

Department of the Interior

FY2011 Small Business Procurement Scorecard

A

113.29%

FPDS-NG Prime Contracting Data as of Apr. 27, 2012

eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			88.80%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	49.69%	56.69%	53.60% (\$1.5 B)
Women Owned Small Business	11.30%	5.00%	11.99% (\$340.6 M)
Small Disadvantaged Business	20.26%	5.00%	20.77% (\$589.7 M)
Service Disabled Veteran Owned Small Business	2.32%	3.00%	2.78% (\$78.8 M)
HUBZone	9.09%	3.00%	9.39% (\$266.6 M)

Subcontracting Achievement:			14.49%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	53.40%	29.90%	44.80%
Women Owned Small Business	10.40%	5.00%	7.60%
Small Disadvantaged Business	8.10%	5.00%	12.20%
Service Disabled Veteran Owned Small Business	2.10%	3.00%	4.30%
HUBZone	3.10%	3.00%	3.20%

Success Factors		10.00%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
<u>Prime and Subcontracting Grading Scale:</u> A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	7.00

Comments:

Interior's efforts in the small business community are reflective of one of the most robust small business goals in the Federal government with 53.60% contracting dollars awarded to small business for FY 2011. Although the percentage of awards to small businesses in FY 2011 was less than the targeted small business goal of 56.69% – the overall commitment stays the same. During FY 2011, the Department of the Interior demonstrated through documented evidence a commitment of its senior officials, a full calendar of outreach and training events that supported the 7 success factors identified via the scorecard. The Deputy Secretary is the Department's Chief Operating Officer, and he communicated the importance of achieving small business goals through a variety of means. The Deputy Secretary participated in two outreach events during this reporting period. Our communication strategy also included ongoing, robust communications with program managers, acquisition chiefs and small business specialists.