

## Gaming Revenue and Taxes



Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
	Q1	\$27,540,704	\$11,016,281	\$2,478,663	\$13,494,944
	Q2	\$0	\$0	\$0	\$0
2020	Q3	\$27,857,923	\$11,143,169	\$2,507,213	\$13,650,382
	Q4	\$26,855,516	\$10,742,206	\$2,416,996	\$13,159,202
	Total	\$82,254,143	\$32,901,656	\$7,402,872	\$40,304,528
	Q1	\$31,572,862	\$12,629,145	\$2,841,558	\$15,470,703
	Q2				
2021	Q3				
	Q4				
	Total	\$31,572,862	\$12,629,145	\$2,841,558	\$15,470,703



#### **Lottery Sales**



Quarter	2021	2020	\$ Difference	% Difference
Q1	\$458,540	\$715,250	(\$256,710)	-35.9%
Q2		\$0		
Q3		\$259,890		
Q4		\$354,201		
Total	\$458,540	\$1,329,341	(\$256,710)	-35.9%

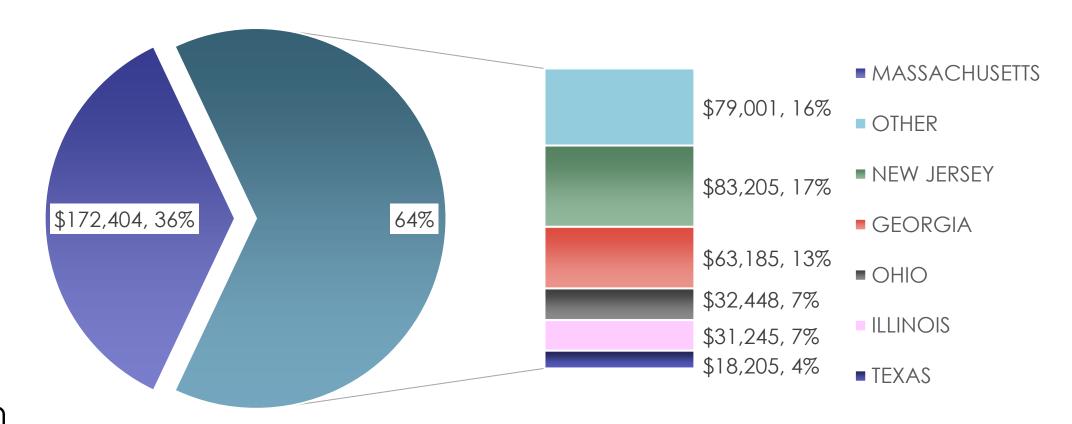
- PPC currently has five instant ticket machines and four online terminals
- Prior to the casino opening the property had one instant ticket machine and two online machines



#### Spend by State



#### Q1 2021 Total Qualified Spend By State

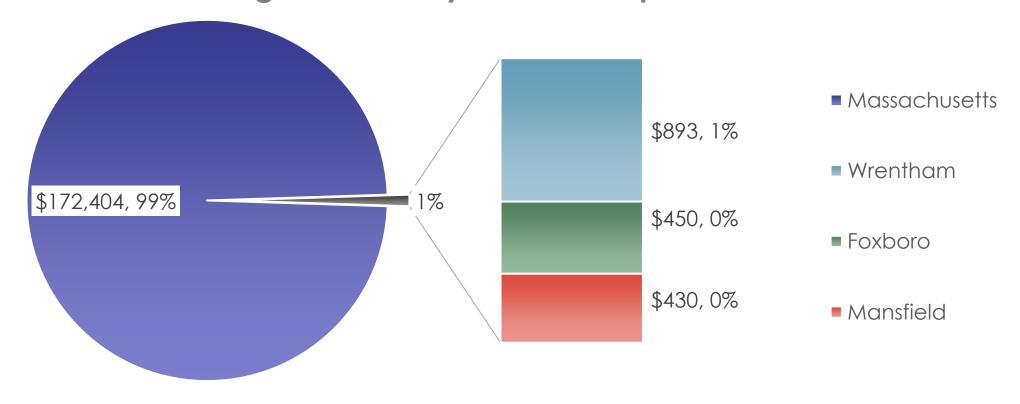




#### Local Spend



Q1 2021 Massachusetts vs Host & Surrounding Community Qualified Spend



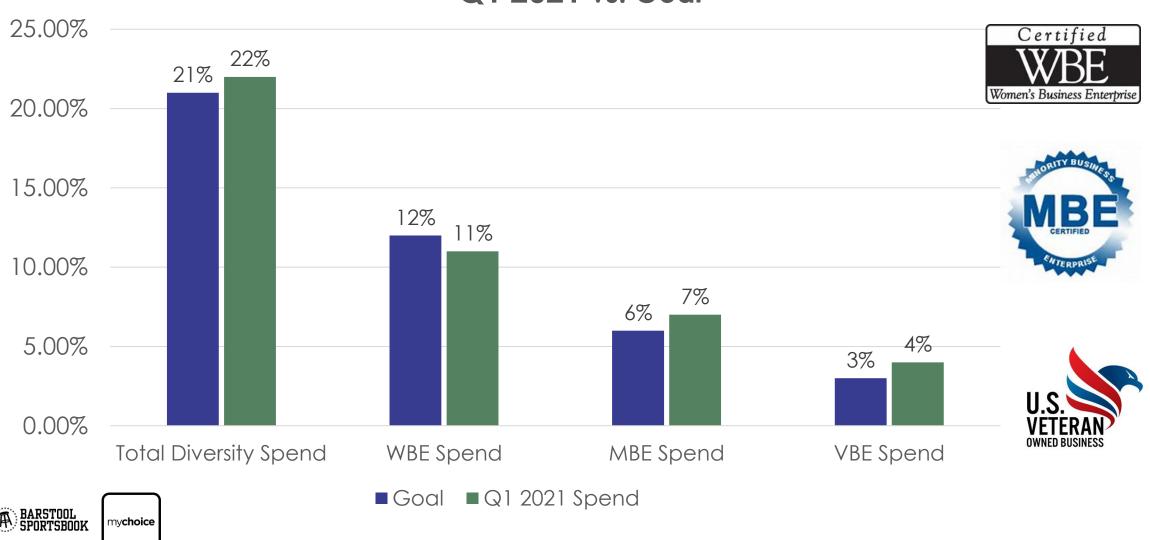


\$1,772 Total Community Spend

#### **Vendor Diversity**







#### Diverse Spend



Category <sup>1</sup>	Q1 2021	Q4 2020	\$ Difference	% Difference
WBE	\$39,572	\$87,298	(\$47,726)	-54.7%
MBE	\$24,758	\$90,711	(\$65,953)	-72.7%
VBE	\$12,451	\$23,417	(\$10,966)	-46.8%
Total Diverse Spend	\$76,781	\$201,426	(\$124,645)	-61.9%
Qualified Spend	\$348,517	\$1,108,618	(\$760,101)	-68.6%

<sup>&</sup>lt;sup>1</sup> Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.



### Compliance



Month	Prevented from Entering Gaming Establishment		Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage Gambling at Slot Machines	Minors and Underage Consuming Alcoholic Beverages	
	Total	Minors <sup>1</sup>	Underage <sup>2</sup>					
January	163	1	6	156	0	0	0	0
February	160	1	3	156	0	0	0	0
March	208	3	15	190	0	1	0	0
Total	531	5	24	502	0	1	0	0

<sup>&</sup>lt;sup>1</sup> Person under 18 years of age

<sup>&</sup>lt;sup>2</sup> Person 18-21 years of age



# Employment<sup>1</sup>: All Employees<sup>2</sup>



Employee Category	Percentage Goal	Total # of Employees in Category	Q1-21 Actual Percentage of Total Employees	Q4-20 Actual Percentage of Total Employees
Diversity	15%	62	24%	27%
Veterans	2%	16	6%	5%
Women	50%	102	39%	42%
Local <sup>3</sup>	35%	93	36%	32%
MA Employees		159	65%	62%

<sup>&</sup>lt;sup>1</sup> All employees referenced in this slide were current as of Q1 2021

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	Employees	Full-Time	Part-Time	Seasonal
Total	261	200	59	2
% of Total	100%	76.6%	22.6%	.07%

<sup>&</sup>lt;sup>2</sup> Total number of employees Q1 2021: 261

<sup>&</sup>lt;sup>3</sup> Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

# Employment<sup>1</sup>: Supervisor and Above<sup>2</sup>

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees
Diversity	18	27.6%
Veterans	3	4.6%
Women	25	38.4%



<sup>&</sup>lt;sup>1</sup> All employees referenced in this slide were current as of Q1 2021

<sup>&</sup>lt;sup>2</sup> Total number of Supervisor and Above Q1 2021: 65

# PPC Cares: Community and Team





- \$5000 Boston Pearl Foundation
- Financial assistance provided to attend college
- Further the education of young Black women who enroll as freshmen in a four-year college or university

- Diversity Scholarship Program
- Children of Team Members exclusively
- Commitment to equity in post-secondary education opportunities for students
- Committed \$1 MILLION to the program



