

**Covenant Transportation Group, Inc.**  
**Key Financial and Operating Statistics**

(\$000s, except per share data)	<b><u>INCOME STATEMENT DATA</u></b>		
	<b>Three Months Ended March 31,</b>		
	<b><u>2020</u></b>	<b><u>2019</u></b>	<b><u>% Change</u></b>
Freight revenue	\$192,321	\$195,761	-1.8%
Fuel surcharge revenue	21,232	23,420	-9.3%
Total revenue	\$213,553	\$219,181	-2.6%
Operating expenses:			
Salaries, wages, and related expenses	82,825	79,503	
Fuel expense	25,265	27,832	
Operations and maintenance	12,825	15,174	
Revenue equipment rentals and purchased transportation	46,062	48,670	
Operating taxes and licenses	3,454	3,183	
Insurance and claims	15,614	11,235	
Communications and utilities	1,569	1,718	
General supplies and expenses	8,568	6,731	
Depreciation and amortization, including gains and losses on disposition of property and equipment	16,663	19,709	
Total operating expenses	212,845	213,755	
Operating income	708	5,426	
Interest expense, net	2,892	2,446	
(Income) loss from equity method investment	735	(3,035)	
Income (loss) before income taxes	(2,919)	6,015	
Income tax expense (benefit)	(706)	1,582	
Net income (loss)	(\$2,213)	\$4,433	
<b>Basic and diluted earnings (loss) per share</b>	<b>(\$0.12)</b>	<b>\$0.24</b>	
Basic weighted average shares outstanding (000s)	18,088	18,381	
Diluted weighted average shares outstanding (000s)	18,088	18,533	

(\$000s)	<b><u>Three Months Ended March 31,</u></b>		
	<b><u>2020</u></b>	<b><u>2019</u></b>	<b><u>% Change</u></b>
	<b><u>SEGMENT REVENUES</u></b>		
Highway Services - Truckload Freight Revenue	\$76,978	\$77,756	-1.0%
Dedicated - Truckload Freight Revenue	69,871	71,649	-2.5%
Combined Truckload Freight Revenue	\$146,849	\$149,405	-1.7%
Managed Freight Revenue	42,733	44,508	-4.0%
Factoring Revenue	2,739	1,848	48.2%
Consolidated Freight Revenue	\$192,321	\$195,761	-1.8%

<b><u>TRUCKLOAD OPERATING STATISTICS</u></b>			
Average freight revenue per loaded mile	\$2.022	\$2.096	-3.6%
Average freight revenue per total mile	\$1.835	\$1.886	-2.7%
Average freight revenue per tractor per week	\$3,782	\$3,724	1.6%
Average miles per tractor per period	26,788	25,389	5.5%
Weighted avg. tractors for period	2,987	3,120	-4.3%
Tractors at end of period	2,947	3,103	-5.0%
Trailers at end of period	6,609	7,074	-6.6%

(\$000s, except per share data)	<b><u>SELECTED BALANCE SHEET DATA</u></b>	
	<b><u>3/31/2020</u></b>	<b><u>12/31/2019</u></b>
Total assets	\$912,684	\$881,850
Total stockholders' equity	\$328,493	\$350,110
Total indebtedness, net of cash	\$336,722	\$304,573
Net Indebtedness to Capitalization Ratio	50.6%	46.5%
Tangible book value per end-of-quarter basic share	\$15.05	\$15.07

**Covenant Transportation Group, Inc.**  
**Non-GAAP Reconciliation (Unaudited)**  
**Adjusted Operating Income and Adjusted Operating Ratio (1)**

<i>(Dollars in thousands)</i>	<b>Three Months Ended March 31,</b>		
	<b>2020</b>	<b>2019</b>	<b>bps Change</b>
<b>GAAP Presentation</b>			
Total revenue	<b>\$213,553</b>	<b>\$219,181</b>	
Total operating expenses	212,845	213,755	
Operating income	<u>\$708</u>	<u>\$5,426</u>	
Operating ratio	<u>99.7%</u>	<u>97.5%</u>	220
<b>Non-GAAP Presentation</b>	<b>2020</b>	<b>2019</b>	<b>bps Change</b>
Total revenue	<b>\$213,553</b>	<b>\$219,181</b>	
Fuel surcharge revenue	(21,232)	(23,420)	
Freight revenue (total revenue, excluding fuel surcharge)	<u>192,321</u>	<u>195,761</u>	
Total operating expenses	212,845	213,755	
Adjusted for:			
Fuel surcharge revenue	(21,232)	(23,420)	
Amortization of intangibles (2)	(731)	(731)	
Adjusted operating expenses	<u>190,882</u>	<u>189,604</u>	
Adjusted operating income	<u>1,439</u>	<u>6,157</u>	
Adjusted operating ratio	<u>99.3%</u>	<u>96.9%</u>	240

(1) Pursuant to the requirements of Regulation G, this table reconciles consolidated GAAP operating income and operating ratio to consolidated non-GAAP Adjusted operating income and Adjusted operating ratio.

(2) "Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets.

**Non-GAAP Reconciliation (Unaudited)**  
**Adjusted Net Income and Adjusted EPS (1)**

<i>(Dollars in thousands)</i>	<b>Three Months Ended March 31,</b>	
	<b>2020</b>	<b>2019</b>
<b>GAAP Presentation - Net income (loss)</b>	<b>(\$2,213)</b>	<b>\$4,433</b>
Adjusted for:		
Income tax expense (benefit)	(706)	1,582
Income (loss) before income taxes	<u>(2,919)</u>	<u>6,015</u>
Amortization of intangibles (2)	731	731
Adjusted income (loss) before income taxes	<u>(2,188)</u>	<u>6,746</u>
Benefit from (provision for) income tax expense at effective rate	529	(1,774)
<b>Non-GAAP Presentation - Adjusted net income (loss)</b>	<b><u>(\$1,659)</u></b>	<b><u>\$4,972</u></b>
<b>GAAP Presentation - Diluted earnings (loss) per share ("EPS")</b>	<b>(\$0.12)</b>	<b>\$0.24</b>
Adjusted for:		
Income tax expense (benefit)	(0.04)	0.09
Income (loss) before income taxes	<u>(0.16)</u>	<u>0.32</u>
Amortization of intangibles (2)	0.04	0.04
Adjusted income (loss) before income taxes	<u>(0.12)</u>	<u>0.36</u>
Benefit from (provision for) income tax expense at effective rate	0.03	(0.09)
<b>Non-GAAP Presentation - Adjusted EPS</b>	<b><u>(\$0.09)</u></b>	<b><u>\$0.27</u></b>

(1) Pursuant to the requirements of Regulation G, this table reconciles consolidated GAAP net income to consolidated non-GAAP adjusted net income and consolidated GAAP diluted earnings per share to non-GAAP consolidated Adjusted EPS.

(2) "Amortization of intangibles" reflects the non-cash amortization expense relating to intangible assets.