

## SECTION D

### EVALUATION CRITERIA

The selection of a firm to perform the requested services will be made in accordance with Section E. Proposals will be evaluated on the basis of advantages and disadvantages to ARRC using the criteria described in this Section.

ARRC reserves the right to select the top ranked firm based solely on the scoring of the written proposals and to enter directly into negotiations with said firm. However, at its sole discretion, ARRC may require the highest ranked firms to make an oral presentation to the evaluation committee. In this event, oral presentations will be scheduled and held via video conference. The selected firms will have an opportunity to summarize the information provided in their written proposals, expand on their capabilities, experience and proposed approach and work plan and answer questions from the selection committee. It is important that the primary individuals servicing the contract are present for this presentation. Scores obtained in the initial phase will not carry over to the presentation phase. Upon completion of the oral presentations, the evaluation committee will review the material presented and determine a ranking order for the firms interviewed.

#### DESCRIPTION

#### WEIGHT

- |   |           |
|---|-----------|
| <b>1. <u>Experience Qualifications and Functionality:</u></b>   | <b>20</b> |
| <ul style="list-style-type: none"><li>a) Introduce your firm to us describing your history, including the number of years in business, your parent, affiliated or subsidiary company, and business partners.</li><li>b) Tell us about all the successful deployments of your wireless inter-consist link and Wi-Fi equipment within the rail transport industry and in what environments/climates with emphasis on any arctic or cold weather deployments.</li><li>c) Are there any of the provided design requirements that your equipment does not meet?</li><li>d) How is your equipment physically mounted/installed?</li><li>e) Do you provide or have available a central management software application for your equipment?</li></ul> |           |
| <b>2. <u>Reliability, Durability, Maintainability &amp; Warranty:</u></b>   | <b>20</b> |
| <ul style="list-style-type: none"><li>a) Describe your warranty and RMA process for the wireless inter-consist link and Wi-Fi equipment system.</li><li>b) Describe your ongoing maintenance and support plan for the wireless inter-consist link and Wi-Fi equipment system. Are there any fees associated with customer support?</li></ul>  |           |

**3. Pricing:**

**60**

- a) Please provide a Firm Fixed Fee for this proposed scope of work to include the Cost Schedule below.
- b) Please note any required equipment upgrades ARRC would need to make to ensure proper system functionality and identify the cost.
- c) Are there additional monthly/annual recurring costs for licensing, firmware/software upgrades, etc.?

**Total Weight**

**100**

**4. The following additional information must be submitted with your offer:**

- 1. Disclose any information that may pose an actual conflict of interest in providing these services or give the appearance of a conflict of interest.
- 2. Provide spec sheets for all equipment offered including the following:
  - a. What is the expected data reliability of the inter-consist link and Wi-Fi equipment system expressed as a percentage i.e. 99.999%?
  - b. What standards does your equipment conform to? (IEEE, EN, IEC, etc.)
  - c. What types of testing does your firm do to assure quality and performance? Such as conducting Performance Testing, Durability Testing, Reliability Testing, or any combination thereof.
  - d. Reliability and Durability of this product is of utmost importance. Provide data that shows how your firm assesses the reliability and durability of your product including mean time between failures for critical components. Provide relevant testing that your firm has performed within the last five years.

## COST SCHEUDLE

Provide a cost proposal that includes a summary of all fees detailing services related to such fees, including full disclosure of sub-contractor fees.

If more than one pricing alternative is available, describe in detail, including any flat fee option. (Please include an additional sheet(s) detailing any other charges.)

Description	QTY	UOM	Unit Price	Total
Access Points in Bridge Mode (ILC)	90	EA		
Access Point in Client Mode (AP)	61	EA		
12 Port Switch (SW)	45	EA		
Patch Antenna (ANT)	90	EA		

## CONTRACT AWARD

Once ranking has been established, ARRC will begin negotiations with the highest ranked firm. If an agreement cannot be reached on contract terms, negotiations will be terminated, and negotiations will be conducted with the next highest ranked firm, until an agreement is reached, or until ARRC exercises its right to cancel the solicitation.

**NON-COLLUSION AFFIDAVIT:** The Undersigned declares, under penalty of perjury under the laws of the United States, that neither he/she nor the firm, association, or corporation of which he/she is a member, has, either directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with this Offer.

\_\_\_\_\_  
COMPANY NAME

\_\_\_\_\_  
SIGNATURE BY AND FOR THE BIDDER

\_\_\_\_\_  
COMPANY ADDRESS

\_\_\_\_\_  
PRINTED NAME OF ABOVE BIDDER

\_\_\_\_\_  
CITY, STATE, ZIP

\_\_\_\_\_  
DATE OF BID

\_\_\_\_\_  
CONTACT PHONE NUMBER

\_\_\_\_\_  
CONTACT E-MAIL