

# How Docusign CLM Impacts Users

## Is your team considering Docusign CLM?

Here's what current customers have to say about it

9/10

Docusign CLM users are satisfied with the product



### Which capabilities drive that satisfaction?

- 1 Ease of tracking policy compliance
- 2 Performance/speed
- 3 Platform uptime/reliability
- 4 Ease of preparing new agreements
- 5 Ease of viewing an agreement audit trail

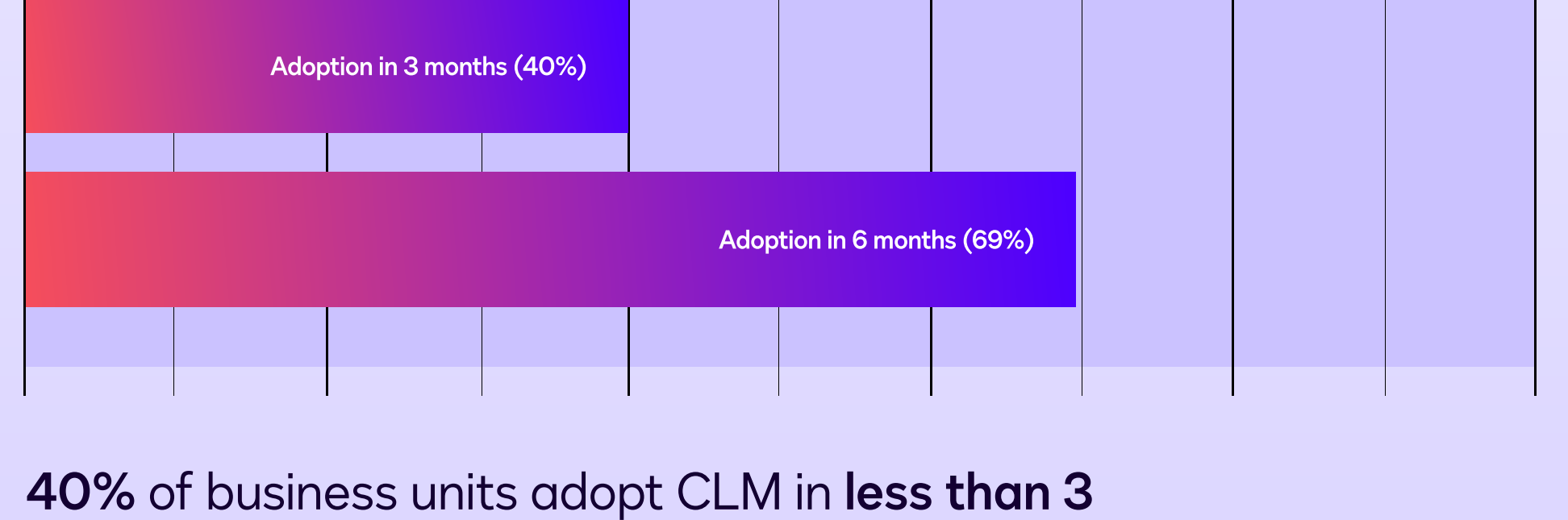
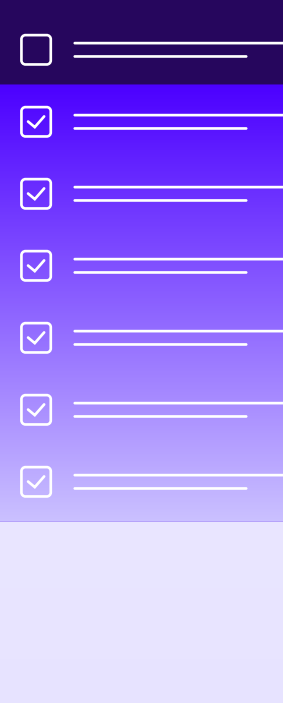
“The entire contract lifecycle, from development and negotiation to approval and execution, is automated and streamlined using Docusign CLM.”

-Docusign CLM user

Both individual employees and their lines of business get **quick value** out of Docusign CLM.

63%

of employees are onboarded within 2 weeks



40% of business units adopt CLM in less than 3 months, 69% in less than 6 months.

“[Docusign] is intuitive and easy to navigate, which has reduced the learning curve for our team.”

-Docusign CLM user

Overall, Docusign CLM customers create agreements that are **faster, better, and less risky**.

48%

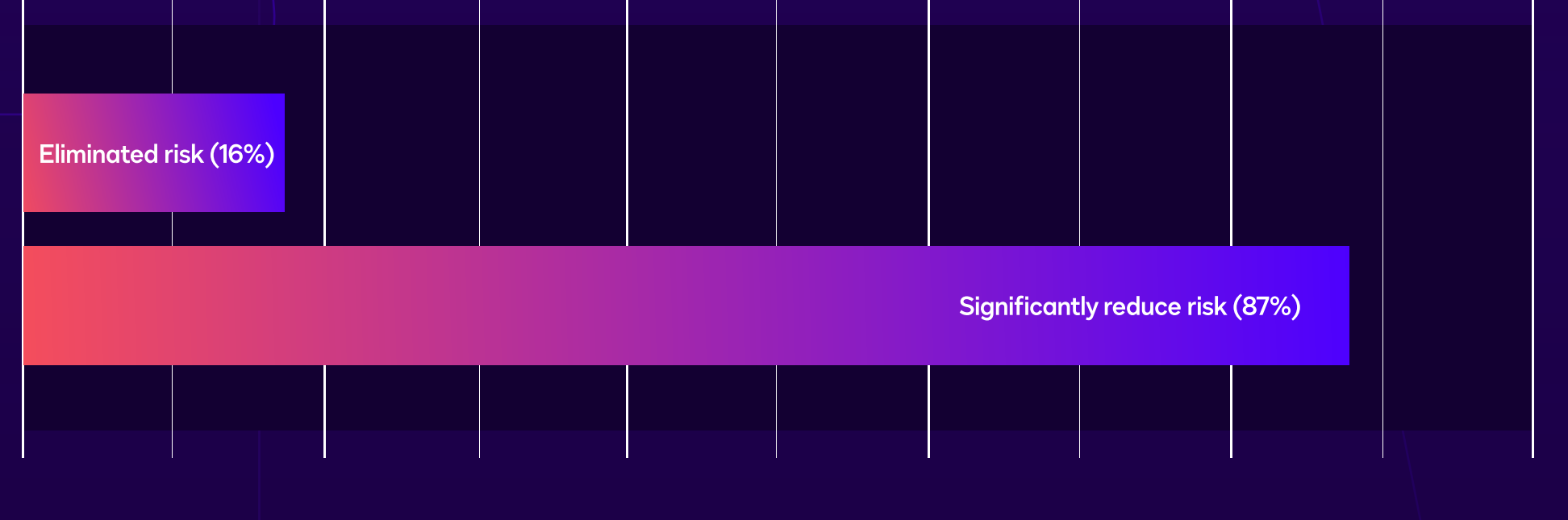
report a typical contracting process takes 2 weeks or less

72%

report **good visibility** into the contracting process

86%

report reducing errors in the contracting process



87% report reducing risk exposure in contracts, with 1 in 6 eliminating it entirely

“All contracts are housed in a single location by CLM, making it simple to search for, access, and manage contracts. This improves overall organizationwide contract visibility and control.”

-Docusign CLM user