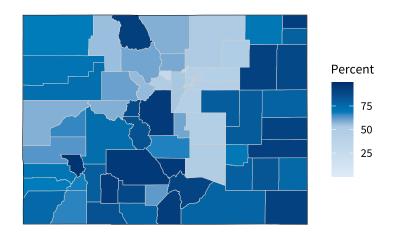
# **2023 Small Business Profile**

# Colorado

**684,726** small businesses **99.5** percent of Colorado businesses **1.2 million** small business employees **47.3 percent** of Colorado employees



## Share of employees working at small businesses by county

Source of original data: Statistics of US Businesses (Census)

#### **Business dynamics**

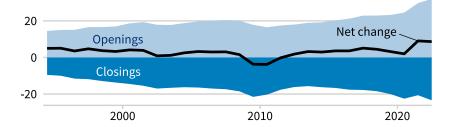
#### **Establishments**

Between March 2021 and March 2022, 32,069 Colorado establishments opened and 23,408 closed, for a net increase of 8,661. Employment expanded at 48,809 establishments and contracted at 37,256. Small businesses accounted for 30,712 openings and 22,443 closings.

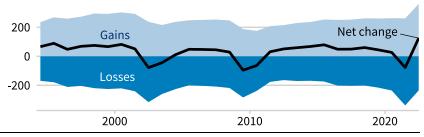
#### **Employment**

Opening and expanding Colorado establishments added 360,559 jobs, while closing and contracting establishments lost 235,243, for a net increase of 125,316 jobs. Small businesses contributed a net increase of 91,997 jobs, or 73.4 percent of that total.

#### Thousands of establishments



#### Thousands of jobs



Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

#### **Small business loans**

The Community Reinvestment Act requires large banks to report new small business loans. In 2021, reporting banks issued \$2.2 billion in loans to Colorado businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.4 billion. Total reported new lending to businesses through loans of \$1 million or less was \$7.2 billion.

Source: CRA Aggregate Data (FFIEC)

# New lending to businesses with revenues under \$1 million



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## Small business count by size and industry

|  | Without   | 1-19      | 20-499    | All small  |
|--|-----------|-----------|-----------|------------|
| Industry   | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 92,240    | 23,559    | 1,640     | 117,439    |
| Construction                                     | 62,568    | 17,791    | 1,524     | 81,883     |
| Real Estate and Rental and Leasing               | 68,821    | 11,138    | 405       | 80,364     |
| Transportation and Warehousing                   | 56,943    | 2,926     | 384       | 60,253     |
| Other Services (except Public Administration)    | 45,090    | 12,748    | 1,008     | 58,846     |
| Retail Trade                                     | 39,294    | 10,546    | 1,201     | 51,041     |
| Health Care and Social Assistance                | 36,553    | 11,880    | 1,698     | 50,131     |
| Administrative, Support, and Waste Management    | 40,752    | 7,149     | 935       | 48,836     |
| Arts, Entertainment, and Recreation              | 29,134    | 2,601     | 371       | 32,106     |
| Finance and Insurance                            | 15,091    | 5,864     | 380       | 21,335     |
| Educational Services                             | 17,541    | 2,125     | 450       | 20,116     |
| Accommodation and Food Services                  | 8,731     | 7,718     | 2,714     | 19,163     |
| Manufacturing                                    | 7,439     | 3,710     | 876       | 12,025     |
| Wholesale Trade                                  | 6,327     | 4,303     | 880       | 11,510     |
| Information                                      | 7,364     | 1,775     | 307       | 9,446      |
| Agriculture, Forestry, Fishing and Hunting       | 5,033     | 336       | 23        | 5,392      |
| Mining, Quarrying, and Oil and Gas Extraction    | 3,471     | 708       | 152       | 4,331      |
| Utilities  | 320       | 141       | 46        | 507        |
| Management of Companies and Enterprises          | *         | 121       | 246       | 367        |
| Industries not classified                        | *         | 243       | 1         | 244        |
| Total  | 542,712   | 127,294   | 14,720    | 684,726    |

<sup>\*</sup> Not reported by the Census Bureau

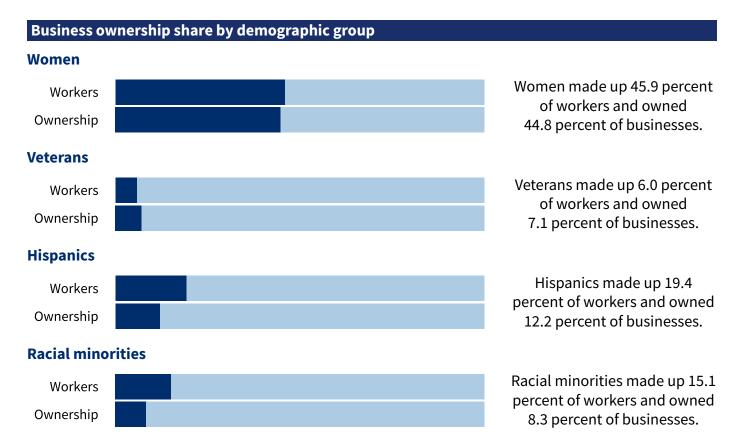
Sources: Nonemployer Statistics, 2020 (Census); Statistics of US Businesses, 2020 (Census)



## **Small business exports**

A total of 5,729 identified firms exported goods worth \$8.5 billion from Colorado in 2021. Of those exporters, 5,028—or 87.8 percent—were small. Exports by small firms reached \$2.5 billion, making up 28.9 percent of exports by identified firms.

Source: A profile of US importing and exporting companies, 2020-2021 (Census)



Ownership shares include equal and majority ownership

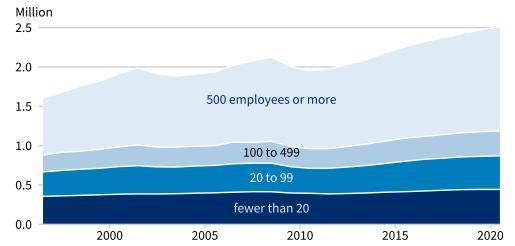
Sources of original data: <u>American Community Survey</u>, 2019 5-Year Data (Census); <u>Annual Business Survey</u>, 2019 (Census); <u>Nonemployer Statistics by Demographics</u>, 2019 (Census)

| Business count by owner demographic group  |                      |                   |                     |
|--|----------------------|-------------------|---------------------|
| Ownership                                  | Without<br>employees | With<br>employees | Total<br>businesses |
| Female                                     | 229,000              | 32,749            | 261,749             |
| Male                                       | 289,000              | 79,528            | 368,528             |
| Owned equally by both groups               | 19,000               | 18,461            | 37,461              |
| Veteran                                    | 32,500               | 9,369             | 41,869              |
| Not Veteran                                | 502,000              | 118,539           | 620,539             |
| Owned equally by both groups               | 3,000                | 2,832             | 5,832               |
| Hispanic                                   | 72,000               | 6,201             | 78,201              |
| Not Hispanic                               | 463,000              | 123,092           | 586,092             |
| Owned equally by both groups               | 1,700                | 1,445             | 3,145               |
| American Indian and Alaska Native          | 7,300                | 736               | 8,036               |
| Asian                                      | 25,000               | 5,684             | 30,684              |
| Black or African American                  | 24,000               | 1,430             | 25,430              |
| Native Hawaiian and Other Pacific Islander | 1,300                | *                 | *                   |
| White                                      | 489,000              | 123,408           | 612,408             |
| Hispanic or Racial Minority                | 121,000              | 14,049            | 135,049             |
| White and Not Hispanic                     | 414,000              | 114,778           | 528,778             |
| Owned equally by both groups               | 2,700                | 1,913             | 4,613               |

<sup>\*</sup> Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: Annual Business Survey, 2019 (Census); Nonemployer Statistics by Demographics, 2019 (Census)

#### **Total Colorado employment by business size**

Source of original data: Statistics of US Businesses (Census)





Colorado small business employment grew by 34.9 percent between 1996 and 2020, which exceeded the national small business employment growth rate.



| Small business employment and payroll by industry |           |       |          |           |            |                    |  |  |  |  |
|---|-----------|-------|----------|-----------|------------|--------------------|--|--|--|--|
|   | Employers |       | Employee | Employees |            | Payroll (\$1,000s) |  |  |  |  |
| Industry  | Small     | %     | Small    | %         | Small      | %                  |  |  |  |  |
| Professional, Scientific, and Technical Services  | 25,199    | 97.9  | 127,191  | 58.0      | 10,486,317 | 50.9               |  |  |  |  |
| Construction                                      | 19,315    | 99.2  | 138,535  | 76.7      | 8,438,773  | 71.0               |  |  |  |  |
| Other Services (except Public Administration)     | 13,756    | 98.7  | 90,811   | 78.8      | 3,106,594  | 74.7               |  |  |  |  |
| Health Care and Social Assistance                 | 13,578    | 98.1  | 162,985  | 49.3      | 7,400,087  | 41.3               |  |  |  |  |
| Retail Trade                                      | 11,747    | 96.4  | 98,935   | 34.8      | 3,698,467  | 39.4               |  |  |  |  |
| Real Estate and Rental and Leasing                | 11,543    | 98.5  | 34,447   | 66.1      | 1,957,496  | 66.4               |  |  |  |  |
| Accommodation and Food Services                   | 10,432    | 97.4  | 176,335  | 58.7      | 3,465,763  | 59.9               |  |  |  |  |
| Administrative, Support, and Waste Management     | 8,084     | 95.5  | 76,272   | 27.6      | 3,334,800  | 23.8               |  |  |  |  |
| Finance and Insurance                             | 6,244     | 94.1  | 32,471   | 25.7      | 2,994,920  | 24.6               |  |  |  |  |
| Wholesale Trade                                   | 5,183     | 90.3  | 48,776   | 47.3      | 3,180,969  | 38.2               |  |  |  |  |
| Manufacturing                                     | 4,586     | 94.3  | 63,074   | 48.5      | 3,296,530  | 39.4               |  |  |  |  |
| Transportation and Warehousing                    | 3,310     | 93.1  | 27,319   | 29.9      | 1,224,794  | 24.0               |  |  |  |  |
| Arts, Entertainment, and Recreation               | 2,972     | 98.0  | 31,114   | 53.4      | 945,420    | 51.0               |  |  |  |  |
| Educational Services                              | 2,575     | 97.4  | 34,749   | 61.7      | 1,236,338  | 60.1               |  |  |  |  |
| Information                                       | 2,082     | 89.4  | 21,370   | 22.2      | 1,678,973  | 16.0               |  |  |  |  |
| Mining, Quarrying, and Oil and Gas Extraction     | 860       | 92.2  | 11,387   | 47.3      | 1,162,479  | 48.5               |  |  |  |  |
| Management of Companies and Enterprises           | 367       | 53.7  | 6,685    | 12.3      | 631,565    | 9.7                |  |  |  |  |
| Agriculture, Forestry, Fishing and Hunting        | 359       | 99.4  | 1,867    | 96.6      | 85,682     | 94.9               |  |  |  |  |
| Industries not classified                         | 244       | 100.0 | 282      | 100.0     | 10,686     | 100.0              |  |  |  |  |
| Utilities   | 187       | 89.9  | 3,112    | 33.6      | 336,901    | 32.4               |  |  |  |  |
| <b>-</b>  |           |       |          |           |            |                    |  |  |  |  |

Source: Statistics of US Businesses, 2020 (Census)

#### **About this profile**

Total

Small businesses are generally defined here as firms with fewer than 500 employees. Figures or statistics may involve approximations because of missing or problematic data. Where notes identify the source of "original data," a value is approximate in at least one profile. The Technical Notes provide details on data, methods, and definitions. Electronic versions of this and other geographic profiles are available online. Visit advocacy.sba.gov for additional resources.

142,014 97.5

1,187,717 47.3

58,673,554 40.4