



PLAINRIDGE PARK

Q4 2022 REPORT



GAMING REVENUE AND TAXES

Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
2021	Q1	\$31,572,862	\$12,629,145	\$2,841,558	\$15,470,703
	Q2	\$36,329,149	\$14,531,660	\$3,269,623	\$17,801,283
	Q3	\$37,682,927	\$15,073,171	\$3,391,463	\$18,464,634
	Q4	\$33,762,844	\$13,505,137	\$3,038,656	\$16,543,793
	Total	\$139,347,782	\$55,739,113	\$12,541,300	\$68,280,413
2022	Q1	\$33,730,006	\$13,492,002	\$3,035,701	\$16,527,703
	Q2	\$36,607,522	\$14,643,009	\$3,294,677	\$17,937,686
	Q3	\$36,659,335	\$14,663,734	\$3,299,340	\$17,963,074
	Q4	\$36,066,338	\$14,426,558	\$3,245,970	\$17,672,528
	Total	\$143,063,201	\$57,225,303	\$12,875,688	\$70,100,991

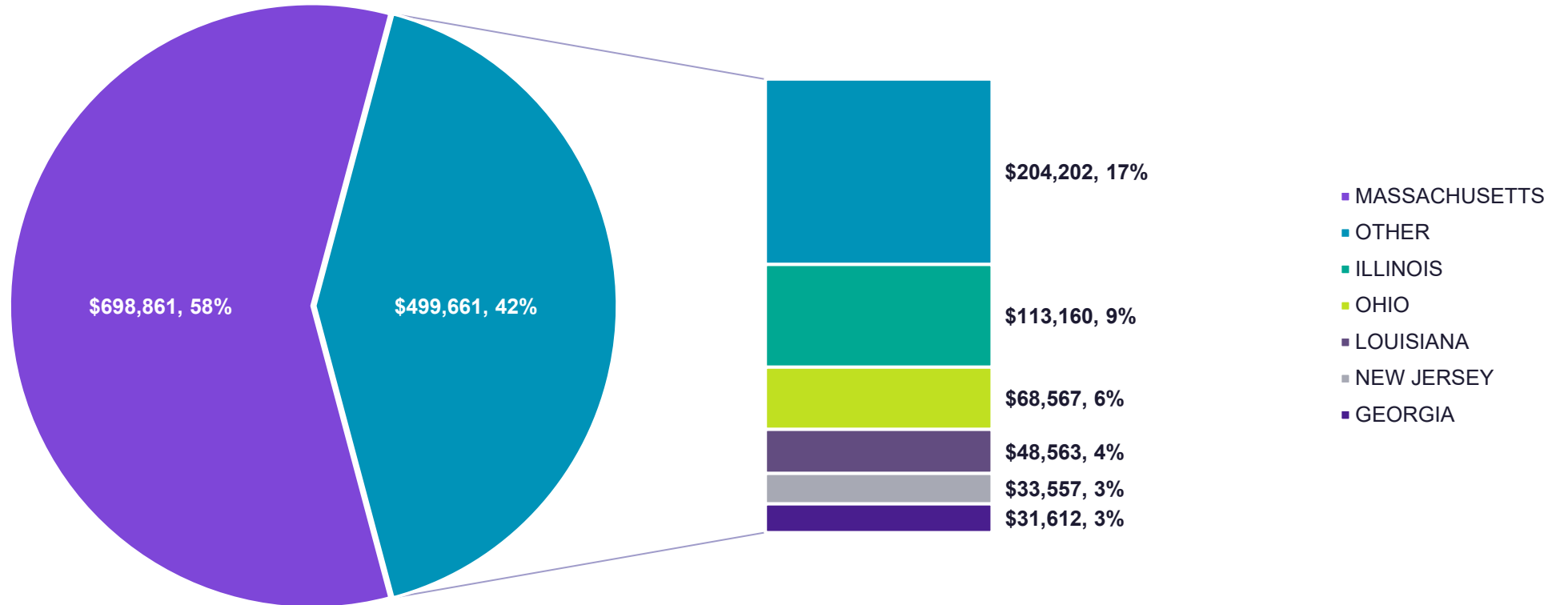
LOTTERY SALES

Quarter	2022	2021	\$ Difference	% Difference
Q1	\$507,710	\$458,540	\$49,170	10.7%
Q2	\$485,744	\$578,739	\$(92,995)	-16.1%
Q3	\$529,297	\$582,981	\$(53,684)	-9.2%
Q4	\$532,016	\$503,875	\$28,141	5.6%
Total	\$2,054,767	\$2,124,135	\$(69,368)	-3.3%

- PPC currently has five instant ticket machines and four online terminals
- Prior to the casino opening the property had one instant ticket machine and two online machines

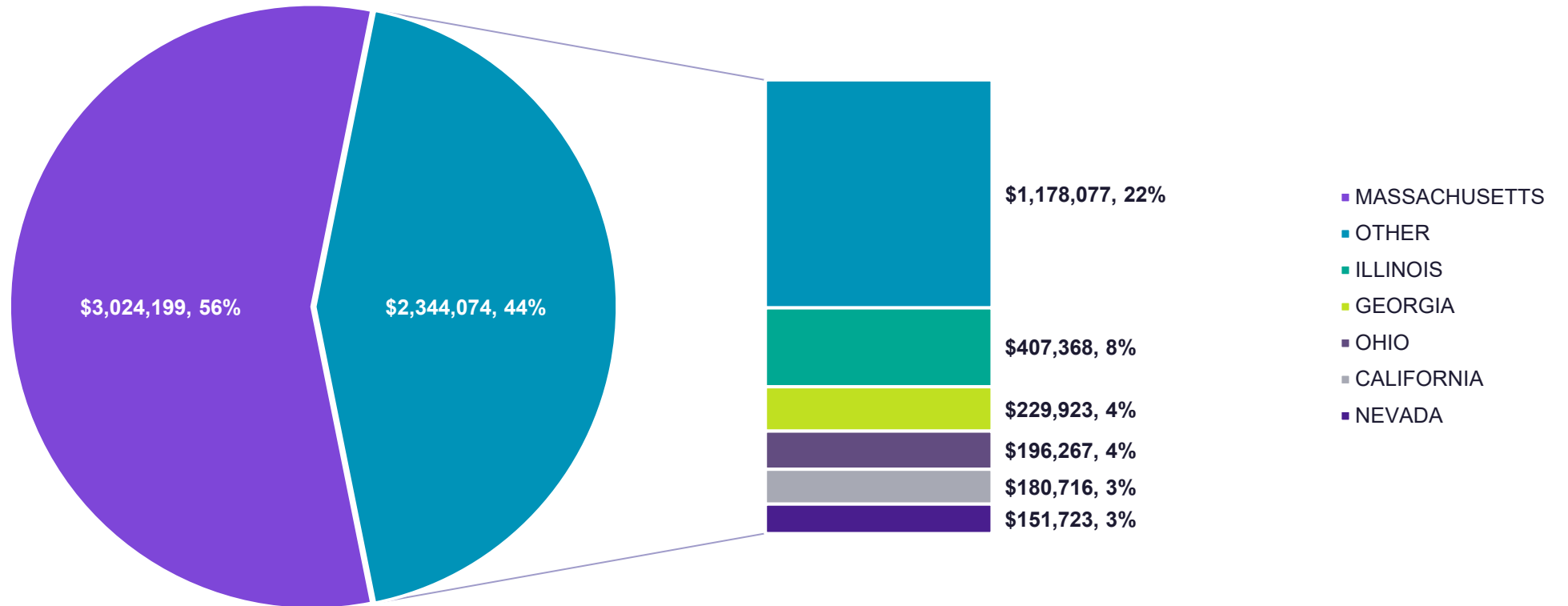
SPEND BY STATE

Q4 2022 Total Qualified Spend By State



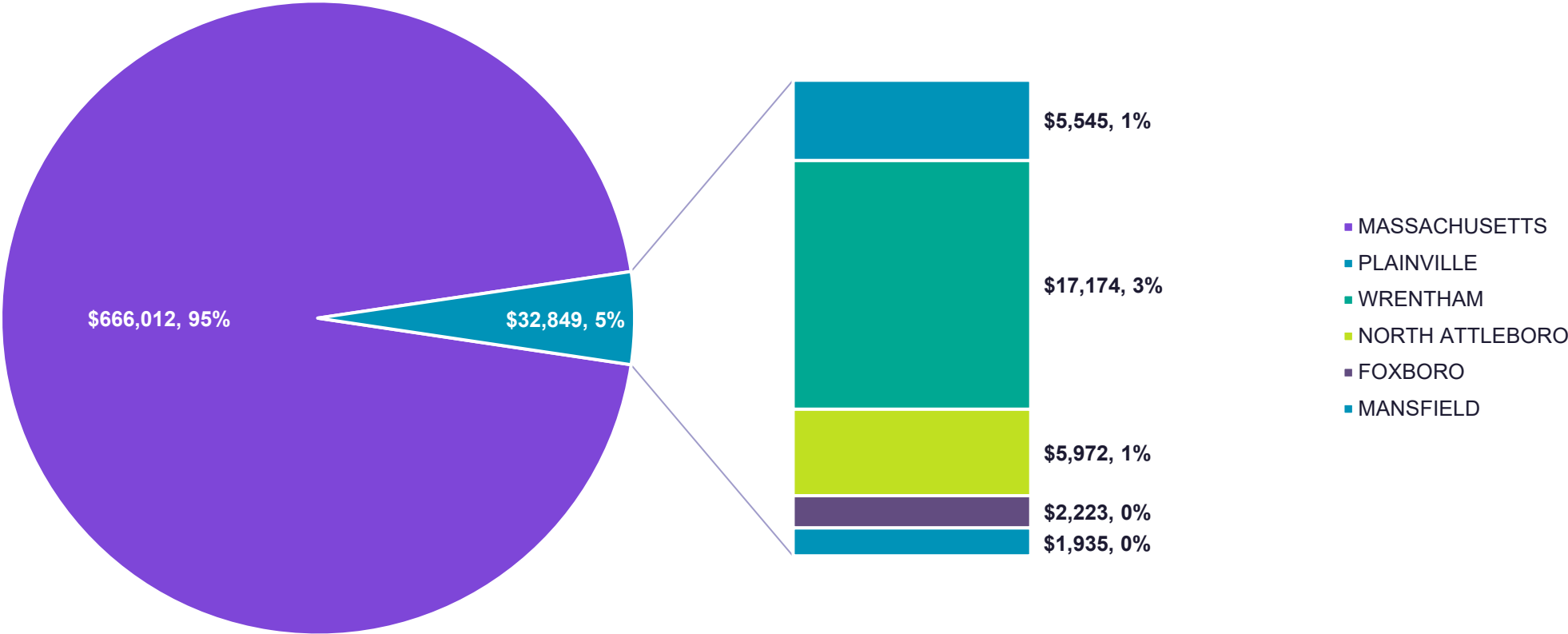
SPEND BY STATE

2022 Total Qualified Spend By State



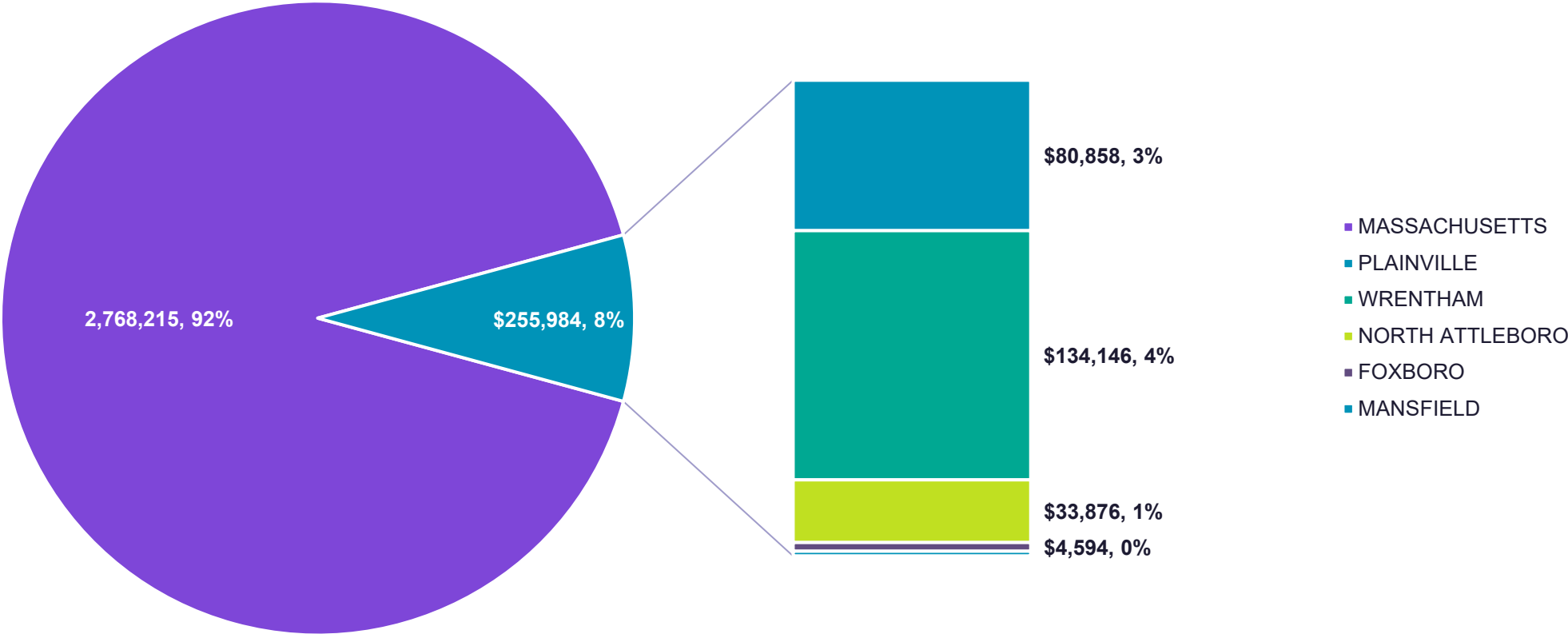
LOCAL SPEND

Q4 2022 Massachusetts vs Host & Surrounding Community Qualified Spend



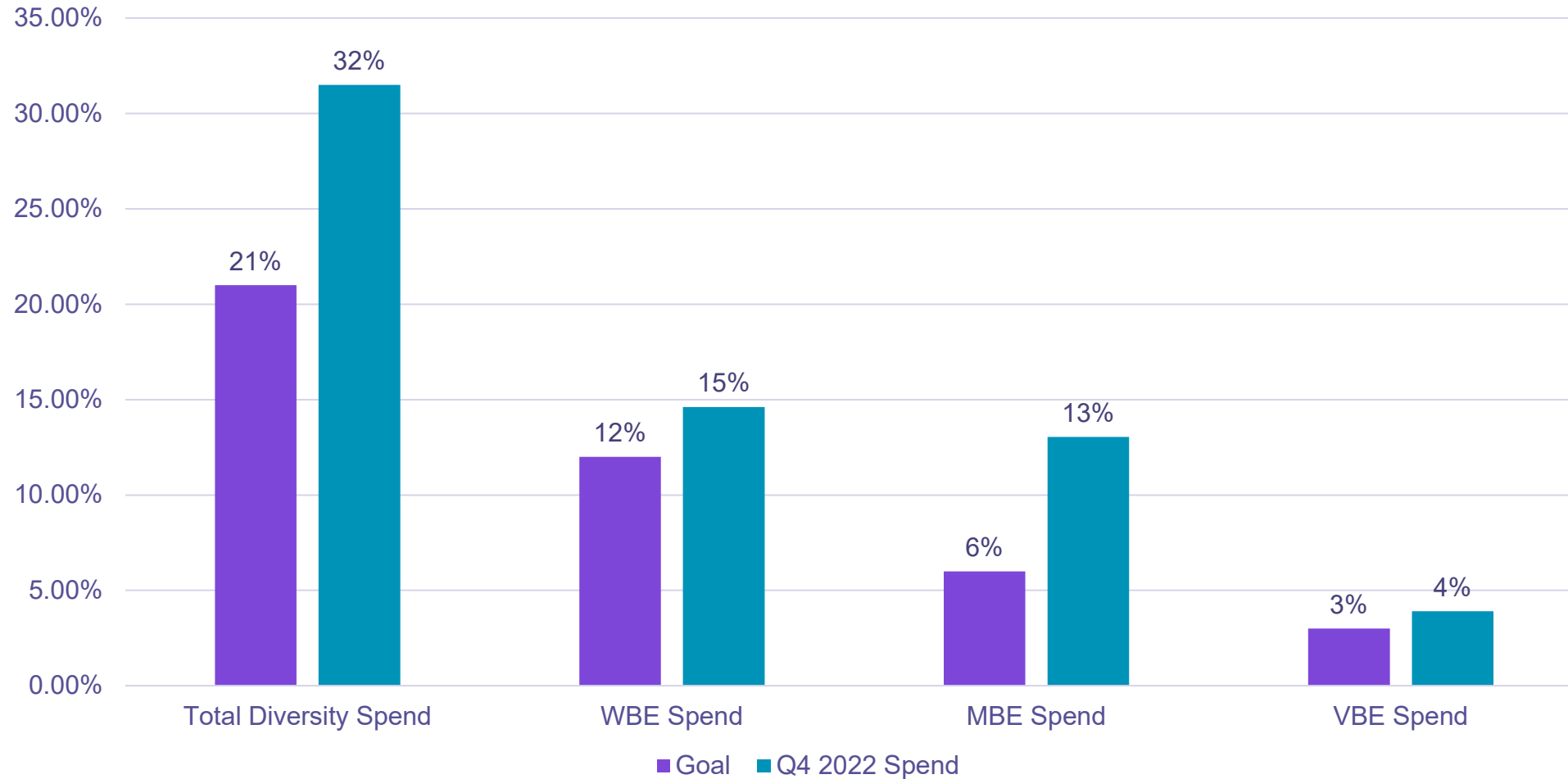
LOCAL SPEND

2022 Massachusetts vs Host & Surrounding Community Qualified Spend



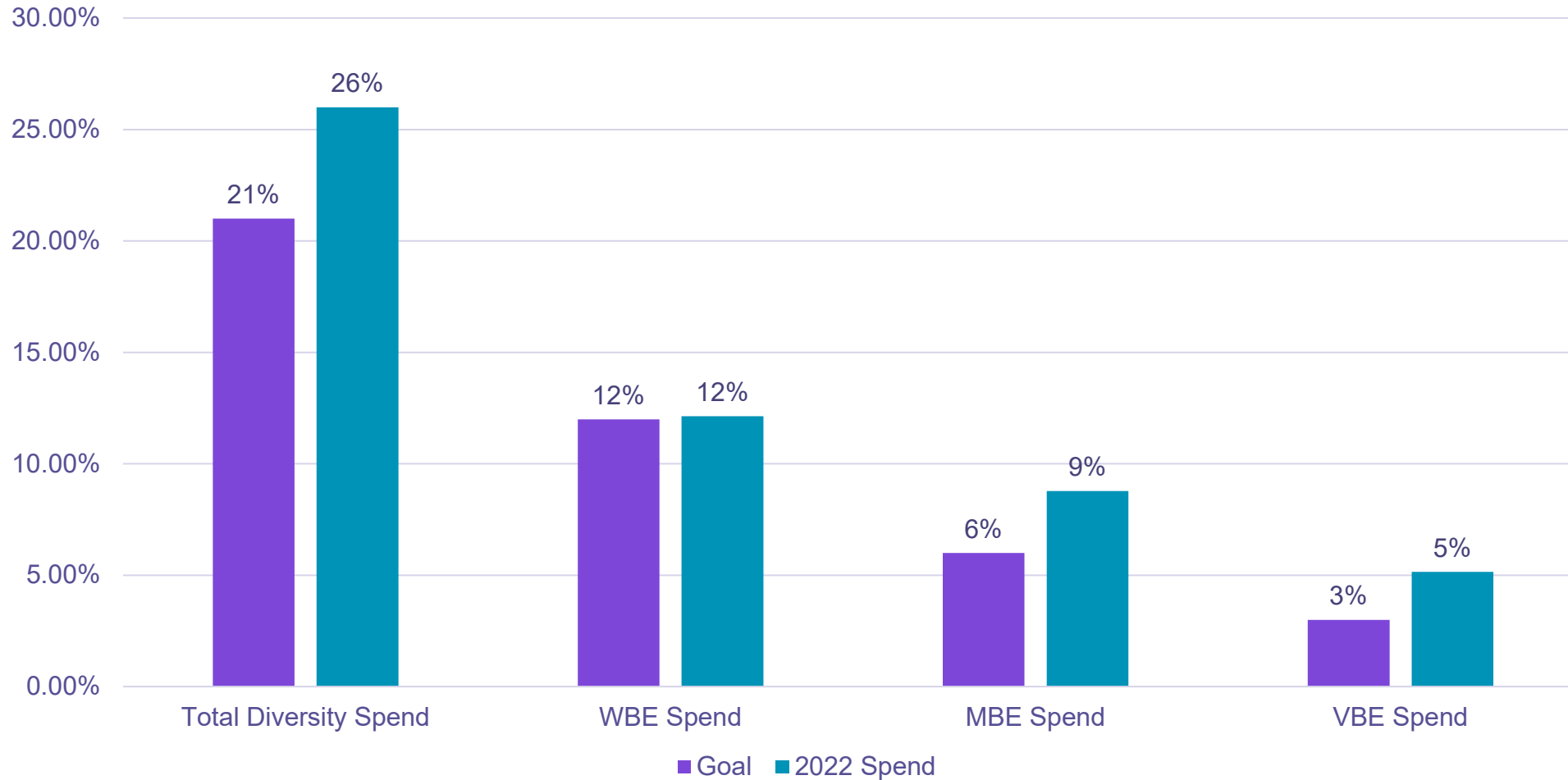
VENDOR DIVERSITY

Q4 2022 vs Goal



VENDOR DIVERSITY

2022 vs Goal



DIVERSE SPEND

Category ¹	Q4 2022	Q3 2022	\$ Difference	% Difference
WBE	\$175,101	\$190,717	-\$15,616	-8.92%
MBE	\$156,271	\$119,252	\$37,019	23.69%
VBE	\$46,757	\$149,041	-\$102,284	-218.76%
Total Diverse Spend	\$378,129	\$459,010	-\$80,881	-21.39%
Qualified Spend	\$1,198,521	\$1,588,717	-\$390,196	-32.56%

¹ Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.

COMPLIANCE

Month	Prevented from Entering Gaming Establishment			Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage Gambling at Slot Machines	Minors and Underage Consuming Alcoholic Beverages
	Total	Minors ¹	Underage ²					
October	72	5	19	48	0	1	0	0
November	55	3	12	40	0	0	0	0
December	64	4	13	47	0	0	0	0
Total	191	12	44	135	0	1	0	0

¹ Person under 18 years of age

² Person 18-21 years of age

EMPLOYMENT¹: ALL EMPLOYEES²

Employee Category	Percentage Goal	Total # of Employees in Category	Q4-22 Actual Percentage of Total Employees	Q3-22 Actual Percentage of Total Employees
Diversity	15%	91	23%	24%
Veterans	2%	17	4%	5%
Women	50%	176	45%	43%
Local ³	35%	129	33%	35%
MA Employees		239	61%	64%

¹ All employees referenced in this slide were current as of Q4 2022

² Total number of employees Q4 2022: **393**

³ Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

	Employees	Full-Time	Part-Time	Seasonal
Total	393	255	138	0
% of Total	100%	65%	35%	0%

EMPLOYMENT¹: SUPERVISOR AND ABOVE²

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees
Diversity	16	23 %
Veterans	2	2 %
Women	19	28 %

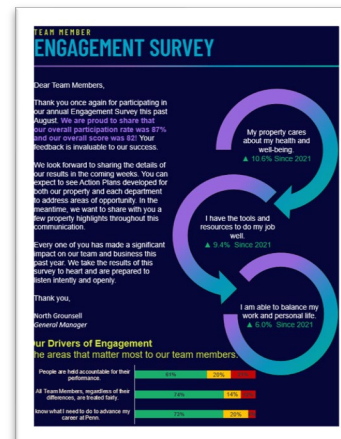
¹ All employees referenced in this slide were current as of Q4 2022

² Total number of Supervisor and Above Q42022: 69



Leadership:

- Engagement Survey
- Action Planning
- Aces Training



LEADER ACES TRAINING

Launching Nov. 18

All leaders will take this training virtually on SuccessFactors. We are requesting all leaders take the training in the first two weeks of its launch to be knowledgeable for team member questions and awareness.

ACKNOWLEDGE • CONVEY • ENGAGE • SHOW APPRECIATION

PPC CARES: COMMUNITY AND TEAM



Q4 Toys for Tots



Q4 PPC Donations:
• New Hope



Q4 TiTo Ticket Donations:
• Standardbred Retirement Foundation

Q4 PPC Donations:
• American Cancer Society – Making Strides Against Breast Cancer Walk



PPC CARES: COMMUNITY AND TEAM



ACES of PENN Q3



HEROS – Veterans Day



Halloween



Holidays