



# PENN SPORTS INTERACTIVE

Q3 2023 Report



# 1

# REVENUE

# REVENUE

Month	Total Sports Wagering Revenue	Massachusetts Sports Wagering Taxes Collected	Handle
July	\$362,493.19	\$72,498.64	\$11,723,712.51
August	\$482,090.14	\$96,418.03	\$16,737,187.11
September	\$942,103.41	\$188,420.68	\$13,053,788.04
<b>Q3 Total</b>	<b>\$1,786,686.74</b>	<b>\$357,337.35</b>	<b>\$41,514,687.66</b>



# 2

## **WORKFORCE DIVERSITY**

# WORKFORCE DIVERSITY

	Minority	Women	Veteran	MA Resident	Total Employees
<b>All Employees</b>					
Employees	263	223	15	30	654
%	<b>40%</b>	<b>34%</b>	<b>2%</b>	<b>5%</b>	
<b>Manager &amp; Above</b>					
Employees	29	33	1	9	126
%	<b>23%</b>	<b>26%</b>	<b>1%</b>	<b>7%</b>	
<b>Non-Manager</b>					
Employees	234	190	14	21	528
%	<b>44%</b>	<b>36%</b>	<b>3%</b>	<b>4%</b>	



# 3

## **VENDOR/SUPPLIER DIVERSITY**

# VENDOR/SUPPLIER DIVERSITY

Diversity Certification	Q1	Q2	Q3	Q4
MBE	\$986.88	\$2,567.91	\$41,833.96	
VBE	\$0	\$0	\$0	
WBE	\$193,737.25	\$317,748.82	\$325,420.41	
WMBE	\$0	\$0	\$1,520.00	
<b>Total Diversity Spend</b>	<b>\$194,724.13</b>	<b>\$320,816.73</b>	<b>\$368,774.37</b>	

## GOALS

- By 2025, our goal was to more than double our diverse supplier spend.
- As of Q3 2023, we are currently 17.9% above our 2-year target and trending to increase further.

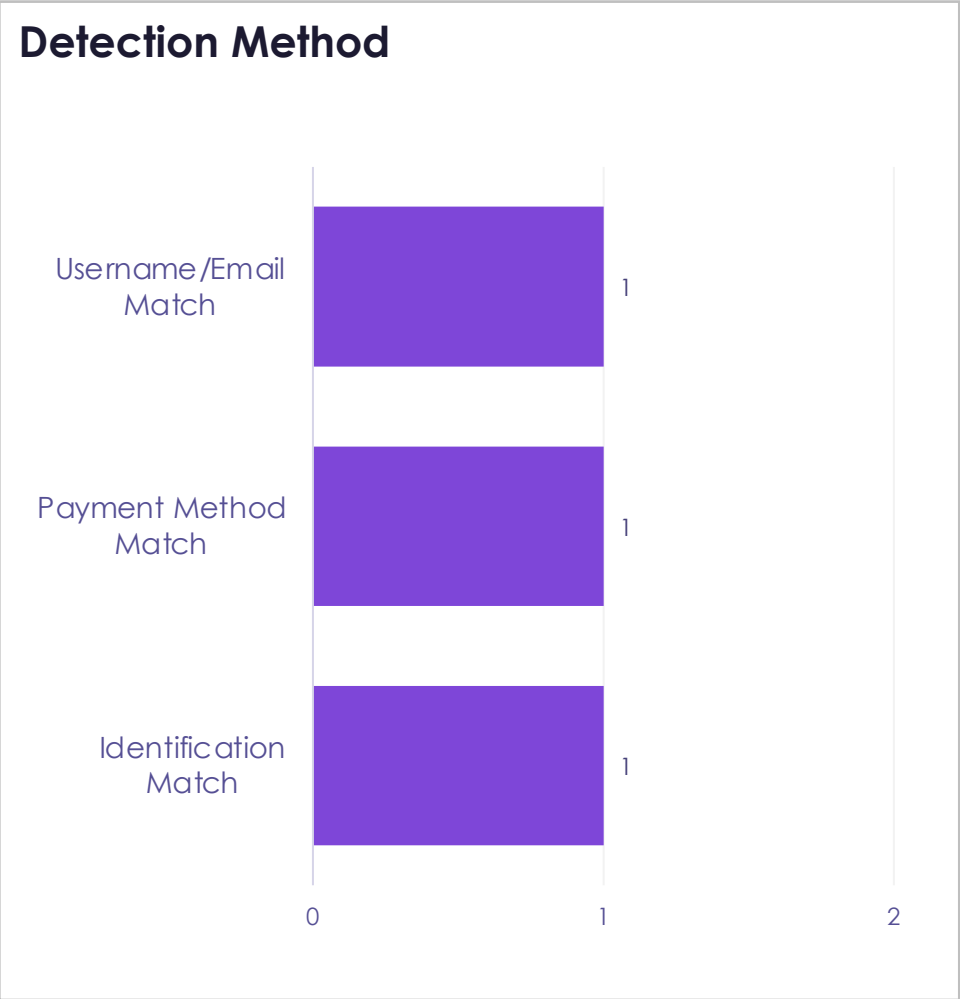
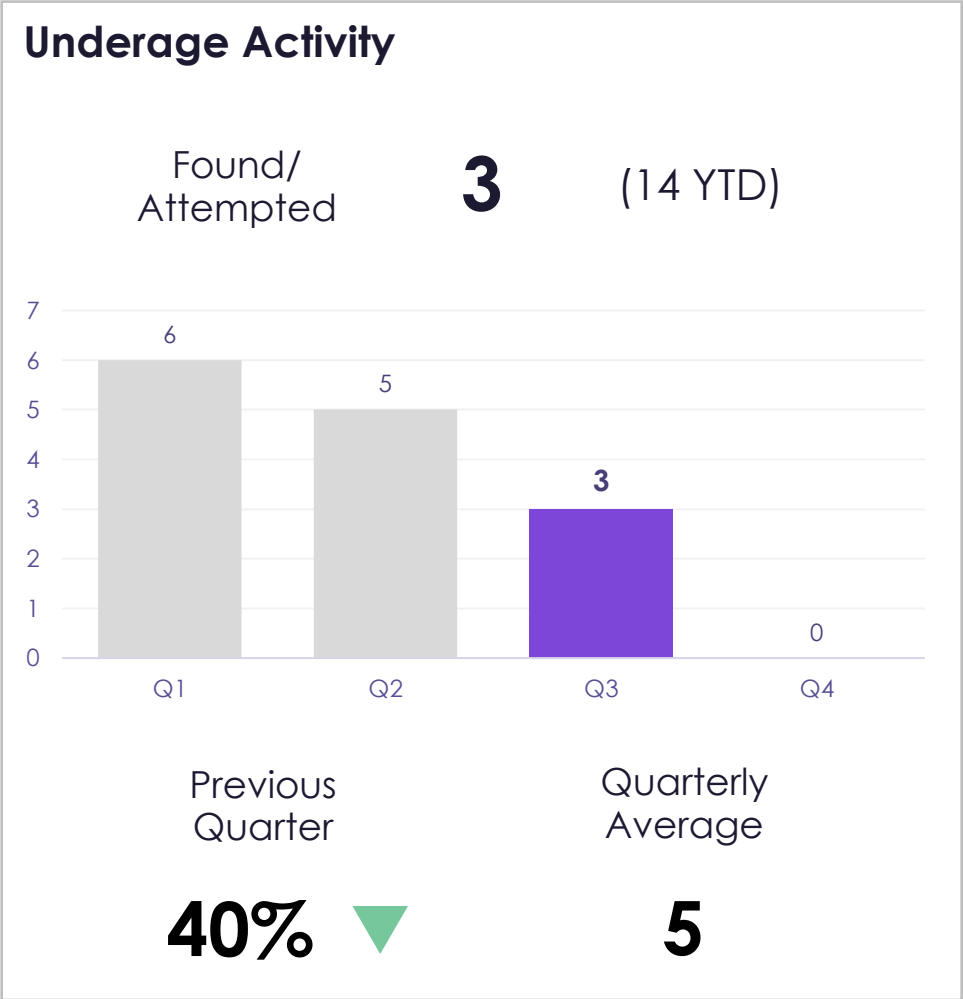


# 4

# COMPLIANCE



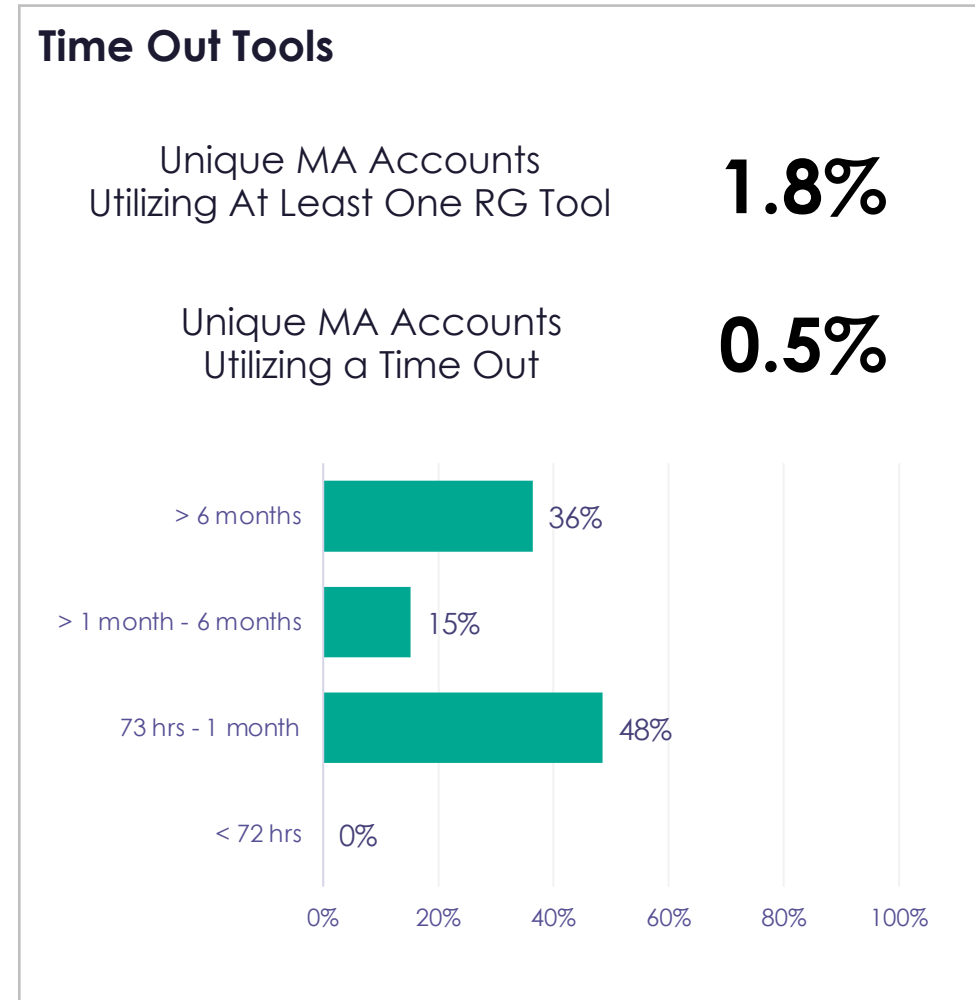
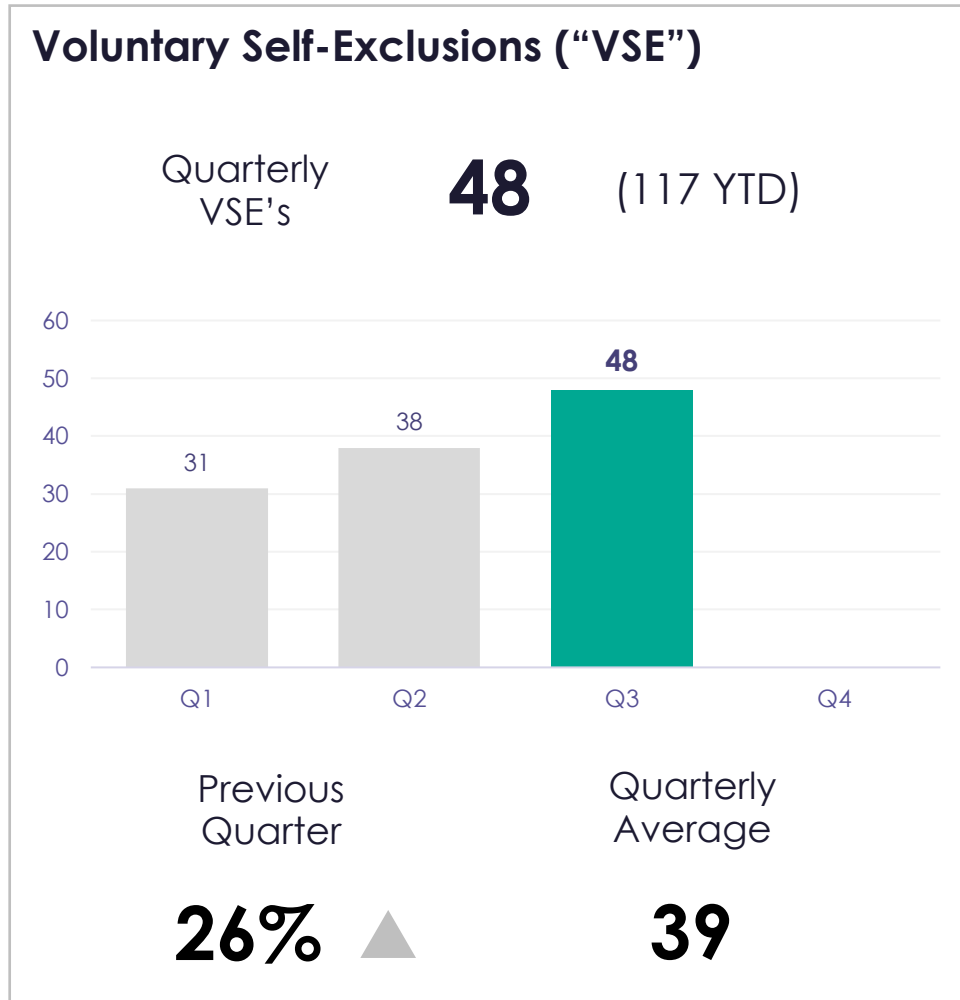
# POTENTIAL UNDERAGE ACTIVITY



# 5

## RESPONSIBLE GAMING

# RESPONSIBLE GAMING



6

**LOTTERY**

# LOTTERY

- Online customers received an offer to receive and redeem free MA Lottery tickets.
- Qualifying guests who signed up for a new, online account received MA Lottery tickets to be redeemed at PPC.



# 7

**COMMUNITY/ OUTREACH/  
CHARITABLE IMPACTS**

# COMMUNITY/OUTREACH/CHARITY



## Interactive Gives Back

- Team members participated in a series of community service events across our offices in Massachusetts, Philadelphia, Hoboken, Cherry Hill, Toronto, and Gibraltar.
- Between the offices over 15 events took place, including:
  - Volunteering at food banks, senior centers, animal shelters
  - Community Cleanups
  - Career Workshops
  - A virtual donation drive and packing back-to-school kits for underserved youth

# COMMUNITY/OUTREACH/CHARITY



- In Massachusetts, the Penn Game Studios team based in Greenfield volunteered with Source to Sea to clean up a section of the Green River on Saturday, September 23.
- Team members collected over 15 bags of trash, and removed old tires, shopping carts and other debris from the river front.



# COMMUNITY/OUTREACH/CHARITY

**SAFE GAMING. IT'S  
OUR RESPONSIBILITY.**

- Throughout Responsible Gaming Education Month in September, PENN Entertainment and its portfolio of brands rolled out content and resources focused on responsible gaming best practices on-site at PENN properties and across our social and digital channels.

