

**Department of the Interior**  
**FY2018 Small Business Procurement Scorecard**

<b>A+</b> 127.59%
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FPDS-NG Prime Contracting Data as of Mar. 15, 2019  
eSRS Subcontracting Data as of Mar. 15, 2019

<b>Prime Contracting Achievement:</b>			<b>71.23%</b>
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	57.04%	51.00%	58.48% (\$1.8 B)
Women Owned Small Business	13.91%	5.00%	13.11% (\$411.4 M)
Small Disadvantaged Business	25.03%	5.00%	27.76% (\$871.4 M)
Service Disabled Veteran Owned Small Business	4.53%	3.00%	4.78% (\$150.0 M)
HUBZone	5.10%	3.00%	5.32% (\$166.9 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

<b>Subcontracting Achievement:</b>			<b>27.96%</b>
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	55.00%	42.50%	58.20%
Women Owned Small Business	13.50%	5.00%	11.60%
Small Disadvantaged Business	18.80%	5.00%	19.70%
Service Disabled Veteran Owned Small Business	4.80%	3.00%	4.30%
HUBZone	1.10%	3.00%	1.00%

1) Capped at 200%.

<b>15(k) OSDBU Compliance Requirements</b>		<b>20.00%</b>
<b>Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes</b>		<b>Peer Review Score</b>
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
<b>Total:</b>		<b>21.00</b>

<b>Number of Small Business Prime Contractors Comparison</b>	<b>8.40%</b>
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to 5% = 0.9	
Decrease in number of SB primes by 5% or more but less than or equal to 10% = 0.8	
Decrease in number of SB primes by 10% or more = 0.7	

	2017 Count	2018 Count	2018 Performance
Small Business	7,662	6,734	0.70
Women Owned Small Business	1,757	1,617	0.80
Small Disadvantaged Business	2,954	2,820	0.90
Service Disabled Veteran Owned Small Business	443	441	0.90
HUBZone	470	461	0.90
<b>Score:</b>			<b>4.20</b>

**Prime and Subcontracting Grading Scale:**

- A+  $\leq 150\%$  but  $\geq 120\%$
- A  $< 120\%$  but  $\geq 100\%$
- B  $< 100\%$  but  $\geq 90\%$
- C  $< 90\%$  but  $\geq 80\%$
- D  $< 80\%$  but  $\geq 70\%$
- F  $< 70\%$

**Comments:**

Graded Agency:

The Department of the Interior (DOI) is honored to receive an A+ for our small business accomplishments in FY2018. At DOI, we are committed to maximizing opportunities for small businesses whenever we purchase products and services. Small businesses provided over \$1.8 billion in products and services to support the Department's programs during FY2018, representing over 57% of contract obligations. The Department has received an "A" or "A+" on our small business scorecard for nine consecutive years. DOI will continue to build on our strong track record and enhance our program to ensure continued opportunities for all types of small and disadvantaged businesses.