VOLUME XXVIII, NUMBER 2

February 2016

California Capitol Report

# Drought and the future of the industry

By John Norwood

John Norwood is president of The California Pool and Spa Association (formerly SPEC).

El Niño appears to be upon California. The state had a positive December with above average rain, snow and chilly temperatures. Now, in mid-January the rain and snow is definitely lining up off the coast and sweeping across the state. Does this mean the drought is over?

Not quite.

Despite the rain and snow, the Department of Water Resources indicated last week that almost 70% of the state is still experiencing severe drought conditions. Northern California reservoirs are, on average, about 35% full. The Governor has directed that mandatory water conservation measures stay in effect possibly through October of this year. This position has been backed up by the State Water Resources Control Board who notified local public entities that they are still on the hook for monetary penalties for failing to meeting their assigned water conservation goals.

Whatever happens this year with the drought, the era of water conservation is here to stay. Both commercial and residential water users must expect to be under scrutiny in the future. What does this mean for the swimming pool, spa and hot tub industry? State buildings, commercial projects and multi-family housing projects will use fewer water features, fountains, reflecting ponds, spray areas and pools. Landscape projects for single family backyards will be under new restrictions as well, which could be adverse to swimming pools, spas and hot



tubs when they are included in an overall landscape project submitted to the local building department for approval.

Cities throughout California are rushing to amend their local building ordinances to adopt the updated version of the Model Water Efficient Landscape Ordinance (MWELO). The ordinance has been around since 2010, however it was never included in the state's building code so there was no enforcement, especially in residential applications. California's historic drought changed that. The Department of Water Resources updated and made MWELO more stringent, and the State Building Standards Commission adopted MWELO as part of the building code for the first time.

CPSA took part in this process and was the lone voice expressing concern that MWELO would limit homeowners' choice in planning backyard retreats for their family and friends, particularly if the homeowner desires to have both a pool and a turf area for the kids to play. The problem with that scenario is that under MWELO both the pool and spa and the lawn are high water users, and MWELO skews the results relative to the maximum amount of water that is permitted for any given yard or project. The problem stems from the fact that MWELO does not provide any consideration or credit for the hardscape that is provided as part Continued on page 17



# Fresno chapter holds 2nd Annual Toys 4 Tots Drive

By Lee Shepard

Lee Shepard is a member of the Fresno chapter.

The Fresno chapter's goal for this year was simple, collect more toys than we did last year! In 2014



One of the great things about IPSSA is the underlying commitment to help others in the industry. After all, this association was created on the principle of sick route coverage. But, many members go above and beyond sick route, helping other members and their communities. These are IPSSA Heroes.

Tell us your story, or let us know who has helped you. Email us at info@ipssa.com.

we were able to gather 500 toys and for 2015 we set a goal of 1000 toys. Fortunately the chapter members, our local supply houses, our vendors, and our local pool surfacing company all not only met but exceeded the goal we set out to make. Our local SCP branches had a contest between them to see who could collect the most toys (I think the Fresno branch is still owed lunch EJ). Leisure Supply also collected many toys, and New Image Pool Interiors came through with a very generous cash donation. Also Larry Kirkorian, Norm Carpenter and myself contacted various manufacturers who all came through with products donated to auction off for our cause. Because of all the generous donations we were able to raise enough money

to purchase and collect a total of 1300 toys to donate to the Toys 4 Tots 2015 campaign. While I was being interviewed, I was asked if we intended to continue our annual donations and if so what our goal was for next year, I had to respond "you bet we are" and "I believe we will donate 2000 toys for 2016".

So I guess I could say to all our contributors, let's make this year even bigger and better than last year! A special thanks goes out to all those that helped behind the scenes in gathering all the toys. I do have to say it's a very rewarding thing to watch your kids and grandkids pitch in (even if the 6, 3, and 2 year olds weren't sure why or what they were doing) you can be sure they won't soon forget seeing all those toys being donated.

DO NOT HOLD
DATED MATERIAL

# Things to do in February

**➤** Driving safety

**➤** Truck maintenance

➤ Hose bibs

➤ No draining

➤ Heater tune-ups

# Inside This Issue

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THE IPSSAN 10842 Noel Street, #107 Los Alimitos, CA 90720

#### THE IPSSAN

Official Publication of the Independent Pool & Spa Service Association, Inc. 10842 Noel Street #107, Los Alamitos CA90720 (888) 360-9505 • (888) 368-0432 (FAX)

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# Debora Wendt Wins the December Education Corner quiz and David Rogers is the Big Annual Winner for 2015!

Debora Wendt, a member of the Central Florida chapter, was selected randomly among all of the correct entries for the December Education Corner Quiz and will receive an IPSSA shoulder bag & backpack. All correct entries submitted during 2016 are eligible for a big drawing at the end of the year for more IPSSA logo items. David Rogers, a member of the Delta chapter, is the big winner for 2015! Congratulations!

The correct answers for the December quiz are 1. Adding this amount of sodium dichlor 56% will increase the chlorine level by 1ppm in 10,000 gallons. A. 1.0 oz. B. 2.0 oz. C. 2.38 oz. D. 3.82 oz., the correct answer is c) 2.38 oz. 2. Too much hardness in the water

orne

causes the water to deposit or precipitate out the amount it can no longer hold. A. True B. False, the correct answer is a) *true.* 3. The chemical to use to raise both pH and total alkalinity is A. Sodium bicarb B. Soda

ash C. Sodium hydroxide D. Sodium bisulfate, the correct answer is b) soda ash. 4. You can get a large algae bloom in a pool after a heavy rain. A. True B. False, the correct answer is a) true.

### Calendar of Events 2016

Feb. 5-6	IPSSA Leadership Weekend The Sheraton Park Hotel, Anaheim, California info@ipssa.com
Feb. 11-12	CPO Class Superior Pool Products, Anaheim, California http://www.anotherperfectpoolnews.com/cpo
Feb. 17	<b>Inland Empire Pool Expo</b> University of Redlands, Redlands, California Info: Jim Ciccone (951) 303-4087
Feb. 18-20	Desert Pool & Spa Show Phoenix Convention Center, Phoenix, AZ www.dps-show.com
Feb. 23-25	CPO Class FPSIE, Sacramento, California info@fpsie.org
Feb. 25-26	CPO Class SCP, San Juan Capistrano, California http://www.anotherperfectpoolnews.com/cpo
March 10-12	Western Pool & Spa Show Long Beach Conv. Center, Long Beach, Calif. www.westernshow.com
March 10-11	CPO Class Western Pool & Spa Show, Long Beach, Calif. http://www.anotherperfectpoolnews.com/cpo
March 22-24	CPO Class FPSIE, Sacramento, California info@fpsie.org
March 24-25	CPO Class Superior Pool Products, Vista, California http://www.anotherperfectpoolnews.com/cpo
April 7-8	CPO Class Superior Pool Products, Anaheim, California http://www.anotherperfectpoolnews.com/cpo

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March 22-24	CPO Class FPSIE, Sacramento, California info@fpsie.org
March 24-25	CPO Class Superior Pool Products, Vista, California http://www.anotherperfectpoolnews.com/cpo
April 7-8	CPO Class Superior Pool Products, Anaheim, California http://www.anotherperfectpoolnews.com/cpo
April 21-22	CPO Class Hasa, Saugus, California http://www.anotherperfectpoolnews.com/cpo

# \* WIN \*

# Education

All members who mail an entry with the correct answers will become eligible for a drawing at the end of the month for IPSSA logo gear. All correct entries will go into a year-end drawing for other IPSSA merchandise. IPSSA members are the only eligible participants and only one entry per month is permitted. Each month, the winner of the drawing will be published in The IPSSAN. Entries for this month must be received by MARCH 20, 2016.

- 1. The maximum cyanuric acid level allowed in commercial or public swimming pools by most every health department in the U.S. is:
  - A. 100 ppm
  - B. 150 ppm
  - C. 30 to 50 ppm
  - D. 20 to 40 ppm
- 2. The three most common surface materials of in-ground pools are:
  - A. Plaster, gunite and vinyl
  - B. Gunite, shotcrete and fiberglass
  - C. Vinyl, fiberglass and composite
  - D. Plaster, vinyl and fiberglass
- 3. Hypochlorous acid (HOCI) is the killing form of chlorine.
  - A. True
  - B. False
- 4. Which of the following sanitizers and oxidizers will react with DPD reagent?
  - A. Bromine
  - B. Ozone
  - C. Monopersulfate
  - D. All of the above

Name				
Address				
City		Sta	Zip	
Telephone Number ()	)			
Chapter				
Correct Answers: 1	2	3	4	
(Please inc	dicate A,	B, C, or D for	each answe	er.)

Mail Entry to: IPSSA Quiz, 10842 Noel Street, #107, Los Alamitos, CA 90720 Or Fax to: (888) 368-0432

Entries for this month must be received by MARCH 20, 2016.

# **WELCOME NEW MEMBERS!**

REGION 1 - Capital Valley: Eric Stoner...REGION 9 - West Houston: Joshua Garza; Curtis Young...REGION 10 - Redwood Empire: James Sansing...REGION 11 - Manasota: Adam Seglem...North Georgia: Bradley Ponthier...Sarasota: Rudy Prouty...REGION 12 - Tarrant County: James Gifford.

# Financial office thanks chapters with prompt payments

The Financial Office thanks the following 27 chapters, whose members all paid promptly in December before second notices were required:

Region 1 – Delta, East Contra Costa, El Dorado, Elk Grove, Gold Country, Modesto Central Valley

Region 5 – Anaheim, Central Orange County, Dana Point, Huntington Beach, North Orange County, OCPP, Saddleback, Surf City, Yorba Linda

Region 6 – Corona, Riverside

Region 7 – Rancho Del Mar

Region 8 – Henderson, Northwest Las Vegas

Region 10 – Silicon Valley

Region 11 – Cape Coral, Osceola, Treasure Coast, Venice

Region 12 – Dallas, Tarrant County

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# Drought vs. El Niño

# Water chemistry for a crazy climate

By Terry Arko

Terry Arko has over 30 years experience in the swimming pool and hot tub industry. He has worked in service, repair, retail sales and chemical manufacturing. He has experience in customer service, sales and product development. His expertise is in the area of swimming pool and hot tub water chemistry. Terry is both a Certified Pool Operator (CPO) and CPO course instructor through the National Swimming Pool Foundation (NSPF). He has authored over 100 published articles on water chemistry. Terry is a popular speaker at many industry trade show events. He authored the "Book on Water Clarity" published in 2005 by Halosource, Inc. He currently works with SeaKlear Recreational Water a division of Halosource, Inc. Halosource is a company in Bothell Washington that creates technologies to make all water better. This includes drinking, environmental and recreational water. Terry can be reached at 425-974-1943 or by email at tarko@seaklear.com.

#### The capabilities of our water

Water is an amazing, mysterious and powerful element. To understand the capabilities of water and its effect on swimming pools it is vital to understand how water travels throughout our world. The Water Cycle is a continuous loop of various methods of

which water continuously transforms and renews itself. Water can exist in 3 forms as a vapor, a solid or a liquid. So, when you see fog while driving you are seeing water in one of its forms traveling into the atmosphere. As water transforms and travels it is subject to the environment in which it passes. The fog for example rises up from the ground and passes through the surrounding air. As it does it picks up whatever is in the air whether it be smoke, dust or car exhaust. Snow on the ground can pick up contaminants and bacteria. When the snow melts and turns into liquid those contaminants and bacteria can be transported into a nearby stream and river and even end up in source water. In Milwaukee in 1993 one of the largest outbreaks of cryptosporidium in drinking water was found to be the result of contaminated snow-melt feeding into Lake Michigan. Water moves about this world in lakes and rivers. It takes the form of ice, snow, fog or rain. It is the great absorber and transporter of whatever it comes in contact with. In today's world in this crazy climate the challenges of source water contamination in swimming pools can be many.

#### The evaporation problem

There are some studies that suggest that the annual evaporation rate in Southern California ranges from 6 to 8 feet. That

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means that the entire contents of an average backyard swimming pool can be removed by evaporation in a year. When water evaporates from a swimming pool the water in the pool is changed from its liquid state into a gas or water vapor that travels back up into the atmosphere. When water vaporizes only pure water leaves the pool. So, as pure water leaves the pool it also leaves behind more dissolved solids that contribute to Total Dissolved Solids (TDS). There are two environmental factors that will increase the acceleration of evaporation. One is temperature and the other is humidity. If you placed a pot of water on a table in a cool and humid environment it could take weeks to months for the water to evaporate. However, if you place that pot on the stove and turn the heat on it will evaporate in a matter of minutes. The more heat the faster evaporation occurs. Also, when you combine heat with dry air then the water will vaporize more quickly. This is why evaporation is a big problem during times of drought when the air is warmer and drier. This accelerated evaporation during times of drought means that the build up of solids in the pool water will also increase leading to higher TDS, Calcium Hardness and pH. This will mean that more acid will be needed to maintain the proper water balance

during these drier hotter days. Also, as TDS increases the effectiveness of chlorine sanitizer will be reduced. In fact a TDS that is 1500 ppm over the start up water can lead to a 50% reduction in the effectiveness of chlorine as a sanitizer. Unfortunately, if a state or principality has declared an extreme drought then draining of pools can be restricted. If the pool

can't be drained and diluted to lower the TDS this means that 50% more chlorine will need to be added to the pool just to keep a residual of free available chlorine (FAC). Proactively reducing organic contaminants by weekly shocking and the use of a natural based polymer clarifier can help to slow the build up of these solids.

Continued on page 12

## 20<sup>th</sup> ANNUAL



#### Wednesday February 17, 2016 5:00 p.m. - 8:00 p.m.

Workshops for Pool Technicians from 3:00 p.m. – 5:00 p.m. Presented by Pentair, Hayward and Sea Klear

(Set-up from 12 noon - 5:00 p.m.) (Buffet from 3:30 p.m. - 5:00 p.m.)

#### Where?

University of Redlands, 1200 East Colton Ave., Redlands, CA 92374-3720 (909) 923-3720

The Expo will be from 5:00 p.m. to 8:00 p.m. The cost per table is \$370.00 which includes 2 buffet tickets. We have a total of 65 tables available for vendors. You can reserve more than one table. We are planning six workshops. If interested in providing training, please contact Scott Peterson at (951) 255-4175

This letter is being sent to your company to give you an opportunity to attend the show and invite you to display your merchandise. Please respond to this letter as soon as

> Please make checks payable to Inland Empire Pool Expo and mail as soon as possible to:

Inland Empire Pool Expo c/o Jim Ciccone 44741 Destino Street Temecula, CA 92592

Need more information on the show? Please contact: Jim Ciccone at (951) 303-4087

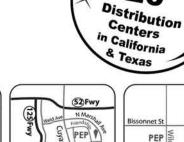
Thank you in advance for your help in making this Expo a success!





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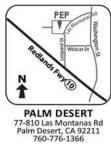




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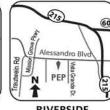


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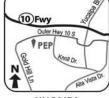
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  - Jandy Pro Series iQPump01
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- Jandy Pro Series Ozone Corona Discharge System

From pumps and heaters to nicheless LED lights, the new suite of Jandy pool solutions offers simple but ingenious innovations to help builders and servicers speed installation and maintenance, saving them time and money. Simpler and faster to install and operate, plus more reliable than ever before, the Jandy Pro Series product suite is easier than ever to sell to customers and support. The new products will be previewed at the 2016 Atlantic City Pool & Spa Show, Jan. 26 - 28 in booth 2437.

"Each new product offers unique innovations designed to make pool owners', builders' and servicers' lives easier," said Michelle Kenyon, vice president, marketing at Zodiac Pool Systems. "Pool owners can spend more time enjoying their pools and and pool professionals will spend less time and energy on pool maintenance."

#### Jandy Pro Series TruClear **Saltwater Chlorinator**

TruClear is a saltwater chlorinator designed for easy installa-

tion, use, and service without sacrificing performance or reliability. Features include durable Jandy Never Lube® Valve construction, transparent window for quick view of blades, and removable cell for faster cleaning.

#### Benefits include:

- Simple to service: New transparent window design allows easy visual inspection of blades; a removable cell with attached cord can be easily dipped into the cleaning solution for quick service; and tool-free twist-lock connector enables foolproof, one-step electrical connection to the power pack.
- Extreme reliability: Constructed with durable Jandy Never Lube® Valve material.
- Easy to install: Versions available for new construction applications, and with unions for retrofit installations.
- Energy-efficient: Works at extremely low-flow rates making it fully compatible with variablespeed pumps.

#### Jandy Pro Series JXiTM Pool & Spa Heater with VersaFlo<sup>TM</sup> **Integrated Bypass**

In 2014, the JXi heater set a new standard in pool and spa heating technology with its ultra-compact size, lightweight design, and installation flexibility. Coming in 2016, the JXi will feature new VersaFlo Integrated Bypass Technology for maximum hydraulic efficiency and energy savings.

Benefits include:

- Increased hydraulic efficiency: The JXi with VersaFlo Integrated Bypass offers an additional, up to 20 percent, energy savings when used with a variable-speed
- Ease of operation: Automatic actuation of flow bypass valve is based on call for heat and does not require human interaction.

- Ease of installation: The flow bypass valve is integrated into the JXi's header, requiring no external plumbing modifications.
- Versa Plumb-ready: The hydraulic savings of VersaFlo make it the perfect complement to Versa-Plumb, which reduces plumbing costs and maximizes energy efficiency in the smallest footprint available.

#### Jandy Pro Series iQPump01

iQPump01 enables app control for Jandy variable-speed pumps. A mobile pump user interface that allows pool professionals to easily install, set up, and control the pump using a smartphone and the iAquaLink app, iQPump01's builtin hotspot technology makes set up and programming simple — even without Internet access.

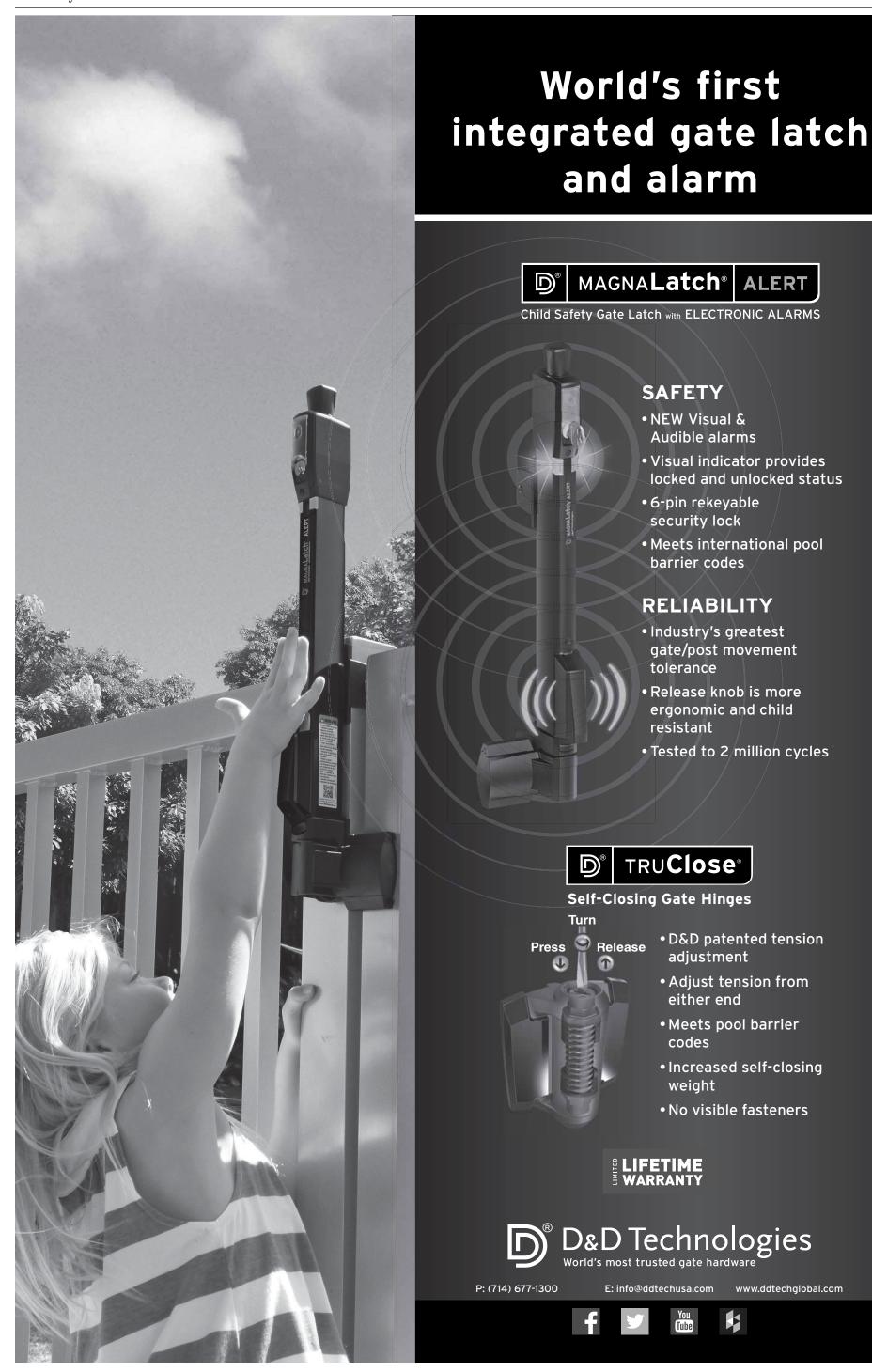
Benefits include:

- Easy set-up: Built-in hotspot technology makes for the industry's easiest-to-install remotemounted pump control. Includes onsite set-up and programming with or without Internet access with no extra parts needed, no assembly or disassembly required; and typically installs in seconds.
- Anytime, anywhere control when connected to the Internet: When connected to the web, pool professionals and owners can control the pump anytime, and access and edit schedules, anywhere through the iAquaLink app (available via Android and iPhone).
- Easy access via onboard buttons: Easy remote-mounted UI simpler user interface improves productivity for the pool pro. Simplified onboard user interface allows servicer to access several key features without a smartphone, including quick clean, time-out mode, countdown mode and more.
  - Energy-efficient: Pumps can Continued on page 11









# IPSSA members eligible for 35% rebate on online education at www.ipssa.com

Through a partnership with the 35% rebates! National Swimming Pool Foundation, IPSSA is pleased to offer online education through the IPSSA website. And, IPSSA members who complete classes through this online portal are eligible for

Call for a free estimate!

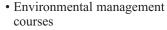
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There are dozens of courses available, in the following categories:

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- Electrical safety courses
- Occupational safety courses



- Depart of Transportation courses
- Healthcare courses
- Employment law courses

Plus three courses are available in Spanish.

It's easy to enroll. Visit www. ipssa.com and under the Resources tab click on Online Training Store to see all that is offered.

Once you have purchased your online training course, within one business day you will be emailed a link to the IPSSA training portal and an access code to activate your online class.

Prices for the classes range from \$19.95 to \$259, with most in the \$19.95 category. And, IPSSA members will be rebated 35% of their class fee upon completion.

Answers to recent questions asked to IPSSA's insurance broker

Ray Arouesty is President of Arrow Insurance Service and IPSSA's endorsed insurance provider. He can be reached at (800) 833-3433 or ray@arrowinsuranceservice.com

#### **Question:**

After 27 years in the business I'm finally retiring from pool servicing. My plan is to continue to spend my days at the pool; but lounging instead of servicing. Do you have any recommendations before I make my last IPSSA dues/insurance payment?

#### Answer:

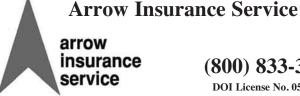
Invest in some good sunscreen! Other than that, you should consider our "Discontinued Completed Operations" insurance. General liability insurance policies provide coverage only for injuries and/or property damage that occur while you are insured. Once you leave IPSSA you won't be covered for claims resulting from future injuries or damage. Perhaps you serviced a pool for many years. Consider the possibility of someone filing a lawsuit for an electric shock received after your retirement date in which they claim that you negligently installed a pool light six months earlier. Or how about an entrapment claim where the allegation is that you didn't replace the rusty the drain cover screws in all the time you serviced the pool. Without the Discontinued Completed Operations coverage you'd have no insurance to pay for your legal defense nor any judgment against you for the injuries or damage occurring after your retire-

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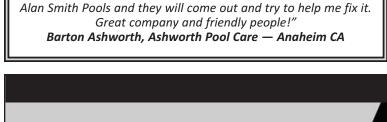
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# **CPO Class**

To find a CPO Class near you see Calendar of Events on page 2 or visit www.anotherperfect poolnews.com/cpo



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"I got my referral fee. I installed the equipment. The pebble looks fantastic. My customer is thrilled. Nicely done Alan Smith Pools!" Anthony Lopiccolo, 15 years in the pool industry —

North OC IPSSA Member

"I have pools in my route that have been plastered by many

different plastering companies. I could always count on a quality,

consistent job when Alan Smith Pools was the contractor."

Jim Oliver — IPSSA Central Orange County Member

"It doesn't matter who plastered my customer's pool, if there is

ever an issue with the plaster, I can make a quick call to



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# Water Tech taps DePasquale as new GM and VP of Sales & Marketing

today Marchal DePasquale will be joining Water Tech, in the role of General Manager & Executive Vice President of Sales and Marketing, reporting to CEO/ Owner Guy Erlich.

DePasquale's background includes retail, manufacturing, channel management, marketing and product development. He will be

Water Tech Corp., announced responsible for leading the pool and spa professional division, encompassing domestic and international sales, marketing, logistics, and customer service.

> 'Marchal brings with him over 30 years of experience in the Pool & Spa Industry" said Erlich. "His professional experience is enhanced by his numerous industry

"It is an honor to join the Water Tech team. I have always admired the innovation and impact Water Tech products have had on the industry." said DePasquale.

DePasquale will join Water Tech in January 2016. Most recently he served as Senior Vice President of Global Sales and Marketing for SmartPool LLC. Prior to SmartPool, he was Director of Marketing for Hayward Pool Products' cleaner division. For more information about Water Tech call 800-298-8800 x 230 or visit www.watertechcorp.com.



Marchal DePasquale

# Hayward launches exclusive products and programs for pool professionals

Leverage the Hayward expert line & program, today

As an experienced pool professional, your knowledge and expertise provide extra value to your customers – a fact that's not always obvious to them. That's why Hayward Pool Products is committed to helping pool professionals like you, reinforce the benefits of superior pre and post sale service, advice and experience you provide to your customers by introducing the Hayward Expert Line & Program. The new Hayward Expert Line and Program is designed to incentivize pool retailers, builders, and servicers, to provide consumers a better Hayward experience.

The Hayward Expert Line is an array of premium Hayward products with features and benefits that are only available to the trade, and not for sale online. These product offerings will be available exclusively for brickand-mortar dealers, builders, and servicers. The products offered through the Expert Program may change as needed to accommodate new trends and innovation. The 2016 Expert Line includes Hydro-Rite<sup>TM</sup> ŪVO3, AquaNaut® 450, PoolVac<sup>TM</sup> V-Flex, Navigator® V-Flex, the V-Flex Upgrade Kit, TriVac<sup>TM</sup> 700, AquaRite® 900 Series, and the Extended Life TurboCell® Series.

Each Expert Line product will have one or more of the following characteristics:

• An extra feature or technology that is different than the openline model

- · A different model name and number than the open-line model
- MAP pricing (when applica-
- · The ability to earn additional Totally Hayward Partner Program points with every purchase

Expert line products may also have the following additional enhancements:

- · Extended or longer warranties than open-line models
- Seasonal product-specific consumer rebates
- · Hayward-funded incentives for professional installation

In addition to unique product offerings, the Hayward Expert Program is committed to offering retail and professional programs and promotions that will continue to improve your customers' experience. Expert Line products are available to all Hayward trade partners in accordance with the Expert Program policy. Retailers, builders, and servicers who choose not to comply with this unilateral policy will be unable to participate in the program or purchase the Hayward Expert Line of products.

For more information on the Hayward Expert Line and Program; to review the Expert Line Policy; or to check out current product and program offerings, visit Hayward.com/ExpertLine or contact your local sales represen-

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# 2016 International Pool Spa Patio Expo issues call for presentations

The 2016 International Pool Spa | Patio Expo [PSP] has issued a call for presentations to all educators, consultants and specialists from around the world who want to share their knowledge and business expertise as presenters for the educational conference program.

Taking place October 30 -November 4, 2016, at the Ernest N. Morial Convention Center in New Orleans, Louisiana, the educational conference program presents the latest trends in the pool, spa and backyard industry designed to help attendees increase their bottom line and expand their technical knowledge.

Seeking expert speakers with proven, dynamic presentation skills and in-depth knowledge; sessions are 90 minutes in length and should contain timely, practical information that can be immediately implemented in the workplace.

"The conference program is geared to offer attendees the key information, most innovative thinking and critical learning skills they need to grow their careers" said Brandi McElhaney, Senior Conference Manager. "We are looking forward to seeing the incredible entries submitted from the industry for the program."

Topic submissions should focus on applications-oriented, real world, problem-solving topics and be free of promotional materials to sell a product or service.

The primary audience of the educational conference program includes residential and commercial builders, retailers, service companies, designers, landscape architects and other ancillary industry professionals. The conference program will be seeking and filling sessions for targeted educational tracks covering backyard living, retail, general business, commercial, builders and service professionals.

The deadline for submitting Call for Presentations proposals is February 19, 2016. Interested parties should complete the Call for Presentations Survey on the show website at http://poolspapatio.com/ Attendee/Conference/Contributors. Companies that qualify for exhibit space must be an exhibitor to be considered for a slot in the conference program. Questions should be directed to Brandi McElhaney, Senior Conference Manager via email to: Brandi.McElhaney@-Informa.com.

#### About the event

The Int'l Pool | Spa | Patio Expo brings together residential and commercial builders, retailers, service companies, designers and landscape architects for face-toface interaction, product review, vital knowledge and powerful connections. 525+ exhibiting companies will fill 1,400+ booths with the latest industry products, materials, equipment and services, including a wide variety of pools, spas, hot tubs, water features, casual furniture, pumps and heaters, lighting, landscape décor, hearth, grills and much more.

For information about the show, please visit www.PoolSpaPatio. com or call 972.536.6350 or 888.869.8522.

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# **IPSSA CODE OF ETHICS**

As a member of the Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.

My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect, and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.



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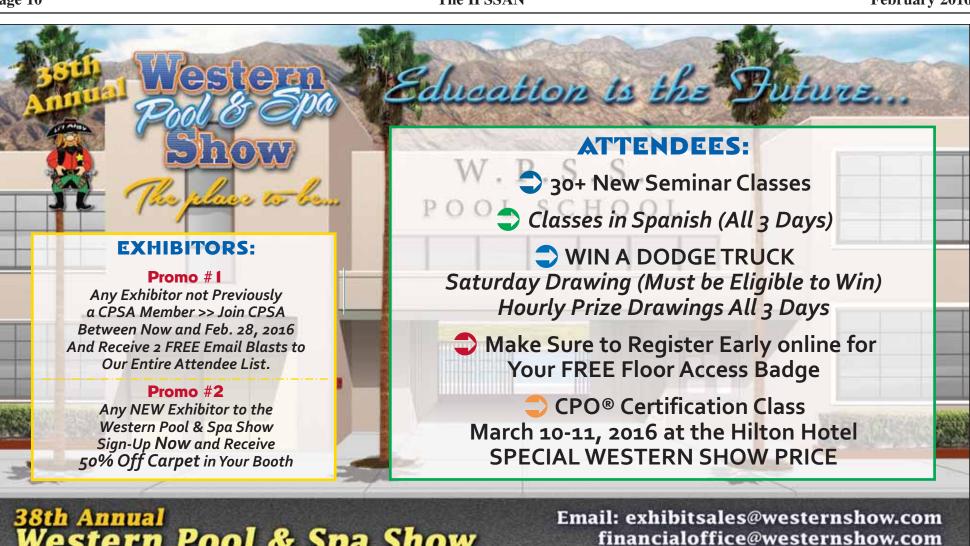
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**Charles Baird** 

Clases En Español

# 38th Annual Western Pool & Spa Show ~ MARCH 10-12, 2016

Semi	Seminars & Speakers subject to change or cancellation without notice / CHECK westernshow.com FOR UPDATES OR CHANGES						OR CHANGES		
THURS	SDAY, MARCH	10, 2016 / EX	HIBIT HOURS (	6-9 P.M./OPEN	N TO THE TRAD	E ONLY/REGIS	STRATION REQ	UIRED / 30+ N	lew Classes
Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
1 PM TO 2:45 PM	T/S Max-e-Therm Master Temp Heaters,	How to Install Water Features That Work Ron Hetzner, Oreq	Easy Water Chemistry Gloria Wilson HASA	Technical Service Training for In-Floor Cleaning Systems, Jaime Guzman	Commercial Chemical Automation – CAT Controls and Commercial Salt, Troy McGinty, Hayward	Portable Spa-Repairs & Service	Secrets for an Algae Free Pool, Marvin Rezac, Easy Care	Designing and Troubleshooting Solar Pool Heating Systems, Suntrek Industries	Gas Pool Heaters Installation and Repair, Raypak Clases En Español
3 P.M. TO 3:45 P.M.	Troubleshooting, Pentair	Hazardous Material Transport & Your Route Truck, Ron Hetzner	Problems with Pools & Spas for Beginners, Dennis Rettela	Pool Deck Joint Installation and Tile Repair Made Easy by Chem Link	New HydroRite UVO3 UV-Ozone Sanitation for Residential & Commercial, Ray Denkewicz	Billing & Collections Christine Hester	Proper Care of Fiberglass Surfaces Richard Dietz, Aqua Creations	How to Repair and Replace Pool Lights, Robert Foutz Jr., Purity Pool	Secrets for an Algae Free Pool EasyCare Clases En Español
4 P.M. TO 5:45 P.M.	Up to \$1,000 Rebates for Pool Pumps Through the Energy Upgrade California Program, Pentair	Reverse Osmosis and the Future of the Pool Industry, Brett Gereau	Gas Pool Heaters Installation and Repair, Leon Hall, Raypak	Clean Light Technology Using UV-6 Sanitation Delta UV, Dan Tillman	Salt Chlorine What You Need to Know, Bob Seward & Dan Smith, Hayward	Plaster Problems Black, White & Gray Plus Q&A Ed Rock	Good Mastic Installation Jim Dill Deck-O-Seal	How a Pool Works Robert Foutz Jr., Purity Pool	Business Management Pedro Correa Clases En Español
FRIDA				P.M. / OPEN 1					
Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
8 A.M. TO 9:45 A.M.	Chemical Automation Common Adjustment for IntelliChem, Scott Parker	Basic Chemistry, Lonza-Applied Biochemist, John Weber	Salt Systems and How They Function, Cary Tenenbaum	JXi Heater – Installation Operation & Installation, Zodiac	Navigator & Aqua Naut 200 Tear Down Reassembly and Correct Installation	Hot Water Chemistry and Testing Wayne Ivusich, Taylor Technologies	Certified Stain Specialist,	Phosphates Facts & Myths Easy Care	Heater Troubleshooting, Carlos Gomez, Pentair Clases En Español
10 A.M. TO 10:45 A.M.	Hydraulics for the Service Pro,	Micro Filtration Reverse Osmosis, Nano & Ultra Filtration, Steve Dunn	Commercial Pool Heaters Installation and Repair, Raypak Heaters	Calif. Home Improvements Contract Law & Why Swimming Pool Contractors Need Complete Contracts	Bob Seward, Clint Webster	Certified Aquatic Equipment Installer,	Barry Driks, Jack's Magic	Billing & Collections Christine Hester	Phosphates Effects and Methods Easy Care Clases En Español
11 A.M. TO 12:45 P.M.	Mike Childress, Pentair	Sizing Commercial Equipment to Meet Codes and Use, Steve Dunn	Tips & Tricks for the New Pool Professionals, Peter Haverlation	Web Based Controls Installation, Operation & Instllation of Zodiac Web Controls for Pools & Spas	Hayward Town Hall "Ask the Experts," Dan Smith, Clint Webster	Part 1: The Nuts & Bolts, Michael Orr	Electrical Bonding and Grounding, Bill Hamilton	Proactive Non Acid Pool Start-Ups EasyCare	Heating Repair, Tools and Tips Arthuro Torres Clases En Español
1 P.M. TO 2:45 P.M.	The Rebel Pool Cleaner, Mike Childress, Pentair	Responding the Dropught Crisis John Norwood, CPSA	The Real Scoop on Spot Etching And Calcium Nodules OnBalance	Energy Efficient Pool Audit EEPA Steve Gutai & Mike Giddens, Zodiac	New OmniLogic Control The Power of Simple, Greg Fournier, Jason DeBruin, Hayward ●	Certified Aquatic Equipment Installer, Part 2: Operation and Customer Relations, Michael Orr	Changes to the NEC for 2017, 680, Bill Hamilton	Cuencade Checkes Para Negocio Guiatara Clases En Español	Introduction to QuickBooks Pedro Correa Clases En Español
SATUF	SATURDAY, MARCH 12, 2016 / EXHIBIT HOURS 1–6 P.M./OPEN TO THE TRADE ONLY/REGISTRATION REQUIRED / 30+ New Classes 🤻								
Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
8 A.M. TO 9:45 A.M.	The Shocking Truth of Electricity and How to	Chemistry 101, Basic Water Chemistry, Terry Arko, SeaKlear	Algae Free Pools Enzymes and Phosphate Removal, Chris Marcano	Licenciade Contratista Guiatara Clases En Español	Common Repairs with Pools & Spas Dennis Rettela	Ozone for Pools Advanced Water Purification Technologies, Tim Chew, Ken Milbery	Intermatic Multi Wave Installation Wiring and Programming	Identify and Remove Plaster Stains, Barry Driks, Jacks Magic	Hydraulics For the Service Pro, Carlos Gomez, Pentair
10 A.M. TO 11:45 A.M.	Troubleshoot It, Mike Childress, Pentair	Understanding Variable Speed Pumps Ben Honadel	Profitable Pool Inspections Rick English, APSP Builders Education Commission	How to Install Tile	The Hidden Secrets to a Stain Free Pool, United Chemical	Common Testing & Treatment Myths Wayne Ivusich, Taylor Technologies	Building Modular Custom Slides, How to Design, Build & Sell for In-Ground Pools, Kathryn Varden	Ozone & Germicidal UV Advanced Oxidation Process (AOP) DelOzone	Variable Speed Pumps, Arturo Torres Clases En Español
NOON TO 1:45	Your Biggest Enemy - The CSLB Nicholas B. Spirtos,	Variable Speed Pumps: Advanced Programming and Sales Strategies, Ben Honadel,	Differences in Pool Surfaces and How they Interact with	Phosphate & Enzyme Control for Increased Efficiency, Harold	Dealing with Pool & Spa Leaks Bill Campbell	Advanced Water Chemistry OnBalance	Rola-Chem ORP/Ph Controllers & How They Function,	Millionaire Pool Man Improving Visibility & Profits,	Basic Chemistry, Pedro Correa Clases En Español

Bill Campbell

**OnBalance** 

**Evans** 

Water, Alan Smith

Pools by Ben

LONG BEACH CONVENTION CENTER, 300 E. OCEAN BLVD., LONG BEACH,

Attorney

## Zodiac introduces Jandy Pro Series

#### Continued from page 4

be programmed to run at non-peak energy periods and to run at the minimum speed it needs for cleaning, and heating. Energy consumption can be adjusted to pool's needs.

#### Jandy Pro Series Nicheless LED Underwater Lights

The new Jandy Pro Series Nicheless LED Underwater Lights feature RGBW technology for a more radiant color effect. Available in Watercolors and White-only models, the lights also come in a variety of outputs and sizes for creative flexibility.

Benefits include:

- Better illumination: Up to 250% brighter than first-generation Jandy models, and 25% greater beam spread to light hard-to-reach corners.
- Brighter white light and reduced color distortion: RGBW technology delivers a more radiant color experience.
- A range of outputs: Water-colors and White-Only models are offered in three different power levels low-voltage (12VAC) lights are available with 9W, 20W, and 30W max power draw options.
- Easy to install: Nicheless LED lights require no bonding or traditional niches and are installed using a standard 1 1/2-inch fitting.
- Reliability: Nicheless LED lights feature redundant-seal technology to protect lights from water damage.

#### Jandy Pro Series Ozone Corona Discharge System

The Ozone Corona Discharge

Ozone Discharge System delivers the high output and energy efficiency of a true corona discharge ozone generator in a simple-to-install, extremely reliable system. It comes in three sizes: CD40 for pools up to 40,000 gallons, CD70 for pools up to 70,000 gallons and CD100 for pools up to 100,000 gallons.

Benefits include:

- Reliable: Engineered for high output and long life, the corona discharge is designed to be impervious to moisture and acids.
- Easy to install: Simple installation for both new and existing pools, Ozone is easily wall mounted and wired to a pool timer. Two installation kits provide versatile plumb-in options.
- A cleaner, clearer pool: Strong oxidation helps to rid the pool water of organic and inorganic contaminants, making the pool water cleaner. It destroys biofilm, the slime that can accumulate on the surface of an inactive pool.
- Energy efficient and sustainable: The system generates high ozone output with low energy cost. It quickly oxidizes organic contaminants, that immediately break down into pure oxygen without creating harmful or irritation disinfection byproducts.
- Cost-effective: Ozone allows chlorine to last longer by decreasing its rate of consumption, thereby reducing cost.

To learn more about the new suite of Jandy Pro Series equipment, please visit www.Jandy.com or www.zodiac.com.

# 2nd Annual Bakersfield chapter trade show

By Beau Braisher

Beau Braisher is the Bakersfield chapter president.

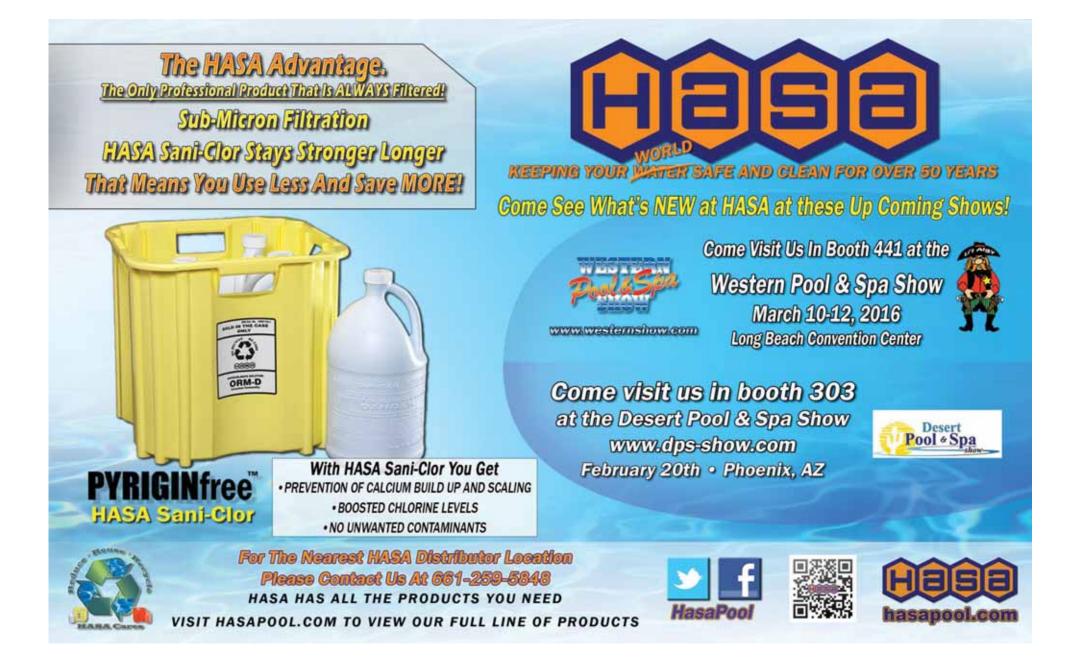
For the 2nd year in a row, the Bakersfield IPSSA chapter held a trade show. The event was held at the local SCP and attended by 20+ vendors and numerous local

pool technicians. There was food, refreshments, and even a shaved ice machine. The trade show is a great opportunity for pool professionals that don't go to trade shows to get first-hand knowledge on all that is new in the industry. It's also a great way for

our chapter to recruit potential new members and showcase all that IPSSA has to offer on both a local and national level. The 3rd Annual Bakersfield IPSSA trade show is already in the works for October 5th, 2016 and will be bigger and better than the last.







## Drought vs. El Niño

Continued from page 3

Also, since phosphates are a part of TDS using a weekly phosphate removal will help to keep levels

#### Lower water levels

Another problem during drought times is that the ground-water gets used up more quickly. Groundwater is what comes from rain that permeates through the soil and then makes it way below ground through cracks and fissures.

During periods of drought as groundwater levels go lower this leads to more contaminants in the source water that can lead to higher total hardness, minerals and metals. According to the National Groundwater Association (NGWA) about 44% of the United States population gets its drinking water from groundwater. The concentration of metals such as copper and iron increase in deep

groundwater. Stain and scale inhibitors and metal sequestering treatments will need to be used particularly in areas with well

Also as groundwater levels drop chloride levels increase from an influx of brackish water. This leads to more particulate and higher dissolved solids. The use of shock treatments and natural polymers to floc and remove these to

the filter can help. Nitrates can be a big problem in groundwater as well and that can have a direct effect on free available chlorine FAC in pool water. Nitrates in swimming pool water create chlorine demand that devours FAC levels. Again heavy shocking may help here, but draining and using trucked in water that is free of nitrates would be the best solution in these cases.

# The overnight change of make-up water

Recently in the East Bay area of Northern California customers began to notice a different odor and taste to their tap water. Complaints began to mount and so the East Bay water municipality responded by letting customers know that due to the severe drought they needed to bring additional water in from the Sacramento River to supplement their current supply. The officials stated that the water brought in had a different make up from the existing water. In today's world where water is being imported and exported all over it is possible to have the source water makeup change within hours. In some areas water is trucked in as a supplemental supply from hundreds of miles away where the pH, Total Alkalinity and Calcium Hardness can be drastically different from the local water. If this water isn't treated properly it can cause balance issues in the pool. One prime recommendation for pool pros today would be to keep track of the source water by testing from the tap on a regular basis. This will help give a better understanding of how to treat the pool water.

#### How fires effect pool water

In 2015 Northern California experienced one the worst wildfire seasons in history. Three major fires were raging simultaneously. A total of 283,000 acres were burned. The ash from forest fires can be high in nutrients such as nitrates and phosphates. One of the main firefighting chemicals dropped from planes contains compounds of phosphate and so will contribute to phosphates in waterways over time. After one of the largest wildfires in San Diego, California in 2008 pool service professionals in the area saw a large spike in phosphate levels in pools. Testing for and treating pools for phosphates could be paramount immediately following forest fires. Phosphate removers can be very helpful in these situations.

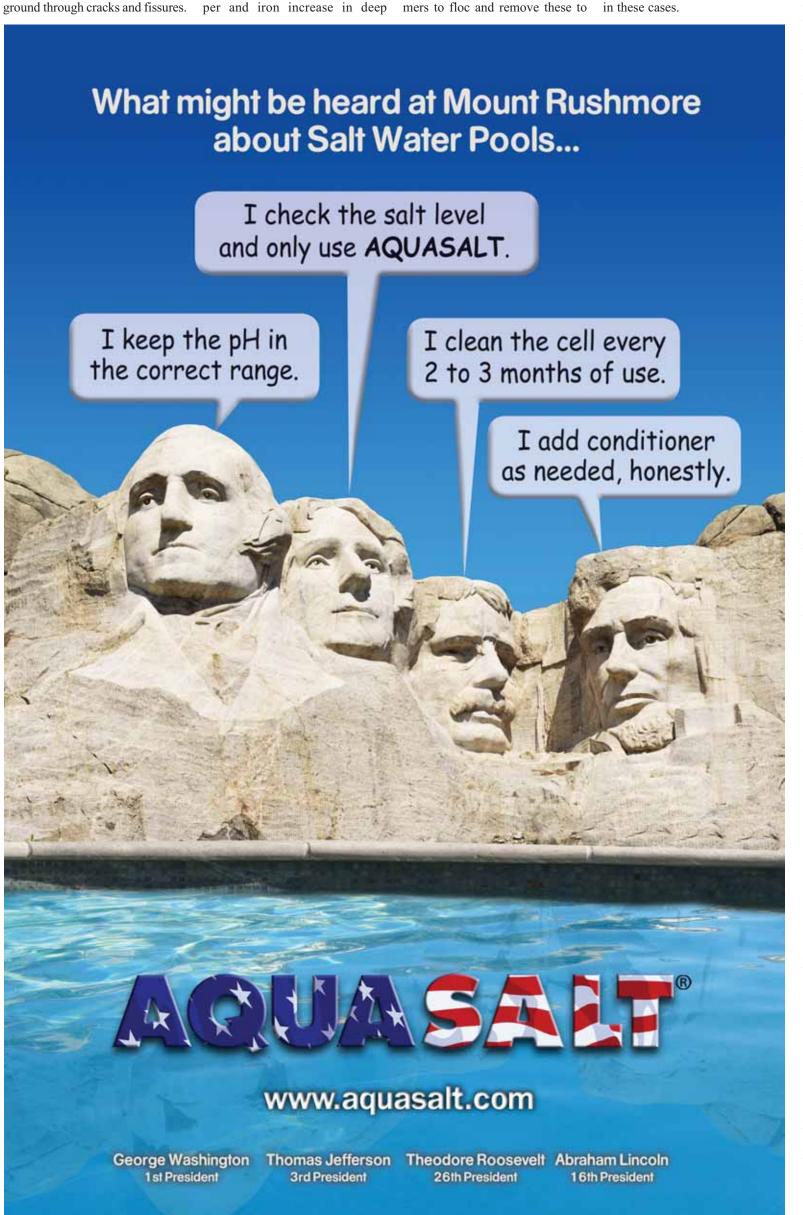
# What to expect when it goes from dry to wet

Every pool pro knows the importance of keeping pool water balanced. However what might not be known is the importance of adjusting water balance just before the first rain of the season. Acid rain is a phenomenon we have heard about as a result of pollution in our atmosphere. In the dry season there can be a build up of nitrogen and sulfur compounds in the air. When the moisture from rain or fog combines with these compounds in the atmosphere the result is nitric and sulfuric acid. When acid rain enters swimming pools it will have an immediate effect on lowering the pH. This explains why many times after the first heavy rain that pool pros report a drop in pH in many of their pools. One thing pool pros can do to prevent a drop in pH from acid rain is to make sure the total alkalinity is correct before the rain begins. Total Alkalinity is the buffer to resist changes in the pH in water. Making sure that the total alkalinity is in the 80 to 120 ppm range can help to keep the pH from dropping when acid rain hits.

#### What's in rain?

Unlike what we may think

Continued on page 15



# Hayward Builders gain more leads using the new and improved MyDreamPool.com

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According to Hayward Vice President of Sales Michael Massa, "Hayward's newly redesigned MyDreamPool.com will give our builders more qualified leads, which can help a pool professional better understand a consumer's vision and expected budget for their dream pool design." From pool shape, to landscaping, pool lighting, water features, pool controls, pool safety, and more, creating a dream backyard escape has never been easier. Homeowners can upload a photo of their backyard and create their virtual dream pool. In just four simple steps, they can take a peek at what a swimming pool could look like in their very own backyard.

Once a potential pool owner

runs through the My Dream Pool process, referrals will be delivered via email to active Totally Hayward Partners. A Totally Hayward Partner can view the Referral Dashboard at any time by logging into TotallyHayward.com.

This dashboard allows instant access to the referral information gathered through MyDreamPool. com.

To learn how to navigate the new MyDreamPool.com, go to http://bit.ly/1OS7eyZ to view the

tutorial

To experience the new and improved website, visit MyDream Pool.com.

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# Oreq Corp wins Eric Resh patent infringement lawsuit

Resh's asserted patent, US Patent No. 5,473,786, relates to Piranha and Stingray leaf rakes used to clean swimming pools.

On May 3, 2013, Eric Resh of the Smart! Company personally sued Oreq Corporation and its majority stockholders, Ron Hetzner & Jess Hetzner, for patent infringement. [United States District Court, Central District of California, Case No. CV 13-0830 JGB (SPx)].

Oreg sells the unique Xcalibur Pro line of leaf rakes and skimmers which includes the popular brands Animal, Stinger, and Gorilla. Oreq owns patents and trade dress rights which cover its Xcalibur Pro line. Resh alleged in the lawsuit that the Xcalibur Pro leaf rakes infringed the asserted patent.

In response, Oreq presented evidence that each element of Resh's alleged invention was wellknown in the swimming pool industry before Resh filed for his patent. Oreq also demonstrated that the Patent Office did not have sufficiently detailed information about the prior leaf rakes to fully appreciate their structure and performance.

On October 31, 2014, Judge Jesus Bernal of the United States District Court for the Central District of California, sitting in Riverside, California, granted Oreq's motion for summary judgment that the asserted claims of the Resh patent were invalid, and entered judgment in favor of Oreq. The Court concluded that the asserted claims of the Resh patent, which claimed the allegedly novel idea of using a "smoothly sloping surface" to scoop debris from the bottom of a pool, were invalid because the alleged invention was merely an obvious variation of several prior leaf rakes and patents. As the prevailing party, Oreq Corporation also obtained a sizeable award in costs against Resh.

Resh appealed the finding of patent invalidity to the U.S. Court of Appeals for the Federal Circuit in Washington, D.C. In rulings dated July 9 and August 20, 2015, the U.S. Court of Appeals for the Federal Circuit affirmed that at least claims 1 and 8 of Resh's patent were invalid.

When asked for comment, Jess Hetzner, President of Oreq Corporation, said: "We are extremely pleased that the United States District Court and the Federal Circuit found the primary claims of the Resh patent invalid. As a patent holder, Oreq Corporation has great respect for the meaningful innovations of other companies. We made every attempt to settle this case without a prolonged legal proceeding, including changing our own rim design to further distinguish it from Resh's alleged inventions. But constant assertions by Resh that we infringed gave us no choice but to prove the patent claims were invalid. Our family and friends in the pool industry date back to the early 1960s and we knew all too well that leaf rakes with 'smoothly sloping surfaces' had evolved long before Resh filed his patent in the mid-1990s.

Oreq is a leading manufacturer of pool & spa cleaning accessories, based in Temecula, California.



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## Drought vs. El Niño

Continued from page 12

rainwater is not pure. In fact water is incapable of condensing into droplets without the presence of dust, smoke or other impurities in the atmosphere. A cloud of water droplets can only form in the presence of impurities. So those raindrops that you see splashing on the surface of the swimming pool are bringing with them organic and inorganic substances, bacteria and nitrogenous compounds of minerals and metals. It is very typical after a heavy rain for algae to become a problem in pools. This is because the rain itself can bring an increase in the levels of nitrates. which are a known food source for algae. Also, due to the impurities in rain water chlorine demand can become much greater and sanitizer levels can be reduced to zero. It is vital after a heavy rain to test for nitrates. Super-chlorinate the pool often following heavy rains and use a good all-purpose algaecide.

#### The hidden dangers of flood water in a pool

There are several types of flooding that can occur. Flash floods are the result of a break in a levee or dam or heavy rains in mountain areas above a flood plain. This can be very destructive and cause contaminated water to rush quickly and overwhelm low laying areas. In coastal regions storm surges and high tides can cause flooding. When Hurricane Sandy hit the coast of New Jersey there were many pool service pros that reported finding live shrimp in their pools after the floodwaters receded. Floodwaters will contain mud, silt, organic materials and

very possibly raw sewage that is loaded with bacteria. Whenever floodwaters enter a pool, it is best to drain the pool if possible. If this is not possible then the pool should be super chlorinated to at least 20 ppm of chlorine at a pH of 7.5. The pool should be kept at 20 ppm for at least 15 hours to ensure that all pathogenic organisms have been inactivated. Also, the use of a natural polymer flocculent can help to clear materials out via the filter. The filter should be thoroughly cleaned once the water has cleared. You may also expect an influx of nitrates and phosphates from floodwaters particularly in agricultural areas or in areas of phosphate mining such as parts of Florida.

#### Be ready

There is no denying that weather patterns are changing and in certain areas water itself has become a big challenge. Much of the southwestern United States have seen a drought unlike anything in over 500 years. Groundwater levels have sunk to catastrophic levels and regulators have imposed strict conservation laws in reaction to this. The building, filling or draining of swimming pools has come under extreme scrutiny from many officials. Despite the fact that it has been proven that pools require less water to maintain than a backyard lawn, they still fall in the cross hairs of lawmakers and private citizens. Pool professionals need to be diligent during these times to ensure that the industry does not become falsely targeted as water

wasters. Having a plan in place on how to conserve and prevent waste of pool water is needed ahead of time. One of the largest water wasters mentioned previously will be evaporation, so if pool pros are diligent to do what they can to reduce the evaporative loss of pool water then that goes a long way in showing pro-conservation efforts. Solid covers can work and if they are not an option than there are chemical liquid covers that can be applied to reduce water loss from evaporation. When the rains of El Nino begin to move in it is important to be prepared by making sure all pools are properly balanced. Super chlorinate after times of heavy rains or flooding. Test the pools for nitrates and phosphates, and be sure to use a good quality algaecide after the rains have past. We can't always predict the weather. But if we are ready for anything then we can prevent the water problems before they begin.

#### **BULLET POINTS:**

- In times of drought the saturation of water increases due to low groundwater levels and higher rates of evaporation.
- · Restrictions on draining in times of drought can lead to an increased use of chemicals in order to maintain a sanitary condition in the water
- Evaporation is one of the leading causes of water loss when it is warm and dry
- Solid or liquid covers can help lower the evaporation rate in pools
- Water sources an change rapidly during times of drought and

source water should be tested regularly during these times

- First rain of the season can bring lots of contaminants that will have a direct effect on swimming pool water
- The acid content of rain can be higher during the first rainfall and can have a direct effect on pH.
- · Manage alkalinity levels

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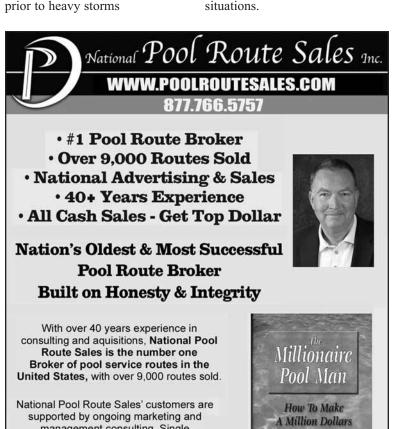
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- Flood waters can introduce various contaminants including raw sewage that can contain bacteria and cryptosporidium
- Phosphate levels can increase after a heavy fire season due to ash and fire retardant chemicals used
- · Proactive shocking, phosphate removal, clarifier and algaecide use can help in all weather situations.

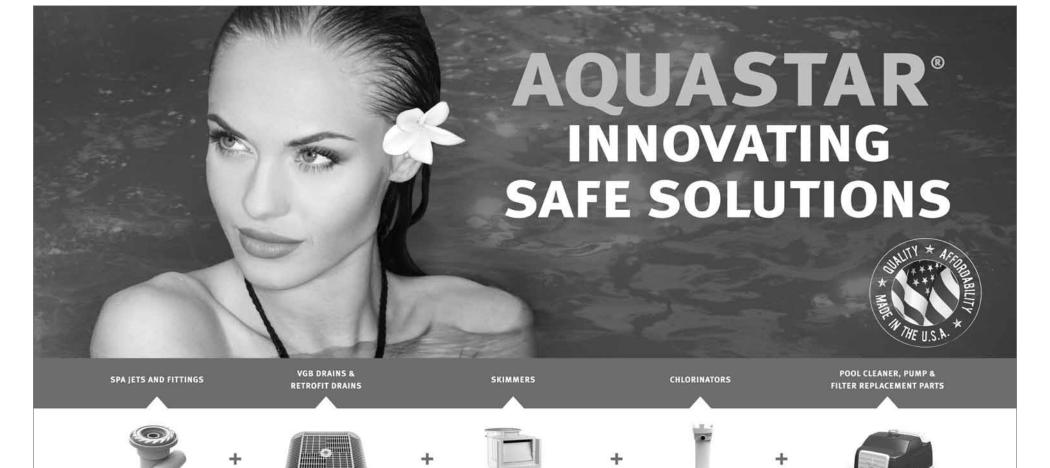
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# WAHC 2016 save the date announced

## Annual scientific conference scheduled for October 19-21

The thirteenth annual World Aquatic Health<sup>TM</sup> Conference (WAHC), will be held October 19-21, 2016, at the Sheraton Music City Hotel in Nashville, Ten-

The WAHC is an exceptional educational conference where aquatic industry professionals discuss, learn, and network with likeminded people. Many attendees proclaim how they come away with new objectives and information that directly relates to their field each year. A new record of 46 states and 11 nationalities were in attendance at the WAHC in 2015.

Every year, this scientific conference is filled with seminars covering topics including drowning prevention, facility management, health benefits, health codes, new industry technology, advanced chemistry/DBP, and RWI prevention. Additionally, pre- and post-WAHC meetings can be expected by attendees. Numerous organizations, such as USA Swimming, CMAHC, and Water Safety USA, conduct meetings surrounding the WAHC as conference attendees represent a convergence of the entire aquatic world, collaborating to learn and grow.

The WAHC also offers poster sessions, table top displays for sponsors and other non-profit organizations, a welcome reception, and a closing reception with prize giveaways, including a free

2017 WAHC registration or hotel

The National Swimming Pool Foundation® (NSPF®) is the host of the WAHC, and the conference team is once again working hard to compose a memorable and educational experience for all. A Call for Papers is in effect until January 31, 2015 for all parties interested in presenting at the Conference.

The NSPF would like to extend thanks to two sponsors that have agreed to continue to support this global exchange of knowledge: PlayCore and Hayward Commercial Products. If a company is interested in sponsoring the WAHC, the conference team



is ready to discuss opportunities via email at conference@nspf.org or by phone at 719-540-9119.

Those interested in the WAHC are encouraged to visit the WAHC.org for more information. To be guaranteed the lowest registration price for 2016, individuals can pre-register with a \$50.00 deposit before December 31, 2015. The balance will be due when conference registration officially opens on April 01, 2016.

# **Matching** funds available from IPSSA Inc.



IPSSA Inc. has a matching grant fund of \$24,000 to assist individual regions and chapters for community involvement, safety programs, and promoting IPSSA to the public. The spirit of the matching grant is to foster IPSSA promotions by facilitating new ideas from individual members, chapters and

The matching grant funds shall be allocated evenly by region in each given year. In the event that a region does not request funds in a given year, that region's representative may elect to reallocate their portion to the matching grant fund for redistribution. Any redistribution of funds must be approved by the BORD.

The BORD will match, dollar for dollar, up to the budget amount once a matching grant is approved by the regional Board.

Each region shall determine how to use its allotment of funds without BORD approval once it has been approved by the regional Board.

Individual members, chapters and regions of IPSSA in good standing qualify for matching grants.

- Matching grant requests must be submitted in writing to the regional director by December 1st each year.
- The regional director shall qualify the request to meet the spirit of the matching grant program.
- The region must approve the grant by either a regional Board meeting, regional Board teleconference, or e-mail ballot, and the results will be posted in the regional minutes.
- The regional director shall then request the funds from the IPSSA BORD president or chief financial officer without BORD approval, as long as the requested amount does not exceed the region's budgeted amount.



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# It pays to designate beneficiaries

One of the benefits of membership in IPSSA is a \$50,000 life insurance policy. All you need to do is complete a Beneficiary Designation Form.

But, what happens if you haven't declared a beneficiary? You will lose control of who receives your benefits. The payment of funds will be delayed and, if the benefits are part of a probate, it could take a year or more for your loved ones to get those funds.

The good news is that, when your Beneficiary Designation Form is on file at the IPSSA financial office, the check for your life insurance benefit is issued as soon as the death certificate is received by the insurance company.

Call the financial office (888-391-6012) if you are not sure whether or not your Beneficiary Designation Form has been filed. If not, or if you want to change your beneficiary, you can download the form from the "Members Only page of www.ipssa.com.

Don't neglect this small but important detail which could prevent headaches for those you love.

# <u>The IPSSA Scholarship Fund</u>

# Advancing professional training and education in the swimming pool and spa industry

The Independent Pool and Spa Service Association (IPSSA), established in 1988, was formed to promote educational opportunities and provide business resources to its membership. Scholarships through the IPSSA fund are available to all self-employed swimming pool/spa service technicians in Arizona, California, Florida, Georgia, Nevada and Texas.

Scholarships will be available in all swimming pool/spa service related areas, including businessrelated courses at local community colleges. Scholarships are not available for pool building education. Applications are accepted throughout the year. The Scholarship Committee meets once each year in January. Applications must be received in the IPSSA executive office by December 1st to be considered for a scholarship

Applications are available by clicking by contacting the IPSSA Executive Office at 888-360-9505 or info@ipssa.com.

Scholarships are available for, but not limited to, the following areas:



- · Certified Pool Operators
- **Aquatics Facility Operator** (AFO)
  - Contractor license schools
- Manufacturer sponsored
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  - > Chemistry
  - Trade school courses in:
    - > Plumbing
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  - > Mechanical
- · Whatever will help your

Go to ipssa.com for an IPSSA scholarship fund application.

# California Capitol Report

Continued from page 1

of the overall project which is often 2 or 3 times the surface area of the pool.

CPSA felt like it made progress relative to these issues, however, it is extremely likely that that implementation of MWELO will see local deviations and interpretation issues. The best way to avoid

problems with MWELO is to keep the swimming pool and spa project separate from the overall landscape plan when it comes to submitting plans for permit approval. The threshold for residential projects is 2,500 square feet. For a pool project the 2,500 sq. ft.

Continued on page 18

# **POOL TIMER REPLACEMENTS**



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# **Membership Application**

Yes, I agree to join CPSA and support their efforts advocating for and protecting the industry!

Organization		Primary Contact Name				
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Phone #	Fax#	Registered Contractor's License #				
Email Address		Website Address				
contributions as needed; I agree to abi I consent to receive ongoing comm I give consent for my company nam	de by the Code of Ethics; to promote the unication from California Pool & Spa Ass ne, company address, company phone n	California Pool & Spa Association through annual membership dues and other e goodwill of the pool and spa industry; and to proudly display the CPSA logo. sociation via telephone, fax, email, and/or mail. number, company fax and company website to be published in CPSA documents such members and consumers when requested.				
Name (Please Print)		Title (Please Print)				
Business Name (Please Print)						
		X				
Date		Signature				
Annual Membership	<b>VISA</b> MasterCa	Membership Categories and Dues				
□ Paid Online \$	Date:					
Enclosed is my Check in the amount of \$	for 2013-2014 Membership Dues	Manufacturer – Pledge Amount:  □ \$12,500 □ \$10,000 □ \$7.500 □ \$5,000 □ \$2,500 (Minimum)				
Please Charge My Credit Card: \$	for 2013-2014 Membership Dues	Builder w/Service Company – Pledge Amount  □ \$5,000 □ \$2,500 □ \$1,000 (Minimum)				
Credit Card Number:		Builder – Pledge Amount:  □ \$2,500 □ \$1,000 □ \$500 (Minimum)				
Expiration Date:	Security Code:	Subcontractor/Service Company/Retail – Pledge Amount:  \$500 \$\subseteq\$ \$\$\\$				
Cardholder Name (Printed):		Independent Pool Service Provider – Pledge Amount:  □ \$250 □ \$100 (Minimum)				
Authorization Signature:		I want to make a Contribution  □ \$100 □ Other				
Billing Address:		Thank You for Your Support!				
Dity:	State: Zip:	Thank for for four Support:				

# California Capitol Report

Continued from page 17

thresholds only applies to the surface area of the pool or spa because the hardscape is not considered in the calculation. As such, all but a few pools will be exempt from MWELO if the permits application is limited to the pool complex. However, if the pool, spa or hot tub is part of a permit application for the landscape of the entire backyard and that total square footage is at or greater than 2,500 sq. ft. then MWELO will apply. The maximum amount of water that can be used will be based on the planting areas and the surface area of the pool. None of the hardscape will be included in determining this number which will severely restrict the amount of water that can be used for the landscape project. Turf will probably be the biggest loser in this calculation but the best course of action would be to get the pool permitted and that project built prior to applying for a permit for the backyard landscape.

The bottom line is that water conservation is here to stay in California and every industry will be pressured by regulators and legislators to find ways to conserve this valuable resource. Reverse osmosis trucks to clean solids from pool water will likely replace dumping and refilling swimming pools, there will be more pressure to install permanent covers and build lewer water leatures to reduce evaporation loss. All of this means CPSA will have to stay involved in the water regulatory community to keep up and monitor closely the California Building Standards Commission, California Energy Commission, Department of Water Resources, State Water Resources Control Board and legislative committees relative to these topics in order to be involved and to defend the industry from adverse developments.

e have IPSSA logo gear available. Call the IPSSA executive office at 888-360-9505 to order!

IMPORTANT NOTE: Federal tax laws require industry trade associations to annually inform its members and contributors of the percentage of the association's budget that is attributable to lobbying (defined as the attempt to influence legislative or administrative action). Under federal tax laws, expenses incurred for direct lobbying are not tax deductible. CPSA has determined that 40% of CPSA's budget for the 2013-2014 fiscal year is directly attributable to lobbying. As such, 40% of your membership dues or the amount you or your company has or will contribute to CPSA is not deductible. The remaining 60% of membership dues or contributions are tax deductible as a business expense as allowed by law.

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Questions? Please contact us via phone, fax or email. Fax or mail this form with your business information and credit card data or check to the address below.

California Pool & Spa Association

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# IPSSA CHAPTER LISTINGS

For Association information: call Amy Nijjar, (888) 360-9505 / • (888) 368-0432 FAX / 10842 Noel Street #107, Los Alamitos CA 90720, E-mail: anijjar@ipssa.com For billing or Membership information: call Sue Neronde at (888) 391-6012, FAX (888) 391-6203, e-mail sue@cramercpa.com or P.O. Box 1617, Rocklin, CA 95677 Chapter treasurers contact: ipssafinancial@cramercpa.com

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First Wed., 7 p.m.
VFW, 8990 Kruithof Way, Fair Oaks
Pres. Gregg Simon (916) 536-9165
DELTA: (Stockton)
Third Wed., 6:00 p.m., The Elks Lodge

19071 N Lower Sacramento Road, Woodbridge Pres. Rick Plath (209) 456-1605

service@rickspoolservice.com EAST BAY

Third Tues., 6 p.m., Pleasant Hill Community Center, 320 Civic Drive, Pleasant Hill Pres. David Luthy (510) 435-5252 townandcountrypool@comcast.net EAST CONTRA COSTA

Fourth Tues., 6:00 p.m., La Fuente Mexican Restaurant, 642 1st Street, Brentwood Pres. Martin Stenhouse (925) 980-4578

justapoolman@comcast.net EL DORADO

Second Thurs., 6:30 p.m., Shingle Springs Comm. Ctr. 4440 S. Shingle Road, Shingle Springs Pres. Shawn Panico (916) 201-6245 / www.edipssa.com **ELK GROVE** 

Second Wednesday, 7:00 p.m., Logan's Roadhouse, 9105 W. Stockton Boulevard, Elk Grove

Pres. Jerry Marquardsen (209) 747-4953 jerryspoolservice@yahoo.com GOLD COUNTRY

First Mon., 6:00 p.m., Max's Restaurant 110 Grass Valley Hwy, Auburn Pres. Allan Leas (530) 887-8074 al@townepools.com

MODESTO CENTRAL VALLEY:

Third Tues., 6 p.m. Perkos Restaurant, Kiernand Road & 99, Salida Pres. Mike Imelio (209) 581-3294

SACRAMENTO CITY Fourth Wed., 7:00 p.m., Plaza Hofbrau 2500 Watt Ave., Sacramento Pres. Nathan Williams (916) 213-6889

TRACY: Fourth Thurs., 6 p.m., Perko's Café, 1321 W. 11th Street, Tracy 95376 Pres. Kevin McLard (209) 833-9200 kevin\_m@klmpools.com WEST PLACER

First Thurs., 5:30 p.m., Strikes Bowling Alley 5681 Lonetree Blvd., Rocklin CA 95765 Pres. Kim Silva (916) 955-2990

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First Tues., 5:30 p.m., Rusty's Pizza 6675 Ming Ave, Bakersfield Pres. Beau Braisher (661) 332-4952

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CENTRAL COAST
Second Wed., 7 p.m., Mtgs alternate between
N/S Co., Contact chapter Pres. for info. Pres. Tom Mazzo (805)550-6709

tmazzopoolguru@yahoo.com CONEJO: Second Wed., 7:30 p.m., Alpha Water Systems, 725 Cochran Street #A, Simi Valley Pres. Dennis Van Sloten, (805)813-6154 dvs10@live.com CONEJO VALLEY

Second Wed., 6:30 p.m., Superior Pool Products 1200 Lawrence Drive #400, Newbury Park Pres. Michael Flanagan (805) 444-7960 FRESNO:

Fourth Tues., 7 p.m Roundtable Pizza at First & Bullard, Fresno Pres. Norm Carpenter, (559) 217-1228

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Second Mon., 6:30 p.m., Rusty's Pizza Parlor 232 W. Carrillo, Santa Barbara (downtown) Pres. Joe Burich (805) 451-1963

mericks2001@yahoo.com VENTURA: Third Tues., 7 p.m. Yolanda's Mexican Cafe, 2753 Main St., Ventura Pres. Jason Trone (805) 660-6344 **VISALIA:** Third Wed., 6 p.m.

Amigo's Cantina, 5113 W. Walnut Ave., Visalia Pres. Roman Gomez (559) 992-5779

**REGION 3 (NORTH L.A. COUNTY)** B.O.R.D. Member: Ivan Vance (818) 376-8541 E-mail: ivanqvance@att.net

ANTELOPE VALLEY

Second Monday, 6 p.m. SCP Antelope Valley, 4514 Runway Dr., Lancaster Pres. Bob Cranmer (661) 609-3682 warren\_cranmer@msn.com

DIAMOND BAR

First Thurs., 7:30 p.m., Oak Tree Lanes, Diamond Bar Pres. Robert Nichols (626) 914-4813 **FOOTHILL** 

Third Thurs., 7:00 p.m.; American Legion Hall La Crescenta at Manhattan, La Crescenta Pres. Raul Fernandez (818) 563-9410

SAN FERNANDO VALLEY

Third Wed., 7:30 p.m., Canoga Bowl 20122 Vanowen, Canoga Park Pres. Elias Duran (818) 360-4769 SAN FERNANDO VALLEY METRO

First Tues., 7 p.m., Canoga Bowl 20122 Vanowen, Canoga Park Web site: www.sfvmetro.com

Pres. Saul Krochmal (818) 609-8252 SAN GABRIEL VALLEY Second Thurs., 7:00 p.m. PEP, 1862 Business Center Dr., Duarte, CA 91010

Pres. Brian Nies (626) 536-2008 SANTA CLARITA VALLEY

First Thurs., 7:00 p.m. Vincenzo's Pizza, 24504 ½ Lyons Avenue, Newhall Pres. Kent Simpson (661) 373-9901

> REGION 4 (SOUTH L.A. COUNTY) B.O.R.D. Member: Jason Briggs (310) 370-2144

E-mail: jason@paradisepools.biz

CENTRAL LOS ANGELES Second Mon., 6:30 p.m., Han Woo Ri Presbyterian Church, 1932 S. 10th Ave, Los Angeles

Pres. Se Hwan Kim (323) 733-8712

EAST LONG BEACH
Second Tues., 6:30 p.m., Ecco's Pizza,
2123 N. Bellflower Blvd, Long Beach Pres. Bill Rothwell (562) 425-8249 poolboy1950@yahoo.com

SOUTH BAY

Second Wed., 7 p.m., American Legion Hall 412 S. Camino Real, Redondo Beach Pres. Randy Mahler, (310) 832-1785 rmahler@oceanviewpools.net WESTSIDE

Second Tues., 6:30 p.m., American Legion Hall 5309 S. Sepulveda, Culver City Pres. Jeff Von Dwingelo (310) 749-1853 waterdogpoolservice@msn.com WHITTIER: First Wed., 7 p.m.
Superior Pool Products in Santa Fe Springs Pres. Tom Horning, (562) 458-2881

> **REGION 5 (ORANGE COUNTY)** B.O.R.D. Member: Steve Donohoe (949) 235-5888

tomspoolcare@roadrunner.com

E-mail: steve@anotherperfectpool.com

ANAHEIM: Third Wed., 6:30 p.m. Roundtable Pizza, 12829 Harbor Blvd., Garden Grove Pres. Cal Pratt (949) 230-7462 CENTRAL ORANGE COUNTY

Last Tues., 7 p.m., Coco's, 14971 Holt Ave., Tustin Pres. Jeff Steinker (949) 586-4860 jsteinker@cox.net DANA POINT: Second Tues., 6 p.m., Coco's, Crown Valley and I-5

Pres. Brian Bottrell, (949) 697-8544 vampbrian@gmail.com HUNTINGTON BEACH

Third Mon., 6:30 p.m., Round Table Pizza Warner & Euclid, Huntington Beach Pres. Travis Baker (714) 878-3722 MISSION VIEJO: First Tues., 6 p.m.

Claim Jumper, 27845 Santa Margarita Pkwy Pres. Mark Byrne, (949) 690-6381 eternitypool@gmail.com NORTH ORANGE COUNTY

Second Wed., 7 p.m., Graziano's Italian Restaurant, 17487 Imperial Highway, Yorba Linda Pres. Rick Reyes (714) 635-5459 rickmreyes50@yahoo.com

ORÁNGE COAST

Last Monday, 5 p.m., Carrow's Restaurant Warner & Magnolia, Huntington Beach Pres. Michael Kei Black (714) 891-0351

mblackels@netzero.com
ORANGE COUNTY #1

Second Wednesday, 7:00 p.m.; Graziano's, 17487 Imperial Hwy, Yorba Linda Pres. Bill Walton (714) 632-8888 ORANGE COUNTY #9

Second Wed., 7 p.m., Dad Miller Golf Course

North Gilbert Street, Anaheim Pres. Rob Tobias (714) 812-7993 ORANGE COUNTY POOL PROFESSIONALS

Last Mon., 6:00 p.m., Claim Jumper Banquet Room, 18050 Brookhurst St., Fountain Valley CA 92708 Pres. Jim Romanowski (714) 404-2550 poolperfection1@aol.com

SADDLEBACK VALLEY

Last Tues., 6 p.m., Lone Star Steakhouse, 24231 Avenida de la Carlotta, Laguna Hills Pres. Scott Kather (714) 742-9597

SOUTHWEST: First Wed., 6 p.m., ABC Pools 10560 Los Alamitos Blvd., Los Alamitos Pres. Ken Tipton (562) 430-8515 SÚRF CITÝ

10865 Kalama River, Fountain Valley Pres. Frank Malavar (714) 960-3558

TUSTIN/IRVINE

Second Tues., 6:00 p.m., PSOC Waterline Technologies, 220 N. Santiago Street. Santa Ana Pres. Rich Foley (714) 974-1514 YORBA LINDA

First Wed., 6:45 p.m., Lampost Pizza, 21480 Yorba Linda Blvd. #D, Yorba Linda CA (call president to confirm mtg time). Pres. Jaime Aranda, (714) 746-5138 jaimearanda@sbcglobal.net

> **REGION 6 (INLAND EMPIRE)** B.O.R.D. Member: Scott Peterson (951) 699-8407 E-mail: ipssascott@yahoo.com

CORONA: Second Tues., 7:00 p.m., Marie Callenders 160 E. Rincon St. (at Main St.), Corona Pres. Johnny Springer (951) 741-6189 johnnyspoolandspa@sbcglobal.net HEMET: Third Wed., 6:00 p.m., El Jalapeno 1999 N. State Street, Hemet Pres. Dan Riley V (951) 588-9035

dan@hemetpoolcare.com

MENIFEE VALLEY

First Wed., 7 p.m. at My Buddies Pizza 2503 E. Lakeshore Drive #A, Lake Elisnore Pres. Renee Marier, (951) 285-9672

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Second Tues., 7 p.m., Carrows Restaurant 11669 Foothill Blvd,, Rancho Cucamonga Pres. Ron Goodwin (909) 989-0406 good2win@msn.com

PALM DESERT

Third Thurs., 6 p.m./7 p.m., please check with pres. Sloan's, 81539 US Hwy 111, Indio CA Pres. Matt Kauber (760) 702-0160 salernopools@yahoo.com

PALM SPRINGS

First Wed., 6:30 p.m. Elks Lodge, 67491 Elk Drive, Palm Springs Pres. Ken Pomije (760) 413-6022 REDLANDS: Second Tues., 6 p.m. Hickory Ranch, 32971 Yucaipa Blvd., Yucaipa Pres. Bill Brooks (909) 553-5780

RIVERSIDE: First Tues., 6:00 p.m., Cask N Clever, 1333 University Ave., Riverside Pres. Scott Zahn, (951) 966-0592

libertypoolservice@hotmail.com TEMECULA/MURRIETA Third Wed., 7 p.m., Pat & Oscar's 29375 Rancho California Rd., Temecula

Pres. Jack Delaney (951) 674-6318

**REGION 7 (SAN DIEGO COUNTY)** B.O.R.D. Member: Mike McCourtney (760) 788-0823 E-mail: sunrisepools1@hotmail.com

CARLSBAD: Third Wed., 7 p.m. Grandma's Restaurant, 539 Vista Bella, Oceanside Pres. David Talbot (760) 845-6863

**ESCONDIDO** Third Wed., 6:30 p.m., Call for location. Pres. James Leisten (760) 737-3058

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NORTH COUNTY COASTAL

Third Tues., 6:30 p.m. Brett's BBQ, 1505 Encinitas Blvd., Encinitas Pres. Daniel Carlson (760) 613-1552

RANCHO DEL MAR Third Mon., 5:30 p.m., Tio Leos 3510 Valley Centre Drive, San Diego Pres. Joshua McKee (858) 337-4482 josh@makaipools.com

SAN DIEGO

Third Wed., 7 p.m., Mission Valley Resort 875 Hotel Circle S., Mission Valley Pres. Austin Gardiner (619) 449-6345

austingardinerps@hotmail.com SAN DIEGO EAST COUNTY Third Tues., 6 p.m., Superior Pool Products, 1973 Friendship Dr., El Cajon

Pres. Berny Sweeny (619) 244-0496 bernypoker@hotmail.com SAN DIEGO METRO

Fourth Thurs., 7:00 p.m. Coco's, 1025 Fletcher Parkway, El Cajon Pres. Mike McCourtney (760) 788-0823 sunrisepools1@hotmail.com

**REGION 8 (SOUTHWEST)** B.O.R.D. Member: Marc Cannon (602) 432-3371 E-mail: rescueh2oinc@aol.com

EAST VALLEY

Third Thurs., 5:45 p.m., Superior Pool Products 2350 W. Broadway Rd. #110, Mesa Pres. Mike Lee (480) 786-0687 **HENDERSON:** 

First Wed., 7 p.m., Village Pub-Horizon Ridge 10900 S Eastern Ave, Henderson NV Pres. Forrest Owen (702) 372-7200, poolboys@cox.net

IPSSA VIPS Third Wed., 7:00 p.m Elk's Lodge #335, 14424 No. 32nd St., Phoenix Pres. Joe Mischik (602) 290-5547

NORTH PHOENIX Third Tues., 7 p.m., SCP 18201 N. 25th Avenue, Phoenix AZ 85023 Pres. William Goossen (623) 580-9802

goosse-man@cox.net NORTHWEST LAS VEGAS

First Thursday, 7:00 pm Joey's Bar & Grill, 7081 W. Craig Road, Las Vegas Pres. Robert Fazio, (702) 591-1624 SCOTTSDALE

Third Mon., 6:00 p.m., NPS Pool and Spa Supply, 4718 E. Thunderbird Rd, Phoenix Pres. Kurt Schuster (602) 488-7335 TUCSON:

Third Wed., 7 p.m.
Superior Pool Products, 4055 N. Runway Drive. John Greenough (520) 440-5671 WEST VALLEY

First Wed., 7:00 p.m., Cloud Supply 1100 N. Eliseo, Felix Way, Avondale Pres. Patrick Pace (623) 853-6859 WESTERN LAS VEGAS

First Mon., 6:30 p.m. (excl. holidays) Vietnam Vets Hall, 6424 W. Cheyenne, Las Vegas Pres. Linda Cross 702-524-8453 ips salind across@gmail.com

> REGION 9 (TEXAS) B.O.R.D. Member: Jim Smith (512) 206-0606

E-mail: jim@aquamanpoolandspa.com

AUSTIN

First Tues., 6 p.m., Cherry Creek Catfish Co. 5712 Manchaca Rd, Austin Pres. Todd Swearingen (512) 326-4695

CLEARLAKE

Fourth Tues., 7:00 p.m., Red River BBQ, 1911 Hwy 518 at 270, League City, Pres. Jim Jacobsmeyer (281) 787-6116 CORPUS CHRISTI

First Thurs., 6:30 p.m., Schlitterbahn Upper Padre 14353 Commodores Drive, Corpus Christi Pres. Michael Baker (361) 563-7655 **HOUSTON:** Second Tues., 7 p.m. IHop, 11225 Katy Freeway, Houston Pres. Bryan Norris (713) 234-7649 bryan@norrispools.com

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Second Tues., 6 p.m., Cedar Park Library 550 Discovery Blvd.,

Pres. Rick Beaubouef (512) 466-9672 **NORTH HOUSTON:** Third Thurs., 7 p.m., IHop 25619 Interstate 45, Spring

Pres. Gary Lindsey (936) 448-4208 SAN ANTONIO

First Mon., 6:30 p.m., Willies Grill 15801 San Pedro, San Antonio Pres. Becky Clayson (210) 240-3121

becky.clayson@yahoo.com WEST HOUSTON: First Mon., 7 p.m. Texas Land & Cattle, 12313 Katy Fwy, Houston Pres. Earl Jones (832) 573-8279 earl@texaspooltechs.com

REGION 10 (BAY AREA SOUTH) B.O.R.D. Member: John Oldfield (888) 641-8047 E-mail: joldfield@oldfieldinc.com

FREMONT: Second Mon., 6 p.m., El Patio Restaurant, 37311 Fremont Blvd., Fremont Pres. Michael Murphy (510) 579-1448

MID-PENINSULA Last Tues., 7 p.m., Highland Community Club 1665 Fernside Ave., Redwood City Pres. Jerry Lindley (650) 366-6637 MONTEREY COAST: Fourth Wed., 7:00 p.m., Holiday Inn Express, 1855 Main Street, Watsonville

Pres. Bob Blade, (831) 647-8680 alohapoolbob@sbcglobal.net REDWOOD EMPIRE (Marin Co.)

Third Wed., 7 p.m., Lucchesi Park, Petaluma Park, 320 N. McDowell Blvd., Petaluma Pres. Darrell O'Neal (707) 544-3060

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SANTA CLARA VALLEY Third Thurs., 7:30 p.m., Napredak Hall 770 Montague Expressway, San Jose Pres. Joe McVeigh (408) 249-9731

josplash@sbcglobal.net SILICON VALLEY: First Wed., 6 p.m. Armadillo Willy's, 1031 N. San Antonio Road, Los Altos Pres. David Guslani (650) 333-1351 dguslani@earthlink.net
TRI-VALLEY: Second Thurs., 6 p.m., Meeting locations vary. Check with chapter president.

Pres. Stan Phillips (925) 518-1718

stan@aquacps.com REGION 11 (FLORIDA/GEORGIA) B.O.R.D. Member: Todd Starner (941) 915-2135 E-mail: tstarner@tampabay.rr.com

GOLD COAST (Ft. Lauderdale area) Second Tues., 6:30 p.m., Wings Plus9, 9880 W. Sample Rd, Coral Springs Pres. Ana Labosky (954) 224-7733

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location and directions Pres. Andrea Dospel (941) 920-2205 NORTH GEORGIA Pres. James Anderson (678) 947-3600 OSCEOLA (Kissimmee/Orlando) Second Wed., 6:30 p.m.

Fat Boy's Restaurant, 2512 13th Street, St. Cloud Pres. David Bianco (407) 957-2609 biancopools@aol.com SARASOTA: First Tues., 6:30 pm

Papa Nicks, 4940 Fruitville Road, Sarasota Pres. Andy Homner (941) 330-5757 TREASURE COAST

Fourth Tues., 7:00 pm

Duffy's Sports Bar, 6431 SE Federal Hwy, Stuart Pres. Allen Schroeder (772) 215-1884 **VENICE:** Fourth Monday, 6:30 p.m., Valenti's Ristoranti, 1200 E. Venice Avenue, Venice Pres. Ray Kurilivicoius, (941) 743-2010 ray@dartpoolsolutions.com

> **REGION 12** B.O.R.D. Member: Jason Lehmann (817) 605-0194 E-mail: waterconnection@att.net

> > DALLAS

Fourth Tues., 5:30 p.m., Tony's Diner 3112 N. Jupiter Rd #307 Garland TX Pres. Eustaquio Portillo (214) 325-6746 FORT WORTH

Third Tues., 6:30 p.m., La Playa Maya Restaurant 1540 N Main Street, Fort Worth Pres. Tina Slagle (817) 991-0555 MID CITIES DFW: First Mon., 7:00 p.m. SCP, 2107 Hutton Drive, Carrollton TX 75006

Pres. Casey Gardner (469)835-5674 TARRANT COUNTY

First Tues. 7 p.m., El Chico's Café 7621 Baker Blvd., Richland Hills Pres. Will Ainsworth (817) 987-8580 WAXAHACHIE

Second Wed., 7 a.m., Denny's, 408 Westchase Drive, Grand Prairie Pres. Neal Holt, (972) 617-9877

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For more information about our associate members please visit their web sites. If company representatives are available to speak at chapter meetings, their topics and geographic availability is indicated.

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