

## Ali, Maya M (CED)

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**From:** ely cyrus <elycyrus1@hotmail.com>  
**Sent:** Thursday, February 29, 2024 6:41 PM  
**To:** Alcohol, CED AMCO (CED sponsored)  
**Subject:** Fwd: ABC board

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Please see emailed note from the Mayor of the City of Kiana.

Sent from my iPhone

Begin forwarded message:

> On Feb 24, 2024, at 2:36 PM, Brad M Reich <[bmreich475@gmail.com](mailto:bmreich475@gmail.com)> wrote:

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>

> Good afternoon Ely

> I wanted to address some things I would hope the ABC board would consider? The City of Kiana had a liquor store and it helped our community with public safety funds, Scholarships, Community needs for road improvements and wages for our staff who manage the store. I would like you to consider a 1 year voting to make changes to liquor in a community 2 years especially ours where we had a lot of voters who did not understand yes was too close and No was to keep it open.

> The other thing is using a local carrier of ours to fly our liquor who does not have a daily schedule. Those airline out of Kotzebue Bering air & Ryan Air will not fly liquor to our community so even with the change to Damp now the people of Kiana cannot get orders in please get rid of the 1200.00 dollar charge to be able to transport liquor, if not at the least make it possible to use our own local carrier of our Choosing to transport liquor From Kotzebue to Kiana.

> Thanks Brad M Reich

>

## FW: Direct-to-Consumer wine shipping regulations

Wilson, Joan M (CED) <joan.wilson@alaska.gov>

Wed 4/10/2024 3:52 PM

To:Sawyer, Jane Preston (CED) <jane.sawyer@alaska.gov>;Cruz, Regina T (CED) <regina.cruz@alaska.gov>

Please place in the ABC board mailbox for next week's meeting.

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**From:** Wilson, Joan M (CED)

**Sent:** Wednesday, April 10, 2024 3:52 PM

**To:** Greg Loudon <gloudon@gmail.com>

**Subject:** RE: Direct-to-Consumer wine shipping regulations

Hello, Greg.

Thank you for your email. Since January 1, 2024, the date of the Title 4 Rewrite implementation, I have issued over 200 interim direct manufacturer shipment licenses to wineries, distilleries, and breweries, the majority of these being California wineries. A biennial license (application and license fee) is \$800, which no winery has identified to me as being cost prohibitive. This is the first I am hearing than any manufacturer has declined to apply for this relatively inexpensive license (compared to other alcoholic beverage licenses) because of costs. I do not have authority to waive fees, but I will forward your email to the Board for its consideration of a regulatory project. As to not shipping to Alaska now, the ABC Board is updating its regulations to permit wineries to use age verification services versus collecting age verification identification, but any winery can ship to Alaska while these regulations are under review. They just need to maintain the physical evidence that they checked identifications. The limits in shipment are set in statute so the Board also has no authority to increase the allowable amounts. I do hope you bring your concerns on the latter to your legislators.

All told, I believe the State has provided significant and timely opportunities to manufacturers to ship their products direct to Alaskans. This new license type also allows our state manufacturers who maintain tasting rooms to ship their products directly to consumers for the first time as well.

Respectfully,

Joan M. Wilson  
AMCO Director

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**From:** Greg Loudon <gloudon@gmail.com>

**Sent:** Wednesday, April 10, 2024 1:39 PM

**To:** Wilson, Joan M (CED) <joan.wilson@alaska.gov>  
**Subject:** Direct-to-Consumer wine shipping regulations

You don't often get email from [gloudon@gmail.com](mailto:gloudon@gmail.com). [Learn why this is important](#)

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Hello Director Wilson,

I am a resident in Anchorage. I am writing about the release of Direct-to-Consumer shipping regulations for Wine shipments to Alaska. I am a wine collector, and like to share wine with friends and family, as well as enjoy it myself.

As I'm sure you are aware, there are a limited number of distributors in Alaska, so we don't get the opportunity to purchase many wines that someone in a more populous State may enjoy. Direct-to-Consumer shipping is a necessary service not just for enthusiasts like myself, but even for every day consumers that like to sample a variety of different wines - or buy directly from a limited production winery that can't get access to distributors.

I recently had a trip to Northern California and visited several wineries. I had multiple wineries tell me that they could not currently ship to Alaska because of pending changes in regulation by the Alcohol & Marijuana Control Office. I am not aware of the specifics of the proposed regulations, but I am concerned that it adds significant (\$300 - \$800) biannual registration fees to any winery desiring to ship to Alaska. One winery I visited told me that they only had three regular customers in Alaska, and that they probably couldn't afford to pay that fee - and thus not able to ship to Alaska at all. The break-even point for them would be the equivalent of 10 or more years of sales. I would urge you to consider waiving that fee for small producers (perhaps less than 2,000 cases per year), or let them pay a single fee registration through an industry trade group. Alaskan consumers are the ones who will suffer as we already have a number of shippers who will not ship to Alaska at all. Those who do can only ship through common carriers like FedEx or UPS at ridiculous rates above \$100/case (12 bottles). These registration fees will greatly increase that price - or make it impossible.

I see that there is a proposed limitation of 18 liters (2 cases of wine) to a purchaser in one transaction, or 108 liters (12 cases of wine) per year. An annual limit of 12 cases per year is reasonable, but 2 cases per transaction is not. If we are trying to get discounts on purchases and shipping - we Alaskans need to maximize our annual purchases.

I had a winery of which I have been a long-time member reach out to me this morning to tell me that they cannot ship my regular shipment to me because of the delay in releasing regulations. At the very least, please ask that the AG's office complete their review of the pending regulation so it can be released. It will soon be too hot to ship in Napa, and Alaskans will have to wait until the summer heat is over to receive shipments again.

Thanks for your consideration,  
Greg Loudon  
Anchorage, AK