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April 2016

California Capitol Report

Legislation dangerous to the pool and spa industry

By John Norwood

John Norwood is president of The California Pool and Spa Association (formerly SPEC).

The deadline for new bills to be introduced in the California Legislature has passed and now CPSA is in the process of reviewing these measures for possible effects on the California pool, spa, and hot tub industry. Proposals include a tax on services, minimum wage increases, limitations on employers' ability to perform background checks on new employees and water conservation measure that could impact the swimming pool and spa industry. Each of these bills needs to be analyzed and responded to with regard to possible consequences to the industry. All of these will need to be fought against to ensure they do not pass the legislature, increasing the difficulty for the pool and spa industry to continue to exist in Cali-

Service Tax: A bad bill a few years ago and bad bill now. SB 1445 by Senator Hertzberg would impose a sales tax on services including pool service, repair and construction. Right now the bill only proposes a "modest sales tax on services" but any tax on services could increase the price the industry must charge for such services and helps fuel the underground economy.

Minimum Wage Hike: There is an initiative set for the California November ballot to increase the minimum wage to \$15 per hour statewide. The Governor and the legislative leadership are trying to negotiate a minimum wage bill at a lower number in order to head off the initiative which would have major eco-



nomic consequences for state government costs and to the economy. The new Speaker of the Assembly, Anthony Rendon stated that the minimum wage issue is "something we intend to work on." Either way such a drastic increase in the minimum wage could destroy small businesses including those in the pool and spa industry.

Limitations on Employers: There are also a number of bad bills supported by the labor groups that put limitations and harmful requirements on employers. These proposals include limiting the type and number of documents an employer can request to verify a potential employee, limitations on employers' ability to perform background checks, increasing the amount of disability time new parents may take away from employment and increasing the disability leave requirements on small employers. These, and more that we will soon be seeing, will hinder the ability for an employer to conduct business in California and could be very detrimental to the pool and spa industry.

Water Conservation Measures: These are the knee-jerk reactions to the drought. The measures indicate that it is the intent of the authors to amend the Model Water Efficient Landscape Ordinance (MWELO), the Urban Water Management Plans, and water efficient landscape regulations. As such, CPSA is monitoring these bills closely. One such

Continued on page 22



IPSSA Swim Fund created to support swim lessons in IPSSA chapter communities

Bob Luedtke has been an IPSSA member for over 25 years. He has served on the IPSSA BORD in the past as CFO, President and Education Chair. As a result, he has been aware that IPSSA chapters have, for many years, provided funding for free swim lessons to their local communities. "The Diamond Bar IPSSA chapter is a prime example," said Bob Luedtke. "They have been providing funding to pay for swim lessons at their local pool for many years and have helped that

community by teaching hundreds of kids and adults to swim through the funding they provide the pool for swim lessons."

Bob realized that he wanted to make it easier for IPSSA chapters throughout the country to offer the same support for swim lessons. As a result, he arranged for donations from several manufacturers and organizations to seed the newly created IPSSA Swim Fund that will match donations provided by local IPSSA chapters toward swim lessons. "Hayward gener-

ously provided our initial cash infusion, as did NSPF and Zodiac," noted Luedtke. "We are very grateful for their support of this initiative." The IPSSA Swim Fund has a simple structure: it provides matching funds, up to \$500.00, for any IPSSA chapter who wishes to contribute to swim lessons in their community. If an IPSSA chapter donates \$300 to their local pool, the IPSSA Swim Fund will match the contribution with an additional \$300 so that the IPSSA chapter *Continued on page 3*

Things to do in April

➤ Filter maintenance

➤ Increase filter run times

DO NOT HOLD
DATED MATERIAL

THE IPSSAN

Inside This Issue

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THE IPSSAN

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Hans Ruygrok Wins the February Education Corner quiz

Hans Ruygrok, a member of the Fresno chapter, was selected randomly among all of the correct entries for the February Education Corner Quiz and will receive an IPSSA shoulder bag & backpack. All correct entries submitted during 2016 are eligible for a big drawing at the end of the year for more IPSSA logo

The correct answers for the February quiz are 1. The maximum cyanuric acid level allowed in commercial or public swimming pools by most every health department in the U.S. is A. 100 ppm B. 150 ppm C. 30 to 50 ppm D. 20 to 40 ppm, the correct answer is a) 100 ppm. 2. The three most common surface materials of in-ground pools are A. Plaster, gunite and vinyl B. Gunite, shotcrete and fiberglass C. Vinyl, fiberglass and composite D. Plaster, vinyl and fiber-

orne

glass, the correct answer is d) Plaster, vinyl and fiberglass. 3. Hypochlorous acid (HOCl) is the killing form of chlorine. A. True B. False, the correct answer is a) *true.* 4. Which of the following

sanitizers and oxidizers will react with DPD reagent? A. Bromine B. Ozone C. Monopersulfate D. All of the above, the correct answer is d) All of the

Calendar of Events 2016

CPO Class April 7-8

> Superior Pool Products, Anaheim, California http://www.anotherperfectpoolnews.com/cpo

April 21-22 CPO Class

Hasa, Saugus, California

http://www.anotherperfectpoolnews.com/cpo

April 30 **IPSSA Board of Regional Directors Meeting**

Hyatt Regency Grand Cypress, Orlando, Florida

10am / info@ipssa.com

May 5-6 **CPO Class**

SCP, Riverside, California

http://www.anotherperfectpoolnews.com/cpo

May 19-20 **CPO Class**

> Superior Pool Products, El Cajon, California http://www.anotherperfectpoolnews.com/cpo

June 9-10 **CPO Class**

> Superior Pool Products, Anaheim, California http://www.anotherperfectpoolnews.com/cpo

CPO Class June 23-24

> Superior Pool Products, Palm Desert, California http://www.anotherperfectpoolnews.com/cpo

IPSSA Board of Regional Directors Meeting Aug. 6

Location TBD 10am info@ipssa.com

Sept. 29-Oct. 1 Pool Industry Expo

Monterey Convention Center, Monterey, CA

www.poolindustryexpo.com

Oct. 19-21 **World Aquatic Health Conference**

Sheraton Music City, Nashville, TN

www.thewahc.org

Oct. 29 **IPSSA Board of Regional Directors Meeting**

The D Hotel, Las Vegas, NV 10am

info@ipssa.com

Oct. 30-Nov. 4 Int'l Pool Spa Patio Expo

Ernest N. Morial Convention Center, New

Orleans, LA

www.poolspapatio.com

Education

All members who mail an entry with the correct answers will become eligible for a drawing at the end of the month for IPSSA logo gear. All correct entries will go into a year-end drawing for other IPSSA merchandise. IPSSA members are the only eligible participants and only one entry per month is permitted. Each month, the winner of the drawing will be published in The IPSSAN. Entries for this month must be received by MAY 20, 2016.

- 1. Chlorine in pool water where it is exposed to intense summer-time sunlight will degrade by ____ in just 2 hours.
 - A. 80 to 90 percent
 - B. 90 to 95 percent
 - C. 60 percent
 - D. 50 percent
- 2. The test for total alkalinity is called a color comparison test.
 - A. True
 - B. False
- 3. Approximately how many gallons of water are there in a pool that is 18 feet by 36 feet with a shallow depth of 3 feet and a deep-end depth of 8 feet?
 - A. 16,000 gallons
 - B. 38,000 gallons
 - C. 26,000 gallons D. 21,000 gallons
- 4. The most practical way to lower the cyanuric acid level is to simply drain part or all of the water and refill.
 - A. True
 - B. False

Name				
Address				
City				Zip
Telephone Number (_)			
Chapter				
Correct Answers: 1	2	3	4	
(Please i	ndicate A, I	B, C, or D fo	r each answe	er.)

Mail Entry to: IPSSA Quiz, 10842 Noel Street, #107, Los Alamitos, CA 90720

Or Fax to: (888) 368-0432 Entries for this month must be received by MAY 20, 2016.

WELCOME NEW MEMBERS!

REGION 9 – North Austin: Joe York...**San Antonio:** Evelyn Navarro...REGION 11 - North Georgia: Andrew May... **REGION 12 – Fort Worth:** Shawn Demyan, Cody Foster.

Financial office thanks chapters with prompt payments

The Financial Office thanks the following 43 chapters, whose members all paid promptly in February before second notices were required:

Region 1 – East Bay, Elk Grove, Modesto Central Valley, Tracy

Region 2 - Central Coast, Conejo, Visalia

Region 3 – Diamond Bar

Region 4 – East Long Beach

Region 5 – Anaheim, Central Orange County, Dana Point, Huntington Beach, OCPP, Orange County #9, Saddleback, Surf City, Tustin/Irvine

Region 6 – Corona, Menifee Valley, Palm Desert, Redlands

Region 7 – Carlsbad, Escondido, North County Coastal, Rancho Del Mar

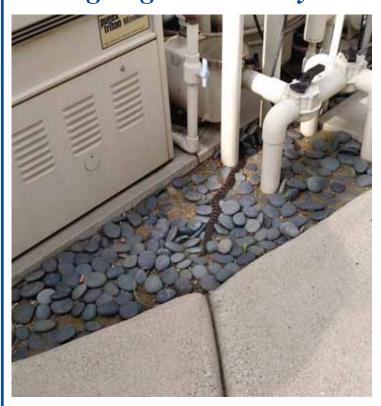
Region 8 – Henderson, Northwest Las Vegas, Scottsdale, VIPS, West Valley, Western Las Vegas

Region 9 – Clearlake, Corpus Christi, North Houston

Region 10 – Fremont, Mid Peninsula, Silicon Valley, Tri Valley

Region 11 - Cape Coral, Osceola, Treasure Coast, Venice

It's Spring, please be careful when going into a backyard



IPSSA Swim Fund

Continued from page 1

can instead contribute \$600.00 in funding to provide swim lessons.

National Swimming Pool Foundation's Tom Lachocki has also decided to support the swim fund. "NSPF decided to be a sponsor for the IPSSA Swim Fund for 4 reasons," said Lachocki. "First, creating swimmers helps more people live healthier lives. Second, early childhood swim lessons reduces childhood drowning by 88%. Third, creating swimmers builds demand and growth for swimming pools, spas and aquatic facilities. Finally, we admire IPSSA and their leadership in supporting the service professionals."

"Zodiac is proud to support IPSSA and all their efforts, as leader in the industry," noted Steve Gutai, Director of Sales and Marketing for Zodiac's after-market division. "We believe that every person, child or adult, should have the opportunity to learn to swim because swimming not only has numerous health benefits but also provides enjoyment and fun to families and their friends."

Jason Lehmann, IPSSA Education Chair worked with Luedtke to get the ball rolling. "Our local IPSSA chapter has also been providing support for swim lessons for many years in Texas, working with the National Drowning Prevention Association, the APSP, even the Safe Kids organization through the Cooks Children's Hospital in Dallas-Ft Worth—all focused on increasing awareness of the importance of learning to swim with the goal of preventing drowning. Our support has helped graduate hundreds of new swimmers in the community. We wanted to expand our contribution to these swim lessons on a national level. The new IPSSA Swim Fund is designed to do just that, assist IPSSA chapters make a bigger impact in their communities." IPSSA finds it paramount to promote safe and healthy swimming as IPSSA members are around pools each day.

IPSSA works closely with the National Drowning Prevention Alliance and has been donating \$5,000.00 a year to NDPA for their efforts to educate swimmers across the country. "We are proud to be a part of this movement which is essential to the overall health and enjoyment of swimming for our industry," says Amy Nijjar, Executive Director for IPSSA

We are getting the word out to our IPSSA chapters now so they can make an impact with swimming lessons this summer," says Luedtke. "Our goal is to make this a long-term fund that will make a significant contribution toward ensuring that children and adults learn to swim to prevent drowning."

In order to keep the fund ongoing, IPSSA continues to look for partners throughout the swimming pool industry to contribute to the fund, from manufacturers to associations and individuals who understand the long-term importance of teaching an individual to swim. Companies, groups or individuals interested in contributing to the IPSSA Swim Fund should contact Amy Nijjar, Executive Director of IPSSA at anijjar@ipssa.com.

IPSSA Chapters interested in obtaining matching funds to support swimming lessons in their community should contact the IPSSA Executive Office by calling 888.360.9505 to receive an application.

Call for IPSSA Liaisons

IPSSA is putting out a call for IPSSA liaisons for APEC, CPSA, FPSIE, NPC and NSPF. If you are interested please send written notice to the IPSSA executive office, attention Amy Nijjar at anijjar@ipssa.com.

All nominations must be received by April 20th.

It pays to designate beneficiaries

One of the benefits of membership in IPSSA is a \$50,000 life insurance policy. All you need to do is complete a Beneficiary Designation Form.

But, what happens if you haven't declared a beneficiary? You will lose control of who receives your benefits. The payment of funds will be delayed and, if the benefits are part of a probate, it could take a year or more for your loved ones to get those funds.

The good news is that, when your Beneficiary Designation Form is on file at the IPSSA financial office, the check for your life insurance benefit is issued as soon as the death certificate is received by the insurance company.

Call the financial office (888-391-6012) if you are not sure whether or not your Beneficiary Designation Form has been filed. If not, or if you want to change your beneficiary, you can download the form from the "Members Only" page of www.ipssa.com.

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National Swimming Pool Foundation launches new website

Enhanced user interaction, improved shopping experience, and new class locator on nspf.org

The newly renovated website for the National Swimming Pool Foundation® (NSPF®) launched today, at the same URL of nspf.org.

The redesigned website will offer an overall enhanced user interaction, an easier shopping cart

experience, and a new class locator application that will improve user engagement for students and instructors.

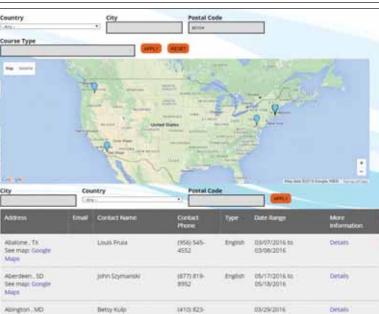
The updated website will benefit everyday users, account holders, and NSPF's customer service team with an advanced account management system. Both new and returning customers will find a smoother and more direct website menu for faster guidance to the desired pages. Additionally, an improved blogging platform will disseminate valuable information to subscribers interested in aquatic content. Another helpful tool, NSPF's ROI Calculator, can be used to determine a company's cost structure comparison between classroom and online training.

The shopping and checkout procedure has been improved by eliminating several steps between purchasing and completing an online course. Also, a more efficient navigation system will be available for NSPF Instructors to facilitate easier monitoring of accounts and purchases.

Students will have access to a convenient "Find a Class" function through nspf.org/course-locations. After a user provides a postal code, the closest courses will be listed on the easy-to-use map application. It will provide the location, course type, contact name, and the date of each posted course.

Customers who have recently purchased, but not yet completed, online courses will have access to the retiring website for up to six months. The old website, which will be hosted atnspfcart.eproacademy.org, will not permit any new purchases or user accounts to be created. All accounts and pur-





chases will be made on nspf.org moving forward.

ving forward.
Any questions or concerns can

be directed to the customer service team at (719) 540-9119 orservice@nspf.org.





Thank You IPSSA from the California Pool and Spa Association

The California Pool and Spa Association would like to sincerely thank all of the IPSSA chapters and members who so generously contributed to the association at this year's IPSSA Leadership Banquet. The support that we receive from IPSSA is crucial to the CPSA's mission in California, and we would not be able to complete our work without the help and contributions of so many IPSSA members.



We are facing a moment in California when the state of water is deeply in flux, as the drought persists even after a winter of above average rain and snowfall. This is a time when the entire swimming pool and spa industry must come together to ensure a shared prosperous future, and

these contributions show that the members of IPSSA understand this need and are willing to put their support behind it.

We would once again like to thank each of the members and chapters listed below who gave so generously to the CPSA, collecting contributions totaling more than \$36,000. Our work would not be possible without you.

San Gabriel Valley - \$300 Westside - \$3,000 Region 1 - \$1,000 West Placer - \$300 Elk Grove - \$1,300 SFV Metro - \$1,500 Capital Valley - \$500 Santa Clara Valley - \$1,500 Temecula/Murrieta - \$500 Diamond Bar - \$1,300 San Diego Metro - \$400 East Bay - \$5,000 San Diego - \$600 IPSSA - \$10,000 Western Pool and Spa Show - \$10,000

IPSSA loses long time member

By Stan Phillips Jr.

It is with a heavy heart that I inform those in our IPSSA family that Tri-Valley Secretary, Stan Phillips Sr. passed away on March 17th. Stan's has been an IPSSA member for over 15 years. Stan started with the Silicon Valley Chapter and a couple of years ago moved over the Tri-Valley Chapter. In January 2015 Stan volunteered to be the Secretary of the Tri-Valley Chapter.

Most of you will remember him with his camera taking pictures of our meetings and events. His colorful and entertaining photos helped his wife, Linda Phillips, make the Tri-Valley newsletter one of the best newsletters in IPSSA.

Stan was, for the most part,



quiet and stayed behind the scenes but his voice on the Tri-Valley board helped the chapter stay strong. Stan liked IPSSA very much and before he became a board member it was very rare that he would miss a meeting.

Stan served his country, serving in the US Navy for four years. Worked most of life in the sheet metal business and then later started a pool service company called Translucent Services. Stan was dedicated to his religion, wife, and family. He was a very funny man, but you had to pay attention because you would never know when he would quietly say something funny but when he did it almost always made you laugh. His giggle and silly innocent smirk will be missed by all.

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Watkins Wellness becomes new name of leading manufacturer of personal improvement products

Company dedicated to helping customers around the world "Feel Good. Live Well. TM"

The world's largest manufacturer of hot tubs and maker of Endless Pools® aquatic fitness products, Watkins Manufacturing Corporation, has rebranded itself as Watkins Wellness, with a new logo and tagline, "Feel Good. Live Well." The Watkins Wellness mission is to deliver wellness solutions to homeowners around the world who live active lifestyles and are health conscious.

The company's growing portfolio of well-being products and systems for at-home use provides multiple pathways to wellness. Whether a consumer seeks a place for improved physical, mental or emotional well-being, or an environment to relax and reconnect with others, Watkins Wellness has developed a best-in-class product to meet those needs.

Watkins Wellness will leverage a 40-year heritage as an innovator of hot tubs that are sold in 70 countries around the globe. With the 2015 acquisition of Endless Pools®, Inc., Watkins Wellness expanded into the aquatic fitness business. This evolution into the broader personal well-being space is now reflected throughout every aspect of the organization, including its new name and logo.

"We don't simply make products, we make wellness appliances that improve the lives of our customers," stated Steve Hammock, President of Watkins Wellness. "The strategic change to Watkins Wellness is a demonstration of our dedication to helping people achieve their well-being goals."

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Answers to recent questions asked to IPSSA's insurance broker

Ray Arouesty is President of Arrow Insurance Service and IPSSA's endorsed insurance provider. He can be reached at (800) 833-3433 or ray@arrowinsuranceservice.com

This month's question was submitted by a member in the Santa Clara Chapter

Question:

I was too busy to do a repair job recently so I sub-contracted it to another pool maintenance company. I was shocked when I received a telephone call from the customer telling me that the subcontractor left the gate in the baby fence open. My customers were out of town at the time and they left their young child at home with a babysitter who could not swim. I've used this subcontractor before with good results but I'm now thinking that subcontracting is just not worth the risk. I certainly don't want legal issues resulting from someone else's mistake. Should I just "refer" contractors in the future instead of subcontracting? Will that limit my risk?

Answer:

It sounds like everyone was very lucky this time. Customers rely on the security provided by pool fences and a service tech would have serious liability issues if an incident occurred as a result of an open gate. The question of whether you'd be legally liable for the subcontractor's negligence is a bit complicated, but it's likely you'd be named as a defendant for an injury or death. When subcontracting you should always obtain a certificate of general liability insurance and be named as an "additional insured" on the subcontractor's insurance. Doing so will give you coverage on that policy, including defense coverage for any lawsuits arising from the subcontractor's negligence.

Keep in mind that the distinction between subcontracting and referring is often a gray area. If you opt to refer contractors I'd tell your customer look at the IPSSA.com website. Your customer can enter their zip code on the site and get a list of pool techs that service that specific area. Your customers will know they're dealing with a top-notch service tech and you will avoid the liability risk of referring just one pool repair company.

Education Quiz

Try the Education Quiz on page 2

and challenge vour knowledge!

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IPSSA members eligible for 35% rebate on online education at ipssa.com

Through a partnership with the National Swimming Pool Foundation, IPSSA is pleased to offer online education through the IPSSA website. And, IPSSA members who complete classes through this online portal are eligible for 35%

There are dozens of courses available, in the following categories:

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- · Occupational safety courses
- Environmental management courses
- Dept. of Transportation courses
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- Employment law courses

Plus three courses are available in Spanish.

It's easy to enroll. Visit www. ipssa.com and under the Resources tab click on Online Training Store to see all that is offered.

Once you have purchased your online training course, within one business day you will be emailed a link to the IPSSA training portal and an access code to activate your online class.

Prices for the classes range from \$19.95 to \$259, with most in the \$19.95 category. And, IPSSA members will be rebated 35% of their class fee upon completion.

ONLINE TRAINING

Go to ipssa.com under 'Resources' to find online training courses.

CPO Class

To find a CPO Class near you visit

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- Drowning is the leading cause of death in children ages 1-5 years. ► 3800 drowning deaths and 5700 near-drowning
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- ► The CDC reports an 88% reduction in drowning risks in children ages 1-4 if they learn to swin
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Pleatco crowns the 2015 Perfect PoolGuy & PoolGal!

John Oldfield and Jamie Gaumond are the final winners of this year's Pleatco Perfect PoolGuy / PoolGal Search

Pleatco, LLC, the leader in the science of filtration, has found the nation's 2015 Perfect Pool Guy and Gal! The annual Pleatco PoolGuy/Gal Search is an innovative way to honor the hard-working men and women of the pool and spa service industry. With over 75 contestants, this year's

entrants were as impressive as a true embodiment of a Perfect

This year, John Oldfield of Gilroy, California won the prestigious title of Pleatco Perfect PoolGuy 2015. "John is an inspiring industry leader, and has had an amazing career working at every level within the profession. He is

PoolGuy," remarks Howard Smith, CEO of Pleatco. In response to winning the award, John replied, "I am still trying to put it into words. I am just ecstatic and honored. I am shocked to receive national recognition for doing what I am supposed to be doing as

part of my daily job."

This year's Perfect PoolGal 2015 is Jamie Gaumond of ValleySpas Inc. in Sevierville, TN. Jamie is a seasoned professional with years of experience in the industry. "If service, charity, and dedication to the advancement of our industry are the qualities you are looking for...then look no further. Jamie brings a positive outlook on life to her job, her family, and her customers. She constantly looks to use her position in the industry to give back to the community including repurposing spas to give to disabled and injured citizens and furthering the safety of our industry with C.P.I training,' noted Chet Williams who nominated Jamie.

"Over the eight years that Pleatco has held the contest with co-sponsor Genesis3, we've learned that being a professional pool or spa service technician is more than a job...it's a passion. Many homeowners treat their service Guy or Gal like family; it's a special relationship," remarks Howard Smith. "A pool or spa is an integral part of a home – a way to relax and a place for family to share time together. Homeowners trust their service professional to keep their backyard oasis safe. The relationship with the homeowner is much deeper than that of the mailman, local handyman, or even the family doctor in most cases. Essentially, the Perfect PoolGuy and Gal are true unsung heroes.

Both major winners received a trip for two to the International Pool, Spa, and Patio Expo hosted in Las Vegas in November. Most important, both winners receive a \$5,000 continuing education scholarship from Genesis3 Design Group to attend the G3 Certified Pool Operator Program. "The pool service industry is extremely im**Pleatco**Pure

portant when it comes to helping pool owners fully enjoy and appreciate the value our products can bring to their lives. Genesis is proud to honor the Perfect Pool Guy & Gal winners!" says Brian Van Bower, President, Genesis3, Inc. Additionally, the winners star in Pleatco's nationwide follow-up ad campaign.

With so many worthy entrants, Pleatco once again expanded the contest and created additional awards. "During our final interviews, we were impressed by the caliber and diversity of so many individuals that we felt it was proper to recognize the outstanding achievements of several other entrants," says Battista Remati, CMO. "In that spirit, we selected contestants for Special Awards based on their contribution towards their community and the pool and spa industry."

Cory Eagles - (Canada) Pleatco Big Heart Award

Trevor Gossmann (AZ) -Pleatco Customer Care Award

Susan Russell (FL) - Pleatco Lifetime Achievement Award

Mark Curtis (MI) - Pleatco Future Industry Leader Award

Scott Bryson (FL) - Pleatco **Industry Achievement Award**

Noel Conley (TX) - Pleatco

Industry Leadership Award

"From all of us here at Pleatco, thank you to everyone who entered, nominated, and voted in our eighth annual 'Pleatco Perfect Pool Guy Contest" remarked Mary Villegas, VP Operations Pleatco. "We have been truly overwhelmed by the sheer quality of the nominations and the thousands of votes cast. The entries were extremely powerful and heartfelt across the

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Western '16 proves 38 years of success

As the exhibit Hall doors closed on the 38th annual Western Pool and Spa Show, it became apparent to all who attended that the Long Beach, California event had become far more than a regional trade show.

Indeed, the show has evolved into a nationwide event.

This year, the show had its highest exhibitor total ever — 218 vendors, distributors, manufacturers, and service providers that were all enticed to the sunny Southern California shores to showcase their wares.

Eduardo Baral, of Carrara Industrial Services, a cement supplier in Key Biscayne, Florida, comes to the Western Show every year.

He says that a lot of his customers go to this show and that it's a great networking opportunity.

It was the first time for Roger Souther, who works for Kona Island Pool Supply. His wholesale distributor company in Hawaii sends a representative every year to stay on top of what is happening in the industry.

Souther said it was fun to meet new people.

He also enjoyed the seminar portion of the show, saying that Terry Arko phosphate class was great.

Over 10,000 attendees from 38 states arrived for the three-day event to reconnect with old friends, see new products, and learn about best practices in the service profession.

For 36-year-veteran service professional James Browning, of Browning Pool Service in Torrance, California, the show is like a family reunion.

He has been coming to the show for 20 years, and has developed a lot of relationships during that time.

He also enjoys the seminars, particularly those classes on electronics, automation and new prod-

Some attendees came to the show simply to visit California. That was true for Henry Krachenfalls, of Eastside Pools, who was drawn to the event all the way from Rogers, Arkansas, and wanted an excuse to see the Queen Mary and go to Hollywood.

No matter what the reason for attending, this year's Western Show was a big success. Perhaps no one got more out of the show than Ric Burgess, based in Canyon Country, California, also IPSSA Westside chapter member, who walked away with a brand, new fully loaded black Dodge Ram pick-up truck.

"If you saw my beat up old truck...I am ecstatic," Burgess

Though Burgess left with the best, he certainly wasn't the only person attending to randomly win valuable show prizes.

According to the show's director, Eric Nielson, in addition to the \$30,000 truck, they gave away almost \$20,000 worth of valuable manufacturer-donated prizes with big ticket items like variable speed pumps, filters, heaters, and controller systems.

This year, included in the show's registration price, attendees had an opportunity to attend FPSIE's Certified Aquatic Equipment Installer class, normally a \$200 value.

This certification program qualifies service technicians to make certain types of installations and to obtain rebates from electrical companies for their customers and themselves.

And there were also lots of new classes on water chemistry, pool surfaces, and equipment repair.

Be sure to plan to attend next



Ric Burgess, IPSSA member from the Westside chapter, learns that he has won a \$30,000 fully loaded black Dodge Ram!

year, because even if you don't leave the Western Show with new friends, experiences, or a prize, you certainly have the opportunity

to walk away with a wealth of knowledge.

Reprinted from Service Industry News (March 31, 2016).

IPSSA CODE OF ETHICS

As a member of the Independent Pool and Spa not solicit the business of Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.

My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect, and will a sick route client while providing sick route cov-

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.

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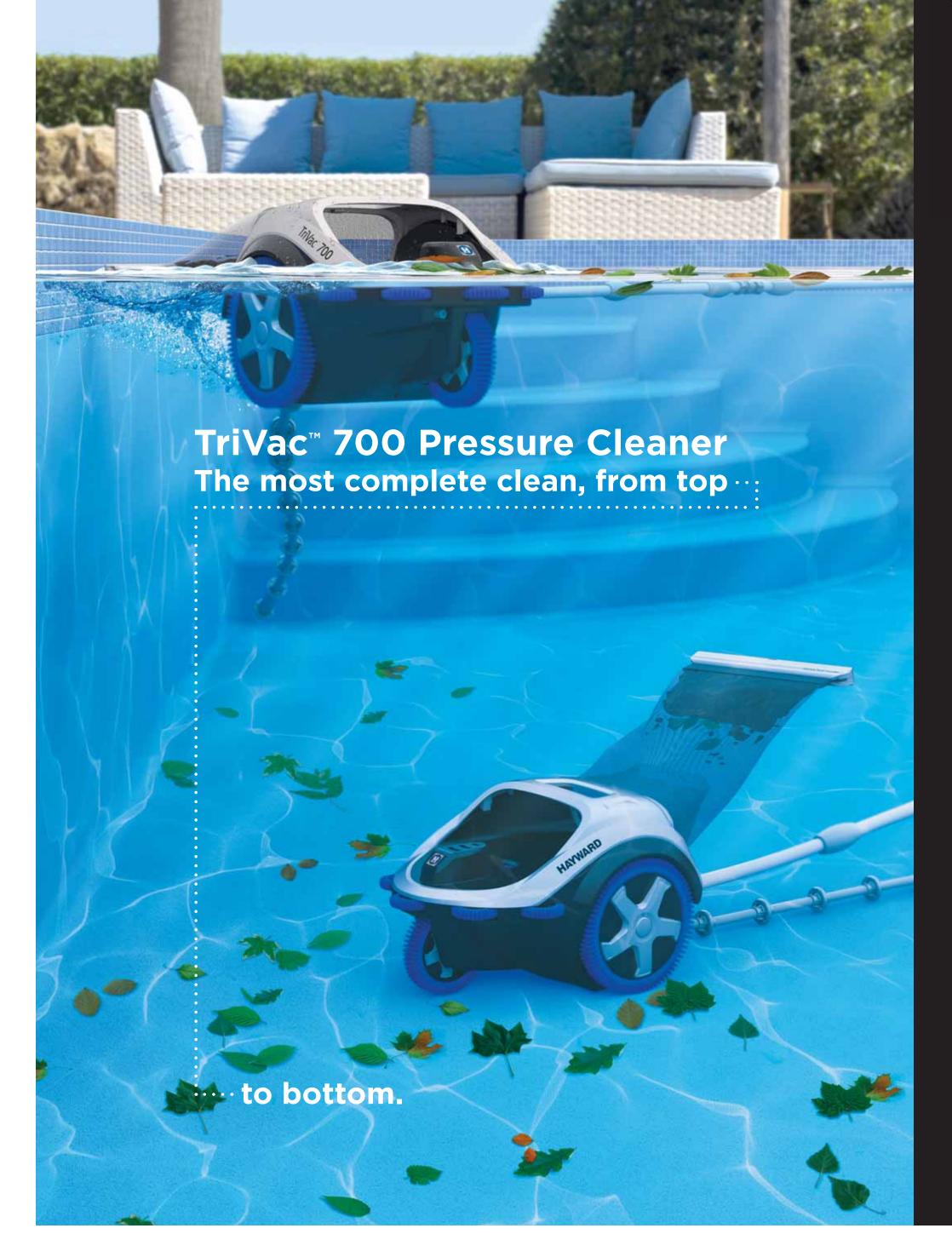
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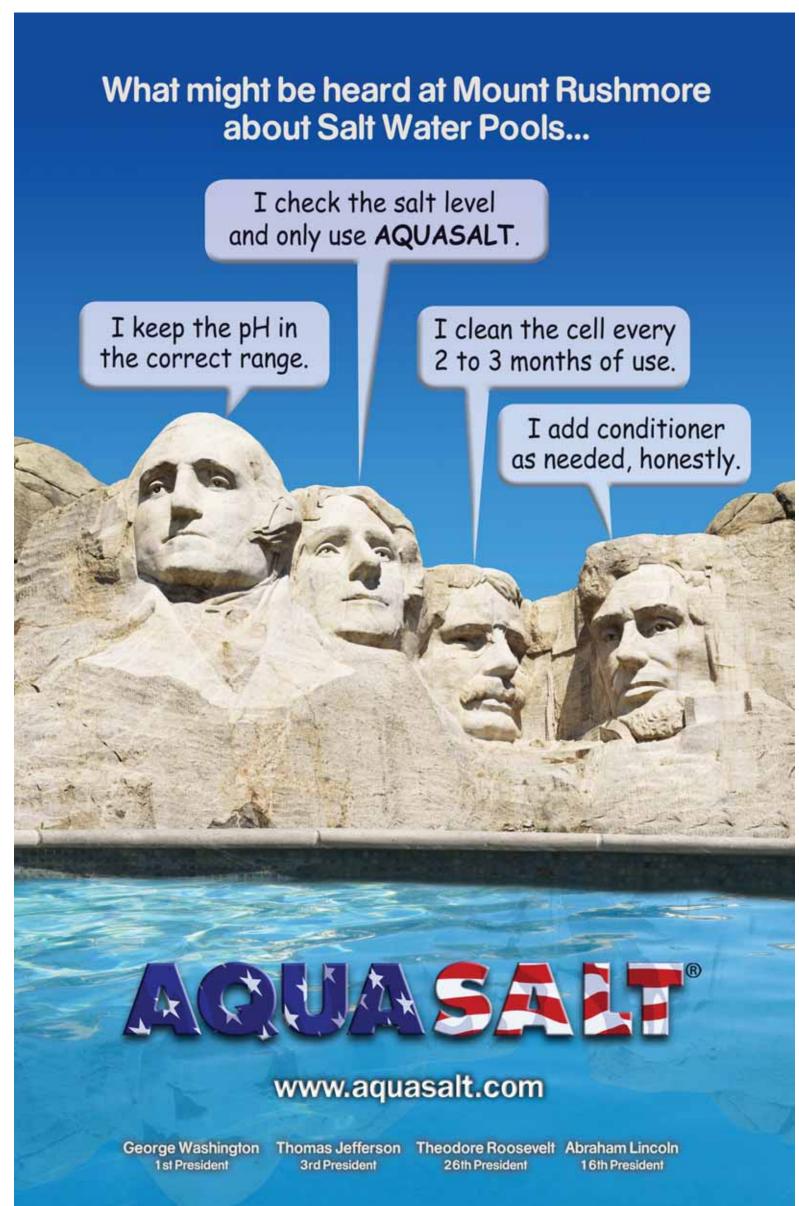
LaMotte Phosphate WaterLink® Spin Disk

LaMotte Company announces the new Chlorine/Bromine Plus Phosphate WaterLink® Spin disk (Code# 4329-H). The new Phosphate WaterLink® Spin disk includes 50 disks per box and each

disk measures 10 different tests that includes Free Chlorine (DPD), Total Chlorine (DPD), Bromine (DPD), pH, Calcium Hardness, Alkalinity, Cyanuric Acid, Copper, Iron and Phosphate. All of these tests can be

measured in 60 seconds when you are using the WaterLink® Spin lab. To learn more about the new Phosphate WaterLink® Spin disk or our innovative labs visit our website at www.lamotte.com/spin.





It pays to designate beneficiaries

One of the benefits of membership in IPSSA is a \$50,000 life insurance policy. All you need to do is complete a Beneficiary Designation Form.

But, what happens if you haven't declared a beneficiary? You will lose control of who receives your benefits. The payment of funds will be delayed and, if the benefits are part of a probate, it could take a year or more for your loved ones to get those funds.

The good news is that, when your Beneficiary Designation Form is on file at the IPSSA financial office, the check for your life insurance benefit is issued as soon as the death certificate is received by the insurance company.

Call the financial office (888-391-6012) if you are not sure whether or not your Beneficiary Designation Form has been filed. If not, or if you want to change your beneficiary, you can download the form from the "Members Only" page of www.ipssa.com.

Don't neglect this small but important detail which could prevent headaches for those you love.

Matching funds available from IPSSA Inc.

IPSSA Inc. has a matching grant fund of \$24,000 to assist individual regions and chapters for community involvement, safety programs, and promoting IPSSA to the public. The spirit of the matching grant is to foster IPSSA promotions by facilitating new ideas from individual members, chapters and regions

The matching grant funds shall be allocated evenly by region in each given year. In the event that a region does not request funds in a given year, that region's representative may elect to reallocate their portion to the matching grant fund for redistribution. Any redistribution of funds must be approved by the BORD.

The BORD will match, dollar for dollar, up to the budget amount once a matching grant is approved by the regional Board.

Each region shall determine how to use its allotment of funds without BORD approval once it has been approved by the regional Board

Individual members, chapters and regions of IPSSA in good standing qualify for matching grants.

- Matching grant requests must be submitted in writing to the regional director by December 1st each year.
- The regional director shall qualify the request to meet the spirit of the matching grant program.
- The region must approve the grant by either a regional Board meeting, regional Board teleconference, or e-mail ballot, and the results will be posted in the regional minutes.
- The regional director shall then request the funds from the IPSSA BORD president or chief financial officer without BORD approval, as long as the requested amount does not exceed the region's budgeted amount.

13th Annual WAHC registration opens April 1

World Aquatic Health Conference offers savings until June 1

Early Registration opens on Friday, April 1 for the 2016 World Aquatic HealthTM Conference (WAHC) at thewahc.org. The three-day event, hosted by the National Swimming Pool Foundation® (NSPF®), is taking place at the Sheraton Music City Hotel in Nashville, Tennessee this October 19-21.

This scientific and educational conference is offering participants an early registration rate of \$445 and can save attendees as much as \$150 when purchased between April 1 and May 31. A 2016 special is being offered for previous attendees who "refer a friend" to the WAHC. Prior to registering, returning attendees should contact the conference team to learn more about saving an additional \$100 by introducing a colleague to the WAHC.

Attendees will benefit from over forty seminars being offered during this year's conference. Tracks for 2016 will focus on Advanced Service Concepts, RWI/ Advanced Chemistry, Health Benefits, Public Health, the CDC Model Aquatic Health Code, Ad-



vanced Filtration Science, Facility Management, and New Industry Technology. More than 400 experts and specialists convene at the WAHC to develop professionally, network with industry leaders, and help shape the future through aquatics. Yearly attendees include pool operators, service technicians, aquatic managers, environmental health officials, academia, pool builders, retailers, and manufacturers from many different countries.

This year's keynote speakers will be author Dr. Wallace J. Nichols and professional waterman Bruckner Chase. Dr. Nichols will share with attendees the Blue Mind concept which expresses the importance of water in all aspects of life for individuals. Mr. Chase

Continued on page 17

n order to show their appreciation to the pool service Lindustry and the men and women whom are instrumental to their success. Solar Unlimited proudly raffle's off an iPAD Air every year at the Western Pool And Spa Show.

This year's lucky winner is Edward L. Wilson Jr. of Xstream Clean Pool Service from West Hills CA. Above he is being presented his new iPAD air Gold Edition by Bob Irwin Sales and Marketing Manager of Solar Unlimited.

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EPA recognizes Pentair Aquatic Systems with 2016 ENERGY STAR® Partner of the Year – Sustained Excellence Award

Pentair recognized for its sustained leadership to protect the environment

The U.S. Environmental Protection Agency (EPA) has recognized Pentair Aquatic Systems with a 2016 ENERGY STAR Partner of the Year – Sustained Excellence Award for its contin-

ued leadership in protecting our environment through superior energy efficiency achievements. Pentair's accomplishments will be recognized in Washington, D.C. on April 13, 2016. Pentair, an ENERGY STAR partner since 2013, will be honored for its leadership in manufacturing pool pumps that earn the ENERGY STAR, the government-backed symbol of energy efficien-

cy. In order for pool pumps to earn the ENERGY STAR certification, the pumps must be at least 30-72 percent more energy efficient than typical pumps.

"More than a decade ago, we began a journey to help our customers enjoy their pools while saving energy," said Karl R. Frykman, President, Water Quality Systems, Pentair. "In 2005, we sparked an industry-wide revolution when we became the first to introduce variable speed technology to the pool industry—years ahead of any other manufacturer. We began to educate customers

about energy savings opportunities. We introduced our Eco Select® brand designation to help them easily identify our most ecofriendly pool and spa equipment options."

Frykman added, "This combination of innovation and education led to several important milestones on the journey. We became the pool industry's first manufacturer to earn ENERGY STAR certification and its first ENERGY STAR Partner of the Year Award recipient. Today, we are honored to become the pool industry's first

Continued on page 18



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WAHC registration opens

Continued from page 15

will continue the conversation by illustrating new ways of empowering more people to create a relationship with water.

The WAHC always includes pre and post conference events for additional learning opportunities. In 2016, attendees can join the ever-popular Insider's Tour of local aquatic facilities and gain knowledge at the USA Swimming Regional Build a Pool Conference. Other aquatic organizations also have the ability to host a meeting near the dates of the WAHC and can contact the Conference Team to schedule a room and time.

Convenient registration, seminar schedule, presenter bios, special conference events, and links to the hotel room reservation group rate can be found at thewahc.org. Registration from June 1- July 31 is priced at \$495, while registration after August 1 increases to a final cost of \$595.

WAHC sponsorships provide companies the opportunity for personal interactions with decision makers. Sponsorship opportunities are still available; email conference@nspf.org to learn more. As of press time, NSPF would like to thank Platinum Sponsors: Playcore and Neptune Benson; Gold Sponsors: Counsilman Hunsaker, Delta UV, Wapotec, Hayward, Industrial Systems Inc., Pentair, Waterco, SPLASH!, Hach, Aquatics International, Pool & Spa News, Team Horner, and SR Smith; and Silver Sponsors: AQUASALT and Pool & Spa Marketing.

About the World Aquatic HealthTM Conference

This leading global aquatic research forum is tailored for people involved in all aspects of aquatics, those affiliated with aquatic facilities, pool and spa industry, service providers, consultants, parks & recreation, water

parks, manufacturers, academia, associations, builders, community organizations, distributors, hotels, government, health/medical, retail, and media.

About the National Swimming Pool Foundation®

We believe everything we do helps people live healthier lives. Whether it's encouraging more aquatic activity, making pools safer, or keeping pools open, we believe we can make a difference. NSPF® offers products and programs that are technically sound, convenient, and beautifully designed. As a 501(c)(3) non-profit located in Colorado Springs, CO., proceeds go to fund research and to help create swimmers. In 2012, we launched the Step Into SwimTM Campaign, a 10 year initiative to

create one million more swimmers. In 2016, NSPF will escalate its mission to create healthier lives by joining forces with Genesis, an educational leader for builders of residential pools and spas. The National Swimming Pool Foundation has been keeping pools safe and open since 1965. Visit nspf.org or call 719-540-9119 to learn



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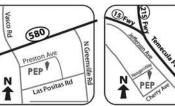
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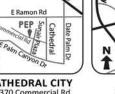
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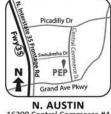
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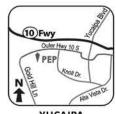
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EPA recognizes Pentair Aquatic Systems

Continued from page 16

manufacturer to earn its third consecutive Partner of the Year Award and the Sustained Excellence designation. We will continue to innovate and educate to help reduce greenhouse gas emissions and protect the environment. We value our partnership with ENERGY STAR and look forward to continuing this journey together."

Since its inception in 1992, ENERGY STAR and its partners have helped prevent a total of more than 2.4 billion metric tons of greenhouse gas emissions. In 2014 alone, ENERGY STAR and its partners provided more than \$11 billion in societal benefits due

to reducing damages from climate change.

"By continued collaboration with ENERGY STAR, Pentair is helping Americans save money, save energy, and do their part to reduce our nation's greenhouse gas emissions that exacerbate climate change," said EPA Administrator Gina McCarthy. "I'm proud to recognize Pentair with the highest form of ENERGY STAR recognition, as the winner of the 2016 Partner of the Year - Sustained Excellence Award. Pentair demonstrates a strong commitment to energy efficiency and to preserving a healthy planet for

future generations."

The 2016 Partner of the Year -Sustained Excellence Awards are given to a variety of organizations to recognize their contributions to reducing harmful carbon pollution through superior energy efficiency efforts. These awards recognize ongoing leadership across the ENERGY STAR program, including energy-efficient products, services, new homes, and buildings in the commercial, industrial, and public sectors.

For a complete list of 2016 winners and more information about ENERGY STAR's awards program, visit www.energystar.gov/awardwinners.

About ENERGY STAR

ENERGY STAR® is the simple choice for energy efficiency. For more than 20 years, people across America have looked to EPA's ENERGY STAR program for guidance on how to save energy, save money, and protect the environment. Behind each blue label is a product, building, or home that is independently certified to use less energy and cause fewer of the emissions that contribute to climate change. Today, ENERGY STAR is the most widely recognized symbol for energy efficiency in the world, helping families and businesses save \$362 billion on utility bills, while reducing greenhouse gas emissions by more than 2.4 billion metric tons since 1992. Join the millions who are already making a difference at www.energystar.gov.





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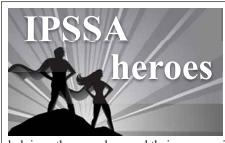
SeaKlear taps Jung for Marketing

SeaKlear, makers of SeaKlear Pool & Spa water treatment products, is pleased to announce it has hired Grace Jung to the position of Marketing Coordinator for Sea-Klear. Grace is responsible for managing the SeaKlear promotional calendar, creating marketing collateral and supporting the sales team in promotions and trade shows. Grace was previously worked as a Marketing Coordinator for Global Marketing at L'Oreal and has a degree in Business Administration from Michael J. Foster School of Business, University of Washington. Grace can be reached at gjung@halosource. com or at (425) 974-1914.









One of the great things about IPSSA is the underlying commitment to help others in the industry. After all, this association was created on the principle of sick route coverage.

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helping other members and their communities. These are IPSSA Heroes. Tell us your story, or let us know who has helped you. Email us at info@ipssa.com.





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Policy on IPSSA mailing list

The IPSSA general membership mailing list will not be given out to anyone including members, associate members or outside organizations. This policy has been established to protect members from possibly being placed on inappropriate and or indiscriminate lists.



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Pentair offers incentive program for IPSSA

By Steve Zorn

Steve Zorn is California regional sales manager for Pentair.

All of us at Pentair Aquatic Systems appreciate the support of the IPSSA membership. We are pleased to offer IPSSA a rebate incentive based on the individual product purchases of each member.

Pentair will reimburse IPSSA one dollar (\$1.00) for each whole

good that a member purchases throughout the year. The listing of qualifying whole goods are the same that are listed in Pentair's PIP program, but basically pumps, filters, heaters, heat pumps, cleaners, automation systems, IntelliChlor and colored lights.

In order for IPSSA to receive payment each member must register individually on the PentairIPSSA Incentive Program Registration Form (available on the members-only page of www.ipssa. com). This will allow Pentair to monitor and collect electronically from participating distributors purchase details, or direct from the member purchases for the rebate accumulation.

If a member does not register, their purchases will not qualify and cannot be added later.

The Pentair Incentive Program dates reflect purchases made from October 1 thru September 30,

This program does not affect any member purchases that may also currently be individually enrolled in our PIP program.

If dealers have any questions regarding the program, please have

them dial 800-693-0171 and speak with their Program Coordinator.

Dick Nichols, IPSSA's past Region 10 director, commented, "This partnership is a perfect match between the largest swimming pool service organization and the largest manufacturer of pool products. The funds generated will be used for IPSSA's continuing education and research programs.

Order Training Manuals at www.ipssa.com/ resources/ipssa-store



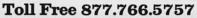
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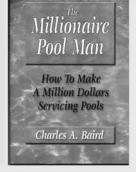
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PSA announces new affiliations

Jerry Wallace, chairman of CPSA, announced at the annual Western Pool and Spa Show new affiliation agreements with pool industry partners designed to consolidate support for the association.

The National Swimming Pool Foundation, the Western Pool and Spa Show, the Foundation for Pool and Spa Industry Education, and the Association of Pool and Spa Professionals have all finalized affiliation agreements with CPSA, and the association is close to finalizing an agreement with the International Pool and Spa Service Association. Each of these agreements are based on providing

mutual benefits to each organization, but also work to consolidate CPSA as the lead organization in California for state and local legislative and regulatory affairs, as well as managing issue specific public relations for the swimming pool, spa and hot tub industry.

CPSA's goal for 2016 is to substantially expand its membership in order to provide a stable budget for the association to support the

activities necessary to represent the industry and continue the many successes achieved over the last two years. "Each of the affiliation agreements help CPSA financially but also puts CPSA in a position to add membership value through services provided by associated organizations," said Wallace. "Also, these affiliations will help CPSA build a grassroots political system necessary for the association to

respond to legislative and regulatory challenges that continue to face the industry in California.'

"The swimming pool, spa and hot tub industry is much stronger working together than each organization trying to respond to challenges individually," commented John Norwood, executive director of CPSA. "The goal has always been to bring the industry together as partners. With the recent changes in the association's bylaws CPSA is truly a member run organization that will work hard to reflect the needs and goals of all segments of the swimming pool, spa and hot tub industry."

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THE BLOG BACK

Check out the latest horror stories from Ray's blog "Blame it on the Pool Tech" at www.ArrowInsuranceService.com

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California Capitol Report

Continued from page 1

change would require a permit for installation of irrigation systems by homeowners. This proposal could adversely affect the maximum water allocated for a residential property with regard to the installation of a swimming pool, spa or hot tub.

Some Good Among the Bad: Among the many bad bills this

year, there is a glimmer of hope relative to bills that propose a tax break for water efficient landscaping and devices, greater enforcement against the underground economy, and updating the Contractor State License Board's website and contractor's license search function. CPSA will look to support such proposals.

Membership benefits

By joining IPSSA, you will become professionally affiliated with the largest pool service industry organization in the world.

IPSSA's 3,800 members...

Help each other in time of illness or injury by covering each other's routes.

Experience educational opportunities through chapter meetings where IPSSA's Associate Members (major manufacturers, distributors, service related companies) provide presentations and assistance to members.

Through IPSSA Management Company receive excellent group liability insurance, hazmat coverage, and a \$50,000 life insurance policy.

Have access to sample forms and contracts.

Receive a subscription to our monthly newspaper, The IPSSAN, which includes important industry updates, tech tips and educational articles.

Enjoy many discount advan-

Get free water safety materials to share with customers.

To learn more about the benefit of IPSSA sick route coverage, please watch a short video at ipssa.com/join/benefits.html.

Membership Application

Yes, I agree to join CPSA and support their efforts advocating for and protecting the industry!

Organization	Primary Contact Name		
Street Address (Physical or shipping address only – Do not use P.C	D. Box) City, State, Zip		
Phone # Fax#	Registered Contractor's License #		
Email Address	Website Address		
contributions as needed; I agree to abide by the Code of Ethics; to promo I consent to receive ongoing communication from California Pool & Sp	none number, company fax and company website to be published in CPSA documents such		
Name (Please Print)	Title (Please Print)		
Business Name (Please Print)			
Date	XSignature		
Annual Membership Paid Online \$ Date:	Membership Categories and Dues		
Enclosed is my Check in the amount of \$for 2013-2014 Membership Dues	Manufacturer – Pledge Amount: □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum)		
Please Charge My Credit Card: \$for 2013-2014 Membership Dues			
Credit Card Number:	Builder – Pledge Amount: □ \$2,500 □ \$1,000 □ \$500 (Minimum)		
Expiration Date: Security Code:	Subcontractor/Service Company/Retail – Pledge Amount: □ \$500 □ \$250 (Minimum)		
Cardholder Name (Printed):	Independent Pool Service Provider – Pledge Amount: □ \$250 □ \$100 (Minimum)		
Authorization Signature:	□ \$100 □ Other		
Billing Address: City: State: Zip:			

IMPORTANT NOTE: Federal tax laws require industry trade associations to annually inform its members and contributors of the percentage of the association's budget that is attributable to lobbying (defined as the attempt to influence legislative or administrative action). Under federal tax laws, expenses incurred for direct lobbying are not tax deductible. CPSA has determined that 40% of CPSA's budget for the 2013-2014 fiscal year is directly attributable to lobbying. As such, 40% of your membership dues or the amount you or your company has or will contribute to CPSA is not deductible. The remaining 60% of membership dues or contributions are tax deductible as a business expense as allowed by law.

Questions? Please contact us via phone, fax or email. Fax or mail this form with your business information and credit card data or check to the address below.

California Pool & Spa Association 915 L Street, Suite 1110, Sacramento CA 95814 Phone (916) 447-4113 • Fax (916) 447-7516 www.theCPSA.org • E-mail: info@theCPSA.org

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recent industry events.



IPSSA CHAPTER LISTINGS

For Association information: call Amy Nijjar, (888) 360-9505 / • (888) 368-0432 FAX / 10842 Noel Street #107, Los Alamitos CA 90720, E-mail: anijjar@ipssa.com For billing or Membership information: call Sue Neronde at (888) 391-6012, FAX (888) 391-6203, e-mail sue@cramercpa.com or P.O. Box 1617, Rocklin, CA 95677 Chapter treasurers contact: ipssafinancial@cramercpa.com

For insurance information: call Arrow Insurance (800) 833-3433 / Fax (805) 955-9535 / 2393 Townsgate Rd., Suite 101, Westlake Village, CA 91361, E-mail: ray@arrowinsuranceservice.com

REGION 1 (NORTHERN CALIFORNIA) B.O.R.D. Member: Brian Duncan (925) 370-6675 E-mail: brian@pppsinc.com

CAPITAL VALLEY: (Sacramento): First Wed., 7 p.m VFW, 8990 Kruithof Way, Fair Oaks Pres. Scott Houseman (916) 638-4100 scott@leisuretimepool.com
DELTA: (Stockton)

Third Wed., 6:00 p.m., The Elks Lodge 19071 N Lower Sacramento Road, Woodbridge Pres. Rick Plath (209) 456-1605 service@rickspoolservice.com EAST BAY

Third Tues., 6 p.m., Pleasant Hill Community Center, 320 Civic Drive, Pleasant Hill Pres. David Luthy (510) 435-5252 townandcountrypool@comcast.net EAST CONTRA COSTA

Fourth Tues., 6:00 p.m., La Fuente Mexican Restaurant, 642 1st Street, Brentwood Pres. Martin Stenhouse (925) 980-4578

justapoolman@comcast.net EL DORADO

Second Thurs., 6:30 p.m., Shingle Springs Comm. Ctr. 4440 S. Shingle Road, Shingle Springs

Pres. Shawn Panico (916) 201-6245 / www.edipssa.com ELK GROVE Second Wednesday, 7:00 p.m., Logan's Roadhouse,

9105 W. Stockton Boulevard, Elk Grove

Pres. Jerry Marquardsen (209) 747-4953 jerryspoolservice@yahoo.com GOLD COUNTRY

First Mon., 6:00 p.m., Max's Restaurant 110 Grass Valley Hwy, Auburn Pres. Allan Leas (530) 887-8074 al@townepools.com

MODESTO CENTRAL VALLEY:

Third Tues., 6 p.m. Perkos Restaurant, Kiernand Road & 99, Salida Pres. Mike Imelio (209) 581-3294

SACRAMENTO CITY Fourth Wed., 7:00 p.m., Plaza Hofbrau 2500 Watt Ave., Sacramento Pres. Nathan Williams (916) 213-6889

TRACY: Fourth Thurs., 6 p.m., Perko's Café, 1321 W. 11th Street, Tracy 95376 Pres. Kevin McLard (209) 833-9200

kevin_m@klmpools.com WEST PLACER

First Thurs., 5:30 p.m., Strikes Bowling Alley 5681 Lonetree Blvd., Rocklin CA 95765 Pres. Kim Silva (916) 955-2990

REGION 2 (CENTRAL CALIFORNIA) B.O.R.D. Member: Manuel Margain (559) 307-1072

E-mail: manuelmargain@comcast.net

BAKERSFIELD: First Tues., 5:30 p.m., Rusty's Pizza, 6675 Ming Ave, Bakersfield Pres. Beau Braisher (661) 332-4952

braisherpools@gmail.com CENTRAL COAST

Second Wed., 7 p.m., Mtgs alternate between N/S Co., Contact chapter Pres. for info.

Pres. Tom Mazzo (805)550-6709 tmazzopoolguru@yahoo.com CONEJO: Second Wed., 7:30 p.m., Alpha Water Systems, 725 Cochran Street #A, Simi Valley

Pres. Dennis Van Sloten, (805)813-6154 dvs10@live.com CONEJO VALLEY

Second Wed., 6:30 p.m., Superior Pool Products 1200 Lawrence Drive #400, Newbury Park Pres. Michael Flanagan (805) 444-7960 FRESNO: Fourth Tues., 7 p.m. Roundtable Pizza at First & Bullard, Fresno

Pres. Norm Carpenter, (559) 217-1228

ipssafresno@gmail.com SANTA BARBARA

Second Mon., 6:30 p.m., Rusty's Pizza Parlor 232 W. Carrillo, Santa Barbara (downtown) Pres. Joe Burich (805) 451-1963 mericks2001@yahoo.com

VENTURA: Third Tues., 7 p.m. Yolanda's Mexican Cafe, 2753 Main St., Ventura Pres. Max O'Brien (805) 794-6270

gotomax@att.net VISALIA: Third Wed., 6 p.m. Amigo's Cantina, 5113 W. Walnut Ave., Visalia Pres. Roman Gomez (559) 992-5779 romangomez1251@yahoo.com

REGION 3 (NORTH L.A. COUNTY) B.O.R.D. Member: Terry Snow (909) 982-9962

E-mail: tls.pools@verizon.net ANTELOPE VALLEY: Second Monday, 6 p.m.

Pres. Steven Polovina (661) 236-6095 spgoti85@vahoo.com DIAMOND BAR

First Thurs., 7:30 p.m., Oak Tree Lanes, Diamond Bar Pres. Robert Nichols (626) 914-4813 FOOTHILL

SCP Antelope Valley, 4514 Runway Dr., Lancaster

Third Thurs., 7:00 p.m.; American Legion Hall La Crescenta at Manhattan, La Crescenta Pres. Raul Fernandez (818) 563-9410 SAN FERNANDO VALLEY

Third Wed., 7:30 p.m., Canoga Bowl 20122 Vanowen, Canoga Park Pres. Elias Duran (818) 360-4769

SAN FERNANDO VALLEY METRO

First Tues., 7 p.m., Canoga Bowl 20122 Vanowen, Canoga Park Web site: www.sfvmetro.com Pres. Eric Nielson (818) 710-1628 willowcreekpools@gmail.com

SAN GABRIEL VALLEY

Second Thurs., 7:00 p.m.
PEP, 1862 Business Center Dr., Duarte, CA 91010
Pres. Brian Nies (626) 536-2008

brian@propoolm.com
SANTA CLARITA VALLEY
First Thurs., 7:00 p.m.
Vincenzo's Pizza, 24504 ½ Lyons Avenue, Newhall Pres. Kent Simpson (661) 373-9901

REGION 4 (SOUTH L.A. COUNTY) B.O.R.D. Member: Jason Briggs

(310) 370-2144 E-mail: jason@paradisepools.biz

CENTRAL LOS ANGELES

Second Mon., 6:30 p.m., Han Woo Ri Presbyterian Church, 1932 S. 10th Ave, Los Angeles Pres. Se Hwan Kim (323) 733-8712

EAST LONG BEACH

Second Tues., 6:30 p.m., Ecco's Pizza, 2123 N. Bellflower Blvd, Long Beach Pres. Bill Rothwell (562) 425-8249 poolboy1950@yahoo.com SOUTH BAY

Second Wed., 7 p.m., American Legion Hall 412 S. Camino Real, Redondo Beach Pres. Randy Mahler, (310) 832-1785 rmahler@oceanviewpools.net WESTSIDE

Second Tues., 6:30 p.m., American Legion Hall 5309 S. Sepulveda, Culver City Pres. Jeff Von Dwingelo (310) 749-1853 waterdogpoolservice@msn.com

WHITTIER: First Wed., 7 p.m. Superior Pool Products in Santa Fe Springs Pres. Tom Horning, (562) 458-2881 tomspoolcare@roadrunner.com

REGION 5 (ORANGE COUNTY) B.O.R.D. Member: Michael Kei Black

(714) 891-0351 E-mail: mblackels@netzero.com

ANAHEIM: Third Wed., 6:30 p.m. Roundtable Pizza, 12829 Harbor Blvd., Garden Grove Pres. Cal Pratt (949) 230-7462 CENTRAL ORANGE COUNTY

Last Tues., 7 p.m., Coco's, 14971 Holt Ave., Tustin
Pres. Jeff Steinker (949) 586-4860 jsteinker@cox.net

DANA POINT: Second Tues., 6 p.m.,

Coco's, Crown Valley and I-5 Pres. Brian Bottrell, (949) 697-8544

vampbrian@gmail.com HUNTINGTON BEACH

Third Mon., 6:30 p.m., Round Table Pizza Warner & Euclid, Huntington Beach Pres. Travis Baker (714) 878-3722 MISSION VIEJO: First Tues., 6 p.m. Claim Jumper, 27845 Santa Margarita Pkwy

Pres. Mark Byrne, (949) 690-6381

eternitypool@gmail.com NORTH ORANGE COUNTY Second Wed., 7 p.m., Graziano's Italian Restaurant,

17487 Imperial Highway, Yorba Linda Pres. Rick Reyes (714) 635-5459 rickmreyes50@yahoo.com

ORÂNGE COAST Last Monday, 5 p.m., Carrow's Restaurant Warner & Magnolia, Huntington Beach Pres. Tom Honrath (714) 848-3580

thonrath@hotmail.com ORANGE COUNTY #9

Second Wed., 7 p.m., Dad Miller Golf Course North Gilbert Street, Anaheim Pres. Rob Tobias (714) 812-7993 **ORANGE COUNTY POOL PROFESSIONALS** Last Mon., 6:00 p.m., Claim Jumper Banquet Room,

18050 Brookhurst St., Fountain Valley CA 92708 Pres. Jim Romanowski (714) 404-2550

poolperfection1@aol.com SADDLEBACK VALLEY

Last Tues., 6 p.m., Lone Star Steakhouse 24231 Avenida de la Carlotta, Laguna Hills Pres. Scott Kather (714) 742-9597 **SOUTHWEST:** First Wed., 6 p.m., ABC Pools

10560 Los Alamitos Blvd., Los Alamitos Pres. Ken Tipton (562) 430-8515 SURF CITY

Third Tues., 6:30 p.m., Superior Pool Products, 10865 Kalama River, Fountain Valley Pres. Frank Malavar (714) 960-3558

TUSTIN/IRVINE Second Tues., 6:00 p.m., PSOC Waterline Technologies,

Pres. Rich Foley (714) 974-1514 YORBA LINDA

First Wed., 6:45 p.m., Lampost Pizza, 21480 Yorba Linda Blvd. #D, Yorba Linda CA (call president to confirm mtg time) Pres. Jaime Aranda, (714) 746-5138 jaimearanda@sbcglobal.net

REGION 6 (INLAND EMPIRE) B.O.R.D. Member: Scott Peterson

(951) 699-8407

E-mail: ipssascott@yahoo.com

CORONA: Second Tues., 7:00 p.m., Marie Callenders 160 E. Rincon St. (at Main St.), Corona Pres. Dave Berg (909) 674-1556

djpoolguy@msn.com **HEMET:** Third Wed., 6:00 p.m., El Jalapeno 1999 N. State Street, Hemet Pres. Dan Riley V (951) 588-9035

dan@hemetpoolcare.com MENIFEÉ VALLEY

First Wed., 7 p.m. at My Buddies Pizza 2503 E. Lakeshore Drive #A, Lake Elisnore Pres. Renee Marier, (951) 285-9672 mangopoolnspa@verizon.net

ONTARIO/ RANCHO CUCAMONGA

Second Tues., 7 p.m., Carrows Restaurant 11669 Foothill Blvd., Rancho Cucamonga Pres. Ron Goodwin (909) 989-0406 good2win@msn.com

PALM DESERT
Third Thurs., 6 p.m./7 p.m., please check with pres.
Sloan's, 81539 US Hwy 111, Indio CA Pres. Matt Kauber (760) 702-0160 salernopools@yahoo.com PALM SPRINGS

First Wed., 6:30 p.m. Elks Lodge, 67491 Elk Drive, Palm Springs Pres. James Elliott (760) 413-0463 REDLANDS: Second Tues., 6 p.m.

Hickory Ranch, 32971 Yucaipa Blvd., Yucaipa Pres. Bill Brooks (909) 553-5780 RIVERSIDE:

First Tues., 6:00 p.m., Cask N Clever, 1333 University Ave., Riverside Pres. Scott Zahn, (951) 966-0592 libertypoolservice@hotmail.com

TEMECULA/MURRIETA Third Wed., 7 p.m., Pat & Oscar's 29375 Rancho California Rd., Temecula Pres. Jack Delaney (951) 674-6318

REGION 7 (SAN DIEGO COUNTY) B.O.R.D. Member: Joe Lukacik (619) 561-8587

E-mail: joe.sunpools@yahoo.com

CARLSBAD: Third Wed., 7 p.m. Grandma's Restaurant, 539 Vista Bella, Oceanside

Pres. David Talbot (760) 845-6863 **ESCONDIDO** Third Wed., 6:30 p.m., Call for location.

Pres. James Leisten (760) 737-3058

jim@blueribbonps.com NORTH COUNTY COASTAL Third Tues., 6:30 p.m. Brett's BBQ, 1505 Encinitas Blvd., Encinitas

Pres. Jordan Nelson (760) 753-4996 jordan1111@gmail.com RANCHO DEL MAR

Third Mon., 5:30 p.m., Tio Leos 3510 Valley Centre Drive, San Diego Pres. Joshua McKee (858) 337-4482 josh@makaipools.com

SAN DÎEGO

Third Wed., 7 p.m., Mission Valley Resort 875 Hotel Circle S., Mission Valley Pres. Michael Harris (619) 395-6700 barrowpoolssd@gmail.com
SAN DIEGO EAST COUNTY

Third Tues., 6 p.m.

Superior Pool Products, 1973 Friendship Dr., El Cajon Pres. Berny Sweeny (619) 244-0496

bernvpoker@hotmail.com SAN DIEGO METRO

Fourth Thurs., 7:00 p.m. Coco's, 1025 Fletcher Parkway, El Cajon Pres. Mike McCourtney (760) 788-0823 sunrisepools1@hotmail.com

REGION 8 (SOUTHWEST) B.O.R.D. Member: Marc Cannon

(602) 432-3371 E-mail: rescueh2oinc@aol.com

EAST VALLEY

Third Thurs., 5:45 p.m., Superior Pool Products 2350 W. Broadway Rd. #110, Mesa Pres. Mike Lee (480) 786-0687 HENDERSON:

First Wed., 7 p.m., Village Pub-Horizon Ridge

10900 S Eastern Ave, Henderson NV

Pres. Forrest Owen (702) 372-7200, poolboys@cox.net IPSSA VIPS

Third Wed., 7:00 p.m.
Elk's Lodge #335, 14424 No. 32nd St., Phoenix
Pres. Joe Mischik (602) 290-5547
NORTH PHOENIX Third Tues., 7 p.m., SCP

18201 N. 25th Avenue, Phoenix AZ 85023 Pres. William Goossen (623) 580-9802 goosse-man@cox.net

NORTHWEST LAS VEGAS First Thursday, 7:00 pm Joey's Bar & Grill, 7081 W. Craig Road, Las Vegas Pres. Robert Fazio, (702) 591-1624

SCOTTSDALE

Third Mon., 6:00 p.m., NPS Pool and Spa Supply, 4718 E. Thunderbird Rd, Phoenix Pres. Kurt Schuster (602) 488-7335

TUCSON:

Third Wed., 7 p.m. Superior Pool Products, 4055 N. Runway Drive. Ken Sanders (520) 429-6959

WEST VALLEY

First Wed., 7:00 p.m., Cloud Supply 1100 N. Eliseo Felix Way, Avondale Pres. Patrick Pace (623) 853-6859

WESTERN LAS VEGAS

First Mon., 6:30 p.m. (excl. holidays) Vietnam Vets Hall, 6424 W. Cheyenne, Las Vegas Pres. Linda Cross 702-524-8453 ipssalindacross@gmail.com

REGION 9 (TEXAS) B.O.R.D. Member: Becky Clayson (210) 240-3121

E-mail: becky.clayson@yahoo.com

AUSTIN

First Tues., 6 p.m., Cherry Creek Catfish Co. 5712 Manchaca Rd, Austin Pres. Todd Swearingen (512) 326-4695 CLEARLAKE

Fourth Tues., 7:00 p.m., Red River BBQ, 1911 Hwy 518 at 270, League City, Pres. Jim Jacobsmeyer (281) 787-6116

CORPUS CHRISTI

First Thurs., 6:30 p.m., Schlitterbahn Upper Padre 14353 Commodores Drive, Corpus Christi Pres. Michael Baker (361) 563-7655 HOUSTON: Second Tues., 7 p.m. IHop, 11225 Katy Freeway, Houston Pres. Bryan Norris (713) 234-7649

bryan@norrispools.com NORTH AUSTIN

Second Tues., 6 p.m., Cedar Park Library 550 Discovery Blvd.,

Pres. Rick Beaubouef (512) 466-9672 NORTH HOUSTON: Third Thurs., 7 p.m., IHop

25619 Interstate 45, Spring Pres. David Harling (281) 256-7886

bigstatepools@sbcglobal.net
SAN ANTONIO
First Mon., 6:30 p.m., Willies Grill
15801 San Pedro, San Antonio Pres. Flash Rose (210) 241-7548 flashpoolservice@sbcglobal.net **WEST HOUSTON:** First Mon., 7 p.m.

Texas Land & Cattle, 12313 Katy Fwy, Houston Pres. Earl Jones (832) 573-8279 earl@texaspooltechs.com REGION 10 (BAY AREA SOUTH)

B.O.R.D. Member: John Oldfield (888) 641-8047 E-mail: joldfield@oldfieldinc.com

FREMONT: Second Mon., 6 p.m., El Patio Restaurant, 37311 Fremont Blvd., Fremont Pres. Michael Murphy (510) 579-1448 MID-PENINSULA

Last Tues., 7 p.m., Highland Community Club 1665 Fernside Ave., Redwood City Pres. Jerry Lindley (650) 454-7252

MONTEREY COAST: Fourth Wed., 7:00 p.m., Holiday Inn Express, 1855 Main Street, Watsonville Pres. Bob Blade, (831) 647-8680 alohapoolbob@sbcglobal.net

REDWOOD EMPIRE (Marin Co.) Third Wed., 7 p.m., Lucchesi Park, Petaluma Park, 320 N. McDowell Blvd., Petaluma

Pres. Darrell O'Neal (707) 544-3060 dandmpool@aol.com

SANTA CLARA VALLEY

Third Thurs., 7:30 p.m., Napredak Hall

770 Montague Expressway, San Jose

Pres. Joe McVeigh (408) 249-9731 josplash@sbcglobal.net SILICON VALLEY: First Wed., 6 p.m.

Armadillo Willy's, 1031 N. San Antonio Road, Los Altos Pres. David Guslani (650) 333-1351 dguslani@earthlink.net

TRI-VALLEY: Second Thurs., 6 p.m., Meeting locations vary. Check with chapter president. Pres. Stan Phillips (925) 518-1718 stan@aquacps.com

REGION 11 (FLORIDA/GEORGIA) B.O.R.D. Member: Derric Raymond

(407) 908-4555 E-mail: derric@raymondscustompools.com

GOLD COAST (Ft. Lauderdale area) Second Tues., 6:30 p.m., Wings Plus, 9880 W. Sample Rd, Coral Springs Pres. Ana Labosky (954) 224-7733 www.ipssagoldcoast.com;

president@goldcoastipssa.com MANASOTA (Bradenton/Sarasota) First Mon., 7:00 p.m., Call for meeting location and directions

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