



## 2016 ANNUAL REPORT

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CELEBRATING 25 YEARS OF  
CARING FOR A NEEDY WORLD



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In 1990, I was invited to go on a mission trip with a group of doctors from my church. Little did I know that my experience in Nicaragua would be life-changing. I had grown up in the inner-city of Cincinnati, had served as a social worker with very needy families in our community, and had pastored an inner-city church for many years. Yet I had never seen such extreme poverty and need as I did in Nicaragua. Upon my return I felt God calling me to respond, to do something to help.

The following year I established Matthew 25: Ministries, and what a journey it has been over the last twenty-five years. There were many faith-testing times, but we were determined to keep helping the poorest of the poor. We felt certain that if we continued to move forward, God would send the people, products, and finances we needed to serve the “least of these.”

What we discovered was that with each step, God led us to more people in need and more resources to help them. In a relatively short period of time, we’ve gone from shipping products in suitcases to shipping more than 800 forty-foot containers of aid, helping more than 20 million people, and welcoming more than 66,000 volunteers in a single year. I used to drive around on Saturday mornings to collect pallets from trash piles, and now we’ve shipped more than 265,000 pallets of aid throughout the U.S. and to more than 60 countries worldwide. With a lot of faith and hard work, and with the support of so many people and organizations who give such generous gifts of time, products, and finances, we’ve been able to help more than 100 million people in 25 years of service. Thank you for being a part of our work!

We celebrate the work God has done so far, and we trust that He will continue to lead our journey for the next 25 years. This report will provide you with a brief summary of our work in 2016. You’ll see that together we are making an enormous impact here in the United States and around the world. Yet there’s still so much need. So we continue to walk forward, trusting that our “steps are ordered by the Lord” (Psalm 37:23). Thank you for walking alongside of us.

God's Blessings,

Reverend Wendell Mettey  
Founder and President





*AS YOU DID IT TO THE LEAST OF THESE MY BROTHERS AND SISTERS, YOU DID IT TO ME.*

MATTHEW 25:40

## OUR MISSION

The mission of Matthew 25: Ministries is to fulfill Matthew 25:34-40 of the New Testament by providing nutritional food to the hungry, clean water to the thirsty, clothing to the naked, affordable shelter to the homeless, medical care to the ill and humanitarian supplies to those in need.

Additionally, Matthew 25: Ministries is committed to fulfilling Matthew 25:40 by educating people on the conditions and needs of the “least of these” and by providing ways they can help.



## OUR PROCESS

Our mission is accomplished primarily by soliciting obsolete, slightly distressed or overstock products from corporations, organizations and individuals nationwide. These goods include clothing, medical supplies, school supplies, personal care products, cleaning supplies, food and other items essential for daily survival and maintaining an acceptable standard of living.

With the help of thousands of volunteers, these goods are processed at Matthew 25: Ministries and then shipped via forty-foot seagoing containers and by semi-trailers to the poorest of the poor and disaster victims throughout the United States and around the world.

We supplement outside donations by manufacturing, assembling, repurposing and reblending products in-house at our facility in Blue Ash, Ohio. These products include rice-soy meals, school notebooks, pencils, and latex paint.





M25M registered as an Ohio corporation

M25M becomes 501(c)(3) non-profit

M25M moves to 3rd warehouse in Milford, OH

M25M establishes Dairy Co-Op in Nicaragua

Total aid shipped reaches 1 million lbs.

M25M tops 2 million lbs.

M25M tops 100 total containers shipped

M25M ships 725 tons of Hurricane Mitch relief

Total aid shipped surpasses 5 million lbs.

M25M tops 10 million lbs. and 500 containers

Total value of products shipped reaches \$100,000,000

M25M moves to 9th warehouse

Total aid shipped surpasses 25 million lbs.

Relief sent to South Asia in response to Tsunami

1991

1992

1993

1994

1995

1996

1997

1998

1999

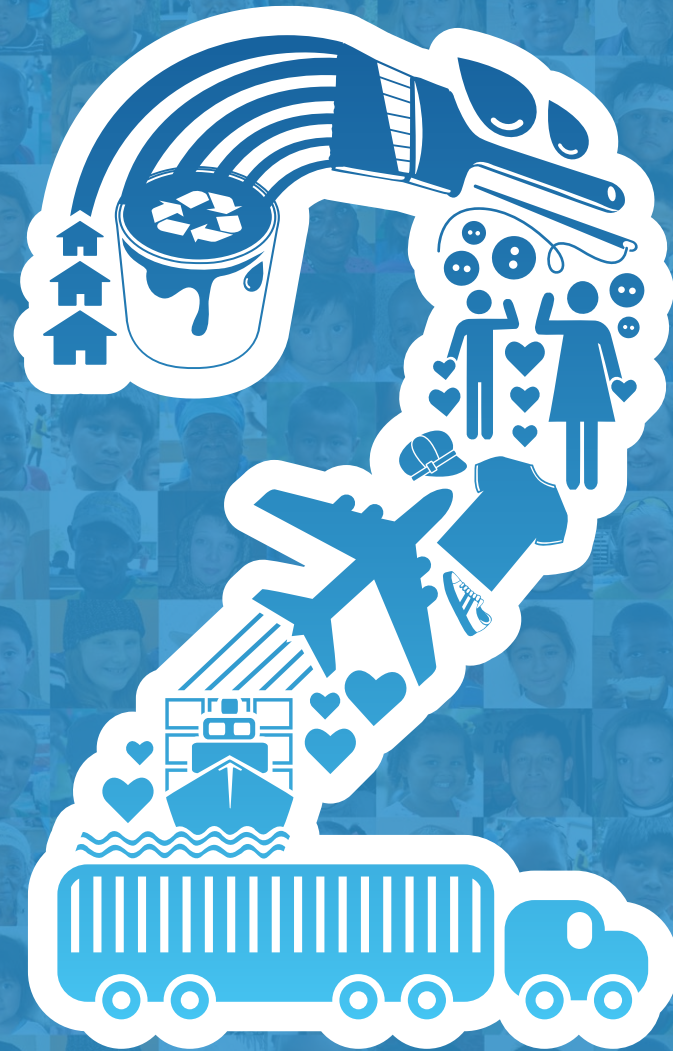
2000

2001

2002

2003

2004



*Celebrating*

*Years of Service*

2005

2006

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

M25M responds to Hurricane Katrina

Hydro-electric project completed in Nicaragua

Over 10 million lbs. shipped in a single year

Responded to Hurricane Gustav & Hurricane Ike

Dedication of Global Village exhibit

M25M responds to Haiti Earthquake

Shipped 100 millionth pound of aid

\$1 billion worth of aid shipped since 1991

Expanded Global Village Experience & Disaster Relief

Opened 46,000 sq ft expansion at our facility in Blue Ash

Opened Bel Fle Missions Hotel in Port-au-Prince, Haiti

Shipped 805 containers & Celebrated 25 years of service

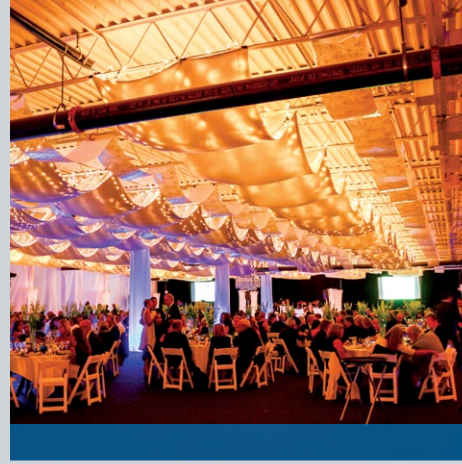


# 25 YEARS OF SERVICE

## ANNIVERSARY CELEBRATIONS

In September, Matthew 25: Ministries' Board of Directors hosted a 25th Anniversary Gala to celebrate 25 years of service and share information about our work with potential new supporters. It was a spectacular event! Our Processing Center was transformed into an elegant ballroom, and approximately 300 guests enjoyed an evening of dinner and dancing.

In October, we hosted an anniversary "Spirit Week," featuring a variety of special events and fun activities for our volunteers and guests.



*MATTHEW 25: MINISTRIES GOES ABOVE AND BEYOND IN ALL THEY DO. I FEEL SO BLESSED TO HAVE MADE CONTACT WITH THEM. WONDERFUL MINISTRY AND VOLUNTEERS; DEFINITELY A GREAT NONPROFIT!*

*KEEP UP ALL THE WONDERFUL WORK YOU DO!*



## RECURRING DONOR PROGRAM

At the beginning of 2016, Matthew 25: Ministries set an anniversary goal of having 1,000 recurring donors by the end of the year, and we are excited to announce we surpassed this goal!

In the photo to the left, CEO Tim Mettey stands proudly next to the thermometer display, which helped share our progress throughout the year.



## THEN

- ▶ Carried supplies in suitcases
- ▶ Very small volunteer support
- ▶ First donated warehouse space was 2,000 sq ft
- ▶ Shipped 10 million pounds in the first 10 years
- ▶ Work almost entirely focused on Nicaragua

## NOW

- ▶ Shipped 805 forty-foot containers in 2016
- ▶ Welcomed over 66,000 volunteers in 2016
- ▶ Current warehouse space is 168,000 sq ft
- ▶ Shipping over 15 million pounds each year
- ▶ Work throughout the U.S. and in more than 60 countries worldwide

## 2016 HIGHLIGHTS

- ▶ Shipped over 15 million pounds of humanitarian aid and disaster relief to the U.S. and over 30 countries around the world
- ▶ Shipped 805 forty-foot containers worldwide
- ▶ Helped more than 20 million people
- ▶ More than 66,000 volunteers donated approximately 160,000 hours of time

## 2016 MILESTONES

- Celebrated our 25th Anniversary! Since 1991, we have:
- ▶ Shipped more than 180 million pounds of aid around the world
  - ▶ Helped more than 100 million people in need around the world
  - ▶ Distributed goods throughout the U.S. and in over 60 countries worldwide



# SHIPMENTS



DESTINATION	FORTY-FOOT CONTAINERS	DESTINATION	FORTY-FOOT CONTAINERS	DESTINATION	FORTY-FOOT CONTAINERS	DESTINATION	FORTY-FOOT CONTAINERS
Arizona   USA	6	Georgia	6	Kentucky   USA	1.5	Russia	1.5
Armenia	1	Ghana	5	Kyrgyzstan	4	Senegal	1
Azerbaijan	0.5	Greater Cincinnati   USA	33.5	Lithuania	0.5	South Carolina   USA	8.5
Belgium	1	Greece	4	Louisiana   USA	17	South Dakota   USA	5
Belize	9	Grenada	8	Michigan   USA	4	St. Lucia	3
California   USA	4	Guatemala	76.5	Moldova	3	Tajikistan	6.5
Chile	3	Guyana	37	Montana   USA	4	Tennessee   USA	0.5
Colorado   USA	4	Haiti	169.5	Nebraska   USA	4	Texas   USA	8
Cuba	2	Honduras	57.5	New Jersey   USA	10.25	Trinidad	8
Dominica	1	Idaho   USA	4	New Mexico   USA	4	Ukraine	24
Dominican Republic	17	Indiana   USA	0.5	New York   USA	0.25	Utah   USA	4
Ecuador	0.25	International	0.25	Nicaragua	46	West Virginia   USA	8
El Salvador	55.5	Jamaica	59	North Carolina   USA	16.5	Wisconsin   USA	4
Estonia	3	Jordan	5	North Dakota   USA	4	Wyoming   USA	4
Florida   USA	24	Kazakhstan	2	Oklahoma   USA	1		
						<b>TOTAL</b>	<b>805</b>



# A CLOSER LOOK



## CUBA

With the re-establishment of diplomatic relations between the U.S. and Cuba, Matthew 25 was able to ship two containers of aid to Cuba in 2016. These containers included a mix of children's and adults' clothing, personal care kits, blankets, and more than 300,000 rice-soy blend meals, weighing 66,000 pounds total.

We anticipate shipping additional aid with our Cuban partners in the future.



## U.S. VETERANS

Approximately one third of the adult homeless population in the United States are veterans.

In 2016, Matthew 25: Ministries worked with partners to provide aid to U.S. veterans who are currently homeless or at risk of becoming homeless. Supplies included new clothing, personal care items, and blankets.



*WE ARE SO PROUD TO HAVE AN ORGANIZATION LIKE MATTHEW 25 SERVING OUR COMMUNITY AND THE WORLD; THEY DO SO MUCH GOOD WORK. CINCINNATI IS VERY PROUD TO HAVE MATTHEW 25 REPRESENTING ITS PHILANTHROPIC EFFORTS. MATTHEW 25: MINISTRIES DEFINES EVERYTHING YOU WANT IN A CHARITY: ALWAYS RESPONSIVE, AVAILABLE, AND GIVING IN SO MANY GEOGRAPHIES AND WALKS OF LIFE.*



## APPALACHIA

Matthew 25: Ministries continued our ongoing work in rural Appalachia, with a focus on supporting education in an impoverished community. We did this through a number of methods including: the ongoing shipment of supplies to schools throughout the county, a week-long educational day camp for elementary students during the summer, basic maintenance on school buildings, and the distribution of warm winter coats, hats, gloves and scarves.

Additionally, in December, Santa and Mrs. Claus traveled from Matthew 25 to deliver presents to these very special students.

## AMERICAN INDIANS

Matthew 25: Ministries provided aid to American Indians living on remote and poverty-stricken reservations in the Great Plains and Southwest. Many of these products were distributed through incentive-based programs that encourage health, education, and community development.





# DISASTER RELIEF



Matthew 25: Ministries' primary focus during disasters is typically on moving large amounts of aid into the affected areas. When our Disaster Response Team deploys, we utilize a fleet of specialty vehicles to deliver initial loads of supplies and set up distribution channels for future shipments. In addition to distributing supplies, our Disaster Response Team has the capacity to offer laundry services and produce large quantities of ice, both of which can be critical to the recovery process.

In 2016, Matthew 25: Ministries shipped more than 625,000 pounds of relief supplies to those affected by disasters here in the U.S. and around the world. In addition to the following highlighted disasters, Matthew 25: Ministries also responded to flooding in Greater Cincinnati, West Virginia, and areas throughout the South; the water crisis in Flint, Michigan; tornadoes in Indiana; and the earthquake in Ecuador.



## HURRICANE MATTHEW

### DOMESTIC RELIEF

Hurricane Matthew traveled north up the east coast of the United States. Matthew 25: Ministries' Disaster Response Team deployed with 10,000 pounds of relief supplies to North Carolina, where the flooding was historic and catastrophic.

The team distributed supplies such as personal care kits, cleaning supplies, paper products and tarps, and completed more than 800 loads of laundry. A re-supply truck from Matthew 25 went to North Carolina with almost 10,000 additional pounds of supplies.



## TENNESSEE WILDFIRES

Matthew 25: Ministries responded to wildfires in Tennessee that damaged hundreds of buildings, forcing thousands of people to evacuate their homes. High winds and tinder-dry conditions contributed to the rapid growth of the fire.

Our Disaster Response Team delivered supplies to the Gatlinburg and Pigeon Forge areas, including water, personal care kits, cleaning supplies, paper towels, and work gloves. We anticipate continuing to send aid to this area in 2017 to help with ongoing recovery needs.



## HURRICANE MATTHEW

### INTERNATIONAL RELIEF

Hurricane Matthew caused widespread devastation across Southern and Northwest Haiti. Severe flooding made roads impassable, caused bridges to collapse, and left entire villages under water. We supplied approximately 15,000 pounds of products to the Les Cayes area of Haiti, including bottled water, rice, corn, and beans. Many of these supplies were transported via small fishing boats. We also deployed a medical mission team to bring much-needed medical attention to victims in this area.

We sent additional containers of aid to Haiti, as well as to Jamaica and Cuba.



## ONGOING WORK

Matthew 25: Ministries is committed to helping communities long after a disaster falls out of media headlines. In 2016, we continued our support of recovery efforts from Typhoon Haiyan in the Philippines by sponsoring the completion of 30 sturdy, typhoon-resistant homes on Bantayan Island.

We also sponsored the re-construction of two schools and the construction of a health clinic in Nepal as part of ongoing recovery efforts following the catastrophic 2015 earthquake.



# LOCAL PROGRAMS



## HOLIDAY PARTY

Matthew 25: Ministries hosted a very special Christmas party for families with children who are suffering from life-threatening illnesses. We transformed our Processing Center into a winter wonderland featuring holiday crafts, games, laser tag, photos with superheroes and princesses, a candy forest, aerial acrobats, facepainting, Santa's workshop, and more! Earlier in the year we sponsored a zoo "adventure" for these same families.



## COMMUNITY APPRECIATION LUNCH GIVEAWAY

Matthew 25: Ministries once again hosted three Community Appreciation Days throughout the summer, as a way of thanking the local community for all of its support throughout the year.

In total, we served approximately 2,750 free lunches.



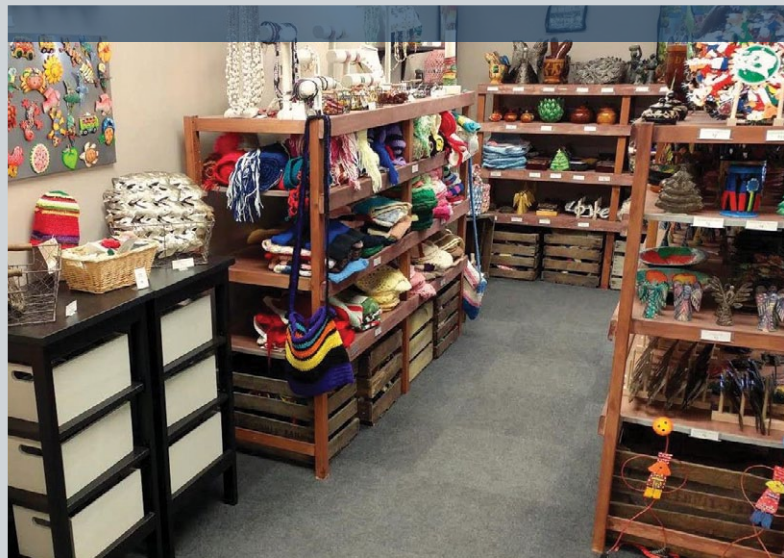
## HUNGER 5K FOOD DRIVE

Through the annual Hunger 5K Food Drive, Matthew 25: Ministries was able to distribute approximately 130,000 pounds of food to local pantries and shelters during the holiday season. These items help feed the hungry right here in our own community, and provide much-needed support to our partners during an especially high-demand time of year.

## THE MARKET AT M25M

In 2016, we opened a new gift shop at our facility, featuring handcrafted goods from places we serve, including unique artwork, jewelry, collectibles, and crocheted accessories. Each crocheted item is made by a young woman in Haiti as part of Matthew 25: Ministries' Microenterprise Program.

All proceeds from The Market at Matthew 25: Ministries benefit our work with those in need.



## LOCAL PARTNERSHIPS

As part of our ongoing work in Greater Cincinnati, Matthew 25: Ministries provided support to local partners working with low-income students, at-risk youth, children recovering from abuse, individuals suffering from emotional and mental crises, individuals recovering from addiction, homeless families, active and veteran military, and more.

Matthew 25's Suitcase Ministries program also helped local individuals and organizations traveling on mission trips with supplies for their activities.



# INTERNATIONAL PROGRAMS

## COMMUNITY DEVELOPMENT

Quezalgaque is a small community in the León Department of Nicaragua. Many of the residents have never had access to a house of their own. Some live with other families, or live in overcrowded huts made of plastic and sticks.

In 2016, Matthew 25: Ministries sponsored a community development project, which provided 23 families with a new and safe house, along with access to safe drinking water and a sanitation solution.



## MICROENTERPRISE

Matthew 25: Ministries continued to promote economic development and create opportunities for self-sufficiency in Nicaragua by funding a Beekeeping Program in Pueblo Nuevo and an Agriculture Program in La Ceiba Chachagua, which helped participants generate higher family incomes and work toward sustainability. Both programs included money-management and re-investment education as components.

Additionally, Matthew 25: Ministries continued to support a crochet microenterprise program in Haiti, which provides the opportunity for girls living in an orphanage to develop marketable skills, improve job readiness, and gain the opportunity to earn an income. Matthew 25 also supported local artisans and craftspersons through the commission and purchase of hand-made crafts, which are available for purchase in The Market at Matthew 25: Ministries – creating awareness and highlighting the creativity of the artists in the locations we serve.



## EDUCATION

Matthew 25: Ministries continued to sponsor an English Language Program at a large urban orphanage in Haiti, providing tutoring to over 200 children. Learning English opens the door for these students to have more job opportunities and marketability. We also completed the construction of Grace Emanuel School, a multi-structure complex benefiting over 300 children in and around the town of Source Matelas in Haiti.



## CLUBFOOT

Working with partners, Matthew 25: Ministries continued supporting the reduction of clubfoot in Nicaragua using the Ponseti Method, an effective, non-surgical treatment that makes it possible to address the issue of clubfoot inexpensively. Approximately 100 new patients joined the program between July 2015 and June 2016.

## BEL FLE MISSIONS HOTEL

In 2016, Matthew 25: Ministries welcomed dozens of service and mission teams to our Missions Hotel in Port-au-Prince, Haiti.

Bel Fle serves a unique, multi-layered purpose: providing high-quality, low-cost accommodations to missionaries and mission teams; and providing employment, skill development, and additional benefits to Haitian workers.





# STATEMENT OF ACTIVITIES

YEAR ENDED 12/31/16 SUBJECT TO FINAL AUDIT

## REVENUES

Donations – <i>In-Kind</i>	\$	205,900,000	96.7%
Donations – <i>Cash &amp; Equivalents</i>	\$	3,722,000	1.8%
Donations – <i>Restricted</i>	\$	507,000	0.2%
Container Fees	\$	2,228,000	1.0%
Other Revenue, Net	\$	587,000	0.3%
<b>TOTAL REVENUES</b>	<b>\$</b>	<b>212,944,000</b>	<b>100.0%</b>

## EXPENSES

Clothing Shipments	\$	72,800,000	
Personal Care Shipments	\$	67,700,000	
Medical Supplies Shipments	\$	45,500,000	
Household & Cleaning Items Shipments	\$	12,500,000	
Sewing Supplies Shipments	\$	4,100,000	
Food Shipments	\$	2,600,000	
School Supplies Shipments	\$	700,000	
Other Program Expenses	\$	5,620,000	
<b>TOTAL PROGRAM EXPENSES</b>	<b>\$</b>	<b>211,520,000</b>	<b>99.4%</b>
<b>FUNDRAISING EXPENSES</b>	<b>\$</b>	<b>850,000</b>	<b>0.4%</b>
<b>MANAGEMENT EXPENSES</b>	<b>\$</b>	<b>430,000</b>	<b>0.2%</b>
<b>TOTAL EXPENSES</b>	<b>\$</b>	<b>212,800,000</b>	<b>100.0%</b>
<b>INCREASE IN NET ASSETS</b>	<b>\$</b>	<b>144,000</b>	

# FINANCIAL POSITION

YEAR ENDED 12/31/16 SUBJECT TO FINAL AUDIT

## ASSETS

Cash & Equivalents	\$	876,000
Receivables	\$	126,000
Investments	\$	5,950,000
Donated Inventory	\$	47,066,000
Property & Equipment, Net	\$	4,697,000
Other Assets	\$	7,000
<b>TOTAL ASSETS</b>	<b>\$</b>	<b>58,722,000</b>

## LIABILITIES

<b>TOTAL LIABILITIES</b>	<b>\$</b>	<b>146,000</b>
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## NET ASSETS

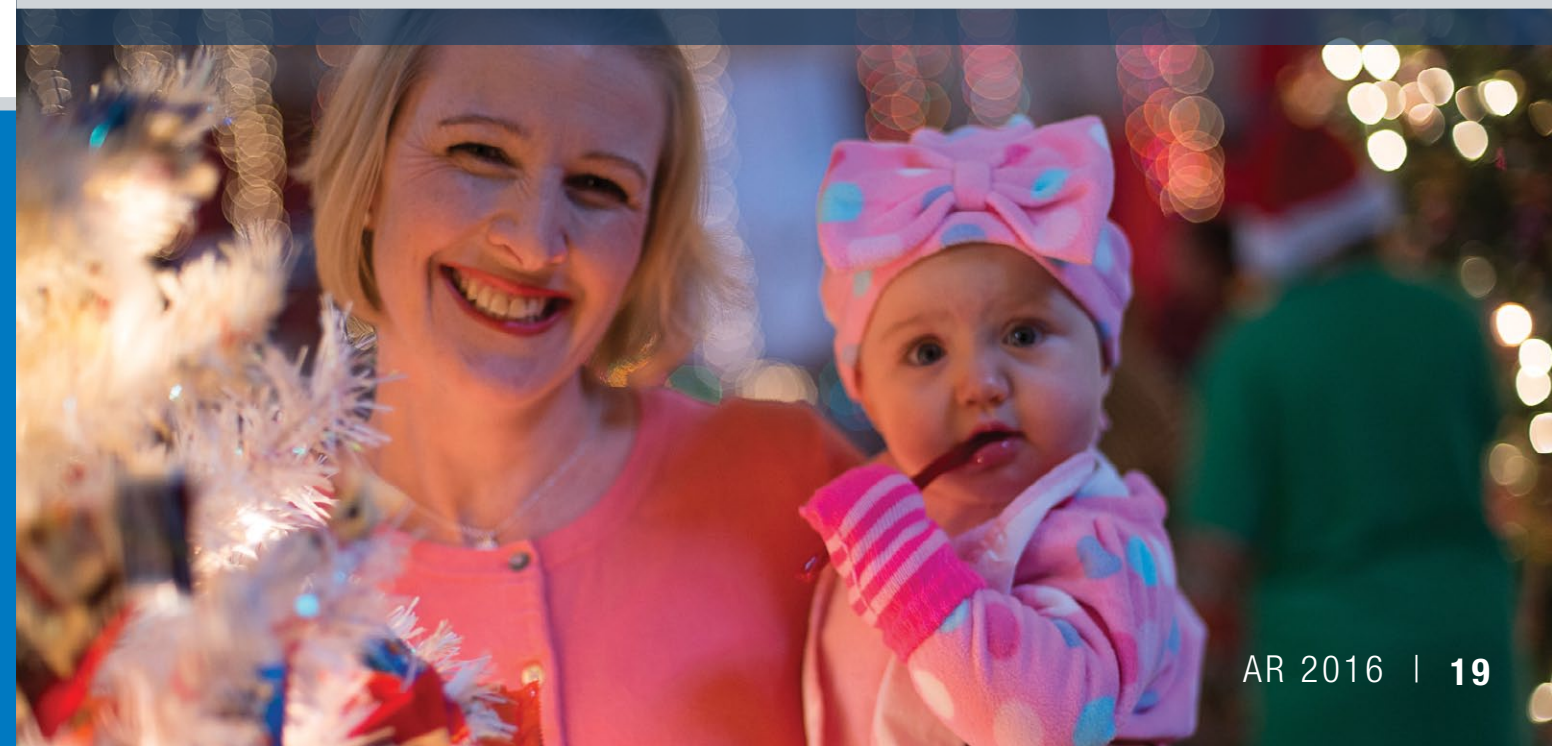
Unrestricted	\$	58,279,000
Temporarily Restricted	\$	297,000
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$</b>	<b>58,722,000</b>



**99.4% OF ALL**  
CASH AND IN-KIND DONATIONS  
WENT TOWARD PROGRAMS IN 2016



● PROGRAMS   ○ FUNDRAISING   ○ MANAGEMENT





## KEY LEADERSHIP

### FOUNDER & PRESIDENT

Rev. Wendell E. Mettey  
Montgomery, OH

### CEO

Tim Mettey  
Mason, OH

## BOARD OF DIRECTORS

### CHAIRMAN

**Michael Brandy, Jr.**  
Brandicorp  
Bellevue, KY

**Scott H. Burns**  
The Procter & Gamble Company  
Retired | Cincinnati, OH

**Butch Elfers**  
Lang Financial Group, Inc.  
Cincinnati, OH

**Glenn Grismere**  
University of Cincinnati  
Retired | Cincinnati, OH

**Don Heithaus**  
Woodlawn Rubber Co.  
Cincinnati, OH

### SECRETARY

**Douglas W. Thomson, Esq.**  
Thomson Law, Co.  
Milford, OH

**Clare Iery**  
The Procter & Gamble Company  
Cincinnati, OH

**Jenna McHugh**  
Macy's, Inc.  
Cincinnati, OH

**Eric Niemeyer, MD**  
The Christ Hospital Physicians  
Cincinnati, OH

**Jim Russell**  
RAE, Inc.  
Retired | Cincinnati, OH

### TREASURER

**Linda Tracy Gill, CPA**  
Barnes, Dennig & Co., Ltd.  
Cincinnati, OH

**Michael Staudinger, MD**  
Wild Rose Community  
Memorial Hospital  
Denmark, WI

**Harry Yeaggy**  
Union Savings Bank  
Cincinnati, OH



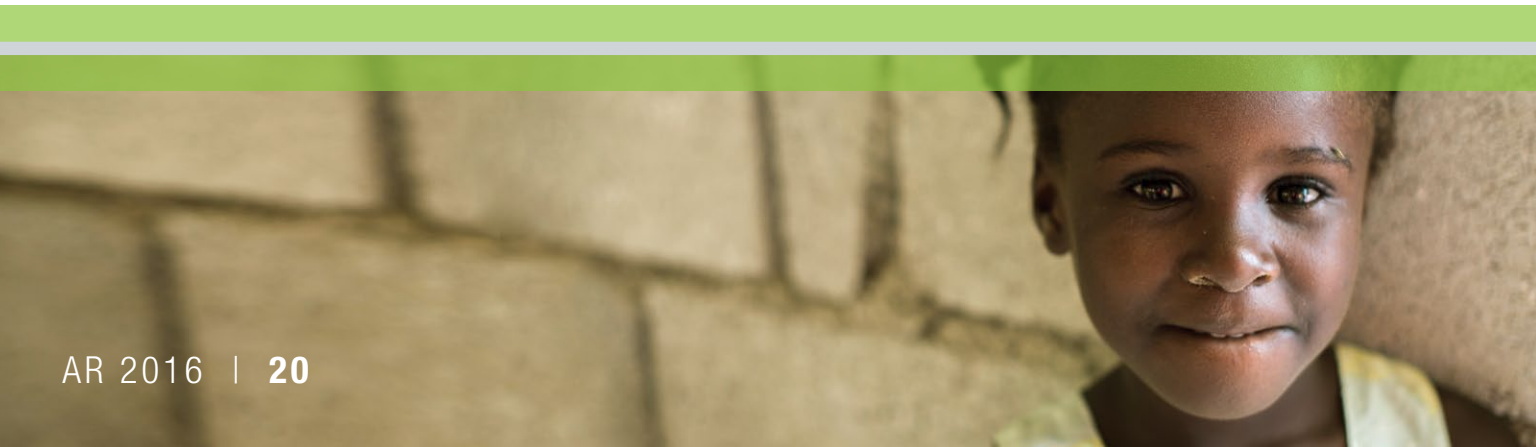
What an exciting year we had celebrating Matthew 25: Ministries' 25th Anniversary. It's truly amazing to look back on what started as one man's dream and has since grown into an international shipping organization helping millions of people each year. When Rev. Wendell Mettey established Matthew 25: Ministries in 1991, he took a gigantic step of faith. I remember hearing stories about his mission trips to Nicaragua and feeling surprised by his willingness to step away from his pastorate at a flourishing local church in order to serve the "least of these." Yet as the years continued, so did the stories of God's provision and faithfulness.

When I finally had the opportunity to go with Rev. Mettey to Nicaragua, I saw firsthand why all of the hard work and dedication was worth it. Through Matthew 25: Ministries, the hungry were being fed, the naked were being clothed, hospitals were being provided with supplies they needed to care for the sick, children living in extreme poverty were receiving opportunities for education. This wasn't just "good work." It was life-changing work, even life-saving work. People who were facing tremendous difficulties now had support, hope, and courage to overcome.

Now, 25 years after it all started, this work continues on a daily basis, but on a much larger scale! Through the wise leadership of Rev. Mettey (President and Founder) and Tim Mettey (CEO), the hard work of their dedicated staff, the willing service of thousands of volunteers, the generosity of individuals, corporations, and organizations who donate millions of pounds of product each year, and the support of our financial donors — through all of these pieces together, we are making an enormous difference. In 2016 alone, we shipped more than 15 million pounds of aid, helping more than 20 million people in need. In total, since 1991, we've helped more than 100 million people throughout the U.S. and in more than 60 countries around the world.


I am honored to serve as Chairman of the Board of such a top-notch organization. More than 99% of all cash and in-kind donations go toward programs — I can't think of a better investment. Thank you for being a part of our work. And we look forward to continuing to walk this amazing journey with you.

Michael Brandy, Jr.  
Chairman of the Board





LOOKING FORWARD IN 2017...

**Matthew**  **Ministries**

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