

Covenant Logistics Group, Inc. – 2nd Quarter 2020 Financial Statistics

Last year information is either: 1) the average for the second quarter or 2) the end of the quarter of June 30, 2019.

Fleet Information

- Seated team units—averaged 889 (or 33.0% of seated fleet) during the quarter versus 842 (or 28.5% of seated fleet) last year
 - Highway Services—averaged 846 (or 72.7% of HS fleet) during Q2-20 vs 741 (or 60.1% of HS fleet) last year
 - Dedicated—averaged 43 (or 2.8% of Dedicated fleet) during Q2-20 vs 101 (or 5.9% of Dedicated fleet) last year
- Average age of tractors – 1.8 years versus 2.2 years last year
- Average age of trailers – 4.5 years versus 4.1 years last year
- Owner operators – Averaged 266 – accounted for 11.1% of the miles this quarter versus 13.0% of the miles last year
- Open trucks, including wrecks – Remained consistent with last year’s quarter at 4.4%

Balance Sheet and Cash Flow Information

- Cash flow from operating activities - \$27.6 million versus \$14.6 million last year
- Capital expenditures, net of proceeds from dispositions - approximately \$21.2 million net proceeds during the quarter
- Cash and cash equivalents - \$67.1 million versus \$28.8 million last year
- Average receivable days outstanding – 35.3 days versus 34.1 days last year
- Available borrowing capacity under our revolving credit facility - \$58.3 million versus \$42.9 million last year
- Total indebtedness on various debt instruments, net of cash - \$284.4 million versus \$304.6 million at 12/31/19
- Total indebtedness, net of cash to total capitalization ratio – 48.1% versus 46.5% at 12/31/19
- Tangible book value per end-of-quarter basic share - \$13.90 versus \$15.07 at 12/31/19

Other Information

- Revenue equipment rental expense – \$6.6 million during the quarter compared to \$4.6 million last year
- Total truck miles decreased 10.8% versus a year ago while total average trucks decreased 8.7% versus a year ago
- Deadhead percentage – 10.1% versus 9.7% last year
- Average length of haul – 575 miles during the quarter versus 624 miles last year

Selected Segment Information

	Average <u>Trucks</u>	Avg Truck Change vs. Q2-2019	Length of <u>Haul</u>	2 nd Quarter 2020 Percent of <u>Truckload Freight Revenue</u>	Revenue Change vs. Q2-2019
Highway Services TL	1,208	(8.8%)	1,102	54.8%	(7.0%)
Dedicated TL	<u>1,612</u>	<u>(8.6%)</u>	<u>353</u>	<u>45.2%</u>	<u>(16.6%)</u>
Combined Truckload	<u>2,820</u>	<u>(8.7%)</u>	<u>575</u>	<u>100.0%</u>	<u>(11.6%)</u>

(In \$000s)	<u>Q2-20 Revenues</u>	<u>Q2-19 Revenues</u>	<u>% Change</u>
Brokerage	\$28,444	\$20,276	40.3%
TMS	5,919	9,431	(37.2%)
Warehousing	<u>11,493</u>	<u>11,768</u>	<u>(2.3%)</u>
Total Managed Freight	<u>\$45,856</u>	<u>\$41,475</u>	<u>10.6%</u>
Factoring	<u>\$2,516</u>	<u>\$2,258</u>	<u>11.4%</u>