



Al Majed Group was facing critical security issues with its existing antivirus product.

They were unhappy with the fact that it offered no real time updates. This made it challenging to manage and protect against ransomware. The team was forced to do the time consuming work manually.

With businesses being targeted more than ever for cyberattacks, security is now a top priority for every organization. The IT team at Al Majid Group was looking for a solution that could be controlled from a single console, secure the network, and protect users from unknown malware, exploits, and ransomware. After evaluating several products, the team decided to go ahead with Sophos Intercept X Advanced and Sophos XG Firewall.

CUSTOMER-AT-A-GLANCE



Al Majed Group

Industry
Luxury Retail

Website
www.almajedgroup.me

Number of Users
500

Sophos Solutions
Sophos XG 210 with EG Plus
Sophos Intercept X Advanced

Challenges

- › Effectively deal with the security challenges
- › Address hardware stability issues
- › Provide the IT team with daily security updates through a central source
- › Establish a required, in-depth view on the online activities of employees to protect them from threats and underlying hidden risks
- › Secure devices and protect corporate data from potential vulnerabilities with employee devices

The team was particularly impressed with Sophos Synchronized Security. Synchronized Security simplifies and unifies defenses with real-time intelligence sharing between the endpoints and firewall. In addition, using a single unified console to manage their endpoints from the portal itself was convenient and improved efficiency. The team was able to rapidly set up their Sophos products, which were deployed in just two weeks. Beyond the quality of the solutions themselves, having great support from Sophos Partner Network Plus Data Solutions was an added advantage. Al Majed Group plans to deploy Sophos endpoint detection response (EDR) technology as well as Sophos' encryption solution in the coming months.

Results

- › **Enhanced protection.** Intercept X stops zero-day malware, stealthy attacks and unknown exploit variants. This provided Al Majed Group with the protection and advanced anti-ransomware functionality it needed to detect previous unknown attacks in seconds.
- › **Instant results and performance.** With the incredibly fast response times via Sophos deep learning technology, Al Majed Group's IT team now spends less time responding to incidents. In less than 20 milliseconds, the model is able to extract millions of features from a file, conduct a deep analysis, and determine if a file is benign or malicious.
- › **Strong network security.** Sophos XG Firewall blocks unknown threats and exposes hidden risks with a visual dashboard, rich on-box reporting, and unique risk insights. Synchronized Security within the firewall automatically responds to incidents on the network, strengthening Al Majed Group's network.
- › **Return on Investment.** Sophos solutions have been cost effective and simple to use. They have provided the visibility that Al Majed Group's IT team needed to increase operational efficiency. The reliable, accurate, and timely updates have helped the team in making better decisions.

'Sophos is the only cybersecurity company where we can manage our entire security of the infrastructure from single console, and is only cybersecurity company where the gateway and endpoint communicate directly without any agents, Sophos never disappointed us.'

Nishanth Menon,
IT systems manager,
Al Majed Group.

Start your free trial of Sophos Central today to get started with Synchronized Security.