



Report to the Massachusetts Gaming Commission Q2 2019



PLAINRIDGE PARK
YOUR HOMETOWN CASINO

Gaming Revenue & Taxes



		Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
2018	1st	\$42,196,904	\$16,878,761	\$3,797,722	\$20,676,483
	2nd	\$44,075,466	\$17,630,187	\$3,966,791	\$21,596,978
	3rd	\$44,849,341	\$17,939,737	\$4,036,441	\$21,976,177
	4th	\$40,467,919	\$16,187,167	\$3,642,113	\$19,829,280
	Total	\$171,589,630	\$68,635,852	\$15,443,067	\$84,078,918
2019	1st	\$40,910,743	\$16,364,297	\$3,681,967	\$20,046,264
	2nd	\$42,447,535	\$16,979,014	\$3,820,278	\$20,799,292
	3rd				
	4th				
	Total	\$83,358,278	\$33,343,311	\$7,502,245	\$40,845,556

Lottery Sales



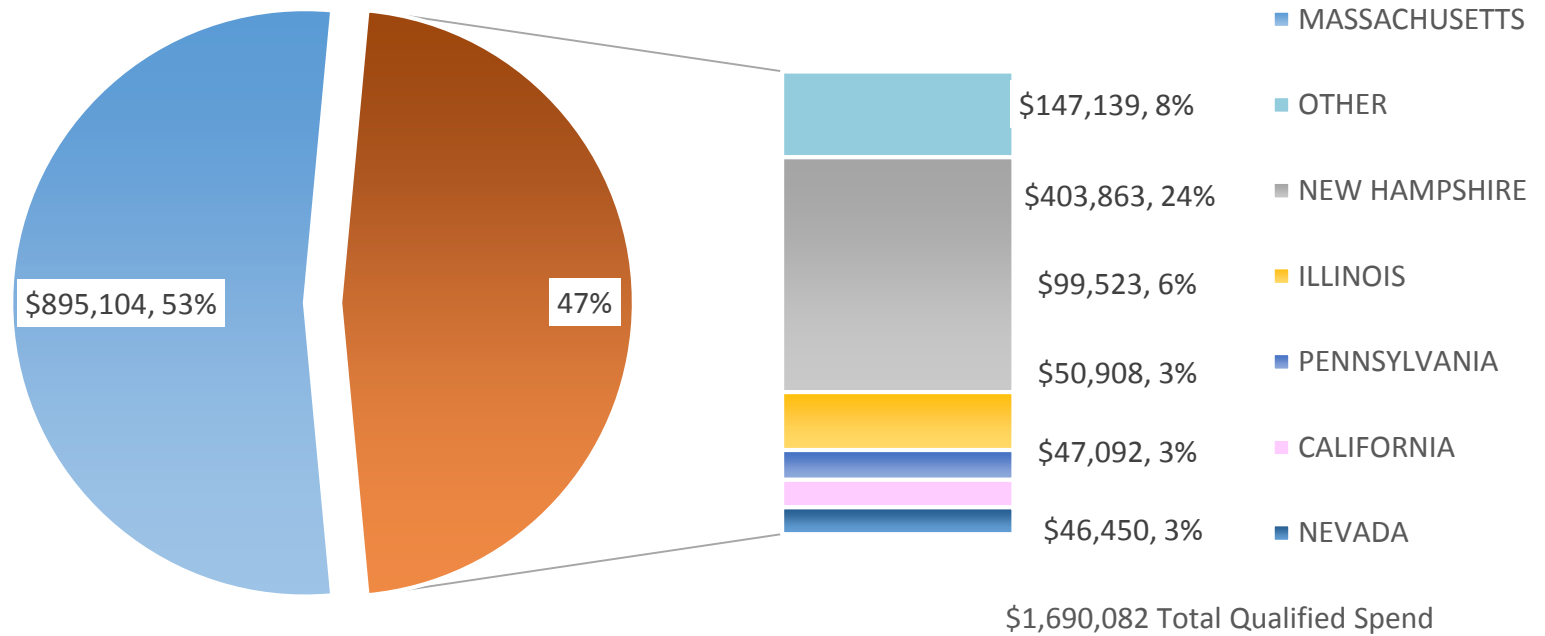
Quarter	2018	2019	\$ Difference	% Difference
1st	\$894,938	\$868,238	(\$26,700)	-2.98%
2nd	\$934,290	\$885,603	(\$48,687)	-5.21%
3rd	\$937,875			
4th	\$867,419			
Total	\$3,634,522			

- PPC currently has 5 instant ticket machines and 4 online terminals
- Prior to the Casino opening the Property had 1 instant ticket machine and 2 online machines

Spend by State



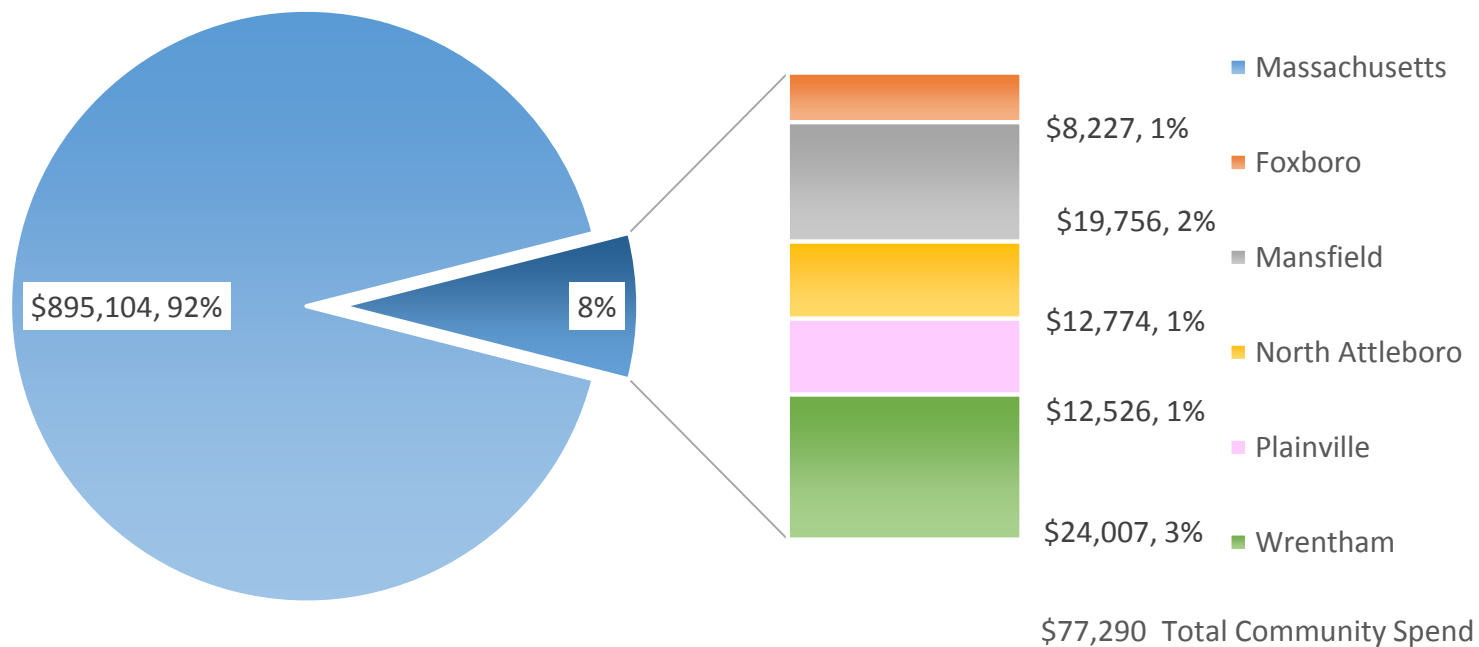
Q2 2019 Total Qualified Spend By State



Local Spend



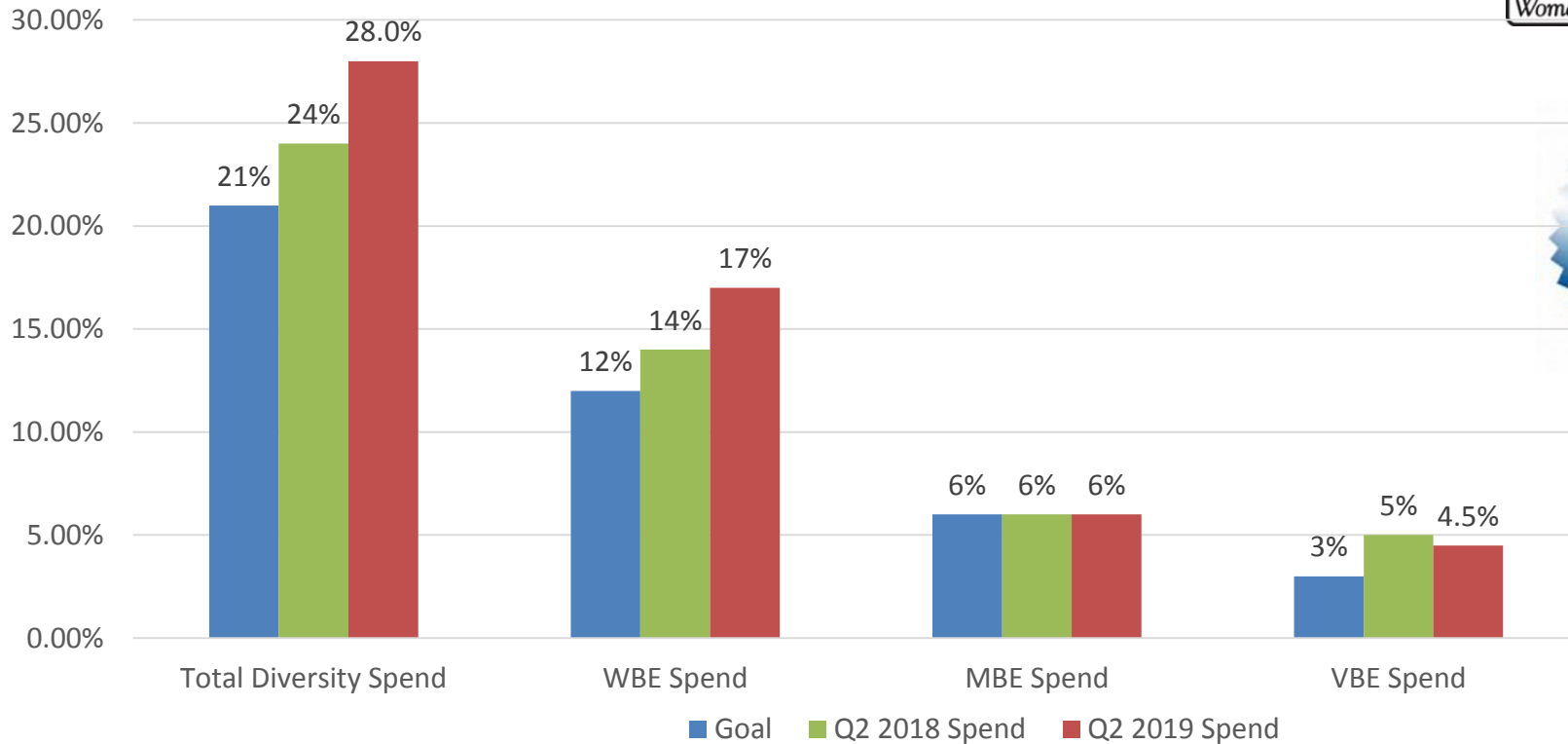
Q2 2019 Massachusetts vs Host & Surrounding Community Qualified Spend



Vendor Diversity



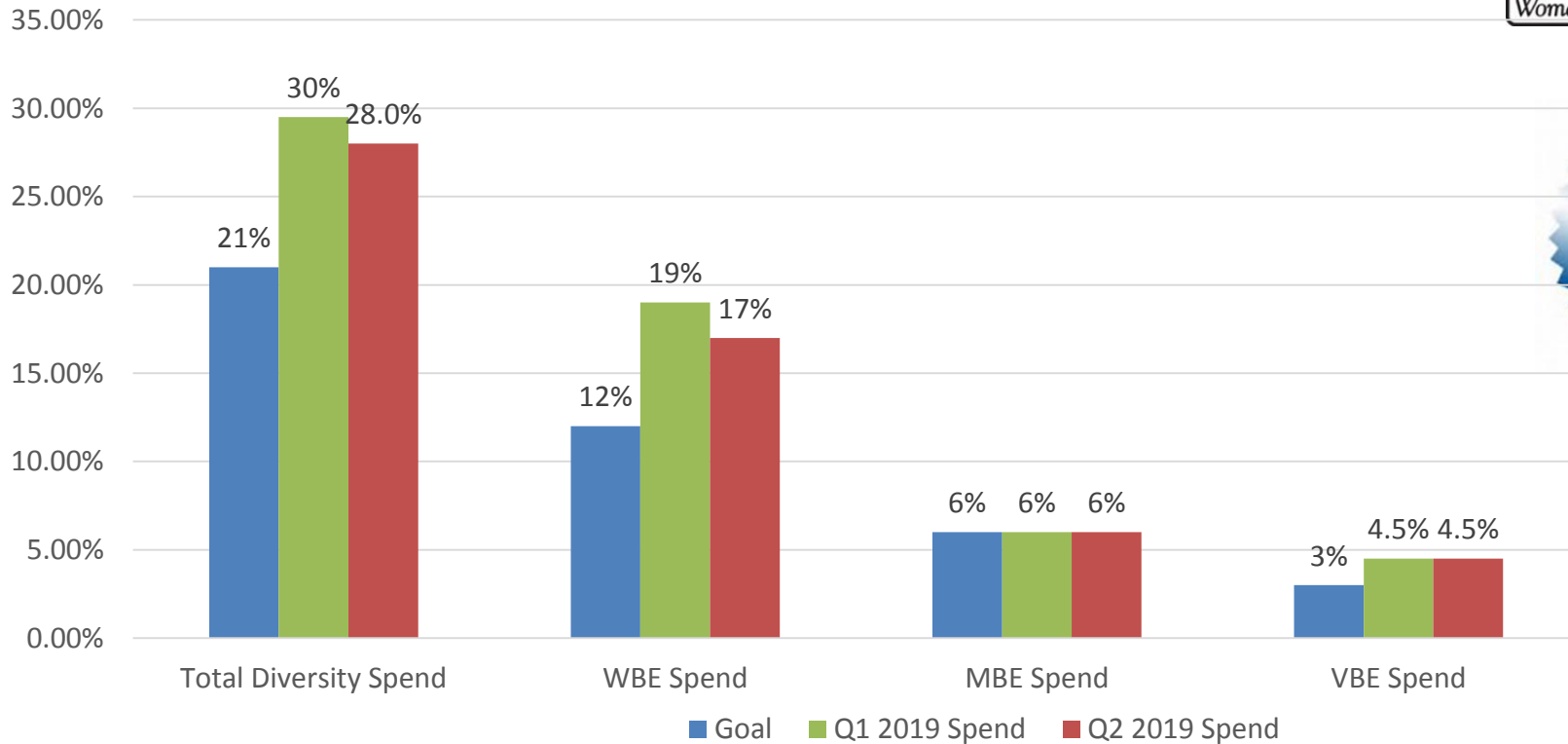
Q2 2018 vs. Q2 2019



Vendor Diversity



Q1 2019 vs. Q2 2019



Employment



As of June 30, 2019:

	Employees	Full-Time	Part-Time	Seasonal
Totals	461	308	141	12
% of Total	100%	67%	31%	3%

	Employees
Diversity	26%
Veterans	5%
Massachusetts	61%
Local	33%
Male/Female	49%/51%

Compliance



Month	Number of Patron ID Checks	Prevented from entering gaming Establishment			Expired, Invalid, no ID	Fake ID	Minors and Underage Escorted from the gaming area	Minors and Underage gambling at slot machines	Minors and Underage consuming alcoholic beverages
		Total	Minors ¹	Underage ²					
April	6,039	151	5	29	117	0	0	0	0
May	7,060	176	6	48	121	1	1	0	0
June	5,721	185	15	52	117	1	0	0	0
Total	18,820	512	26	129	355	2	1	0	0

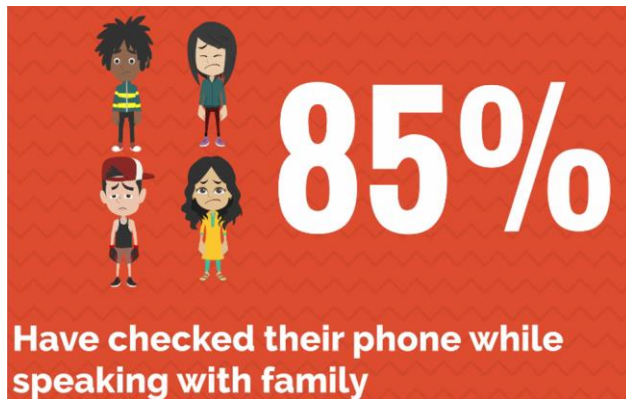
1 Person is under 18 years of age

2 Person is 18-21 years of age

Women Leading at Penn



- July - Work Life Balance – Panel Discussion



Remember

If work / life balance exists, you must build it.

Local Community



- For Kid's Sake Foundation
- Gilly's House Inc.
- Granite City
- Guide Dogs of America
- KP Boys Soccer Fund
- Make A Splash
- New Hope
- North Attleboro ANGP Inc
- North Attleboro/Plainville Rotary Club
- Plainville Senior Center
- Relay For Life
- URRC Golf Tournament



Q2 Sponsorships



- Wrentham Outlets
- TPC
- Fenway Concert Series
- Beasley Media Group



Boston



Marketing Highlights



- Outdoor Concert Series
- mycash to Free Slotplay Conversion
- Cross Property Visitation – Bruins/Blues



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