FEDERAL MEDIATION AND CONCILIATION SERVICE

FISCAL YEAR 2010

Congressional Budget Submission

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I. Executive Summary

For over 60 years, the Federal Mediation and Conciliation Service (FMCS) has delivered neutral and confidential conflict resolution assistance to the nation's unionized workplaces. The core mission of FMCS is to help employers and unions avoid costly work stoppages and thus minimize their potentially devastating effects on interstate commerce.

As labor-management relationships have evolved in response to changes in the national and global economic environment, so, too, have the FMCS's strategies for helping both sides to engage in a productive economic relationship. A formidable challenge for the FMCS in formulating its strategic approach to mediation is the largely voluntary nature of mediation in collective bargaining. Even if a collective bargaining relationship would benefit from mediation or some other intervention, the FMCS cannot force the parties to accept its assistance or impose upon them any solutions it may offer.

Building and maintaining constructive labor-management relationships requires the FMCS's field mediators to be skilled facilitators, instructors, and labor-management relationship experts to the private and government sectors of the economy and to provide a wide variety of specialized services to the parties. Parties rely upon a mediator's expertise and experience to guide them through complex and time-sensitive issues. Through their interaction with the parties, FMCS mediators can not only help them avoid a work stoppage, but also promote practices and provide solutions that improve labor harmony in the period between contract negotiations. The FMCS also provides parties to a collective bargaining agreement with access to its arbitrator referral service. The goal of this service is to help parties settle individual disputes over the interpretation or application of their collective bargaining agreement without resorting to the court system. The FMCS believes that its comprehensive package of programs and services presents an effective way of promoting and maintaining healthy collective bargaining relationships. Through its work, the FMCS provides a significant economic benefit to American businesses, their unionized employees, and the American taxpayer.

A. Achievements

With its history of more than 60 years of providing mediation, training, and facilitation services, FMCS has more aggregate experience in dispute resolution than any other government agency. The best indicator of the FMCS's success is when work stoppages do not occur and when collective bargaining relationships do not lead to conflict in the workplace. Because these successes are so difficult to quantify, the FMCS estimates its impact on the national well-being through an economic model created specifically for this purpose and evaluates its organizational effectiveness through a number of other measures. The FMCS also continually reaches out to labor and management both domestically and abroad through its training and its international programs to encourage the development of positive labor-management relationships.

Positive Economic Impact

In FY 2005, FMCS entered into an agreement with the Employment Policy Foundation (EPF), a nonprofit, nonpartisan public policy research foundation that focused on workplace trends, to develop a model that was capable of estimating the impact of the FMCS's services. Using EPF's conservative modeling techniques, the FMCS estimates that work stoppages in FY 2007 and FY 2008 caused employees and businesses to lose an estimated \$1.3 billion in wages and profits. Disruption to ancillary businesses is estimated to have cost an additional \$1.5 billion during this period.

The EPF's research also showed that early FMCS involvement is critical when work stoppages occur. Over the past 10 years, FMCS involvement at any time prior to contract expiration is associated with a 22 percent reduction in the duration of any subsequent work stoppage. In FY 2008 however, there was an unexpectedly large number of one-day work stoppages in negotiations where FMCS was not involved until after the contract had expired and a number of cases where an FMCS mediator was involved prior to the contract expiration date, but the negotiations ended up in long work stoppages. The combination of these two factors inverted the historically observed relationship between work stoppages and early intervention.

While the work stoppages data help demonstrate the direct economic benefits of mediation, the data dramatically understate the real value FMCS's services bring to the U.S. economy. That value is harder to measure in precise economic terms because of the difficulty in modeling the actual value of the stoppages that are avoided through mediation.

Relationship Building

FMCS seeks to strengthen labor-management relationships by providing preventative mediation services. These programs help labor and management develop collaborative problem-solving approaches for responding to changes in business and economic conditions that may arise during the term of a contract. These training programs not only improve the quality of the parties' relationships but also make future

mediation efforts more effective. In FY 2008, FMCS mediators facilitated more than 2,300 training cases, performing activities such as setting up labor-management committees, conducting on-site relationship evaluations, and helping labor and management develop their collaborative problem-solving skills.

Beyond the nation's borders, FMCS plays an important role in promoting collective bargaining and conflict resolution around the world. FMCS's international efforts help to level the economic playing field for U.S. companies and workers by strengthening the rule of law and workers' rights in developing countries. Equally important, FMCS helps establish and encourage development of the labor relations institutions that are essential to the smooth functioning of free market economies.

Organizational Efficiency

FMCS is committed to using allocated resources efficiently. In FY 2008, for the fourth consecutive year, the FMCS used a performance matrix to measure the caseload performance of its field offices. This performance matrix compares each of its field stations against the FMCS's national caseload averages. Performance is evaluated over a rolling period of four fiscal years to determine collective bargaining trends in specific field stations. The results help ensure that decisions to fill open mediator and support positions reflect the current and potential demand for FMCS's services. In fact, the majority of the FMCS's employees are involved in direct program delivery, with 175 employees (71 percent of its workforce) distributed across 68 field stations around the U.S.

B. Future Challenges

Many different external factors influence the ability of the FMCS to perform its work as well as the type of work that it does. For the upcoming year and beyond, the FMCS will monitor emerging trends in mission-critical areas and spend considerable effort keeping mediators informed and up to date on the latest labor relations developments.

Expiring Contracts

For FY 2009, the FMCS will monitor more than 22,000 collective bargaining agreements, many of which are in key private sector industries, particularly the telecommunications, entertainment, aerospace, and construction industries. These and other expiring contracts account for at least 28 percent of the private sector unionized workforce, or 2.3 million workers. Looking ahead to FY 2010, the FMCS is aware of over 10,000 expiring contracts that cover another 28 percent of the private sector unionized workforce, or 2.3 million workers, and expects to receive between 21,000 and 22,000 notices. The FMCS estimates that direct wage losses alone from a single day of work stoppage in the largest of these expiring contracts would easily exceed FMCS's entire annual budget and cause avoidable damage to the national economy.

Pay and Benefit Trends

U.S. companies, large and small, are being impacted by the rising cost of health care and legacy costs. Pension costs and retirement security also become the source of increased conflict during contract negotiations as recent legislative and regulatory changes in the nature and structure of employer-provided retirement systems have increased the complexities of these issues.

Skills Maintenance

Updating the skills of FMCS mediators is an ongoing process and essential to ensuring that FMCS mediators are well prepared for issues that they might face while performing their work. Training programs in FY 2010 will continue to focus on legislative and regulatory changes that impact employees' retirement security and the parties' continuing struggle to contain health care costs, as well as specific issues arising in industries critical to the nation's economy. Significant emphasis will be placed on increasing the parties' understanding of mediation benefits and increasing the number of negotiations in which FMCS mediators are active.

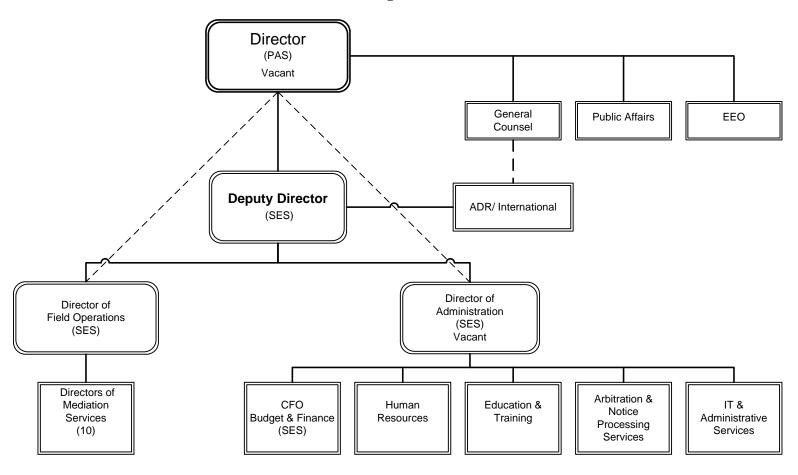
C. Conclusion

FMCS's mission statement reflects the statutory foundation of the Agency: To promote the development of sound and stable labor-management relationships and to prevent or minimize work stoppages by assisting labor and management in settling their disputes through mediation.

As the scope and complexity of collective bargaining issues facing labor and management grow, FMCS will continue to play a critical role in averting labor strife that can damage the competitiveness and productivity of U.S. companies, the welfare of their employees, and our nation's economic well being. Given the anticipated size and number of collective bargaining mediations in FY 2010, the complexity of the issues the parties face, and the increased demand and expectations of the labor-management community for FMCS services that make collective bargaining more effective, we urge you to favorably consider this respectful request for \$46,303,000.

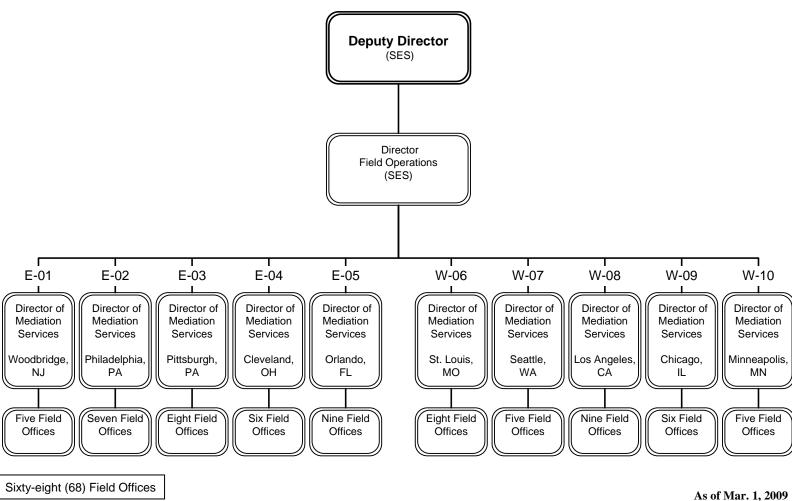
II. FMCS Organizational Charts

National Management Structure



As of Mar. 1, 2009

Field Office Organization



III. Appropriation Language

FEDERAL MEDIATION AND CONCILIATION SERVICE SALARIES AND EXPENSES

For expenses necessary for the Federal Mediation and Conciliation Service ('Service') to carry out the functions vested in it by the Labor Management Relations Act, 1947, including hire of passenger motor vehicles; for expenses necessary for the Labor-Management Cooperation Act of 1978; and for expenses necessary for the Service to carry out the functions vested in it by the Civil Service Reform Act, [\$45,476,000] \$46,303,000: Provided, That notwithstanding 31 U.S.C. 3302, fees charged, up to fullcost recovery, for special training activities and other conflict resolution services and technical assistance, including those provided to foreign governments and international organizations, and for arbitration services shall be credited to and merged with this account, and shall remain available until expended: Provided further, That fees for arbitration services shall be available only for education, training, and professional development of the agency workforce: Provided further, That the Director of the Service is authorized to accept and use on behalf of the United States gifts of services and real, personal, or other property in the aid of any projects or functions within the Director's jurisdiction. (Departments of Labor, Health and Human Services, and Education, and Related Agencies Appropriation Act, 2009.)

IV. Statutory and Other Legal Authority

FEDERAL MEDIATION AND CONCILIATION SERVICE

The Federal Mediation and Conciliation Service was established by Title II of the Labor-Management Relations Act (Taft-Hartley) in 1947 as an independent agency of the Federal Government whose primary mission is to prevent and minimize labor-management disputes affecting interstate commerce by providing mediation, conciliation, and voluntary arbitration services. All mediation and conciliation functions of the Secretary of Labor and the United States Conciliation Service were transferred to FMCS at that time. This mission includes both the private and public sectors, except for the railroad and airline industries, which are covered by the Railway Labor Act administered by the National Mediation Board.

The Civil Service Reform Act of 1978 authorized FMCS to assist with dispute resolution in federal sector labor disputes. The Labor-Management Cooperation Act amended the Taft-Hartley Act in 1978 and directed FMCS to encourage labor-management cooperative activities. It also authorized the issuance of grants to support joint labor-management activities conducted by plant, area, public sector and industry-wide committees.

In 1990, the FMCS was authorized by the Administrative Dispute Resolution Act and the Negotiated Rulemaking Act to assist other federal agencies in resolving disputes arising out of grants, contracts, licenses, or other agency administrative actions, and to assist in the process of negotiated rulemaking. The Administrative Dispute Resolution Act of 1996 amended and permanently reenacted these 1990 Acts.

The Homeland Security Act of 2002 contains specific provisions "to ensure collaboration" between management of the Department of Homeland Security and employee representatives that include the availability of FMCS mediation in the event that the parties are unable to agree on proposed personnel changes. Similar provisions have been enacted with respect to FMCS's availability to the Department of Defense and the Department of Veterans Affairs.

In addition to specifically mandated services, FMCS has offered traditional mediation services (applied to both collective bargaining and employment disputes), facilitation and training functions (applied particularly to the merging of different agency cultures), convening of disparate agency and private groups, and conflict systems design

assistance and training for organizational/workplace disputes as well as for handling external complaints.

Over the years, Congress and the Executive Branch have authorized FMCS to perform a variety of dispute resolution functions as well as to assist in the improvement of labor-management relationships. Specific statutory and other authorizations of FMCS programs are described below.

I. The Labor-Management Relations Act of 1947 (Public Law 80-101, as amended, 29 U.S.C. 158(d), 173 et seq.) directs the FMCS to prevent or minimize interruptions to the free flow of commerce growing out of labor disputes by helping the parties settle such disputes through mediation. Parties are required to notify the FMCS 30 days prior to a contract termination or modification date so that mediation services may be proffered.

The Act establishes a special procedure for threatened or actual strikes which, in the opinion of the President, imperil the national health or safety. In such situations, the President may appoint a board of inquiry to ascertain the facts with respect to the dispute. After receipt of a report, the President may seek to enjoin the strike, and a court may do so if it finds that the threatened or actual strike or lockout affects a substantial part or all of an industry and would imperil the national health or safety.

- II. The Health Care Amendments of 1974 (Public Law 93-360, 29 U.S.C. 158(d) (4)) (amending the National Labor Relations Act) include special provisions intended to prevent or minimize work stoppages in the health care industry. In the case of this industry, FMCS must be notified 60 days before the contract termination date. A 30-day notice is required in initial bargaining situations. If, in the opinion of the Director, a strike is threatened which would interrupt the delivery of health care in a locality, the Director may appoint a board of inquiry (29 U.S.C. 183). The board has 15 days within which to operate and file its report and recommendations; parties must maintain the status quo for 15 days thereafter while further negotiations and mediation take place. The parties are required to cooperate in any mediation efforts by FMCS.
- III. The Civil Service Reform Act of 1978 (Public Law 95-454, 5 U.S.C. 7119(a)) directs the FMCS to provide mediation assistance in disputes arising from negotiations between federal agencies and the exclusive representatives of their employees.
- IV. The Postal Accountability and Enhancement Act of 2006 (Public Law 109-435, as amended, 39 U.S.C. 1207) requires the FMCS to provide mediation services and assist in establishing arbitration boards in collective bargaining disputes between the Postal Service and the exclusive representatives of its employees.

- V. <u>Presidential Statement, March 24, 1953</u>. The Atomic Energy Labor-Management Relations Panel was established within the FMCS in March 1953, by President Eisenhower, in order to ensure the uninterrupted functioning of the atomic energy program without strikes or lockouts due to labor-management disputes. This Panel was moved to the Atomic Energy Commission in March 1956 but was returned to the FMCS under an interagency agreement with the Department of Energy in April 1980 and renamed the Energy Labor Management Relations Panel (ELMRP).
- VI. <u>Executive Order 11374, October 11, 1967</u>, transferred the responsibilities of the Missile Sites Labor Commission (created by Executive Order 10946) to provide priority resolution of labor disputes at missile sites to the FMCS.
- VII. The Federal Insecticide, Fungicide and Rodenticide Act of 1978, (Public Law 95-396, as amended, 7 U.S.C. 136a(c)(l)(F)(iii)) requires the FMCS to provide for the appointment of arbitrators to decide disputes concerning compensation for the use or development of pesticide registration data.
- VIII. The Labor Management Cooperation Act of 1978 (Public Law 95-524, 29 U.S.C. 175a, 186) added Sections 205A and 302(c)(9) to the Labor-Management Relations Act and authorizes and directs the FMCS to encourage and support joint labor-management activities conducted by plant, area, and industry-wide committees designed to improve labor-management relationships, employment security and organizational effectiveness. The Act authorizes the Service to provide grant funds to assist in the establishment and operation of these labor-management committees.
- IX. The Administrative Dispute Resolution Act of 1996 (Public Law 104-320, 5 U.S.C., 571, et seq., 29 U.S.C.173(f)) authorizes and encourages agencies to use various alternative means of dispute resolution in the federal administrative process in order to avoid the time and expense of litigation. The 1996 Act amended and permanently reenacted the Administrative Dispute Resolution Act of 1990 as well as the Negotiated Rulemaking Act of 1990. The repeal of the sunset dates and the reporting requirements of the Acts suggest that the ADR and regulatory-negotiation "experiments" have become well-accepted processes of federal agencies.

Under the 1996 Act, coverage has been expanded to include additional dispute resolution techniques, such as "ombudsmen," and the use of ADR in some workplace conflicts, including Hatch Act violations, retirement, insurance, certain suspensions, removals, examinations, and appointments. The 1996 Act encourages the development of guidelines to expedite the selection of neutrals and to facilitate the use of alternative dispute resolution in the Federal Government.

Lastly, this legislation amends the Labor-Management Relations Act of 1947 (Taft-Hartley) by permanently adding Section 173(f) of Title 29 of the United States Code so that the FMCS may provide all forms of ADR assistance to federal agencies. Under this legislation, the FMCS continues to assist agencies in negotiated rulemaking processes as well as other ADR procedures by providing training, facilitation, mediation, and other neutral skills.

- X. The U.S. Code of Federal Regulations at 45 CFR 90.43(c)(3), issued by the Department of Health and Human Services, implementing its authority under the Age Discrimination Act of 1975, 42 U.S.C. 6101 et seq., authorizes the FMCS to provide mediation assistance for the resolution of age-discrimination charges.
- XI. The Federal Aviation Reauthorization Act of 1996 (Public Law 104-264, as amended, 49 U.S.C. 40122(a)) directs the FMCS to mediate disputes between the Administrator of the Federal Aviation Administration and its employee representatives concerning changes to the FAA's personnel management system.
- XII. The Homeland Security Act of 2002 (Public Law 107-296, 5 U.S.C. 9701 (e)(1)(B)(iii)) gives the Secretary of Homeland Security the option of using "the services of the Federal Mediation and Conciliation Service" to "facilitate the process of attempting to reach agreement" on disputed personnel changes contained in proposed regulations issued prior to January 25, 2006. A majority of employee representatives making recommendations with respect to proposed changes also have the option of calling for the services of the FMCS. More recently, legislation has been enacted adding similar provisions for the Department of Defense (National Defense Authorization Act for 2004, Public Law 108-136, 5 U.S.C. 9902 (f)(B)(iii)) and the Department of Veterans Affairs (Veterans Health Care, Capital Asset and Business Improvement Act of 2003, Public Law 108-170, 38 U.S.C. 7403 (h)(4)(C)).

V. Budget Tables and Detailed Financial Requirements

FEDERAL MEDIATION AND CONCILIATION SERVICE

BUDGET AND STAFFING BY ACTIVITY

		FY 2008 Actual		FY 2009 Estimated		FY 2010 Request		Total Program Increase or (Decrease) 2009 to 2010	
		Full-Time Equivalent Employment	Budget Authority	Full-Time Equivalent Employment	Budget Authority	Full-Time Equivalent Employment	Budget Authority	Full-Time Equivalent Employment	Budget Authority
1.	Dispute and Preventive Mediations, and Public Information ¹	189	\$33,788	195	\$35,090	195	\$36,377	0	\$1,287
2.	Arbitration Services	7	725	7	740	7	751	0	11
3.	National Office Support and Administrative Services	47	8,522	50	8,996	50	9,175	0	179
4.	Labor-Management Grants	0	0	0	650	0	0	0	-650
	Sub-Total Appropriated	243	\$43,035	252	\$45,476	252	\$46,303	0	\$827

¹ Collective Bargaining and Grievance Mediations (Dispute), Relationship-Development Training (Preventive), and Outreach (Public Information) Workload

BUDGET AND STAFFING BY ACTIVITY

	FY 2008 Actual		FY 2009 Estimated		FY 2010 Request		Total Program Increase or (Decrease) 2009 to 2010	
	Full-Time Equivalent Employment	Budget Authority	Full-Time Equivalent Employment	Budget Authority	Full-Time Equivalent Employment	Budget Authority	Full-Time Equivalent Employment	Budget Authority
5. Reimbursable programs: Employment Mediation, International Training and Institute Courses	6	\$1,540	8	\$1,500	8	\$1,522	0	\$22
6. FMCS Internal Training and Education	0	617	0	750	0	750	0	0
Sub-Total Reimbursable	6	\$2,157	8	\$2,250	8	\$2,272	0	\$22
TOTAL RESOURCES	249	\$45,192	260	\$47,726	260	\$48,575	0	\$849

FEDERAL MEDIATION AND CONCILIATION SERVICE

BUDGET ESTIMATES FISCAL YEAR 2010 FINANCIAL REQUIREMENTS

	FY 2007 Actual	FY 2008 Actual	FY 2009 Estimated	FY 2010 Request
Personnel Compensation	<u>\$25,447</u>	<u>\$25,648</u>	<u>\$26,505</u>	<u>\$28,117</u>
Full-time permanent	24,700	24,988	26,017	27,624
Full-time permanent positions	24,700	24,988	26,017	27,624
Other than full-time permanent	440	307	160	165
Other than full-time permanent positions	440	307	160	165
Other Personnel Compensation	307	353	328	328
Overtime & holiday pay	16	22	28	28
Cash incentive awards	291	331	300	300
Personnel Benefits	<u>\$7,140</u>	<u>\$7,131</u>	<u>\$7,572</u>	<u>\$7,861</u>
Civilian Personnel Benefits	7,140	7,131	7,572	7,861
CSRS Retirement Contribution	386	340	326	310
FERS Retirement Contribution	2,154	2,259	2,387	2.544
Federal Retirement Thrift Savings Plan Contribution	905	945	1,050	1,092
Group life insurance	46	47	48	48
Health Insurance Contribution	1,427	1,429	1,560	1,622
OASDI – FERS	1,107	1,173	1,281	1,332
Employee compensation	528	502	449	425
Relocation expenses (PCS)	\$160	\$0	\$0	\$0

	FY 2007 Actual	FY 2008 Actual	FY 2009 Estimated	FY 2010 Request
D ID 64 (4 1)				1
Personnel Benefits (continued) Civilian Personnel Benefits (continued)				
Cost-of-living allowance	46	48	48	48
Subsidy for commuting costs	29	29	30	30
Medicare contribution	352	359	393	410
Medicare contribution	332	339	393	410
Benefits of Former Personnel	<u>\$0</u>	<u>\$7</u>	<u>\$2</u>	<u>\$0</u>
Unemployment compensation	0	7	2	0
Voluntary separation incentive	0	0	0	0
Travel and Transportation of Persons	<u>\$1,683</u>	<u>\$1,672</u>	<u>\$1,740</u>	<u>\$1,745</u>
National office travel	109	92	130	130
Official car	13	15	15	15
Field office travel	1,561	1,565	1,595	1,600
Transportation of Things	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Transportation of household goods (PCS)	0	0	0	0
Rents, Communications, and Utilities	<u>6,134</u>	<u>6,030</u>	<u>6,643</u>	<u>6,754</u>
Rental Payments to GSA	5,269	5,164	5,692	5,805
Rental payments to GSA	5,269	5,164	5,692	5,805

	FY 2007	FY 2008	FY 2009	FY 2010
	Actual	Actual	Estimated	Request
Rents, Communications, and Utilities (continued)				
Rental Payments to Others	3	2	5	3
Conference room rental	3	2	5	3
Communications, Utilities and Miscellaneous Charges	862	864	946	946
Reproduction equipment rental	62	17	25	25
Miscellaneous charges	5	5	10	10
Audio-visual equipment rental	0	1	2	2
GSA Phones	234	244	250	250
FTS Phones	30	20	40	40
Commercial Phones	241	271	280	280
Data communication services	172	184	200	200
Postal services and rentals	118	122	139	139
Printing and Reproduction	<u>\$32</u>	<u>\$57</u>	<u>\$60</u>	<u>\$60</u>
FMCS forms and other printing	32	57	60	60
Other Contractual Services	<u>\$955</u>	<u>\$1,054</u>	<u>\$1,372</u>	<u>\$1,079</u>
Advisory and Assistance Service	6	18	26	26
Computer assisted legal research	0	3	10	10
OPM background investigations	2	6	6	6
Office equipment and machinery relocation	4	9	10	10

	FY 2007	FY 2008	FY 2009	FY 2010
	Actual	Actual	Estimated	Request
Other Contractual Services (continued)				
Other Services	253	163	245	245
Management and professional services	252	160	240	240
Official representation fund	1	3	5	5
Other purchases of goods and services	99	151	160	160
from Government Accounts	"	131	100	100
Guard security services	99	151	160	160
Operation and Maintenance of Facilities	15	93	50	50
Office repairs and alterations	15	93	50	50
Medical Care	9	27	33	33
Medical care	9	27	33	33
Operation and Maintenance of Equipment	573	602	858	565
Maintenance of office equipment	95	123	128	128
Maintenance of information technology equipment	243	168	200	132
Information Technology Support Services	206	280	495	270
Support of payroll/personnel operations	29	31	35	35
Household goods storage (PCS)	0	0	0	0

	FY 2007	FY 2008	FY 2009	FY 2010
	Actual	Actual	Estimated	Request
Supplies and Materials Office supplies and materials Information technology supplies and materials	\$356	<u>\$311</u>	\$320	\$285
	219	198	200	200
	137	113	120	85
Equipment Furniture and fixtures Information technology Hardware/Software Audio-visual equipment Schoolyard equipment	\$706	\$662	\$612	\$402
	86	156	100	82
	619	418	480	300
	1	88	32	20
	0	0	0	0
Grants, Subsidies and Contributions	<u>\$396</u>	<u>\$0</u>	<u>\$650</u>	<u>\$0</u>
Sub total appropriated	\$42,849	\$42,572	\$45,476	\$46,303

	FY 2007 Actual	FY 2008 Actual	FY 2009 Estimated	FY 2010 Request
Reimbursable Programs (non-appropriated)	<u>\$893</u>	<u>\$1,540</u>	<u>\$1,500</u>	<u>\$1,522</u>
Compensation	463	506	827	788
Benefits	124	130	248	261
Travel	203	251	150	200
Communications	1	3	3	3
Printing	0	0	0	0
Other contractual services	77	636	252	250
Supplies and materials	25	14	20	20
Equipment	0	0	0	0
Sub total of Reimbursable Programs	\$893	\$1,540	\$1,500	\$1,522
FMCS Internal Training and Education (non-appropriated)	<u>\$644</u>	<u>\$617</u>	<u>\$750</u>	<u>\$750</u>
Seminars, Workshops, Conferences and Training	316	378	325	325
New mediator costs	28	47	80	80
Tuition	87	71	92	92
Other contractual services	142	43	173	173
Supplies & materials	7	10	20	20
Subscriptions & training materials	64	68	60	60
Sub total of FMCS Training and Education	\$644	\$617	\$750	\$750
Sub total of non-appropriated (reimbursable obligations)	\$1,537	\$2,157	\$2,250	\$2,272
TOTAL RESOURCES	\$44,386	\$44,729	\$47,726	\$48,575

FEDERAL MEDIATION AND CONCILIATION SERVICE

Detail of Total Employment – End of Year

	2008 Actual	2009 Estimated	2010 Request
Executive Level III	1	1	1
ES	2	4	4
Subtotal	3	5	5
GS-15	20	21	21
GS-14	160	158	163
GS-13	16	24	19
GS-12	5	5	8
GS-11	6	8	5
GS-10	2	2	2
GS-9	4	4	4
GS-8	18	17	17
GS-7	8	8	8
GS-6	7	7	7
GS-5	1	1	1
GS-4	0	0	0
GS-3	0	0	0
GS-2	0	0	0
Subtotal	247	255	255
Total employment, end of year	250	260	260
Full-time equivalent (FTE) usage	249 *	260 **	260 **
Average ES Salary	\$157,000	\$160,782	\$165,000
Average GS Level	12.86	12.88	12.90
Average GS Salary	\$101,655	\$104,912	\$109,434

^{* 6} FTE funded by reimbursable revenue.

^{** 8} FTE funded by reimbursable revenue.

VI. Mission and Program Structure

Congress established the Federal Mediation and Conciliation Service (FMCS) in 1947 through the Labor Management Relations Act (Taft-Hartley) amendments to the National Labor Relations Act (NLRA) as an independent agency whose mission is "to assist parties to labor disputes in industries affecting commerce to settle such disputes through conciliation and mediation." Subsequent acts of Congress and Presidential orders have expanded the FMCS's role to provide mediation services to the federal sector and alternative dispute resolution (ADR) programs to Federal Government agencies, as well as promote and establish labor-management partnerships in the private sector.

The FMCS commits to:

- Promoting the development of sound and stable labor-management relationships;
- Preventing or minimizing work stoppages by assisting labor and management to settle their disputes through mediation;
- Advocating collective bargaining, mediation, and voluntary arbitration as the preferred process for settling disputes between employer and representatives of employees;
- Developing the art, science and practice of conflict resolution; and,
- Fostering the establishment and maintenance of constructive joint processes to improve labor-management relationships, employment security and organizational effectiveness.

Over the past 60 years, the FMCS has provided services that embrace this mission and demonstrate its commitment to preventing or minimizing interruptions of the free flow of commerce growing out of labor disputes. As labor-management relationships have evolved over time, so, too, has the nature of the FMCS's work within collective bargaining relationships. The FMCS today provides a range of services to labor and management, such as relationship-development training and training in interest-based bargaining, to help the parties deal effectively with disputes that may arise between them

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² 29 USC § 173. By statute, FMCS's jurisdiction excludes the rail and airline industries, which are covered by the National Mediation Board under the Railway Labor Act.

without resorting to work stoppages. The following section describes the FMCS's comprehensive package of core programs and services.

A. Collective Bargaining Mediation

Through collective bargaining mediation, FMCS helps avert or minimize the cost of work stoppages to the U.S. economy. The FMCS's core work is to mediate collective bargaining negotiations for initial contract negotiations—which take place between an employer and a newly certified or recognized union representing its employees—and for negotiations for successor collective bargaining agreements. FMCS provides mediation services to the private sector, and also to the public sector, including federal agencies, and state and local governments.

During mediation, the mediator's task is to identify alternative solutions and compromises, encourage settlement where appropriate, control the critical timing of offers, and persuade the parties to honestly discuss their differences. In FY 2008, FMCS mediators were actively involved in over 4,800 collective bargaining contract negotiations in every major industry throughout the United States.

B. Grievance Mediation

Grievance mediation involves the use of a neutral party to mediate disputes that may arise over the terms and conditions of a collective bargaining agreement. FMCS mediators provide this service to the private and public sectors with the goals of encouraging resolution in advancement of cooperative labor-management partnerships and preventing unresolved contract interpretation issues from spilling over into future contract negotiations. Lengthening contract terms increases the importance of resolving contentious issues arising during the term of a contract.

Continuing recent trends, more than 25 percent of the contracts negotiated were of more than three years duration. In FY 2008, FMCS mediated 1,728 grievance mediation cases and helped the parties reach agreement in 1,299 of these.

C. Relationship-Development and Training

Preventing conflict that may arise during the term of a collective bargaining agreement is another important goal of the FMCS. The FMCS's relationship-building training programs are designed to improve labor-management relationships by helping labor and management to develop collaborative problem-solving approaches. Effective use of these programs better enables the parties to jointly respond to rapidly changing business and economic conditions during the term of the contract and also make future mediation efforts more effective. In FY 2008, FMCS mediators conducted over 2,300 training programs to the parties of collective bargaining.

FMCS relationship-development and training programs include:

- **Alternative Bargaining Training**: Teaches the benefits and techniques of a non-adversary, joint problem-solving approach to negotiation.
- **Relationship by Objective**: Improves the parties' relationship with one another, particularly where the relationship has worsened after a contentious representation election, initial contract negotiation, or strike.
- Committee Effectiveness Training: Assists the parties in developing joint labor-management committees designed to bring the parties into regular communication.
- **Partners in Change**: Explores the organization's current culture, identifies perceptions within the organization, creates a vision for the future, and designs systems that effectuate change.
- Labor-Management Work-Site Committee Training: Helps labormanagement committees extend to the work-site level, forming work-site committees, group interactions, and learning techniques to manage change.
- Contract Administration/Steward-Supervisor Training: Trains front-line supervisors and shop stewards on their roles and responsibilities in contract administration, grievance processing, the arbitration procedure, and interpersonal communications for building cooperative relationships.
- Cultural Awareness Skills for Labor and Management: Trains the parties to function in a multicultural work setting including the resolution of cross-cultural conflicts in a workplace.
- Collective Bargaining and Mediation Training: Trains the parties on effective negotiation and communication skills.

D. Outreach

FMCS mediators meet with representatives of labor and management to educate the parties about the economic benefits that can result from mediation and how ADR services provided by the FMCS can increase labor-management collaboration, improve productivity, increase efficiency and avert work stoppages. These outreach events include one-on-one meetings, presentations, conferences, symposia, and workshops.

E. Employment Mediation

Outside the collective bargaining arena, FMCS provides employment mediation services to the federal sector and to state and local governments on a cost-reimbursable basis. The Administrative Dispute Resolution Act of 1990, the Negotiated Rulemaking Act of 1990, and the Administrative Dispute Resolution Act of 1996 expanded the FMCS's role as a provider of these services. The legislative intent behind these acts was to expand the use of alternative dispute resolution throughout the Federal Government, reduce litigation costs, and promote better government decision-making. The FMCS also provides employment mediation to the private sector to resolve workplace disputes falling outside of the traditional collective bargaining context, i.e., equal employment opportunity disputes. In FY 2008, FMCS mediated 1,220 employment cases.

F. International Training and Exchange

Beyond the nation's borders, the FMCS plays an important role in promoting collective bargaining and conflict resolution around the world. The FMCS's international work is a small, but integral, part of its services. Emerging market economies often struggle to compete effectively in a globally integrated marketplace. FMCS helps establish the labor relations institutions that are essential to the smooth functioning of free market economies. International training programs are also a knowledge-sharing experience: the FMCS mediators gain familiarity with complex issues affecting the global economy and, as a result, are more effective in resolving labor-management disputes with international implications.

The FMCS's international efforts help to level the economic playing field for U.S. companies and workers by strengthening the rule of law and workers' rights in developing countries. In addition to supporting U.S. companies and workers in the global market by advocating core labor standards for all nations, the program helps create the stable and productive work forces that are needed to attract foreign investment and improve living conditions. In addition to industrial relations, FMCS mediators assist with rule of law initiatives, thereby helping to support economic growth and investment. These initiatives include mediation training and working with NGOs and other civil society organizations to develop mediation and other FMCS ADR programs. The FMCS's international program operations are funded through reimbursables and in part by a number of foreign and U.S. agencies, including the U.S. Department of Labor, the U.S. Department of State, the U.S. Agency for International Development, and the International Labor Organization.

G. Arbitration Services

National labor policy favors arbitration for settling contractual disputes. The FMCS's Office of Arbitration Services maintains a roster of approximately 1,400 independent arbitrators who are qualified to hear and decide disputes over the interpretation or application of collective bargaining agreements. Upon request from the parties, the FMCS furnishes a list of names from which they may choose an arbitrator to hear their case and render a decision.

During FY 2008, the Office of Arbitration Services processed nearly 15,900 requests for arbitration panels nationwide. Arbitrators on the FMCS roster heard and decided nearly 2,100 labor arbitration cases.

H. Grants Program

The 1978 Labor-Management Cooperation Act requires the Agency to encourage and support joint labor-management committees "established for the purpose of

improving labor-management relationships, job security and organizational effectiveness, enhancing economic development or involving workers in decisions affecting their jobs including improving communication with respect to subjects of mutual interest and concern." This is done primarily through the formation of industry, area, and company labor-management committees in the public and private sectors, excluding the federal government. Through federal assistance, parties can develop better vehicles for discussing and resolving their problems and exploring ways to improve productivity and employment security, achieve economies and avert serious work stoppages. The Service awards grant funds, monitors their use and measures their effectiveness. In awarding grants, FMCS looks for novel approaches to collaborative labor-management relations and problem solving.

I. FMCS Institute for Conflict Management

The FMCS Institute for Conflict Management provides training and education to labor and management practitioners from multiple organizations in an off-site classroom format. The Institute offers training in practical conflict resolution skills, collective bargaining, arbitrator and arbitration skills-building, facilitation process skills, multiparty facilitation, cultural diversity, equal employment opportunity mediation skills, and workplace violence prevention. The Institute runs as a reimbursable program and is funded by fees received from training participants.

³ Public Law 95-524, Oct. 27, 1978, 29 U.S.C. §205 A(a)(1).

VII. Workload Projections – FY 2009 and FY 2010

The FMCS's workload over prior fiscal years, caseload estimates, accomplishments for FY 2008, and estimated workload in FY 2009 and 2010 are included in the following pages. These estimates should be read in conjunction with the FMCS's strategic program objectives detailed in Section VIII.

WORKLOAD OUTPUTS

AND PROJECTIONS

FISCAL YEARS 2009 - 2010

PROGRAM SERVICES	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Estimated	FY 2010 Estimated
1. COLLECTIVE BARGAINING MEDIATION						
Assigned Cases ⁴	17,102	15,072	14,663	14,308	14,500	14,500
Private Sector	15,596	13,539	13,245	12,914	13,108	13,108
Public Sector (state and municipal)	1,160	1,219	1,107	1,083	1,087	1,087
Federal Sector	346	314	311	311	305	305
Mediated Cases ⁵	5,215	5,484	5,329	4,836	5,149	5,149
Private Sector	3,873	3,874	3,907	3,437	3,724	3,724
Public Sector (state and municipal)	1,086	1,319	1,145	1,145	1,159	1,159
Federal Sector	256	291	277	254	266	266
Closed Cases	13,928	15,664	14,478	13,480	13,714	13,714
Closed Mediated Cases	4,084	4,486	4,426	3,914	4,172	4,172
Activity Rate ⁶	30%	29%	31%	29%	30.4	30.4
Settled and Closed Mediated Cases	3,557	3,864	3,818	3,396	3,611	3,611
Percentage of mediated cases settled through the FMCS ⁷	87%	86%	86%	87%	86.6%	86.6%
Activity rate in significant cases ⁸	47%	45%	51%	38%	50%	50%

⁴ Section 8(d) of the National Labor Relations Act, as amended, 29 U.S.C. §158(d) requires that any employer or labor organization provide notice to the FMCS 30 days prior to contract expiration. Not all cases providing notices are assigned. Actual FY 2008 FMCS case intake exceeded 22,000.

Mediated cases (formerly called "active" cases) represent the number of cases in the FY where mediators have become active in the negotiations.
 Defined as the number of closed cases where there was at least one meeting divided by the number of total closed assignments.
 Defined as the number of mediated cases settled divided by the total number of active cases.

⁸ Significant cases are generally defined as situations where the bargaining unit exceeds 1,000.

PROGRAM SERVICES	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Estimated	FY 2010 Estimated
2. GRIEVANCE MEDIATION						
Assigned Cases	1,705	1,632	1,768	1,749	1,700	1,700
Mediated Cases	1,621	1,625	1,753	1,728	1,669	1,669
Private Sector	1,232	1,219	1,282	1,296	1,271	1,271
Public Sector (state and municipal)	263	270	316	314	293	293
Federal Sector	126	136	155	118	135	135
Settled GM Cases	1,212	1,219	1,254	1,299	1,260	1,260
Percentage of cases settled through FMCS ⁹	72%	75%	74%	75%	76%	76%
3. RELATIONSHIP-DEVELOPMENT AND TRAINING						
Number of training programs provided	2,085	2,445	2,548	2,356	2,500	2,500
Private Sector	1,273	1,552	1,591	1,390	1,537	1,537
Public Sector (state and municipal)	708	730	730	712	767	767
Federal Sector	104	163	227	254	196	196
4. EMPLOYMENT MEDIATION						
Mediated Cases	1,008	1,022	1,060	1,220	1,200	1,200
Federal Sector	917	993	1,038	1,205	1,175	1,175
Public Sector (state and municipal)	31	13	5	11	11	11
Private	60	16	17	4	14	14
Settled EM Cases	484	523	532	576	590	590
Percent of EM cases settled through FMCS ¹⁰	48%	51%	50%	47%	49 %	49%

Defined as the number of grievance mediation cases settled and closed within the fiscal year divided by the number of closed GM assignments.
 Defined as the number of mediated employment cases settled divided by the number of mediated cases closed

PROGRAM SERVICES	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Estimated	FY 2010 Estimated
5. OUTREACH						
Outreach cases ¹¹	3,513	3,859	3,847	3,347	3,472	3,472
6. ARBITRATION SERVICES						
Number of panels issued	16,787	16,854	16,264	15,865	16,000	16,000
Number of arbitrators appointed	7,592	6,860	6,485	6,568	6,500	6,500
Average number of days for arbitrator appointment	2.6	1.1	3.2	3.24	2	2
Number of complaints regarding overdue awards	8	9	9	10	15	15
7. INSTITUTE						
Number of courses provided	17	7	9	5	5	5
Number of participants	450	172	219	150	150	150

¹¹ FMCS requires all mediators to engage in outreach efforts. These kinds of activities include non-bargaining meetings with labor and management representatives, attendance at conferences, meetings with local and state officials to offer FMCS services, and presentations designed to increase public knowledge.

VIII. Program Objectives – FY 2009 and FY 2010

Program objectives for each service area are guided by the FMCS's five-year strategic plan. This plan was last updated in 2008. For each strategic goal, the FMCS has identified a number of objectives, key implementation strategies and actions, and measures for tracking its performance towards achieving each goal. The following section details each goal and presents a matrix identifying the programs impacted by them, performance objectives and accomplishments for FY 2008, and performance goals for FY 2009 and FY 2010.

Strategic Goal #1: Mediation

Minimize the number and duration of work stoppages that may occur during collective bargaining negotiations.

Objective:

• Use of FMCS collective bargaining mediation by labor and management leaders.

Action:

• Early intervention activities, particularly in initial contracts, the health care industry, and large and high-impact bargaining units.

Strategies:

- Encourage labor and management leaders to employ mediation in their contract negotiations.
- Assist parties with problem-solving activities during the term of the agreement.

Expected Outputs:

- Increased mediator case activity rates.
- Increased proportion of cases with meetings held prior to contract expiration date.

Discussion:

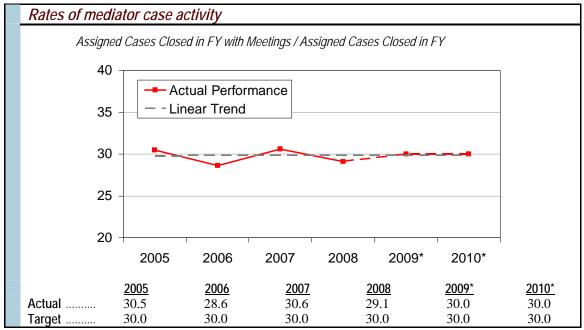
Collective bargaining mediation represents the core of the FMCS's mission and its most publicly visible work. In 2005, an independent study conducted for the FMCS found that mediation prior to a contract's expiration date significantly reduces the duration of any work stoppage that occurs. Previously, three separate studies of matched bargaining pairs found that FMCS mediation was also an important factor in preventing work stoppages from occurring in the first place.

As a result of these studies, the FMCS believes that early and ongoing contact with the parties to a labor contract negotiation is imperative in reducing the number and duration of work stoppages. This is particularly true in collective bargaining cases that involve: an initial contract; national security; the health care industry; large bargaining units or in those cases that have the potential for permanent shutdowns or disruptions to the community, workforce, or interstate commerce.

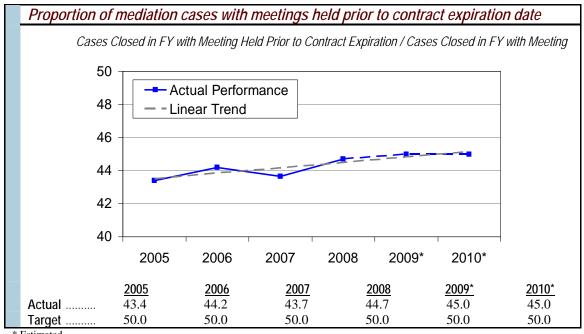
The FMCS evaluates its success in these areas by looking at how many negotiations use mediation services, whether or not a work stoppage occurred, the duration of any stoppage, and the timing of mediators' involvement. On an aggregate basis, the FMCS also estimates the financial cost of work stoppages that actually occur and the value of work stoppages that its mediators are able to prevent or shorten.

Mediation Outputs and Performance Measures

Minimize the number and duration of work stoppages that may occur during collective bargaining negotiations.



^{*} Estimated



^{*} Estimated

Strategic Goal #2: Building Problem-Solving Relationships

Improve labor-management relationships.

Objective:

• Use collaborative dispute resolution processes to manage workplace conflict.

Actions:

- Provide techniques and information that help parties improve their collective bargaining relationship.
- Deliver internally sustainable dispute resolution systems.
- Educate labor and management leaders in the art of building and maintaining labor-management partnerships.

Strategy:

• Promote the use of FMCS programs and outreach to develop sound and stable labor-management relationships.

Expected Output:

• Increased customer satisfaction with FMCS educational products and services.

Discussion:

Relationship development and training and a number of related activities are designed to help the parties to a collective bargaining agreement better understand the issues and external forces affecting their collective bargaining relationship and to develop internal task forces or groups to help them improve their relationship. Also, in an increasingly global economy, outreach to sister agencies in other countries is a small, but important, aspect of the FMCS's work in this area.

American employer and employee continued success in a globally competitive arena requires a degree of cooperation between labor and management that traditional confrontational bargaining relationships cannot easily accommodate. These competitive issues can be both complex and subtle and require creative solutions that address unique challenges. Mediators should play a major part in assisting employers and employee representatives to improve their organizational effectiveness and to add value to the organization through improved labor-management relationships.

The FMCS is committed to delivering to its customers the best possible information, analysis, practices, and solutions. Through its program evaluations, the FMCS is constantly seeking to improve its core curriculum.

Strategic Goal #3: Resolving Mid-Term Disputes

Resolve contract-based disputes (grievances) that arise during the term of collective bargaining agreements.

Objectives:

- Assist parties to voluntarily resolve contract-based disputes.
- Provide high-value arbitrator referral service for situations when parties cannot voluntarily resolve a contract-based dispute.

Actions:

- Increase penetration in groups that have not traditionally used FMCS mediation.
- Maintain roster of experienced arbitrators.
- Improve all aspects of the referral service.

Strategies:

- Advocate mediation and arbitration as the preferred methods for settling disputes between parties in a collective bargaining relationship.
- Facilitate joint, collaborative problem-solving events on an ongoing basis.

Expected Outputs:

- Increase the proportion of settled grievance mediation cases.
- Increase customer satisfaction with quality of arbitration service.

Discussion:

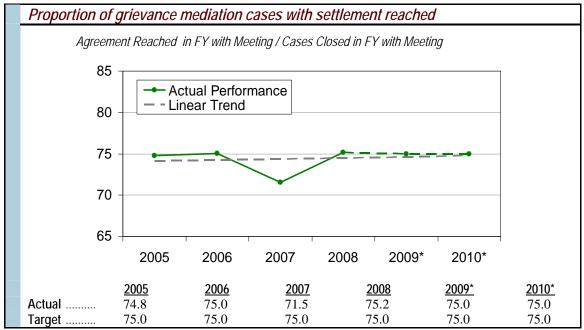
Grievance mediation, joint problem-solving facilitation, and arbitration are three approaches for resolving disputes that may arise from differing interpretations of a labor contract's terms and conditions. Grievance mediation and joint problem-solving facilitation are voluntary processes that rely upon consensus building. Arbitration is a structured process that generally provides a final and binding determination. All three approaches are designed to reduce the need for expensive and time-consuming court litigation and to resolve disputes before they begin to negatively affect the collective bargaining relationship.

Increasing the FMCS's presence among groups that have not traditionally used its services is one way to build healthier collective bargaining relationships. FMCS's involvement in these interventions encourages the parties to engage in other collective bargaining activities with less disruption and animosity.

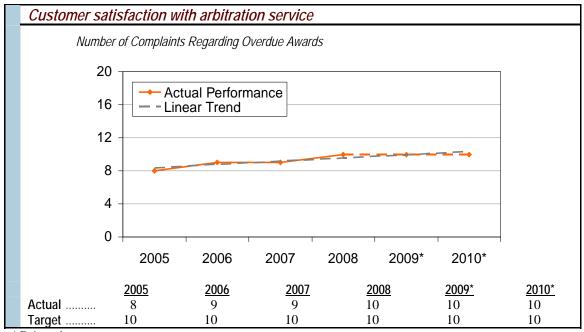
Improved settlement rates in contract-based disputes and joint problem-solving cases provide a good indication of how well FMCS mediators are able to facilitate agreements. Likewise, customer evaluations of the arbitrator referral service help the FMCS improve the quality of the service.

Resolving Mid-Term Disputes Outputs and Performance Measures

Resolve contract-based disputes (grievances) that arise during the term of collective bargaining agreements.



^{*} Estimated



^{*} Estimated

Strategic Goal #4: Promoting ADR

Resolve statute- or regulation-based workplace disputes.

Objective:

• Use employment mediation as an alternative to litigation.

Action:

• Increase number of employment mediations conducted and reimbursable agreements signed.

Strategy:

• Advocate alternative dispute resolution (ADR) as the preferred method for settling non-collective bargaining disputes.

Expected Output:

• Increase the proportion of settled employment mediation cases.

Discussion:

The FMCS's alternative dispute resolution (ADR) work is defined by the Administrative Dispute Resolution Act of 1996 and is designed to help resolve disputes that do not result from a collective bargaining relationship. Under the Act, the FMCS is generally limited to work in the federal sector, but may include state or local entities if the dispute is related to a federal rule or regulation.

Using traditional dispute resolution vehicles, such as the courts, may take several years and cost hundreds of thousands of dollars in legal fees and court costs. While the FMCS provides its ADR services as a reimbursable service, costs generally run less than \$800 per case and most can be resolved quite quickly. These modest costs are more than offset by reduced friction in the workplace and a more productive workforce.

By increasing the number of ADR cases that the FMCS takes and improving the rate at which it helps settle cases, FMCS seeks to provide a cost-effective alternative to litigation and promote better government decision-making.

Promoting ADR Outputs and Performance Measures

Resolve statute- or regulation-based workplace disputes.

