**Google** for Education

USING
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BETTER

# Google for Education
# Services Offer Asia Pacific

As a K-12 school or higher education organisation based in Australia, New Zealand you may be eligible to get no cost or low cost support services from Using Technology Better when you buy Chrome Education Upgrade or Google Workspace for Education Plus edition.

Using Technology Better creates custom tech training for educators and schools throughout APAC. Our trainers come from educational backgrounds so they understand learning habits across all levels, and how to facilitate engaging training that sticks.

We offer in-person, live online hands-on tech training and Learn on Demand options that delivers meaningful outcomes for teachers, schools, and their students. Get the best out of Google Workspace for Education and Chromebooks in classrooms today.

Using Technology Better is an authorized provider of ChromeOS Deployment, Data Analytics, Educator Training, Google Workspace Deployment services in Australia, New Zealand under the Google for Education Services Offer (GSO) Asia Pacific promotion.

## Program Terms and Conditions

### GSO credit & Tiers

GSO credits are awarded based on the number of eligible licenses that the customer has purchased. Credits are redeemed with GSO partners for a range of services. All credits must be redeemed by November 30.

| | Chrome Education Upgrade | Google Workspace Plus | GSO credits |
|---|---|---|---|
| ⓪ | 50-99 | 250-999 | 15 |
| ① | 100-199 | 1000-1999 | 30 |
| ② | 200-499 | 2000-4999 | 60 |
| ③ | 500-999 | 5000-9999 | 120 |
| ④ | 1000-1999 | 10000-19999 | 240 |
| ⑤ | 2000-4999 | 20000-49999 | 360 |
| ⑥ | >5000 | >50000 | 720 |
| Ⓝ | 30-499+ | n/a | 60 |

## A few steps to get started

**1** **Complete your purchase**

Proof of purchase is required (via invoice or purchase order)

**2** **Choose from 4 service categories**
https://edu.google.com/promotional-offers/

Review the service categories: Chrome Deployment, Google Workspace Deployment, Educator Training, or Data Analytics.

**3** **Submit your application form.**

Select Using Technology Better as your preferred service partner, if available. If not, pick from the list of available partners in your area.

Google Workspace for Education Plus
**goo.gle/gso-ws**

Chrome Education Upgrade
**goo.gle/gso-ceu**

**4** **Redeem services with Using Technology Better.**

A Google representative confirms eligibility and GSO credits available via email. Customers work with Using Technology Better to develop a service plan. Redeem services by November 30.

### General Terms

This Google for Education Services Promotional Offer ("Offer") is offered by Google and subject to these Terms and Conditions. "Google" has the meaning given at **https://cloud.google.com/terms/google-entity.**

## General Terms

The sale and use of Google Workspace for Education Plus and Chrome Education Upgrade ("Eligible Products") are subject to the applicable terms of service between Google and customer ("Product Terms"). Unless stated otherwise herein, words with capital letters under these Terms and Conditions have the same definition as given to them under the Product Terms.

A Google for Education partner ("Service Provider") will deliver a set of approved training and support services ('Services") for customers to receive subject to Customer's purchase of Eligible Products. Services will fall into one of four categories: Educator Training, Chrome Deployment, Google Workspace Deployment, or Data Analytics.

Such Service Provider is fully responsible for the Services. Customers may need to enter into a separate agreement with the Service Provider to receive the Services.

This Offer is valid from January 1 to December 31 each year ("Promotion Period"), while the relevant services are still available. All Services awarded to customers need to be redeemed by November 30.

Google may, at any time and with (5) days written notice to customers or Service Providers,

(i) change these Terms and Conditions, except for material changes; or

(ii) terminate the Offer.

## Eligibility

This offer is available to K-12 schools, Higher Education organizations (or equivalent educational organizations in each respective country) or consortia in Australia, Cambodia, Hong Kong, Korea, India, Indonesia, Malaysia, Mongolia, New Zealand, Pakistan, Philippines, Singapore, Taiwan, Thailand, Vietnam that purchased Google Workspace for Education Plus or Chrome Education Upgrade at the minimum order under these Terms and Conditions within the Promotion Period. Additional markets may be added as necessary.

'Consortia' are defined as entities (Ministries, Boards, Associations, Dioceses, etc.) and may combine member-school orders for joint qualification of services.

This Offer is subject to availability.

Services must be redeemed by November 30 of the same year of the Purchase Date.

Only 1 order of net-new Google Workspace for Education Plus per year per customer is eligible for the Offer.

Only 1 order of Chrome Education Upgrade per year per customer is eligible for the Offer.

An 'order' is defined as the sum of all purchases of an eligible product by the customer during the 60 days before applying during the Promotion Period.

## Chrome Education Upgrade Qualifications

### For K-12 or equivalent

A "New Customer" is any K-12 Customer with 30 or fewer Chrome Education Upgrades purchased and/or deployed within their school or organization at the time of their purchase.

A 50-unit minimum order of Chrome Education Upgrades is required for all returning existing Chrome customers (more than 30 previously purchased and/or deployed at the time of purchase).

### For Higher Education

A 50-unit minimum order of Chrome Education Upgrades is required to qualify.

## Google Workspace for Education Plus qualifications

A net-new order of Google Workspace for Education Plus is defined for both K-12 and Higher Education as: a first-time purchase of full-domain Google Workspace for Education Plus licenses.

A minimum order of 250 net-new licences of Google Workspace for Education Plus edition is required to qualify for both K-12 and Higher Education.

Renewals of G Suite Enterprise for Education or Google Workspace for Education Plus subscriptions do not qualify.

Full Domain Licensing requires the purchase of individual licenses for all students/faculty/staff in the school/organization, which may equate to more than the required minimum purchase.

Consortia may only combine member-school first-time purchases of Full Domain Google Workspace for Education Plus licenses.

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## Using Technology Better Menu of Services

| Service Category | Standard Services | GSO credits |
|---|---|---|
| ChromeOS Deployment | Administration Overview & Build Guidance | 15 |
| | Change Management Planning | 15 |
| | Troubleshooting and Support (1hr) | 15 |
| | App Modernisation Options with Google - Strategy Consultation | 60 |
| Data Analytics | Fundamentals - Reports, Audit, Data Exports | 20 |
| | Plus - Analytics & Insights, BigQuery, Security | 20 |
| Educator Training | Educator Professional Development | 60 |
| Workspace Deployment | Advanced Admin Security | 15 |
| | Administration Overview | 15 |
| | Endpoint Management Roll-Out Planning | 15 |
| | Roll-Out Planning Workshop | 15 |
| | Admin Training L1 | 40 |
| | Admin Training L2 | 40 |
| | Health Check & Annual Maintenance | 60 |
| | Deployment Design, Prep & Kick-Start | 60 |

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### Using Technology Better Menu of Services

| Service Category | Standard Services | GSO credits |
|---|---|---|
| ChromeOS Deployment | Google Console Training (technical) - Learn on Demand | 30 |
| | Google Admin Basic Training | 60 |
| | Google Health Check | 100 |
| Educator Training | Exploring Chrome | 30 |
| | Going deeper with Google Classroom | 30 |
| | Developing best practice | 60 |
| | Developing Google Workspace tools | 60 |
| | Embedding best practice | 100 |
| Google Workspace Deployment | Your first with Google Workspace | 15 |
| Data Analytics | Analytics Dashboard Training | 15 |
| | Google Workspace Analytics Training | 15 |
| | Analytics Dashboard Training extended | 70 |
| | Dashboard building | 100 |

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### Using Technology Better Menu of Services

| Service Category | Standard Services | GSO credits |
|---|---|---|
| ChromeOS Deployment | Administration Overview & Build Guidance | 5 |
| | Change Management Planning | 10 |
| | Troubleshooting an Support (1hr) | 15 |
| | Whiteglove / Zero Touch Enrolment Services | 20 |
| | App Modernisation Options with Google - Strategy Consultation | 20 |
| Google Workspace Deployment | Advanced Admin Security | 10 |
| | Administration Overview | 30 |
| | Endpoint Management Roll-Out Planning | 100 |
| | Admin Training L1 | 40 |
| | Admin Training L2 | 20 |
| | Health Check & Annual Maintenance | 60 |
| | Deployment Design, Prep & Kick-Start | 60 |