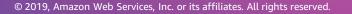
## aws re: Invent

#### M F G 2 0 2

# Building on AWS: The architecture of the Siemens MindSphere platform

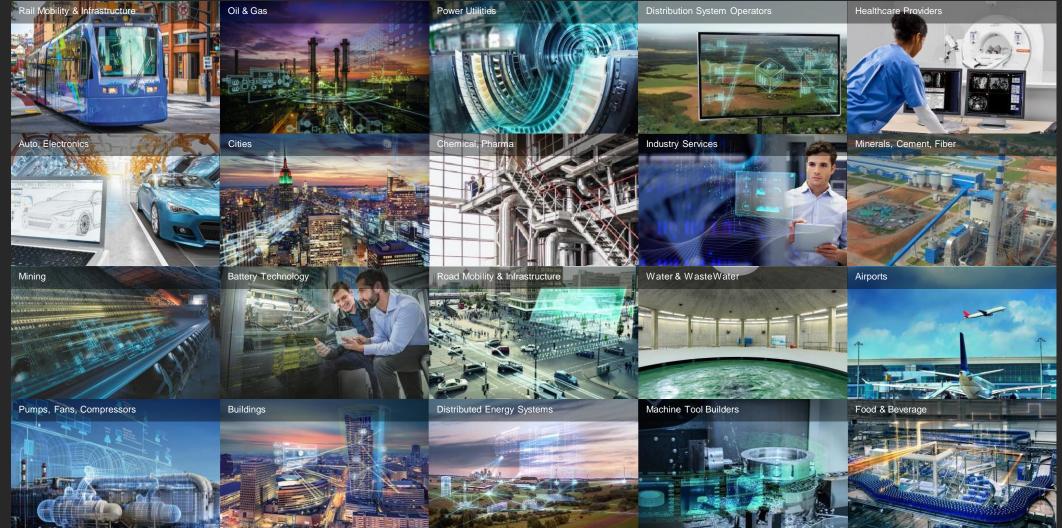
**Kathleen DeValk** Chief Architect Siemens MindSphere Siemens **Frank Kovacs** AWS Principal PDM – Siemens Amazon Web Services





# Siemens

#### The world leader in industrial automation



Customers move from ideas to implementation easier, faster, more securely, and at a lower cost with AWS

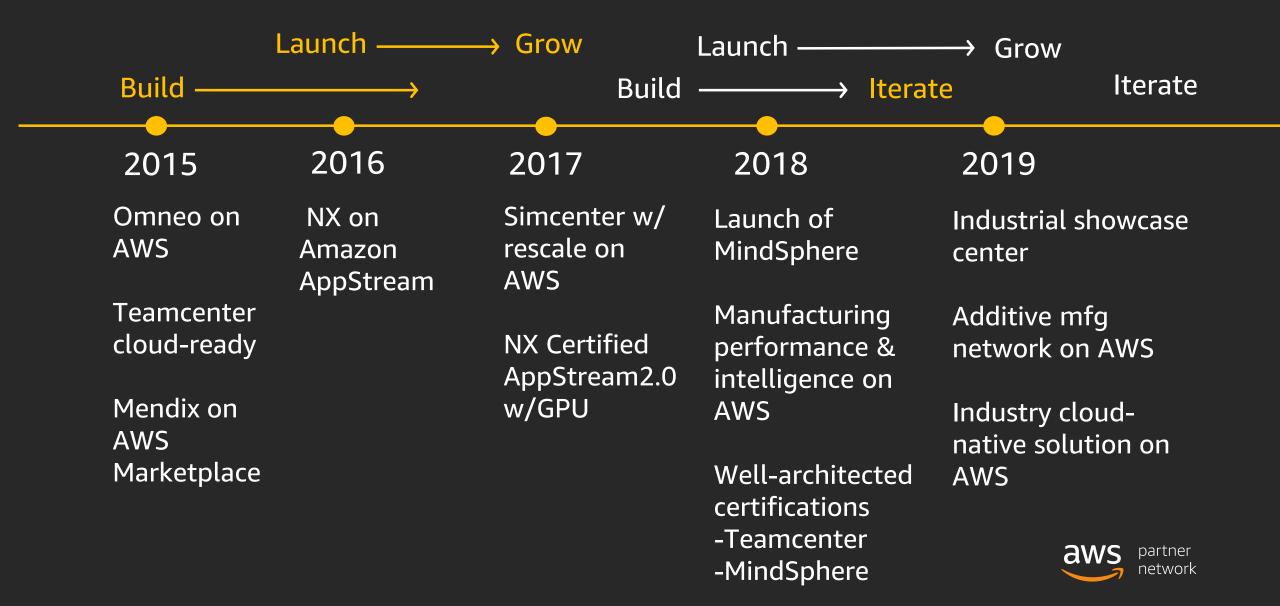
Most functionality

Largest community of customers and partners Most secure

Most proven operational expertise Fastest pace of innovation



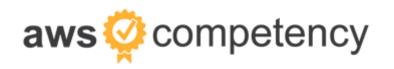
# Siemens DISW and AWS Cloud journey





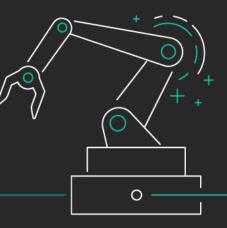
#### Advanced Technology Partner

Industrial Software Competency



#### AWS Industrial Software Competency

- Partners who have demonstrated technical expertise through rigorous technical validation and proven customer success
- Siemens MindSphere and Teamcenter were both recognized for gaining Industrial Competency status
- Siemens is the only company to receive competency status for two solutions





## Converging IT & OT to maximize value



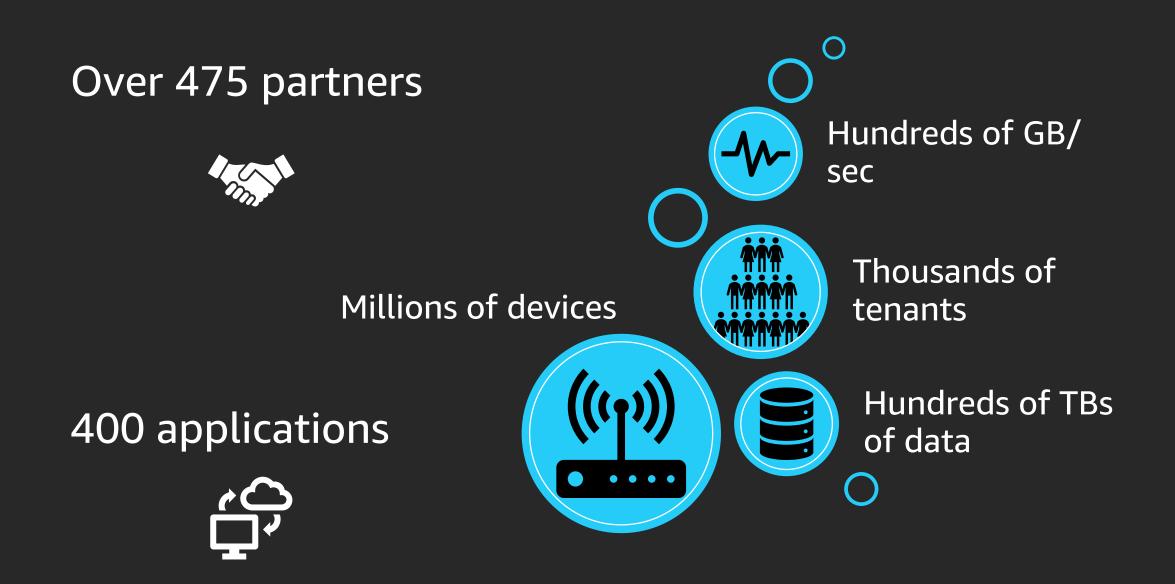






Accelerate decision making **Operations transparency**  Rapid applications bring new products Optimize products





## What is MindSphere?

#### **Applications**

MindSphere applications provide asset transparency and analytical insights into machines, plants, fleets, and systems

#### **Open PaaS**

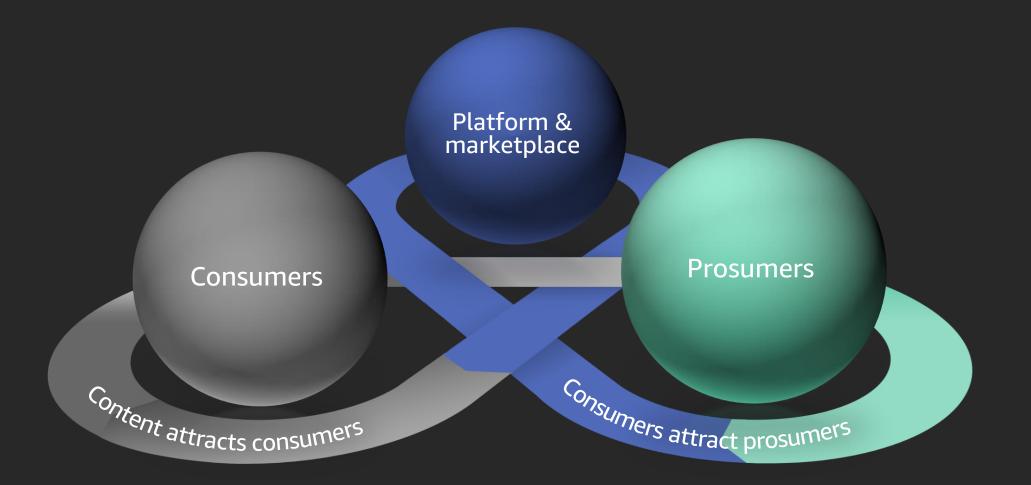
MindSphere, the open PaaS, gives you scalable, global IoT connectivity and application development with native cloud accessibility

#### Connectivity

MindConnect connects products, plants, systems, machines, enterprise applications, and legacy DB via a secured plug-and-play collection of products and equipment



#### Industrial ecosystem



## MindSphere ecosystem: Customers, partners, developers

#### MindSphere world

#### Growing worldwide

EISENMANN	TRUMPF	KUKA	HELLER	
WEINIG	Sick Sensor Intelligence.	ASM 🛞	Food Processing Machinery	
BALLUFF	GROB			
KOLBUS.	SCHMALZ	SIEMENS Ingenuity for life	ecs	
Weidmüller 🟵	<b>burkert</b>	<b>eø</b> 5	haas	
starrag	MAG	maincubes secure datacenters		
	TRIPS	FESTO		
<b>Bayern LB</b>	CV/21- RWITHAACHE	EN RITTAL		
BAUMULLER	ΧΙΤΑSO	Bocor	ytly addod	
iba See the Eig Poture	WITTENSTEIN	Recently added Japan, Korea, Taiwan		
KLINGELNBERG	ZIMMĘĮ			

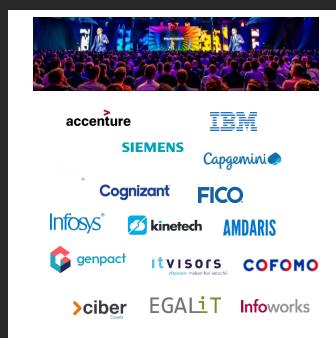
#### **Global partner ecosystem**

#### Over 475 and growing



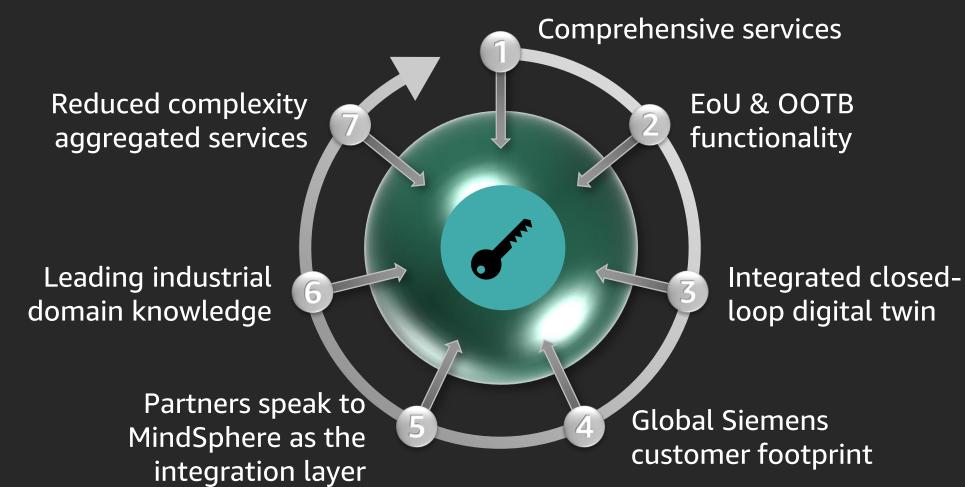
#### Mendix ecosystem

#### >90,000 developers



100,000+ applications making an impact already on the Mendix platform

## Know your differentiators



\_\_\_\_\_

### Approach: Cloud-optimized

"We don't want to manage anything we don't have to manage."

- Consensus of MindSphere architecture team

"We want to ride AWS's innovation curve, not fight it."

- David Mitchell, VP MindSphere Products

### Managed services

Fully managed Automatic data replication to 3 AZs Easy split/merge shards

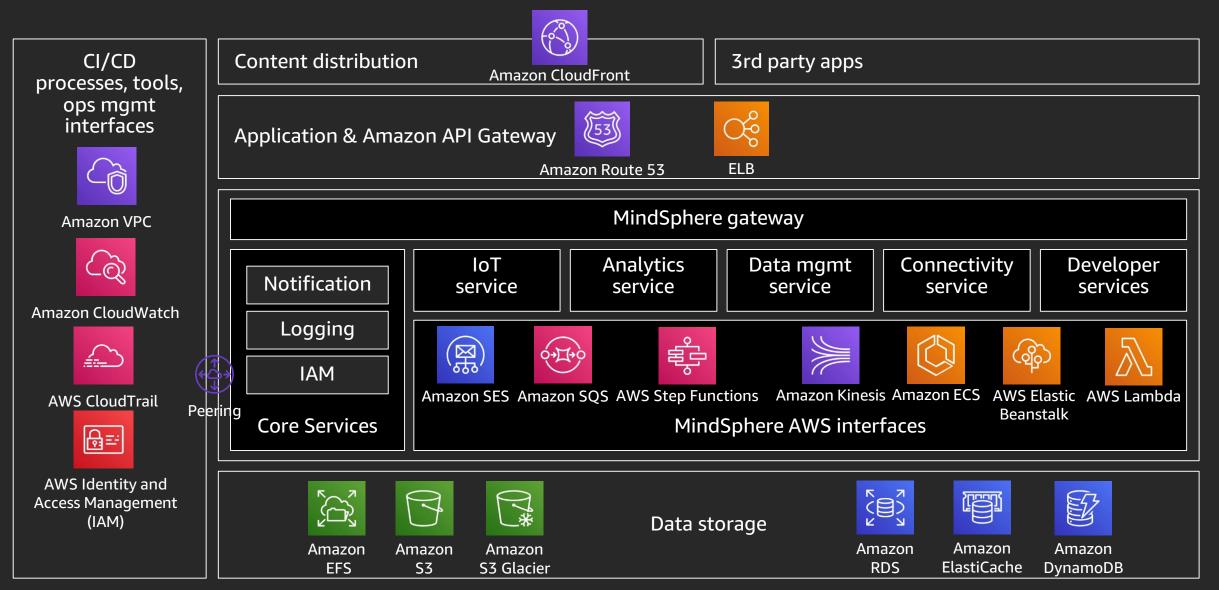
Self-managed Monitor & scale Manage backups





Apache Kafka Amazon Kinesis

## MindSphere on AWS overview



### Services in use in 2018

AWS Elastic Beanstalk

Amazon CloudFront Amazon DynamoDB

Amazon EBS

Amazon EC2

Amazon Kinesis AWS Lambda

Amazon RDS

Amazon SES

Amazon SNS

Amazon SQS

AWS Step Functions

Application Load Balancer Amazon API Gateway Amazon S3

Amazon ElastiCache

Amazon EMR

Amazon VPC AWS WAF Amazon CloudWatch AWS CloudTrail

AWS Direct Connect

AWS KMS Amazon Registrar Amazon Route 53 AWS Secrets Manager Amazon Shield Amazon Shield Advanced

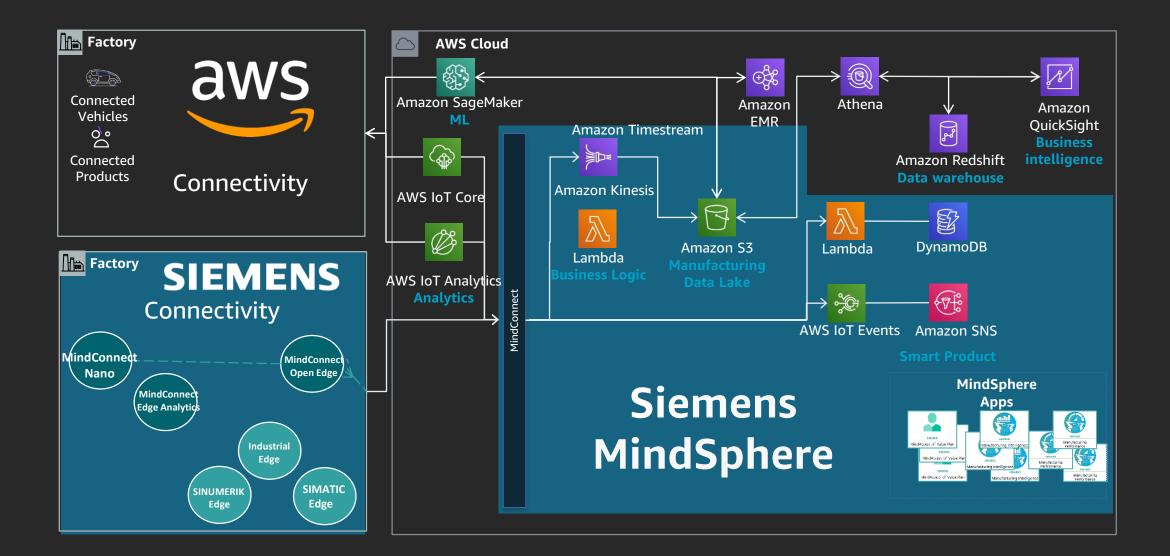
#### Services in use now

Amazon ECR Amazon ECS Amazon Kinesis Data Firehose Amazon CloudFront Amazon DynamoDB Amazon EBS Amazon EC2 **Amazon EKS** Amazon Kinesis AWS Lambda Amazon Neptune Amazon RDS **Amazon SES** Amazon SNS Amazon SQS AWS Step Functions

AWS Elastic Beanstalk Amazon EFS Amazon WorkSpaces Application Load Balancer Amazon API Gateway Amazon S3 Amazon Athena AWS Batch Amazon DocumentDB Amazon ElastiCache Amazon ES Amazon EMR AWS Glue Amazon VPC AWS WAF

**AWS Budgets** Amazon CloudWatch AWS CloudTrail AWS Config Amazon DMS **AWS Direct Connect** Amazon GuardDuty AWS KMS Amazon Registrar Amazon Route 53 AWS Secrets Manager **Amazon Shield** Amazon Shield Advanced AWS Systems Manager **AWS Trusted Advisor** AWS X-Ray

### MindSphere + AWS accelerates solutions

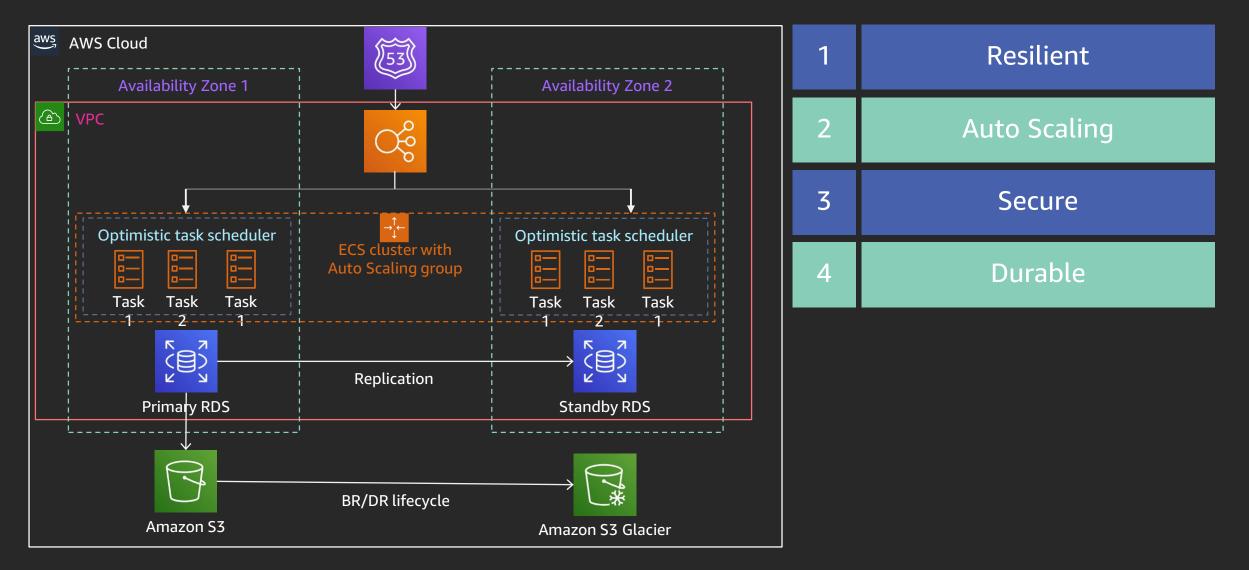


# Design patterns

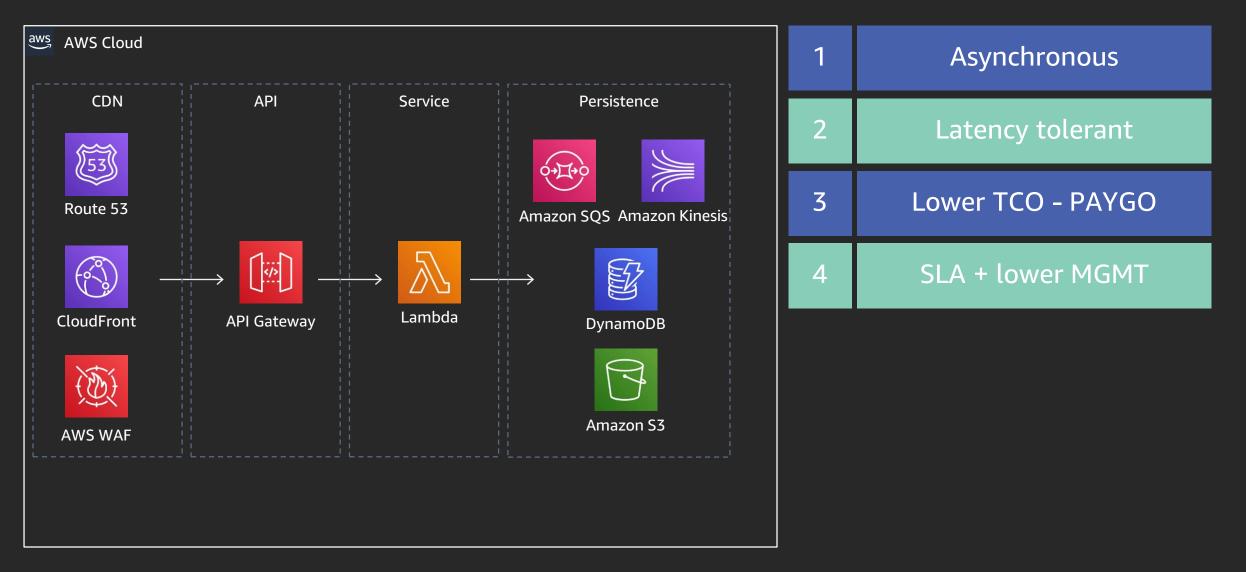


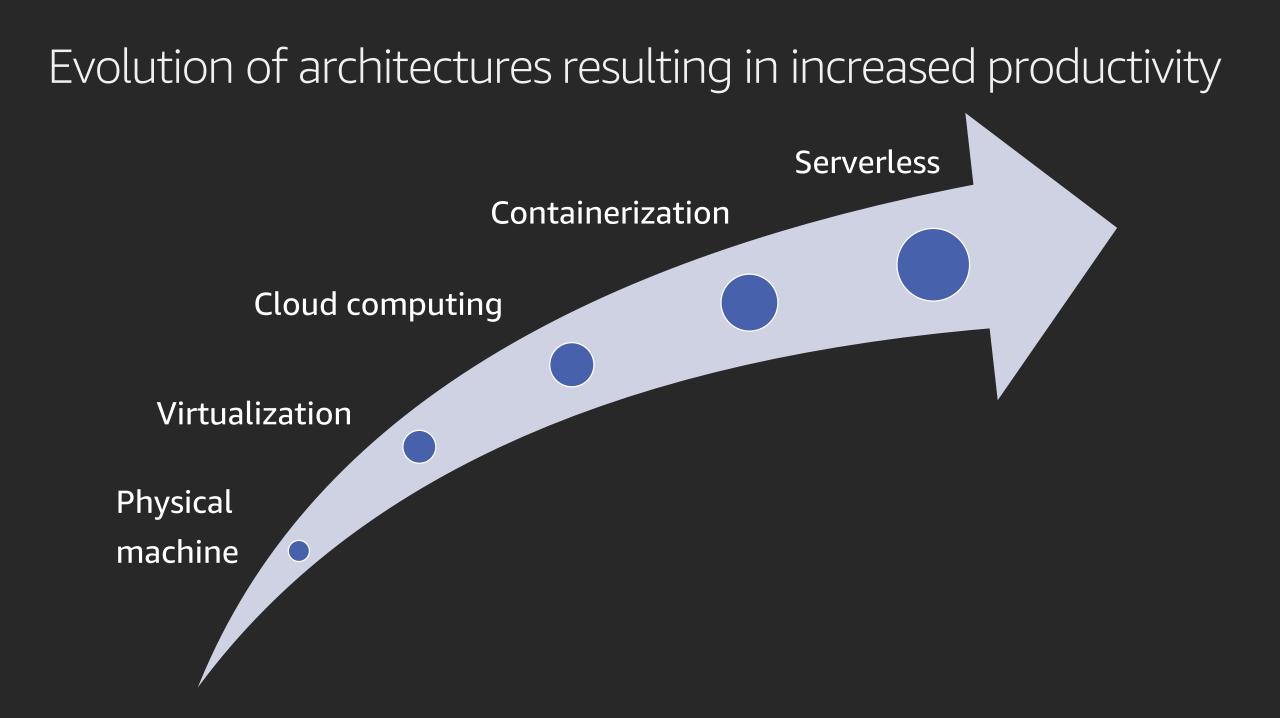


## Design patterns: Containerized microservices



## Design patterns: Serverless





## Data lake versus data swamp

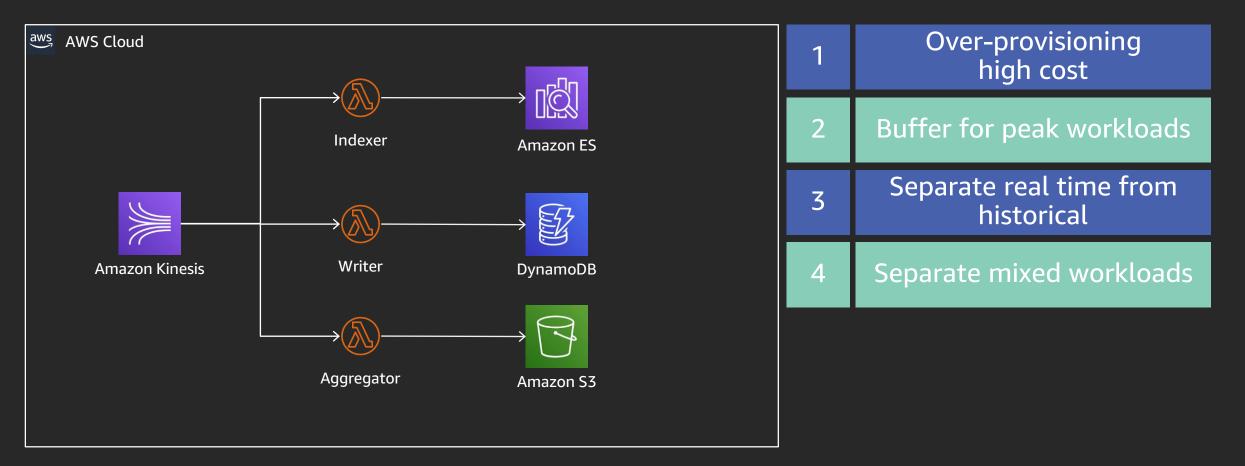




# Challenges running @ scale

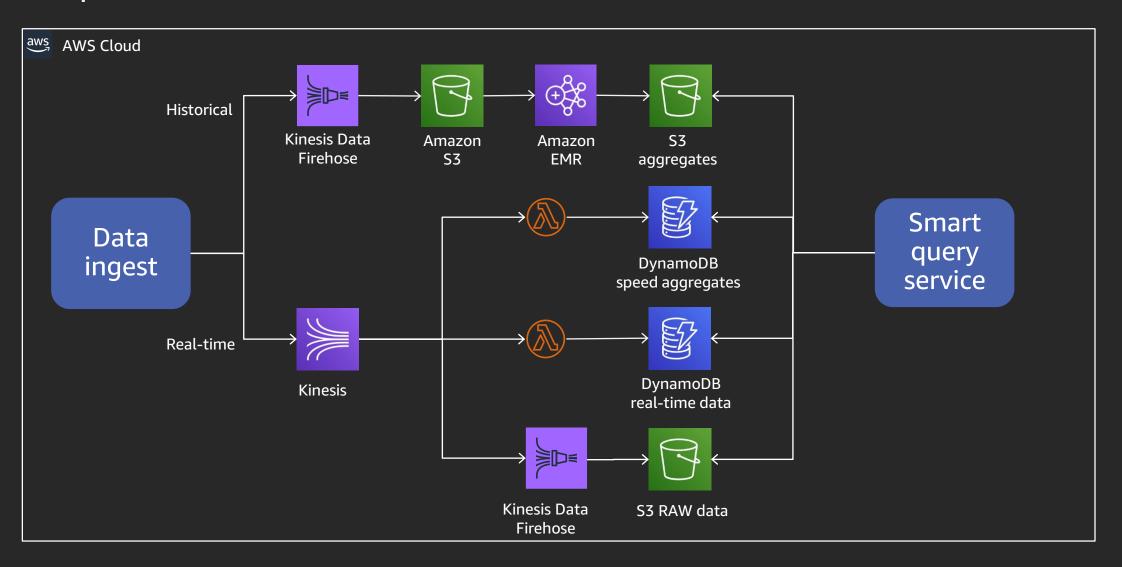


## Unpredictable workloads

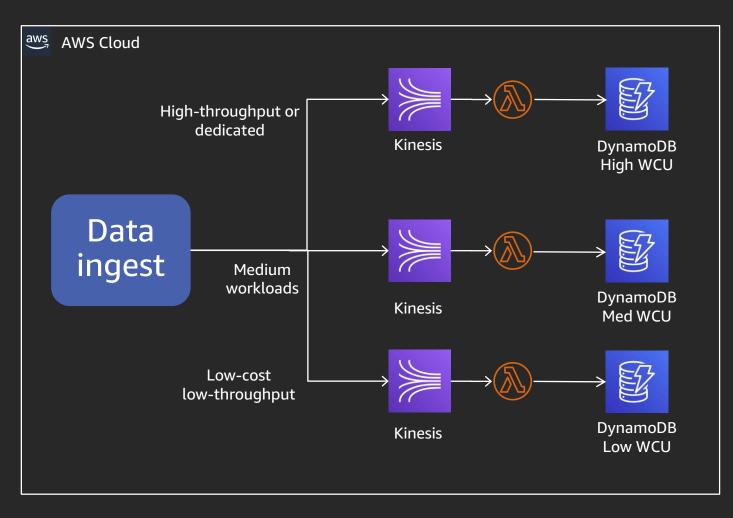


#### ... the real world is never what you expect

#### Separate real-time from non-real-time data



## Split mixed workloads



#### Not all devices are the same

# Over-provisioning for worst case is expensive

# Key learnings for scalability

- Understand service limits & design with them in mind
- Scaling takes time
- The real world will not be what you expect
- Monitor access patterns—learn & adapt
- Serverless makes it all easier—but still has limits

# **Cost optimization**



## Managing costs: Understanding cost factors

- Use cost calculators
- Storage costs
- WCU & RCU
- Reading costs
- Provisioned vs on-demand

Indexed Data Storage:				
Dataset Size:	0 GB 🔻			
On-demand Capacity *:				
Item Size (All attributes):	1 KB			
Read Consistency:	Strongly Consistent O Eventually Consistent			
Total number of items read per month:	0 in millions			
Number of transactional items read per month (subset of above):	0 in millions			
Number of items read with eventual consistency:	0 in millions			
Number of items read with strong consistency:	0 in millions			
Number of items written per month:	0 in millions			
Number of transactional items written per month (subset of above):	0 in millions			
Provisioned Capacity *:				
Item Size (All attributes):	1 KB			
Read Consistency:	Strongly Consistent O Eventually Consistent			
Total number of items read per second:	0 Reads/Second			
Number of transactional items read per second (subset of above):	0 Reads/Second			
Number of items read with eventual consistency:	0 Reads/Second			
Number of items read with strong consistency:	0 Reads/Second			
Number of items written per second:	0 Writes/Second			
Number of transactional items written per second (subset of above):	0 Writes/Second			
DynamoDB Streams:				
Read Request Units:	0 Units/Month V			
Data Transfer (optional):				
Data Transfer Out of Region:	0 GB/Month 🔻			
Data Transfer In:	0 GB/Month V			

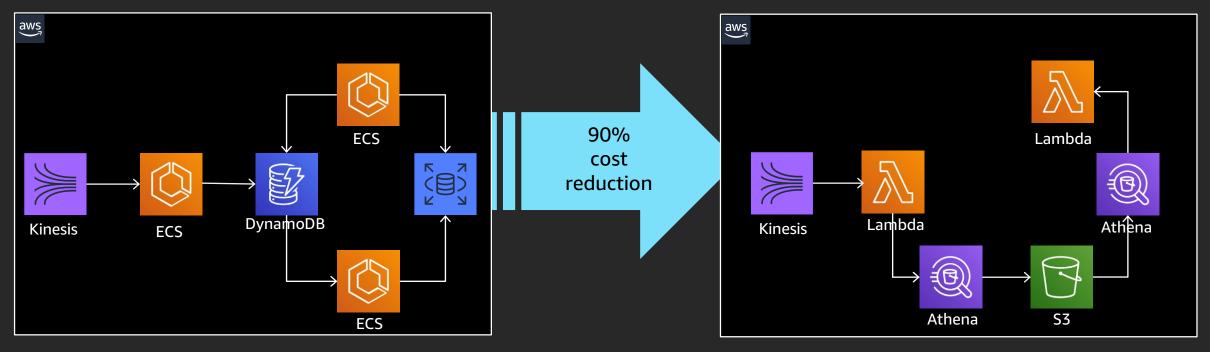
## General practices for cost optimization

- Automate everything
- Turn it off!
- Low-cost development environments
- Rightsize your instances
- Manage caches
- Polling on Amazon SQS vs. push on Amazon SNS
- Plan infrastructure based on usage patterns
- Use the billing console & Trusted Advisor

### Cost optimize with serverless

Stream Kinesis ECS reader to DynamoDB Aggregator to Amazon RDS Query DynamoDB & Amazon RDS

Stream Kinesis Lambda reader to Amazon S3 Athena aggregator Query Athena on Amazon S3



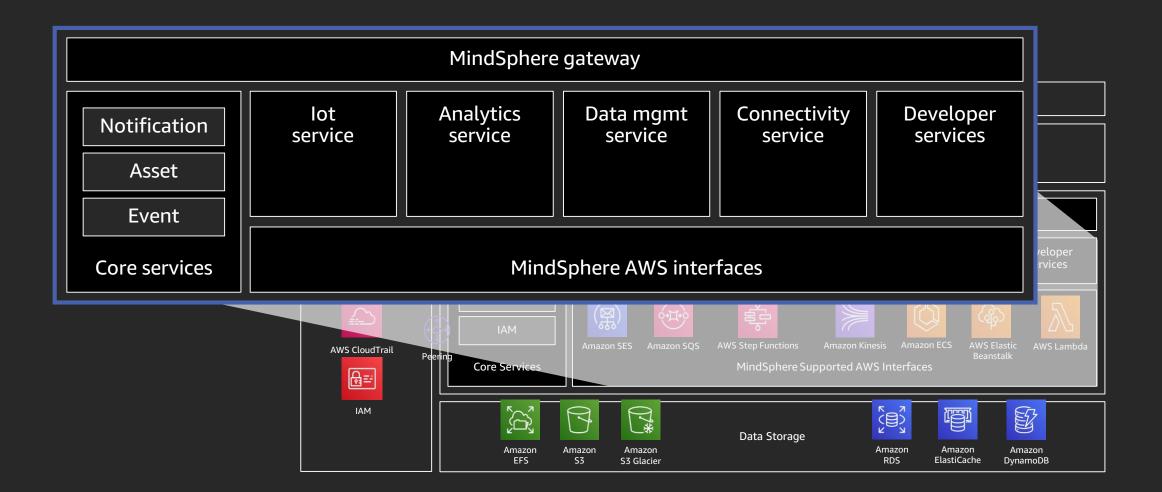
"You have to understand that the system you're building now is not the system you will be running in 6 months or 2 years."

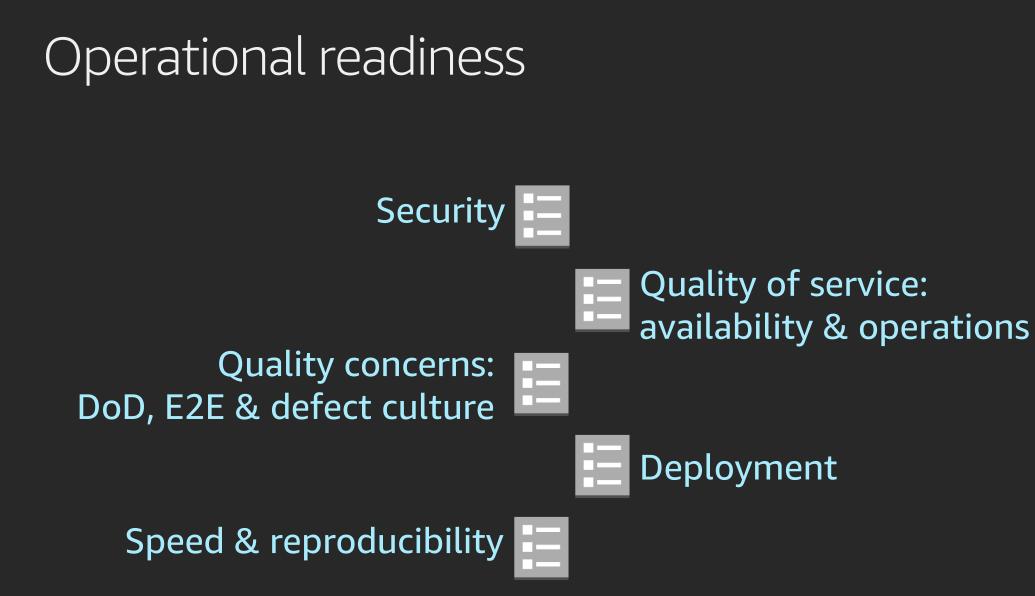
> Werner Vogels CTO, Amazon.com



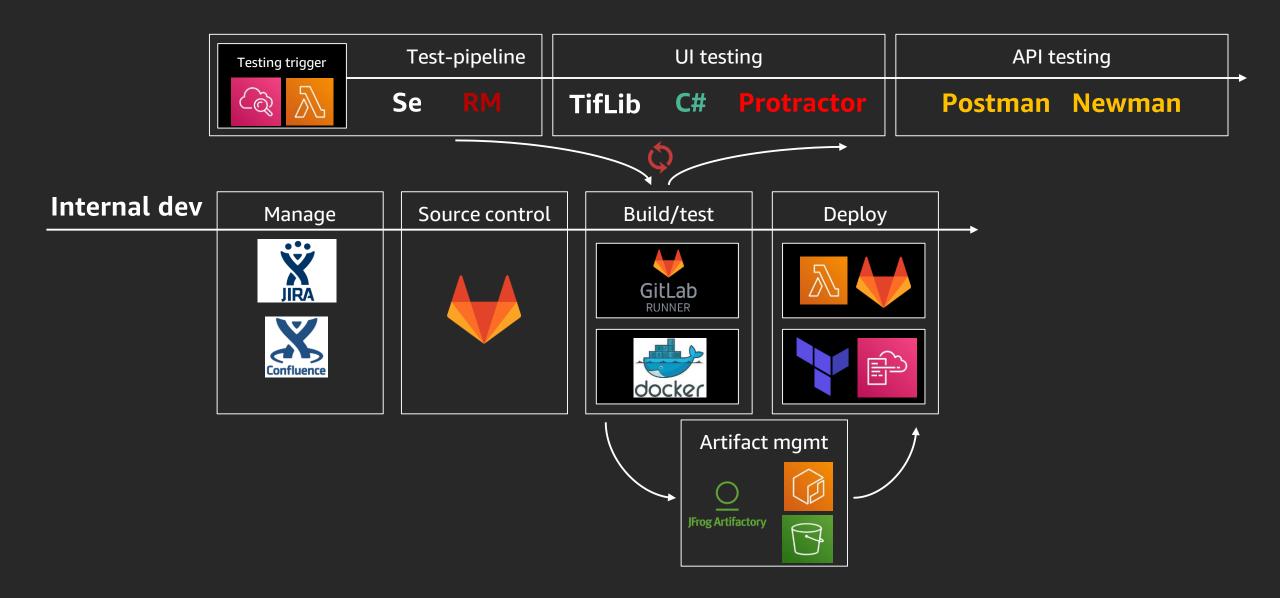
# **Delivery & operations**

#### Microservices—independent delivery



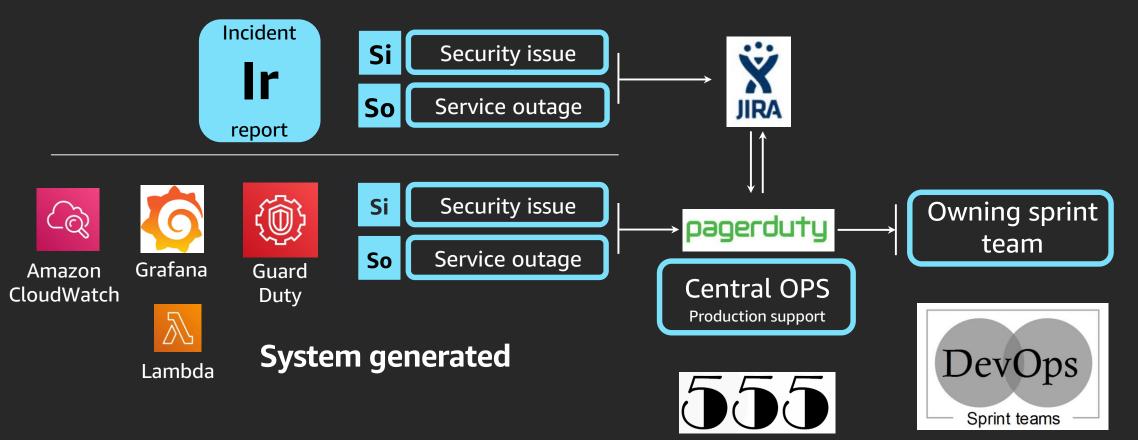


## CI/CD automate for speed of delivery



## Continuous monitoring

#### **Customer support team**



## Key takeaways



# Thank you!

#### Kathleen DeValk

**Frank Kovacs** 

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