

16 West 22nd Street, Suite 200, New York City, New York 10010 telephone 212-260-7210 website www.PsychologyToday.com



Psychology Today is devoted to everyone's favorite subject:
OURSELVES.

For over 55 years,

Psychology Today
has dedicated itself
to exploring the
connections between
mind, body, and spirit!

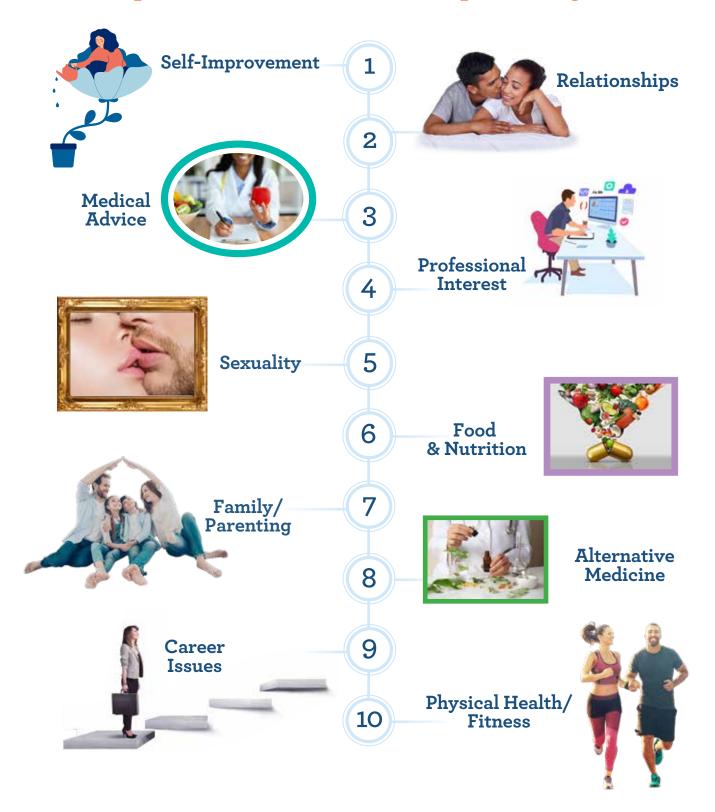
In every issue,

Psychology Today addresses
why we behave the way
we do and how we engage
with the world around us,
as well as how we react to
life stages, including birth,
career choices, marriage,
adversity, and success.

Psychology Today assists our readers with making healthy lifestyle decisions by embracing positive behavioral changes that influence not only themselves but also the world around them!

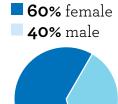
#### TRUSTED EDITORIAL

# Top 10 Reasons Readers Keep Coming Back



#### **DEMOGRAPHICS**







## **Employment**





#### Education

18-49



#### Circulation

Guaranteed Rate Base	275,000
Readers Per Copy	9.24
Total Audience	2,541,000

Median Age 43

25-54

35-49

#### Income

Average HHI ....



\$105,133

\$40,000+......**73%** \$50,000+.....**67%** \$60,000+......**60%** 

#### Social Media



**7.3M** likes



680K followers



61%

**1.2M** followers



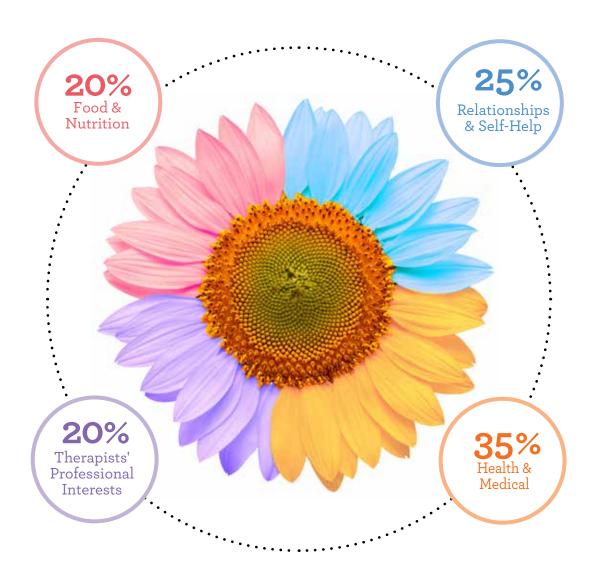
**1M** followers

#### EDITORIAL BREAKDOWN

# A Healthy Editorial Mix

*Psychology Today* embraces the fact that wellness is as much about self-awareness and self-care as it is physical health. Every issue offers trusted advice from experts in the fields of relationships and self-esteem, sexual health, nutrition, and everyday health issues.

By putting into perspective the latest research and trends, *Psychology Today* provides useful advice that's balanced and inspirational, offering a step-by-step plan for healthy living on topics that are designed to help readers take immediate action in their lives.



#### **EDITORIAL FEATURES**

#### **INSIGHTS**

#### Unconventional Wisdom

A sassy advice column by Editor-at-Large Hara Estroff Marano that addresses sexual, emotional, and familial quandaries with insight and verve.

#### A&O

Scientists, artists, philosophers, and other bright minds speak with us about their work and offer new perspectives on human behavior.

#### News & Tips

We explore fresh and helpful research on topics from neuroscience to relationships, motivation to human development and planning for the future, breaking down new findings into usable information.

#### POV

#### Two-Minute Memoir

First-person narratives that capture life-changing moments and revelations.

#### Solutions

From loving well to understanding addiction, a rotating cast of writers addresses contemporary issues with unusual insight.

#### Books

We analyze and compare new releases on topics ranging from the secrets of spies to the quest for immortality.

#### One Question

From a mass shooting survivor to an olympic athlete struggling with mental health, this magazine closer profiles an individual who has a novel, surprising, or inspirational insight about the human experience.

#### **PERSONALITY**

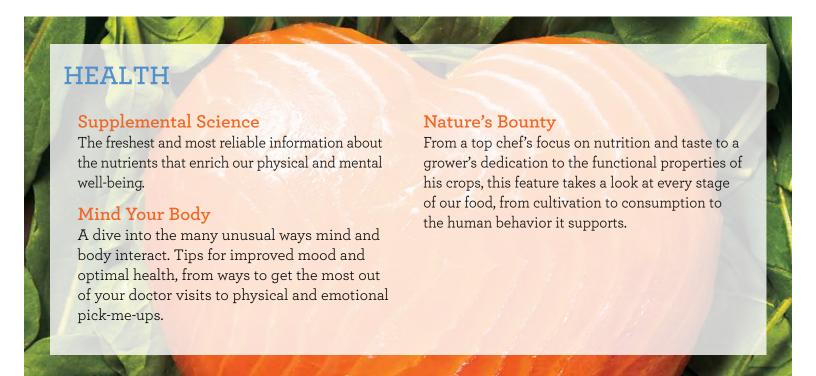
#### Personality Traits and Types

An exploration of the eternally facinating parade of temperaments, traits, and behaviors we all encounter, from the people-pleaser to the victim-martyr.

#### **Eccentric's Corner**

A probing conversation with zany, mysterious, and brilliant artists, ground-breaking scientists, and other unconventional characters who shed light on our favorite subject—ourselves.

#### **EDITORIAL FEATURES**



#### **RELATIONSHIPS**

#### Mating

From first dates to long-term love, we illuminate the ties that bind us and the pathways to deeply satisfying lives together.

#### Sex

The hottest topics in sexuality—from unexpectedly attractive traits to the meaning of our fantasies—are explored here.

#### Social Life

Human beings are social animals, and the tenor of our social life is one of the most important influences on our mental health and our longevity. We document the ever-evolving ways people connect—or not.

# Supplemental Science delivers the latest facts, research and information on

the latest facts, research and information on vitamins and other nutritional boosters that support brain health and overall well-being.

# Topics for 2024

ISSUE	TOPIC	SPACE CLOSE
January/February	Brain Health	11/03/23
March/April	Concentration/Focus	01/05/24
May/June	Gut Health/Microbiome	03/01/24
July/August	Memory	05/03/24
September/October	Sleep	07/05/24
November/December	Anxiety	09/06/24







Editorial Contact **Hara Estroff Marano** *Editor-at-Large*/Health & Nutrition Email: hmarano@psychologytoday.com

#### **ONLINE**

#### **STATISTICS**

#### Traffic

Unique Visitors \_\_\_\_\_21.4 million/month
Page Views \_\_\_\_\_52 million/month Average Time on Site\_\_\_\_\_\_2.4 minutes

#### Gender

Male	42.1%
Female	57 <b>.</b> 9%
Median Age	34 vrs.

#### Household Income

\$75K+	49%
\$100K+	33%

#### Education

Attended/Graduated College\_ Attended/Graduated Graduate School\_17%

#### Top 5 Topics on Site

- Depression/Anxiety
- Wellness
- Healthy Sexuality
- Education
- Brain

# PER MONTH

#### **5 UNIQUE FEATURES**

- 1. Over 50+ new articles every day
- 2. 1,000+ Expert Bloggers
- 3. The Therapy Directory
- 4. The Facility Directory
- 5. Over 50 Online Health Tests

#### Digital Specs:

https://www.psychologytoday.com/us/docs/about-psychology-today

Source: () com5core August 2023

#### **DESKTOP**



#### MOBILE



#### **DIRECTORIES**

## THE BEST FIT FOR EVERY PERSONALITY

Psychology Today's
Therapy Directory
helps clients find
the right therapist
or treatment center.

Generates more than a million referrals a year

Searches can be refined by location, insurance, price, & specialty

Mobile, tablet, & desktop responsive

Includes
300,000+ therapists
& treatment centers



# 2024 CLOSING DATES

ISSUE	SPACE CLOSE	MATERIALS DUE	ON-SALE
January/February	11/03/23	11/10/23	01/02/24
March/April	01/05/24	01/12/24	03/05/24
May/June	03/01/24	03/08/24	05/07/24
July/August	05/03/24	05/10/24	07/02/24
September/October	07/05/24	07/12/24	09/03/24
November/December	09/06/24	09/13/24	11/05/24



#### **NEWSSTAND DISTRIBUTION**

Book & Music Stores \_







General Retail \_







Supermarkets.













**Health Food Stores** 



















Drugstores\_







### **2024 RATES**

GENERAL RATES	Rate Base: 275,000
(=FNFRAL RATE)	Rata Baga: 27/L (100)

Four Color	1x	3x	6x	9x	12x
Full Page	20,055	18,795	17,640	16,590	15,645
2/3 Page	14,700	13,860	13,125	12,180	11,550
1/2 Page	11,550	10,920	10,185	9,555	8,925
1/3 Page	7,770	7,350	6,930	6,615	6,300
Two Color	1x	3x	6x	9x	12x
Full Page	17,115	15,960	15,015	14,175	13,440
2/3 Page	12,600	11,760	11,130	10,395	9,765
1/2 Page	9,765	9,240	8,610	8,085	7,560
1/3 Page	6,720	6,300	5,880	5,460	5,040
Black & White	1x	3x	6x	9x	12x
Full Page	13,755	12,810	11,970	11,340	10,605
2/3 Page	10,080	9,450	8,820	8,400	7,770
1/2 Page	7,875	7,350	6,930	6,615	6,195
1/3 Page	5,460	4,935	4,620	4,410	4,200
Covers					
Second	23,065				
Third	22,060				
Fourth	24,065				

#### SPECIAL SECTIONS

Education & Emporium	1x	3x	6x
1/2 Page	6,400	5,775	5,355
1/3 Page	3,360	3,150	3,045
2/9 Page	2,940	2,730	2,520
1/6 Page	1,995	1,890	1,785
1/9 Page	1,470	1,365	1,260

#### Standard BRC (Supplied)\*

<b>BRC</b> (75# stock)	13.125
DRC (/5# SIUCK)	1,5,14,5

#### Inserts (Supplied)\*\*

Single leaf (75# stock) 20,055 Double leaf (75# stock) 36,100

 $<sup>^{\</sup>star}$  Must be accompanied by full or 1/2 page ad, bind-in & postage costs are additional.  $^{\star\star}$  For additional page insert costs, please contact your sales representative.

#### **SPECS**

*Psychology Today* magazine is produced computer-to-plate (CTP), and material supplied must adhere to the recommended Specifications for Web Offset Publication (SWOP).

#### Full Page

File format: PDF/X-1a:2001 format only. Careful attention must be paid to the proper creation of PDF/X-1a: 2001 files to ensure that they will reproduce correctly. All high-resolution images and fonts must be included when the PDF/X-1a:2001 file is saved. Use only Postscript fonts—no TrueType fonts or font substitutions. Images must be a high-resolution TIFF or EPS files at 300 dpi. Total area density should not exceed SWOP 300% TAC. Images should be CMYK or grayscale only; no RGB images. Do not nest EPS file into other EPS files. Do not embed ICC profiles within images. All required image trapping must be included in the file. All transparencies must be flattened. File should be right reading, portrait mode, 100% size, and no rotations. PDF/X-1a:2001 must include trim marks, bleed and center marks in all separations. 4-color black type is not recommended. Publisher is not liable for print quality of advertisements not arriving to SWOP specifications.

Bleed ads: Image or color bleeds must extend 1/8" beyond the trim line on all sides.

Crop marks/Trim marks: They should offset from trim by 1/4". Marks are not to touch live image or bleed area.

#### Fractional Page (including Education and Emporium)

File format: Illustrator .eps (layers must be flattened and text converted to outlines) or Photoshop .eps/.tiff (layers must be flattened, no .psd file) at 300 resolution. Any unused colors must be deleted. Line art used at 100% should be 1200 dpi; used at 50%, it can be 600 dpi; it should not be used at any size smaller than 50%. All color artwork/illustrations or photographs must be saved as CMYK. No RGB files accepted. Trim marks are not required. Publisher is not liable for print quality of advertisements not arriving to specifications. Please check your file carefully before you send it.

File Naming: All files must be labeled correctly with advertiser name and magazine issue date (example: kashi\_feb2019). Limit file name to 24 characters including the extensions. Do not use spaces and illegal characters such as ("`~@#\$%^&\*()!\[]'/"\;;) in file names. Please check your file carefully before you send it.

Material Deadline: Materials are due at 5 pm EST on material due date or extension date.

**Delivery:** We accept materials via email to **ray@psychologytoday.com**. Please include *advertiser* name and magazine issue date in the subject line of the email (example: Kashi–Feb 2019).

Proof: Psychology Today utilizes Virtual Proofing technology. Hard copy guidance is no longer required.

Print Specs: https://www.psychologytoday.com/us/docs/about-psychology-today

#### **SPECS**

#### Run of Book

Magazine Trim Size: 8" x 10-1/2" Printing Process: Web Offset

**Binding:** Saddle Stitch

UNIT	NON-BLEED	BLEED	LIVE AREA	TRIM
Spread* 1/2 page spread** Full page 2/3 page 1/2 horizontal	15" x 10"	16-1/4" x 10-3/4"	15" x 10"	16" x 10-1/2"
	15" x 4-1/2"	16-1/4" x 5-3/8"	15" x 4-1/2"	16" x 5-1/8"
	7" x 10"	8-1/4" x 10-3/4"	7" x 10"	8" x 10-1/2"
	4-1/2" x 10"	5-1/4" x 10-3/4"	4-1/2" x 10"	4-15/16" x 10-1/2"
	7" x 4-1/2"	8-1/4" x 5-3/8"	7" x 4-1/2"	8" x 5-1/8"
1/2 vertical	3-1/2" x 10"	4-1/8" x 10-3/4"	3-1/2" x 10"	3-7/8" x 10-1/2"
1/3 vertical	2-1/8" x 10"	2-7/8" x 10-3/4"	2-1/8" x 10"	2-9/16" x 10-1/2"
1/3 square	4-1/2" x 4-1/2"	—	4-1/2" x 4-1/2"	4-1/2" x 4-1/2"

<sup>\*</sup> Send each page of full page spread as separate files in PDF/X-1a: format.

For bleed ads, the live area should not exceed the non-bleed measurements.

#### **Education & Emporium**

UNIT	SIZE	UNIT	SIZE
1/2 page	7" x 4-1/2"	2/9 horizontal	4-1/2" x 3"
1/3 square	4-1/2" x 4-1/2"	1/6 vertical	2-1/8" x 4-1/2"
1/3 vertical	2-1/8" x 9-1/4"	1/6 horizontal	4-1/2" x 2-1/8"
1/3 horizontal	7" x 3"	1/9 page	2-1/8" x 3"
2/9 vertical	2-1/8" x 6-1/8"		

#### Commission & Invoicing

AGENCY COMMISSION: 15% of gross billing to recognized agencies. INVOICES: Rendered mid-month preceding date of issue. PAYMENT TERMS: Net 30 days.

#### Special Units

Gatefolds, booklets, special insert sections available on a limited basis. Bind-in cards are available on an advertiser supplied or shared basis. Cards must be accompanied by a full-page advertisement. Random or perfect A/B splits available. Rates and specifications available from your sales representative.

#### Copy & Contract Regulations

Advertisements not arriving to spec are subject to production fees. Typesetting changes done to ad beyond keycode changes are subject to production fees. Publisher is not liable for tracking code errors. Publisher is not liable for print quality of advertisements not arriving to specifications. Advertisements that look, in the publisher's opinion, like the publication's editorial pages will be marked "Advertisement." Changes in orders must be made two weeks prior to closing date of issue. Cancellations made at or after official closing date will be subject to short rates. No conditions other than those set forth in this rate card shall be binding on the publisher unless agreed to in writing by the publisher.

<sup>\*\*</sup> Send each page of page spread as separate files in Illustrator eps or Photoshop eps/tiff.

#### FULL PAGE INSERT

Magazine Trim Size: 8" x 10-1/2" **Printing Process**: Web Offset **Binding**: Saddle Stitch

#### Insert Dimension:

Insert must be 12 1/8" x 10 3/4"; this includes 1/8" bleed for trimming on three sides. The Live/Safety area is 7.5" x 10". Do not include cropmarks on inserts. Insert will be bound and trimmed to the size of our 8" x 10.5" magazine.

#### Spoilage: Minimum: 80# Text stock • Under 50,000 inserts: supply 1500 Maximum: 130# Text stock • Over 50,000 inserts: supply 3%

#### Delivery to Printer (FRY)

#### **Packaging Requirements**

Materials being delivered must meet the following requirements.

- 1. All materials must be accompanied by a detailed packing list and Bill of Lading ("BOL").
- 2. Each skid and/or carton should be clearly marked on all four sides with the following information:
  - a. Counts per lift/carton
  - **b**. Total counts per skid
  - c. Total number of pieces (forms) for roll stock and/or fanfold
  - **d**. Description of piece (key code, unique identifier)
  - e. Title and issue or a FRY Job Number (please contact your Account Sales Representative or see below)
  - f. Front page edit clue if 2-page insert (Example: attach an actual sample of the insert to the outside of the carton and label it "Page 1/Side A").
- 3. All skids must be secured, wrapped, and banded with plastic banding, not metal.
- 4. The total height of the skid can be no more than 45", the dimensions of which must be no more than 48" long by 40" wide and not less then 46" long by 36" wide.

FRY reserves the right to refuse delivery of materials that do not meet the packaging requirements OR to repackage the materials for a fee (based on prevailing rates) OR to require the materials be picked up by the customer.

#### **FRY Job Number**

All product shipments MUST be accompanied by FRY Job Number on the BOL. If the FRY Job Number is not available, the BOL must include the title and issue of the product being delivered.

#### Delivery

Deliveries must arrive between 8:00 am-3:30 pm, Monday through Friday. Supplied materials arriving after hours will not be verified. (There is no delivery apt. required. Dock is open 24/7. If it's outside of regular hours: 8:00 am-3:30 pm, the driver may need to wait.) Telephone notification of quantity, number of pallets, shipper and estimated time of arrival should be forwarded to your Customer Service Account Administrator prior to shipping.

#### Printer's Address

Fry Communications, **Building 3** 15 Pleasant View Drive Mechanicsburg, PA 17050

#### **Delivery Times**

Monday-Friday 8:00 am-3:30 pm

Issue Months	Job Number *	Proof & Stock Due at Psychology Today **	Insert Due at FRY	
Jan/Feb '24	24/9154	11/10/23	11/27/23	
Mar/Apr '24	25/9154	01/12/24	01/29/24	
May/Jun '24	26/9154	03/08/24	03/25/24	
Jul/Aug '24	27/9154	05/10/24	05/23/24	
Sep/Oct '24	28/9154	07/12/24	07/29/24	
Nov/Dec '24	29/9154	09/13/24	09/30/24	
* JOB NUMBER must be clearly marked on all boxes of inserts sent to printer.				

We require the following proofing material for your insert:

A PDF of creative proof with the front side labeled "A". The stock weight must be noted.

Please send to: ray@psychologytoday.com

#### Contact

Ray Ramcharitar, Production Director Email: ray@psychologytoday.com



