

**DEPARTMENT OF NATURAL RESOURCES
BOARD SALE RESULTS**

December 2020

| AGREEMENT | FSC® | NAME OF SALE | COUNTY | REGION | VOLUME OFFERED MBF | MINIMUM BID | BID PRICE | PRICE /MBF | % OVER | # OF BIDS | APPARENT HIGH BIDDER |
|-----------|------|------------------------|--------------------|--------|--------------------|----------------|----------------|------------|--------|-----------|-----------------------------------|
| 101114 | | HOMeward | Clallam | OLY | 4527 | \$1,153,000.00 | \$1,267,000.00 | \$279.88 | 10% | 1.00 | Harbor Timber |
| 99077 | | BUMPER | Grays Harbor | SP | 6653 | \$2,952,000.00 | \$3,291,259.00 | \$494.70 | 11% | 2.00 | Sierra Pacific Industries |
| 99242 | | SOLLEKS BOTTOM | Jefferson | OLY | 8767 | \$1,163,000.00 | | | | | NO BIDS |
| 100649 | | MIDDLE RIDGE | Jefferson | OLY | 8158 | \$1,936,000.00 | \$2,387,662.00 | \$292.68 | 23% | 2.00 | Sierra Pacific Industries |
| 100647 | | GOOD GOLLY | Jefferson, Clallam | OLY | 6554 | \$1,526,000.00 | \$1,936,148.00 | \$295.41 | 27% | 3.00 | Interfor U.S. Timber, Inc. |
| 100724 | | SCHWEITZER | Lewis | PC | 7235 | \$3,048,000.00 | \$3,215,000.00 | \$444.37 | 5% | 2.00 | Manke Lumber Co. Inc. |
| 98547 | | PONY UP SORTS | Skagit | NW | 39 | (\$12,153.57) | | | | | See Sort Sales Results |
| 100428 | | PICNIC BASKET | Skagit | NW | 1763 | \$636,000.00 | \$781,634.03 | \$443.35 | 23% | 4.00 | Hampton Tree Farms, LLC. |
| 100880 | | Q SPRATT CREEK | Stevens | NE | 3234 | \$684,000.00 | \$823,062.00 | \$254.50 | 20% | 2.00 | PotlatchDeltic Land & Lumber, LLC |
| 100283 | | IRISH COFFEE RMZ SORTS | Wahkiakum, Cowlitz | PC | 5609 | \$2,350,116.89 | \$3,058,504.24 | \$545.29 | 30% | 2.70 | See Sort Sales Results |

SUMMARY OF BOARD SALES

| | SALES OFFERED | SALES SOLD | SALES PENDING | SALES NO BID | VOLUME OFFERED | VOLUME SOLD | VOLUME PENDING | VOLUME NO BID | % VOL SOLD | TOTAL MIN BID SOLD SALES | BID PRICE SOLD SALES | PRICE /MBF | % OVER | AVG # BIDS |
|----------------------|---------------|------------|---------------|--------------|----------------|-------------|----------------|---------------|------------|--------------------------|----------------------|------------|--------|------------|
| December 2020 | 10 | 8 | 0 | 1 | 52,539 | 43,733 | 0 | 8,806 | 83% | \$14,285,116.89 | \$16,760,269.27 | \$383.24 | 17% | 2.34 |
| YTD FY 2021 | 55 | 51 | 0 | 4 | 266,729 | 242,848 | 0 | 23,881 | 91% | \$69,293,728.90 | \$98,496,940.26 | \$405.59 | 42% | 2.49 |

SUMMARY OF ALL BOARD AND REGIONAL SALES

| | SALES OFFERED | SALES SOLD | SALES PENDING | SALES NO BID | VOLUME OFFERED | VOLUME SOLD | VOLUME PENDING | VOLUME NO BID | % VOL SOLD | TOTAL MIN BID SOLD SALES | BID PRICE SOLD SALES | PRICE /MBF | % OVER | AVG # BIDS |
|----------------------|---------------|------------|---------------|--------------|----------------|-------------|----------------|---------------|------------|--------------------------|----------------------|------------|--------|------------|
| December 2020 | 10 | 8 | 0 | 1 | 52,539 | 43,733 | 0 | 8,806 | 83% | \$14,285,116.89 | \$16,760,269.27 | \$383.24 | 17% | 2.34 |
| YTD FY 2021 | 59 | 54 | 0 | 5 | 272,705 | 248,578 | 0 | 24,127 | 91% | \$69,628,728.90 | \$99,313,613.81 | \$399.53 | 43% | 2.50 |

SORT SALE RESULTS (by Sale)

| AGREE- MENT | FSC | NAME OF SALE | VOLUME OFFERED MBF | Delivered Values | | | Stumpage Determination (Projected) | | | | APPARENT HIGH BIDDER |
|----------------|-----|--------------------------|--------------------|-------------------|-----------------|-------------------|------------------------------------|------------|-----------|---------------------------------------|----------------------|
| | | | | MINIMUM BID / MBF | BID PRICE / MBF | TOTAL MINIMUM BID | TOTAL BID PRICE | PRICE /MBF | # OF BIDS | | |
| 100284 | | IRISH COFFEE RMZ SORT 1 | 541 | \$620.00 | \$747.50 | \$223,246.33 | \$292,223.83 | \$540.15 | 3 | RSG Forest Products, Inc. | |
| 100285 | | IRISH COFFEE RMZ SORT 2 | 1,311 | \$725.00 | \$775.00 | \$692,398.02 | \$757,948.02 | \$578.14 | 2 | RSG Forest Products, Inc. | |
| 100286 | | IRISH COFFEE RMZ SORT 3 | 1,220 | \$650.00 | \$800.00 | \$567,550.03 | \$750,550.03 | \$615.20 | 3 | Swanson Brothers Lumber Company, Inc. | |
| 100287 | | IRISH COFFEE RMZ SORT 4 | 428 | \$750.00 | \$828.75 | \$236,746.04 | \$270,451.04 | \$631.89 | 4 | RSG Forest Products, Inc. | |
| 100288 | | IRISH COFFEE RMZ SORT 5 | 100 | \$450.00 | \$720.00 | \$21,484.49 | \$48,484.49 | \$484.84 | 2 | Cascade Hardwood, LLC | |
| 100289 | | IRISH COFFEE RMZ SORT 6 | 153 | \$1,200.00 | \$1,825.00 | \$153,603.58 | \$249,228.58 | \$1,628.94 | 2 | RSG Forest Products, Inc. | |
| 100290 | | IRISH COFFEE RMZ SORT 7 | 483 | \$500.00 | \$633.12 | \$109,445.36 | \$173,742.32 | \$359.71 | 3 | Interfor U.S. Timber, Inc. | |
| 100291 | | IRISH COFFEE RMZ SORT 8 | 1,255 | \$540.00 | \$672.02 | \$342,069.01 | \$507,754.11 | \$404.58 | 2 | Hampton Tree Farms, LLC. | |
| 100292 | | IRISH COFFEE RMZ SORT 9 | 95 | \$312.00 | \$312.00 | \$3,669.37 | \$3,669.37 | \$38.62 | 3 | Pacific Fibre Products, Inc. | |
| 100293 | | IRISH COFFEE RMZ SORT 10 | 23 | \$312.00 | \$509.73 | (\$95.34) | \$4,452.45 | \$193.58 | 3 | Georgia Pacific WFS, LLC | |
| 100717 | | PONY UP Sort 12 | 39 | \$198.00 | | (\$12,153.57) | | | 0 | NO BIDS | |

Department of Natural Resources, Information subject to changes and amendments over time

* If marked, all or part of this sale is Forest Stewardship Council® (FSC)-certified (certificate no. BV-FM/COC-080501)