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## **STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS** SECURITIES DIVISION

IN THE MATTER OF DETERMINING Whether there has been a violation of the Securities Act of Washington by:

Mark Anthony Morrow,

Respondent.

Order No.: S-20-2879-20-SC01

STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST. TO IMPOSE A FINE. AND TO CHARGE COSTS

THE STATE OF WASHINGTON TO:

Mark Anthony Morrow

## **STATEMENT OF CHARGES**

Please take notice that the Securities Administrator of the State of Washington has reason to believe that Respondent Mark Anthony Morrow has violated the Securities Act of Washington. The Securities Administrator believes those violations justify the entry of an order against the Respondent to cease and desist from such violations and to charge costs pursuant to RCW 21.20.390, and under RCW 21.20.395 to impose a fine. The Securities Administrator finds as follows:

# **TENTATIVE FINDINGS OF FACT**

## Respondent

1. Mark Anthony Morrow (Morrow) is a resident of Bridgeport, Pennsylvania.

## Nature of the Conduct

2. On March 16, 2020 and March 24, 2020, respectively, Morrow posted advertisements in the Spokane, Washington and Seattle, Washington Craigslist posting areas. Morrow told prospective clients that they could make \$6,000.00 a week, or \$150,000.00 over a period of months, by trading penny stocks from growth in the biotechnology industry due to the novel coronavirus outbreak. Morrow listed a number

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of ticker symbols of stocks whose value has increased recently, and outlined that he could make money for investors due to the coronavirus "panic."

In the advertisement, Morrow stated he would trade prospective clients' accounts and evenly split the profits. Additionally, he offered to teach prospective clients his trading strategy for \$200.00.
 Morrow exhorted prospective clients to invest with him using money received from their tax return.

4. Morrow posted similar advertisements in Washington posting areas, without the coronavirusspecific content, since November 2019. Morrow's previous advertisements were mostly identical to his coronavirus advertisements, listing many of the same ticker symbols at the same price increase, and exhorting prospective clients to use their tax return to invest with him.

5. Having stated in the advertisements specific trade recommendations he made in the past,
Morrow did not also include material information needed to make the advertisements not misleading,
including a complete list of trade recommendations he made over the relevant time period or other
information including the date and nature of the recommendations, the market price at which the
recommendations were made, and the current market price of those securities. Morrow also did not include
cautionary language about the profitability of future recommendations.

6. Having included past performance data in the advertisements, Morrow did not also include
material information needed over the relevant time period to make the advertisements not misleading,
including material market or economic conditions on the results, the effect of client fees on performance,
the potential for both profit or loss, and the material conditions, objectives, and investment strategies used
to obtain the performance results.

7. Morrow did not substantiate or provide a reasonable basis for the profit claims he made in his
advertisements. Morrow did not disclose whether he had previously made a trade recommendation or had
invested in some of the biotechnology stocks he cited.

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8. One of the biotechnology stocks Morrow cited had not achieved the gains he represented it made prior to posting the advertisement. Additionally, many of the biotechnology stocks Morrow cited have since undergone large fluctuations or returned much of their gains, or have had their trading suspended by the Securities and Exchange Commission.

#### **Registration and Exemption Status**

9. Morrow is not registered with the Securities Division as an investment adviser representative with any registered investment adviser in Washington, nor has he been previously so registered or has filed a notice of exemption from registration with the Securities Division.

10. Morrow is not currently registered to sell his securities in the state of Washington and has not previously been so registered or filed a notice of exemption from registration with the Securities Division.
Additionally, Morrow is not currently registered as a securities salesperson in the state of Washington and has not previously been so registered.

#### Failure to Comply with Securities Division's Investigation

11. On March 25, 2020, the Securities Division issued a cease-and-desist letter and subpoena requiring Morrow to produce documents relating to the investigation. Morrow failed to comply with the production deadline or to communicate with the Securities Division to modify it. Morrow also failed to take down the relevant advertisements.

Based upon the above Tentative Findings of Fact, the following Conclusions of Law are made:

## **CONCLUSIONS OF LAW**

1. The offer to split trading profits, as described above, constitutes the offer of a security as defined in RCW 21.20.005(14) and (17).

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2. Respondent Morrow has violated RCW 21.20.140, because, as set forth in the Tentative Findings of Fact, he offered securities for which no registration is on file with the Securities Administrator.

3. Respondent Morrow has violated RCW 21.20.040 by offering said securities while not being registered as a securities salesperson in the state of Washington.

4. Respondent Morrow has violated RCW 21.20.020 and WAC 460-24A-100, because, as set forth in the Tentative Findings of Fact, Respondent Morrow published advertisements directed to prospective clients in Washington that operate or would operate as a fraud on those prospective clients.

5. Respondent Morrow has violated RCW 21.20.010, because, as set forth in the Tentative Findings of Fact, Respondents made untrue statements of material fact or omitted to state material facts necessary to make the statements made, in light of the circumstances in which they were made, not misleading.

# NOTICE OF INTENT TO ORDER THE RESPONDENT TO CEASE AND DESIST

Based upon the above Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order, pursuant to RCW 21.20.390(1), that Respondent Morrow, and his agents and employees each shall cease and desist from violations of RCW 21.20.140, RCW 21.20.040, RCW 21.20.020, and RCW 21.20.010.

## NOTICE OF INTENT TO IMPOSE FINES

Pursuant to RCW 21.20.395, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondent Morrow shall be liable for and shall pay a fine of \$20,000.00.

## NOTICE OF INTENT TO CHARGE COSTS

Pursuant to RCW 21.20.390, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondent Morrow shall be liable for and shall pay the

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costs, fees, and other expenses incurred in the administrative investigation and hearing of this matter, in an amount not less than \$2,312.50.

## **AUTHORITY AND PROCEDURE**

This Statement of Charges is entered pursuant to the provisions of Chapter 21.20 RCW and is subject to the provisions of Chapter 34.05 RCW. Respondent Morrow may make a written request for a hearing as set forth in the Notice of Opportunity for Hearing accompanying this Order. If a respondent does not make a hearing request in the time allowed, the Securities Administrator intends to adopt the above Tentative Findings of Fact and Conclusions of Law as final and to enter a permanent order to cease and desist as to that respondent, to impose any fines sought against that respondent, and to charge any costs sought against that respondent.

Signed and Entered this 22nd day of April, 2020.

William M. Beatty Securities Administrator

Presented by:

Patrick Stickney Financial Legal Examiner

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DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760 Reviewed by:

Jack McClellan
 Financial Legal Examiner Supervisor

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