



FORM NEEDS TO BE COMPLETED AND SENT BY FORTINET REPRESENTATIVE

Information Collection Tool

Research request process:

- ◆ Fill out the Information Collection Tool as thoroughly as possible. Submit the completed Information Collection Tool to the SLED Capture Team at sled@fortinet.com.
- ◆ Each Funding and Grant Opportunity needs to have the *Funding Consult* and *Grants-General* SLED Programs tagged in each SFDC opportunity.
- ◆ The SLED Capture Team will review and send to Grants Office, if appropriate. Within 7 business days of your request, Grants Office will send you a research report cataloging the funding opportunities available to the client.
- ◆ Review the research and share it with the client. Contact the Grants Development Consultant (GDC) that provided you with the report when you and the client are ready to schedule a follow-up call. The GDC will attend scheduled call to discuss your client's projects in greater depth and determine next steps regarding the identified funding opportunities.

Fortinet Representative *REQUIRED - an incorrect contact may delay research.	
Name	
Phone	
E-mail	
Customer Information	
Customer Organization	
Executive contact name & title	
Executive contact email	
Address	
City, state, & zip code	
County	
Phone	
Web address	
Estimated project cost	
SFDC Link (Required)	
Project Overview	
What are your technology needs?	
What are the programs, projects, and initiatives that the technology will support?	