



Terminus Academy

The Account-Based Strategy Certification: *Fundamentals*

This certifies that

Kate Spencer

has successfully completed and passed the requirements needed to earn a certificate for “**The Account-Based Strategy Certification: Fundamentals**” course, offered by Terminus. They are considered to be proficient in fundamental account-based marketing strategies and best practices.

05-30-2022

DATE OF COMPLETION

A handwritten signature in white ink, consisting of the letters 'TK' in a stylized, cursive font.

TIM KOPP
TERMINUS CEO & EXECUTIVE CHAIRMAN