

# ONE BRICK AT A TIME

2014 ANNUAL REPORT



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# LETTER FROM THE PRESIDENT

There was a man in the Old Testament named Nehemiah. He was held in such high esteem that he found favor with both God and King. One day visitors from Judah told Nehemiah that God's children, the Israelites, were in great need. They said, "Those who survived the exile . . . are in great trouble and disgrace. The wall of Jerusalem is broken down, and its gates have been burned with fire" (Neh 1:3). Nehemiah wept upon hearing this news! Without a wall around the city, God's people lacked protection from their enemies.

The King, Artaxerxes, saw that Nehemiah was deeply troubled. The King encouraged Nehemiah to go help his people rebuild the wall. He even gave Nehemiah papers declaring this as a royal assignment. Nehemiah secured building supplies and workers. He then faithfully began rebuilding the wall **one brick** at a time. He faced many obstacles along the way, yet he trusted that "The God of heaven will give us success" (Neh 2:20).

Years ago when the civil war was raging in Lebanon, the great humanitarian, Mother Teresa, was able to arrange for peace so that she and her workers could safely evacuate dozens and dozens of special needs children. While all this was going on, one of the reporters covering the story said to the diminutive Mother Teresa, with a very grim look on his face, "How are you going to take all of these children?" To which Mother Teresa gave her famous reply, "We'll pick them up one at a time."

Similarly, when I walk through our warehouse and distribution center filled to capacity and look upon thousands of pallets of humanitarian aid, I am just awestruck to think that our Great God has called Matthew 25: Ministries to care for His children in need. We are called to help rebuild the lives of those recovering from natural disasters and to rebuild the hope of those suffering from poverty...one bar of soap at a time...one winter jacket at a time...one bottle of water at a time...one pair of shoes at a time...one can of food at a time...one school notebook at a time...one package of bandages at a time...one article of clothing at a time...one hospital bed at a time...and so much more.

We have over and over again seen God faithfully provide the products, the volunteers, and the funds needed to fulfill this calling, and 2014 was no exception. We shipped 805 forty-foot containers of aid nearly 25% more than the year before – with a value of \$151,292,659! We welcomed approximately 50,000 volunteers to our facility who donated 125,000 hours of their time. We expanded our special programs both nationally and internationally in order to more fully address specific areas of need. We also opened our new building expansion, providing an additional 46,000 square-feet of space.

As we celebrate the work completed in 2014, we know that there is still work to be done. We still need additional space for the supplies that come in and additional parking spaces for our volunteers. We continue to trust that our Great God of heaven will give us success, as we continue helping the "Least of These" **one person at a time**.

When people ask me how we will know when our work is finished, I simply reply, "When there are **no more bricks**." Thank you for your support in this important work!

God's Blessings,

Rev. Wendell E. Mettey Founder and President

AS YOU DID IT TO
THE LEAST OF THESE

MY BROTHERS AND SISTERS,

YOU DID IT TO ME.

MATTHEW 25:40

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# **OUR MISSION**

The mission of Matthew 25: Ministries is to fulfill Matthew 25:34-40 of the New Testament by providing nutritional food to the hungry, clean water to the thirsty, clothing to the naked, affordable shelter to the homeless, medical care to the ill and humanitarian supplies to those in need. Additionally, Matthew 25: Ministries is committed to fulfilling Matthew 25:40 by educating people on the conditions and needs of the "least of these" and by providing ways they can help.

### OUR PROCESS

Our mission is accomplished primarily by soliciting obsolete, slightly distressed or overstock products from corporations, organizations and individuals nationwide. These goods include clothing, medical supplies, school supplies, personal care products, cleaning supplies, food and other items essential for daily survival and maintaining an acceptable standard of living.

With the help of thousands of volunteers, these goods are processed at Matthew 25: Ministries and then shipped via forty-foot seagoing containers and by semi-trailers to the poorest of the poor and disaster victims throughout the United States and around the world.



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# BUILDING EXPANSION

In 2014, we completed the construction of our 46,000 square-foot building annex. This additional space allows us to process products faster and more efficiently, shipping more aid and helping more people in need. We transferred the majority of our in-house manufacturing departments into this space, including our:

**Notebook Manufacturing Center**, which produces school notebooks for low-income students. These notebooks offer children the opportunity to gain a stronger, more complete education. To date, we have produced more than half a million notebooks.

**Pencil-Making Center**, which is new this year! We acquired the equipment and materials needed to produce one million pencils for students in need. These pencils will supplement the notebooks, helping students move toward breaking the cycle of poverty.

**Rainbow Paint Reblending Center,** in which we recycle and reblend donated latex paint. The paint is then used to improve, upgrade and beautify facilities worldwide. This program also reduces the amount of waste in landfills, public waterways and sewer systems. In 2014, we reblended 59,160 gallons of paint.

Our **Prasco Food Processing Center** remained in its original location due to the sanitary requirements of the facility. This year we packaged 559,706 nutritionally-enhanced, rice/soy meals.





In 2014, 28% of Matthew 25: Ministries' humanitarian aid and disaster relief products stayed here in the United States, helping approximately 5.5 million people in need.

### GREATER CINCINNATI

In 2014, Matthew 25: Ministries expanded our support of special programs throughout Greater Cincinnati. We provided warm winter clothing to low-income families. We helped develop a safe, nurturing environment for children recovering from emotional and physical abuse. We helped improve the educational opportunities for at-risk youth. We also provided aid to low-income and homeless families, individuals suffering from emotional and mental crises, individuals recovering from addiction, and more. Through the Fighting Hunger Food Drive, we distributed 85,000 pounds of food to local pantries and shelters. In total, we helped more than 700,000 people in need in Greater Cincinnati.

### **APPALACHIA**

Matthew 25: Ministries' work in Appalachia grew this year, as we expanded our distribution network. We provided school supplies, cleaning supplies, and other items to rural schools in extremely poverty-stricken communities. We led a summer mission team to perform basic maintenance projects on the school buildings and hosted an educational day camp for the students. We also provided winter coats, hats, gloves, and scarves to approximately 70 students in need

### AMERICAN INDIANS

Matthew 25: Ministries continued to ship aid to remote and povertystricken American Indian reservations in the Great Plains and Southwest. These products were used in work-incentive programs, which encourage people to be active participants in their community.

### MIGRANT WORKERS

Matthew 25: Ministries provided aid to low-income farmworkers in Florida, who are only able to find work for an average of 30 hours per week, 30 weeks per year. Our products are used in programs that help these individuals and their families achieve self-sufficiency.



Matthew 25: Ministries responded to disasters nationwide, including tornadoes and storms in Arkansas, Mississippi and Nebraska; a chemical spill in West Virginia; and the drought in California. We also continued shipping to the Philippines in response to Typhoon Haiyan.

In total, we distributed 1,075,923 pounds of disaster relief supplies in 2014, including water, blankets, tarps, personal care and cleaning products, clean-up and safety products, paper products, rice/soy meals from our Prasco Food Processing Center, and more.



2014 Arkansas Tornado



# INTERNATIONAL PROGRAMS

In 2014, Matthew 25: Ministries shipped 805 containers of aid throughout the U.S. and to 33 other countries, helping more than 20 million people in need! In addition to these ongoing shipments of aid, Matthew 25: Ministries participated in a number of special international programs, some of which are described below.

### COMMUNITY DEVELOPMENT PROJECTS

Matthew 25: Ministries funded the first-phase construction of a new school in Haiti for students who had been learning under old, hot, tattered canvas tents ever since the 2010 earthquake. In 2015, we anticipate building additional educational facilities on this campus.

In rural Nicaragua, we funded the construction of new houses for families who had previously been living in homes built with scraps of wood, plastic, or other waste materials. We also provided these families with access to clean drinking water and residential latrines.

#### CLUBFOOT

Matthew 25: Ministries supported the reduction of clubfoot in Nicaragua using the Ponseti Method, an effective, non-surgical treatment that makes it possible to address the issue of clubfoot inexpensively. Founder and President Rev. Mettey was born with clubfoot, so this program is especially important to him.

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The new school gives us much pleasure with every new thing we never dared hope for.

9th Grade Student

Haiti

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### EBOLA

Matthew 25: Ministries shipped two containers of aid to Liberia to help combat the spread of the Ebola virus, to assist with recovery and to provide care to children left orphaned by the disease. Shipments included medical supplies, gloves and masks, hand sanitizer, sanitary pads, diapers, blankets, bulk rice and Matthew 25's nutritionally enhanced rice/soy meals.

### ORPHANS IN HAITI

In 2014, Matthew 25: Ministries did extensive work at an orphanage in Haiti, helping address the children's physical, social, and emotional needs. We improved the facilities of the orphanage, including the living area, kitchen, dining area, classrooms, and bathroom facilities. Previously, these children had been living and learning in incomplete, inadequate accommodations. We expanded the English language classes, which provide the students with a valuable skill and create additional opportunities for employment. We also launched a micro-enterprise program for teenage women, empowering them to work toward economic stability.

### ECONOMIC DEVELOPMENT PROJECTS IN NICARAGUA

In 2014, Matthew 25: Ministries supported several micro-enterprise projects in Nicaragua, including beekeeping and greenhousing. The beekeeping program provides funding for beekeepers to enhance and expand their beekeeping farms, thus enabling them to generate higher family incomes.

The greenhouse program helps participants achieve sustainability in 3 to 5 years by creating, through the greenhouses, ideal conditions for them to grow non-traditional crops of cherry tomatoes and bell peppers.

Both projects also involve a money-management and re-investment component.

# This is simply the best volunteer-run organization I have ever been around. Volunteers like us are placed almost immediately on tasks that make an incredible difference in a small amount of time. Byron Volunteer

# SHIPMENTS

DESTINATIONS	40-FOOT CONTAINERS	DESTINATIONS	40-FOOT CONTAINERS
	CONTAINLING		CONTAINLING
Arizona   USA	37	Lithuania	1
Arkansas   USA	5	Mississippi   USA	5
Azerbaijan		Moldova	3
Belarus		Nebraska   USA	1
Belize	7	Nevada   USA	3
California   USA	2	New Jersey   USA	1
Colorado   USA		Nicaragua	50
Czech Republic	3	North Carolina   USA	1
Dominica	15	Oklahoma   USA	1
Dominican Republic	18	Pennsylvania   USA	20
El Salvador	54	Philippines	13
Estonia	4	Republic of Georgia	5
Florida   USA	27	Rhode Island   USA	22
Georgia USA		Russia	2
Ghana	4	South Carolina   USA	7
Greater Cincinnati   US.	A 28	South Dakota   USA	40
Greece	2	St. Lucia	4
Grenada	7	St. Vincent	2
Guatemala	98	Texas   USA	7
Guyana	40	Trinidad	5
Haiti	117	Turkey	2
Honduras	35	Uganda	0.5
Indiana   USA	1	Ukraine	8
Jamaica	65	Virginia   USA	3
Jordan	4	West Virginia   USA	12
Kazakhstan	4		
Kyrgyzstan	2		TOTAL 00F
Latvia	0.5		TOTAL 805
Liberia	3		

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# 2014 HIGHLIGHTS

Helped more than 20 million people in need

Shipped more than 15 million pounds of aid

Shipped 805 forty-foot containers of aid

Welcomed approximately 50,000 volunteers, who donated nearly 125,000 hours of their time

Toured more than 22,000 guests through the Global Village

# MILESTONES

Shipped the 7,000th container of aid

Toured our 80,000th visitor through the Global Village since opening the exhibit in 2009

Produced the 7 millionth meal in our Prasco Food Processing Center

Opened our 46,000 square-foot building expansion

# HONORS

Founder and President Rev. Wendell Mettey received the NuWay Foundation 2014 International Bridge Award. This award honors local philanthropists and citizens who make a difference in the world.



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# STATEMENT OF ACTIVITIES

Year ended 12/31/14 subject to final audit

### REVENUES

Donations – In-Kind	\$ 151,300,000	96.1%
Donations - Cash & Equivalents	\$ 3,326,000	2.1%
Donations - Restricted	\$ 457,000	0.3%
Container Fees	\$ 2,226,000	1.4%
Other Revenue, Net	\$ 205,000	0.1%
Total Revenues	\$ 157,514,000	100.0%

EXPENSES		
Clothing Shipments	\$ 60,200,000	
Medical Supplies Shipments	\$ 39,200,000	
Personal Care Shipments	\$ 31,800,000	
Household & Cleaning Items Shipments	\$ 11,500,000	
School Supplies Shipments	\$ 5,200,000	
Food Shipments	\$ 2,700,000	
Sewing Supplies Shipments	\$ 700,000	
Other Program Expenses	\$ 4,000,000	
Total Program Expenses	\$ 155,300,000	99.3%
Fundraising Expenses	\$ 630,000	0.4%
Management Expenses	\$ 470,000	0.3%
Total Expenses	\$ 156,400,000	100.0%
Increase in Net Assets	\$ 1.114.000	



# 99.3% OF ALL CASH AND IN-KIND DONATIONS GO TOWARD PROGRAMS

OPROGRAMS OFUNDRAISING OMANAGEMENT



# FINANCIAL POSITION

Year ended 12/31/14 subject to final audit

### ASSETS

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Cash & Equivalents	\$ 1,093,000
Receivables	\$ 235,000
Investments	\$ 5,396,000
Donated Inventory	\$ 33,900,000
Property & Equipment, Net	\$ 4,173,000
Other Assets	\$ 22,000
Total Assets	\$ 44,819,000

### LIABILITIES

**Total Liabilities** 227,000

### NET ASSETS

Unrestricted	\$ 44,218,000
Temporarily Restricted	\$ 374,000
Total Liabilities & Net Assets	\$ 44,819,000

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### KEY LEADERSHIP

FOUNDER & PRESIDENT

Rev. Wendell E. Mettey Montgomery, OH

CEO Tim Mettey Mason, OH

# BOARD OF DIRECTORS

CHAIRMAN

Michael Brandy, Jr. Owner and President, Brandicorp Bellevue, KY

SECRETARY

Douglas W. Thomson, Esq. President, Douglas W. Thomson Co. LPA Milford, OH

TREASURER

Linda Tracy Gill, CPA Barnes, Dennig & Co., Ltd. Cincinnati, OH

Scott Burns

Assoc. Director Global Asset Recovery Purchases *The Procter & Gamble Company* Cincinnati, OH

Glenn Grismere

Adjunct Faculty, University of Cincinnati Cincinnati. OH

Don Heithaus

Chairman of the Board, Woodlawn Rubber Co. Cincinnati, OH

Eric Niemeyer, MD The Christ Hospital Physicians Cincinnati, OH

Jim Russell

Retired CEO of RAE, Inc. Cincinnati, OH

Michael Staudinger, MD

Wild Rose Community Memorial Hospital Denmark, WI

Harry Yeaggy

Owner and President, Union Savings Bank Cincinnati, OH

# LETTER FROM THE CHAIRMAN

We all want to know that what we're doing matters. During this age of smart phones and social media, we each have seemingly endless options available regarding how we spend our time, finances, and other resources. And so we must choose carefully where to invest ourselves and occasionally evaluate: Does this investment matter?

I am confident this annual report will assure you that your investment in Matthew 25: Ministries does matter. You are making a difference, whether through volunteering, donating products, or making financial gifts. The numbers from 2014 show that our work together is producing tangible results in the lives of the poorest of the poor and disaster victims.

In 2014, we shipped more than 800 forty-foot containers of aid, helping more than 20 million people in need. This is an all-time record and a nearly 25% growth from last year. As a business owner myself, I understand the hard work and efficiency required to achieve such enormous growth. These numbers attest to the strong leadership of Founder and President Rev. Wendell Mettey and CEO Tim Mettey, as well as the dedication of the entire staff.

In addition to our shipments of products, we also expanded many special programs to address specific needs of the "least of these." I am especially impressed by the micro-enterprise program we started in Haiti, which equips orphaned young women with the skills and resources needed to make and sell handmade crochet items. These young women now have the opportunity to support themselves and become active members of their community.

In addition to these young women in Haiti, there are literally millions of other stories of how lives are being changed through Matthew 25: Ministries. Men, women and children here in Greater Cincinnati, throughout the U.S. and around the world are receiving a helping hand, hope in the midst of devastating circumstances. Yes, the work of Matthew 25: Ministries matters.

Thank you for your support, and thank you for choosing to give of your resources to help those in need. I am honored by your partnership in this life-changing work.

Chairman of the Board

Michael Brand











