

California Capitol Report

Regulatory Update

By John Norwood
General Counsel for the CPSA



Trying to keep up with all of the new rules and regulations that have the potential to affect the swimming pool and spa industry can be a daunting task. With the Legislature in full swing and putting forward hundreds of bills, it can be easy to get caught up in the process and forget about the other governing bodies that have the ability to affect how the pool and spa industry operates. However it is our mission at the CPSA to monitor and participate in all ongoing processes that could impact our members, and we have been actively engaged with several regulatory bodies throughout this year.

February 2018. Participants in the workgroup process were then offered the opportunity to review and provide additional comments on the various recommendations, including those dissenting from overall group consensus. CPSA performed a thorough review of all workgroup recommendations and provided a set of comments for consideration by DWR. DWR is currently working to review and consider the recommendations and comments provided through this process and develop the revised MWELO language. We anticipate that this revised language will be released for public review and comment this fall. The revised MWELO is expected to take effect in January 2020, concurrent with revisions to the California Building Standards Code (Title 24).

Over the last year, eight Landscape Stakeholder Advisory workgroups have been reviewing current Model Water Efficient Landscape Ordinance (MWELO) requirements and developing recommendations for the Department of Water Resources (DWR) to consider for the revision of MWELO. The CPSA has participated in several of these workgroups, each of which prepared and submitted a set of recommendations to DWR in early

Last year the CPSA was contacted by the Department of Pesticide Regulation (DPR) regarding a study they had conducted on accidents and injuries
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Murrieta Fire and Rescue Host Annual Firefighters BBQ



By John Dixon
The 71st Annual Fire Fighters BBQ was held at Fire Station 1 in Old Town Murrieta on April 22, 2018. The Murrieta Fire and Rescue was the host of this event and was put on to raise funds for fire fighter programs. It is the biggest event they put on all year. Several hundred people attended.

Jack Bigpond from the Temecula/Murrieta Chapter secured the booth. John Dixon, Region 6 Director with his wife Robin, Nathan Smith, president of the Riverside Chapter, and Terry Snow, Region 3 Director volunteered to work at the booth to promote IPSSA and water safety. Due to a spike in juvenile drowning deaths, with four occurring since the start of the year (refer to: <http://www.myvalleynews.com/story/2018/03/30/lifestyles/spike-in-county-juvenile-drowning-deaths-prompts-public-education-initiative/60222.html>), prompted Region 6 to focus on water safety and drowning prevention. Drownings are 100% preventable. Josh the Otter, aka Jacob Dixon, was a huge star at the booth along with Mind Blowing Balloons.



(L-to-R) Nathan Smith, Riverside Chapter President; Terry Snow, Region 3 Director; John Dixon, Region 6 Director; Jack Bigpond Temecula-Murrieta Chapter.

Several hundred coloring books, stickers, Water Watcher tags, and other gifts were passed out.

who all enjoyed the food, activities, and the gifts from IPSSA. The children loved Josh-the-Otter. It was awesome to be present and give back to the community.

Calling All Members!!

IPSSA is recruiting volunteers to serve on the IPSSA BORD committees.

The committees meet four times a year through video or conference call. With this format very little time is taken away from your business or family.

You will be able to work with the IPSSA BORD to ensure

your organization is doing all it can to help the members and the community it serves.

The committees are as follows:

- Marketing and Communications
- Legislation and Regulation
- Membership Program
- Education

For more information about the committee purpose and how best you can serve, please feel free to contact me, Rose Smoot at 888-360-9505 or rsmoot1985@gmail.com

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Things to do in June

- Filter Maintenance
- Increase Filter Run Times
- Check Conditioner Levels

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THE IPSSAN

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Deadline for submission of articles is the 20th of each month. Material submitted late will be considered for the following month.

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Congratulations to our April Winner-Ken Cordero!

I was very happy to see we received submissions from some different contributors this month and Ken Cordero was one of them! Congrats Ken!! We'll be sending some IPSSA logo swag your way!! Remember if you didn't win this month but had a 100% correct quiz you'll be entered in the drawing for the big prize at the end of the year!! Remember the cut off for the May quiz is June 20th.

The correct answers for the April Quiz are 1. Water weighs this many lbs/gal (pounds per gallon) to convert fluid ounces into gallons, you divide fluid ounces by:) at 34°F: A. 8.34 B. 8.33 C. 5.80 D. 10, *the correct answer is B. 8.33.* 2. pH is always written with a lower case "p" and an upper case "H" : A. True B. False, *the correct answer is A. True.* 3. The TDS Meter actually measure electrical conductivity in the water and converts it in to ppm. A. True, B.

False. *The correct answer is A. True.* 4. The best way to super chlorinate is to find out the combined chlorine level in the water

and multiply that times 10 and add that amount of additional chlorine to the water. A. True, B. False. *The correct answer is A. True.*

Calendar of Events

- Aug. 4** Virtual BORD Meeting
- Sept. 20-22** Pool Industry Expo
Monterey, CA
- Oct. 10-12** World Aquatic Health Conference
Charleston, SC
- Oct. 26-27** IPSSA BORD Meeting
Los Angeles, CA
- Oct. 31-Nov. 2** International Pool, Spa, and Patio Expo
Las Vegas, NV

WELCOME NEW MEMBERS!

REGION 2 – Conejo Valley: Ryan McGlashen... **REGION 4 – Whittier:** Martin Madrid... **REGION 5 – Yorba Linda:** Matthew Jiricek... **Mission Viejo:** Zack Soper... **REGION 6 – Hemet:** John Barclay, Denise Riley, and David Demarco... **Palm Desert:** Adiran Torres... **REGION 8 – East Valley:** Travis Moore... **REGION 9 – Corpus Christi:** Jeff Snyder... **North Houston:** Bryan Pilkington... **REGION 10 – Silicon Valley:** John Lucero... **Monterey Coast:** Christopher Platt... **REGION 11 – Treasure Coast:** Cyrstal Wright

IPSSA Code of Ethics

As a member of the Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.

My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect, and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.



Financial office thanks chapters with prompt payments

The Financial Office thanks the following 44 chapters, whose members all paid promptly in May before second notices were required:

- Region 1 – Tracy, Gold Country, West Placer, East Contra Costa
- Region 4 – Central Los Angeles, and Whittier
- Region 5 – Anaheim, Dana Point, Tustin/Irvine, Mission Viejo, Central Orange County
- Region 6 – Menifee Valley, Riverside, and Corona
- Region 7 – Rancho Del Mar, San Diego, and North County Coastal
- Region 8 – Scottsdale, West Valley, and Henderson
- Region 9 – Houston and Clearlake
- Region 10 – Mid Peninsula, Silicon Valley, and Tri Valley

PG&E Pool Pump Rebate Sunset

Dear Pool Pump Installers: received by 3/1/2018.
• Please see PG&E's Residential Rebate Catalog for additional information and requirements.

Effective January 1, 2018, PG&E is closing the \$100 rebate offering (\$200 for installers) for qualified pool pump and motor products, due to recent improvement in state energy efficiency standards.

• Qualified pool pumps and motors must be purchased and installed by 12/31/2017.

• All paper or online applications must be postmarked or

Thank you for your participation in PG&E's energy efficiency programs. For further questions, please contact the Smart Energy Line at 1-800-933-9555.

Sincerely,
PG&E Customer Care Team

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Education

Corner

All members who mail an entry with the correct answers will become eligible for a drawing at the end of the month for IPSSA logo gear. All correct entries will go into a year-end drawing for other IPSSA merchandise. IPSSA members are the only eligible participants and only one entry per month is permitted. Each month, the winner of the drawing will be published in The IPSSAN. Entries for this month must be received by **JULY 20, 2018.**

1. To get 1 ppm of chlorine in a 500,000-gallon pool, you would add 2 gallons of liquid chlorine (sodium hypochlorite 12%)
A. True
B. False
2. Acid must be added to the pool water after adding liquid chlorine to neutralize the high pH.
A. True
B. False
3. To determine combined chlorine, you subtract free available chlorine (FAC) from total available chlorine (TAC).
A. True
B. False
4. Total alkalinity is said to be the buffering capacity of water or water's resistance to changes in pH.
A. True
B. False

Name _____

Address _____

City _____ State _____ Zip _____

Telephone Number (____) _____

Chapter _____

Correct Answers: 1. _____ 2. _____ 3. _____ 4. _____

(Please indicate A, B, C, or D for each answer.)

Mail Entry to:

IPSSA Quiz, P.O. Box 3367, Rocklin, CA 95677

or Fax to: (888) 368-0432

Entries for this month must be received by JULY 20, 2018.

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A Message from the President A Financial Update...

David Hawes, IPSSA President, Region I Director

I spend a lot of time throughout the year at different venues teaching the business elements of running a pool service company. I

am a firm believer that you can be an ace technician, but without having an understanding of the financial segment of your business, you are doomed to fail. Some of us were lucky enough to have parents that helped us learn

these things at an early age and cultivate good financial habits into adulthood. Some of us learned them in school through math and business courses. Some of us learned from the school of hard knocks. The path you took determined your present acumen for all things financial. As your President, it is not lost on me or the other Directors that we have a fiduciary duty to be good stewards over IPSSA and its assets. With this in mind, we have all been diligently reviewing our current financial status to be sure our Association remains viable and financially sound for the future. We are by no means in any kind of financial trouble, but the current membership trend and past commitments have served to make us

focus on the sustainability of IPSSA. I mentioned the idea of changes in my last message. Some have already been implemented to create a more balanced budget. I know many of you may be too busy to really take time and evaluate the Association's financial picture. I mean let's face it, looking at numbers just isn't that exciting. To make it less tedious, I thought I would give you a quick run down of changes your BORD has already implemented to improve our financial health.

At the Leadership Meeting in February, we determined we would test drive the idea of video Committee Meetings. No travel, no hotels, and no dinners to effectively get work done during the time between BORD meetings.

They were incredibly successful and productive. I think we would all rather have a meeting from the comfort of our home or office. Work got done and decisions were made, all while sipping coffee in our office chair. These video meetings allowed us to cut out the Thursday hotel and meal expenses for Directors coming in early for the BORD meetings to do their committee work. Due to the success of the video committee meetings, we decided to conduct our first Video BORD meeting in



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California Supreme Court Rules That Many Workers Are Now Employees

By Ray Arouesty

A recent ruling by the California Supreme Court in the case *Dynamex Operations West, Inc. v. The Superior Court of Los Angeles County* has dramatically changed the way in which workers in the Golden State are classified as either employees or independent contractors. The courts' unanimous decision will affect thousands of companies and will have a major impact on many swimming pool service contractors, who have struggled with classifying workers who perform the routine tasks associated with pool and spa service.

Pool service technicians, along with many other businesses have long had an incentive to classify workers as independent contractors rather than employees. A business is not obligated to pay Social Security (FICA), federal unemployment insurance (FUTA) or workers compensation insurance on the revenue paid to independent contractors, nor is it required to comply with California state law regarding minimum wages, mandatory break-time, family leave and other employee-based regulations. These additional employee-related expenses can cost a company more than an additional 20% over the cost paid to an independent contractor. That savings, along with lack of regulatory issues has provided a very power-

ful incentive for businesses, including some swimming pool service companies, to classify workers as independent contractors.

The test used to determine a worker's employee or independent contractor status prior to the court's recent ruling was outlined in a 1989 case entitled *S.G. Borello and Sons v. Department of Industrial Relations*. The decision in that case stated that the most important factor in making the employee/independent contractor determination was whether the business had the right to control the manner in which the work was performed. The court set out nine factors, including whether the business could fire the worker without cause, the amount of skill that was required in performing the job, and who provided the tools and equipment required to do the job. An analysis of all nine factors was required to make the determination. The *Borello* court's conclusion was often very subjective and it gave businesses a roadmap to deprive workers of valuable employee protections.

The complex and often confusing analysis in determining a worker's status is now history in California, the Court stating that the prior 'test' made it too difficult for businesses and workers to determine in advance how to make the classification between employee and independent contractor.

The new rule is much simpler.

Now all workers are presumed to be employees. A worker can be considered an 'independent contractor' only if the business satisfies each of three conditions: (1) the worker is free of control and direction from the hiring business, (2) the worker performs work that is different than the hiring business, and (3) the worker is involved in an independently established trade or occupation.

The second condition of the test will be the most difficult for the swimming pool service companies because the work performed by the worker must be outside the usual course of the company's business. A technician doing routine pool maintenance for a service company is now classified as an 'employee'. An equipment repair tech working for a swimming pool service company will probably be classified as an 'employee' as well.

The Court was very clear in its intent – to provide greater protection to workers and to level the playing field for business that have been at a disadvantage to companies classifying its workers as independent contractors.

The swimming pool service industry's response to the ruling is unclear. Will pricing rise due to the increased employer-related costs? Will smaller service companies downsize to avoid the increased costs associated with hiring employees vs independent contractors? Will a cottage industry of

lawyers capitalize on the court's ruling by filing wage claims against contractors that fail to change their ways? Only time will tell, but any California swimming pool service company using inde-

pendent contractors should obtain an opinion from a qualified professional to determine if they are complying with the new standard.

Ray Arouesty is an Attorney at Law in California and Senior Vice President at Arrow Insurance Service/HUB International. He can be reached at Ray.Arouesty@HubInternational.com or (800) 833-3433.



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Hey Ray!

Answers to recent questions asked to IPSSA's insurance broker



Ray Arouesty is Senior Vice President of Arrow Insurance/HUB International and IPSSA's endorsed insurance provider. He can be reached at (800) 833-3433 or ray.arouesty@hubinternational.com.

This month's question comes from a service tech in Texas.

Question:

Hey Ray, I'm thinking of joining IPSSA because I've heard that the association has a good insurance plan. How is IPSSA's coverage different than the other insurance plans I've been offered?

Answer:

All general liability insurance policies offer coverage for claims involving bodily injury and property damage, along with legal defense of those claims.

Nevertheless, very important differences exist between the various insurance programs. Here are some of the extra coverages that make the IPSSA endorsed insurance program so special:

Faulty workmanship coverage – this covers the cost to repair or replace items that you damage while working on those items. Examples of covered claims include damage to tile while cleaning it, plaster damage during/after start-up procedures, damage to heaters, filters and pumps while working on those items. These are very common claims that are excluded by other insurance companies. We recently settled a tile claim that was over \$20,000, and plaster damage following start-up procedures are very common. This is very impor-

tant coverage for every service technician.

Chemical injury/property damage coverage – We include coverage to \$1M. Some insurance companies exclude injury or damage caused by chemicals under a "pollution exclusion."

Life Insurance – Members are covered to \$50,000 up to age 70. Between age 70 and 80 members have \$20,000 coverage. Life insurance is provided for death resulting from illness or accident and optional extra limits can be added up to an additional \$100,000

Medical Coverage – \$5,000 coverage is included to pay for medical bills following an accidental injury at the jobsite. Common claims are dog bites, cuts and falls. It will even pay a deductible if you have health insurance.

Lost income Coverage – This is a new coverage effective April

1, 2018 that provides up to \$25,000 if members lose revenue because their customer's home are damaged in an earthquake, flood, hurricane or tornado.

Disease – We have no communicable disease exclusion. Some other general liability insurance policies exclude coverage for communicable diseases. So IPSSA members are covered for claims involving staph, Crypto, e-Coli and Legionaries.

Mold – Coverage is provided up to \$25k for mold following overfills.

Haz-Mat Clean Up – Coverage is provided for spills at the jobsite and from trucks.

Cost of Water – In April 2018 we added coverage to reimburse the customer for an excessive water bill due to an overflow even if the water does no damage to property. This is a special coverage only provided to IPSSA members because a high water bill is not considered "property damage" under other general liability insurance policies.

Commencement of damage – We don't require that plaster dam-

age first begin during our policy period like some other policies do. This is important since plaster damage is often gradual and progressive.

Of course we still offer certificates of insurance, waivers of subrogation and additional insured endorsements at no additional cost. Coverage is provided at \$1M per occurrence, \$3M aggregate. Higher liability limits are available at either \$1M or \$2M. A \$500 deductible applies only to property damage claims. There is no deductible for injury claims. We don't charge a deductible unless we pay the claim (other companies charge a deductible regardless of whether a claim payment is made). Arrow Insurance Service has been IPSSA's endorsed insurance provider for 31 years and we've had the same A rated insurance carrier for 15 years. For these reasons, IPSSA members have the best industry-specific insurance program available anywhere.

COVERAGE IF YOU ARE INJURED ON THE JOBSITE

Members participating in the IPSSA Group Insurance Program are automatically insured to \$5,000 for medical bills due to accidental injury at the customer jobsite. This coverage can pay for an emergency room or urgent care visit and covers injuries like dog bites, lacerations and slips and falls. It's even available to pay a deductible expense if you already have health insurance.

Accidental Injury Medical Coverage is another reason IPSSA members have the best insurance available anywhere!

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Policy on IPSSA mailing list

The IPSSA general membership mailing list will not be given out to anyone including members, associate members or outside organizations. This policy has been established to protect members from possibly being placed on inappropriate and or indiscriminate lists.

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All About the Pool Industry Expo Show

By Don Koss

In 1987 a group of Northern California pool professionals staged the first Pool Industry Expo – a three day educational event aimed at increasing the technical knowledge and professional competency of service technicians.

The first event featured 25 training seminars and attracted 30

exhibitors to Milpitas, California. Nearly 1,000 service technicians, retailers and builders attended, providing show organizers and exhibitors alike with a vision of how the show might grow in future years.

And true to its early promise Pool Industry Expo has continued to grow in size and stature attract-

ing audiences as large as 6,000, expanding its educational program to more than 40 seminars and featuring more than 150 exhibit booths. The event has been staged in San Jose and Monterey, California, Phoenix, Arizona, and San Antonio, Texas.

Devoted to all segments of the pool and spa industry, the show has continued to delight exhibitors and attendees alike with its size and with the enthusiasm of its audience.

Pool Industry Expo is operated by a private corporation that draws its support from members of the pool and spa industry. The show itself is operated entirely by volunteer.

Of those volunteers, Don Koss and Bill Hoy are the organizers and producers. Bob has been with the show since 1992. There are several loyal volunteers, mainly Bev Choate and Timber Vincent, who help out at the show, but all



(L-to-R) Don Koss, Doug Tanner, Dick Sizoo.

pre-show work is done by Bill and Don.

Most of the work is done primarily by Bill. Although Don deals with exhibitors and booth assignments, a big enough chore, Bill handles all the rest. Don is

responsible for the t-shirt designs but that's just a matter of coming up with a concept and then working with the artist for the final result. He also will gladly take credit for "inventing" the frog.

Continued on page 10

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Pool Industry Expo I

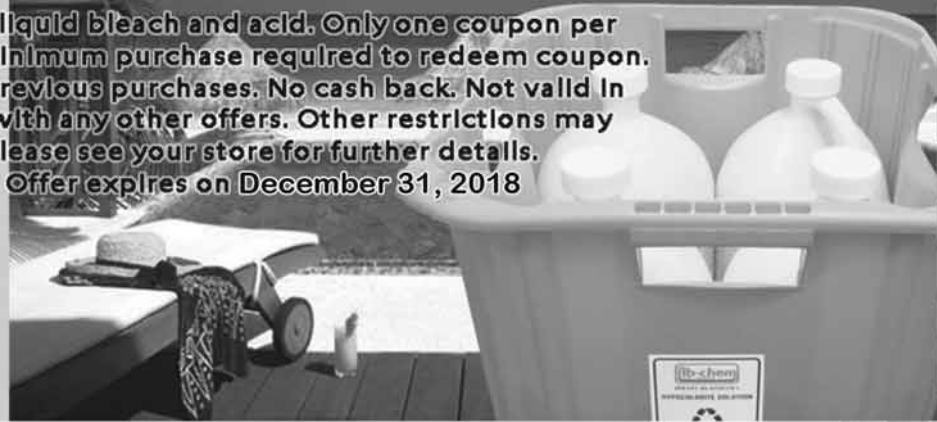
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NDPA Awards IPSSA with the Prestigious Lighthouse Award

By **Jeremy Smith**

IPSSA Member and NDPA Board Member

On behalf of the National Drowning Prevention Alliance ("NDPA"), Families United to Prevent Drowning ("FUPD"), I would like to say "Thank you" to all IPSSA members who have taken an active effort in water safety.

Approximately 8 years ago I, along with other representatives from IPSSA, began speaking at leadership conferences as to why we need to embrace water safety and partner with organizations such as NDPA and FUPD. Our efforts continue to grow. Just this past

April, Angela Clark of the Arizona IPSSA Chapter, taught a class at the NDPA conference in Tampa, FL. She is a great advocate for drowning prevention.

IPSSA's efforts in leading the way to safer waters has been recognized and awarded with the prestigious Lighthouse Award by the NDPA.

In order to be nominated and receive the Lighthouse Award, the following criteria must be met:

Purpose: to reward the individual or organization that increases awareness of the potential for drowning, enlightens the public on NDPA approved prevention strate-

gies, and is most visible among the myriad of messages disseminated throughout the United States during the year prior to the Annual National Drowning Prevention Symposium National Criteria:

This award recognizes an individual or organization that can be described by at least two of the following:

- * Assumed a leadership role in nationwide awareness of the potential for drowning

- * Demonstrated outstanding achievement in creating awareness of drowning prevention strategies

- * Made a significant contribution that has improved drowning prevention for children and adults

- * Successfully promoted the use of new drowning prevention trends or technologies

- * Viewed as a national advocate for drowning prevention by increasing public attention at the national level Award Process: An award selection committee comprised of



(L-to-R) **Jeremy Smith and Terry Snow with NDPA Lighthouse Award.** "IPSSA received the highest award given out by the NDPA, The Lighthouse. I would like to thank all of the members who make a difference in Water Safety. This is your award," said Snow.

at least three members of the NDPA Board of Directors will review the nominations and supporting documentation and make recommendations to the NDPA Board.

Blake Collingsworth, Collingsworth Foundation (Josh the

Otter) and Board Member of FUPD and NDPA, and Adam Katchmarchi, Executive Director of NDPA, are the individuals who nominated IPSSA for this award. IPSSA's partnership in water safety with organizations such as FUPD and NDPA is an important one. Many of their conference attendees and FUPD members refer pool owners to IPSSA members for any pool work, service or inspection.

The collaboration of these organizations with IPSSA is a great way for us to promote why we call ourselves the best in the business. We are setting the bar for the pool guys all over the country by showing that water safety is important aspect of having a pool. Again thanks to all of you.

PIE Show

Continued from page 8

In the meanwhile Bill handles much of the business side of the operation. He does all the negotiating with the convention center, the hotel, and the show decorator. Don does sit in at the final pre-conference meeting, but Bill really handles all the rest-including the pre-show golf tournament and the exhibitor reception.

Bill is also responsible for transitioning into the computer age. Bill designed and put into operation the first web site and set up the computerized registration.

He is currently working on projects for next year's show.

Don and Bill communicate and discuss various options but Bill is the one who will end up finalizing the work.

Don says of Bill "There is no question in my mind that if Bill were not involved I would have left long ago and it's doubtful that we would be talking any PIE shows in the last several years let alone PIE XXXII in 2018. For my part I couldn't ask for a better partner in this endeavor and I will be forever grateful for Bill's contributions over the years."

Don Koss will be retiring following this year's PIE Show, which is the 34th show to date. Timber Vincent will take over in his place.

IPSSA Members:

It's IPSSA's 30th anniversary and we want to celebrate all year!! We're looking for pictures and stories over the past 30 years which we will feature in the IPSSAN throughout the year. Please, if you have any great IPSSA memories you'd like to share email them to [Katie Brunner at katiembrunner@gmail.com](mailto:katiembrunner@gmail.com)

If you are having issues logging into your account on the IPSSA website/members only section, please contact Elizabeth in the IPSSA Financial Office at 888-391-6012 or liz@cramer CPA.com and she can assist you.



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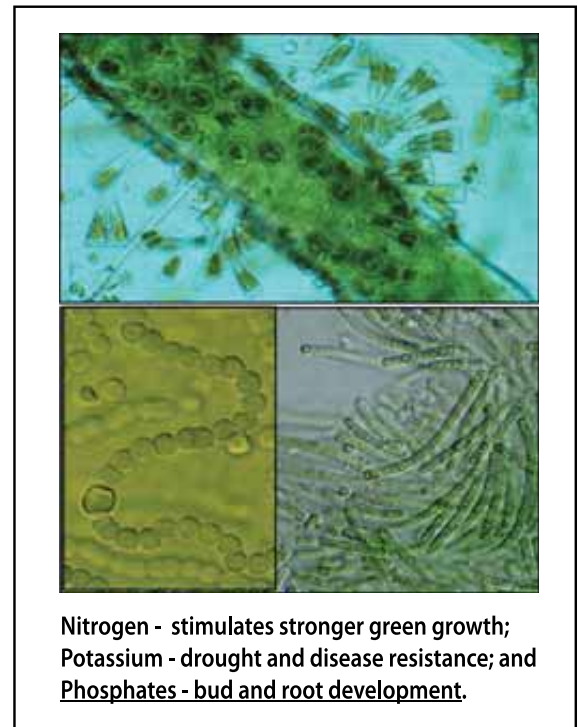
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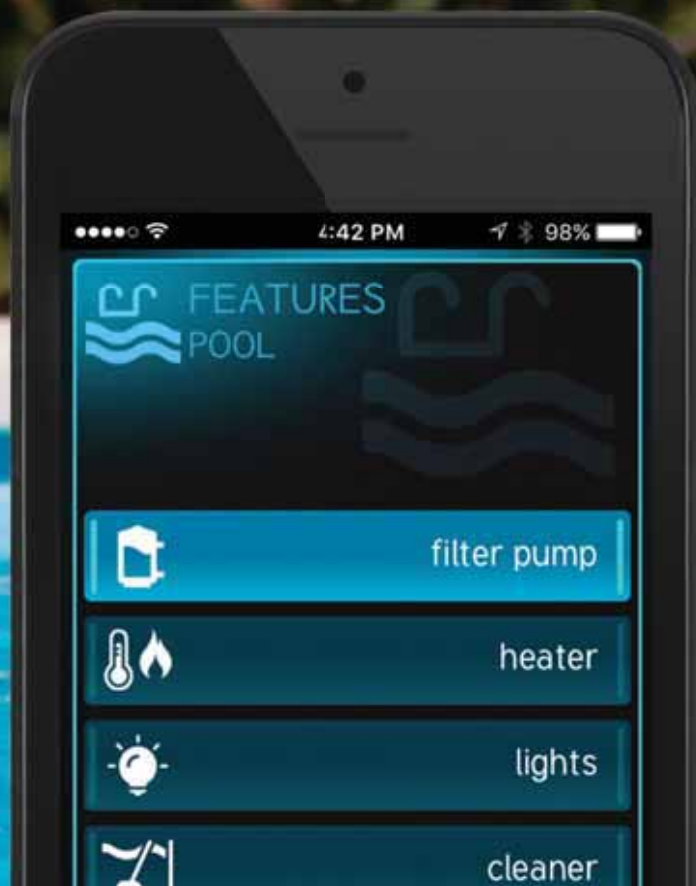


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Pentair offers incentive program for IPSSA

By Steve Zorn

Steve Zorn is California regional sales manager for Pentair.

All of us at Pentair Aquatic Systems appreciate the support of the IPSSA membership. We are pleased to offer IPSSA a rebate incentive based on the individual product purchases of each member.

Pentair will reimburse IPSSA

one dollar (\$1.00) for each whole good that a member purchases throughout the year. The listing of qualifying whole goods are the same that are listed in Pentair's PIP program, but basically pumps, filters, heaters, heat pumps, cleaners, automation systems, Intelli-Chlor and colored lights.

In order for IPSSA to receive

payment each member must register individually on the Pentair-IPSSA Incentive Program Registration Form (available on the members-only page of www.ipssa.com). This will allow Pentair to monitor and collect electronically from participating distributors purchase details, or direct from the member purchases for the rebate

accumulation.

If a member does not register, their purchases will not qualify and cannot be added later.

The Pentair Incentive Program dates reflect purchases made from October 1, 2017 thru September 30, 2018.

This program does not affect any member purchases that may

also currently be individually enrolled in our PIP program.

If dealers have any questions regarding the program, please have them dial 800-693-0171 and speak with their Program Coordinator.

Dick Nichols, IPSSA's past Region 10 director, commented, "This partnership is a perfect match between the largest swimming pool service organization and the largest manufacturer of pool products. The funds generated will be used for IPSSA's continuing education and research programs."

California Capitol Report

Continued from page 1

caused by the mishandling of chlorine in public pools. After finding a number of incidents in which people had been injured by chlorine accidents, the Department was considering a number of options that included the possibility of requiring all public pool workers that handled chlorine to be licensed by DPR. However after meeting with CPSA and discussing the realities of public pool maintenance, chlorine safety, and equipment malfunction, the DPR decided instead to focus their efforts on an educational campaign instead of licensure. In order to implement that program CPSA has been working closely with the American Chemistry Council to produce a safety video to prevent chlorine exposures at public pool facilities. This video will help ensure the safety of both employees and patrons of public pools, as well as protect the industry from additional burdensome regulations.

It is also the period when the Title 22 and 24 sections of the California Code of Regulations are up for their triennial updates. These codes cover the construction and maintenance of public pools in California, and the update process is a complex series of workshops, committee meetings, and comment submissions from multiple state agencies and stakeholder groups. In order to represent the pool and spa industry, the CPSA is working closely with the California Building Standards Commission (CBSC) on the portions of the code updates that impact public pools, including a proposal that would create certification for pool maintenance within Title 22. As it currently stands some cities already require certification for public pool maintenance, while others do not, and enshrining this certification within the Title 22 standards would create cohesion and a level field throughout California. It is still early in the update process and no decisions have yet be finalized, but the CPSA will remain an active participant in all relevant meetings and input groups in order to advocate for the pool and spa industry's best interests.

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Through a partnership with the National Swimming Pool Foundation, IPSSA is pleased to offer online education through the IPSSA website. And, IPSSA members who complete classes through this online portal are eligible for 35% rebates!

There are dozens of courses available, in the following categories:

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It's easy to enroll. Visit www.ipssa.com and under the Resources tab click on Online Training Store to see all that is offered.

Once you have purchased your online training course, within one business day you will be emailed a link to the IPSSA training portal and an access code to activate your online class.

Prices for the classes range from \$19.95 to \$259, with most in the \$19.95 category. And, IPSSA members will be rebated 35% of their class fee upon completion.

The Hidden Danger of Electric Shock Drowning



By Jeffrey H. Feldman

When you see a swimming pool, your first instinct may be to jump in while doing a cannonball. However, you may want to think twice before your next cannonball in. Swimming pools are fun and often perceived as being safer than swimming in lakes or oceans, but pools can be just as deadly as open water due to the dangers of electric shock drowning.

Electric shock drowning occurs when an AC electrical current spreads through water. Currents can surge through pools from faults in underwater lights, pumps, skimmers, electric pool equipment, electrical outlets, overhead power lines, or poolside radios/TVs. Since 2002, there have been 21 swimming pool electrocution fatalities in the United States. Electric shock drowning is a very real danger, and it is important to know both how to prevent electric shock drowning and what to do if someone is drowning.

How To Identify If Someone Is Suffering From Electric Shock Drowning

Electric shock drowning is particularly difficult to identify because many of the symptoms that a person exhibits are "silent." If you see a person that is motionless in the pool, if underwater lights aren't on or are flickering, or if a person is panicking because they feel a tingling sensation, they may be suffering from electric shock drowning. Whenever a person is suffering from electric shock drowning, turn off your power and use a fiberglass or carbon hook to rescue that person. Once you have safely rescued a victim of electric shock drowning, call 911 and perform CPR if you are certified. Perform CPR by using 30 chest compressions and two ventilations until an AED is ready to use for an electric shock victim.

Electric Shock Drowning Prevention in Lakes and Pools

Electric shock drowning may occur more frequently in lakes, but you are just as vulnerable to electric shock drowning while swimming in pools. Thankfully, there are a number of ways to prevent electric shock drowning in both lakes and pools.

Pools:

- Install either a fiber glass or carbon fiber ladder instead of a metal ladder
- Make sure that all electrical outlets and extension cords are at least 50 feet away from your pool

Continued on page 20

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President's message

Continued from page 4

August. We hope to save as much as \$20,000 by not having to have hotel, travel, and food expenses. We are still working on the logistics of this meeting and will have more information in the coming weeks. We all looked at the travel expenses and decided to have the rest of the BORD meetings for this year, in the Southern CA, to cut expenses.

We are listening to you, and have heard plenty about the way our funds have been spent and we are working hard to increase member benefits and decrease expenses. Your BORD wants your membership in IPSSA to be as beneficial as possible. We are volunteering our time and we want to make sure that it costs as little as possible for us to do our jobs. These are exciting times for our Association and we need participation from more members, young and old. Twelve of us have pretty good ideas about where the Association should go, but we need your help. You can't complain about the direction, unless you are able to help with your 2 cents. We are holding out our tin cups, like the man with the monkey at the carnival. Please make a contribution to our cause. Stay tuned.

It pays to designate beneficiaries

One of the benefits of membership in IPSSA is a \$50,000 life insurance policy. All you need to do is complete a Beneficiary Designation Form. But, what happens if you haven't declared a beneficiary? You will lose control of who receives your benefits. The payment of funds will be delayed and, if the benefits are part of a probate, it could take a year or more for your loved ones to get those funds. The good news is that, when your Beneficiary Designation Form is on file at the IPSSA financial office, the check for your life insurance benefit is issued as soon as the death certificate is received by the insurance company. Call the financial office (888-391-6012) if you are not sure whether or not your Beneficiary Designation Form has been filed. If not, or if you want to change your beneficiary, you can download the form from the "Members Only" page of www.ipssa.com. Don't neglect this small but important detail which could prevent headaches for those you love.

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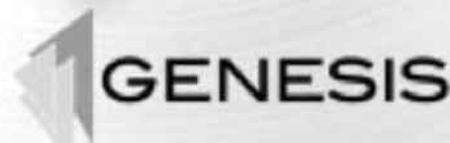


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 Austin, TX

2017 Pleatco Perfect PoolGuy

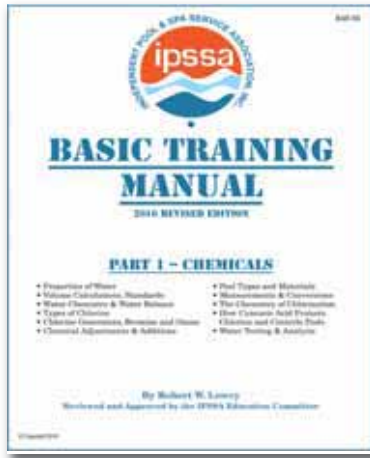
Roberta Prygon
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The Basic Training Manual errata is now available!

The errata for the **Basic Training Manual – Part 1 Water Chemistry – Revised Edition 2016** is now available in English and Spanish! You can download a copy from the IPSSA member portal or call the IPSSA Executive Office at 888-360-9505 and request a printed copy.



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Electric shock drowning

Continued from page 16

- Use battery-operated appliances rather than cord-connected appliances such as TVs, radios, and computers

- Check on your underwater pool lights to make sure the electrical wiring isn't spreading into the water

- Know where all circuit breakers and electrical switches are near your pool

Lakes:

- Avoid using a metal ladder when getting out of a lake

- Use a carbon fiber rod to rescue someone who is suffering from electric shock drowning

- Use Dock Lifeguard, which will detect a potential electrical hazard and will go off when there

is electricity in the water

- Know where all circuit breakers and electrical switches are located near the lake you are swimming in

Be Safe This Spring and Summer

Swimming in pools or lakes is a great recreational activity during the late spring and summer, but a hasty dive in isn't worth the risk. Take time to inspect your surroundings before jumping in the water. Follow the aforementioned tips to ensure swimming in your pool or local lake will be a safe and fun for everyone this summer.

This article was submitted on behalf of Electrocution Lawyers PLLC.

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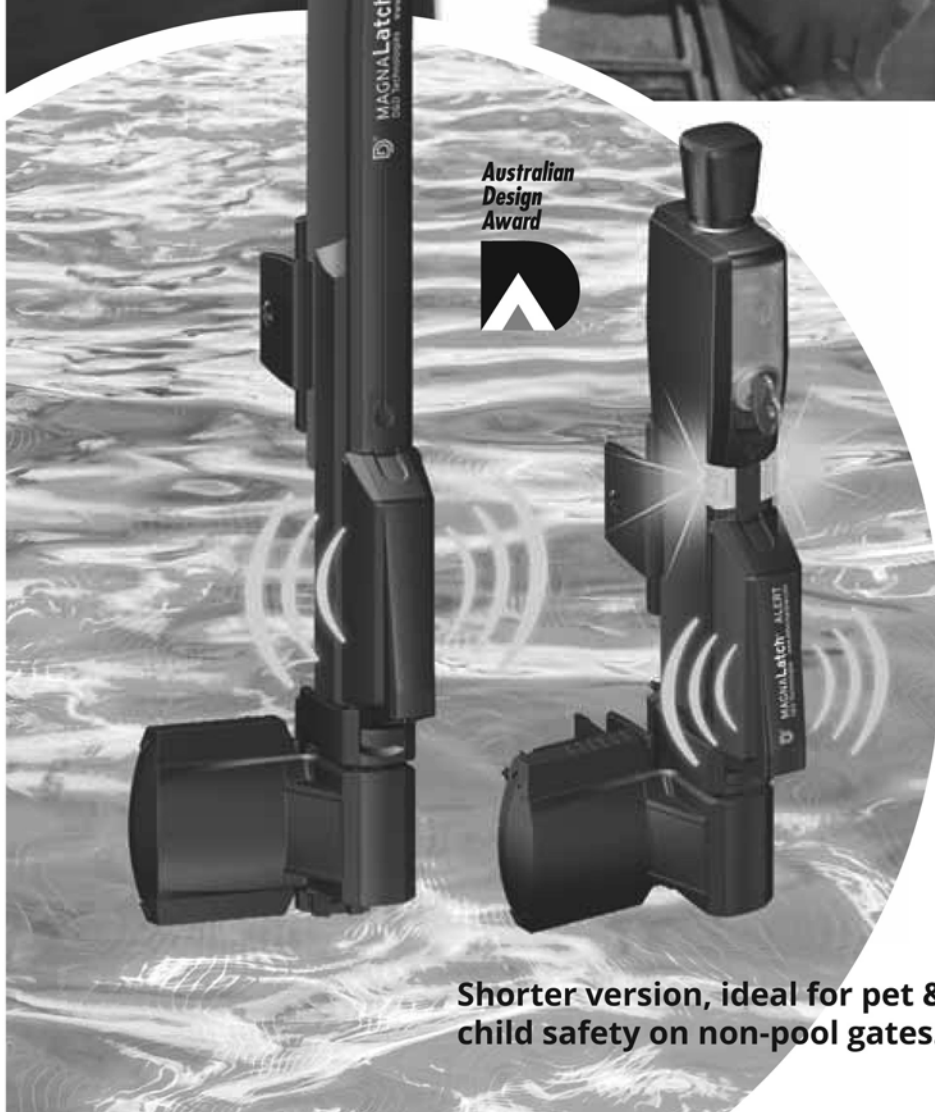
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