EBREARCH INSTITUTE

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2024 Retirement Confidence Survey: Active Military and Veteran Households



Speakers



Craig Copeland, Director, Wealth Benefits Research, EBRI



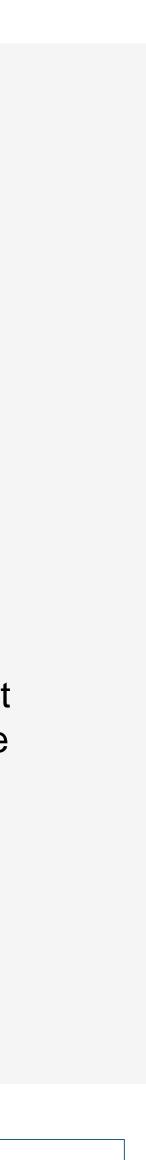
Lisa Greenwald, CEO,

Greenwald Research





Brian Kloss, Assistant V.P., Enterprise Advice Group, USAA



2024 RCS Sponsors

EBRI and Greenwald would like to thank the 2024 RCS sponsors who helped shape this year's survey.

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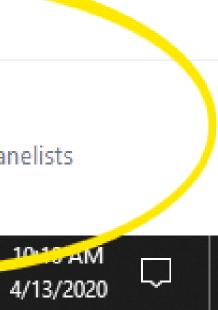
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Type question(s) here

To: All panelists

Your text can only be seen by panelists

Leave Meeting



2024 RCS Overview

34th Annual Retirement Confidence Survey (RCS)

The RCS is the longest-running survey of its kind, measuring worker and retiree confidence about retirement, and is conducted by the Employee Benefit Research Institute (EBRI) and Greenwald Research.

The 2024 survey of 2,521 Americans was conducted online January 2 through January 31, 2024. All respondents were age 25 or older. The survey included 1,255 workers and 1,266 retirees – this year included an oversample of 721 completed surveys among military individuals (298 workers and 423 retirees).

Data were weighted by age, sex, military status, household income and race/ethnicity. Unweighted sample sizes are noted on charts to provide information for margin of error estimates. The margin of error would be \pm 2.8 percentage points for workers, \pm 2.8 retirees, and \pm 3.7 for military respondents in a similarly-sized random sample.

Please note percentages in the following tables and charts may not total to 100 due to rounding and/or missing ca are noted, there were no significant differences.



Military Households

A military household in the RCS includes households whose respondents are actively in the military or are veterans.

- Forces.
- them.
- also included as a military household.
- represents the population.

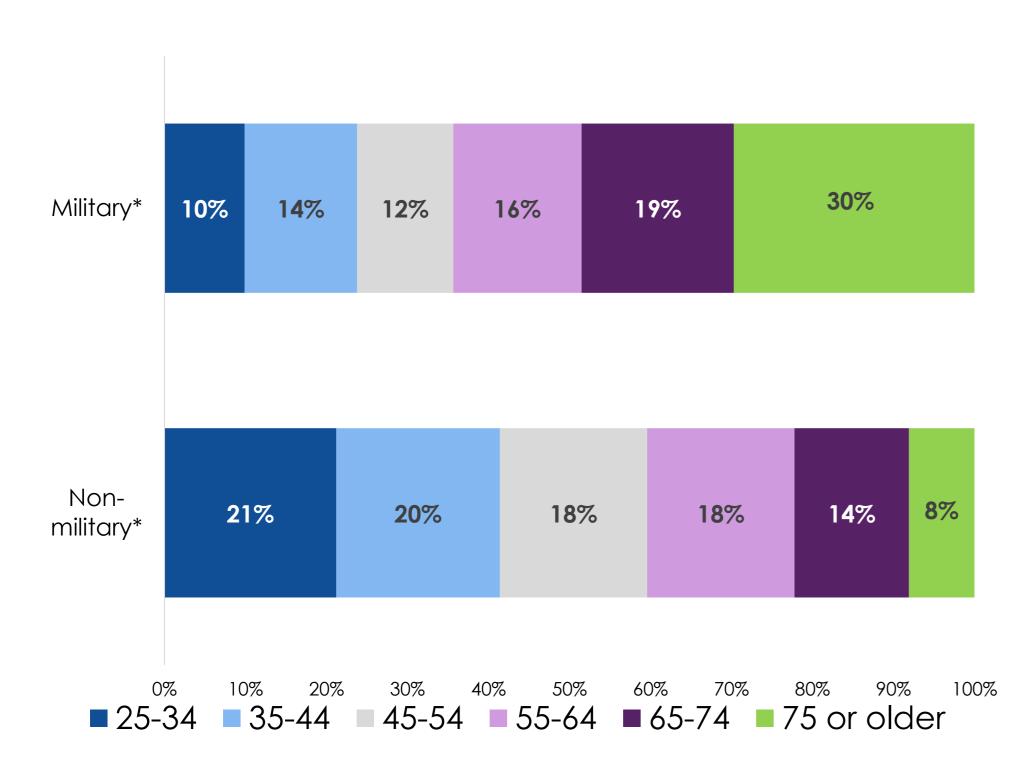
• Active military respondents include individuals who are actively serving in the U.S. Armed Forces and individuals who are currently in the National Guard or Reserve but did not serve in the U.S. Armed

• Veterans consist of individuals who report having served in the U.S. Armed Forces but are no longer in

If the respondent does not meet these criteria but the spouse of a respondent does, the household is

The RCS uses these definitions to replicate how the U.S. Census Bureau defines military individuals. The majority of RCS's military households are veterans (62 active and 767 veterans), which properly

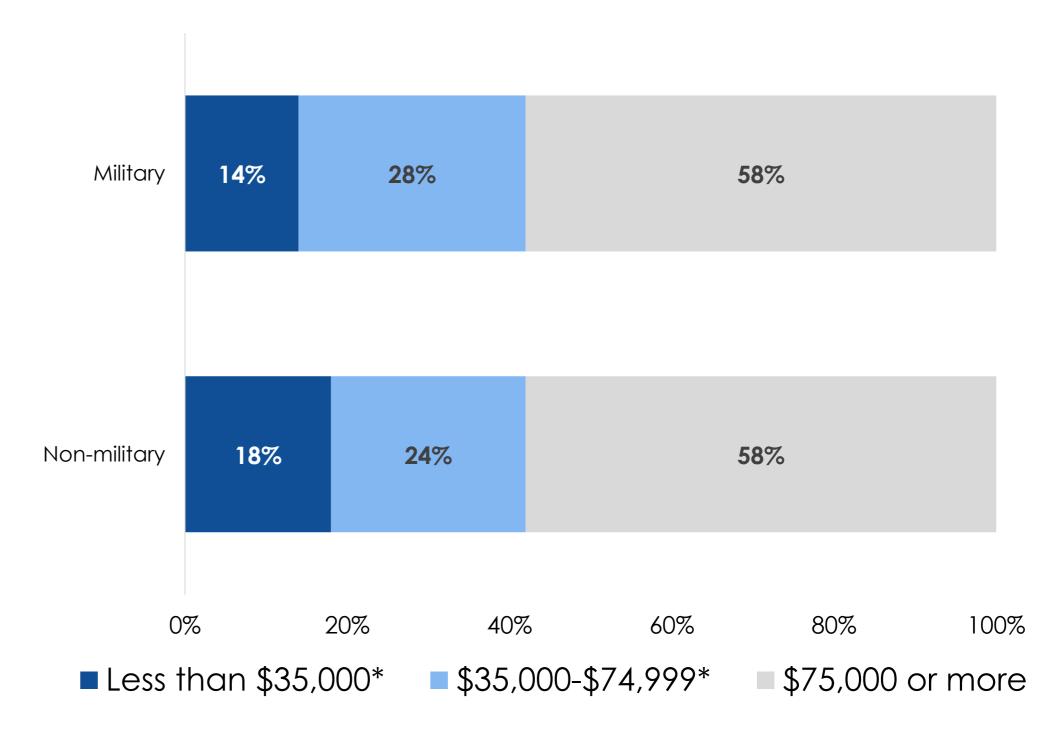
Demographic Breakdowns, by Military Status



Age

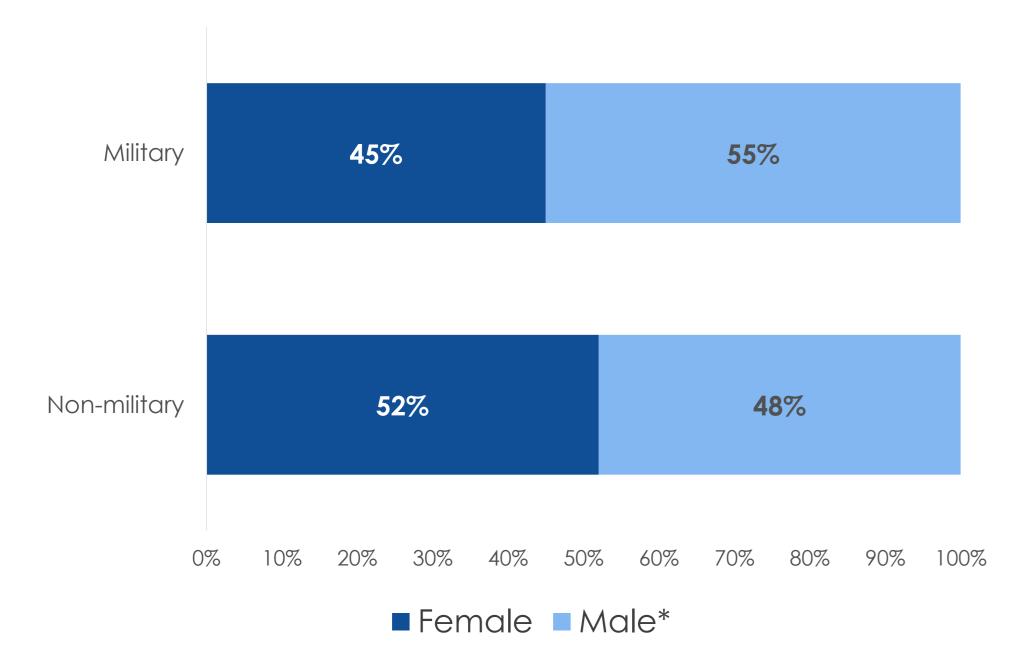
Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

Household Income



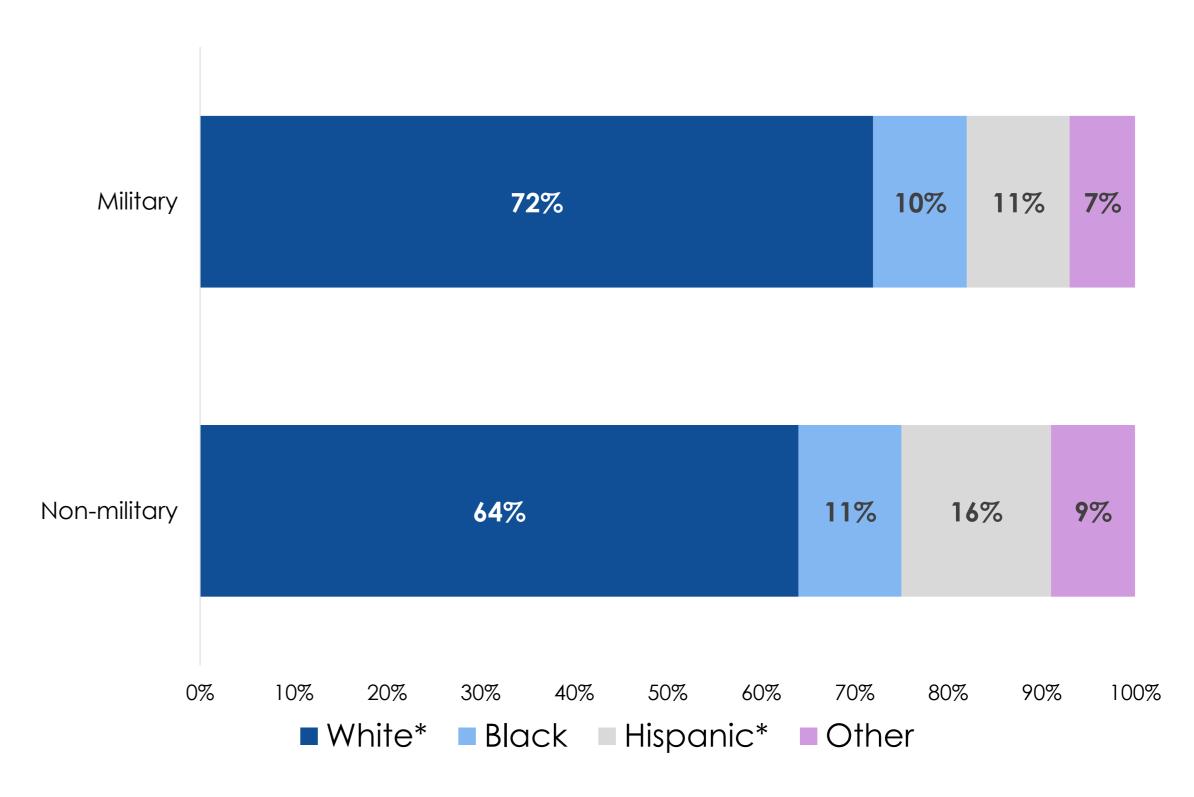
Demographic Breakdowns, by Military Status

Gender



Source: Employee Benefit Research Institute and Greenwald Research 2023 Retirement Confidence Survey.

Race/Ethnicity

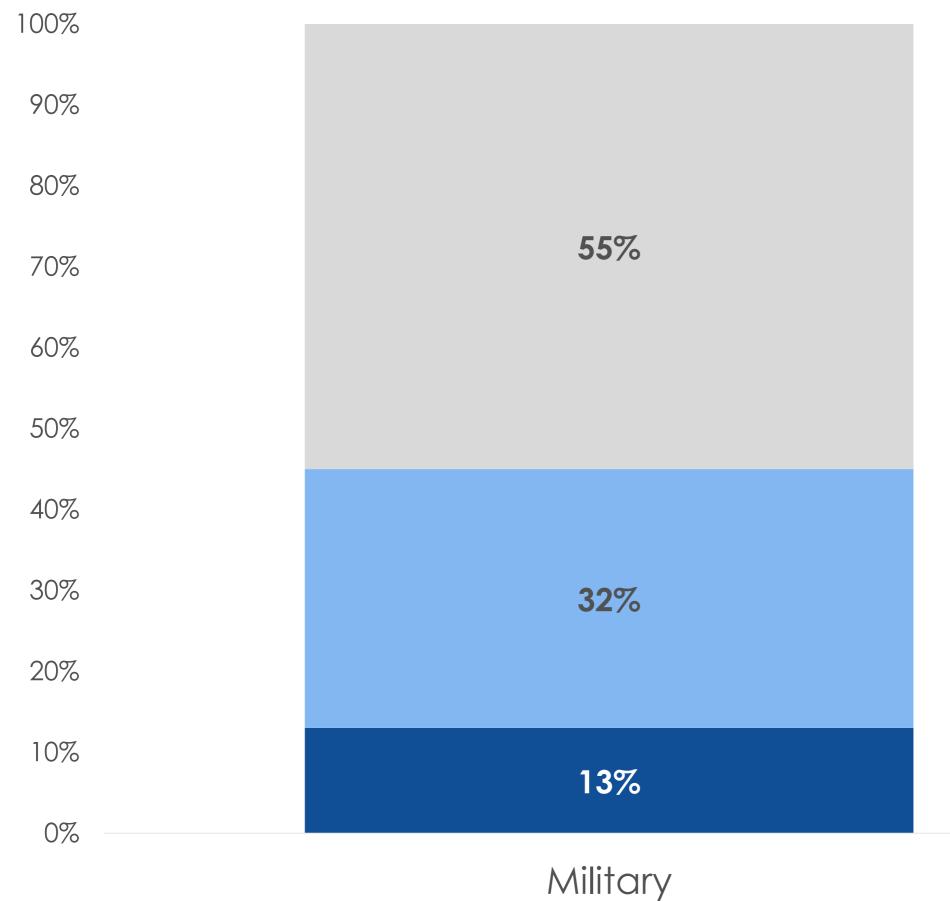




Debt Level a Problem, by Military Status

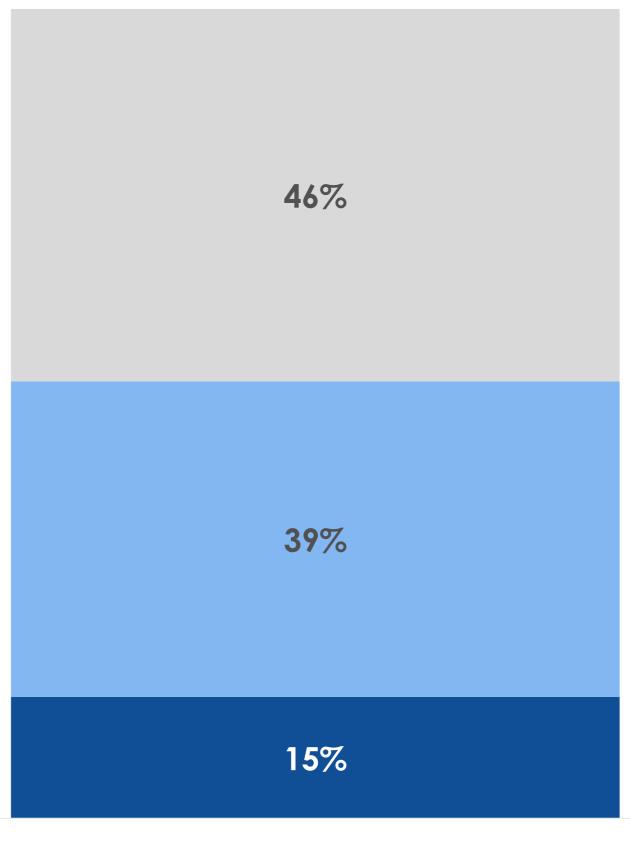
Thinking about your current financial situation, how would you describe your level of debt? n=2,521





Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

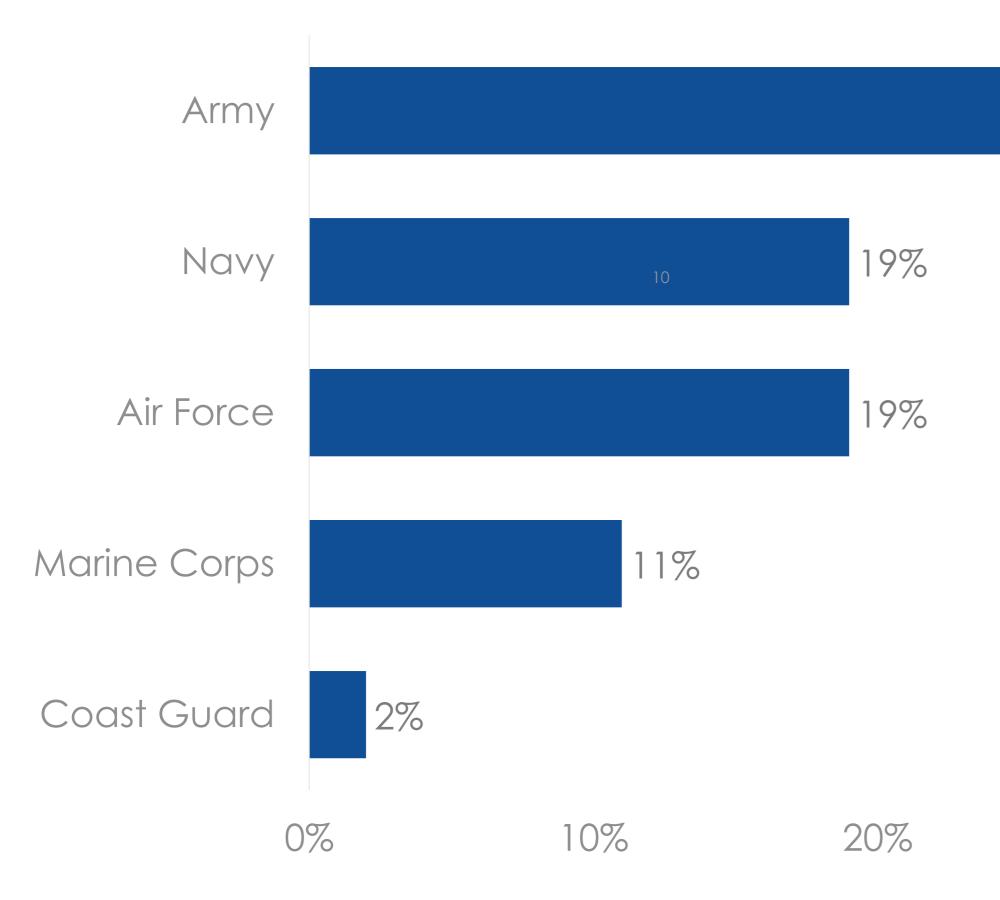
Major Problem Minor Problem* Not a Problem*



Non-military

Distribution of Service Affiliations for the Military Households

With which service [are / were] you affiliated? n=709



Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

49%

30%

50%

60%

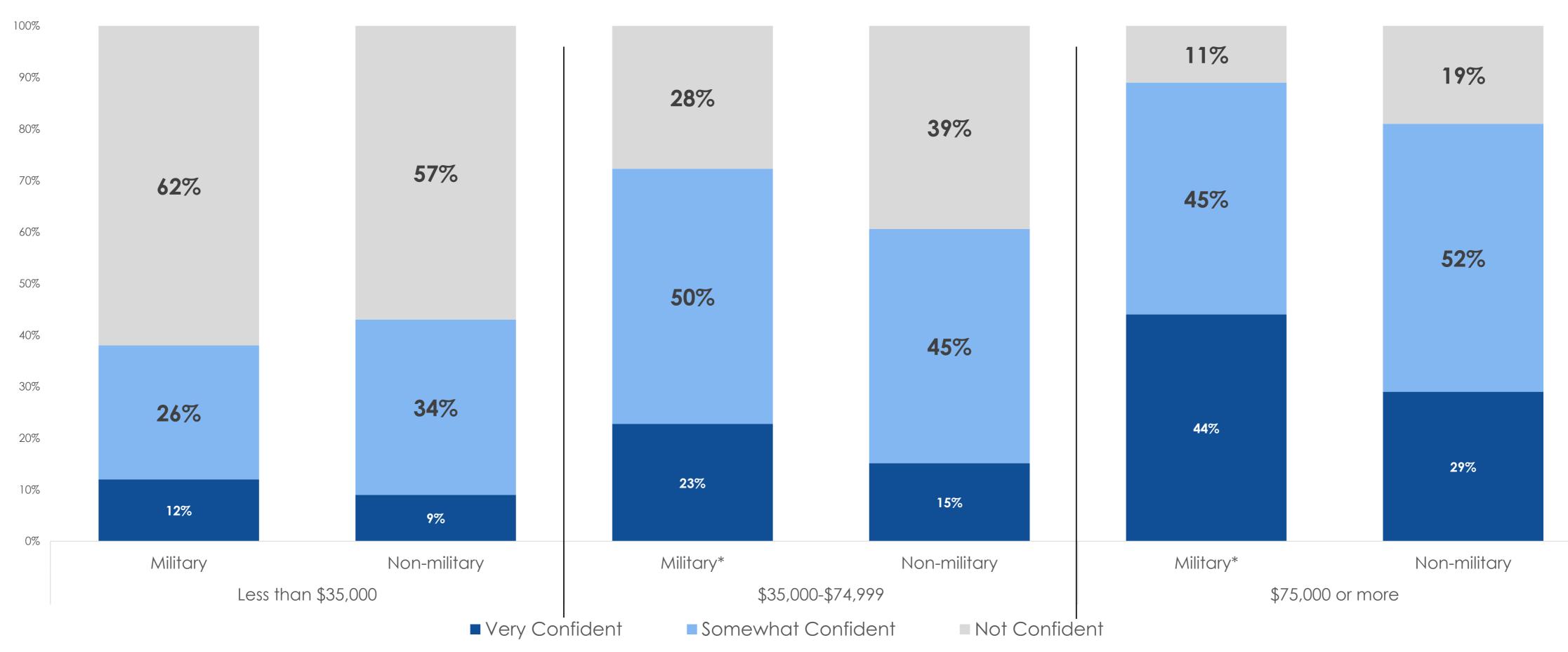


Retirement Confidence and Preparations



Confidence in Having Enough Money to Live Comfortably Throughout Retirement, by Military Status and Income

Overall, how confident are you that you (and your spouse) will have enough money to live comfortably throughout your retirement years? n=2,521

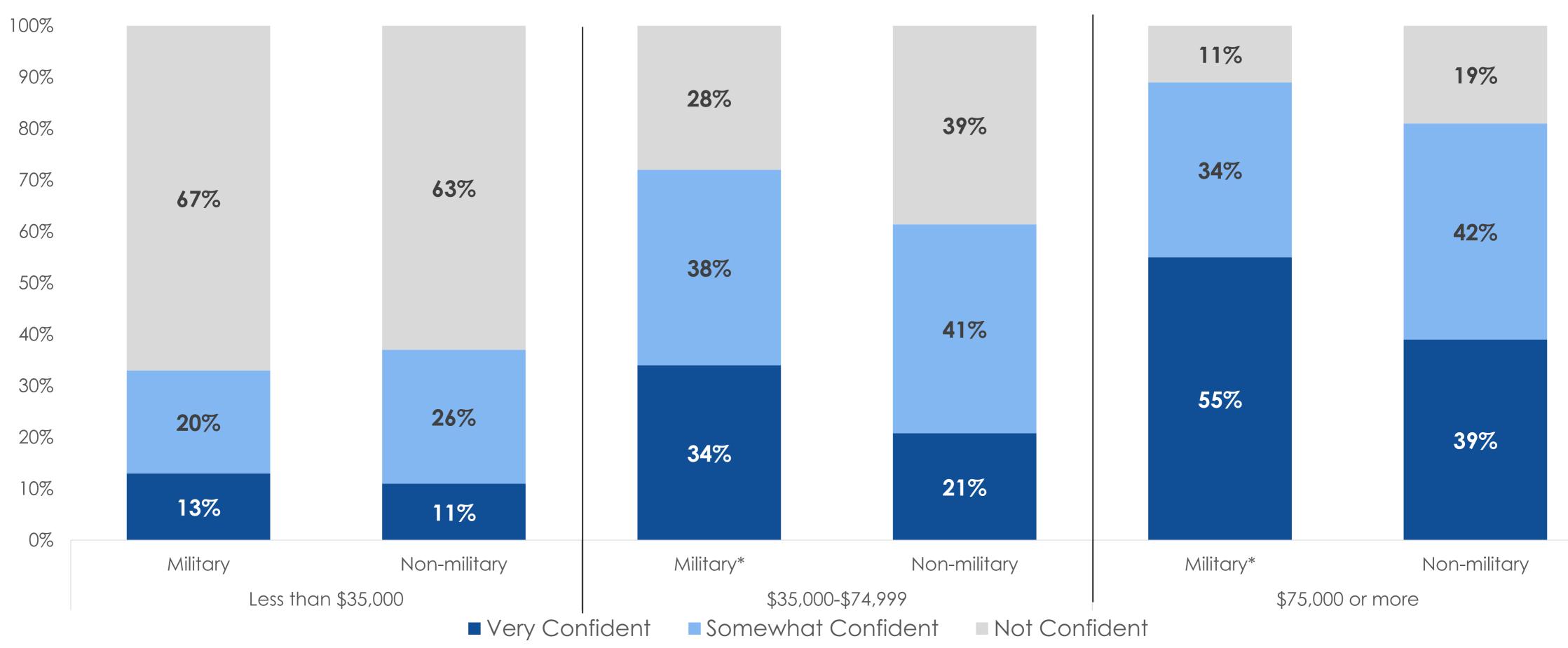


Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.



Confidence in Doing a Good Job Preparing Financially for Retirement, by Military Status and Income

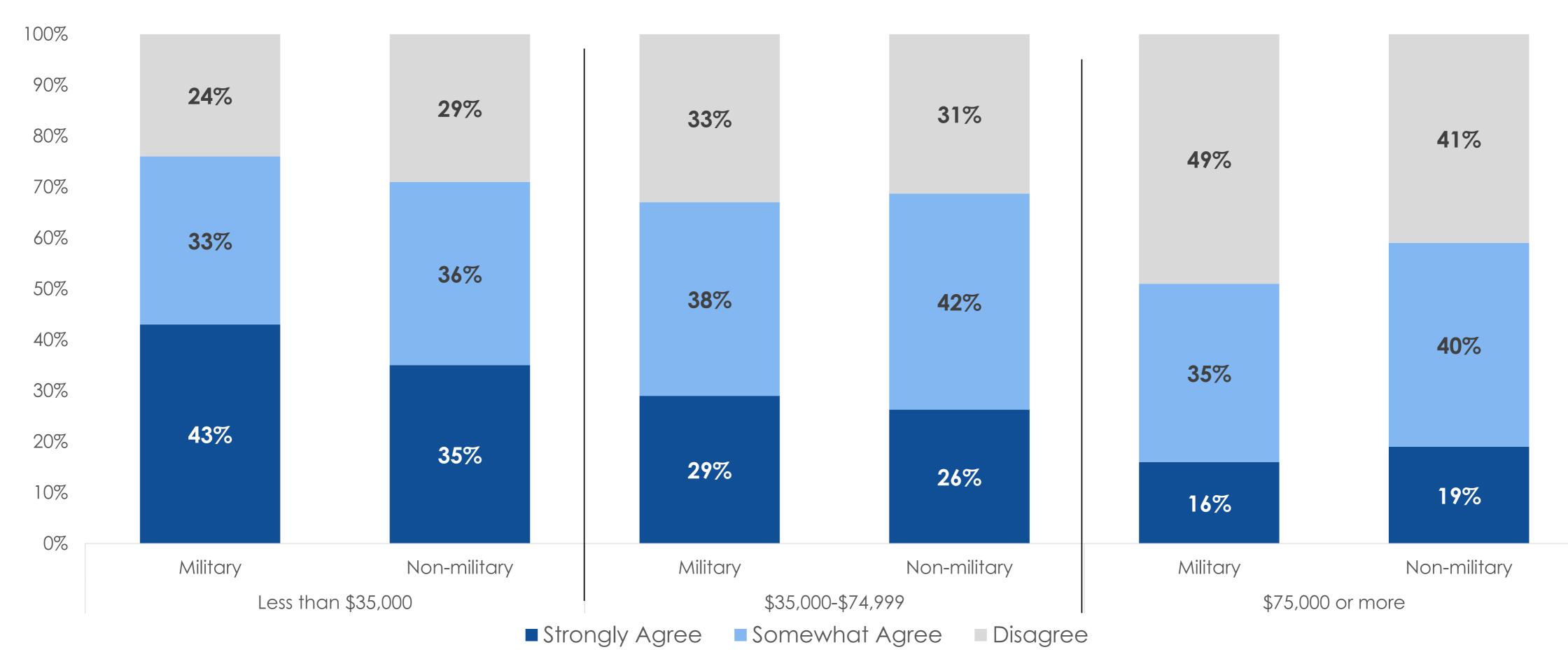
How confident are you (and your spouse) about the following aspect related to retirement? You (are doing/did) a good job of preparing financially for your retirement n=2,521



Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.



Percentage of Workers Who Agree That Preparing for Retirement Makes Them Stressed, by Military Status and Income



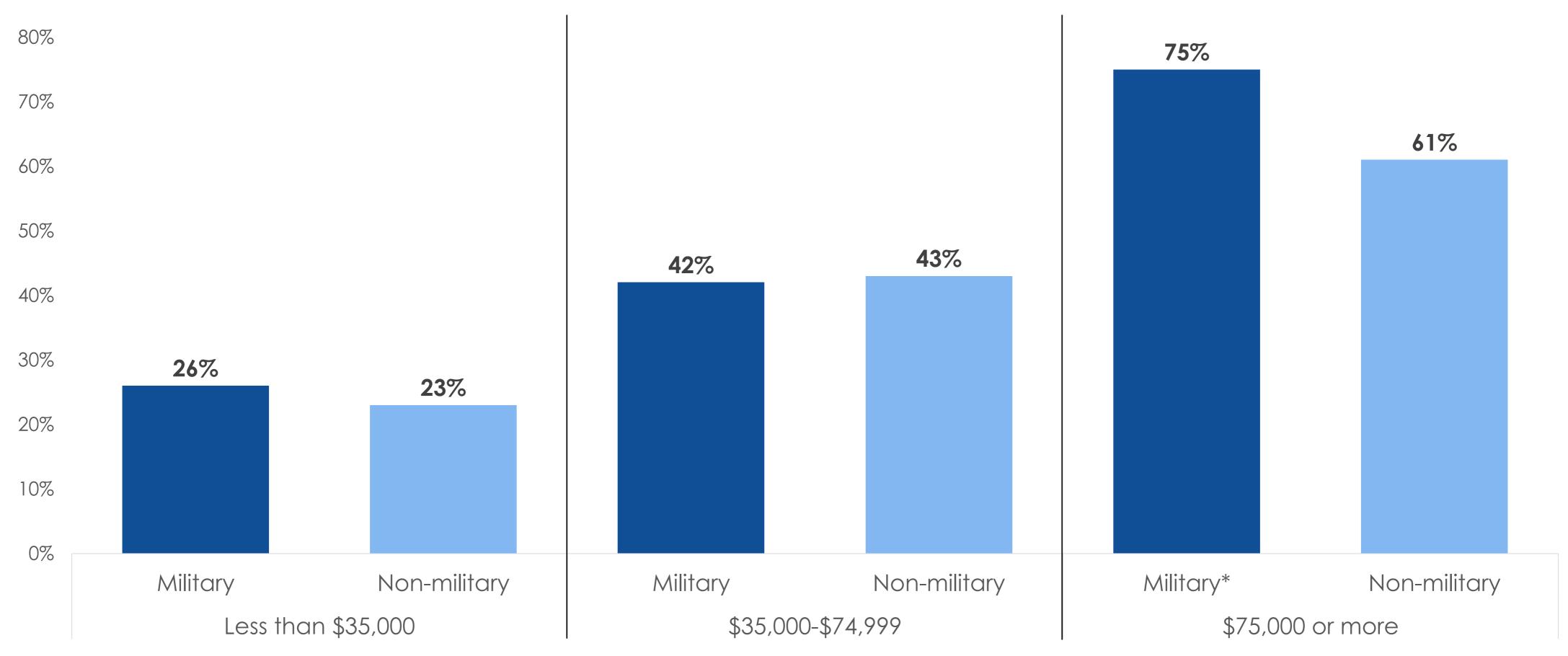
Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

To what extent do you agree or disagree with the following statement? Preparing for retirement makes you feel stressed Workers n=1,255



Percentage of Workers and Retirees Who Calculated How Much They Need to Save for Retirement, by Military Status and Income

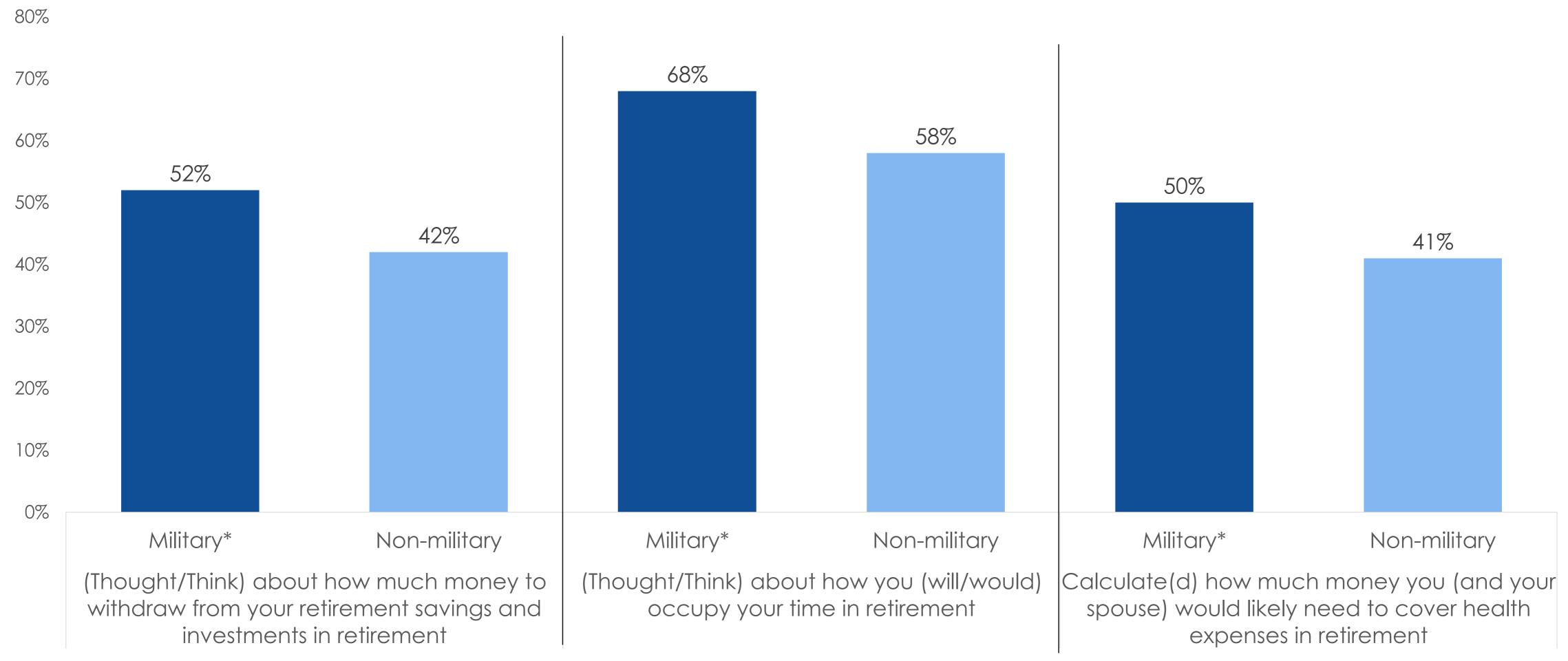
Have you (or your spouse) tried to figure out how much money you will need to have saved by the time you retire so that you can live comfortably in retirement? / To prepare for retirement, did you (or your spouse) try to figure out how much money you needed to have saved by the time you retired so that you could live comfortably in retirement? n=2,374, Percentage Yes





Preparing for Various Aspects of Retirement, by Military Status

To prepare for retirement, (have/did) you (or your spouse)...? Percentage Yes, n=2,521

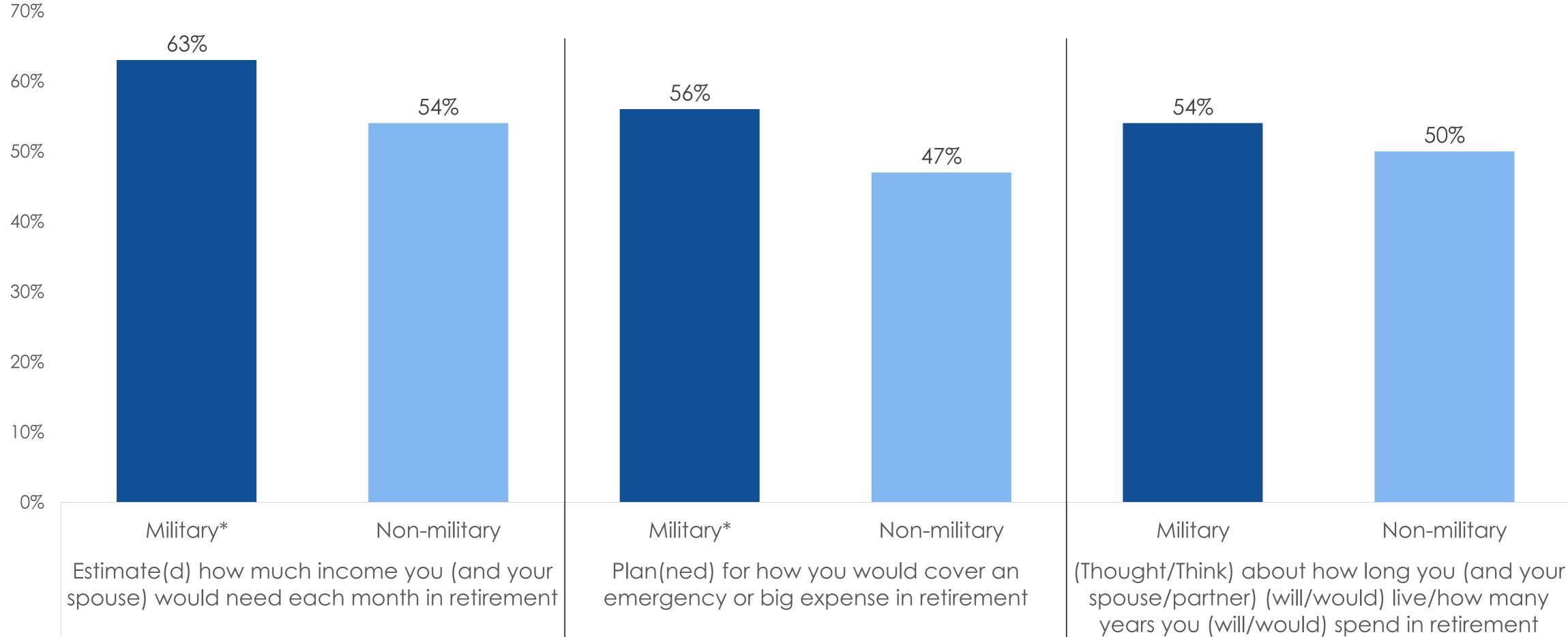


Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.



Preparing for Various Aspects of Retirement, by Military Status

To prepare for retirement, (have/did) you (or your spouse)...? Percentage Yes, n=2,521





Discussion — Retirement Confidence and Preparations

- retirement?
- their basic expenses? (paid more when move)

• Why are lower income military members more likely to feel less confident that they'll have enough money to last through

How do military members feel about their ability to cover

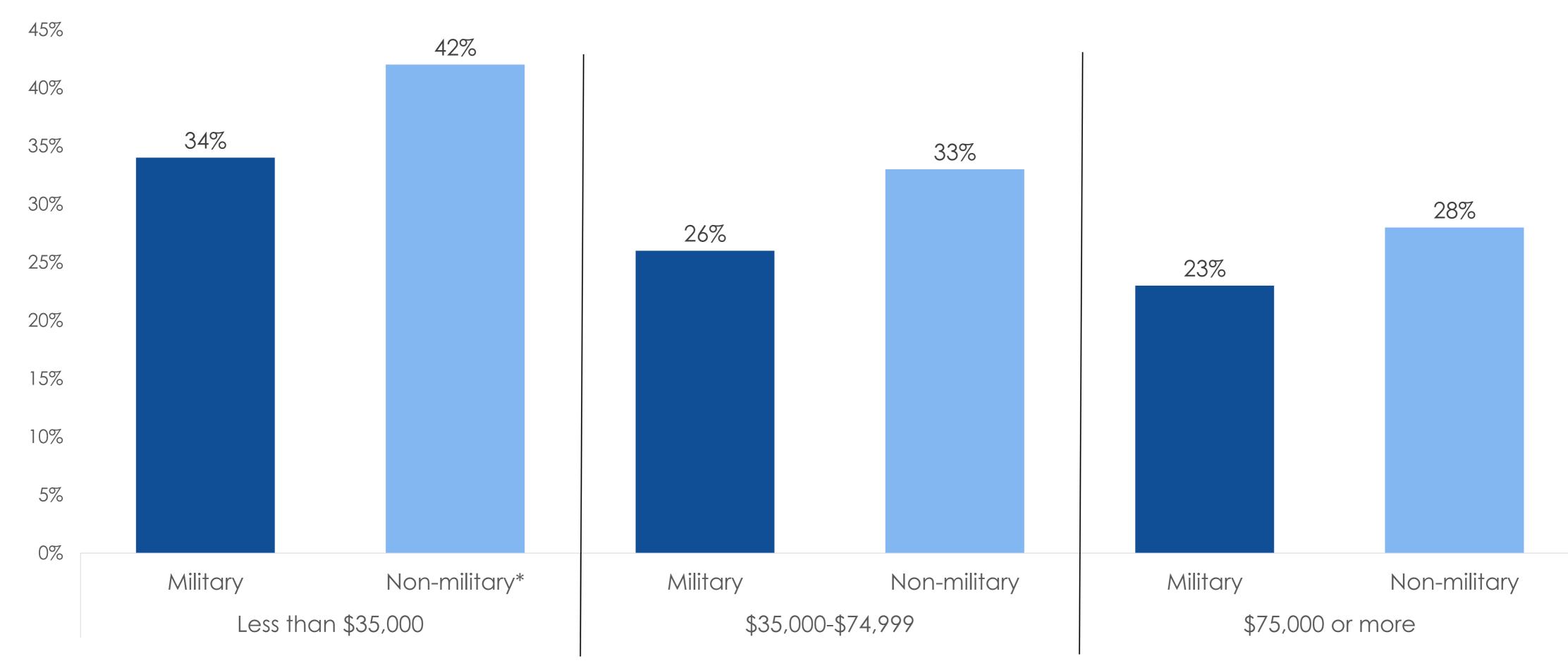


Sources of Information and Financial Advisors



Those in military households are more likely to suggest that they know where to go for financial and retirement planning advice.

To what extent do you agree or disagree with the following? You do not know who to go to for good financial or retirement planning advice. n=2,521, Percentage Agree



Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.



4 in 10 military cite an advisor, while non-military turns more to family and friends.

Family and friends*

A personal, professional financial advisor

Online resources and research you do on your own

Your employer or information you receive at work

Representatives from your workplace retirement plan provider

Financial experts or gurus in the media

Online advice or advisors that provide guidance based on formulas

Online and social media posts or communities

ChatGPT or other AI tools

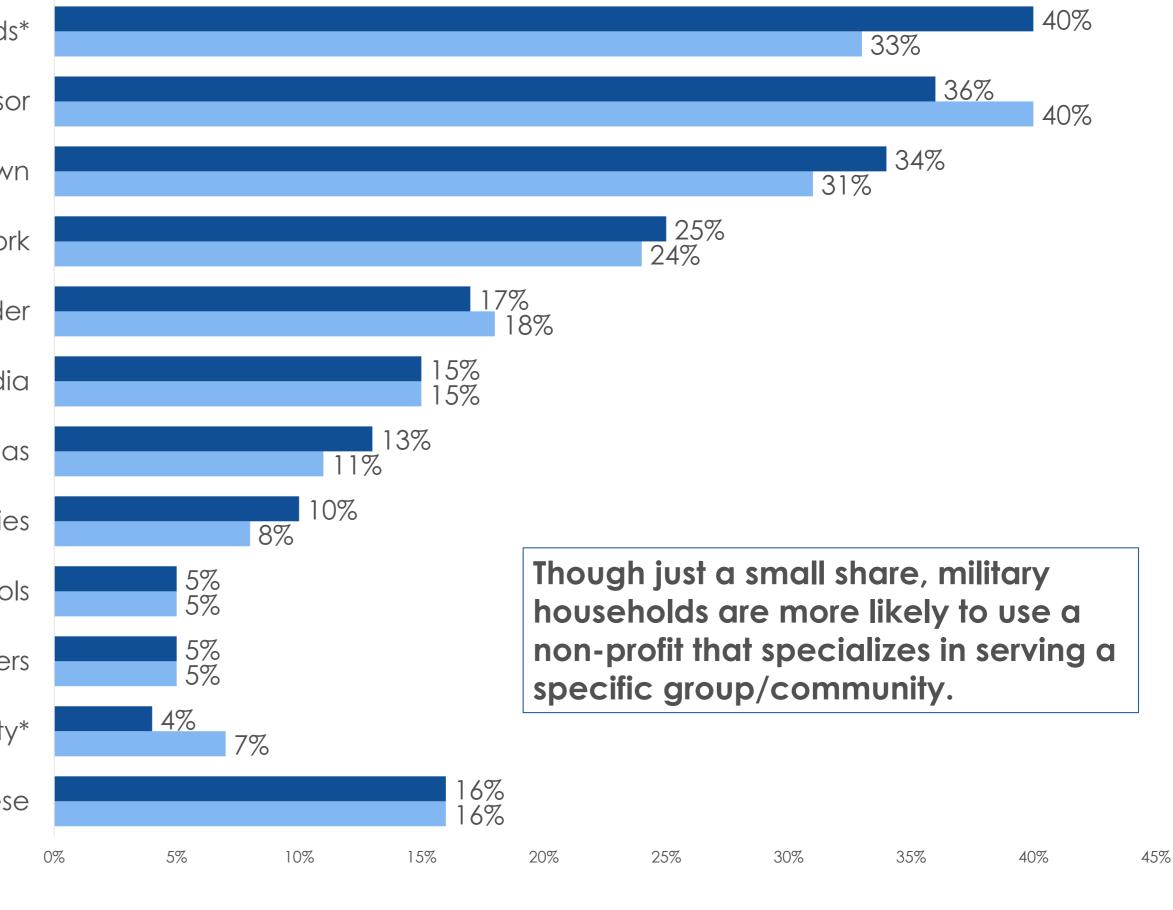
Social media influencers

Non-profit organizations that focus on serving a specific group or community*

None of these

Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

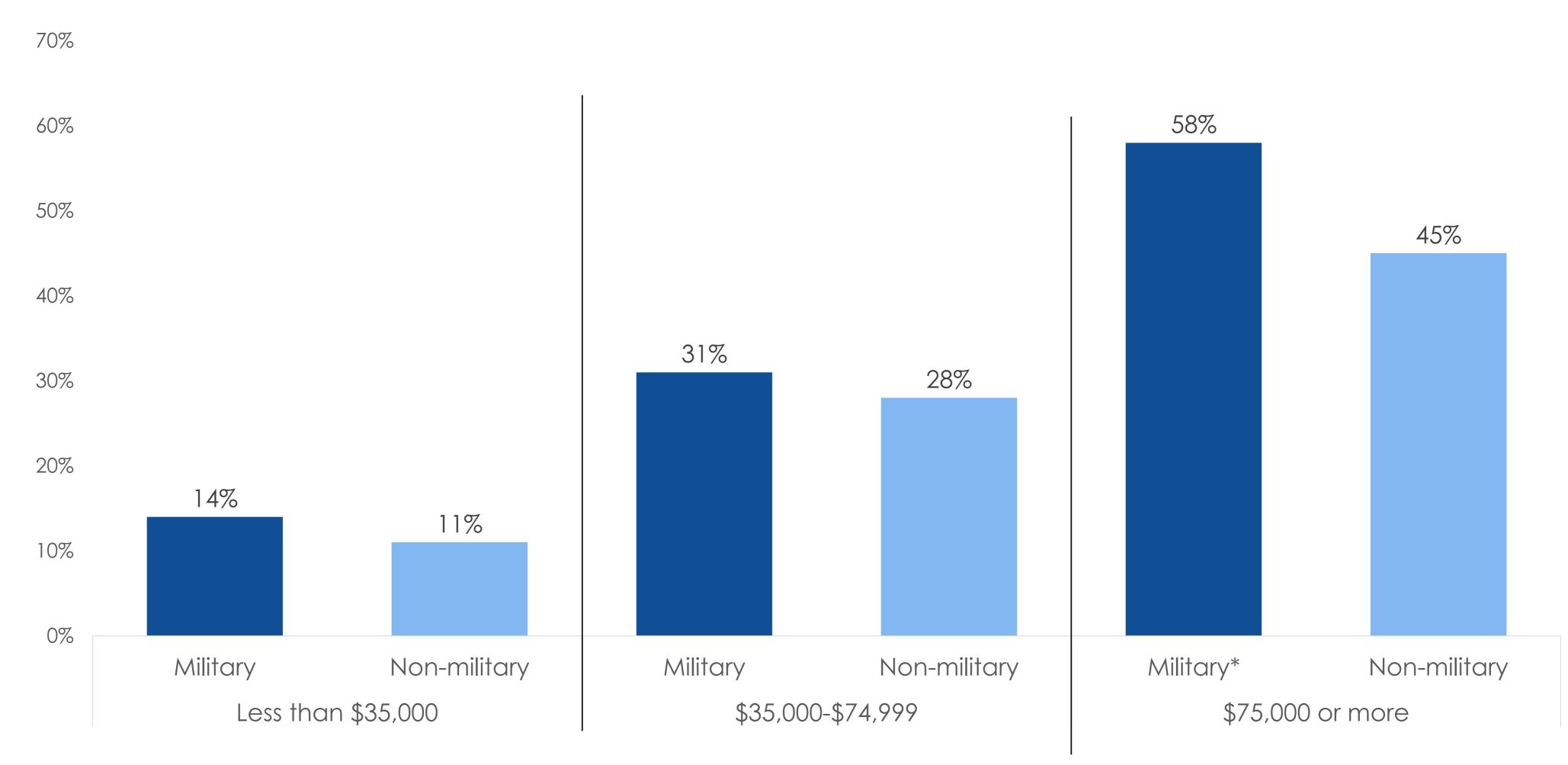
Which of the following people or groups do you use as a source of information for retirement planning? n=2,521



■ Non-Military ■ Military

As income increases, military households become more likely than non-military to work with a financial advisor.

Do you currently work with a professional financial advisor or representative? n=2,521, Percentage Yes



Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

Discussion — Sources of Information and Financial Advisors

- Where do military members go for financial guidance?

How do military members gain financial education?





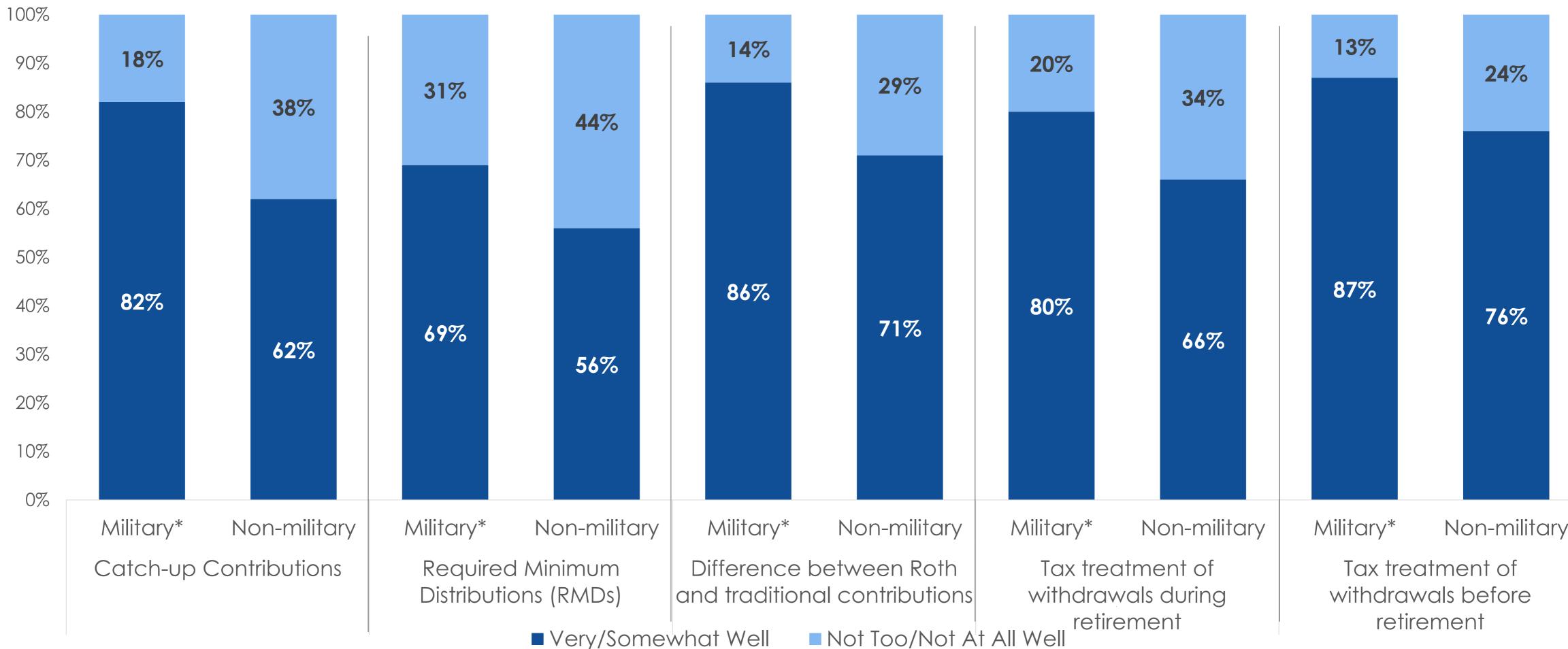
Workplace Plans





How Well Retirement Savings Plan Participants Understand Certain Features and Regulations of Retirement Savings Plans, by Military Status

How well do you understand the following features and regulations related to workplace retirement savings plans? Employer offers a retirement savings plan n=773



Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

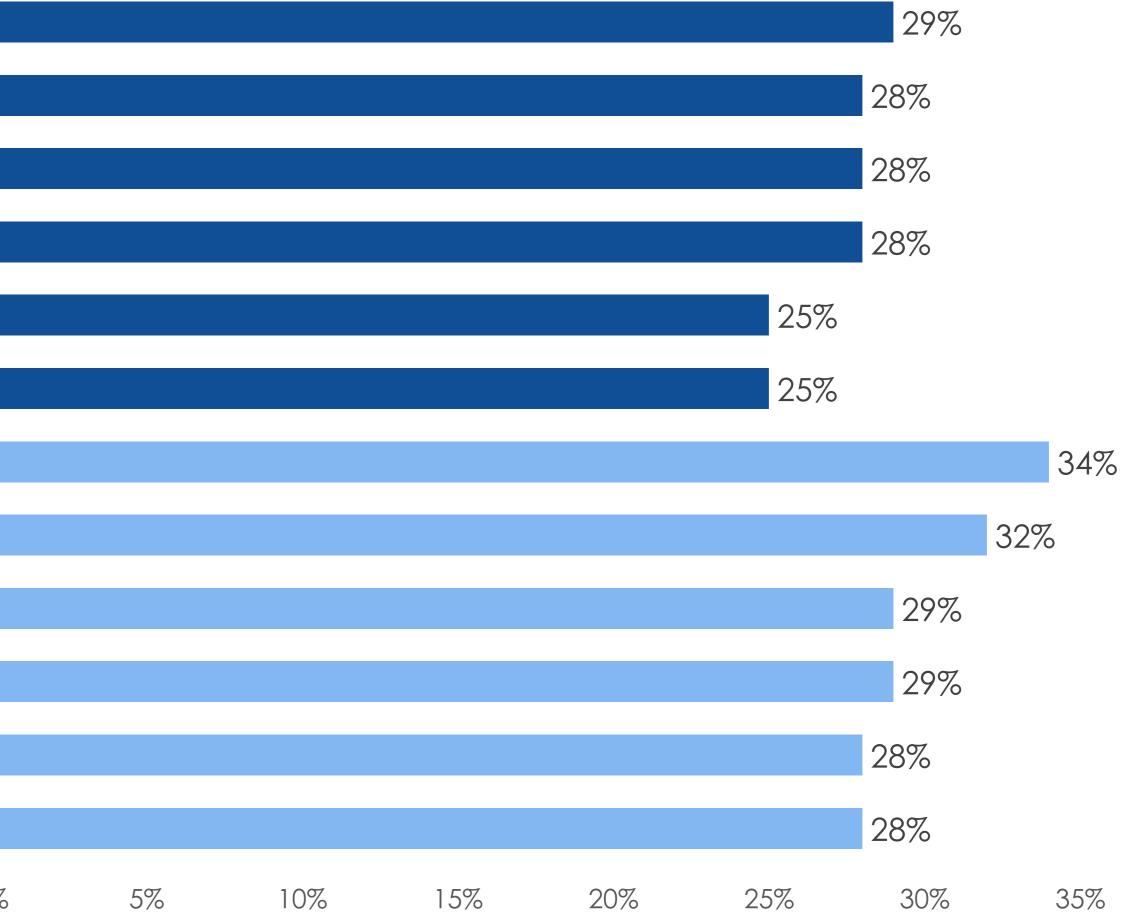


Top Six Most Valuable Improvements to Retirement Savings Plans, as Ranked by Those Offered a Plan, by Military Status

More investment options designed for after you retire Investment options that provide guaranteed lifetime income after you retire Military More fund or investment options available Ability to save for emergencies Better explanations for how much income your savings will produce in retirement Better explanations for whether you are on track with your retirement savings Ability to save for emergencies Investment options that provide guaranteed lifetime income after you retire Non-military Better explanations for how much income your savings will produce in retirement Better explanations for whether you are on track with your retirement savings Better explanations for the investment options Ability to save on an after-tax basis

0%

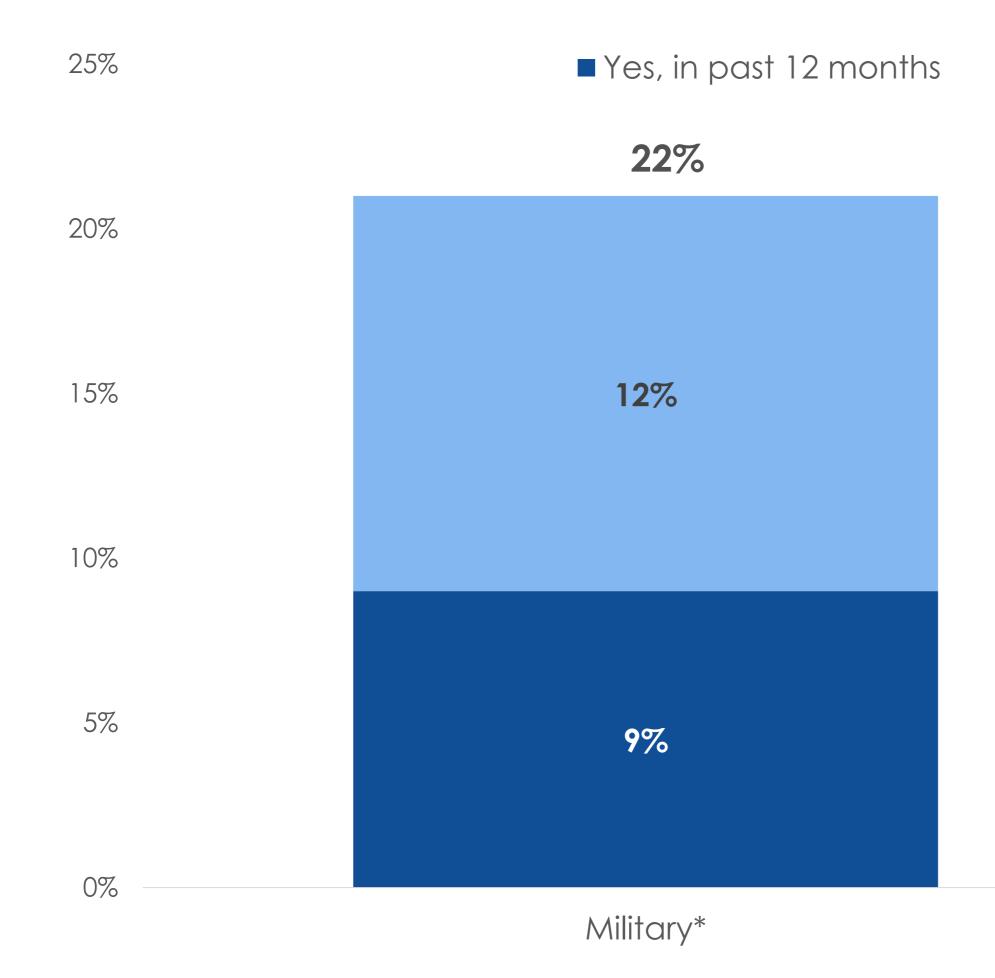
Which of the following, if any, would be the most valuable improvements to your retirement savings plan? (Please select all that apply.) Employer offers a retirement savings plan n=773







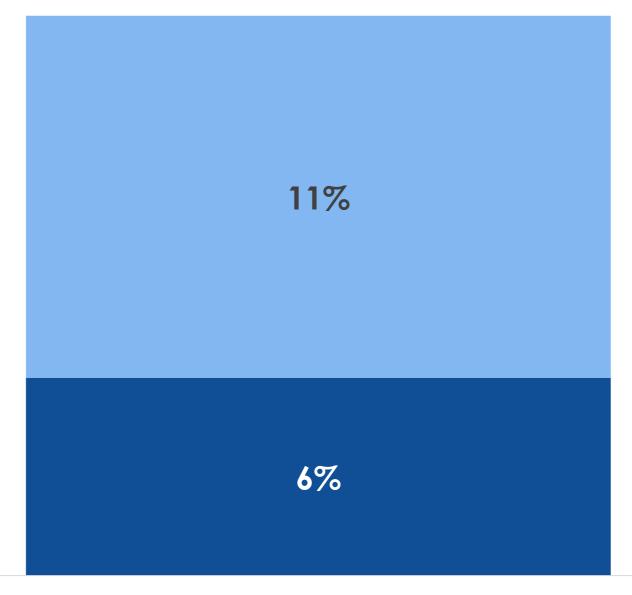
Percentage Who Have Taken a Loan or Withdrawal from Their **Retirement Savings Plan, by Military Status**



Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

Have you ever taken a loan or withdrawal from your workplace retirement savings plan? Select all that apply. Saved for retirement n=1,861

Yes, but more than 12 months ago



16%

Non-military



- available to them?
- Even with access to Thrift Savings Plan, why might military member be behind on their retirement savings?

Discussion — Workplace Plans

• What retirement plan does military members have

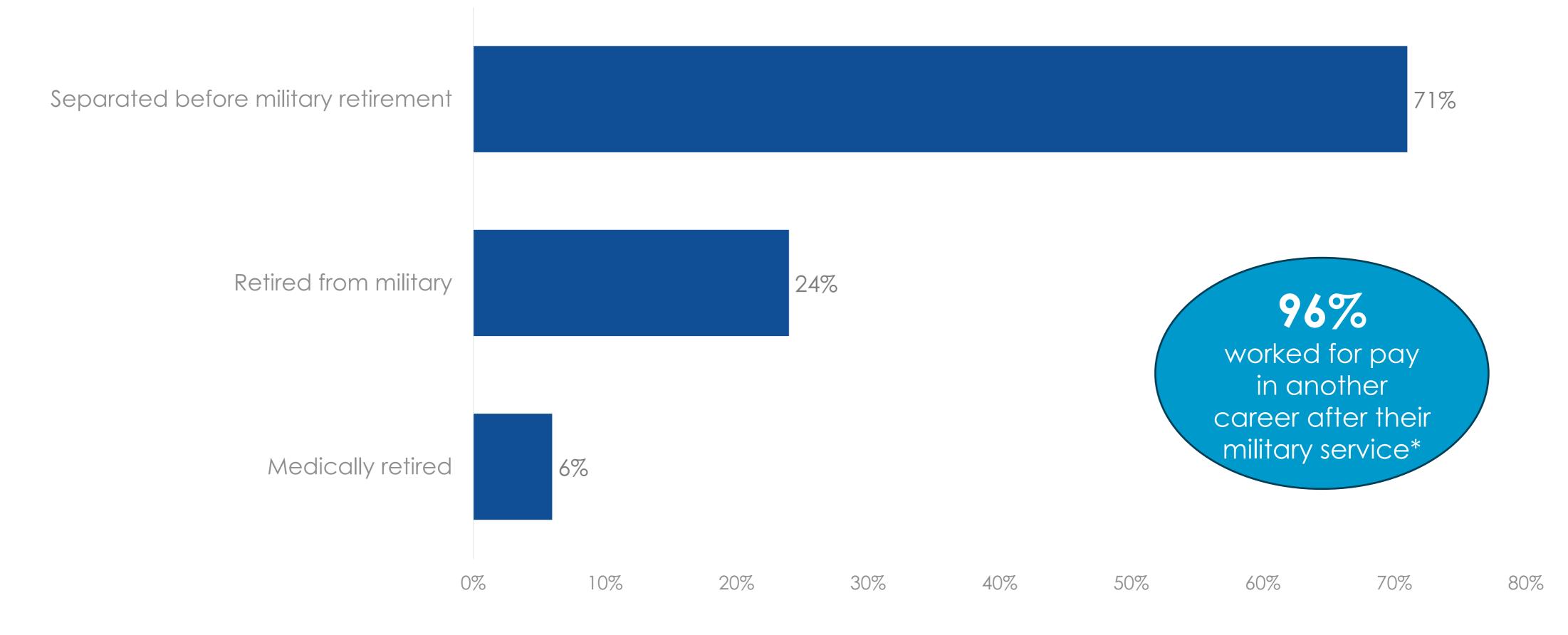


Transition to Retirement and Retiree Experiences



Most who serve separate from the military before reaching retirement. Nearly all say they worked in another career after their military service.

How did your military service end? Veteran households n=665

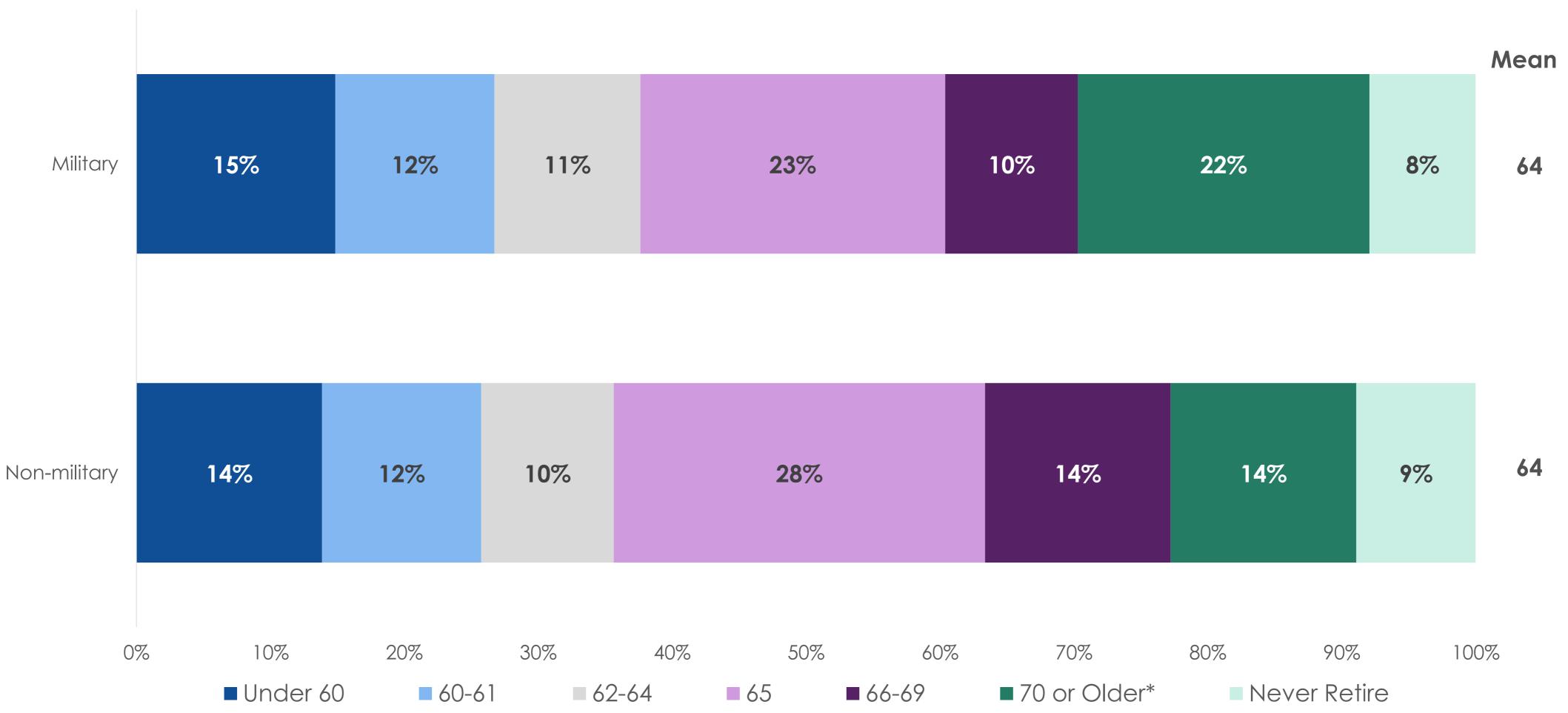


Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey. *Military retirees n=423



Military workers are more likely to predict they will retire at age 70 or beyond.

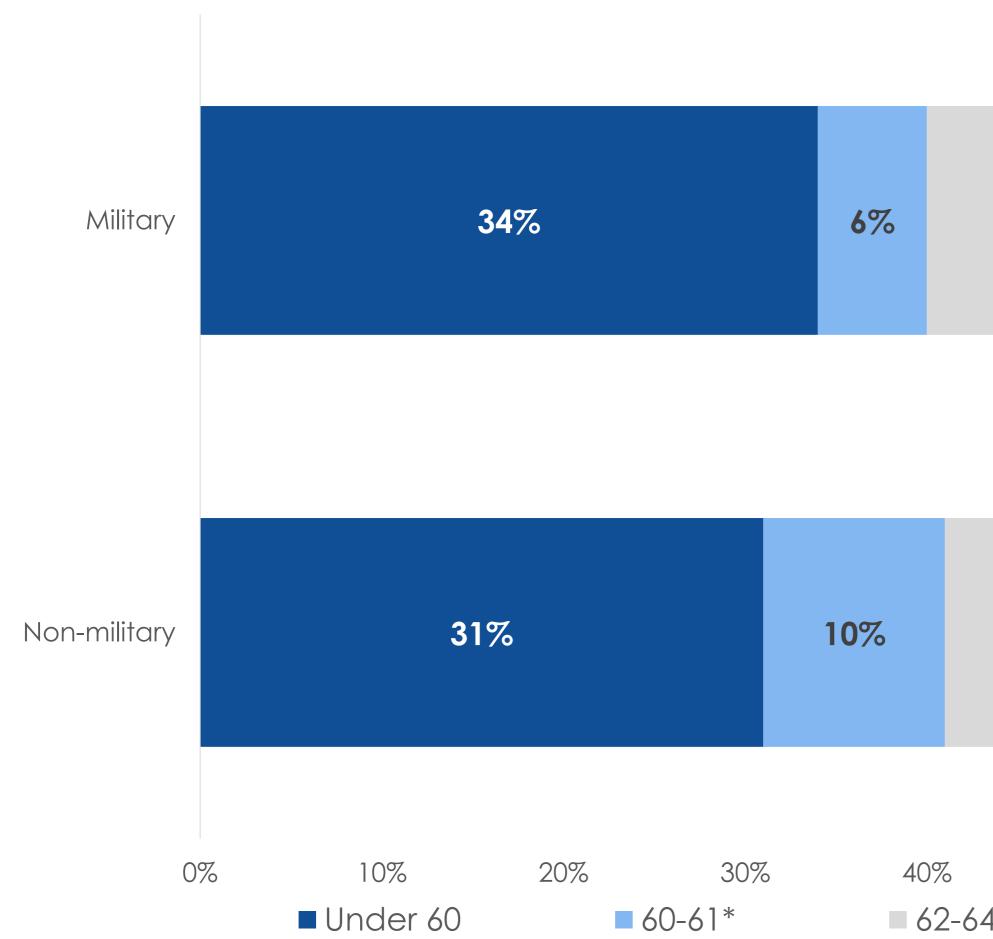
Realistically, at what age do you expect to retire? Workers who gave an age n=958



Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

In fact, about 3 in 4 military respondents who have retired did so before age 65. They are more likely to retire between ages 60-64 than non-military.

How old were you when you retired? Retirees who gave an age n=1,157



Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

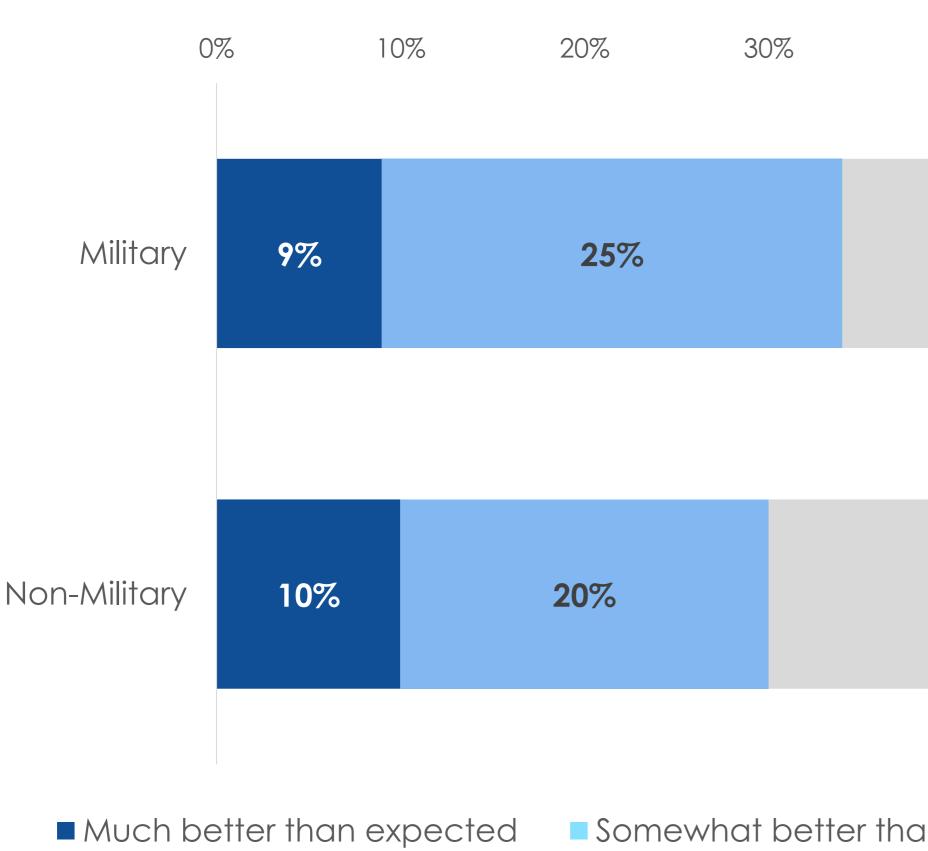
	34%					%	10%	5%	60	
	27%	7		12	2%		14%	6%	61	
54*	50%	60%	6 6	70% -69		0% ∎ 70 or	90% older	100)%	

Mean



A third of military respondents who are retired suggest their overall lifestyle is better than expected, and half say it's as expected comparable to non-military retirees.

How does your overall lifestyle in retirement now compare to how you expected it to be before you retired? For example, are you traveling, spending time with family or volunteering as much as you expected? Retirees n=1,266

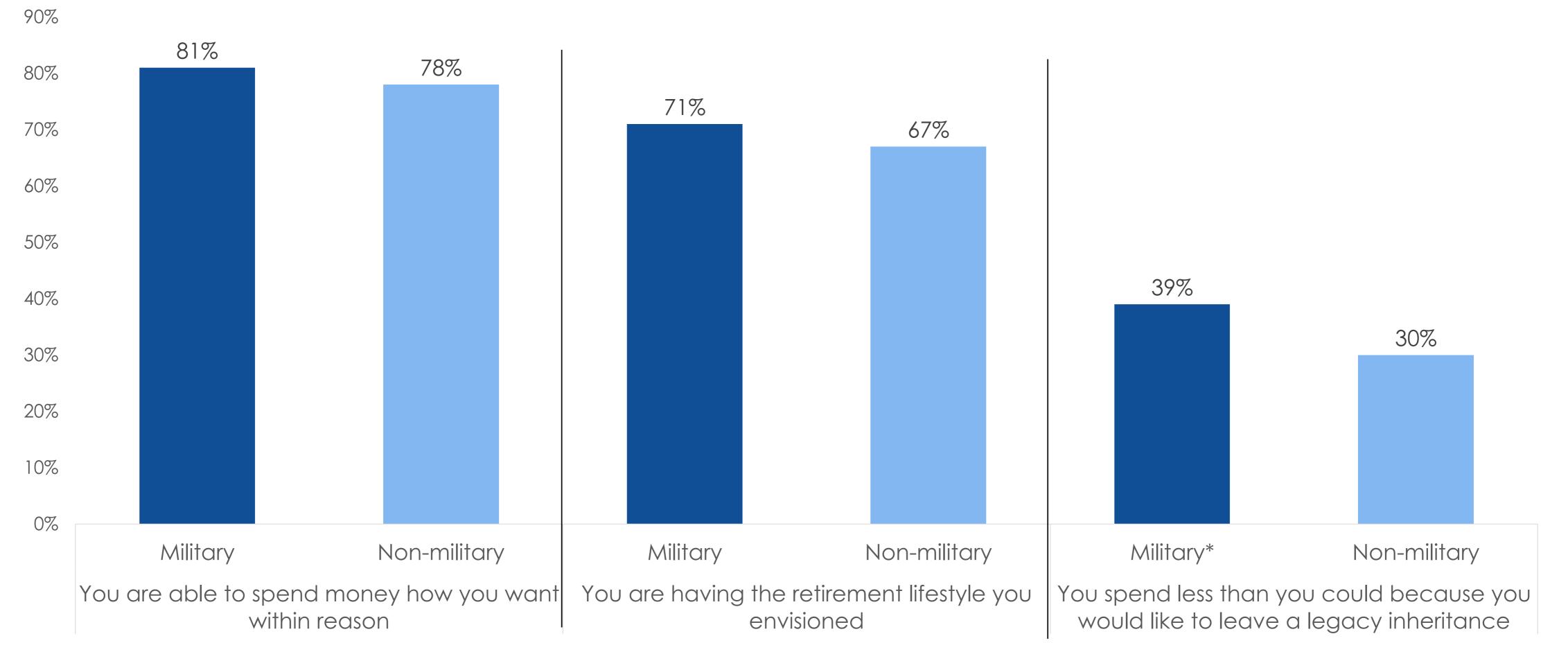


Source: Employee Benefit Research Institute and Greenwald Research 2024 Retirement Confidence Survey.

40% 50	0%	60%	70%	80%		90%	100%
	46%	,)			2	20%	
	47 %				239	%	
an expected	About	the same a	s expected		Worse th	an expect	ed

Majorities of military and non-military retirees feel they are having the retirement lifestyle they envisioned, spending freely within reason. Military respondents are more likely to hold back for legacy.

To what extent do you agree or disagree with the following statements? **Retirees n=1,266, Percentage Agree**





Discussion — Transition to Retirement and Retiree Experiences

- What are the retirement impact differences between military retirees and non-retirees?
- How does the transition to civilian life differ between military retirees and those who separated before military retirement?





Conclusions





RCS Conclusions

- - they will need.

 - generating retirement income.
- The transition to retirement still presents challenges.
 - Most separate from the military before retirement eligibility. Nearly all have worked in a second career.
 - age for military household retirees is 60.

• Military household respondents are more confident in their ability to live comfortably throughout retirement They are more likely to feel they are doing a good job preparing, and in fact, are more likely to engage in retirement planning activities like calculating retirement savings needs, health expenses in retirement, and how much income

• Military household respondents are more likely to know where to go for good financial and retirement planning advice. 4 in 10 work with an advisor, a third turn to family and friends, and 3 in 10 do online research. Though few overall, they are more likely to leverage non-profits focused on serving a specific community (like military/veterans). • Military respondents claim a higher understanding of workplace plans, though more take loans/withdrawals. To enhance plans, these respondents prioritize ability to save for emergencies and better explanations and options for

• Military respondents are more likely to say they plan to retire at age 70 or later, but in reality, the average retirement

• Military household retirees are living a retirement lifestyle as or better than expected, like non-military respondents, though they are more likely to say they watch their spending because they hope to leave a legacy/inheritance.



What Can We Learn From This?

financial security:

- 1) Guidance & education
- 2) Simplicity of saving
- 3) Pension, health benefits, housing assistance

Access to and participation in a few key benefits/offerings can drive





Discussion – Q&A







July 31 — EBRI Public Policy Advisory Council Meeting (Members Only)

August 13 — EBRI Financial Wellbeing Research Center Meeting (Members Only)

September 26 — EBRI Financial Wellbeing Symposium

Please visit ebri.org for more information or contact info@ebri.org



