

REVEALED: RETAILERS' STRATEGIES FOR RISK, INNOVATION AND TECHNOLOGY

From rising interest rates to supply chain disruptions, retail businesses are facing a diverse and fast-changing set of challenges. But our new research reveals that companies are also deploying innovation and new technologies to address these risks and find a competitive advantage.

Based on a survey of senior decision makers at retailers around the world, <u>The Global Innovation Report: Creating Advantage in</u> <u>Uncertainty</u> offers new insights into the macro risks confronting retail businesses – and the strategies they've chosen to manage them.*

High risk, high optimism



of retail executives say they face more risk now than in the past.

Despite their concerns, are confident that they



are confident that they can mitigate these risks.

What have they done so far?

| | Financial risk | Strategic risk | Operational risk | Environment and transition risk | Reputational risk | Legal and regulatory risk |
|---|-------------------|-------------------|---------------------|---------------------------------------|----------------------|---------------------------------|
| Assigned existing staff | 57% | 56% | 69% | 60% | 43% | 40% |
| Hired additional staff | 38% | 38% | 60% | 43% | 35% | 30% |
| Hired outside consultants | 30% | 38% | 50% | 37% | 39% | 35% |
| Adopted new technology | 52% | 56% | 67% | 50% | 43% | 65% |
| Acquired / partnered with other businesses | 21% | 19% | 29% | 37% | 35% | 20% |
| Restructured business model | 41% | 46% | 33% | 33% | 43% | 30% |

*Percentages are the proportion of those experiencing the risk and have taken this step to mitigate it.

Innovation** plays a critical role

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agree that innovation plays an important role in managing the risks currently faced by their organization.

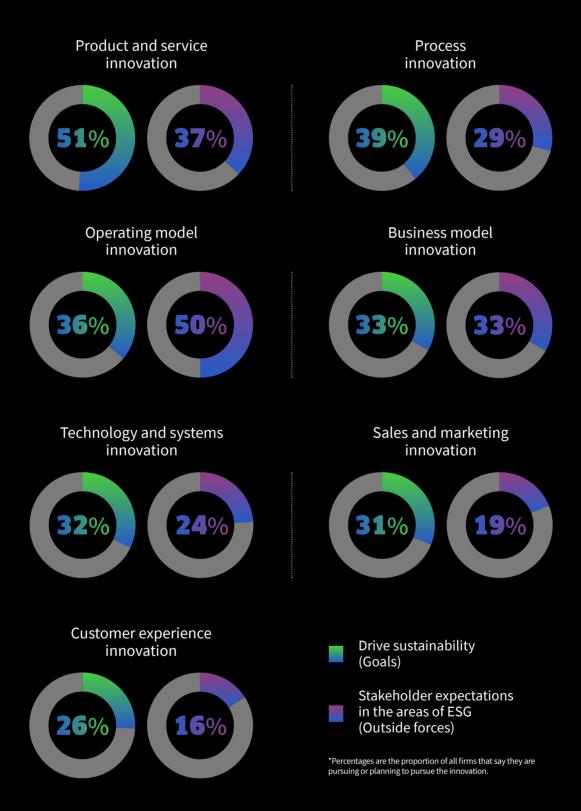
Retail businesses are deploying a range of innovation strategies to mitigate risk. The goals for each strategy vary too.





Goal

Sustainability and stakeholder pressure around ESG are also driving innovation.



However, retail executives say budget is the major barrier to implementing innovative solutions in response to risk.





Limited budget/financial resources



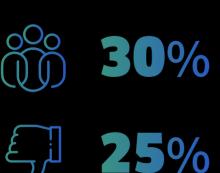


Lack of internal technology/data





Lack of in-house expertise/ knowledge



Resistance to change among employees

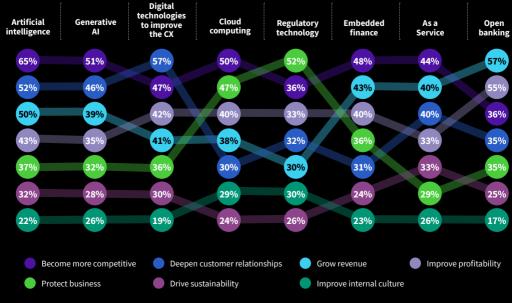
Resistance to change among top management

New technologies drive change



of retail respondents that use or plan to use one of these technologies say technologies mitigate macro risks.

But they're also embracing these advances for specific benefits to their business.



*Percentages are of firms that are currently using or intend to use the technology

Finding the advantage

Innovation and new technologies can make your business more competitive and protect it too. And in times of uncertainty, it's more urgent than ever to take advantage of the latest developments. Whether you need to adopt new technology, reassess your operations or augment in-house skills, the right partner will help you invest wisely and stay ahead of the fast pace of change.

WANT TO LEARN MORE?

DOWNLOAD your copy of *The Global Innovation Report 2023: Creating Advantage in Uncertainty* or **EXPLORE** how we are helping companies like yours achieve their goals faster.

*All data is based on a survey of 100 executives from retail businesses in North America, Europe and APAC. The survey was conducted by Savanta on FIS' behalf in June 2023.

**Innovation is defined as the conception, development and delivery of new products, services, processes and business models.

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