



ALASKA RAILROAD CORPORATION
327 W. Ship Creek Ave.
Anchorage, AK 99501
Phone 907-502-0007
HumphreyC@akrr.com

October 17, 2023

Addendum Number 5
IRFP 23-40-210940 Salesforce Solution Consultant

This addendum is issued to provide information as follows:

Bid closing has been extended to Wednesday, October 25, 2023 at 3:00 PM Alaska Time.

Under Section B, Number 8, the wording “the requested sample, and Asset Requirements (Attachment 2) and Cost Spreadsheets (Attachment 3)” has been removed.

Below is an update to Section D, Number 5:

Section D-

5. Price:

30

- a) Cost shall be submitted in the format provided below
Cost shall, at a minimum, include the following items

| | |
|-------------------------------------|--|
| 1. Contract Management | (Estimated at 3 % of total labor effort)* |
| 2. Salesforce Business Analyst | (Estimated at 12 % of total labor effort)* |
| 3. Salesforce Functional Consultant | (Estimated at 15% of total labor effort)* |
| 4. Salesforce Technical Consultant | (Estimated at 25% of total labor effort)* |
| 5. Salesforce Developer | (Estimated at 15% of total labor effort)* |
| 6. Salesforce Administrator | (Estimated at 15% of total labor effort)* |
| 7. Salesforce Solution Architect | (Estimated at 15% of total labor effort)* |

- Percentage of total labor effort is for evaluation purposes only. This is not an actual depiction of expected effort to be performed for the project.

Response will be scored as follows: The maximum hourly rates proposed for the job functions listed above will be multiplied by the percentage of total labor effort (estimated above) and then summed to obtain an aggregate rate for each Offeror. If more than one rate is provided for any job function, only the highest rate will be used. Each Offeror's

score will be calculated using the following equation – except that the **score will be zero if a rate for each listed function is not provided by an Offeror.**

- b) This Fee shall be exclusive of travel, lodging and per diem costs which will be reimbursed at cost by ARRC per Section B, #10.

Response will be scored as follows:
$$\frac{(\text{Lowest Total Proposed Price}) \times (\text{MPP}^*)}{(\text{Offeror's Total Proposed Price})} = \text{Criterion Score}$$

*MPP = Maximum Possible Points = (5) x (Number of Evaluators) x (Weight)

Per ARRC Procurement Rule 1500.1, for the purposes of evaluating price, the proposed price of an offeror who qualifies as an Alaska bidder under Rule 1500.1 shall be reduced by 5%.

Please acknowledge receipt of this and all addendums via email. **All other dates, terms and conditions remain unchanged.**

Please direct all responses and/or questions concerning this solicitation to Candice Humphrey, via email HumphreyC@akrr.com.

Respectfully,

Candice Humphrey
Contract Administration Specialist