

VOLUME XXX, NUMBER 6

30th Anniversary

June 2018

California Capitol Report

Regulatory Update

By John Norwood

General Counsel for the CPSA

Trying to keep up with all of the new rules and regulations that have the potential to affect the swimming pool and spa industry can be a daunting task. With the Legislature in full swing and putting forward hundreds of bills, it can be easy to get caught up in the process and forget about the other governing bodies that have the ability to affect how the pool and spa industry operates. However it is our mission at the CPSA to monitor and participate in all ongoing processes that could impact our members, and we have been actively engaged with regulatory bodies throughout this year.

Over the last year, eight Landscape Stakeholder Advisory workgroups have been reviewing current Model Water Efficient Landscape Ordinance (MWELO) requirements and developing recommendations for Department of Water Resources (DWR) to consider for the revision of MWELO. The CPSA has participated in several of these workgroups, each of which prepared and submitted a set of recommendations to DWR in early



February 2018. Participants in the workgroup process were then offered the opportunity to review and provide additional comments on the various recommendations, including those dissenting from overall group consensus. CPSA performed a thorough review of all workgroup recommendations and provided a set of comments for consideration by DWR. DWR is currently working to review and consider the recommendations and comments provided through this process and develop the revised MWELO language. We anticipate that this revised language will be released for public review and comment this fall. The revised MWELO is expected to take effect in January 2020, concurrent with revisions to the California Building Standards Code (Title 24).

Last year the CPSA was contacted by the Department of Pesticide Regulation (DPR) regarding a study they had conducted on accidents and injuries Continued on page 14

Murrieta Fire and Rescue **Host Annual Firefighters BBQ**



By John Dixon

The 71st Annual Fire Fighters BBO was held at Fire Station 1 in Old Town Murrieta on April 22, 2018. The Murrieta Fire and Rescue was the host of this event and was put on to raise funds for fire fighter programs. It is the biggest event they put on all year. Several hundred people attended.

Jack Bigpond from the Temecula/Murrieta Chapter secured the booth. John Dixon, Region 6 Director with his wife Robin, Nathan Smith, president of the Riverside Chapter, and Terry Snow, Region 3 Director volunteered to work at the booth to promote IPSSA and water safety. Due to a spike in juvenile drowning deaths, with four occurring since the start of the year (refer to: http://www.myvalleynews.com/st ory/2018/03/30/lifestyles/spikein-county-juvenile-drowningdeaths-prompts-public-educationinitiative/60222.html), prompted Region 6 to focus on water safety drowning prevention. Drownings are 100% preventable. Josh the Otter, aka Jacob Dixon, was a huge star at the booth along with Mind Blowing Balloons.



(L-to-R) Nathan Smith, Riverside Chapter President; Terry Snow, Region 3 Director; John Dixon, Region 6 Director; Jack Bigpond Temecula-Murrieta Chapter.

Things to do in June

➤ Filter Maintenance ➤ Increase Filter Run Times **➤** Check Conditioner Levels

Several hundred coloring books, stickers, Water Watcher tags, and other gifts were passed out.

It was a fun filled event for all, grandparents, parents and children

who all enjoyed the food, activities, and the gifts from IPSSA. The children loved Josh-the-Otter. It was awesome to be present and give back to the community.

Calling All Members!!

IPSSA is recruiting volunteers to serve on the IPSSA BORD committees.

The committees meet four times a year through video or conference call. With this format very little time is taken away from your business or family.

You will be able to work with the IPSSA BORD to ensure your organization is doing all it can to help the members and the community it serves.

The committees are as fol-

- · Marketing and Communi-
- Legislation and Regulation
- Membership Program
- Education

For more information about the committee purpose and how best you can serve, please feel free to contact me, Rose Smoot at 888-360-9505 or rsmoot1 985@gmail.com

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Inside This Issue

RETURN SERVICE REQUESTED Rocklin CA 95765 5800 Stanford Ranch Road #220 THE IPSSAN

THE IPSSAN

Official Publication of the Independent Pool & Spa Service Association, Inc. P.O. Box 3367, Rocklin CA 95677 (888) 360-9505 • (888) 368-0432 (FAX) Email: info@ipssa.com Website: www.ipssa.com

Executive Editors:

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Deadline for submission of articles is the 20th of each month. Material submitted late will be considered for the following month

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Congratulations to our April Winner-Ken Cordero!

I was very happy to see we received submissions from some different contributors this monthand Ken Cordero was one of them! Congrats Ken!! We'll be sending some IPSSA logo swag your way!! Remember if you didn't win this month but had a 100% correct quiz you'll be entered in the drawing for the big prize at the end of the year!! Remember the cut off for the May quiz is June

The correct answers for the April Quiz are 1. Water weighs this many lbs/gal (pounds per gallon) to convert fluid ounces into gallons, you divide fluid ounces by:) at 34°F: A. 8.34 B. 8.33 C. 5.80 D. 10, the correct answer is B. 8.33. 2. pH is always written with a lower case "p" and an upper case "H": A. True B. False, the correct answer is A. True. 3. The TDS Meter actually measure electrical conductivity in the water and converts it in to ppm. A. True, B.

orne

False. The correct answer is A. True. 4. The best way to super chlorinate is to find out the combined chlorine level in the water The correct answer is A True.

and multiply that times 10 and add that amount of additional chlorine to the water. A. True, B. False.

Calendar of Events

Aug. 4 **Virtual BORD Meeting** Sept. 20-22 **Pool Industry Expo** Monterey, CA Oct. 10-12 **World Aquatic Health Conference** Charleston, SC

Oct. 26-27 **IPSSA BORD Meeting** Los Angeles, CA

Oct. 31-Nov. 2 International Pool, Spa, and Patio Expo Las Vegas, NV

WELCOME NEW MEMBERS!

REGION 2 – Conejo Valley: Ryan McGlashen... **REGION** 4 – Whittier: Martin Madrid... REGION 5 – Yorba Linda: Matthew Jiricek... Mission Viejo: Zack Soper... REGION 6 - Hemet: John Barclay, Denise Riley, and David Demarco... Palm Desert: Adiran Torres... REGION 8 - East Valley: Travis Moore... **REGION 9 – Corpus Christi:** Jeff Snyder... North Houston: Bryan Pilkington... REGION 10 - Silicon Valley: John Lucero... Monterey Coast: Christopher Platt... **REGION 11 – Treasure Coast:** Cyrstal Wright

IPSSA Code of Ethics

As a member of the Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.

My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect, and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.

Financial office thanks chapters with prompt payments

The Financial Office thanks the following 44 chapters, whose members all paid promptly in May before second notices were required:

Region 1 – Tracy, Gold Country, West Placer, East Contra Costa

Region 4 – Central Los Angeles, and Whittier

Region 5 - Anaheim, Dana Point, Tustin/Irvine, Mission Viejo, Central Orange County

Region 6 – Menifee Valley, Riverside, and Corona

Region 7 – Rancho Del Mar, San Diego, and North County Coastal

Region 8 – Scottsdale, West Valley, and Henderson

Region 9 – Houston and Clearklake

Region 10 – Mid Peninsula, Silicon Valley, and Tri Valley

PG&E Pool Pump Rebate Sunset

Dear Pool Pump Installers:

Effective January 1, 2018, PG&E is closing the \$100 rebate offering (\$200 for installers) for qualified pool pump and motor products, due to recent improvement in state energy efficiency standards.

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Thank you for your participation in PG&E's energy efficiency programs. For further questions, please contact the Smart Energy Line at 1-800-933-9555.

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Education

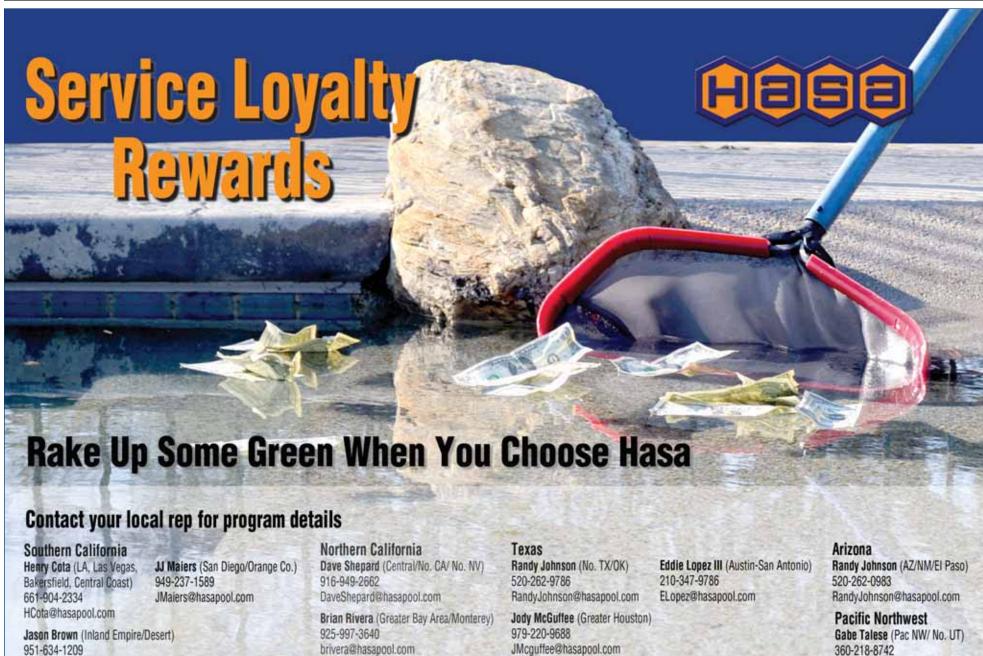
All members who mail an entry with the correct answers will become eligible for a drawing at the end of the month for IPSSA logo gear. All correct entries will go into a year-end drawing for other IPSSA merchandise. IPSSA members are the only eligible participants and only one entry per month is permitted. Each month, the winner of the drawing will be published in The IPSSAN. Entries for this month must be received by JULY 20, 2018.

- 1. To get 1 ppm of chlorine in a 500,000-gallon pool, you would add 2 gallons of liquid chlorine (sodium hypochlorite 12%)
 - A. True
 - B. False
- 2. Acid must be added to the pool water after adding liquid chlorine to neutralize the high pH.
 - A. True
 - B. False
- 3. To determine combined chlorine, you subtract free available chlorine (FAC) from total available chlorine (TAC).
 - A. True
 - B. False
- 4. Total alkalinity is said to be the buffering capacity of water or water's resistance to changes in pH.
 - A. True
 - B. False

Name					
Address					
City	State			Zip	
Telephone Number (_)				
Chapter					
Correct Answers: 1	2	3	4		
(Please in	ndicate A,	B, C, or D fo	r each answe	er.)	

Mail Entry to: IPSSA Quiz, P.O. Box 3367, Rocklin, CA 95677

or Fax to: (888) 368-0432 Entries for this month must be received by <u>JULY 20, 2018</u>.



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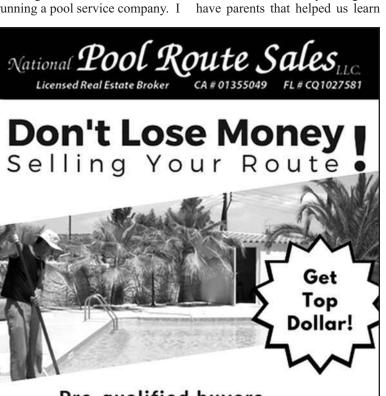


A Message from the President A Financial Update...

David Hawes, IPSSA President, Region 1 Director

I spend a lot of time throughout the year at different venues teaching the business elements of running a pool service company. I

am a firm believer that you can be an ace technician, but without having an understanding of the financial segment of your business, you are doomed to fail. Some of us were lucky enough to have parents that helped us learn



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these things at an early age and cultivate good financial habits into adulthood. Some of us learned them in school through math and business courses. Some of us learned from the school of hard knocks. The path you took determined your present acumen for all As your things financial. President, it is not lost on me or the other Directors that we have a fiduciary duty to be good stewards over IPSSA and its assets. With this in mind, we have all been diligently reviewing our current financial status to be sure our Association remains viable and financially sound for the future. We are by no means in any kind of financial trouble, but the current membership trend and past commitments have served to make us

focus on the sustainability of IPSSA. I mentioned the idea of changes in my last message. Some have already been implemented to create a more balanced budget. I know many of you may be too busy to really take time and evaluate the Association's financial picture. I mean let's face it, looking at numbers just isn't that exciting. To make it less tedious, I thought I would give you a quick run down of changes your BORD has already implemented to improve our financial health.

At the Leadership Meeting in February, we determined we would test drive the idea of video Committee Meetings. No travel, no hotels, and no dinners to effectively get work done during the time between BORD meetings.

They were incredibly successful and productive. I think we would all rather have a meeting from the comfort

of our home or office. Work got done and decisions were made, all while sipping coffee in our office chair. These video meetings allowed us to cut out the Thursday hotel and meal expenses for Directors coming in early for the BORD meetings to do their committee work. Due to the success of the video committee meetings, we decided to conduct

our first Video BORD meeting in

Continued on page 17



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California Supreme Court Rules That Many Workers Are Now Employees

By Ray Arouesty

A recent ruling by the California Supreme Court in the case Dynamex Operations West, Inc. v. The Superior Court of Los Angeles County has dramatically changed the changed the way in which workers in the Golden State are classified as either employees or independent contractors. The courts' unanimous decision will affect thousands of companies and will have a major impact on many swimming pool service contractors, who have struggled with classifying workers who perform the routine tasks associated with pool and spa service.

Pool service technicians, along with many other businesses have long had an incentive to classify workers as independent contractors rather than employees. A business is not obligated to pay Social Security (FICA), federal unemployment insurance (FUTA) or workers compensation insurance on the revenue paid to independent contractors, nor is it required to comply with California state law regarding minimum wages, mandatory break-time, family leave and other employee-based These additional regulations. employee-related expenses can cost a company more than an additional 20% over the cost paid to an independent contractor. That savings, along with lack of regulatory issues has provided a very power-

ful incentive for businesses, including some swimming pool service companies, to classify workers as independent contractors.

The test used to determine a worker's employee or independent contractor status prior to the court's recent ruling was outlined in a 1989 case entitled S.G. Borello and Sons v. Department of Industrial Relations. The decision in that case stated that the most important factor making in employee/independent contractor determination was whether the business had the right to control the manner in which the work was performed. The court set out nine factors, including whether the business could fire the worker without cause, the amount of skill that was required in performing the job, and who provided the tools and equipment required to do the job. An analysis of all nine factors was required to make the determination. The Borello court's conclusion was often very subjective and it gave businesses a roadmap to deprive workers of valuable employee protections.

The complex and often confusing analysis in determining a worker's status is now history in California, the Court stating that the prior 'test' made it too difficult for businesses and workers to determine in advance how to make the classification between employee and independent contractor.

The new rule is much simpler.

Now all workers are presumed to be employees. A worker can be considered an 'independent contractor' only if the business satisfies each of three conditions: (1) the worker is free of control and direction from the hiring business, (2) the worker performs work that is different than the hiring business, and (3) the worker is involved in an independently established trade or occupation.

The second condition of the test will be the most difficult for the swimming pool service companies because the work performed by the worker must be outside the usual course of the company's business. A technician doing routine pool maintenance for a service company is now classified as an 'employee'. An equipment repair tech working for a swimming pool service company will probably be classified as an 'employee' as well.

The Court was very clear in its intent – to provide greater protection to workers and to level the playing field for business that have been at a disadvantage to companies classifying its workers as independent contractors.

The swimming pool service industry's response to the ruling is unclear. Will pricing rise due to the increased employer-related costs? Will smaller service companies downsize to avoid the increased costs associated with hiring employees vs independent contractors? Will a cottage industry of lawyers capitalize on the court's ruling by filing wage claims against contractors that fail to change their ways? Only time will tell, but any California swimming pool service company using inde-

pendent contractors should obtain an opinion from a qualified professional to determine if they are complying with the new standard.

Ray Arouesty is an Attorney at Law in California and Senior Vice President at Arrow Insurance Service/HUB International. He can be reached at Ray. Arouesty (a) HubInternational.com or (800) 833-3433.



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Hey Ray!

Answers to recent questions asked to IPSSA's insurance broker



Ray Arouesty is Senior Vice President of Arrow Insurance/ HUB International and IPSSA's endorsed insurance provider. He can be reached at (800) 833-3433 or ray.arouesty@hubinternation-

This month's question comes from a service tech in Texas.

Question:

Hey Ray,

I'm thinking of joining IPSSA because I've heard that the association has a good insurance plan. How is IPSSA's coverage different than the other insurance plans I've been offered?

Answer:

All general liability insurance policies offer coverage for claims involving bodily injury and property damage, along with legal defense of those claims. Nevertheless, very important differences exist between the various insurance programs. Here are some of the extra coverages that make the IPSSA endorsed insurance program so special:

Faulty workmanship cover**age** – this covers the cost to repair or replace items that you damage while working on those items. Examples of covered claims include damage to tile while cleaning it, plaster damage during/after start-up procedures, damage to heaters, filters and pumps while working on those items. These are very common claims that are excluded by other insurance companies. We recently settled a tile claim that was over \$20,000, and plaster damage following start-up procedures are very common. This is very important coverage for every service technician.

Chemical injury/property damage coverage - We include coverage to \$1M. Some insurance companies exclude injury or damage caused by chemicals under a "pollution exclusion."

Life Insurance – Members are covered to \$50,000 up to age 70. Between age 70 and 80 members have \$20,000 coverage. Life insurance is provided for death resulting from illness or accident and optional extra limits can be added up to an additional \$100,000

Medical Coverage - \$5,000 coverage is included to pay for medical bills following an accidental injury at the jobsite. Common claims are dog bites, cuts and falls. It will even pay a deductible if you have health

Lost income Coverage – This is a new coverage effective April 1, 2018 that provides up to \$25,000 if members lose revenue because their customer's home are damaged in an earthquake, flood, hurricane or tornado.

Disease - We have no communicable disease exclusion. Some other general liability insurance policies exclude coverage for communicable diseases. IPSSA members are covered for claims involving staph, Crypto, e-Coli and Legionaries.

Mold – Coverage is provided up to \$25k for mold following overfills.

Haz-Mat Clean Up Coverage is provided for spills at the jobsite and from trucks.

Cost of Water – In April 2018 we added coverage to reimburse the customer for an excessive water bill due to an overfill even if the water does no damage to property. This is a special coverage only provided to IPSSA members because a high water bill is not considered "property damage" under other general liability insurance policies.

Commencement of damage -We don't require that plaster damage first begin during our policy period like some other policies do.

This is important since plaster damage is often gradual and progressive.

Of course we still offer certificates of insurance, waivers of subrogation and additional insured endorsements at no additional cost. Coverage is provided at \$1M per occurrence, \$3M aggregate. Higher liability limits are available at either \$1M or \$2M. A \$500 deductible applies only to property damage claims. There is no deductible for injury claims. We don't charge a deductible unless we pay the claim (other companies charge a deductible regardless of whether a claim payment is made). Arrow Insurance Service has been IPSSA's endorsed insurance provider for 31 years and we've had the same A rated insurance carrier for 15 years. For these reasons, IPSSA members have the best industryspecific insurance program available anywhere.

IPSSA is on Facebook!

Visit our page at www.facebook.com/ipssa where you'll see photo albums from recent industry events.





Members participating in the IPSSA Group Insurance Program are automatically insured to \$5,000 for medical bills due to accidentally injury at the customer jobsite. This coverage can pay for an emer-

gency room or urgent care visit and covers injuries like dog bites, lacerations and slips and falls. It's even available to pay a deductible expense if you already have health insurance.

Accidental Injury Medical Coverage is another reason IPSSA members have the best insurance available anywhere! Arrow Insurance Service, Inc **♦** (800)833-3433 Lic No. 0757776

Policy on IPSSA mailing list

The IPSSA general membership mailing list will not be given out to anyone including members, associate members or outside organizations. This policy has been established to protect members from possibly being placed on inappropriate and or indiscriminate lists.

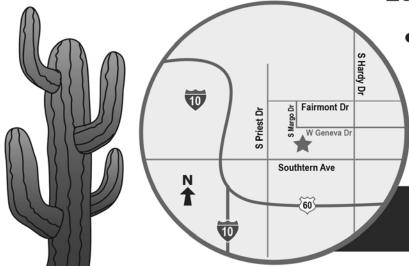
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All About the Pool Industry Expo Show

By Don Koss

In 1987 a group of Northern California pool professionals staged the first Pool Industry Expo – a three day educational event aimed at increasing the technical knowledge and professional competency of service technicians.

The first event featured 25 training seminars and attracted 30

exhibitors to Milpitas, California. Nearly 1,000 service technicians, retailers and builders attended, providing show organizers and exhibitors alike with a vision of how the show might grow in future years.

And true to its early promise Pool Industry Expo has continued to grow in size and stature attracting audiences as large as 6,000, expanding its educational program to more than 40 seminars and featuring more than 150 exhibit booths. The event has been staged in San Jose and Monterey, California, Phoenix, Arizona, and San Antonio, Texas.

Devoted to all segments of the pool and spa industry, the show has continued to delight exhibitors and attenders alike with its size and with the enthusiasm of its audience.

Pool Industry Expo is operated by a private corporation that draws its support from members of the pool and spa industry. The show itself is operated entirely by volunteer.

Of those volunteers, Don Koss and Bill Hoy are the organizers and producers. Bob has been with the show since 1992. There are several loyal volunteers, mainly Bev Choate and Timber Vincent, who help out at the show, but all



(L-to-R) Don Koss, Doug Tanner, Dick Sizoo.

pre-show work is done by Bill and

Most of the work is done primarily by Bill. Although Don deals with exhibitors and booth assignments, a big enough chore, Bill handles all the rest. Don is

responsible for the t-shirt designs but that's just a matter of coming up with a concept and then working with the artist for the final result. He also will gladly take credit for "inventing" the frog.

Continued on page 10



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NDPA Awards IPSSA with the Prestigious Lighthouse Award

By Jeremy Smith

IPSSA Member and NDPA Board Member

On behalf of the National Drowning Prevention Alliance ("NDPA"), Families United to Prevent Drowning ("FUPD"), I would like to say "Thank you" to all IPSSA members who have taken an active effort in water safety.

Approximately 8 years ago I, along with other representatives from IPSSA, began speaking at leadership conferences as to why we need to embrace water safety and partner with organizations such as NDPA and FUPD. Our efforts continue to grow. Just this past

PIE Show

Continued from page 8

In the meanwhile Bill handles

much of the business side of the

operation. He does all the nego-

tiating with the convention cen-

ter, the hotel, and the show deco-

rator. Don does sit in at the final

pre-conference meeting, but Bill

really handles all the rest-includ-

ing the pre-show golf tournament

transitioning into the computer

age. Bill designed and put into

operation the first web site and

set up the computerized registra-

projects for next year's show.

He is currently working on

Bill is also responsible for

and the exhibitor reception.

April, Angela Clark of the Arizona IPSSA Chapter, taught a class at the NDPA conference in Tampa, FL. She is a great advocate for drowning prevention.

IPSSA's efforts in leading the way to safer waters has been recognized and awarded with the prestigious Lighthouse Award by the NDPA

In order to be nominated and receive the Lighthouse Award, the following criteria must be met:

Purpose: to reward the individual or organization that increases awareness of the potential for drowning, enlightens the public on NDPA approved prevention strate-

Don and Bill communicate and discuss various options but Bill is the one who will end up finalizing the work.

Don says of Bill "There is no question in my mind that if Bill were not involved I would have left long ago and it's doubtful that we would be talking any PIE shows in the last several years let alone PIE XXXII in 2018. For my part I couldn't ask for a better partner in this endeavor and I will be forever grateful for Bill's contributions over the years."

Don Koss will be retiring following this year's PIE Show, which is the 34th show to date. Timber Vincent will take over in his place. gies, and is most visible among the myriad of messages disseminated throughout the United States during the year prior to the Annual National Drowning Prevention Symposium National Criteria:

This award recognizes an individual or organization that can be described by at least two of the following:

- * Assumed a leadership role in nationwide awareness of the potential for drowning
- * Demonstrated outstanding achievement in creating awareness of drowning prevention strategies
- * Made a significant contribution that has improved drowning prevention for children and adults
- * Successfully promoted the use of new drowning prevention trends or technologies
- * Viewed as a national advocate for drowning prevention by increasing public attention at the national level Award Process: An award selection committee comprised of

assist you.

IPSSA Members:

celebrate all year!! We're looking for pictures

and stories over the past 30 years which we will

feature in the IPSSAN throughout the year. Please,

if you have any great IPSSA memories you'd like to

share email them to Katie Brunner at katiembrunner@gmail.com

If you are having issues logging into your account on the IPSSA

website/members only section, please contact Elizabeth in the IPSSA

Financial Office at 888-391-6012 or liz@cramercpa.com and she can

It's IPSSA's 30th anniversary and we want to

(L-to-R) Jeremy Smith and Terry Snow with NDPA Lighthouse Award. "IPSSA received the highest award given out by the NDPA, The Lighthouse. I would like to thank all of the members who make a difference in Water Safety. This is your award," said Snow.

at least three members of the NDPA Board of Directors will review the nominations and supporting documentation and make recommendations to the NDPA Board.

Blake Collingsworth, Collingsworth Foundation (Josh the

Otter) and Board Member of FUPD and NDPA, and Adam Katchmarchi, Executive Director of NDPA, are the individuals who nominated IPSSA for this award. IPSSA's partnership in water safety with organizations such as FUPD and NDPA is an important one. Many of their conference attendees and FUPD members refer pool owners to IPSSA members for any pool work, service or inspection.

The collaboration of these organizations with IPSSA is a great way for us to promote why we call ourselves the best in the business. We are setting the bar for the pool guys all over the country by showing that water safety is important aspect of having a pool. Again thanks to all of you.

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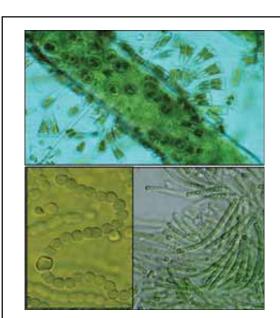
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Did you know it is nitrogen; not phosphates, that produce lush growth in algae and plants? In photosynthesis it is carbon, oxygen and hydrogen plus sunlight energy that creates a chemical reaction to produce *glucose*, the real food source for algae, not phosphates. Phosphates, nitrogen and potash are the three primary elements of fertilizer - *research the facts*.



Nitrogen - stimulates stronger green growth; Potassium - drought and disease resistance; and Phosphates - bud and root development.



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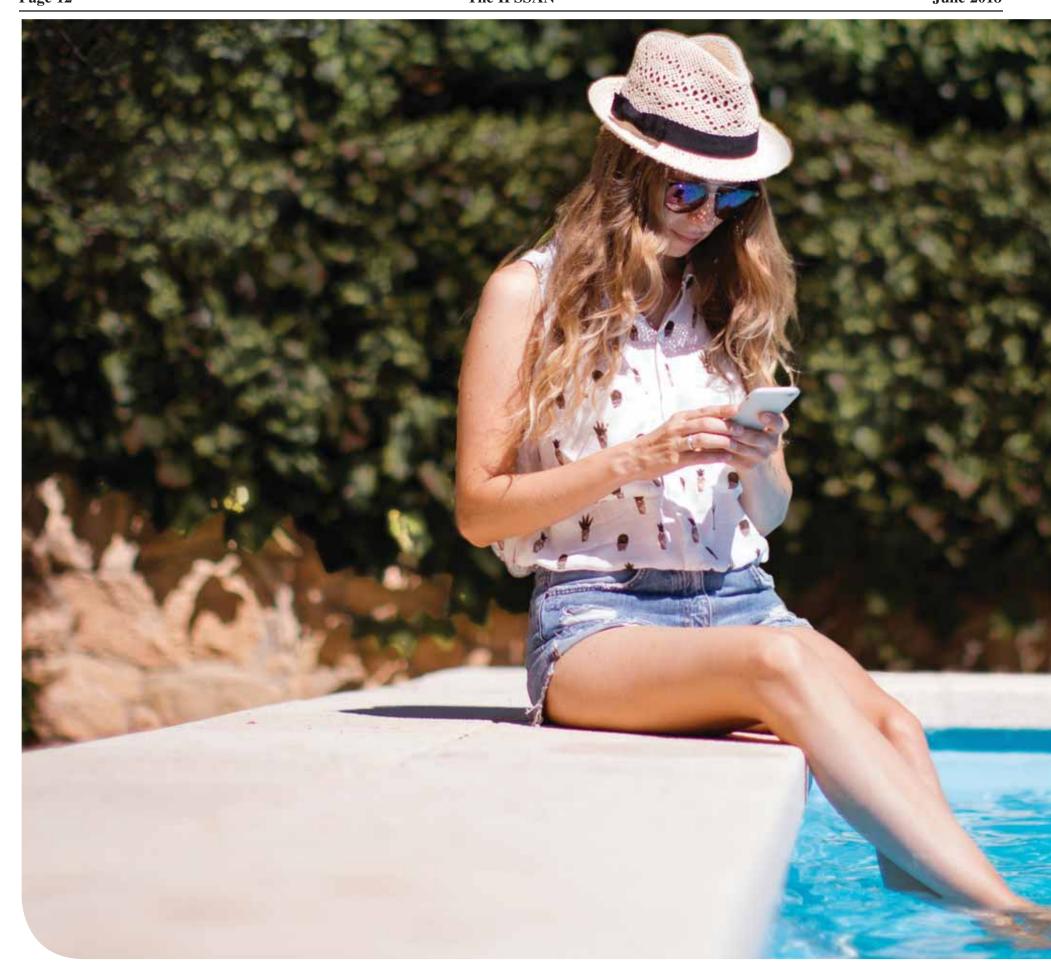
- 1 Prevents & kills green, yellow and black algae-fungus (kills green and yellow algae in 4 to 24 hours)
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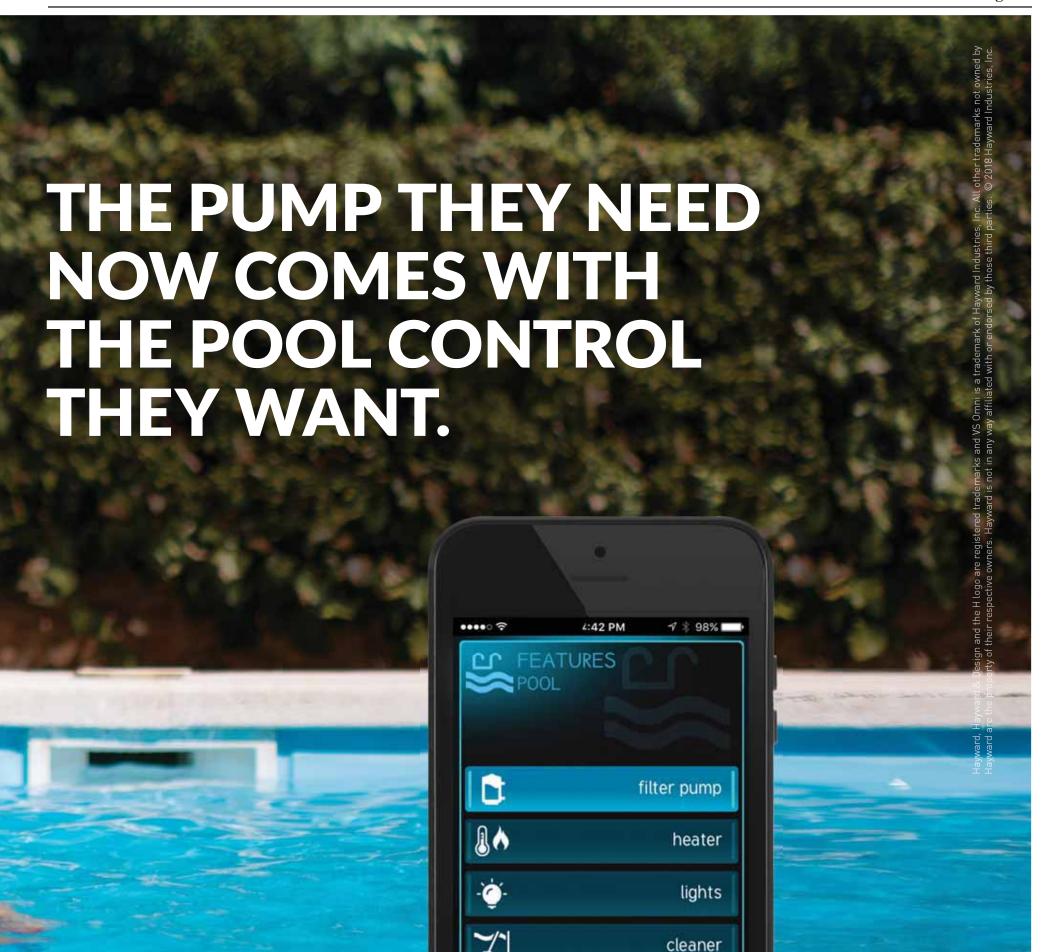




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Pentair offers incentive program for IPSSA

By Steve Zorn

Steve Zorn is California regional sales manager for Pentair.

All of us at Pentair Aquatic Systems appreciate the support of the IPSSA membership. We are pleased to offer IPSSA a rebate incentive based on the individual product purchases of each member.

George Washington

1st President

one dollar (\$1.00) for each whole good that a member purchases throughout the year. The listing of qualifying whole goods are the same that are listed in Pentair's PIP program, but basically pumps, filters, heaters, heat pumps, cleaners, automation systems, Intelli-Chlor and colored lights.

payment each member must register individually on the Pentair-IPSSA Incentive Program Registration Form (available on the members-only page of www.ipssa. com). This will allow Pentair to monitor and collect electronically from participating distributors purchase details, or direct from the member purchases for the relate

ccumulation

If a member does not register, their purchases will not qualify and cannot be added later.

The Pentair Incentive Program dates reflect purchases made from October 1, 2017 thru September 30, 2018.

also currently be individually enrolled in our PIP program.

If dealers have any questions regarding the program, please have them dial 800-693-0171 and speak with their Program Coordinator.

Dick Nichols, IPSSA's past Region 10 director, commented, "This partnership is a perfect match between the largest swimming pool service organization and the largest manufacturer of pool products. The funds generated will be used for IPSSA's continuing education and research programs."

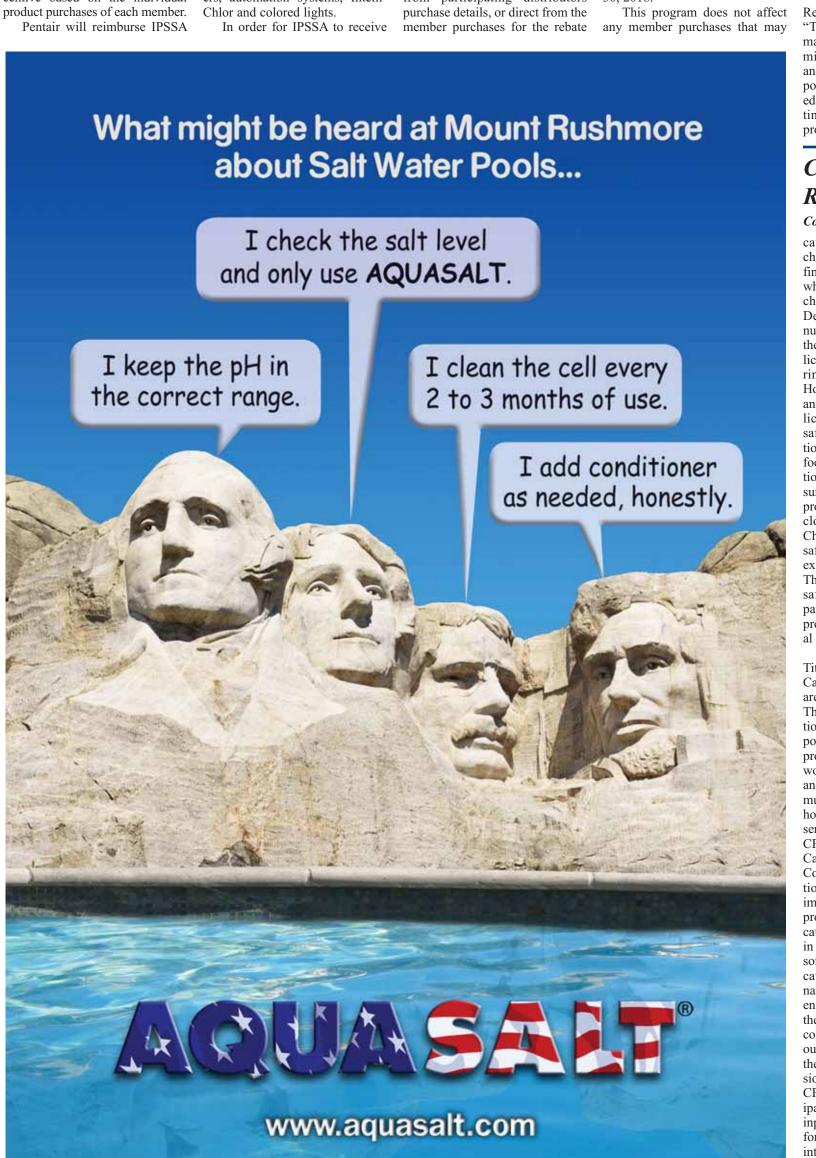
California Capitol Report

Continued from page 1

caused by the mishandling of chlorine in public pools. After finding a number of incidents in which people had been injured by chlorine accidents, Department was considering a number of options that included the possibility of requiring all public pool workers that handled chlorine to be licensed by DPR. However after meeting with CPSA and discussing the realities of public pool maintenance, chlorine safety, and equipment malfunction, the DPR decided instead to focus their efforts on an educational campaign instead of licensure. In order to implement that program CPSA has been working closely with the American Chemistry Council to produce a safety video to prevent chlorine exposures at public pool facilities. This video will help ensure the safety of both employees and patrons of public pools, as well as protect the industry from addition-

al burdensome regulations. It is also the period when the Title 22 and 24 sections of the California Code of Regulations are up for their triennial updates. These codes cover the construction and maintenance of public pools in California, and the update process is a complex series of workshops, committee meetings, and comment submissions from multiple state agencies and stakeholder groups. In order to represent the pool and spa industry, the CPSA is working closely with the California Building Standards Commission (CBSC) on the portions of the code updates that impact public pools, including a proposal that would create certification for pool maintenance within Title 22. As it currently stands some cities already require certification for public pool maintenance, while others do not, and enshrining this certification within the Title 22 standards would create cohesion and a level field throughout California. It is still early in the update process and no decisions have yet be finalized, but the CPSA will remain an active participant in all relevant meetings and input groups in order to advocate for the pool and spa industry's best interests.





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IPSSA members eligible for 35% rebate on online education at www.ipssa.com

Through a partnership with the National Swimming Pool Foundation, IPSSA is pleased to offer online education through the IPSSA website. And, IPSSA members who complete classes through this online portal are eligible for 35% rebates!

There are dozens of courses available, in the following catetories:

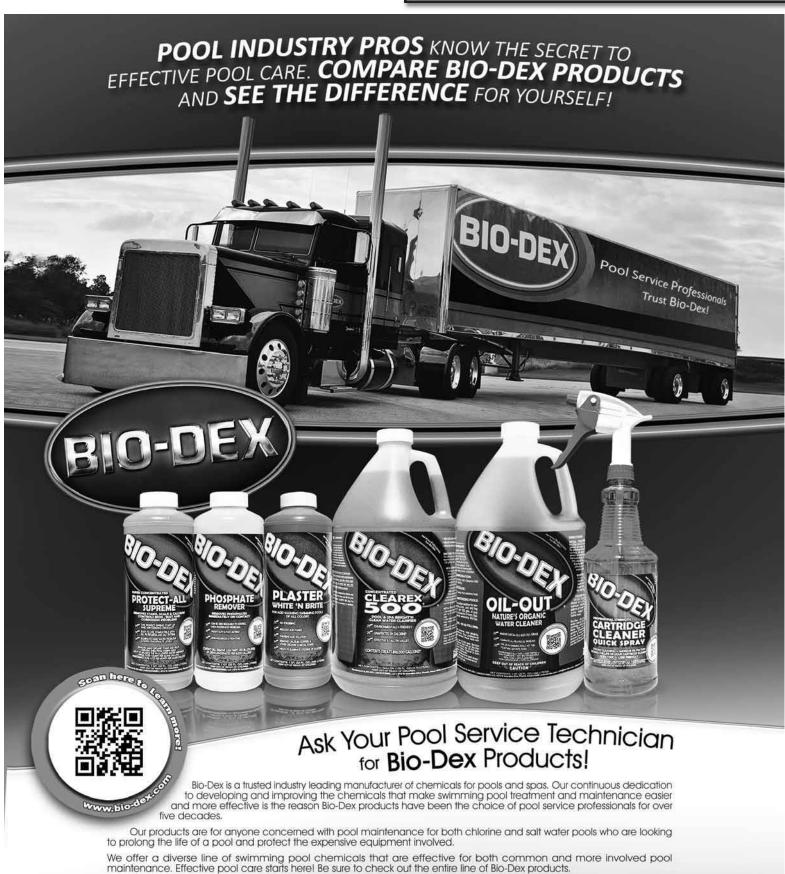
- Aquatic courses
- Electrical safety courses
- Occupational safety courses
- Environmental management courses
- Depart of Transportation courses
- Healthcare courses
- Employment law courses

Plus three courses are available in Spanish.

It's easy to enroll. Visit www.ipssa.com and under the Resources tab click on Online Training Store to see all that is offered.

Once you have purchased your online training course, within one business day you will be emailed a link to the IPSSA training portal and an access code to activate your online class.

Prices for the classes range from \$19.95 to \$259, with most in the \$19.95 category. And, IPSSA members will be rebated 35% of their class fee upon completion.



The Hidden Danger of Electric Shock Drowning



By Jeffrey H. Feldman

When you see a swimming pool, you're first instinct may be to jump in while doing a cannonball. However, you may want to think twice before your next cannonball in. Swimming pools are fun and often perceived as being safer than swimming in lakes or oceans, but pools can be just as deadly as open water due to the dangers of electric shock drowning.

Electric shock drowning occurs when an AC electrical current spreads through water. Currents can surge through pools from faults in underwater lights, pumps, skimmers, electric pool equipment, electrical outlets, overhead power lines, or poolside radios/TVs. Since 2002, there have been 21 swimming pool electrocution fatalities in the United States. Electric shock drowning is a very real danger, and it is important to know both how to prevent electric shock drowning and what to do if someone is drowning.

How To Identify If Someone Is Suffering From Electric Shock Drowning

Electric shock drowning is particularly difficult to identify because many of the symptoms that a person exhibits are "silent." If you see a person that is motionless in the pool, if underwater lights aren't on or are flickering, or if a person is panicking because they feel a tingling sensation, they may be suffering from electric shock drowning. Whenever a person is suffering from electric shock drowning, turn off your power and use a fiberglass or carbon hook to rescue that person. Once you have safely rescued a victim of electric shock drowning, call 911 and perform CPR if you are certified. Perform CPR by using 30 chest compressions and two ventilations until an AED is ready to use for an electric shock victim.

Electric Shock Drowning Prevention in Lakes and Pools

Electric shock drowning may occur more frequently in lakes, but you are just as vulnerable to electric shock drowning while swimming in pools. Thankfully, there are a number of ways to prevent electric shock drowning in both lakes and pools.

Pools:

- Install either a fiber glass or carbon fiber ladder instead of a metal ladder
- Make sure that all electrical outlets and extension cords are at least 50 feet away from your pool

Continued on page 20

President's message

Continued from page 4

August. We hope to save as much as \$20,000 by not having to have hotel, travel, and food expenses. We are still working on the logistics of this meeting and will have more information in the coming weeks. We all looked at the travel expenses and decided to have the rest of the BORD meetings for this year, in the Southern CA, to cut expens-

We are listening to you, and have heard plenty about the way our funds have been spent and we are working hard to increase member benefits and decrease expenses. Your BORD wants your membership in IPSSA to be as beneficial as possible. We are volunteering our time and we want to make sure that it costs as little as possible for us to do our jobs. These are exciting times for our Association and we need participation from more members, young and old. Twelve of us have pretty good ideas about where the Association should go, but we need your help. You can't complain about the direction, unless you are able to help with your 2 cents. We are holding out our tin cups, like the man with the monkey at the carnival. Please make a contribution to our cause. Stay tuned.

It pays to designate beneficiaries

One of the benefits of membership in IPSSA is a \$50,000 life insurance policy. All you need to do is complete a Beneficiary Designation Form.

But, what happens if you haven't declared a beneficiary? You will lose control of who receives your benefits. The payment of funds will be delayed and, if the benefits are part of a probate, it could take a year or more for your loved ones to get those funds.

The good news is that, when your Beneficiary Designation Form is on file at the IPSSA financial office, the check for your life insurance benefit is issued as soon as the death certificate is received by the insurance company.

Call the financial office (888-391-6012) if you are not sure whether or not your Beneficiary Designation Form has been filed. If not, or if you want to change your beneficiary, you can download the form from the "Members Only" page of www.ipssa.com.

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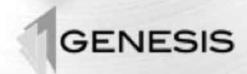
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The Basic Training Manual errata is now available!

The errata for the **Basic Training Manual – Part 1 Water Chemistry – Revised Edition 2016** is now available in

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Electric shock drowning

Continued from page 16

- Use battery-operated appliances rather than cord-connected appliances such as TVs, radios, and computers
- Check on your underwater pool lights to make sure the electrical wiring isn't spreading into the water
- Know where all circuit breakers and electrical switches are near your pool

Lakes:

- Avoid using a metal ladder when getting out of a lake
- Use a carbon fiber rod to rescue someone who is suffering from electric shock drowning
- Use Dock Lifeguard, which will detect a potential electrical hazard and will go off when there

is electricity in the water

• Know where all circuit breakers and electrical switches are located near the lake you are swimming in

Be Safe This Spring and Summer

Swimming in pools or lakes is a great recreational activity during the late spring and summer, but a hasty dive in isn't worth the risk. Take time to inspect your surroundings before jumping in the water. Follow the aforementioned tips to ensure swimming in your pool or local lake will be a safe and fun for everyone this summer.

This article was submitted on behalf of Electrocution Lawyers

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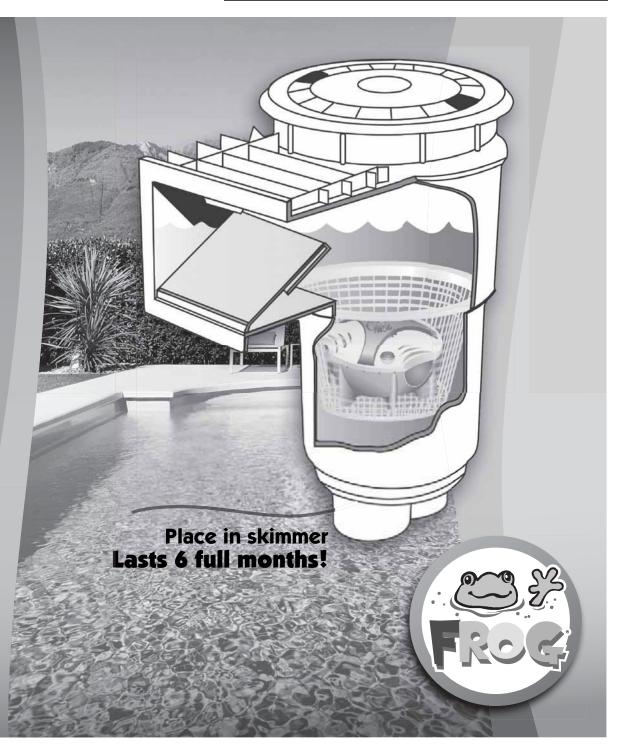
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For insurance information: call Arrow Insurance (800) 833-3433 / Fax (805) 870-7625 / 2393 Townsgate Rd., Suite 101, Westlake Village, CA 91361, E-mail: ray@arrowinsuranceservice.com

REGION 1 (NORTHERN CALIFORNIA) B.O.R.D. Member: David Hawes (925) 828-7665 E-mail: david@hhpools.com

CAPITAL VALLEY: (Sacramento): First Wed., 7 p.m. VFW, 8990 Kruithof Way, Fair Oaks Pres. Scott Houseman (916) 638-4100 scott@leisuretimepool.com

DELTA: (Stockton) Third Wed., 6:00 p.m., The Elks Lodge 19071 N Lower Sacramento Road, Woodbridge Pres. Rick Plath (209) 456-1605 service@rickspoolservice.com EAST BAY

Third Tues., 6 p.m., Pleasant Hill Community Center, 320 Civic Drive, Pleasant Hill
Pres. David Luthy (510) 435-5252
townandcountrypool@comcast.net
EAST CONTRA COSTA

Fourth Tues., 6:00 p.m., La Fuente Mexican Restaurant, 642 1st Street, Brentwood Pres. Dale Vaughn (925) 759-3819 dalevaughn1176@comcast.net

EL DORADO Second Thurs., 6:30 p.m., Shingle Springs Comm. Ctr. 4440 S. Shingle Road, Shingle Springs Pres. Shawn Panico (916) 201-6245 / www.edipssa.com **ELK GROVE**

Second Wednesday, 7:00 p.m., Logan's Roadhouse, 9105 W. Stockton Boulevard, Elk Grove Pres. Chris Bass (916) 704-1505 basspoolservice@gmail.com

GOLD COUNTRY First Mon., 6:00 p.m., Sierra Grill Smokehouse, 2515 Grass Valley Hwy., Auburn, CA Pres. Ryan Ruminson (530) 401-7346

ryanruminson@sbcglobal.net MODESTO CENTRAL VALLEY: Third Tues., 6 p.m. El Rosal Restaurant, 3401 Monte Vista Ave.

Pres. Albert Camarillo (206) 628-2717 acspoolserv@yahoo.com SACRAMENTO CITY Fourth Wed., 7:00 p.m., Plaza Hofbrau 2500 Watt Ave., Sacramento

Pres. Nathan Williams (916) 213-6889

TRACY: Fourth Thurs., 6 p.m.,
Perko's Café, 1321 W. 11th Street, Tracy 95376 Pres. Kevin McLard (209) 833-9200

kevin_m@klmpools.com WEST PLACER: First Thurs., 5:30 p.m., Strikes Bowling Alley, 5681 Lonetree Blvd., Rocklin CA 95765 Pres. Kyle Bridgman (916) 801-9155 jkpoolservices@gmail.com

> **REGION 2 (CENTRAL CALIFORNIA)** B.O.R.D. Member: Manuel Margain (559) 307-1072

E-mail: manuelmargain1@gmail.com BAKERSFIELD: First Tues., 5:30 p.m.,

Rusty's Pizza, 6675 Ming Ave, Bakersfield Pres. Beau Braisher (661) 332-4952 braisherpools@gmail.com CENTRAL COAST

Second Wed., 7 p.m., Mtgs alternate between N/S Co., Contact chapter Pres. for info. Pres. Tom Mazzo (805)550-6709

tmazzopoolguru@yahoo.com CONEJO: Second Wed., 7:30 p.m., Alpha Water Systems, 725 Cochran Street #A, Simi Valley Pres. Dennis Van Sloten, (805)813-6154 dvs10@live.com CONEJO VALLEY

Second Wed., 6:30 p.m., Superior Pool Products 1200 Lawrence Drive #400, Newbury Park Pres. Michael Flanagan (805) 444-7960 FRESNO: Fourth Tues., 7 p.m. Roundtable Pizza at First & Bullard, Fresno

Pres. Norm Carpenter, (559) 217-1228 ipssafresno@gmail.com

SANTA BARBARA

Second Mon., 6:30 p.m., Rusty's Pizza Parlor 232 W. Carrillo, Santa Barbara (downtown) Pres. Joe Burich (805) 451-1963 mericks2001@yahoo.com VENTURA: Third Tues., 7 p.m.

Poinsettia Pavilion, 3451 Foothill Rd, Ventura Pres. Max O'Brien (805) 794-6270 / gotomax@att.net VISALIA: Third Wed., 6 p.m. Amigo's Cantina, 5113 W. Walnut Ave., Visalia Pres. Roman Gomez (559) 992-5779 romangomez1251@vahoo.com

> **REGION 3 (NORTH L.A. COUNTY)** B.O.R.D. Member: Terry Snow (909) 982-9962 E-mail: tls.pools@verizon.net

ANTELOPE VALLEY: Second Monday, 6 p.m. SCP Antelope Valley, 4514 Runway Dr., Lancaster Pres. Steven Polovina (661) 236-6095 spgotj85@yahoo.com

DIAMOND BAR

First Thurs., 7:00 p.m., PEP, 563 W. Terrace Dr., San Dimas 91773 Pres. Johnny Hernandez (626) 833-7456 justpools626@yahoo.com

FOOTHILL: Third Thurs., 7:00 p.m. 849 Foothill Blvd. #4, La Cañada Pres. Raul Fernandez (818) 378-9231

SAN FERNANDO VALLEY Third Wed., 7:30 p.m. (March meeting is mandatory)

Canoga Bowl, 20122 Vanowen, Canoga Park Pres. Blaine Enbody (805) 529-7562

SAN FERNANDO VALLEY METRO First Tues., 7 p.m., Canoga Bowl, 20122 Vanowen, Canoga Park / Web site: www.sfvmetro.com Pres. Eric Nielson (818) 710-1628 willowcreekpools@gmail.com

SAN GABRIEL VALLEY

Second Thurs., 7:00 p.m.
PEP, 1862 Business Center Dr., Duarte, CA 91010
Pres. Brian Nies (626) 536-2008 brian@propoolm.com

SANTA CLARITA VALLEY

First Thurs., 7:00 p.m. Vincenzo's Pizza, 24504 1/2 Lyons Avenue, Newhall Pres. Kent Simpson (661) 373-9901

> **REGION 4 (SOUTH L.A. COUNTY)** B.O.R.D. Member: Adam Morley (310) 493-3565 E-mail: adam@paradisepools.biz

> > CENTRAL LOS ANGELES

Second Mon., 6:30 p.m., Han Woo Ri Presbyterian Church, 1932 S. 10th Ave, Los Angeles Pres. Juno Yi (323) 850-8118 juno8118@gmail.com

EAST LONG BEACH Second Tues., 6:30 p.m., Ecco's Pizza, 2123 N. Bellflower Blvd, Long Beach Pres. Bill Rothwell (562) 425-8249

poolboy1950@yahoo.com SOUTH BAY

Second Wed., 7 p.m., American Legion Hall 412 S. Camino Real, Redondo Beach Pres. Brad Jones, (310) 880-7665 aaapoolspa@verizon.net WESTSIDE

Second Tues., 6:30 p.m., American Legion Hall 5309 S. Sepulveda, Culver City Pres. Rick Haro (310) 204-4327 rick@haropools.com

WHITTIER

First Wed., 7 p.m.
Superior Pool Products in Santa Fe Springs Pres. Grant Hucko (714) 240-2099 hucko@sbcglobal.net

REGION 5 (ORANGE COUNTY) B.O.R.D. Member: Michael Kei Black (714) 891-0351 E-mail: mblackels@netzero.com

ANAHEIM

Third Wed., 6:30 p.m. Roundtable Pizza, 12829 Harbor Blvd., Garden Grove Pres. Cal Pratt (949) 230-7462

CENTRAL ORANGE COUNTY
Last Tues., 7 p.m., Coco's, 14971 Holt Ave., Tustin
Pres. Mark Harrison (949) 874-8234 maharrison16@yahoo.com DANA POINT

Second Tues., 6 p.m., Coco's, Crown Valley and I-5 Pres. Cliff Gross (949) 587-9773

cliffgross@cox.net MISSION VIEJO

First Tues., 6 p.m. Claim Jumper, 27845 Santa Margarita Pkwy Pres. Tracy Simmons (949) 702-3545 acmepoolcare@sbcglobal.net NORTH ORANGE COUNTY

Second Wed., 7 p.m., Graziano's Italian Restaurant, 17487 Imperial Highway, Yorba Linda Pres. George Bonilla (714) 349-3326

gbpsinc@ymail.com ORANGE COAST Last Monday, 5 p.m., Roundtable Pizza on Adams & Beach

Pres. Tom Honrath (714) 642-5018

thonrath@hotmail.com
ORANGE COUNTY #9
Second Wed., 7 p.m., Dad Miller Golf Course
North Gilbert Street, Anaheim Pres. Rob Tobias (714) 812-7993 ORANGE COUNTY POOL

PROFESSIONALS Last Mon., 6:00 p.m., Claim Jumper Banquet Room,

18050 Brookhurst St., Fountain Valley CA 92708 Pres. Jim Romanowski (714) 404-2550 poolperfection1@aol.com SOUTHWEST

First Wed., 6 p.m., ABC Pools 10560 Los Alamitos Blvd., Los Alamitos Pres. Ken Tipton (562) 430-8515 SURF CITY

Third Tues., 6:30 p.m., Superior Pool Products, 10865 Kalama River, Fountain Valley Pres. Frank Malayar (714) 960-3558 TUSTIN/IRVINE

Second Tues., 6:00 p.m., PSOC Waterline Technologies, 220 N. Santiago Street, Santa Ana Pres. Rich Foley (714) 974-1514

YORBA LINDA First Wed., 6:45 p.m., Lampost Pizza,

21480 Yorba Linda Blvd. #D, Yorba Linda CA (call president to confirm mtg time). Pres. Jaime Aranda, (714) 746-5138 jaimearanda@sbcglobal.net

> **REGION 6 (INLAND EMPIRE)** B.O.R.D. Member: John Dixon (951) 316-1675

E-mail: waterwhisperer1@verizon.net

CORONA: Second Tues., 7:00 p.m., Marie Callenders 160 E. Rincon St. (at Main St.), Corona Pres. Jenifer Meza (951) 833-0055 aquatechpoolservice@earthlink.net HEMET

Third Wed., 6:00 p.m. Shooters, 121 E. Florida Ave, Hemet Pres. John Bettencourt (951) 925-2442

bettencourtpool@msn.com MENIFEE VALLEY First Wed., 7 p.m. at My Buddies Pizza 2503 E. Lakeshore Drive #A, Lake Elisnore Pres. Renee Marier, (951) 285-9672 mangopoolnspa@verizon.net

ONTARIO/ RANCHO CUCAMONGA

Second Tues., 7 p.m., Location varies, please contact chapter president for more info. Pres. Ron Goodwin (909) 989-0406 good2win@msn.com

PALM DESERT

Third Thurs., 6 p.m./7 p.m., please check with pres. Sloan's, 81539 US Hwy 111, Indio CA Pres. Jesse Vasquez (760) 636-2086 cannonballpoolco@gmail.com
PALM SPRINGS: First Wed., 5:00 p.m.

Superior, 5700 Indian Springs Rd, Palm Springs Pres. James Elliott (760) 413-0463

REDLANDS: Second Tues., 6 p.m.

Hickory Ranch, 32971 Yucaipa Blvd., Yucaipa

Pres. Bill Brooks (909) 553-5780

RIVERSIDE:

First Tues, 6:00 p.m. Cask N Clever

First Tues., 6:00 p.m., Cask N Clever, 1333 University Ave., Riverside Pres. Nathan Smith (972) 296-7946

info@riversidepools.com
TEMECULA/MURRIETA

Third Wed., 7 p.m., Pat & Oscar's 29375 Rancho California Rd., Temecula Pres. Scott Peterson (951) 255-4175 ipssascott@yahoo.com

REGION 7 (SAN DIEGO COUNTY) B.O.R.D. Member: Michael Harris (619) 395-6700

E-mail: barrowpoolssd@gmail.com CARLSBAD: Third Wed., 7 p.m.

El Ranchero Restaurant, 1565 N. Santa Fe, Vista Pres. David Talbot (760) 845-6863 ahoypools@sbcglobal.net ESCONDIDO

Third Wed., 6:30 p.m., Call for location. Pres. Bruce Smith (760) 741-3960 Bsmith1956@cox.net

NORTH COUNTY COASTAL

Third Tues., 6:30 p.m. Brett's BBQ, 1505 Encinitas Blvd., Encinitas Pres. Nick Nelson (760) 802-3391 3genpools@gmail.com

RANCHO DEL MAR

Third Mon., 5:30 p.m., Tio Leos 3510 Valley Centre Drive, San Diego Pres. Wayne Maynard (858) 361-8313 arrowheadpoolservice@yahoo.com

SAN DIEGO Third Wed., 7 p.m., Admiral Baker Clubhouse, 2400 Admiral Baker Road, San Diego

Pres. James Morketter (619) 708-4972

Elcerritopool@yahoo.com SAN DIEGO EAST COUNTY Third Tues., 6 p.m., Superior Pool Products, 1973 Friendship Dr., El Cajon

Pres. Berny Sweeny (619) 244-0496 bernypoker@hotmail.com SAN DIEGO METRO: Fourth Thurs., 7:00 p.m. Coco's, 1025 Fletcher Parkway, El Cajon Pres. Steven Elbik (619) 316-0690 Poolsoltuions72@gmail.com

REGION 8 (SOUTHWEST) B.O.R.D. Member: Mike Lee

(480) 786-0687 E-mail: mountainsidepools@mac.com

EAST VALLEY

Third Thurs., 5:45 p.m., Superior Pool Products 2350 W. Broadway Rd. #110, Mesa Pres. Steve Ward (480) 213-0481

wardspool@yahoo.com NORTH PHOENIX

Third Tues., 6 p.m., SCP 18201 N. 25th Avenue, Phoenix AZ 85023 Pres. William Goossen (623) 580-9802 goosse-man@cox.net

SCOTTSDALE Third Mon., 6:00 p.m., Pool Water Products, 20810 N. 25th Place, Phoenix Pres. Clifton Orson (480) 585-0000 orson@hotmail.com TUCSON:

Third Wed., 6:30 p.m. Superior Pool Products, 4055 N. Runway Drive. Ken Sanders (520) 429-6959

WEST VALLEY First Wed., 7:00 p.m., Cloud Supply 1100 N. Eliseo Felix Way, Avondale

Pres. Trent Brumfield (623) 210-1615 WESTERN LAS VEGAS First Mon., 6:30 p.m. (excl. holidays) Vietnam Vets Hall, 6424 W. Cheyenne, Las Vegas Pres. Brian Pilgrim (702) 576-6631

trinidadwaterllc@gmail.com REGION 9 (TEXAS) B.O.R.D. Member: Becky Clayson (210) 240-3121

E-mail: becky.clayson@yahoo.com AUSTIN

First Tues., 6 p.m., Cherry Creek Catfish Co. 5712 Manchaca Rd, Austin Pres. Keith Timm (512) 636-3750 keith@acuaticoinc.com CLEARLAKE

Fourth Tues., 7:00 p.m. Rudy's BBQ, 21361 Gulf Fwy, Webster Pres. David Potts (208) 887-6486 david@freedompools-texas.com CORPUS CHRISTI First Thurs., 6:30 p.m.

HILL COUNTRY: Third Tues., Komal Latin Kitchen, 2550 Hunter Rd., San Marcos, TX Pres. Jascha Wood (512) 216-7663

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Pres. Michelle Wilkinsonr (209) 604-6460

HOUSTON; Second Tues., 7 p.m. IHop, 11225 Katy Freeway, Houston Pres. Bryan Norris (713) 234-7649 bryan@norrispools.com

NORTH AUSTIN

Second Tues., 6 p.m., Cedar Park Library, 550 Discovery Blvd. Pres. Ken Burrington (512) 673-6701 aqualinepoolservice@gmail.com NORTH HOUSTON

Third Tues., 7 p.m., IHop 25619 Interstate 45, Spring Pres. Stephen Titone (281) 773-8643 Stitone2001@yahoo.com SAN ANTONIO

First Mon., 6:30 p.m. Longhorn Café, 17625 Blanco Rd., San Antonio, TX Pres. Jorge Martinez (210) 274-2465 flashpoolservice@sbcglobal.net

WEST HOUSTON First Tuesday., 7 p.m.: Tony's Mexican Restaurant 870 S Mason Rd., Katy, TX 77450 Pres. Bill Williams (832) 593-6299 poolmaxxinc@gmail.com

> REGION 10 (BAY AREA SOUTH) B.O.R.D. Member: John Oldfield (888) 641-8047 E-mail: joldfield@oldfieldinc.com

> > FREMONT

Second Mon., 6 p.m., Bronco Billy's Pizza Palace
3940 Smith St., Union City, CA 94587
Pres. Michael Murphy (510) 579-1448
MID-PENINSULA

Last Tues., 7 p.m., Superior Pool Products 2692 Middlefield Rd, Redwood City Pres. Justin Lindley (650) 863-6661

justinyourpool@gmail.com
MONTEREY COAST: Fourth Wed., 7:00 p.m.,
85 Nielson St, Ste 201, Watsonville, CA 95076 NO April meeting. May meeting in new location Pres. Terry Page (831) 297-2215 pinnaclepoolandspa@sbcglobal.net MARIN & SONOMA COUNTY

Third Wed., 7 p.m., Lucchesi Park, Petaluma Park, 320 N. McDowell Blvd., Petaluma Pres. Darrell O'Neal (707) 544-3060 dandmpool@aol.com SANTA CLARA VALLEY

Third Thurs., 5:30 pm 3050 Berryessa Rd., San Jose

Pres. Tom Allen (408) 307-3196 SILICON VALLEY: First Wed., 6 p.m. Armadillo Willy's, 1031 N. San Antonio Road, Los Altos Pres. David Guslani (650) 333-1351

dguslani@earthlink.net
TRI-VALLEY: Second Thurs., 6 p.m.,
Meeting locations vary. Check with chapter president.
Pres. Gregory Gordon (925) 922-2212 gregpoolservice@gmail.com

REGION 11 (FLORIDA/GEORGIA) B.O.R.D. Member: Derric Raymond (407) 908-4555 E-mail: derric@raymondscustompools.com

GOLD COAST (Ft. Lauderdale area) Second Tues., 6:30 p.m., Wings Plus, 9880 W. Sample Rd, Coral Springs Pres. Ana Labosky (954) 224-7733 www.ipssagoldcoast.com;

president@goldcoastipssa.com MANASOTA (Bradenton/Sarasota) First Mon., 7:00 p.m., Call for meeting location and directions Pres. Todd Starner (941) 915-2135 tstarner@tampabav.rr.com

NORTH GEORGIA Pres. Benjamin Decker (404) 405-0197

ben@classicpoolsvc.com
OSCEOLA (Kissimmee/Orlando) Second Wed., 6:30 p.m.

Fat Boy's Restaurant, 2512 13th Street, St. Cloud Pres. Diane Fowler (407) 460-6680 poollady2001@gmail.com PORT CHARLOTTE: Fourth Wednesday, 6:30 p.m.,

Buffalo Wings & Rings, 1081 W. Price Blvd. North Port Pres. Ray Kurilivicoius, (941) 743-2010 ray@dartpoolsolutions.com SARASOTA: First Tues., 6:30 pm

Gecko's Grill & Pub, 351 N Cattlemen Road, Sarasota Pres. Andy Homner (941) 330-5757 clearwavepoolcare.com TREASURE COAST: Fourth Tues., 7:00 pm Duffy's Sports Bar, 6431 SE Federal Hwy, Stuart Pres. Allen Schroeder (772) 215-1884

> **REGION 12** B.O.R.D. Member: Neal Holt (972) 617-9877 E-mail: poolguy713@gmail.com

DALLAS: Fourth Tues., 5:30 p.m., Tony's Diner 3112 N. Jupiter Rd #307 Garland TX Pres. Eustaquio Portillo (214) 325-6746

FORT WORTH Third Tues., 6:30 p.m., La Playa Maya Restaurant 1540 N Main Street, Fort Worth Pres. Tina Slagle (817) 991-0555

MID CITIES DFW: First Mon., 7:00 p.m., SCP, 2107 Hutton Drive, Carrollton TX 75006 Pres. Casey Gardner (469)835-5674 TARRANT COUNTY

First Tues. 7 p.m., El Chico's Café 7621 Baker Blvd., Richland Hills Pres. Will Ainsworth (817) 987-8580

WAXAHACHIE Second Wed., 7 a.m., Denny's,

408 Westchase Drive, Grand Prairie Pres. Tom Sheehy (214) 395-0143 / tsheehy@prodigy.net

Associate Members

For more information about our associate members. please visit their web sites. If company representatives are available to speak at chapter meetings, their topics and geographic availability is indicated.

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