VOLUME XXVIII, NUMBER 5

May 2016

California Capitol Report

Changes still coming for California water landscape

By John Norwood

John Norwood is president of The California Pool and Spa Association (formerly SPEC).

As California exits a winter that brought much-needed rain to California and yet ultimately disappointed those who were hoping for an end to the drought, many are looking forward to the upcoming summer and years beyond. Although some of the reservoirs throughout the state have been refilled to their historical averages and there is a snowpack in the Sierra Nevada Mountains, this amount of water is not nearly enough to entirely end the drought. Compounding matters is the fact that most of the precipitation fell in the northern half of the state, leaving Southern California still parched and wondering what the water future will hold.

In response to this, cities and water districts are once again revisiting their water conservation plans and how they will cope with a continuation of diminished supplies even after a year of stringent water restrictions. In some cases this means that cities will look for new and beneficial ways to address their water issues for a lasting impact, while in others the CPSA must once again respond to a misguided restriction on water use by pools and spas.

This month, the CPSA received notice of a restriction that had been implemented in the Fair Oaks Water District in Northern



California that did not allow for the use of water for pools and spas that were put in with "new construction", and greatly discouraged the building of pools for existing homes. This language was part of the District's Stage 4 Long Term Water Crisis restrictions, and seemed to directly contradict other language in the restrictions. Rules from earlier water conservation stages called for pools to be outfitted with recirculating pumps and be leakproof - common-sense rules that allow for the conservation of even more water than pools already save. However, an additional rule implemented in Stage 4 prohibited the use of the District's water for pools that were installed with newly-constructed buildings and discouraged the building of new pools altogether, a rule that provided no real water savings and unjustly punished the pool and spa industry.

When the CPSA was informed of these regulations we moved into action, calling the water district to gain further clarification on their poorly defined rules and express our opposition to them. With a meeting of the district's Board of Directors approaching, the CPSA sent in a letter and

Continued on page 14



Sea Turtle 2016 Texas Project

By Ingrid Slagle

Ingrid Slagle is the IPSSA Texas Newsletter editor and webmaster

Members of IPSSA Texas and manufacturers from across the country converged, once again, on South Padre Island to volunteer time, expertise and products to improve the Sea Turtle rescue and rehabilitation operation. We are all very proud of the changes that have been made over the last four years, which allows the hospital to accept more "patients" and concentrate more time on their recovery. Their goal is to release as

many of the turtles back into the gulf as possible. The cadre of permanent residents are used to educate the public of the plight of sea turtles worldwide which is an indication of the conditions of the oceans which are vital to all life on earth.

All of us get a feeling of satisfaction out of our efforts of improving the situation by utilizing whatever expertise we have. The smiles on the faces of the many children that delight in watching the turtles swim around and learn of their importance to our world, makes it worthwhile. It

feels pretty good to receive the appreciation of the staff and volunteers too!

Our mission is also to inform the public of the existence of the IPSSA organization and it's "cut above" membership qualifications. Sea Turtle promotes our organization to the public by drawing attention to our contributions, displaying our logo and IPSSA Texas newsletter and linking to our website and facebook page.

Last year more than 110,000 people visited the hospital. Their facebook page has 90,000 followers.

Continued on page 7



See how you can get involved in National Water Safety Month!

Check out: www.nationalwatersafetymonth.org

DO NOT HOLD
DATED MATERIAL

Things to do in May

- ➤ National Water Safety Month
 - ➤ Algae control
- ➤ Specialty chemical maintenance
- ➤ Change hoses on liquid chlorine feeders
 - ➤ Truck maintenance
- **Evaluation of fuel consumption needs**

Inside This Issue

Tips & Tricks for Tough Algae	Page 5
Hey Ray!	Page 6
Tarrant County Chapter Clay Shoot	.Page 10
Texas Cajan Crawfish Boil	.Page 11
National Drowning Prevention Alliance	_

RETURN SERVICE REQUESTED Los Alimitos, CA 90720

THE IPSSAN 10842 Noel Street, #107 Los Alimitos, CA 90720

THE IPSSAN

Official Publication of the
Independent Pool & Spa Service Association, Inc.
10842 Noel Street #107, Los Alamitos CA90720
(888) 360-9505 • (888) 368-0432 (FAX)
Email: anijjar@ipssa.com
Website: www.ipssa.com

Executive Editors:

Marc Cannon, Steve Donohoe, Brian Duncan, Bob Nichols, Eric Nielson, Ivan Vance

Managing Editor: Amy Nijjar

Graphics and Production: Kim McGill

Deadline for submission of articles is the 20th of each month. Material submitted late will be considered for the following month.

Copyright ©2016 Independent Pool and Spa Service Association. All rights reserved under state, federal and international laws. No part of this publication may be reproduced by any mechanical, photographic or electronic process, nor may it be stored in a retrieval system, transmitted or otherwise copied (except members of the Independent Pool and Spa Service Association may copy all or part of this publication exclusively for personal use or use in the operation of that member's pool and spa service business other than a publication) without prior written permission from the publisher. For permission to make photocopies, contact the IPSSA Executive Office at 888-360-9505.

Editorial Content: The editorial contents of this publication are educational and informational in nature, and not intended as minimum standards, or legal or other professional advice. The Independent Pool and Spa Service Association has endeavored to include appropriate and accurate statements, but disclaims any and all warranties and/or responsibility for the statements or their application. Users should confer with their professional advisers for specific input and assistance concerning their respective projects. Any expressions of opinion or perspective by authors of articles included in this publication are not necessarily those of the Independent Pool and Spa Service Association.

Advertisements: The inclusion of commercial advertisements in this publication constitutes neither a recommendation nor an endorsement of the product or service advertised. Although IPSSAwill not knowingly publish a false or misleading advertisement, no attempt has been made to verify the contents of advertisements included in this publication unless other than as set forth in writing by IPSSA.

Larry Kirkorian wins the March Education Corner quiz

Larry Kirkorian, a member of the Fresno chapter, was selected randomly among all of the correct entries for the March Education Corner Quiz and will receive an IPSSA shoulder bag & backpack. All correct entries submitted during 2016 are eligible for a big drawing at the end of the year for more IPSSA logo items.

The correct answers for the March quiz are 1. Getting liquid chlorine (sodium hypochlorite) in your eyes can cause permanent corneal damage in only 15 seconds. A. True B. False, the correct answer is a) true. 2. Once the chlorine generated from the salt is used, it reverts back to salt to be used over and over again. A. True B. False, the correct answer is a) true. 3. The primary purpose of disinfection is to kill pathogenic organisms such as bacteria, parasites, virus-

orne

es and other organisms such as adde algae, mold, mildew and spores.
A. True B. False, *the correct answer is a) true.* 4. One pound true.

added to 120,000 gallons of water equals 1 ppm. A. True B. False, the correct answer is a) true

Calendar of Events 2016

May 5-6 CPO Class
SCP, Riverside, California
http://www.anotherperfectpoolnews.com/cpo

May 19-20 CPO Class
Superior Pool Products, El Cajon, California
http://www.anotherperfectpoolnews.com/cpo

May 26 Certified Aquatic Equipment Installer Course

Superior Pool Products, Palm Desert, California info@fpsie.org

June 9-10 CPO Class
Superior Pool Products, Anaheim, California
http://www.anotherperfectpoolnews.com/cpo

June 23-24 CPO Class
Superior Pool Products, Palm Desert, California

http://www.anotherperfectpoolnews.com/cpo

July 7-8 CPO Class

SCP, San Juan Capistrano, California http://www.anotherperfectpoolnews.com/cpo

July 21-22 CPO Class
Superior Pool Products, Vista, California
http://www.anotherperfectpoolnews.com/cpo

Aug. 6 IPSSA Board of Regional Directors Meeting

Location TBD 10am info@ipssa.com

Sept. 29-Oct. 1 Pool Industry Expo

Monterey Convention Center, Monterey, CA www.poolindustryexpo.com

Oct. 19-21 World Aquatic Health Conference Sheraton Music City, Nashville, TN

www.thewahc.org

Oct. 29 IPSSA Board of Regional Directors Meeting

The D Hotel, Las Vegas, NV 10am info@ipssa.com

Oct. 30-Nov. 4 Int'l Pool Spa Patio Expo

Ernest N. Morial Convention Center, New Orleans, LA www.poolspapatio.com

WELCOME NEW MEMBERS!

REGION 1 – Modesto Central Valley: Fotios Haralambous. . . REGION 3 – San Fernando Valley: Joe Corral, Chester Snyder. . . San Gabriel Valley: Samuel Goldberg, Anthony Linderman. . . REGION 5 – Anaheim: Ron Amador. . . REGION 7 – Rancho Del Mar: Akoni Cueson. . . REGION 9 – Corpus Christi: Michael Baker II. . . North Houston: Juan Cisneros. . . REGION 11 – Gold Coast: Fred Siciliano. . . Sarasota: Rick Brain. . . Treasure Coast: Craig Herlan. . . REGION 12 – Fort Worth: Robert Noyes.

Financial office thanks chapters with prompt payments

The Financial Office thanks the following 32 chapters, whose members all paid promptly in March before second notices were required:

Region 1 – Elk Grove, Modesto Central Valley

Region 2 – Bakersfield, Central Coast, Fresno

Region 3 – Diamond Bar, Santa Clarita

Region 5 – Anaheim, Huntington Beach, Mission Viejo, OCPP, Orange County #9, Saddleback, Surf City, Tustin/Irvine

Region 6 – Corona, Palm Desert, Redlands

Region 8 – Henderson, VIPS, West Valley, Western Las Vegas Region 9 – North Houston

Region 10 – Fremont, Mid Peninsula, Monterey Coast, Redwood Empire, Silicon Valley

Region 11 – Cape Coral, North Georgia, Venice

Region 12 – Mid Cities DFW

* WIN * IPSSA Logo Gear!

Education

All members who mail an entry with the correct answers will become eligible for a drawing at the end of the month for IPSSA logo gear. All correct entries will go into a year-end drawing for other IPSSA merchandise. IPSSA members are the only eligible participants and only one entry per month is permitted. Each month, the winner of the drawing will be published in The IPSSAN. Entries for this month must be received by <u>JUNE 20, 2016</u>.

- 1. At a pH of 7.5, what percent of bromine is in the HOBr (killing form)?
 - A. 55 percent
 - B. 85 percent
 - C. 94 percent
 - D. 61 percent
- 2. 90 percent trichlor has about 55 percent cyanuric acid.
 - A. True
 - B. False
- 3. Water Testing involves: Testing, comparing and deciding.
 - A. True
 - B. False
- 4. The EPA requires chlorine manufacturers to list the ingredients as well as the available chlorine content and then guarantee the strength of their products right on the label.
 - A. True
 - B. False

Name		
Address		
City		Zip
Telephone Number ()		
Chapter		
Correct Answers: 1 2	3 4	

(Please indicate A, B, C, or D for each answer.)

Mail Entry to:

IPSSA Quiz, 10842 Noel Street, #107, Los Alamitos, CA 90720 Or Fax to: (888) 368-0432

Entries for this month must be received by JUNE 20, 2016.



PUMPUL YOUR SALES



\$100° CONSUMER REBATE

on the IntelliFlo® 2 VST or IntelliPro® 2 VST Variable Speed Pump

\$50 CONSUMER REBATE on any other IntelliFlo or IntelliPro Variable Speed Pump

Tell your customers about this generous, limited-time offer on our best-selling IntelliFlo 2 VST or IntelliPro 2 VST pump and watch your sales take off.

*Offer good on qualifying retailer, pool builder or pool professional purchases only. E-commerce sales do not qualify for \$100 Rebate. For complete details, visit pentairpool.com/PumpUp.

TRADEGRADE

©2016 Pentair Water Pool and Spa, Inc. All rights reserved.

APSP & NSPF boards agree to unify

The boards of the Association of Pool & Spa Professionals (APSP) and National Swimming Pool Foundation® (NSPF®) met and agreed in principle to merge the two organizations. Both boards believe that the merge will better support the present and future needs of the aquatics industry.

Rich Garbee, APSP chairman of the board, and G. Bruce Dunn, NSPF chairman of the board, jointly stated, "The aquatics industry has seen dramatic changes over the past 10 years. APSP and NSPF each have a distinguished history of service to our industry. We are excited to build a vision where we can achieve even more together."

A process is underway to plan and implement this merger of equals.

INSTALLATION INSTALLATION INSTALLATION RESULTS INSTALLATION CLIENT SATISFACTION

Just pop the INSTANT FROG in the skimmer basket and you're done!

Your clients will enjoy cleaner, clearer water for months while using up to 50% less chlorine.

INSTANT FROG®



It pays to designate beneficiaries

One of the benefits of membership in IPSSA is a \$50,000 life insurance policy. All you need to do is complete a Beneficiary Designation Form.

But, what happens if you haven't declared a beneficiary? You will lose control of who receives your benefits. The payment of funds will be delayed and, if the benefits are part of a probate, it could take a year or more for your loved ones to get those funds.

The good news is that, when your Beneficiary Designation Form is on file at the IPSSA financial office, the check for your life insurance benefit is issued as soon as the death certificate is received by the insurance company.

Call the financial office (888-391-6012) if you are not sure whether or not your Beneficiary Designation Form has been filed. If not, or if you want to change your beneficiary, you can download the form from the "Members Only" page of www.ipssa.com.

Don't neglect this small but important detail which could prevent headaches for those you love.

Specialty Tools for the Pool & Spa Professional!

CORD STOPPER



Eliminate water leaks at the pool light forever. Simply slide Cord Stopper onto cord and push into conduit.

SUR CHEK LEVEL

This amazing two way level gives you both a horizontal level and bullseye level with a threaded nylon base that screws into your fitting.



HYTEC FIBERGLASS SANDING TOOL



This tool quickly sands the back of fiberglass pools & spas for snug fitting jets to eliminate leaks.

AQUA WRENCH TOOLS

Over 4 dozen Aqua Wrench tools made of laser cut steel or rigid PVC for precision fit and durability.



G&P Tools, LLC

573-431-6998

Made in the USA

www.gandptools.com



POOL WATER PRODUCTS OFFERS NEW ONLINE

STORE FRONT/eCOMMERCE WEBSITE!

Our online storefront/eCommerce website allows you to:

- · Check inventory levels and pricing from any of our 20 warehouses.
- Place orders with any of our 20 warehouses 24 hrs a day. 7 days a week.
- Review past purchases of all products.
- Review both current and past invoices.
- Plus much more!

Contact your local PWP branch office for more details and register today!

ASK FOR ALL CLEAR Professional Pool Chemicals

GARDEN GROVE, CA (714) 638-3873
VAN NUYS, CA (818) 997-6651
SAN JOSE, CA (408) 432-9700
SANTA ANA, CA (714) 973-4744
SAN DIEGO, CA (858) 565-1330
CANOGA PARK, CA (818) 710-9500
CONCORD, CA (925) 827-4300
SACRAMENTO, CA (916) 927-2882
RIVERSIDE, CA (951) 682-7700
LAS VEGAS, NV (702) 617-0010
MESA, AZ (480) 351-2929
PHOENIX, AZ (602) 244-2727

PHOENIX, AZ (602) 569-3177

TUCSON, AZ (520) 887-1100



FORT LAUDERDALE, FL (954) 771-1110 LONGWOOD, FL (407) 260-2323 SARASOTA, FL (941) 922-1919 DALLAS, TX (972) 243-6006 HOUSTON, TX (281) 894-7071 RICHLAND HILLS, TX (817) 284-1600



Tips and tricks for identifying and treating tough algae

By Marc Edwards

Marc Edwards is with SeaKlear Pool & Spa

As the weather warms up and the swim season starts, swimming pool water quality beings to suffer and algae often begins to grow. Some algae is easy to treat and remove but other types of algae can be very challenging to deal with. There are three main types of algae, Green algae, Black algae and Yellow/Mustard algae. Green algae is pretty easy to eradicate, but the mustard and black algae is difficult to kill and can make the job of a pool service professional

challenging.

Green Algae: Green algae is the type of algae that suspends itself in the water making pool water murky. In extreme cases, green algae can get so thick it can even make it difficult to see the steps of the pool! The growth and spread of green algae is usual due to lack of sanitizer and or circulation in the swimming pool. It will

Continued on page 8





SMART DIGITAL WATER TESTING

HARNESS THE POWER OF YOUR SMARTPHONE AND UPGRADE THE WAY YOU TEST WATER!



Water Safety USA launches

Organizations come together to decrease national drowning

Water Safety USA has been established by a consortium of national governmental and nongovernmental organizations concerned with water safety and drowning prevention. Water Safety USA aims to empower people with resources, information, and tools to more safely enjoy and benefit from our nation's aquatic environments. Water Safety USA will work to align safety advice from member organizations and magnify the reach of that advice in an effort to collaboratively improve water safety.

Aligned messaging was sought by the organizations because the American public receives water safety advice from many diverse sources. Sometimes these messages inadvertently conflict. To the degree that messaging can be simplified and made more consistent, there is a greater chance that it will be understood and followed. Water Safety USA also intends to work to help prioritize efforts toward the areas needing the greatest focus.

According to Water Safety USA moderator B. Chris Brewster, "We've all agreed we'll be even more effective working together. As our messaging aligns and we promote it in concert, public understanding should improve, and safer use of our waters will be the result."

Water Safety USA is a roundtable of equals. The founding members of Water Safety USA are the American Academy of Pediatrics, American Red Cross, Boy Scouts of America, Centers for Disease Control and Prevention, National Park Service, National Safe Boating Council, National Swimming Pool Foundation, Safe Kids Worldwide, U.S. Coast Guard,

U.S. Consumer Product Safety Commission, United States Lifesaving Association, USA Swimming Foundation, and YMCA of the USA. Each has a strong record of providing drowning prevention and water safety programs, including public education.

In addition to better messaging, the members of Water Safety USA hope to help identify evidence-based strategies to promote water safety and to promote the collection and analysis of reliable, standardized data to assist in development and more effective targeting of prevention programs and strategies. The group believes that by working together, the combined strength will lead to increased impact and effectiveness of its members' prevention efforts.

Drowning is a leading cause of death and injury in the USA. Water accidents can be devastating, but with proper safety precautions, water is one of our healthiest recreational environments. Water Safety USA believes by working collaboratively it can meaningfully reduce the nearly 5,800 annual trips to emergency rooms and more than 3,800 deaths due to drowning. The good news is that drowning is almost always preventable.

Learn more about Water Safety USA and our initiatives at: www. watersafetyusa.org.

IPSSA.COM

Answers to recent questions asked to IPSSA's insurance broker

Ray Arouesty is President of Arrow Insurance Service and IPSSA's endorsed insurance provider. He can be reached at (800) 833-3433 or ray@arrowinsuranceservice.com

This month's question comes from a member in Gilbert, Arizona.

Question:

A customer is buying a newer existing home with a pool that has a diving board. She has asked us to have a look at the diving board and make sure it is "safe".

Now I know that the only way I can place our stamp of approval on it and call it "safe" is to take my wrench set back there and remove it, but outside of that what is your advice on this? I've been trying to avoid her but she's really pressing me to look it over and tell her if it is OK for her kids to use.

This family is wealthy. We handle three properties for them and each of them are greater than \$1M properties so I know they want to be safe in protecting their own assets but they also want to enjoy their newly purchased property with a diving board.

Answer:

As you know, the IPSSA group general liability policy excludes claims "arising out of, or resulting from the installation of diving boards". Diving boards are highrisk due to (1) the potential for catastrophic head injury/paralysis injuries, and (2) the difficulty in determining whether the pool was constructed appropriately for diving. I've often said that "there are no small diving board-related claims". It's very tough for the pool technician to adequately determine the ratio of the transition slope, depth and placement of the bowl. Additionally, the variables of board length and stiffness all need to be considered when answering the question "is my diving board safe". A pool service technician will be liable for damages if he has misrepresented the condition of a pool and/or diving board.

Considering everything, my response to the customer would be "You've asked me a simple question that is very complicated to answer. As a pool service technician I make sure your water is properly balanced so your pool water is safe and enjoyable. The safety of a diving board is better addressed by a pool builder or engineer, rather than me. I am willing to remove your diving board if you think that makes

Education Quiz Try the Education Quiz on page 2 and challenge your knowledge!

COMMERCIAL TRUCK INSURANCE

Now Available to CA, TX & FL **IPSSA Members.**

CALL US FOR A PREMIUM QUOTE **Arrow Insurance Service**

> arrow insurance service

ng Pool Insurance Specialists Since 1982

(800) 833-3433

DOI License No. 0510559

🜌 J&J ELECTRONICS, INC.

an LED lighting company



ColorSplash













XG Series LED Pool Light Fixtures

- · Five solid colors and seven light shows
- Corrosion-resistant 316 stainless steel
- High-output LEDs for optimum light output

LED Pool Replacement Lamps

- Seven solid colors and five light shows
- Easily retrofits most pool/spa fixtures
- Best-selling LED pool lamps in the market





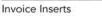
■ J&J ELECTRONICS. INC.

6 Bendix, Irvine, CA 92618 • 800.735.4553 • 949.334.8700 • www.jandjpoolspa.com

Turn your customer's backyard into the talk of the neighborhood.

J&J's color-changing LED lighting instantly transform any in-ground pool into the talk of the neighborhood. Whether customer uses their pool or spa for playing, relaxing or entertaining, Color Splash offers multiple colors and shows to create the ambiance they'll love, all while drastically reducing energy consumption.





Door Hangers







What is the Certified Pool/Spa Operator® Certification Program

CPO® certification courses are designed to provide individuals with the basic knowledge, techniques, and skills of pool and spa operations. The Certified Pool/Spa Operator® certification program has delivered more training than any other program in the pool and spa industry since 1972, resulting in more than 342,623 successful CPO® certifications in 86 countries. Many state and local health departments accept the CPO® certification program.

Instructors receive comprehensive training and certification to

teach the CPO® certification program. These instructors represent every segment in the aquatics industry including operators, health officials, service professionals, builders, manufacturers, property managers, retailers, and academicians. This training has helped protect millions of swimmers by reducing hazards at aquatic facilities.

Course Information

The CPO® certification program requires participation in either a two-day class (14-16 hours) taught by a certified instructor or the blended format that combines the online Pool Operator

PrimerTM and one day of the Pool Operator FusionTM class of instruction.

The CPO® certification program includes pool and spa chemistry, testing, treatment, filtration, maintenance, automatic feeding equipment, and government requirements.

The CPO® certification program requires an open book written examination.

The CPO® certification is valid for five years.

Course Benefits

- Proven educational tool
- · Widely accepted by local and

state authorities

- Covers topics necessary for pool operators including a section for local and state codes
- Comprehensive handbook that is updated regularly
- All courses are taught by NSPF® certified instructors
- The CPO® certification is recognized nationally and internationally
 - Gives participants a better



understanding of the operator's role in pool care, management and risk reduction

• The CPO® Certification program is now eligible for IACET Continuing Education Units (CEUs)

Visit www.nspf.org for more information.

IPSSA members eligible for 35% rebate on online education at ipssa.com

Through a partnership with the National Swimming Pool Foundation, IPSSA is pleased to offer online education through the IPSSA website. And, IPSSA members who complete classes through this online portal are eligible for 35% rebates!

There are dozens of courses available, in the following categories:

- Aquatic courses
- Electrical safety courses
- Occupational safety courses
- Environmental management courses
- Dept. of Transportation courses
- Healthcare courses
- Employment law courses

Plus three courses are available in Spanish.

It's easy to enroll. Visit ipssa.com and click on Shop to see all that is offered.

Once you have purchased your online training course, within one business day you will be emailed a link to the IPSSA training portal and an access code to activate your online class.

Prices for the classes range from \$19.95 to \$259, with most in the \$19.95 category. And, IPSSA members will be rebated 35% of their class fee upon completion.

ONLINE TRAINING

Go to
ipssa.com
under
'Resources'
to find online
training courses.

Sea Turtle Project

Continued from page 1

Later this year, they are breaking ground on a major facility next door, which will become a world-class destination for education. This will allow for more interns, staff and volunteers.

This spring's volunteers included Tina Slagle, our fearless leader, Fort Worth chapter president, Keith Timm, our electrical guru, Austin chapter vice president, Jim Jacobsmeyer, Houston Clear Lake chapter president, and Gordon Slagle, Fort Worth chapter member, two of the original "old guys" and Paul Nelson Fort Worth chapter sergeant at arms, our plumbing and electrical expert.

Manufacturers present were Stan Crisp, AquaCal, North Carolina, Sean Assam, AutoPilot, Florida, Will Dubec, AquaCal and AutoPilot, Texas, Oklahoma and Arkansas, and Garrett Thibodeaux with Stellar Sales Texas.

AutoPilot donated a salt chlorine generation system which will be evaluated using the 40,000ppm salt sea water.

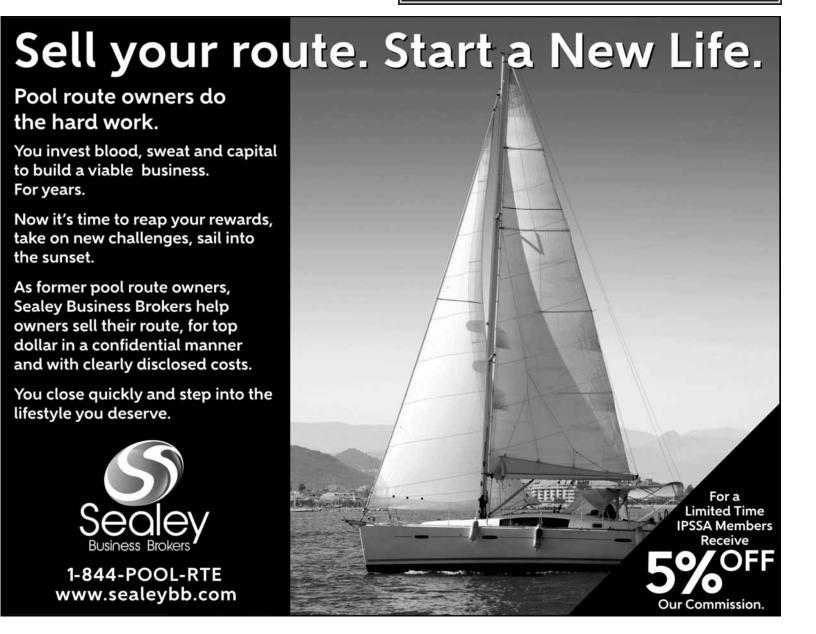
Pentair aquatics systems zoological expert, Love Ruddell, joined us from Florida to oversee the installation of four ultraviolet systems and help with the design of the equipment to be used in the new facility. Donation of repair parts from Heidi Amos, Pentair and Chad Poynter, Hayward are gratefully acknowledged and appreciated.

Our next trip will be scheduled this summer or fall. If anyone would like to join us, you don't have to be an IPSSA member or even be in the pool business. There are always things to do for everyone. For more information contact Tina Slagle at 817-991-0555.



Great company and friendly people!"

Barton Ashworth, Ashworth Pool Care — Anaheim CA



Tips & Tricks: Tough Algae

Continued from page 5

start as a slight cloudiness in the pool and as the algae continues to grow and thrive, the water quality gets worse and eventually deteriorates to where you can't see the bottom of the pool. This type of algae must be dealt with quickly to solve the water clarity issue. Cloudy pool water is very dangerous due to the increased risk of

drowning. Green algae spores are very common and this is usually the form that will be seen when chlorine levels are not maintained during especially warm and sunny times. Green algae can also be introduced as a result of cross contamination when someone brings toys or even swim suits that have been in a river or lake and then are

introduced in the pool. Pool Pros who use brushes and poles to clean up algae pools but neglect to clean the brushes before servicing the next pool could see an outbreak in the pools they service. However green algae is by far the easiest algae to prevent and kill. High doses of chlorine usually quickly kill the algae and the process can be accelerated by the addition of a good algaecide—to make your customer happier, faster. Once you have treated the pool to kill the algae, your pump and filter have the burden of clearing your water. You must continually run your filtration system in order to trap the dead algae and clear the water. You can also use a water clarifier to help expedite the clearing process. Maintaining the proper water balance with chemicals and sanitizers as well as properly maintaining the pool's equipment, it's fairly rare to grow green

Black Algae: Black algae will generally appear as black dots on pool plaster, usually in the pitted area of the pool where the plaster has been etched or maybe where some calcium deposits have developed. These areas act as small foxholes where the water doesn't circulate well, making it an easy area for Black Algae to grow and thrive. Black Algae is almost exclusively an issue in gunite pools and it is tough to treat this type of algae because it burrows into the plaster and forms a protective layer over itself making the standard chemical treatments ineffective. Black algae tends to be more

The factors of algae growth

- **Photosynthesis** Sunlight-Algae is a plant and like plants it is able to take light and generate its own food source for growth
- Phosphates, Carbon and Nitrates These are the prime nutrients algae needs for strong growth. The simple removal and lowering of one of those nutrients phosphate can go a long way in keeping algae from blooming.
- Organic materials Leaves, barks, seeds and grass clippings all can bring algae into the pool
- Rough surfaces Algae loves to have something to cling to on the surface. It is very difficult for algae to get a foothold on smooth surfaces.
- **High iron content** Some studies have linked the presence iron in water to an increase in the intake of carbon which makes algae grow more rapidly
- Lack of chemical maintenance Zero chlorine combined with a hot summer day can mean algae within as little as 24 hours
- Poor filtration or circulation Water that is moving and being cleaned of particulate debris is much less likely to produce algae. Poor filtration and little to no water movement are two of the biggest causes for algae growth even in chemically maintained pools.

prevalent in rural, dry regions where there is plenty of agriculture and farm animals. It can be introduced into the pool in the dust that blows about in these regions. However, black algae needs a place to grab onto and so it becomes a bigger problem in plaster pools where the surface has deteriorated and is rough. Cracks and rough areas around the light or ladder rails is a common place to see black algae begin to appear as well as around broken tile which are prime habitats for black algae.

It is important to start treating the black algae as soon as it appears because the bigger the head of the algae spot the deeper it is buried into the plaster and the harder it will be kill. There are several ways to treat the black algae once it appears and all of the treatments include brushing the affected areas for an extended period of time in order to remove the protective coating the black algae uses as a defense against chemicals. The first step to treating black algae is to brush the affected areas with a stainless steel bristle brush in order to remove the protective layer so the algae treatment will be effective. You then must continually brush the affected areas daily until you rid your pool of the algae. If it is a

Continued on page 9





You can trust AquaStar for a complete selection of pool parts and supplies, including a wide variety of returns, chlorinators, skimmers, VGB-compliant drains, spa jets and StarzTruck™, our newest pool cleaner. We also offer a wide range of replacement parts specifically designed for automatic pool cleaners through our ProStar™ line. Each part is quality made in the U.S. and ready for fast delivery anywhere in the world. Safe, innovative and immediately available. No wonder AquaStar is the number-one choice for consumers and builders.

PLEASE CALL OR VISIT OUR WEBSITE FOR ADDITIONAL INFORMATION:

877-768-2717 +1-805-620-5060 (outside the U.S.) www.aquastarpoolproducts.com













Tips & Tricks: Tough Algae

Continued from page 8

severe case, you may only be able to control the spread of the algae, but not totally get rid of it.

After the black algae has been brushed, the next step is the chemical treatment to eradicate the algae. One of the most effective treatments involves using granular trichlor on the horizontal surfaces and a copper based broad-spectrum algaecide for the vertical surfaces and throughout the overall pool water. The process involves treating with the trichlor first and once the chorine level recovers and the water is balanced, apply the copper based algaecide. The use a broad spectrum chelated copper algaecide can also be used as a preventive. Some of these copper algaecides are triple chelated and will protect for months at a time, giving the service professional the ability to effectively brush and remove the black algae, layer by layer. It is always a good idea to have the water tested for metals prior to the addition of any metallic algaecide to be sure there aren't any non-chelated metals from the pool equipment or source water. If you have metals in your pool water prior to the addition of a metallic algaecide you could over saturate the water and cause problems such as staining and or water discoloration.

In the case of black algae it is extremely important to always vacuum or brush and backwash /clean any remnants of the black algae heads that have brushed off in order to remove them from the system. Brushing is key to controlling black algae because of the black algae's ability to form a protective layer over itself making it very resistant to chemistry. Any remnants of the Black algae that remain in the pool can re-grow into new problem areas. In order keep the black algae under control, it's important to maintain a higher ppm of chorine and keep the phosphates below 200 ppb along with the addition of a broad spectrum copper based algaecide. Brush, brush, and brush the pool and wash those brushes before putting them into a new pool!

Yellow/Mustard Algae: Mustard algae the most difficult algae for a number of reasons. The biggest problem with Yellow/Mustard algae, is that it is often misdiagnosed. Yellow/Mustard algae is often mistaken as green algae or sometimes as pollen or sometimes it just makes the pool look 'dirty.' If you think about it, yellow algae in a blue pool will make the water look green (yellow + blue = green). So it's important to ask the right questions and be careful about the observations you make when diagnosing the algae. Asking the correct questions is key to proper diagnosis. Since yellow/ mustard algae is often misdiagnosed as green algae so it is important to eliminate this possibility. The question to ask: Is the pool water cloudy? If the answer is NO, then it's probably NOT green algae because green algae makes the pool water look cloudy and murky. To determine if what is being observed is pollen or dirt or yellow/mustard algae, the question becomes: After the walls have been brushed, does the "dirt" come right back? If the answer is YES, then it's not dirt/pollen—as dirt/ pollen would simply drop to the bottom of the pool and would not cling to the walls. So if the pool water isn't cloudy and the 'dirt' is clinging to the walls after

brushing, the problem is likely to be yellow/mustard algae.

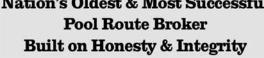
Yellow/Mustard algae is very resistant to even high chlorine levels and will grow and thrive in a chemically well-balanced pool. Let's face it, we all associate algae growth with something we have done wrong like not running the

pump, running out of chlorine, clogged baskets, etc...but in the case of yellow/mustard algae, the maintenance of the pool could be "by the book" and yellow/mustard algae will still grow. Yellow/ mustard algae is often introduced to swimming pools from lakes, ponds,

Continued on page 16

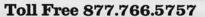


- #1 Pool Route Broker Over 9,000 Routes Sold National Advertising & Sales
- 40+ Years Experience
- All Cash Sales Get Top Dollar Nation's Oldest & Most Successful



With over 40 years experience in consulting and aquisitions, National Pool Route Sales is the number one Broker of pool service routes in the United States, with over 9,000 routes sold

National Pool Route Sales' customers are supported by ongoing marketing and management consulting. Single point solutions empower customers and create an environment for success and profitability



26479 Rancho Parkway So. Lake Forest, CA 92630

OPTIONAL COVERAGE FOR MEMBERS Increased Life Insurance Limits Higher Liability Limits Remodeling Coverage arrow insurance (800) 833-3433 service





DOI License No. 0510559



Contact us and ask us where you can find our product

Abcana Industries, Inc. ● 545 W Bradley Ave. ● El Cajon, CA 92020 PH: (619)444.9900 • FX: (619)444.9804 • sales@abcanaindustries.com



Tarrant County Clay Shoot Challenge 2016

By Will Ainsworth

Will Ainsworth is the President of the Tarrant County chapter.

There were 14 Teams that answered the "Challenge" from the IPSSA Tarrant County Clay Shoot Challenge 2016.

Saturday morning as the teams and volunteers gathered together to enjoy a day of clay shooting and industry camaraderie. APEC provided a continental breakfast for the shooters and volunteers and there was an air of excitement as to the day's activities and what would unfold. It was apparent that a few shooters were trying to be the top individual, but I think there were more people believing they were going to come in last place!



Everyone was smiling and happy and genuinely had a great time all day! There was plenty of talking and cajoling amongst the teams as they made their way around the Red 10 Stand Sporting Clays Course. Many positive comments were received and we look to it being even a bigger and better turnout next year! Many thanks to our sponsors and teams that participated, we couldn't have done this without your support! Thanks also to our volunteers and those working behind the scenes to help make this a huge success!



The shoot started at around 9am and concluded about 2 1/2 hours later. As the BBQ lunch was being setup and the line formed, the scores were being tabulated and after lunch the awards and trophies were handed out. There were 5 Award Categories that included, Top Individual, Top Team, 2nd Place Individual & Team, 3rd Place Individual & Team, Last Place Individual & Team, as well as 5 door prizes and of course the Shotgun Raffle benefitting APEC.

So here are the winners of the day!

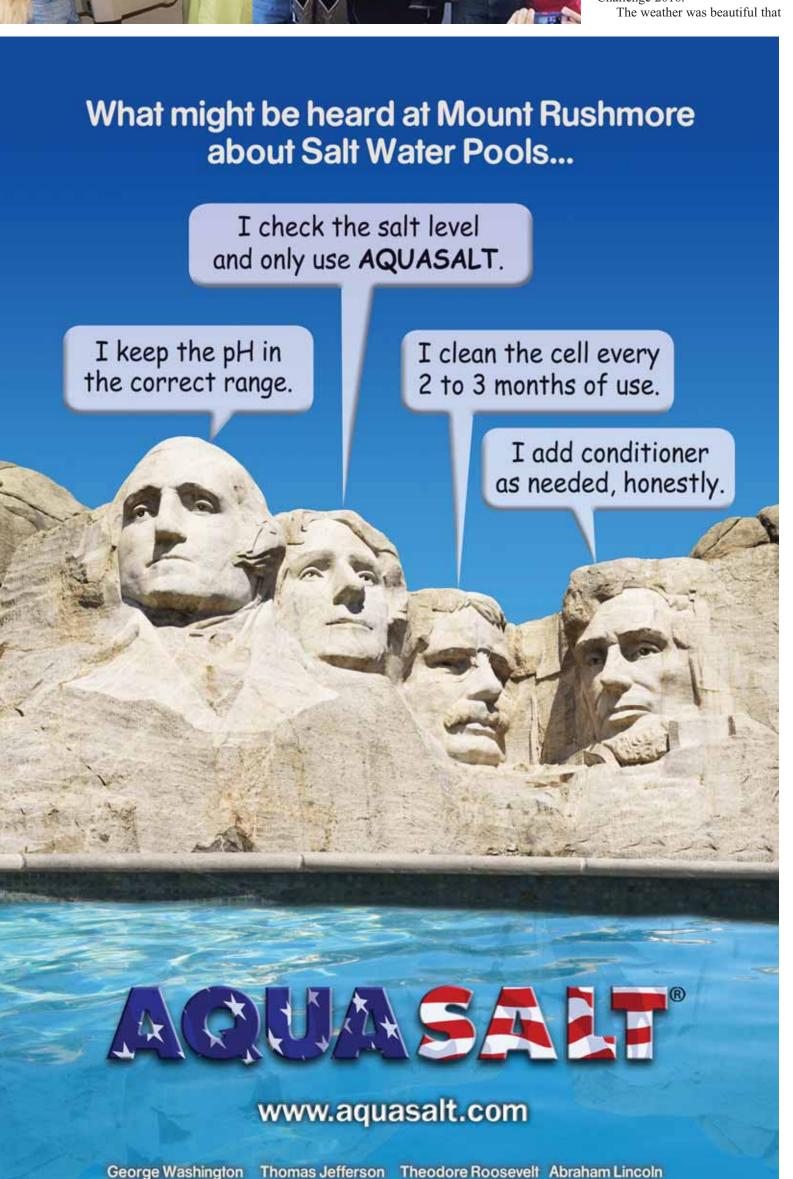
Last Place Shooter: Rick Beaubouef

<u>Last Place Team</u>: IPSSAN. Austin Chapter

3rd Place Individual: Denny Long

Tied for 3rd Place Team was: 3rd Place B: Blue Water Commercial - Gerardo Perez, Juan Vagas, Talon Tucker, Rene Vargas

3rd Place A: Team Pool Boy-Will Ainsworth, Austin Ainsworth, Kevin Dibble, Chris Byars Continued on page 18



1st President

3rd President

26th President

16th President

Cajun Crawfish Boil By Ingrid Slagle Ingrid Slagle is the IPSSA Texas Newslener editor and webmaster. The Infrist annual "Poolman's Crawfish Boil" was held April shh at the No Label Brewing Company in Katy. TX. This was a combined effort of IPSSA Houston chapters and APSP, with an attendance of around 800, everyone agreed it was a success that should be repeated next year. Much Duss, Shrimp, taters and com make for good cating and some say the onsite hard rolled cigar. If it is good or the supplement of the property of the property





YOU CHOOSE, WE CLEAN.

Introducing the TriVac[™] 700 pressure cleaner from Hayward[®]—the **only** cleaner that can skim debris from the surface of the water or thoroughly vacuum the pool floor, walls and coves. Simply turn the dial left for Skimming Top Mode or right for Bottom/Wall Mode and enjoy the results you want, when you want them.

Leave the skimming to us.

Forget the net. TriVac 700 does the cleaning for you, putting the chore of skimming surfaces way behind you—giving you more time to truly relax.



Cleans carefully and completely.

Patented AquaDrive® technology and low-friction wheels provide a gentle yet powerful clean, while a unique back-up sequence helps TriVac work faster.



Effortless debris management.

A powerful sweep hose, wide vacuum inlet and patented extralarge debris bag mean TriVac can capture and carry more with less cleanup and maintenance.



Two available Pressure Cleaner Models:



Visit Hayward.com/TriVacVideo to see TriVac 700 in action.

Contact your Hayward sales rep to learn more about our exclusive trade promotion for TriVac cleaners.



Pool Blaster® Skimmer Vac keeps hands safe

Water Tech's Pool Blaster® Skimmer Vac is a hydraulic, easy-to-use manual device that effortlessly removes and pumps out debris from virtually any pool skimmer basket–keeping hands safe from 'untouchables'. Everything from leaves, twigs, insects, rodents and other "untouchables" are instantly removed and sealed in a water tight compartment without ever having to remove the basket itself. There is never a need to touch, or even be exposed to the many health and environmental dangers that make their way into an otherwise clean and healthy pool.



THE BLOG IS BACK

Swimming Pool Insurance Specialists Since 1988

Check out the latest horror stories from Ray's blog "Blame it on the Pool Tech" at www.ArrowInsuranceService.com

Arrow Insurance Service, Inc ♦ (800)833-3433





Membership Application

Yes, I agree to join CPSA and support their efforts advocating for and protecting the industry!

	Primary Contact Name		
Street Address (Physical or shipping address only – Do not use P.O. Box)		City, State, Zip	
Phone #	Fax#	Registered Contractor's License #	
Email Address		Website Address	
contributions as needed; I agree to abid I consent to receive ongoing commu I give consent for my company name	de by the Code of Ethics; to promote the unication from California Pool & Spa Ass e, company address, company phone no	California Pool & Spa Association through annual membership dues and other goodwill of the pool and spa industry; and to proudly display the CPSA logo. exciation via telephone, fax, email, and/or mail. umber, company fax and company website to be published in CPSA documents summers and consumers when requested.	
Name (Please Print)		Title (Please Print)	
Business Name (Please Print)			
Date	X	XSignature	
	VISA		
48 B 50 M 1 M 1 M 1 M 1 M 1 M 1 M 1 M 1 M 1 M	The state of the s	Membership Categories and Dues	
□ Paid Online \$	Date:	Manufacturer – Pledge Amount:	
Annual Membership Paid Online \$ Enclosed is my Check in the amount of \$	Date:		
■ Paid Online \$ Enclosed is my Check in the amount of \$	Date:for 2013-2014 Membership Dues	Manufacturer – Pledge Amount:	
■ Paid Online \$ Enclosed is my Check in the amount of \$	Date:for 2013-2014 Membership Dues	Manufacturer – Pledge Amount: □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum)	
■ Paid Online \$ Enclosed is my Check in the amount of \$	Date:for 2013-2014 Membership Duesfor 2013-2014 Membership Dues	Manufacturer – Pledge Amount: □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum) Builder w/Service Company – Pledge Amount	
■ Paid Online \$ Enclosed is my Check in the amount of \$ Please Charge My Credit Card: \$	Date:for 2013-2014 Membership Duesfor 2013-2014 Membership Dues	Manufacturer – Pledge Amount: □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum) Builder w/Service Company – Pledge Amount □ \$5,000 □ \$2,500 □ \$1,000 (Minimum)	
■ Paid Online \$ Enclosed is my Check in the amount of \$ Please Charge My Credit Card: \$	Date: for 2013-2014 Membership Duesfor 2013-2014 Membership Dues	Manufacturer – Pledge Amount: □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum) Builder w/Service Company – Pledge Amount □ \$5,000 □ \$2,500 □ \$1,000 (Minimum) Builder – Pledge Amount:	
■ Paid Online \$ Enclosed is my Check in the amount of \$ Please Charge My Credit Card: \$ Credit Card Number: S Expiration Date: S	for 2013-2014 Membership Duesfor 2013-2014 Membership Dues	Manufacturer – Pledge Amount: □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum) Builder w/Service Company – Pledge Amount □ \$5,000 □ \$2,500 □ \$1,000 (Minimum) Builder – Pledge Amount: □ \$2,500 □ \$1,000 □ \$500 (Minimum) Subcontractor/Service Company/Retail – Pledge Amount:	
■ Paid Online \$ Enclosed is my Check in the amount of \$ Please Charge My Credit Card: \$ Credit Card Number:	for 2013-2014 Membership Duesfor 2013-2014 Membership Dues	Manufacturer - Pledge Amount: □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum) Builder w/Service Company - Pledge Amount □ \$5,000 □ \$2,500 □ \$1,000 (Minimum) Builder - Pledge Amount: □ \$2,500 □ \$1,000 □ \$500 (Minimum) Subcontractor/Service Company/Retail - Pledge Amount: □ \$500 □ \$250 (Minimum)	
■ Paid Online \$ Enclosed is my Check in the amount of \$ Please Charge My Credit Card: \$ Credit Card Number: Expiration Date: S	for 2013-2014 Membership Duesfor 2013-2014 Membership Dues	Manufacturer - Pledge Amount: □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum) Builder w/Service Company - Pledge Amount □ \$5,000 □ \$2,500 □ \$1,000 (Minimum) Builder - Pledge Amount: □ \$2,500 □ \$1,000 □ \$500 (Minimum) Subcontractor/Service Company/Retail - Pledge Amount: □ \$500 □ \$250 (Minimum) Independent Pool Service Provider - Pledge Amount: □ \$250 □ \$100 (Minimum) I want to make a Contribution	
■ Paid Online \$	for 2013-2014 Membership Duesfor 2013-2014 Membership Duesfor 2013-2014 Membership Dues	Manufacturer - Pledge Amount: □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum) Builder w/Service Company - Pledge Amount □ \$5,000 □ \$2,500 □ \$1,000 (Minimum) Builder - Pledge Amount: □ \$2,500 □ \$1,000 □ \$500 (Minimum) Subcontractor/Service Company/Retail - Pledge Amount: □ \$500 □ \$250 (Minimum) Independent Pool Service Provider - Pledge Amount: □ \$250 □ \$100 (Minimum)	

IMPORTANT NOTE: Federal tax laws require industry trade associations to annually inform its members and contributors of the percentage of the association's budget that is attributable to lobbying (defined as the attempt to influence legislative or administrative action). Under federal tax laws, expenses incurred for direct lobbying are not tax deductible. CPSA has determined that 40% of CPSA's budget for the 2013-2014 fiscal year is directly attributable to lobbying. As such, 40% of your membership dues or the amount you or your company has or will contribute to CPSA is not deductible. The remaining 60% of membership dues or contributions are tax deductible as a business expense as allowed by law.

Questions? Please contact us via phone, fax or email. Fax or mail this form with your business information and credit card data or check to the address below.

California Pool & Spa Association 915 L Street, Suite 1110, Sacramento CA 95814 Phone (916) 447-4113 • Fax (916) 447-7516 www.theCPSA.org • E-mail: info@theCPSA.org

California Capitol Report

Continued from page 1

materials explaining the facts on water use by pools and spas, and urging the board to modify the guidelines to keep in the rules regarding recirculating pumps and remove the restrictions on new construction. These efforts were successful, and the Fair Oaks Water District's Stage 4 rules – and all of their following stages – no longer include a ban on building new pools.

There are other changes coming for pools in the near future, with the City of Los Angeles voting this month to adapt their drought phases to better reflect the necessities of pool ownership in a drought. Recently, the City Council met to discuss changes to their drought phases on a wide range of topics. Included in these changes are adaptations to the requirements for pool owners, including recommending the use of pool covers during Phase 3, and mandating their use during Phase 4. This change will affect thousands of pool owners throughout Los Angeles, and has the potential to save a great deal of water if implemented correctly.

All pool service professionals in the Los Angeles area are advised to read the text of the changes and familiarize themselves with the drought stages for the city. A great many pool owners do not have pool covers or do not use them properly, and in the instance of a Phase 4 water restriction they could face fines for not doing so. While this change to the city's water policy is good for the industry as it shows a greater understanding of the realities of how pools and spas use water, it also required buy-in from the industry and from pool owners in order to make it effective to its fullest potential.

Even though the drought has lessened somewhat, the California Pool and Spa Association is still working hard to protect the industry from any new regulations that might negatively impact business during this busy and important time of the year. We have made great strides in the last two years and are moving into the future with new affiliations and programs, but our core goal is still to shield the pool and spa industry and serve our members. Please don't hesitate to contact the CPSA if you have any questions regarding these new regulations or if you hear about any proposals that might damage your business.

ONLINE TRAINING

Go to
ipssa.com under
'Resources'
to find online
training courses

The most energy-efficient family of pumps introduces its first trade-only member.





According to EPA ENERGY STAR® third-party testing, Hayward's TriStar® VS residential pool pumps are the most energy-efficient pumps on the market.

With yearly energy cost savings of up to 90%, a chemical-resistant Viton® seal and a 3-year warranty, TriStar VS 900 is our best TriStar yet—and because it's part of our Expert Line, your customers can only get it from you. Install TriStar VS 900 for powerful, efficient performance your customers will enjoy for years to come.

For more information on the TriStar VS 900 pump, visit hayward.com or contact your Hayward sales representative.

To learn more about the EPA's energy-efficiency rankings, visit energystar.gov/productfinder and click Pool Pumps.



Tips & Tricks: Tough Algae

Continued from page 9

wind, rain and even skimmers/leaf rakes, vacuum hoses & heads from other people's pools with mustard algae. Yellow/Mustard algae tends to be more prevalent near the warmer waters of the southern United States, but still does show up on occasion shows up in the NE and Midwest.

Yellow/Mustard algae tends to brush off easily from the surface,

but will show back up in the same place a few days later. This often happens in the shady part of the pool. To treat this type of algae it's important to choose an algaecide or chlorine enhancer that specifically targets the yellow/ mustard algae. Sodium Bromide has proven to be an way to kill yellow/ mustard with excellent, fast results, but it is only good for the

one time kill. It won't keep you from getting yellow/mustard algae the next time it rains. The best recipe to prevent yellow/mustard algae from coming back is to control the phosphate levels in the pool and keep them under 200ppb and using a chelated, broad-spectrum, copper based algaecide for long term protection.

Regular maintenance does

help prevent algae growth so it's important to stress that the pools should always be maintained both chemically and physically by brushing, vacuuming, cleaning skimmer/pump baskets etc. to make algae less likely to bloom. Keep chemical levels in balance and always be sure pump and filters are all running at least 8-10 hours a day in the summer. Algae treatments are only effective if the swimming pool and spa water are balanced and are being filtered and circulated properly. Always be

sure that the pool and spa filters are cleaned just prior to fighting an algae problem. Also, older pools with rough plaster should be dealt with by resurfacing or at the least sanding and smoothing rough areas. And always test the phosphate levels in the pool prior to treatment as well. Rather than waiting until later in the summer to test for phosphate levels, after several algae blooms, it's best to test early in the season and be sure the phosphate level never exceeds 200ppb.



WANT TO SELL YOUR POOL ROUTE?

We put cash in your pocket!



- ✓ Fast results
- **✓ Easy transactions**
- Qualified buyers

Call us Today for a FREE Route Appraisal

1-888-998-7665



Since 1984 — Employee Owned Specialists in Swimming Pool Safety Products

The employee owners at **Pool Covers, Inc.** are committed to great customer service for you and your clients!

Know that when you refer your clients to us they do not need to shop anywhere else. Pool Covers, Inc. employee owners will not only provide **superior customer service** but will provide you with the most innovative products to make your clients pool safe. We offer child safety fencing as well as safety swimming pool covers. Our style of "one stop shopping" makes it faster and more convenient for you and your clients.

Remember, for every client you refer that purchases a safety product from Pool Covers Inc., you will receive a referral check. We here at Pool Covers, Inc. appreciate you and your business!

Pool Covers Inc. providing quality safety products and service in Northern California for over 30 years.

Call us at 800-662-7665 with your referrals!

Save Lives, Save Water, Save Heat, Save Money!

CERTIFICATES OF INSURANCE NOW AVAILABLE Contact Arrow Insurance at 800-833-3433 or visit www.arrowinsuranceservice.com

WATER SAVERS COMPANY

A DIVISION OF DIRKAND, INC.

Specializes in Repairing and
Locating Pool and Spa Leaks
Personalized, Friendly Service

- Family Owned
- Satisfaction Guaranteed

Serving Orange County, Inland Empire, South Bay and the Long Beach area

Call Steve or Andi at

1(800) 543-0979 or

(949) 955-1233

Lic. 561852

Open scholarships and fellowships offered by NSPF

Applications Accepted Until June 1



The National Swimming Pool Foundation® (NSPF®) is currently accepting applications for 24 scholarship and fellowship grants within the aquatics field, each between \$1,000-\$2,000. Certified Pool/Spa Operator® Certification holders, graduate students, and post-doctoral fellows looking for additional support and funding, must apply by June 1, 2016.

To be considered for one of 14 scholarships, applicants must be an active Certified Pool/Spa Operator®, NSPF Instructor, or the immediate family member of an active CPO® Certification holder or NSPF Instructor and submit a completed application package. To apply to receive one of ten fellowships, the applicant must be enrolled full-time and pursuing an advanced academic degree or post-doctoral research at an academic institution.

The NSPF Scholarship Program was founded to honor public swimming pool and spa operators. These professionals have pursued further education to better protect public health after achieving the NSPF Certified Pool/Spa Operator® (CPO®) Certification.

NSPF fellowship applicants are encouraged to conduct research on how to reduce risks associated with recreational water activities. Alternatively, research can focus on and document the health benefits of aquatic activities.

Both fellowships and scholarships are awarded for the fall semester of each year, and recipients will be notified on or before August 1, 2016.

NSPF has always supported the growth of the aquatic industry and scholarships are just one of the many ways that the organization gives back to the community. A scholarship recipient hailing from Michigan was given an opportunity to travel outside of her home state to learn more about the industry. "As a graduate student, it was a great opportunity and learning experience for me. I cannot thank the NSPF enough," Kourtnie Nelson praised.

Recipients come from all around the world as well. Katarzyna Ratajczak of Poland learned about the NSPF Fellowship from NSPF CEO, Thomas Lachocki, at the 2014 World Aquatic HealthTM Conference. "I was talking about the costs of me coming to the US and he suggested that I apply for the fellowship. The application process was rather simple...I would recommend anyone to apply," stated Ratajczak.

In the last 10 years, the 501(c)(3) non-profit has awarded \$194,000 through scholarships and fellowships. For more information about NSPF's academic work, read more on the new NSPF website, call 719-540-9119, or email service@nspf.org. Application package submissions can be directed toservice@nspf.org or mailed to:

NSPF Scholarship and Fellowship Program, National Swimming Pool Foundation, 4775 Granby Circle, Colorado Springs, CO, 80919-3131.



POOL TIMER REPLACEMENTS



Model CD104-IC

Replaces T104

FITS DIRECTLY INTO INTERMATIC® TIMER BOX. **NO TOOLS OR HARDWARE REQUIRED!**

12-PACK SPECIAL!

Buy 10 timers & **Get 12 timers with** FREE SHIPPING!

> IMPORTANT CLARIFICATION - Precision Multiple Controls, Inc. does sells their own times with brackets that allow them to fit directly into an Intermatic" or Paragon" time switch enclosure. Intermatic" is the registered trademark of Intermatic Corporation - Spring Grove, IL USA. P

•	CD104-IC	T104
Made for Over 40 Years	✓ YES	✓ YES
Fully Sealed Motor for Long Life	✓ YES	- NO
2 Year Warranty	✓ YES	- NO
Easy to Read Day / Night Dial	✓ YES	- NO

ORDER AT: www.swimmingpooltimeswitch.com



ALWAYS LIVE CUSTOMER SERVICE 9AM TO 5PM E.S.T. HELP LINE: 1-800-775-5862

BAKERSFIELD 12556 Jomani Dr. Ste C Bakersfield, CA 93312

661-679-1193

DUARTE

1862 Business Center Dr. Duarte, CA 91010

626-359-1918

LIVERMORE

6277 Preston Ave Livermore, CA 94551

925-449-4259

ONTARIO

1250 E Francis St

909-673-1160

PALM SPRINGS

MANUFACTURED IN THE U.S.A. BY PRECISION MULTIPLE CONTROLS FOR OVER 40 YEARS.



PEP BRANCHES

ANAHEIM

714-738-9038

CATHEDRAL CITY 68370 Commercial Rd Cathedral City, CA 92234 909-673-1160 X1800

EL CAJON 1908 Friendship Dr. #B El Cajon, CA 92020 619-562-0313

MURRIETA 41610 Reagan Way Murrieta, CA 92562 951-600-7180

OXNARD 521 Eleva Oxnard, CA 93030

RIVERSIDE 1119 E Alessandro Blvd Riverside, CA 92508 951-653-1490

SAN FERNANDO 630 Jessie St San Fernando, CA 91340 818-365-8481

512-707-0109

CORONA 2855 Ragle Way Corona, CA 92879

HOUSTON 10610 S Wilcrest Dr Houston, TX 77099 281-568-1113

N. AUSTIN 16300 Central Commerce #4 Pflugerville, TX 78660 512-251-0400

PALM DESERT 810 Las Montanas Palm Desert, CA 92211

SAN ANTONIO 15501 Capital Port San Antonio, TX 78249 210-479-0032

301 Montalvo Way Palm Springs, CA 92262 760-969-7378

SAN DIMAS 563 Terrace Dr San Dimas, CA 91773 909-305-9839

SAN JUAN CAPISTRANO 33046 Calle Aviador San Juan Capistrano, CA 92675 949-373-0010

VISALIA 9636 W Grove Ave Visalia, CA 93291 559-297-7500

VISTA 1270 Distribution Way Vista, CA 92081 760-477-1477

YUCAIPA 31129 Outer Highway 10 S Yucaipa, CA 92399 909-794-8340

Letters to the editor must be signed in order to be published, and must be accompanied by an address, valid e-mail address, and a daytime phone number for verification purposes. (Your phone number will not be printed.). Unsigned letters will not be published unless a compelling reason for withholding your name is given. Letters to the editor containing erroneous or unverifiable information will be edited or rejected. No letter that makes personal attacks on someone's character will be published. The editorial staff reserves the right to edit for length or grammar or reject submitted material that does not meet these standards. Letters requiring a response will be held for publication until the response is received.

Opinions expressed in published letters do not imply endorsement by IPSSA.

Tarrant County Clay Shoot Challenge

Continued from page 10

2nd Place Individual: Thomas Flake w/ Hayward

2nd Place Team: Kurtis Campbell, Eric Smiddy, Bryan Wood, Kris Neal

1st Place Individual: Zeth Smith 1st Place Team: FW Custom Pools - Glen Bullard, Mimi Wilfong, Denny Long, Cheryl Long

Winner of the Mossberg Silver

Reserve II 12g Shotgun Raffle was.... Kevin Dibble!

There were over 231 tickets sold for the Shotgun Raffle and we would like to thank everyone who bought tickets. Out of this raffle we were able to donate over \$1600.00 to APEC! Our chapter donated an additional \$500.00 from the Clay Shoot proceeds meaning APEC will receive over \$2100 total!

Here is the list of Teams and placement...

1st: Fort Worth Custom Pools

2nd: Team Jandy Flo Pros

3rd A: Team Pool Boy 3rd B: Blue Water Commercial

4th: Team Perfection

5th: Southern Pools

6th: Team SCP #1

7th: Team Hayward Residential

8th: Blue Water Pools

9th: Blackwells Blue Water LLC

10th: Team SCP #2

11th: Team Fugawies

12th: Team Hayward Commercial

13th: IPSSA N. Austin

Again, the Tarrant County chapter would like to extend many thanks to our sponsors which included:

IPSSA Region 12, APEC, Hasa, Pirahna Power Pole, SCP, Hayward, Pentair and Zodiac.

We look forward to next year's event which is already being planned!

e have IPSSA logo gear available. Call the IPSSA executive office at 888-360-9505 to order!

IS YOUR POOL BUSINESS DROWNING IN PAPERWORK?

QUICKBOOKS™ slowing you down?

THERE IS A BETTER WAY

to organize, automate and grow your pool business.





deck-@-seal A COMPLETE LINE OF POOL DECK PRODUCTS One-Part, Self-Leveling Sealant

DECK-O-SEAL Is Proud to Introduce HS-1 SL: One-Part, Self-Leveling Hybrid Polymer Sealant



- A Division of W. R. MEADOWS, INC. P. O. BOX 337 - Hampshire, IL 60140 Phone: 800-542-POOL
- Fax: 847-214-2268
- Email: sales@deckoseal.com **₩**@deckoseal

- Pouch can be resealed
- Self-leveling no tooling

■ One part - no mixing

- Apply to green concrete
- or damp surfaces ■ Bubble-free curing
- Non-gassing
- Tack-free in 50 minutes
- Easy to use 62 oz. foil pouch no tools or caulking gun needed
- Available in tan and grey
- Twelve month shelf life
- VOC compliant

Offering a network of strategically placed stocking locations throughout the U.S. and Canada.

CIRCUIT BOARD REPAIRS



AUTOMATION SYSTEMS Compool LX-3400/3600/3800 \$345.0 Aqualink RS 4,6,8 & Upgrade Board \$270.0 520287 Intelli-Touch Motherboard \$270.0 Intelli-Touch i10+3D PCB only 521222 \$632.0 521221 Intelli-Touch i9+3D PCB only \$632.0 Intelli-Touch i7+3D PCB only 521220 \$608.0 Intelli-Touch i5+3D PCB only 521219 \$130.0 Compool to Easytouch Upgrade PCB Only 521107 \$232.0 Easy Touch 520657 \$290.0 520645Z Sun Touch \$130.00 **E** Command GLD-30-0093 \$245.00 GLX-PCB-PRO Pro Logic \$270.00 GLX-PCB-MAIN \$222.0 Aqua-Logic

	HEATER SYSTEMS		
00	RAYPAK	010253F	\$125.00
00	RAYPAK	013464F	\$130.00
00	RAYPAK	005241F	\$134.00
00	JANDY LT	R0350500	\$230.00
00	MasterTemp	42002-0007S	\$165.00
00	H400 IDL	IDXLCPA1930	\$175.00
00	H400 IDL2 Control+Display Boards	IDXL2DB1930 IDXL2ICB1931	\$150.00
00	SALT SYSTEMS		
00	Aqua Pure	R0467400	\$215.00
00	Aqua Rite	GLX-PCB-RITE	\$126.00
00			
00			
00			





World's first integrated gate latch and alarm















Pentair offers incentive program for IPSSA

By Steve Zorn

Steve Zorn is California regional sales manager for Pentair.

All of us at Pentair Aquatic Systems appreciate the support of the IPSSA membership. We are pleased to offer IPSSA a rebate incentive based on the individual product purchases of each member.

Pentair will reimburse IPSSA one dollar (\$1.00) for each whole

good that a member purchases throughout the year. The listing of qualifying whole goods are the same that are listed in Pentair's PIP program, but basically pumps, filters, heaters, heat pumps, cleaners, automation systems, IntelliChlor and colored lights.

In order for IPSSA to receive payment each member must register individually on the PentairIPSSA Incentive Program Registration Form (available on the members-only page of www.ipssa. com). This will allow Pentair to monitor and collect electronically from participating distributors purchase details, or direct from the member purchases for the rebate accumulation.

If a member does not register, their purchases will not qualify and cannot be added later.

The Pentair Incentive Program dates reflect purchases made from October 1 thru September 30,

This program does not affect any member purchases that may also currently be individually enrolled in our PIP program.

If dealers have any questions regarding the program, please have them dial 800-693-0171 and speak with their Program Coordinator.

Dick Nichols, IPSSA's past Region 10 director, commented, "This partnership is a perfect match between the largest swimming pool service organization and the largest manufacturer of pool products. The funds generated will be used for IPSSA's continuing education and research programs.

Startsaving money and water now.

When your pool is losing water, don't waste time: call the experts at

American Leak Detection.

Specializing in Electronic Leak Detection and Non-Invasive Repair of Pools, Spas and Water Features using the most advanced methods available.





THE ORIGINAL LEAK SPECIALISTS

www. American Leak Detection .com

877.509.5325

To reach a location near you.

Each office indepentently owned and operated.

LEAK DETECTION DESTRUCTION

Membership qualifications

To qualify for membership, you must meet the following standards:

Be self-employed or employed in the pool and spa service and repair business and derive more than 50% of your income from it.

Attend as a prospective member three out of four meetings of the chapter you seek to join (the one in the closest proximity to your route). Go to ipssa.com to find the chapter nearest you.

Agree to and participate in sick route coverage pursuant to your chapter's Standing Rules.

Maintain liability insurance. IPSSA members may obtain group liability insurance through an IPSSA-affiliated company. Go to ipssa.com/join for more information on insurance.

Pass IPSSA's Water Chemistry Certification Examination. Check the information at ipssa.com for more details on the exam.

Meet any additional requirements as may be required by IPSSA Inc. or your chapter.

All IPSSA members are encouraged to maintain current business and professional licenses required in their geographic loca-

No chapter in your area? In states where we already have chapters established, it only takes ten people to start a new chapter. Please contact the regional director for information and assistance.

How do I apply for membership?

Contact the chapter nearest your route for specific information on its requirements. This may include a written test or oral interview. Membership applications are only available through the chapter.

Expansion into other states is a goal for IPSSA, and the process involves many steps, many volunteers to get it started and much time. If you can help IPSSA in this process, contact our executive office. In general, 200 members are needed to establish IPSSA in a new state.

What is the cost of joining IPSSA?

Initiation fee (set by each chapter) and monthly fees, which include chapter dues, insurance premiums and other fees.

The IPSSAN subscriptions available to employee members

Would you like your employees to read The IPSSAN each month? All you need to do is contact the IPSSA Financial Office (888-391-6012 or sue@cramercpa.com) and make the request.



The LICENSED BROKER with "HANDS-ON" service and repair experience **Looking to Sell** Your Pool Route? Want to Buy or Add to Your Route? Professional . Confidential . Reliable . Consulting Just call or email us with any of your questions! ontact: Tommy Falvai Owner Jansen Falvai Sales MGR **Email: info@poolroutepros**

Horizon Spa & Pool Parts announces the purchase of selected assets of Optimus Pool & Spa Parts

Horizon Spa & Pool Parts, Inc., a top wholesale distributor of spa and pool parts, is joining forces with Optimus Pool & Spa Parts of Memphis, TN to provide its service, repair, construction, and retail store clients with a greater diversity of products.

"Horizon will be expanding its business by adding the Optimus brand, which includes a central US shipping warehouse, excellent personnel, valued customers, great new vendors, and exclusive products," said Ralph Raub, President of Horizon Spa & Pool Parts. "We look forward to a win-win for both parties."

"Optimus is excited to team up with a proven value-added company like Horizon. We will be increasing both the breadth of our available products and the depth of our inventory," said Eric Goode, Director of Sales and Product Development.

Horizon Spa & Pool Parts, Inc. is a Tucson owned and operated pool and spa parts distributor supplying the repair parts and equipment needs of service, repair, construction, and retail store customers nationwide since 1992. Horizon maintains a warehouse and corporate headquarters in Tucson and conducts most of its business through its website, catalog and telephone sales. Horizon is a fast growing distributor with dealers in all 50 states and extending around the world. Horizon focuses its energy on those service parts that whole goods distributors often find difficult to pro-

Matching funds available from IPSSA Inc.

IPSSA Inc. has a matching grant fund of \$24,000 to assist individual regions and chapters for community involvement, safety programs, and promoting IPSSA to the public. The spirit of the matching grant is to foster IPSSA promotions by facilitating new ideas from individual members, chapters and regions.

The matching grant funds shall be allocated evenly by region in each given year. In the event that a region does not request funds in a given year, that region's representative may elect to reallocate their portion to the matching grant fund for redistribution. Any redistribution of funds must be approved by the BORD.

The BORD will match, dollar for dollar, up to the budget amount once a matching grant is approved by the regional Board.

Each region shall determine how to use its allotment of funds without BORD approval once it has been approved by the regional

Individual members, chapters and regions of IPSSA in good standing qualify for matching

- Matching grant requests must be submitted in writing to the regional director by December 1st
- The regional director shall qualify the request to meet the spirit of the matching grant pro-
- The region must approve the grant by either a regional Board meeting, regional Board teleconference, or e-mail ballot, and the results will be posted in the regional minutes.
- The regional director shall then request the funds from the IPSSA BORD president or chief financial officer without BORD approval, as long as the requested amount does not exceed the region's budgeted amount.

The IPSSA Scholarship Fund

Advancing professional training and education in the swimming pool and spa industry

The Independent Pool and Spa Service Applications are accepted throughout the Association (IPSSA), established in 1988, was formed to promote educational opportunities and provide business resources to its membership. Scholarships through the IPSSA fund are available to all self-employed swimming pool/spa service technicians in Arizona, California, Florida, Georgia, Nevada and Texas.

Scholarships will be available in all swimming pool/spa service related areas, including business-related courses at local community colleges. Scholarships are not available for pool building education.

year. The Scholarship Committee meets once each year in January. Applications must be received in the IPSSA executive office by December 1st to be considered for a scholarship at that time.

Applications are available by contacting the IPSSA executive office at 888-360-9505.

Scholarships are available for, but not limited to, the following areas:

- Certified Pool Operators (CPO)
- Aquatics Facility Operator (AFO)

- Contractor license schools
- Manufacturer sponsored courses
- Community college courses in:
- > Bookkeeping
- > Accounting
- > Computers > Chemistry
- Trade school courses in:
 - > Plumbing
 - > Electrical
 - > Mechanical
- Whatever will help your business!

Go to ipssa.com for an IPSSA scholarship fund application.



IPSSA members attend the National Drowning Prevention Alliance Conference in Phoenix, Arizona





Anaheim Chapter Sponsors Swim Lessons



Cal Pratt, president of the Anaheim chapter presents checks to Ann Trovada, program director for the Anaheim Family YMCA. The chapter is sponsoring lessons for 25 children.

IPSSA CODE OF ETHICS

As a member of the Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.



My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect, and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.

Need an Affordable Office Manager?

iON Pool Care is your solution!



Tracks customers, routes + schedules



Auto syncs with QuickBooks®



Shows service history



Manages estimates

iON manages your pool service business with web-based, real-time, mobile-accessible software.

Go to ionpoolcare.com for a FREE 30-day trial



IPSSA CHAPTER LISTINGS

For Association information: call Amy Nijjar, (888) 360-9505 / • (888) 368-0432 FAX / 10842 Noel Street #107, Los Alamitos CA 90720, E-mail: anijjar@ipssa.com For billing or Membership information: call Sue Neronde at (888) 391-6012, FAX (888) 391-6203, e-mail sue@cramercpa.com or P.O. Box 1617, Rocklin, CA 95677 Chapter treasurers contact: ipssafinancial@cramercpa.com

For insurance information: call Arrow Insurance (800) 833-3433 / Fax (805) 955-9535 / 2393 Townsgate Rd., Suite 101, Westlake Village, CA 91361, E-mail: ray@arrowinsuranceservice.com

REGION 1 (NORTHERN CALIFORNIA) B.O.R.D. Member: Brian Duncan (925) 370-6675 E-mail: brian@pppsinc.com

CAPITAL VALLEY: (Sacramento): First Wed., 7 p.m VFW, 8990 Kruithof Way, Fair Oaks Pres. Scott Houseman (916) 638-4100 scott@leisuretimepool.com
DELTA: (Stockton)

Third Wed., 6:00 p.m., The Elks Lodge 19071 N Lower Sacramento Road, Woodbridge Pres. Rick Plath (209) 456-1605 service@rickspoolservice.com EAST BAY

Third Tues., 6 p.m., Pleasant Hill Community Center, 320 Civic Drive, Pleasant Hill Pres. David Luthy (510) 435-5252 townandcountrypool@comcast.net EAST CONTRA COSTA

Fourth Tues., 6:00 p.m., La Fuente Mexican Restaurant, 642 1st Street, Brentwood Pres. Martin Stenhouse (925) 980-4578

justapoolman@comcast.net EL DORADO Second Thurs., 6:30 p.m., Shingle Springs Comm. Ctr.

4440 S. Shingle Road, Shingle Springs Pres. Shawn Panico (916) 201-6245 / www.edipssa.com ELK GROVE

Second Wednesday, 7:00 p.m., Logan's Roadhouse, 9105 W. Stockton Boulevard, Elk Grove

Pres. Jerry Marquardsen (209) 747-4953 jerryspoolservice@yahoo.com GOLD COUNTRY

First Mon., 6:00 p.m., Max's Restaurant 110 Grass Valley Hwy, Auburn Pres. Allan Leas (530) 887-8074 al@townepools.com

MODESTO CENTRAL VALLEY:

Third Tues., 6 p.m.
Perkos Restaurant, Kiernand Road & 99, Salida Pres. Mike Imelio (209) 581-3294 SACRAMENTO CITY

Fourth Wed., 7:00 p.m., Plaza Hofbrau 2500 Watt Ave., Sacramento Pres. Nathan Williams (916) 213-6889

TRACY: Fourth Thurs., 6 p.m., Perko's Café, 1321 W. 11th Street, Tracy 95376 Pres. Kevin McLard (209) 833-9200 kevin_m@klmpools.com WEST PLACER

First Thurs., 5:30 p.m., Strikes Bowling Alley 5681 Lonetree Blvd., Rocklin CA 95765 Pres. Kim Silva (916) 955-2990

REGION 2 (CENTRAL CALIFORNIA) B.O.R.D. Member: Manuel Margain (559) 307-1072

E-mail: manuelmargain@comcast.net

BAKERSFIELD: First Tues., 5:30 p.m., Rusty's Pizza, 6675 Ming Ave, Bakersfield Pres. Beau Braisher (661) 332-4952

braisherpools@gmail.com CENTRAL COAST Second Wed., 7 p.m., Mtgs alternate between N/S Co., Contact chapter Pres. for info.

Pres. Tom Mazzo (805)550-6709 tmazzopoolguru@yahoo.com CONEJO: Second Wed., 7:30 p.m., Alpha Water Systems, 725 Cochran Street #A, Simi Valley Pres. Dennis Van Sloten, (805)813-6154

dvs10@live.com CONEJO VALLEY

Second Wed., 6:30 p.m., Superior Pool Products 1200 Lawrence Drive #400, Newbury Park Pres. Michael Flanagan (805) 444-7960 FRESNO: Fourth Tues., 7 p.m. Roundtable Pizza at First & Bullard, Fresno Pres. Norm Carpenter, (559) 217-1228

ipssafresno@gmail.com SANTA BARBARA

Second Mon., 6:30 p.m., Rusty's Pizza Parlor 232 W. Carrillo, Santa Barbara (downtown) Pres. Joe Burich (805) 451-1963 mericks2001@yahoo.com

VENTURA: Third Tues., 7 p.m. Poinsettia Pavilion, 3451 Foothill Rd, Ventura Pres. Max O'Brien (805) 794-6270 gotomax@att.net VISALIA: Third Wed., 6 p.m.

Amigo's Cantina, 5113 W. Walnut Ave., Visalia Pres. Roman Gomez (559) 992-5779 romangomez1251@yahoo.com

REGION 3 (NORTH L.A. COUNTY) B.O.R.D. Member: Terry Snow (909) 982-9962 E-mail: tls.pools@verizon.net

ANTELOPE VALLEY: Second Monday, 6 p.m. SCP Antelope Valley, 4514 Runway Dr., Lancaster Pres. Steven Polovina (661) 236-6095 spgoti85@vahoo.com

DIAMOND BAR

First Thurs., 7:30 p.m., Oak Tree Lanes, Diamond Bar Pres. Robert Nichols (626) 914-4813 FOOTHILL

Third Thurs., 7:00 p.m.; American Legion Hall La Crescenta at Manhattan, La Crescenta Pres. Raul Fernandez (818) 378-9231 SAN FERNANDO VALLEY

Third Wed., 7:30 p.m., Canoga Bowl 20122 Vanowen, Canoga Park Pres. Elias Duran (818) 360-4769

SAN FERNANDO VALLEY METRO First Tues., 7 p.m., Canoga Bowl

20122 Vanowen, Canoga Park Web site: www.sfvmetro.com Pres. Eric Nielson (818) 710-1628 willowcreekpools@gmail.com

SAN GABRIEL VALLEY

Second Thurs., 7:00 p.m.
PEP, 1862 Business Center Dr., Duarte, CA 91010
Pres. Brian Nies (626) 536-2008

brian@propoolm.com SANTA CLARITA VALLEY First Thurs., 7:00 p.m.

Vincenzo's Pizza, 24504 1/2 Lyons Avenue, Newhall Pres. Kent Simpson (661) 373-9901

> REGION 4 (SOUTH L.A. COUNTY) B.O.R.D. Member: Jason Briggs (310) 370-2144 E-mail: jason@paradisepools.biz

CENTRAL LOS ANGELES

Second Mon., 6:30 p.m., Han Woo Ri Presbyterian Church, 1932 S. 10th Ave, Los Angeles Pres. Se Hwan Kim (323) 733-8712

EAST LONG BEACH Second Tues., 6:30 p.m., Ecco's Pizza, 2123 N. Bellflower Blvd, Long Beach Pres. Bill Rothwell (562) 425-8249

poolboy1950@yahoo.com SOUTH BAY Second Wed., 7 p.m., American Legion Hall 412 S. Camino Real, Redondo Beach

Pres. Randy Mahler, (310) 832-1785 rmahler@oceanviewpools.net WESTSIDE

Second Tues., 6:30 p.m., American Legion Hall 5309 S. Sepulveda, Culver City Pres. Jeff Von Dwingelo (310) 749-1853 waterdogpoolservice@msn.com WHITTIER: First Wed., 7 p.m.

Superior Pool Products in Santa Fe Springs Pres. Tom Horning, (562) 458-2881 tomspoolcare@roadrunner.com

REGION 5 (ORANGE COUNTY) B.O.R.D. Member: Michael Kei Black (714) 891-0351 E-mail: mblackels@netzero.com

ANAHEIM: Third Wed., 6:30 p.m. Roundtable Pizza, 12829 Harbor Blvd., Garden Grove Pres. Cal Pratt (949) 230-7462 CENTRAL ORANGE COUNTY

Last Tues., 7 p.m., Coco's, 14971 Holt Ave., Tustin Pres. Mark Harrison (949) 874-8234

maharrison16@yahoo.com **DANA POINT:** Second Tues., 6 p.m., Coco's, Crown Valley and I-5 Pres. Brian Bottrell, (949) 697-8544

vampbrian@gmail.com HUNTINGTON BEACH Third Mon., 6:30 p.m., Round Table Pizza Warner & Euclid, Huntington Beach Pres. Travis Baker (714) 878-3722

MISSION VIEJO: First Tues., 6 p.m. Claim Jumper, 27845 Santa Margarita Pkwy Pres. Mark Byrne, (949) 690-6381 eternitypool@gmail.com NORTH ORANGE COUNTY

Second Wed., 7 p.m., Graziano's Italian Restaurant, 17487 Imperial Highway, Yorba Linda Pres. Rick Reyes (714) 635-5459 rickmreyes50@yahoo.com

ORÂNGE COAST Last Monday, 5 p.m., Carrow's Restaurant Warner & Magnolia, Huntington Beach Pres. Tom Honrath (714) 848-3580

thonrath@hotmail.com
ORANGE COUNTY #9 Second Wed., 7 p.m., Dad Miller Golf Course

North Gilbert Street, Anaheim Pres. Rob Tobias (714) 812-7993
ORANGE COUNTY POOL PROFESSIONALS

Last Mon., 6:00 p.m., Claim Jumper Banquet Room, 18050 Brookhurst St., Fountain Valley ĈA 92708 Pres. Jim Romanowski (714) 404-2550 poolperfection1@aol.com

SADDLEBACK VALLEY Last Tues., 6 p.m., Lone Star Steakhouse, 24231 Avenida de la Carlotta, Laguna Hills Pres. Scott Kather (714) 742-9597

SOUTHWEST: First Wed., 6 p.m., ABC Pools 10560 Los Alamitos Blvd., Los Alamitos Pres. Ken Tipton (562) 430-8515 SURF CITY

Third Tues., 6:30 p.m., Superior Pool Products, 10865 Kalama River, Fountain Valley Pres. Frank Malavar (714) 960-3558 TUSTIN/IRVINE

p.m., PSOC Waterline Tech 220 N. Santiago Street, Santa Ana Pres. Rich Foley (714) 974-1514

YORBA LINDA First Wed., 6:45 p.m., Lampost Pizza, 21480 Yorba Linda Blvd. #D. Yorba Linda CA (call president to confirm mtg time).

Pres. Jaime Aranda, (714) 746-5138

jaimearanda@sbcglobal.net

REGION 6 (INLAND EMPIRE) B.O.R.D. Member: Scott Peterson (951) 699-8407 E-mail: inssascott@vahoo.com

CORONA: Second Tues., 7:00 p.m., Marie Callenders 160 E. Rincon St. (at Main St.), Corona Pres. Dave Berg (909) 674-1556 / djpoolguy@msn.com HEMET: Third Wed., 6:00 p.m., El Jalapeno 1999 N. State Street, Hemet

Pres. Dan Riley V (951) 588-9035 dan@hemetpoolcare.com MENIFEÉ VALLEY

First Wed., 7 p.m. at My Buddies Pizza 2503 E. Lakeshore Drive #A, Lake Elisnore Pres. Renee Marier, (951) 285-9672 mangopoolnspa@verizon.net

ONTARIO/ RANCHO CUCAMONGA

Second Tues., 7 p.m., Carrows Restaurant 11669 Foothill Blvd., Rancho Cucamonga Pres. Ron Goodwin (909) 989-0406 good2win@msn.com

PALM DESERT
Third Thurs., 6 p.m./7 p.m., please check with pres.
Sloan's, 81539 US Hwy 111, Indio CA Pres. Matt Kauber (760) 702-0160 salernopools@yahoo.com

PALM SPRINGS

First Wed., 6:30 p.m. Superior, 5700 Indian Springs Rd, Palm Springs Pres. James Elliott (760) 413-0463 REDLANDS: Second Tues., 6 p.m.

Hickory Ranch, 32971 Yucaipa Blvd., Yucaipa Pres. Bill Brooks (909) 553-5780 RIVERSIDE:

First Tues., 6:00 p.m., Cask N Clever, 1333 University Ave., Riverside Pres. Scott Zahn, (951) 966-0592 libertypoolservice@hotmail.com

TEMECULA/MURRIETA Third Wed., 7 p.m., Pat & Oscar's 29375 Rancho California Rd., Temecula Pres. Jack Delaney (951) 674-6318

REGION 7 (SAN DIEGO COUNTY) B.O.R.D. Member: Joe Lukacik (619) 561-8587 E-mail: joe.sunpools@yahoo.com

CARLSBAD: Third Wed., 7 p.m. Grandma's Restaurant, 539 Vista Bella, Oceanside Pres. David Talbot (760) 845-6863 **ESCONDIDO**

Third Wed., 6:30 p.m., Call for location. Pres. James Leisten (760) 737-3058

jim@blueribbonps.com NORTH COUNTY COASTAL Third Tues., 6:30 p.m. Brett's BBQ, 1505 Encinitas Blvd., Encinitas

Pres. Jordan Nelson (760) 753-4996 jordan1111@gmail.com RANCHO DEL MAR

Third Mon., 5:30 p.m., Tio Leos 3510 Valley Centre Drive, San Diego Pres. Joshua McKee (858) 337-4482 josh@makaipools.com SAN DÎEGO

Third Wed., 7 p.m., Mission Valley Resort 875 Hotel Circle S., Mission Valley Pres. Michael Harris (619) 395-6700

barrowpoolssd@gmail.com
SAN DIEGO EAST COUNTY Third Tues., 6 p.m.

Superior Pool Products, 1973 Friendship Dr., El Cajon Pres. Berny Sweeny (619) 244-0496 bernvpoker@hotmail.com SAN DIEGO METRO

Fourth Thurs., 7:00 p.m. Coco's, 1025 Fletcher Parkway, El Cajon Pres. Mike McCourtney (760) 788-0823 sunrisepools1@hotmail.com

REGION 8 (SOUTHWEST)
B.O.R.D. Member: Marc Cannon (602) 432-3371 E-mail: rescueh2oinc@aol.com

EAST VALLEY

Third Thurs., 5:45 p.m., Superior Pool Products 2350 W. Broadway Rd. #110, Mesa Pres. Mike Lee (480) 786-0687 HENDERSON:

First Wed., 7 p.m., Village Pub-Horizon Ridge

10900 S Eastern Ave, Henderson NV Pres. Forrest Owen (702) 372-7200, poolboys@cox.net IPSSA VIPS

Third Wed., 7:00 p.m.
Elk's Lodge #335, 14424 No. 32nd St., Phoenix
Pres. Joe Mischik (602) 290-5547 NORTH PHOENIX Third Tues., 7 p.m., SCP

18201 N. 25th Avenue, Phoenix AZ 85023 Pres. William Goossen (623) 580-9802 goosse-man@cox.net NORTHWEST LAS VEGAS

First Thursday, 7:00 pm Joey's Bar & Grill, 7081 W. Craig Road, Las Vegas Pres. Robert Fazio, (702) 591-1624

SCOTTSDALE Third Mon., 6:00 p.m., NPS Pool and Spa Supply, 4718 E. Thunderbird Rd, Phoenix Pres. Kurt Schuster (602) 488-7335

TUCSON: Third Wed., 7 p.m.
Superior Pool Products, 4055 N. Runway Drive.

Ken Sanders (520) 429-6959 WEST VALLEY First Wed., 7:00 p.m., Cloud Supply 1100 N. Eliseo Felix Way, Avondale Pres. Patrick Pace (623) 853-6859

WESTERN LAS VEGAS First Mon., 6:30 p.m. (excl. holidays) Vietnam Vets Hall, 6424 W. Cheyenne, Las Vegas Pres. Linda Cross 702-524-8453 ipssalindacross@gmail.com

> REGION 9 (TEXAS) B.O.R.D. Member: Becky Clayson (210) 240-3121 E-mail: becky.clayson@yahoo.com

> > AUSTIN

First Tues., 6 p.m., Cherry Creek Catfish Co. 5712 Manchaca Rd, Austin Pres. Todd Swearingen (512) 326-4695 CLEARLAKE

Fourth Tues., 7:00 p.m., Red River BBQ, 1911 Hwy 518 at 270, League City, Pres. Jim Jacobsmeyer (281) 787-6116

CORPUS CHRISTI

First Thurs., 6:30 p.m., Schlitterbahn Upper Padre 14353 Commodores Drive, Corpus Christi Pres. Michael Baker (361) 563-7655 HOUSTON: Second Tues., 7 p.m. IHop, 11225 Katy Freeway, Houston Pres. Bryan Norris (713) 234-7649

bryan@norrispools.com NORTH AUSTIN

Second Tues., 6 p.m., Cedar Park Library 550 Discovery Blvd., Pres. Rick Beaubouef (512) 466-9672

NORTH HOUSTON: Third Thurs., 7 p.m., IHop 25619 Interstate 45, Spring Pres. David Harling (281) 256-7886

bigstatepools@sbcglobal.net

SAN ANTONIO

First Mon., 6:30 p.m.

Palenque Grill, 389 North Loop 1604 W, San Antonio Pres. Flash Rose (210) 241-7548 flashpoolservice@sbcglobal.net **WEST HOUSTON:** First Mon., 7 p.m.

Texas Land & Cattle, 12313 Katy Fwy, Houston

Pres. Earl Jones (832) 573-8279 earl@texaspooltechs.com REGION 10 (BAY AREA SOUTH) B.O.R.D. Member: John Oldfield (888) 641-8047 E-mail: joldfield@oldfieldinc.com

FREMONT: Second Mon., 6 p.m., El Patio Restaurant, 37311 Fremont Blvd., Fremont Pres. Michael Murphy (510) 579-1448

MID-PENINSULA Last Tues., 7 p.m., Highland Community Club 1665 Fernside Ave., Redwood City Pres. Jerry Lindley (650) 454-7252

MONTEREY COAST: Fourth Wed., 7:00 p.m., Holiday Inn Express, 1855 Main Street, Watsonville Pres. Bob Blade, (831) 647-8680 alohapoolbob@sbcglobal.net

REDWOOD EMPIRE (Marin Co.)

Third Wed., 7 p.m., Lucchesi Park, Petaluma Park, 320 N. McDowell Blvd., Petaluma Pres. Darrell O'Neal (707) 544-3060

dandmpool@aol.com

SANTA CLARA VALLEY

Third Thurs., 7:30 p.m., Napredak Hall

770 Montague Expressway, San Jose Pres. Joe McVeigh (408) 249-9731

josplash@sbcglobal.net
SILICON VALLEY: First Wed., 6 p.m. Armadillo Willy's, 1031 N. San Antonio Road, Los Altos Pres. David Guslani (650) 333-1351 dguslani@earthlink.net

TRI-VALLEY:

Second Thurs., 6 p.m., Meeting locations vary. Check with chapter president. Pres. Stan Phillips (925) 518-1718 stan@aquacps.com

> REGION 11 (FLORIDA/GEORGIA) B.O.R.D. Member: Derric Raymond (407) 908-4555

E-mail: derric@raymondscustompools.com

GOLD COAST (Ft. Lauderdale area) Second Tues., 6:30 p.m., Wings Plus, 9880 W. Sample Rd, Coral Springs Pres. Ana Labosky (954) 224-7733 www.ipssagoldcoast.com; president@goldcoastipssa.com

MANASOTA (Bradenton/Sarasota) First Mon., 7:00 p.m., Call for meeting location and directions

Pres. Todd Starner (941) 915-2135 tstarner@tampabay.rr.com NORTH GEORGIA

Pres. Benjamin Decker (404) 405-0197 ben@classicpoolsvc.com
OSCEOLA (Kissimmee/Orlando) Second Wed., 6:30 p.m.

Fat Boy's Restaurant, 2512 13th Street, St. Cloud Pres. Diane Fowler (407) 460-6680 poollady2001@gmail.com **SARASOTA:** First Tues., 6:30 pm

Gecko's Grill & Pub, 351 N Cattlemen Road, Sarasota Pres. Andy Homner (941) 330-5757 andy@clearwavepoolcare.com TREASURE COAST

Fourth Tues., 7:00 pm Duffy's Sports Bar, 6431 SE Federal Hwy, Stuart Pres. Allen Schroeder (772) 215-1884 VENICE: Fourth Monday, 6:30 p.m., Valenti's Ristoranti, 1200 E. Venice Avenue, Venice Pres. Ray Kurilivicoius, (941) 743-2010 ray@dartpoolsolutions.com

> **REGION 12** B.O.R.D. Member: Jason Lehmann (817) 605-0194 E-mail: waterconnection@att.net

DALLAS: Fourth Tues., 5:30 p.m., Tony's Diner 3112 N. Jupiter Rd #307 Garland TX Pres. Eustaquio Portillo (214) 325-6746

FORT WORTH Third Tues., 6:30 p.m., La Playa Maya Restaurant 1540 N Main Street, Fort Worth

Pres. Tina Slagle (817) 991-0555 MID CITIES DFW: First Mon., 7:00 p.m. SCP, 2107 Hutton Drive, Carrollton TX 75006

Pres. Casey Gardner (469)835-5674 TARRANT COUNTY

First Tues. 7 p.m., El Chico's Café 7621 Baker Blvd., Richland Hills Pres. Will Ainsworth (817) 987-8580 WAXAHACHIE

Second Wed., 7 a.m., Denny's, 408 Westchase Drive, Grand Prairie Pres. Tom Sheehy (214) 395-0143 / tsheehy@prodigy.net

Associate Members

For more information about our associate members. please visit their web sites. If company representatives are available to speak at chapter meetings, their topics and geographic availability is indicated.

TITANIUM PARTNERS



<u>PLATINU M PARTNERS</u> **HAYWARD**

HAYWARD POOL PRODUCTS INC.*

www.haywardnet.com / 909-594-1600 Fred Manno / fmanno@havwardnet.com John Rodriguez / jrodriguez@haywardnet.com Bob Seward / bseward@havwardnet.com Manufacturer of swimming pool equipmen

POOLCORP SCP/SUPERIOR/NPT*

www.poolcorp.com Robert Rankin / 714-693-8035 X 293 Mike Felechner / 714-288-1940 Service industry related



ZODIAC POOL SYSTEMS INC.

www.zodiacpoolsystems.com / 800-822-7933 X3323 Steve Gutai / steve.gutai@zodiac.com Zodiac, Jandy Pro Series, Polaris, Nature 2 Products

GOLD PARTNERS



www.abcanaindustries.com / 619-444-9900 Jesus A. Felix / jesusf@abcanaindustries.com Gabriel Gurmilan / gabrielg@abcanaindustries.com
Trusted distributor of water treatment chemicals in

AQUASALI AQUASALT LLC

www.aquasalt.com / 713-877-2616

Susan Flowers / 866-549-POOL x7665 sflowers@aguasalt.com Salt for chlorine generators.



AQUASTAR POOL PRODUCTS

www.aquastarpoolproducts.com / 877-768-2717 Todd Pieri / Todd@aquastarpoolproducts.com Manufacturer of plastic injection molded parts for pools and spas.



ARROW INSURANCE SERVICE* www.arrowinsuranceservice.com

Ray Arouesty / ray@arrowinsuranceservice.com 800-833-3433 / 805-955-9555 Insurance issues



FLAMINGO PCB REPAIR

www.flamingopcbrepair.com / 817-818-8400 Brad Privett / brad@flamingopcbrepair.com Greg Hassett / greg@flemingopcbrepair.com Repair circuit boards



INDUSTRIAL TEST SYSTEMS

www.sensafe.com / 800-861-9712 Mike McBride / mmcbride@sensafe.com George Bailey / gbailey@sensafe.com Manufacture water quality test strips and meters for the pool and spa service industry.



KING TECHNOLOGY

www.kingtechnology.com / 952-933-6118 Lynn Nord / lynn.nord@kingtechnology.com Manufacturer of water purification products using minerals and 50% less chlorine.



www.poolpatch.com / 800-588-4008

Thomas Lopez / tom@poolpatch.com Manufacturer of repair products and DEBRIS Z, Sweep Fins, Color FX and HydroWave.



POOL & ELECTRICAL PRODUCTS INC.

www.poolelectrical.com 909-673-1160 / Andres Becerra Wholesale distributor stocking all major brands and hard-to-find items.



WATERWAY INC.

www.waterwayplastics.com / 805-981-0262 Richard Howell / richardh@waterwayplastics.com Good quality, good services, outstanding manufacturer of pool and spa equipment, valves, fitting and custom OEM spa parts.



ALAN SMITH POOL PLASTERING INC. www.alansmithpools.com

Alan Smith / alan@alansmithpools.com

Dave Huiberts / 714-628-9494 Pool and backyard remodeling



CUTTING EDGE BANK CARD SERVICES, INC. www.ce411.com / 800-238-2771 Sara Ayala / sara@ce411.com

Mobile credit card processing deck-o-seal.

A COMPLETE LINE OF POOL DECK PRODUCTS

DECK-O-SEAL

Jim Dill / jdill@deckoseal.com Janet Webster / 817-598-1969 / www.deckoseal.com Manufacturer of the new HS-1 SL One-Part, Self-Leveling Hybrid Polymer Sealant, and the industry standard Deck-O-Sean Two-Part Polysulfide Sealant for



HYDROSCRIBE

www.hvdroscribe.com / 760-889-6268 Vernon Thomas / vern@hydroscribe.com Brandon Thomas / brandon@hydroscribe.com Hydroscribe is complete cloud-based software for managing pool service and repair companies. Includes separate menus and functions for pool techs. administrative staff, and customers



POOL COVERS INC.

www.poolcoversinc.com / 800-662-7665 Cheryl Maclennan / cmaclennan@poolcoversinc.com Claire King / cking@poolcoversinc.com Sales, service and installation of safety swimming pool covers and safety spa covers.



POOL ROUTE PROS INC. www.poolroutepros.com / 714-974-1968

Tom Falvai / tommy@poolroutepros.com Tommy has been in the pool business since 1980 with hands-on experience in service and repairs, specializing since 1995 in pool route sales and consulting.

RICHARDSON INSURANCE AGENCY

Steve Richardson / steverichardson@allstate.com Auto, inland marine, commercial auto and umbrella



SEAKLEAR POOL & SPA PRODUCTS

Terry Arko / tarko@seaklear.com Specialty chemical manufacturer

TREGECO TROVEL TREBECA TRAVEL

www.trebeca.com / 817-528-9090

Mike Bonser / mike.bonser@trebeca.com Debbie Ramsay / debbie.ramsay@trebeca.com An online member discount travel and leisure site that provides members access to the best travel rates on hotels, auto rentals and cruises.



Hudro western hydro corporation

WESTERN HYDRO CORPORATION

nhaderer@westernhvdro.com

Distributor of solar pool pumps and accessories

ASSOCIATE MEMBERS

A. O. SMITH - REGAL BELOIT

www.regalbeloit.com / 937-667-2431 Heather Scaggs / heather.scaggs@regalbeloit.com Bill DeCorrevont / bill.decorrevont@aosepc.com

Application & repair of pump motors ALL SAFE POOL FENCES AND COVERS

www.allsafepool.com / 714-712-6233 Reed Hauge / reed@allsafepool.com

We save lives: Manufacturing, sales and installation of removable pool fences, safety nets and pool covers.

ALPHAWATER SYSTEMS www.awspoolsupply.com / 562-408-6447 Henry Cota/henry.alphawatersystems@gmail.com

Proud supplier of wholesale pool supplies to the pool

AMERICAN LEAK DETECTION www.americanleakdetection.com / 800-755-6697 Adam Gray / agray@americanleakdetection.com American Leak Detection specialists use state-of-the-art equipment and methodology to locate hidden water and sewer leaks from swimming pool cracks to concealed

ANNUAL WESTERN POOL & SPA SHOW

www.westernshow.com / 800-787-7727 info@westernshow.com 800-746-9772 / exhibitsales@westernshow.com

Annual pool industry convention and symposium APPLIED MATERIALS

602-348-0257 Greg Garrett / greggarrett@hotmail.com Education, consulting, manufacturing, and repairs of surfaces.

www.apsp.org / 703-838-0083
Rich Gottwald / rgottwald@apsp.org
Association of Pool and Spa Professionals

AQUA CREATIONS

www.aquacreations.com / 805-672-1695 Richard Dietz / rsdietz@aol.com Aqua-Glass resurfacing of swimming pools and spas, and coping, tile, lights and below-ground

AQUA MAGAZINE

www.aquamagazine.com / 608-249-0186 Kristin Pires, Editor kp@aquamagazine.com Shawn Gahagan, Publisher.
The leading monthly for pool and spa

www.aguanovus.com / 972-325-1010 Kermit Monzingo / k.monzingo@aquanovus.com Pool filtration

ww.aguabondadhesives.com / 714-961-1420 Cindy LaCombe / clacombe@aquabond.com Professional adhesives and crack repair for pools, spas

AQUATHERM INDUSTRIES

www.aquathermindustries.com / 732-905-9002 Molly Friar / mfriar@warmwater.com Dave Sizelove / dsizelove@warmwater.com Largest U.S. manufacturer of solar thermal panels for hybrid solar pool heating of commercial and residential pools.

B'S POOL SUPPLIES

www.bpspool.com / 951-274-0964
Andrew Macmillan / chlorboy@hotmail.com
Wholesale pool supply distributor, specializing
in chemical delivery.

BIO ACTIVE

www.solarsunrings.com / 951-296-6502 Georgina Miramontes / info@solarsunrings.com Solar covers and cyanuric acid reducer
BLAKE SALES ASSOCIATES*

www.blakesales.net / 800-748-5756 Mike Ramey / mjramey@blakesales.net John Grucky / john.grucky@blakesales.net

Products which we represent CHEMLINK PRODUCTS INC.

www.chemlink.com / 909-260-9446 Dale Cisco / dcisco@chemlink.com Manufacturer of solvent free 1-part horizontal and vertical joint sealants and adhesives.

COMPASS MINERALS

www.compassminerals.com / 913-344-9100 Lauren Fallon / fallonl@compassminerals.com Manufacturer of Sure Soft® Pool Salt. Designed specifically for use with electrolytic chlorine generators.

Contains high purity, extra fine crystals

COMPU POOL PRODUCTS
www.compupool.com.au / 888-798-7665
Nick Millar / nick@compupool.com.au Tim Moreton / compupoolusa@aol.com Manufacturer of salt water cholrinators, both domestic and commercial.

CONTINENTAL RESEARCH CORPORATION

www.3xchemistry.com / 866-773-6136 Sally Miener / sally@3xchemistry.com Pool chemical manufacturer of 3X brand and

private label. CRAMER & ASSOCIATES

www.cramercpa.com
Clint Cramer / Clint@cramercpa.com
Jay Lang / 916-864-4272
Accounting and tax planning.
D&D TECHNOLOGIES (USA)

www.ddtechusa.com / 800-716-0888
Pool safety gate hardware manufacturer. Key products: Magna-Latch® self-latching gate latch and Tru-Close® self-closing hinges. DISCOUNT POOL SUPPLY

www.dpspoolsupply.com / 310-530-3393
Jeff Berson / dpsjb@aol.com
Supplier of all pool and spa equipment, parts, chemicals
and maintenance items.

EASY CARE PRODUCTS www.easycarewater.com / 559-299-7660 Todd Wilson / twilson@easycarewater.com

Jan Dill / jdill@easycarewater.com Rosemarie Arenas / rarenas@easycarewarter.com **ENGLISH POOL CONSULTING** www.poolinspections.com / 619-338-9197

Rick English / rick@english.net Cindy English / cindy@english.net

FILBUR MANUFACTURING www.filburmfg.com 714-228-6000 / 888-424-9185 Joe Marcotte / joe_marcotte@filburmfg.com Leading manufacturer of pool and spa replacement cartridges, featuring REEMAY media, anti-microbial endcaps and the strongest cores in the industry. D.E. grids offer the strongest frames, material, and reinforced

ams available **FPSIE**

Michael Orr / info@fpsie.org Carole Dittmer / 916-922-8895 / www.fpsie.org FPSIE (Foundation for Pool and Spa Industry Education) An institute of learning featuring Technical Certification courses from APSP, NSPF and FPSIE. Utility Approved Aquatic Energy Auditor Certification Course creat ed by an affiliation of FPSIE, NSPF and Hanley Wood.

G&P TOOLS www.gandptools.com573-431-6998 Jeanie Partridge / jpartridge@gandptools.com

Darrell Goacher

Manufacturer of pool and spa tools.

GARDNER POOL PLASTERING

www.gardnerpoolplastering.com / 619-593-8880 Scott McKenna

scott Michellia scottm@gardnerpoolplastering.com Pool remodeling and pool plastering of any size or scope. Full service offices in San Diego, Orange, Southern LA, and Riverside counties. www.guardianpoolfence.com 800-366-7233 / Steve Sadinsky

info@guardianpoolfence.com
Pool fence manufacturer and supplier.
H2FLOW CONTROLS INC. www.h2flow.net / 419-841-7774 Carol McKenzie / carol.mckenzie@h2flow.net Gavin Hackett / gavin.hackett@h2flow.net H2flow solutions for pools, spas, and water features include VFDs for energy reduction, accurate Flow Meters, wireless AutoFill Systems, and intelligent VGB Anti-entrapment devices.

HORIZON SPA & POOL PARTS www.horizonparts.com / 520-295-9750

Raymond Thibault / ray@horizonparts.com Bruce Johnson / bruce@horizonparts.com Wholesale distributor of pool parts, spa parts, business education. INTERMATIC

www.intermatic.com / 815-675-7000

Allen Ustianowski / austianowski@intermatic.com
Time controls, remote controls, pool/spa automation, freeze protection, pool/spa transformers,

J&J ELECTRONICS INC. ww.jandjelectronics.com / 949-455-4460

Rvan Garcia / rgarcia@iandielectronics.com Provides LED lighting products for the pool and spa KELLEY TECHNICAL COATINGS www.kelleytech.com Brink Spruill / brink@kelleytech.com

LAMOTTE COMPANY www.lamotte.com / 800-344-3100 Rich DeMoss / rdemoss@lamotte.com Robin Myers / rmyers@lamotte.com Manufacturer of water testing products.

John R. Kelley Jr. / 502-636-2561 Manufacturer of Olympic pool and deck

LEAK DETECTION USA

800-652-9062 / Fax 760-814-8051 Michael Mamula / michael@leakdetectionusa.com Ed Mumford / ed@leakdetectionusa.com Leak detection solutions for pools and spas, fountains and ponds, waterfalls, domestic water

LEAK SPECIALISTS

www.leakspecialists.com Orange & Los Angeles Counties: Luis Perez / 800-996-5325 San Bernardino & Riverside Counties: Derek O'Hanlon, 888-522-5325 Leak detection and underwater repair.

LESLIE'S POOLMART www.lesliespool.com / 800-537-5437 Sean Murphy / smurphy@lesl.com

LOWRY CONSULTING GROUP LLC www.lowrycg.com / 706-692-7727 Robert Lowry / rlowry@lowrycg.com

Chemical consulting, product formulation, education and technical writing.

LUBEGARD www.lubegard.com / 330-769-8484 x110 Kelley Bolas / kbolas@stellargroupinc.com Manufacturer of Zero Pool & Spa Lubricant

NATIONAL PLASTERERS COUNCIL

www.npconline.org npconline@comcast.net / 941-766-0634 Association to promote, advance and advocate the common interests of its members of pool NATIONAL POOL ROUTE SALES www.poolroutesales.com / 877-766-5757 Charles Baird / cbaird@poolroutesales.com

NATURAL CHEMISTRY

www.naturalchemistry.com Ryan Rickaby / 909-815-9602 / Fax 909-988-3265 rrickaby@naturalchemistry.com Environmentally friendly cleaning products for

How to improve route profitability and earn more

NORTHERN FILTER MEDIA www.nfmpools.com / 563-263-2711

Dave Reusswig / dave@northernfiltermedia.com Manufacturers of filter media and antimicrobial filter

NORWOOD & ASSOCIATES www.nalobby.net / 916- 447-5053

John Norwood / jnorwood@nalobby.net Lobbying firm for pool and spa industry, representing CPSA (California Pool & Spa Association). NPS POOL & SPA SUPPLY

www.npspool.com Jeff Manno / 702-873-4545 / jeff@npspool.com Supplier of all pool and spa equipment, parts, chemicals

ON BALANCE LLC Kim Skinner / kim@on-balance.com Que Hales / que@poolhelp.com 801-358-7450 / www.poolhelp.com Water chemistry and plaster probler ORANGE COUNTY LEAK SERVICES / THE POOL CENTER

www.orangecountyleak.com / 714-632-0134 Bill Campbell bob.campbell@orangecountyleak.com

ORENDA TECHNOLOGIES www.orendatech.com Harold N. Evans / info@orendatech.com Formulation, manufacture, marketing and sales of specialty chemical water treatment products.

OREQ CORP

Swimming pool and spa leak locating, repairs,

www.oreqcorp.com / 800-420-3255

Sales Program Manager / sales@oreqcorp.com Ornamental and recreational water products; treatment, features, activities, maintenance and custom PENTAIR AQUATIC SYSTEMS www.pentairpool.com / www.poolprofyi.com 800-831-7133 Steve Zorn / 760-431-8218 / steve.zorn@pentair.com

Pentair Aquatic Systems is the world's leading manufacturer of pumps, filters, heaters, automation, lighting, cleaners, sanitizers, water features, and

maintenance products for pools and spas.

PLASTIFLEX www.plastiflex.com / 704-871-8448 Kevin Baum / kbaum@plastiflex.com Manufacture vacuum and filter hoses for the pool industry.

Robust vacumm hoses for the commercial service trade

POOL & SPA NEWS www.poolspanews.com / 323-801-4903 Dick Coleman Advertising, promotion, management.

POOL BUSINESS ACADEMY

www.poolbusinessacademy.com / 714-319-6584 Brett Gereau / brett@poolbusinessacademy.com Business coaching and training for pool service owners. POOL INDUSTRY EXPO

www.poolindustryexpo.com / 650-323-7743 Don Koss / Bill Hoy info@poolindustryexpo.com POOL ROUTE ADVISORS

Blake Farris / blake@poolrouteadvisors.com Brad Schulte / brad@poolrouteadvisors.com

Broker and pool route advisors **POOL SAFÉ INC**

www.poolsafe.com John Moss/760-580-4640, john@poolsafe.com Dan Newbold/949-689-7085, dan@poolsafe.com Devin Callahan/925-698-9839, devin@poolsafe.com Automatic pool covers and removable fences: installation

POOL TRAC www.pooltrac.com / 317-418-4777

John Pyle / john@pooltrac.com
Providers of mobile and web-based applications for all aspects of pool and spa service, including detailed POOL WATER PRODUCTS* James Bledsoe / jbledsoe@poolwat Richard Holtzworth / 949-756-1666 Wholesale distributor of swimming pool and spa

chemicals and accessories, equipment and parts,

electrical and plumbing supplies. POOL WORKS LLC

www.houstonpoolrenovations.com / 713-466-3300 Alan Williams / alan@poolworkstx.com Kevin Williams / kevin@poolworkstx.com

Pool plastering, deck coatings and complete renovations PRECISION MULTIPLE CONTROLS

www.swimmingpooltimeswitch.cor Frank Masci, 800-775-5862 X230 fmasci@pmcontrols.com Supplier of 24 hour mechanical pool timers.

PRISTINE BLUE

www.pristineblue.com / 800-257-9283 Dennis Hughes / dennishughes@pristineblue.com Chemical manufacturers and sales.

PROFLUENT MEDIA INC.

ROPLUENT MEDIA INC.
www.profluentmedia.com / 949-891-7398
Will Boslavizki / will@profluentmedia.com
Profluent Media is a digital marketing firm that combines
technical knowledge with creative thinking to help you
schieve the best internet marketing results. By optimizing our client's digital presence, we are able to create digital visibility as well as a broader customer base.

PURITY POOL INC

www.puritypool.com
Julie Gross / julie@puritypool.com
Rich Gross / 800-257-1961 ext. 1
Professional cleaning tools & timesavers
RAMUC POOL PAINT

www.ramucpoolpaint.com / 800-221-4466 Rebecca Spencer / rspencer@ramucpoolpaint.com Develops and produces the most advanced pool and deck coating in the U.S. Pool paint and sundires RAYPAK INC.

www.Raypak.com / 805-278-5329 John Kane / jkane@raypak.com Tom Grucky / 818-292-1546 David Ekman / 949-466-9187 Chris Nielsen / 818-292-1549

Pool remodeling and underwater structural repairs.

REVCO SOLAR ENGINEERING

residential and commercial.

SEALEY BUSINESS BROKERS www.sealevbb.com / 844-766-5783

www.sgschlorinators.com / 480-385-3052 Cary Tenenbaum / caryt@sgschlorinators.com Bob Trepp, bobt@sgschlorinators.com Develop and manufacture salt water chlorinators and water meters for residential and community

SOLAR HEATING SPECIALISTS

SOLAR UNLIMITED, INC. www.solarunlimited.com / 818-843-1633

installer. Specializing in design, sales, installation and service of commercial and residential thermal pool heating and residential solar electric syste

www.usa.speck-pumps.com / 904-739-2626 800-223-8538 Joe Valentino / j.valentino@speck-pumps.com Carlos Castro / c.castro@speck-pumps.com Speck offers swim jet systems, filters, filter systems, and pumps for in-ground, above ground pools, spas

and pools with vanishing edges, waterfalls, fountains or SPRINGBOARD POOL ROUTE BROKERS

Pool route broker SUN X SOLAR www.sunxsolar.com / 760-738-8398

www.taylortechnologies.com / 410-472-4340 Jody O'Grady / jody@taylortechnologies.com Manufactures water-testing supplies geared to the needs of service professionals, including the TTi 2000

Colorimeter. Renowned for accuracy, simplicity, durability

www.vitroclean.com / 425-251-8340 Jeff Freas / jcfreas@trivitro.com

to the pool and spa industry. www.unicelfilters.com Scott Gleason / spgleason@unicelfilters.com Derek Podebarac / 818-678-0400 The industry's most complete line of replacement filter

TSYS offers an exclusive payment acceptance program

cartridges and DE grids. When quality and service count - Unicel - clearly the best. UNITED CHEMICAL CORP.*

info@swimpool.com

Jim D'Angelo / jim.d'angelo@nidec-motor.com Pat Shadrach / pat.shadrach@eemotors.com Nidec Motor Corporation, under the US Motors® brand, produces the most service friendly, energy efficient pool and spa motors in the industry

Bevin Coen / bevin@vacless.com
Manufacturer of pool and spa safety products.
VALTERRA PRODUCTS LLC www.valterra.com / 818-898-1671 Gayle Key / gaylek@valterra.com George Grengs / george@valterra.com
Pool and spa maintenance equipment and OEM gate

valves and unibody valves and replacement parts. WATER SAVERŚ CO.

Daniel Nicholas / 818-292-1531 Gas heaters and heat pumps RDS UNDERWATER WORKS Ron Zwicky / Dana Zwicky / dana@rds www.rdsservices.com / 714-421-4160

www.revcosolar.com / 949-367-0740
Chrissy Murillo / Chrissy@revcosolar.com
Kristal Cavendar / kristal@revcosolar.com
FAFCO solar distributor. Design, sales, installation
and service of solar thermal and solar electric

www.seaieyu.com/r 044-70-57/05 Arif Sealey / asealey@sealeybb.com Assist pool service companies in selling their route. SERVICE INDUSTRY MEWS Carolyn Dibrell / 949-916-0292 servicenews@juno.com Promoting your business SGS INDUSTRIES

www.warmpools.com / 951-781-6520 Emery Osgood / emery@warmpools.com Betsey Osgood / Betsey@warmpools.com Installation of solar pool heating.

Bob Irwin / bob4solar41@yahoo.com Southern California's exclusive FAFCO solar dealer /

SPECK PUMPS-POOL PRODUCTS

www.springboardprb.com / 888-998-7665 Cory Mouillesseaux

Solar pool heating specialists, residential and commercial. SUNTREKwww.suntreksolar.com / 800-292-7648 Roy Heine / roy@suntreksolar.com

Solar service and installation. TAYLOR TECHNOLOGIES INC

and tech support from real chemists. TRIVITRO

Chris Freas / cfreas@trivitro.com
Manufacturer and distributor of Vitrodean filter media. TSYS MERCHANT SOLUTIONS
www.tsysmerchantsolutions.com / 402-574-7089
Mary Beth Erps / merps@tsys.com

Rescue treatments for swimming pools. US MOTORS / NIDEC www.nidec-motor.com / 262-692-2001

vacless systems, inc. www.vacless.com / 818-701-6200 Samar Hamza / samar@vacless.com

Steve Holcomb / Andi Holcomb 800-543-0979 / 949-955-1233

Leak detection and repairs for pools and spas. WATER TECH CORP.

Manufacturer of battery powered pool vacuums, distributor of robotic pool cleaners and accessories

www.watertechcorp.com / 732-979-9889 Rich Cacioppo / rich@watertechcorp.com