



NEOFARM

OCDE Presentation – Dec. 2022

Collapse of biodiversity



Extreme weather hazards



Explosion of the cost of inputs



Fragility of the supply chain



Decline in the number of farmers



Pressure on arable lands



Food crisis

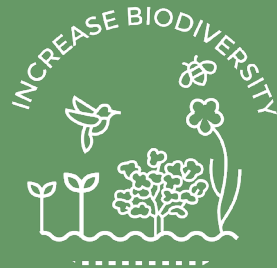
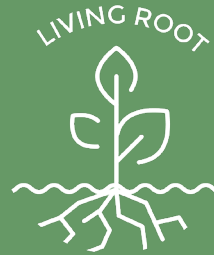


Population growth

**THE ONLY POSSIBLE
AGRICULTURE WILL BE
SUSTAINABLE, LOCAL AND FAIR**



AGROECOLOGICAL PRODUCTION AT SMALL SCALE IS THE SOLUTION



Resilient Agriculture

No need for chemical inputs

Independence from fossil fuels

Preserve biodiversity

High agricultural yields

Food sovereignty



BUT SEVERAL CHALLENGES PREVENT THE RAPID REPLICATION OF THIS MODEL

Insufficient economic profitability

Complex management

Diversity of cultures and practices, distribution in short circuit

Shortage of agricultural workers

Harsh working conditions, unattractive remuneration, isolation of the actors

OUR MODEL

Multi-tool
Gantry Robot

+

Farm Management
Application

+

Regenerative
Agricultural Approach



*A functional and attractive solution
for agroecology projects*

Productivity gain and improved working conditions

- Improvement of the margin
- Automated tedious tasks
- Mastered planning
- Simplified distribution

Agroecological farm

- Internal cultivated parcels (green house) – 22%
- External cultivated parcels – 10%
- Green manure area
- Pond
- Hedges & flower strips

KEY DATA FOR A « COLIBRI FARM »



Footprint

1 Hectar

3 300m² cultivated including 2 200m² indoor



Production

65 Tonnes / year

Equivalent of the consumption of ~ 450 people



Social Impact

2 full time salaried employes

Attractiveness & Improved working conditions



Environmental Impact

0 Chemical inputs

Biodiversity preserved, Carbon storage, Resilience



Investment

~ 750 k€ of investment

With an estimated IRR between 6 and 12%

Go To MARKET



CLUSTER SWARMING

From *strategic sites* spread over the territory to accelerate the scaling up.

The strategic sites provide for all the farms in a cluster the activities of :

- Demonstration (prospects)
- Training
- Equipment pooling
- Logistics & Distribution
- Transformation



2 PRIORITY CLIENT TARGETS

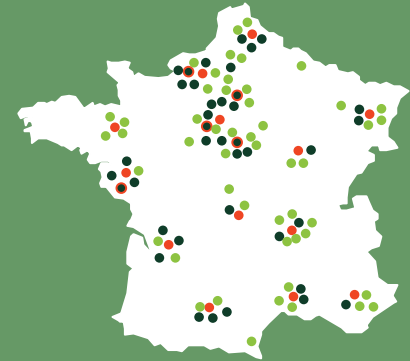
- Local cities
- Farmers

OUR 1ST CLUSTER IN ILE DE FRANCE



- **1 Strategic site** (since 2021)
Saint-Nom la Bretêche
- **2 Farms equipped in 2022**
- **16 Local prospects** with high potential

2026 PERSPECTIVE



Turnkey farm packages provided by NeoFarm + Robotic solutions only

13 Strategic site
69 Robots deployed

OUR TEAM

28 people in
2022



Alexia Rey
Founder



Norman Acosta
CTO



Mikael Arguedas
Robotics



Nicolas Baleynaud
Deployment



Elise Dercourt
Agronomy



Enguerrand StPriest
**Vegetable
production**



Stéphanie Bichard
Sales



Agathe Corrad
Distribution



Jeremy Temène
Industrialization



Virginie Dedella
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Let's Stay Connected !



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