

Covenant Transportation Group, Inc. – 2nd Quarter 2018 Financial Statistics

Last year information is either: 1) the average for the second quarter or 2) the end of the quarter of June 30, 2017.

Fleet Information

- Teams – averaged 878 teams (or 33.7% of total fleet) during the quarter versus 1,012 (or 39.3% of total fleet) last year
- Average age of tractors – 2.1 years versus 2.2 years last year
- Average age of trailers – 3.3 years versus 3.9 years last year
- Owner operators – Ended the quarter with 276 and averaged 262 – accounted for 12.3% of the miles this quarter versus 9.9% of the miles last year
- Open trucks, including wrecks – Averaged 5.2% this quarter versus 4.8% last year

Balance Sheet and Cash Flow Information

- Cash flow from operations - \$25.9 million versus \$15.6 million last year
- Capital expenditures, net of proceeds from dispositions - approximately \$20.1 million net proceeds during the quarter
- Average receivable days outstanding – 29.4 days versus 30.6 days last year
- Available borrowing capacity under our revolving credit facility - \$56.4 million versus \$55.9 million last year
- Balance sheet debt and capital lease obligations, net of cash - \$146.4 million versus \$188.7 million last year
- Balance sheet debt and capital lease obligations, net of cash to total capitalization ratio – 31.8% versus 44.3% last year
- Off balance sheet debt - \$17.5 million versus \$15.8 million last year, including the residual portion of leases where we have trade back arrangements
- Tangible book value per basic share - \$17.09 versus \$12.97 last year

Other Information

- Revenue equipment rental expense – \$2.9 million during the quarter compared to \$2.9 million last year
- Total truck miles increased 0.7% versus a year ago while total average trucks increased 1.1% versus a year ago
- Deadhead percentage – 8.3% versus 10.4% last year
- Average length of haul – 894 miles during the quarter versus 880 miles last year

Operating Subsidiary Information

	Average <u>Trucks</u>	Avg Truck Change <u>Vs. Q2-2017</u>	Length of <u>Haul</u>	2 nd Quarter 2018 Percent of <u>Asset-Based Freight Revenue</u>	Revenue Change <u>Vs. Q2-2017</u>
Covenant Transport	1,315	1%	1,048	63%	15%
SRT	874	1%	708	27%	8%
Star Transportation	414	2%	787	10%	12%