

Commercial clients are becoming increasingly more sophisticated and have growing demands for solution providers. Financial institutions need to look ahead of current offerings to position themselves as a true strategic partner.

# WHAT ARE THE KEY COMPONENTS OF INTEGRATED RECEIVABLES?

Performance gaps in banks indicate scale matters. Recent FDIC data shows gaps in efficiency ratios based on bank asset sizes.

((5))

**ZERO-TOUCH CASH APPLICATION WITH INVOICE MATCHING** 



**BANK-CERTIFIED, RISK-BASED COLLECTIONS PLATFORM** 



**DEDUCTION AND DISPUTE MANAGEMENT** 



**PAYMENT AND INVOICE PORTAL** 

### WHAT ATTRIBUTES SHOULD AN INTEGRATED RECEIVABLES **SOLUTION POSSESS?**

- A/R recon file parsing and reformatting
- Intelligent Document and Data Recognition (IDDR)
- Exception handling
- Unlimited rules to improve auto-match
- Artificial intelligence
- Single, consolidated payment file
- Full process automation
- Consolidated reporting
- Deduction and dispute management capabilities
- Portfolio risk scoring to support asset based lending
- Risk-based collections
- Customer self-service capabilities

## WHAT IS THE TARGET MARKET FOR INTEGRATED RECEIVABLES?



**SMB/SMALL CORPORATES** (NetSuite MS Dynamics, Sage, Quickbooks, others...)





## WHY DO COMMERCIAL CLIENTS WANT **INTEGRATED RECEIVABLES?**



#### **REDUCES OPERATIONAL EXPENSES**

**Re-alignment of resources Reduced cost per transaction** No infrastructure costs **Simplification of processes** 



#### **SCALEABLE SOLUTION THAT** IMPROVES VISABILITY

**Full process automation** Single view of payments **Exception processing** Zero-touch cash application



#### **REDUCES DSO AND AND OPTIMIZES WORKING CAPITAL**

**Risk-based collections Accurate cash flow forecasts** Reduced dispute/deduction cycletime

## **LET'S CONNECT**

Email us today at getinfo@fisglobal.com to see how FIS is empowering financial institutions to provide a cash flow solution and become a strategic partner to their commercial clients.



fisglobal.com



twitter.com/fisglobal



getinfo@fisglobal.com



linkedin.com/company/fis