



CONTINUED GROWTH

MATTHEW 25: MINISTRIES' 2018 ANNUAL REPORT

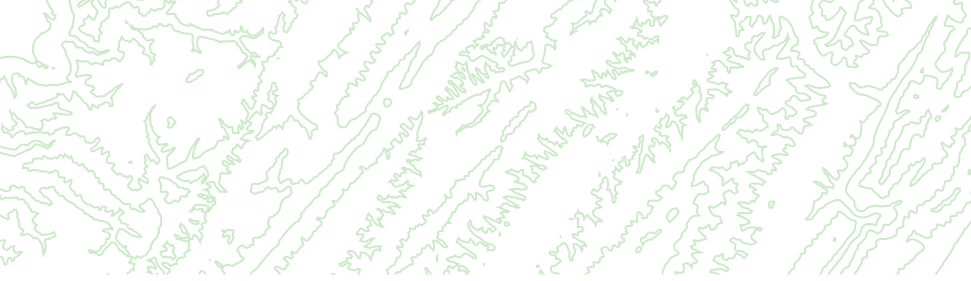


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LETTER FROM THE CEO



Reflecting on this amazing past year has been a challenge. Not because I had a lapse in memory or because I don't frequently stop to appreciate what God has allowed us all to do. It's simply because Matthew 25: Ministries has done so much in a short period of time, with the help of our incredible volunteers, donors, and staff. It couldn't have been only a year.

In 2018, we broke ground on our new expansion, which is going to help us work much more efficiently and effectively. In the midst of daily sounds and sights of construction, we continued to help the poorest of the poor and disaster victims without missing a beat, shipping 862 truckloads of aid. Our volunteers continued to come, parking in between bulldozers and construction supplies. Our generous product donors continued to give aid, which we have stacked in every corner of our building. And our financial donors generously gave toward our ongoing programs as well as the capital campaign for our desperately-needed expansion. We are already 64% funded by the end of our first year of a three year campaign.

Our work with disaster victims was as urgent as ever this year. On my trip to Florida to help with Hurricane Michael response efforts, I saw living conditions in many of the hard-hit areas similar to what I've seen in developing countries. No power for weeks, no access to fuel or even water. And as we handed out supplies, I yet again saw the necessity of what we do.

Matthew 25: Ministries is in a season of continued growth, and I'm thankful for the blessings the Lord has given, allowing us to continue helping the "least of these."

Psalm 90:17 *May the favor of the Lord our God rest on us; establish the work of our hands for us— yes, establish the work of our hands.*

I ask the Lord, just as Moses did in Psalms, to continue to establish the work of our hands as we welcome more volunteers, respond to more disasters and care for the "least of these" here in the Greater Cincinnati area, throughout the United States and around the world.

God's Blessings,

Tim Mettey
CEO



OUR MISSION

The mission of Matthew 25: Ministries is to fulfill Matthew 25:34-40 of the New Testament by providing nutritional food to the hungry, clean water to the thirsty, clothing to the naked, affordable shelter to the homeless, medical care to the ill and humanitarian supplies to those in need.

Additionally, Matthew 25: Ministries is committed to fulfilling Matthew 25:40 by educating people on the conditions and needs of the “least of these” and by providing ways they can help.

OUR VERSE

“AS YOU DID IT TO THE
**LEAST OF
THESE**

MY BROTHERS AND SISTERS
**YOU DID IT
TO ME.”**

MATTHEW 25:40

OUR PROCESS

Our mission is accomplished primarily by soliciting obsolete, slightly distressed or overstock products from corporations, organizations and individuals nationwide. These goods include clothing, medical supplies, school supplies, personal care products, cleaning supplies, food and other items essential for daily survival and maintaining an acceptable standard of living.

With the help of thousands of volunteers, these goods are processed at Matthew 25: Ministries and then shipped via forty-foot seagoing containers and by semi-trailers to the poorest of the poor and disaster victims throughout the United States and around the world.

We supplement outside donations by manufacturing, assembling, repurposing and reblending products in-house at our facility in Blue Ash, Ohio.

LOCAL PROGRAMS



In 2018, Matthew 25 responded to severe Tri-State flooding (more information can be found in the Disaster Response section of this report). Additionally, we once again sponsored events for children with life-threatening illnesses and their families, including a spectacular Christmas party with food, games, crafts, princesses and superheroes, a candy forest, and of course, Santa. At Matthew 25: Ministries, we opened the Missionarium, an immersive video experience providing our volunteers a more unique look into places we help.



GREATER CINCINNATI

Matthew 25: Ministries continued to expand our ongoing work in Greater Cincinnati. In 2018, we distributed over 380,000 pounds of products locally, helping care for the homeless, feed the hungry, support at-risk youth, care for children and women recovering from abusive situations, support active and veteran military, and many more people in need in our community.



OVER 380,000 POUNDS OF AID DISTRIBUTED LOCALLY INCLUDING:

113,000 pounds of non-perishable food and drinks to 43 local pantries and shelters through the Hunger 5K Food Drive

15,000 pounds of disaster relief supplies distributed to those affected by the Ohio River flooding

8,600 coats to partners for distribution to the needy and homeless in our local community

300 new blankets and **1,000 personal care kits** as well as gift cards to approximately 10 homeless and residential shelters through the "Great Giveaway"



CAMP KIRKWOOD

2018 was the first full year of Camp Kirkwood operations under the ownership of Matthew 25: Ministries. Camp participation and property usage increased drastically compared to 2017, and we anticipate it will continue to grow in 2019 with the addition of new lodging. We continued to make extensive improvements to the property, including the completion of an immersive Global Village experience, which will begin operation in 2019 with an initial focus on school groups and corporate groups.





NEARLY 5 MILLION POUNDS OF AID DISTRIBUTED THROUGHOUT THE UNITED STATES

NATIONAL PROGRAMS



THROUGHOUT THE UNITED STATES

The United States is the country that receives the highest percentage of aid from Matthew 25: Ministries. In 2018, 29% of our products stayed here in the U.S.—nearly 5 million pounds distributed throughout 25 different states and 1 territory. Many of these products were distributed to disaster victims, both in immediate response to recent disasters as well as long-term relief for disasters that occurred in previous years. We sent our first ever shipment to Hawaii in response to the Kilauea Volcano Eruption. For more details, please reference the Disaster Response section of this report.

Additionally, we continued shipping to partner organizations that serve American Indians, active and retired military, migrant workers, inner-city communities, and the poor nationwide.



We continued our work in impoverished areas of Appalachia, with a focus on promoting education and wellness. In addition to shipping supplies, we also hosted an educational summer camp for elementary students; performed basic maintenance on schools; and provided winter coats, hats, gloves, and Christmas gifts for the children.



“
IT IS SO HEARTENING TO KNOW THAT MATTHEW 25, WHICH SERVES SO MANY IN NEED AROUND THE WORLD, ALSO CARES AND SHARES WITH THOSE HERE AT HOME.
”

SONIA



INTERNATIONAL PROGRAMS

In addition to our shipments of aid, Matthew 25: Ministries participated in a number of special international programs in 2018 to help enhance the living conditions of people in need.

We continued our clubfoot reduction and eradication partnership, assisted with small business expansion, worked on long-term disaster recovery, provided educational opportunities and care to orphans (and added a new orphanage to our network of partners in Haiti), and distributed safety gear to approximately 3,000 factory workers and 200 artisans. We also continued successful operations of Bel Fle Missions Hotel, increasing occupancy, and providing employment, skill development, and additional benefits to 25 Haitian staff members.



OVER 11 MILLION POUNDS OF AID DISTRIBUTED INTERNATIONALLY TO THOSE IN NEED

AROUND THE WORLD

In addition to our work in the United States, Matthew 25: Ministries shipped aid to 32 international countries worldwide on 5 different continents, helping more than 15 million people internationally. The products we sent are life-changing for the people we help, as they struggle to live in extremely impoverished and challenging circumstances.



DISASTER RESPONSE



2018 was a record-setting year in regards to disaster response. We shipped nearly 3 million pounds of disaster response products, helping people immediately after catastrophic disasters struck as well as continuing long-term relief efforts for victims of disasters that occurred in previous years. We provided aid to victims of flooding, tornadoes and storms, volcano eruptions, hurricanes, and wildfires. We also added some frequently-requested and much-needed items to our team's distributions, including carpet fans, generators, and insect repellent. These items are very practical and helpful in preventing mold growth, providing access to electricity, and preventing the spread of insect-borne disease.



DISASTER RESPONSE HIGHLIGHTS

Shipped **151 truckloads** (nearly 3 million pounds) of disaster response products

Helped over **1 million people** affected by disasters

Team deployed for over **100 days**

Traveled over **16,000 miles** to and from disaster locations (not including local commutes/distribution once on site)

Washed **over 5,400** loads of laundry

Distributed **over 4,200** personal care kits

OHIO RIVER FLOODING

Matthew 25: Ministries didn't travel far for our first disaster response deployment of 2018. In late February, Matthew 25: Ministries responded to local flooding and storm damage along the Ohio River as a result of heavy rainfall and damaging high winds. We provided laundry services and distributed supplies, such as personal care kits, cleaning supplies, first-aid and safety kits, paper products, baby supplies, and water. These items helped local communities including New Richmond, Point Pleasant, Moscow, Newtown, California and Neville, Ohio; and Bellevue, Silver Grove and California, Kentucky.



TODAY THERE WAS A MATTHEW 25 DISASTER TRUCK GIVING [PERSONAL CARE] BAGS AWAY TO FLOOD VICTIMS. WHEN I GOT TO MY TEMPORARY HOME, I LOOKED IN THE BAG AND READ THE CARD AND REALIZED THAT SOMEONE CARED ABOUT ME WHEN I HAD NOTHING. THEN I CRIED A LITTLE. THANK YOU!

DAN



TORNADOES AND STORMS ACROSS THE U.S.

Matthew 25: Ministries responded to storms and tornadoes that swept through parts of the U.S., including Alabama, Georgia, Iowa, and North Carolina. Our Disaster Response Team provided aid throughout the affected areas, including personal care kits, tarps, paper products, cleaning supplies, and more.



NEARLY 3 MILLION POUNDS OF AID PROVIDED TO THOSE AFFECTED BY DISASTERS



HAWAII AND GUATEMALA VOLCANOES

In the spring of 2018, Matthew 25: Ministries responded to two volcano eruptions—the Kilauea Volcano Eruption in Hawaii and the Fuego Volcano Eruption in Guatemala. These two eruptions displaced thousands of people and killed hundreds. We shipped a container of aid to each location filled with basic necessities such as personal care kits, paper products, laundry supplies, clothing, tarps and baby supplies. This was our first-ever shipment to Hawaii.



HURRICANES

Two historical hurricanes struck the U.S. in the fall of 2018. Hurricane Florence hit North Carolina as a massive, slow-moving storm on September 14. It dumped tremendous amounts of rain, causing catastrophic floods and dangerous storm surges. Matthew 25: Ministries shipped more than 26 truckloads of aid to those affected by the storm. Our Disaster Response Team was on location for almost three weeks, providing laundry services and distributing aid throughout hard-hit communities.

Less than a month later, Hurricane Michael struck the Florida coast as a Category 4 storm on October 10. This storm developed quickly and took many people by surprise, leaving an enormous area of impact in its wake. In 2018, Matthew 25: Ministries shipped more than 20 truckloads of aid in response to this disaster. We will continue shipping as long as our help is needed. Additionally, our Disaster Response Team delivered products directly into affected neighborhoods, provided supplies to shelters and distribution centers, and offered laundry services to impacted families.

Matthew 25: Ministries also continued shipping to areas impacted in 2017 by Hurricanes Harvey, Irma, and Maria. We are working with our partners in these areas to continue addressing the persistent and long-term needs of the victims.



CALIFORNIA WILDFIRES

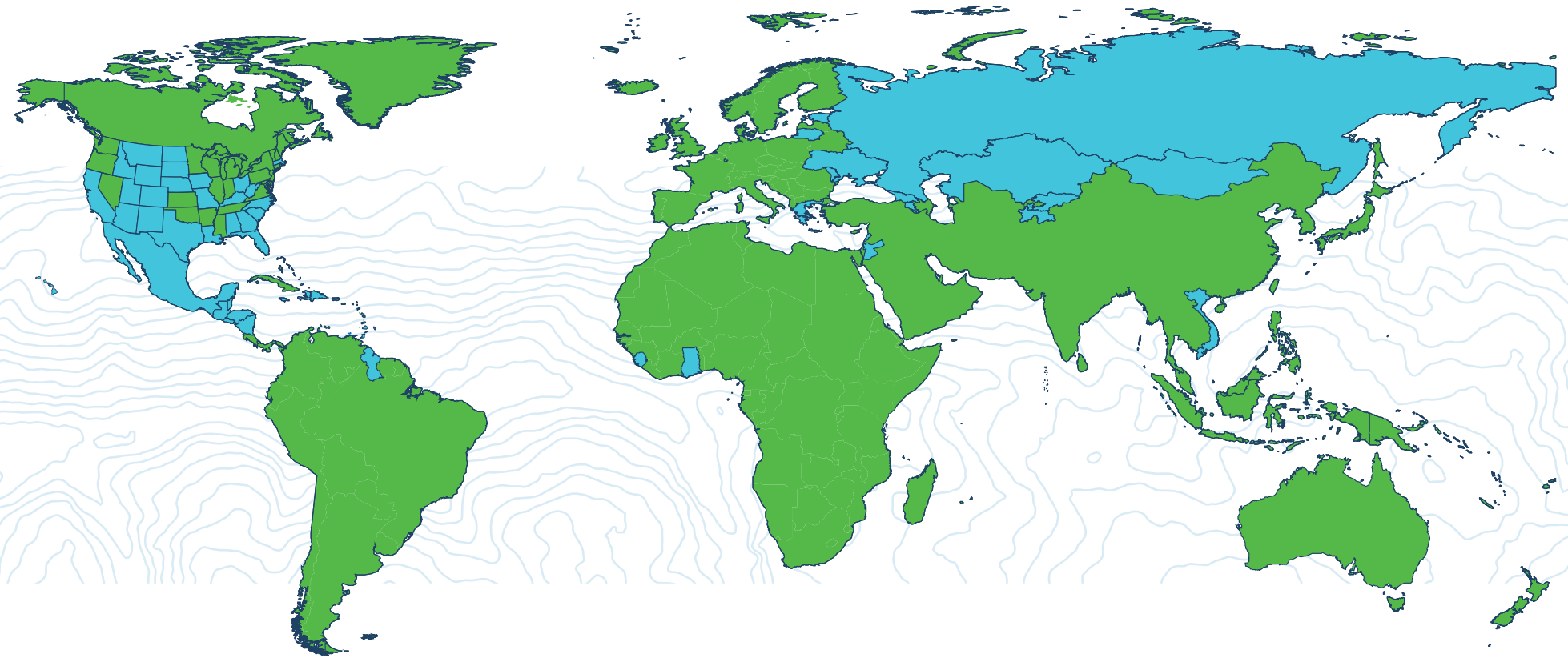
2018 was the deadliest and most destructive wildfire season on record in California. In late summer, a series of wildfires broke out in the northern part of the state, including the Carr Fire and Mendocino Complex Fire. Then in November and December, another round of large, devastating fires occurred across the state including the Camp, Hill, and Woolsey Fires. The impact of these fires was massive, burning hundreds of thousands of acres and displacing thousands of families.

Matthew 25: Ministries shipped more than 8 truckloads of relief supplies to partners in California in 2018, including personal care and clean-up kits, paper products, baby items, detergent pods and more. Our Disaster Response Team deployed in August as well as in November and December to provide additional products and laundry services to the victims of the wildfires. Our team also distributed over \$25,000 in gift cards to help families immediately following the fires and during the holidays.



SHIPMENTS

**862 CONTAINERS
SHIPPED TO
33 COUNTRIES
IN 2018**



DESTINATION	TRUCKLOADS	DESTINATION	TRUCKLOADS	DESTINATION	TRUCKLOADS	DESTINATION	TRUCKLOADS
Alabama	0.25	Greece	2	Lithuania	1	South Carolina	10
Arizona	14	Grenada	6	Louisiana	1	South Dakota	13
Armenia	1	Guatemala	94	Massachusetts	0.25	St Lucia	1
Barbados	1	Guyana	39	Mexico	3	Tajikistan	5.5
Belize	10	Haiti	150	Missouri	4.25	Texas	65
California	9.25	Hawaii	1	Moldova	0.5	Trinidad	18
Colorado	1	Honduras	51	Mongolia	1	Ukraine	11
Dominica	2	Idaho	1	Montana	2	USA (various)	1
Dominican Republic	10	International (various)	0.25	Nebraska	2	Utah	1
El Salvador	45	Iowa	0.25	New Mexico	16	Vietnam	2
Estonia	3	Jamaica	75.5	Nicaragua	26	West Virginia	1
Florida	48.5	Jordan	2	North Carolina	25.25	Wyoming	2
Georgia (country)	5	Kazakhstan	11	North Dakota	10		
Georgia (state)	0.25	Kentucky	0.5	Puerto Rico	2		
Ghana	11	Kyrgyzstan	15	Russia	1.5		
Greater Cincinnati	23	Lebanon	1	Sierra Leone	2		
						TOTAL	862

EXPANSION

In April 2018, Matthew 25: Ministries broke ground on an exciting and much-needed facility expansion. Having grown extensively over the past years, we did not fit in our current building any longer. We had product stacked in every possible corner of the building and still had to obtain off-site storage. In order to maximize our efficiency and help more people, we needed to grow.



This multi-faceted construction project includes expanding our warehouse to fit more products, adding dock doors to increase our inbound/outbound shipping capacity, creating more space for volunteers, adding solar-powered energy solutions, enlarging our parking lot, building a chapel and multi-purpose facility, moving and expanding office space, and many more improvements. This expansion will be a key tool in allowing us to reach more people in need and continuing to expand our programs. Each facet has been carefully planned to help increase the impact of our work.

We expect Phase 1 will be completed and Phase 2 will launch in the spring of 2019. For more details about the expansion and to follow the progress, please visit www.m25m.org/growth.

WAREHOUSE EXPANSION



CONTAINER OFFICES





KEY LEADERSHIP

FOUNDER

Rev. Wendell E. Mettey
Montgomery, OH

CEO

Tim Mettey
Mason, OH

BOARD OF DIRECTORS

CHAIRMAN

Michael Brandy, Jr.
Brandicorp
Bellevue, KY

SECRETARY

Douglas W. Thomson, Esq.
Thomson Law, Co.
Milford, OH

TREASURER

Linda Tracy Gill, CPA
TransAct, Inc.
Cincinnati, OH

Michelle Goret
Cintas Corporation
Cincinnati, OH

Clare Iery
Cincinnati, OH

Jim Russell
RAE, Inc.
Retired | Cincinnati, OH

Glenn Grismere
University of Cincinnati
Retired | Cincinnati, OH

Jenna McHugh
Sur-Seal
Cincinnati, OH

Michael Staudinger, MD
Wild Rose Community
Memorial Hospital
Denmark, WI

Don Heithaus
Woodlawn Rubber Co.
Cincinnati, OH

Eric Niemeyer, MD
The Christ Hospital Physicians
Cincinnati, OH

Harry Yeaggy
Union Savings Bank
Cincinnati, OH

LETTER FROM THE CHAIRMAN



It was so exciting to watch Matthew 25: Ministries' facility expansion officially begin in 2018. I've especially enjoyed watching the construction of the new warehouse, which is double the height of our current building. As I've watched it go up, I am moved by the thought of how much product will be able to fit inside, and how many more people we will be able to help with this increased space, including those in our own community. We partner with over 45 organizations in Greater Cincinnati to serve our neighbors in need, and we are continuing to expand our reach locally, nationally and internationally this coming year.

One of my favorite things is walking into Matthew 25: Ministries' Processing Center, especially on a Saturday when we typically welcome upwards of 400 volunteers. It is amazing to see so many different people serving together, giving their time to help people they'll never meet. On any given day, I see families, corporate groups, sports teams, churches, special needs groups, people from all different backgrounds and faiths—all reaching out to help those in need together.

I'm looking forward to our continued growth and expanding our impact in Greater Cincinnati, throughout the U.S. and around the world. Thank you for trusting Matthew 25: Ministries and choosing to be part of our work.

Michael Brandy, Jr.
Chairman of the Board

2018 HIGHLIGHTS

Over **63,000 volunteers** gave approximately **148,000 hours** of time

862 forty-foot containers shipped worldwide

Over **16 million pounds** of humanitarian aid and disaster relief shipped

Helped more than **21 million people**

2018 MILESTONES

Exceeded **200,000,000 pounds** of aid distributed since 1991

Shipped our **10,000th container** of aid

Topped **\$2 billion dollars** of aid shipped cumulatively



99.3%
OF CASH AND IN-KIND DONATIONS WENT TOWARD PROGRAMS IN 2018

○ Programs ○ Fundraising ○ Management



FINANCIAL POSITION

Year ended 12/31/18 subject to final audit

ASSETS

Cash & Cash Equivalents	\$	2,292,000
Receivables	\$	341,000
Investments	\$	6,021,000
Donated Inventory	\$	64,502,000
Property & Equipment, Net	\$	8,336,000
Other Assets	\$	14,000
Total Assets	\$	81,506,000

LIABILITIES

Total Liabilities	\$	487,000
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NET ASSETS

Unrestricted	\$	79,479,000
Temporarily Restricted	\$	1,540,000
Total Net Assets	\$	81,019,000

Total Liabilities & Net Assets	\$	81,506,000
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STATEMENT OF ACTIVITIES

Year ended 12/31/18 subject to final audit

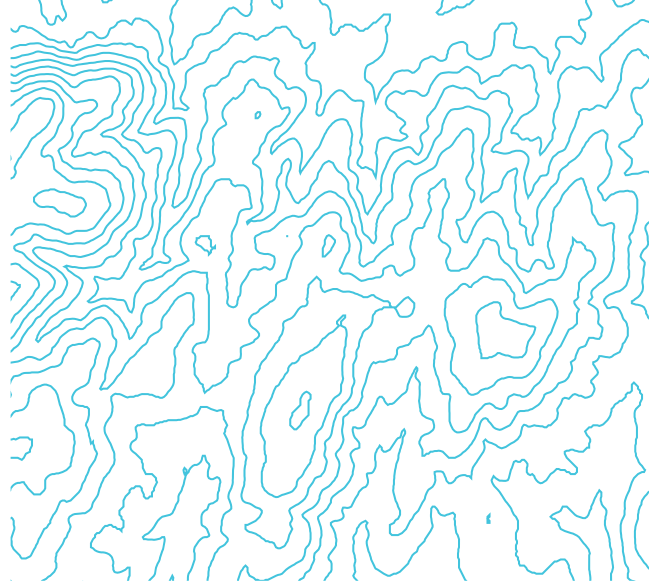
REVENUES

Donations – In-Kind	\$	207,320,000	95.1%
Donations – Cash & Equivalents	\$	5,524,000	2.5%
Donations – Restricted	\$	2,271,000	1.0%
Container Fees	\$	2,083,000	1.0%
Other Revenue, Net	\$	776,000	0.4%
Total Revenues	\$	217,974,000	100.0%

EXPENSES

Clothing Shipments	\$	95,700,000	
Personal Care Shipments	\$	42,300,000	
Medical Supplies Shipments	\$	38,600,000	
Household & Cleaning Items Shipments	\$	21,000,000	
Food Shipments	\$	4,200,000	
School Supplies Shipments	\$	3,300,000	
Sewing Supplies Shipments	\$	2,200,000	
Other Program Expenses	\$	8,580,000	
Total Program Expenses	\$	215,880,000	99.3%
Fundraising Expenses	\$	870,000	0.4%
Management Expenses	\$	650,000	0.3%
Total Expenses	\$	217,400,000	100.0%
Increase in Net Assets	\$	574,000	





Matthew  25 Ministries

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