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11316 number 60 061009
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      UNITED STATES
      SECURITIES AND EXCHANGE COMMISSION
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      In the Matter of:
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      OIG-509
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      WITNESS: NUMBER 60
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                  1 - 39
      PAGES:
                  Ascendant Compliance Management
140 West 57th Street
New York, New York
      PLACE:
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      DATE:
                  June 10, 2009
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                    The above-entitled matter came on
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      for hearing at 11:20 a.m.
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0002
12345678901123145178902122345
      APPEARANCES:
      On behalf of the Securities and Exchange
      Commission
             H. DAVID KOTZ, ESQ.
             NOELLE FRANGIPANE, ESQ.
             United States
             Securities and Exchange Commission
             100 F Street NE
             Washington, DC 20549
0003
 123456
                       PROCEEDINGS
      MR. KOTZ: We are on the record at 11:20 a.m. on June 10, 2009 at the offices of
      John Gentile.
                   My name is David Kotz. I'm
             Q.
      Inspector General of the United States
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11316 number 60 061009 Securities and Exchange Commission. I have 8 with me my colleague from the Office of 9 Inspector General Noelle Frangipane. This is an investigation by the Office of the Inspector 10 General, Case Number OIG-509. 11 I'm going to ask you certain questions. Even though you're not going to be giving an oath, please try to provide as full 12 13 14 and truthful answers as you can. Please provide a verbal answer to the question, as a 15 16 nod of the head or a non-verbal response won't 17 18 be picked up by the Court Reporter. Please let me finish my question before you provide your response. I'll try to let you finish your response before I ask the next question so the 19 20 21 22 record will be clear. 23 It's important that you understand 24 the questions and give accurate answers. If 25 there's anything you don't understand or 0004 anything you do not know or not sure_about, 1 2 3 please let me know. Otherwise I will assume that you heard and understood the question. 4 5 6 7 8 This is an official U.S. Government law enforcement investigation. The claims asserted in this case are serious ones. It is very important you tell me everything you know about the matter at hand and are completely forthcoming and truthful. 9 10 Do you understand those 11 instructions? 12 Yes, I do. 13 Let me just start with some initial Q. 14 background. What was your education beginning 15 with college? I have a bachelors degree from 16 17 Central Connecticut State University in finance and an MBA from Fordham University. 18 19 What years did you get those 20 degrees? 21 Central Connecticut 1983, Α. 22 approximately, and Fordham approximately 1986. Q. What did you do after you got your degrees in terms of jobs?

A. I worked at Paine Weber, from Paine 23 24 25 0005 123456789 Weber I went to the SEC. When did you start with the SEC? I believe it was May of 1987. Q. Α. So how long were you at Paine Weber, just for a year? A year or so. Α. What did you do at Paine Weber? Q. I was a damaged analyst in their legal department. 10 what kind of stuff did you do? Q. 11 If a customer alleged they lost 12 money and they were going to bring it to 13 arbitration or sue us. I would take statements and deduce some of the damage, loss 14 calculations, turnover calculations, break even 15 points, things like that, to help Paine Weber defend itself against the case. 16 17 Page 2

11316 number 60 061009 Q. What was your first position with the SEC in May of 1987? 18 19 20 21 I was a securities compliance Α. examiner. 22 23 How long did you serve in that position? 24 25 Approximately four-years. Α. So somewhere around 1991? Q. 0006 1 2 3 Yes. I think '92 I was promoted to Α. branch chief. What were your duties as a Q. 4 securities compliance examiner? To conduct audits of broker dealers 5 6 7 and occasionally we worked on investigations with the broker dealer and the enforcement 8 staff. 9 Did you do anything in that time period relating to Ponzi schemes when you did audits or investigations? 10 11 12 13 I don't recall specifically. Α. Any particular matters involving ο. 14 15 Ponzi schemes? I can't say I recall specific Ponzi Α. schemes that I worked on as an examiner. I may 16 17 have, but I don't have a specific recollection. So, 1992 you became a branch chief. 18 19 what were your responsibilities as a branch 20 chief? 21 I supervised the staff of examiners, securities compliance examiners. 22 23 There were perhaps between five and seven 24 examiners per branch chief. 25 And that was also doing broker 0007 12345678 dealer exams? The same thing as before, and Α. worked on some investigations with the enforcement staff, BD enforcement staff. Q. What division were you in at that We were part of market reg and then we went over to OCIE some point in the mid 9 '90s, on or about. 10 In that period 1992 there was no OCIE; isn't that right? 11 12 13 I believe you're correct. I think OCIE came later. We worked, I'm pretty sure at that point it was the division of market 14 15 regulations. 16 17 You were the chief of the broker Q. dealer inspection program? 18 I was a branch chief. At that time Α. 19 there must have been four or five of us, 20 approximately. 21 Prior to conducting an examination 22 of November 1992, have you heard the name Bernie Madoff or Bernard Madoff or Bernard Madoff Investment Securities? 23 24 25 I have heard of that name, yes. Α. 8000 1 Q. How did you hear about that? I worked on the enforcement case Α. Page 3

11316 number 60 061009 involving two CPAs by the name of Avellino and 3 4 5 Bienes. I'm saying prior to working on the 6 7 8 9 Avellino and Bienes matter, had you heard the name Bernard Madoff? No, I don't believe so. How long were you a branch chief Q. 10 for? 11 A. I was promoted to an assistant director maybe 1996, approximately. 12 13 As an assistant director you had 14 similar duties except you had branch chiefs 15 under you? A. Yes. On the dates I'm a little hazy on whether it was '95 or '97. I honestly don't remember. 16 17 18 How long did you a serve as an 19 20 assistant director? 21 Through early 1999. Α. 22 Where did you go after 1999? Ο. To a private consulting firm, 23 securities compliance consulting firm called 24 25 National Regulatory Services, NRS for short. 0009 123456789 How long did you work there for? Q. Through May of 2007. Α. What were your duties, what was Q. your position there? I was a director. My duties were Α. to conduct audits and risk assessments of broker dealers. We also did training and conferences. I was a speaker at our conferences. It was very similar to what I was doing at the SEC without the SEC's authority. 10 And then in May of 2007 you went to 11 Q. 12 where? IMS Consulting, which has since 13 changed its name to Ascendant Compliance 14 15 Management. 16 And that's the position you hold Q. today? 17 Correct. I'm a partner. It's the 18 same type of business, consulting business, investment advisor work, broker dealer work.

Q. So you believe the first time you heard the name Bernie Madoff was in connection 19 20 21 22 with your work at the SEC involving this 23 Avellino and Bienes matter? 24 25 0010 At that time did you hear anything 1 2 3 4 about him, I mean did you research him, were you aware of his reputation at all while you were working on this matter? 5 6 7 I was aware that his firm was very prominent in developing third market particular automated trading, that's pretty much it. I don't recall anything else.

Q. I'm going to show you a document.
We're going to mark it. Well, actually before 8 9 10 that, why don't we put this into evidence, this document, which is the Confidentiality and 11 Nondisclosure Agreement. If you could just 13 Page 4

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11316 number 60 061009
      take a look at that. Put your name and sign
14
15
                     Do you mind if I take a few minutes
16
      to read it.
17
              Q.
                      Please.
18
19
                     Can I make a quick copy of that
              Α.
      after?
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21
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              Q.
                      Sure.
                      I'm going to mark this document as
      Exhibit 1, this is the Confidentiality and
23
24
      Nondisclosure Agreement. This is the document
      you signed today; is that right?
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0011
 1
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5
                      (Whereupon, the aforementioned
              Confidentiality and Nondisclosure Agreement
              were marked as Exhibit 1 in evidence as of
              this date by the Reporter.)
     Q. I'm going to mark as Exhibit 2 another document, which is a memorandum dated November 16, 1992 to Demetrios Vasilakis and or T'm going but it is
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 7
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 9
                                 I'm going put it into
      evidence as Exhibit 2 and ask you to take a
10
      minute or two to look at that as well.
11
                      (Whereupon, the aforementioned
12
              memorandum was marked as Exhibit 2 in evidence as of this date by the Reporter.)
13
14
15
                      Okay.
16
                     If you see on the second page of
              Q.
      this document it says pursuant to an Assignment
17
      Memorandum dated November 16, 1992, you see
18
      it's date November 22, 1992 and the first page of Exhibit 2 is dated November 16, 1992, do you think the first page of Exhibit 2 is the
19
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21
      Assignment Memorandum or is there more to it
22
23
24
      that we're missing?
                     I believe this is the Assignment
25
      Memorandum that goes to these two security
0012
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      compliance examiners.
                      So, on November 16th of 1992 you
      assigned to Demetrios Vasilakis and Former Examiner #2
     Former Examiner #2 to do a cause exam of Bernard Madoff?
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7
8
                      Now, what was your role in that
              Q.
      cause exam?
                      I really don't recall anything
      about the audit. Obviously I reviewed it and
 9
10
      signed off on it and supervised it, but in
      terms of being on site or conducting meetings
11
      or reviewing records, I don't recall. In fact, I completely forgot about this at all until you mentioned it on the phone a few weeks ago. I totally forgot we did this, but it appears to
12
13
14
15
      be a very, very brief
16
17
                      You don't think you went on site?
              Q.
      A. I don't recall, although it says some -- I thought I perused it and it said
18
\overline{19}
20
      somewhere there was a meeting with Mr. Madoff.
21
                      Do you remember ever meeting Bernie
22
23
      Madoff?
                      Just speaking to him on the phone.
24
      I don't actually remember meeting him, but I
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may have.
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What do you remember about speaking to him on the phone?

That he was responsive to document Α.

He was very courteous, civil. request.

Let me show you another document, maybe that will help refresh your recollection. We're going to mark this document as Exhibit 3. This is a memorandum to the file dated June 24, 1992 from Former New York Acting Branch Chief, broker dealer enforcement to the file.

(whereupon, the aforementioned memorandum was marked as Exhibit 1 in evidence as of this date by the Reporter.)

If you see this document talks about the information that the SEC received about Avellino and Bienes, allegations that Avellino and Bienes may have been selling unregistered securities and may be acting as an unregistered investment company. It references in a transaction that an investor would send money, that they would invest the money. was set up to give the appearance of a demand note, they give back a letter and they were giving them between 13.5 percent and 18 percent interest.

If you see on the second page of this document it says, "in order to assist me in recommending to the Commission that the staff take an injunction I have assembled a group of examiners to help accumulate documents and obtain necessary evidence." The group consist of Personal Privacy , you, consist of Personal Privacy , you, Personal Privacy and Robert DeLeonardis and John Knee "I'll brief them on the case.

So, it seems as though, and maybe you can take a minute or two if you want to read this document, but it seems as though information was provided to the SEC relating to concerns about investments made through Avellino and Bienes and you were then put on the team to look into it and that had led to the cause exam. If you could take a look at this document and see if that's the case. okay.

Information was provided by Avellino and Bienes, the team was assembled and the case exam may have been as a result of the information in the June 24 memo?
A. Yes, although I think after this

there was the whole Avellino and Bienes

investigation, then came the cause exam that So, this cause exam here you refer to. wouldn't have been directly related to in the matter of King Arthur, it would have been really the follow-up full blown investigation of Avellino and Bienes. So, it's similar.

Q. So there was a full blown

investigation of Avellino and Bienes in connection with failure to register, acting as Page 6

11316 number 60 061009 an investment advisor without registration? 10 11 Yes. Do you also recall -- former New York Enforcement Staff Attorney 12 Q. stated to us that they were looking at Avellino 13 and Bienes for a Ponzi scheme? 14 I honestly don't remember that 15 coming up. It may have, but I don't have a 16 specific recollection. 17 Do you remember what the purpose of 18 the exam you oversaw was, specifically?

A. Referring to the Ponzi scheme? 19 20 21 Q. Yes. After reading this two-page report 22 Α. 23 it was to verify positions that were held at Madoff by these Avellino and Bienes customers 24 and according to the report the Bernard Madoff 25 0016 positions that the stock market would trace back to the depository trust company which is 1 2 3 the industry custodian. Why would you go about doing that, Q. what would be the reason? 67 Just to verify that the positions -- so, if I owned a hundred shares of IBM that I really had a hundred shares of IBM segregated 8 at Madoff via DTC. 9 10 And so, when you would do a Ponzi scheme review or examination you were trying to figure out if there was actual trading, isn't 11 12 that what you would do, doesn't that make 13 14 sense? There's a difference between 15 looking at trading versus looking at end of day 16 17 or end of month positions. And based upon what I just read in the cause exam, it appears as though we were looking to verify positions that Avellino and Bienes' customers had owned and held their accounts at Madoff Securities. As it says here the staff's examination was 19 20 21 22 conducted to verify BLM's proper segregation of A and B's October 1992 month end securities 23 24 positions in BLM's segregated account at DTC. 25 0017 So, Avellino and Bienes would have 1 2 3 4 5 represented that they had positions at Madoff and the effort of the cause exam would be to confirm whether that was an accurate representation? A. Yes. And again, that's based on what I'm reading, I really don't recall the 6 7 8 9 details. It says in here, "the staff then 10 traced all of BLM's stock record positions to 11 12

DTC participants statements for November 12, 1992." What would be the reason to trace the positions to DTC?

A. That confirms that they're legitimate positions, that there really is evidence of the book entry position of DTC that's properly custody.

Q. Now let me ask you this, and we talked to and I want to get your perspective on this, Page 7

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that likely at that time the exam staff wouldn't have gone to DTC itself, but would 22 have received the DTC records from Madoff, do 23 you know whether that's true or not? That is likely to be true. I have 0018 no recollection of going DTC. I agree with 1 2 3 So, at that point in time if Madoff had faked DTC records, then those positions could have been confirmed through that method? If he had faked them that's correct. We would have relied on the fakes, 7 8 apparently. Have you ever done or do you know 9 what you would go about to do a Ponzi scheme 10 examination, if you were focused specifically 11 on Ponzi schemes what would you do? 12 I would follow the money and look 13 for -- this is just in general, not related to this. Just follow the money and look at 15 representations made to clients, follow the 16 17 money, what happens to the money. Most cases it disappears. It's just following the chain. 18 Now, if you were doing a Ponzi scheme examination and you were trying to 20 21 22 23 determine whether the entity was actually engaged in trading, would you potentially go to an outside third-party independent like DTC to confirm that the trading that the broker dealer said they were doing, they were actually doing? 25 0019 A. Well, here we did. I can't think of any other Ponzi schemes that I worked on 1 2 that involved the broker dealer similar to this situation, but if it had then very possibly we would have gone to DTC, reviewed DTC records. Q. So, if in fact there was no trading going on and the DTC records you looked at from 6 Madoff were real, then it would have showed no 8 trading, right? 9 You have to distinguish 10 No. between trading and positions. You could have 11 12 buy or sell. At the end of the day if you own the stock it will be evidenced on, in this case the Madoff stock record, which will show you 13 14 owning the stock, i.e., you're long, and segregation positions at DTC. So, where as 15 16 opposed to trading you can buy and sell, at the 17 end of the day there's nothing to custody, 18 nothing would show up on the stock record, end 19 of day stock record, okay. And so, therefore, nothing would be DTC. I just want to make that 20 21 point to distinguish. 22 Q. If the positions weren't real and in fact it was all fake and say a broker dealer 23 24 was telling the customers that he was buying 25 0020 positions for them but he wasn't, then a review 12345 of DTC records would determine whether they were actually positions or not?

A. Yes, if they're valid DTC records, that should definitely tell the story. You Page 8

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11316 number 60 061009 should be able to literally get them from order 6 7 8 9 ticket confirmations, monthly account statements, transaction blotters, stock records, DTC. There should be a flow. 10 Let me show you another document. 11 We'll mark the next document as Exhibit 3. 12 (Whereupon, the aforementioned King 13 Arthur account fact sheet was marked as 14 Exhibit 3 in evidence as of this date by 15 the Reporter) 16 It says on it King Arthur fact sheet, King Arthur account fact sheet, a two-page document. This evidently is the 17 18 information that was provided to investors that we know at Avellino and Bienes that led to the investigation. I just wanted to get your thoughts on it. It states, "what does it pay. 13.5 percent, the interest income is paid quarterly." And it states, "yes, a hundred percent. In no time is a trade made that puts 19 20 21 22 23 24 25 percent. In no time is a trade made that puts 0021 your money at_risk. In over 20-years there has 1 2 3 never been a losing transaction. My first question is, just generally if you received information that an 4 5 6 7 8 investor was stating to individuals who wanted to invest that they would provide an investment vehicle with no risk, that would be suspicious?

A. A red flag for sure.

Q. And then if you look on the second page of the this documents it says, "the funds 10 you send to Avellino and Bienes are treated as a loan by them." Would the fact that the 11 12 letter classified them as a loan be suspicious as well? 13 14 15 Α. Can you have a guarantee of a loan? I suppose. This whole, just 16 Q. 17 perusing this quickly, yes, it's very suspicious. The returns, it's a hundred percent safe, treating it as a loan. You know, perhaps they thought they could call it a loan 18 19 20 21 22 and it wouldn't be considered as a securities. $\bar{2}\bar{3}$ But I mean as a factual matter, Q. 24 really only the government can guarantee, fully 25 guarantee a loan because they can print money, 0022 right? 1234567 A. Yes, yes. A hundred percent guarantee, yes. I mean you can have a guarantee but it's only as good as the creditor, financial worthiness of the creditor. Q. So, do you remember now at the time that, you know, there was this suspicious investment vehicle offered by Avellino and Bienes, do you remember that that was kind of 9 10 the issue that led to the investigation? 11 Yes, based on a review of this, 12 yes. Without these documents I vaguely recall 13 returns being offered in the 13 to 15 percent range, minimum risk, but this makes it clearer. Q. Avellino and Bienes would offer it 14 15 16 to their investors at the 13.5 percent with Page 9

11316 number 60 061009 minimal risk, but then they would make -- do you remember that they said that essentially all of the actual investing was done by Bernie 17 18 Madoff, and so they would make money on the spread, right, between what the actual 19 20 investment was and what they were giving their investors. So, in effect it would be higher 21 22 than 13.5 percent for them to make any money, 23 24 25 0023 right? I don't honestly recall that specifically, but it sounds reasonable, it sounds like it was the case. 1 2 3 4 5 6 7 Q. And so, the work that you did in the cause exam as talked about in Exhibit 2, was that to determine how in fact Avellino and Bienes were able to offer such a great investment vehicle with such high percentages 8 with no risk? A. The cause exam, no, it was not. The cause exam focused on, were these real positions. If Mr. Madoff was sending out 9 10 11 statements that said you own half a million dollars worth of X Y and Z positions, were 12 13 those positions in fact real, were they custody accurately. It would not have looked at the 15 trade strategy. That may or may not have been done somewhere else, but honestly I don't 16 17 18 Q. so, you wouldn't have looked at trading strategies, but you would have determined whether there were positions at all. 19 20 21 If the SEC gets information that Avellino and Bienes are giving this tremendous rate, right, high returns, no risks, talking about in terms 22 23 24 25 of a loan, you wanted to see whether it was 0024 actually real, whether there were real positions, not that it was just fake as in a 1 2 Ponzi scheme, perhaps, where you would take the money from the next investor, correct? That's a fair statement, yes. 5 And since Avellino and Bienes said Α. 6 7 that actually Madoff did the trading and the investing for them, that's why you went to Bernie Madoff; is that right? 8 That's correct, yes.
Do you know whether in the cause 10 Α. 11 exam that was conducted November 1992, you were 12 looking into whether Avellino and Bienes 13 positions were real or Bernie Madoff's positions were real? 16 It would have been account statements produced by Madoff. 17 For Avellino and Bienes? I believe so. I believe so. Q. 19 Α. The focus was on Avellino and 20 Q. Bienes, right? Absolutely. I think as one of the previous exhibits pointed out that we suspected it was basically unregistered mutual funds 23 25 0025 slash investment advisor. page 10

11316 number 60 061009 Let me show you Page 40. On Page 13 40 at the bottom on line 25. 14 15 Α. What line? Q. The last line. Actually, if you could move up to the middle page. You see it says, you actually asked, "what type of 16 17 strategy, are you aware of the strategy that Mr. Madoff utilizes? Oh, yes. Can you describe that to me?" And then if you see he 18 19 20 21 22 continues, "Mr. Madoff's uses the hedges basically as SEPs, he puts in calls. Every security that we have in the long position has a hedge, every single one of them. We usually 23 24 25 0028 call the hedge of the buying and selling, the buying of convertible and the selling of the underlying comes on short. Sometimes done the underlying comes on snort. Sometimes done the same two, sometimes done two days at the long position as well. This used to be called bona fide arbitrage." And then they ask, "do you have any input in how to input these strategies at all?" And the answer is, "no, none at all." And then the question is, "the sole discretion of Mr. Madoff?" And the answer, "totally." 8 10 Does this refresh your recollection 11 that at least there were some questions about the strategy that Madoff used? 12 13 Yes, this does refresh my 14 recollection. 15 If you look on Page 75 of this If you look on line 14 it says, "I document. It you look on line 14 it says, I can honestly say, and you can check any record that you want with me from 1962 to date, thousands of transactions of what I call arbitrage, which is bon-a-fide convertible buying and selling." If you refer back to the previous statement that's how he described Bernie Madoff's strategy. He says, "there has never been a loss." 17 20 21 23 never been a loss. 25 0029 1 2 Α. Now, I guess, my question is, I don't know whether you remember at the time or just in general, would you consider that a red flag or suspicious the way that the strategy was described, that Avellino and Bienes were saying from 1962 to 1992, 30-years, there has 5 6 7 never been a loss? 8 A. I would say it's a red flag.
Q. But you at least were not at any
point in time to look into the question of how
he was achieving those returns in terms of 9 10 11 12 Madoff's strategy?

A. I don't recall specifically one way 13 14 or the other. My recollection is no because we 15 were so focused on identifying the scope of the 16 fraud, the investors, the dollars, where the assets custody, let's close this down and get 17 18 the investors their money back.
Q. Do you recall there was a receiver 19

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appointed in this case?

Α.

Q.

Vaguely.

As you indicated, the purpose of

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what you and the enforcement staff were doing
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      was to insure the money of the investors of
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0030
      Avellino and Bienes were paid back?
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                     Yes, that was our primary concern.
             Α.
                     And at the end is it a fact that
      the money was paid back?

A. I believe it was. I don't recall
 4 5
      specifically if every one got a hundred percent, but I'm pretty certain we were
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7
 8
      successful.
                     Do you recall that because there
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      was a determination that the money was there
10
      and the investments were paid back that it
11
      wasn't at least a Ponzi scheme, it may have
been unregistered securities, but it wasn't a
12
13
      Ponzi scheme because the money was returned?

A. well, at that point I believe that
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15
      was our thinking. Knowing today what we know,
16
      that's different.
17
      Q. Was there any discussion at all that you recall at the end after you insured that the money was returned to Avellino and Bienes' customers, that a fine against them and they were told they couldn't sell unregistered
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      securities, was there any discussion about
23
      continuing the investigator or an examination into Madoff himself?
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0031
                     I don't recall any such
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 3
      discussions.
                     Do you recall at all that there was
      an effort made to insure that the investors of
 5
      Avellino and Bienes were paid back, do you
 67
      recall at all where the money came from?
      A. No. I was not involved at all in that part of the -- at that point I guess it
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 9
      wasn't even an investigation. It had been
      determined that there were problems,
10
      violations. I don't know who actually handled
11
      or oversaw the return of the assets of the
12
      clients.
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      Q. Let me ask you just generally then. If Avellino and Bienes were suspected of
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15
      running a Ponzi scheme and all the decisions
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      were made by Madoff, wouldn't it be a concern
      that Madoff could misappropriate other
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      customers' funds in order to provide the
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      capital needed to pay back the investors of Avellino and Bienes?
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                     Was it a concern that he was
      stealing from somewhere else?
23
24
              Q.
                     Right.
                     To pay back?
              Α.
0032
                     Right.
I don't recall that coming up, it
 2
              Q.
              Α.
      may have. I just don't recall specifically, it's too long ago.
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 5
6
                     Right. But I mean thinking of it
      kind of generally, if you had allegations that
      an entity was running a Ponzi scheme, right,
      and you wanted to insure that the investors got
                                                 Page 13
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11316 number 60 061009

11316 number 60 061009 paid back. If they told you that all the decisions, all the investing was actually done by somebody else, right, wouldn't it be kind of 10 11 a logical concern that -- as you would in a 12 Ponzi scheme, you're going to take the money to pay back the investors of Avellino and Bienes' 13 14 that the SEC was assuring would be paid back from the money from other investors, as how a 15 16 Ponzi scheme would work?

A. Yes, I think whoever oversaw that 17 18 in retrospect should have been aware of that. 19 20 My assumption here today is that the monies 21 were made back from the accounts at Madoff, 22 perhaps the same accounts that we spoke about earlier that were the subject of the cause 23 24 exam. 25 0033 1 2 3

But you don't remember specifically

looking at the issue of where the money that was used to pay back all the investors exactly came from?

A. I don't recall that at all, and I'm fairly certain it wasn't our broker dealer staff. I don't believe we were involved at all. At least the examiners, I should say, I don't know about the attorneys.

And you're not aware of any other examination that was conducted during that

time?

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Do you know if the examiners attempted to independently verify Madoff's discretionary brokerage account balances for clients other than Avellino and Bienes?

I don't recall if we did any of Α. that.

> You don't recall doing that? Q.

Α. No.

Q. Thinking back now, if the examiners had checked all of Madoff's discretionary brokerage account balances with DTC and had gotten no records from DTC, couldn't they have uncovered potentially the Ponzi scheme back in

1992?

If --If the examiners had checked all of Madoff's discretionary brokerage account balances with DTC and looked at DTC records, couldn't the Ponzi scheme potentially had been discovered in 1992?

Potentially if those discretionary accounts were the source of the funds being paid back. I think if that were the case there would have been a flood of complaints from those clients who would have looked at their statements, assuming they're legitimate, and would have said what's going on, where's my cash, where are my stocks. You're talking about discretionary accounts at his broker dealer, so -- unless he was able to completely falsify everything, he wouldn't have been able to do that. You follow me?

11316 number 60 061009 I don't. Let me just try to ou. So, let's say Bernie Madoff understand you. 21 needed X sum of money. The SEC comes in and 22 investigates Avellino and Bienes. And they 23 essentially say we need to make sure that the investors are paid back, we need X sum of money 24 25 0035 to make sure the investors are paid back. Why couldn't he take that money from_anywhere? Theoretically he could, yes. He could either take the money from his own, you know, funds, in order to insure that this thing isn't reviewed or he can take money from additional investors who come in, as you would normally in a Ponzi scheme? Absolutely could have been done, And so, checking all of Madoff's discretionary brokerage account balances with DTC as opposed to only the ones from Avellino and Bienes would reveal that, wouldn't it? 12 14 Only with respect to those specific 15 accounts, yes. So, if he was stealing from those accounts, David, you're correct, it would have showed 17 18 positions being sold and cash out to a bank account that he controlled where he would then -- you can tie that into the millions of dollars paid back to the Avellino and Bienes' customers. But at that point in time it was Q. not your understanding that that was a task 0036 that you were suppose to do? 1 2 3 4 5 6 7 A. It was not. I don't recall, quite honestly. I don't believe so. If we did it would have been evidence and reflected in the report. And you didn't see it anywhere in Q. the report? That's correct. The report clearly 8 focused on the Avelling and Bienes to set the 9 property segregation of Madoff and tracing it 10 back to DTC, that's what that report refreshes 11 my memory on. 12 There was another matter involving 13 Telfran, do you remember anything about? 14 15 No. Α. Anything else that you remember? 16 17 you said earlier that you remember Bernie Madoff being cordial and responsive to the 18 document requests, do you remember specifically 19 what document requests were made?

A. No, I don't. I thought it was great that the CEO of, you know, a fairly reputable large broker dealer was personally 20 21 22 23 handling the matter. That was somewhat 24 unusual. I thought he was being very 25 0037 forthcoming and expressed some concern and he

1 2 3

obviously cooperated.

Q. Do you think that perhaps at the time given that Bernie Madoff at least had a

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       good reputation in terms of the, you know, a
       large broker dealer at the time, that maybe, you know, there wouldn't have been thought to
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9
       ĺook into him further?
                        I think that's a fair statement.
       can't say that I recall a meeting where that came up, but thinking back I'm sure it did.
10
11
12
13
       Q. Okay. Anything else that you can remember that we haven't covered?
       A. No, I think that's it. I did the best I could, it's 17-years.
14
15
       Q. I appreciate your time. If you could not talk about this pursuant to that
16
17
18
       agreement.
19
20
                        Not a problem.
                        MR. KOTZ: Off the record.
                         (Time noted: 12:05 p.m.)
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0039
                         CERTIFICATE
  12345678
                 I, SHERRY SPALLIERO, a Notary Public for
        and within the State of New York, do hereby
        certify:
                 That the witness whose examination is
        hereinbefore set forth was duly sworn and that such examination is a true record of the
        testimony given by that witness.

I further certify that I am not related
  9
 10
        to any of the parties to this action by blood or by marriage and that I am in no way interested in the outcome of this matter.
 11
 12
 13
        IN WITNESS WHEREOF, I have hereunto set my hand this _____ day of June, 2009.
 14
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