IBM Power Systems are an integral part of many companies' IT landscape, running complex workloads and applications.

Keeping experts on staff that can maintain these systems is proving to be an uphill battle for organizations. Coupled with challenges around availability/disaster recovery to meet business continuity goals, running IBM Power Systems can be difficult and many are looking for a partner for help.

TierPoint & Tectrade

TierPoint's comprehensive portfolio of colocation, cloud, and disaster recovery services, combined with Tectrade's expertise in managing IBM Power infrastructure, delivers a powerful solution to modernize and manage complex, regulated workloads. Together we have collaborated on many successful deployments, fostering customers' ability to achieve their business goals.

Augment Your Teams with IBM-Certified Experts

- Access a team of IBM-certified experts to keep IBM Power Systems up to date and running at peak levels.
- Minimize reliance on a single resource to maintain IBM Power Systems. This can pose business risks if that resource is unavailable.
- Supplement internal resources with a team of experts to manage and monitor your environment 24x7.

Minimize Consequences of Disruption

- IBM Managed Cloud ensures mission-critical IBM applications continue to run at peak performance.
- Reduce or eliminate downtime caused by system issues or security breaches to protect against revenue loss and reputational damage.
- 24x7 proactive monitoring with predictive analytics optimizes application performance.

> " TierPoint's facility is by far the most secure and reliable in the area and that, coupled with their management and hosting services, made TierPoint our top choice for our other hosting needs. The TierPoint/Tectrade partnership fits Athens' specific needs perfectly and having them host our business systems has proven to be a prudent decision. "
>
> *Athens Paper*

How We Deliver Together

The following solutions are deployed within TierPoint's state-of-the-art facilities, providing reliability, performance, and security, all supported by a single point of contact. Together, TierPoint and Tectrade cover organizations' IBM and non-IBM workloads.

Managed Cloud on IBM Power Systems

Our Managed Cloud on Power allows you to focus on your core business while we keep your infrastructure running. Based on IBM Power Systems, our cloud can safely handle the most demanding business-critical workloads. Our systems are kept up to date and running at optimal performance with leading monitoring and management tools.

See More

- Eliminate ongoing on-premises hardware and software Capex investment
- Increase performance for critical workloads on IBM i (formerly AS/400 or iSeries), AIX, and Linux operating systems
- Combine IBM and x86 workloads in the same environment to reduce latency
- Reduce energy requirements with optimized resource utilization

Disaster Recovery as a Service (DRaaS)

Our HA and DRaaS solutions are flexible to meet your business recovery requirements. We provide you with failover and recovery systems in our Managed Cloud on Power. IBM chose Tectrade as the exclusive white-label provider of DRaaS for IBM's own resiliency services customers.

See More

- Recover your IBM i, AIX, or Linux on Power in our IBM Power Systems Cloud
- Fully monitored and managed with failover execution using logical replication platform
- Most aggressive SLAs in the industry with RPO near 0 and RTO of 2-4 hours
- Includes annual testing and validation

Remote Managed Services

Fully managed service for IBM Power Systems running IBM i, AIX, and Linux on Power. Our team of IBM-certified experts provides 24x7 monitoring and management of systems, patching, and proactive performance management. We implement industry-leading management tools to provide optimal performance with proactive intelligence that can help you avoid problems before they affect production.

See More

- Sleep well knowing our team is monitoring your IBM platforms 24x7
- Continuous monitoring and patching keep your platforms and data secure
- Get the best performance from your applications running on IBM Power Systems

About Tectrade

A trusted provider of Cloud and Managed Services for IBM as well as data center operators and technology distributors, Tectrade's team includes over 35 IBM-accredited experts available to support your business goals. As an IBM Platinum Business Partner and member of the IBM Global Advisory Council, together we collaborate on the future strategy of the IBM Power Systems platform.

Optimize Your IBM Workloads Today

Let us help you modernize and manage your IBM workloads so you can focus on moving your business forward. Call **844.267.3687** or email **sales@tierpoint.com** to connect with one of our advisors. Or visit us at **tierpoint.com** to learn more.

About TierPoint

TierPoint (tierpoint.com) is a leading provider of secure, connected IT platform solutions that power the digital transformation of thousands of clients, from the public to private sectors, from small businesses to Fortune 500 enterprises. Taking an agnostic approach to helping clients achieve their most pressing business objectives, TierPoint is a champion for untangling the complexity of hybrid, multi-platform approaches to IT infrastructure, drawing on a comprehensive portfolio of services, from public to multitenant and private cloud, from colocation to disaster recovery, security, and more. TierPoint also has one of the largest and most geographically diversified U.S. footprints, with dozens of world-class, cloud-ready data centers in 20 markets, connected by a coast-to-coast network.

tierpoint.com