

Jerry L. Hulick, CLU, ChFC, ChSNC, CLTC

Special Care Planner

The Washington Group Special Care Planning Team

Jerry retired as General Agent of The Washington Group of MassMutual in 2004. In the same year he started The Washington Group Special Care Planning Team. The Washington Group Special Care Planning Team's mission is to help make a positive difference in the lives of individuals with special needs, their caregivers, and other family members. Knowledgeable and dedicated Special Care Planners assist families with developing valuable financial strategies and creating strategic financial solutions that integrate with Government programs. The Special Care Planning Team has developed a unique network of professionals within the Special Needs community. This devoted network assists families, not only with their financial planning, but also provides a wide range of expertise to fit the diverse concerns of Special Needs families.



A pioneer and advocate for the special needs community, Jerry has spoken across the country at various conferences, forums, and panels dealing with issues and planning for the special needs community (World Congress on Disabilities, Academy of Special Needs Planners Conference, National Down Syndrome Congress, etc.). He has been a guest on numerous radio talk programs (Hugh Hewitt Show, Sirius XM's Dr Radio Show, etc.). Jerry also regularly works with corporations on disability inclusion and employment.

Jerry has been active in the financial services industry for over 50 years. Jerry received the Chartered Special Needs Consultant (ChSNC) designation on June 1, 2011. He was a part of the first conferment by the American College regarding the new ChSNC designation. Jerry earned his Chartered Life Underwriter (CLU), and Chartered Financial Consultant (ChFC) designations also from The American College. Jerry is also certified in Long Term Care (CLTC). He holds a Life/Health Insurance license and Series 6, 7, 63, 22, 24 & 65. Jerry graduated from Virginia Tech in Blacksburg, Virginia.

Jerry is a member of the Virginia Tech Foundation Board, Virginia Tech National Campaign Chairman for the College of Liberal Arts and Human Sciences, and Dean's Roundtable Executive Committee for the College of Science. He is a life member of Alpha Phi Omega Service Fraternity, charter member and Past President of the Fair Oaks Rotary Club, and was an Elder with Faith Presbyterian Church of Alexandria, Virginia. Jerry is also very active with many local special needs non-profits such as the inclusive theatre company ArtStream and The Jewish Community Center of Northern Virginia's Special Needs Department. In 2014 Jerry was awarded the Eleanor Sue Finkelstein Award for Special Needs for his work in the community for individuals with disabilities. In 2016 Jerry was inducted into the Virginia Tech College of Science Hall of Distinction.