



# Growth

MATTHEW 25: MINISTRIES  
2017 ANNUAL REPORT

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# 2017

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## Letter from the President & CEO

Since Matthew 25: Ministries' inception in 1991, we've seen story after story of God's blessing and provision. We've received donations of specific items or finances right when we needed them, and we've had volunteers show up to help just when we wondered how we'd get it all done.

In 2017, we saw this same faithfulness more than ever. The year started as usual, yet ended with a nearly unprecedented disaster season. In just a matter of months, Matthew 25: Ministries responded to back to back to back record-setting disasters, including Hurricanes Harvey, Irma, and Maria; wildfires in California; and an earthquake in Mexico. The need for help was enormous and widespread.

At first glance, responding to all these areas of need at the same time could seem impossible. But with God's provision through our generous volunteers and donors, Matthew 25: Ministries shipped 132 truckloads of aid to disaster victims – more than 2.5 million pounds of products – while maintaining our ongoing work and usual operations. We received an outpouring of volunteers (*more than 1,000 in just one day!*), products (*our warehouse was bursting at the seams!*), and financial gifts (*thank you!*).

We've been reflecting on 2 Corinthians 9:6-15 recently, which teaches that *"whoever sows generously will also reap generously... And God is able to bless you abundantly"* (verses 6 and 8). Matthew 25: Ministries has been abundantly blessed by the generosity so many of you have sown into our work. Now, we are reaping the blessing of your gifts and helping more people than ever.

In this report, we'd like to tell you the story of 2017, so you can see where we've been and where we're headed as we look into 2018. This is a story about generosity, faithfulness, and growth. Thank you for being a part of it.

God's Blessings,

Reverend Wendell Mettey  
Founder and President

Tim Mettey  
CEO

### Generosity Encouraged

2 Corinthians 9:6-15

*Remember this: whoever sows sparingly will also reap sparingly, and whoever sows generously will also reap generously. Each of you should give what you have decided in your heart to give, not reluctantly or under compulsion, for God loves a cheerful giver. And God is able to bless you abundantly, so that in all things at all times, having all that you need, you will abound in every good work. As it is written: "they have freely scattered their gifts to the poor; their righteousness endures forever."*

*Now He who supplies seed to the sower and bread for food will also supply and increase your store of seed and will enlarge the harvest of your righteousness. You will be enriched in every way so that you can be generous on every occasion, and through us your generosity will result in thanksgiving to God.*

*This service that you perform is not only supplying the needs of the Lord's people but is also overflowing in many expressions of thanks to God. Because of the service by which you have proved yourselves, others will praise God for the obedience that accompanies your confession of the Gospel of Christ, and for your generosity in sharing with them and with everyone else. And in their prayers for you their hearts will go out to you, because of the surpassing grace God has given you. Thanks be to God for his indescribable gift!*

## OUR MISSION

The mission of Matthew 25: Ministries is to fulfill Matthew 25:34-40 of the New Testament by providing nutritional food to the hungry, clean water to the thirsty, clothing to the naked, affordable shelter to the homeless, medical care to the ill and humanitarian supplies to those in need.

Additionally, Matthew 25: Ministries is committed to fulfilling Matthew 25:40 by educating people on the conditions and needs of the "least of these" and by providing ways they can help.



## OUR PROCESS

Our mission is accomplished primarily by soliciting obsolete, slightly distressed or overstock products from corporations, organizations and individuals nationwide. These goods include clothing, medical supplies, school supplies, personal care products, cleaning supplies, food and other items essential for daily survival and maintaining an acceptable standard of living.

With the help of thousands of volunteers, these goods are processed at Matthew 25: Ministries and then shipped via forty-foot seagoing containers and by semi-trailers to the poorest of the poor and disaster victims throughout the United States and around the world.

We supplement outside donations by manufacturing, assembling, repurposing and reblending products in-house at our facility in Blue Ash, Ohio. These products include rice-soy meals, school notebooks, pencils, and latex paint.

“ AS YOU DID IT TO THE

# Least of These

MY BROTHERS AND SISTERS

# You did it to Me”

MATTHEW 25:40

# National Programs

## HELPING GREATER CINCINNATI

Matthew 25: Ministries works with more than 60 local partners to impact people in need right here in our community. Through our ongoing partnerships in 2017, we helped care for the homeless, feed the hungry, invest in the lives of at-risk youth, promote education, encourage disaster preparedness, and more. During the summer we hosted three Community Appreciation Days, through which we fed free lunch to approximately 3,000 people.



COMMUNITY APPRECIATION DAYS

## HELPING THE UNITED STATES

Matthew 25: Ministries began 2017 with a focus on expanding our domestic partner network. We engaged with several new partners, allowing us to reach more people in need. In the spring, we responded to storms throughout the South. We expanded our summer camp in Appalachia to include additional elementary schools. Additionally, we continued our ongoing work throughout the United States, helping American Indians, active and retired military, migrant workers, and more.

The United States is the country that receives the highest percentage of aid from Matthew 25: Ministries. In 2017, 34% of products were distributed within the United States. This number includes Disaster Relief products as well as our ongoing shipments of aid. You can find more details about our domestic Disaster Response efforts later in this report.



APPALACHIA MISSION TRIP



HUNGER 5K FOOD DRIVE

IN  
2017

34%

OF PRODUCTS  
STAYED IN THE  
UNITED STATES

In addition to our work in the United States,  
Matthew 25: Ministries shipped aid to

**33 countries**  
**worldwide**

helping nearly

**15 million people**  
**internationally.**



HAITI MEDICAL MISSION TRIP

# International Programs

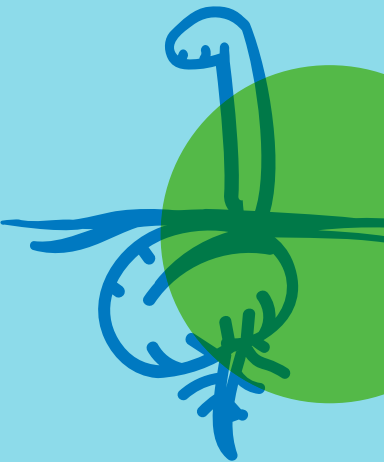


PUERTO RICO DISASTER RESPONSE & MEDICAL MISSION TRIP



Matthew 25: Ministries participates in a number of special programs designed to meet targeted needs throughout the world. In 2017, we continued to operate Bel Fle, our missions hotel in Haiti, which serves as a respite for missionaries as well as a skill-development and employment program for Haitians. We helped repair an orphanage and build a school in the South of Haiti, which had been damaged by Hurricane Matthew in 2016. We also expanded our independent living program in Haiti, which helps young adults transition out of an orphanage environment.

Matthew 25: Ministries once again participated in a program to reduce Clubfoot in Nicaragua. We implemented a new business development and training program in the Philippines. We expanded the distribution of Grow Right through suitcase ministries, reaching approximately 700 additional children. We also continued micro-enterprise support.



## CAMP KIRKWOOD

In the spring, Matthew 25: Ministries acquired Camp Kirkwood, a 212-acre property located a short drive north of our headquarters. This property is a beautiful and expansive oasis, where we will be constructing the next phase of our Global Village: an immersive poverty simulation experience. This will be an educational team-building program for students and corporate groups, who will get to experience what it could be like to live in a developing country. Construction on this project will begin in 2018. We will also be building upon the camp's rich history of providing students and families a way to connect with others, enrich relationships, grow in faith, and experience new activities, with a focus on expanding access for at-risk youth.



UPGRADED FACILITIES & ACTIVITIES



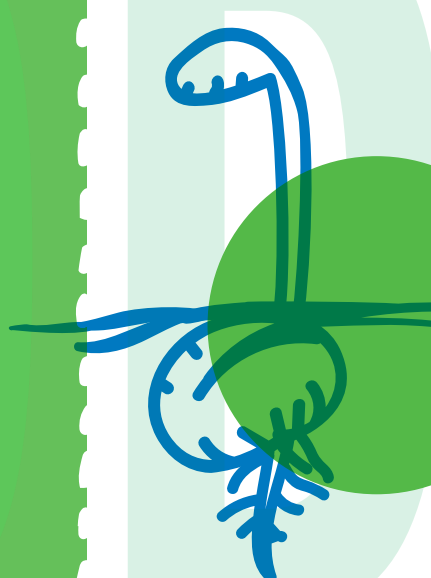
# Kirkwood



## IMPROVEMENTS

In 2017, Matthew 25: Ministries made extensive capital improvements to the property including additional and upgraded facilities, new low ropes course, improved swimming and boating, new canopy trail, and improved safety.

We hosted a full season of camps and are looking forward to expanding camp participation in 2018.



RECENT KIRKWOOD CAMP GROUPS

# Disaster Response

## MATTHEW 25: MINISTRIES' DISASTER RESPONSE BY THE NUMBERS

Between the end of August and the end of December 2017:

- Our Domestic Disaster Response Team deployed to 7 different locations for 49 days
- Our Medical Disaster Response Team visited 10 different locations in Puerto Rico for 16 days
- We shipped more than 2.5 million pounds of relief valued at nearly \$10 million
- We shipped 132 containers of disaster relief
- We helped more than 1,000,000 disaster victims



HURRICANE HARVEY

On August 25, Hurricane Harvey barreled into the coast of Texas as a Category 4 storm. It made landfall three times in six days, dumping catastrophic amounts of rain along a 210-mile-long corridor between Corpus Christi and Houston.

During the next couple of weeks, Hurricane Irma swept through the Caribbean and Florida, becoming the first Category 5 storm of 2017. This massive storm left widespread devastation in its path.

Less than two weeks after that, Hurricane Maria battered many of the same Caribbean islands. Most of Puerto Rico was left without power, and at the time of writing this report, many people remain without power.

Next came an earthquake in Mexico City and historic wildfires in California.

**THROUGH ALL OF THIS,  
MATTHEW 25: MINISTRIES  
WAS THERE.**



HURRICANE IRMA



CALIFORNIA WILDFIRES



HURRICANE MARIA

*“There is no place you will not travel to help those in need. Thank you for all your love and kindness. God bless you and everyone in your organization.”*

Linda, via Facebook

**OVER  
2.5  
MILLION  
POUNDS OF  
DISASTER  
RELIEF  
PRODUCTS  
SHIPPED**





## MEDICAL TEAM

Matthew 25: Ministries' CEO Tim Mettey led our Medical Disaster Response Team to Puerto Rico shortly after the territory was devastated by Hurricane Maria. The team focused on reaching communities of people who had not yet received aid. In total, we served at 10 different locations, and assisted approximately 10,000 people through medical visits and the distribution of disaster relief products. Additionally, the team handed out enough water sanitation pouches to treat the equivalent of 16 truckloads of water.

OUR MEDICAL DISASTER RESPONSE TEAM HELPED APPROXIMATELY

# 10 THOUSAND

PEOPLE THROUGHOUT PUERTO RICO



PUERTO RICO DISASTER RESPONSE & MEDICAL MISSION TRIP

# Ongoing Work Continues

In the midst of these disaster relief efforts, Matthew 25: Ministries' ongoing work continued. We maintained our normal shipments of aid, continued welcoming regularly scheduled groups of volunteers, and hosted all of our regularly scheduled fourth-quarter events. We knew that while focusing on the urgent needs of disaster victims, we also needed to continue meeting the needs of the people we help year-round.



A KID AGAIN CHRISTMAS PARTY



CHRISTMAS IN HAITI



CHRISTMAS IN APPALACHIA

Matthew 25: Ministries hosted our annual Gala, Hunger 5K Run/Walk, Hunger 5K Food Drive, Tickets the Radio Play, a Christmas party for children with life-threatening illnesses and their families, a toy distribution to an impoverished area of Appalachia, and a Christmas stocking distribution at the

orphanage we serve in Haiti. The Haiti stocking distribution was especially meaningful, as the children own barely anything of their own. Their eyes lit up and smiles beamed as they received their very own gifts such as school supplies, personal care items, accessories, crafts, games, and small toys.







# Increased Support

## MORE DONATIONS

When disaster strikes, it is truly awe-inspiring to see the outpouring of support from people who want to help. Immediately after Hurricane Harvey hit the Texas coast, donations and volunteers started pouring into Matthew 25: Ministries. The support continued with each subsequent disaster.

Vehicles lined up on Kenwood Road, waiting to drop off products. Our corporate partners eagerly reached out, wanting to give more to help disaster victims. We received financial gifts from people throughout the nation and even around the world. We were incredibly blessed by so many people who generously sowed into our ministry during this time of need! This overflow allowed us to ship disaster relief products quickly, while also continuing our normal partner shipments.

## MORE VOLUNTEERS

On the first weekend after Hurricane Harvey hit, Matthew 25: Ministries welcomed more than 1,000 volunteers in a single day! People lined up at our door, wanting to give of their time. People of all different ages, cultural backgrounds, faiths, and skillsets came to help – and boy, did they help!

In total, we welcomed more than 71,000 volunteers in 2017, who donated more than 174,000 hours of time and helped process \$198,039,995 worth of goods.

MATTHEW 25: MINISTRIES WELCOMED MORE THAN  
**71 THOUSAND**  
VOLUNTEERS IN 2017



# A Record-Breaking Year

HELPED OVER **22 MILLION** PEOPLE IN NEED

SHIPPED OVER **16.5 MILLION** POUNDS

SHIPPED MORE THAN **908** FORTY-FOOT CONTAINERS

## DESTINATION

Arizona   USA	26
Armenia	1
Azerbaijan	0.25
Barbados	1
Belize	7
California   USA	10
Colorado   USA	2
Costa Rica	1
Cuba	2
Dominica	18
Dominican Republic	11
El Salvador	31
Estonia	3
Florida   USA	29
Georgia	3

## TRUCKLOADS

## DESTINATION

Georgia   USA	0.5
Ghana	7
Greater Cincinnati   USA	39
Greece	0.5
Grenada	4
Guatemala	95
Guyana	34
Haiti	201
Honduras	31
Idaho   USA	1
Jamaica	60
Kazakhstan	3
Kentucky   USA	1
Kyrgyzstan	2
Lithuania	2

## TRUCKLOADS

## DESTINATION

Louisiana   USA	2
Mexico	3
Mississippi   USA	0.5
Missouri   USA	5
Moldova	1.5
Montana   USA	3
Nebraska   USA	2
New Mexico   USA	21
Nicaragua	36.5
North Dakota   USA	18
Pennsylvania   USA	24
Puerto Rico   USA	21
Russia	1
Sierra Leone	2
South Carolina   USA	17

## TRUCKLOADS

## DESTINATION

South Dakota   USA	21
St. Croix	0.25
St. Lucia	11
St. Vincent	1
Tadjikistan	3.5
Texas   USA	63
Trinidad	12
Ukraine	9
Utah   USA	1
Washington   USA	1
West Virginia   USA	0.5
Wyoming   USA	1

## TRUCKLOADS

**TOTAL**

**908**

# Growth

## IT'S TIME TO GROW AGAIN

Matthew 25: Ministries has experienced rapid growth over the last few years. As you've read in this report, the support we received in response to 2017 disasters was simply enormous. In order to accommodate the sudden uptick in donations and shipments, we rented space in a warehouse down the street. Our facility was already tight, and after the disasters hit, we were bursting at the seams!

We are overwhelmed by God's provision for this ministry and the ways we've been able to grow to help more people. In order to continue doing so, it's time to expand our facility.



## Help us help more people

For years, Matthew 25: Ministries had been trying to acquire a twelve-acre plot of land directly south of our property, and for years we had hit roadblock after roadblock. We knew eventually we would need the additional space, we just didn't realize how soon.

In God's perfect timing, the property officially became Matthew 25: Ministries' on September 20, 2017, right in the midst of our urgent disaster relief work — when it was becoming clearer than ever that we needed to expand.

# Be a part of our Growth

In 2018, we will break ground on a number of new additions and improvements to our facility. We will be expanding our warehouse in order to hold more product, adding more dock doors to increase our inbound/outbound capabilities, reconfiguring and expanding our offices to create more space for volunteers and staff, adding more parking to welcome more people, building a beautiful chapel as a place to gather and honor God together, building a multi-purpose room to expand our service to the community, installing new racking systems to increase our storage capacity, and more. Each project has been carefully planned to increase our efficiency, effectiveness, and ultimately, help more people.

As we look ahead at this upcoming growth, we also pause to look back in abundant thankfulness for each person who has sown seeds along the way. Matthew 25: Ministries is now reaping the generous blessings that so many people have sown into our ministry. Each person who has given to Matthew 25: Ministries or volunteered throughout the years has played a role in bringing us to this place. Each gift of time, products, or finances has contributed to this journey.

THANK YOU FOR BEING A PART OF MATTHEW 25: MINISTRIES, AND PLEASE JOIN US IN THIS GROWTH.



*“ You guys are awesome. Honored to have such amazing neighbors in Blue Ash. Watching your organization grow and give around the world is amazing. ”*

*Carla, via Facebook*

# Leadership

## Letter from the Chairman



### KEY LEADERSHIP

#### FOUNDER & PRESIDENT

Rev. Wendell E. Mettey  
Montgomery, OH



#### CEO

Tim Mettey  
Mason, OH

### BOARD OF DIRECTORS

#### CHAIRMAN

Michael Brandy, Jr.  
Brandicorp  
Bellevue, KY

Glenn Grismere  
University of Cincinnati  
Retired | Cincinnati, OH

Don Heithaus  
Woodlawn Rubber Co.  
Cincinnati, OH

Clare Iery  
Cincinnati, OH

#### SECRETARY

Douglas W. Thomson, Esq.  
Thomson Law, Co.  
Milford, OH

Jenna McHugh  
Cincinnati, OH

Eric Niemeyer, MD  
The Christ Hospital Physicians  
Cincinnati, OH

Jim Russell  
RAE, Inc.  
Retired | Cincinnati, OH

#### TREASURER

Linda Tracy Gill, CPA  
TransAct, Inc.  
Cincinnati, OH

Michael Staudinger, MD  
Wild Rose Community  
Memorial Hospital  
Denmark, WI

Harry Yeaggy  
Union Savings Bank  
Cincinnati, OH

Over Labor Day weekend, shortly after Hurricane Harvey hit the Gulf Coast and just days before Hurricane Irma started sweeping through the Caribbean, I spent an afternoon accepting product donations in Matthew 25: Ministries' parking lot. The line of cars never stopped. One after another, people came to drop off items, give financial gifts, or volunteer. The outpouring of kindness and generosity was remarkable.


Shortly after that, I had the privilege of traveling with Matthew 25: Ministries to Puerto Rico to assist our Hurricane Maria relief efforts. I got to personally hand many of the same types of products to people who had suffered tremendous loss. I saw firsthand how these products were helping, and I was again reassured of the incredible impact of our work.

It's amazing to consider that all of this started just over 25 years ago, as Founder and President Rev. Wendell Mettey started carrying supplies in suitcases to Nicaragua. Now, under his exceptional leadership as well as that of CEO Tim Mettey, the ministry has continued to grow and expand.

The numbers speak for themselves. In 2017, Matthew 25: Ministries' shipments increased from 805 forty-foot containers to 908, growing by more than 10%. We helped more than 22 million people in need. We shipped nearly \$197,000,000 worth of products. More than 99% of cash and in-kind donations made to Matthew 25: Ministries went directly toward programs. The need was enormous, and with your help, Matthew 25: Ministries stepped up to the challenge and responded.

As we look ahead at 2018, we know that there is still much more work to be done. While many of the recent disasters have faded from the headlines, people are still recovering. And our ongoing work with the poorest of the poor must continue to grow as well. It's time to expand our building. We need to make room for more products, more shipments, and more volunteers, so that we can continue to help more people.

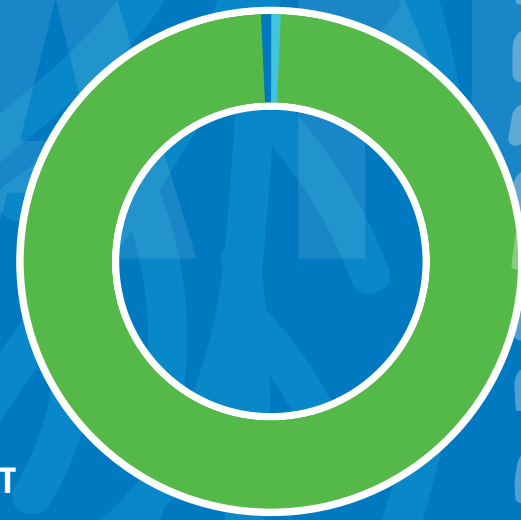
This is an exciting time to be a part of Matthew 25: Ministries. Thank you for believing in our work and coming alongside us. We are so grateful for your trust and support.

  
Michael Brandy, Jr.  
Chairman of the Board

# 99.4%

OF CASH AND IN-KIND DONATIONS  
WENT TOWARD PROGRAMS IN 2017

● PROGRAMS
 ○ FUNDRAISING
 ○ MANAGEMENT



## STATEMENT OF ACTIVITIES

YEAR ENDED 12/31/17 SUBJECT TO FINAL AUDIT

### REVENUES

Donations - <i>In-Kind</i>	\$ 196,920,000	93.6%
Donations - <i>Cash &amp; Equivalents</i>	\$ 5,898,000	2.8%
Donations - <i>Restricted</i>	\$ 3,629,000	1.7%
Container Fees	\$ 2,300,000	1.1%
Other Revenue, Net	\$ 1,678,000	0.8%
<b>TOTAL REVENUES</b>	<b>\$ 210,425,000</b>	<b>100.0%</b>

### EXPENSES

Clothing Shipments	\$ 89,800,000	
Medical Supplies Shipments	\$ 45,400,000	
Personal Care Shipments	\$ 31,600,000	
Household & Cleaning Items Shipments	\$ 19,000,000	
Food Shipments	\$ 5,500,000	
Sewing Supplies Shipments	\$ 4,000,000	
School Supplies Shipments	\$ 1,600,000	
Other Program Expenses	\$ 7,170,000	
<b>TOTAL PROGRAM EXPENSES</b>	<b>\$ 204,070,000</b>	<b>99.4%</b>
<b>FUNDRAISING EXPENSES</b>	<b>\$ 820,000</b>	<b>0.4%</b>
<b>MANAGEMENT EXPENSES</b>	<b>\$ 410,000</b>	<b>0.2%</b>
<b>TOTAL EXPENSES</b>	<b>\$ 205,300,000</b>	<b>100.0%</b>
<b>INCREASE IN NET ASSETS</b>	<b>\$ 5,125,000</b>	

## FINANCIAL POSITION

YEAR ENDED 12/31/17 SUBJECT TO FINAL AUDIT

### ASSETS

Cash & Cash Equivalents	\$ 4,568,000
Receivables	\$ 157,000
Investments	\$ 6,381,000
Donated Inventory	\$ 61,526,000
Property & Equipment, Net	\$ 5,840,000
Other Assets	\$ 7,000
<b>TOTAL ASSETS</b>	<b>\$ 78,479,000</b>

### LIABILITIES

<b>TOTAL LIABILITIES</b>	<b>\$ 207,000</b>
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### NET ASSETS

Unrestricted	\$ 76,276,000
Temporarily Restricted	\$ 1,996,000
<b>TOTAL NET ASSETS</b>	<b>\$ 78,272,000</b>

<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$ 78,479,000</b>
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Matthew  Ministries

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