



PENN SPORTS INTERACTIVE

Q4 2023 Report



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REVENUE

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Month	Total Sports Wagering Revenue	Massachusetts Sports Wagering Taxes Collected	Handle
October	\$1,445,372.32	\$289,074.46	\$13,893,609.59
November	\$5,709,434.17	\$1,141,886.83	\$39,083,619.96
December	\$4,081,275.86	\$816,255.17	\$49,981,962.25
Q4 Total	\$11,236,082.35	\$2,247,216.46	\$102,959,191.80

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WORKFORCE DIVERSITY

WORKFORCE DIVERSITY

	Minority	Women	Veteran	MA Resident	Total Employees
All Employees					
Employees	346	296	16	30	777
%	45%	38%	2%	4%	
Manager & Above					
Employees	36	37	1	9	148
%	24%	25%	1%	6%	
Non-Manager					
Employees	310	259	15	21	629
%	49%	41%	2%	3%	

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VENDOR/SUPPLIER DIVERSITY

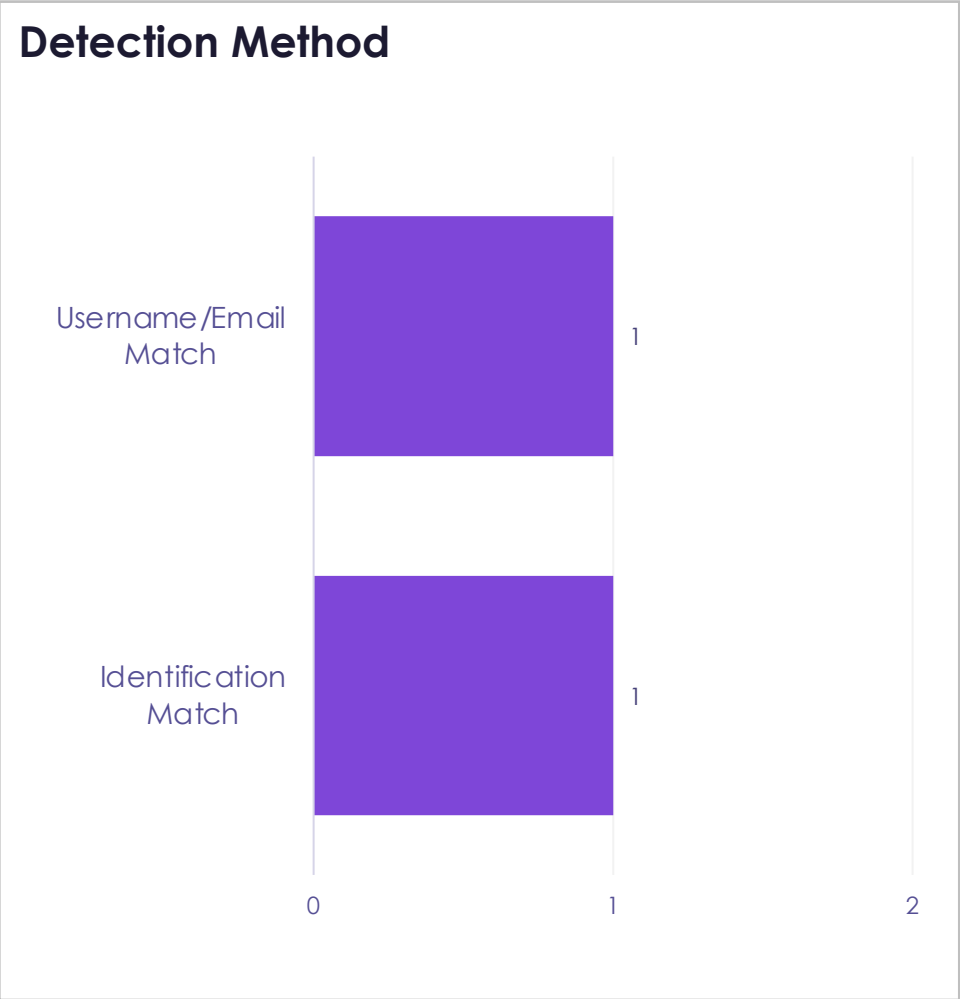
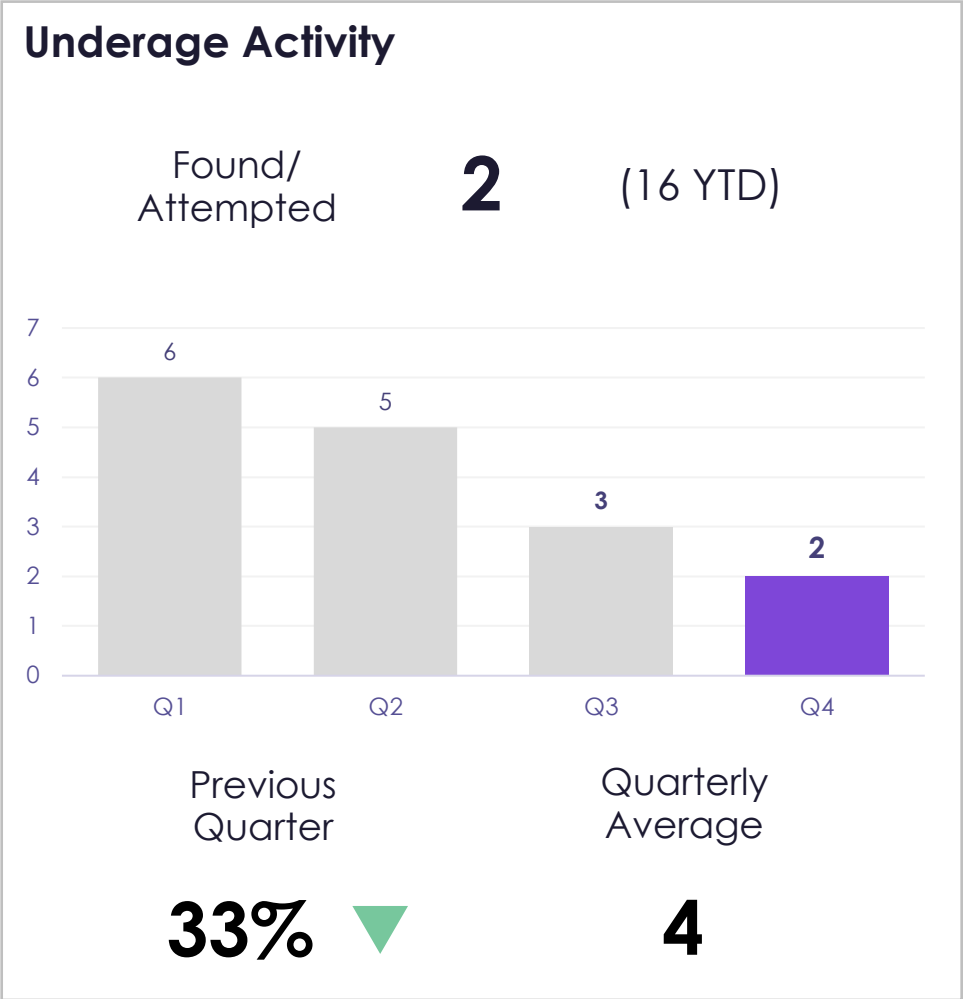
VENDOR/SUPPLIER DIVERSITY

Diversity Certification	Q1	Q2	Q3	Q4
MBE	\$986.88	\$2,567.91	\$20,291.03	\$12,303.09
VBE	\$0	\$0	\$0	\$0
WBE	\$193,737.25	\$317,748.82	\$325,420.41	\$685,067.47
WMBE	\$0	\$0	\$1,520.00	\$0
Total Diversity Spend	\$194,724.13	\$320,816.73	\$347,231.44	\$697,370.56

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COMPLIANCE

UNDERAGE ACTIVITY



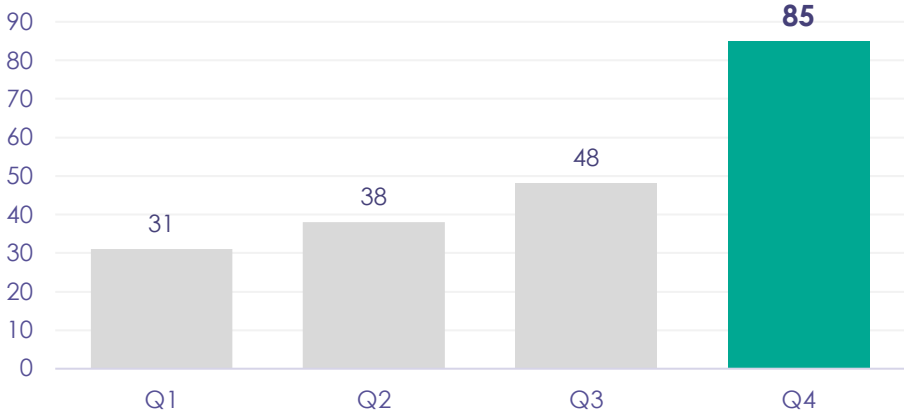
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RESPONSIBLE GAMING

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Voluntary Self-Exclusions (“VSE”)

Quarterly VSE's **85** (202 YTD)



Previous Quarter

77% ▲

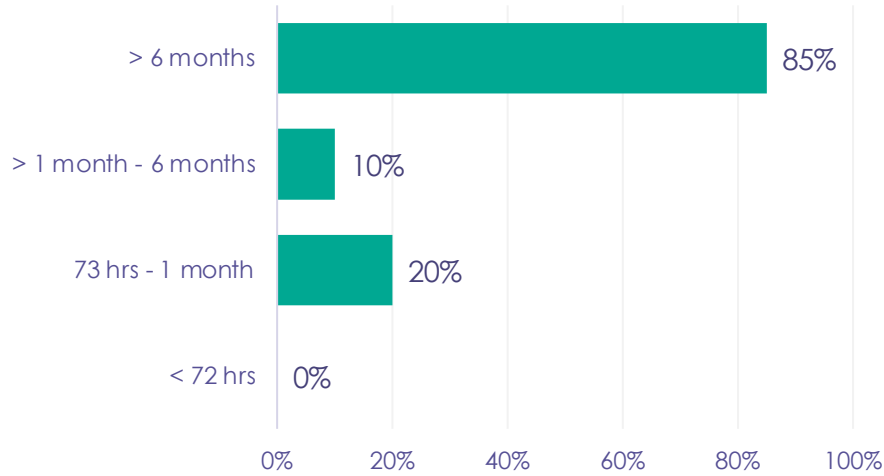
Quarterly Average

51

Time Out Tools

Unique MA Accounts Utilizing At Least One RG Tool **2.3%**

Unique MA Accounts Utilizing a Time Out **0.2%**



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LOTTERY

LOTTERY

- Online customers received an offer to receive and redeem free MA Lottery tickets.
- Qualifying guests who signed up for a new, online account received MA Lottery tickets to be redeemed at PPC.

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**COMMUNITY/ OUTREACH/
CHARITABLE IMPACTS**

COMMUNITY/OUTREACH/CHARITY



Veterans Day

- For Veterans Day, PENN Interactive made a donation to the Travis Manion Foundation, a non-profit organization that supports and empowers veterans and military families.
- Throughout the year, PI team members participate in Travis Manion Foundation events, such as fundraising for the 9/11 Heroes Run.

COMMUNITY/OUTREACH/CHARITY



Holiday Giving

- During the holiday season, PI held drives across its offices, collecting an assortment of winter clothing, personal care items and non-perishables that were donated to community food banks and shelters.
- These employee contributions were paired with monetary donations from PI to further aid these organizations during the crucial winter months.

Organizations include:

Franklin County Community Meals Program (Mass.)

United Way Toronto (Toronto, Ontario)

Career Wardrobe (Philadelphia, Pa.)

Cherry Hill Food Pantry (Cherry Hill, N.J.)

Hoboken Shelter (Hoboken, N.J.)

Caring For Gibraltar (Gibraltar)