

California Capitol Report Preaching to the choir

By John Norwood
John Norwood is president of The California Pool and Spa Association (formerly SPEC).



CPSA has been besieged over the last few weeks since the Governor and the State Water Resources Control Board announced mandatory local water conservation targets for individual cities. Although swimming pools and spas are not water wasters, the general public and many public policymakers have a contrary view. As such, the swimming pool and spa industry has to embrace every opportunity to educate these audiences about the real facts regarding water use by pools and spas. CPSA has been doing just that!

pools and spas. For the most part CPSA has been very successful with the publicly owned water districts in convincing them to push back any limitations on the use of potable water for pools and spas until the later stages of water restrictions where no potable water is allowed for outside irrigation. Unfortunately, a lot of this work threatened to be undone due to the mandatory water conservation targets the Governor has imposed on communities throughout California. Now local City Councils are looking for ways to meet these mandates to avoid the up to \$10,000 per day penalties threatened by the state and all water users are targets.

Over the last few months our public relations campaign has prepared and sent materials on water use by swimming pools and spas electronically and by mail to all of the over 600 public water districts in the state. More recently these same materials have been sent to the Mayors and City Managers of the 476 cities in California. CPSA is also working hard to communicate with the 114 privately owned water districts in California that are regulated by the California Public Utilities Commission to try to get these agencies to adopt a consistent water use policy for swimming

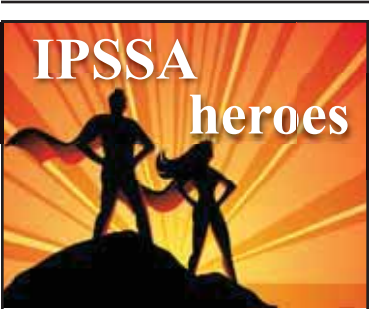
In the last couple of weeks CPSA has had respond to over 20 cities and water districts that have proposed or imposed water use restrictions on swimming pools and spas. In each of these cases we have had to prepare specific materials to oppose these bans, appeared at City Council or water district meeting, or organized industry representatives to attend local meetings in: San Jose, Santa

Continued on page 12



Jason Lehmann, Region 12 Director; Dana Walraven, Cook's Children's Hospital Safe Kids Coordinator; Casey Gardner, IPSSA Mid-Cities DFW chapter President and Jason Sanchez, IPSSA Fort Worth chapter Vice-President present a check for \$500 from the Fort Worth chapter to Safe Kids.

Keller drowning prevention



Residents of Keller, Texas are committed to stopping drowning in their city.

One of the great things about IPSSA is the underlying commitment to help others in the industry. After all, this association was created on the principle of sick route coverage. But, many members go above and beyond sick route, helping other members and their communities. These are IPSSA Heroes. Tell us your story, or let us know who has helped you. Email us at info@ipssa.com.

Evidence lies in the attendance at the Back to Pool and Swim Safe Campaign, hosted by Cook Children's Hospital, Safe Kids Tarrant County, and the City of Keller. Event organizers worked tirelessly to promote the event, distributing their drowning preven-

tion message through numerous channels such as within HOA newsletters, through local businesses, within over 4,000 education packets which were delivered to all Keller school campuses, and even on all Keller utility bills.

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IPSSA Chapter Membership Drive 2015

July 1st – December 31st, 2015

- 1st Place - \$3000
- 2nd Place - \$2000
- 3rd Place - \$1000

Contest rules: A chapter must be an approved chapter as of July 1st and bring in a minimum of 5 members to be entered into the contest. New and reinstated members only, transfer and employee members do not qualify. In the case of a tie, the prizes will be combined and awarded. Prizes will go to the winning chapters and not individuals.

Attention IPSSA Members!

IPSSA is in the process of converting to new software and electronic billing, so we are trying to update our records. We ask that all IPSSA members please email the IPSSA Financial Office at membership@ipssa.com with your name, IPSSA ID#, phone number and email address. We want to make sure we have your most recent information on file. If you have any questions, you can call Sue at 888-391-6012. Thank you!

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Things to do in June

► Sunscreen ► Hats ► Drink lots of water



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THE IPSSAN

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Deadline for submission of articles is the 20th of each month. Material submitted late will be considered for the following month.

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Mike Aaron Wins the April Education Corner quiz

Mike Aaron, a member of the Ontario/Rancho Cucamonga chapter, was selected randomly among all of the correct entries for the April Education Corner Quiz and will receive an IPSSA shoulder bag & backpack. All correct entries submitted during 2015 are eligible for a big drawing at the end of the year for more IPSSA logo items.

The correct answers for the April quiz are 1. Which of the following is not caused by high calcium hardness? A. Scale B. Corrosion C. Cloudy water D. Eye and skin irritation, *the correct answer is b) Corrosion.* 2. The sum total of all the dissolved material in the water is called TDS (total dissolved solids). A. True B. False, *the correct answer is a) True.* 3. Ozone is one of the strongest oxidizers known. It is 250 times faster at

killing than HOCl. A. True B. False, *the correct answer is b) False.* 4. The four types of test methods are: color comparison,

drop-count, turbidity, and A. Photometer B. Colorimeter C. Optical D. Electronic, *the correct answer is d) Electronic.*

Calendar of Events 2015

June 11-12	CPO Class Superior Pool Products, Anaheim, California http://www.anotherperfectpoolnews.com/cpo
June 25-26	CPO Class Hasa, Santa Clarita, California http://www.anotherperfectpoolnews.com/cpo
July 9-10	CPO Class Superior Pool Products, Indio, California http://www.anotherperfectpoolnews.com/cpo
July 23-24	CPO Class Superior Pool Products, Canoga Park, California http://www.anotherperfectpoolnews.com/cpo
August 1	IPSSA Board of Regional Directors Meeting Location TBD, San Diego, CA 10:00 am info@ipssa.com
August 6-7	CPO Class Superior Pool Products, Anaheim, California http://www.anotherperfectpoolnews.com/cpo
August 20-21	CPO Class SCP, Riverside, California http://www.anotherperfectpoolnews.com/cpo
Feb. 5-6, 2016	IPSSA Leadership Weekend The Sheraton Park Hotel, Anaheim, California info@ipssa.com

*** WIN *
IPSSA Logo
Gear!**

Education

Corner

All members who mail an entry with the correct answers will become eligible for a drawing at the end of the month for IPSSA logo gear. All correct entries will go into a year-end drawing for other IPSSA merchandise. IPSSA members are the only eligible participants and only one entry per month is permitted. Each month, the winner of the drawing will be published in The IPSSAN. Entries for this month must be received by **JULY 20, 2015.**

1. A water molecule has ___ atoms.
A. 2
B. 3
C. 4
D. 5
2. Fiberglass is a material made from fine-spun filaments of glass woven into a fabric and used to reinforce plastic and other resins.
A. True
B. False
3. There is no effective way to lower TDS in a pool except to drain all or part of the water and refill.
A. True
B. False
4. The "ideal" pH range for pool water is:
A. 7.2 to 7.8
B. 7.4 to 7.6
C. 7.4 to 7.8
D. 7.2 to 7.6

Name _____ *Continued on page <None>*
Address _____
City _____ State _____ Zip _____
Telephone Number (____) _____
Chapter _____

Correct Answers: 1. _____ 2. _____ 3. _____ 4. _____
(Please indicate A, B, C, or D for each answer.)

Mail Entry to:
IPSSA Quiz, 10842 Noel Street, #107, Los Alamitos, CA 90720
Or Fax to: (888) 368-0432
Entries for this month must be received by **JULY 20, 2015.**

Financial office thanks chapters with prompt payments

The Financial Office thanks the following 24 chapters, whose members all paid promptly in May before second notices were required:

- Region 1 – East Contra Costa, Tracy
- Region 2 – Central Coast, Conejo
- Region 4 – Whittier
- Region 5 – Anaheim, Huntington Beach, Orange County #1, OCPP, Southwest, Surf City, Tustin/Irvine
- Region 6 – Corona, Hemet, Redlands, Riverside
- Region 7 – Rancho Del Mar
- Region 8 – VIPs, West Valley
- Region 9 – North Houston
- Region 10 – Silicon Valley
- Region 11 – Cape Coral
- Region 12 – Fort Worth, Tarrant County

WELCOME NEW MEMBERS!

REGION 1 – Capital Valley: Taylor Jordan, Michael Weddle. . . **Delta:** Kenneth McIntosh, R Scott Richardson. . . **West Placer:** Bryan Soto. . . **REGION 2 – Central Coast:** Matthew Mazzo. . . **Ventura:** Philip Pauling. . . **REGION 3 – Santa Clarita:** Nick Lowdermilk. . . **REGION 6 – Corona:** Edgar Huete. . . **Menifee Valley:** Ron Arruabarrena. . . **Ontario/Rancho Cucamonga:** Rodolfo Angeles. . . **REGION 8 – Western Las Vegas:** Brian Pilgrim. . . **REGION 9 – San Antonio:** Patrice Meacham. . . **REGION 10 – Mid-Peninsula:** Bernie Dalton. . . **REGION 11 – Gold Coast:** Carlos Sanchez. . . **Sarasota:** Phillip Morris. . . **REGION 12 – Dallas:** Caleb Dunn. . . **Mid Cities DFW:** JD Wilson.

IPSSA is on Facebook!

Visit our page at www.facebook.com/ipssa where you'll see photo albums from recent industry events.



IPSSA Chapter Membership Drive 2014 Winners



1st Place - North Austin Chapter
President Rick Beaubouef accepts the \$3,000 prize on behalf of the chapter.



2nd Place - San Gabriel Valley Chapter
President Terry Snow and Treasurer Ron Hopwood accept the \$2,000 prize on behalf of the chapter.



3rd Place - West Houston Chapter
President Earl Jones accepts the \$1,000 prize on behalf of the chapter.

Third Place - West Houston Chapter
President Earl Jones accepts the \$1,000 prize on behalf of the chapter.

Honorable Mention - Region 2
Chas Dudley accepts the \$500 prize for the region.



The IPSSA Chapter Membership Drive 2014 brought in over 77 new members into IPSSA over the course of the contest. Thank you to all the chapters that participated! A new drive will begin on July 1, 2015.

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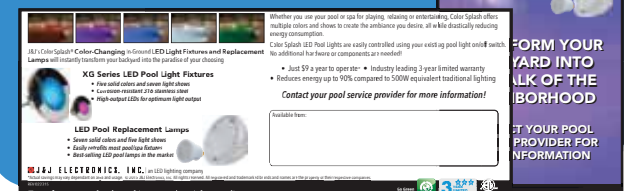
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Hayward® OmniLogic® pool controller now offers simplest integration with Crestron® Home Automation

Automatic, cloud-based integration makes OmniLogic the easiest pool controller on the market for dealers to install and program with Crestron systems.

Hayward's OmniLogic Backyard Automation System is now able to seamlessly integrate with Crestron Home Automation. The cloud-based communication of OmniLogic allows Crestron dealers to easily download their customers' full backyard configurations, reducing the time dealers

spend on integration efforts.

Less sophisticated pool automation systems require manual configuration of many auxiliary features, such as waterfalls or landscape lights, which adds dramatically to programming time. With OmniLogic, installers can simply download the homeowners'

programmed configuration file, which then automatically populates the pool template in their Crestron system.

OmniLogic gives homeowners the ability to control swimming pool and spa heaters, filter pumps, lighting, water features and more from any Crestron interface including apps for iPhone®, iPad®, and Android™.

"As Crestron is a leader in the home technology space, we are

excited OmniLogic is now able to seamlessly interface with their systems," said Hayward's Senior Product Manager for Automation and Backyard Synergies Greg Fournier. "One of our goals with OmniLogic was to simplify installation and programming not only for pool dealers, but for home automation installers as well."

"We are excited to welcome Hayward to our Integrated Partner Program," said Dominick Accurso,

Crestron Manager, Integrated Partner Program. "Homeowners expect all of their home technologies to work together seamlessly. And now, with the integration of Hayward's OmniLogic Backyard Automation System with Crestron, homeowners can have that same experience outside with worry- and hassle-free control of their pool and/or spa."

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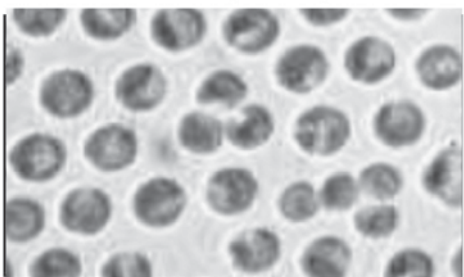
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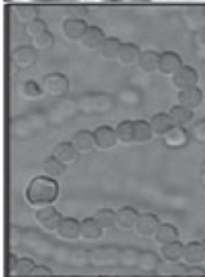
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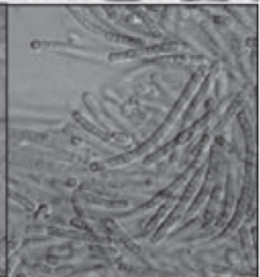
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Experts clear the water on the colorful myths associated with peeing in the pool

Mythical pee detecting dye? Nope. Chlorine causes red eye? Nope. But “red eyes” is a colorful indicator that someone might have peed in the pool.

As the swimming season kicks off, health experts from the U.S. Centers for Disease Control and Pre-

vention (CDC), the Water Quality and Health Council and the National Swimming Pool Foun-

dation (NSPF) have teamed up to launch a campaign to stop people from peeing in the pool. To do so,

they are busting a couple of colorful myths associated with this clandestine activity.

According to a new survey conducted by Survata on behalf of the Water Quality and Health Council, nearly half of Americans surveyed incorrectly believe that there is a chemical that is added to pools that turns a conspicuous color in the presence of pee. In the same survey, 71 percent also incorrectly blame chlorine for causing swimmers' eyes to become red and irritated.

“Chlorine and other disinfectants are added to a swimming pool to destroy germs. Peeing in a pool depletes chlorine and actually produces an irritant that makes people's eyes turn red,” said Michele Hlavsa, chief of CDC's Healthy Swimming Program. “The solution isn't rocket science; it's common courtesy. Swimmers should use the pool to swim, the restroom to pee and the showers to wash up before getting in the pool. It's that simple.”

“There isn't a dye that turns red. It's the eyes that turn red. Swimmers' eyes are the real color indicator that someone might have peed in a pool,” said Thomas M. Lachocki, CEO of the NSPF.

“That ‘chlorine’ smell at the pool isn't actually chlorine. What you smell are chemicals that form when chlorine mixes with pee, sweat and dirt from swimmers' bodies,” said Chris Wiant, Chair of the Water Quality and Health Council. “These chemicals – not chlorine – can cause your eyes to become red and sting, make your nose run and make you cough.”

Busting the pool dye myth

It's the most common pool myth of all time: If you pee in the pool, the water will change color and everyone will know. Parents have long used the story of a chemical that changes color in the presence of pee to keep their children from peeing in the pool. The fact is there is no such dye that currently exists.

Busting the chlorine/red eye myth

When nitrogen-containing compounds found in pee, sweat and dirt combine with chlorine, irritants are formed. These substances, not the chlorine itself, irritate the eyes, skin and respiratory system. In this case, more chlorine may actually need to be added to pool water to break down irritants, according to the Water Quality and Health Council.

Getting the word out

Lachocki added that swimming keeps us happy and healthy. We need more healthy swimming and less seeing red! The CDC and the American Chemistry Council also have collaborated on a

Continued on page 7

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Hey Ray!

Answers to recent questions asked to IPSSA's insurance broker

Ray Arouesty is President of Arrow Insurance Service and IPSSA's endorsed insurance provider. He can be reached at (800) 833-3433 or ray@arrowinsuranceservice.com

This month's question comes from a member in Region 5:

QUESTION

I have a slight situation brewing, and I wanted to get your take when you have time. My residential full service customer has a tenant that says he has chlorine sensitivities. I'm not 100% clear what "sensitivities" really means in his case, but I took it as I should use as little chlorine possible.

Well, fast-forward a few months; I maintain <5PPM chlorine residual in the pool and he still complains and asks about alternative sanitizers. I tried to explain why Bromine would be difficult to do in their case, and that Ozone would require an additional low level sanitizer so that would likely not work if they have sensitivities to a barely measurable residual of chlorine as it is.

I recommended that he see his doctor to confirm that it is indeed Chlorine induced, because I have had very low, if any, chlorine in the pool and offered to show my records to that effect. In the past, I have decline to direct communications to the tenant, since my con-

tract is with the owner, but in this case I did comment directly.

If I continue servicing the pool, what kind of liability am I open to should they continue using the pool? Would it be in my best interest to remove myself from the situation? Would it be advisable to have my client, the landlord, address the issue further? Any other advice would be appreciated.

ANSWER

You have a challenging situation here. As you know the industry standard for sanitation is Sodium Hypochlorite kept a level of 3-5 ppm. A pool tech maintaining levels less than this accepted standard could be liable for damages if a spa user contracted e Coli, folliculitis, staphylococcus or other water borne bacterial infections. But you have a customer that has advised you that maintaining the pool at this level is harming him. So you have a no win situation. You are unable to do your job as required.

This is an account I would terminate. If you decide to do so inform the owner in writing that the tenant objected to the required level of sanitizer. Explain that you can't comply with his desire to a minimal level of chlorine.

How would you handle this situation? Comment on the Blog at www.arrowinsuranceservice.com.

Peeing in the pool

Continued from page 6

brochure that includes key messages about healthy swimming, which include showering before swimming and not peeing in a pool. To order a free CDC brochure, go to www.cdc.gov/healthywater/swimming/resources/brochures.html.

The Water Quality and Health Council is once again making free pool test kits available this summer through its Healthy Pools campaign. Swimmers can test their backyard pools or community pools to ensure proper pH and chlorine levels. Good pool chemistry combined with a few easy and effective healthy swimming

steps will not only help reduce unwanted germs in the pool, but they can help reduce instances of red eye.

To order a free pool test kit offered as part of the Water Quality and Health Council's award winning summer Healthy Pools awareness initiative, please

go to www.healthypools.org.

The survey was conducted by Survata, an independent research firm in San Francisco. Survata interviewed 1,500 online respondents between April 23, 2015 and April 28, 2015. The margin of error for the survey is 2.53 percent.

Policy on IPSSA mailing list

The IPSSA general membership mailing list will not be given out to anyone including members, associate members or outside organizations. This policy has been established to protect members from possibly being placed on inappropriate and or indiscriminate lists.

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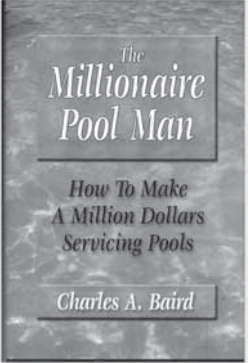
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Multi-agency team conducts statewide outreach and enforcement effort targeting thriving underground economy

Safety, licensing and insurance violations lead to stop work orders and nearly \$300,000 in fines

The California Department of Insurance yesterday led a statewide multi-agency outreach effort, visiting more than 75 businesses to educate business owners about their obligations to comply with insurance, licensing, workplace

safety, labor laws and tax codes. The statewide effort focused on curbing California's multi-billion dollar underground economy.

Safety, licensing and insurance violations were found at approximately one-third of the businesses

visited. Some businesses were issued immediate stop work orders and others were issued administrative citations. At one residential construction location in Los Angeles the contractor was unlicensed and had no insurance,

which put the homeowner at significant financial risk.

"Homeowners may not realize they are financially vulnerable if a contractor or vendor they hire does not have workers' compensation insurance," said Insurance Commissioner Dave Jones. "Homeowners should always check to make sure anyone they hire has a valid workers' compensation insurance policy."

The statewide effort resulted in more than 15 citations, multiple stop work orders and nearly \$300,000 in fines. The Contractors State License Board and the Labor Commissioner's Office issued 19 stop work orders for having workers on the job site with no workers' compensation insurance. Cal/OSHA issued six orders to stop work where hazards could have injured employees. The Employment Development Department plans to initiate 31 audits, based on information from the businesses visited.

Enforcement teams from five state agencies including the Department of Industrial Relations, Contractors State License Board, Department of Insurance, Franchise Tax Board, and the Employment Development Department and several district attorney inves-

tigators visited a variety of businesses, including restaurants, car washes, supermarkets, and a number of residential construction sites to verify contractors had valid licenses, workers' compensation insurance and to check that workplace safety measures were followed.

"Consumers and legitimate business people are hurt by this type of underground activity," said CSLB Registrar Cindi Christenson. "Homeowners who hire unlicensed workers can be ripped off, have their property damaged or be liable if a worker is injured. It also hurts the legitimate licensed contractors who follow the law and do things right."

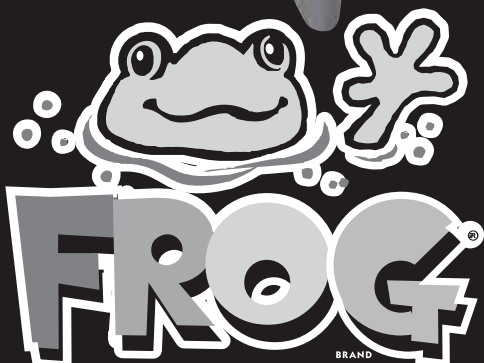
While each participating agency conducts its own enforcement and compliance investigations and audits throughout the year, regulators often collaborate in multi-agency outreach and compliance efforts to educate business owners and have an impact on the state's illegal underground economy, which according to a UCLA labor study estimate cost California between \$60 and \$140 billion annually and creates an unfair and illegal competitive advantage.

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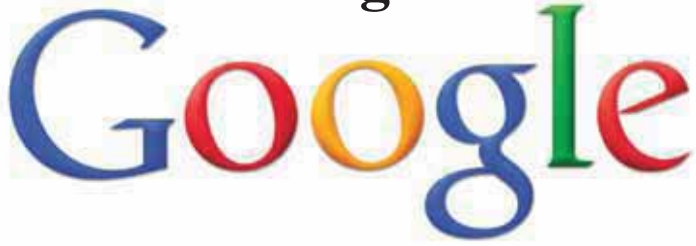
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Understanding



By Will Boslavizki

Will Boslavizki is the Director of Business Development for Profluent Media, an Associate Member of IPSSA. He is also a Google Certified Partner.

This quandary has been posed over and over again. In chatrooms, business meetings and casual con-

versations between business owners. So what have we found?

To understand Google we must first understand who Google answers to, and that is the end user. The end user is the person using Google to search for various products, information, services etc... So when someone is searching "pool

service" Google is responsible for giving them the most relevant results within their geographic area.

So in essence it's a huge popularity contest, with everyone trying to get Google attention. Every business has their hands up, waving them around, jumping up and down and yelling to get that attention. So why aren't they paying attention?

This all revolves around their algorithm. Lots of big fancy words are used like citations, provisioning, back linking, digital points etc... The simple explanation to this formula is that it's used to rank businesses according to their

relevance and accuracy. This formula is a moving target, because just like your business, the internet and how people use it is constantly changing. The most recent change was called "Mobilegeddon!"

Mobilegeddon was Google's answer to the way the internet is being used today. More and more people are using mobile devices to search the internet. This number

has risen almost 35% over the last 3 years. So Google now has decided that if your website is not "mobile responsive" they score you lower in relevancy. This in most cases will now exclude you from being found when someone is searching using a mobile device.

Sounds harsh I know, but just remember who Google answers to.

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Step Into Swim Campaign partners with FSPA to expand safety events in Florida

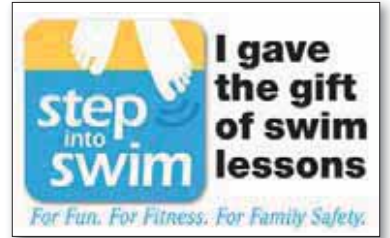
The local chapters of the Florida Swimming Pool Association (FSPA) have access to additional funds to support swim lessons in their local communities. The Swimming Pool Education and Safety

Foundation (SPESF) of the FSPA currently matches funds \$1 for \$1 for local chapters. A \$4,000 grant from the Step Into Swim Campaign of the National Swimming Pool Foundation (NSPF) has been

received providing an even higher matching contribution. For every \$1,000 donated by a chapter toward swim lessons, SPESF/FSPA will provide a \$1,000 match and the Step Into Swim Campaign will

donate \$250. Therefore, if a chapter donates \$1,000 to a local learn-to-swim program, the program will receive a total of \$2,250.

In 2014, 27 safety events or swim programs were supported by



FSPA chapters. The additional grant will allow the reach of the chapters to be extended even further. Swimming pool safety and access to swim lessons are important to all involved since it saves lives, improves lives, and creates demand for pools and spas. Swimming is a lifelong skill with great health benefits.

“Step into Swim is excited to step in to this agreement with FSPA and its chapters. Together, we will make a difference in more lives, bringing healthier living and safety to hundreds of Floridians through aquatic fun and fitness,” said Thomas M. Lachocki, Ph.D., and CEO of non-profit National Swimming Pool Foundation, founder of the Step Into Swim Campaign.

About Step Into Swim™ Campaign

In 2012, the National Swimming Pool Foundation launched the Step Into Swim Campaign, a 10-year initiative to create one million more swimmers. Government, industry, medical professionals and insurance companies encourage increased activity. The White Paper clarifies the logic that creating more swimmers creates a healthier society. The gift of swimming opens a spectrum of aquatic activities for these children throughout their lives. Over the past three years, the campaign has continued to fund organizations and partner with others, whose values and interests align.

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Keller drowning prevention

Continued from page 1

On May 9th, Keller residents gathered at the Keller ISD Natatorium, which features a 14,000 square foot swimming pool. It was just one part of a Texas-wide effort to reduce childhood injury and death caused by drowning.

The event began on a somber note as Keller residents were treated to some grim statistics. They learned that since 2010, Texas sees over 70 deaths due to drowning each year, leading the nation in drowning, and their own Tarrant County is at the top in the state of Texas.

Cook Children's alone, a pediatric hospital, treats at least 60 drownings each year, 5 of which become fatalities while the rest frequently result in life changing circumstances.

Battalion Chief Shane Gainer, a veteran of the Keller Fire Department spoke about his own experience with drowning. "In my 25 years on the fire department, I've personally responded to five drownings," he said.

He spoke about the ABC's of drowning response, an acronym that stands for airway, breathing, and circulation. As he spoke in front of the swimming pool, Keller paramedics staged a mock drowning, where a life guard performed CPR until a first response team could arrive to take over to suction, start an IV, and hook the "patient" up to an EKG monitor.

Parent speakers Dana Gage and Mike Fugate stood up to speak of their own life changing experiences. Delivering tear-jerking speeches about the deaths of each of their

teenage sons, their message was simple: Always wear a life vest when at lakes, rivers, or on boats.

Dana's son Conner died after landing in the water badly while jumping off a boat dock. She believes that a life vest would have saved his life. "I'm here because I hope you will never give this talk," Dana said to the crowd.

Mike's son, Brandon, was thrown from a boat and would likely have survived had he been wearing a life vest. He believes that wearing a life vest on a boat should be like wearing a seat belt in a car, and he has dedicated his own life to promoting that message. "We are members of a club and we give each other a lot of support, but we don't want anyone else in our club," Mike said.

The parents are the founders of the LV project and the BMF project respectively, organizations centered on drowning prevention.

As the presentations concluded, Keller residents and children stopped at individual learning stations with hands-on CPR demos, life vest do's and don'ts, and water watcher talks, among much more.

Manufacturers of safety devices were present. Mark Schacher, regional sales manager for D & D technologies, the manufacturer of MagnaLatch Alert, a magnet based alarm system, and TruClose hinges, which have a self closing feature, explained his products to proactive parents.

Local businesses and event sponsors also turned out for the event such as Kroger Grocery



Jason Lehmann, Region 12 Director and Dana Walraven, Safe Kids coordinator at the event.

Store, Chick fil A, and Firestone Auto Care. Tim Barber, area manager for Bridgestone said that his company is committed to helping the community. "We try to help out with anything that has to do with the kids," Barber said.

IPSSA was a strong presence at the event. Casey Gardner, president of the Mid Cities Chapter,

and Jason Sanchez, vice president of the Fort Worth Chapter were in attendance passing out water safety coloring books. North Texas Region 12 Director Jason Lehmann gave out water watcher badges and spoke to people about the pool service professional's role in promoting water safety.

"We are in a lot of backyards

and we can identify a lot of safety issues as well as distribute a lot of literature to help educate people about drowning. We have to change the mindset when it comes to drowning and IPSSA can do a lot about that," Lehmann said.

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Education Quiz

Try the Education Quiz on page 2 and challenge your knowledge!

California Capitol Report

Continued from page 1

Barbara, Malibu, Mesa, Newport Beach, Morgan Hill, Dixon, West Sacramento, El Dorado Hills, Ontario; Woodside, Monterey Park, Milpitas, Manteca, Beverly Hills, South Coast WD, Claremont, Yorba Linda, San Juan Capistrano, Santa Cruz and others. And the notices of additional city council actions just keep coming in daily.

CPSA's efforts to respond to the drought crisis on behalf of the indus-

try is costing roughly \$25,000 per month. As significant as that number is, it is not enough to do all the things necessary to put this industry in the best position to win this ongoing battle. There have been many instances when a member has requested that we send a CPSA representative to a city council or water district meeting, but although we do our best to attend as many as we can it is simply not possible for our staff to cover the entire state in this manner. California is just too large and there are too many jurisdictions for us to personally attend every meeting and speak with every representative. This is why it so critical for our association to have the broad base of members that we have been striving for. Growing our membership provides the funds necessary to

cover the expenses of such a daunting campaign; a broad-based membership would provide CPSA with the grassroots personnel necessary to monitor and respond to local proposals attacking the industry and demonstrate to public policymakers the economic harm to real people doing business in their own cities or locale.

Unfortunately, I know that this is preaching to the choir, as generally only our CPSA members receive these Alerts. Have a friend in the business, a subcontractor, and business associate who is not a member of CPSA? Send them this alert to let them know the work we are doing on their behalf, and urge them to help defend their job and their industry by becoming a member of CPSA. We're on the road to 1,000 members.

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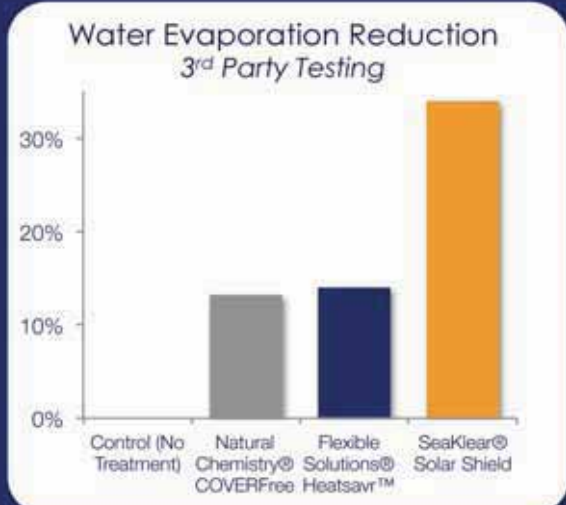
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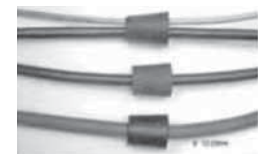
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Instructors receive comprehensive training and certification to teach the CPO® certification program. These instructors represent every segment in the aquatics industry including operators, health officials, service professionals, builders, manufacturers, property managers, retailers, and academicians. This training has helped protect millions of swimmers by reducing hazards at aquatic facilities.

Course Information

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The CPO® certification program requires an open book written examination.

The CPO® certification is valid for five years.

Continued on page 16

Matching funds available from IPSSA Inc.

IPSSA Inc. has a matching grant fund of \$24,000 to assist individual regions and chapters for community involvement, safety programs, and promoting IPSSA to the public. The spirit of the matching grant is to foster IPSSA promotions by facilitating new ideas from individual members, chapters and regions.

The matching grant funds shall be allocated evenly by region in each given year. In the event that a region does not request funds in a given year, that region's representative may elect to reallocate their portion to the matching grant fund for redistribution. Any redistribution of funds must be approved by the BORD.

The BORD will match, dollar for dollar, up to the budget amount once a matching grant is approved by the regional Board.

Each region shall determine how to use its allotment of funds without BORD approval once it has been approved by the regional Board.

Individual members, chapters and regions of IPSSA in good standing qualify for matching grants.

- Matching grant requests must be submitted in writing to the regional director by December 1st each year.

- The regional director shall qualify the request to meet the spirit of the matching grant program.

- The region must approve the grant by either a regional Board meeting, regional Board teleconference, or e-mail ballot, and the results will be posted in the regional minutes.

- The regional director shall then request the funds from the IPSSA BORD president or chief financial officer without BORD approval, as long as the requested amount does not exceed the region's budgeted amount.



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As a member of the Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.

My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect, and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

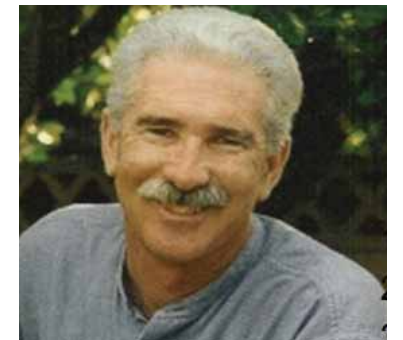
In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.



The Terry Cowles Memorial Award

In 2006 IPSSA, Inc. initiated the Terry Cowles Memorial Award. This award will be given each year to the IPSSA member who best meets the criteria outlined below.

- Demonstrated professionalism
- Service to IPSSA
- Assistance to others in the pool and spa service industry
- Contributions to his or her community



Terry Cowles was a longtime outstanding member of IPSSA was involved in the creation of the IPSSA Benevolent Fund.

The award consists of an inscribed plaque and complimentary dinner tickets, hotel room for the recipient and a guest to attend the next annual IPSSA leadership banquet, and a check in the amount of \$1,000.00. The award is presented at the IPSSA leadership banquet.

Procedure

Each IPSSA region is eligible to nominate a member for this award. Nominations should be delivered to the IPSSA, Inc. Executive Office using the designated nomination form not later than October 20 for consideration and selection at the November BORD Meeting. Go to ipssa.com/members for the Terry Cowles Award Nomination Form. Nominations must be received no later than October 20, 2015.

Certified Pool/Spa Operator

Continued from page 13

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Pentair offers incentive program for IPSSA

By Steve Zorn

Steve Zorn is California regional sales manager for Pentair.

All of us at Pentair Aquatic Systems appreciate the support of the IPSSA membership. We are pleased to offer IPSSA a rebate incentive based on the individual product purchases of each member.

Pentair will reimburse IPSSA one dollar (\$1.00) for each whole good

that a member purchases throughout the year. The listing of qualifying whole goods are the same that are listed in Pentair's PIP program, but basically pumps, filters, heaters, heat pumps, cleaners, automation systems, IntelliChlor and colored lights.

In order for IPSSA to receive payment each member must register individually on the Pentair- IPSSA Incentive Program Registration

Form (available on the members-only page of www.ipssa.com). This will allow Pentair to monitor and collect electronically from participating distributors purchase details, or direct from the member purchases for the rebate accumulation.

If a member does not register, their purchases will not qualify and cannot be added later.

The Pentair Incentive Program dates reflect purchases made from October 1 thru September 30, 2015.

This program does not affect any member purchases that may also currently be individually enrolled in our PIP program.

If dealers have any questions regarding the program, please have them dial 800-693-0171 and speak

with their Program Coordinator.

Dick Nichols, IPSSA's past Region 10 director, commented, "This partnership is a perfect match between the largest swimming pool service organization and the largest manufacturer of pool products. The funds generated will be used for IPSSA's continuing education and research programs."



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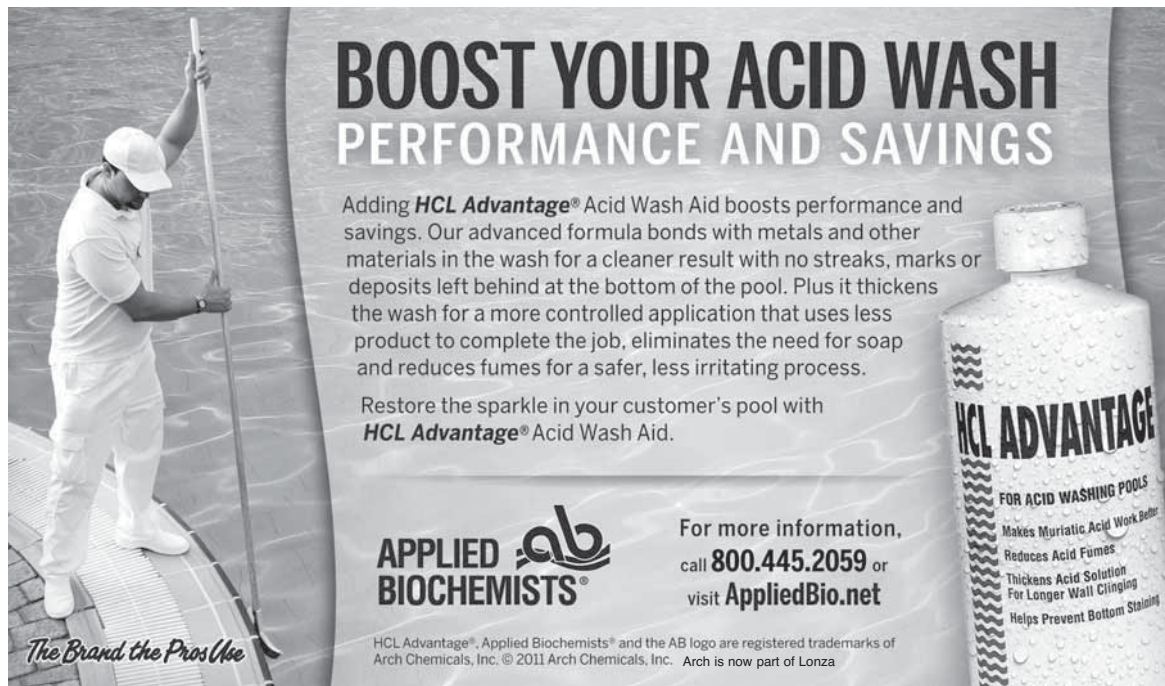
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Prices for the classes range from \$19.95 to \$259, with most in the \$19.95 category. And, IPSSA members will be rebated 35% of their class fee upon completion.

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Inquire With Your Local SCP Distributors, Superior Pool Products or NPT Branch Location for Information and Registration Details.

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Zodiac Pool Systems expands its trade support programs

Bullseye consumer rebates, extended warranty programs, and Zodiac and Polaris Days marketing support offered

Zodiac Pool Systems, Inc., a global manufacturer of pool and spa products, has introduced several new programs for the 2015 pool season to help drive sales for brick-and-mortar retailers and pool service professionals. The programs include a revised consumer rebate program, an extended warranty on select cleaners, and enhanced support for Zodiac® and Polaris® Days events, supported by national consumer ad campaigns.

The 2015 consumer rebate program was adjusted for a new Bullseye requirement. Rebates are now paid to consumers when items are purchased at or above the manufacturer's lowest acceptable advertised price (LAAP), on select Polaris and Zodiac automatic pool cleaners.

The rebates will apply to select suction and pressure cleaners, including the Zodiac MX8™ and Zodiac T5Duo® as well as the Polaris 3900 Sport, Polaris 380, Polaris 360, Polaris 360 Black Max, and trade exclusives P955 robotic, P945 robotic, and P39 pressure cleaner. Consumers can claim the rebates by mailing in the redemption certificate and the original UPC label from the product box. There is a limit of one rebate per transaction. Rebates range from \$50 to \$200 depending

on the particular cleaner purchased. Rebates will be offered in-season, from April 1 through Labor Day, September 7, 2015. Specific rebates, with terms and conditions, can be found on the Zodiac website.

In its continuing effort to bolster automatic pool cleaner sales, Zodiac has also introduced a one-year-free extended warranty for in-store purchases of select Polaris cleaners. The additional warranty coverage will extend the standard warranty term for three specific Polaris cleaners: the Polaris 9550 Sport robotic, the Polaris 9450 Sport robotic and the Polaris 3900 Sport pressure cleaner. The program requires consumer participation via a mail-in form to gain the

additional year of coverage.

Zodiac Days and Polaris Days events are promoted by Zodiac with nationwide and local advertising to help brick-and-mortar retailers support the storefront sales events. Retailers who sign up for the events with at least 45 days advance notice will receive 500 free, professionally-designed postcards with postage included to promote the Zodiac and Polaris Days to their customer and prospect databases. They also receive easy social media sharing tools, video widgets, mobile ads, and prominent listings on Zodiac and Polaris "Find an Event Now" Web pages, as well as free giveaways. Zodiac supplies dealers with a merchandising kit that includes

brochures, window posters, tent cards, yard signs, balloons, squirt guns and carabiners, as well as

beach balls and other items that can be given away to customers.

In addition, during an approved Polaris Days or Zodiac Days event, retailers may advertise cleaners,

Continued on page 20



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Chapter presidents, please make sure the IPSSA Financial Office knows your current email address.

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Also if you do not have Sue's email it is membership@ipssa.com Please make sure you mark

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Zodiac Pool Systems

Continued from page 19

using a special promo code from Zodiac, at up to 10 percent below LAAP. Consumers who purchase select cleaners during the events will still receive a full rebate. To qualify for the 10 percent discount, dealers must opt-in to the program by purchasing a minimum number of qualifying cleaners to sell during the events.

"Our goal is always to offer the best possible support for pool products retailers and pool professionals," said Michelle Kenyon, vice president of marketing at Zodiac. "Local pool companies that invest in providing service and education to the consumer can leverage the Bullseye rebates in their stores to be more competitive in their local markets and can expand the rebate during Zodiac and Polaris Days promotions. Along with these spe-

cial value dealer programs, we continue to drive sales through broad-based advertising, targeted marketing tools, and promotional media support."

Interested dealers can learn more from their Zodiac representative.

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REGION 1 (NORTHERN CALIFORNIA)
B.O.R.D. Member: Brian Duncan
 (925) 370-6675
 E-mail: brian@pppsinc.com

CAPITAL VALLEY: (Sacramento)
 First Wed., 7 p.m.
 VFW, 8990 Kruithof Way, Fair Oaks
 Pres. Gregg Simon (916) 536-9165
DELTA: (Stockton)
 Third Wed., 6:00 p.m., The Elks Lodge
 19071 N Lower Sacramento Road, Woodbridge
 Pres. Rick Plath (209) 456-1605
 service@rickspoolservice.com
EAST BAY
 Third Tues., 6 p.m., Pleasant Hill Community Center,
 320 Civic Drive, Pleasant Hill
 Pres. David Luthy (510) 435-5252
 townandcountrypool@comcast.net
EAST CONTRA COSTA
 Fourth Tues., 6:00 p.m., Canton Garden Restaurant
 7840 Brentwood Blvd., Brentwood
 Pres. Martin Stenhouse (925) 240-8222
 justapoolman@comcast.net
EL DORADO
 Second Thurs., 6:30 p.m., Shingle Springs Comm. Ctr.
 4440 S. Shingle Road, Shingle Springs
 Pres. Shawn Panico (916) 201-6245
 www.edipssa.com
ELK GROVE
 Second Wednesday, 7:00 p.m., Logan's Roadhouse,
 9105 W. Stockton Boulevard, Elk Grove
 Pres. Jerry Marquardsen (209) 747-4953
 jerryspoolservice@yahoo.com
GOLD COUNTRY
 First Mon., 6:00 p.m., Max's Restaurant
 110 Grass Valley Hwy, Auburn
 Pres. Allan Leas (530) 887-8074
 al@townpools.com
MODESTO CENTRAL VALLEY:
 Third Tues., 6 p.m.
 Perkos Restaurant, Kiernand Road & 99, Salida
 Pres. Mike Imelio (209) 581-3294
SACRAMENTO CITY
 Fourth Wed., 7:00 p.m., Plaza Hofbrau
 2500 Watt Ave., Sacramento
 Pres. Nathan Williams (916) 213-6889
TRACY: Fourth Thurs., 6 p.m.,
 Perko's Café, 1321 W. 11th Street, Tracy 95376
 Pres. Greg Mongeau (209) 833-8109
WEST PLACER
 First Thurs., 5:30 p.m., Strikes Bowling Alley
 5681 Lonetree Blvd., Rocklin CA 95765
 Pres. Kim Silva (916) 955-2990

REGION 2 (CENTRAL CALIFORNIA)
B.O.R.D. Member: Manuel Margain
 (559) 307-1072
 E-mail: manuelmargain@comcast.net

BAKERSFIELD
 First Tues., 5:30 p.m., Rusty's Pizza
 6675 Ming Ave, Bakersfield
 Pres. Beau Braisher (661) 332-4952
 braisherpools@gmail.com
CENTRAL COAST
 Second Wed., 7 p.m., Mtgs alternate between
 N/S Co., Contact chapter Pres. for info.
 Pres. Tom Mazzo (805)550-6709
 tmazzopoolguru@yahoo.com
CONEJO: Second Wed., 7:30 p.m.,
 Cisco's, 1712 Avenida de Los Arboles, Thousand Oaks
 Pres. Dennis Van Sloten, (805)813-6154
 dvs10@live.com
CONEJO VALLEY
 Second Wed., 6:30 p.m., Superior Pool Products
 1200 Lawrence Drive #400, Newbury Park
 Pres. Michael Flanagan (805) 444-7960
FRESNO:
 Fourth Tues., 7 p.m.
 Roundtable Pizza at First & Bullard, Fresno
 Pres. Norm Carpenter, (559) 217-1228
 ipssafresno@gmail.com
SANTA BARBARA
 Second Mon., 6:30 p.m., Rusty's Pizza Parlor
 232 W. Carrillo, Santa Barbara (downtown)
 Pres. Joe Burich (805) 451-1963
 mericks2001@yahoo.com
VENTURA: Third Tues., 7 p.m.
 Yolanda's Mexican Cafe, 2753 Main St., Ventura
 Pres. Jason Trone (805) 660-6344
VISALIA: Third Wed., 6 p.m.
 Amigo's Cantina, 5113 W. Walnut Ave., Visalia
 Pres. Roman Gomez (559) 992-5779
 romangomez1251@yahoo.com

REGION 3 (NORTH L.A. COUNTY)
B.O.R.D. Member: Ivan Vance
 (818) 376-8541
 E-mail: ivanvance@att.net

ANTELOPE VALLEY
 Second Monday, 6 p.m.
 SCP Antelope Valley, 4514 Runway Dr., Lancaster
 Pres. Bob Cranmer (661) 609-3682
 warren_cranmer@msn.com
DIAMOND BAR
 First Thurs., 7:30 p.m., Oak Tree Lanes, Diamond Bar
 Pres. Robert Nichols (626) 914-4813
FOOTHILL
 Third Thurs., 7:00 p.m.; American Legion Hall
 La Crescenta at Manhattan, La Crescenta
 Pres. Raul Fernandez (818) 563-9410
SAN FERNANDO VALLEY
 Third Wed., 7:30 p.m., Canoga Bowl
 20122 Vanowen, Canoga Park
 Pres. Elias Duran (818) 360-4769
SAN FERNANDO VALLEY METRO
 First Tues., 7 p.m., Canoga Bowl
 20122 Vanowen, Canoga Park
 Web site: www.sfvmetro.com

Pres. Saul Krochmal (818) 609-8252
SAN GABRIEL VALLEY
 Second Thurs., 7:00 p.m.
 Call or email Terry Snow for location
 Pres. Terry Snow (909) 985-1830
 tls.pools@verizon.net
SANTA CLARITA VALLEY
 First Thurs., 7:00 p.m.
 Vincenzo's Pizza, 24504 1/2 Lyons Avenue, Newhall
 Pres. Kent Simpson (661) 373-9901

REGION 4 (SOUTH L.A. COUNTY)
B.O.R.D. Member: Jason Briggs
 (310) 370-2144
 E-mail: jason@paradisepools.biz

CENTRAL LOS ANGELES
 Second Mon., 6:30 p.m., Han Woo Ri Presbyterian
 Church, 1932 S. 10th Ave, Los Angeles
 Pres. Se Hwan Kim (323) 733-8712
EAST LONG BEACH
 Second Tues., 6:30 p.m., Ecco's Pizza,
 2123 N. Bellflower Blvd, Long Beach
 Pres. Bill Rothwell (562) 425-8249
 poolboy1950@yahoo.com
SOUTH BAY
 Second Wed., 7 p.m., American Legion Hall
 412 S. Camino Real, Redondo Beach
 Pres. Randy Mahler, (949) 832-1785
 rmahler@oceanviewpools.net
WESTSIDE
 Second Tues., 6:30 p.m., American Legion Hall
 5309 S. Sepulveda, Culver City
 Pres. Jeff Von Dwingelo (310) 749-1853
 waterdogpoolservice@msn.com
WHITTIER: First Wed., 7 p.m.
 Superior Pool Products in Santa Fe Springs
 Pres. Tom Horning, (562) 458-2881
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REGION 5 (ORANGE COUNTY)
B.O.R.D. Member: Steve Donohoe
 (949) 235-5888
 E-mail: steve@anotherperfectpool.com

ANAHEIM: Third Wed., 6:30 p.m.
 Roundtable Pizza, 12829 Harbor Blvd., Garden Grove
 Pres. Cal Pratt (949) 230-7462
CENTRAL ORANGE COUNTY
 Last Tues., 7 p.m., Coco's, 14971 Holt Ave., Tustin
 Pres. Jeff Steinker (949) 586-4860 jsteinker@cox.net
DANA POINT: Second Tues., 6 p.m.,
 Coco's, Crown Valley and I-5
 Pres. Brian Bottrell, (949) 697-8544
 vambrian@gmail.com
HUNTINGTON BEACH
 Third Mon., 6:30 p.m., Round Table Pizza
 Warner & Euclid, Huntington Beach
 Pres. Greg Beard (714) 903-8607
MISSION VIEJO: First Tues., 6 p.m.
 Claim Jumper, 27845 Santa Margarita Pkwy
 Pres. Mark Byrne, (949) 690-6381
 eternitypool@gmail.com
NORTH ORANGE COUNTY
 Second Wed., 7 p.m., Graziano's Italian Restaurant,
 17487 Imperial Highway, Yorba Linda
 Pres. Rick Reyes (714) 635-5459
 rickmreyes50@yahoo.com
ORANGE COAST
 Last Monday, 5 p.m., Carrow's Restaurant
 Warner & Magnolia, Huntington Beach
 Pres. Michael Kei Black (714) 891-0351
 mblackels@netzero.com
ORANGE COUNTY #1
 Second Wednesday, 7:00 p.m.; Graziano's,
 17487 Imperial Hwy, Yorba Linda
 Pres. Bill Walton (714) 632-8888
ORANGE COUNTY #9
 Second Wed., 7 p.m., Dad Miller Golf Course
 North Gilbert Street, Anaheim
 Pres. Rob Tobias (714) 812-7993
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 Last Mon., 6:00 p.m., Claim Jumper Banquet Room,
 18050 Brookhurst St., Fountain Valley CA 92708
 Pres. Jim Romanowski (714) 404-2550
 poolperfection1@aol.com
SADDLEBACK VALLEY
 Last Tues., 6 p.m., Lone Star Steakhouse,
 24231 Avenida de la Carlotta, Laguna Hills
 Pres. Scott Kather (714) 742-9597
SOUTHWEST: First Wed., 6 p.m., ABC Pools
 10560 Los Alamitos Blvd., Los Alamitos
 Pres. Ken Tipton (562) 430-8515
SURF CITY
 Third Tues., 6:30 p.m., Superior Pool Products,
 10865 Kalama River, Fountain Valley
 Pres. Frank Malavar (714) 960-3558
TUSTIN/IRVINE
 Second Tues., 6:00 p.m., PSOC Waterline Technologies,
 220 N. Santiago Street, Santa Ana
 Pres. Rich Foley (714) 974-1514
YORBA LINDA
 First Wed., 6:45 p.m., Lampost Pizza,
 21480 Yorba Linda Blvd. #D, Yorba Linda CA
 (call president to confirm mtg time).
 Pres. Jaime Aranda, (714) 746-5138
 jaimearanda@sbcglobal.net

REGION 6 (INLAND EMPIRE)
B.O.R.D. Member: Scott Peterson
 (951) 699-8407
 E-mail: ipssascott@yahoo.com

CORONA
 Second Tues., 7:00 p.m., Marie Callenders
 160 E. Rincon St. (at Main St.), Corona
 Pres. Johnny Springer (951) 741-6189
 johnnyspoolandspa@sbcglobal.net
HEMET: Third Wed., 6:00 p.m., El Jalapeno
 1999 N. State Street, Hemet
 Pres. John Bettencourt (951) 925-2442

bettencourtpool@msn.com
MENIFEE VALLEY
 First Wed., 7 p.m. at My Buddies Pizza
 2503 E. Lakeshore Drive #A, Lake Elsinore
 Pres. Renee Marier, (951) 285-9672
 mangopoolnsa@verizon.net
ONTARIO/ RANCHO CUCAMONGA
 Second Tues., 7 p.m., Carrows Restaurant
 11669 Foothill Blvd., Rancho Cucamonga
 Pres. Ron Goodwin (909) 989-0406
 good2win@msn.com
PALM DESERT
 Third Thurs., 6 p.m./7 p.m., please check with pres.
 Sloan's, 81539 US Hwy 111, Indio CA
 Pres. Matt Kauber (760) 702-0160
 salernopools@yahoo.com
PALM SPRINGS
 First Wed., 6:30 p.m.
 Elks Lodge, 67491 Elk Drive, Palm Springs
 Pres. Ken Pomije (760) 413-6022
REDLANDS: Second Tues., 6 p.m.
 Hickory Ranch, 32971 Yucaipa Blvd., Yucaipa
 Pres. Bill Brooks (909) 553-5780
RIVERSIDE: First Tues., 6:00 p.m., Cask N Clever,
 1333 University Ave., Riverside
 Pres. Scott Zahn, (951) 966-0592
 libertypoolservice@hotmail.com
TEMECULA/MURRIETA
 Third Wed., 7 p.m., Pat & Oscar's
 29375 Rancho California Rd., Temecula
 Pres. Jack Delaney (951) 674-6318

REGION 7 (SAN DIEGO COUNTY)
B.O.R.D. Member: Joe Lukacik
 (619) 508-8587
 E-mail: joe.sunpools@yahoo.com

CARLSBAD: Third Wed., 7 p.m.
 Grandma's Restaurant, 539 Vista Bella, Oceanside
 Pres. David Talbot (760) 845-6863
ESCONDIDO
 Third Wed., 6:30 p.m., Call for location.
 Pres. James Leisten (760) 737-3058
 jim@blueribbonpools.com
NORTH COUNTY COASTAL
 Third Tues., 6:30 p.m.
 Brett's BBQ, 1505 Encinitas Blvd., Encinitas
 Pres. Daniel Carlson (760) 613-1552
RANCHO DEL MAR
 Third Mon., 5:30 p.m., Tio Leos
 3510 Valley Centre Drive, San Diego
 Pres. Joshua McKee (858) 337-4482
 josh@makaipools.com
SAN DIEGO
 Third Wed., 7 p.m., Mission Valley Resort
 875 Hotel Circle S., Mission Valley
 Pres. Austin Gardiner (619) 449-6345
 austingardinerpools@hotmail.com
SAN DIEGO EAST COUNTY
 Third Tues., 6 p.m.,
 Superior Pool Products, 1973 Friendship Dr., El Cajon
 Pres. Berny Sweeney (619) 244-0496
 bernypoker@hotmail.com
SAN DIEGO METRO
 Fourth Thurs., 7:00 p.m.
 Coco's, 1025 Fletcher Parkway, El Cajon
 Pres. Mike McCourtney (760) 788-0823
 sunrisepools1@hotmail.com

REGION 8 (SOUTHWEST)
B.O.R.D. Member: Marc Cannon
 (602) 432-3371
 E-mail: rescueh2o@aol.com

EAST VALLEY
 Third Thurs., 6:45 p.m., Superior Pool Products
 2350 W. Broadway Rd. #110, Mesa
 Pres. Mike Lee (480) 786-0687
HENDERSON:
 First Wed., 7 p.m., Village Pub-Horizon Ridge
 10900 S Eastern Ave, Henderson NV
 Pres. Forrest Owen (702) 372-7200, poolboys@cox.net
IPSSA VIPS
 Third Wed., 7:00 p.m.
 Elk's Lodge #335, 14424 No. 32nd St., Phoenix
 Pres. Joe Mischik (602) 290-5547
NORTH PHOENIX
 Third Tues., 7 p.m., SCP
 18201 N. 25th Avenue, Phoenix AZ 85023
 Pres. William Goossen (623) 580-9802
 goosse-man@cox.net
NORTHWEST LAS VEGAS
 First Thursday, 7:00 pm
 Joey's Bar & Grill, 7081 W. Craig Road, Las Vegas
 Pres. Robert Fazio, (702) 591-1624
SCOTTSDALE
 Third Mon., 6:00 p.m., SCP, 7841 E Gray Rd.,
 Scottsdale, AZ 85260-3461
 Pres. Kurt Schuster (602) 488-7335
TUCSON:
 Third Wed., 7 p.m.
 Superior Pool Products, 4055 N. Runway Drive.
 John Greenough (520) 440-5671
WEST VALLEY
 First Wed., 7:00 p.m., Cloud Supply
 1100 N. Eliseo, Felix Way, Avondale
 Pres. Patrick Pace (623) 853-6859
WESTERN LAS VEGAS
 First Mon., 6:30 p.m. (excl. holidays)
 Vietnam Vets Hall, 6424 W. Cheyenne, Las Vegas
 Pres. Linda Cross 702-524-8453
 ipssalindacross@gmail.com

REGION 9 (TEXAS)
B.O.R.D. Member: Jim Smith
 (512) 206-0606
 E-mail: jim@aquamanpoolandspa.com

AUSTIN
 First Tues., 6 p.m., Cherry Creek Catfish Co.
 5712 Manchaca Rd, Austin
 Pres. Todd Swearingen (512) 326-4695

CLEARLAKE
 Fourth Tues., 7:00 p.m., Red River BBQ,
 1911 Hwy 518 at 270, League City,
 Pres. Jim Jacobsmeyer (281) 787-6116
CORPUS CHRISTI
 First Thurs., 6:30 p.m., Schlitterbahn Upper Padre
 14353 Commodores Drive, Corpus Christi
 Pres. Michael Baker (361) 563-7655
HOUSTON: Second Tues., 7 p.m.
 IHop, 11225 Katy Freeway, Houston
 Pres. Bryan Norris (713) 234-7649
 bryan@norrispools.com
NORTH AUSTIN
 Second Tues., 6 p.m., Cedar Park Library
 550 Discovery Blvd.,
 Pres. Rick Beaubouef (512) 466-9672
NORTH HOUSTON: Third Thurs., 7 p.m., IHop
 25619 Interstate 45, Spring
 Pres. Gary Lindsey (936) 448-4208
SAN ANTONIO
 First Mon., 6:30 p.m., Willies Grill
 15801 San Pedro, San Antonio
 Pres. Becky Clayton (210) 240-3121
 beckyclayson@yahoo.com
WEST HOUSTON: First Mon., 7 p.m.
 Texas Land & Cattle, 12313 Katy Fwy, Houston
 Pres. Earl Jones (832) 573-8279
 earl@texaspooltechs.com

REGION 10 (BAY AREA SOUTH)
B.O.R.D. Member: John Oldfield
 (888) 641-8047
 E-mail: joldfield@oldfieldinc.com

FREMONT: Second Mon., 6 p.m.,
 El Patio Restaurant, 37311 Fremont Blvd., Fremont
 Pres. Michael Murphy (510) 579-1448
MID-PENINSULA
 Last Tues., 7 p.m., Highland Community Club
 1665 Fernside Ave., Redwood City
 Pres. Jerry Lindley (650) 366-6637
MONTEREY COAST: Fourth Wed., 7:00 p.m.,
 Holiday Inn Express, 1855 Main Street, Watsonville
 Pres. Bob Blade, (831) 647-8680
 alohapoolbob@sbcglobal.net
REDWOOD EMPIRE (Marin Co.)
 Third Wed., 7 p.m., Lucchesi Park, Petaluma Park,
 320 N. McDowell Blvd., Petaluma
 Pres. Darrell O'Neal (707) 544-3060
 dandmpool@aol.com
SANTA CLARA VALLEY
 Third Thurs., 7:30 p.m., Napredak Hall
 770 Montague Expressway, San Jose
 Pres. Mark Lyons (408) 691-2663
 santalaraiipssa@gmail.com
SILICON VALLEY: First Wed., 6 p.m.
 Armadillo Willy's, 1031 N. San Antonio Road, Los Altos
 Pres. David Guslani (650) 333-1351
 dguslani@earthlink.net
TRI-VALLEY: Second Thurs., 6 p.m.,
 Meeting locations vary. Check with chapter president.
 Pres. Stan Phillips (925) 518-1718
 stan@aquacps.com

REGION 11 (FLORIDA/GEORGIA)
B.O.R.D. Member: Todd Starnier
 (941) 915-2135
 E-mail: tstarnier@tampabay.rr.com

GOLD COAST (Ft. Lauderdale area)
 Second Tues., 6:30 p.m., Wings Plus9,
 9880 W. Sample Rd, Coral Springs
 Pres. Ana Labosky (954) 224-7733
 www.ipssagoldcoast.com;
 president@goldcoastipssa.com
MANASOTA (Bradenton/Sarasota)
 First Mon., 7:00 p.m., Call for meeting
 location and directions
 Pres. Andrea Dospel (941) 920-2205
NORTH GEORGIA
 Pres. James Anderson (678) 947-3600
OSCEOLA (Kissimmee/Orlando)
 Second Wed., 6:30 p.m.
 Fat Boy's Restaurant, 2512 13th Street, St. Cloud
 Pres. David Bianco (407) 957-2609
 biancopools@aol.com
SARASOTA: First Tues., 6:30 pm
 Papa Nicks, 4940 Fruitville Road, Sarasota
 Pres. Andy Homner (941) 330-5757
TREASURE COAST
 Fourth Tues., 7:00 pm
 Duffy's Sports Bar, 6431 SE Federal Hwy, Stuart
 Pres. Allen Schroeder (772) 215-1884
VENICE: Fourth Monday, 6:30 p.m.,
 Valenti's Ristoranti, 1200 E. Venice Avenue, Venice
 Pres. Ray Kurilivicius, (941) 743-2010
 ray@dartpoolsolutions.com

REGION 12
B.O.R.D. Member: Jason Lehmann
 (817) 605-0194
 E-mail: waterconnection@att.net

DALLAS
 Fourth Tues., 5:30 p.m., Tony's Diner
 3112 N. Jupiter Rd #307 Garland TX
 Pres. Eustaquio Portillo (214) 325-6746
FORT WORTH
 Third Tues., 6:30 p.m., La Playa Maya Restaurant
 1540 N Main Street, Fort Worth
 Pres. Tina Lehmann (817) 991-0555
MID CITIES DFW: First Mon., 7:00 p.m.,
 SCP, 2107 Hutton Drive, Carrollton TX 75006
 Pres. Casey Gardner (469)835-5674
TARRANT COUNTY
 First Tues. 7 p.m., El Chico's Café
 7621 Baker Blvd., Richland Hills
 Pres. Will Ainsworth (817) 987-8580
WAXAHACHIE
 Second Wed., 7 a.m., Denny's,
 408 Westchase Drive, Grand Prairie
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For more information about our associate members, please visit their web sites. If company representatives are available to speak at chapter meetings, their topics and geographic availability is indicated.

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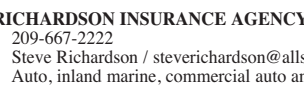
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