MATTHEW 25: MINISTRIES, INC. AUDITED FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Matthew 25: Ministries, Inc.

We have audited the accompanying financial statements of Matthew 25: Ministries, Inc., which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles. This includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

Accordingly, we do not express such an opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Matthew 25: Ministries, Inc. as of December 31, 2017 and 2016 and the changes in its net assets and cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

August 15, 2018

Certified Public Accountant

MATTHEW 25: MINISTRIES, INC. STATEMENTS OF FINANCIAL POSITION **DECEMBER 31, 2017 AND 2016**

ASSETS		
AGGETS	2017	2016
CURRENT ASSETS	·	
Cash and cash equivalents-unrestricted	\$ 2,041,505	\$ 1,030,422
Accounts receivable	152,373	127,153
Prepaid insurance	9,728	13,010
Other current assets	31,058	7,688
Inventory	64,502,225	61,526,318
Marketable securities (Notes 4, 5)	5,915,344	5,491,564
TOTAL CURRENT ASSETS	72,652,233	68,196,155
NON CURRENT ASSETS		
Property and equipment, net (Note 10)	6,022,416	4,651,638
Cash and cash equivalents-restricted (Note 7)	2,140,760	365,340
TOTAL NON CURRENT ASSETS	8,163,176	5,016,978
TOTAL ASSETS	\$ 80,815,409	\$ 73,213,133
I LADII ITIEC AND MORE	A COPING	. ,
<u>LIABILITIES AND NET</u>	<u>ASSETS</u>	
CURRENT LIABILITIES	e e	
Accounts payable	\$ 231,193	\$ 155,220
Salaries, benefits and taxes payable	55,840	51,606
Current portion of long term liabilities	100,000	51,000
TOTAL CURRENT LIABILITIES	387,033	206,826
LONG TERM LIABILITIES		
Asset purchase agreement payable (Note 15)	100,000	
TOTAL LONG TERM LIABILITIES	100,000	
	100,000	
NET ASSETS		
Unrestricted	78,187,616	72,640,967
Temporarily restricted (Note 7)	2,140,760	365,340
TOTAL NET ASSETS	80,328,376	73,006,307
TOTAL LIABILITIES AND NET ASSETS	\$ 80,815,409	\$ 73,213,133

YEARS ENDED DECEMBER 31, 2017 AND 2016 MATTHEW 25: MINISTRIES, INC. STATEMENTS OF ACTIVITIES

		2017			2016		
	Investinted	Temporarily Restricted	Total	Inrestricted	Temporarily Restricted	Total	
SUPPORT AND REVENUES	OHICSHICK	POLITICAL	100			Total	
Donated products received	\$ 204,924,191	· S	\$204,924,191	\$228,955,311	∻	\$228,955,311	
Contributions	5,740,015	3,628,880	9,368,895	3,514,766	558,853	4,073,619	
Handling and shipping fees	2,307,447	1	2,307,447	2,227,771	ı	2,227,771	
Investment income, net (Note 4)	818,059		818,059	218,697	•	218,697	
Event revenue (Note 13)	247,285	•	247,285	282,746	ı	282,746	
Other program revenue	430,945	ı	430,945	181,589	•	181,589	
Missions hotel revenue	198,055	•	198,055	71,639		71,639	
Other income	61,025	•	61,025	35,409	•	35,409	
Assets released from restrictions	1,853,460	(1,853,460)	1	437,107	(437,107)	1	
TOTAL SUPPORT AND REVENUE	216,580,482	1,775,420	218,355,902	235,925,035	121,746	236,046,781	
EXPENSES							
Program services	209,641,361	1	209,641,361	220,411,514	•	220,411,514	
General and administrative Fundraising	868,656	7	868,656	753,310	' 1	753,310	
TOTAL EXPENSES	211,033,832	1	211,033,832	221,597,090	1	221,597,090	
CHANGE IN NET ASSETS	5,546,650	1,775,420	7,322,070	14,327,945	121,746	14,449,691	
NET ASSETS - BEGINNING	72,640,966	365,340	73,006,306	58,313,021	243,594	58,556,615	* *
NET ASSETS - ENDING	\$ 78,187,616	\$2,140,760	\$ 80,328,376	\$ 72,640,967	\$ 365,340	\$ 73,006,307	

SEE NOTES TO FINANCIAL STATEMENTS

MATTHEW 25: MINISTRIES, INC. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2017 AND 2016

		2017		2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	7,322,070	\$	14,449,691
Adjustments to reconcile change in net assets to net cash				
provided by operating activities:	•			
Depreciation		555,331		490,546
Change in donated goods and property		(2,975,907)		(14,460,683)
Net appreciation in fair value of investments		(599,657)		(229,730)
Loss (Gain) on sale of assets		(4,000)		1,280
(Increase) decrease in:				
Accounts receivable		(25,220)		10,517
Other current assets		(23,370)		8,383
Prepaid insurance		3,282		(13,010)
Note receivable		-		20,000
Increase (decrease) in:				
Accounts payable		75,973		34,936
Salaries, benefits and taxes payable		4,234		12,681
NET CASH PROVIDED BY				
OPERATING ACTIVITIES		4,332,736		324,611
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of fixed assets		(1,942,110)		(447,376)
Donated property				(16,925)
Proceeds from sale of fixed assets		20,000		-
NET CASH PROVIDED (USED) BY				•
INVESTING ACTIVITIES		(1,922,110)		(464,301)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from land contract		200,000		-
Purchase of investments		(3,138,729)	-	(5,528,430)
Proceeds from sale of investments		3,980,277		5,475,625
Donated marketable securities		(447,269)		(134,402)
Investment income		(218,402)		14,346
NET CASH PROVIDED (USED) BY				<u> </u>
FINANCING ACTIVITIES		375,877		(172,861)
NET INCREASE (DECREASE) IN				
CASH AND CASH EQUIVALENTS		2,786,503		(312,551)
CASH AND CASH EQUIVALENTS -				
BEGINNING OF YEAR		1,395,762		1,708,313
CASH AND CASH EQUIVALENTS - END OF YEAR	_\$_	4,182,265		1,395,762

YEARS ENDED DECEMBER 31, 2017 AND 2016 STATEMENTS OF FUNCTIONAL EXPENSES MATTHEW 25: MINISTRIES, INC.

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		Total		2,651,298	396,679	215,932	34,102	3,298,011	216,049,592	490,546	347,062	379,028	317,219	201,438	115,327	79,154	66,101	56,726	52,701	45,401	44,428	33,295	14,377	6,683		\$ 221 597 090
				⇔			_,	 -					_												1	
9	Fund	Raising		\$ 255,954	38,295	20,846	3,292	318,387	,	804	22,603	•	520	201,438	84,645	8,292		56,726	48,596	5,137	•	3,488		2,674		\$ 753.310
2016	General &	Administrative		237,208	35,490	19,319	3,051	295,068	i	30,699	11,016	•	19,852	•	10,934	7,538	ī	ī	2,053	5,502	44,428	3,171		2,005		432 266
	9	Adı		∽																						69
	Program	Services		\$ 2,158,135	322,894	175,767	27,759	2,684,555	216,049,592	459,043	313,443	379,028	296,847	•	19,749	63,323	66,101	•	2,053	34,762	•	26,636	14,377	2,005		\$ 220,411,514
		Total		3,000,471	444,661	235,320	41,198	3,721,650	204,578,004	555,331	492,520	478,109	347,400	217,384	105,670	72,440	100,493	92,644	62,727	66,488	87,642	38,858	14,277	2,195	,	211,033,832
				S																				-		Ç.
	Fund	Raising		312,549	46,319	24,512	4,291	387,671	•	606	19,085	•	569	217,384	74,224	11,057	•	87,784	56,970	6,194	1	5,931	•	878		868.656
2017				S																						69
2 (General &	Administrative		267,032	39,573	20,943	3,666	331,214	•	34,754	12,674	•	21,741	1	10,633	6,481	•	4,860	2,879	6,802	87,642	3,477	Ī	658		523.815
	Ğ	Adr		S																						S
	Program	Services		2,420,891	358,769	189,865	33,240	3,002,765	204,578,004	519,668	460,761	478,109	325,090	ı	20,813	54,902	100,493	1	2,878	53,492	1	29,450	14,277	629		\$ 209,641,361
				69) 																		⇔
			Compensation and related expenses	Salaries	Employee benefits	Payroll taxes	Retirement (Note 11)	Total compensation and related expense:	Humanitarian supplies and aid	Depreciation	Supplies	Other program expenses	Occupancy	Event expenses	Printing and publication	Staff Expense	Equipment rental and maintenance	Other expenses	Postage and shipping	Professional services	Bank charges	Telephone	Volunteer education	Conference and meeting		TOTAL EXPENSES

NOTE 1 - THE ORGANIZATION

Matthew 25: Ministries, Inc. (the Organization) is a not-for-profit, non-denominational, ecumenical, inter-faith ministry headquartered in Blue Ash, Ohio. The purpose of the Organization is to help those in need regardless of religious tradition or political persuasion. The Organization receives goods donated by United States corporations, hospitals, and individuals. The goods are processed and distributed to those in need, both domestically and internationally. Other funding is from shipping and handling fees collected to defray warehousing and transportation expenses and monetary contributions from individuals, businesses and churches. The organization has a 100% subsidiary, M25M Haiti, LLC which was formed to lease, purchase, invest in the renovation, construction, management and operation of lodging and hotel facilities for missionaries and their guests in the country of Haiti and to undertake programs for aid and humanitarian relief.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the significant accounting policies followed in preparation of the financial statements. These policies conform to accounting principles generally accepted in the United States of America for not-for-profit organizations.

Basis of Presentation

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Contributions whose restrictions are met within the same reporting period are reported as unrestricted net assets. The Organization has no permanently restricted net assets.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor, including pledges, is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Contributed Services

Contributed services are recognized as contributions only if the contributed services create or enhance nonfinancial assets or require specialized skills, and would typically be purchased if not

provided by donation to the Organization. There were no such contributed services recorded in 2017 or 2016.

Many individuals volunteer their time and perform a variety of tasks that assist the Organization in the accomplishment of its programs, but these services do not meet the criteria for recognition as contributed services. The Organization received approximately 174,200 volunteer hours in 2017 and 160,000 volunteer hours in 2016.

Inventory •

Donated inventory consists primarily of clothing, fabric, food, personal care items, medical and school supplies donated by businesses, individuals, and other organizations. Donated inventory is recorded as revenue at estimated wholesale value on the date of the receipt and such items are recorded as an expense when they are shipped. Purchased inventory is recorded at the lower of cost or market using the FIFO method. The Organization uses the specific identification method to determine the value of ending donated inventory. The value of inventory was \$64,502,225, and \$61,526,318, as of December 31, 2017 and 2016 respectively.

Investments

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Investments in marketable securities with readily determinable fair market values and all investments in debt securities are reported at their fair market values in the statement of financial position. Fair market value of equity and debt investments is based on the quoted market price of the underlying securities. Unrealized gains and losses are included as a change in net assets.

Property and Equipment

Property and equipment with an economic life of more than one year are capitalized and recorded at cost, if purchased or at fair market value at the time of receipt, if contributed. Maintenance and repair costs are charged to expense as incurred. Depreciation is provided over the estimated useful lives of property and equipment using the straight-line method.

Accounts and Pledges Receivable

Accounts receivable are amounts due from organizations for shipping and handling fees. Management believes that all accounts receivable are fully collectible within a reasonable period after year end. Therefore, no allowance for uncollectible accounts is provided.

Income Tax Status

The Organization is a not-for profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and is, therefore, not subject to federal income tax. The Organization qualifies for deductible contributions as provided in IRC Section

170(b)(I)(A)(vi) and has not been classified as a private foundation within the meaning of IRC Section 509(a).

Functional Allocation of Expenses

The cost of programs and other activities have been summarized on a functional basis in the Statement of Functional Expenses. Management has made certain allocations of expenses among program, administrative and fund raising expenses according to their judgment of the categories receiving the benefit.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

NOTE 3 - STATEMENT OF CASH FLOWS--SUPPLEMENTAL INFORMATION

For purposes of the statement of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

No income taxes or interest were paid in the years ended December 31, 2017 and 2016.

NOTE 4 - MARKETABLE SECURITIES

The Organization invests excess cash in portfolios that contain mutual funds, equity securities, corporate bonds, government securities, and certificates of deposit. All of the Organization's investments are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the financial statements.

Marketable securities as of December 31 consist of the following:

	 2017		2016
Equity securities	\$ 3,844,020	\$	3,257,319
Bonds	2,051,789		2,214,710
Certificate of deposits	 19,535	**************************************	19,535
Total	 5,915,344	\$	5,491,564

Cost, market value, and unrealized gains and losses of marketable securities as of December 31 are summarized as follows:

		2017	2016
Market Value	\$	5,915,344	\$ 5,491,564
Cost		5,124,802	 5,261,834
Unrealized investment gain	_\$	790,542	\$ 229,730

Investment income consists of the following and is included in support and revenue on the Statements of Activities:

•	2017	2016	
Interest and dividends	\$ 96,525	\$ 92,328	
Realized gains (losses)	152,856	(75,396)	
Unrealized gains (losses)	599,657	229,730	
Investment fees	 (30,979)	 (27,965)	
Net investment income	\$ 818,059	 218,697	

Included in certificates of deposit are four CD's with a total market value of \$19,535 in 2017 and \$19,535 in 2016 which are assigned to Ohio Department of Job and Family Services as a pledge against future unemployment benefits.

NOTE 5 - FAIR VALUE MEASUREMENTS

The Financial Accounting Standards Board, in FASB Accounting Standards Codification 820, Fair Value Measurements and Disclosures (ASC 820), defined fair value, established a framework for measuring fair value, and expanded disclosures about fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability, or in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by ASC 820, are used to measure fair value. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

Level 1-inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets (examples include equity securities);

Level 2-inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability other than quoted prices, either directly or indirectly, including inputs in market that are not considered to be active (examples include corporate or municipal bonds);

Level 3-inputs to the valuation methodology are unobservable and significant to the fair value measurement. The inputs to the determination of fair value require significant management judgment (examples include certain private equity securities and hedge funds)

The following presents assets carried at fair value as of December 31, 2017 by ASC 820 valuation hierarchy (as described above):

Description	Level 1	Level 2	Level 3	Total
Equity securities	\$ 3,844,020	\$ -	\$ -	\$ 3,844,020
Mutual funds	-	-	-	_
Bonds	-	2,051,789	• •	2,051,789
Certificates of deposit		19,535		19,535
Total fair value of				•
investments	\$ 3,844,020	\$ 2,071,324	\$	\$ 5,915,344

The following presents assets carried at fair value as of December 31, 2016 ASC 820 valuation hierarchy (as described above):

Description	Level 1	Leve	12	Lev	rel 3	Total
Equity securities	\$ 3,257,319	\$	_	\$	_	\$ 3,257,319
Mutual funds	-		-		-	-
Bonds	-	2,214	,710		-	2,214,710
Certificate of deposit		19	,535			19,535
Total fair value of investments	\$ 3,257,319	\$ 2,234	,245	\$	<u>-</u>	\$ 5,491,564

The fair value of a financial instrument is defined in FASB ASC Topic 825, *Financial Instruments*, as "the amount at which the instrument could be exchanged in a current transaction between willing parties." The carrying amounts reported in the accompanying statements of financial position for cash and cash equivalents, accounts receivable, other receivables, and payables approximate fair value given the short-term nature of each financial instrument.

NOTE 6 - CONCENTRATIONS OF RISK

The Organization distributes humanitarian supplies to other not-for-profit organizations who pay shipping and handling fees to cover warehousing and transportation costs. The volume of business conducted with one such organization was 73% and 76% of the total shipping and handling revenue in 2017 and 2016, respectively.

The value of the inventory is not covered under any of the Organization's insurance policies.

The Federal Deposit Insurance Corporation insures cash balances at participating banks at amounts up to \$250,000. The Organization has \$2,644,662 in uninsured balances as of December 31, 2017. The uninsured balances are computed on the balances on deposit with the bank as of December 31 and do not take into consideration outstanding checks or deposits.

NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS

Net assets are temporarily restricted as of December 31 for the following purposes:

	2017		2016
Domestic Disasters	\$ 997,154	\$	74,338
Hurricane Irma / Maria	836,576		-
Loads of Hope Vehicle	136,348		-
Loads of Hope	54,300		_
Philippines relief	47,879	•	147,879
P&G disaster	38,212		-
Syrian Refugees	10,000		10,000
Ecuador Earthquake	8,928		8,928
Ebola relief	4,793		4,793
Nicaraguan housing	3,725		-
Food processing	2,345		-
Nigeria container	500		500
Hurricane Matthew	-		77,769
CEO supplement grant	-		32,451
Holy Land container	<u>-</u> -		6,585
Haiti	 •		2,100
	\$ 2,140,760		365,342

NOTE 8 - LEASE COMMITMENTS

The Organization leases a copier for \$933 per month and a trash compactor for \$355 per month.

In July 2014, the organization entered into a ten year land lease in Haiti with a non-profit organization. The lease is for \$1 per year.

The future minimum lease payments are:

2018	\$	15,452
2019		6,126
2020		4,261
2021	•	4,261
2022		4,261
	\$	34,361

NOTE 9 - CREDIT LINE

The Organization has an unsecured line of credit of \$150,000 on a credit card. The available credit as of December 31, 2017 was \$121,494.

NOTE 10 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31:

	2017		2016	
Building and improvement	\$	3,958,393	\$	3,436,758
Land		1,366,674		361,200
Machinery and equipment		1,031,776		925,692
Office furniture and				
equipment		332,849		301,999
Vehicles		724,242		642,622
Leasehold improvements		1,214,466		919,509
Capital work in progress		58,800		252,199
Total cost		8,687,200		6,839,979
Less: Accumulated depreciation		(2,664,784)		(2,188,341)
Net property and equipment	\$	6,022,416	\$	4,651,638

Depreciation expense was \$556,331 and \$490,546 for the years ended December 31, 2017 and 2016, respectively.

NOTE 11 - RETIREMENT PLANS

The Organization has adopted a retirement plan under the provisions of Internal Revenue Code 403(b). The plan is a defined contribution plan and the Organization matches voluntary employee contributions up to 2% of employees' annual salary. All employees who have completed 3 months of service are eligible for participation in the plan. Matching contributions paid by the Organization were \$41,198 and \$34,102 for the years ended December 31, 2017 and 2016, respectively.

NOTE 13 - FUNDRAISING EVENTS

The following events contributed to the resources available for programs during the years ended December 31, 2017 and 2016.

	2017							
•	Revenue		Expenses		Net Profit			
5K race and hunger drive		139,985		112,332		27,652		
Gala event		100,915		76,311		24,604		
Other events		6,385		28,741		(22,355)		
Golf outing				_		-		
	\$	247,285	\$	217,384	\$	29,901		
	2016							
	Revenue		Expenses		Net Profit			
5K race and hunger drive		143,801		103,269		40,532		
Gala event		81,275		66,233		15,042		
Other events		2,020		31,260		(29,241)		
Golf outing	*******************************	55,650		676		54,974		
	\$	282,746	\$	201,438	\$	81,307		

NOTE 14 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through August 15, 2018, the date of the audit report.

NOTE 15 - ASSET PURCHASE AGREEMENT PAYABLE

On July 10, 2017, Matthew 25: Ministries, Inc. purchased property in Wilmington, Ohio on an installment basis. As of 12-31-17, the balance on the contract was \$200,000, payable as follows:

2018 \$100,0002019 \$50,0002020 \$50,000

No interest is due nor has any been imputed on the remaining principal payments. The contract balance is disclosed at face value. Any imputed interest is considered immaterial to the financial statements taken as a whole. No specific assets are pledged as collateral. The final payment is due July 10, 2020.