

California Capitol Report

Pool safety bill amended

By John Norwood
John Norwood is president of The California Pool and Spa Association (formerly SPEC).



AB 470 was amended after hard fought negotiations between the sponsors of the bill and the CPSA.

cent of all residential pools – those with isolation fences.

The legislative findings within AB 470 assert that isolation fencing is the most effective barrier to prevent pool drownings, but this is not true, and CPSA fought to take this misinformation out of the bill.

Both the Sydney and the Phoenix study support CPSA's contention that isolation fencing around residential swimming pools is not the best prevention to child drownings. In fact, isolation fencing can create a very dangerous false sense of security in the minds of parents and care-givers who are supervising toddlers or young children. Most people believe that if a physical barrier is erected between house and pool, then a child can no longer get from the house to the pool. As time goes by without incident, evidence points to the development of a caregiver's even greater faith in the ability of the barrier to prevent children from getting into the pool. Supervision is relaxed. The fence becomes something of a "backyard babysitter" until, to quote the Phoenix study: "the child was able to gain access [to the pool] because of: (a) faulty self-closing gates, (b) removable sections were not in place, (c) the gate was left open, (d) removable sections were not in place, (e) another sibling was able to get the gate open or (f) the child was able to climb over or under the fence."

In a University of Sydney study by Professor Philip Ley, Emeritus Professor of Psychology, the study found that 50 to 70 percent of drownings occur in pools with isolation fencing. After an exhaustive analysis of the statistics, Dr. Ley concluded: "There is no scientific evidence that fencing will reduce drownings." The Australian study suggests no effect, or a slight negative effect (i.e. more deaths). New Zealand data also shows short-term increases in drownings of children under 5 in domestic pools following the introduction of compulsory fencing.

The only study in the United States which provides an understanding of the effect of isolation fencing and child drownings was the Phoenix Children's Hospital Study. The Phoenix study showed that there were 61 children who were drowning victims admitted to the Children's Hospital between July 1982 and July 1989. 46 percent of the drowning victims died in pools which had isolation fencing. The Phoenix Building Department stated that less than one percent of the pools in the study's area had isolation fencing. Therefore, almost one-half of the child drownings which occurred within the Phoenix study took place in just one per-

Isolation fencing is not the best barrier to prevent child drownings; at best this is a controversial opinion. After CPSA informed the author of misinformation within the bill, the Assembly Member agreed to omit this from the legislative findings.

AB 470 now simply increases the mandate of one safety, drowning prevention device to two. Increasing the prevention measures

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Donation to San Antonio Parks and Recreation for \$1000 to sponsor swim lessons.

San Antonio chapter supports swim lessons

Donation to Inner City Development for \$1000 to promote swim lessons and life jackets.

New CPSC Report: Fatal child drownings in pools down 11 percent nationwide since 2010

Despite decrease, drowning is still the leading cause of unintentional death among children ages 1 - 4; second leading cause of death in children ages 5 - 14 years old

By U.S. Consumer Product Safety Commission

A new report released today by the U.S. Consumer Product Safety Commission (CPSC) shows that the number of fatal child drownings in swimming pools has decreased 11 percent nationwide since 2010, the year the agency launched its Pool Safely public

education campaign. Despite the decrease, fatal and non-fatal child drownings in pools and spas continue to pose a public health and safety challenge across the United States. In national media interviews this morning, CPSC Chairman Elliot F. Kaye urged families to be vigilant when children are in and around the water this summer.

"Children drowning continues to be a public health crisis," said Chairman Kaye. "My heart breaks when I read death reports about toddlers who slip out the back door and into an unprotected pool or young kids who do not have basic swim skills and end up participating in a pool party. As the

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Things to do in June

- Sunscreen
- Hats
- Drink lots of water



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THE IPSSAN

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No One wins the April Education Corner quiz

Sometimes it happens. No one who submitted entries for the April Education Corner quiz got 100% correct. All correct entries submitted during 2016 are eligible for a big drawing at the end of the year for more IPSSA logo items.

The correct answers for the April quiz are 1. Chlorine in pool water where it is exposed to intense summer-time sunlight will degrade by ____ in just 2 hours. A. 80 to 90 percent B. 90 to 95 percent C. 60 percent D. 50 percent, *the correct answer is b) 90 to 95 percent.* 2. The test for total alkalinity is called a color comparison test. A. True B. False, *the correct answer is b) false.* 3. Approximately how many gallons of water are there in a pool that is 18 feet by 36 feet with a shallow depth of 3 feet and a deep-end depth of 8 feet? A. 16,000 gallons B. 38,000 gal-

lons C. 26,000 gallons D. 21,000 gallons, *the correct answer is c) 26,000 gallons.* 4. The most practical way to lower the cya-

nuric acid level is to simply drain part or all of the water and refill. A. True B. False, *the correct answer is a) true.*

Calendar of Events 2016

- June 9-10** **CPO Class**
Superior Pool Products, Anaheim, California
<http://www.anotherperfectpoolnews.com/cpo>
- June 23-24** **CPO Class**
Superior Pool Products, Palm Desert, California
<http://www.anotherperfectpoolnews.com/cpo>
- July 7-8** **CPO Class**
SCP, San Juan Capistrano, California
<http://www.anotherperfectpoolnews.com/cpo>
- July 21-22** **CPO Class**
Superior Pool Products, Vista, California
<http://www.anotherperfectpoolnews.com/cpo>
- Aug. 6** **IPSSA Board of Regional Directors Meeting**
Location – TBD, Los Angeles 10am
info@ipssa.com
- Aug. 11-12** **CPO Class**
Superior Pool Products, Anaheim, California
<http://www.anotherperfectpoolnews.com/cpo>
- Aug. 25-26** **CPO Class**
Superior Pool Products, Canoga Park, California
<http://www.anotherperfectpoolnews.com/cpo>
- Sept. 29-Oct. 1** **Pool Industry Expo**
Monterey Convention Center, Monterey, CA
www.poolindustryexpo.com
- Oct. 19-21** **World Aquatic Health Conference**
Sheraton Music City, Nashville, TN
www.thewahc.org
- Oct. 29** **IPSSA Board of Regional Directors Meeting**
The D Hotel, Las Vegas, NV 10am
info@ipssa.com
- Oct. 30-Nov. 4** **Int'l Pool Spa Patio Expo**
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New Orleans, LA
www.poolspatatio.com

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Education

Corner

All members who mail an entry with the correct answers will become eligible for a drawing at the end of the month for IPSSA logo gear. All correct entries will go into a year-end drawing for other IPSSA merchandise. IPSSA members are the only eligible participants and only one entry per month is permitted. Each month, the winner of the drawing will be published in The IPSSAN. Entries for this month must be received by **JULY 20, 2016.**

1. What is the volume of a rectangular pool that is 20 feet by 40 feet with an average depth of 5 feet?
A. 4,000 sq. ft.
B. 4,000 cu. ft.
C. 20,000 gallons
D. 800 sq. ft.
2. The acceptable Saturation Index range is:
A. -0.5 to +0.5
B. -0.3 to +0.3
C. -0.2 to +0.2
D. -0.1 to +0.1
3. The pH scale is logarithmic which means that each whole number on the scale is this many times the previous number.
A. 1
B. 10
C. 100
D. .10
4. The pH of liquid chlorine (sodium hypochlorite) is:
A. 9.0
B. 10.0
C. 11.0
D. 13.0

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Chapter _____

Correct Answers: 1. _____ 2. _____ 3. _____ 4. _____

(Please indicate A, B, C, or D for each answer.)

Mail Entry to:

IPSSA Quiz, 10842 Noel Street, #107, Los Alamitos, CA 90720

Or Fax to: (888) 368-0432

Entries for this month must be received by JULY 20, 2016.

WELCOME NEW MEMBERS!

REGION 1 – Delta: Robert Mendoza. . . **REGION 2 – Ventura:** Stephen Fowler. . . **REGION 9 – San Antonio:** Evelyn Navarro. . . David Posson. . . **REGION 11 – North Georgia:** Andrew May. . . **REGION 12 – Fort Worth:** Shawn Demyan, Cody Foster.

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Financial office thanks chapters with prompt payments

The Financial Office thanks the following 52 chapters, whose members all paid promptly in April before second notices were required:

- Region 1 – El Dorado, Elk Grove, Gold Country, Modesto Central Valley, Sacramento City
- Region 2 – Central Coast, Conejo, Fresno, Visalia
- Region 3 – Diamond Bar, San Gabriel Valley
- Region 4 – East Long Beach, South Bay, Westside
- Region 5 – Central Orange County, Dana Point, Mission Viejo, OCPP, Orange County #9, Saddleback, Southwest, Surf City, Tustin/Irvine
- Region 6 – Hemet, Palm Springs, Riverside
- Region 7 – Carlsbad, Escondido, San Diego East County
- Region 8 – East Valley, Henderson, Scottsdale, Tucson, VIPS, West Valley, Western Las Vegas
- Region 9 – Austin, Corpus Christi, Houston, North Houston
- Region 10 – Fremont, Monterey Coast, Tri Valley
- Region 11 – Cape Coral, Gold Coast, North Georgia, Osceola, Treasure Coast, Venice
- Region 12 – Dallas, Fort Worth, Waxahachie



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IPSSA heroes

By Ivan Vance

Ivan Vance is a member of the San Fernando Valley Chapter.

One of the great things about IPSSA is the underlying commitment to help others in the industry. After all, this association was created on the principle of sick route coverage.

But, many members go above and beyond sick route, helping

other members and their communities. These are IPSSA Heroes.

Tell us your story, or let us know who has helped you. Email us at info@ipssa.com.

The IPSSAN is always on the lookout for "IPSSA Heroes" who have gone above and beyond the normal parameters of membership. My current nominee for that role is 30+ year veteran of the San

Fernando Valley Chapter, Paul Neumann. After taking a pool technician's class at a local occupational center in 1985, Paul took the plunge on money borrowed from family members and purchased a 30 pool route. Through hard work and good IPSSA style customer service, Paul has built a very successful and profitable business encompassing, at one

time, as many as 90 stops a week. Certainly pool man would describe Paul but Renaissance man might be more apt.

Paul is a talented musician who has sung with the renowned Roger Wagner Chorale and has toured with them extensively both in this country and overseas and he's also an accomplished pianist, performing as an accompanist with many local professional singers. If that weren't enough to keep him busy, he's recently developed, along with his partner, a line of gourmet chocolates called Marco Paolo that is now available at various upscale retailers and on line.

But even this impressive resume' didn't bring complete fulfillment. Paul's earliest aspiration was to be a teacher. As the child of German and Spanish speaking



Paul Neumann

immigrants he felt slow and behind his peers in school but an understanding teacher took an interest in him, pointed out his talents and instilled self-confidence. What this teacher did for him, Paul wanted to do for others, but as often happens in life, Paul was not destined to follow that path – at

Continued on page 5

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President's Message

What's up with IPSSA?

By Marc Cannon

Marc Cannon is the Region 8 Director and President of IPSSA.

As we close out May of 2016 and enter the service man's doldrums of summer, I wanted to update you on several initiatives that help the sustainability of IPSSA, make our association with this organization meaningful, and highlight what it means to you.

First, at the forefront is our newly approved Affiliate Membership program. This program allows for pool professionals in all 50 states and at least 100 miles from any existing IPSSA chapter the opportunity to become affiliated with IPSSA. Affiliate members will have access to our education portals and be able to use our logo. They will also have the opportunity to purchase insurance, on acceptance, through Arrow Insurance. The long term goal is to create new chapters in areas where at least 10 affiliate members are within a geographic area so at that time they would be able to take full advantage of all the benefits that full members receive. This is an exciting time for IPSSA as we look forward to expanding our footprint in the pool and spa service world!

Secondly, the official IPSSA website has been updated and I invite you to check out its information and user friendly format. It brings several important changes from the old website. You will be able to access Arrow Insurance and the IPSSA Financial Office from the website instead of having to call each one separately. You

IPSSA heroes

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least not right away.

Just as he turned fifty Paul was sidelined for a couple of months by surgery and while he was recuperating he began to reflect on the toll his vocation was taking on him physically and his former ambition to teach. After consulting a college counselor he decided to take another plunge, this time to work toward a teaching career. It took seven years, all the while toiling full time on his pool route, to graduate summa cum laude from Cal State Northridge. His next big hurdles were two three month student teaching stints but many of his chapter colleagues came to his rescue by taking care of his customers and allowing him to complete his trial period.

Finally, last February, Paul was hired as a third grade teacher at a San Fernando Valley elementary school and he's thrilled about it. He says that kids used to roll their eyes when he would carry in his cleaning equipment poolside but now they treat him like a rock star when he strides across the playground. Still, he acknowledges that inculcating the intellectual and social skills in nine year old minds that will lead them to success is an ongoing challenge and he's still learning. I know that Paul's dedication will ultimately prevail in making him the role model for kids he always wanted to be.

And yes, Paul is still a pool man, servicing about 18 accounts. After all, when he chose the teaching profession he took a big pay cut!



will also be able to post your business information on the website and be accessed via zip codes that you do business in by consumers

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2016 Membership Application

Step One: Contact & Directory Information

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Company Name: _____ Contact Telephone: _____ Fax: _____

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Email Address: _____

Directory Listing: _____ City: _____ State: _____ Zip: _____

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Step Two: Committee Involvement

The best way to take full advantage of your membership is to participate on a committee. With so many different opportunities to get involved, there's sure to be a committee for you. We welcome all members to any of our committees. It's a great way to meet other industry professionals and keep APEC strong. A committee chair will be in contact with you with more information on your chosen committees.

- Communications Distribution Fundraising Local Issues (City, County, Municipalities) Manufacturer Communications Marketing
- Membership APSP IPSSA Builder Council Commercial Council Retail Council Service Council None

Step Three: Verify Membership Level and Dues Amount

- SERVICE/RETAILERS/BUILDERS:** Service \$250.00 Retailer \$250.00 Builder \$250.00 Spa/Hot Tub Dealer \$250.00
- ALLIED INDUSTRY PROFESSIONAL:** Allied Industry Prof \$200.00 **CONTRACTOR/SUBCONTRACTOR:** Contractor \$200.00 Subcontractor \$200.00
- MANUFACTURER AGENT:** Manufacturer Agent \$500.00 **MANUFACTURER/DISTRIBUTOR:** Manufacturer \$1500.00 Distributor \$1500.00
- POOL OPERATOR:** Pool Operator \$200.00 **CONCERNED CONSUMER:** Concerned Consumer \$200.00

Step Four: Total Renewal Cost & Submit Payment Information

Use the blanks below to calculate your payment total.

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In Memory - Donald J Wilson (1927-2016)

Hasa has grown into a successful enterprise thanks to the hard work and dedication of its staff. However, no one was more dedicated nor worked more diligently than the company founder, Don Wilson. It is with great sadness that we must announce the passing of this innovative, tough and

dauntless yet caring man. Don, at the age of eighty-eight passed away peacefully at home surrounded by his loving family on April 23, 2016.

Don earned his Chemical Engineering degree from Michigan State University during which time and after he served in the

Army Air Corps. He started his career with Standard Oil of Indiana. He then moved to California and shortly after began his affiliation with HASA, Inc. He transformed Hasa from a struggling small divergent company into a specialized, widely recognized industry leader.

Don played a major role in the swimming pool and chemical industry. He worked hard to ensure that all businesses, small and large, could thrive. Some Pool Industry Affiliations and Awards in no particular order include: Co-Founder of the Western Pool and Spa Show, premier industry trade show dedicated to the education of swimming pool and spa tradespersons; The Guy Muto Chapter Service Award presented by the Southern California Chapter National Pool & Spa Association, now APSP, National Association of Pool and Spa Professionals; Doug Tanner Memorial Lifetime Achievement Award presented by the Pool Industry Expo; Titanium Partner-Member of IPSSA, Independent Pool and Spa Service Association, President and Co-Founder of SPTCA, Swimming Pool Trades and Contractors Association, established for the mutual support of industry persons in regulatory and governmental arenas. Member and strong Supporter of SPEC, now CPSA, California Pool & Spa Association dedicated to monitoring and influencing California legislation affecting State industry individuals; Support-



er for over 30 years of the USA Olympic Aquatics Programs, Swimming and Water Polo; 30 year plus member of the California Business Alliance; and Long term supporter of the CICC (Chemical Industry Council of California)

Whether it was challenging anti-business issues or rebuilding after an earthquake and devastating fire, Don Wilson tackled each impediment with esteemed tenacity. He spent countless hours in Sacramento as well as Washington DC supporting good business en-

vironments. His leadership, commitment to excellence, and love of life has been inherited by his descendants.

Don is survived by his wife Elaine; his children: Mark Wilson (Gloria), Leslie Tone, Lynn Cummings (Steve), and Lisa Wilson Johnson (Dave); grandchildren: Tara (Moses), Tsering, Jessica (Mike), Sierra (Johnny), Kim, and Drew; great-grandchildren: Matthew, Taylor, Morgan, Sofia, Ryan, and Emma and mother of

Continued on page 7

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IPSSA launches new website



By Jason Briggs

Jason Briggs is the Region 4 Director.

It was a long road to get from our old website to launching the new one. It started with a few goals in mind: Modernizing, improving the member directory and using the website as a marketing platform. In February, we launched the new IPSSA website and a vast-

ly improved customizable member directory.

The next step in developing our online presence is marketing. At the April quarterly meeting the BORD approved allocating funds toward website marketing through standards like Search Engine Optimization and other online marketing efforts to rank our website.

The marketing effort will drive

consumers to the IPSSA website to use the search tool in order to find association members. Consumer awareness is one of our marketing efforts to help our members businesses receive notice through the member directory and to increase consumer awareness of IPSSA. One way you can help is to backlink the IPSSA website to your website.

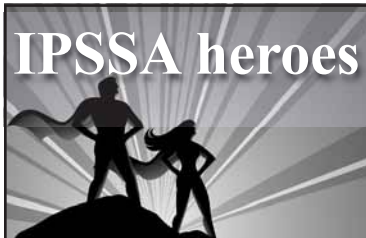
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One of the great things about IPSSA is the underlying commitment to help others in the industry. After all, this association was created on the principle of sick route coverage.

But, many members go above and beyond sick route, helping other members and their communities. These are IPSSA Heroes.

Tell us your story, or let us know who has helped you. Email us at info@ipssa.com.

Don Wilson

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his children and former wife, Virginia Bennett. Brothers: Bob Wilson and Larry Wilson (Jane). Sisters: Sheila Pantland and Barbara Gosling (Doc), as well as countless nieces and nephews. Along with his parents Lilah and LeRoy Wilson he was preceded by his Brothers: Warren, Jack and Bill Wilson.

We will remember Don's passionate energy, smile, warmth, energy, and his enthusiasm for racing, music and dance. His love and

equal respect for all his friends, employees and customers, who were like family to him, remains in the forefront.

In true Don Wilson style, we ask you not to grieve but rather celebrate the fact that Don's work here on earth is done and done well. If you have a story or photo to share regarding how Don touched your life, please feel free to share it by emailing it to zsmith@hasapool.com so that they can be shared with others.

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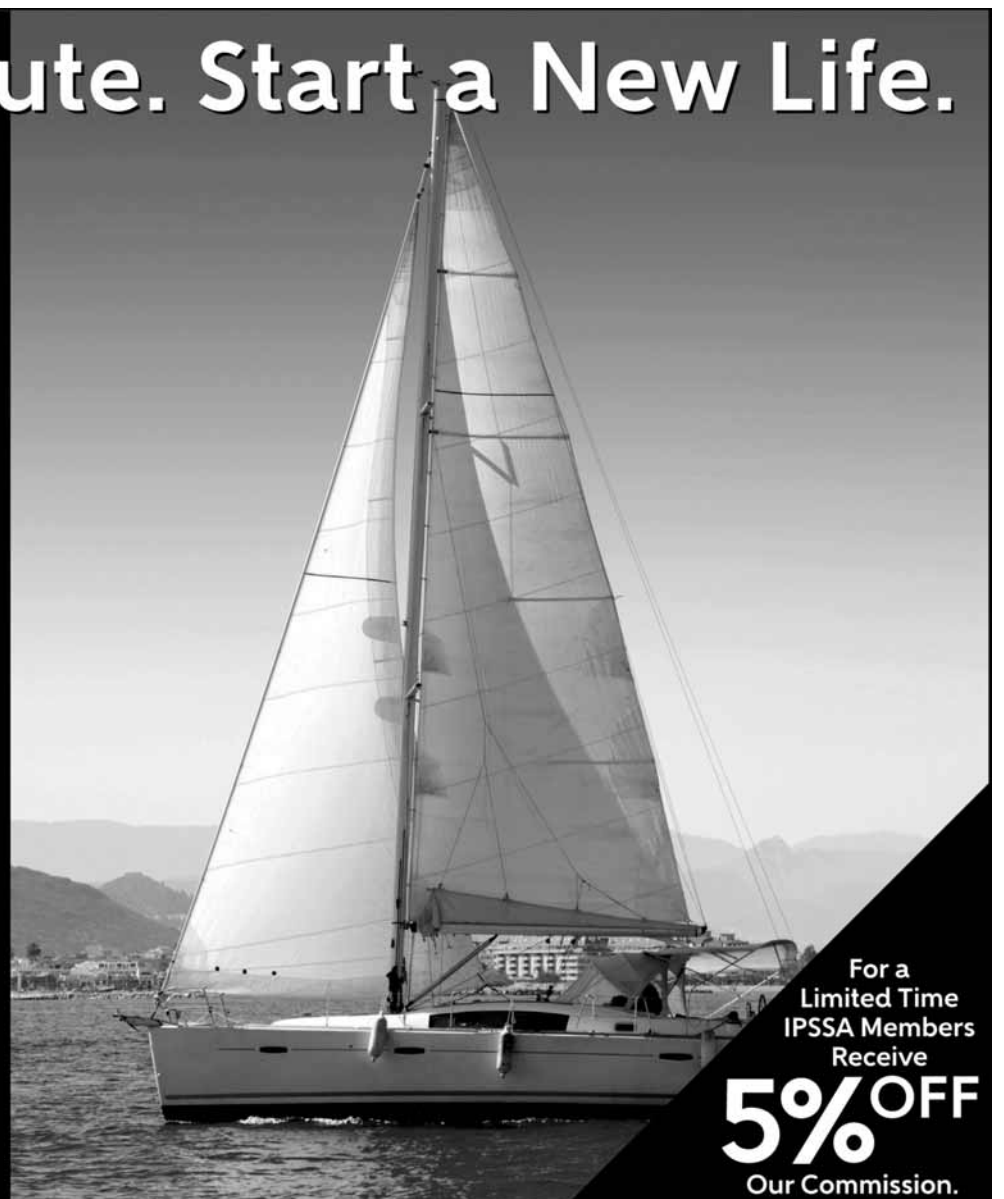
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Hey Ray!

Answers to recent questions asked to IPSSA's insurance broker

Ray Arouesty is President of Arrow Insurance Service and IPSSA's endorsed insurance provider. He can be reached at (800) 833-3433 or ray@arrowinsuranceservice.com

This month's question comes from a member in Region 10.

Question:

I know IPSSA has a great group liability insurance program and I keep hearing that the program includes "workmanship coverage". What is this coverage and why is it important to me?

Answer:

Workmanship coverage is one of the most important coverages that distinguishes the IPSSA insurance program from every other

insurance program. Workmanship coverage pays for damage to items like pool tile, heaters and electronic automation equipment if that equipment is damaged while the tech is working on it. We have many of these claims every year, yet other insurance policies exclude these claims. Workmanship claims can be very expensive. I've seen tile damage exceeding \$20,000 and to date sophisticated automated controllers over \$30,000. We paid \$27,000 for damage to a large commercial pool heater at a swim school.

Coverage for workmanship claims is an important benefit for members in the IPSSA Group Insurance Program and it's a coverage unavailable elsewhere.

President's Message

Continued from page 5

looking for pool service in your area. Take time to go to the website and see all that IPSSA provides us.

Third, our sick route criteria has been approved by the BORD and the completed templates are due by August 1, 2016. This is just a reminder that the templates are all that are needed to be sent to IPSSA Inc. by August 1, 2016. The BORD has also approved a fine of \$500.00 if the template has not been received by that time. The information needed on the template is chapter boundaries, fines, length of coverage etc. Please get with your chapter and send them in as soon as possible.

On another note, I am proud to share that IPSSA has created the IPSSA Swim Fund. This fund will allow chapters to donate up to \$500 per chapter to organizations in their communities for swim lessons and IPSSA's Swim Fund will match that amount up to \$500.

What a wonderful way to pay it forward with pool safety in our communities! Thank you to Hayward, Zodiac and NSPF for contributing to this worthy community endeavor.

Lastly, the bylaw change to accept the extension of the term limits for Regional Directors was approved. As a result, I hope the outcome will be continuity and

advancement of the important causes of IPSSA.

These are exciting times for IPSSA and we, your BORD, are honored to serve you and the swimming pool industry this year! I will keep you up to date on what's up with IPSSA in this column. Make sure you go to our new website www.ipssa.com and see what's new. Until next month!

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SwimToday partnership will help create healthier public pools

National Swimming Pool Foundation aims to improve safety at public pools

The National Swimming Pool Foundation® (NSPF®) and SwimToday's partnership comes to fruition as SwimToday's website now highlights swimming facilities that employ four or more

CPO® Certification holders on staff. Families who are looking to find a facility with the desired USA Swimming clubs and Make a Splash programs, can now find pools maintained to a high-

standard thanks to the sponsorship and swimtoday.org.

NSPF became a sponsor of SwimToday in 2014 and continues to support the mission of SwimToday: to drive more children to join the sport of swimming and increase health and happiness. Encouraging swimming has always been part of NSPF's mission of helping people live healthier lives, and the organization's leaders saw an opportunity to partner with USA Swimming through the SwimToday program to further that mission.

"Let's provide parents searching for a swim club for their child the chance to find healthier and safer facilities," Thomas Lachocki, Ph.D., CEO of NSPF stated. "In order to be listed as a certified facility on swimtoday.org, the facility must have at least four employees on staff who have passed the required course and obtained a CPO® Certification. NSPF feels as though four is the appropriate number that should ensure a facility will have a certification holder on site for proper pool care or problems," concluded Lachocki.

Alex Antoniou, Chief Marketing and Information Officer of NSPF, expanded further on the idea behind the new SwimToday menu feature. "Having a facility pop up after 'CPO® Certification' is selected at the top of www.swimtoday.org provides incentive for facility owners to get their people trained with the most recognized pool operator certification program." Antoniou continued, "It also rewards the owners for retaining four or more certification holders available on the premise. Parents will see this certain facility as reputable and accurately cared for by professionals."

The partnership between NSPF and SwimToday will lead to more swim team enrollments which can provide more revenue for the facility owners. Overall, the sponsorship can benefit the entire swimming industry, as it will raise the demand for skilled and educated pool operators. Eventually, four or more CPO® Certification holders at a facility could become an industry standard, which would decrease chemical exposures, poor air quality, diseases, or injuries throughout the country while increasing facility use.

Facility owners should visit www.nspf.org/swim-today to sign up to be listed as one of the "CPO® Certification" facilities or to find out more. Swim coaches can encourage facilities to become listed and pool operators should take the first step in becoming certified. If a facility needs to enroll their staff in a CPO® Certification course to achieve the desired four needed, they can find a class at <https://www.nspf.org/course-locations>. For more information, please visit nspf.org today.

About SwimToday

SwimToday is a first-of-its-kind marketing collaboration within the swimming industry. It is a joint, industry effort created to promote and grow participation in the sport

Continued on page 14

What might be heard at Mount Rushmore about Salt Water Pools...

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Fishing with FPSIE Fundraiser Family ~ Fishing ~ Food ~ Fun

The weekend of April 1st 2016, The Foundation for Pool & Spa Industry Education (FPSIE), Inc held its 1st annual Fishing with FPSIE after taking over the Poolman's Fishing Derby. Fishing with FPSIE is a fishing derby and camping event held at Collins Lake in Northern California. "This event is intended for industry members that enjoy camping, fishing and
Continued on page 19



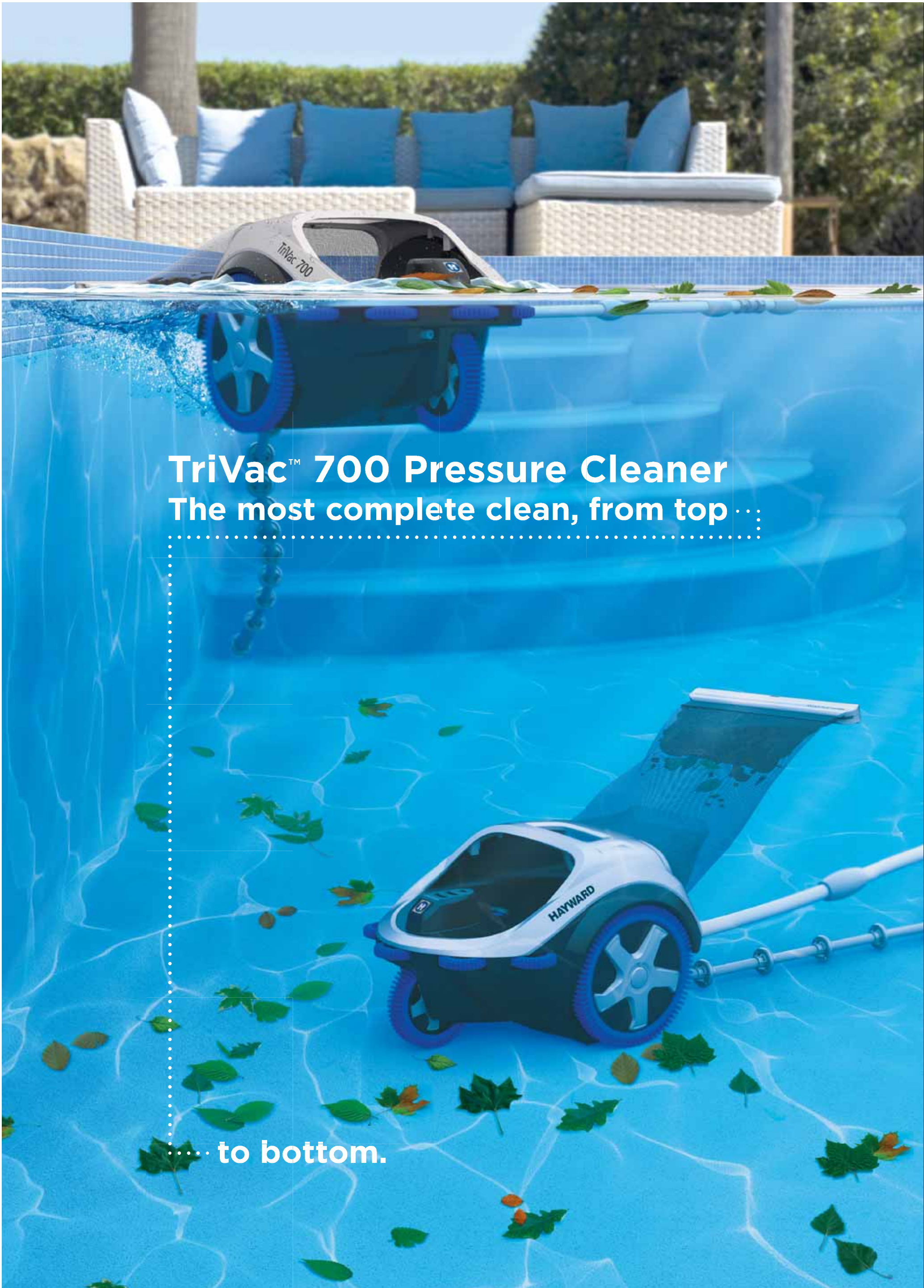
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Water Safety: It's learning to swim and so much more

Recently established Water Safety USA, a consortium of 13 national governmental and non-governmental organizations, is excited to announce the group's primary safety message for 2016; 'Water Safety: it's learning to

swim and so much more.' Each organization will take time to focus its swim season messaging to assert that everyone should learn swimming and basic water safety skills before they are unexpectedly in the water. Water

Safety USA also offers many resources provided by the organizations at watersafetyusa.org which provides help on why and how a person should learn to swim.

The messaging falls in line with May as the National Water Safety Month, which promotes safety in, on, or around bodies of water for people of all ages. Drowning is a leading cause of unintentional injury deaths for children aged 1-14 years old¹. In fact, more children aged 1-4 years die from drowning than any other cause except birth defects². These deaths are preventable which is why the opening month of swim season, May, is also known as National Drowning Prevention Month.

"Warm weather is on the way, which means many families will



be heading to beaches, pools, lakes, and waterparks. The many organizations that make up Water Safety USA want to make sure the adults are prepared and inform them on how beneficial swim lessons can be," said Thomas M. Lachocki, Ph. D., a Water Safety USA representative from the National Swimming Pool Foundation. "The CDC reported in 2015 that every day, about ten people die from unintentional drowning.

It breaks my heart because drowning is preventable with proper lessons and following simple safety tips³."

Water safety is about having an educated respect for the water, including an understanding of the layers of protection needed to keep the public safer when in, on, and around water. Water Safety USA has come together to promote learning to swim to the public and to educate through safety tips for each outlet of aquatic fun. Messages and tips on safety at pools and waterparks, natural bodies of water, and the home environment can be found at watersafetyusa.org. Water Safety USA encourages anyone to use the messaging and tips, including organizations or groups.

Drowning is the fifth leading cause of unintentional injury deaths for all ages in the United States⁴, which is why Water Safety USA highly encourages people of all ages to participate in formal swim lessons. The likelihood of a child drowning can be reduced by 88 percent with formal swim lessons⁵.

Learning to swim means much more than learning strokes though; it is learning water survival skills, practicing water safety, and developing comfort in the water. Drowning is a silent killer that can be avoided when children and parents are taught water safety and basic swim skills.

About Water Safety USA

Water Safety USA is a consortium of leading national governmental and nongovernmental organizations with a strong record of providing drowning prevention and water safety programs. Our mission is to empower people with resources, information, and tools to safely enjoy and benefit from our nation's aquatic environments. To learn more about Water Safety USA and how to swim and why, visit watersafetyusa.org.

Continued on page 21

Swim Today

Continued from page 10

of swimming. The campaign is led by USA Swimming, Arena USA, Speedo USA and TYR Sport, with additional support from the following aquatic organizations: National Swimming Pool Foundation, Colorado Time Systems, Swimming World magazine, Team-Unify, Councilman-Hunsaker and USA Swimming Foundation. Creative support is provided by Colle+McVoy, a Minneapolis-based advertising agency.

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Membership Application

Yes, I agree to join CPSA and support their efforts advocating for and protecting the industry!

Organization _____		Primary Contact Name _____
Street Address (Physical or shipping address only – Do not use P.O. Box) _____		City, State, Zip _____
Phone # _____	Fax# _____	Registered Contractor's License # _____
Email Address _____		Website Address _____

- As a member of the pool and spa industry I pledge to financially support the California Pool & Spa Association through annual membership dues and other contributions as needed; I agree to abide by the Code of Ethics; to promote the goodwill of the pool and spa industry; and to proudly display the CPSA logo.
- I consent to receive ongoing communication from California Pool & Spa Association via telephone, fax, email, and/or mail.
- I give consent for my company name, company address, company phone number, company fax and company website to be published in CPSA documents such as publications, directories, the association website, and be distributed to other members and consumers when requested.

Name (Please Print) _____	Title (Please Print) _____
Business Name (Please Print) _____	
Date _____	X Signature _____

Annual Membership

Paid Online \$ _____ Date: _____



Enclosed is my Check in the amount of \$ _____ for 2013-2014 Membership Dues

Please Charge My Credit Card: \$ _____ for 2013-2014 Membership Dues

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- Builder w/Service Company – Pledge Amount**
 \$5,000 \$2,500 \$1,000 (Minimum)
- Builder – Pledge Amount:**
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- Subcontractor/Service Company/Retail – Pledge Amount:**
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- Independent Pool Service Provider – Pledge Amount:**
 \$250 \$100 (Minimum)
- I want to make a Contribution**
 \$100 Other _____

Thank You for Your Support!

IMPORTANT NOTE: Federal tax laws require industry trade associations to annually inform its members and contributors of the percentage of the association's budget that is attributable to lobbying (defined as the attempt to influence legislative or administrative action). Under federal tax laws, expenses incurred for direct lobbying are not tax deductible. CPSA has determined that 40% of CPSA's budget for the 2013-2014 fiscal year is directly attributable to lobbying. As such, 40% of your membership dues or the amount you or your company has or will contribute to CPSA is not deductible. The remaining 60% of membership dues or contributions are tax deductible as a business expense as allowed by law.

Questions? Please contact us via phone, fax or email. Fax or mail this form with your business information and credit card data or check to the address below.

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www.theCPSA.org • E-mail: info@theCPSA.org



Pentair offers incentive program for IPSSA

By Steve Zorn

Steve Zorn is California regional sales manager for Pentair.

All of us at Pentair Aquatic Systems appreciate the support of the IPSSA membership. We are pleased to offer IPSSA a rebate incentive based on the individual product purchases of each member.

Pentair will reimburse IPSSA one dollar (\$1.00) for each whole good that a member purchases throughout the year. The listing of qualifying whole goods are the same that are listed in Pentair's PIP program, but basically pumps, filters, heaters, heat pumps, cleaners, automation systems, Intelli-Chlor and colored lights.

In order for IPSSA to receive payment each member must register individually on the Pentair-IPSSA Incentive Program Registration Form (shown below and available on the members-only page of www.ipssa.com). This will allow Pentair to monitor and collect electronically from participating distributors purchase details, or direct from the member purchases for the rebate accumulation.

If a member does not register, their purchases will not qualify and cannot be added later.

The Pentair Incentive Program dates reflect purchases made from October 1 thru Sept-

ember 30, 2016.

This program does not affect any member purchases that may also currently be individually enrolled in our PIP program.

If dealers have any questions regarding the program, please have them dial 800-693-0171 and speak with their Program Coordinator.

Dick Nichols, IPSSA's past Region 10 director, commented, "This partnership is a perfect match between the largest swimming pool service organization and the largest manufacturer of pool products. The funds generated will be used for IPSSA's continuing education and research programs."

USA Swimming Foundation awards \$337,017 in grants for swim lessons

The USA Swimming Foundation is pleased to announce its 2016 Make a Splash Local Partner grant recipients.

This year, the USA Swimming Foundation awarded 52 grants, totaling \$337,017 to Make a Splash Local Partners in 23 states across the country. These grants will provide free or reduced cost swimming lessons to more than 20,000 children nationwide.

Thank you to all the donors who make the grant process a financial reality and to all Make a Splash Local Partners; together we are making a difference by helping children across the country learn to swim, regardless of their ability to pay. For the full list of 2016 grant recipients, go to www.usa-swimming.org.

ONLINE TRAINING

Go to ipssa.com under 'Resources' to find online training courses

2016 IPSSA National Rebate Program



Please complete the information below to enroll in the IPSSA National Rebate. Missing information will delay enrollment and/or payment.

Member Information:

Member Company Name:	
Owners:	
Other Contacts & Titles:	
Email:	
Website:	
Business Phone Number(s):	
Cell Phone (name of contact):	
Fax Number:	
Mailing Address :	Residential <input type="checkbox"/> Yes <input type="checkbox"/> No
Shipping Address:	Residential <input type="checkbox"/> Yes <input type="checkbox"/> No
IPSSA Chapter Name	
City, State	
Chapter President	

Type of Pools:

<input type="checkbox"/> Inground	<input type="checkbox"/> Aboveground	<input type="checkbox"/> Pentair Pool Products	<input type="checkbox"/> Sta-rite
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Brand:

Type of Business:

<input type="checkbox"/> Builder	<input type="checkbox"/> Retailer	<input type="checkbox"/> Service	<input type="checkbox"/> Refinisher	<input type="checkbox"/> Other _____
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Pool Materials Used:

What type of materials do you use? Commercial Gunitite Fiberglass Vinyl Liner

<p>I purchase from the following Distributors:</p> <p>Name: _____ Acct #: _____</p> <p>Name: _____ Acct #: _____</p> <p>Name: _____ Acct #: _____</p> <p>Name: _____ Acct #: _____</p>	<p style="text-align: center;">Rebate Rules</p> <ul style="list-style-type: none"> • Pentair will reimburse IPSSA National one dollar (\$1.00) for each whole good that a member purchases throughout the year. The listing of qualifying whole goods are the same that are listed in Pentair's PIP program, but basically pumps, filters, heaters, heat pumps, cleaners, automation systems, Intellichlor and colored lights. The maximum total payout to IPSSA will be \$20,000 per year on an annualized basis for all its members participating. To enroll in this IPSSA National rebate and ensure the education fund receives credit for your purchases, please fax this enrollment to 866-741-4051/ATTENTION: IPSSA REBATE. Once we receive your form, you will be enrolled in the IPSSA National Rebate Program. • If you have any questions regarding this rebate, please call the Marketing Team at 800-693-0171 or email to rewards@pentair.com • Each member must register individually on the Pentair- IPSSA Incentive Rebate Registration Form. This will allow us to electronically collect and monitor member purchases for the rebate accumulation. If a member does not register, their purchases will not qualify and cannot be added later. Should the National rebate be in effect going forward, the participants will be rolled over into the next year. • Purchases must be made between the dates of October 1st thru Sept 30th during each rebate year.
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Member Signature _____ Date _____

Natural Chemistry acquires SeaKlear

Natural Chemistry L.P. has reached an agreement to acquire the assets of the SeaKlear business, a division of HaloSource, Inc. in a deal expected to close in May 2016. SeaKlear is a well-known brand to the pool and spa industry having first introduced its products in the mid 1980's.

"We are delighted to add the SeaKlear range of products to Natural Chemistry, and to offer our customers a choice between two great brands," said Mark Munford, CEO. Kate Thielscher, President of Natural Chemistry, added "SeaKlear, like Natural Chemistry, has a strong record of

innovation and this is one of the things that appealed to us about the SeaKlear business."

Martin Coles, CEO of HaloSource, added, "We see this transaction as a real win-win. It allows the SeaKlear business to flourish under the sales and distribution reach of Natural Chemistry while allowing HaloSource to focus on

the many exciting opportunities we have in growing our drinking water purification business, which is already helping to provide clean, safe water to more than 10 million people around the world."

Natural Chemistry L.P. has been in business since the late 1980's when it pioneered the use of naturally based enzymes in

swimming pools and spas. As the leader in specialty pool water care, Natural Chemistry's mission is to create, develop and deliver exceptional products to improve the swimming pool experience. The company is committed to providing cutting edge technology and leading the way in innovation with high performance products.

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Matching funds available from IPSSA Inc.

IPSSA Inc. has a matching grant fund of \$24,000 to assist individual regions and chapters for community involvement, safety programs, and promoting IPSSA to the public. The spirit of the matching grant is to foster IPSSA promotions by facilitating new ideas from individual members, chapters and regions.

The matching grant funds shall be allocated evenly by region in

each given year. In the event that a region does not request funds in a given year, that region's representative may elect to reallocate their portion to the matching grant fund for redistribution. Any redistribution of funds must be approved by the BORD.

The BORD will match, dollar for dollar, up to the budget amount once a matching grant is approved by the regional Board.

Each region shall determine how to use its allotment of funds without BORD approval once it has been approved by the regional Board.

Individual members, chapters and regions of IPSSA in good standing qualify for matching grants.

- Matching grant requests must be submitted in writing to the regional director by December 1st each year.

- The regional director shall qualify the request to meet the spirit of the matching grant program.

- The region must approve the grant by either a regional Board meeting, regional Board teleconference, or e-mail ballot, and the results will be posted in the regional minutes.

- The regional director shall then request the funds from the IPSSA BORD president or chief financial officer without BORD approval, as long as the requested amount does not exceed the region's budgeted amount.

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EL CAJON 1908 Friendship Dr. #B El Cajon, CA 92020 619-562-0313	HOUSTON 10610 S Wilcrest Dr Houston, TX 77099 281-568-1113	LIVERMORE 6277 Preston Ave Livermore, CA 94551 925-449-4259
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CPSC report

Continued from page 1

father of two young boys, I know how challenging it is to always keep an eye on your kids; but constant supervision, along with four-sided fencing, knowing how to perform CPR and teaching children how to swim are the keys to stopping child drownings. I believe that we can continue to reduce the number of drownings, because drowning is 100 percent preventable.”

CPSC’s latest data show there were 355 reported fatal child drownings in pools and spas in 2013, with 283 involving children younger than 5. This is a decrease from 397 and 302, respectively, in 2010. Other key findings include:

- Between 2013 and 2015, an estimated 5,600 children younger than 15 years old were treated each year in hospital emergency rooms for non-fatal drownings in pools or spas.

- Between 2011 and 2013, the majority of fatal drowning victims were younger than 5 (77 percent of victims younger than 15 years old).

- Between 2013 and 2015, the majority of hospital emergency room-treated non-fatal drowning victims were younger than 5 years old (77 percent of victims younger than 15 years old).

- For children younger than 15 years old, almost two-thirds of the fatal drowning victims were boys.

- For children younger than 5 years old, residential locations made up 57 percent of non-fatal and 87 percent of fatal reported drowning incidents.

Note: CPSC’s report addresses non-fatal drownings for the period from 2013 through 2015 and fatal drownings for the period from 2011 through 2013, reflecting a lag in the reporting of fatal drowning statistics.

In addition, CPSC also released today an updated report on circulation and suction entrapment

incidents in swimming pools, spas and whirlpool bathtubs. The latest data from 2011 and 2015 show that there were 18 children under the age of 15 who suffered a circulation entrapment, with the majority of incidents involving children younger than 15 years of age. While there were 18 separate incidents in this age group, there was only one fatality: a 4-year-old child who became entrapped in a residential spa. Since the inception of the Pool Safely campaign in 2010, there have been zero entrapment incidents in a public pool. The complete report can be found at www.PoolSafely.gov.

“Memorial Day weekend represents the traditional start of the summer swim season,” said Chairman Kaye. “I ask all parents and kids to join me and the 30,000 others who have taken the Pool Safely Pledge before heading to the pool this year.”

Follow Pool Safely’s simple steps to keep children safer in and around the water:

- Install a four-sided fence with a self-closing, self-latching gate around all pools and spas.

- Designate a Water Watcher to supervise children in the pool or spa. This person should not be reading, texting, using a smart phone or be otherwise distracted. (Order or download a free Water Watcher card at www.PoolSafely.gov)

- Learn how to swim and teach your child how to swim.

- Learn how to perform CPR on children and adults.

- Keep children away from pool drains, pipes and other openings to avoid entrapments.

- Ensure any pool and spa you use has drain covers that comply with federal safety standards and if you do not know, ask your pool service provider about safe drain covers.

Pool Safely, a national public education campaign supporting the

requirements of Section 1407 of the Virginia Graeme Baker Pool and Spa Safety Act, works with partners around the country to reduce child drownings, non-fatal drownings and entrapment incidents in swimming pools and spas. Parents, caregivers, and the media are encouraged to visit: www.PoolSafely.gov or @PoolSafely on Twitter for vital safety information regarding

the prevention of child drownings in and around pools and spas.

The U.S. Consumer Product Safety Commission is charged with protecting the public from unreasonable risks of injury or death associated with the use of thousands of types of consumer products under the agency’s jurisdiction. Deaths, injuries, and property damage from consumer prod-

uct incidents cost the nation more than \$1 trillion annually.

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California Capitol Report

Continued from page 1

from one to two safety measures, may well improve pool safety and CPSA supports this proposal in the spirit of protecting children. However, CPSA strongly believes that one set standard for all of California pool builders and contractors will best allow the industry to comply with and inform homeowners of these requirements. In

addition one statewide standard is the best way for residential pool owners to easily find and understand pool safety measures and act in accordance with the law. Because having one set standard is the easiest and most effective way to increase safety, CPSA encouraged the author to strike Section 115925, subsection (c) from the Health and Safety Code to ensure that no political subdivision changes these requirements, confusing builders, contractors and residential pool owners and causing non-compliance on such an important issue. Through many negotiations, the author agreed to take this amendment.

The best prevention of child drownings is the publicity and heightened public awareness of the need for adult supervision of children around a pool. The next best is layered prevention devices such as locks on doors that access the pool and a pool alarm, or door alarms and a safety pool cover, or door alarms and a removable mesh fence. As such CPSA is excited to continue their Pool Safely Campaign to help heighten public awareness for adult supervision and also support AB 470, as amended, which creates uniformity in the requirement of two drowning prevention devices for new pools.

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Fishing with FPSIE Fundraiser

Continued from page 11

related outdoor activities as a last chance relaxing getaway prior to the full swing into the busy sales and servicing season” states Phil Gelhaus, FPSIE chairman. This year marks the 11th consecutive year of the fishing and camping themed event. Over the years the growth of this event has evolved from about 25 attendees in 2005 to over 250 attendees including pool professionals, their family and friends at the 2016 event. This year’s event was hosted as a FPSIE fundraiser carrying forward in its current form, from a visionary idea by veteran poolman Dave Denize of Aquarius Pool Service, Walnut Creek, California.

After three years of California’s drought, the weekend weather was very cooperative with clear blue skies, mild spring temperatures, and a full to the brim lake fully stocked with bass and trout. The three day event was full of fun and festivities. Meals were provided daily for attendees, with a gala dinner on Saturday night featuring the presentation of fishing tournament awards, and a raffle with an assortment of prizes. Fishing awards were given for children and adult divisions in the Saturday fishing Derby for both Trout and Bass divisions prior to

the gala dinner. Saturday night’s feature meal included a whole roasted hog, chicken and tri-tip. “This event would not have been possible without the support of sponsors and volunteers that brought the weekend to a successful conclusion. The major sponsors were Zodiac, Pentair, SCP/SPP Distribution and HASA, with many other major industry members chipping in as well”, stated Jennifer Wilson, Fishing with FPSIE Chairman and SCP Distribution regional management administrator. Many volunteers highlighted the operational efforts of the event, including the FPSIE derby committee, with special thanks to Steve Dunn of Commercial Pool Systems, Martinez, CA, the leading volunteer, along with other volunteers who also played a huge part in meeting attendee expectations and helping make FPSIE’s derby committee goals possible. FPSIE’s derby committee and Board members sincerely appreciate everyone’s help in making our 1st derby a success.

The Fishing with FPSIE committee has already secured the Collins Lake campsites, cabins, trailers and rental boats for March 24-26, 2017. The event has room for growth and FPSIE has a dedicated

website that features pictures, camping and fishing details, registration, volunteer recruiting and sponsorship information. To find out more about Fishing with FPSIE 2017 please visit www.fishingwithfpsie.org or contact Jessica Dittmer, FPSIE staff administrator at 916-922-8895 or jessica@fpsie.org.

The Foundation for Pool and Spa Industry Education (FPSIE) was established in 2006 to advance scholarships and professionalism within the workforce of the pool and spa industry and its future leaders. FPSIE is dedicated to raising the standards of unbiased knowledge for all trades involved in residential and commercial swimming pools, and hot tubs with respect to design, functionality,

safety, and energy efficiency. FPSIE is a 501(c) (3) non-profit organization based in Sacramento, California, and achieves its mis-

sion by establishing an educational outlet to train, motivate, validate, and educate through an accredited curriculum of courses and testing.

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IPSSA Scholarship Fund:
Apply for a scholarship to help pay for the cost of a class related to the swimming pool/spa service industry. Applications must be received in the IPSSA executive office by December 1st to be considered for a scholarship. Go to ipssa.com for more details and to download an application.

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 Attend as a prospective member three out of four meetings of the chapter you seek to join (the one in the closest proximity to your route). Go to ipssa.com to find the chapter nearest you.

Agree to and participate in sick route coverage pursuant to your chapter's Standing Rules.
 Maintain liability insurance. IPSSA members may obtain group liability insurance through an IPSSA-affiliated company. Go to ipssa.com/join for more information on insurance.
 Pass IPSSA's Water Chemistry Certification Examination. Check the information at ipssa.com for more details on the exam.
 Meet any additional requirements as may be required by IPSSA Inc. or your chapter.
 All IPSSA members are encouraged to maintain current business and professional licenses required in their geographic locations.

No chapter in your area? It only takes ten people to start a new chapter. Please contact the regional director for information and assistance.
How do I apply for membership?
 Contact the chapter nearest your route for specific information on its requirements. This may include an online test or oral interview. Membership applications are only available through the chapter.
What is the cost of joining IPSSA?
 Initiation fee (set by each chapter) and monthly fees, which include chapter dues, insurance premiums and other fees.



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Continued from page 14

Cited Resources:

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⁵ Ruth A. Brenner, Gitanjali Saluja Taneja, Denise L. Haynie, Ann C. Trumble, Cong Qian, Ron M. Klinger, and Mark A. Klebanoff, "Association Between Swimming Lessons and Drowning in Childhood: A Case-Control Study," *Archive of Pediatric and Adolescent Medicine*, 2009; 163(3):203-210. <http://archpedi.jamanetwork.com/article.aspx?articleid=381058&resultClick=3>.

IPSSA CODE OF ETHICS

As a member of the Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.



My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect, and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.

It pays to designate beneficiaries

One of the benefits of membership in IPSSA is a \$50,000 life insurance policy. All you need to do is complete a Beneficiary Designation Form.

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The good news is that, when your Beneficiary Designation Form is on file at the IPSSA financial office, the check for your life insurance benefit is issued as soon as the death certificate is received by the insurance company.

Call the financial office (888-391-6012) if you are not sure whether or not your Beneficiary Designation Form has been filed. If not, or if you want to change your beneficiary, you can download the form from the "Members Only" page of www.ipssa.com.

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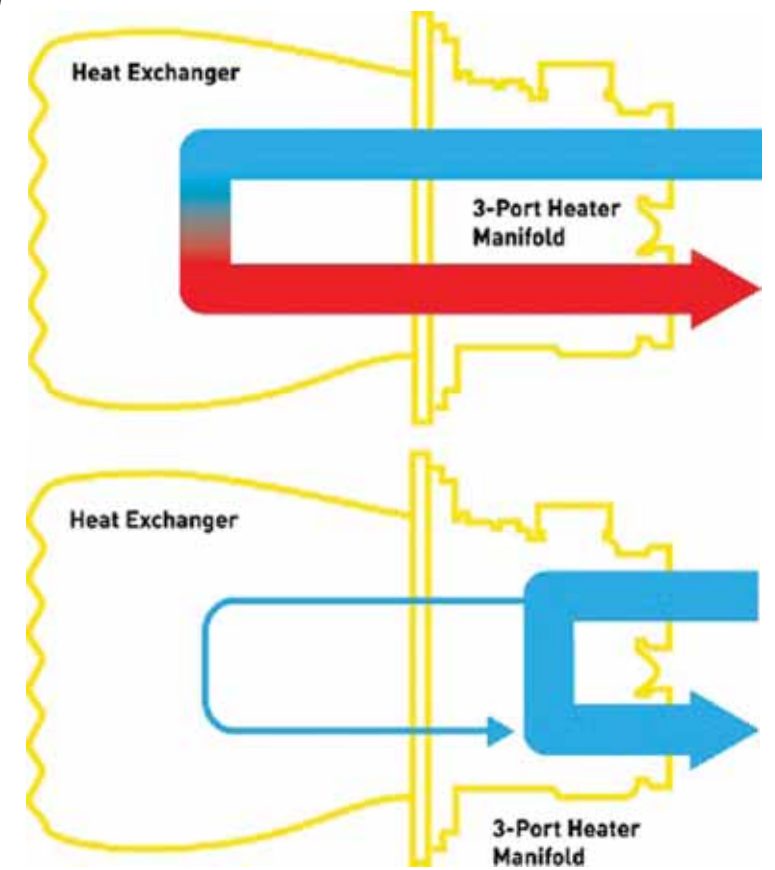
"VersaFlo is a game changer for increasing hydraulic efficiency

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 Pres. Cal Pratt (949) 230-7462
CENTRAL ORANGE COUNTY
 Last Tues., 7 p.m., Coco's, 14971 Holt Ave., Tustin
 Pres. Mark Harrison (949) 874-8234
 maharrison16@yahoo.com
DANA POINT: Second Tues., 6 p.m.,
 Coco's, Crown Valley and I-5
 Pres. Brian Bottrell, (949) 697-8544
 vampbrian@gmail.com
HUNTINGTON BEACH
 Third Mon., 6:30 p.m., Round Table Pizza
 Warner & Euclid, Huntington Beach
 Pres. Travis Baker (714) 878-3722
MISSION VIEJO: First Tues., 6 p.m.
 Claim Jumper, 27845 Santa Margarita Pkwy
 Pres. Mark Byrne, (949) 690-6381
 eternitypool@gmail.com
NORTH ORANGE COUNTY
 Second Wed., 7 p.m., Graziano's Italian Restaurant,
 17487 Imperial Highway, Yorba Linda
 Pres. Rick Reyes (714) 635-5459
 rickmreyes50@yahoo.com

ORANGE COAST
 Last Monday, 5 p.m., Carrow's Restaurant
 Warner & Magnolia, Huntington Beach
 Pres. Tom Honrath (714) 848-3580
 thonrath@hotmail.com
ORANGE COUNTY #9
 Second Wed., 7 p.m., Dad Miller Golf Course
 North Gilbert Street, Anaheim
 Pres. Rob Tobias (714) 812-7993
ORANGE COUNTY POOL PROFESSIONALS
 Last Mon., 6:00 p.m., Claim Jumper Banquet Room,
 18050 Brookhurst St., Fountain Valley CA 92708
 Pres. Jim Romanowski (714) 404-2550
 poolperfection1@aol.com
SADDLEBACK VALLEY
 Last Tues., 6 p.m., Lone Star Steakhouse,
 24231 Avenida de la Carlotta, Laguna Hills
 Pres. Scott Kather (714) 742-9597
SOUTHWEST: First Wed., 6 p.m., ABC Pools
 10560 Los Alamitos Blvd., Los Alamitos
 Pres. Ken Tipton (562) 430-8515
SURF CITY
 Third Tues., 6:30 p.m., Superior Pool Products,
 10865 Kalama River, Fountain Valley
 Pres. Frank Malavar (714) 960-3558
TUSTIN/IRVINE
 Second Tues., 6:00 p.m., PSOC Waterline Technologies,
 220 N. Santiago Street, Santa Ana
 Pres. Rich Foley (714) 974-1514
YORBA LINDA
 First Wed., 6:45 p.m., Lampost Pizza,
 21480 Yorba Linda Blvd. #D, Yorba Linda CA
 (call president to confirm mtg time).
 Pres. Jaime Aranda, (714) 746-5138
 jaimearanda@sbcglobal.net

REGION 6 (INLAND EMPIRE)
B.O.R.D. Member: Scott Peterson
 (951) 699-8407
E-mail: ipssascott@yahoo.com

CORONA: Second Tues., 7:00 p.m., Marie Callenders
 160 E. Rincon St. (at Main St.), Corona
 Pres. Dave Berg (909) 674-1556 / djpoolguy@msn.com
HEMET: Third Wed., 6:00 p.m., El Jalapeno
 1999 N. State Street, Hemet
 Pres. Dan Riley V (951) 588-9035
 dan@hemetpoolcare.com
MENIFEE VALLEY
 First Wed., 7 p.m. at My Buddies Pizza
 2503 E. Lakeshore Drive #A, Lake Elsinore
 Pres. Renee Marier, (951) 285-9672
 mangopoolnsa@verizon.net

ONTARIO/ RANCHO CUCAMONGA
 Second Tues., 7 p.m., Carrows Restaurant
 11669 Foothill Blvd., Rancho Cucamonga
 Pres. Ron Goodwin (909) 989-0406
 good2win@msn.com
PALM DESERT
 Third Thurs., 6 p.m./7 p.m., please check with pres.
 Sloan's, 81539 US Hwy 111, Indio CA
 Pres. Matt Kauber (760) 702-0160
 salernopools@yahoo.com
PALM SPRINGS
 First Wed., 6:30 p.m.
 Superior, 5700 Indian Springs Rd, Palm Springs
 Pres. James Elliott (760) 413-0463
REDLANDS: Second Tues., 6 p.m.
 Hickory Ranch, 32971 Yucaipa Blvd., Yucaipa
 Pres. Bill Brooks (909) 553-5780
RIVERSIDE:
 First Tues., 6:00 p.m., Cask N Clever,
 1333 University Ave., Riverside
 Pres. Scott Zahn, (951) 966-0592
 libertypoolservice@hotmail.com
TEMECULA/MURRIETA
 Third Wed., 7 p.m., Pat & Oscar's
 29375 Rancho California Rd., Temecula
 Pres. Jack Delaney (951) 674-6318

REGION 7 (SAN DIEGO COUNTY)
B.O.R.D. Member: Joe Lukacik
 (619) 561-8587
E-mail: joe.sunpools@yahoo.com

CARLSBAD: Third Wed., 7 p.m.
 Grandma's Restaurant, 539 Vista Bella, Oceanside
 Pres. David Talbot (760) 845-6863
ESCONDIDO
 Third Wed., 6:30 p.m., Call for location.
 Pres. James Leisten (760) 737-3058
 jim@blueribbonps.com
NORTH COUNTY COASTAL
 Third Tues., 6:30 p.m.
 Brett's BBQ, 1505 Encinitas Blvd., Encinitas
 Pres. Jordan Nelson (760) 753-4996
 jordan1111@gmail.com
RANCHO DEL MAR
 Third Mon., 5:30 p.m., Tio Leos
 3510 Valley Centre Drive, San Diego
 Pres. Joshua McKee (858) 337-4482
 josh@makaipools.com
SAN DIEGO
 Third Wed., 7 p.m., Mission Valley Resort
 875 Hotel Circle S., Mission Valley
 Pres. Michael Harris (619) 395-6700
 barrowpoolssd@gmail.com
SAN DIEGO EAST COUNTY
 Third Tues., 6 p.m.,
 Superior Pool Products, 1973 Friendship Dr., El Cajon
 Pres. Berny Sweeney (619) 244-0496
 bernypoker@hotmail.com
SAN DIEGO METRO
 Fourth Thurs., 7:00 p.m.
 Coco's, 1025 Fletcher Parkway, El Cajon
 Pres. Mike McCourtney (760) 788-0823
 sunrisepools1@hotmail.com

REGION 8 (SOUTHWEST)
B.O.R.D. Member: Marc Cannon
 (602) 432-3371
E-mail: rescueh2o@cox.net

EAST VALLEY
 Third Thurs., 5:45 p.m., Superior Pool Products
 2350 W. Broadway Rd. #110, Mesa
 Pres. Mike Lee (480) 786-0687
HENDERSON:
 First Wed., 7 p.m., Village Pub-Horizon Ridge
 10900 S Eastern Ave, Henderson NV
 Pres. Forrest Owen (702) 372-7200, poolboys@cox.net
IPSSA VIPS
 Third Wed., 7:00 p.m.
 Elk's Lodge #335, 14424 No. 32nd St., Phoenix
 Pres. Joe Mischik (602) 290-5547
NORTH PHOENIX
 Third Tues., 7 p.m., SCP
 18201 N. 25th Avenue, Phoenix AZ 85023
 Pres. William Goossen (623) 580-9802
 goosse-man@cox.net
NORTHWEST LAS VEGAS
 First Thursday, 7:00 pm
 Joey's Bar & Grill, 7081 W. Craig Road, Las Vegas
 Pres. Robert Fazio, (702) 591-1624
SCOTTSDALE
 Third Mon., 6:00 p.m., NPS Pool and Spa Supply,
 4718 E. Thunderbird Rd, Phoenix
 Pres. Kurt Schuster (602) 488-7335
TUCSON:
 Third Wed., 7 p.m.
 Superior Pool Products, 4055 N. Runway Drive.
 Ken Sanders (520) 429-6959
WEST VALLEY
 First Wed., 7:00 p.m., Cloud Supply
 1100 N. Eliseo Felix Way, Avondale
 Pres. Patrick Pace (623) 853-6859
WESTERN LAS VEGAS
 First Mon., 6:30 p.m. (excl. holidays)
 Vietnam Vets Hall, 6424 W. Cheyenne, Las Vegas
 Pres. Linda Cross 702-524-8453
 ipssalindacross@gmail.com

REGION 9 (TEXAS)
B.O.R.D. Member: Becky Clayton
 (210) 240-3121
E-mail: becky.clayton@yahoo.com

AUSTIN
 First Tues., 6 p.m., Cherry Creek Catfish Co.
 5712 Manchaca Rd, Austin
 Pres. Todd Swearingen (512) 326-4695
CLEARLAKE
 Fourth Tues., 7:00 p.m., Red River BBQ,
 1911 Hwy 518 at 270, League City,
 Pres. Jim Jacobsmeyer (281) 787-6116

CORPUS CHRISTI
 First Thurs., 6:30 p.m., Schlitterbahn Upper Padre
 14353 Commodore Drive, Corpus Christi
 Pres. Michael Baker (361) 563-7655
HOUSTON: Second Tues., 7 p.m.
 IHop, 11225 Katy Freeway, Houston
 Pres. Bryan Norris (713) 234-7649
 bryan@norrispools.com
NORTH AUSTIN
 Second Tues., 6 p.m., Cedar Park Library
 550 Discovery Blvd.,
 Pres. Rick Beaubouef (512) 466-9672
NORTH HOUSTON: Third Tues., 7 p.m., IHop
 25619 Interstate 45, Spring
 Pres. David Harling (281) 256-7886
 bigstatepools@sbcglobal.net
SAN ANTONIO
 First Mon., 6:30 p.m.
 Palenque Grill, 389 North Loop 1604 W, San Antonio
 Pres. Flash Rose (210) 241-7548
 flashpoolservice@sbcglobal.net
WEST HOUSTON: First Mon., 7 p.m.
 Texas Land & Cattle, 12313 Katy Fwy, Houston
 Pres. Earl Jones (832) 573-8279
 earl@texaspooltechs.com

REGION 10 (BAY AREA SOUTH)
B.O.R.D. Member: John Oldfield
 (888) 641-8047
E-mail: joldfield@oldfieldinc.com

FREMONT: Second Mon., 6 p.m.,
 El Patio Restaurant, 37311 Fremont Blvd., Fremont
 Pres. Michael Murphy (510) 579-1448
MID-PENINSULA
 Last Tues., 7 p.m., Highland Community Club
 1665 Fernside Ave., Redwood City
 Pres. Jerry Lindley (650) 454-7252
MONTEREY COAST: Fourth Wed., 7:00 p.m.,
 Holiday Inn Express, 1855 Main Street, Watsonville
 Pres. Bob Blade, (831) 647-8680
 alohapoolbob@sbcglobal.net
REDWOOD EMPIRE (Marin Co.)
 Third Wed., 7 p.m., Lucchesi Park, Petaluma Park,
 320 N. McDowell Blvd., Petaluma
 Pres. Darrell O'Neal (707) 544-3060
 dandmpool@aol.com
SANTA CLARA VALLEY
 Third Thurs., 7:30 p.m., Napredak Hall
 770 Montague Expressway, San Jose
 Pres. Joe McVeigh (408) 249-9731
 josplash@sbcglobal.net
SILICON VALLEY: First Wed., 6 p.m.
 Armadillo Willy's, 1031 N. San Antonio Road, Los Altos
 Pres. David Guslani (650) 333-1351
 dguslani@earthlink.net
TRI-VALLEY:
 Second Thurs., 6 p.m.,
 Meeting locations vary. Check with chapter president.
 Pres. Stan Phillips (925) 518-1718
 stan@aquacps.com

REGION 11 (FLORIDA/GEORGIA)
B.O.R.D. Member: Derric Raymond
 (407) 908-4555
E-mail: derric@raymondscustompools.com

GOLD COAST (Ft. Lauderdale area)
 Second Tues., 6:30 p.m., Wings Plus,
 9880 W. Sample Rd, Coral Springs
 Pres. Anna Labosky (954) 224-7733
 www.ipssagoldcoast.com;
 president@goldcoastipssa.com
MANASOTA (Bradenton/Sarasota)
 First Mon., 7:00 p.m., Call for meeting
 location and directions
 Pres. Todd Starner (941) 915-2135
 tstarner@tampabay.rr.com
NORTH GEORGIA
 Pres. Benjamin Decker (404) 405-0197
 ben@classicpools.com
OSCEOLA (Kissimmee/Orlando)
 Second Wed., 6:30 p.m.
 Fat Boy's Restaurant, 2512 13th Street, St. Cloud
 Pres. Diane Fowler (407) 460-6680
 poolady2001@gmail.com
SARASOTA: First Tues., 6:30 pm
 Gecko's Grill & Pub, 351 N Cattleman Road, Sarasota
 Pres. Andy Homner (941) 330-5757
 andy@clearwavepoolcare.com
TREASURE COAST
 Fourth Tues., 7:00 pm
 Duffy's Sports Bar, 6431 SE Federal Hwy, Stuart
 Pres. Allen Schroeder (772) 215-1884
VENICE: Fourth Monday, 6:30 p.m.,
 Valenti's Ristoranti, 1200 E. Venice Avenue, Venice
 Pres. Ray Kurilivicius, (941) 743-2010
 ray@dartpoolsolutions.com

REGION 12
B.O.R.D. Member: Jason Lehmann
 (817) 605-0194
E-mail: waterconnection@att.net

DALLAS: Fourth Tues., 5:30 p.m., Tony's Diner
 3112 N. Jupiter Rd #307 Garland TX
 Pres. Eustaquio Portillo (214) 325-6746
FORT WORTH
 Third Tues., 6:30 p.m., La Playa Maya Restaurant
 1540 N Main Street, Fort Worth
 Pres. Tina Slagle (817) 991-0555
MID CITIES DFW: First Mon., 7:00 p.m.,
 SCP, 2107 Hutton Drive, Carrollton TX 75006
 Pres. Casey Gardner (469)835-5674
TARRANT COUNTY
 First Tues. 7 p.m., El Chico's Café
 7621 Baker Blvd., Richland Hills
 Pres. Will Ainsworth (817) 987-8580
WAXAHACHIE
 Second Wed., 7 a.m., Denny's,
 408 Westchase Drive, Grand Prairie
 Pres. Tom Sheehy (214) 395-0143 / tsheehy@prodigy.net

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For more information about our associate members, please visit their web sites. If company representatives are available to speak at chapter meetings, their topics and geographic availability is indicated.

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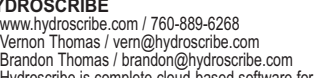
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