#### MARYLAND STATE LOTTERY AND GAMING CONTROL AGENCY

## SPORTS WAGERING APPLICATION REVIEW COMMISSION (SWARC)

SEPTEMBER 9, 2022 1800 Washington Boulevard First Floor Auditorium Baltimore, Maryland 21230

11:00 a.m. - 11:35

#### PRESENT FROM SWARC:

JAMES BUTLER, Managing Director, Organizational Compliance

JAMES NEILSON, Deputy Director, COO

THOMAS BRANDT, JR., SWARC Chairman

ERIC DELFOSSE, Assistant Attorney General

### ALSO PRESENT:

GERALD STINNETT, GOSBA
MARUTHI PRASAD, Riverboat
CHARLES HOPKINS, Hamilton Hall
BILL ORDINE, GDC Group
IRA RAINESS, STSW
DEREK Lee U Balt Law
ARTHUR ROBINSON, FCS, Inc.
LIA ANDERSON, FCS, Inc.
KERRY WATSON, MGM,
LESLY FELIZ,
ANTONIO JONES, Riverboat
RACHEL CLARK, Evans & Associates
CHRIS ADAMS, Sharp Rank

REPORTED BY: KATHLEEN A. COYLE, Notary Public

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# 1 <u>P R O C E E D I N G S</u>

- 2 MR. BUTLER: Good morning and welcome to the
- 3 Sports Wagering Application Review Commission's public
- 4 meeting on the proposed sports wagering regulations.
- 5 According to my device, it's now 11:00, so we'll go
- 6 ahead and get started.
- 7 My name is James Butler, and I'm the
- 8 assistant deputy director, chief of staff, at the
- 9 Maryland Lottery Gaming Control Agency. I also serve
- 10 as the Agency's regulation coordinator.
- 11 Today I'll be serving as the facilitator for
- 12 today's meeting of the Sports Wagering Application
- 13 Review Commission, better known as SWARC. But before
- 14 we get started with the meeting, I would like to take
- 15 care of a few housekeeping items.
- 16 At the table at the front there is a sign-in
- 17 roster. Everyone who is present today should sign in
- so we have an accurate accounting of who attended
- 19 today's meeting. The listing will get published on the
- 20 SWARC website. So for those who are listening, you can
- 21 also download that sign-in roster at the conclusion of

- 1 today's meeting.
- 2 Please be advised that today's meeting is
- 3 being live audio fed, and there will be a recording
- 4 that will also get posted to the SWARC website.
- 5 It is important that when you come to the
- 6 podium to speak that you speak slowly and clearly so
- 7 that the court reporter can capture your name for the
- 8 record.
- 9 The bathrooms are to my right, through those
- 10 doors. And as soon as you go through you will make a
- sharp right and you will see the bathrooms there.
- 12 There is no smoking inside the auditorium or inside
- Montgomery Park. If you have to smoke, you must do so
- 14 outside the building.
- 15 With me at the table are various members of
- the Maryland Lottery Gaming Control Agency and the
- 17 SWARC. So I would like those individuals to please
- introduce themselves for the record.
- 19 MR. NIELSON: Hi. I'm Jim Nielson. I'm the
- 20 deputy director, chief operating officer of the Lottery
- 21 Gaming Agency.

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1 MR. BRANDT: I'm Tom Brandt. I'i	n tho

- 2 volunteer chairman of the Sports Wagering Application
- 3 Review Commission.
- 4 MR. DELFOSSE: Eric Delfosse, assistant
- 5 attorney general assigned to the Maryland Lottery
- 6 Gaming Control Agency.
- 7 MR. BUTLER: Thank you, gentlemen. In my
- 8 capacity as facilitator for today's meeting, I'm acting
- 9 on behalf of the SWARC with respect to gathering
- 10 comments from the public on the proposed sports
- 11 wagering regulations. Staff will be reporting comments
- back to the full SWARC, and those comments will be
- 13 synthesized and published, again, on the SWARC website.
- 14 Anyone who is submitting comments could do those orally
- 15 today or in writing, or through the SWARC portal, or
- through the United States mail.
- The purpose of this public meeting is to
- 18 provide you, the members of the public, with an
- 19 opportunity to comment on SWARC's proposed sports
- 20 wagering regulations, which SWARC ultimately seeks to
- 21 promulgate in the Code of Maryland Regulations. The

- 1 proposed regulations are located in Title 36, Subtitle
- 2 11, Chapters 01 through 02. And they were published in
- 3 the Maryland Register on August 26, 2022, in Volume 49,
- 4 Issue 18, pages 846-854.
- 5 On Friday, September 2, the Maryland General
- 6 Assembly's joint committee on Administrative Executive
- 7 and Legislative Review, better known as AELR, approved
- 8 the SWARC's request for an emergency adoption of these
- 9 proposed sports wagering regulations. Which means now
- 10 that the emergency regulations are now in effect,
- 11 starting September 2nd and ending March 3rd, 2023.
- 12 Until the proposed regulations had been fully
- promulgated, which means submitted for final action and
- 14 published in the Maryland Register, the SWARC emergency
- 15 regulations will remain in effect until March 3, 2023,
- or until superceded by adoption of the SWARC's final
- 17 action on these prposed regulations.
- As of today SWARC has received a few comments
- 19 to its regulations. If you have already submitted or
- 20 will submit written comments today, please refrain from
- 21 providing oral testimony on what has been or what will

- 1 be submitted in writing, as you will only be repeating
- 2 what has already been written. And this will eliminate
- 3 the duplication of comments that we will synthesize for
- 4 the SWARC members. Also if someone has provided a
- 5 comment addressing one of your concerns, please refrain
- from repeating the same comment over and over again. I
- 7 leave that to your judgment to decide.
- 8 Please note that neither I, nor Chairman
- 9 Brandt, or any of the staff here will be responding
- orally or in writing to any comments made today.
- 11 Again, our role is to gather comments received and
- 12 present those comments to the full SWARC so it can take
- 13 the comments under advisement and decide if an
- amendment is needed to a regulation before the proposed
- 15 regulations are submitted for final action.
- 16 Also, please be advised that this public
- 17 meeting is subject to the Open Meetings Act, which is
- found in COMAR 36.01.02.03, which means they'll be no
- 19 disruptive conduct or activity. Your comments will be
- 20 limited to three minutes on each regulation. So if you
- look in front, there is a timer here. It will count

- 1 down once you introduce yourselves for the record. And
- 2 at the end it will flash red, your time is up.
- 3 A member of the media or public may record this
- 4 meeting, but only if the recording device is operating
- 5 in a way that makes it obvious that the session is
- 6 being recorded or filmed from the individual's seat or
- 7 a fixed location, and does not interfere with another
- 8 person's observation or participation in the meeting.
- 9 Please note that a recording made by a member of the
- 10 public or any transcript derived therefrom is not
- 11 considered part of the official public record of this
- meeting. The audio recording from today's meeting is
- the official recording of today's meeting. And, again,
- 14 that will be posted after we conclude today.
- To make sure that we're all on the same page,
- we provided copies of the Maryland Register. I'm going
- to be starting on page 848 of the Maryland Register
- with 36.11.01, the general provisions. And we're going
- 19 to proceed in this fashion. There are seven pages of
- 20 proposed SWARC regulations. I will start with the
- 21 first regulation that I mentioned in the Maryland

- 1 Register, Chapter 01. And then I'll ask if there are
- 2 any comments on Regulation 01. If there are no further
- 3 comments on Regulation 01, then I'll move to Regulation
- 4 02. And then we'll proceed in that same fashion with
- 5 Chapter 2 and the 19 regulations that fall under
- 6 Chapter 2.
- 7 After receiving all comments on all these
- 8 regulations, I will ask one further time if there are
- 9 any additional comments for the record. Proceeding in
- 10 this fashion will help SWARC understand the specific
- 11 public comments pertaining to each regulation in a
- 12 logical and organized format. So if you note in the
- 13 regulation there is the regulation itself, it's bolded,
- 14 like in Regulation 01, Scope. And then under that you
- 15 have the different sections A and B, C, D, and you have
- 16 subsections under that. So just guide us to your
- 17 particular comment in the regulation.
- Again, thank you in advance for understanding
- 19 and acknowledging today's meeting procedures. We
- 20 appreciate everyone's attendance. And with that, let's
- 21 go ahead and begin.

- 1 Regulation 36.11.01, General Provisions,
- 2 Regulation 01, Scope. Are there any comments on
- 3 Regulation 01, Scope?
- 4 (No response.)
- 5 MR. BUTLER: Let the record reflect, there
- 6 are no comments on Regulation 01, Scope.
- 7 Moving to Regulation 02, Definitions.
- 8 MR. ROBINSON: Should I --
- 9 MR. BUTLER: Yes. Please come to the podium,
- 10 state your name for the record. If you have a business
- 11 card, you can give the court reporter your business
- 12 card after your comments.
- MR. ROBINSON: Good morning. First of all, I
- 14 would like to say thank you very much to SWARC as well
- as the MLGCA and GCC for all the hard work you guys
- have put in. We definitely appreciate it.
- 17 My first comment is under 02, Definitions. I
- quess this would be Subsection 15, where it says SWARC
- 19 application fee means the nonrefundable, blah, blah,
- 20 blah. In this provision we have the fees for Class 1,
- 21 I'm sorry, Class B-1, we have the fees for Class B-2,

- and we have the fees for the mobile licensing. My
- 2 issue that I want to bring to your attention is that
- 3 the \$500,000 fee for mobile license is nonrefundable.
- 4 And the \$500,000 fee for mobile license cuts across all
- 5 mobile licenses no matter the size. So my comment to
- 6 that would be fees should be refunded if a license is
- 7 not granted. And if Class B-2 fees are one-fifth of
- 8 Class B-1, the same should be true for mobile
- 9 licensing. And this seems unfair. So by my
- 10 suggestion, I believe that mobile should be broken up
- into different classes also, where a Class 1 should be
- businesses with 50 or more full-time equivalents, and
- 13 six million or more in annual gross. Anything under
- 14 that should be -- that level should be at the 500,000
- 15 Class B-2. Anything less than 50 employees or six
- 16 million dollars annual gross receipts should be fees of
- 17 \$100,000. That's my comment on that section.
- MR. BUTLER: Thank you, Mr. Robinson.
- 19 Are there any additional comments on
- 20 Regulation 02, Definitions?
- 21 (No response.)

- 1 MR. BUTLER: Let the record reflect, there
- 2 are no additional comments on Regulation 02,
- 3 Definitions.
- 4 Moving to 36.11.02, All Applicants and
- 5 Awardees. Regulation 01, Scope. Are there any
- 6 comments on Regulation 01, Scope?
- 7 (No response.)
- 8 MR. BUTLER: Let the record reflect, there
- 9 are no comments on Regulation 01, Scope.
- 10 Regulation 02, General?
- 11 (No response.)
- MR. BUTLER: Let the record reflect, there
- are no comments on Regulation 02, General.
- Regulation 03, Separate Applications and
- 15 Fees. Mr. Robinson?
- 16 MR. ROBINSON: Yes. Arthur Robinson. Same
- 17 comment as before. The \$500,000 should be refundable
- if the license is not granted.
- 19 MR. BUTLER: Any additional comments on
- 20 Regulation 03, Separate Applications and Fees?
- 21 (No response.)

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- 1 MR. BUTLER: Let the record reflect, there
- 2 are no further comments on Regulation 03.
- Regulation 04, Process for the Submission of
- 4 Applications and Fees.
- 5 MR. ROBINSON: Same comment as before,
- \$500,000 should be refundable, and the fees should be
- 7 refunded if the license is not granted.
- 8 MR. BUTLER: Are there any additional
- 9 comments on Regulation 04?
- 10 (No response.)
- MR. BUTLER: Moving to Regulation 05,
- 12 Submission of Commission Application.
- 13 (No response.)
- 14 MR. BUTLER: Let the record reflect, there
- are no comments on Regulation 05, Submission of
- 16 Commission Application.
- Moving to page 850, Regulation 06, Submission
- of SWARC Application. Mr. Robinson?
- 19 MR. ROBINSON: Five hundred thousand dollars
- 20 should be refundable if the license is not granted.
- 21 And I have the same comment on the next section, which

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- 1 is Section 7.
- 2 MR. BUTLER: That's fine. We'll note it for
- 3 the record.
- 4 Are there any additional comments on
- 5 Regulation 06, Submission of SWARC Application?
- 6 (No response.)
- 7 MR. BUTLER: Let the record reflect, there
- 8 are no additional comments on Regulation 06.
- 9 Regulation 07, SWARC Application --
- 10 Determination of Ineligibility?
- 11 (No response.)
- MR. BUTLER: Let the record reflect, there
- are no additional comments on Regulation 07.
- 14 Regulation 08, Requirements for a Completed
- 15 SWARC Application. Mr. Robinson?
- MR. ROBINSON: Subsection 3, it says, if
- applicable, contain information pertaining to the
- applicant's efforts to solicit and interview minority
- 19 and women investors as set forth in this regulation.
- 20 The issue is that this should be a requirement, and the
- language of "if applicable" and "efforts" doesn't seem

- 1 to make it a requirement. It makes it if, you know,
- 2 you can get around to it.
- 3 The other issue I have is I guess Subsection
- 4 "A" where you talk about experience and operation of
- 5 sports wagering. We believe that --
- 6 MR. BUTLER: Mr. Robinson, which --
- 7 MR. ROBINSON: Oh, we're still on 8.
- 8 MR. BUTLER: You're still under 8. But are
- 9 you
- 10 MR. ROBINSON: Yeah, 8.14(a).
- MR. BUTLER: Okay.
- MR. ROBINSON: Sorry about that.
- MR. BUTLER: No problem.
- 14 MR. ROBINSON: And this says experience in
- 15 operation of sports wagering. We believe that this
- should not be a criteria for rejection. No one in
- 17 Maryland has experience in Maryland. Once you get a
- 18 license, then you can recruit out-of-state talent with
- 19 experience. This -- so that's our comment on that.
- We also have a comment on Subsection 15,
- 21 where you talk about business plans for five years. We

15

- 1 also believe that this should not be a criteria for
- 2 rejection, because a business plan can be highly
- 3 subjective and may be fiscally skewed.
- 4 Subsection F, under Requirements --
- 5 MR. BUTLER: Hold on one second, Mr.
- 6 Robinson.
- 7 MR. ROBINSON: I'm sorry.
- 8 MR. BUTLER: Okay. Continue.
- 9 MR. ROBINSON: Subsection F, Requirements for
- 10 Applicants Seeking Investors. I guess Subsection 1 of
- 11 Subsection F, says as required by State Government
- 12 Annotated Code of Maryland, if the applicant sought
- investors. Once again, the language seems not very
- 14 requirement-oriented with the language that says "if
- 15 applicant sought investors in good faith efforts." We
- 16 believe that it should be a requirement.
- 17 Also, Subsection C, under -- I quess it's
- 18 same thing "F," -- it would be -- I'm sorry. I'm
- 19 sorry. It would be G2(c).
- 20 MR. BUTLER: Your time is up. I'm sorry.
- 21 MR. ROBINSON: Okay. But this is a separate

- 1 --
- 2 MR. BUTLER: You're still on Regulation 8.
- 3 You can submit those in writing, the remainder.
- 4 MR. ROBINSON: Okay.
- 5 MR. BUTLER: Okay. Are there any additional
- 6 comments on Regulation 08?
- 7 (No response.)
- 8 MR. BUTLER: Let the record reflect, there
- 9 are no additional comments on Regulation 08.
- 10 Regulation 09, Required Submission of
- 11 Additional Documents.
- 12 (No response.)
- MR. BUTLER: Let the record reflect, there
- are no comments on Regulation 09.
- 15 Regulation 10, Limitation on Changing a SWARC
- 16 Application -- Change Circumstance.
- 17 (No response.)
- 18 MR. BUTLER: Let the record reflect, there
- 19 are no comments on Regulation 10.
- 20 Regulation 11, Limitation on Changing a SWARC
- 21 Application -- Ommission or Mistake. Mr. Robinson?

1	MR	ROBINSON:	Т	was	waiting	for	number	12
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- 2 MR. BUTLER: Okay. Are there any additional
- 3 comments on Regulation 11?
- 4 (No response.)
- 5 MR. BUTLER: Let the record reflect, there
- 6 are no additional comments on Regulation 11.
- 7 Regulation 12, Withdrawal of Application.
- 8 MR. ROBINSON: Five hundred thousand dollar
- 9 fee should be refundable if application is withdrawn
- 10 prior to being granted.
- MR. BUTLER: Is that it, Mr. Robinson?
- MR. ROBINSON: Oh, yeah. Yeah, I'm waiting
- 13 for 13.
- MR. BUTLER: Okay. Are there any additional
- 15 comments on Regulation 12?
- 16 (No response.)
- 17 MR. BUTLER: Let the record reflect, there
- are no additional comments on Regulation 12.
- 19 Regulation 13, Evaluation of Applications.
- MR. ROBINSON: Regulation 13, we have an
- 21 issue with not the criteria itself, but the regulation

- 1 says that --
- 2 MR. BUTLER: Can you direct us to where you
- 3 want -- which portion of 13, which section, A, B, C --
- 4 MR. ROBINSON: Yeah. Well, right now I'm
- 5 just in the first part, where it says "based upon the
- 6 following criteria, in no particular order and with no
- 7 particular weight assigned."
- 8 MR. BUTLER: Okay.
- 9 MR. ROBINSON: We believe that there should
- 10 be a definitive point system with detailed
- 11 explanations, kind of like RFPs, escorting the
- 12 criteria.
- 13 Section E, under that, under 13, once again,
- 14 it speaks to if applicant sought investors in good
- 15 faith efforts. We believe it should be a requirement.
- And the "if" language in good-faith efforts isn't
- 17 strong enough language for requirements.
- 18 MR. BUTLER: Any additional comments on
- 19 regulation 13?
- MR. ROBINSON: No, sir.
- MR. BUTLER: Are there any additional

- 1 comments on Regulation 13, Evaluation of Applications?
- 2 (No response.)
- MR. BUTLER: Moving to page 853. Regulation
- 4 14, License Award Decision. Mr. Robinson?
- 5 MR. ROBINSON: Yes. Under "F," Subsection 3,
- it says "the awardee may not transfer the award to
- 7 another person." We were just wondering, does that
- 8 mean that the license are not -- I'm sorry. Does that
- 9 mean that the license are not transferrable? And is
- 10 this forever, or is there a time period that they will
- 11 be transferrable?
- 12 And we also have a comment on Section J,
- 13 Subsection J, to 14. And the comment there is, it says
- 14 "If SWARC does not award all available licenses, SWARC
- 15 may, in its sole discretion, offer unawarded, available
- licenses through a subsequent competitive process as
- outlined in the sports wagering law." I -- we believe
- that this may be a win/win for everybody, including the
- 19 small minority women-owned businesses. Because if we
- 20 are successful in getting you guys to make two
- 21 different categories, no one is trying to slow up those

- 1 people who are willing to pay the \$500,000. But if all
- 2 60 licenses aren't granted at that time, I don't see
- 3 why there can't be another competitive licensing for a
- 4 smaller price, for a smaller minority and women-owned
- 5 businesses for the mobile licensing at the less than 50
- 6 employees and six million dollar annual revenue, I
- 7 guess mark that I mentioned before.
- 8 MR. BUTLER: Okay. Are there any additional
- 9 comments on Regulation 14, License Award Decision?
- 10 (No response.)
- MR. BUTLER: Let the record reflect, there
- 12 are no additional comments on Regulation 14.
- 13 Regulation 15, Surrender of License Award.
- 14 (No response.)
- 15 MR. BUTLER: Let the record reflect, there
- are no comments on Regulation 15.
- 17 Regulation 16, Licence Awards -- Surrendered,
- 18 Lapsed, or Revoked Licenses.
- 19 (No response.)
- 20 MR. BUTLER: Let the record reflect, there
- 21 are no comments on Regulation 16.

1	Regulation	17.	Continuing	Obligations?
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- 2 (No response.)
- 3 MR. BUTLER: Let the record reflect, there
- 4 are no comments on Regulation 17.
- 5 Moving to page 454. Regulation 18, Burden of
- 6 Proof.
- 7 (No response.)
- 8 MR. BUTLER: Let the record reflect, there
- 9 are no comments on Regulation 18.
- 10 Regulation 19, Ownership Criteria. Mr.
- 11 Robinson?
- MR. ROBINSON: Yeah. Under Subsection A, it
- says "SWARC may not award a license to an applicant..."
- Once again, we feel that the language "may not award,"
- 15 if this is a requirement, it should be a requirement.
- And maybe stronger language, such as shall not award
- 17 versus the word "may."
- MR. BUTLER: Any additional comments, Mr.
- 19 Robinson, on 19?
- MR. ROBINSON: No, sir.
- MR. BUTLER: Thank you. Please state your

- 1 name for the record.
- MR. HOPKINS: My name is Charles Hopkins.
- 3 I'm the founder and managing partner of Hamilton Hall
- 4 Real Estate Partners, LLC, a Maryland DOT certified
- 5 MBE. I submit today the supplemental filing, building
- 6 upon my previous filing correspondence with the
- 7 Commission.
- 8 As this Commission is aware, from it's review
- 9 and approval of the Maryland Class A-1 sports wagering
- 10 facility license application, a Maryland Stadium Sub,
- 11 LLC, Hamilton Hall has entered into an agreement with
- MSS pursuant to which Hamilton Hall will participate
- meaningfully in 25 percent of all revenue realized by
- 14 MSS from the facility license. I believe this
- 15 arrangement fully delivers upon the intent of the
- Maryland Legislature in encouraging meaningful,
- economic participation by Maryland MBEs in the
- 18 activities of sports wagering licensees.
- 19 Pursuant to the recently posted mobile
- 20 application and the accompanying FAQs, I'm happy to
- 21 share that Hamilton Hall's agreement with MSS meets

1	SWARC'S	intent	in	developing	its	ownership	criteria
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- 2 provision. Specifically, SWARC makes clear that there
- 3 are three ways to show evidence that this criteria has
- 4 been met. The third critiera states an interest -- and
- 5 I should say Subtitle C, an interest that entitles a
- 6 person to benefit substantially, and is equivalent to
- 7 ownership by an agreement, relationship or other
- 8 arrangement. Hamilton Hall's agreement in which it
- 9 realizes 25 percent revenue share in perpetuity clearly
- 10 meets Provision C. In the interest of further
- 11 clarifying sports intended purpose for the ownership
- 12 criteria provision for the permanent regulations, I
- respectfully submit the following nonsubstantive
- 14 clarifying language to COMAR 36.11.19, Subsection A.
- 15 SWARC may not award a license to an applicant that has
- 16 not demonstrated direct or indirect ownership or
- 17 similar economic interest of not less than five percent
- by individuals personal net worth of less than 1.847
- 19 million each.
- 20 I look forward to responding to any questions
- 21 that members of the Commission may have regarding this

- 1 comment during forthcoming SWARC hearings. Thank you
- 2 again for your time. And thank you so much for your
- 3 effort in ensuring minorities have a seat at the sports
- 4 wagering table.
- 5 MR. BUTLER: Thank you, Mr. Hopkins.
- 6 Mr. Robinson, did you have an additional
- 7 comment on Regulation 19?
- 8 MR. ROBINSON: No, sir. Just overall.
- 9 MR. BUTLER: Are there any additional
- 10 comments on Regulation 19, Ownership Criteria?
- 11 (No response.)
- MR. BUTLER: Let the record reflect, there
- are no additional comments on Regulation 19.
- 14 Before I conclude today's meeting, are there
- any outstanding comments on the SWARC proposed SWARC
- waging regulations? Mr. Robinson?
- 17 MR. ROBINSON: Yes, sir. Okay. Starting
- 18 with the statement of purpose. Our issue here is that
- 19 there's no way for mobile applicants to fix issues and
- 20 establish procedures when they fall short. We believe
- 21 that mobile applicants should have time to fix issues

- 1 and establish procedures. Just as a general note, you
- 2 know, we -- like I said, I definitely appreciate the
- 3 hard work everybody has done. And we look forward to
- 4 participating in this, you know. And we look at it as
- 5 it should be an opportunity for Marylanders, by
- 6 Marylanders. And this gives Maryland an opportunity to
- 7 have home-grown innovation where Maryland can be the
- 8 home to the new FanDuel or DraftKings. We understand
- 9 that there's already a FanDuel and DraftKings, but
- we're looking for the opportunity to build something
- 11 here in Maryland.
- 12 The next comment is on estimate of economic
- impact. The same thing, there's no way for the mobile
- 14 applicants to fix issues and establish procedures when
- 15 they fail. We should have time to fix the issues.
- And then the economic impact on small
- 17 businesses. Here's where we have a real concern.
- Nowhere in this language does it say small minority
- 19 women-owned businesses in the mobile sports book, as a
- 20 sports book operator. It only talks about being an
- 21 investor and/or support services, which are good, but

- 1 why was being a mobile sports book operator not
- 2 specifically mentioned. Small minority women-owned
- 3 businesses are the backbone of the Maryland economy.
- 4 And this reaches the, we are an afterthought to the
- 5 mobile sports book or operators. We are willing to
- 6 partner and work with anyone, but the State should not
- 7 make it hard for us to try to do it on our own. The
- 8 choice should not be taken away from small or minority
- 9 women-owned businesses to be a sports book operator or
- 10 to own a mobile sports book.
- 11 And like I said, once again, thank you for
- 12 all your hard work. We definitely appreciate it. We
- 13 look forward to this. We just want to make sure that,
- 14 you know, the opportunities are given. Like I said,
- 15 you know, the small and minority women-owned businesses
- are the backbone of Maryland's economy. And we just
- want to participate. We understand, you know, the big
- 18 guys are out there. You know, but I think that there's
- 19 room for innovation for smaller, like I said, local
- 20 company. Thank you very much.
- MR. BUTLER: Thank you, Mr. Robinson.

1	Are there any additional comments to the
2	SWARC proposed sports wagering regulations?
3	(No response.)
4	MR. BUTLER: I would also like to remind
5	everyone to keep checking the SWARC website, at
6	SWARC.org for important updates and information to the
7	sports wagering program. For example, we received a
8	number of questions concerning whether there is a
9	possibility of SWARC having additional application
10	windows in the future. On Thursday we posted a
11	response in the frequently asked section of the web
12	page. And I'll just read it to you. "At this time,
13	October 21, 2022, is the only deadline to submit
14	applications. Under the sports wagering law, SWARC is
15	authorized to award up to 60 mobile licenses and up to
16	30 Class B facility licenses. If SWARC does not award
17	the maximum number of licenses, SWARC may, but is not
18	required to, create additional application windows for
19	a portion of the remaining mobile licenses or Class B
20	facility licneses. The establishment of any additional
21	application window is at SWARC's discretion, and will

- 1 require approval, a majority, of the SWARC members."
- 2 So if you have comments to -- excuse me -- questions
- 3 like that, continue to submit those. And we will post
- 4 them, as we can, to the frequently asked questions
- 5 section of the SWARC website.
- 6 Again, on behalf of Chairman Brandt and the
- 7 other members of the Sports Wagering Application Review
- 8 Commission, as well as the staff from the Maryland
- 9 Lottery Gaming Control Agency, the Department of
- 10 Legislative Services, and the Office of the Attorney
- 11 General, who serve as staff to SWARC, I thank you for
- 12 attending today's public meeting on the SWARC proposed
- 13 sports wagering regulations. Please remember that the
- public comment period closes on Monday, September 26.
- 15 This concludes today's public hearing. Thank you.
- 16 (Whereupon, at 11:35 a.m., the hearing
- 17 was adjourned.)

1	CERTIFICATE OF NOTARY
2	I, Kathleen A. Coyle, Notary Public, before
3	whom the foregoing testimony was taken, do hereby
4	certify that the witness was duly sworn by me; that
5	said testimony is a true record of the testimony given
6	by said witness; that I am neither counsel for, related
7	to, nor employed by any of the parties to this action,
8	nor financially or otherwise interested in the outcome
9	of the action; and that the testimony was reduced to
10	typewriting by me or under my direction.
11	This certification is expressly withdrawn
12	upon the disassembly or photocopying of the foregoing
13	transcript, including exhibits, unless disassembly or
14	photocopying is done under the auspices of Hunt
15	Reporting Company, and the signature and original seal
16	is attached thereto.
17	Kathlern S. Cayle
18 19	
20	KATHLEEN A. COYLE
21	Notary Public in and for
22	the State of Maryland

My Commission Expires: April 30, 2026

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