Canadian Public Sector

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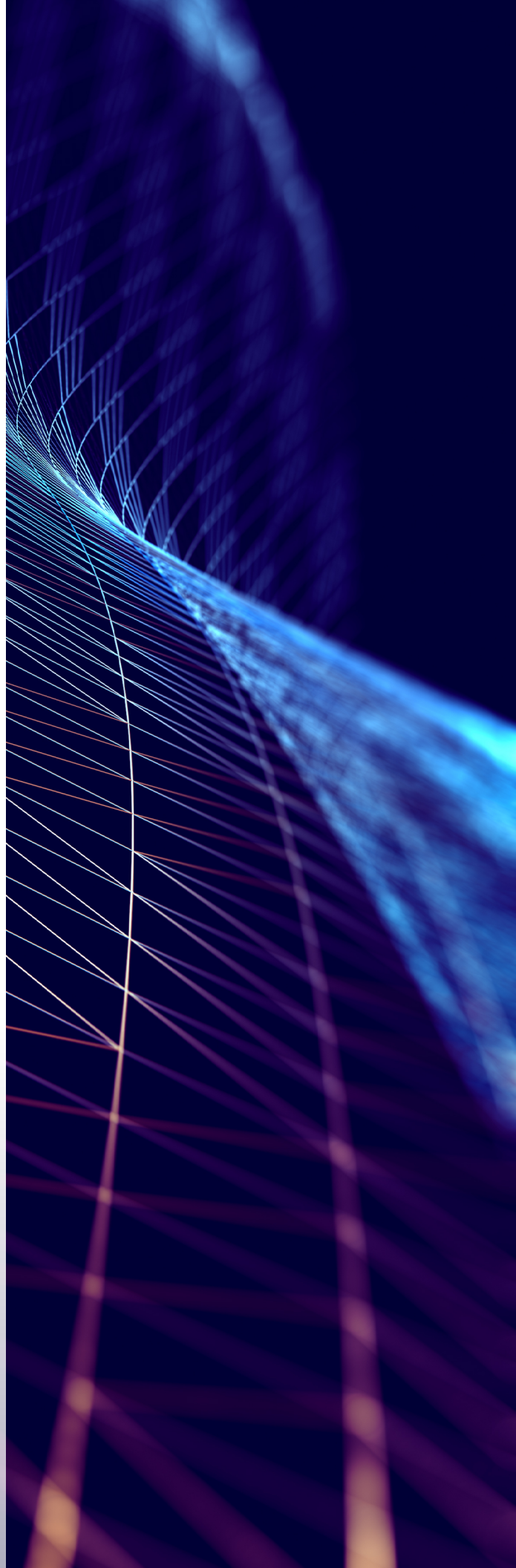
Canadian Public Sector

Overview

Use this guide to learn about Amazon Web Services (AWS) Public Sector Partners who demonstrated expertise and proven capabilities in working with customers that have delivered innovative solutions, mission-critical workloads, and applications on AWS in Canada. These partners represent a broader network of qualified partners who can help drive new opportunities, as well as grow and scale your existing AWS public sector business.

We encourage you to leverage these partners as examples. Use them to inspire and incentivize new partners, engage with public sector organizations around the world to accelerate cloud adoption, and raise the bar with our customers.

accenture

Partner overview

Accenture is a leading, global professional services company that provides an end-to-end solution to migrate to and manage operations on AWS. Accenture's staff of 440,000+ includes more than 4000 trained and 2000 AWS Certified professionals.

Key benefits

Deep and proven technical cloud expertise: Accenture has pioneered some of the most complex and value-creating AWS programs in the world. They are certified with over 20 AWS competencies.

Unique partnership and deep knowledge of AWS: Their work with AWS has included leading-edge technologies such as containers, blockchain and machine learning. During their 13-year partnership, Accenture and AWS have implemented more than 1,000 joint programs.

Depth of assets to accelerate value and reduce risk: Many years of investment have enabled them to develop unique assets, tools and methods. Accenture applies these assets to help their clients accelerate time to value.

Turning innovations rapidly into business value: They take you beyond just ideas by tying together technology and scalability to actually deliver those innovations and gain transformative business value from them.

Wide-ranging industry knowledge, accelerating delivery of industry-specific solutions: Accenture offers 40 accelerators and solutions across 16+ industries.

Amazon Partner Network

Tier: Premier Consulting Partner

Specialty: Government, Health and Human Services

Programs: APN Customer Engagement (ACE), APN Immersion Days, AWS Marketplace Seller, AWS Public Sector Partner, AWS Public Sector Solution Provider, AWS Solution Provider Program, Authorized Government Reseller, Managed Service Provider, Well Architected

Competencies: Data & Analytics, DevOps, Financial Services, Government, Industrial Software, IoT, Life Sciences, Machine Learning, Microsoft Workloads, Migration, Mobile, Public Safety and Disaster Response, SAP, Security

Services: AWS GovCloud (US), Amazon Connect, Amazon EMR, Amazon Relational Database Service (Amazon RDS) for PostgreSQL, Amazon Redshift

Solution Areas: Archiving, Big Data, Analytics, Batch Processing, Business Applications – Microsoft, Business Applications – Oracle, Business Applications – Other, Business Applications – SAP, Content Delivery, Database & Data Warehouse, Dev & Test, Digital Marketing, Disaster Recovery, High Availability, High Performance Computing (HPC), Internet of Things (IoT), Mobile, Other, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

catalyst

expert open source solutions

Partner overview

Catalyst people are friendly and at the leading edge of what they do. Catalyst tailors solutions and makes the hard stuff look easy, but they don't own the software, you do. Since 1997, Catalyst has been dedicated to using the world's best open source software and tools to deliver robust IT solutions for their clients.

Amazon Partner Network

Tier: Select Consulting Partner

Specialty: Education, Government

Solution Areas: Big Data, Analytics, Batch Processing, Content Delivery, Database & Data Warehouse, Dev & Test, Other, Storage (Backup, Recovery & Asset Storage)

Key benefits

Catalyst IT Europe is a global team of open source experts. They specialize in developing, designing, and supporting enterprise-grade open source solutions.

Tōtara Learn
Tōtara Learn is an open platform, so Catalyst can design your solution on your terms. You're in control of the layout, look and functionality. Also, Catalyst is open source. They are able to integrate your Tōtara Learn with plugins and extra customizations.

Moodle
Moodle is a free and open source feature-rich, flexible, and secure learning management system that enables a versatile learning platform. It is designed to provide a single robust and secure system to create personalized learning scenarios.

Mahara
Mahara is an online space that allows students at schools and institutions of higher education to create portfolios for learning. Mahara also supports professionals documenting their competencies and achievements for accreditation purposes while fostering collaboration and working in communities of practice.

Partner overview

CDW is a leading multi-brand technology solutions provider to business, government, education, and healthcare organizations in the United States, Canada, and the United Kingdom. A Fortune 500 company with multi-national capabilities, CDW opened in 1984 and employs more than 9,000 coworkers. The company generated net sales of over $16.2 billion in 2018.

Amazon Partner Network

Tier: Advanced Consulting Partner

Specialty: Education, Government, Health and Human Services, Nonprofits

Programs: APN Customer Engagement (ACE), APN Immersion Days, AWS Public Sector Partner, AWS Public Sector Solution Provider, AWS Solution Provider Program, Managed Service Provider

Solution Areas: Archiving, Business Applications - Microsoft, Business Applications - Oracle, Dev & Test, Disaster Recovery, Internet of Things (IoT), Mobile, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

Key benefits

Both CDW Canada and Scalar Decisions have built solid reputations and industry leadership spanning decades across the Canadian IT sector. From a corporate perspective, it's not surprising that the companies have joined forces under the CDW Canada brand and are fully integrated as of January 1, 2020. Yet for customers of both CDW Canada and Scalar, the most important question is, "How will it affect me?" It's a question that both companies took seriously long before they considered joining forces.

Customers will be able to go to CDW with all of their technology needs. The IT needs of customers are evolving and becoming more complex. Customers need a one-on-one approach to their IT challenges, and that's what they can expect from CDW. CDW is committed to providing Canadian businesses with technological innovation and thought leadership to help them differentiate their organization in the market. CDW/Scalar helps their customers to deliver exactly what the market is asking for in 2020. They are ramping up their ability to assist enterprise organizations to better solve business problems with technology, manage cybersecurity risk, and leverage the benefits of cloud. For CDW Canada customers, the company will now deploy its technical services beyond its head office in Toronto. It will have a physical presence in every regional location and five provinces where Scalar already has an office: Montreal, Ottawa, Winnipeg, Calgary, Edmonton, Vancouver, and Victoria.

CDW will also take advantage of the deep technical expertise and local knowledge developed by Scalar in helping customers solve complex technology challenges. Through the new CDW Canada brand, Scalar will continue to assist enterprise organizations in solving data challenges, employing leading-edge technology, managing cybersecurity risk, and leveraging the benefits of cloud computing while providing data safety and integrity. But it will do so while offering the same robust customer service Scalar has always been known for.

Deloitte.

Partner overview

Deloitte is one of the largest professional services firms in the world and a leader in digital transformation strategy. Through a network of more than 244,000 professionals, industry specialists, and an ecosystem of alliances, Deloitte assists clients in turning complex business issues into opportunities for growth. Their market-leading teams help organizations transform in the digital era.

Amazon Partner Network

Tier: Premier Consulting Partner

Specialty: Government, Health and Human Services

Programs: APN Customer Engagement (ACE), AWS Public Sector Partner, AWS Public Sector Solution Provider, AWS Solution Provider Program, LATAM Region Partner, M&A Advise, Managed Service Provider, Well Architected

Competencies: Data & Analytics, DevOps, Financial Services, Government, Industrial Software, IoT, Life Sciences, Machine Learning, Migration, Retail, SAP, Security

Services: AWS GovCloud (US), AWS IoT Analytics, AWS IoT Core, AWS Lambda, Amazon Connect, Amazon DynamoDB, Amazon EMR, Amazon Redshift

Solution Areas: Big Data, Analytics, Batch Processing, Business Applications – SAP, Content Delivery, Database & Data Warehouse, Dev & Test, Digital Marketing, High Performance Computing (HPC), Internet of Things (IoT), Other, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Web & Web Apps

Key benefits

Deloitte enables enterprise transformation through innovative applications of cloud. Combining business acumen, integrated business and technology services, and a people-first approach, they help businesses discover and activate their possible. Deloitte's full spectrum of capabilities can support your business throughout your journey to the cloud—and beyond.

Cloud possible | cloud strategy | cloud implementation | cloud management

Your path to possible is wide open. Deloitte's cloud consulting services can help you realize your organization's unique cloud advantage.

Cloud strategy and economics: Plot out a clear strategy to achieve your business goals.

Cloud workforce and operating model: Transform to enable the full value of your cloud investment.

Cloud resilency and growth services: Create efficiencies, enable growth, and emerge stronger with cloud.

Cloud native development: Achieve agility with custom, cloud-native applications and platforms.

FUSEFORWARD

Partner overview

FuseForward is an AWS technology partner that provides ready-made, secure IT environments for mid-to-large enterprise customers looking to move and operate their applications on the cloud. They deliver everything required for running a critical application in the cloud within a single product: the FuseForward Suite. The Suite incorporates leading security, analytics, and application services.

Amazon Partner Network

Tier: Select Consulting Partner

Specialty: Education, Government

Programs: APN Customer Engagement (ACE), AWS Public Sector Partner, AWS Solution Provider Program

Services: Amazon EC2 for Microsoft Windows

Solution Areas: Big Data, Analytics, Batch Processing & Business Intelligence (BI), Business Applications – Microsoft, Business Applications – SAP, Database & Data Warehouse, Dev & Test, Disaster Recovery, High Availability, Internet of Things (IoT), Mobile, Security & Compliance, Value (Cost Savings/TCO), Web & Web Apps

Key benefits

The FuseForward Suite contains three products: FuseSecure, FuseControl, and FuseAnalyze. Available on a subscription-basis, this ready-made suite of cloud technologies and services helps enterprises simplify operations on AWS. The patented technologies in the FuseForward Suite enable them to securely migrate, manage, and operate application workloads on AWS five times faster than conventional approaches. They then continue to maintain and operate the FuseForward Suite as a fully managed service.

Key benefits are:
1. **Speed-to-value:** FuseForward's patented approach enables them to configure, deploy, and operate application workloads on AWS five times faster than traditional approaches.
2. **Operated and maintained:** FuseForward continuously operates and maintains your AWS environment for you, and manages vendor partnerships, so you have time for what matters: your business.
3. **Cost certainty:** The FuseForward Suite is available on a subscription basis, with options to pay only for what you need. This reduces the risk of your project running over cost.

FX INNOVATION

Partner overview

For 17 years, FX has guided clients in the adoption of new technologies to surpass their business objectives. FX tailors their technological solutions to your business reality through their humancentric approach. As an AWS Advanced partner, they are dedicated to delivering stellar AWS migration and workload management services.

Key benefits

As an AWS Partner since 2008 and Advanced Partner since 2019, FX Innovation offers some of the most specialized migration and workload management services in the industry.

With a long-standing relationship with AWS that dates back to 2008, FX Innovation has acquired extensive expertise in migration to the AWS Cloud platform- from Amazon Elastic Compute Cloud (Amazon EC2) and AWS Managed Services, to Amazon Elastic Container Service (Amazon ECS), and AWS Lambda. Their expertise spans the planning, design, migration, and building phases to full operationalization.

That means their clients not only get a highly experienced and specialized team dedicated to delivering stellar AWS migration and workload management services, but also benefit from the full extensive set of AWS Cloud services coupled with FX Innovation's in-depth knowledge during their cloud adoption journey.

Amazon Partner Network

Tier: Advanced Consulting Partner

Specialty: Education, Health and Human Services

Programs: APN Customer Engagement (ACE), AWS Public Sector Partner

Solution Areas: Archiving, Big Data, Analytics, Batch Processing & Business Intelligence (BI), Business Applications – Microsoft, Business Applications – Other, Database & Data Warehouse, Dev & Test, Disaster Recovery, High Availability, High Performance Computing (HPC), Mobile, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Web & Web Apps

iTMethods.

Partner overview

iTMethods helps companies accelerate software delivery capabilities through their cloud-native DevOps software as a service (SaaS) Platform on AWS. The Enterprise SaaS offering features a catalog of 35+ tools including Atlassian, GitHub, CloudBees, Jenkins, Sonatype, Tasktop, and many more. These tools are deployed to each customer's specific requirements, including security, availability, maintenance, and 24/7 support.

Amazon Partner Network

Tier: Advanced Consulting Partner

Specialty: Education, Government

Programs: APN Customer Engagement (ACE), AWS ISV Workload Migration, AWS Public Sector Partner, AWS Public Sector Solution Provider, AWS Solution Provider Program, Authorized Commercial Reseller, Managed Service Provider

Competencies: DevOps

Services: AWS DMS, Amazon Aurora MySQL-compatible edition

Solution Areas: Archiving, Big Data, Analytics, Batch Processing, Business Applications – Microsoft, Business Applications – Oracle, Business Applications – Other, Business Applications – SAP, Content Delivery, Database & Data Warehouse, Dev & Test, Digital Marketing, Disaster Recovery, High Availability, High Performance Computing (HPC), Internet of Things (IoT), Mobile, Other, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

Key benefits

iTMethods supports all of your DevOps tools on one automated platform. Choose from an extensive catalog of DevOps tools your teams already love and maximize their capabilities on DevOps SaaS Platform for increased agility, automation, and speed.

iTMethods DevOps SaaS Platform unlocks your key competitive advantages. In today's fast-paced economy and complicated technological landscape, speed of innovation becomes a top priority. The Platform enables your application teams to innovate, automate, and accelerate their software delivery.

Unleash digital transformation
Built on years of transforming how companies deliver software, DevOps SaaS Platform provides automation and scaling abilities, and is the fastest way to accelerate your digital transformation.

Innovate fast
Inability to respond to business demands and deliver software fast hurts companies' ability to compete. By running your tools on DevOps SaaS Platform, you leverage the triggers that have already been built by iTMethods, so you don't have to start from scratch.

Stay ahead with best practices
Get the maximum out of your tool investment. With DevOps SaaS Platform, your DevOps tools are always up, running, and set up with the right workflows and optimal automation.

Eliminate high costs
Inefficient use of internal resources, associated infrastructure, and software licenses combined with unclear ROI can slow down company's growth. With DevOps SaaS Platform, you get the maximum value for your investment as a custom tailored solution to your needs.

LINK BYNET
Disponibles. Toujours.

Partner overview

LINKBYNET is a cloud pioneer on the French, Canadian, Asian (Hong-Kong, Singapore, Shangaï, Ho Chi Minh) and Mauritius market with a range of customizable services for our medium-sized companies and key enterprise clients. From 1 VM to a complex architecture, as an official AWS Managed Service Partner, they provide experts in security, DevOps, containers, monitoring, db back-up, and recovery planning.

Amazon Partner Network

Tier: Advanced Consulting Partner

Specialty: Government

Programs: APN Customer Engagement (ACE), APN Immersion Days, AWS Public Sector Partner, AWS Public Sector Solution Provider, AWS Solution Provider Program, Authorized Government Reseller, Managed Service Provider, Well Architected

Solution Areas: Archiving, Big Data, Analytics, Batch Processing, Business Applications – Microsoft, Business Applications – Oracle, Content Delivery, Database & Data Warehouse, Dev & Test, Disaster Recovery, High Availability, Other, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

Key benefits

Founded in 2000 by Stéphane and Patrick Aisenberg, LINKBYNET has become a company renowned throughout the domains of managed services, cloud, DevOps and containerization, cybersecurity, and software cloud management portal. Since 2000 LINKBYNET has continued to grow and enter new markets, with the same values of engagement, satisfaction, teamwork, and fun.

They are an international company close to you. LINKBYNET is present in Europe, Asia, Middle East, Africa, and North America. This follow the sun organization gives them a virtual service center available 24/7 to address all your requests with local support.

LINKBYNET pursues quality of service. Since it was founded, LINKBYNET has been prioritizing the quality of services provided to its clients. The expertise acquired, methods implemented, and know-how of their employees are illustrated by the ITIL, ISO 20000, and ISO 27000 certifications they have obtained.

They are obsessed with innovation and client satisfaction. Since it was founded, LINKBYNET has based its growth on providing that client satisfaction and fulfilling client requirements form the core of its strategy.

Lucrodyne

Partner overview

When businesses are ready to migrate to AWS, Lucrodyne takes care of the whole process from migration planning through design and implementation. If a customer is looking for AWS Automation, their experts can review your cloud applications and infrastructure, then provide customization and integration solutions. Lastly, if you need managed AWS services, Lucrodyne will minimize your disruption and maximize ROI with their ongoing support services.

Amazon Partner Network

Tier: Select Consulting Partner

Specialty: Government

Programs: APN Customer Engagement (ACE), AWS Public Sector Partner, AWS Solution Provider Program

Solution Areas: Big Data, Analytics, Batch Processing, Business Applications – Microsoft, Business Applications – Oracle, Business Applications – Other, Database & Data Warehouse, Dev & Test, High Availability, High Performance Computing (HPC), Internet of Things (IoT), Mobile, Security & Compliance, Web & Web Apps

Key benefits

Lucrodyne has the skills and expertise to manage, protect, and optimize your business in the cloud. Many Canadian organizations use AWS services to run their applications in the cloud with low latency across Canada. AWS plays a significant role in Canada's public sector because many customers use AWS services to deliver flexibility, scalability, and reliability for their workloads. AWS services in Canada:

• Optimize low operational costs using powerful resources
• Help drive innovation and experimentation for organizations
• Increase agility and efficiency
• Are reliable, scalable, flexible, and secure to use

Lucrodyne allows customers to do the same functions that a traditional data center can provide without the high costs. Lucrodyne is an AWS Consulting Partner with the skills and expertise to provide cloud IT infrastructure and security by utilizing AWS services.

nuvoola ai

Partner overview

Nuvoola's business-class artificial intelligence (AI) can supercharge your team. Apply AI to augment perception, and improve understanding. Use it to drive efficiency, insight, and the bottom line. Use it to automate complex processes. Nuvoola helps organizations make fact-based decisions more quickly and consistently. Their AI solutions eliminate bottlenecks, and free your resources to focus on higher-value outcomes.

Amazon Partner Network

Tier: Select Consulting Partner

Specialty: Government

Programs: AWS Public Sector Partner, AWS Solution Provider Program, Authorized Commercial Reseller

Solution Areas: Big Data, Analytics, Batch Processing, Big Data, Analytics, Batch Processing & Business Intelligence (BI), Business Applications - Microsoft, Content Delivery, Database & Data Warehouse, Dev & Test, Digital Marketing, Disaster Recovery, High Availability, Internet of Things (IoT), Mobile, Other, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

Key benefits

Nuvoola content isn't focused on the benefits of cloud computing anymore but rather on what the best approaches are to cloud migrations. It just shows how fast perceptions change. It seems like enterprises already know why using cloud computing is beneficial. What they are now interested in is how to get there. This is where Nuvoola comes into play. As a business partner and cloud expert, their role in this new cloud computing era is to help enterprises leverage the cloud to innovate and accelerate. It's simple: Nuvoola wants to be your trusted advisor of choice. Whether you're starting to look at how cloud computing could benefit your company's operations or whether you're already on the cloud and looking to optimize and innovate in various ways, you will need cloud expertise. If you really want to take advantage of what the cloud has to offer, you will need to do it the right way. Consider the stages of cloud adoption: project foundation, migration, and reinvention. Nuvoola wants you to focus on your core business while letting them do what they are best at.

Partner overview

Onica is a global technology consulting company at the forefront of cloud computing. Through collaboration with AWS, we help customers embrace a broad spectrum of innovative solutions. From migration strategy to operational excellence, cloud native development, and immersive transformation, Onica is a full spectrum integrator.

Key benefits

Why should you move your IT infrastructure into the AWS Cloud? AWS delivers computing resources as a service, liberating companies from devoting resources to activities that don't directly contribute to their bottom line. This allows companies to focus on the core competency of their business instead of devoting time, people, and money to IT-related projects. When using a cloud infrastructure, users can access their data anytime and anywhere on the web, without the limitations from a physical data center. They can also easily scale up or down their IT needs based on their demand, whether it be computing, data storage, or database services, keeping their IT investment and operations lean and agile.

Elevate: Onica's elevate services are all about adopting the cloud and improving your current infrastructure and processes in the cloud.

Operate: The operate category focuses on helping you run production environments, and optimize and secure them.

Innovate: Innovate services are all about building new capabilities, new innovation, and new technology.

Amazon Partner Network

Tier: Premier Consulting Partner

Specialty: Education, Government, Nonprofits

Programs: APN Customer Engagement (ACE), APN Immersion Days, AWS Marketplace Consulting Partner, AWS Public Sector Partner, AWS Public Sector Solution Provider, AWS Solution Provider Program, Authorized Government Reseller, Managed Service Provider, Well Architected

Competencies: Data & Analytics, DevOps, Education, Healthcare, Industrial Software, IoT, Machine Learning, Microsoft Workloads, Migration, Retail, SaaS, Storage

Services: AWS Database Migration Service (AWS DMS), AWS IoT Core, AWS Lambda, AWS Server Migration Service (AWS SMS), Amazon Aurora MySQL-compatible edition, Amazon CloudFront, Amazon DynamoDB, Amazon Elastic Compute Cloud (Amazon EC2) for Microsoft Windows, Amazon EMR, Amazon Redshift

Solution Areas: Archiving, Big Data, Analytics, Batch Processing, Business Applications – Microsoft, Content Delivery, Database & Data Warehouse, Dev & Test, Disaster Recovery, High Availability, High Performance Computing (HPC), Internet of Things (IoT), Other, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

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online
business systems

Partner overview

Online is a digital transformation and cybersecurity consultancy. They believe that digital transformation is ultimately about using technology to deliver dramatic business results so they invest in developing the best technology solutions for their clients. Online's capabilities across the transformation cycle enable their clients to move confidently into their secure digital future.

Amazon Partner Network

Tier: Select Consulting Partner

Specialty: Government

Programs: APN Customer Engagement (ACE)

Solution Areas: Business Applications – Microsoft, Business Applications – Oracle, Business Applications – SAP, Content Delivery, Dev & Test

Key benefits

Online offers a digital transformation as well as a cybersecurity series. The digital transformation series includes: a digital advisory series, digital product development, salesforce integration, service management and automation, customer engagements, and business and technical consulting. The cybersecurity series includes: security advisory services, assessment services, technical security services, and managing security services.
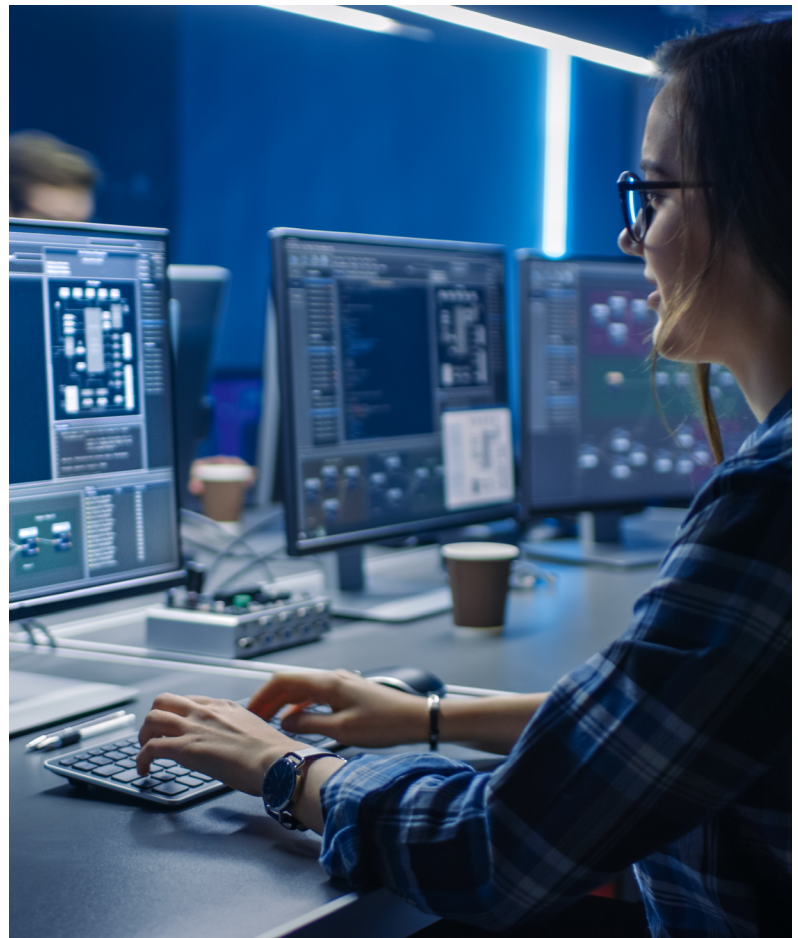
opsguru

Amazon Partner Network

Tier: Advanced Consulting Partner

Specialty: Government

Programs: APN Customer Engagement (ACE), APN Immersion Days

Competencies: SaaS

Services: Amazon EC2 for Microsoft Windows

Solution Areas: Big Data, Analytics, Batch Processing & Business Intelligence (BI), Business Applications – Other, Database & Data Warehouse, Dev & Test, Disaster Recovery, High Availability, High Performance Computing (HPC), Internet of Things (IoT), Security & Compliance, Value (Cost Savings/TCO), Web & Web Apps

Key benefits

OpsGuru's Cloud Launchpad helps you get a speedy, compliant, effective, and cost-efficient edge onto the cloud. Their infrastructure as code implementation of your AWS resources makes sure you have an easily extensible and maintainable AWS infrastructure to support your growing AWS needs.

OpsGuru's data analytics and machine learning workflows help you unpack the value of your data to give you an advantage over your competitors. Also, when they help you migrate to AWS, you can enjoy the high availability, security, scalability, and automatability of AWS. Most importantly, you can reduce stress and operational overhead.

PROOF
DATA TECHNOLOGY

Partner overview

Proof empowers governments to go paperless by streamlining approvals and improving data-driven decisions.

Amazon Partner Network

Tier: Select Technology Partner

Specialty: Government

Programs: AWS Public Sector Partner

Key benefits

Digital forms and continuity: Equips enforcement officers with the ability to directly enter the data through the use of tablets or other tools. In addition to saving countless hours of clerical work, the database is reported in real time so enforcement officers can easily obtain the information needed for follow up requirements. In the past, clients would have zero visibility on the status of requests that come in from officials. The tool allows officials to respond to text messages and emails with a process to keep track of it all. The tool alleviates the logging and tracking correspondence, as well as publishing updates. It also gives visibility on the efficiency of responses from all departments.

proofgov.com | 1.867.332.6666 | ben@proofgov.com

PureLogic IT

Partner overview

PureLogics is a full service technology company. With over 10 years of experience, Fortune 1000 customers and over 700+ successful projects, PureLogics develops world-class web and mobile applications for customers across the globe. Their Global Delivery Network allows them to deliver reliable technology and outsourcing services.

Amazon Partner Network

Tier: Select Consulting Partner

Specialty: Government

Key benefits

PureLogics specializes in enterprise portal applications, manual processes automation, financial streamlining and business intelligence applications, enterprise portal integration with custom or branded software, ecommerce, and enterprise mobility. From consultation to implementation and execution, all development phases of mobile and web applications are addressed by a team with global reach and expertise. Their goal is to ensure 100 percent client satisfaction by offering innovative, reliable, and robust development services. At PureLogics, they do not compromise on the quality of the work that they produce.

Application services: PureLogics has an established reputation of providing fine application development services to its clients in the web development area. They have the strength of an onshore team for needs gathering, system plan, and project supervision.

Mobility solutions: Wondering why you should invest in mobile application development for your business or product? They suggest a simple reason: everyone (including your competitors) is doing it.

Enterprise solutions: For PureLogics, implementing efficient and timely solutions for their clients is one of the foremost priorities. PureLogics understands the importance of the process and how effectively it could enhance the functionality of your enterprise and organizations.

Quality engineering: PureLogics mission is to provide effective and efficient QA services to help protect their clients' brands and their trust. PureLogics provides a broad range of release and project-based testing services.

Qalius

Partner overview

Qalius specializes in web applications made to take advantage of the AWS platform. They develop custom applications that use the AWS platform services to address your unique requirements. Qalius installs applications on AWS and evaluates or remediates existing deployments. Qalius also provides ongoing support for web applications and the underlying AWS platform.

Amazon Partner Network

Tier: Advanced Consulting Partner

Specialty: Government, Health and Human Services

Programs: APN Customer Engagement (ACE), APN Immersion Days, AWS Public Sector Partner, AWS Solution Provider Program

Services: Amazon QuickSight

Solution Areas: Business Applications - Other, Content Delivery, Database & Data Warehouse, High Availability, Storage (Backup, Recovery & Asset Storage), Web & Web Apps

Key benefits

Availability monitoring: Your web application is monitored every minute of day or night with automatic alerts to Qalius if the application becomes unavailable. This monitoring checks application availability the same way your customers and offsite employees will experience it, from the internet, not from within the AWS Cloud.

Infrastructure monitoring: Qalius monitors a wide range of parameters of the underlying infrastructure and platform services to catch problems before they impact your application.

Functional monitoring: Qalius monitoring of your web application will dive deep into the application to make sure critical functions are working. Functional testing can assess the application as seen by practically any platform and browser.

slalom

Partner overview

Slalom is a modern consulting firm focused on strategy, technology, and business transformation. In over 35 markets across the US and around the world, Slalom's teams have autonomy to move fast and do what's right. They're backed by regional innovation hubs, a global culture of collaboration, and partnerships with the world's top technology providers. Founded in 2001, they're headquartered in Seattle.

Key benefits

Combining the expertise, scale, and proven processes of AWS and Slalom, Launch Centers drive positive momentum for any business dedicated to digitally driven change. It's a holistic approach blending perspectives and capabilities to help their customers to fully realize their potential and make a true digital transformation.

What kind of momentum are we talking about?
- Define and set up secure and scalable Landing Zones
- Accelerate cloud migration activities
- Modernize your applications to leverage cloud native services and patterns
- Develop a leading digital strategy to achieve your organizational vision
- Build your next generation of digital products
- Modernize your IT organization to support your cloud native business
- Equip your people with cloud skills and capabilities

Amazon Partner Network

Tier: Premier Consulting Partner

Specialty: Education, Government, Health and Human Services

Programs: APN Customer Engagement (ACE), APN Immersion Days, AWS Marketplace Consulting Partner, AWS Public Sector Partner, Well Architected

Competencies: Data & Analytics, DevOps, Education, Financial Services, Government, Machine Learning, Microsoft Workloads, Migration, Mobile, SaaS

Services: AWS Lambda, AWS SMS, Amazon Aurora, MySQL compatible edition, Amazon Kinesis, Amazon Redshift

Solution Areas: Big Data, Analytics, Batch Processing, Business Applications – Microsoft, Content Delivery, Database & Data Warehouse, Dev & Test, Digital Marketing, High Performance Computing (HPC), Internet of Things (IoT), Mobile, Other, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

softchoice

Partner overview

Through their unique points of view, Softchoice challenges influential business leaders to think differently about the impact of technology on employees and customers. Softchoice helps their clients enable their end users to be more productive and drive greater IT agility by enabling Hybrid IT.

Amazon Partner Network

Tier: Advanced Consulting Partner

Specialty: Education, Government, Health and Human Services

Programs: APN Customer Engagement (ACE), APN Immersion Days, AWS Public Sector Partner, AWS Public Sector Solution Provider, AWS Solution Provider Program, Authorized Commercial Reseller

Competencies: Nonprofit, Storage

Services: Amazon EC2 for Microsoft Windows

Solution Areas: Archiving, Business Applications – Microsoft, Content Delivery, Database & Data Warehouse, Dev & Test, Disaster Recovery, High Availability, Other, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

Key benefits

Next generation AWS Managed Service Partner
Softchoice is an Advanced AWS Consulting Partner and an annually audited Managed Service Partner since 2015. They have helped 500+ organizations adopt AWS securely.

Proven planning methodologies
Softchoice has delivered hundreds of cloud assessments, helping clients determine the costs, risks and priorities of a successful cloud migration.

AWS architecture and deployment expertise
Softchoice provides deep cross-discipline expertise across data center, hybrid cloud, and public cloud platforms. Their certified AWS architects and service delivery engineers have on average over 10 years of cloud and related technology experience.

Optimize AWS performance and maximize ROI
Through end-to-end managed services, Softchoice eliminates the burden of managing cloud infrastructure while improving performance and keeping costs predictable and contained.

Partner overview

Sourced Group is a global consulting firm with offices in Toronto, Canada, Sydney, Australia, and Singapore. The company is focused on large-scale cloud transformation services for enterprise clients in highly regulated industries such as aviation, financial services, healthcare, and telecommunications. Formed in 2010, they have nearly a decade of experience in cloud migration and management.

Amazon Partner Network

Tier: Premier Consulting Partner

Specialty: Government, Health and Human Services

Programs: APN Customer Engagement (ACE), AWS Public Sector Partner, AWS Solution Provider Program, Authorized Commercial Reseller

Competencies: DevOps, Financial Services, Migration

Solution Areas: Big Data, Analytics, Batch Processing, Business Applications – Oracle, Business Applications – Other, Content Delivery, Database & Data Warehouse, Dev & Test, Disaster Recovery, High Availability, High Performance Computing (HPC), Other, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

Key benefits

Sourced provides customer-centric consulting services to migrate and govern large-scale enterprise IT systems to the cloud, with nearly a decade of delivering successful large-scale cloud transformation programs.

Large-scale enterprise cloud transformation: Cloud computing is a complex and fast-paced environment for any organization, but even more so for large enterprises that are security-conscious and often highly regulated. At Sourced, they have a proven track-record of transforming traditional data center focused businesses into innovation driven cloud-based enterprises, without compromising on security, governance, and compliance requirements.

Enterprise cloud migration: They work with you to design and implement a plan for efficiently migrating your workloads to your choice of cloud platform(s) at scale, backed by a proven continuous integration (CI), and continuous delivery (CD) framework that manages risk effectively.

DevOps enablement: Improve business agility by implementing advanced DevOps tools and processes that integrate with your existing security and governance models. They also offer training, workshops, and customized knowledge transfer options.

Security and compliance: Leveraging their proactive governance approach to cloud, their solutions provide security-conscious enterprises with very tight control over how they manage and control the custody of their data.

TEKsystems® | Global Services

Partner overview

TEKsystems is a team of 80,000 strong, working with over 6,000 clients, including 80 percent of the Fortune 500, across North America, Europe, and Asia. As an industry leader in full-stack technology services, talent services, and real-world application, they work with progressive leaders to drive change. That's the power of true partnership. TEKsystems is an Allegis Group company.

Key benefits

Healthcare: With more than 700 healthcare clients served each year, TEKsystems understand the challenges and opportunities you face—like digital transformation, data analytics and insights, and enterprise life cycle management. With a wealth of skilled resources and future-focused thought leadership, they can deliver scalable solutions that make an impact today and position you for success tomorrow. Areas of focus are health AI, cognitive tools and services, virtual health, and enterprise life cycle management.

Government: Revolutionize the citizen experience. TEKsystems is skilled in partnering to achieve key obligations and KPI's through technology, improving your citizens' lives. From labor force stability to security and mobility initiatives, they can help develop and execute an impactful and highly responsive transformation strategy. Focus areas are central IT, public safety, accounting and finance, and transportation.

Amazon Partner Network

Tier: Advanced Consulting Partner

Specialty: Government, Health and Human Services

Programs: APN Customer Engagement (ACE), APN Immersion Days, AWS Public Sector Partner, Authorized Commercial Reseller, Authorized Training Partner, Well Architected

Competencies: Data & Analytics, DevOps

Services: Amazon EMR, Amazon Redshift

Solution Areas: Big Data, Analytics, Batch Processing, Business Applications – Microsoft, Business Applications – Oracle, Database & Data Warehouse, Dev & Test, Disaster Recovery, High Availability, Internet of Things (IoT), Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

TELUS

Partner overview

If your organization is currently using AWS or planning to deploy it, TELUS can help you realize its full potential. TELUS Managed AWS allows you to offload management of AWS Cloud infrastructure to free up your internal IT teams, improve business outcomes, reduce operational overhead, lower consumption costs, and mitigate security risks.

Amazon Partner Network

Tier: Select Consulting Partner

Specialty: Government

Programs: APN Customer Engagement (ACE), APN Immersion Days, AWS Public Sector Partner, AWS Solution Provider Program

Solution Areas: Archiving, Content Delivery, Database & Data Warehouse, High Availability, Internet of Things (IoT), Mobile, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO)

Key benefits

TELUS Secure Cloud Connect delivers the speed, security, and reliability of private dedicated access to the cloud, working in conjunction with AWS Direct Connect to avoid the risks of connecting through public internet. This offers protection against online threats, malware, and viruses. There are no changes or modifications required. You can use your existing IP network while meeting Canadian data sovereignty compliance.

Keeps data secure
TELUS Secure Cloud Connect gives you the security of private network access to your cloud provider network.

Seamlessly connects all offices
Dynamic routing between your network and your cloud provider over industry standard protocols, such as border gateway protocol (BGP), seamlessly connects all office locations.

No modifications necessary
Secure Cloud Connect uses your new or existing TELUS Multiprotocol Label Switching network to connect directly to your cloud provider.

Reliable on-demand performance
TELUS provides a high level of reliability through built-in redundancy at every peering location. Their connection uptime service level agreement (SLA) of 99.999 percent provides predictable on-demand performance.

Faster speeds and predictable latencies
TELUS offers bandwidth to meet your business workloads from 100M to 10G. By transmitting your cloud data over an IP network, TELUS can provide a predictable experience (i.e. fixed bandwidth and latency).

TERAMACH
A PIVOT COMPANY

Partner overview

Since 1996, TeraMach has been a technology solution provider serving public and private clients across Canada. Customers have viewed TeraMach as a trusted supplier of hardware, software and professional services. Our goal is to provide solutions that improve efficiency and reduce cost.

Amazon Partner Network

Tier: Advanced Consulting Partner

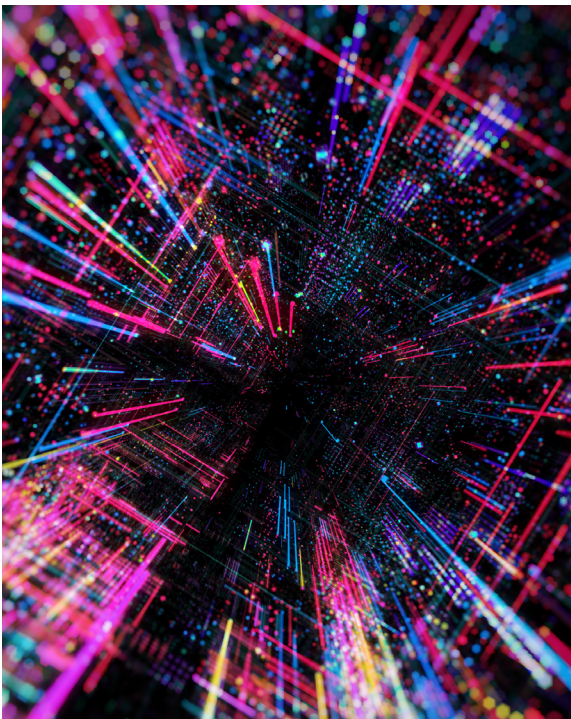**Specialty:** Education, Government, Health and Human Services, Nonprofits

Programs: AWS Public Sector Partner, AWS Public Sector Solution Provider, AWS Solution Provider Program

Competencies: Government

Solution Areas: Big Data, Analytics, Batch Processing, Content Delivery, Database & Data Warehouse, Storage (Backup, Recovery & Asset Storage)

Key benefits

TeraMach's professional services fall into three broad categories—advise, implement, and manage (AIM)—making them a true end-to-end service provider. TeraMach is a leading technology solution provider with over 20 years of experience sharing a common goal with their customers: their success. Founded in 1996, they have offices in Ottawa and Toronto serving the federal and provincial governments, broader public sector, and commercial enterprises, providing solutions, services, staffing, and cloud expertise.

TeraMach's professional services team includes dedicated senior technology consultants and engineers that deliver expertise and assistance with customers' technology initiatives. Professional services provides the following benefits for customers:

- Provides highly skilled people who have experience with a wide array of technology projects;
- Manages project timelines by reducing the need for internal resources;
- Delivers the highest quality engagements through adhering to industry best practices;
- Works in collaboration with customers to ensure that the stated objectives are achieved;
- Takes full accountability for successful project completion enabling clients to focus on other priorities;
- Helps customers' businesses realize the benefits of its IT investments; and,
- Provides a full-turnkey service, from initial inception all the way through to architecture and implementation. Full managed service offerings are also available for a subset of services.

TeraMach's professional services greatly increase the success of customers' IT projects. The combination of experienced people, use of technologies to increase efficiencies, and adherence to a proven methodology has supported customers for over 20 years. Their methodology makes sure that projects are scoped correctly and that all team members understand their deliverables and how they fit into the bigger picture.

teramach.com | 905.305.6880 | steve.holloway@teramach.com

Partner overview

The Tidal Migrations platform and underlying tools provide enterprises with a simple, fast, and cost-effective migration solution. It takes a data-driven approach to cloud migration, capture project goals up front, and streamlines application discovery and assessment. Through stakeholder interviews, deep analysis of databases and source code, and what-if transformation planning, Tidal Migrations helps organizations drive faster, less stressful migrations. They currently deliver high-quality application assessments of 40 applications every three weeks.

Amazon Partner Network

Tier: Advanced Consulting Partner

Specialty: Education, Government, Health and Human Services, Nonprofits

Programs: APN Customer Engagement (ACE), AWS Public Sector Partner

Competencies: Migration (in process)

Solution Areas: Business Applications – Microsoft, Business Applications – Oracle, Business Applications – Other, Content Delivery, Database & Data Warehouse, Disaster Recovery, Security & Compliance, Storage (Backup, Recovery & Asset Storage), Value (Cost Savings/TCO), Web & Web Apps

Key benefits

Tidal Migrations empowers you to access and analyze your application portfolio automatically using an application-centric approach. You're left with actionable data that can drive your decisions so you no longer have to rely on hypotheticals and gut feel. This business-first approach gives high quality application assessments including database in source code at the rate of 40 applications every three weeks. This will shorten the entire discovery and assessment process by over 60 percent, leaving more time for planning and execution. Projects are completed on time and on budget. Clients are embracing a transformative migration leveraging cloud-native services and proving superior value in less time than a lift and shift migration. Analyze your source code in minutes, not months. With the Tidal Migrations platform, you can analyze your source code more quickly than ever before and identify the roadblocks on your path to the cloud.

vidigami

Partner overview

Vidigami is a private social platform for schools. Use Vidigami to centralize, organize, and share photos and videos easily and securely.

Amazon Partner Network

Tier: Select Consulting Partner

Specialty: Education

Programs: AWS Public Sector Partner

Key benefits

Vidigami is a mobile app that makes it easier than ever to see all the great things that are happening at your school and share all those great moments you capture throughout the school year. The more photos you share, the richer the collection of school memories you help provide to every student. Vidigami provides a personalized account with the photos most relevant to you. Students can browse all the photos that have been shared by their school, teachers, students, and families. Upon upload, all photos are automatically organized and tagged.

Sector Guide