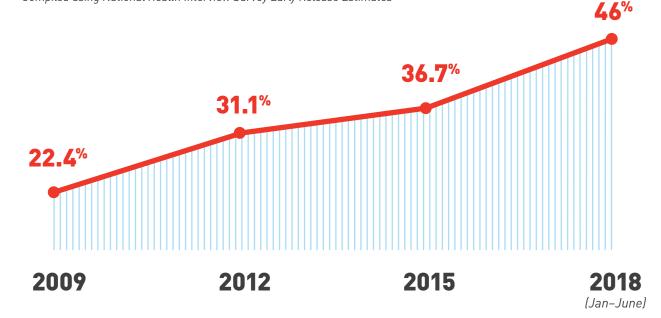
TRENDS IN HEALTH CARE

Lilly

Growth in High-Deductible Health Care Plans (HDHPs) Commercial Insurance HDHP Trends and Features

Compiled using National Health Interview Survey Early Release Estimates



Percentage of Americans under age 65 with commercial health insurance enrolled in a high-deductible health plan

Increasing Enrollment in HDHPs

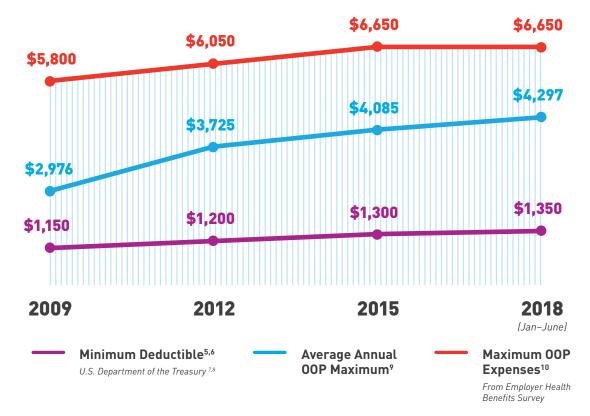
- Enrollment in HDHPs requires patients to incur the full cost of some prescription medications before their deductible is met
- Increase in higher deductibles, and the rise in cost burden on employees, has helped to control increases in premiums to date¹
- Not all HDHPs include the pharmacy cost in the deductible

Average General Annual HDHP / HSA Plan Deductibles ^{2,3}

- Employer subsidies may reduce the deductible amount for patients
- Lilly supports legislation to allow HDHP/HSAs to exempt chronic disease medications from deductibles as a way to increase access to critical medicines⁴



Growth in Out-of-Pocket (OOP) Expenses for Individual HDHP/HSA Plans*



Compiled using Kaiser Family Foundation annual Employer Health Benefits Survey for 2009, 2012, 2015, and 2018. Available at www.kff.org. Last accessed February 27, 2019. *This graph does not reflect growth in corresponding numbers for family plans, which saw similar increases from 2009 to 2018. Maximum out-of-pocket expenses for a family plan in 2009 was \$11,600 and increased to \$13,300, an increase of more than 16%. Data for the average annual out-of-pocket maximum for family plans was not available.

• The Affordable Care Act mandates an OOP maximum for commercial plans. In 2014, the first year of the requirement, these maximums were \$6,350 for individual coverage and \$12,700 for family coverage. In 2019, the OOP maximum increased to \$7,900 for individual coverage and \$15,800 for family coverage.^{11,12}

Impact of Reduced Cost-Sharing on Adherence



 Use of drug coupons for specialty medications may improve treatment adherence by lowering OOP costs¹³



• Patient awareness of value-based benefit design incentives (eg, preventive care coverage) in HDHP/HSAs may also improve adherence and reduce overall health care costs^{14,15}

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