45
WORLD VISION, INC. P.O. BOX 9716 FEDERAL WAY WA 98063	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	81,418.00	-121,999.00	-149.84
WORLD VISION, INC. P.O. BOX 9716 FEDERAL WAY WA 98063	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	1,606.00	-6,039.00	-376.03
WORLD VISION, INC. P.O. BOX 9716 FEDERAL WAY WA 98063	THRIVING CHILDREN ADVOCATES, LLC 7106 CORSSROADS BLVD STE 215 BRENTWOOD TN 37027	11,425.00	-45,647.00	-399.54

**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE SUITE 416 SOUTH FALLS CHURCH VA 22043	0.00	0.00	0.00
WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037	COINSTAR ASSET HOLDINGS, LLC 330 120TH AVE NE BELLEVUE WA 98005	12,954.94	11,658.77	89.99
WOUNDED WARRIOR PROJECT, INC. 4899 BELFORT ROAD SUITE 300 JACKSONVILLE FL 32256	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	7,653.00	1,171.00	15.30
WYCLIFFE ASSOCIATES, INC. 202 SO PROSPECT ST ORANGE CA 92869	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	20,665.00	-1,300.54	-6.29
YOSEMITE FOUNDATION 101 MONTGOMERY STREET #1700 SAN FRANCISCO CA 94104	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	4,194.00	-9,313.42	-222.07
YOUR GRATEFUL NATION 4468 WILKERSON PLACE., SE SMYRNA GA 30082	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	0.00	0.00	0.00
YUBA-SUTTER FUTURE FARMERS OF AMERICA C/O E. NICOLAUS HIGH SCHOOL 2454 NICOLAUS AVE NICOLAUS CA 95659	MERIDIAN PRODUCTIONS 1275 MELTON DR #3 YUBA CITY CA 95991	14,249.00	3,000.00	21.05



**Commercial Fundraisers Report**  
**Charity with Commercial Fundraisers - 2020**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ZOOLOGICAL SOCIETY OF SAN DIEGO P.O. BOX 120551 SAN DIEGO CA 92112	AMERIDIAL, INC. 4877 HIGBEE AVE NW 2ND FL CANTON OH 44718	14,887.00	-5,179.13	-34.79

**Total Revenue - 1,049,497,861.19 Total Charity - 858,345,391.39 Average Percent to Charity - 81.79**

## TABLE 2

This table lists each charitable organization that contracted with a commercial fundraiser to conduct one or more solicitation campaigns on its behalf and ranks them by percentage of revenue the charity received from each campaign.

**Note:** Negative amounts in the "To Charity" column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser. The campaigns with over 100% "To Charity" may reflect refunds to charitable organizations for services that were paid for in a previous year but not provided due to the COVID pandemic.

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
RUTGERS UNIVERSITY FOUNDATION	RUFFALO NOEL LEVITZ, LLC	103,579.75	323,946.00	312.75
MIAMI UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	94,056.73	182,022.31	193.52
UNIVERSITY OF DAYTON	RUFFALO NOEL LEVITZ, LLC	40,862.10	40,882.03	100.05
THE CATHOLIC UNIVERSITY OF AMERICA	RUFFALO NOEL LEVITZ, LLC	15,392.70	15,392.70	100.00
THE WESTERN NEUROPATHY ASSOCIATION	THRIFTY BARGAIN, INC.	6,830.00	6,830.00	100.00
NARAL PRO-CHOICE AMERICA	TELEFUND, INC.	615.00	615.00	100.00
PROTESTANT EPISCOPAL CATHEDRAL FOUNDATION OF THE D OF C	AMERIDIAL, INC.	1,400.00	1,400.00	100.00
THE UNIVERSITY OF CHICAGO,	RUFFALO NOEL LEVITZ, LLC	6,470.00	6,470.00	100.00
THE OHIO UNIVERSITY FOUNDATION	RUFFALO NOEL LEVITZ, LLC	24,930.86	24,930.86	100.00
UNION OF CONCERNED SCIENTISTS	TELEFUND, INC.	22.00	22.00	100.00
THE JERUSALEM FOUNDATION, INC.	PHILANTHROPIC ASSOCIATES, INC.	38,500.00	38,500.00	100.00
THE UNIVERSITY OF TEXAS FBO UNIVERSITY OF TEXAS AT EL PASO	RUFFALO NOEL LEVITZ, LLC	20,092.00	20,092.00	100.00
A.T. STILL UNIVERSITY OF HEALTH SCIENCES	RUFFALO NOEL LEVITZ, LLC	12,090.00	12,090.00	100.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
MOUNT MERCY UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	19,345.08	19,345.08	100.00
MONTANA TECHNOLOGICAL UNIVERSITY FOUNDATION	RUFFALO NOEL LEVITZ, LLC	9,167.00	9,167.00	100.00
LUTHER SEMINARY	RUFFALO NOEL LEVITZ, LLC	32,826.00	32,826.00	100.00
COLBY-SAWYER COLLEGE	RUFFALO NOEL LEVITZ, LLC	4,865.00	4,865.00	100.00
PORTLAND COMMUNITY COLLEGE FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	1,850.00	1,850.00	100.00
SAINT MARY'S SCHOOL	RUFFALO NOEL LEVITZ, LLC	10,267.00	10,267.00	100.00
UNIVERSITY OF NEBRASKA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	116,421.00	116,421.00	100.00
NEW MEXICO STATE UNIVERSITY FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	33,276.40	33,276.40	100.00
GEORGIAN COURT UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	705.00	705.00	100.00
MONTANA STATE UNIVERSITY FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	95,643.50	95,643.50	100.00
PHI THETA KAPPA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	1,650.00	1,650.00	100.00
THE CATHOLIC UNIVERSITY OF AMERICA	RUFFALO NOEL LEVITZ, LLC	108,884.00	108,884.00	100.00
RUTGERS UNIVERSITY FOUNDATION	RUFFALO NOEL LEVITZ, LLC	464,839.00	464,839.00	100.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KANSAS UNIVERSITY ENDOWMENT ASSOC.	RUFFALO NOEL LEVITZ, LLC	129,848.00	129,848.00	100.00
AMERICAN DIABETES ASSOCIATION	GORDON & SCHWENKMEYER, INC.	3,512.00	3,512.00	100.00
PROTESTANT EPISCOPAL CATHEDRAL FOUNDATION OF THE D OF C	INFOCISION, INC.	5,702.00	5,702.00	100.00
MONTANA TECHNOLOGICAL UNIVERSITY FOUNDATION	RUFFALO NOEL LEVITZ, LLC	6,935.00	6,935.00	100.00
AMERICAN CIVIL LIBERTIES UNION, INC.	SD&A TELESERVICES, INC.	240.00	240.00	100.00
GEORGIAN COURT UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	5,860.00	5,860.00	100.00
THE MOODY BIBLE INSTITUTE OF CHICAGO	INFOCISION, INC.	4,145.00	4,145.00	100.00
CALIFORNIA STATE UNIVERSITY MONTEREY BAY	RUFFALO NOEL LEVITZ, LLC	570.00	570.00	100.00
CALIFORNIA STATE UNIVERSITY, SACRAMENTO	RUFFALO NOEL LEVITZ, LLC	2,680.00	2,680.00	100.00
UNIVERSITY OF CALIFORNIA, DAVIS	RUFFALO NOEL LEVITZ, LLC	64,022.00	64,022.00	100.00
CHILDFUND INTERNATIONAL, USA	INFOCISION, INC.	4,592,980.26	4,561,693.87	99.32
NETWORK FOR GOOD, INC.	NETWORK FOR GOOD, INC.	682,516,414.00	675,828,594.00	99.02
PRIORITIES USA FOUNDATION	THE KAUFFMAN GROUP, INC.	6,898,183.90	6,822,433.90	98.90

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PRIORITIES USA	THE KAUFFMAN GROUP, INC.	52,484,186.67	51,835,267.30	98.76
SO CA BULLDOG RESCUE, INC.	THE CUDDLY GROUP INC.	8,935.00	8,820.53	98.72
EVERYTOWN FOR GUN SAFETY ACTION FUND, INC.	CAPITAL STRATEGIES	3,767,721.00	3,688,687.21	97.90
DESTINATION CRENSHAW	HSH CONSULTING LLC	2,415,000.00	2,352,500.00	97.41
VALLEY OAK SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS, INC.	THE CUDDLY GROUP INC.	20,892.00	20,213.87	96.75
MERCY SHIPS	GATEWAY COMMUNICATIONS INC	126,454.00	122,155.75	96.60
WILLOW'S WAGS AND WHISKERS	THE CUDDLY GROUP INC.	16,860.00	16,276.98	96.54
CHARITIES AID FOUNDATION AMERICA	SVTFG, INC.	1,440.00	1,387.20	96.33
4 DOGS FARM RESCUE	THE CUDDLY GROUP INC.	28,958.00	27,879.27	96.27
THE LITTLE RED DOG, INC.	THE CUDDLY GROUP INC.	12,503.00	12,024.53	96.17
MARLEY'S MUTTS DOG RESCUE	THE CUDDLY GROUP INC.	17,006.00	16,346.79	96.12
ONE DANE AT A TIME, INC.	THE CUDDLY GROUP INC.	13,547.00	13,005.40	96.00
LET THEM BE LITTLE FELINE RESCUE	THE CUDDLY GROUP INC.	17,724.00	16,985.26	95.83

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LIVE LOVE ANIMAL SERVICES INCORPORATED	THE CUDDLY GROUP INC.	31,231.00	29,911.77	95.78
I STAND WITH MY PACK, INC.	THE CUDDLY GROUP INC.	35,243.00	33,751.97	95.77
UMBRELLA OF HOPE	THE CUDDLY GROUP INC.	26,496.00	25,352.17	95.68
FOOD FOR THE POOR, INC.	INFOCISION, INC.	921,776.88	881,021.00	95.58
GREATER WASHINGTON EDUCATIONAL TELECOMMUNICATIONS ASSOCIATION, INC.	MINDFUL MEDIA PARTNERS, LLC	3,175,000.00	3,016,250.00	95.00
NPX CHARITABLE, INC.	NPX, INC.	8,107,120.61	7,621,973.08	94.02
EVERYTOWN FOR GUN SAFETY SUPPORT FUND, INC.	CAPITAL STRATEGIES	5,356,385.00	5,027,412.96	93.86
CHILDREN'S MIRACLE NETWORK	AMERIDIAL, INC.	20,360.00	18,905.36	92.86
SAVE THE CHILDREN FEDERATION, INCORPORATED	TELEFUND, INC.	1,486,394.00	1,376,535.00	92.61
STATER BROS. CHARITIES	COINSTAR ASSET HOLDINGS, LLC	879,585.49	813,615.88	92.50
THE ALBERTSONS COMPANIES FOUNDATION	COINSTAR ASSET HOLDINGS, LLC	5,008.13	4,632.47	92.50
HABITAT FOR HUMANITY INTERNATIONAL, INC.	TELEFUND, INC.	1,584,936.40	1,459,558.22	92.09
SHARE OUR STRENGTH	INFOCISION, INC.	190,232.91	175,123.23	92.06

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
THE ASIAN AND PACIFIC ISLANDER LEGISLATIVE CAUCUS FOUNDATION	BERTOLINA & BARNATO CONSULTING, INC.	94,000.00	86,500.00	92.02
LESEA GLOBAL FEED THE HUNGRY, INC	INFOCISION, INC.	94,721.00	87,135.63	91.99
SAVE THE CHILDREN FEDERATION, INCORPORATED	DONOR SERVICES GROUP, LLC	248,433.67	227,279.30	91.48
MUSCULAR DYSTROPHY ASSOCIATION, INC.	INFOCISION, INC.	30,777.00	28,088.15	91.26
AMERICAN INDIAN COLLEGE FUND	TELEFUND, INC.	690,955.51	625,808.55	90.57
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC.	INFOCISION, INC.	4,930,301.00	4,440,472.99	90.06
THE HUMANE SOCIETY OF THE UNITED STATES	COINSTAR ASSET HOLDINGS, LLC	7,457.64	6,711.96	90.00
NAACP EMPOWERMENT PROGRAMS, INC.	COINSTAR ASSET HOLDINGS, LLC	951.14	856.03	90.00
MUSICARES FOUNDATION, INC.	JULIEN ENTERTAINMENT.COM, INC	186,500.00	167,850.00	90.00
TARA REDWOOD SCHOOL	SPOONREAD INC.	3,473.00	3,125.70	90.00
SENTINELS OF FREEDOM SCHOLARSHIP FOUNDATION	BRADLEY B WILLIAMS	57,250.00	51,525.00	90.00
THE LEUKEMIA & LYMPHOMA SOCIETY, INC.	COINSTAR ASSET HOLDINGS, LLC	794,933.64	715,432.72	90.00
UNITED STATES FUND FOR UNICEF	COINSTAR ASSET HOLDINGS, LLC	13,726.37	12,353.56	90.00



**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN NATIONAL RED CROSS	COINSTAR ASSET HOLDINGS, LLC	21,865.54	19,678.66	90.00
FEEDING AMERICA	COINSTAR ASSET HOLDINGS, LLC	45,645.54	41,080.08	90.00
WORLD WILDLIFE FUND, INC.	COINSTAR ASSET HOLDINGS, LLC	12,954.94	11,658.77	89.99
CHILDREN'S MIRACLE NETWORK	COINSTAR ASSET HOLDINGS, LLC	9,430.14	8,485.48	89.98
UNITED WAY WORLDWIDE	COINSTAR ASSET HOLDINGS, LLC	3,509.69	3,157.49	89.96
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	MDS COMMUNICATIONS CORPORATION	1,042,545.00	936,831.00	89.86
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC.	DONOR SERVICES GROUP, LLC	306,189.00	274,783.00	89.74
SIERRA CLUB	SD&A TELESERVICES, INC.	162,870.05	146,088.60	89.70
FEED THE CHILDREN, INC.	TSM DONOR ENGAGEMENT TEAM, INC.	3,705.00	3,306.25	89.24
SOCIAL GOOD FUND, INC	GIVEOPS, INC.	117.93	105.17	89.18
JEWISH FAMILY SERVICE OF SAN DIEGO	JILL BORG SPITZER	443,500.00	395,125.00	89.09
AMERICAN INDIAN COLLEGE FUND	DONOR SERVICES GROUP, LLC	420,101.35	373,108.72	88.81
JEWISH FEDERATION OF SAN DIEGO COUNTY	SIEGEL MARKETING GROUP, INC.	92,218.00	81,257.70	88.11

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
COMMUNITY PARTNERS	CHARLOTTE M DOBBS	178,485.00	156,485.00	87.67
WASHINGTON STATE UNIVERSITY FOUNDATION	RUFFALO NOEL LEVITZ, LLC	839,928.00	736,049.50	87.63
JEWISH COMMUNITY FEDERATION OF SAN FRANCISCO, THE PENINSULA, MARIN AND SONOMA COUNTIES	SIEGEL MARKETING GROUP, INC.	70,931.00	61,809.75	87.14
SENTINELS OF FREEDOM SCHOLARSHIP FOUNDATION	ALLAN R. JAMIESON	25,000.00	21,775.00	87.10
LEAVEN PROGRAM	INNOV8IVE DEVELOPMENT	232,928.00	202,030.00	86.73
THE RONALD REAGAN PRESIDENTIAL FOUNDATION AND INSTITUTE	CATAPULT FUNDRAISING, INC.	845,000.00	731,000.00	86.51
STEINBERG INSTITUTE	JULIE SANDINO	10,000.00	8,604.00	86.04
EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION	RUFFALO NOEL LEVITZ, LLC	11,613.00	9,991.00	86.03
MERCY CORPS	DONOR SERVICES GROUP, LLC	117,551.31	101,096.09	86.00
SAN FRANCISCO CITY IMPACT	INNOV8IVE DEVELOPMENT	162,135.00	138,713.00	85.55
THE SAN FRANCISCO FOOD BANK	GATEWAY COMMUNICATIONS INC	375,867.00	321,407.69	85.51
ANGELS AT RISK	JULIEN ENTERTAINMENT.COM, INC	125,000.00	106,250.00	85.00
MUSIC HEALTH ALLIANCE, INC.	JULIEN ENTERTAINMENT.COM, INC	65,950.00	56,057.50	85.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ANGELS AT RISK	JULIEN ENTERTAINMENT.COM, INC	2,750.00	2,337.50	85.00
RONNIE JAMES DIO 'STAND UP AND SHOUT' CANCER FUND	JULIEN ENTERTAINMENT.COM, INC	50,925.00	43,286.25	85.00
PACIFIC LEGAL FOUNDATION	BOB L. VICE DBA BLV AGRIBUSINESS CONSULTANTS	207,933.00	176,577.00	84.92
THE ALAMEDA COUNTY COMMUNITY FOOD BANK INC.	GATEWAY COMMUNICATIONS INC	85,190.00	71,532.48	83.97
HABITAT FOR HUMANITY INTERNATIONAL, INC.	DONOR SERVICES GROUP, LLC	375,184.48	314,240.02	83.76
PACE UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	314,482.07	262,982.90	83.62
THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION	TELEFUND, INC.	2,032,644.21	1,693,235.40	83.30
MUSICARES FOUNDATION, INC.	JULIEN ENTERTAINMENT.COM, INC	257,750.00	214,672.50	83.29
SOUTHERN POVERTY LAW CENTER, INC.	SD&A TELESERVICES, INC.	35,632.35	29,489.28	82.76
THE ASSOCIATION OF FORMER STUDENTS OF TEXAS A & M UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	1,120,519.89	921,523.89	82.24
SACRAMENTO FOOD BANK & FAMILY SERVICES	GATEWAY COMMUNICATIONS INC	196,307.00	160,739.61	81.88
THE AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	DONOR SERVICES GROUP, LLC	860,466.00	697,562.17	81.07
THE NATURE CONSERVANCY	DONOR SERVICES GROUP, LLC	373,862.85	302,604.99	80.94

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
ILLINOIS STATE UNIVERSITY FOUNDATION	RUFFALO NOEL LEVITZ, LLC	756,265.61	610,956.61	80.79
UNION OF CONCERNED SCIENTISTS	SD&A TELESERVICES, INC.	31,694.65	25,545.58	80.60
CHILDFUND INTERNATIONAL, USA	THRIVING CHILDREN ADVOCATES, LLC	31,428.00	25,328.00	80.59
CHILDFUND INTERNATIONAL, USA	THRIVING CHILDREN ADVOCATES, LLC	17,285.00	13,930.00	80.59
CHILDFUND INTERNATIONAL, USA	THRIVING CHILDREN ADVOCATES, LLC	34,570.00	27,860.00	80.59
CHILDFUND INTERNATIONAL, USA	THRIVING CHILDREN ADVOCATES, LLC	4,714.00	3,799.00	80.59
THE NATURE CONSERVANCY	NEW CANVASSING EXPERIENCE, INC.	2,261,653.37	1,814,983.90	80.25
WOMEN FOR WOMEN INTERNATIONAL	PUBLIC INTEREST COMMUNICATIONS, INC.	60,703.00	48,595.25	80.05
DESTINATION CRENSHAW	HSH CONSULTING LLC	600,000.00	480,000.00	80.00
CALIFORNIA STATE UNIVERSITY, LONG BEACH RESEARCH FOUNDATION	KKJZ FUNDRAISING, INC.	1,356,888.68	1,084,943.56	79.96
THE CHILDREN'S CENTER OF THE ANTELOPE VALLEY	THE GAVEL GROUP, INC.	135,845.30	108,606.22	79.95
9TO5, WORKING WOMEN EDUCATION FUND	HUDSON BAY COMPANY OF ILLINOIS, INC.	4,609.00	3,684.48	79.94
ORGANIC CONSUMERS ASSOCIATION	HUDSON BAY COMPANY OF ILLINOIS, INC.	179,162.33	143,011.78	79.82

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN NATIONAL RED CROSS	DONOR SERVICES GROUP, LLC	23,257.00	18,538.04	79.71
SAINT MARY'S SCHOOL	RUFFALO NOEL LEVITZ, LLC	44,760.00	35,569.00	79.47
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC.	DONOR SERVICES GROUP, LLC	47,430.00	37,640.62	79.36
SIERRA CLUB	SD&A TELESERVICES, INC.	1,377,775.00	1,088,865.38	79.03
GOVERNMENT ACCOUNTABILITY PROJECT, INC.	HUDSON BAY COMPANY OF ILLINOIS, INC.	21,197.00	16,729.94	78.93
CHILDREN INTERNATIONAL	THRIVING CHILDREN ADVOCATES, LLC	6,285.00	4,957.00	78.87
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC.	DCM, INC.	591,719.52	466,664.26	78.87
THE CLAREMONT INSTITUTE FOR THE STUDY OF STATESMANSHIP AND POLITICAL PHILOSOPHY	EMISSARY RELATIONS LLC	276,435.80	215,674.34	78.02
UNITED BREAST CANCER FOUNDATION	INFOCISION, INC.	77,468.00	60,421.69	78.00
MEDICAL TEAMS INTERNATIONAL	GATEWAY COMMUNICATIONS INC	175,891.00	135,891.90	77.26
SIERRA CLUB	TELEFUND, INC.	1,326,438.30	1,022,049.15	77.05
THE KCRW FOUNDATION, INC.	MARKET ENGINUITY, INC.	7,518,624.30	5,730,059.59	76.21
UNIVERSITY OF CENTRAL MISSOURI FOUNDATION	RUFFALO NOEL LEVITZ, LLC	46,933.50	35,471.50	75.58

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL	RUFFALO NOEL LEVITZ, LLC	825,521.35	621,266.75	75.26
TRUST WOMEN FOUNDATION INC	HUDSON BAY COMPANY OF ILLINOIS, INC.	11,600.00	8,693.08	74.94
UNIVERSITY OF NORTH DAKOTA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	41,586.00	31,081.00	74.74
SECOND HARVEST OF SILICON VALLEY	GATEWAY COMMUNICATIONS INC	261,113.00	195,078.70	74.71
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	AMERIDIAL, INC.	178,495.74	133,070.11	74.55
JEWISH VOICE MINISTRIES INTERNATIONAL	INFOCISION, INC.	2,917,067.00	2,163,017.16	74.15
EQUALITY FLORIDA INSTITUTE, INC.	HUDSON BAY COMPANY OF ILLINOIS, INC.	156,008.50	114,486.84	73.39
THE CARNEGIE HALL CORPORATION	DCM, INC.	598,233.69	436,687.91	73.00
MOUNT MERCY UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	206,492.00	148,892.00	72.11
SAN FRANCISCO SYMPHONY	ARTSMARKETING SERVICES, INC.	931,564.56	670,475.35	71.97
GEFFEN PLAYHOUSE, INC.	THEATER DIRECT INC.	205,617.00	147,411.99	71.69
ALLIANCE DEFENDING FREEDOM	INFOCISION, INC.	32,998.00	23,634.48	71.62
SMILE TRAIN INC	DONOR SERVICES GROUP, LLC	13,905.00	9,958.52	71.62

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE OHIO STATE UNIVERSITY ALUMNI ASSOCIATION, INC.	LFR, LLC	8,800,542.00	6,298,265.52	71.57
THE CARNEGIE HALL CORPORATION	DCM, INC.	674,270.00	481,737.39	71.45
OPEN DOORS WITH BROTHER ANDREW, INC.	GATEWAY COMMUNICATIONS INC	273,887.00	193,884.42	70.79
LOS ANGELES MISSION, INC.	GATEWAY COMMUNICATIONS INC	33,720.00	23,662.78	70.17
THE MONTEREY BAY AQUARIUM FOUNDATION	SD&A TELESERVICES, INC.	73,378.50	51,381.90	70.02
OLD GLOBE THEATRE	BENNETT DIRECT, INC.	142,461.00	99,357.00	69.74
CYPRESS COLLEGE FOUNDATION, INC.	THE GAVEL GROUP, INC.	96,882.50	67,543.37	69.72
CHILDREN INTERNATIONAL	THRIVING CHILDREN ADVOCATES, LLC	152,425.00	106,127.23	69.63
CHILDREN INTERNATIONAL	THRIVING CHILDREN ADVOCATES, LLC	152,425.00	106,127.23	69.63
ANAHEIM FIREMEN'S ASSOCIATION, INC.	CITY SERVICES ENTERTAINMENT CORP.	38,630.00	26,677.09	69.06
CAPITAL PUBLIC RADIO, INC.	RUFFALO NOEL LEVITZ, LLC	216,904.00	149,781.25	69.05
LOS ANGELES OPERA COMPANY	SD&A TELESERVICES, INC.	106,850.00	73,465.08	68.76
CRISTA MINISTRIES	GATEWAY COMMUNICATIONS INC	130,591.00	89,527.68	68.56

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HEIFER PROJECT INTERNATIONAL	MDS COMMUNICATIONS CORPORATION	2,872,958.00	1,967,188.00	68.47
CHILDFUND INTERNATIONAL, USA	THRIVING CHILDREN ADVOCATES, LLC	824,985.00	562,485.00	68.18
HAVEN MINISTRIES	INFOCISION, INC.	144,934.89	98,218.19	67.77
EQUALITY CALIFORNIA	HUDSON BAY COMPANY OF ILLINOIS, INC.	2,600.00	1,756.84	67.57
RESCUE MISSION ALLIANCE	GATEWAY COMMUNICATIONS INC	36,036.00	24,182.20	67.11
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC.	CAUSEWORX, INC.	3,524,053.00	2,341,702.00	66.45
PACIFIC SYMPHONY	THEATER DIRECT INC.	124,292.20	82,546.36	66.41
SANTA BARBARA RESCUE MISSION	GATEWAY COMMUNICATIONS INC	31,932.00	21,204.26	66.40
CORE COMMUNITY ORGANIZED RELIEF EFFORT	JOSH WOOD PRODUCTIONS, INC.	3,471,607.00	2,296,607.00	66.15
THE AMERICAN CONSERVATORY THEATRE FOUNDATION	BAY AREA ARTS MARKETING, INC.	121,193.00	80,031.52	66.04
SAN DIEGO RESCUE MISSION, INC.	GATEWAY COMMUNICATIONS INC	126,416.00	83,400.77	65.97
MONTANA STATE UNIVERSITY FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	205,205.00	134,693.00	65.64
SAN FRANCISCO OPERA ASSOCIATION	DCM, INC.	631,259.00	413,953.91	65.58



**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
AMERICAN ISRAEL, PUBLIC AFFAIRS COMMITTEE	SIEGEL MARKETING GROUP, INC.	130,994.10	85,510.50	65.28
EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION	RUFFALO NOEL LEVITZ, LLC	80,856.00	52,718.00	65.20
OREGON SHAKESPEARE FESTIVAL ASSOCIATION	DCM, INC.	585,332.63	381,442.53	65.17
KENT STATE UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	498,503.79	323,688.79	64.93
JEWISH FEDERATION-COUNCIL OF GREATER LOS ANGELES	SIEGEL MARKETING GROUP, INC.	204,806.79	132,865.04	64.87
MEDECINS SANS FRONTIERES U.S.A., INC.	SD&A TELESERVICES, INC.	589,338.75	381,994.08	64.82
THE CENTER FOR REPRODUCTIVE RIGHTS, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	7,113.00	4,610.20	64.81
CHILDFUND INTERNATIONAL, USA	ASCENTA GROUP INC.	945,686.00	609,553.00	64.46
CHICAGO SYMPHONY ORCHESTRA	DCM, INC.	421,123.22	267,866.71	63.61
CORNELL UNIVERSITY	SD&A TELESERVICES, INC.	16,727.00	10,633.90	63.57
THE METROPOLITAN MUSEUM OF ART	DONOR SERVICES GROUP, LLC	19,710.00	12,374.11	62.78
THE SAN DIEGO SYMPHONY ORCHESTRA ASSOCIATION	THEATER DIRECT INC.	99,282.02	61,942.72	62.39
SACRAMENTO REGION PERFORMING ARTS ALLIANCE	BENNETT DIRECT, INC.	29,738.00	18,538.00	62.34

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN LEPROSY MISSIONS, INC.	GATEWAY COMMUNICATIONS INC	97,437.00	60,075.80	61.66
BAKERSFIELD RESCUE MISSION	GATEWAY COMMUNICATIONS INC	11,224.00	6,913.64	61.60
CHICAGO SYMPHONY ORCHESTRA	DCM, INC.	335,297.40	204,434.97	60.97
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC.	MDS COMMUNICATIONS CORPORATION	50,224.00	30,615.00	60.96
THE UNIVERSITY OF ARIZONA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	773,732.99	469,185.49	60.64
COUNTRY SPRINGS ELEMENTARY SCHOOL-PARENT FACULTY ASSOCIATION	VELOCITY FUNDRAISING RESOURCES, INC.	26,483.00	15,889.80	60.00
RICHARD HENRY LEE ELEMENTARY PTA	VELOCITY FUNDRAISING RESOURCES, INC.	85,199.00	51,119.40	60.00
NATIONAL RIFLE ASSOCIATION OF AMERICA	INFOCISION, INC.	6,189,315.28	3,663,150.62	59.19
MANHATTAN THEATRE CLUB, INC.	DCM, INC.	846,740.47	500,709.59	59.13
AMERICAN CIVIL LIBERTIES UNION, INC.	INTEGRAL RESOURCES, INC.	191,595.75	113,128.05	59.05
HUMANE SOCIETY SILICON VALLEY	GATEWAY COMMUNICATIONS INC	78,015.00	45,971.73	58.93
FAMILY RESEARCH COUNCIL	MDS COMMUNICATIONS CORPORATION	77,160.00	45,022.00	58.35
ELIZABETH GLASER PEDIATRIC AIDS FOUNDATION	INNOVATIVE PHILANTHROPY, LLC	282,800.00	163,733.00	57.90

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
SAN FRANCISCO SYMPHONY	ARTSMARKETING SERVICES, INC.	271,092.15	156,435.37	57.71
SOUTHERN CALIFORNIA PUBLIC RADIO	QCSS, INC.	152,112.84	87,275.62	57.38
UNIVERSITY OF CONNECTICUT FOUNDATION, INCORPORATED, THE	RUFFALO NOEL LEVITZ, LLC	1,461,284.00	832,940.14	57.00
THE TEXAS CONFERENCE FOR WOMEN	LAURIE DALTON WHITE, LLC	847,128.00	481,239.95	56.81
EASTER SEALS, INC.	INFOCISION, INC.	219,116.45	123,510.98	56.37
SOUTHERN CALIFORNIA PUBLIC RADIO	QCSS, INC.	195,529.00	109,981.80	56.25
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	DCM, INC.	32,675.00	18,097.50	55.39
WILLIAM MITCHELL COLLEGE OF LAW	QCSS, INC.	31,925.00	17,666.05	55.34
TEA PARTY PATRIOTS ACTION, INC.	CAPITOL RESOURCES, INC.	73,174.50	40,063.74	54.75
GEORGIA SOUTHERN UNIVERSITY FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	143,154.84	78,104.84	54.56
FINCA INTERNATIONAL, INC.	SD&A TELESERVICES, INC.	29,188.25	15,730.83	53.89
PERFORMING ARTS CENTER OF LOS ANGELES COUNTY	THEATER DIRECT INC.	104,374.00	56,100.52	53.75
LA FETRA PARENT-TEACHER ASSOCIATION	VELOCITY FUNDRAISING RESOURCES, INC.	49,348.00	26,441.00	53.58

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
BUTTE COUNTY SHERIFF'S SEARCH AND RESCUE, INC.	LANDRY BUSINESS SERVICES	62,253.13	32,994.16	53.00
UNITED FARM WORKERS OF AMERICA	GORDON & SCHWENKMEYER, INC.	69,678.01	36,713.73	52.69
TRUSTEES OF THE HAMLIN UNIVERSITY OF MINNESOTA	QCSS, INC.	22,753.74	11,931.89	52.44
THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION	GIVERIGHT, INC.	797,445.00	417,634.54	52.37
NATIONAL MULTIPLE SCLEROSIS SOCIETY	MERKLE GROUP, INC.	14,493,698.00	7,570,035.94	52.23
AMERICAN HEART ASSOCIATION, INC.	INFOCISION, INC.	2,239,604.43	1,156,200.86	51.63
FEEDING AMERICA	MDS COMMUNICATIONS CORPORATION	886,342.00	457,477.00	51.61
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	INFOCISION, INC.	600,517.46	308,954.46	51.45
THE PHILHARMONIC-SYMPHONY SOCIETY OF NEW YORK, INC.	SD&A TELESERVICES, INC.	107,534.00	55,232.00	51.36
PARENT-FACULTY ASSOCIATION OF ROUND MEADOW ELEMENTARY SCHOOL	VELOCITY FUNDRAISING RESOURCES, INC.	68,069.00	34,715.19	51.00
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC.	INFOCISION, INC.	159,594.67	81,137.56	50.84
CONSERVATION SOCIETY OF CALIFORNIA	ARTSMARKETING SERVICES, INC.	190,649.00	96,799.00	50.77
COMMUNITY ACTION PARTNERSHIP OF ORANGE COUNTY	TSM DONOR ENGAGEMENT TEAM, INC.	1,500.00	751.80	50.12

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PLUMAS COUNTY SEARCH AND RESCUE CORPORATION	LANDRY BUSINESS SERVICES	46,683.09	23,341.55	50.00
LOMITA MATH-SCIENCE MAGNET PTA	VELOCITY FUNDRAISING RESOURCES, INC.	43,303.00	21,651.50	50.00
FLOYD M. STORK PARENT-FACULTY- STUDENT ASSOCIATION	VELOCITY FUNDRAISING RESOURCES, INC.	63,945.00	31,972.50	50.00
IMPERIAL ELEMENTARY PTA	VELOCITY FUNDRAISING RESOURCES, INC.	43,289.00	21,644.50	50.00
JASPER ELEMENTARY PTA	VELOCITY FUNDRAISING RESOURCES, INC.	40,405.00	20,202.50	50.00
CARL H. HANKEY ELEMENTARY PTA	VELOCITY FUNDRAISING RESOURCES, INC.	31,048.00	15,524.00	50.00
BENJAMIN FRANKLIN ELEMENTARY PTA	VELOCITY FUNDRAISING RESOURCES, INC.	39,275.00	19,637.50	50.00
PALISADES ELEMENTARY SCHOOL PTA	VELOCITY FUNDRAISING RESOURCES, INC.	32,451.00	16,225.50	50.00
EASTVALE ELEMENTARY PTA	VELOCITY FUNDRAISING RESOURCES, INC.	19,703.00	9,851.50	50.00
FOOTHILL KNOLLS ELEMENTARY PTA	VELOCITY FUNDRAISING RESOURCES, INC.	19,382.00	9,691.00	50.00
ORANGE COUNTY POLICE CANINE ASSOCIATION	CITY SERVICES ENTERTAINMENT CORP.	136,288.90	68,144.45	50.00
JOHN MARSHALL ELEMENTARY SCHOOL PTO, INC.	VELOCITY FUNDRAISING RESOURCES, INC.	8,383.00	4,191.50	50.00
CHARITIES AID FOUNDATION AMERICA	ASCENDFS DELAWARE, INC.	463,003.52	231,027.40	49.90

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
MARCH OF DIMES INC.	INFOCISION, INC.	635,641.09	316,295.39	49.76
FEEDING AMERICA	MDS COMMUNICATIONS CORPORATION	197,441.00	97,898.00	49.58
MEDECINS SANS FRONTIERES U.S.A., INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	305,187.00	149,761.35	49.07
AMERICAN INSTITUTE FOR CANCER RESEARCH	INFOCISION, INC.	402,540.46	197,458.08	49.05
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC.	MDS COMMUNICATIONS CORPORATION	123,148.00	59,936.00	48.67
NORTH SHORE ANIMAL LEAGUE, INC.	INFOCISION, INC.	179,623.64	86,988.68	48.43
AMERICAN CIVIL LIBERTIES UNION, INC.	DONOR SERVICES GROUP, LLC	185,475.27	89,770.01	48.40
KQED INC.	INFOCISION, INC.	2,936.00	1,420.50	48.38
THE UNIVERSITY OF TEXAS FBO UNIVERSITY OF TEXAS AT ARLINGTON	RUFFALO NOEL LEVITZ, LLC	267,870.00	129,514.00	48.35
AMERICAN LUNG ASSOCIATION	INFOCISION, INC.	61,517.00	29,465.89	47.90
CITYTEAM MINISTRIES	GATEWAY COMMUNICATIONS INC	77,681.00	37,200.67	47.89
OPERATION SMILE, INC.	MDS COMMUNICATIONS CORPORATION	1,700,063.00	812,196.00	47.77
HABITAT FOR HUMANITY INTERNATIONAL, INC.	MDS COMMUNICATIONS CORPORATION	1,845,245.00	870,430.00	47.17

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FRANCISCAN FRIARS OF THE ATONEMENT	AMERIDIAL, INC.	13,681.00	6,352.50	46.43
AMERICAN BATTLEFIELD TRUST	PUBLIC INTEREST COMMUNICATIONS, INC.	8,729.00	3,983.64	45.64
ROUNABOUT THEATRE CO., INC.	DCM, INC.	173,239.00	78,918.84	45.55
JOYFUL HEART FOUNDATION	INNOVATIVE PHILANTHROPY, LLC	349,864.82	157,864.82	45.12
LA COLIMA PARENT TEACHER ASSOCIATION, INC.	VELOCITY FUNDRAISING RESOURCES, INC.	22,695.00	10,212.75	45.00
THE PHILHARMONIC-SYMPHONY SOCIETY OF NEW YORK, INC.	SD&A TELESERVICES, INC.	121,766.00	54,794.70	45.00
COUNCIL ON AGING SERVICES FOR SENIORS	JADENT, INC.	262,329.76	118,048.39	45.00
AMERICAN INDIAN COLLEGE FUND	INFOCISION, INC.	83,078.45	37,356.25	44.97
NORTH CAROLINA STATE UNIVERSITY FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	397,346.92	177,345.27	44.63
NATIONAL ASSOCIATION OF POLICE ATHLETIC LEAGUES INC	FRONT LINE SUPPORT, LLC	192,243.83	83,333.36	43.35
SAVE THE CHILDREN FEDERATION, INCORPORATED	INFOCISION, INC.	30,171.00	13,071.02	43.32
SAN DIEGO STATE UNIVERSITY FOUNDATION	QCSS, INC.	60,533.00	25,983.22	42.92
INTERNATIONAL JUSTICE MISSION	ARTSMARKETING SERVICES, INC.	100,727.92	42,706.28	42.40

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE MOODY BIBLE INSTITUTE OF CHICAGO	AMERIDIAL, INC.	120,650.30	50,937.97	42.22
SOUTH DAKOTA SCHOOL OF MINES & TECHNOLOGY CENTER FOR ALUMNI RELATIONS & ADVANCEMENT	RUFFALO NOEL LEVITZ, LLC	83,521.00	34,968.00	41.87
HABITAT FOR HUMANITY INTERNATIONAL, INC.	MDS COMMUNICATIONS CORPORATION	1,660,133.00	687,372.00	41.40
CATHOLIC MEDICAL MISSION BOARD	MDS COMMUNICATIONS CORPORATION	43,714.00	17,901.00	40.95
D.A.R.E. AMERICA	BUILDING BLOCK EVENTS, INC.	135,484.00	54,194.00	40.00
ARTHUR E. WRIGHT MIDDLE SCHOOL PARENT FACULTY CLUB	VELOCITY FUNDRAISING RESOURCES, INC.	14,886.00	5,954.00	40.00
AMERICAN BIBLE SOCIETY	MDS COMMUNICATIONS CORPORATION	186,977.00	73,942.00	39.55
ROUNABOUT THEATRE CO., INC.	DCM, INC.	252,546.00	97,862.91	38.75
LOS ANGELES PHILHARMONIC ASSOCIATION	SD&A TELESERVICES, INC.	656,764.00	253,700.85	38.63
REDLANDS POLICE OFFICERS' FOUNDATION	NEW EQUITY PRODUCTIONS, INC.	35,232.50	13,459.88	38.20
ALLIANCE DEFENDING FREEDOM	MDS COMMUNICATIONS CORPORATION	57,832.00	21,719.00	37.56
UNIVERSITY OF ALASKA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	31,025.00	11,555.25	37.24



**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNITED STATES ASSOCIATION FOR UNHCR	INFOCISION, INC.	23,093.00	8,499.20	36.80
UNIVERSITY OF ALASKA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	34,470.00	12,635.50	36.66
THEATREWORKS SILICON VALLEY	STRATEGIC MARKETING FOR THE ARTS LLC	17,857.00	6,529.86	36.57
CONSERVATION SOCIETY OF CALIFORNIA	ARTSMARKETING SERVICES, INC.	37,091.00	13,061.00	35.21
SPECIAL OLYMPICS, INC.	MDS COMMUNICATIONS CORPORATION	2,216,241.00	775,873.00	35.01
ST. LABRE INDIAN SCHOOL EDUCATIONAL ASSOCIATION	MDS COMMUNICATIONS CORPORATION	674,134.00	235,860.00	34.99
THE MOODY BIBLE INSTITUTE OF CHICAGO	AMERIDIAL, INC.	81,881.39	28,199.83	34.44
EASTER SEALS, INC.	GATEWAY COMMUNICATIONS INC	165,517.00	56,748.30	34.29
NATIONAL FOUNDATION FOR CANCER RESEARCH, INC.	MERKLE GROUP, INC.	4,239,937.00	1,440,948.00	33.99
SAN DIEGO HUMANE SOCIETY AND S.P.C.A.	GATEWAY COMMUNICATIONS INC	157,903.00	53,537.84	33.91
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC.	FRONT LINE SUPPORT, LLC	152,318.04	50,554.48	33.19
LONG BEACH OPERA	STRATEGIC MARKETING FOR THE ARTS LLC	12,568.20	4,135.97	32.91
CAMPUS CRUSADE FOR CHRIST, INC.	MDS COMMUNICATIONS CORPORATION	114,566.00	37,619.00	32.84

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	TSM DONOR ENGAGEMENT TEAM, INC.	8,930.00	2,905.00	32.53
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC.	FRONT LINE SUPPORT, LLC	695,225.16	224,819.46	32.34
FOOD FOR THE HUNGRY, INC.	MDS COMMUNICATIONS CORPORATION	92,249.00	28,748.00	31.16
OPERATION SMILE, INC.	MDS COMMUNICATIONS CORPORATION	1,100,138.00	342,728.00	31.15
SAN FRANCISCO PARKS ALLIANCE	NICHELE LYONS	308,025.00	94,379.03	30.64
VENTURA COUNTY DEPUTY SHERIFFS' ASSOCIATION CHARITABLE	NEW EQUITY PRODUCTIONS, INC.	76,709.58	23,482.59	30.61
NATIONAL ASSOCIATION OF POLICE ATHLETIC LEAGUES INC	FRONT LINE SUPPORT, LLC	102,208.68	31,250.01	30.57
FAMILY RESEARCH COUNCIL ACTION	MDS COMMUNICATIONS CORPORATION	20,838.00	6,324.00	30.35
PIEDMONT POLICE OFFICERS' FOUNDATION	NEW EQUITY PRODUCTIONS, INC.	24,653.00	7,304.27	29.63
STUDENTS FOR LIFE OF AMERICA, INC.	MDS COMMUNICATIONS CORPORATION	91,388.00	26,645.00	29.16
UNIVERSITY OF MASSACHUSETTS	RUFFALO NOEL LEVITZ, LLC	68,419.68	19,891.68	29.07
AMERICARES FOUNDATION, INC.	MDS COMMUNICATIONS CORPORATION	52,536.00	15,212.00	28.96
FOCUS ON THE FAMILY	MDS COMMUNICATIONS CORPORATION	157,326.00	45,335.00	28.82

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
NATIONAL AUDUBON SOCIETY	CAUSEWORX, INC.	59,272.13	17,071.53	28.80
BETHESDA LUTHERAN COMMUNITIES, INC.	TSM DONOR ENGAGEMENT TEAM, INC.	9,762.50	2,747.15	28.14
SAN DIEGO STATE UNIVERSITY FOUNDATION	QCSS, INC.	34,850.00	9,801.26	28.12
THE NATIONAL CHILDREN'S CANCER SOCIETY, INC.	INFOCISION, INC.	15,820.54	4,402.04	27.82
HEIFER PROJECT INTERNATIONAL	MDS COMMUNICATIONS CORPORATION	867,350.00	237,352.00	27.37
FIND THE CHILDREN	JADENT, INC.	36,685.00	9,904.95	27.00
UNIVERSITY OF CONNECTICUT FOUNDATION, INCORPORATED, THE	RUFFALO NOEL LEVITZ, LLC	51,903.56	13,814.76	26.62
COVENANT HOUSE CALIFORNIA	JULIEN ENTERTAINMENT.COM, INC	22,500.00	5,940.00	26.40
CALIFORNIA STATE FIREFIGHTERS' ASSOCIATION	FRONT LINE SUPPORT, LLC	13,015.00	3,429.91	26.35
STUDENTS FOR LIFE ACTION INC.	MDS COMMUNICATIONS CORPORATION	485,641.00	127,814.00	26.32
CATHOLIC MEDICAL MISSION BOARD	MDS COMMUNICATIONS CORPORATION	135,089.00	35,468.00	26.26
CALIFORNIA STATE FIREFIGHTERS' ASSOCIATION	FRONT LINE SUPPORT, LLC	69,949.00	18,070.87	25.83
ADVOCACY FOR RESPECT AND CHOICE - LONG BEACH, INC. (ARC-LONG BEACH)	JADENT, INC.	12,665.00	3,166.25	25.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KIDS WISH NETWORK, INC.	DIRECTELE, INC.	120,434.45	30,108.61	25.00
KERN COUNTY FIRE FIGHTERS UNION I. A. F. F. NO. 1301	UNITED SUPPORT GROUP LLC	133,815.08	32,115.60	24.00
BAKERSFIELD POLICE OFFICERS ASSOCIATION	UNITED SUPPORT GROUP LLC	39,319.15	9,436.59	24.00
BOYS CLUBS OF AMERICA, INC.	MERKLE GROUP, INC.	3,430,000.00	791,094.00	23.06
MEDECINS SANS FRONTIERES U.S.A., INC.	NEW CANVASSING EXPERIENCE, INC.	318,251.00	73,222.00	23.01
SAVE THE CHILDREN FEDERATION, INCORPORATED	MDS COMMUNICATIONS CORPORATION	1,008,022.00	229,651.00	22.78
FOOD FOR THE HUNGRY, INC.	MDS COMMUNICATIONS CORPORATION	108,016.00	24,441.00	22.63
THE NAVIGATORS	MDS COMMUNICATIONS CORPORATION	106,190.00	23,717.00	22.33
SHERIFF'S SUPPORT GROUP OF ALTADENA	UNITED SUPPORT GROUP LLC	16,545.00	3,639.90	22.00
THE ALAMEDA COUNTY COMMUNITY FOOD BANK INC.	GATEWAY COMMUNICATIONS INC	48,576.00	10,641.82	21.91
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	TELEFUND, INC.	107,405.50	23,128.05	21.53
THE BIBLE LEAGUE	MDS COMMUNICATIONS CORPORATION	101,230.00	21,678.00	21.41
THE NATURE CONSERVANCY	3 SIXTY FUNDRAISING, LLC	660,049.46	140,318.16	21.26

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
YUBA-SUTTER FUTURE FARMERS OF AMERICA	MERIDIAN PRODUCTIONS	14,249.00	3,000.00	21.05
CHILDHOOD LEUKEMIA FOUNDATION, INC.	JADENT, INC.	15,266.98	3,053.40	20.00
STOCKTON POLICE YOUTH ACTIVITIES INCORPORATED	UNITED SUPPORT GROUP LLC	29,512.19	5,902.44	20.00
CALIFORNIA FRATERNAL ORDER OF POLICE FOUNDATION	PUBLIC APPEAL, INC.	348,990.94	69,798.19	20.00
AMERICAN ASSOCIATION OF STATE TROOPERS, INC.	JADENT, INC.	2,815.00	563.00	20.00
SANTA CLARA COUNTY PEACE OFFICERS' ASSOCIATION	UNITED SUPPORT GROUP LLC	6,215.15	1,243.03	20.00
MERCED COUNTY DEPUTY SHERIFF'S ASSOCIATION	UNITED SUPPORT GROUP LLC	103,243.44	20,648.60	20.00
AMERICANS UNITED FOR SEPARATION OF CHURCH AND STATE	INFOCISION, INC.	1,256.00	250.99	19.98
THE UNIVERSITY OF TEXAS MD ANDERSON CANCER CENTER	MERKLE GROUP, INC.	571,100.00	112,999.00	19.79
CHARITIES AID FOUNDATION AMERICA	OMAZE, INC.	104,025,410.15	20,550,119.32	19.75
THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION	MDS COMMUNICATIONS CORPORATION	226,460.00	42,338.00	18.70
LUTHERAN WORLD RELIEF INC.	QCSS, INC.	24,001.70	4,438.87	18.49
THE SAN JOSE POLICE OFFICERS' ASSOCIATION CHARITABLE FOUNDATION	NEW EQUITY PRODUCTIONS, INC.	24,406.00	4,454.70	18.25

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FLORIDA STATE UNIVERSITY FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	121,356.00	22,079.00	18.19
AMERICAN ASSOCIATION OF STATE TROOPERS, INC.	PUBLIC APPEAL, INC.	35,873.50	6,457.23	18.00
FEED THE CHILDREN, INC.	INFOCISION, INC.	61,286.89	10,796.19	17.62
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC.	COMMSENSE, LLC	531,058.55	91,616.28	17.25
LIFE OUTREACH INTERNATIONAL ASSOCIATION OF CHURCHES INC	AMERIDIAL, INC.	148,550.80	25,440.74	17.13
PLANNED PARENTHOOD ACTION FUND, INC.	GORDON & SCHWENKMEYER, INC.	74,507.50	12,587.36	16.89
LOS ANGELES COUNTY DELEGATION FOUNDATION	LAC INC	78,125.00	13,181.95	16.87
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	PUBLIC APPEAL, INC.	335,197.26	53,631.56	16.00
SAN FRANCISCO OPERA ASSOCIATION	DCM, INC.	32,003.00	5,097.00	15.93
ALLIANCE DEFENDING FREEDOM	MDS COMMUNICATIONS CORPORATION	51,598.00	8,127.00	15.75
CROSS CATHOLIC OUTREACH, INC.	AMERIDIAL, INC.	30,934.20	4,824.56	15.60
LAW ENFORCEMENT AGAINST DRUGS, INC.	FRONT LINE SUPPORT, LLC	6,074.00	943.20	15.53
THE UNIVERSITY OF MONTANA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	20,120.00	3,104.37	15.43

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	GROUP CONSULTANTS, INC.	28,673.39	4,407.69	15.37
WOUNDED WARRIOR PROJECT, INC.	AMERIDIAL, INC.	7,653.00	1,171.00	15.30
IRVINE POLICE ASSOCIATION	CITY SERVICES ENTERTAINMENT CORP.	217,599.06	33,000.00	15.17
KIDS WISH NETWORK, INC.	INNOVATIVE TELESERVICES INC	101,973.00	15,296.00	15.00
AUTISM SPECTRUM DISORDER FOUNDATION, INC.	MIDWEST PUBLISHING-DN, INC.	392,499.71	58,874.96	15.00
AMERICAN CHILDREN'S SOCIETY, INC.	FRONT LINE SUPPORT, LLC	6,575.00	986.25	15.00
THE COMMITTEE FOR MISSING CHILDREN, INC.	FRONT LINE SUPPORT, LLC	110,108.00	16,516.20	15.00
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC.	DIRECTELE, INC.	145.00	21.75	15.00
DEPUTY SHERIFFS ASSOCIATION OF SANTA CLARA COUNTY	PUBLIC APPEAL, INC.	5,195.00	779.25	15.00
VOLUNTEER FIREFIGHTER ALLIANCE, INC.	FRONT LINE SUPPORT, LLC	35,208.00	5,281.20	15.00
LAW ENFORCEMENT AGAINST DRUGS, INC.	FRONT LINE SUPPORT, LLC	845.00	126.75	15.00
KIDS WISH NETWORK, INC.	JADENT, INC.	12,906.00	1,935.90	15.00
CALIFORNIA POLICE YOUTH CHARITIES, INC.	PUBLIC APPEAL, INC.	734,047.60	110,107.14	15.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE NARCOTIC EDUCATIONAL FOUNDATION OF AMERICA	MIDWEST PUBLISHING-DN, INC.	9,149.00	1,372.35	15.00
VOLUNTEER FIREFIGHTER ALLIANCE, INC.	FRONT LINE SUPPORT, LLC	158,208.00	23,731.20	15.00
VETERANS SUPPORT FOUNDATION	MIDWEST PUBLISHING-DN, INC.	660,636.80	99,095.52	15.00
UNITED CANCER SUPPORT FOUNDATION	DIRECTELE, INC.	180,824.28	27,123.64	15.00
CALIFORNIA POLICE YOUTH CHARITIES, INC.	UNITED SUPPORT GROUP LLC	46,080.74	6,912.10	15.00
HOMES FOR VETERANS A NJ NON PROFIT CORPORATION	DIRECTELE, INC.	87,268.00	13,090.17	15.00
VETERANS SUPPORT FOUNDATION	DIRECTELE, INC.	148,435.65	22,265.29	15.00
AUTISM SPECTRUM DISORDER FOUNDATION, INC.	DIRECTELE, INC.	149,731.07	22,459.01	15.00
CALIFORNIA NARCOTIC OFFICERS ASSOCIATION	MIDWEST PUBLISHING-DN, INC.	165,235.21	24,735.28	14.97
VETERANS SUPPORT FOUNDATION	GROUP CONSULTANTS, INC.	9,682.41	1,420.21	14.67
THE AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	ASCENTA GROUP INC.	498,860.00	71,755.00	14.38
VETERANS OF FOREIGN WARS OF THE UNITED STATES	MDS COMMUNICATIONS CORPORATION	129,313.00	18,500.00	14.31
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	MIDWEST PUBLISHING-DN, INC.	459,617.95	64,346.51	14.00



**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNITED CANCER SUPPORT FOUNDATION	DIRECTELE, INC.	7,000.17	965.03	13.79
DEFEAT DIABETES FOUNDATION, INC.	GROUP CONSULTANTS, INC.	6,036.67	829.24	13.74
THE COMMITTEE FOR MISSING CHILDREN, INC.	MIDWEST PUBLISHING-DN, INC.	107,276.23	14,482.29	13.50
VOLUNTEER FIREFIGHTER ALLIANCE, INC.	GROUP CONSULTANTS, INC.	4,722.17	637.09	13.49
CHILDHOOD LEUKEMIA FOUNDATION, INC.	MIDWEST PUBLISHING-DN, INC.	438,903.78	57,057.50	13.00
UNITED CANCER SUPPORT FOUNDATION	CRF, INC.	228,345.87	29,684.96	13.00
FONTANA POLICE FOUNDATION	NEW EQUITY PRODUCTIONS, INC.	10,773.00	1,370.14	12.72
NATIONAL ASSOCIATION OF CHIEFS OF POLICE, INC.	MIDWEST PUBLISHING-DN, INC.	828,644.94	103,502.11	12.49
SPECIAL OLYMPICS, INC.	MDS COMMUNICATIONS CORPORATION	189,573.00	23,289.00	12.28
THE COMMITTEE FOR MISSING CHILDREN, INC.	INNOVATIVE TELESERVICES INC	31,398.00	3,768.00	12.00
AUTISM SPECTRUM DISORDER FOUNDATION, INC.	INNOVATIVE TELESERVICES INC	62,896.00	7,548.00	12.00
NATIONAL CANCER ASSISTANCE FOUNDATION, INC.	CRF, INC.	397,301.24	47,676.15	12.00
VETERANS OF ALL WARS RIDERS CORPORATION	ZAGAR AND ASSOCIATES	67,266.00	8,071.92	12.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KIDS WISH NETWORK, INC.	CRF, INC.	243,560.18	29,227.22	12.00
CHILD WATCH OF NORTH AMERICA, INC.	CRF, INC.	368,439.53	44,212.74	12.00
THE AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC.	MIDWEST PUBLISHING-DN, INC.	297,930.05	35,751.60	12.00
VOLUNTEER FIREFIGHTER ALLIANCE, INC.	CRF, INC.	97,658.11	11,718.97	12.00
KIDS WISH NETWORK, INC.	CRF, INC.	27,409.04	3,289.08	12.00
CHILDHOOD LEUKEMIA FOUNDATION, INC.	INNOVATIVE TELESERVICES INC	398,812.00	47,857.00	12.00
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO	GROUP CONSULTANTS, INC.	12,857.74	1,523.44	11.85
WORLD ANIMAL PROTECTION	FALCON FUNDRAISING, INC.	7,481.00	847.25	11.33
DEPARTMENT OF CALIFORNIA DISTRICT 4 VETERANS OF FOREIGN WARS OF THE UNITED STATES, INC.	NEERAJ ENTERPRISES, INC.	24,400.00	2,684.00	11.00
CHILD WATCH OF NORTH AMERICA, INC.	GROUP CONSULTANTS, INC.	223.56	24.47	10.95
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	MDS COMMUNICATIONS CORPORATION	535,459.00	56,393.00	10.53
NATIONAL PARK FOUNDATION	SD&A TELESERVICES, INC.	30,054.00	3,121.57	10.39
MOTHERS AGAINST DRUNK DRIVING	DIALAMERICA MARKETING, INC.	146,036.90	15,026.60	10.29

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE CATHOLIC UNIVERSITY OF AMERICA	RUFFALO NOEL LEVITZ, LLC	5,700.14	577.64	10.13
VETERANS RELIEF NETWORK, INC.	INNOVATIVE TELESERVICES INC	79,925.00	7,993.00	10.00
UNITED CANCER SUPPORT FOUNDATION	INNOVATIVE TELESERVICES INC	220,378.00	22,038.00	10.00
UNITED CANCER SUPPORT FOUNDATION	MIDWEST PUBLISHING-DN, INC.	380,338.14	38,033.84	10.00
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO	MIDWEST PUBLISHING-DN, INC.	260,952.00	26,095.20	10.00
VETERANS RELIEF NETWORK, INC.	MIDWEST PUBLISHING-DN, INC.	856,232.24	85,623.22	10.00
VOLUNTEER FIREFIGHTER ALLIANCE, INC.	MIDWEST PUBLISHING-DN, INC.	509,398.06	50,939.80	10.00
CANCER SURVIVORS' FUND	MIDWEST PUBLISHING-DN, INC.	23,273.00	2,327.00	10.00
UNITED STATES ASSOCIATION FOR UNHCR	MDS COMMUNICATIONS CORPORATION	171,407.66	16,396.66	9.57
NATIONAL PARKS CONSERVATION ASSOCIATION	SD&A TELESERVICES, INC.	26,848.00	2,457.50	9.15
THE OHIO STATE UNIVERSITY ALUMNI ASSOCIATION, INC.	RUFFALO NOEL LEVITZ, LLC	144,254.00	12,930.46	8.96
THE LATINO LEGISLATIVE CAUCUS FOUNDATION	DAVID PRUITT CONSULTING, LLC	711,000.00	61,921.32	8.71
SOUTHERN POVERTY LAW CENTER, INC.	TELEFUND, INC.	184,685.00	14,159.36	7.67

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.	INFOCISION, INC.	21,350.00	1,628.49	7.63
PARTNERS IN HEALTH, A NONPROFIT CORPORATION	TELEFUND, INC.	17,311.00	1,011.40	5.84
UMKC FOUNDATION	RUFFALO NOEL LEVITZ, LLC	53,028.00	2,812.00	5.30
SPECIAL OLYMPICS, INC.	INFOCISION, INC.	88,814.60	4,534.94	5.11
SPECIAL OLYMPICS, INC.	SD&A TELESERVICES, INC.	222,853.80	9,712.75	4.36
CANCER CONTROL SOCIETY	KKA ENTERPRISES, INC.	619,152.24	12,000.00	1.94
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	INTEGRAL RESOURCES, INC.	49,085.01	284.88	0.58
UNION OF CONCERNED SCIENTISTS	QCSS, INC.	7,768.75	4.33	0.06
LEVY FAMILY CAMPUS	SIEGEL MARKETING GROUP, INC.	0.00	0.00	0.00
JEWISH FEDERATION OF ORANGE COUNTY	SIEGEL MARKETING GROUP, INC.	0.00	0.00	0.00
EARTHJUSTICE	DONOR SERVICES GROUP, LLC	0.00	0.00	0.00
PASSAGES AMERICA ISRAEL, INC.	THE NEHEMIAH GROUP, LLC	0.00	0.00	0.00
OLD SKOOL CAFE	INNOV8IVE DEVELOPMENT	0.00	0.00	0.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CROSSROADS CHRISTIAN SCHOOLS OF CORONA	INNOV8IVE DEVELOPMENT	0.00	0.00	0.00
THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION	DONOR SERVICES GROUP, LLC	0.00	0.00	0.00
FOUNDATION FOR NATIONAL PROGRESS	TELEFUND, INC.	0.00	0.00	0.00
BACK THE BADGE U.S.A., INC.	YOUR CHARITY AWAITS LLC	0.00	0.00	0.00
LIGONIER MINISTRIES	AMERIDIAL, INC.	0.00	0.00	0.00
THE DORIS DAY AND TERRY MELCHER FOUNDATION	JULIEN ENTERTAINMENT.COM, INC	2,140,350.00	0.00	0.00
DORIS DAY ANIMAL FOUNDATION	JULIEN ENTERTAINMENT.COM, INC	2,140,350.00	0.00	0.00
FOUNDATION FOR NATIONAL PROGRESS	QCSS, INC.	0.00	0.00	0.00
ACTIONAID U.S.A.	QCSS, INC.	640.00	0.00	0.00
CHILDFUND INTERNATIONAL, USA	THRIVING CHILDREN ADVOCATES, LLC	0.00	0.00	0.00
DISABLED AMERICAN VETERANS	ASCENTA GROUP INC.	0.00	0.00	0.00
THE ORGAN DONATION AND TRANSPLANT ASSOCIATION OF AMERICA INC.	GROUP CONSULTANTS, INC.	0.00	0.00	0.00
NATIONAL RIFLE ASSOCIATION OF AMERICA	MDS COMMUNICATIONS CORPORATION	0.00	0.00	0.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FLORIDA STATE UNIVERSITY FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	0.00	0.00	0.00
OCEAN CONSERVANCY, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	0.00	0.00	0.00
NATIONAL GEOGRAPHIC SOCIETY	SD&A TELESERVICES, INC.	0.00	0.00	0.00
LAND OF THE FREE FOUNDATION	MEMBER MARKETS, LLC	0.00	0.00	0.00
OXFAM-AMERICA, INC.	TELEFUND, INC.	0.00	0.00	0.00
CALIFORNIA STATE LODGE, FRATERNAL ORDER OF POLICE	PUBLIC APPEAL, INC.	0.00	0.00	0.00
AMERICAN FILM INSTITUTE	DONOR SERVICES GROUP, LLC	0.00	0.00	0.00
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	DONOR SERVICES GROUP, LLC	0.00	0.00	0.00
NARAL PRO-CHOICE AMERICA	DONOR SERVICES GROUP, LLC	0.00	0.00	0.00
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	DONOR SERVICES GROUP, LLC	0.00	0.00	0.00
PEOPLE FOR THE AMERICAN WAY	DONOR SERVICES GROUP, LLC	0.00	0.00	0.00
CONSUMER REPORTS, INC.	MDS COMMUNICATIONS CORPORATION	0.00	0.00	0.00
CITY OF HOPE	TELEFUND, INC.	0.00	0.00	0.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SUSAN B. ANTHONY LIST, INC.	MDS COMMUNICATIONS CORPORATION	0.00	0.00	0.00
MEDECINS SANS FRONTIERES U.S.A., INC.	INTEGRAL RESOURCES, INC.	0.00	0.00	0.00
MOTION PICTURE AND TELEVISION FUND	JULIEN ENTERTAINMENT.COM, INC	223,325.00	0.00	0.00
NATIONAL LGBTQ TASK FORCE	PUBLIC INTEREST COMMUNICATIONS, INC.	0.00	0.00	0.00
ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES	INFOCISION, INC.	0.00	0.00	0.00
UNITED STATES FUND FOR UNICEF	DONOR SERVICES GROUP, LLC	0.00	0.00	0.00
MERCY CORPS	MDS COMMUNICATIONS CORPORATION	0.00	0.00	0.00
THE LOS ANGELES SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	SD&A TELESERVICES, INC.	0.00	0.00	0.00
SANTA BARBARA MUSEUM OF NATURAL HISTORY	SD&A TELESERVICES, INC.	0.00	0.00	0.00
UNION OF CONCERNED SCIENTISTS	SD&A TELESERVICES, INC.	0.00	0.00	0.00
YOUR GRATEFUL NATION	NATIONAL CHARITY SERVICES, INC.	0.00	0.00	0.00
OXFAM-AMERICA, INC.	SD&A TELESERVICES, INC.	0.00	0.00	0.00
FOUNDATION FOR NATIONAL PROGRESS	QCSS, INC.	660.00	0.00	0.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNTO, INC.	MDS COMMUNICATIONS CORPORATION	0.00	0.00	0.00
CITY OF HOPE	GORDON & SCHWENKMEYER, INC.	0.00	0.00	0.00
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC.	GORDON & SCHWENKMEYER, INC.	0.00	0.00	0.00
MOTION PICTURE AND TELEVISION FUND	JULIEN ENTERTAINMENT.COM, INC	9,000.00	0.00	0.00
MUSICARES FOUNDATION, INC.	JULIEN ENTERTAINMENT.COM, INC	80,000.00	0.00	0.00
AMERICAN INDIAN COLLEGE FUND	SYNERGY DIRECT MARKETING SOLUTIONS, LLC	0.00	0.00	0.00
CORPORATION OF THE FINE ARTS MUSEUMS	SD&A TELESERVICES, INC.	0.00	0.00	0.00
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	SD&A TELESERVICES, INC.	0.00	0.00	0.00
ACTIONAID U.S.A.	QCSS, INC.	375.00	0.00	0.00
PLEDGELING FOUNDATION	FUNDER ENTERTAINMENT INC	0.00	0.00	0.00
NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED STATES	PUBLIC INTEREST COMMUNICATIONS, INC.	0.00	0.00	0.00
HABITAT FOR HUMANITY INTERNATIONAL, INC.	JULIEN ENTERTAINMENT.COM, INC	4,000.00	0.00	0.00
RAINFOREST ALLIANCE	INFOCISION, INC.	0.00	0.00	0.00



**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FRANCISCO PARK CONSERVANCY	SUHJUNG J LEE	0.00	0.00	0.00
AMERICAN DIABETES ASSOCIATION	TELEFUND, INC.	0.00	0.00	0.00
WORLD WILDLIFE FUND, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	0.00	0.00	0.00
CORE COMMUNITY ORGANIZED RELIEF EFFORT	JOSH WOOD PRODUCTIONS, INC.	0.00	0.00	0.00
HEBREW HOME FOR AGED DISABLED	DEBORAH MANN PRODUCTIONS	0.00	0.00	0.00
SAN DIEGO REPERTORY THEATRE, INC.	DCM, INC.	12,900.00	0.00	0.00
MARIN GENERAL HOSPITAL FOUNDATION	DEBORAH MANN PRODUCTIONS	0.00	0.00	0.00
ACTION AGAINST HUNGER - USA	TELEFUND, INC.	0.00	0.00	0.00
ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY	DAUN, LLC	0.00	0.00	0.00
UNITED SERVICE ORGANIZATIONS INCORPORATED	INFOCISION, INC.	0.00	0.00	0.00
DISABLED AMERICAN VETERANS	INFOCISION, INC.	0.00	0.00	0.00
FOCUS ON THE FAMILY	INFOCISION, INC.	0.00	0.00	0.00
CORAL RIDGE MINISTRIES MEDIA, INC.	INFOCISION, INC.	0.00	0.00	0.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHRISTIAN WOMAN OF THE YEAR, INCORPORATED	INFOCISION, INC.	0.00	0.00	0.00
JDRF INTERNATIONAL	INFOCISION, INC.	0.00	0.00	0.00
OPEN DOORS WITH BROTHER ANDREW, INC.	INFOCISION, INC.	0.00	0.00	0.00
UNITED STATES ASSOCIATION FOR UNHCR	TELEFUND, INC.	0.00	0.00	0.00
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	SD&A TELESERVICES, INC.	0.00	0.00	0.00
OCEAN CONSERVANCY, INC.	GORDON & SCHWENKMEYER, INC.	0.00	0.00	0.00
SOS CHILDREN'S VILLAGES - USA, INC.	SD&A TELESERVICES, INC.	0.00	0.00	0.00
UNIVERSITY OF COLORADO FOUNDATION	RUFFALO NOEL LEVITZ, LLC	483,967.00	-12,277.32	-2.54
CALIFORNIA FOUNDATION FOR AGRICULTURE IN THE CLASSROOM	RANDY J BERNHARDT DBA BERNHARDT CONSULTING CO.	30,750.00	-850.00	-2.76
MERCY CORPS	MDS COMMUNICATIONS CORPORATION	26,501.00	-910.00	-3.43
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	TELEFUND, INC.	5,586.00	-203.38	-3.64
DISABLED AMERICAN VETERANS	PUBLIC INTEREST COMMUNICATIONS, INC.	53,142.00	-1,998.18	-3.76
CITY MISSION MINISTRIES	GATEWAY COMMUNICATIONS INC	8,487.00	-327.56	-3.86

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN CIVIL LIBERTIES UNION, INC.	NEW CANVASSING EXPERIENCE, INC.	14,927.26	-699.97	-4.69
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	MDS COMMUNICATIONS CORPORATION	507,599.00	-25,754.00	-5.07
WYCLIFFE ASSOCIATES, INC.	AMERIDIAL, INC.	20,665.00	-1,300.54	-6.29
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	ASCENTA GROUP INC.	110,686.00	-8,332.00	-7.53
THE LEUKEMIA & LYMPHOMA SOCIETY, INC.	INFOCISION, INC.	63,703.00	-5,462.35	-8.57
WORLD VISION, INC.	THRIVING CHILDREN ADVOCATES, LLC	33,841.00	-4,552.00	-13.45
A.T. STILL UNIVERSITY OF HEALTH SCIENCES	RUFFALO NOEL LEVITZ, LLC	12,660.00	-2,037.00	-16.09
OBLATE MISSIONARY SOCIETY INC DBA MISSIONARY ASSOCIATION OF MARY IMMACULATE	AMERIDIAL, INC.	29,484.00	-5,066.89	-17.19
SMILE TRAIN INC	INFOCISION, INC.	310,383.00	-57,586.00	-18.55
GREENPEACE FUND, INC.	SD&A TELESERVICES, INC.	2,177.50	-410.50	-18.85
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC.	GORDON & SCHWENKMEYER, INC.	184,823.57	-35,017.21	-18.95
NEW ENGLAND HISTORIC GENEALOGICAL SOCIETY	TSM DONOR ENGAGEMENT TEAM, INC.	128,621.11	-24,871.24	-19.34

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
VETERANS OF FOREIGN WARS OF THE UNITED STATES	MDS COMMUNICATIONS CORPORATION	45,110.00	-8,874.00	-19.67
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC.	INFOCISION, INC.	4,246,985.22	-845,465.72	-19.91
ABILENE CHRISTIAN UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	49,469.97	-10,075.31	-20.37
UNIVERSITY OF CALIFORNIA BERKELEY	RUFFALO NOEL LEVITZ, LLC	254,080.50	-60,294.50	-23.73
CHOSEN PEOPLE MINISTRIES, INC.	AMERIDIAL, INC.	30,184.00	-7,174.64	-23.77
WAY-FM MEDIA GROUP, INC.	MDS COMMUNICATIONS CORPORATION	20,376.00	-5,385.00	-26.43
LAKE FOREST ACADEMY	RUFFALO NOEL LEVITZ, LLC	7,236.60	-1,963.40	-27.13
THE AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	NEW CANVASSING EXPERIENCE, INC.	196,594.00	-53,646.00	-27.29
NATIONAL FOUNDATION FOR ADVANCEMENT IN THE ARTS, INC.	DAUN, LLC	81,700.00	-22,300.00	-27.29
SAINT PETER'S UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	20,718.04	-5,698.16	-27.50
THE NATURE CONSERVANCY	CAUSEWORX, INC.	200,081.54	-55,446.61	-27.71
CHRISTIAN APPALACHIAN PROJECT INC	MDS COMMUNICATIONS CORPORATION	112,070.00	-32,427.00	-28.93
THE CLEVELAND CLINIC FOUNDATION	TSM DONOR ENGAGEMENT TEAM, INC.	408,618.00	-119,369.64	-29.21

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNIVERSITY OF SAN FRANCISCO	RUFFALO NOEL LEVITZ, LLC	32,765.99	-9,733.08	-29.70
WAY-FM MEDIA GROUP, INC.	MDS COMMUNICATIONS CORPORATION	45,471.00	-14,590.00	-32.09
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	GRASSROOTS TEAM LLC	695,955.00	-231,120.83	-33.21
ZOOLOGICAL SOCIETY OF SAN DIEGO	AMERIDIAL, INC.	14,887.00	-5,179.13	-34.79
SAVE THE CHILDREN FEDERATION, INCORPORATED	NEW CANVASSING EXPERIENCE, INC.	178,356.02	-66,868.98	-37.49
AMERICAN BIBLE SOCIETY	AMERIDIAL, INC.	6,785.00	-2,719.40	-40.08
THE UNIVERSITY OF TEXAS SYSTEM FBO UNIVERSITY OF TEXAS AT AUSTIN	RUFFALO NOEL LEVITZ, LLC	72,545.45	-29,393.55	-40.52
DREXEL UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	146,010.34	-59,299.66	-40.61
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC.	MDS COMMUNICATIONS CORPORATION	357,754.00	-152,760.00	-42.70
THE HUMANE SOCIETY OF THE UNITED STATES	TELEFUND, INC.	239,274.20	-107,723.17	-45.02
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC.	MDS COMMUNICATIONS CORPORATION	138,551.00	-69,466.00	-50.14
UNIVERSITY OF FLORIDA FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	263,082.53	-131,998.47	-50.17
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	SD&A TELESERVICES, INC.	44,035.00	-23,134.64	-52.54

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PLANNED PARENTHOOD ACTION FUND, INC.	INTEGRAL RESOURCES, INC.	13,277.80	-7,381.27	-55.59
SAVE THE CHILDREN FEDERATION, INCORPORATED	ASCENTA GROUP INC.	10,045.00	-5,685.00	-56.60
NEW YORK UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	452,874.78	-256,462.53	-56.63
COVENANT HOUSE	PUBLIC OUTREACH FUNDRAISING, LLC	382,583.38	-216,765.66	-56.66
ENVIRONMENTAL DEFENSE ACTION FUND	GORDON & SCHWENKMEYER, INC.	13,172.00	-7,718.96	-58.60
NORTH DAKOTA STATE UNIVERSITY FOUNDATION AND ALUMNI ASSOCIATION	RUFFALO NOEL LEVITZ, LLC	86,245.31	-50,915.34	-59.04
HEIFER PROJECT INTERNATIONAL	SD&A TELESERVICES, INC.	17,947.00	-10,704.00	-59.64
UNIVERSITY OF LA VERNE	WILSON-BENNETT TECHNOLOGY, INC.	20,770.00	-12,430.00	-59.85
THE HUMANE SOCIETY OF THE UNITED STATES	SD&A TELESERVICES, INC.	125,362.25	-79,734.93	-63.60
CHRISTIAN APPALACHIAN PROJECT INC	MDS COMMUNICATIONS CORPORATION	34,157.00	-21,795.00	-63.81
UNIVERSITY OF CALIFORNIA, DAVIS	CATAPULT FUNDRAISING, INC.	74,842.00	-48,158.00	-64.35
OXFAM-AMERICA, INC.	TELEFUND, INC.	10,762.00	-7,239.07	-67.27
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC.	MDS COMMUNICATIONS CORPORATION	456,868.00	-316,214.00	-69.21

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
GREENPEACE, INC.	TELEFUND, INC.	221,322.00	-153,695.03	-69.44
AMERICANS UNITED FOR SEPARATION OF CHURCH AND STATE	PUBLIC INTEREST COMMUNICATIONS, INC.	9,008.00	-6,262.36	-69.52
WHITWORTH UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	5,924.80	-4,200.20	-70.89
DAYSPRING INTERNATIONAL	AMERIDIAL, INC.	2,905.00	-2,060.91	-70.94
HUMAN RIGHTS CAMPAIGN FUND	DONOR SERVICES GROUP, LLC	39,323.00	-28,177.87	-71.66
THE NATURE CONSERVANCY	SD&A TELESERVICES, INC.	73,113.50	-53,120.00	-72.65
UNIVERSITY OF MIAMI	RUFFALO NOEL LEVITZ, LLC	31,461.60	-23,596.03	-75.00
NATIONAL PARKS CONSERVATION ASSOCIATION	SD&A TELESERVICES, INC.	17,878.00	-13,573.51	-75.92
SHARE OUR STRENGTH	MDS COMMUNICATIONS CORPORATION	53,448.00	-40,797.00	-76.33
SAINT PETER'S UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	10,655.00	-8,399.00	-78.83
CHILDREN INTERNATIONAL	PERSONAL FUNDRAISING SERVICES, LLC	1,082,614.00	-867,356.00	-80.12
THE CURATORS OF THE UNIVERSITY OF MISSOURI	WILSON-BENNETT TECHNOLOGY, INC.	23,633.43	-19,566.57	-82.79
JEWISH VOICE MINISTRIES INTERNATIONAL	MDS COMMUNICATIONS CORPORATION	32,199.00	-27,047.00	-84.00

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL GEOGRAPHIC SOCIETY	SD&A TELESERVICES, INC.	13,177.00	-11,074.00	-84.04
NATIONAL WILDLIFE FEDERATION	TELEFUND, INC.	22,630.00	-21,022.77	-92.90
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	GORDON & SCHWENKMEYER, INC.	264,441.84	-246,560.55	-93.24
THE MEDICAL COLLEGE OF WISCONSIN INC	TSM DONOR ENGAGEMENT TEAM, INC.	3,880.00	-3,626.90	-93.48
PLANNED PARENTHOOD ACTION FUND, INC.	TELEFUND, INC.	59,655.00	-56,839.94	-95.28
LIFE OUTREACH INTERNATIONAL ASSOCIATION OF CHURCHES INC	INFOCISION, INC.	94,369.91	-92,367.84	-97.88
PUBLIC MEDIA GROUP OF SOUTHERN CALIFORNIA	SD&A TELESERVICES, INC.	19,409.00	-19,543.78	-100.69
DUCKS UNLIMITED, INC.	AMERIDIAL, INC.	4,075.00	-4,447.37	-109.14
HUMANE SOCIETY INTERNATIONAL INC	DONOR SERVICES GROUP, LLC	4,255.00	-4,701.09	-110.48
CALIFORNIA STATE UNIVERSITY, SACRAMENTO	RUFFALO NOEL LEVITZ, LLC	10,430.00	-11,744.00	-112.60
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	SD&A TELESERVICES, INC.	14,244.75	-16,509.75	-115.90
CHILDREN INTERNATIONAL	3 SIXTY FUNDRAISING, LLC	247,010.00	-291,017.50	-117.82
ANIMALS ASIA FOUNDATION LIMITED	DONOR SERVICES GROUP, LLC	2,974.00	-3,800.82	-127.80



**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WATERMARK	LAURIE DALTON WHITE, LLC	587,859.90	-764,688.31	-130.08
AMERICAN NATIONAL RED CROSS	TELEFUND, INC.	32,246.00	-45,323.46	-140.56
SAVE THE CHILDREN FEDERATION, INCORPORATED	NEW CANVASSING EXPERIENCE, INC.	129,420.85	-182,809.15	-141.25
THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC.	AMERIDIAL, INC.	15,617.20	-22,584.98	-144.62
LEADING THE WAY WITH DR. MICHAEL YOUSSEF, INC	INFOCISION, INC.	3,292.01	-4,807.84	-146.05
COLBY-SAWYER COLLEGE	RUFFALO NOEL LEVITZ, LLC	2,584.00	-3,794.50	-146.85
WORLD VISION, INC.	THRIVING CHILDREN ADVOCATES, LLC	81,418.00	-121,999.00	-149.84
MEDECINS SANS FRONTIERES U.S.A., INC.	ASCENTA GROUP INC.	371,414.00	-571,482.00	-153.87
CALIFORNIA STATE UNIVERSITY FRESNO	RUFFALO NOEL LEVITZ, LLC	46,080.59	-72,578.89	-157.50
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC.	TELEFUND, INC.	24,837.00	-40,555.63	-163.29
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	DONOR SERVICES GROUP, LLC	25,205.00	-44,241.41	-175.53
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	DONOR SERVICES GROUP, LLC	18,912.00	-33,655.07	-177.96

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE SALVATION ARMY DEL ORO DIVISION	TSM DONOR ENGAGEMENT TEAM, INC.	33,411.13	-60,186.97	-180.14
CHILDFUND INTERNATIONAL, USA	BRITEVOX INC	580,947.00	-1,086,032.60	-186.94
ADVENTIST DEVELOPMENT AND RELIEF AGENCY, INTERNATIONAL	PUBLIC INTEREST COMMUNICATIONS, INC.	1,925.00	-3,741.94	-194.39
THE HUMANE SOCIETY OF THE UNITED STATES	PUBLIC INTEREST COMMUNICATIONS, INC.	59,680.00	-116,011.40	-194.39
CHILDFUND INTERNATIONAL, USA	NEW CANVASSING EXPERIENCE, INC.	12,837.00	-26,901.00	-209.56
WAYNE STATE UNIVERSITY	RUFFALO NOEL LEVITZ, LLC	77,916.82	-165,623.18	-212.56
OCEAN CONSERVANCY, INC.	SD&A TELESERVICES, INC.	1,775.00	-3,799.70	-214.07
BREAD FOR THE WORLD, INC.	TELEFUND, INC.	2,800.00	-6,145.20	-219.47
DEFENDERS OF WILDLIFE	PUBLIC INTEREST COMMUNICATIONS, INC.	13,905.00	-30,704.63	-220.82
YOSEMITE FOUNDATION	DONOR SERVICES GROUP, LLC	4,194.00	-9,313.42	-222.07
DEFENDERS OF WILDLIFE	NEW CANVASSING EXPERIENCE, INC.	1,435.00	-3,457.36	-240.93
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	PUBLIC OUTREACH FUNDRAISING, LLC	236,363.38	-574,036.45	-242.86
ASSOCIATE ALUMNAE OF DOUGLASS COLLEGE	SD&A TELESERVICES, INC.	1,350.00	-3,349.88	-248.14

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HUMANE SOCIETY LEGISLATIVE FUND	TELEFUND, INC.	2,510.00	-6,836.45	-272.37
THE SALVATION ARMY	TSM DONOR ENGAGEMENT TEAM, INC.	41,213.58	-115,453.41	-280.13
CHILDREN INTERNATIONAL	INFOCISION, INC.	9,665.00	-29,010.00	-300.16
MEDECINS SANS FRONTIERES U.S.A., INC.	NEW CANVASSING EXPERIENCE, INC.	25,173.00	-78,558.53	-312.07
CHILDREN INTERNATIONAL	ALL FOR ONE FUNDRAISING	51,167.00	-162,560.50	-317.71
SHARE OUR STRENGTH	MDS COMMUNICATIONS CORPORATION	6,784.00	-21,743.00	-320.50
PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE, INC.	DONOR SERVICES GROUP, LLC	2,142.00	-7,392.09	-345.10
THE HUMANE SOCIETY OF THE UNITED STATES	DONOR SERVICES GROUP, LLC	35,830.45	-124,308.02	-346.93
WORLD VISION, INC.	THRIVING CHILDREN ADVOCATES, LLC	1,606.00	-6,039.00	-376.03
UNITED STATES FUND FOR UNICEF	3 SIXTY FUNDRAISING, LLC	100,530.00	-393,220.00	-391.15
UNIVERSITY OF NEVADA, LAS VEGAS FOUNDATION	RUFFALO NOEL LEVITZ, LLC	29,172.38	-114,219.62	-391.53
COMMON CAUSE	PUBLIC INTEREST COMMUNICATIONS, INC.	2,244.00	-8,812.50	-392.71
HUMAN RIGHTS CAMPAIGN FUND	TELEFUND, INC.	104,823.28	-416,317.75	-397.16

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL WILDLIFE FEDERATION	DONOR SERVICES GROUP, LLC	4,165.50	-16,630.00	-399.23
WORLD VISION, INC.	THRIVING CHILDREN ADVOCATES, LLC	11,425.00	-45,647.00	-399.54
FOOD FOR THE HUNGRY, INC.	33 MILES TOURING, INC.	70,075.00	-287,536.00	-410.33
PLANNED PARENTHOOD ACTION FUND, INC.	DONOR SERVICES GROUP, LLC	4,434.00	-18,534.68	-418.01
CULTURAL DATA PROJECT	RUFFALO NOEL LEVITZ, LLC	19,300.00	-87,142.00	-451.51
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	TELEFUND, INC.	21,803.00	-98,569.35	-452.09
NATIONAL AUDUBON SOCIETY	DONOR SERVICES GROUP, LLC	3,731.00	-16,971.63	-454.88
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	DVCANVASS LLC	2,813.12	-13,715.92	-487.57
OXFAM-AMERICA, INC.	DONOR SERVICES GROUP, LLC	2,154.00	-10,767.59	-499.89
NATURAL RESOURCES DEFENSE COUNCIL, INC.	TELEFUND, INC.	9,197.00	-47,971.13	-521.60
GREENPEACE, INC.	DONOR SERVICES GROUP, LLC	3,228.00	-17,278.08	-535.26
CHILDREN INTERNATIONAL	NEW CANVASSING EXPERIENCE, INC.	2,760.00	-15,870.00	-575.00
NATIONAL WILDLIFE FEDERATION	MDS COMMUNICATIONS CORPORATION	1,988.00	-13,888.00	-698.59

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HUMANE SOCIETY LEGISLATIVE FUND	DONOR SERVICES GROUP, LLC	155.00	-1,137.65	-733.97
NATIONAL PARKS CONSERVATION ASSOCIATION	DONOR SERVICES GROUP, LLC	361.00	-2,729.59	-756.12
SUMOFUS	DONOR SERVICES GROUP, LLC	70.00	-540.96	-772.80
NATIONAL ORGANIZATION FOR WOMEN INC	TELEFUND, INC.	120.00	-986.64	-822.20
GREENPEACE, INC.	GORDON & SCHWENKMEYER, INC.	12,186.50	-101,397.80	-832.05
THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC.	INFOCISION, INC.	3,402.00	-28,573.75	-839.91
CHOSEN PEOPLE MINISTRIES, INC.	INFOCISION, INC.	120.00	-1,109.58	-924.65
AMERICAN CIVIL LIBERTIES UNION, INC.	TELEFUND, INC.	29,344.00	-278,416.53	-948.80
HEIFER PROJECT INTERNATIONAL	PUBLIC OUTREACH FUNDRAISING, LLC	61,743.00	-647,955.10	-1,049.44
NATIONAL AUDUBON SOCIETY	TELEFUND, INC.	1,202.00	-13,004.61	-1,081.91
MERCY SHIPS	DVCANVASS LLC	1,660.00	-18,530.00	-1,116.27
UNITED STATES FUND FOR UNICEF	SD&A TELESERVICES, INC.	6,341.00	-74,645.58	-1,177.19
HUMANE SOCIETY SILICON VALLEY	DVCANVASS LLC	864.00	-11,316.00	-1,309.72

**Commercial Fundraiser Report**  
**All Reporting Organizations - 2020**  
**Listing by Percent to Charity (Descending)**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
INTERNATIONAL FUND FOR ANIMAL WELFARE, INC.	ASCENTA GROUP INC.	2,700.00	-35,600.00	-1,318.52
CITY OF HOPE	TELEFUND, INC.	965.00	-13,752.45	-1,425.12
PORTLAND COMMUNITY COLLEGE FOUNDATION, INC.	RUFFALO NOEL LEVITZ, LLC	785.00	-21,238.00	-2,705.48
THE QUIET HOUR	PUBLIC INTEREST COMMUNICATIONS, INC.	100.00	-2,877.00	-2,877.00
KQED INC.	DONOR SERVICES GROUP, LLC	100.00	-2,999.30	-2,999.30

### TABLE 3

#### Thrift Store Operations

##### Cost of Goods Purchased from Charity

For-profit thrift stores purchase a majority of goods sold in their thrift stores from charities or social welfare organizations at negotiated prices. For-profit thrift stores are listed in this Table. The Table reports the amount they raised in sales and the amount that was paid to charity for the salvageable goods sold.

**Note:** Negative amounts in the "To Charity" column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

**Supplemental Report**  
**Thrift Store Operations - Cost of Goods Purchased From Charity - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
AMERICAN NATIONAL RED CROSS 2025 E ST NW WASHINGTON DC 20006	WEST COAST CLOTHING & SHOES, INC 1517 E MCFADDEN AVE SANTA ANA CA 92705	339,620.40	28,930.20	8.52
BCS FOUNDATION 25422 TRABUCO ROAD, #105-167 LAKE FOREST CA 92630	ANAHEIM THRIFT STORE INC. 2131 W LINCOLN AVE ANAHEIM CA 92801	2,560,396.00	270,461.00	10.56
COALITION FOR FAMILY HARMONY 1030 N VENTURA RD OXNARD CA 93030	THE THRIFT STORE CORPORATION 270 EAST MAIN ST VENTURA CA 93001	2,203,812.00	269,641.00	12.24
D.A.V. CALIFORNIA REHABILITATION FOUNDATION 13733 E ROSECRANS AVE SANTA FE SPRINGS CA 90670	ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949	1,496,704.00	1,373,164.00	91.75
DOMESTIC VIOLENCE SOLUTIONS FOR SANTA BARBARA PO BOX 1536 SANTA BARBARA CA 93102	INTEGRITY ONE, INC. 2512 SOUTH BROADWAY SANTA MARIA CA 93454	1,382,393.99	33,856.89	2.45
EPILEPSY FOUNDATION OF AMERICA 8301 PROFESSIONAL PLACE WEST, SUITE 230 LANDOVER MD 20785	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	1,465,198.54	32,576.09	2.22
EPILEPSY FOUNDATION OF AMERICA 8301 PROFESSIONAL PLACE WEST, SUITE 230 LANDOVER MD 20785	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	19,450,584.91	577,179.08	2.97



**Supplemental Report**  
**Thrift Store Operations - Cost of Goods Purchased From Charity - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HELPING HANDS FOR THE BLIND 21500 LASSEN STREET #178 CHATSWORTH CA 91311	AMERICAN WAY MANAGEMENT, INC. DBA AMERICAN 8237 SEPULVEDA PLACE PANORAMA CITY CA 91402	1,972,367.00	23,563.00	1.19
PARTNERS AND ADVOCATES FOR REMARKABLE CHILDREN INC. 800 AIRPORT BLVD #320 BURLINGAME CA 94010-3210	RE:ACTION INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	2,565,689.10	561,078.20	21.87
PARTNERS AND ADVOCATES FOR REMARKABLE CHILDREN INC. 800 AIRPORT BLVD #320 BURLINGAME CA 94010-3210	RE:ACTION INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	8,966,787.23	337,969.50	3.77
RE:ACTION FOUNDATION 650 CHURCH ST., APT 2 SAN FRANCISCO CA 94114	ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949	200,420.00	183,877.00	91.75
THE NATIONAL VETERANS FOUNDATION, INC. 5777 WEST CENTURY BLVD #350 LOS ANGELES CA 90045	BELL THRIFT STORE, INC. 6627 ATLANTIC AVE BELL CA 90201	1,972,237.48	52,767.00	2.68
THE WESTERN NEUROPATHY ASSOCIATION P.O. BOX 276567 SACRAMENTO CA 95827	THRIFTY BARGAIN, INC. 7625 SUNRISE BLVD #106B CITRUS HEIGHTS CA 95610	2,512,276.00	6,830.00	0.27
UNITED CEREBRAL PALSY ASSOCIATION OF SAN FRANCISCO 1521 WEBSTER STREET OAKLAND CA 94612	ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949	63,361.00	58,131.00	91.75

**Supplemental Report**  
**Thrift Store Operations - Cost of Goods Purchased From Charity - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
VIETNAM VETERANS OF AMERICA, INC. 8719 COLESVILLE RD SILVER SPRING MD 20910	VALLEY THRIFT STORE, INC. 176 W MAIN ST VENTURA CA 93001	19,961,890.00	2,762,719.00	13.84
VIETNAM VETERANS OF AMERICA, INC. 8719 COLESVILLE RD SILVER SPRING MD 20910	COMMUNITY THRIFT STORE 176 W MAIN ST VENTURA CA 93001	7,541,339.00	963,962.00	12.78
VIETNAM VETERANS OF AMERICA, INC. 8719 COLESVILLE RD SILVER SPRING MD 20910	ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949	362,896.00	332,942.00	91.75

**Total Revenue - 75,017,972.65      Total Charity - 7,869,646.96      Average Percent to Charity - 10.49**

## TABLE 4

### Thrift Store Operations

#### Management/Commission Fee

Charities operate thrift stores by using commercial fundraisers to manage the stores. Commercial fundraiser receive either a management fee or commission to operate the thrift store. This Table reports the nonprofit stores that are managed by commercial fundraisers. The Table reports the amount that was raised selling salvageable goods and the amount that the charity netted from the sale after the commercial fundraiser was paid its management or commission.

**Note:** Negative amounts in the “To Charity” column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

**Supplemental Report**  
**Thrift Store Operations - Management/Commission Fee - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
INTERFACE CHILDREN & FAMILY SERVICES 4001 MISSION OAKS BLVD. SUITE I CAMARILLO CA 93012	PACIFIC THRIFT STORES MANAGEMENT CORPO 340 EAST MAIN ST VENTURA CA 93001	494,753.58	31,000.00	6.27
THE CIRCLE OF CONCERN, INC. PO BOX 6592 OCEANSIDE CA 92052	ARM ASSOCIATES, INC. 4134 ORANGE AVE LONG BEACH CA 90807	398,021.00	20,500.00	5.15

**Total Revenue - 892,774.58      Total Charity - 51,500.00      Average Percent to Charity - 5.77**

## TABLE 5

This table lists, in alphabetical order, each charitable organization that contracted with a commercial fundraiser to solicit donated vehicles on the charity's behalf. For each campaign, the table lists the name of the charity, name of the commercial fundraiser, total revenue raised from the campaign, total revenue to charity, and percentage of revenue that the charity received.

**Note:** Negative amounts in the "To Charity" column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
7 VIRTUES WELLNESS AND RECOVERY 2415 SAN RAMON VALLEY BLVD STE 4386 SAN RAMON CA 94583	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
A COMMUNITY FOR PEACE 6060 SUNRISE VISTA DRIVE, SUITE 2340 CITRUS HEIGHTS CA 95610-3850	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	4,500.00	1,008.50	22.41
A JEWISH VOICE FOR PEACE, INC. P.O. BOX 589 BERKELEY CA 94701	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
A LEG UP RESCUE 9000 CROW CANYON RD STE S-176 DANVILLE CA 94506	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,725.00	1,297.36	47.61
A PLACE CALLED HOME 2830 SOUTH CENTRAL AVENUE LOS ANGELES CA 90011	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,275.00	3,517.50	56.06
ABILITY NOW BAY AREA, INC. 4500 LINCOLN AVE OAKLAND CA 94602	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
ABODE SERVICES 40849 FREMONT BLVD FREMONT CA 94538	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,125.00	1,272.50	40.72
ACLU FOUNDATION OF SOUTHERN CALIFORNIA 1313 W. 8TH STREET LOS ANGELES CA 90017	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	11,055.00	5,896.62	53.34

**Supplemental Report  
Vehicle Donation Programs - 2020**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ACTORS AND OTHERS FOR ANIMALS 11523 BURBANK BLVD NORTH HOLLYWOOD CA 91601	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,950.00	3,545.00	59.58
AGAPE VILLAGES, INC. 3160 CROW CANYON PLACE, SUITE 120 SAN RAMON CA 94583-1338	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	19,950.00	8,084.50	40.52
AIDS HEALTHCARE FOUNDATION 6255 W. SUNSET BLVD., 21ST FLOOR LOS ANGELES CA 90028	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	25.00	25.00	100.00
AIDS LEGAL REFERRAL PANEL OF THE SAN FRANCISCO BAY AREA 1663 MISSION STREET STE 500 SAN FRANCISCO CA 94103	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
AIRCRAFT CARRIER HORNET FOUNDATION 707 W. HORNET AVENUE ALAMEDA CA 94501	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	32,200.00	16,623.88	51.63
ALAMEDA EMERGENCY FOOD PO BOX 2167 ALAMEDA CA 94501	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	23,350.00	10,098.61	43.25
ALDEA, INC. 2310 FIRST ST. NAPA CA 94559	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	950.00	242.50	25.53
ALEX'S LEMONADE STAND FOUNDATION 111 PRESIDENTIAL BLVD, STE 203 BALA CYNWYD PA 19004	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	61,350.00	46,138.42	75.21

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
ALISA ANN RUCH BURN FOUNDATION, A CHARITABLE CORPORATION 50 N HILL AVE #305 PASADENA CA 91106	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,800.00	685.00	38.06
ALL PEOPLES COMMUNITY CENTER 822 EAST 20TH ST LOS ANGELES CA 90011	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
ALL SAINTS' EPISCOPAL CHURCH IN SAN LEANDRO, CALIFORNIA 911 DOWLING BLVD SAN LEANDRO CA 94577	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,425.00	1,557.86	45.48
ALZHEIMER'S DISEASE AND RELATED DISORDERS ASSOCIATION, INC. 225 NORTH MICHIGAN AVENUE, 17TH FLOOR CHICAGO IL 60601	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	358,823.70	193,519.94	53.93
ALZHEIMER'S GREATER LOS ANGELES 4221 WILSHIRE BLVD., STE 400 LOS ANGELES CA 90010	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	24,450.00	13,719.99	56.11
ALZHEIMER'S SERVICES OF THE EAST BAY, INCORPORATED 2320 CHANNING WAY BERKELEY CA 94704	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	10,550.00	5,375.83	50.96
AMERICAN BIRD CONSERVANCY 4249 LOUDOUN AVENUE PO BOX 249 THE PLAINS VA 20198	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
AMERICAN CANCER FUND FOR CHILDREN, INC. 20978 BANDERA STREET WOODLAND HILLS CA 91364-4503	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	22,225.00	12,392.50	55.76



**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN CANCER SOCIETY, INC. 250 WILLIAMS STREET, NW, SUITE 400 ATLANTA GA 30303	ADVANCED REMARKETING SERVICES, INC. 116 JOHNNY CAKE HILL MIDDLETOWN RI 02842	487,735.17	405,722.00	83.18
AMERICAN CHILDREN'S CANCER FOUNDATION, INC. 223 WALL STREET, STE 369 HUNTINGTON NY 11743	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	147,300.00	58,067.67	39.42
AMERICAN COUNCIL OF THE BLIND 1703 N. BEAUREGARD ST. SUITE 420 ALEXANDRIA VA 22311	KARS-R-US.COM 6059 N BRIARGATE LANE GLENDDORA CA 91740	9,290.00	1,893.00	20.38
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	485,000.00	337,085.13	69.50
AMERICAN HEART ASSOCIATION, INC. 7272 GREENVILLE AVENUE DALLAS TX 75231	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	457,400.00	381,535.09	83.41
AMERICAN LUNG ASSOCIATION 55 WEST WACKER DRIVE, SUITE 1150 CHICAGO IL 60601	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	265,150.00	205,895.27	77.65
AMERICAN NATIONAL RED CROSS 2025 E ST NW WASHINGTON DC 20006	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,094,975.00	934,950.45	85.39
AMERICA'S BABY CANCER FOUNDATION 16162 BALLANTINE LANE HUNTINGTON BEACH CA 92647	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	4,051.00	768.17	18.96

**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
ANIMAL FRIENDS RESCUE PROJECT P.O. BOX 51083 PACIFIC GROVE CA 93950	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,225.00	297.50	24.29
ANIMAL FRIENDS RESCUE PROJECT P.O. BOX 51083 PACIFIC GROVE CA 93950	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	23,650.00	12,205.67	51.61
ANIMAL PROTECTION LEAGUE PO BOX 691912 STOCKTON CA 95269	INTERACTIV REMARKETING 637 GEER CT. MODESTO CA 95354	25,600.00	11,256.44	43.97
ANIMAL RESCUE MISSION PO BOX 461572 WEST HOLLYWOOD CA 90046	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
ANIMAL RESCUE OF TRACY 793 S. TRACY BLVD, #133 TRACY CA 95376	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,850.00	1,368.00	73.95
ANIMAL RESCUE RECON, INC., A CALIFORNIA PUBLIC BENEFIT CORPORATION P.O. BOX 638 OAKLEY CA 94561	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,950.00	1,063.37	26.92
ANIMAL SERVICES FOUNDATION OF VENTURA COUNTY 600 AVIATION DR CAMARILLO CA 93010	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
ANIMALS ASIA FOUNDATION LIMITED 6060 CENTER DRIVE, 10TH FL LOS ANGELES CA 90045	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
ANIMALSAVE 520 E. MAIN STREET GRASS VALLEY CA 95945	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,325.00	892.50	38.39
ANN MARTIN CENTER 1375 55TH STREET EMERYVILLE CA 94608	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	150.00	66.00	44.00
APLA HEALTH & WELLNESS 611 SOUTH KINGSLEY DRIVE LOS ANGELES CA 90005	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,575.00	2,780.00	60.77
ARTHRITIS NATIONAL RESEARCH FOUNDATION 19200 VON KARMAN AVE STE 350 IRVINE CA 92612	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,250.00	1,917.00	58.98
ASCENSION EVANGELICAL LUTHERAN CHURCH OF THOUSAND OAKS 1600 EAST HILLCREST DRIVE THOUSAND OAKS CA 91362	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	7,000.00	3,478.30	49.69
ASIAN COMMUNITY CENTER OF SACRAMENTO VALLEY, INC. 7334 PARK CITY DRIVE SACRAMENTO CA 95831	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	14,375.00	7,068.95	49.18
ASIAN PACIFIC HEALTH CARE VENTURE, INC. 4216 FOUNTAIN AVENUE LOS ANGELES CA 90029	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
ASIAN RESOURCES, INC. 6270 ELDER CREEK ROAD SACRAMENTO CA 95824	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00

**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ASSIST INTERNATIONAL, INC. PO BOX 66396 SCOTTS VALLEY CA 95067-6396	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
ASSOCIATION OF GERMAN SHEPHERD RESCUERS, INC. 120 TUSTIN AVENUE C1111 NEWPORT BEACH CA 92663	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
AUTISM SOCIETY OF AMERICA - LOS ANGELES, INC. 21250 HAWTHORNE BLVD STE 500 TORRANCE CA 90503	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
AUTISM SOCIETY VENTURA COUNTY P.O. BOX 1558 CAMARILLO CA 93011	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,850.00	1,395.00	48.95
AVE MARIA CATHOLIC VEHICLE DONATIONS 33796 BRIDGEHAMPTON DR. DANA POINT CA 92629-2186	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	72,950.00	57,789.69	79.22
BALANCE 4 KIDS 143 MOLLY WAY SANTA CRUZ CA 95065	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
BANANAS, INCORPORATED 5232 CLAREMONT AVE OAKLAND CA 94618	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
BAY AREA GERMAN SHEPHERD DOG RESCUE PO BOX 339 FULTON CA 95439	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,400.00	695.00	49.64

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
BAY AREA OUTREACH & RECREATION PROGRAM, INC. 3075 ADELINE STREET #200 BERKELEY CA 94703	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,000.00	1,531.63	51.05
BAYKEEPER 1736 FRANKLIN ST STE 800 OAKLAND CA 94612	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	200.00	0.00	0.00
BCS FOUNDATION 25422 TRABUCO ROAD, #105-167 LAKE FOREST CA 92630	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	13,450.00	7,672.50	57.04
BEAU'S BRIDGE CLUB 42182 CAMINO SANTA BARBARA FREMONT CA 94539	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
BEHAVIORAL INTERVENTION ASSOCIATION 2354 POWELL STREET, SUITE A EMERYVILLE CA 94608	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
BENICIA TREE FOUNDATION PO BOX 1877 BENICIA CA 94510	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,900.00	1,012.50	53.29
BERKELEY PUBLIC LIBRARY FOUNDATION 2090 KITTREDGE STREET BERKELEY CA 94704-1491	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,100.00	427.01	38.82
BERKELEY-EAST BAY HUMANE SOCIETY 2700 NINTH STREET BERKELEY CA 94710	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	49,860.40	24,402.44	48.94

**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BIG BROTHERS BIG SISTERS OF AMERICA 2502 NORTH ROCKY POINT DRIVE SUITE 550 TAMPA FL 33607	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	103,250.00	81,678.76	79.11
BIG BROTHERS BIG SISTERS OF CENTRAL CALIFORNIA 4047 N FRESNO ST. FRESNO CA 93726	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,825.00	1,657.50	58.67
BIG BROTHERS BIG SISTERS OF NORTHERN SIERRA 3461 ROBIN LANE STE 2 SHINGLE SPRINGS CA 95682	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,850.00	2,507.20	65.12
BIG BROTHERS BIG SISTERS OF ORANGE COUNTY AND THE INLAND EMPIRE, INC. 1801 E EDINGER AVE STE 101 SANTA ANA CA 92705	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,425.00	345.80	24.27
BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 65 BATTERY STREET SAN FRANCISCO CA 94111	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,950.00	1,299.15	66.62
BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 65 BATTERY STREET SAN FRANCISCO CA 94111	ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301	86,416.00	20,354.00	23.55
BIG BROTHERS/BIG SISTERS OF NEVADA COUNTY, INC. 3461 ROBIN LANE SUITE 2 SHINGLE SPRINGS CA 95682	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	800.00	351.40	43.93
BIG BROTHERS/BIG SISTERS OF SAN LUIS OBISPO COUNTY PO BOX 12644 SAN LUIS OBISPO CA 93406	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	850.00	273.60	32.19

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BIOLA UNIVERSITY, INC. 13800 BIOLA AVE LA MIRADA CA 90639	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,000.00	990.00	49.50
BOSTON BUDDIES, INC. 19051 GOLDENWEST ST #106-145 HUNTINGTON BEACH CA 92648	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,125.00	1,865.00	59.68
BOXER RESCUE FUND, INC. OF LOS ANGELES 17514 VENTURA BLVD #201 ENCINO CA 91316-3837	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
BOY SCOUTS OF AMERICA 1325 W. WALNUT HILL LANE STE S406 IRVING TX 75038	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	265,675.00	214,517.97	80.74
BOYS & GIRLS CLUB OF PLACER COUNTY PO BOX 325 AUBURN CA 95604	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	325.00	0.00	0.00
BOYS & GIRLS CLUB OF TULARE COUNTY 215 W TULARE AVE VISALIA CA 93277	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	150.00	0.00	0.00
BOYS & GIRLS CLUBS OF CAPISTRANO VALLEY ONE VIA POSITIVA SAN JUAN CAPISTRANO CA 92675	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,200.00	665.00	55.42
BOYS & GIRLS CLUBS OF GREATER OXNARD & PORT HUENEME 1900 W FIFTH STREET OXNARD CA 93035	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00

**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BOYS & GIRLS CLUBS OF GREATER SACRAMENTO 5212 LEMON HILL AVENUE SACRAMENTO CA 95824	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	3,000.00	923.00	30.77
BOYS & GIRLS CLUBS OF GREATER SANTA ROSA, INC. P.O. BOX 2392 SANTA ROSA CA 95405	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	250.00	53.90	21.56
BOYS & GIRLS CLUBS OF SONOMA-MARIN 1400 N DUTTON AVE STE 24 SANTA ROSA CA 95401-4644	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	6,050.00	4,504.00	74.45
BOYS & GIRLS CLUBS OF STANISLAUS COUNTY, INC. PO BOX 3349 MODESTO CA 95353	INTERACTIV REMARKETING 637 GEER CT. MODESTO CA 95354	9,600.00	4,280.19	44.59
BOYS & GIRLS CLUBS OF THE PENINSULA 401 PIERCE RD MENLO PARK CA 94025	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
BOYS AND GIRLS CLUB OF LAKE TAHOE P O BOX 17846 SOUTH LAKE TAHOE CA 96151	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,400.00	377.50	26.96
BOYS AND GIRLS CLUB OF NORTH LAKE TAHOE P O BOX 1617 KINGS BEACH CA 96143	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,300.00	576.10	44.32
BOYS AND GIRLS CLUBS OF LONG BEACH 3635 LONG BEACH BLVD LONG BEACH CA 90807	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,700.00	1,732.00	46.81



**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BOYS HOPE GIRLS HOPE OF SAN FRANCISCO, INC. PO BOX 642852 SAN FRANCISCO CA 94164	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
BREAST CANCER ACTION 275 FIFTH STREET SUITE 307 SAN FRANCISCO CA 94103	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	11,750.00	4,606.85	39.21
BREAST CANCER CARE AND RESEARCH FUND 119 N FAIRFAX AVE. #236 LOS ANGELES CA 90036	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,250.00	550.00	44.00
BRIGHTHAVEN, INC. 269 SAN REMO STREET PALM DESERT CA 92260	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	975.00	453.00	46.46
BUDDHIST CHURCH OF SACRAMENTO 2401 RIVERSIDE BLVD SACRAMENTO CA 95818	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	9,626.00	4,395.00	45.66
BURBANK TEMPORARY AID CENTER, INC. 1304 W. BURBANK BLVD. BURBANK CA 91506	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	300.00	75.00	25.00
BUTTE HUMANE SOCIETY 2580 FAIR ST CHICO CA 95928	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	7,275.00	4,260.90	58.57
CAL STATE FULLERTON PHILANTHROPIC FOUNDATION 2600 E NUTWOOD AVE #850 FULLERTON CA 92831	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,180.00	1,306.00	59.91

**Supplemental Report  
Vehicle Donation Programs - 2020**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CALIFORNIA HOSPICE AND PALLIATIVE CARE ASSOCIATION PO BOX 340698 SACRAMENTO CA 95834	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,300.00	1,984.50	60.14
CALIFORNIA MASONIC FOUNDATION 1111 CALIFORNIA ST SAN FRANCISCO CA 94108	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
CALIFORNIA STATE RAILROAD MUSEUM FOUNDATION, INC. 111 I STREET SACRAMENTO CA 95814-2204	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,000.00	574.70	57.47
CALIFORNIA WOLF CENTER P O BOX 1389 JULIAN CA 92036-1389	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,325.00	2,729.00	63.10
CALVARY CHAPEL OF COSTA MESA 3800 S FAIRVIEW RD SANTA ANA CA 92704	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
CAMINAR 2600 S. EL CAMINO REAL, NO. 200 SAN MATEO CA 94403	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,450.00	550.49	37.96
CANCER CAREPOINT, INC. 2505 SAMARITAN DRIVE, #402 SAN JOSE CA 95124	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	8,650.00	4,401.77	50.89
CANCER CONTROL SOCIETY 3324 JOSHUA WAY MODESTO CA 95355	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	8,725.00	4,720.00	54.10

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CANCER RESEARCH INSTITUTE, INC. 29 BROADWAY, 4TH FLOOR NEW YORK NY 10006-3201	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	168,400.00	88,056.93	52.29
CANCER RESEARCH INSTITUTE, INC. 29 BROADWAY, 4TH FLOOR NEW YORK NY 10006-3201	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
CANCER SUPPORT COMMUNITY PASADENA 76 EAST DEL MAR BLVD., NO. 215 PASADENA CA 91105	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
CANCER SUPPORT COMMUNITY SAN FRANCISCO BAY AREA 3276 MCNUIT AV WALNUT CREEK CA 94597	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	7,925.00	3,166.92	39.96
CAPITAL PUBLIC RADIO, INC. 7055 FOLSOM BLVD SACRAMENTO CA 95826	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
CAR DONATION FOUNDATION 5775 WAYZATA BLVD. #700 MINNEAPOLIS MN 55416	NATIONAL FUNDRAISING MANAGEMENT, INC. 10159 WAYZATA BLVD STE 125 HOPKINS MN 55305	55,008,768.00	20,136,920.00	36.61
CARPINTERIA ARTS CENTER P.O. BOX 597 CARPINTERIA CA 93014-0597	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,350.00	1,470.00	62.55
CARQUINEZ MODEL RAILROAD SOCIETY, INCORPORATED 645 LORING ROAD, 2ND FLOOR CROCKETT CA 94525	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,000.00	442.50	44.25

**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CASA OF LOS ANGELES 201 CENTRE PLAZA DRIVE, NO. 1100 MONTEREY PARK CA 91754	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	865.00	830.00	95.95
CAT TOWN P.O. BOX 18675 OAKLAND CA 94619	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	150.00	66.00	44.00
CATALIGHT FOUNDATION 2730 SHADELANDS DR BLVD 10 WALNUT CREEK CA 94598	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	575.00	71.40	12.42
CATHOLIC CHARITIES CYO OF THE ARCHDIOCESE OF SAN FRANCISCO 990 EDDY STREET SAN FRANCISCO CA 94109	HANSA TRADING INTERNATIONAL INC. 3536 HAVEN AVE REDWOOD CITY CA 94063	30,100.00	19,980.00	66.38
CATHOLIC CHARITIES OF ORANGE COUNTY, INC. 1820 E 16TH STREET SANTA ANA CA 92701	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,468.00	2,862.60	52.35
CATHOLIC CHARITIES OF SACRAMENTO, INC. 2110 BROADWAY SACRAMENTO CA 95818	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	6,475.00	3,309.25	51.11
CATHOLIC CHARITIES OF THE DIOCESE OF FRESNO 149 N. FULTON ST FRESNO CA 93701	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	20,650.00	12,450.20	60.29
CATHOLIC CHARITIES OF THE DIOCESE OF MONTEREY 922 HILBY AVE STE C SEASIDE CA 93955	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	5,950.00	3,979.80	66.89

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CENTER FOR ELDERS' INDEPENDENCE 510 17TH ST STE 400 OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	200.00	0.00	0.00
CENTER FOR HUMAN DEVELOPMENT 901 SUNVALLEY BLVD #220 CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
CENTRAL CITY HOSPITALITY HOUSE 288 TURK ST SAN FRANCISCO CA 94102	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
CHABAD OF NOE VALLEY, INC. 3771 CESAR CHAVEZ ST SAN FRANCISCO CA 94110	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
CHABAD OF THE EAST BAY INC. 2643 COLLEGE AVE BERKELEY CA 94704	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	150.00	66.00	44.00
CHALLENGE DAY 2063 MAIN STREET #437 OAKLEY CA 94561	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
CHANGING TIDES FOUNDATION 1900 N COAST HWY 101, SUITE A ENCINITAS CA 92024	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
CHARITABLE ALLIES, INC. 9100 PURDUE ROAD SUITE 115 INDIANAPOLIS IN 46268	GO WEB ENTERPRISES, LLC 112 VIA FLORENCE NEWPORT BEACH CA 92663	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
CHEER (COASTAL HABITAT EDUCATION AND ENVIRONMENTAL RESTORATION) PO BOX 1735 GILROY CA 95021	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	575.00	227.50	39.57
CHILD & FAMILY CENTER 21545 CENTRE POINTE PKW SANTA CLARITA CA 91350	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,500.00	535.00	35.67
CHILD ABUSE PREVENTION COUNCIL OF CONTRA COSTA COUNTY 2120 DIAMOND BLVD., SUITE 120 CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	7,746.11	3,167.71	40.89
CHILD ABUSE PREVENTION COUNCIL OF SACRAMENTO 4700 ROSEVILLE ROAD NORTH HIGHLANDS CA 95660	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
CHILD ADVOCATES OF SAN BERNARDINO COUNTY PO BOX 519 RIALTO CA 92377	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,575.00	782.50	49.68
CHILDHELP, INC. 6730 N SCOTTSDALE RD, #150 SCOTTSDALE AZ 85253	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,650.00	823.75	49.92
CHILDREN'S HEART FOUNDATION 120 S. CENTRAL AVE, STE 350 SAINT LOUIS MO 63105	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	1,090.00	1,090.00	100.00
CHILDREN'S HOSPITAL & RESEARCH CENTER FOUNDATION 2201 BROADWAY, SUITE 600 OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	43,326.83	18,354.70	42.36

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
CHILDREN'S HOSPITAL FOUNDATION 111 MICHIGAN AVE. NW WASHINGTON DC 20010-2916	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	137,378.00	46,510.33	33.86
CHILDREN'S HOSPITAL LOS ANGELES 4650 SUNSET BLVD. LOS ANGELES CA 90027	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	18,725.00	13,074.50	69.82
CHILDREN'S HOSPITAL LOS ANGELES 4650 SUNSET BLVD. LOS ANGELES CA 90027	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	157,628.00	90,270.00	57.27
CHILDREN'S SKIN DISEASE FOUNDATION 1600 SOUTH MAIN STREET, SUITE 325 WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	425.00	50.00	11.76
CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC. 8615 ROSWELL ROAD ATLANTA GA 30350-4867	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	64,150.00	19,271.52	30.04
CHINESE CHRISTIAN HERALD CRUSADES, INC. 156 03 HORACE HARDING EXPRESSWAY FLUSHING NY 11367	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	19,377.00	9,733.90	50.23
CHINO KIWANIS FOUNDATION P.O. BOX 492 CHINO CA 91710	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
CHOC FOUNDATION 1201 W. LA VETA AVENUE ORANGE CA 92868	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	31,181.00	16,398.70	52.59

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
CHOICE IN AGING 490 GOLF CLUB RD PLEASANT HILL CA 94523	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,750.00	1,963.13	52.35
CHRISTIAN HEALING CENTER SHIM 421 N BROOKHURST ST UNIT 106 ANAHEIM CA 92801	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	500.00	145.00	29.00
CICLAVIA, INC. 525 S. HEWITT STREET LOS ANGELES CA 90013	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
CITIZENS COMMISSION ON HUMAN RIGHTS 6616 SUNSET BLVD LOS ANGELES CA 90028	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
CITY OF REFUGE MINISTRIES, INC. 14527 S SAN PEDRO ST GARDENA CA 90248	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,500.00	905.00	60.33
CLAREMONT MCKENNA COLLEGE 500 E NINTH ST CLAREMONT CA 91711-6400	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	800.00	385.00	48.13
COASTAL GERMAN SHEPHERD RESCUE OF SOUTHERN CALIFORNIA PO BOX 50726 IRVINE CA 92619	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
COASTAL K9 GERMAN SHEPHERD RESCUE PO BOX 722381 SAN DIEGO CA 92172	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00



**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
COLOMBIERE RETREAT CENTER, INC. 25661 OAKWOOD ST IDYLLWILD CA 92549-0676	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,325.00	747.00	56.38
COMMUNITY ACTION OF NAPA VALLEY 2521 OLD SONOMA ROAD NAPA CA 94558	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,250.00	420.34	33.63
COMMUNITY CHILD CARE COORDINATING COUNCIL OF ALAMEDA COUNTY 22351 CITY CENTER DR #150 HAYWARD CA 94541	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,700.00	1,742.50	47.09
COMMUNITY CONCERN FOR CATS, INC. P O BOX 3795 WALNUT CREEK CA 94598	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	385.97	50.00	12.95
COMMUNITY INITIATIVES 1000 BROADWAY, NO. 480 OAKLAND CA 94607	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
COMPASSION WITHOUT BORDERS 1130 BUTLER AVE SANTA ROSA CA 95407	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,650.00	1,343.20	50.69
CONSTITUTIONAL RIGHTS FOUNDATION 601 S KINGSLEY DR LOS ANGELES CA 90005	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,500.00	935.00	62.33

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CONTRA COSTA ARC 1340 ARNOLD DR STE 127 MARTINEZ CA 94553	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	850.00	261.10	30.72
CONTRA COSTA ARC 1340 ARNOLD DR STE 127 MARTINEZ CA 94553	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,151.88	2,467.90	47.90
CONTRA COSTA COUNTY GUIDE DOG RAISERS, INC. P.O. BOX 1040 CONCORD CA 94522	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
CONTRA COSTA RABBIT RESCUE PO BOX 95 MARTINEZ CA 94553	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	400.00	55.30	13.83
COUNCIL ON AMERICAN-ISLAMIC RELATIONS, CALIFORNIA 2180 WEST CRESCENT AVENUE SUITE F SUITE F ANAHEIM CA 92801	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	325.00	57.50	17.69
COURT APPOINTED SPECIAL ADVOCATES OF MONTEREY COUNTY, INC. 945 S MAIN ST, STE 107 SALINAS CA 93901	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	17,025.00	6,758.50	39.70
COURT APPOINTED SPECIAL ADVOCATES PROGRAM, INC. 2151 SALVIO STREET STE 295 CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	12,775.00	6,040.19	47.28
COVENANT HOUSE CALIFORNIA 1325 NORTH WESTERN AVENUE LOS ANGELES CA 90027	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,225.00	954.00	77.88

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
COVIA FOUNDATION 2185 N. CALIFORNIA BLVD., SUITE 575 WALNUT CREEK CA 94598	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
CREWS FOR A CAUSE 5230 BELLINGHAM AVE #4 VALLEY VILLAGE CA 91607	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,050.00	600.00	57.14
CYSTIC FIBROSIS RESEARCH INSTITUTE 1731 EMBARCADERO ROAD, #210 PALO ALTO CA 94303	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	6,975.00	5,040.00	72.26
DESIGNATED EXCEPTIONAL SERVICES FOR INDEPENDENCE 4779 WHITTIER BLVD MONTEBELLO CA 90022	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
DIABLO VALLEY SCHOOL 2924 CLAYTON RD CONCORD CA 94519	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
DIOCESE OF OAKLAND 2121 HARRISON ST OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,292.80	2,734.46	51.66
DOGS FOR DIABETICS 1647 WILLOW PASS RD #157 CONCORD CA 94520-2611	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	11,716.13	6,171.11	52.67
DOGWOOD ANIMAL RESCUE PROJECT, INC. 1415 FULTON RD STE 205 BOX 423 SANTA ROSA CA 95403	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	12,351.30	4,537.89	36.74

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DONATED VEHICLE FOUNDATION, INC. 14725 S. MAPLE AVE. GARDENA CA 90248	FUND RAISING PARTNERS, INC. 1815 VIA EL PRADO STE 301 REDONDO BEACH CA 90277	2,072,771.00	160,908.00	7.76
DOWN SYNDROME ASSOCIATION OF ORANGE COUNTY 151 KALMUS DRIVE M-5 COSTA MESA CA 92626	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	350.00	75.00	21.43
DOWN SYNDROME CONNECTION 101 J TOWN & COUNTRY DR DANVILLE CA 94526	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	44,373.49	26,330.91	59.34
EARLY ALERT CANINES 1641 CHALLENGE DR STE 300 CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,200.00	838.51	38.11
EARTH ISLAND INSTITUTE INC. 2150 ALLSTON WAY, #460 BERKELEY CA 94704	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
EAST BAY AGENCY FOR CHILDREN 2828 FORD STREET OAKLAND CA 94601	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,800.00	665.28	36.96
EAST BAY INNOVATIONS 2450 WASHINGTON AVE #240 SAN LEANDRO CA 94577	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,400.00	2,557.35	47.36
EAST BAY INTEGRATED CARE, INC. 3470 BUSKIRK AVENUE PLEASANT HILL CA 94523	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	35,787.13	17,284.73	48.30

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
EAST BAY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 8323 BALDWIN STREET ATTN: ALLISON LINDQUIST OAKLAND CA 94621-1977	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,725.00	3,802.50	56.54
EAST CONTRA COSTA COUNTY HOMELESS ANIMALS' LIFELINE ORGANIZATION P.O. BOX 2011 ANTIOCH CA 94531	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,950.00	2,040.37	51.65
EAST SAN GABRIEL VALLEY JAPANESE COMMUNITY CENTER 1203 W. PUENTE AVENUE WEST COVINA CA 91791	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,725.00	2,280.00	61.21
EASTER SEALS CENTRAL CALIFORNIA 9010 SOQUEL DRIVE STE 1 APTOS CA 95003	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
ECOLIFE CONSERVATION 101 N BROADWAY ESCONDIDO CA 92025	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,475.00	3,377.50	61.69
ECOLOGY CENTER 1231 2ND STREET BERKELEY CA 94710	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	600.00	193.60	32.27
ELECTRONIC FRONTIER FOUNDATION, INC. 815 EDDY STREET SAN FRANCISCO CA 94109	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	8,125.00	5,177.50	63.72
ELK GROVE FOOD BANK SERVICES 9820 DINO DRIVE #140 ELK GROVE CA 95624	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	9,825.00	5,005.70	50.95

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
EPILEPSY FOUNDATION OF AMERICA 8301 PROFESSIONAL PLACE WEST, SUITE 230 LANDOVER MD 20785	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	65,075.00	53,903.66	82.83
EPILEPSY FOUNDATION OF NORTHERN CALIFORNIA 909 MARINA VILLAGE PARKWAY #239 ALAMEDA CA 94501	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	200.00	31.50	15.75
EPISCOPAL IMPACT FUND 1814 FRANKLIN ST STE 500 OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,950.00	1,440.07	48.82
EQUITY THROUGH LITERACY 111 TERMINO AVE #F LONG BEACH CA 90803	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
ESTRELLA DEL MAR DE LOS ANGELES, INC. 2212 BEVERLY BLVD LOS ANGELES CA 90057	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	2,300.00	1,068.00	46.43
EVERGREEN BAPTIST CHURCH OF LOS ANGELES 1255 SAN GABRIEL BLVD. ROSEMEAD CA 91770	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
EYE BIRTH DEFECTS RESEARCH FOUNDATION, INC. 9001 WILSHIRE BOULEVARD, NO. 306 BEVERLY HILLS CA 90211	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	400.00	236.00	59.00
FAITH HOME TEEN CHALLENGE 6643 FAITH HOME RD CERES CA 95307	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,550.00	1,560.00	43.94

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FALLBROOK HEALTHCARE FOUNDATION, INC. P.O. BOX 2155 FALLBROOK CA 92088	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,275.00	1,750.50	76.95
FAMILY ASSISTANCE MINISTRIES 1030 CALLE NEGOCIO SAN CLEMENTE CA 92673	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	8,875.00	5,177.50	58.34
FAMILY BRIDGES, INC. 168 11TH ST OAKLAND CA 94607	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,400.00	1,451.82	42.70
FERAL CAT FOUNDATION P.O. BOX 1173 ALAMO CA 94507	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,725.00	1,330.02	48.81
FIND THE CHILDREN 2656 29TH ST # 203 SANTA MONICA CA 90405-2984	KARS-R-US.COM 6059 N BRIARGATE LANE GLENORA CA 91740	129,891.00	34,680.00	26.70
FIREFIGHTERS BURN INSTITUTE 3101 STOCKTON BLVD SACRAMENTO CA 95820	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	11,700.00	6,221.25	53.17
FIRST EVANGELICAL FREE CHURCH OF FULLERTON 2801 N BREA BLVD FULLERTON CA 92835	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
FIRST PLACE FOR YOUTH 426 17TH STREET, NO. 100 OAKLAND CA 94612	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
FIRST UNITARIAN CHURCH OF SAN JOSE 160 N THIRD ST SAN JOSE CA 95112	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	850.00	420.00	49.41
FIRST UNITED PRESBYTERIAN CHURCH OF EL CAJON, INCORPORATED 500 FARRAGUT CIRCLE EL CAJON CA 92020	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,000.00	1,940.00	64.67
FIX OUR FERALS P.O. BOX 13083 BERKELEY CA 94712	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	6,450.00	3,504.90	54.34
FLORESTA U.S.A. INCORPORATED 4747 MORENA BLVD, STE. 100 SAN DIEGO CA 92117	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
FOCAL POINT RADIO MINISTRIES 140 COLUMBIA ALISO VIEJO CA 92656	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	20,000.00	10,447.02	52.24
FOCUS ON THE FAMILY 8605 EXPLORER DRIVE COLORADO SPRINGS CO 80920	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	15,425.00	5,991.25	38.84
FOOD BANK OF CONTRA COSTA AND SOLANO 4010 NELSON AVE CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	47,150.00	23,100.64	48.99
FOOD FOR THE HUNGRY, INC. 1224 E WASHINGTON ST PHOENIX AZ 85034	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,350.00	3,602.64	56.73



**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
FOOTHILLS HABITAT FOR HUMANITY 8292 INDUSTRIAL AVE ROSEVILLE CA 95678	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
FOR THE CHILDREN 3000 WEST MACARTHUR BLVD SUITE 412 SANTA ANA CA 92704	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
FOREST HOME, INC. 40000 VALLEY OF THE FALLS DR. FOREST FALLS CA 92339	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
FORGET ME NOT CHILDREN'S SERVICES PO BOX 1296 SANTA ROSA CA 95402	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,025.00	770.23	38.04
FORGOTTEN ANIMALS OF LOS ANGELES, INCORPORATED 10635 WHIPPLE ST NORTH HOLLYWOOD CA 91602	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,575.00	3,422.50	61.39
FORGOTTEN FELINES OF SONOMA COUNTY P O BOX 6672 SANTA ROSA CA 95406	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	14,325.00	7,633.27	53.29
FRED FINCH YOUTH CENTER 3800 COOLIDGE AVE OAKLAND CA 94602	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
FRESNO WILDLIFE REHABILITATION SERVICE P.O. BOX 2605 CLOVIS CA 93613	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	150.00	66.00	44.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FRIENDS OF ANIMAL SERVICES PO BOX 1242 ANTIOCH CA 94509	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,825.00	2,011.39	52.59
FRIENDS OF CHILDREN WITH SPECIAL NEEDS 2300 PERALTA BLVD FREMONT CA 94536	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	10,200.00	5,135.90	50.35
FRIENDS OF LA ANIMAL SHELTERS 10250 SANTA MONICA BLVD, #2603 LOS ANGELES CA 90067	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
FRIENDS OF NARCONON INTL. 622 E VILLA ST NO 201 PASADENA CA 91101-1120	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	325.00	162.00	49.85
FRIENDS OF SEAL BEACH ANIMAL CARE CENTER, INC. 1700 ADOLFO LOPEZ DR SEAL BEACH CA 90740-5605	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,300.00	1,102.50	47.93
FRIENDS OF THE FAMILY 16861 PARTHENIA STREET NORTH HILLS CA 91343	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,300.00	1,420.00	61.74
FRIENDS OF THE URBAN FOREST BLDG 1007 GEN KENNEDY AVE, SUITE 1 SAN FRANCISCO CA 94129-0456	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,975.00	1,272.50	42.77
GARDENA VALLEY BAPTIST CHURCH 1630 WEST 158TH ST GARDENA CA 90247	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	4,475.00	1,896.00	42.37

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
GARDENA VALLEY JAPANESE CULTURAL INSTITUTE 1964 W 162ND ST GARDENA CA 90247	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	30,885.00	13,409.50	43.42
GIBBON CONSERVATION CENTER P.O.BOX 800249 SANTA CLARITA CA 91380	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,250.00	1,579.50	70.20
GIRL SCOUTS OF ORANGE COUNTY 9500 TOLEDO WAY SUITE 100 IRVINE CA 92618	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,602.00	3,021.40	53.93
GLOBAL HERITAGE FUND 220 MONTGOMERY STREET #1029 SAN FRANCISCO CA 94104	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	225.00	5.00	2.22
GO CAMPAIGN 2461 SANTA MONICA BLVD #437 SANTA MONICA CA 90404	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
GO FOR BROKE NATIONAL EDUCATION CENTER 355 EAST 1ST STREET, SUITE 200 LOS ANGELES CA 90012	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,525.00	1,795.00	50.92
GOLD COUNTRY WILDLIFE RESCUE, INC. PO BOX 4162 AUBURN CA 95604	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	31,150.00	7,328.50	23.53
GOLDA'S HOUSE ANIMAL RESCUE 3745-50 VALLEY BLVD WALNUT CA 91789	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	21,208.00	11,397.20	53.74

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
GOLDEN SIERRA LIFE SKILLS PO BOX 4108 AUBURN CA 95604	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	0.00	0.00	0.00
GOOD SHEPERD PARISH 8200 GOLD COAST DRIVE SAN DIEGO CA 92126	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,700.00	910.00	53.53
GOODWILL INDUSTRIES OF ORANGE COUNTY, CALIFORNIA 410 N FAIRVIEW ST SANTA ANA CA 92703	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	7,550.00	2,757.75	36.53
GOODWILL INDUSTRIES OF SAN JOAQUIN VALLEY, INC. 129 SOUTH GRANT STREET STOCKTON CA 95202-3103	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,350.00	645.30	47.80
GOODWILL INDUSTRIES OF SOUTH CENTRAL CALIFORNIA 4901 STINE RD BAKERSFIELD CA 93313	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,400.00	1,496.70	62.36
GOODWILL INDUSTRIES OF SOUTHERN CALIFORNIA 342 N SAN FERNANDO RD LOS ANGELES CA 90031-1782	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	150,125.00	79,554.15	52.99
GOODWILL INDUSTRIES OF THE GREATER EAST BAY, INC. 1301 30TH AVENUE OAKLAND CA 94601	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,825.00	2,560.00	53.06
GOSPEL VENTURES 2949 W BRIDGEPORT AVE ANAHEIM CA 92804	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
GRACE EVANGELICAL FREE CHURCH OF LA MIRADA 12717 S SANTA GERTRUDES AVE LA MIRADA CA 90638	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
GRACE EVANGELICAL FREE CHURCH OF LA MIRADA 12717 S SANTA GERTRUDES AVE LA MIRADA CA 90638	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,525.00	1,392.50	55.15
GREATER LOS ANGELES ZOO ASSOCIATION 5333 ZOO DRIVE LOS ANGELES CA 90027-1498	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,125.00	2,252.50	54.61
GREYHOUND FRIENDS FOR LIFE PO BOX 549 FULTON CA 95439	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
HABITAT FOR HUMANITY EAST BAY/SILICON VALLEY, INC. 2619 BROADWAY, NO. 205 OAKLAND CA 94612	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	9,550.00	5,997.00	62.80
HABITAT FOR HUMANITY OF GREATER LOS ANGELES 8739 ARTESIA BLVD BELLFLOWER CA 90706	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	8,675.00	4,605.00	53.08
HABITOT CHILDREN'S MUSEUM 1569 SOLANO AVE PMB 326 BERKELEY CA 94707	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,200.00	1,585.01	49.53
HANDS OF HOPE GLOBAL, INC. 615 FANO LN SONOMA CA 95476	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,450.00	840.00	57.93

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HANNA BOYS CENTER 17000 ARNOLD DR SONOMA CA 95476	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,400.00	2,215.57	50.35
HEAL THE BAY 1444 9TH STREET SANTA MONICA CA 90401	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	680.00	680.00	100.00
HEAVEN ON EARTH SOCIETY FOR ANIMALS, INC. 7342 FULTON AVENUE NORTH HOLLYWOOD CA 91605	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
HECTOR HILL ANIMAL SANCTUARY 2300 LOMA VISTA DR SACRAMENTO CA 95825	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	875.00	302.50	34.57
HEFFERNAN FOUNDATION 1350 CARLBACK AVE SUITE 350 WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,250.00	1,393.63	42.88
HELEN SANDERS CAT PROTECTION AND WELFARE SOCIETY 1198 PACIFIC COAST HWY BOX 227D SEAL BEACH CA 90740	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,776.00	2,348.20	62.19
HELP THEM GROW, INC. 1030 E. EL CAMINO REAL #424 SUNNYVALE CA 94087	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,025.00	1,208.90	59.70
HEROES ON THE WATER 101-C NORTH GREENVILLE AVE #55 ALLEN TX 75002	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	3,047,339.00	960,969.09	31.53

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
HIGASHI HONGANJI BUDDHIST TEMPLE 505 E THIRD ST LOS ANGELES CA 90013	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
HILLER AVIATION INSTITUTE 601 SKYWAY RD SAN CARLOS CA 94070	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,050.00	1,399.50	68.27
HILLSDALE HIGH SCHOOL FOUNDATION 63 BOVET ROAD, #218 SAN MATEO CA 94402	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,500.00	1,265.34	50.61
HILLSIDE COVENANT CHURCH 2060 MAGNOLIA WAY WALNUT CREEK CA 94595	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,500.00	1,398.61	55.94
HIRSHBERG FOUNDATION FOR PANCREATIC CANCER RESEARCH 2990 S. SEPULVEDA BLVD. #300C LOS ANGELES CA 90064	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	4,250.00	2,615.90	61.55
HOLY ANGELS (PARISH) 370 CAMPUS DR ARCADIA CA 91007	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	350.00	90.00	25.71
HOMBRE NUEVO 12036 RAMONA BLVD EL MONTE CA 91732	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	32,525.00	21,206.00	65.20
HOME AT LAST ANIMAL RESCUE P.O. BOX 2261 BERKELEY CA 94702-0261	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	900.00	303.66	33.74

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
HOMEBOY INDUSTRIES 130 W. BRUNO ST. LOS ANGELES CA 90012	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,575.00	2,817.50	50.54
HOMELESS ANIMALS RESPONSE PROGRAM PO BOX 3167 ANTIOCH CA 94531-3167	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	723.85	148.40	20.50
HOMELESS PRENATAL PROGRAM, INC. 2500 18TH STREET SAN FRANCISCO CA 94110	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	8,475.00	4,356.97	51.41
HOMEWARD BOUND GOLDEN RETRIEVER RESCUE & SANCTUARY, INC. 7495 NATOMAS RD ELVERTA CA 95626	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	9,500.00	0.00	0.00
HONOR BOUND FOUNDATION, INC. 5 BROOK ST STE 2C DARIEN CT 06820	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	336,100.00	84,430.17	25.12
HOPE2K9 FOUNDATION 3848 FOXLEY DRIVE ESCONDIDO CA 92027	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	850.00	485.00	57.06
HORSES HEALING HEROES PO BOX 189 12065 KIRKWOOD ROAD HERALD CA 95638	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	0.00	0.00	0.00
HOSPICE OF SAN JOAQUIN 3888 PACIFIC AVE STOCKTON CA 95204-1953	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	600.00	211.40	35.23



**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HOUSE RABBIT SOCIETY 148 BROADWAY RICHMOND CA 94804	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,525.00	2,206.41	48.76
HUMAN ASSISTANCE & DEVELOPMENT INTERNATIONAL PO BOX 4598 CULVER CITY CA 90231-4598	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	7,375.00	3,395.24	46.04
HUMANE SOCIETY OF SONOMA COUNTY P.O. BOX 1296 SANTA ROSA CA 95402	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	25,925.00	11,874.27	45.80
HUMANE SOCIETY OF THE DESERT INC. P.O. BOX 6059 LA QUINTA CA 92248	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	35,425.00	18,945.80	53.48
HUMANE SOCIETY OF THE NORTH BAY 1121 SONOMA BLVD VALLEJO CA 94590	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	8,625.00	4,211.04	48.82
HUMANE SOCIETY OF TRUCKEE-TAHOE, INC. 10961 STEVENS LANE TRUCKEE CA 96161	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	14,150.00	6,759.90	47.77
HUMANE SOCIETY OF TUOLUMNE COUNTY, INCORPORATED P.O. BOX 830 JAMESTOWN CA 95327	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	200.00	0.00	0.00
HUMANE SOCIETY SILICON VALLEY 901 AMES AVE MILPITAS CA 95035	HANSA TRADING INTERNATIONAL INC. 3536 HAVEN AVE REDWOOD CITY CA 94063	148,901.00	100,048.00	67.19

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HUMANGOOD FOUNDATION WEST 6120 STONERIDGE MALL RD SUITE 100 PLEASANTON CA 94588	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	59,720.00	35,832.00	60.00
I CHOOSE LIFE - AFRICA 1356 MONARCH LN DAVIS CA 95618	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	725.00	504.00	69.52
IN DEFENSE OF ANIMALS 3010 KERNER BLVD SAN RAFAEL CA 94901	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	700.00	42.00	6.00
INDEPENDENT TRANSPORTATION NETWORK MONTEREY COUNTY 951 BLANCO CIRCLE SUITE D SALINAS CA 93901	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,100.00	1,050.40	50.02
INSTITUTE FOR MYELOMA & BONE CANCER RESEARCH 9201 W SUNSET BLVD STE 300 WEST HOLLYWOOD CA 90069	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
INTERNATIONAL GUIDING EYES, INC. 13445 GLENOAKS BLVD SYLMAR CA 91342	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,475.00	3,077.50	56.21
INTERNATIONAL RELIEF TEAMS 4560 ALVARADO CANYON ROAD STE 1K SAN DIEGO CA 92120	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,850.00	2,569.50	66.74
INYO MONO ADVOCATES FOR COMMUNITY ACTION, INC. 137 E. SOUTH STREET BISHOP CA 93514	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	945.00	829.00	87.72

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
IT'S THE PITS PO BOX 720008 SAN DIEGO CA 92172-0008	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,375.00	1,152.50	48.53
JAPANESE AMERICAN CULTURAL AND COMMUNITY CENTER 244 S SAN PEDRO STREET LOS ANGELES CA 90012	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	1,500.00	668.00	44.53
JAPANESE AMERICAN NATIONAL MUSEUM 369 E FIRST ST LOS ANGELES CA 90012	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	26,995.00	14,894.00	55.17
JAPANESE COMMUNITY YOUTH COUNCIL 2012 PINE STREET SAN FRANCISCO CA 94115	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
JAPANESE EVANGELICAL MISSIONARY SOCIETY 948 E 2ND ST LOS ANGELES CA 90012	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	28,080.00	12,323.00	43.89
JBS TRANSITION EXPERTS 1657 SAN LUIS REY AVE VISTA CA 92084	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,040.00	1,748.00	57.50
JEWISH BIG BROTHERS BIG SISTERS ASSOCIATION OF LOS ANGELES 11150 OLYMPIC BLCD, NO. 900 LOS ANGELES CA 90064	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,375.00	1,237.50	52.11
JEWISH FAMILY CHILDRENS SERVICES 2150 POST STREET SAN FRANCISCO CA 94115-5411	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,400.00	1,019.25	42.47

**Supplemental Report  
Vehicle Donation Programs - 2020**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
JEWISH FEDERATION OF GREATER LONG BEACH AND WEST ORANGE COUNTY 3801 E WILLOW ST LONG BEACH CA 90815	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
JOHN MUIR LAND TRUST PO BOX 31 MARTINEZ CA 94553	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,000.00	2,605.66	52.11
JOSEPHINE KERNES MEMORIAL POOL 15 PORTOLA AVE MONTEREY CA 93940	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
JOYFUL NOISE XPRESS, INC. 2248 ARCHDALE CT SOUTH SAN FRANCISCO CA 94080	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,900.00	1,204.70	63.41
KAIROS GLOBAL MISSIONS 604 KNOB CREEK LANE MODESTO CA 95354	INTERACTIV REMARKETING 637 GEER CT. MODESTO CA 95354	0.00	0.00	0.00
KALW PUBLIC MEDIA, INC. 500 MANSELL ST SAN FRANCISCO CA 94134	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,150.00	1,760.00	55.87
KARA 457 KINGSLEY AVE PALO ALTO CA 94301	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
KEATON'S CHILD CANCER ALLIANCE 2260 DOUGLAS BLVD STE 150 ROSEVILLE CA 95661	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,675.00	2,227.20	60.60

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
KEIRO SERVICES 420 EAST THIRD STREET SUITE 1000 LOS ANGELES CA 90013	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	600.00	225.00	37.50
KENNEDY ROBOTICS 6715 GLORIA DRIVE SACRAMENTO CA 95822	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,100.00	595.00	54.09
KIMOCHI, INC. 1715 BUCHANAN ST SAN FRANCISCO CA 94115-3208	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	23,743.00	12,745.80	53.68
KITTEN RESCUE 3519 CASITAS AVE. LOS ANGELES CA 90039	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,500.00	1,435.00	57.40
KITTYLAND CAT AND KITTEN RESCUE, INC. 1717 E. VISTA CHINO A7-499 PALM SPRINGS CA 92262	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,800.00	2,835.00	59.06
KLAAS KIDS FOUNDATION P O BOX 925 SAUSALITO CA 94966-0925	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,400.00	1,244.38	36.60
KNIGHTS OF COLUMBUS NORTH HILLS 15828 PLUMMER ST NORTH HILLS CA 91343	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	9,900.00	3,402.35	34.37
KNOTS OF LOVE, INC. 2973 HARBOR BLVD., #822 COSTA MESA CA 92627	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
KOLUNGA VILLAGE FOUNDATION P.O. BOX 2 YORKVILLE CA 95494	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
KOREAN GOSPEL BROADCASTING COMPANY INC. 621 S VIRGIL AVE #400 LOS ANGELES CA 90005	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	46,220.00	23,494.50	50.83
KOREATOWN YOUTH AND COMMUNITY CENTER, INC. 3727 W. SIXTH STREET, NO. 300 LOS ANGELES CA 90020	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	10,225.00	4,574.00	44.73
KQED INC. 2601 MARIPOSA ST SAN FRANCISCO CA 94110	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
LA ANIMAL RESCUE 9909 TOPANGA CANYON BLVD #264 CHATSWORTH CA 91311	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	150.00	150.00	100.00
LA CANADA FLINTRIDGE EDUCATIONAL FOUNDATION 4490 CORNISHON AVE., ROOM 211 LA CANADA FLINTRIDGE CA 91011	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	20,225.00	13,172.50	65.13
LA PROVIDENCIA GUILD CHILDRENS HOSP 4650 SUNSET BLVD., ROOM NO. M/S #4 LOS ANGELES CA 90027	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,000.00	570.00	57.00
LAFAYETTE LIBRARY AND LEARNING CENTER FOUNDATION 3491 MT. DIABLO BLVD., SUITE 214 LAFAYETTE CA 94549-3915	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
LAFAYETTE PARTNERS IN EDUCATION P O BOX 923 LAFAYETTE CA 94549	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,300.00	1,571.49	47.62
LAFAYETTE-ORINDA PRESBYTERIAN CHURCH 49 KNOX DR LAFAYETTE CA 94549	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,000.00	2,748.77	54.98
LAKE AVENUE CONGREGATIONAL CHURCH OF PASADENA 393 N LAKE AVE PASADENA CA 91101	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
LANDPATHS 618 FOURTH STREET, #217 SANTA ROSA CA 95404	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,450.00	870.00	60.00
LARKIN STREET YOUTH SERVICES 134 GOLDEN GAVE AVE SAN FRANCISCO CA 94102	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,200.00	634.50	52.88
LAS LOMAS BOOSTER CLUB, INC. 1460 SOUTH MAIN STREET WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
LAS LOMAS PERFORMING ARTS FOUNDATION 1460 S MAIN ST WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
LAS TRAMPAS SCHOOL, INC. 3460 LANA LANE LAFAYETTE CA 94549	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	6,400.00	3,267.88	51.06

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LEGAL AID AT WORK 180 MONTGOMERY ST STE 600 SAN FRANCISCO CA 94104	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,700.00	513.35	30.20
LIFELONG MEDICAL CARE 2344 6TH STREET BERKELEY CA 94710	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,250.00	1,551.19	36.50
LINDSAY WILDLIFE MUSEUM 1931 FIRST AVE WALNUT CREEK CA 94597	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	186,091.75	87,651.34	47.10
LIVING BY THE WORD MINISTRIES 4161 4TH. AVE LOS ANGELES CA 90008	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	325.00	67.50	20.77
LOAVES AND FISHES OF CONTRA COSTA 835 FERRY STREET MARTINEZ CA 94553	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	12,005.77	5,788.57	48.21
LONG BEACH BUDDHIST CHURCH 2360 SANTA FE AVE LONG BEACH CA 90810	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
LONG BEACH JAPANESE CULTURAL CENTER 1766 SEABRIGHT AVE LONG BEACH CA 90813	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
LONG BEACH JAPANESE LANGUAGE SCHOOL, INC. 1766 SEA BRIGHT AVE LONG BEACH CA 90813	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00



**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
LONG BEACH RESCUE MISSION 1430 PACIFIC AVE LONG BEACH CA 90813	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,008.00	3,730.60	62.09
LOS ANGELES BREAKFAST CLUB FOUNDATION 3201 RIVERSIDE DRIVE LOS ANGELES CA 90027-1414	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,500.00	900.00	60.00
LOS ANGELES FIRE DEPARTMENT FOUNDATION 1700 STADIUM WAY, NO. 100 LOS ANGELES CA 90012	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,425.00	1,077.50	44.43
LOS ANGELES HOMPA HONGWANJI BUDDHIST TEMPLE 815 E 1ST ST LOS ANGELES CA 90012	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	6,250.00	2,556.00	40.90
LOS ANGELES MISSION, INC. 303 EAST 5TH STREET LOS ANGELES CA 90013	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	35,762.00	18,655.65	52.17
LOS ANGELES OPERA COMPANY 135 NORTH GRAND AVE LOS ANGELES CA 90012-3013	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,250.00	1,250.00	55.56
LOS ANGELES REGIONAL FOOD BANK 1734 EAST 41ST STREET LOS ANGELES CA 90058-1502	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,700.00	2,025.00	43.09
LOS ANGELES RESIDENTIAL COMMUNITY FOUNDATION 29890 NORTH BOUQUET CYN RD SAUGUS CA 91390	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,850.00	1,520.00	53.33

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LOVING ANIMALS PROVIDING SMILES PO BOX 6596 NAPA CA 94581	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
LTSC COMMUNITY DEVELOPMENT CORPORATION 231 E THIRD ST STE G106 LOS ANGELES CA 90013	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	39,015.00	16,860.00	43.21
LUPUS FOUNDATION OF NORTHERN CALIFORNIA 2635 N FIRST ST STE 211 SAN JOSE CA 95134	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
LUTHERAN SOCIAL SERVICES OF NORTHERN CALIFORNIA 1465 CIVIC COURT, BUILDING D, NO. 810 BUILDING D, SUITE 810 CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,450.00	2,720.66	49.92
LYNNEWOOD UNITED METHODIST CHURCH 4444 BLACK AVE PLEASANTON CA 94566	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
MARIN COURT APPOINTED SPECIAL ADVOCATES 1401 LOS GAMOS, # 130 SAN RAFAEL CA 94903	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,000.00	292.96	29.30
MARY'S MERCY CENTER P O BOX 7563 SAN BERNARDINO CA 92411	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
MEALS ON WHEELS BY ACC 7375 PARK CITY DRIVE SACRAMENTO CA 95831	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	18,225.00	13,620.65	74.74

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
MEALS ON WHEELS DIABLO REGION 1300 CIVIC DRIVE WALNUT CREEK CA 94596	ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301	62,725.00	12,551.00	20.01
MEALS ON WHEELS OF ALAMEDA COUNTY, INC. 1721 BROADWAY, #201 OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
MEALS ON WHEELS OF CONTRA COSTA, INC. 597 CENTER AVENUE #125 MARTINEZ CA 94553	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	11,000.00	4,334.72	39.41
MEALS ON WHEELS OF SAN FRANCISCO, INC. 1375 FAIRFAX AVENUE SAN FRANCISCO CA 94124	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,850.00	2,362.19	40.38
MEALS-ON-WHEELS GREATER SAN DIEGO, INC. 2254 SAN DIEGO AVE STE 200 SAN DIEGO CA 92110	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	13,300.00	8,090.00	60.83
MENTOR ME 426 8TH STREET PETALUMA CA 94952	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
MICHELLE'S PLACE CANCER RESOURCE CENTER 41669 WINCHESTER RD. #101 TEMECULA CA 92590	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,225.00	1,250.00	56.18
MILESTONE HOUSE 1816 PORTOFINO DR OCEANSIDE CA 92054	AMERICAN DONATION ORGANIZATION 742 N 500 W #104 PROVO UT 84601	20,000.00	9,712.50	48.56

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
MILO'S SANCTUARY, INC. 827 HOLLYWOOD WAY, #520 BURBANK CA 91505	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,800.00	3,650.00	62.93
MONUMENT CRISIS CENTER 1990 MARKET STREET CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,172.73	1,257.84	39.65
MORELAND EDUCATIONAL FOUNDATION 4710 CAMPBELL AVENUE SAN JOSE CA 95130	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,850.00	2,068.50	53.73
MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING TX 75062	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	81,550.00	71,046.42	87.12
MOTION PICTURE AND TELEVISION FUND 23388 MULHOLLAND DRIVE WOODLAND HILLS CA 91364-2792	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,675.00	662.50	39.55
MOUNT OF OLIVES LUTHERAN CHURCH 24851 CHRISANTA DR. MISSION VIEJO CA 92691	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,100.00	3,505.00	57.46
MUSEUM OF SONOMA COUNTY 425 SEVENTH STREET SANTA ROSA CA 95401	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
MUSIC IN SCHOOLS TODAY 582 MARKET ST STE 213 SAN FRANCISCO CA 94104	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,750.00	1,910.70	50.95

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MUTTVILLE P. O. BOX 410207 SAN FRANCISCO CA 94141	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,250.00	1,225.00	54.44
MUTTVILLE P. O. BOX 410207 SAN FRANCISCO CA 94141	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	28,312.94	12,149.65	42.91
MY SISTER'S HOUSE 3053 FREEPORT BOULEVARD, #120 SACRAMENTO CA 95818	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	10,900.00	7,384.40	67.75
MY SISTER'S HOUSE 3053 FREEPORT BOULEVARD, #120 SACRAMENTO CA 95818	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
NAMI CALIFORNIA 425 UNIVERSITY AVENUE, SUITE 222 SACRAMENTO CA 95825	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,675.00	1,134.70	42.42
NAMI CALIFORNIA 425 UNIVERSITY AVENUE, SUITE 222 SACRAMENTO CA 95825	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,900.00	2,230.00	57.18
NAMI CONTRA COSTA 2151 SALVIO STREET, SUITE V CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	300.00	132.00	44.00
NAPA VALLEY ALANO CLUB PO BOX 3254 NAPA CA 94558-0325	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NARCONON INTERNATIONAL 7065 HOLLYWOOD BLVD., STE 100 LOS ANGELES CA 90028	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
NATIONAL KIDNEY FOUNDATION, INC. 30 EAST 33RD STREET NEW YORK NY 10016	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,567,325.00	2,907,559.67	81.51
NATIONAL TEEN CHALLENGE, INC. PO BOX 1015 SPRINGFIELD MO 65801	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	109,475.00	81,370.40	74.33
NATION'S FINEST P O BOX 378 SANTA ROSA CA 95402-0378	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,475.00	4,007.50	61.89
NATIVE ANIMAL RESCUE 1855 17TH AVE SANTA CRUZ CA 95062	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	600.00	245.00	40.83
NEW TRINITY COMMUNITY BAPTIST CHURCH 315 N ANITA AVE OXNARD CA 93030	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,950.00	1,105.00	56.67
NO KILL LAW & ADVOCACY CENTER 6114 LA SALLE AVENUE #837 OAKLAND CA 94611	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	500.00	256.80	51.36
NOAH'S MIRACLES 2522 CHAMBERS RD STE 175 TUSTIN CA 92780	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
NORCAL POODLE RESCUE 815 LAS TRAMPAS RD LAFAYETTE CA 94549	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	7,000.00	3,346.61	47.81
NORCAL RESIST FUND 2121 BROADWAY SACRAMENTO CA 95818-8331	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	800.00	350.00	43.75
NORTH OAKLAND COMMUNITY CHARTER SCHOOL 410 ALCATRAZ AVE OAKLAND CA 94609	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	200.00	50.00	25.00
NORTHCREEK CHURCH 2303B YGNACIO VALLEY RD. WALNUT CREEK CA 94598	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	650.00	286.80	44.12
NORTHERN CALIFORNIA SLED DOG RESCUE PO BOX 30877 WALNUT CREEK CA 94598	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	675.00	335.00	49.63
NORTHERN CALIFORNIA SLED DOG RESCUE PO BOX 30877 WALNUT CREEK CA 94598	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	650.00	273.00	42.00
NORTHERN CALIFORNIA WEIMARANER RESCUE PO BOX 1125 MIDDLETOWN CA 95461	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
OAKLAND A'S COMMUNITY FUND 7000 COLISEUM WAY OAKLAND CA 94621	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	9,850.00	7,208.00	73.18

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
OAKLAND CHILDREN'S FAIRYLAND, INC. 699 BELLEVUE AVE OAKLAND CA 94610	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,601.00	1,426.92	39.63
OAKLAND INTERFAITH GOSPEL CHOIR, INC. 655 13TH ST STE 301 OAKLAND CA 94612	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	10,300.00	6,347.50	61.63
OCEANIC AWARENESS SOCIETY 30034 TORREPINES PL AGOURA HILLS CA 91301	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,750.00	930.00	53.14
OKINAWA ASSOCIATION OF AMERICA, INC. 16500 S WESTERN AVE #203 GARDENA CA 90247	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	6,520.00	2,688.00	41.23
OLD DOGS, NEW TRICKS INC. 3218 ROOT AVE CARMICHAEL CA 95608	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,475.00	1,215.00	49.09
ONE MORE WAVE SURF CORP. 3963 CATAMARCA DR SAN DIEGO CA 92124	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	2,360.00	2,360.00	100.00
OPERATION FREEDOM PAWS 777 1ST ST PMB 515 GILROY CA 95020	ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301	66,636.00	11,895.00	17.85
OPTIONS FOR WOMEN OF CALIFORNIA 5167 CLAYTON ROAD, RM/STE H CONCORD CA 94521	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,400.00	1,146.97	47.79



**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ORANGE COUNTY ANIMAL RESCUE COALITION PO BOX 19393 IRVINE CA 92623	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	25.00	25.00	100.00
ORANGE COUNTY BUDDHIST CHURCH ENDOWMENT FUND 909 S DALE AVE ANAHEIM CA 92804	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	25,535.00	10,773.50	42.19
ORANGE COUNTY JAPANESE AMERICAN ASSOCIATION 17332 IRVINE BLVD #160 TUSTIN CA 92780	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	10,525.00	4,249.50	40.38
ORANGE COUNTY RESCUE MISSION, INC. 1 HOPE DRIVE TUSTIN CA 92782	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	13,946.00	7,191.20	51.56
ORANGE COUNTY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS P.O. BOX 6507 HUNTINGTON BEACH CA 92615-6507	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	5,675.00	3,663.10	64.55
ORANGE COUNTY'S UNITED WAY 18012 MITCHELL AVE SO IRVINE CA 92614-6008	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
ORINDA COMMUNITY FOUNDATION, INC. P.O. BOX 21 ORINDA CA 94563	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
ORINDA PARK AND RECREATION FOUNDATION 28 ORINDA WAY ORINDA CA 94563	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
OUR SAVIOR LUTHERAN CHURCH OF LIVERMORE, CALIFORNIA 1385 S LIVERMORE AVE LIVERMORE CA 94550	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
OUTCAST CAT HELP PO BOX 963 MARTINEZ CA 94553	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
OUTWARD BOUND ADVENTURES, INC. PO BOX 202 PASADENA CA 91102	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	575.00	342.50	59.57
PABLOVE FOUNDATION, INC. 6607 W. SUNSET BLVD. LOS ANGELES CA 90028	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	5,000.00	2,576.40	51.53
PALO ALTO BUDDHIST TEMPLE 2751 LOUIS RD PALO ALTO CA 94303	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	1,050.00	443.00	42.19
PANCREATIC CANCER ACTION NETWORK, INC. 1500 ROSECRANS AVE STE 200 MANHATTAN BEACH CA 90266	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	11,450.00	6,540.00	57.12
PARALYZED VETERANS OF AMERICA-NAT'L 801 EIGHTEENTH ST. NW FINANCE DEPARTMENT WASHINGTON DC 20006	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	31,400.00	19,697.75	62.73
PARKINSON'S FOUNDATION, INC. 200 SE 1ST STREET, STE 800 MIAMI FL 33131	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	16,400.00	9,538.50	58.16

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PARTNERS AND ADVOCATES FOR REMARKABLE CHILDREN AND ADULTS 800 AIRPORT BLVD #320 BURLINGAME CA 94010-3210	HANSA TRADING INTERNATIONAL INC. 3536 HAVEN AVE REDWOOD CITY CA 94063	27,350.00	17,822.00	65.16
PASADENA BUDDHIST TEMPLE 1993 GLEN AVENUE PASADENA CA 91024	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	3,000.00	1,265.50	42.18
PASADENA HOSPITAL ASSOCIATION, LTD. 100 W CALIFORNIA BLVD PASADENA CA 91105	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,575.00	3,592.50	64.44
PATRIOTS AND PAWS 9121 ATLANTA AVE. #471 HUNTINGTON BEACH CA 92646	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	7,318.00	4,005.10	54.73
PAWS IN NEED PO BOX 3436 SAN RAMON CA 94583	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	6,625.00	4,469.35	67.46
PD ACTIVE PO BOX 9246 OAKLAND CA 94709	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,500.00	1,303.67	52.15
PEACE DEVELOPMENT FUND 44 N. PROSPECT STREET PO BOX 1280 AMHERST MA 01002	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
PEACE OF MIND DOG RESCUE P.O. BOX 51554 PACIFIC GROVE CA 93950	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	600.00	192.50	32.08

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
PENINSULA COVENANT CHURCH 3560 FARM HILL BLVD REDWOOD CITY CA 94061	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,500.00	642.50	42.83
PERFORMING ANIMAL WELFARE SOCIETY P.O. BOX 849 GALT CA 95632	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	5,250.00	2,031.40	38.69
PET ADOPTION AND WELLNESS SERVICES (PAWS) 33680 COUNTY ROAD 24 WOODLAND CA 95695	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	800.00	162.50	20.31
PILLARS OF HOPE, INCORPORATED 2990 ALMOWOOD PLACE OAKLEY CA 94561	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	150.00	66.00	44.00
PLANNED PARENTHOOD LOS ANGELES 400 W. 30TH STREET LOS ANGELES CA 90007	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	13,585.00	7,097.00	52.24
PLANNED PARENTHOOD MAR MONTE, INC. 1691 THE ALAMEDA SAN JOSE CA 95126	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	8,900.00	5,665.80	63.66
PLANNED PARENTHOOD: SHASTA-DIABLO, INC. 2185 PACHECO ST CONCORD CA 94520-2309	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	54,193.24	25,426.53	46.92
PLAYWORKS EDUCATION ENERGIZED 1423 BROADWAY PMB 161 OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
PLEASANT HILL ELEMENTARY PTA 2097 OAK PARK BLVD PLEASANT HILL CA 94523	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,160.00	1,977.97	47.55
PLEASANTON POST NO. 237, THE AMERICAN LEGION, DEPARTMENT OF CALIFORNIA 301 MAIN ST PLEASANTON CA 94566	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	760.76	148.35	19.50
POLICE AND FIRE: THE FALLEN HEROES 1555 BOTHELO DRIVE SUITE 133 WALNUT CREEK CA 94596	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,625.00	1,490.00	41.10
POLLY KLAAS FOUNDATION P O BOX 800 PETALUMA CA 94953	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	922,608.51	275,269.51	29.84
POMEROY RECREATION AND REHABILITATION CENTER 207 SKYLINE BLVD. SAN FRANCISCO CA 94132	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	7,200.00	3,791.84	52.66
PRICELESS PUPPY RESCUE, CORP. 13941 RAMONA AVENUE SUITE E CHINO CA 91710	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	1,000.00	800.00	80.00
PROJECT OPEN HAND 730 POLK STREET SAN FRANCISCO CA 94109	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,800.00	869.95	48.33
PROJECT ROPA 4712 ADMIRALTY WAY #1226 MARINA DEL REY CA 90292	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	100.00	100.00	100.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
PROJECT: PEACEMAKERS, INC. PO BOX 82361 LOS ANGELES CA 90082-0361	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
PROVIDENCE HEALTH & SERVICES FOUNDATION/SAN FERNANDO AND SANTA CLARITA VALLEYS SERVICE AREAS 1801 LIND AVENUE SW ATTN: TAX DEPARTMENT RENTON WA 98057	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
PUG NATION RESCUE OF LOS ANGELES, INC. 16829 SOUTH BROADWAY GARDENA CA 90248	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	675.00	307.50	45.56
RADY CHILDREN'S HOSPITAL-SAN DIEGO 3020 CHILDRENS WAY SAN DIEGO CA 92123	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	14,002.00	8,571.40	61.22
RAINBOW COMMUNITY CENTER OF CONTRA COSTA COUNTY 2118 WILLOW PASS ROAD #500 CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
RANDOLPH BOURNE INSTITUTE, INC. 1017 EL CAMINO REAL, NO. 306 REDWOOD CITY CA 94063	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
REACH OUT WORLDWIDE, INC. 3452 E FOOTHILL BLVD STE 125 PASADENA CA 91107	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00

**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
REBUILDING TOGETHER EAST BAY-NORTH 732 GILMAN ST BERKELEY CA 94710-1325	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
REBUILDING TOGETHER PENINSULA 841 KAYNYNE STREET REDWOOD CITY CA 94063	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,000.00	1,470.87	49.03
REBUILDING TOGETHER SACRAMENTO P O BOX 255584 SACRAMENTO CA 95825-5584	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	100.00	0.00	0.00
REBUILDING TOGETHER SAN FRANCISCO PIER 28 STE #1 SAN FRANCISCO CA 94105	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	150.00	66.00	44.00
REDWOOD EMPIRE FOOD BANK 3990 BRICKWAY BLVD. SANTA ROSA CA 95403	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	200.00	0.00	0.00
REFORM THROUGH EDUCATION 2029 VERDUGO BLVD #713 MONTROSE CA 91020	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	800.00	318.00	39.75
REGIONAL PARKS FOUNDATION PO BOX 21074, CRESTMONT STATION OAKLAND CA 94620-1074	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	6,050.00	2,428.91	40.15
RESCUE MISSION ALLIANCE 315 NORTH A STREET OXNARD CA 93030	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	46,915.00	24,693.00	52.63

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
RESOUND ENSEMBLE 461A CASTRO STREET SAN FRANCISCO CA 94114	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	7,650.00	3,387.70	44.28
RIC O'BARRY'S DOLPHIN PROJECT INC. 171 PIER AVE. #234 SANTA MONICA CA 90405	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
RICHMOND COMMUNITY FOUNDATION 3260 BLUME DRIVE., NO. 110 RICHMOND CA 94806	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,650.00	462.04	28.00
RIDE TO WALK, INC. 720 SUNRISE AVE #110-D ROSEVILLE CA 95661	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	4,000.00	1,280.00	32.00
RIDE TO WALK, INC. 720 SUNRISE AVE #110-D ROSEVILLE CA 95661	DONATE LOCAL 801 RIVERSIDE AVE STE 100 ROSEVILLE CA 95678	0.00	0.00	0.00
ROAR FOUNDATION 6867 SOLEDAD CANYON ACTON CA 93510-2221	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,500.00	890.00	59.33
RONALD MCDONALD HOUSE CHARITIES OF NORTHERN CALIFORNIA 2555 49TH STREET SACRAMENTO CA 95817	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	20,975.00	15,880.50	75.71
RONALD MCDONALD HOUSE CHARITIES OF SAN DIEGO, INC. 2929 CHILDREN'S WAY SAN DIEGO CA 92123	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	13,725.00	11,025.00	80.33



**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
RONALD MCDONALD HOUSE CHARITIES OF SOUTHERN CALIFORNIA 4560 FOUNTAIN AVE LOS ANGELES CA 90029	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	41,475.00	33,502.50	80.78
RONALD MCDONALD HOUSE CHARITIES OF SOUTHERN CALIFORNIA 4560 FOUNTAIN AVE LOS ANGELES CA 90029	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	37,975.00	20,262.50	53.36
RONALD MCDONALD HOUSE CHARITIES OF THE CENTRAL VALLEY, INC. 9161 RANDALL WAY MADERA CA 93638	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	33,875.00	26,307.50	77.66
RONALD MCDONALD HOUSE CHARITIES-BAY AREA 520 SAND HILL RD PALO ALTO CA 94304	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	30,550.00	23,982.50	78.50
RUBICON PROGRAMS INCORPORATED 2500 BISSELL AVENUE RICHMOND CA 94804	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
RUTGERS UNIVERSITY FOUNDATION 335 GEORGE ST LIBERTY PLAZA NEW BRUNSWICK NJ 08901	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	810,128.00	260,886.71	32.20
SACRAMENTO CHILDRENS HOME 2750 SUTTERVILLE RD SACRAMENTO CA 95820	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	12,850.00	6,421.32	49.97

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SACRAMENTO LGBT COMMUNITY CENTER 1015 20TH STREET SACRAMENTO CA 95811	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	4,450.00	1,390.00	31.24
SACRAMENTO LGBT COMMUNITY CENTER 1015 20TH STREET SACRAMENTO CA 95811	DONATE LOCAL 801 RIVERSIDE AVE STE 100 ROSEVILLE CA 95678	3,600.00	793.00	22.03
SACRAMENTO LIFE CENTER, INC. 2316 BELL EXECUTIVE LN SACRAMENTO CA 95825-4069	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	450.00	40.60	9.02
SACRAMENTO LIFE CENTER, INC. 2316 BELL EXECUTIVE LN SACRAMENTO CA 95825-4069	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,950.00	845.00	43.33
SACRAMENTO URBAN DEBATE LEAGUE 2555 RIO DE ORO WAY SACRAMENTO CA 95826	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	0.00	0.00	0.00
SACRAMENTO URBAN DEBATE LEAGUE 2555 RIO DE ORO WAY SACRAMENTO CA 95826	DONATE LOCAL 801 RIVERSIDE AVE STE 100 ROSEVILLE CA 95678	0.00	0.00	0.00
SACRAMENTO VALLEY TEEN CHALLENGE, INC. 10017 FOLSOM BLVD STE 100 RANCHO CORDOVA CA 95827	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	6,425.00	3,662.00	57.00
SADDLEBACK VALLEY COMMUNITY CHURCH 1 SADDLEBACK PARKWAY LAKE FOREST CA 92630	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	47,718.00	30,437.10	63.79

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
SAFE & SOUND 1757 WALLER ST SAN FRANCISCO CA 94117	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	8,570.00	4,291.63	50.08
SAINT FRANCIS HIGH SCHOOL OF LACANADA-FLINTRIDGE 200 FOOTHILL BLVD LA CANADA CA 91011	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	230.00	101.00	43.91
SAINT JOHN'S HEALTH CENTER FOUNDATION 2121 SANTA MONICA BLVD SANTA MONICA CA 90404	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,150.00	1,220.00	56.74
SALESIAN BOYS AND GIRLS CLUB 680 FILBERT STREET SAN FRANCISCO CA 94133	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,150.00	2,172.73	52.35
SALVATION ARMY WORLD SERVICE OFFICE (THE) 615 SLATERS LANE ALEXANDRIA VA 22314	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	54,350.00	32,194.00	59.23
SAMARITAN HOUSE 4031 PACIFIC BLVD SAN MATEO CA 94403	HANSA TRADING INTERNATIONAL INC. 3536 HAVEN AVE REDWOOD CITY CA 94063	15,650.00	9,790.00	62.56
SAMMIE'S FRIENDS 128 HIGH STREET GRASS VALLEY CA 95945	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	6,975.00	1,500.00	21.51
SAN CARLOS CHILDREN'S THEATRE, INC. PO BOX 512 SAN CARLOS CA 94070	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,000.00	2,655.12	53.10

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN DIEGO ARMED SERVICES YMCA 500 WEST BROADWAY SAN DIEGO CA 92101	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,700.00	4,355.00	65.00
SAN DIEGO HUMANE SOCIETY AND S.P.C.A. 5500 GAINES STREET SAN DIEGO CA 92110	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	11,975.00	7,392.50	61.73
SAN FRANCISCO BOYS CHORUS 333 HAYES STREET #116 SAN FRANCISCO CA 94102	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
SAN FRANCISCO CASA 2535 MISSION STREET SAN FRANCISCO CA 94110	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
SAN FRANCISCO FORTY NINERS FOUNDATION 4949 CENTENNIAL BLVD. SANTA CLARA CA 95054	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	4,250.00	1,063.80	25.03
SAN FRANCISCO GIRLS CHORUS, INC. 44 PAGE STREET SUITE 200 SAN FRANCISCO CA 94102	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,000.00	483.00	48.30
SAN FRANCISCO PARKS ALLIANCE 1074 FOLSOM STREET SAN FRANCISCO CA 94103	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
SAN GABRIEL MISSION 428 S MISSION DR SAN GABRIEL CA 91776	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN JOAQUIN COUNTY ZOOLOGICAL SOCIETY 11793 N MICKE GROVE RD LODI CA 95240	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	725.00	240.91	33.23
SANDRA J. WING HEALING THERAPIES FOUNDATION 5890 STONERIDGE DR. #104 PLEASANTON CA 94588	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
SANKARA EYE FOUNDATION, USA 1900 MCCARTHY BLVD., #302 MILPITAS CA 95035	HANSA TRADING INTERNATIONAL INC. 3536 HAVEN AVE REDWOOD CITY CA 94063	5,150.00	2,965.00	57.57
SANKARA EYE FOUNDATION, USA 1900 MCCARTHY BLVD., #302 MILPITAS CA 95035	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	10,350.00	4,687.55	45.29
SANTA CLARITA VALLEY FOOD PANTRY 24133 RAILROAD AVE NEWHALL CA 91321-2918	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	500.00	202.50	40.50
SANTA CRUZ SPCA AND HUMANE SOCIETY PO BOX 3800 SANTA CRUZ CA 95063	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	88,825.00	48,109.61	54.16
SANTA ROSA COMMUNITY HEALTH CENTERS 3569 ROUND BARN CIRCLE SANTA ROSA CA 95403	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
SARAH WEBSTER FABIO CENTER FOR SOCIAL JUSTICE 1622 67TH AVENUE OAKLAND CA 94621	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	300.00	132.00	44.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAVE MOUNT DIABLO 1901 OLYMPIC BLVD #320 WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	10,600.00	5,903.49	55.69
SAVE OURSELVES BREAST CANCER RESOURCE CENTER 11982 PROSPECT HILL GOLD RIVER CA 95670	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	4,460.00	1,199.00	26.88
SAVE THE BAY 300 FRANK OGAWA PLAZA #10 OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,850.00	2,435.21	50.21
SECOND HARVEST FOOD BANK SANTA CRUZ COUNTY 800 OHLONE PARKWAY WATSONVILLE CA 95076-7005	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,225.00	470.00	38.37
SECOND HARVEST OF THE GREATER VALLEY 1220 VANDERBILT CIRCLE MANTECA CA 95337	INTERACTIV REMARKETING 637 GEER CT. MODESTO CA 95354	0.00	0.00	0.00
SENSHIN BUDDHIST TEMPLE 1311 W 37TH STREET LOS ANGELES CA 90007	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	13,485.00	6,193.00	45.93
SHARED HOUSING AND RESOURCE EXCHANGE CALIFORNIA 411 RUSSELL AVE AMERICAN CANYON CA 94503	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	125.00	51.00	40.80
SHAREFEST COMMUNITY DEVELOPMENT, INC. 638 S. BEACON ST. #700 SAN PEDRO CA 90731	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	2,000.00	882.50	44.13

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
SHELTER, INC. PO BOX 5368 CONCORD CA 94524	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	17,214.27	7,186.75	41.75
SHERIFF'S TOY PROJECT 10117 MILLS STATION ROAD RANCHO CORDOVA CA 95741	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	125.00	0.00	0.00
SHOES FOR THE HOMELESS, INC. 5514 SEPULVEDA BLVD CULVER CITY CA 90230	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,975.00	727.50	36.84
SIBERIAN HUSKY RESCUE AND REFERRAL OF CALIFORNIA 2633 BASCOM AVENUE CAMPBELL CA 95008	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,000.00	1,023.00	51.15
SINGLE MOTHERS OUTREACH, INC. 23780 NEWHALL AVE. #203 NEWHALL CA 91321	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,400.00	1,917.50	56.40
SISTERS OF THE HOLY FAMILY 159 WAHINGTON BLVD FREMONT CA 94539	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	5,775.00	3,625.30	62.78
SNAP CATS 4663 PETALUMA HILL RD SANTA ROSA CA 95404	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,750.00	2,006.09	42.23

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SOCIAL GOOD FUND, INC 12651 SAN PABLO AVE #5473 RICHMOND CA 94805	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,200.00	3,320.00	63.85
SOCIAL GOOD FUND, INC 12651 SAN PABLO AVE #5473 RICHMOND CA 94805	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	953.09	324.65	34.06
SOCIAL JUSTICE COLLABORATIVE 1832 SECOND STREET BERKELEY CA 94710	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,100.00	1,325.00	63.10
SOCIETY FOR DISABILITIES 1129 8TH STREET MODESTO CA 95354	INTERACTIV REMARKETING 637 GEER CT. MODESTO CA 95354	17,700.00	8,728.50	49.31
SOCIETY FOR THE BLIND 1238 S STREET SACRAMENTO CA 95811	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	21,475.00	11,426.29	53.21
SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS OF SOLANO COUNTY PO BOX 356 VACAVILLE CA 95696-0356	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	25,225.00	10,928.25	43.32
SOLDIERS' ANGELS 2895 NE LOOP 410, SUITE 107 SAN ANTONIO TX 78218	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	7,061,490.00	2,697,017.88	38.19
SONGS OF LOVE FOUNDATION P.O. BOX 750809 FOREST HILLS NY 11375	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	170,901.00	42,774.85	25.03



**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
SONOMA COUNTY WILDLIFE RESCUE PO BOX 448 COTATI CA 94931-0448	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,150.00	1,018.72	47.38
SOUTH COAST BOTANIC GARDEN FOUNDATION, INCORPORATED 26300 CRENSHAW BLVD PALOS VERDES PENINSULA CA 90274	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,750.00	1,050.00	60.00
SOUTH COUNTY OUTREACH 7 WHATNEY IRVINE CA 92618	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,950.00	2,053.60	69.61
SOUTHBAY TEEN CHALLENGE 253 LAUREL GLEN CT DANVILLE CA 94526	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	8,000.00	4,925.00	61.56
SOUTHERN ALAMEDA COUNTY BUDDHIST CHURCH 32975 ALVARADO NILE RD UNION CITY CA 94587	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	2,850.00	1,261.00	44.25
SOUTHERN CALIFORNIA DACHSHUND RELIEF, INC. PO BOX 2634 LA HABRA CA 90631	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	8,550.00	5,705.00	66.73
SOUTHERN CALIFORNIA PUBLIC RADIO 474 SOUTH RAYMOND AVENUE PASADENA CA 91105	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	7,500.00	4,072.50	54.30
ST. ANTHONY FOUNDATION 121 GOLDEN GATE AVE SAN FRANCISCO CA 94102	HANSA TRADING INTERNATIONAL INC. 3536 HAVEN AVE REDWOOD CITY CA 94063	35,286.00	21,633.00	61.31

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
ST. CHARLES BORROMEEO CATHOLIC CHURCH 1315 LOMITAS AVE LIVERMORE CA 94550	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	575.00	259.80	45.18
ST. VINCENT DE PAUL HIGH SCHOOL PO BOX 517 PETALUMA CA 94953	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
STAND! FOR FAMILIES FREE OF VIOLENCE 1410 DANZIG PLZ 2ND FLR CONCORD CA 94520	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	550.00	132.50	24.09
STANFORD SETTLEMENT, INC. 450 WEST EL CAMINO AVE SACRAMENTO CA 95833-2299	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	5,175.00	2,842.70	54.93
STANFORD YOUTH SOLUTIONS 8912 VOLUNTEER LN SACRAMENTO CA 95826	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,525.00	1,003.80	39.75
SUPER JOEY FOUNDATION CORPORATION 5776-D LINDERO CANYON RD #159 WESTLAKE VILLAGE CA 91362	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	600.00	225.00	37.50
SUPER STARS LITERACY, INC. 333 HEGENBERGER RD STE #503 OAKLAND CA 94621	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
SUPPORT FOR FAMILIES OF CHILDREN WITH DISABILITIES 1663 MISSION STREET, SUITE 700 SAN FRANCISCO CA 94103	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
SUPPORT THE ENLISTED PROJECT, INC. 9915 BUSINESSPARK AVE., SUITE A SAN DIEGO CA 92131	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	8,475.00	6,983.10	82.40
SUPPORT THE ENLISTED PROJECT, INC. 9915 BUSINESSPARK AVE., SUITE A SAN DIEGO CA 92131	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	625.00	327.50	52.40
SUPPORTING THE TAYLOR HOUSE, INC. PO BOX 853 ROSEVILLE CA 95678	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
SURVIVORS OF SUICIDE LOSS PO BOX 3297 LA MESA CA 91944	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,775.00	1,542.50	55.59
SUTTER AUBURN FAITH HOSPITAL FOUNDATION C/O SH TAX 2200 RIVER PLAZA DR. SACRAMENTO CA 95833	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,175.00	412.12	35.07
TAX-AID 235 MONTGOMERY STREET SUITE 1155 SAN FRANCISCO CA 94104	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
THE AMERICAN BREAST CANCER FOUNDATION, INC. 10400 LITTLE PATUXENT PKWY, STE 480 COLUMBIA MD 21044	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	1,638,557.00	615,926.57	37.59
THE ARC SAN FRANCISCO 1500 HOWARD STREET SAN FRANCISCO CA 94103	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
THE ARC-SOLANO 3272 SONOMA BLVD SUITE 4 VALLEJO CA 94590-2912	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	725.00	382.20	52.72
THE ARTHRITIS FOUNDATION, INC. 1355 PEACHTREE ST NE STE 600 ATLANTA GA 30309	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,575.00	950.00	60.32
THE BOYS & GIRLS CLUBS OF GREATER REDLANDS-RIVERSIDE 1251 CLAY STREET REDLANDS CA 92374	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,350.00	595.00	44.07
THE BOYS AND GIRLS CLUB OF EL DORADO COUNTY WESTERN SLOPE PO BOX 2535 PLACERVILLE CA 95667	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	12,525.00	4,697.75	37.51
THE CALIFORNIA COUNCIL OF THE BLIND 2143 HURLEY WAY #250 SACRAMENTO CA 95608	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	375.00	0.00	0.00
THE CALIFORNIA FIRE FOUNDATION 1780 CREEKSIDE OAKS DR. SACRAMENTO CA 95833	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	9,175.00	5,100.00	55.59
THE CALIFORNIA SYMPHONY ORCHESTRA, INC. 100 PRINGLES AVE #540 WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	475.00	168.00	35.37
THE CALIFORNIA WILDLIFE CENTER PO BOX 2022 MALIBU CA 90265	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,950.00	3,885.00	65.29

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE CENTER FOR VIOLENCE-FREE RELATIONSHIPS 344 PLACERVILLE DRIVE, STE. 11 PLACERVILLE CA 95667	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	0.00	0.00	0.00
THE CENTER FOR VIOLENCE-FREE RELATIONSHIPS 344 PLACERVILLE DRIVE, STE. 11 PLACERVILLE CA 95667	DONATE LOCAL 801 RIVERSIDE AVE STE 100 ROSEVILLE CA 95678	0.00	0.00	0.00
THE CENTRAL CALIFORNIA SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS AND FRESNO COUNTY HUMANE SOCIETY, INC 103 S HUGHES AVE FRESNO CA 93706	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,775.00	1,708.50	45.26
THE CHRYSALIS CENTER 522 S. MAIN ST. LOS ANGELES CA 90013	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,075.00	585.00	54.42
THE CONTRA COSTA COLLEGE FOUNDATION 2600 MISSION BELL DRIVE PO BOX 6305 SAN PABLO CA 94806	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,650.00	1,129.89	42.64
THE CROWDEN MUSIC CENTER 1475 ROSE ST BERKELEY CA 94702	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	100.00	0.00	0.00
THE DANTE'S BOYS FOUNDATION 300 MONTGOMERY ST STE 1050 SAN FRANCISCO CA 94104	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	100.00	0.00	0.00
THE DRY DOCK CORPORATION 2118 GREENWICH ST SAN FRANCISCO CA 94123	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00

**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE EARTH ORGANIZATION 25453 VIA DONA CHRISTA VALENCIA CA 91355	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	0.00	0.00	0.00
THE FRIENDS AND FOUNDATION OF THE SAN FRANCISCO PUBLIC LIBRARY 1630 17TH STREET SAN FRANCISCO CA 94107	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,100.00	1,435.45	46.30
THE FRIENDS OF ALAMEDA CASA, INC. 1000 SAN LEANDRO BLVD, SUITE 300 SAN LEANDRO CA 94577	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,925.00	1,302.36	44.53
THE GIVING BACK FUND, INC. C/O URS COMPLIANCE SERVICES, LLC 3675 CRESTWOOD PARKWAY STE. 350 DULUTH GA 30096	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
THE HEAD-ROYCE SCHOOL 4315 LINCOLN AVE OAKLAND CA 94602	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,850.00	2,106.14	54.70
THE HUMANE SOCIETY OF NAPA COUNTY & SPCA P.O. BOX 695 NAPA CA 94559	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	32,100.00	19,569.90	60.97
THE HUMANE SOCIETY OF POMONA VALLEY, INC. 500 HUMANE WAY POMONA CA 91766	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,900.00	2,932.50	49.70
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	399,625.00	333,749.86	83.52

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
THE ILLUMINATION FOUNDATION 1091 N BATAVIA ST ORANGE CA 92867	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00
THE INTERO FOUNDATION, INC. 10275 N DE ANZA BLVD CUPERTINO CA 95014	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	500.00	301.50	60.30
THE ISLAMIC SOCIETY OF ORANGE COUNTY ONE AL-RAHMAN PLAZA GARDEN GROVE CA 92844	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
THE JACK AND BUENA FOUNDATION P.O. BOX 3290 MODESTO CA 95353	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	492.00	128.48	26.11
THE KCRW FOUNDATION, INC. 1900 PICO BLVD SANTA MONICA CA 90405	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,050.00	615.00	58.57
THE LAFAYETTE COMMUNITY CENTER FOUNDATION 500 ST MARYS RD LAFAYETTE CA 94549	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
THE LIVING DESERT 47-900 PORTOLA AVE PALM DESERT CA 92260	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	700.00	315.00	45.00
THE LOS ANGELES DODGERS FOUNDATION 1000 VIN SCULLY AVE. LOS ANGELES CA 90012	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	550.00	248.00	45.09

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE MASTER'S UNIVERSITY AND SEMINARY 21726 PLACERITA CANYON RD SANTA CLARITA CA 91321	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	825.00	247.50	30.00
THE MILO FOUNDATION P.O. BOX 6625 ALBANY CA 94706	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	19,950.00	9,090.10	45.56
THE NATIONAL VETERANS FOUNDATION, INC. 5777 WEST CENTURY BLVD #350 LOS ANGELES CA 90045	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	10,200.00	6,185.00	60.64
THE NATURE CONSERVANCY OF CALIFORNIA 201 MISSION ST 4TH FL SAN FRANCISCO CA 94105	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	22,250.00	12,580.00	56.54
THE NIKA PROJECT 4904 CLARKE STREET OAKLAND CA 94609	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
THE ORANGE CATHOLIC FOUNDATION 13280 CHAPMAN AVE. GARDEN GROVE CA 92840	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	900.00	475.00	52.78
THE ORINDA COMMUNITY CHURCH, INC. 10 IRWIN WAY ORINDA CA 94563	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	308.42	50.00	16.21
THE PASADENA HUMANE SOCIETY 361 SOUTH RAYMOND AVE PASADENA CA 91105-2607	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	47,280.00	25,848.00	54.67



**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
THE PENINSULA HUMANE SOCIETY & SPCA 1450 ROLLINS ROAD BURLINGAME CA 94010	HANSA TRADING INTERNATIONAL INC. 3536 HAVEN AVE REDWOOD CITY CA 94063	1,200.00	820.00	68.33
THE PETAL CONNECTION 9260 SIERRA COLLEGE BLVD #250 ROSEVILLE CA 95661	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	350.00	18.00	5.14
THE PRENTICE SCHOOL 18341 LASSEN DRIVE SANTA ANA CA 92705	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	650.00	280.00	43.08
THE RESPITE INN 906 LEE LANE CONCORD CA 94518	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,500.00	1,788.21	51.09
THE SAN FRANCISCO AIDS FOUNDATION P.O. BOX 426182 SAN FRANCISCO CA 94142	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	19,000.00	10,018.50	52.73
THE SAN FRANCISCO FOOD BANK 900 PENNSYLVANIA AVENUE SAN FRANCISCO CA 94107	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	59,225.00	29,219.03	49.34
THE SAN FRANCISCO SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 201 ALABAMA ST. SAN FRANCISCO CA 94103	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	124,925.00	96,734.70	77.43
THE SAN FRANCISCO SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 201 ALABAMA ST. SAN FRANCISCO CA 94103	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,675.00	1,284.09	34.94

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
THE SAN JOSE PUBLIC LIBRARY FOUNDATION PO BOX 611540 SAN JOSE CA 95161-1540	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
THE SHARKS FOUNDATION 525 WEST SANTA CLARA ST. SAN JOSE CA 95113	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
THE SHEEPFOLD 3170 E LA PALMA AVE ANAHEIM CA 92806	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	25.00	25.00	100.00
THE SURFRIDER FOUNDATION PO BOX 73550 SAN CLEMENTE CA 92673	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	1,695.00	1,695.00	100.00
THE TRINITY HOUSING FOUNDATION 836 AVALON AVE LAFAYETTE CA 94549-5014	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	150.00	66.00	44.00
THE UNITED STATES WAR DOGS ASSOCIATION, INCORPORATED CHAPTER 1 WESTERN REGION PO BOX 356 PINOLE CA 94564	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,550.00	994.72	39.01
THE VOLUNTEERS OF THE BURBANK ANIMAL SHELTER 1150 N. VICTORY PLACE BURBANK CA 91502	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	400.00	120.00	30.00
THE WAY TO HAPPINESS FOUNDATION INTERNATIONAL 201 E BROADWAY GLENDALE CA 91205	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	1,225.00	376.00	30.69

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE YWCA MONTEREY COUNTY 11 QUAIL RUN CIRCLE #203 SALINAS CA 93907	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
THRU THE BIBLE RADIO NETWORK 1095 E GLEN ST PASADENA CA 91106	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,200.00	1,182.00	53.73
TONY LARUSSA'S ANIMAL RESCUE FOUNDATION 2890 MITCHELL DRIVE WALNUT CREEK CA 94598	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	190,052.83	90,230.32	47.48
TRINITY CENTER WALNUT CREEK 1924 TRINITY AVE WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
TRI-VALLEY CONSERVANCY 1457 FIRST ST. LIVERMORE CA 94550-6012	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	16,225.00	6,361.05	39.21
TULEBURG PRESS 343 E MAIN STREET NO. 101 STOCKTON CA 95202	INTERACTIV REMARKETING 637 GEER CT. MODESTO CA 95354	0.00	0.00	0.00
TWIN CITIES CHURCH 11726 ROUGH & READY HWY GRASS VALLEY CA 95945	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	300.00	88.90	29.63
U. C. SAN DIEGO FOUNDATION 9500 GILMAN DRIVE #0940 LA JOLLA CA 92093-0940	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	450.00	135.00	30.00

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNION RESCUE MISSION 545 S SAN PEDRO ST LOS ANGELES CA 90013	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	22,940.00	10,915.50	47.58
UNION STATION HOMELESS SERVICES 825 E ORANGE GROVE BLVD PASADENA CA 91104-4554	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,830.00	3,574.00	52.33
UNITED CEREBRAL PALSY ASSOCIATION, INC. OF STANISLAUS COUNTY 4625 SPYRES WAY, NO. 2 MODESTO CA 95356	INTERACTIV REMARKETING 637 GEER CT. MODESTO CA 95354	0.00	0.00	0.00
UNITED CEREBRAL PALSY OF GREATER SACRAMENTO, INC. 4350 AUBURN BLVD SACRAMENTO CA 95841	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	9,300.00	2,724.40	29.29
UNITED SERVICE ORGANIZATIONS INCORPORATED P.O.BOX 96860 WASHINGTON DC 20077-7677	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	28,425.00	16,219.56	57.06
UNITED SERVICE ORGANIZATIONS INCORPORATED P.O.BOX 96860 WASHINGTON DC 20077-7677	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,200.00	2,494.00	47.96
UNITED WAY OF MERCED COUNTY, INC. 531 W. MAIN STREET MERCED CA 95340-4718	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	6,075.00	3,765.30	61.98
UNITED WAY OF SANTA BARBARA COUNTY, INC. 320 EAST GUTIERREZ STREET SANTA BARBARA CA 93101	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,975.00	826.00	27.76

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
UNITED WAY, INC. 1150 S. OLIVE STREET, SUITE T500 LOS ANGELES CA 90015	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	3,675.00	1,440.00	39.18
UNITY SHOPPE, INC. 1209 STATE STREET SANTA BARBARA CA 93101	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
UPLIFT FAMILY SERVICES 251 LLEWELLYN AVENUE CAMPBELL CA 95008	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	4,125.00	3,118.50	75.60
USC VERDUGO HILLS HOSPITAL FOUNDATION 1812 VERDUGO BLVD GLENDALE CA 91208	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
VACAVILLE SOLANO SERVICES CORPORATION PO BOX 6593 VACAVILLE CA 95696	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	975.00	552.50	56.67
VACAVILLE SOLANO SERVICES CORPORATION PO BOX 6593 VACAVILLE CA 95696	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,125.00	1,585.51	50.74
VALLEJO COMMUNITY ORGANIZATIONS RECYCLING, INC. 38 SHERIDAN STREET VALLEJO CA 94590	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	975.00	262.12	26.88
VALLEJO NAVAL AND HISTORICAL MUSEUM, INCORPORATED 734 MARIN ST VALLEJO CA 94590	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,250.00	371.40	29.71

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Fundraiser</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
VALLEJO SENIOR CITIZENS' COUNCIL 333 AMADOR ST VALLEJO CA 94590	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,050.00	401.42	38.23
VALLEY HUMANE SOCIETY, INC. 3670 NEVADA ST PLEASANTON CA 94566	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	17,425.00	8,350.30	47.92
VENICE JAPANESE COMMUNITY CENTER, INC. 12448 BRADDOCK DR LOS ANGELES CA 90066	HAROLD'S CAR DONATION SERVICE, INC. 21957 US 19 N CLEARWATER FL 33765	10,335.00	4,410.00	42.67
VILLA SIENA FOUNDATION 1855 MIRAMONTE AVENUE MOUNTAIN VIEW CA 94040	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,225.00	657.00	53.63
VISALIA RESCUE MISSION 322 NE 1ST AVE VISALIA CA 93291	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
VIVALON 930 TAMALPAIS AVENUE SAN RAFAEL CA 94901	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
WALNUT AVENUE FAMILY & WOMEN'S CENTER 303 WALNUT AVE SANTA CRUZ CA 95060	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,500.00	1,405.00	56.20
WALNUT CREEK LIBRARY FOUNDATION PO BOX 4979 WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00

**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WAYFINDER FAMILY SERVICES 8391 AUBURN BLVD CITRUS HEIGHTS CA 95610	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	3,175.00	1,073.00	33.80
WE SPARK, INC. 14724 VENTURA BLVD, SUITE 101 SHERMAN OAKS CA 91423	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	800.00	445.00	55.63
WEAVE INC. 1900 K ST SACRAMENTO CA 95811	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	5,100.00	2,453.60	48.11
WEAVE INC. 1900 K ST SACRAMENTO CA 95811	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	31,750.00	8,756.05	27.58
WESLEY HOUSE STUDENT RESIDENCE, INC. 5710 HARDY AVENUE UNIT #12 SAN DIEGO CA 92115	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
WEST ANGELES CHURCH OF GOD IN CHRIST 3045 CRENSHAW BLVD. LOS ANGELES CA 90016	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	14,875.00	7,128.10	47.92
WEST EDGE OPERA 1700 SHATTUCK AVE #312 BERKELEY CA 94709	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
WEST MARIN SENIOR SERVICES P.O. BOX 791 POINT REYES STATION CA 94956	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	875.00	330.00	37.71

**Supplemental Report  
Vehicle Donation Programs - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WESTERN LOS ANGELES COUNTY COUNCIL, INC. BOY SCOUTS OF AMERICA 16525 SHERMAN WAY, NO. C-8 VAN NUYS CA 91406	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	0.00	0.00	0.00
WESTERN STATES LEGAL FOUNDATION 655 13TH ST. #201 OAKLAND CA 94612-1225	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	0.00	0.00	0.00
WESTSIDE ANIMALS FOR ADOPTION, INC. 2631 OLIVE AVENUE PATTERSON CA 95363	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	250.00	56.80	22.72
WESTSIDE GERMAN SHEPHERD RESCUE OF LOS ANGELES, INC. 2721 WIGTOWN RD LOS ANGELES CA 90064	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	25.00	25.00	100.00
WHITTIER AREA COMMUNITY CHURCH 8175 VILLAVERDE DR WHITTIER CA 90605	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	650.00	330.00	50.77
WILDCARE 76 ALBERT PARK LANE SAN RAFAEL CA 94901	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
WILDLIFE CARE ASSOCIATION P.O. BOX 680 NORTH HIGHLANDS CA 95660-0680	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	2,625.00	976.50	37.20
WISEPLACE 1411 N BROADWAY SANTA ANA CA 92706	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,080.00	2,236.00	54.80



**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WOMEN'S CENTER - YOUTH AND FAMILY SERVICES 620 N SAN JOAQUIN ST STOCKTON CA 95202	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,600.00	1,213.93	46.69
WONDER DOG RESCUE 287 DAVIS LANE PENNGROVE CA 94951	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	500.00	255.00	51.00
WOODCREEK HIGHSCHOOL TIMBERWOLF BOOSTERS, INC. 2551 WOODCREEK OAKS BLVD ROSEVILLE CA 95747	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	0.00	0.00	0.00
WORLD IMPACT, INC. 2001 S VERMONT AVE LOS ANGELES CA 90007	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,750.00	1,625.00	59.09
WOUNDED WARRIOR HOMES, INC. 1145 LINDA VISTA DR., SUITE 104 SAN MARCOS CA 92078	AMERICAN DONATION ORGANIZATION 742 N 500 W #104 PROVO UT 84601	7,995.00	2,701.48	33.79
WOUNDED WARRIOR PROJECT, INC. 4899 BELFORT ROAD SUITE 300 JACKSONVILLE FL 32256	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	522,789.50	294,996.24	56.43
YAVNEH DAY SCHOOL 14855 OKA ROAD #100 LOS GATOS CA 95032	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	0.00	0.00	0.00
YOLO COUNTY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS PO BOX 510 DAVIS CA 95617-0510	DONATE LOCAL LLC 801 RIVERSIDE AVE SUITE 102 ROSEVILLE CA 95678	3,380.00	855.00	25.30

**Supplemental Report**  
**Vehicle Donation Programs - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
YOUNG LIFE CA37 1894 HEIDELBERG DRIVE LIVERMORE CA 94550	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER 10TH FLOOR WESTCHESTER IL 60154	1,500.00	1,201.50	80.10
YOUNG LIFE SANTA CLARITA VALLEY 27593 WESTON DRIVE VALENCIA CA 91354	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,150.00	1,735.31	55.09
YOUR SPECIAL DAY 823 E 99TH ST LOS ANGELES CA 90002	CAR DONATIONS FOR MY CAUSE LLC 2 BURNING TREE COURT NAPA CA 94558	0.00	0.00	0.00

**Total Revenue - 84,906,022.57      Total Charity - 34,566,271.82      Average Percent to Charity - 40.71**

## TABLE 6

This table lists, in alphabetical order, each charitable organization that received a donation as a result of a commercial coventurer campaign. For each campaign, the table lists the name of the charity, the name of the commercial coventurer, total revenue raised from the campaign, total revenue to the charity, and the percentage of revenue that the charity received.

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Coventurer</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
1% FOR THE PLANET, INC. 50 LAKESIDE AVENUE #341 BURLINGTON VT 05401	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	0.00	0.00	0.00
1% FOR THE PLANET, INC. 50 LAKESIDE AVENUE #341 BURLINGTON VT 05401	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	215,249.71	10,790.62	5.01
100 CLUB OF SOLANO AND YOLO COUNTIES PO BOX 835 FAIRFIELD CA 94533	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
ALLIANCE FOR CHILDREN'S RIGHTS 3333 WILSHIRE BLVD STE 550 LOS ANGELES CA 90010-4123	STATES MADE LLC 4606 W JEFFERSON BLVD STE A LOS ANGELES CA 90016	118,243.34	53,481.91	45.23
ALZHEIMER'S FOUNDATION OF AMERICA, INC. 322 EIGHTH AVENUE, 7TH FLOOR NEW YORK NY 10001	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	195,777.25	10,140.95	5.18
AMERICAN HEART ASSOCIATION, INC. 7272 GREENVILLE AVENUE DALLAS TX 75231	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	95,690.85	4,784.54	5.00
AMERICAN NURSES' FOUNDATION 8515 GEORGIA AVENUE, SUITE 400 SILVER SPRING MD 20910	VERA BRADLEY SALES, LLC 12420 STONEBRIDGE RD. ROANOKE IN 46783	12,738,432.00	633,636.00	4.97
AMERICAN NURSES' FOUNDATION 8515 GEORGIA AVENUE, SUITE 400 SILVER SPRING MD 20910	VERA BRADLEY SALES, LLC 12420 STONEBRIDGE RD. ROANOKE IN 46783	477,985.11	23,899.26	5.00

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ANIMAL RESCUE OF ANDERSON VALLEY 13998 MANDOLIN WAY NEVADA CITY CA 95959	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
ANXIETY DISORDERS ASSOCIATION OF AMERICA 8701 GEORGIA AVE., SUITE 412 SILVER SPRING MD 20910	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	648,330.76	35,103.64	5.41
APA HERITAGE FOUNDATION 101 LOMBARD STE 305E SAN FRANCISCO CA 94111	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	6,000.00	6,000.00	100.00
ASSISTANCE LEAGUE OF TEMECULA VALLEY 28720 VIA MONTEZUMA TEMECULA CA 92590-2510	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
AUTISM SOCIETY OF AMERICA, INC. 6110 EXECUTIVE BOULEVARD, STE 305 ROCKVILLE MD 20852	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	177,119.88	10,413.38	5.88
AUTISM SPEAKS INC. 1060 STATE ROAD, 2ND FLOOR PRINCETON NJ 08540	VERA BRADLEY SALES, LLC 12420 STONEBRIDGE RD. ROANOKE IN 46783	14,245.00	25,000.00	175.50
BABY2BABY 5830 W. JEFFERSON BLVD. SUITE 200 LOS ANGELES CA 90016	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	17,390.73	869.54	5.00
BEST BUY FOUNDATION 7601 PENN AVENUE SOUTH MINNEAPOLIS MN 55423	BEST BUY STORES, L.P. 7601 PENN AVENUE SOUTH RICHFIELD MN 55423	3,401,234.00	277,600.00	8.16

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Coventurer</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
BLESSINGS IN A BACKPACK, INC. 4121 SHELBYVILLE ROAD LOUISVILLE KY 40207	VERA BRADLEY SALES, LLC 12420 STONEBRIDGE RD. ROANOKE IN 46783	117,525.00	29,381.00	25.00
BLESSINGS IN A BACKPACK, INC. 4121 SHELBYVILLE ROAD LOUISVILLE KY 40207	VERA BRADLEY SALES, LLC 12420 STONEBRIDGE RD. ROANOKE IN 46783	202,775.22	6,086.26	3.00
BLESSINGS IN A BACKPACK, INC. 4121 SHELBYVILLE ROAD LOUISVILLE KY 40207	CONOPCO, INC. D/B/A UNILEVER, ITSELF, AND ACTIVOS 700 SYLVAN AVENUE ENGLEWOOD CLIFFS NJ 07632	119,170.54	119,700.00	1.00
BOARDING FOR BREAST CANCER 227 E. COMPTON BLVD. GARDENA CA 90248	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	458,906.79	31,225.58	6.80
BOYS' & GIRLS' CLUB OF CATHEDRAL CITY 32141 WHISPERING PALMS TRAIL CATHEDRAL CITY CA 92234	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
BOYS & GIRLS CLUB OF LAGUNA BEACH 1085 LAGUNA CANYON ROAD LAGUNA BEACH CA 92651	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
BOYS & GIRLS CLUBS OF CENTRAL ORANGE COAST 17701 COWAN STE 110 IRVINE CA 92614	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
BOYS & GIRLS CLUBS OF GREATER SAN DIEGO 4635 CLAIREMONT MESA BLVD. SAN DIEGO CA 92177	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	31,304.81	1,565.24	5.00

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BOYS & GIRLS CLUBS OF HUNTINGTON VALLEY 16582 BROOKHUSRT ST FOUNTAIN VALLEY CA 92708	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
BOYS CLUBS OF AMERICA, INC. 1275 PEACHTREE STREET, NE ATLANTA GA 30309	CONOPCO, INC. D/B/A UNILEVER, ITSELF, AND ACTING 700 SYLVAN AVENUE ENGLEWOOD CLIFFS NJ 07632	31,136,591.00	200,000.00	0.64
BOYS CLUBS OF AMERICA, INC. 1275 PEACHTREE STREET, NE ATLANTA GA 30309	CONOPCO, INC. D/B/A UNILEVER, ITSELF, AND ACTING 700 SYLVAN AVENUE ENGLEWOOD CLIFFS NJ 07632	2,165,429.00	228,453.00	9.31
BUSINESS FOR GOOD SAN DIEGO 705 16TH ST STE 200B SAN DIEGO CA 92101	A BETTER PROFESSIONAL CORPORATION 705 16TH STREET SUITE 200B SAN DIEGO CA 92101	100.00	100.00	100.00
CANCER SUPPORT COMMUNITY - CALIFORNIA CENTRAL COAST 1051 LAS TABLAS RD TEMPLETON CA 93465	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
CANINE COMPANIONS FOR INDEPENDENCE, INC. PO BOX 446 SANTA ROSA CA 95402-0446	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
CARDINAL ALLIANCE PARENT ORGANIZATION C/O MISSION HILLS HIGH SCHOOL-MUSIC DEPT 1 MISSION HILLS CT SAN MARCOS CA 92069	CUSTOM FUNDRAISING SOLUTIONS OF SAN DIEGO, INC. 2338 AUTO PARK WAY ESCONDIDO CA 92029	3,368.00	3,700.00	11.09
CENTER FOR HUMAN SERVICES 2000 W BRIGGSMORE AVENUE I MODESTO CA 95350	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHARITY GLOBAL, INC. 40 WORTH STREET, SUITE 330 NEW YORK NY 10013	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	237,610.76	17,365.48	7.31
CHILDREN'S MIRACLE NETWORK 205 WEST 700 SOUTH SALT LAKE CITY UT 84101	ACE HARDWARE CORPORATION 2200 KENSINGTON CT OAK BROOK IL 60523	757,312.01	757,312.01	100.00
CHILDREN'S MIRACLE NETWORK 205 WEST 700 SOUTH SALT LAKE CITY UT 84101	ACE HARDWARE CORPORATION 2200 KENSINGTON CT OAK BROOK IL 60523	283,969.00	283,969.00	100.00
CHILDREN'S MIRACLE NETWORK 205 WEST 700 SOUTH SALT LAKE CITY UT 84101	ACE HARDWARE CORPORATION 2200 KENSINGTON CT OAK BROOK IL 60523	1,147,501.92	1,147,501.92	100.00
CHINESE FOR AFFIRMATIVE ACTION 17 WALTER U LUM PLACE SAN FRANCISCO CA 94108	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	3,000.00	3,000.00	100.00
CITY OF HOPE 1500 EAST DUARTE ROAD DUARTE CA 91010	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
CLEAN WATER ACTION 1444 EYE ST NW STE 400 WASHINGTON DC 20005	CONOPCO, INC. D/B/A UNILEVER, ITSELF, AND ACT 700 SYLVAN AVENUE ENGLEWOOD CLIFFS NJ 07632	2,030,889.25	103,113.50	4.42
COLON CANCER ALLIANCE, INC. 1025 VERMONT AVENUE NW, STE 1066 WASHINGTON DC 20005	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	38,901.40	1,945.07	5.00



**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CONEJO VALLEY SENIOR CONCERNS, INC. 401 HODENCAMP RD THOUSAND OAKS CA 91360	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
COPE FAMILY CENTER 707 RANDOLPH STREET NAPA CA 94559	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
DIRECT RELIEF 6100 WALLACE BECKNELL ROAD SANTA BARBARA CA 93117	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	1,468,568.84	109,690.11	7.47
EAST BAY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 8323 BALDWIN STREET ATTN: ALLISON LINDQUIST OAKLAND CA 94621-1977	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
EAST SAN GABRIEL VALLEY JAPANESE COMMUNITY CENTER 1203 W. PUENTE AVENUE WEST COVINA CA 91791	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	1,000.00	1,000.00	100.00
EL TORO HIGH SCHOOL INSTRUMENTAL MUSIC & PAGEANTRY BOOS 25422 TRABUCO RD SUITE 105 LAKE FOREST CA 92630-2790	CUSTOM FUNDRAISING SOLUTIONS OF SAN DIEGO, INC. 2338 AUTO PARK WAY ESCONDIDO CA 92029	2,174.00	2,265.00	11.23
ENLOE HEALTH FOUNDATION 1531 ESPLANADE CHICO CA 95926	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	CLIF BAR & COMPANY 1451 66TH STREET EMERYVILLE CA 94608	2,329,390.00	100,000.00	4.29
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	OMAHA STEAKS INTERNATIONAL, INC. 11030 O STREET OMAHA NE 68137	180,302.00	180,302.00	100.00
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	CIRCLE K STORES INC. 1130 W WARNER TEMPE AZ 85284	1,126,202,423.00	4,060,062.00	0.36
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	POST CONSUMER BRANDS, LLC 20802 KENSINGTON BLVD. LAKEVILLE MN 55044	100,347.00	100,347.00	100.00
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	WALMART INC. 702 SW 8TH ST BENTONVILLE AR 72716	8,379,920.71	300,000.00	3.58
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	SAM'S WEST, INC. 2101 SE SIMPLE SAVINGS DR BENTONVILLE AR 72716	0.00	0.00	0.00
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	INCREDIBLEBANK 327 NORTH 17TH AVENUE SUITE 200 WAUSAU WI 54401	9,274,000.00	95,800.00	1.03
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	CONOPCO, INC. D/B/A UNILEVER, ITSELF, AND AC22, 700 SYLVAN AVENUE ENGLEWOOD CLIFFS NJ 07632	22,153,286.00	1,125,000.00	5.08

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	THE NATURE'S BOUNTY CO. 2100 SMITHTOWN AVENUE RONKONKOMA NY 11779	0.00	0.00	0.00
FEEDING AMERICA 161 NORTH CLARK STREET, SUITE 700 CHICAGO IL 60601	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	7,831,388.10	202,562.75	2.59
FRIENDS OF LONG BEACH ANIMAL SHELTER PO BOX 92736 LONG BEACH CA 90809	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
GAMETRAN LEARNING, INC. 714 N GUADALUPE AVE #1 REDONDO BEACH CA 90277	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	500.00	500.00	100.00
GARDENA VALLEY JAPANESE CULTURAL INSTITUTE 1964 W 162ND ST GARDENA CA 90247	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	3,000.00	3,000.00	100.00
GENDER SPECTRUM CHARITABLE FUND 1271 WASHINGTON AVENUE, #834 SAN LEANDRO CA 94577	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	2,000.00	2,000.00	100.00
GIRLS ON THE RUN INTERNATIONAL 190 S. OAKLAND STREET #4 GASTONIA NC 28052	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	90,148.38	4,776.56	5.30

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Coventurer</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
GLSEN, INC. 110 WILLIAM STREET, 30TH FL NEW YORK NY 10038	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	50,000.00	50,000.00	100.00
GLSEN, INC. 110 WILLIAM STREET, 30TH FL NEW YORK NY 10038	YOUTH TO THE PEOPLE 708 TRACTION AVENUE LOS ANGELES CA 90013	88,214.74	55,000.00	62.35
GRADES OF GREEN, INC. 1730 HOLLY AVE EL SEGUNDO CA 90245	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
HEAL THE BAY 1444 9TH STREET SANTA MONICA CA 90401	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
HELP OUR MILITARY HEROES, INC. 15 PHEASANT LANE EASTON CT 06612	YES WHEY LLC 630 DAVIS ST, STE 201 EVANSTON IL 60201	511.32	511.32	100.00
HOMES FOR OUR TROOPS, INC. SIX MAIN STREET TAUNTON MA 02780	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	171,542.54	8,577.13	5.00
HONORING OUR FALLEN INCORPORATED 12111 SAINT MARK STREET GARDEN GROVE CA 92845	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
HOPE FOR THE WARRIORS 8003 FORBES PLACE STE 201 SPRINGFIELD VA 22151	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	111,963.98	35,000.00	31.26

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HOSPICE OF SANTA CRUZ COUNTY 940 DISC DRIVE SCOTTS VALLEY CA 95066	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
HUMBOLDT SENIOR RESOURCE CENTER, INCORPORATED 1910 CALIFORNIA ST EUREKA CA 95501	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
INTERFACE CHILDREN & FAMILY SERVICES 4001 MISSION OAKS BLVD. SUITE I CAMARILLO CA 93012	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
INTERNATIONAL SOCIETY FOR CHILDREN WITH CANCER 17701 COWAN #130A IRVINE CA 92614	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
JAPAN AMERICA SOCIETY OF SOUTHERN CALIFORNIA 1411 W 190TH ST STE 380 GARDENA CA 90248	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	750.00	750.00	100.00
JAPANESE AMERICAN MUSEUM OF SAN JOSE 535 NORTH FIFTH ST. SAN JOSE CA 95112	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	1,000.00	1,000.00	100.00
JDRF INTERNATIONAL 200 VESEY STREET, 28TH FLOOR NEW YORK NY 10281	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	47,946.15	2,397.31	5.00
JESSIE REES FOUNDATION PO BOX 80667 RANCHO SANTA MARGARITA CA 92688	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	120,993.03	6,200.10	5.12

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KIWANIS FAMILY HOUSE 2875 50TH STREET SACRAMENTO CA 95817	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
LIDS FOUNDATION INC 3675 CRESTWOOD PARKWAY, STE 350 C/O URS COMPLIANCE SERVICES LLC DULUTH GA 30096	HAT WORLD, INC. 7676 INTERACTIVE WAY SUITE 300 INDIANAPOLIS IN 46227	12,036.00	12,036.00	100.00
LIVING BEYOND BREAST CANCER PO BOX 11117 CEDAR RAPIDS IA 52410	RICHLINE GROUP, INC. 1385 BROADWAY NEW YORK NY 10018	96,383.67	25,193.34	26.14
LUPUS FOUNDATION OF AMERICA, INC. 2121 K STREET, NW, STE 200 WASHINGTON DC 20037	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	81,411.87	4,070.59	5.00
MAKE-A-WISH FOUNDATION OF AMERICA 4742 N. 24TH STREET, SUITE 400 PHOENIX AZ 85016	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
MAKE-A-WISH FOUNDATION OF AMERICA 4742 N. 24TH STREET, SUITE 400 PHOENIX AZ 85016	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	532,223,872.75	1,842,024.67	0.35
MAKE-A-WISH FOUNDATION OF ORANGE COUNTY AND THE INLAND EMPIRE, INC. 3230 EL CAMINO REAL, SUITE 100 IRVINE CA 92602	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
MAKE-A-WISH FOUNDATION OF SAN DIEGO, INC. 2440 HOTEL CIRCLE NORTH, #200 SAN DIEGO CA 92108	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Coventurer</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
MARCH OF DIMES INC. 1550 CRYSTAL DR STE 1300 ARLINGTON VA 22202	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	257,810.19	12,890.51	5.00
MEALS ON WHEELS AMERICA 1550 CRYSTAL DRIVE SUITE 1004 ARLINGTON VA 22202	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
MEALS ON WHEELS AMERICA 1550 CRYSTAL DRIVE SUITE 1004 ARLINGTON VA 22202	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	532,223,872.75	1,842,024.67	0.35
MEALS ON WHEELS WEST 1823 MICHIGAN AVENUE, NO. A SANTA MONICA CA 90404-7139	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
MEALS-ON-WHEELS GREATER SAN DIEGO, INC. 2254 SAN DIEGO AVE STE 200 SAN DIEGO CA 92110	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
MEMORIAL SLOAN-KETTERING CANCER CENTER 633 THIRD AVE NEW YORK NY 10017	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	357,976.25	357,976.25	100.00
MOUNTAIN COMMUNITIES BOYS AND GIRLS CLUB INC. 607 FOREST SHADE PO BOX 2228 CRESTLINE CA 92325	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
NATIONAL BREAST CANCER FOUNDATION INC 7460 WARREN PKWY, STE 150 FRISCO TX 75034	SUTTER HOME WINERY, INC. D/B/A TRINCHERO 100 ST HELENA HWY SOUTH SAINT HELENA CA 94574	29,742,648.00	60,000.00	0.05

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Coventurer</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
NATIONAL COUNCIL OF YOUNG MEN'S CHRISTIAN ASSOCIATIONS OF THE UNITED STATES OF AMERICA 101 N. WACKER DR, CHICAGO IL 60606	WYNDHAM HOTEL GROUP, LLC 22 SYLVAN WAY PARSIPPANY NJ 07054	41,395.36	4,139.76	10.00
NATIONAL DOWN SYNDROME SOCIETY 8 EAST 41ST STREET 8TH FLOOR NEW YORK NY 10017	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	39,115.42	1,955.77	5.00
NATIONAL PARK FOUNDATION 1201 EYE STREET NW SUITE 550B WASHINGTON DC 20005	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
NATIONAL PARK FOUNDATION 1201 EYE STREET NW SUITE 550B WASHINGTON DC 20005	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	532,223,872.75	1,842,024.67	0.35
NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	105,863.89	6,709.44	6.34
NEW YORK ROAD RUNNERS, INC, 156 WEST 56TH STREET NEW YORK NY 10019	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	537,403.58	268,413.01	49.95
NORTH OF THE RIVER RECREATION FOUNDATION 3825 RIVERLAKE DRIVE BAKERSFIELD CA 93312	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
NOT ON OUR WATCH, INC. C/O ENOUGH PROJECT 1420 K STREET NW, NO. 200 WASHINGTON DC 20005	HACHETTE BOOK GROUP, INC. 1290 AVE OF THE AMERICAS NEW YORK NY 10104	464.48	0.00	0.00



**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Coventurer</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
NUEVA ESPERANZA NEW HOPE GIRLS INC. 4741 BAYCEDAR LANE SARASOTA FL 34241	VERA BRADLEY SALES, LLC 12420 STONEBRIDGE RD. ROANOKE IN 46783	122,475.23	78,946.00	64.46
NUEVA ESPERANZA NEW HOPE GIRLS INC. 4741 BAYCEDAR LANE SARASOTA FL 34241	VERA BRADLEY SALES, LLC 12420 STONEBRIDGE RD. ROANOKE IN 46783	50,726.54	12,681.64	25.00
NUEVA ESPERANZA NEW HOPE GIRLS INC. 4741 BAYCEDAR LANE SARASOTA FL 34241	VERA BRADLEY SALES, LLC 12420 STONEBRIDGE RD. ROANOKE IN 46783	127,623.05	6,381.15	5.00
OCEANIC PRESERVATION SOCIETY 336 BON AIR CENTER #384 GREENBRAE CA 94904	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	648,901.31	48,239.92	7.43
ONE MORE WAVE SURF CORP. 3963 CATAMARCA DR SAN DIEGO CA 92124	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	56,805.16	2,840.26	5.00
OPERATION UNDERGROUND RAILROAD, INC. 1950 W CORPORATE WAY PMB 11934 ANAHEIM CA 92801	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	87,681.92	4,384.10	5.00
OPERATION WARM 50 APPLIED BANK BLVD., SUITE 204 GLEN MILLS PA 19342	NORDSTROM, INC. 1617 6TH AVENUE SEATTLE WA 98101	2,787,136.00	439,195.00	15.76
PARKINSON'S FOUNDATION, INC. 200 SE 1ST STREET, STE 800 MIAMI FL 33131	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	185,307.83	12,127.73	6.54

**Supplemental Report  
Commercial Coventurer Donations - 2020**

**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PERIOD., INC 1801 NW UPSHUR STREET #565 PORTLAND OR 97209	CONOPCO, INC. D/B/A UNILEVER, ITSELF, AND ACT 700 SYLVAN AVENUE ENGLEWOOD CLIFFS NJ 07632	1,182,864.75	121,000.00	1.40
PETCO LOVE 654 RICHLAND HILLS DRIVE SAN ANTONIO TX 78245	SKECHERS USA, INC. 225 SOUTH SEPULVEDA BLVD MANHATTAN BEACH CA 90266	92,737,069.77	1,273,641.25	1.37
RADY CHILDREN'S HOSPITAL FOUNDATION - SAN DIEGO 3020 CHILDRENS WAY MC 5001 SAN DIEGO CA 92123-4282	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
RAPE ABUSE AND INCEST NATIONAL NETWORK 1220 L STREET NW STE 500 WASHINGTON DC 20005	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	52,008.18	2,600.41	5.00
SADDLEBACK MEMORIAL FOUNDATION 24451 HEALTH CENTER DR LAGUNA HILLS CA 92653	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
SAKURA MATSURI, INC. 1759 SUTTER STREET SAN FRANCISCO CA 94115	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	2,000.00	2,000.00	100.00
SAN DIEGO HUMANE SOCIETY AND S.P.C.A. 5500 GAINES STREET SAN DIEGO CA 92110	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
SAN DIEGO LESBIAN, GAY, BISEXUAL, TRANSGENDER PRIDE 3620 30TH STREET SAN DIEGO CA 92104	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	93,432.01	7,821.60	8.37

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN MARCOS HIGH SCHOOL MUSIC BOOSTERS 1615 W SAN MARCOS BLVD SAN MARCOS CA 92078	CUSTOM FUNDRAISING SOLUTIONS OF SAN DIEG 2338 AUTO PARK WAY ESCONDIDO CA 92029	16,795.00	1,960.00	11.67
SAN MARCOS HIGH SCHOOL MUSIC BOOSTERS 1615 W SAN MARCOS BLVD SAN MARCOS CA 92078	CUSTOM FUNDRAISING SOLUTIONS OF SAN DIEGO, INC 2338 AUTO PARK WAY ESCONDIDO CA 92029	16,795.00	2,500.00	14.89
SEMPER FI & AMERICA'S FUND 825 COLLEGE BLVD., SUITE 102, PMB 609 OCEANSIDE CA 92057	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	221,598.67	18,507.06	8.35
SHARE OUR STRENGTH 1030 15TH ST NW STE 1100W WASHINGTON DC 20005	DENNY'S INC. DBA DENNY'S RESTAURANTS 203 EAST MAIN ST SPARTANBURG SC 29319	843,628.16	797,924.55	94.58
SHATTERPROOF, A NONPROFIT CORPORATION 101 MERRITT 7 CORPORATE PARK, 1ST FLOOR NORWALK CT 06851	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	64,108.17	3,205.41	5.00
SHEPHERD'S GATE 1660 PORTOLA AVE LIVERMORE CA 94551	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
SHOPPINGGIVES FOUNDATION 212 W. VAN BUREN SUITE 2N CHICAGO IL 60607	NICHE INTERACTIVE MEDIA, INC. 212 W VAN BUREN ST SUITE 2N CHICAGO IL 60607	51,249,702.41	1,345,419.62	2.63
SIERRA SENIOR PROVIDERS, INC. 540 GREENLEY RD SONORA CA 95370-6209	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Coventurer</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
SOUTHERN CALIFORNIA TIGERS YOUTH CLUB 11808 ALLASEBA DR LOS ANGELES CA 90066-1113	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	1,000.00	1,000.00	100.00
SUICIDE AWARENESS VOICES OF EDUCATION 7900 XERSES AVE S, STE 810 BLOOMINGTON MN 55431	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	301,743.81	18,332.41	6.08
TEAM RUBICON 6171 W. CENTURY BLVD., SUITE 310 LOS ANGELES CA 90045	UNDER ARMOUR, INC. 1020 HULL STREET BALTIMORE MD 21230	748,097.00	250,000.00	33.42
THE AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET NEW YORK NY 10128	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
THE AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET NEW YORK NY 10128	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	532,223,872.75	1,842,024.67	0.35
THE BREAST CANCER RESEARCH FOUNDATION, INC. 28 W. 44TH STREET, SUITE 609 NEW YORK NY 10036	ANSELL HEALTHCARE PRODUCTS, LLC 111 WOOD AVE SOUTH STE 210 ISELIN NJ 08830	61,725.00	61,725.00	100.00
THE CHILDREN'S CENTER OF THE ANTELOPE VALLEY 45111 N FERN AVENUE LANCASTER CA 93534	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
THE CORAL REEF ALLIANCE 1330 BROADWAY, SUITE 600 OAKLAND CA 94612	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	155,881.95	7,796.31	5.00

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Coventurer</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
THE ELEPHANT SANCTUARY IN TENNESSEE 804 DARBYTOWN RD P O BOX 393 HOHENWALD TN 38462	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	449,623.55	29,289.66	6.51
THE ENTERTAINMENT INDUSTRY FOUNDATION 10880 WILSHIRE BLVD., STE 1400 LOS ANGELES CA 90024	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	160,128.95	8,047.70	5.03
THE NATIONAL MENTAL HEALTH ASSOCIATION, INC. 500 MONTGOMERY ST, STE 820 ALEXANDRIA VA 22314	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	323,405.86	23,740.40	7.34
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	NORDSTROM, INC. 1617 6TH AVENUE SEATTLE WA 98101	421,000.00	5,000.00	1.19
THE PLACER COUNTY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 200 TAHOE AVE ROSEVILLE CA 95678	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
THE SURFRIDER FOUNDATION PO BOX 73550 SAN CLEMENTE CA 92673	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	274,946.09	19,790.13	7.20
TONY LARUSSA'S ANIMAL RESCUE FOUNDATION 2890 MITCHELL DRIVE WALNUT CREEK CA 94598	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
TREEPEOPLE, INC. 12601 MULHOLLAND DRIVE BEVERLY HILLS CA 90210	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<b><u>Charity</u></b>	<b><u>Commercial Coventurer</u></b>	<b><u>Revenue</u></b>	<b><u>To Charity</u></b>	<b><u>% to Charity</u></b>
TREES FOR THE FUTURE 1400 SPRING STREET, SUITE 150 316 MOUNTAIN AVENUE SW SILVER SPRING MD 20910	GRATON SPIRITS COMPANY, LLC 617 2ND ST SUITE C PETALUMA CA 94952	3,303,031.54	13,893.20	0.42
TREES FOR THE FUTURE 1400 SPRING STREET, SUITE 150 316 MOUNTAIN AVENUE SW SILVER SPRING MD 20910	SUTTER HOME WINERY, INC. D/B/A TRINCHERO F/ 100 ST HELENA HWY SOUTH SAINT HELENA CA 94574	6,737,935.00	103,862.40	1.54
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	PANDORA JEWELRY, LLC 250 W PRATT ST BALTIMORE MD 21201	39,342.00	12,432.00	31.60
UNIVERSITY OF CALIFORNIA, DAVIS ONE SHIELDS AVE DAVIS CA 95616	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
VERA BRADLEY FOUNDATION FOR BREAST CANCER INC 12420 STONEBRIDGE ROAD ROANOKE IN 46783	VERA BRADLEY SALES, LLC 12420 STONEBRIDGE RD. ROANOKE IN 46783	122,510.87	30,000.00	24.49
VISUAL COMMUNICATIONS MEDIA 120 JUDGE JOHN AISO ST LOS ANGELES CA 90012	JINS EYEWEAR US, INC. 151 POWELL STREET SAN FRANCISCO CA 94102	1,000.00	1,000.00	100.00
VIVALON 930 TAMALPAIS AVENUE SAN RAFAEL CA 94901	SUBARU OF AMERICA, INC. ONE SUBARU DRIVE CAMDEN NJ 08103	4,109,341.42	16,220.38	0.39
WHEN WE ALL VOTE ATTN: ERIN HANNIGAN, PO BOX 34673, 1400 L STREET NW WASHINGTON DC 20005	NORDSTROM, INC. 1617 6TH AVENUE SEATTLE WA 98101	306,477.00	25,000.00	8.16

**Supplemental Report**  
**Commercial Coventurer Donations - 2020**  
**Listing in Alphabetical Order by Charity Name**

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WOMEN'S VOICES FOR THE EARTH PO BOX 8743 MISSOULA MT 59802	CONOPCO, INC. D/B/A UNILEVER, ITSELF, AND ACTING 700 SYLVAN AVENUE ENGLEWOOD CLIFFS NJ 07632	1,864.75	0.00	0.00
WOMEN'S VOICES FOR THE EARTH PO BOX 8743 MISSOULA MT 59802	CONOPCO, INC. D/B/A UNILEVER, ITSELF, AND ACTING 700 SYLVAN AVENUE ENGLEWOOD CLIFFS NJ 07632	2,915.00	215,000.00	2.45
WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037	CREATIVE GENIUS, LLC 7979 IVANHOE AVENUE SUITE 400 LA JOLLA CA 92037	119,984.29	5,999.21	5.00

**Total Revenue - 3882,280,058.55    Total Charity - 24,337,563.75    Average Percent to Charity - 0.63**