

Covenant Transportation Group, Inc. – 2nd Quarter 2019 Financial Statistics

Last year information is either: 1) the average for the second quarter or 2) the end of the quarter of June 30, 2018.

Fleet Information

- Teams – averaged 842 teams (or 27.3% of total fleet) during the quarter versus 878 (or 33.7% of total fleet) last year
- Average age of tractors – 2.2 years versus 2.1 years last year
- Average age of trailers – 4.1 years versus 3.3 years last year
- Owner operators – Ended the quarter with 327 and averaged 326 – accounted for 13.0% of the miles this quarter versus 12.3% of the miles last year
- Open trucks, including wrecks – Averaged 4.3% this quarter versus 5.2% last year

Balance Sheet and Cash Flow Information

- Cash flow from operations - \$14.6 million versus \$25.9 million last year
- Capital expenditures, net of proceeds from dispositions - approximately \$30.1 million during the quarter
- Cash and cash equivalents - \$28.8 million versus \$23.1 million at 12/31/18
- Average receivable days outstanding – 34.1 days versus 33.6 days at 12/31/18
- Available borrowing capacity under our revolving credit facility - \$42.9 million versus \$57.7 million at 12/31/18
- Total indebtedness on various debt instruments, net of cash - \$294.5 million versus \$254.5 million at 12/31/18
- Total indebtedness, net of cash to total capitalization ratio – 45.6% versus 42.6% at 12/31/18
- Tangible book value per basic share - \$15.08 versus \$14.65 at 12/31/18

Other Information

- Revenue equipment rental expense – \$4.6 million during the quarter compared to \$2.9 million last year
- Total truck miles increased 5.3% versus a year ago while total average trucks increased 18.7% versus a year ago
- Deadhead percentage – 9.7% versus 8.3% last year
- Average length of haul – 624 miles during the quarter versus 894 miles last year

Operating Subsidiary Information

	Average	Avg Truck Change	Length of	2 nd Quarter 2019 Percent of	Revenue Change
	<u>Trucks</u>	<u>Vs. Q2-2018</u>	<u>Haul</u>	<u>Asset-Based Freight Revenue</u>	<u>Vs. Q2-2018</u>
Covenant Transport	1,277	-3%	979	52%	(14%)
SRT	870	-0%	690	24%	(8%)
Star Transportation	474	15%	883	10%	9%
Landair	466		180	14%	